MissionSite
top unreached locations

CULLMAN, AL

CENSUS TRACT: 01043965200
REGION: Northern Region
ASSOCIATION: East Cullman
DISTRICT: 01: Central Mountain District
COUNTY: Cullman
SITESCAPE: Countryscape
DENSITY PATTERN: E1

iMultiply
CONGREGATIONAL REPRODUCTION

In partnership with the:

Intercultural Institute
for Contextual Ministry

Alabama Baptist Convention
State Board of Missions

MissionSite (TM)
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Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0101	Northern Region
2	Association	1256	East Cullman
3	District	01	Central Mountain District
4	County Location	01043	Cullman
5	Zipcode	35055	Cullman
6	Sitescape Category	1	Countryscape
7	Sitescape Group	1.3	Fringe Settlements
8	Sitescape Subgroup	1.31	Settlements adjacent to a medium town
9	Sitescape Density Pattern	E1	2500-50000-50000

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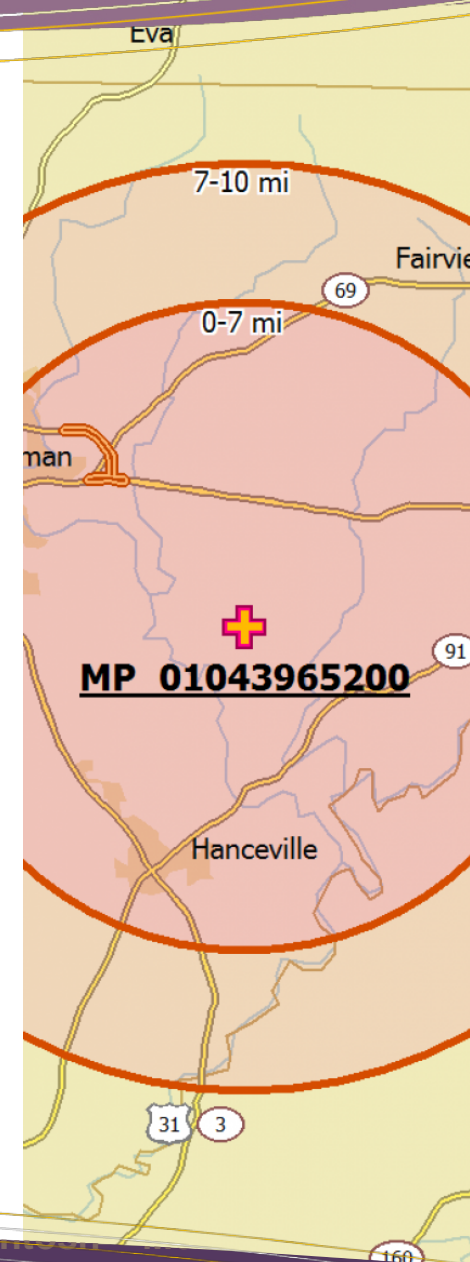
Site Location Summary - Map of the Site Location
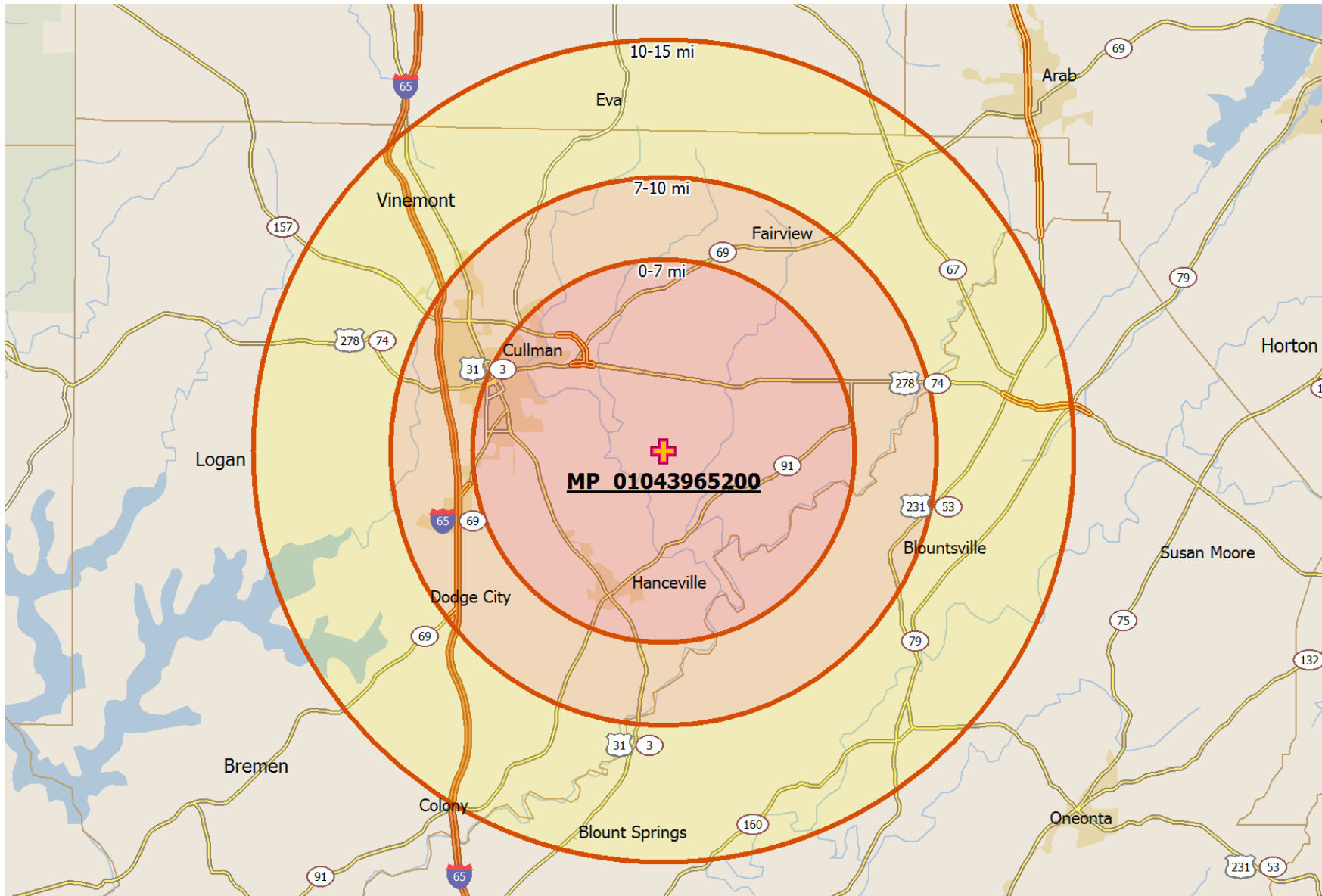
Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	3	Micropolitan area adjacent to a large metro area
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	70	Micropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	5	Micropolitan high commuting: primary flow 30% or more to a large urban cluster
8	Percent Commuting to Metro	16	Percent commuting from non metro to metro areas

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Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-7 MILES	7-10 MILES	10-15 MILES
2010 Population	26,964	25,157	31,449
2010 Households	10,257	9,678	11,285
2010 Group Quarters Population	622	354	68

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	6	24	25
Language Diversity National Index	0	19	17
Foreign Born Diversity National Index	14	17	6
Ancestry Diversity National Index	66	62	64
Racial Diversity National Index	6	17	17

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Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

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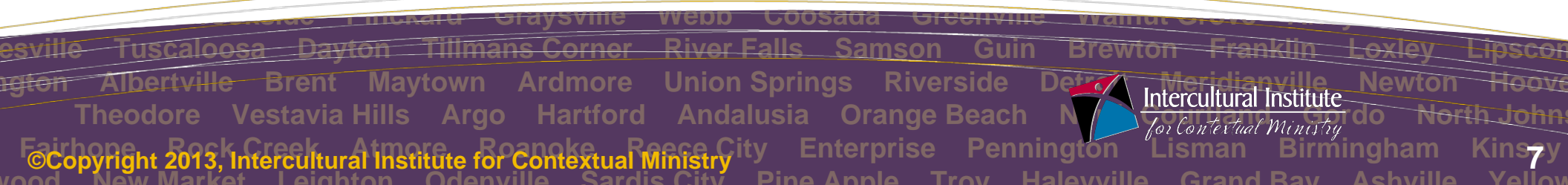
Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-7 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-7 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	1,057	10.31%
Mainstay Communities	Established, Diverse Households	2,211	21.56%
Working Communities	Blue-collar, Working Families	3,395	33.1%
Country Communities	Rural, Agri. & Mining Families	3,037	29.61%
Aspiring Communities	Young Singles / Aspiring-Multihousing	223	2.17%
Urban Communities	High Density, Inner-city Neighborhoods	330	3.22%

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Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.

2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

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Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.

4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.

5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

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Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-7 mile band that are in each category. The index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-7 MILE BAND	% INDEX
Unreached Households	18,586	6,214	33.43%
Unreached %	59.36%	60.58%	102.05
Religious But NOT Evangelical HH	3,627	1,197	33.01%
Religious But NOT Evangelical %	11.59%	11.67%	100.76
Spiritual But NOT Relig or Evang HH	2,907	980	33.7%
Spiritual But NOT Relig or Evang %	9.28%	9.55%	102.86
Not Evangelical, Not Interested HH	12,054	4,038	33.5%
Not Evangelical, Not Interested %	38.5%	39.37%	102.24

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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of ALSBOM Churches	114	6	5.26%
Active ALSBOM Attenders	11,433	442	3.87%
Active Evangelical Households	9,174	414	4.51%
Active Evangelical Percent	29.30%	33.50%	114.32
Inactive Evangelical Households	3,549	160	4.5%
Inactive Evangelical Percent	11.34%	12.93%	114.08
# New Churches Needed	0	0	0%

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Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Berlin	1.12 mi	94	Plateauing	16	Center Hill	5.33 mi	111	Declining
2	Unity	1.68 mi	35	Plateauing	17	Grace Community Church	5.62 mi	0	Plateauing
3	Oak Level	1.70 mi	48	Declining	18	Crosshaven	5.74 mi	255	Growing
4	Mt. Zion	1.88 mi	169	Growing	19	Shady Grove	5.90 mi	34	Declining
5	Plainview	2.09 mi	30	Plateauing	20	East Side	5.92 mi	166	Plateauing
6	Mission Grove	2.64 mi	66	Plateauing	21	New Hope 2	6.00 mi	211	Declining
7	Mt. Hebron	3.51 mi	45	Declining	22	Midway	6.13 mi	34	Growing
8	Duck River	3.75 mi	100	Plateauing	23	Riverside	6.22 mi	57	Declining
9	Centerpoint	3.93 mi	68	Growing	24	Hopewell	6.32 mi	214	Declining
10	Simcoe	4.17 mi	79	Plateauing	25	Pleasant Grove	6.35 mi	72	Declining
11	Edgewood	4.18 mi	30	Declining	26	Cullman First	6.38 mi	627	Plateauing
12	Antioch	4.48 mi	106	Declining	27	Holly Pond First	6.52 mi	112	Plateauing
13	White Grove	4.53 mi	61	Plateauing	28	Concord	6.54 mi	55	Declining
14	Lake Catoma	4.60 mi	87	Declining	29	Northbrook	6.56 mi	579	Growing
15	Walter	4.79 mi	75	Plateauing	30	Seventh Street	6.61 mi	209	Declining

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.

2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.
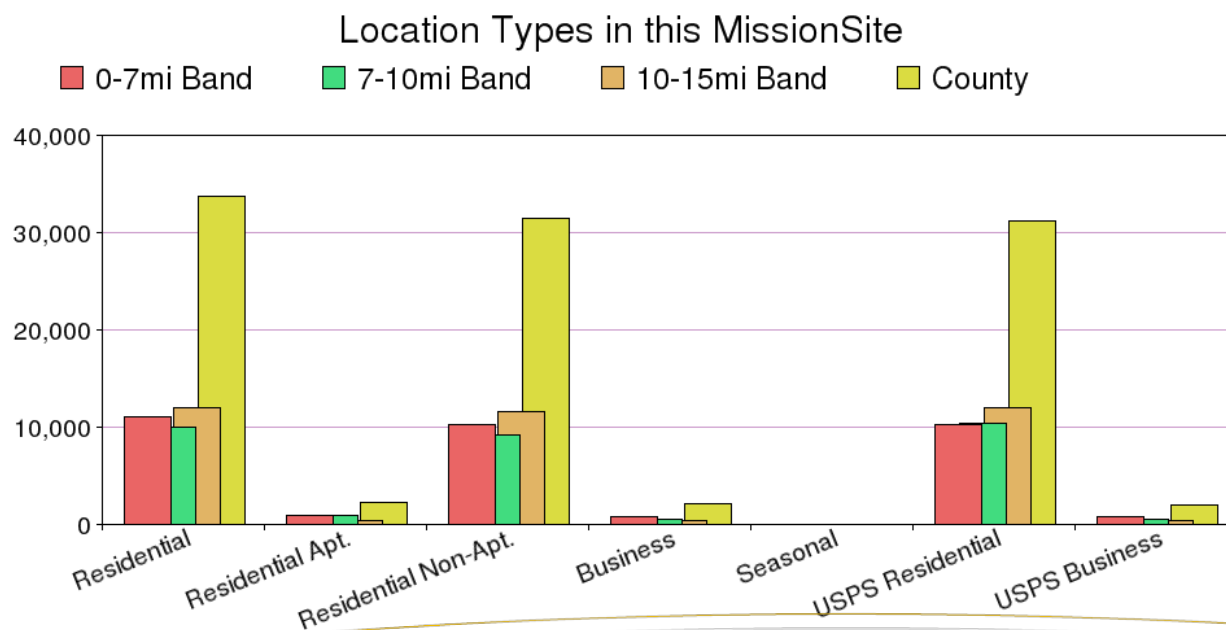
Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-7 mile band. The percentage of the county population and number of households that appears in the 0-7 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	67,613	22,616	33.45%
2000 Population	77,483	25,564	32.99%
2010 Population	82,365	26,964	32.74%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	25,605	8,702	33.99%
2000 Households	30,706	10,134	33%
2010 Households	31,309	10,257	32.76%

Location Types in this MissionSite

Location Type	0-7mi Band
Residential	11,106
Residential Apt.	871
Residential Non-Apt.	10,235
Business	865
Seasonal	0
USPS Residential	10,229
USPS Business	734

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Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.

Age Group Percentages
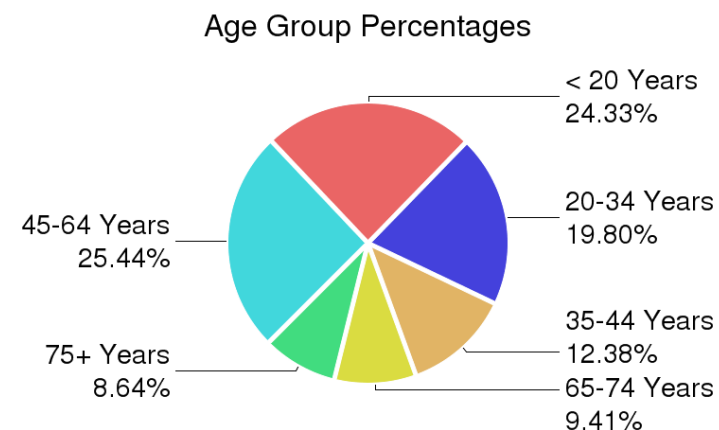
2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.47%	4.82%	107.83
4-5 Years	2.49%	2.25%	90.36
6-8 Years	3.87%	3.88%	100.26
9-11 Years	3.87%	3.78%	97.67
12-13 Years	2.57%	2.56%	99.61
14-17 Years	5.1%	4.67%	91.57
18-19 Years	2.54%	2.37%	93.31
0-5 Years	6.96%	7.06%	101.44
6-12 Years	9.01%	8.95%	99.33
13-19 Years	8.93%	8.32%	93.17
< 20 Years	24.9%	24.33%	97.71
20-34 Years	18.95%	19.8%	104.49
35-44 Years	12.95%	12.38%	95.6
45-64 Years	26.65%	25.44%	95.46
65-74 Years	9.16%	9.41%	102.73
75+ Years	7.39%	8.64%	116.91
Median Age	40	39	98.22
Median Age (Male)	38	38	99.14
Median Age (Female)	41	41	99.03

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Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.
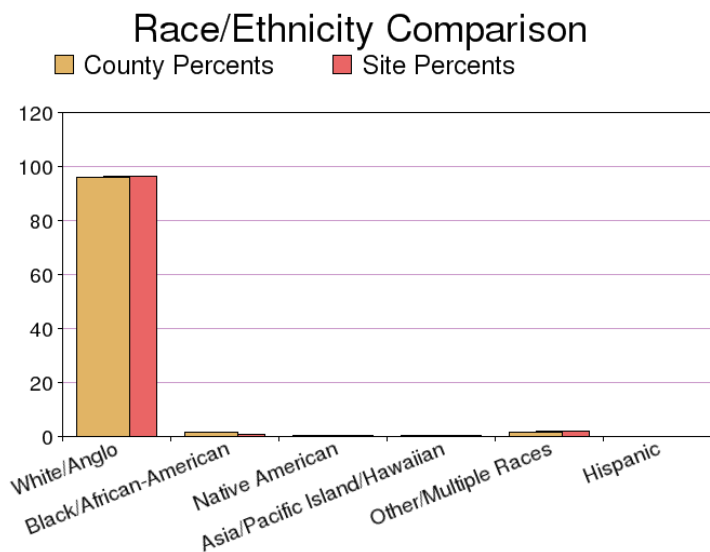
2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	95.81%	96.58%	100.81
Black, African-American	1.73%	0.63%	36.36
Native American	0.46%	0.4%	87.04
Asian	0.23%	0.37%	158.27
Pacific Island, Hawaiian	0.04%	0.04%	98.54
Other/Multiple Races	1.73%	1.98%	114.49
Hispanic	0%	6.33%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	56,951	18,748	
Less than 9th Grade	7.63%	6.59%	115.67
No High School Diploma	14.65%	13.91%	105.39
High School Graduate	35.72%	32.61%	109.54
Some College, no degree	19.33%	20.48%	94.36
Associate Degree	9.28%	10.31%	90.04
College Degree	7.89%	9.59%	82.27
Graduate/Prof. degree	5.5%	6.51%	84.47

Race/Ethnicity Comparison
☐ County Percents ☐ Site Percents

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Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< $10,000	9.04%	8.58%	146.15
$10,000 to $19,999	16.07%	16.23%	101
$20,000 to $29,999	14%	13.88%	99.15
$30,000 to $49,999	20.38%	20.81%	102.08
$50,000 to $59,999	10.44%	11.31%	108.28
$60,000 to $69,999	7.65%	8.11%	106.08
$70,000 to $79,999	5.42%	5.31%	97.97
$80,000 to $89,999	3.87%	3.7%	95.7
$90,000 to $99,999	2.52%	2.5%	99.17
$100,000 to $124,999	4.7%	4.66%	99.19
$125,000 to $149,999	2.67%	1.64%	61.27
$150,000 to $199,999	1.79%	1.51%	84.34
$200,000 to $249,999	0.41%	0.37%	91.33
$250,000 or more	1.03%	1.35%	130.41
Median Household	38,978	41,435	106.3
Average Household	52,784	57,117	108.21
Per Capita Household	20,326	21,776	107.13
Family/Non-Family Household Income			
Median Family Income	51,053	52,229	102.3
Average Family Income	63,020	67,209	106.65
Median Non-Family Income	20,855	22,820	109.42
Average Non-Family Income	29,514	28,966	98.14

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Current Demographic Summary

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	69.45%	68.01%	97.93
Families with Children	30.56%	30.14%	98.62
Families without Children	38.89%	37.88%	97.39
Non-Family Households			
% Non-Family Households	30.55%	31.99%	104.71
Non-Families with Children	0.01	0	0
Non-Families without Children	30.54	31.99	104.75
Housing Units			Index
Total Housing Units	36,805	11,583	
Vacant percent	14.93%	11.44%	76.6
Owned percent	62.21%	61.69%	99.17%
Rented Percent	22.86%	26.88%	117.57
Households by Size			Index
Avg household size	2.60	2.57	98.85
Avg family hh size	3.22	3.22	100
Avg non-family hh size	1.18	1.19	100.85
Households By Count of Persons			Percent
One	8,040	2,786	34.65%
Two	9,720	3,141	32.31%
Three or Four	10,526	3,356	31.88%
Five+	3,023	974	32.22%

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Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-7 mile ring. The percentage of the county population and number of households that appears in the 0-7 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	67,613	22,616	33.45%
2000 Population	77,483	25,564	32.99%
2010 Population	82,365	26,964	32.74%
2015 Population	85,291	27,973	32.8%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	25,605	8,702	33.99%
2000 Households	30,706	10,134	33%
2010 Households	31,309	10,257	32.76%
2015 Households	31,537	10,358	32.84%

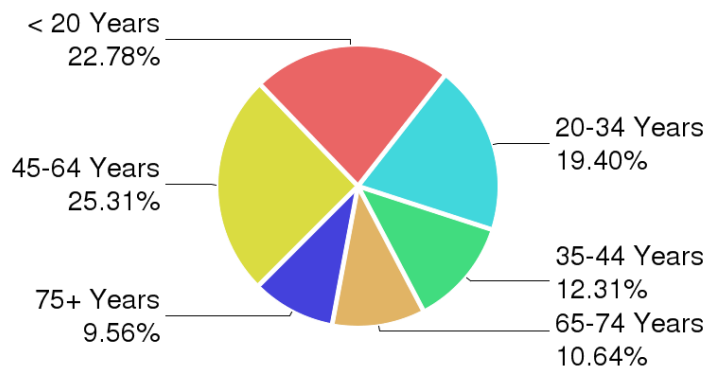### Household Change from 1985 to 2030
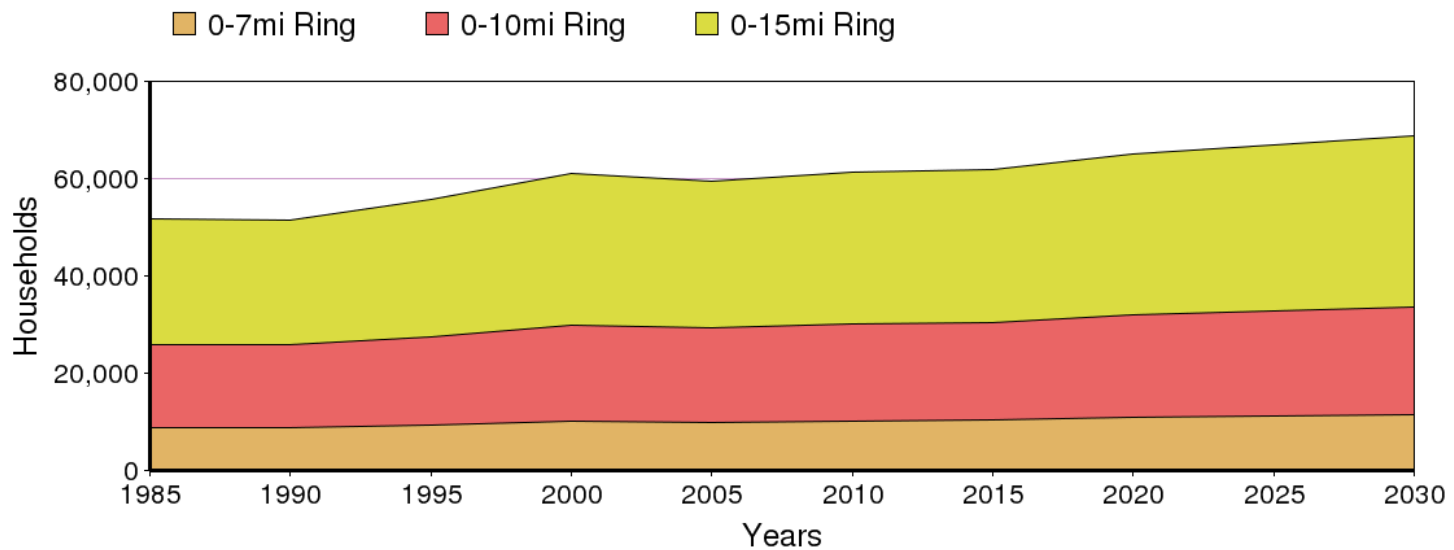
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.82%	3.92%	81.33
4-5 Years	2.25%	1.91%	84.89
6-8 Years	3.88%	3.37%	86.86
9-11 Years	3.78%	3.6%	95.24
12-13 Years	2.56%	2.62%	102.34
14-17 Years	4.67%	4.79%	102.57
18-19 Years	2.37%	2.56%	108.02
0-5 Years	7.06%	5.83%	82.58
6-12 Years	8.95%	8.27%	92.4
13-19 Years	8.32%	8.68%	104.33
< 20 Years	24.33%	22.78%	93.63
20-34 Years	19.8%	19.4%	97.98
35-44 Years	12.38%	12.31%	99.43
45-64 Years	25.44%	25.31%	99.49
65-74 Years	9.41%	10.64%	113.07
75+ Years	8.64%	9.56%	110.65
Median Age	40	41	102.84
Median Age (Male)	38	39	102.97
Median Age (Female)	41	43	103.29

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

Race/Ethnicity Comparison
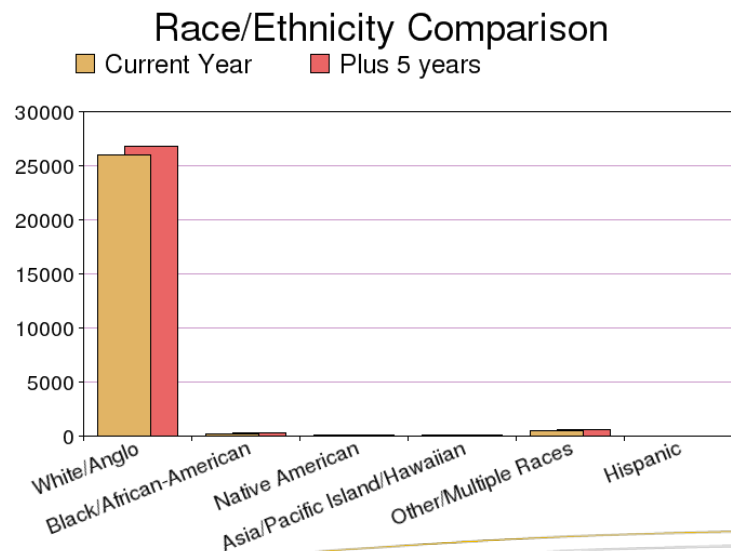
CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	96.58%	95.92%	99.31
Black, African-American	0.63%	0.96%	152.53
Native American	0.4%	0.45%	113.35
Asian	0.37%	0.4%	107.96
Pacific Island, Hawaiian	0.04%	0.03%	77.11
Other/Multiple Races	1.98%	2.24%	113.39
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	18,748	19,789	
Less than 9th Grade	6.59%	5.38%	81.56
No High School Diploma	13.91%	12.26%	88.16
High School Graduate	32.61%	33.98%	104.19
Some College, no degree	20.48%	20.16%	98.44
Associate Degree	10.31%	11.54%	111.89
College Degree	9.59%	9.66%	100.8
Graduate/Prof. degree	6.51%	7.02%	107.85

Race/Ethnicity Comparison — Current Year, Plus 5 years

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< $10,000	8.58%	7.47%	87.1
$10,000 to $19,999	16.23%	15.94%	98.19
$20,000 to $29,999	13.88%	13.14%	94.64
$30,000 to $49,999	20.81%	19.41%	93.27
$50,000 to $59,999	11.31%	11.87%	104.92
$60,000 to $69,999	8.11%	8.56%	105.57
$70,000 to $79,999	5.31%	5.74%	103.75
$80,000 to $89,999	3.7%	4.09%	105.8
$90,000 to $99,999	2.5%	2.81%	112.56
$100,000 to $249,999	4.66%	5.28%	113.32
$125,000 to $149,999	1.64%	1.94%	118.48
$150,000 to $199,999	1.51%	1.64%	108.61
$200,000 to $249,999	0.37%	0.47%	127.69
$250,000 or more	1.35%	1.42%	105.48
Median Household	41,435	44,499	107.39
Average Household	57,117	64,133	112.28
Per Capita Household	21,776	23,798	109.29
Family/Non-Family Household Income			
Median Family Income	52,229	56,158	107.52
Average Family Income	67,209	76,471	113.78
Median Non-Family Income	22,820	24,891	109.08
Average Non-Family Income	28,966	32,840	113.37

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	68.01%	66.22%	97.36
Families with Children	30.14	28.21	93.61
Families without Children	37.88	36.38	96.04
Non-Family Households			
% Non-Family Households	31.99%	33.78%	105.6
Non-Families with Children	0	0.01	105.6
Non-Families without Children	31.99	33.77	105.57
Housing Units			
Total Housing Units	11,583	11,690	100.92%
Vacant percent	11.44%	11.39%	99.61
Owned percent	61.69%	61.62%	99.88
Rented Percent	26.88%	26.99%	100.42
Households by Size			
Avg household size	2.57	2.64	102.72%
Avg family hh size	3.22	3.39	105.28%
Avg non-family hh size	1.19	1.17	98.32%
Households By Count of Persons			
One	2,786	2,863	102.76%
Two	3,141	2,898	92.26%
Three or Four	3,356	3,477	103.61%
Five+	974	1,119	114.89%

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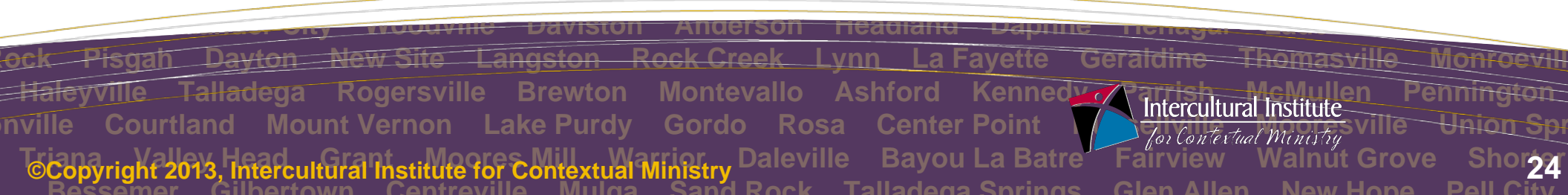
Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-7 MILES	7-10 MILES	10-15 MILES
Foreign Born Pop	590	522	561
Northern Europe	23	10	3
Western Europe	63	34	35
Southern Europe	8	2	4
Eastern Europe	31	12	10
Other Europe	0	0	0
Eastern Asia	0	12	5
So. Central Asia	0	4	11
SE Asia	36	22	84
Western Asia	0	12	1
Other Asia	0	11	1

BORN IN:	0-7 MILES	7-10 MILES	10-15 MILES
Eastern Africa	0	8	1
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	0
Western Africa	0	0	0
Other Africa	0	4	0
Oceania	0	5	0
Caribbean	6	1	0
Central Amer.	418	365	395
South America	0	6	0
North America	5	14	11
Born at sea	0	0	0

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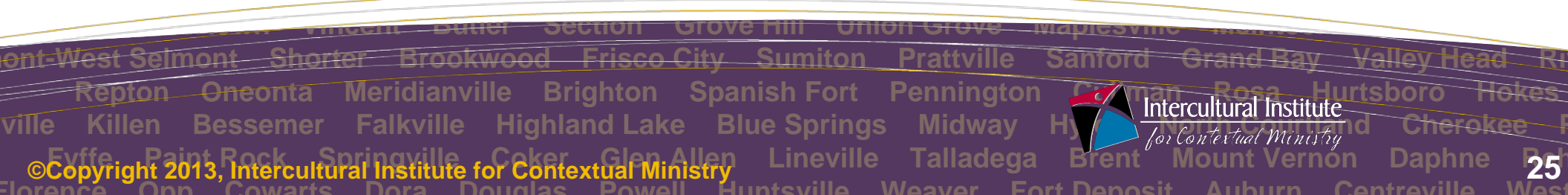
Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES
English only	23,770	20,846	23,512
Spanish	748	631	772
Other Indo-Euro language	218	80	152
French (incl. Patois, Cajun)	24	34	33
French Creole	0	0	0
Italian	0	0	0
Portuguese	0	0	1
German	147	27	81
Yiddish	0	0	0
Other West Germanic	0	0	2
A Scandinavian Language	0	0	0
Greek	20	3	0
Russian	27	14	21
Polish	0	0	0
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	3
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES
Other Indo-Euro	0	0	0
Asian/PI languages	0	0	0
Chinese	0	0	0
Japanese	7	8	2
Korean	0	23	0
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	0	0
Vietnamese	24	5	59
Other Asian	0	4	0
Tagalog	28	16	35
Other Pacific Is	0	1	0
Other languages	1	57	3
Navajo	0	0	0
Other Native N. American	1	8	0
Hungarian	0	0	0
Arabic	0	36	3
Hebrew	0	0	0
African languages	0	13	0
Other unspecified	0	0	0

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-7 MILES	7-10 MILES	10-15 MILES
Reporting ancestry	16,821	14,612	16,244
Arab	3	34	6
Armenian	0	0	0
Austrian	19	15	6
British	88	35	28
Canadian	8	7	16
Croatian	0	0	0
Czech	2	1	16
Czechoslovak	0	0	0
Danish	0	9	19
Dutch	190	149	139
English	1,703	1,598	1,642
European	143	82	157
Finnish	2	14	1
French (not Basque)	223	128	156
French Canadian	116	48	15
German	2,877	1,903	1,650
Greek	26	4	1
Hungarian	29	10	21
Iranian	0	0	0

ANCESTRY	0-7 MILES	7-10 MILES	10-15 MILES
Irish	2,085	1,804	1,874
Italian	449	232	138
Lithuanian	4	5	2
Norwegian	48	29	65
Polish	64	113	82
Portuguese	7	4	13
Romanian	0	0	0
Russian	31	9	4
Scandinavian	1	8	3
Scotch-Irish	317	297	354
Scottish	228	234	268
Slovak	0	0	0
Subsaharan African	17	30	14
Swedish	40	15	10
Swiss	0	0	14
Ukrainian	11	7	2
US/American	5,603	5,461	6,773
Welsh	17	38	23
West Indian	1	6	6
Yugoslavian	0	0	0
Other	2,469	2,285	2,726

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Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?

2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?

3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Using the Demographic Indicators

Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?

5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?

6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

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Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.
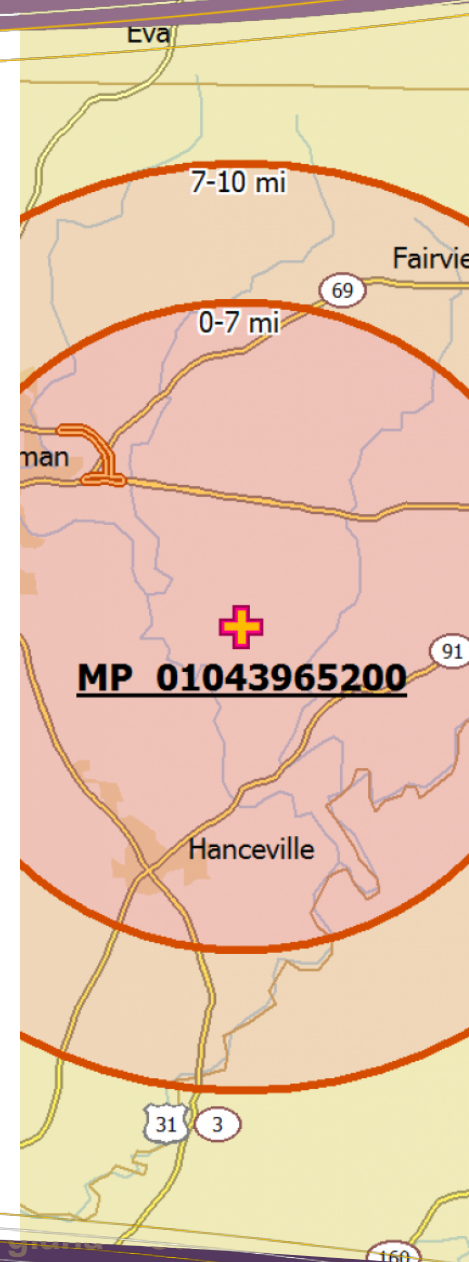
Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,257	100%	6,215	100%
AFFLUENT SUBURBIA	274	2.67%	193	3.11%
America's Wealthiest	13	0.13%	10	0.16%
Dream Weavers	115	1.12%	82	1.32%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	139	1.36%	96	1.54%
New Suburbia Fam.	7	0.07%	5	0.08%
UPSCALE AMERICA	783	7.63%	529	8.51%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	747	7.28%	502	8.08%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	32	0.31%	24	0.39%
Successful Urban Sprawl	4	0.04%	3	0.05%
SM TWN SUCCESS	1,439	14.03%	925	14.88%
2nd City Homebodies	73	0.71%	52	0.84%
Prime Middle America	154	1.5%	100	1.61%
Urban Optimists	0	0%	0	0%
Family Convenience	1,212	11.82%	773	12.44%
Mid-Market Enterprise	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,257	100%	6,215	100%
BLUE COLLAR BACKBONE	687	6.7%	449	7.22%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	205	2%	124	2%
Lower Income Essentials	129	1.26%	87	1.4%
Small Town Endeavors	353	3.44%	238	3.83%
AMER. DIVERSITY	772	7.53%	546	8.79%
Ethnic Urban Mix	36	0.35%	25	0.4%
Urban Blues	175	1.71%	113	1.82%
Professional Urbanites	231	2.25%	167	2.69%
Urban Advancement	87	0.85%	59	0.95%
Amer. Great Outdoors	83	0.81%	53	0.85%
Mature America	160	1.56%	129	2.08%
METRO FRINGE	2,708	26.4%	1,859	29.91%
Steadfast Conservative	2,366	23.07%	1,621	26.08%
Moderate Conventionalists	31	0.3%	21	0.34%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	311	3.03%	217	3.49%

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Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,257	100%	6,215	100%
REMOTE AMERICA	47	0.46%	28	0.45%
Hardy Rural Fam.	21	0.2%	13	0.21%
Rural Southern Living	26	0.25%	15	0.24%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	223	2.17%	160	2.57%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	121	1.18%	90	1.45%
Stable Careers	30	0.29%	22	0.35%
Aspiring Hispania	72	0.7%	48	0.77%
RURAL VILLAGES & FARMS	2,990	29.15%	1,323	21.29%
Industrious Country Living	193	1.88%	131	2.11%
America's Farmland	63	0.61%	36	0.58%
Comfy Country Living	29	0.28%	18	0.29%
Small Town Connections	159	1.55%	92	1.48%
Hinterland Fam.	2,546	24.82%	1,046	16.83%

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Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,257	100%	6,215	100%
STRUGGLING SOCIETIES	234	2.28%	137	2.2%
Rugged Southern Style	230	2.24%	134	2.16%
Latino Nuevo	3	0.03%	2	0.03%
Struggling city Centers	1	0.01%	1	0.02%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	96	0.94%	66	1.06%
Unattached Multicultures	6	0.06%	4	0.06%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	1	0.01%	1	0.02%
Urban Diversity	18	0.18%	13	0.21%
New Generation Activists	71	0.69%	48	0.77%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

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Identifying Focus Groups in this Location

Within the 0-7 mile, 7-10 mile and 10-15 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?

2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?

3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?

4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?

5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?
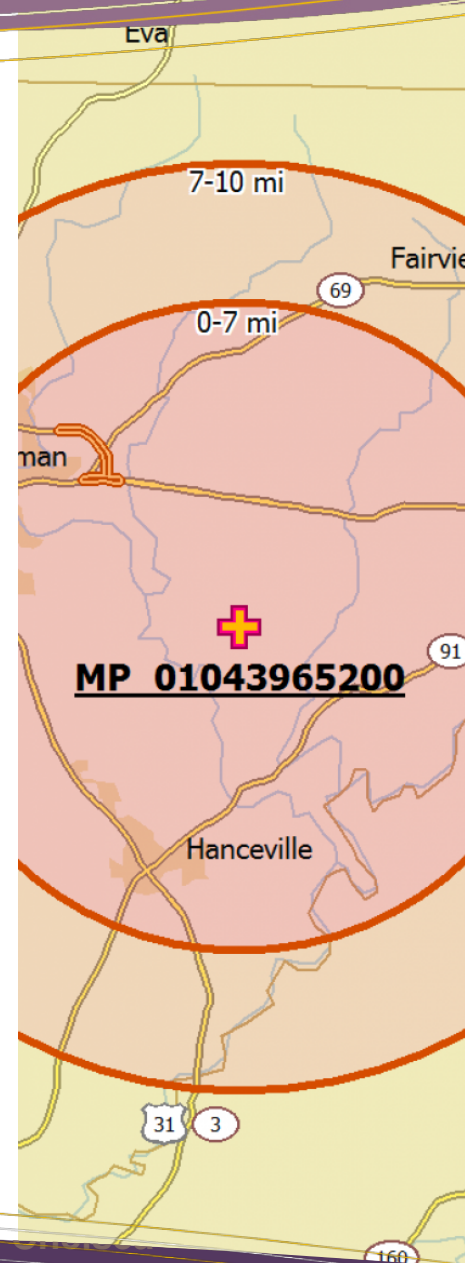
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).
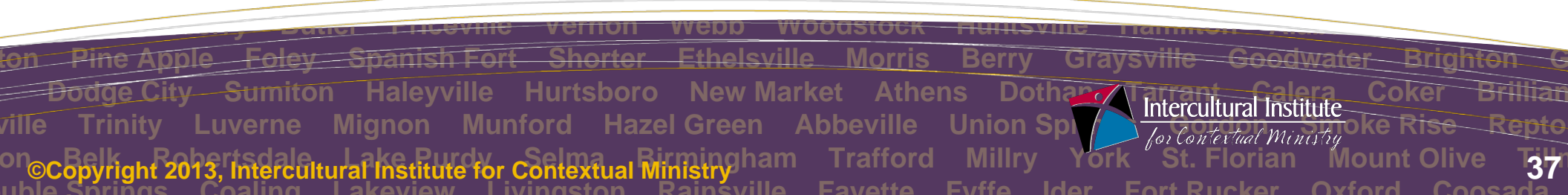
Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
PC-HH Own	75%	75%	74%
Use Comp. for Internet/E-mail	57%	56%	55%
Internet Use: E-Mail	46%	46%	45%
Use Comp. for Comp. Games	38%	38%	38%
Use Comp. for Word Processing	36%	35%	34%
Use Comp. for Shopping	35%	34%	35%
Use Comp. for Digital Camera Photo Editing	31%	30%	30%
Use Comp. for Education	30%	30%	29%
Use Comp. for Banking	29%	28%	28%
HH Owns DVD Player	25%	26%	25%

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Internet Use: News/ Weather	24%	24%	24%
Internet Use: Banking	24%	24%	25%
Use Comp. for News/Info./Data Service	19%	19%	18%
PC-Network-HH Has One	17%	17%	18%
Use Comp. for Accounting	13%	12%	12%
Use Comp. for Filing/DB Mngmnt	12%	11%	11%
Internet Use: Shopping: Made A Purchase	11%	11%	11%
Internet Use: Shopping: Gathered Info. for Shopping	11%	11%	10%
Internet Use: Research/ Education	11%	11%	10%
Use Comp. for Personal Financial Mngmnt	10%	10%	9%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Listening To Music	66%	66%	66%
Dining Out (Not Fast Food)	57%	56%	56%
Reading Books	51%	50%	49%
Card Games	42%	42%	42%
Gardening	38%	38%	39%
Go To A Beach/Lake	34%	34%	34%
Board Games	34%	34%	34%
Cooking for Fun	33%	33%	32%
Photography	19%	19%	19%
Visit Zoo	18%	18%	18%

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Any Ailment	67%	67%	66%
Gen./Fam. Practitioner	42%	42%	41%
Dentist	26%	25%	24%
Backache	22%	22%	22%
None Of These	21%	21%	22%
Eye Dr.	20%	20%	20%
Hypertension/High Blood Pressure	20%	20%	20%
Any Arthritis	18%	18%	18%
High Cholesterol	18%	17%	17%
Overweight (30 Pounds Or More)	16%	16%	16%
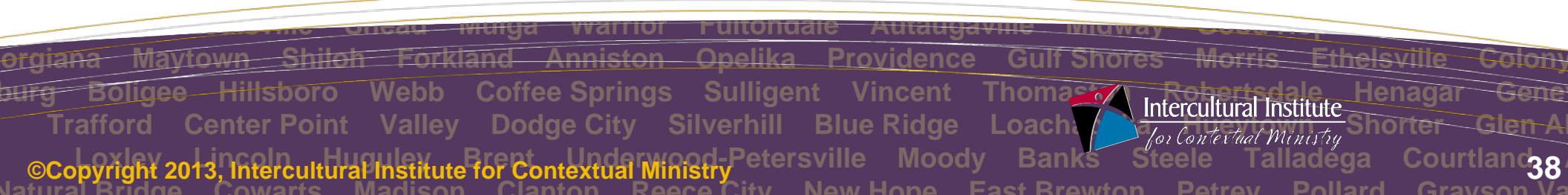
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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Concert	23.12%	22.86%	21.91%
Live Theater	16.98%	16.37%	15.62%
Live Theater Most Often	13.97%	13.46%	12.7%
Rock/Pop Concerts Most Often	12.6%	12.53%	12.07%
Country Concerts Most Often	6.4%	6.4%	6.41%
Comedy Club	6.26%	6.17%	5.7%
Movies: Comedy	36.7%	36.38%	35.92%
Movies: Action/Adventure	35.03%	34.96%	34.07%
Movies: Fam.	18.08%	18.23%	17.44%

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Movies: Romantic Comedy	17.49%	17.45%	17.09%
Movies: Drama	16.17%	16.04%	15.47%
Movies: Mystery	13.93%	14.01%	13.46%
MLB Baseball Reg. Season	6.18%	5.79%	5.68%
College Football Reg. Season	5.88%	5.67%	5.69%
NFL Football Reg. Season	5.25%	4.92%	4.86%
College Basketball Reg. Season	3.65%	3.58%	3.53%
Auto Racing Events	3.24%	3.12%	3.27%
NBA Basketball Reg. Season	2.6%	2.44%	2.35%

Intercultural Institute for Contextual Ministry

Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Walking for Exercise	38.5%	37.99%	37.5%
Swimming	33.8%	33.92%	34.13%
Freshwater Fishing	23.53%	23.72%	25.58%
Bowling	21.85%	21.79%	21.93%
Camping Trips	21.46%	21.58%	23%
Billiards/Pool	18.45%	18.4%	18.37%
Hunting	16.36%	16.4%	18.08%
Basketball	14.51%	14.6%	14.92%
Weight Training	14.2%	13.75%	13.5%
Golf	13.56%	13.16%	12.95%
Mountain/Road Biking	12.61%	12.61%	12.62%
Target Shooting	12.12%	12.11%	12.81%
Jogging/Running	11.94%	11.76%	11.33%
Using Cardio Machine	11.54%	11.24%	10.7%

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Backpacking/Hiking	11.03%	10.93%	11.26%
Stationary Cycling	10.84%	10.65%	10.4%
Baseball	10.75%	11.12%	11.1%
Football	9.38%	9.46%	9.71%
Volleyball	8.94%	9.22%	9.2%
Aerobics	8.54%	8.42%	8.11%
Power Boating	8.45%	8.45%	8.39%
Saltwater Fishing	8.34%	8.31%	8.56%
Canoeing/Kayaking	7.41%	7.32%	7.41%
Horseback Riding	7.4%	7.39%	7.89%
Softball	7.05%	7.08%	7.06%
Archery	6.9%	6.75%	7.28%
Tennis	6.8%	6.74%	6.69%
Motorcycling	6.58%	6.52%	6.57%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Soccer	5.96%	6.01%	5.81%
Fly Fishing	5.7%	5.73%	5.99%
Yoga	5.54%	5.45%	5.15%
Roller Skating	5.06%	5.07%	5%
Snorkeling	4.98%	5.16%	5.17%
Jet Skiing	4.9%	4.91%	5.01%
Water Skiing	4.8%	4.87%	5.03%
Ice Skating	4.73%	4.75%	4.54%
Downhill & X-Country Skiing	4.4%	4.64%	4.44%
Martial Arts	4.14%	4.11%	4.28%

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Snowmobiling	4.06%	4.07%	4.16%
Hockey	3.81%	3.87%	3.8%
Skateboarding	3.78%	3.86%	4.02%
Auto Racing	3.62%	3.81%	3.67%
Racquetball	3.59%	3.62%	3.46%
Rock Climbing	3.53%	3.52%	3.41%
Snowboarding	3.31%	3.33%	3.19%
Sailing	3.05%	3.15%	3.06%
Rowing	2.63%	2.63%	2.66%
Surfing & Windsurfing	2.61%	2.66%	2.6%

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Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

BIBLICAL BARRIERS
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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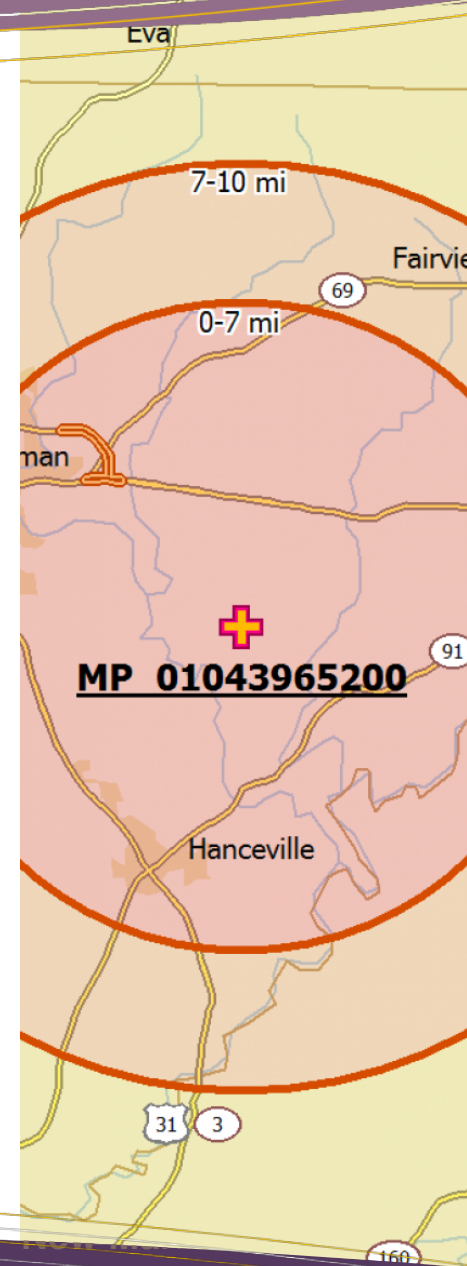
Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING
Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group
Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

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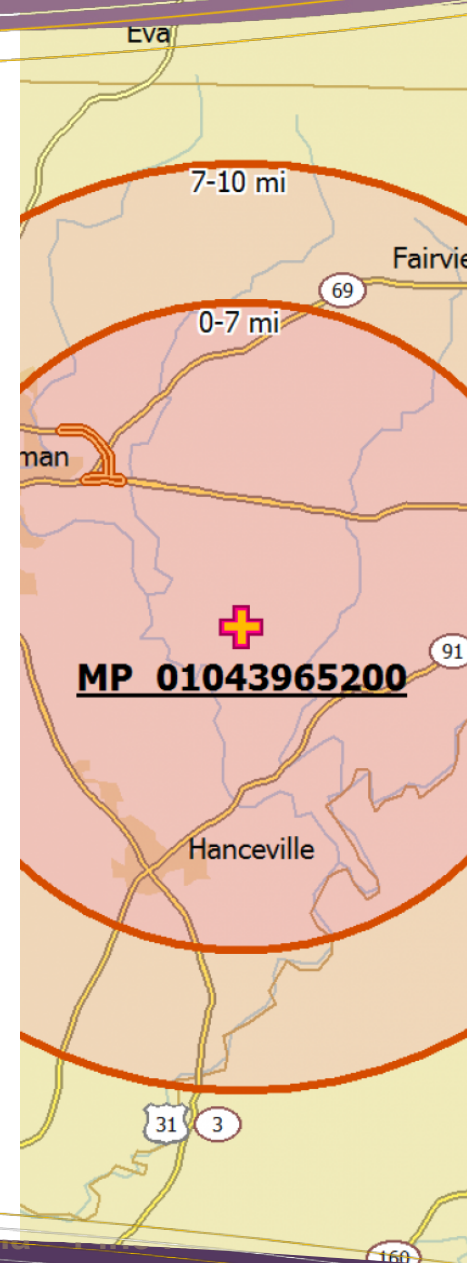
Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
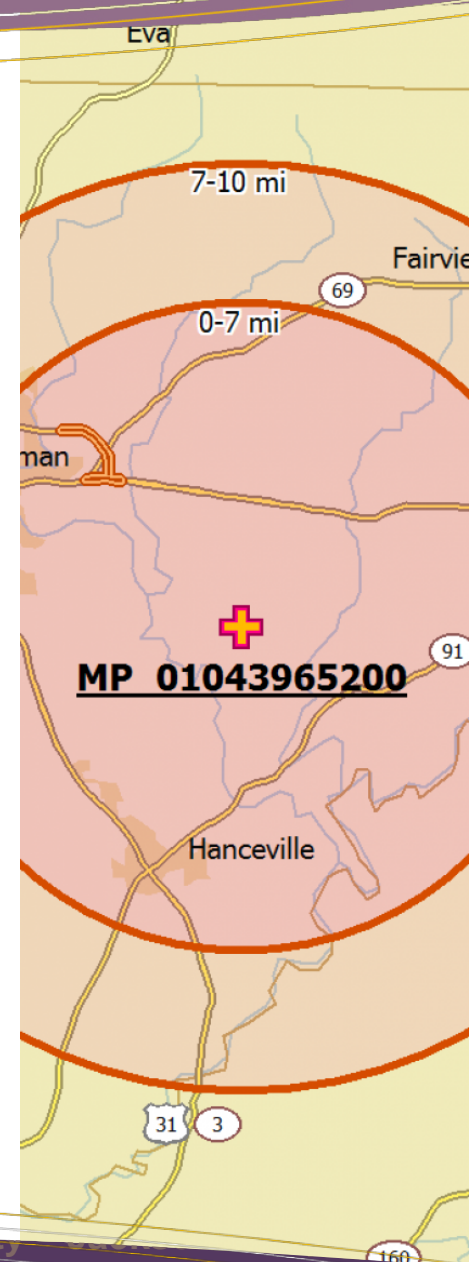
BARRIERS	0-7 MILES	7-10 MILES	10-15 MILES
Important Continue Learning New Things	50%	50%	50%
Find It Difficult To Say No To My Kids	40%	40%	41%
Woman's Place Is In The Home	36%	36%	36%
Speak My Mind Even If It Upsets People	35%	35%	35%
Like Control Over People And Resources	33%	33%	33%
Like To Do Unconventional Things	31%	30%	30%
Prefer To Have Few Possessions As Possible	29%	29%	27%
Money Is Best Measure Of Success	26%	26%	26%
Don't Judge People/Way They Live Life	26%	27%	26%
If Won Lottery Would Never Work Again	24%	23%	23%
Friends More Important Than My Fam.	24%	23%	22%
Too Much Sponsorship In Arts/Sports	23%	23%	23%

BARRIERS	0-7 MILES	7-10 MILES	10-15 MILES
Like to Stand Out In A Crowd	22%	22%	22%
Rarely Sit Down to a Meal Together At Home	18%	18%	19%
Marijuana Should Be Legalized	18%	18%	17%
Like To Pursue Challenge/Novelty/Change	18%	18%	17%
I Am A Workaholic	14%	14%	14%
Only Work Current Job for The Money	14%	14%	15%
We Should Strive for Equality for All	11%	11%	11%
Happy With My Standard Of Living	11%	11%	10%
On Whole People Get What They Deserve	9%	9%	9%
Indulge My Kids With The Little Extras	8%	8%	8%
Little I Can Do To Change My Life	7%	7%	7%
Very Happy With My Life As It Is	6%	6%	5%

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Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.
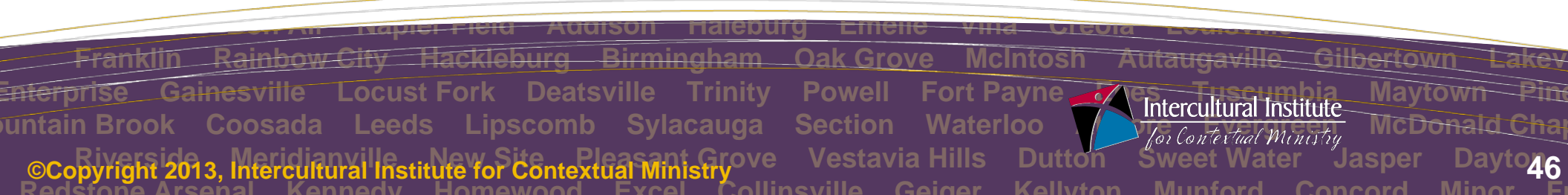
Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
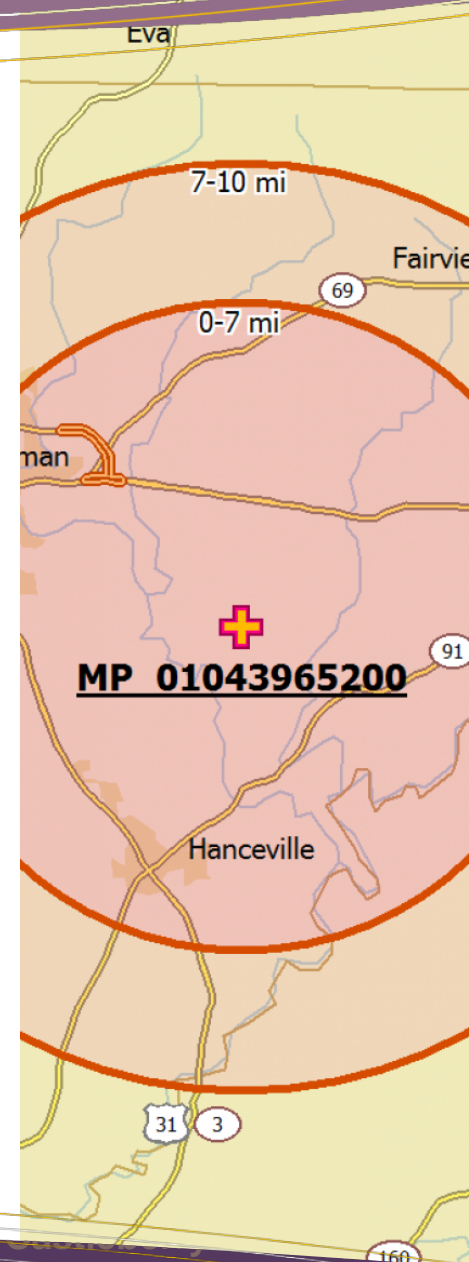
THEMES	0-7 MILES	7-10 MILES	10-15 MILES
Important To Respect Customs And Beliefs	60%	60%	60%
You Should Seize Opportunities In Life	55%	55%	54%
Like To Understand About Nature	35%	34%	34%
Prefer Work Part Of Team Than Alone	33%	33%	33%
Important Feel Respected By My Peers	33%	33%	33%
Important To Juggle Various Tasks	31%	31%	31%
Prefer To Have Few Possessions As Possible	29%	29%	27%
Good At Fixing Things	27%	27%	27%
Have Keen Sense Of Adventure	26%	26%	26%
Like To Just Enjoy Life	22%	21%	21%
People Have To Take Me As They Find Me	20%	20%	20%
Is An Important Part Of Who I Am	19%	19%	19%

THEMES	0-7 MILES	7-10 MILES	10-15 MILES
Consider Myself Interested In The Arts	18%	18%	18%
Worried About Pollution Caused By Cars	17%	18%	18%
Real Men Don't Cry	16%	16%	16%
Looking for New Ideas To Improve Home	16%	16%	16%
Enjoy Spending Time With My Fam.	14%	14%	15%
Provide My Kids With The Little Extras	12%	12%	12%
Try Not To Worry About The Future	11%	11%	11%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Feel Very Alone In The World	5%	6%	6%
Like Spending Most Time With Fam.	5%	5%	5%
Would Like To Set Up Own Business	4%	4%	5%
Decor Particular Interest To Me	3%	4%	4%

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Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.
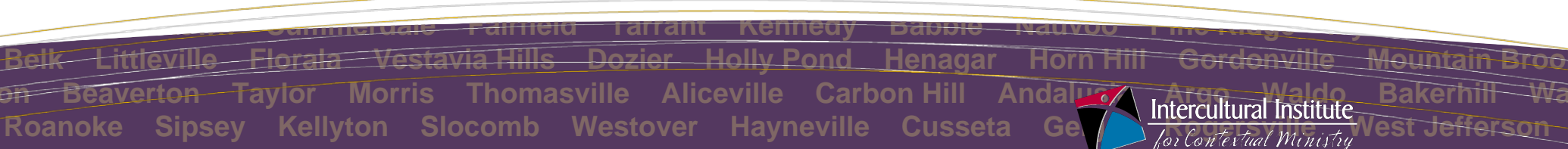
Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-7 MILES	7-10 MILES	10-15 MILES
Fast Food/Drive-In Restaurant-Visit Any	87.52%	87.39%	88.06%
Fam. Restaurants/Steak Houses-Visit Any	83.49%	83.43%	83.55%
McDonald's	55.86%	55.5	55.51%
Burger King	39.23%	39.22%	39.73%
Subway	31.05%	30.84%	31.13%
Kentucky Fried Chicken (KFC)	30.48%	30.77%	31.39%
Wendy's	29.71%	29.53%	29.78%
Taco Bell	28.66%	28.7%	28.35%
Applebee's	27.81%	27.64%	27.22%
Pizza Hut	23.79%	24.06%	24.35%
Arby's	23.13%	22.92%	22.77%
Dairy Queen	19.96%	19.93%	19.92%

PLACE	0-7 MILES	7-10 MILES	10-15 MILES
Olive Garden	19.1%	18.72%	18.39%
Sonic	17.21%	17.78%	18.75%
Cracker Barrel	16.64%	16.75%	17.04%
Red Lobster	15.73%	15.64%	15.25%
Hardee's	13.98%	14.19%	15.18%
Domino's Pizza	12.49%	12.58%	12.2%
Outback Steakhouse	12.03%	11.79%	11.35%
Golden Corral	11.75%	11.89%	12.16%
Long John Silver's	11.73%	12.02%	12.87%
Chick-Fil-A	11.33%	11.27%	11.39%
Denny's	11%	10.84%	10.36%
IHOP (International House Of Pancakes)	10.48%	10.37%	9.7%

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Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!
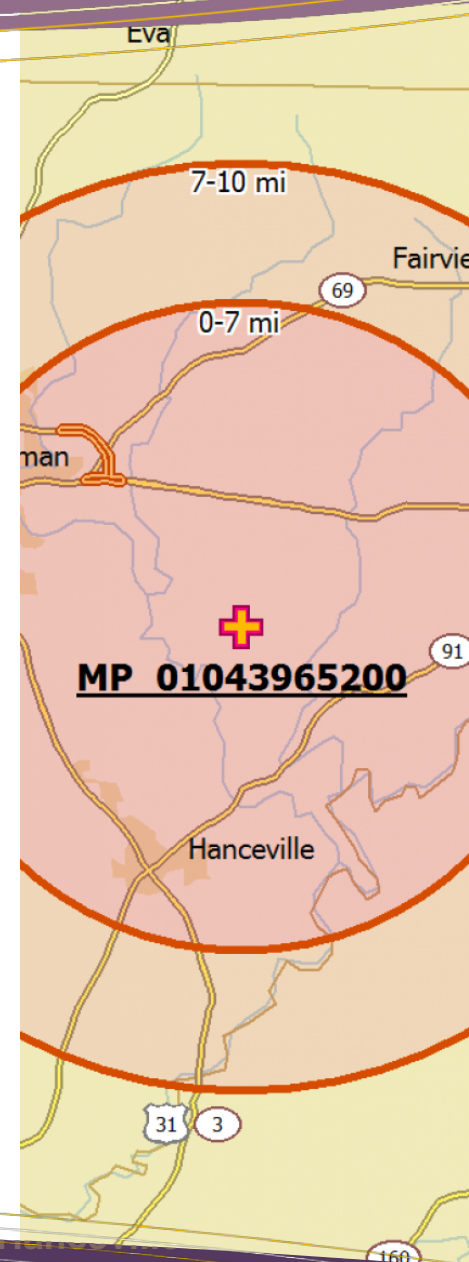
Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-7 MILES	7-10 MILES	10-15 MILES
Voted in fed/state/local election	45.64%	44.76%	43.82%
Recycled products	31.85%	31.02%	29.8%
Worked as volunteer (non political)	16.72%	16.33%	15.95%
Engaged in fund raising	11.61%	11.4%	11.51%
Religious club member	8%	7.93%	8.07%
Wrote to elected offcl about publ bus	5.81%	5.62%	5.54%

PROJECTS	0-7 MILES	7-10 MILES	10-15 MILES
Charitable Organization	5.46%	5.32%	5.21%
Church Board	5.4%	5.36%	5.59%
Wrote to editor of mag or newspaper	5.22%	5.11%	4.91%
Union member	5.02%	4.95%	4.83%
Addressed a public meeting	4.79%	4.67%	4.66%
Took active part in local civic issue	4.57%	4.5%	4.31%

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Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

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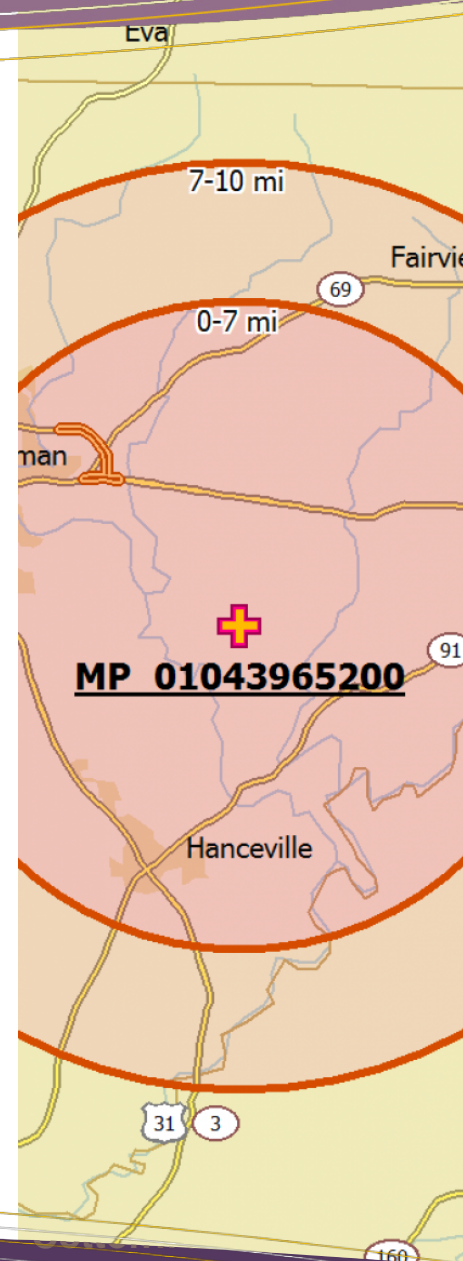
Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-7 MILES	7-10 MILES	10-15 MILES
Novel	15.11%	14.83%	14.43%
Children's Books	13.1%	13%	13.1%
Mystery	11.32%	11.21%	10.94%
Cookbooks	10.29%	10.13%	10.08%
Religious (not Bibles)	9.2%	9.21%	9.38%
Romance	7.36%	7.32%	7.49%
History	6.3%	6.18%	6.01%
Personal/Business	6.05%	5.88%	5.72%
Self-help			
Biography	5.86%	5.77%	5.56%

MAGAZINES	0-7 MILES	7-10 MILES	10-15 MILES
Newspaper Distributed	62.75%	61.88%	60.1%
Gen. Editorial	42.81%	42.88%	42.04%
Womens	38.37%	38.3%	37.78%
Service	34.77%	34.57%	34.42%
Mens	16.6%	16.63%	16.04%
Fishing/Hunting	16.03%	16.11%	16.9%
Automotive	15.5%	15.52%	15.8%
Business/Finance	13.62%	13.25%	12.57%
Parenthood	13.25%	13.23%	13.44%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the particpation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-7 MILES	7-10 MILES	10-15 MILES
Gen. News	55.86%	55.5%	55.02%
Classified	36.52%	36.73%	37.36%
Editorial Page	32.2%	32.01%	31.92%
Sport	31.45%	31.08%	30.47%
Comics	27.89%	27.78%	27.25%
Business/Finance	25.06%	24.45%	23.19%
Food/Cooking	23.43%	23.34%	22.52%
TV/Radio Listings	23.14%	22.91%	22.26%
Movie Listings & Reviews	22.82%	22.6%	21.58%
Home/Gardening	20.4%	20.06%	19.52%
Travel	16.57%	16.09%	15.19%
Science/Technology	15.73%	15.5%	14.77%
Fashion	13.24%	13.16%	12.98%

RADIO	0-7 MILES	7-10 MILES	10-15 MILES
Country	30.59%	30.74%	32.8%
Adult Contemporary	17.06%	16.8%	16.47%
CHR Contemp Hit Radio	16.51%	16.53%	15.99%
Rock	12.06%	11.74%	11.23%
Classic Rock	10.84%	10.7%	10.62%
Oldies	10.71%	10.52%	10.2%
News/Talk	9.95%	9.5%	8.81%
Urban Contemporary	8.76%	9.05%	8.83%
Alternative	8.21%	7.96%	7.65%
Religious	6.82%	6.77%	7.01%
Variety	5.73%	5.6%	5.23%
Soft Contemporary	5.3%	5.08%	4.91%
Classic Hits	4.02%	3.94%	3.86%
All Talk	3.37%	3.23%	3.13%
All News	3.31%	3.16%	2.75%
Gospel	3.23%	3.46%	3.77%
Sports	3.12%	2.99%	2.79%
Hispanic	2.81%	2.79%	2.6%

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Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-7 MILES	7-10 MILES	10-15 MILES
Fox News Channel	63.45%	62.98%	63.38%
Satellite Dish	58.15%	58.07%	58.98%
Soapnet	49.61%	49.34%	48.74%
Other Video-On-Demand	44.01%	44.1%	44.58%
Adult Pay Per View TV	36.68%	36.38%	37.43%
Sci-Fi Channel	36.25%	35.83%	36.02%
MSNBC	32.93%	32.56%	32.9%
Nickelodeon	30.82%	30.57%	31.76%
TV Info From Sunday TV Magazine	29%	28.74%	28.81%
Subscribe Digital Cable	28.11%	27.73%	27.73%
Adult Swim	25.58%	24.79%	24.67%
TV Info From Newspapers	25.48%	25.43%	25.31%

MULTIMEDIA: TV	0-7 MILES	7-10 MILES	10-15 MILES
Nick At Nite	24.12%	23.91%	23.98%
TCM (Turner Classic Movies)	24.01%	23.86%	23.87%
Hallmark Channel	23.83%	23.34%	23.56%
Comedy Central	23.39%	22.76%	20.85%
USA Network	23.32%	22.92%	22.55%
TV Info From Monthly Cable Guide	22.98%	22.92%	22.9%
BET (Black Entertainment TV)	22.16%	21.82%	21.55%
Video-On-Demand Movies	21.05%	20.67%	21.58%
The Golf Channel	20.03%	19.46%	19.01%
Lifetime	19.46%	19.22%	19.25%
Encore	19.38%	18.97%	19.73%
TV Info From Other	18.7%	18.65%	18.3%

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Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.
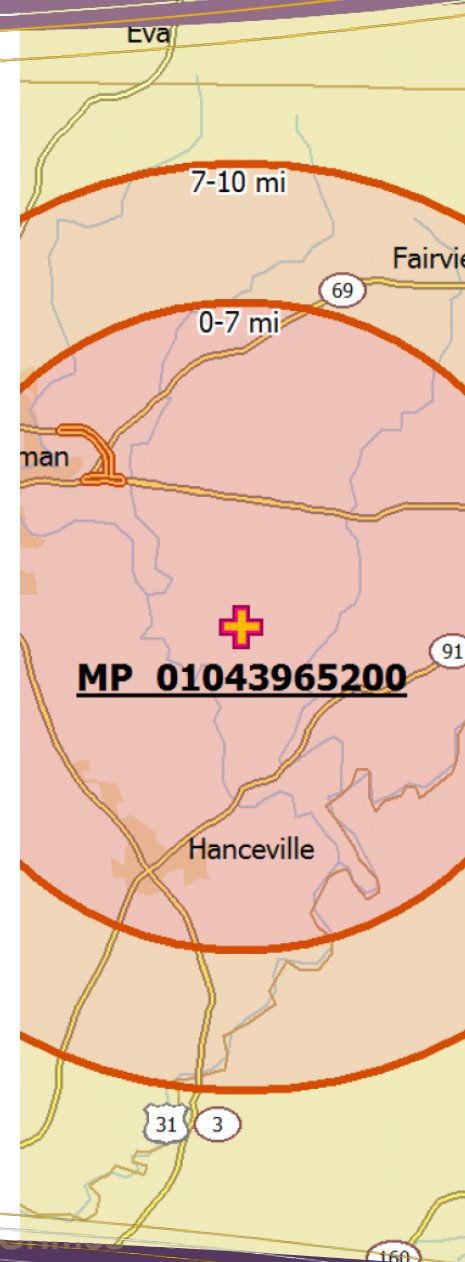
Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7 MILES	7-10 MILES	10-15 MILES
Book Readers			
Heavy Users (7+)	18.11%	17.88%	17.64%
Medium Users (4-6)	10.13%	9.92%	9.67%
Light Users (1-3)	21.15%	20.92%	20.87%
Quintiles (20%)			
Newspaper I (Heavy)	1.01%	0.98%	0.96%
Newspaper II	1.1%	1.08%	1%
Newspaper III	2.86%	2.83%	2.91%
Newspaper IV	0.52%	0.5%	0.47%
Newspaper V (Light)	1.68%	1.67%	1.61%

MEDIUM	0-7 MILES	7-10 MILES	10-15 MILES
Quintiles (20%)			
Magazines I (Heavy)	18.37%	18.28%	18.23%
Magazines II	8.83%	8.77%	8.96%
Magazines III	9.88%	9.83%	9.98%
Magazines IV	10.58%	10.64%	10.39%
Magazines V (Light)	0.22%	0.21%	0.18%
Outdoor I (Heavy)	4.93%	4.83%	4.47%
Outdoor II	2.54%	2.59%	2.58%
Outdoor III	2.6%	2.62%	2.46%
Outdoor IV	19.25%	19.47%	19.89%
Outdoor V (Light)	26.29%	25.98%	25.75%
Yellow Pages I (Heavy)	15.42%	15.26%	15.11%
Yellow Pages II	4.62%	4.56%	4.43%
Yellow Pages III	4.26%	4.36%	4.28%
Yellow Pages IV	24.4%	24.59%	24.79%
Yellow Pages V (Light)	3.06%	3.18%	3.07%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7 MILES	7-10 MILES	10-15 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.15%	3.08%	3.1%
Drive Time III (Medium)	0.77%	0.83%	0.86%
Radio IV & V (Light)	2.87%	2.83%	2.85%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	7.87%	7.96%	7.94%
Radio III (Medium)	4.78%	4.77%	4.67%
Radio IV & V (Light)	2.54%	2.56%	2.53%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	12.47%	12.31%	12.52%
Cable III (Medium)	5%	5.1%	5.29%
Cable IV & V (Light)	30.8%	30.91%	30.42%

MEDIUM	0-7 MILES	7-10 MILES	10-15 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	4.47%	4.36%	4.44%
Prime Time III (Medium)	1.95%	1.94%	1.79%
Prime Time IV & V (Light)	7.97%	7.94%	7.97%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	41.08%	40.99%	41.56%
Fringe III (Medium)	57.81%	57.81%	58.16%
Fringe IV (Light)	58.18%	58.21%	58.33%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	13.65%	13.68%	13.65%
All Day III (Medium)	26.58%	26.59%	27.51%
All Day IV (Light)	9.92%	10%	9.6%

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-7 MILES	7-10 MILES	10-15 MILES
Day-time Radio Listeners			
Dayparts [summary]	10.23%	10%	9.87%
6:00am - 10:00am	10.97%	10.72%	9.59%
10:00am - 3:00pm	4.25%	4.28%	3.92%
3:00pm - 7:00pm	13.48%	13.59%	13.52%
7:00pm - Midnight	10.17%	9.94%	9.34%
Midnight - 6:00am	3.77%	3.67%	3.43%
Weekend Radio Listeners			
Dayparts [summary]	12.51%	12.5%	12.17%
6:00am - 10:00am	2.39%	2.37%	2.08%
10:00am-3:00pm	3.45%	3.54%	3.11%
3:00pm - 7:00pm	5.62%	5.54%	5.35%
7:00pm - Midnight	7.74%	7.52%	7.5%
Midnight - 6:00am	7.64%	7.51%	6.96%

USAGE	0-7 MILES	7-10 MILES	10-15 MILES
Prime Time TV Viewers			
8:00-11:00pm	6.54%	6.49%	6.35%
Saturday: 8:00-11:00pm	7.18%	7.17%	7.16%
Sunday: 7:00-11:00pm	9.29%	9.13%	9.39%
9:00am-1:00pm	24.12%	23.91%	23.98%
9:00am-4:00pm	27.56%	27.35%	27.47%
4:00pm-7:00pm	25.88%	25.28%	25%
11:00pm-1:00am	39.11%	38.72%	38.67%
AVG Prime time Mon-Sun	1.96%	2.01%	1.88%

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-7 MILES	7-10 MILES	10-15 MILES
Weekday			
6-7am	13.8%	13.66%	13%
7-9am	17.23%	16.65%	16.07%
9am-12noon	19.81%	19.57%	19.29%
12noon-4pm	7.75%	7.79%	8.17%
4-6pm	43.42%	42.37%	42.31%
6-7pm	20.62%	20.49%	21.14%
7-7:30pm	1.06%	1.04%	1.07%
7:30-8pm	10.04%	10.01%	9.84%
8-11pm	6.54%	6.49%	6.35%
11pm-12am	32.93%	32.56%	32.9%
11pm-1am	39.11%	38.72%	38.67%
1-6am	24.69%	24.19%	23.22%

TV VIEWERS	0-7 MILES	7-10 MILES	10-15 MILES
Weekend			
Sat: 7-10am	16%	15.63%	15.08%
Sat: 10am-1pm	6.59%	6.56%	6.52%
Sat: 1-4pm	24.69%	24.6%	24.53%
Sat: 4-6pm	5.85%	5.86%	5.71%
Sat: 6-7pm	1.52%	1.43%	1.34%
Sat: 7-8pm	0.56%	0.55%	0.54%
Sat: 8-11pm	7.18%	7.17%	7.16%
Sat: 11pm-1am	3.87%	3.83%	3.74%
Sat: 1am-7pm	23.32%	22.92%	22.55%
Sun: 7-10am	2.65%	2.62%	2.88%
Sun: 10am-1pm	7.5%	7.31%	7.62%
Sun: 1-4pm	6.04%	6.03%	6.31%
Sun: 4-7pm	12.96%	12.64%	12.85%
Sun: 7-11pm	9.29%	9.13%	9.39%
Sun: 11pm-1am	3.4%	3.32%	3.16%
Sun: 1-7am	20.04%	19.56%	19.69%

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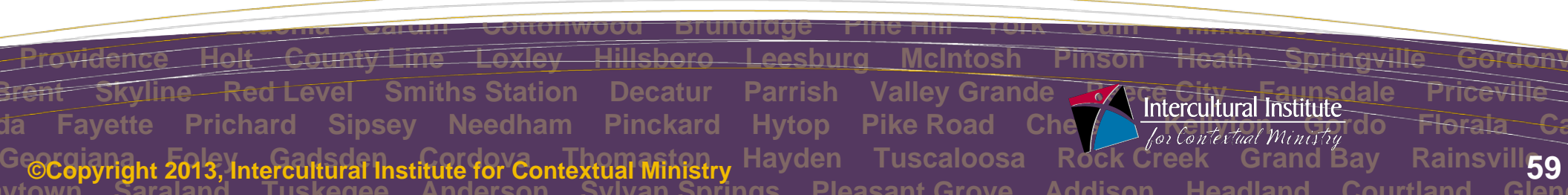
Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?

3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.

4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

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Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.

2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.

3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?

4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

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Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle
2nd Timothy 2:2

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Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.

2. Face-to-Face: Begin interacting with the person; building a personal rapport.

3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.

4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.

5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

5 Types of Self-Identity, Communication & Relationships

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Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net.
IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org


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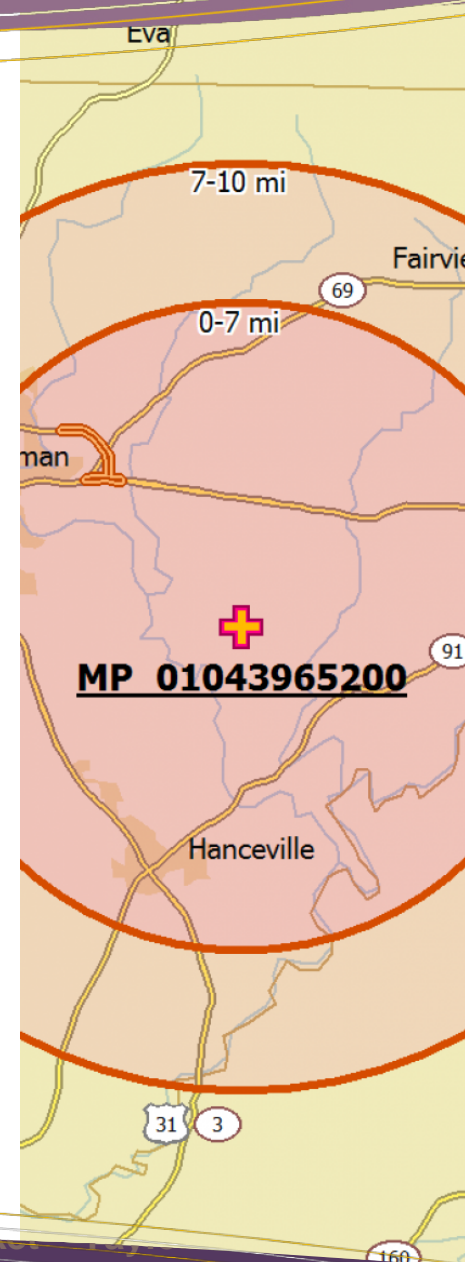
Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.

2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS

4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.

5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Berlin	3596 US Highway 278 E Cullman, AL 35055	1.12 mi	94	Plateauing
2	Unity	250 County Road 765 Cullman, AL 35055	1.68 mi	35	Plateauing
3	Oak Level	284 County Road 1634 Cullman, AL 35058	1.70 mi	48	Declining
4	Mt. Zion	5041 County Road 703 Cullman, AL 35055	1.88 mi	169	Growing
5	Plainview	1492 County Road 771 Cullman, AL 35055	2.09 mi	30	Plateauing
6	Mission Grove	111 County Road 1610 Cullman, AL 35058	2.64 mi	66	Plateauing
7	Mt. Hebron	351 County Road 705 Cullman, AL 35055	3.51 mi	45	Declining
8	Duck River	3022 County Road 1716 Holly Pond, AL 35083	3.75 mi	100	Plateauing
9	Centerpoint	1425 County Road 798 Cullman, AL 35055	3.93 mi	68	Growing
10	Simcoe	4345 Al Highway 69 N Cullman, AL 35058	4.17 mi	79	Plateauing
11	Edgewood	467 County Road 1241 Vinemont, AL 35179	4.18 mi	30	Declining
12	Antioch	827 County Road 1659 Cullman, AL 35058	4.48 mi	106	Declining
13	White Grove	351 County Road 705 Cullman, AL 35058	4.53 mi	61	Plateauing
14	Lake Catoma	PO Box 610 Cullman, AL 35056	4.60 mi	87	Declining
15	Walter	564 County Road 655 Hanceville, AL 35077	4.79 mi	75	Plateauing

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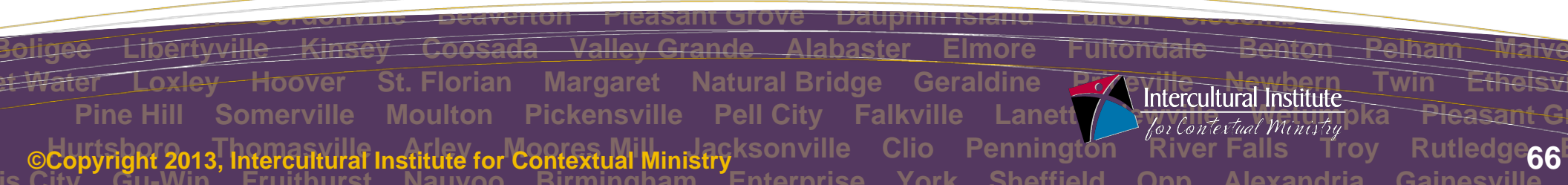
APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Center Hill	13108 County Road 747 Hanceville, AL 35077	5.33 mi	111	Declining
17	Grace Community Church	9350 US Highway 278 E Cullman, AL 35055	5.62 mi	0	Plateauing
18	Crosshaven	9131 US Highway 31 South Hanceville, AL 35077	5.74 mi	255	Growing
19	Shady Grove	33694 AL Hwy 91 Cullman, AL 35055	5.90 mi	34	Declining
20	East Side	302 8th Ave SE Cullman, AL 35055	5.92 mi	166	Plateauing
21	New Hope 2	2290 County Road 1682 Cullman, AL 35058	6.00 mi	211	Declining
22	Midway	PO Box 418 Hanceville, AL 35077	6.13 mi	34	Growing
23	Riverside	2085 County Road 649 Hanceville, AL 35077	6.22 mi	57	Declining
24	Hopewell	PO Box 423 Hanceville, AL 35077	6.32 mi	214	Declining
25	Pleasant Grove	1900 County Road 1422 Cullman, AL 35058	6.35 mi	72	Declining
26	Cullman First	501 2nd Ave SW Cullman, AL 35055	6.38 mi	627	Plateauing
27	Holly Pond First	PO Box 130 Holly Pond, AL 35083	6.52 mi	112	Plateauing
28	Concord	8158 Al Highway 69 N Cullman, AL 35058	6.54 mi	55	Declining
29	Northbrook	3691 Al Hwy 157 NE Cullman, AL 35058	6.56 mi	579	Growing
30	Seventh Street	708 7th St SW Cullman, AL 35055	6.61 mi	209	Declining

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Fairview First	1022 Welcome Rd. Cullman, AL 35058	6.62 mi	198	Growing
32	Center Grove	4607 County Road 1545 Cullman, AL 35058	6.66 mi	206	Declining
33	Friendship	1104 County Road 1435 Cullman, AL 35058	6.68 mi	89	Growing
34	Southside	PO Box 2637 Cullman, AL 35056	6.81 mi	64	Plateauing
35	Mulberry	2460 Co. Hwy. 47 Blountsville, AL 35031	6.85 mi	72	Declining
36	Northside	1310 Katherine St NW Cullman, AL 35055	6.93 mi	161	Plateauing
37	East Hanceville	202 Alabama Ave NE Hanceville, AL 35077	7.00 mi	50	Declining
38	West Side	711 Cleveland Ave SW Cullman, AL 35055	7.06 mi	44	Plateauing
39	St. John Missionary	6797 US Highway 31 Hanceville, AL 35077	7.30 mi	45	Declining
40	Brickyard	PO Box 1287 Cullman, AL 35056	7.36 mi	55	Declining
41	Calvary	149 County Road 1607 Cullman, AL 35058	7.36 mi	42	Growing
42	Hanceville First	104 Church Ave NE Hanceville, AL 35077	7.49 mi	183	Growing
43	Bethlehem East	395 County Road 541 Hanceville, AL 35077	7.62 mi	76	Growing
44	Living Faith	44 Schaeffel Rd Cullman, AL 35055	7.80 mi	182	Plateauing
45	Mountain Grove	8071 County Road 223 Hanceville, AL 35077	8.04 mi	72	Growing

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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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