# MissionSite top unreached locations

 GREENSBORO, AL

 MULTIPLY

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#### MissionSite (TM) Table of Contents

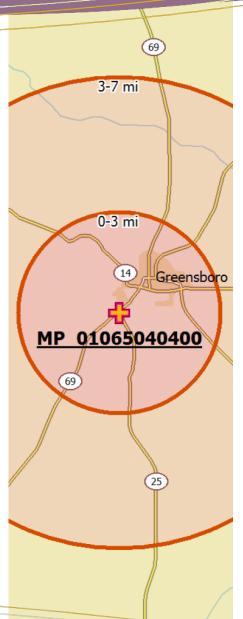
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#### Site Location Summary

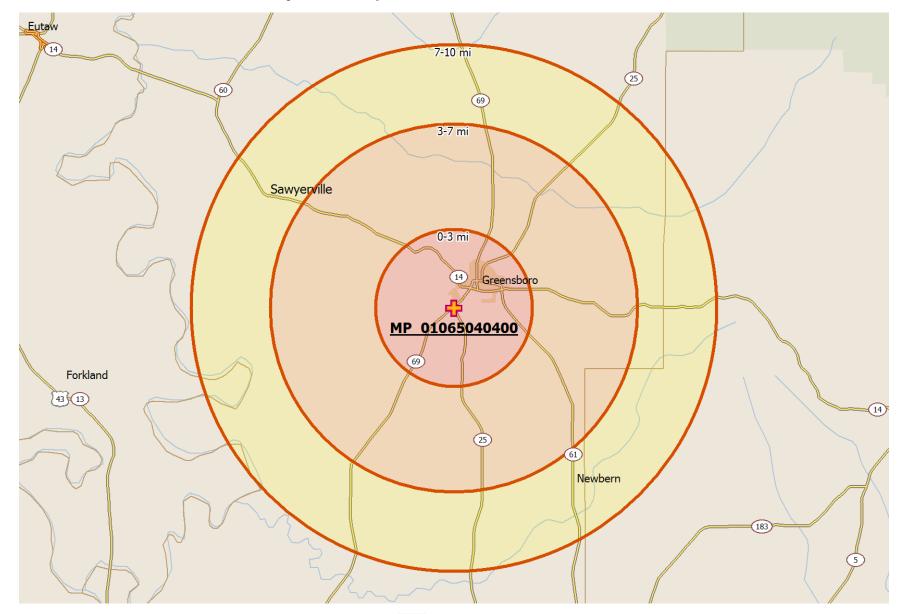
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0103	South Central Region
2	Association	1360	Hale
3	District	08	Western Black Belt District
4	County Location	01065	Hale
5	Zipcode	36744	Hale
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.12	Small towns adjacent to settlements
9	Sitescape Density Pattern	13	10000-2500-10000



West Blocton Henagar Sardis City Rock Mills Boligee Union Grove New Brockton Castleberry Oxford and Goodwater Samson Midway Loxley Millry Daleville Blountsville Intercultural Institute Bluff Minor Geiger Cardiff Lipscomb Luverne Gardendale Meridianville for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Map of the Site Location



Calera Jasper Mountain Brook West Blocton Cusseta Selma Holt Kinston Ragland Grimes Tallade Magnolia Springs Union Grove Madison Autaugaville Union Forestorie Intercultural Institute Banks Centre Hodges Albertville Brewton Mount Vernon Trussville (on Contextual Ministry Dorn Arley M Copyright 2011, Intercultural Institute for Contextual Ministry Ranburne Huguley Reece City Colony Dora Baker di

### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
	Codes		
5	NCES Urban Centric	32	Town: Distant: Territory inside an urban cluster that is more than 10 miles and less than or
	Locale Codes		equal to 35 miles from an urbanized area.
6	IICM RUCA Values Index	52	Small town core commuting: Secondary flow 10% to 30% to an Urban Area
7	ERS RUCA Commuting	7	Small town core: primary flow within an Urban Cluster of 2,500 to 9,999 (small urban
	Value		cluster)
8	Percent Commuting to	0	Percent commuting from non metro to metro areas
	Metro		

sbore Gordo Bakerhill Saks Lanett Lincoln Hueytown Chickasaw Blue Ridge Providence Thorsby Content of Marris Sylacauga Newville Needham West Point Intercultural Institute Edgewater Dorbor Belk Meridianville Greenville Brent Newbern West Blocton Kans (ontertual Ministry d Bay Rock Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry atchee Section Boligee Rock Mills Coosada Pine Rigge

### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	5,405	2,544	2,549
2010 Households	2,004	836	1,062
2010 Group Quarters Population	579	410	0

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	14	2	8
Language Diversity National Index	2	31	5
Foreign Born Diversity National Index	14	16	10
Ancestry Diversity National Index	6	3	0
Racial Diversity National Index	52	43	52

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## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	1	True
Low-employment County	1	True
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

mithe Station Newville Meridianville Daviston Centreville Hodges Henagar Crossville County Line Mode Repton Athens Jackson Lake View Hillsboro Susan Moore Fairhour Intercultural Institute form Newton Castleberry Cuba Kinsey Lineville Libertyville Penningto for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	10	0.5%
Mainstay Communities	Established, Diverse Households	0	0%
Working Communities	Blue-collar, Working Families	0	0%
Country Communities	Rural, Agri. & Mining Families	13	0.65%
Aspiring Communities	Young Singles / Aspiring-Multihousing	340	16.97%
Urban Communities	High Density, Inner-city Neighborhoods	1,641	81.89%

derson Gordonville Sylvania Bear Creek York Columbiana St. Florian Hazel Green Pike Road Brilliant Lockhart Sipsey Cleveland Demopolis Spanish Fort Gainesville Akreed Memphis Midway Cherokee Hollywood McKenzie Sulligent Chelsea Sylvan Springs Silverhill Slock (or fetual Ministry Confetual Ministry Oneva Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

## Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Ashville Bridgeport Baileyton Slocomb La Fayette Hackleburg Northport Prichard Berry Sheffield G The Spanish Fort Kellyton Rehobeth Opelika Childersburg Coffeeville <u>Intercultural Institute</u> Faunsdale Senville Woodstock Cowarts Gaylesville Pickensville Gantt Geiger Ad for Confectual Ministry Vecopyright 2011, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Walnut Grove Pell City Atmore Huntsville Littleville Fyffe Tuscumbia Waldo Rainbow City Faunsdale Pine Apple Brewton Union Grove Cherokee Hollywood Sheffield Cedar Harporsville Gordo Bente ville Douglas Oak Grove Elkmont East Brewton Chelsea Smiths Station for Confertual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	4,712	1,382	29.33%
Unreached %	68.32%	68.95%	100.91
Religious But NOT Evangelical HH	1,795	580	32.3%
Religious But NOT Evangelical %	26.03%	28.93%	111.13
Spiritual But NOT Relig or Evang HH	274	27	9.74%
Spiritual But NOT Relig or Evang %	3.97%	1.33%	33.53
Not Evangelical, Not Interested HH	2,848	864	30.33%
Not Evangelical, Not Interested %	41.3%	43.1%	104.37



Forestdale <u>Waverly Hytop Ridgeville Red Bay Midway</u> Creola Montgomery Valley Grande Demone etatone Arsenal Holt Kimberly Bridgeport Billingsley Talladega Skyliner <u>Intercultural Institute</u> Steele Etberg Int Olive Allgood Lakeview Camp Hill Wetumpka Grant Aliceville Lei <u>for Contextual Ministry</u> Bay Minette G Copyright 2011, Intercultural Institute for Contextual Ministry Brookside Hartford Avon Lincoln Pine Apple Price 14

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	15	1	6.67%
Active ALSBOM Attenders	1,062	201	18.93%
Active Evangelical Households	1,438	410	28.49%
Active Evangelical Percent	20.85%	20.44%	98.03
Inactive Evangelical Households	746	213	28.49%
Inactive Evangelical Percent	10.82%	10.61%	98.03
# New Churches Needed	0	0	0%





### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Greensboro	1.17 mi	201	Plateauing	16	Uniontown	17.95 mi	47	Growing
2	Antioch	7.12 mi	56	Plateauing	17	Demopolis First	18.16 mi	79	Declining
3	Rhodes Chapel	7.28 mi	38	Declining	18	Second Baptist	18.46 mi	14	Plateauing
4	Newbern	8.16 mi	47	Plateauing	19	Eutaw	19.10 mi	88	Declining
5	New Haven	8.84 mi	28	Plateauing	20	Westside	19.30 mi	26	Growing
6	Macedonia	10.63 mi	34	Growing	21	Pleasant Hill	19.34 mi	32	Plateauing
7	Mt. Hebron Baptist	11.33 mi	43	Growing	22	Fairhaven	19.35 mi	314	Plateauing
8	Hopewell	12.44 mi	46	Growing	23	Faith Chapel	20.38 mi	16	Plateauing
9	New Hope	13.62 mi	35	Declining	24	Moundville	20.89 mi	196	Plateauing
10	Gallion Baptist	13.81 mi	168	Plateauing	25	Indian Mounds	21.33 mi	52	Plateauing
11	Concord Baptist	14.27 mi	32	Growing	26	Pine Grove	21.44 mi	84	Plateauing
12	Akron	14.62 mi	26	Declining	27	Old Belmont	21.88 mi	37	Growing
13	Community	14.75 mi	74	Plateauing	28	Pondville	22.53 mi	72	Growing
14	Calvary	14.90 mi	20	Growing	29	Rangeline	22.71 mi	85	Declining
15	Siloam	17.48 mi	205	Plateauing	30	Ephesus	24.07 mi	32	Declining

Chelsea Vestavia Hills Steele River Falls Smiths Station Sumiton Good Hope Sillingsley Hanceville Ga Marion Moores Mill Center Point West End-Cobb Town Magnolia Springe Intercultural Institute City Camden Trafford Deatsville Union Grove Oxford Indian Springs To Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



Residential Non-Apt.

Business

Residential Apt.

Residential

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMOSCAPE	COUNTY	BAND	% O
1990 Population	15,498	4,951	31.95%	1990 Households	5,397	1,766	32.7
2000 Population	17,185	5,146	29.94%	2000 Households	6,415	1,912	29.8
2010 Population	17,918	5,405	30.17%	2010 Households	6,896	2,004	29.06
	Location Types in this MissionSite						0-3mi E
🔲 0-3mi Bano	d 🗌 3-7m	i Band	7-10mi Band	County	Residential		1,828
8,000					Residential	Apt.	306
6,000					Residential	Non-Apt.	1,522
2,000					Business		159
4,000					Seasonal		0
					USPS Resid	dential	1,595
2,000					USPS Busir	ness	71

Carolina Alexandria Hanceville Dodae Citv nistry Ite for Co 15 rcultural Ins

USPS Residential

Seasonal

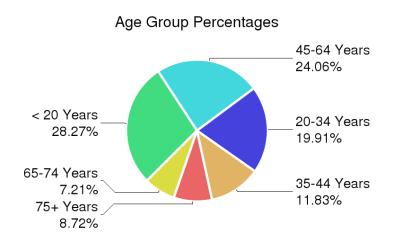
USPS Business

**USPS** Business

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A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

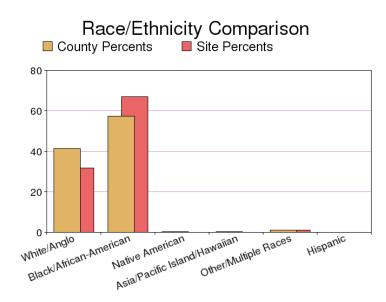


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.73%	5.12%	108.25
4-5 Years	2.51%	2.44%	97.21
6-8 Years	3.82%	4.59%	120.16
9-11 Years	4.09%	4.22%	103.18
12-13 Years	2.86%	3.09%	108.04
14-17 Years	5.83%	5.75%	98.63
18-19 Years	3%	3.02%	100.67
0-5 Years	7.24%	7.57%	104.56
6-12 Years	9.33%	10.38%	111.25
13-19 Years	10.26%	10.29%	100.29
< 20 Years	26.83%	28.24%	105.26
20-34 Years	20.46%	19.89%	97.21
35-44 Years	12.7%	11.82%	93.07
45-64 Years	25.93%	24.03%	92.67
65-74 Years	7.26%	7.2%	99.17
75+ Years	6.81%	8.71%	127.9
Median Age	37	35	95.26
Median Age (Male)	35	33	95.38
Median Age (Female)	40	38	95.89

Enterprise Element Valley Head Brighton Pleasant Grove Hillsboro Clayhatchee Pinson Vina Needhe Lake Purdy Black North Courtland Moulton Lanett West End-Cobb Town Intercultural Institute mpbell Beatrice Creola Ranburne Powell Dutton Childersburg Green for Contextual Ministry Corpyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	41.25%	31.82%	77.14
Black, African-American	57.36%	66.92%	116.67
Native American	0.18%	0.02%	10.36
Asian	0.16%	0%	0
Pacific Island, Hawaiian	0.02%	0.07%	331.51
Other/Multiple Races	1.03%	1.17%	113.51
Hispanic	0%	1.35%	0
Education of Adults (25 vrs+)			

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	11,888	3,428	
Less than 9th Grade	12.97%	13.19%	98.37
No High School Diploma	21.03%	20.13%	104.48
High School Graduate	36.3%	32.99%	110.01
Some College, no degree	16.49%	17.74%	92.96
Associate Degree	5.01%	5.02%	99.92
College Degree	5.16%	5.92%	87.08
Graduate/Prof. degree	3.05%	5.02%	60.69

Citronelle Alexandria Union Toxey Webb Phil Campbell Cowarts West End Cobb Town Satsuma H Riverview Eldridge Emelle East Brewton Lincoln West Jefferson Intercultural Institute peport Geraldine North Courtland Shiloh Carbon Hill Daleville Cherokee For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	19.81%	21.96%	79.94
\$10,000 to \$19,999	15.23%	15.57%	102.25
\$20,000 to \$29,999	12.94%	13.77%	106.47
\$30,000 to \$49,999	20.4%	18.16%	89.02
\$50,000 to \$59,999	7.37%	5.59%	75.87
\$60,000 to \$69,999	6.24%	3.69%	59.22
\$70,000 to \$79,999	4.65%	3.59%	77.18
\$80,000 to \$89,999	3.73%	3.74%	100.42
\$90,000 to \$99,999	2.36%	2.69%	114
\$100,000 to \$124,999	3.49%	5.44%	155.64
\$125,000 to \$149,999	1.91%	1.85%	96.46
\$150,000 to \$199,999	1.61%	3.34%	207.71
\$200,000 to \$249,999	0.13%	0.2%	152.94
\$250,000 or more	0.13%	0.35%	267.64
Median Household	31,523	29,638	94.02
Average Household	41,757	43,606	104.43
Per Capita Household	17,371	16,242	93.5
Family/Non-Family Household			
Income			
Median Family Income	38,589	39,092	101.3
Average Family Income	48,546	52,543	108.23
Median Non-Family Income	14,841	13,321	89.76
Average Non-Family Income	24,600	20,630	83.86

Rutledge Demopolis Eva Adamsville Coaling Valley Oneonta Banks Bear Greek Mignon Nauvoo ille Center Point North Johns Midway Valley Head Newton Anniston <u>Intercultural Institute</u> Blountsville B Babbie Harvest Rock Creek Pollard New Site Brilliant Kimberly Edgew *Contextual Ministry* Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Red Level Talladega Springs Scottsboro Hurtsboro

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	71.65%	70.41%	98.27
Families with Children	41.26%	42.17%	102.21
Families without Children	30.39%	28.24%	92.92
Non-Family Households			
% Non-Family Households	28.35%	29.59%	104.38
Non-Families with Children	0.23	0.3	129.04
Non-Families without Children	28.12	29.29	104.17
Housing Units			Index
Total Housing Units	8,373	2,220	
Vacant percent	17.64%	9.77%	55.41
Owned percent	65.91%	62.79%	95.26%
Rented Percent	16.45%	27.43%	166.81
Households by Size			Index
Avg household size	2.41	2.41	100
Avg family hh size	2.93	2.94	100.34
Avg non-family hh size	1.11	1.14	102.7
Households By Count of Persons			Percent
One	1,832	557	30.4%
Тwo	2,359	637	27%
Three or Four	2,191	668	30.49%
Five+	514	142	27.63%

gar Yellow Bluff Midland City Gilbertown Gordonville Banks Florence Dodge City Greensboro Center P Decatur Fulton Underwood-Petersville Abbeville Sipsey Carolina mmondville Waldo Baileyton Sand Rock Toxey West Point Smoke Rise Copyright 2011, Intercultural Institute for Contextual Ministry Arley Colony, Intercultural Institute for Contextual Ministry

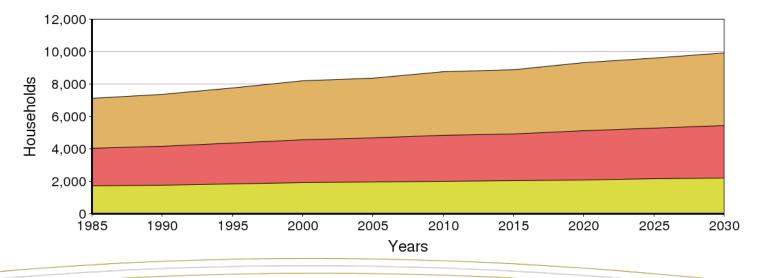
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	15,498	4,951	31.95%
2000 Population	17,185	5,146	29.94%
2010 Population	17,918	5,405	30.17%
2015 Population	17,635	5,270	29.88%

Household Change from 1985 to 2030

🗖 0-3mi Ring 👘 🗖 0-7mi Ring

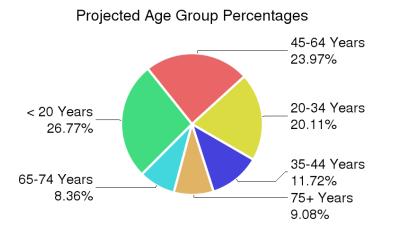
🔲 0-10mi Ring



Grove Hill Munford West Point Silas Wedowee Locust Fork Moody Faunsdale Hayden Crossville Vernon Decatur Ragland Vance Coffee Springs Mignon Blountsville <u>Intercultural Institute</u> oncord York Hammondville Holt Gordo Pisgah Brewton Chickasaw Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

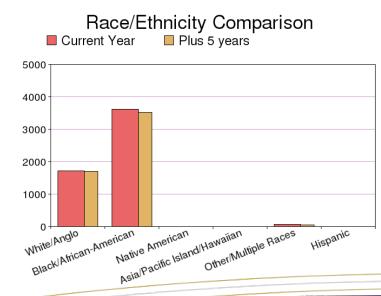


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.12%	5.41%	105.66
4-5 Years	2.44%	2.2%	90.16
6-8 Years	4.59%	3.95%	86.06
9-11 Years	4.22%	3.7%	87.68
12-13 Years	3.09%	2.83%	91.59
14-17 Years	5.75%	5.69%	98.96
18-19 Years	3.02%	2.98%	98.68
0-5 Years	7.57%	7.61%	100.53
6-12 Years	10.38%	9.05%	87.19
13-19 Years	10.29%	10.09%	98.06
< 20 Years	28.24%	26.75%	94.72
20-34 Years	19.89%	20.09%	101.01
35-44 Years	11.82%	11.71%	99.07
45-64 Years	24.03%	23.95%	99.67
65-74 Years	7.2%	8.35%	115.97
75+ Years	8.71%	9.07%	104.13
Median Age	37	36	96.98
Median Age (Male)	35	35	100.09
Median Age (Female)	40	38	96.31

dison Elkmont Faunsdale Cowarts Creola White Hall Taylor Sheffield Vernon Black Notasulga Skylin Cellinsville Jacksons' Gap Valley Grande Meadowbrook Pine Apple Eldred Intercultural Institute Talladega Mount Vernon East Brewton New Brockton Vredenburgh Joconfectual Ministry bioCopyright 2011, Intercultural Institute for Contextual Ministry Diffectual Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	31.82%	32.14%	101.01
Black, African-American	66.92%	66.83%	99.87
Native American	0.02%	0.02%	102.56
Asian	0%	0.02%	0
Pacific Island, Hawaiian	0.07%	0.08%	102.56
Other/Multiple Races	1.17%	0.89%	76.51
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	3,428	3,392	
Less than 9th Grade	13.19%	12.79%	97.04
No High School Diploma	20.13%	19.78%	98.28
High School Graduate	32.99%	33.34%	101.06

17.74%

5.02%

5.92%

5.02%

17.78%

5.13%

6.16%

5.01%

100.23

102.24

104.05

99.89

Woodville Double Springs Fruithurst Ethelsville Hanceville Tarrant Parrish Florala Sheffield Carbon H Jemison Locust Fork Rogersville Minor Shorter Pike Road Calera Hor Hit Hurtsborg Eldridge Citra burg Eufaula Hytop Winfield Warrior Montevallo Millport Hodges Blog for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Some College, no degree

Graduate/Prof. degree

Associate Degree

**College Degree** 

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	21.96%	19.43%	88.49
\$10,000 to \$19,999	15.57%	15.19%	97.55
\$20,000 to \$29,999	13.77%	12.77%	92.73
\$30,000 to \$49,999	18.16%	17.5%	96.37
\$50,000 to \$59,999	5.59%	6.11%	109.4
\$60,000 to \$69,999	3.69%	3.75%	101.49
\$70,000 to \$79,999	3.59%	4.09%	100.19
\$80,000 to \$89,999	3.74%	4.04%	97.5
\$90,000 to \$99,999	2.69%	2.71%	100.65
\$100,000 to \$249,999	5.44%	6.31%	116.04
\$125,000 to \$149,999	1.85%	2.27%	122.85
\$150,000 to \$199,999	3.34%	4.49%	134.21
\$200,000 to \$249,999	0.2%	0.44%	222.34
\$250,000 or more	0.35%	0.59%	169.4
Median Household	29,638	33,105	111.7
Average Household	43,606	49,142	112.7
Per Capita Household	16,242	18,985	116.89
Family/Non-Family Household			
Income			
Median Family Income	39,092	44,150	112.94
Average Family Income	52,543	59,129	112.53
Median Non-Family Income	13,321	14,807	111.16
Average Non-Family Income	20,630	23,064	111.8

Le Madrid Jasper Lexington Gaylesville Harpersville New Site Toxey Kimberty Gu-Win Millbrook An apelis Bayou La Batre Addison Glenwood Anderson Minor Moundville ville Lake View Autaugaville Gurley Elmore Fayette Roanoke Berry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Way of the Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	70.41%	70.71%	100.43
Families with Children	42.17	42.16	99.99
Families without Children	28.24	29.04	102.83
Non-Family Households			
% Non-Family Households	29.59%	29.29%	98.98
Non-Families with Children	0.3	0.25	98.98
Non-Families without	29.29	29.04	99.15
Children			
Housing Units			
Total Housing Units	2,220	2,247	101.22%
Vacant percent	9.77%	9.75%	99.71
Owned percent	62.79%	62.88%	100.15
Rented Percent	27.43%	27.37%	99.77
Households by Size			
Avg household size	2.41	2.34	97.1%
Avg family hh size	2.94	2.85	96.94%
Avg non-family hh size	1.14	1.10	96.49%
Households By Count of			
Persons			
One	557	564	101.26%
Two	637	681	106.91%
Three or Four	668	665	99.55%
Five+	142	118	83.1%

Highland Lake Meridianville Lisman Woodland McIntosh Columbia Banks West Blocton Bridgeport ike Road Union Grove New Market Prattville Grayson Valley Dozier Glever Chatom Thomasville Por Brookside County Line Hytop Vina Eva Hamilton Mentone Oak Grov For Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Bine Apple Lockbart Belk Needbarn Hayden Card

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Foreign Born Pop	7	14	14	Eastern Africa	0	0	0
Northern Europe	0	7	0	Middle Africa	0	0	0
Western Europe	4	0	0	Northern Africa	0	0	0
Southern Europe	3	0	0	Southern Africa	0	0	0
Eastern Europe	0	0	0	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	0	0	0	Oceania	0	0	0
So. Central Asia	0	0	0	Caribbean	0	7	0
SE Asia	0	0	0	Central Amer.	0	0	14
Western Asia	0	0	0	South America	0	0	0
Other Asia	0	0	0	North America	0	0	0
				Born at sea	0	0	0

Grimes Emelle Black Selmont-West Selmont Talladega Springs Carrollton Rock Mills Bridgeport Hyte Hokes Bluff Cleveland Southside Butler Adamsville Guntersville Rock Addition Senterd Sipsey Hidlan Ints Warrior Concord Rockford Guin Grand Bay Nauvoo Hillsboro A Joi Confectual Ministry Cordon Theodore Copyright 2011, Intercultural Institute for Contextual Ministry Perception Bay Minette One Contextual Ministry

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3	3-7	7-10	SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
English only	4,218	3,348	1,601	Other Indo-Euro	4	1	0
Spanish	44	94	49	Asian/PI languages	0	0	0
Other Indo-Euro	19	31	0	Chinese	0	0	0
language				Japanese	0	0	0
French (incl. Patois,	10	20	0	Korean	0	0	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	1	2	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	7	0
German	0	8	0	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	6	0	0
Other West Germanic	0	0	0	Other Asian	0	0	0
A Scandinavian	0	0	0	Tagalog	0	0	0
Language				Other Pacific Is	0	0	0
Greek	0	0	0	Other languages	0	0	0
Russian	0	0	0	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	4	0	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	0	0	0
Urdu	0	0	0		-	-	-

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Leeds Rock Creek Kimberly St. Florian Atmore Madison Summerdale Meintosh Fruithurst McMull Free Valley Belk Wadley Geraldine Andalusia Cherokee Rehobeth More Intercultural Institute lew Site Center Point Carrollton Ariton Boaz Vance Hodges Fyffe Har for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10		ANCESTRY 0-3	ANCESTRY 0-3 3-7	
	MILES	MILES	MILES			MILES	MILES MILES
eporting ancestry	3,257	2,704	1,228	Irish		24	24 5
Arab	0	0	0	Italian		10	10 2
Armenian	0	0	0	Lithuanian		0	0 0
Austrian	0	0	0	Norwegian		0	0 0
British	7	2	0	Polish		3	3 1
Canadian	0	0	0	Portuguese		0	0 0
Croatian	8	2	0	Romanian		0	0 0
Czech	0	0	0	Russian	ţ	5	5 1
Czechoslovak	0	0	0	Scandinavian	0		0
Danish	0	0	0	Scotch-Irish	73		34
Dutch	6	23	0	Scottish	46		18
English	154	74	25	Slovak	0		0
European	22	5	0	Subsaharan African	67		91
Finnish	0	0	0	Swedish	0		0
French (not Basque)	32	12	0	Swiss	0		0
French Canadian	22	5	0	Ukrainian	0		0
German	45	38	3	US/American	258		240
Greek	0	0	0	Welsh	0		0
Hungarian	0	0	0	West Indian	0		0
Iranian	0	0	0	Yugoslavian	0		0
				Other	2,476	j	2,151

Coust Fork Addison Rock Creek Pike Road Hollywood Falkville Malvern Albertville Georgiana Clanter Fielden City Lake Purdy Alabaster Heath Grant Ashford Sulligent Selman Hite Hall Danhne Gainesville Pleasant Grove Newton Somerville Good Hope Level Plains Coosada Intercultural Institute Confertual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextua

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## Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

North Courtland Elba Rockford Kansas Petrey Memphis Blue Ridge Garden City Culf Shores Water Heveland La Fayette Haleburg Priceville Saraland Jacksons' Gap Tusca Red Level Cardiff Harpersville Pelham County Line Highland Lake Montgomery Level Tor Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Hayneville Fort Payne Pell City Muscle Shoals Lees 28

# Using the Demographic Indicators

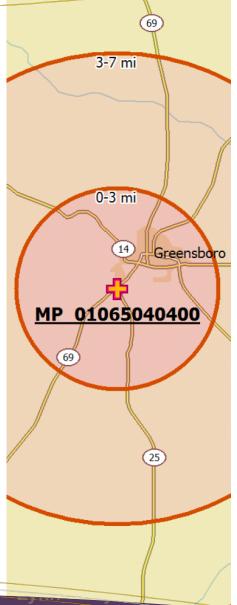
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



ester Lake Purdy Reanoke Paint Rock Dozier Forkland Lincoln Emelle Newton Florence Ceraldine For Participation Percey Elba Edgewater Hurtsboro McKenzie Hobson City Greene Intercultural Institute Deatsville Gordo Calera Redstone Arsenal Selma Slocomb Hancevil Intercultural Institute Heath Carolina Confectual Ministry Percey Colony Mentone Notasulga Scottsboro Pleago Copyright 2011, Intercultural Institute for Contextual Ministry Prichard Maplesville Saraland Somerville For Participation For Pleago Copyright 2011, Intercultural Institute for Contextual Ministry Prichard Maplesville Saraland Somerville For Pleago Copyright 2011, Intercultural Institute for Contextual Ministry Prichard Maplesville Saraland Somerville For Pleago

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,004	100%	1,382	100%
AFFLUENT SUBURBIA	10	0.5%	8	0.58%
America's Wealthiest	10	0.5%	8	0.58%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

ipsey Brantley Attalla Pickensville Kennedy South Vinemont Alexander City Midway Dutton Point Clear Hendale Valley Rock Creek Wedowee Holt West End-Cobb Town Need Intercultural Institute ern Forkland Munford New Site Jacksons' Gap Mountain Brook Slocon For Contextual Ministry Contextual Ministry Boligee Falkville Elba Fairfield Henagar Lester E31

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,004	100%	1,382	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	0	0%	0	0%
Steadfast Conservative	0	0%	0	0%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Arab Clayton Lowndesboro Samson Lisman Valley Head Courtland Ranburne Castleberry Forkland East Brewton Benton Hueytown Sheffield Huntsville Ridgeville Brief Intercultural Institute Horn Hill Carolina Mentone Springville Edwardsville Bessemer Courtextual Ministry Courtextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual M

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,004	100%	1,382	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	340	16.97%	252	18.23%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	340	16.97%	252	18.23%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	13	0.65%	8	0.58%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	13	0.65%	8	0.58%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Cusseta Argo Pisgah Red Bay Jemison Hollywood Hodges Town Creek Cottonwood Brantley Tox weet Water Munford Bridgeport Abbeville Cowarts Cherokee Springviller Intercultural Institute ackleburg Livingston Napier Field Clayton Geiger La Fayette Arab Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,004	100%	1,382	100%
STRUGGLING SOCIETIES	1,578	78.74%	1,070	77.42%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	1,578	78.74%	1,070	77.42%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	63	3.14%	44	3.18%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	63	3.14%	44	3.18%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

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e Odenville Reform Maivern Eldridge Bear Creek Kansas Carrollton Canden Northport Gravsville H Brantley Oneonta Morris Parrish Newbern Forkland Gantt Loach Sanford Thomaston Los Waterloo Glencoe Lake View Mentone Riverview Ridgeville Kellyt For Confestual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry River Falls Attalla Holt Flomaton Irondale New Broc 34

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Pisgan Daphne Brewton Parrish Springville Albertville Powell Trinity Snead Waldo Town Creek Kennedy Homewood Fultondale Franklin Chatom Mountainboro Opera Silas Newbern Yellow Build Multe Hall Hillsboro Bear Creek Saraland Lynn Vina Lester Munfor for Contextual Ministry Geopyright 2011, Intercultural Institute for Contextual Ministry Decopyright 2011, Intercultural Institute for Contextual Ministry

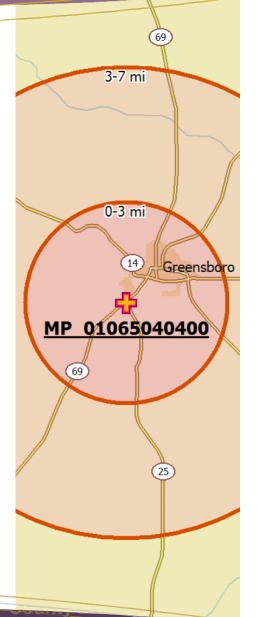
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



son Valley Onycha Woodstock Vina Selma Valley Grande Hayneville Woodville Ariten Langston Holt Walnut Grove Gu-Win Stevenson Butler East Brewton Huntsville River Intercultural Institute kville Silas Collinsville Madrid Pickensville Chickasaw Bay Minette Store for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
PC-HH Own	61%	62%	63%	Use Comp. for Digital Camera	16%	17%	17%
Use Comp. for	37%	39%	39%	Photo Editing			
Internet/E-mail				PC-Network-HH Has One	15%	15%	16%
Use Comp. for Comp.	34%	34%	34%	Use Comp. for Word Processing	14%	16%	17%
Games				Use Comp. for Filing/DB Mngmr	t 9%	9%	9%
Internet Use: E-Mail	31%	32%	33%	Use Comp. for News/Info./Data	8%	9%	10%
Use Comp. for Education	29%	29%	28%	Service			
HH Owns DVD Player	24%	24%	24%	HH Owns Video/Webcam	8%	8%	8%
Internet Use: News/	18%	18%	18%	Internet Use: Instant Messaging	7%	7%	7%
Weather				(Im)			
Use Comp. for Shopping	17%	18%	19%	Internet Use: Yellow Pages	6%	6%	7%
Use Comp. for Banking	17%	17%	17%	Internet Use: Digital Imaging/	6%	6%	6%
Internet Use: Banking	16%	17%	17%	Photo Albums Online			
				Internet Use: Play/ Download	6%	6%	6%
				Online Games			



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10	BRIDGES
	MILES	MILES	MILES	
Listening To Music	64%	64%	64%	Any Ailment
Reading Books	46%	46%	47%	Gen./Fam. Practitioner
Dining Out (Not Fast Food)	36%	37%	38%	Hypertension/High Blood
Cooking for Fun	30%	30%	31%	Pressure
Card Games	30%	31%	32%	Backache
Go To A Beach/Lake	25%	25%	25%	None Of These
Board Games	22%	23%	24%	Dentist
Gardening	21%	21%	22%	Eye Dr.
Going To	14%	14%	14%	High Cholesterol
Bars/Nightclubs/Dancing				Acid Reflux Disease (GERI
Visit Zoo	12%	12%	12%	Any Arthritis

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	66%	67%	68%
Gen./Fam. Practitioner	29%	29%	30%
Hypertension/High Blood	24%	24%	24%
Pressure			
Backache	23%	23%	23%
None Of These	18%	18%	18%
Dentist	18%	19%	19%
Eye Dr.	17%	18%	18%
High Cholesterol	17%	18%	18%
Acid Reflux Disease (GERD)	16%	16%	16%
Any Arthritis	15%	16%	16%

ke Frisco City Jasper New Site Susan Moore Tarrant Pleasant Groves Underwood Petersville Brighton H Hepe Hammondville Ethelsville Adamsville Hueytown Dodge City Moore Intercultural Institute Coffee Springs Billingsley Oakman Littleville Gadsden Northport Rus for Contextual Ministry Ariton Piedmo Proceedings Contextual Ministry Centreville Albertville County Line Ashford Kellytor 38 Chatom Abbeville Needbam Clen Allen Littlevier Moundville Tillmans Corner Alexander City Montgomery

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	22.12%	22.46%	22.57%
Live Theater	12.66%	13.34%	13.62%
Rock/Pop Concerts Most	12.35%	12.57%	12.5%
Often			
Dance Performance	10.49%	10.32%	10.02%
Live Theater Most Often	9.94%	10.51%	10.8%
Comedy Club	8.81%	8.87%	8.89%
Movies: Comedy	45.05%	44.36%	43.69%
Movies: Action/Adventure	40.13%	39.89%	39.35%
Movies: Drama	29.38%	28.58%	27.77%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	25.68%	25.37%	24.95%
Movies: Horror	24.91%	23.46%	22.44%
Movies: Romantic Comedy	21.81%	21.54%	21.22%
College Basketball Reg.	3.67%	3.66%	3.66%
Season			
College Football Reg.	3.63%	3.8%	3.89%
Season			
NFL Football Reg. Season	2.62%	2.94%	3.1%
College Football	2.42%	2.35%	2.32%
Post-Season			
NBA Basketball Reg.	2.31%	2.48%	2.5%
Season			
College Basketball	2.26%	2.18%	2.09%
Post-Season			

Saks Hurtsboro Millry Uniontown Smiths Station Highland Lake Graysville North Courtland Dayton Columbiana York Ranburne Union Springs Rock Mills Mignon Fairfier Intercultural Institute Collinsville Brookside Greenville Guin Gaylesville Scottsboro Chi for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Smoke Rise Lester Eutaw Wedowee Lakeview Cuba 39

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10		BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Walking for Exercise	31.67%	32.54%	33%		Ice Skating	Ice Skating 6.16%	Ice Skating 6.16% 6.17%
Swimming	17.89%	18.72%	19.4%	Ň	Yoga	Yoga 5.73%	Yoga 5.73% 5.84%
Basketball	17.84%	18.12%	18.12%	Mc	ountain/Road Biking	ountain/Road Biking 5.63%	ountain/Road Biking 5.63% 6.02%
Billiards/Pool	16.62%	16.54%	16.42%	Golf		5.48%	5.48% 6.11%
Jogging/Running	14.52%	14.75%	14.82%	Roller Skatir	ıg	ng 5.41%	ng 5.41% 5.5%
Bowling	14.31%	15.12%	15.62%	Softball		5.11%	5.11% 5.46%
Football	13.57%	13.6%	13.54%	Tennis		5.01%	5.01% 5.27%
Weight Training	10.8%	11.16%	11.17%	Snorkeling		4.42%	4.42% 4.42%
Aerobics	9.66%	10%	9.97%	Soccer		4.17%	4.17% 4.68%
Freshwater Fishing	9.41%	9.96%	10.8%	Jet Skiing		4.03%	4.03% 4.08%
Stationary Cycling	9.18%	9.35%	9.38%	Fly Fishing		3.59%	3.59% 3.65%
Baseball	8.51%	8.81%	9.09%	Power Boating		3.56%	3.56% 3.74%
Volleyball	7.73%	7.86%	7.86%	Saltwater Fishing		3.49%	3.49% 3.94%
Using Cardio Machine	6.34%	6.91%	7.15%	Skateboarding		3.35%	3.35% 3.48%

Messes Cordova Elmore Chelsea Northport Vernon Henagar Babble Winfield Evergreen Natural B Gaylesville Point Clear Edwardsville Decatur Alexander City Horn Hill Andre Grand Bay Kinsey Clear rent Thorsby Jacksons' Gap Vredenburgh Hytop Aliceville Newbern Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Hunting	3.32%	3.69%	4.27%
Camping Trips	3.28%	3.69%	4.41%
Snowmobiling	3.21%	3.25%	3.42%
Snowboarding	3.05%	3.07%	3.07%
Canoeing/Kayaking	2.86%	3.13%	3.46%
Hockey	2.7%	2.95%	3.09%
Racquetball	2.66%	2.87%	3%
Motorcycling	2.64%	2.86%	3.12%
Water Skiing	2.53%	2.68%	2.86%
Downhill & X-Country Skiing	2.47%	2.66%	2.9%

AILES
000/
66%
.33%
.78%
.02%
.29%
.16%
.95%
.63%
.44%
.44%

Yellow Bluff Smiths Station Monroeville Rock Creek Geiger Grayson Valley Ethelsville Meridianville La Hount Vernon Dodge City Blue Springs Minor Sheffield Hokes Bluff Intercultural Institute Grimes Rogersville Elba Mosses Foley McMullen Wadley Parrish Ma for Confectual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Forkland Coll, Intercultural Institute for Contextual Ministry

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

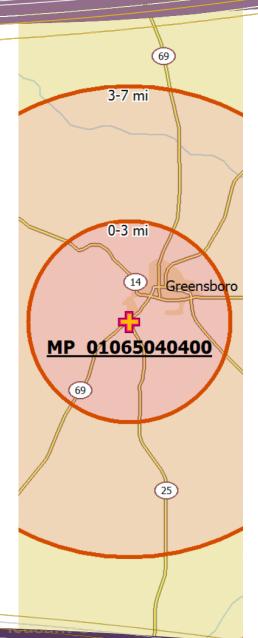
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Elba Crossville Carbon Hill Lineville Ariton Locust Fork Horn Hill Hueytown Ragland Twin West Free Midfield Emelle Cowarts Fruithurst Demopolis Courtland McMuter Intercultural Institute Underwood-Petersville Piedmont Southside Uniontown Waldo Allgo Intercultural Institute outh Vinemont Copyright 2011, Intercultural Institute for Contextual Ministry Margaret Winfield Hokes Bluff Rainsville New Site 42

### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Berry Gardendale Montgomery Talladega Gaylesville Daviston Jackson Southside Steele Skyline Avon Bay Minette Birmingham Clio West Blocton Cedar Bluff Allocated Historille Blue Springs Eute St. Florian Point Clear Wedowee Hobson City Valley Grande Brantley for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

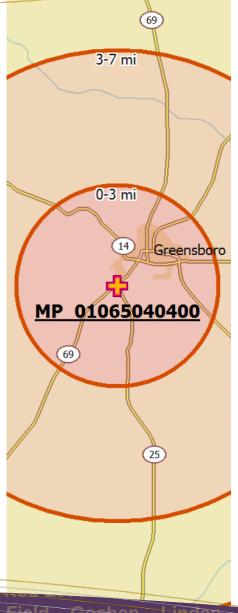
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	58%	58%	58%
Speak My Mind Even If It Upsets People	46%	45%	45%
Like Control Over People And Resources	44%	44%	44%
Don't Judge People/Way They	38%	37%	37%
Live Life Too Much Sponsorship In	38%	37%	37%
Arts/Sports Woman's Place Is In The	36%	36%	36%
Home			
Find It Difficult To Say No To My Kids	35%	36%	36%
I Am A Workaholic Like to Stand Out In A Crowd	32% 28%	31% 27%	31% 27%
If Won Lottery Would Never Work Again	27%	27%	27%
Like To Do Unconventional Things	26%	26%	27%
We Should Strive for Equality for All	24%	24%	23%

entre Collinsville Maytown Luverne Elkmont Dozier Daviston Gardendale Millport Valley Head Pratty Station Red Level Union Springs Northport Concord Orrville Skyling Intercultural Institute Spanish Fort Goshen Bear Creek Mountainboro Bessemer Lanett Sus for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Stevenson Demopolis Coker Lowndesboro Bon Air Bakerhill Holly Pond Napier Field Coshen Linden Rock Brilliant Memphis Mount Vernon Boaz Reform Kennedy Level Intercultural Institute Grayson Valley Faunsdale Horn Hill Union Springs Underwood-Petersville for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

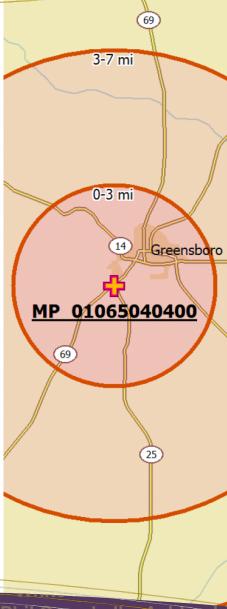
THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-1( MIL
You Should Seize Opportunities In Life	60%	59%	59%	Prefer To Have Few Possessions As Possible	23%	24%	24%
Important To Respect Customs And Beliefs	52%	53%	53%	Try Not To Worry About The Future	21%	20%	20%
Like To Understand About	41%	40%	40%	Like To Just Enjoy Life	18%	18%	18%
Nature Prefer Work Part Of Team Than Alone	40%	40%	40%	Real Men Don't Cry Enjoy Spending Time With My Fam.	17% 16%	17% 15%	17% 15%
Important To Juggle Various Tasks	37%	37%	37%	Is An Important Part Of Who I Am Worried About Pollution Caused	13% 13%	13% 13%	13% 14%
Good At Fixing Things	34%	34%	33%	By Cars			
Important Feel Respected By My Peers	32%	32%	32%	Children Should Be Allowed To Express Themselves	9%	9%	9%
Have Keen Sense Of Adventure	31%	31%	31%	Feel Very Alone In The World	6%	6%	6%
Provide My Kids With The Little Extras	28%	27%	27%	Like Spending Most Time With Fam.	5%	5%	5%
Consider Myself Interested In The Arts	27%	26%	26%	Would Like To Set Up Own Business	5%	5%	5%
Looking for New Ideas To Improve Home	26%	25%	25%	Decor Particular Interest To Me	3%	3%	4%
People Have To Take Me As They Find Me	23%	23%	23%				

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Lakeview Opp Fyffe Napier Field Pelham Pinson Glenwood Selma Louisville Grand Bay Midfield Koanoke Midland City Sheffield Vincent Sylvan Springs Orange Beach Helena Cleveland Columbia Cusseta Bay Minette Mount Olive South Vinemont Stevenson Silas Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Moores Mill Red Level Benton Montgomery Newbern

### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



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### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	89.47%	89.45%	89.47%
Restaurant-Visit Any			
Fam. Restaurants/Steak	72.22%	73.34%	73.98%
Houses-Visit Any			
McDonald's	57.23%	57.31%	57.33%
Kentucky Fried Chicken (KFC)	45.54%	44.94%	44.23%
Burger King	40.67%	40.55%	40.4%
Wendy's	37.65%	37.38%	36.97%
Subway	33.1%	33.06%	33.08%
Pizza Hut	29.51%	29.32%	28.99%
Taco Bell	27.51%	27.39%	27.13%
Popeyes	26%	25.2%	24.33%
Applebee's	25.6%	26.12%	26.52%
Arby's	21.54%	21.8%	22.02%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Domino's Pizza	21.39%	21.18%	20.75%
Red Lobster	20.66%	20.87%	20.93%
Dairy Queen	20.5%	20.25%	20.38%
Church's Fried Chicken	19.32%	18.67%	18%
Golden Corral	18.79%	18.74%	18.44%
Sonic	16.71%	16.45%	16.42%
Olive Garden	16.69%	16.91%	17.02%
Hardee's	16.17%	15.92%	15.88%
IHOP (International House Of	15.75%	16.03%	15.94%
Pancakes)			
Krispy Kreme	15.29%	15.03%	14.74%
Denny's	14.71%	14.33%	14.07%
TGI Friday's	13.92%	14.15%	14.03%



### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



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### **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	34.94%	36.15%	36.91%
Recycled products	17.41%	18.58%	19.15%
Worked as volunteer (non political)	9.35%	9.7%	9.98%
Engaged in fund raising	8.61%	8.95%	9.19%
Religious club member	7%	7.37%	7.63%
Church Board	6.33%	6.77%	6.97%

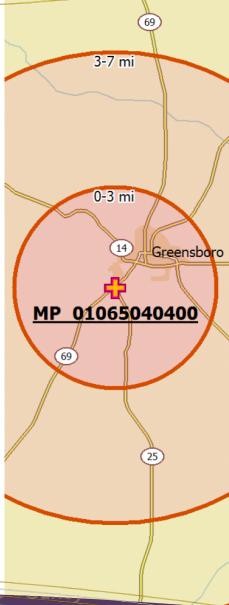
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Took active part in local civic	3.97%	4.08%	4.17%
issue			
Wrote to editor of mag or	3.9%	3.96%	4%
newspaper			
Addressed a public meeting	2.82%	2.98%	3.08%
Wrote to elected offcl about	2.78%	2.92%	3.05%
publ bus			
Union member	2.71%	3.12%	3.34%
Charitable Organization	2.68%	2.86%	3%

Tellow Bluff Point Clear Rock Mills Talladega Springs Cuba Spanish Lincoln Chelsea Centre Sipsey Red Bay Ashville Boaz Goshen Fultondale Valley Leighton (Soutextual Ministry) the Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Vernon Billingsley Southside Citronelle Somerville

### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Baileyton Epes Blue Ridge Falkville Auburn Littleville Tuskegee Seima Priceville Daviston Kinse Haterloo Bon Air Selmont-West Selmont Albertville Madrid Walnut Gree Intercultural Institute Skyline Frisco City Harpersville Hueytown Silverhill River Falls Sanfor Forkland Ministry Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Bleasant Grove Sinsey Homewood McDonald Change

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Children's Books	11.54%	11.74%	11.81%
Novel	9.35%	9.91%	10.28%
Religious (not Bibles)	8.84%	9.13%	9.18%
Cookbooks	7.54%	7.66%	7.74%
Romance	5.93%	5.92%	5.93%
Mystery	5.61%	5.67%	5.84%
Mail order	4.53%	4.53%	4.5%
Supermarket	4.27%	4.18%	4.11%
Biography	3.96%	4.19%	4.25%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	63.57%	64.02%	63.86%
Gen. Editorial	58.04%	58.02%	57.45%
Womens	48.27%	48.86%	48.73%
Service	27.58%	27.67%	27.81%
Music	24.1%	24.02%	23.6%
<b>Business/Finance</b>	21.41%	22.02%	21.86%
Mens	21.13%	21.11%	20.86%
Parenthood	17.47%	17.15%	16.89%
Health	14.02%	14.21%	14.19%

vergreen Hodges Susan Moore Riverside Malvern Leeds Cleveland Pleasant Groves New Hope Reptor Honroeville Henagar Chatom Ragland Taylor Midfield Littleville Decert Butter Elkmont East Brewick evallo New Brockton Vance Mulga Ethelsville Leesburg Grant Boaz © Copyright 2011, Intercultural Institute for Contextual Ministry © Copyright 2011, Intercultural Institute for Contextual Ministry

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	41.43%	42.18%	42.89%
Classified	30.49%	30.18%	30.38%
Sport	26%	26.3%	26.65%
TV/Radio Listings	20.47%	20.65%	20.68%
Editorial Page	20.04%	20.6%	21.17%
Comics	19.55%	19.62%	20.04%
Movie Listings & Reviews	19.49%	19.84%	19.78%
Business/Finance	18.65%	19.32%	19.67%
Food/Cooking	18.06%	18.59%	18.94%
Fashion	14.07%	14.56%	14.72%
Home/Gardening	13%	13.74%	14.2%
Travel	11.85%	12.61%	12.92%
Science/Technology	9.14%	9.96%	10.46%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	54.35%	53.8%	52.34%
Jazz	14.23%	14.9%	14.84%
CHR Contemp Hit Radio	13.05%	13.53%	13.7%
Gospel	11.02%	10.88%	10.6%
Variety	10.62%	10.89%	10.87%
Adult Contemporary	9.12%	8.97%	9.09%
Oldies	8.73%	8.63%	8.6%
Country	6.82%	6.79%	7.75%
All News	4.89%	5.5%	5.67%
Alternative	4.33%	4.17%	3.95%
Soft Contemporary	4.03%	4.17%	4.14%
Religious	3.63%	4%	4.24%
News/Talk	3.46%	3.72%	3.83%
Rock	3.3%	3.38%	3.51%
Classic Rock	2.19%	2.18%	2.3%
Sports	1.9%	2.06%	2.08%
Classical	1.71%	1.85%	1.87%
All Talk	1.62%	1.87%	1.97%



### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10	N	IULTIMEDIA: TV	IULTIMEDIA: TV 0-3	IULTIMEDIA: TV 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Other Video-On-Demand	59.98%	58.74%	57.93%	Lifetime		25.24%	25.24% 25.13%
Fox News Channel	59.15%	59.71%	60.05%	TV Info From S	Sunday TV	Sunday TV 25.11%	Sunday TV 25.11% 25.44%
Soapnet	50.35%	50.44%	50.17%	Magazine			
Satellite Dish	46.69%	46.98%	47.05%	TV Info From News	papers	papers 24.58%	papers 24.58% 24.77%
MSNBC	36.86%	36.53%	36.41%	Hallmark Channel		23.24%	23.24% 23.43%
Sci-Fi Channel	33.74%	34.17%	34.59%	TV Info From Monthly	Cable	Cable 23.19%	Cable 23.19% 22.9%
Adult Pay Per View TV	32.1%	32.6%	32.61%	Guide			
Subscribe Digital Cable	29.86%	30.52%	30.74%	TV Land		23.02%	23.02% 22.56%
Nick At Nite	27.74%	27.55%	27.4%	CNN (Cable News Netw	vork)	vork) 22.38%	vork) 22.38% 21.42%
Nickelodeon	27.42%	27.21%	27.34%	ABC Fam.		22.37%	22.37% 22.17%
TCM (Turner Classic	27.2%	27%	26.73%	Comedy Central		22.03%	22.03% 22.44%
Movies)				Encore		21.68%	21.68% 21.05%
BET (Black Entertainment	26.66%	25.8%	25.21%	HGTV (and Garden		21.15%	21.15% 21.27%
TV)				Television)			
				Travel Channel		20.79%	20.79% 20.78%

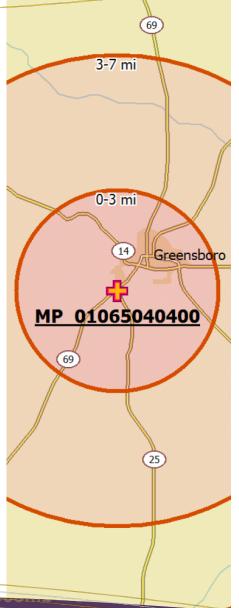
oachapoka Hillsboro Summerdale Pinson Lake View Underwood-Petersville Citronelle Centreville Minor Pelham Red Level Trafford Union Highland Lake Sand Rock Mayter Intercultural Institute wood Trinity Vincent Hanceville Hammondville Saks Gardendale Mari for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Pleasant Grove Livingston, River Falls, Arab, Indian Sprin

### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Lexington Clayhatchee Lynn Crossville Scottsboro St. Florian Auburn Hytop Deatsville Opp Brooks appersville Oak Grove Kansas La Fayette Cordova Bakerhill Montgomer Intercultural Institute Dauphin Island Boaz Gardendale Andalusia Foley Twin Loxley Ca Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	13.05%	13.41%	13.7%
Medium Users (4-6)	6.43%	6.59%	6.6%
Light Users (1-3)	13.8%	14.34%	14.69%
Quintiles (20%)			
Newspaper I (Heavy)	1.58%	1.45%	1.38%
Newspaper II	1.2%	1.26%	1.28%
Newspaper III	1.34%	1.37%	1.4%
Newspaper IV	0.79%	0.72%	0.67%
Newspaper V (Light)	1.62%	1.47%	1.35%

MILES	MILES	MILES
24.7%	24%	23.51%
10.7%	10.48%	10.22%
11.63%	11.34%	11.23%
16.9%	16.39%	15.92%
1.16%	1.22%	1.22%
11.3%	11.09%	10.92%
8.12%	7.8%	7.49%
7.41%	7.16%	6.98%
16.31%	16.44%	16.53%
24.79%	24.85%	24.96%
16.96%	16.93%	16.84%
9.98%	9.93%	9.84%
16.09%	15.37%	14.73%
27.87%	27.51%	27.3%
7.22%	6.9%	6.68%
	24.7% 10.7% 11.63% 16.9% 1.16% 1.16% 11.3% 3.12% 7.41% 16.31% 24.79% 16.96% 16.96% 0.98% 16.09% 27.87%	24.7%       24%         10.7%       10.48%         11.63%       11.34%         16.9%       16.39%         1.16%       1.22%         11.3%       11.09%         3.12%       7.8%         7.41%       7.16%         16.31%       16.44%         24.79%       24.85%         16.96%       16.93%         9.98%       9.93%         16.09%       15.37%         27.87%       27.51%



# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Radio Drive Time Quntiles       TV Prime Time Quntiles (fifths / 20%)         Drive Time I & II (Heavy)       1.39%       1.44%       1.64%         Drive Time III (Medium)       1.05%       1.04%       1.03%         Radio IV & V (Light)       2.3%       2.32%       2.29%         Radio Media Quntiles (fifths / 20%)       14.68%       13.76%         20%)       TV Early/Late Fringe Quntiles       14.68%       13.76%         Radio I & II (Heavy)       16.22%       15.51%       14.98%         Radio II (Medium)       3.1%       3.09%       3.08%         Radio IV & V (Light)       4.28%       4.3%       4.19%         Fringe I & II (Heavy)       58.57%       58.06%         Radio IV & V (Light)       4.28%       4.3%       4.19%         Cable TV Quntiles (fifths /       20%)       58.15%       57.33%         Cable I & II (Heavy)       9.86%       10.24%       10.39%         All Day I & II (Heavy)       17.68%       17.34%         All Day III (Medium)       28.56%       28.06%	MEDIUM	0-3	3-7	7-10	MEDIUM	0-3	3-7	
(fifths / 20%)       20%)         Drive Time I & II (Heavy)       1.39%       1.44%       1.64%         Drive Time III (Medium)       1.05%       1.04%       1.03%         Radio IV & V (Light)       2.3%       2.32%       2.29%         Radio Media Quntiles (fifths /       20%)       7V Early/Late Fringe Quntiles       13.76%         20%)       16.22%       15.51%       14.98%       TV Early/Late Fringe Quntiles       13.76%         Radio I & II (Heavy)       16.22%       15.51%       14.98%       Fringe I & II (Heavy)       36.77%       36.97%         Radio I & II (Medium)       3.1%       3.09%       3.08%       Fringe I & II (Heavy)       36.77%       58.06%         Radio IV & V (Light)       4.28%       4.3%       4.19%       Fringe I W (Light)       58.57%       58.06%         Cable TV Quntiles (fifths /       20%)       7V All Day Quntiles (fifths /       20%)       20%)         Cable I & II (Heavy)       9.86%       10.24%       10.39%       All Day I & II (Heavy)       17.68%       17.34%         All Day III (Medium)       7.22%       6.9%       6.66%       All Day III (Medium)       28.56%       28.06%		MILES	MILES	MILES		MILES	MILES	
Drive Time I & II (Heavy)       1.39%       1.44%       1.64%       Prime Time I & II (Heavy)       3.33%       3.38%         Drive Time III (Medium)       1.05%       1.04%       1.03%       Prime Time I & II (Heavy)       3.33%       3.38%         Radio IV & V (Light)       2.3%       2.32%       2.29%       Prime Time III (Medium)       0.99%       1%         Radio Media Quntiles (fifths /       2.3%       2.32%       2.29%       TV Early/Late Fringe Quntiles (fifths / 20%)       13.76%         Radio I & II (Heavy)       16.22%       15.51%       14.98%       Fringe I & II (Heavy)       36.77%       36.97%         Radio I & II (Medium)       3.1%       3.09%       3.08%       Fringe I & II (Heavy)       58.57%       58.06%         Radio I & V (Light)       4.28%       4.3%       4.19%       Fringe III (Medium)       58.15%       57.83%         Cable TV Quntiles (fifths /       20%)       20%)       TV All Day Quntiles (fifths /       20%)       20%)       17.68%       17.34%         Cable I & II (Medium)       7.22%       6.9%       6.66%       All Day I & II (Medium)       28.56%       28.06%	Radio Drive Time Quntiles				TV Prime Time Quntiles (fifths	/		
Drive Time III (Medium)       1.05%       1.04%       1.03%         Radio IV & V (Light)       2.3%       2.32%       2.29%         Radio Media Quntiles (fifths /       2.3%       2.29%         20%)       TV Early/Late Fringe Quntiles       14.68%       13.76%         Radio I & II (Heavy)       16.22%       15.51%       14.98%         Radio IV & V (Light)       3.09%       3.08%         Radio IV & V (Light)       4.28%       4.3%       4.19%         Cable TV Quntiles (fifths /       20%)       58.15%       57.83%         Cable I & II (Heavy)       9.86%       10.24%       10.39%       All Day I & II (Heavy)       17.68%       17.34%         All Day III (Medium)       28.56%       28.06%       28.06%       28.06%	(fifths / 20%)				20%)			
Radio IV & V (Light)       2.3%       2.32%       2.29%         Radio Media Quntiles (fifths / 20%)       TV Early/Late Fringe Quntiles (fifths / 20%)       TV Early/Late Fringe Quntiles (fifths / 20%)         Radio I & II (Heavy)       16.22%       15.51%       14.98%         Radio IV & V (Light)       3.1%       3.09%       3.08%         Radio IV & V (Light)       4.28%       4.3%       4.19%         Cable TV Quntiles (fifths / 20%)       TV All Day Quntiles (fifths / 20%)       58.15%       57.83%         Cable I & II (Heavy)       9.86%       10.24%       10.39%       All Day I & II (Heavy)       17.68%       17.34%         All Day III (Medium)       28.56%       28.06%       All Day III (Medium)       28.56%       28.06%	Drive Time I & II (Heavy)	1.39%	1.44%	1.64%	Prime Time I & II (Heavy)	3.33%	3.38%	
Radio Media Quntiles (fifths /       TV Early/Late Fringe Quntiles         20%)       TV Early/Late Fringe Quntiles         Radio I & II (Heavy)       16.22%       15.51%       14.98%         Radio III (Medium)       3.1%       3.09%       3.08%         Radio IV & V (Light)       4.28%       4.3%       4.19%         Cable TV Quntiles (fifths /       TV All Day Quntiles (fifths /       58.15%       57.83%         20%)       TV All Day Quntiles (fifths /       20%)       10.39%       All Day III (Heavy)       17.68%       17.34%         Cable III (Medium)       7.22%       6.9%       6.66%       All Day III (Medium)       28.56%       28.06%	Drive Time III (Medium)	1.05%	1.04%	1.03%	Prime Time III (Medium)	0.99%	1%	
20%)       (fifths / 20%)         Radio I & II (Heavy)       16.22%       15.51%       14.98%         Radio III (Medium)       3.1%       3.09%       3.08%         Radio IV & V (Light)       4.28%       4.3%       4.19%         Cable TV Quntiles (fifths /       58.15%       57.83%         20%)       TV All Day Quntiles (fifths /       58.15%       57.83%         Cable I & II (Heavy)       9.86%       10.24%       10.39%         Cable III (Medium)       7.22%       6.9%       6.66%	Radio IV & V (Light)	2.3%	2.32%	2.29%	Prime Time IV & V (Light)	14.68%	13.76%	
Radio I & II (Heavy)       16.22%       15.51%       14.98%         Radio III (Medium)       3.1%       3.09%       3.08%         Radio IV & V (Light)       4.28%       4.3%       4.19%         Cable TV Quntiles (fifths / 20%)       58.57%       58.06%         Cable I & II (Heavy)       9.86%       10.24%       10.39%         Cable III (Medium)       7.22%       6.9%       6.66%	Radio Media Quntiles (fifths /				TV Early/Late Fringe Quntiles			
Radio III (Medium)       3.1%       3.09%       3.08%         Radio IV & V (Light)       4.28%       4.3%       4.19%         Cable TV Quntiles (fifths /       58.15%       57.83%         20%)       TV All Day Quntiles (fifths /       20%)         Cable I & II (Heavy)       9.86%       10.24%       10.39%         All Day I & II (Heavy)       17.68%       17.34%         Cable III (Medium)       7.22%       6.9%       6.66%	20%)				(fifths / 20%)			
Radio IV & V (Light)       4.28%       4.3%       4.19%       Fringe IV (Light)       58.15%       57.83%         Cable TV Quntiles (fifths / 20%)	Radio I & II (Heavy)	16.22%	15.51%	14.98%	Fringe I & II (Heavy)	36.77%	36.97%	
Cable TV Quntiles (fifths /       TV All Day Quntiles (fifths /         20%)       20%)         Cable I & II (Heavy)       9.86%       10.24%       10.39%         Cable III (Medium)       7.22%       6.9%       6.66%	Radio III (Medium)	3.1%	3.09%	3.08%	Fringe III (Medium)	58.57%	58.06%	
20%)       20%)         Cable I & II (Heavy)       9.86%       10.24%       10.39%         Cable III (Medium)       7.22%       6.9%       6.66%	Radio IV & V (Light)	4.28%	4.3%	4.19%	Fringe IV (Light)	58.15%	57.83%	
Cable I & II (Heavy)         9.86%         10.24%         10.39%         All Day I & II (Heavy)         17.68%         17.34%           Cable III (Medium)         7.22%         6.9%         6.66%         All Day III (Medium)         28.56%         28.06%	Cable TV Quntiles (fifths /				TV All Day Quntiles (fifths /			
Cable III (Medium)         7.22%         6.9%         6.66%         All Day III (Medium)         28.56%         28.06%	20%)				20%)			
	Cable I & II (Heavy)	9.86%	10.24%	10.39%	All Day I & II (Heavy)	17.68%	17.34%	
Cable IV & V (Light) 47.62% 47% 46.39% All Day IV (Light) 28.68% 27.64%	Cable III (Medium)	7.22%	6.9%	6.66%	All Day III (Medium)	28.56%	28.06%	
	Cable IV & V (Light)	47.62%	47%	46.39%	All Day IV (Light)	28.68%	27.64%	



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	9.48%	9.72%	9.8%
6:00am - 10:00am	14.75%	14.9%	15%
10:00am - 3:00pm	17.59%	16.96%	16.26%
3:00pm - 7:00pm	22.38%	21.42%	20.69%
7:00pm - Midnight	13.36%	13.15%	12.92%
Midnight - 6:00am	12.61%	12.19%	11.82%
Weekend Radio			
Listeners			
Dayparts [summary]	16.83%	16.48%	16.12%
6:00am - 10:00am	2.06%	2.05%	2.01%
10:00am-3:00pm	3.9%	4.14%	4.21%
3:00pm - 7:00pm	9.16%	8.86%	8.69%
7:00pm - Midnight	13.8%	13.32%	12.83%
Midnight - 6:00am	19.28%	18.64%	17.98%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	5.94%	5.85%	5.89%
Saturday: 8:00-11:00pm	8.39%	8.37%	8.27%
Sunday: 7:00-11:00pm	11.67%	11.27%	10.93%
9:00am-1:00pm	27.74%	27.55%	27.4%
9:00am-4:00pm	31.25%	31.28%	31.27%
4:00pm-7:00pm	33.33%	33.49%	33.11%
11:00pm-1:00am	50.28%	49.79%	49.32%
AVG Prime time	8.29%	8.04%	7.74%
Mon-Sun			

Clayhatchee Good Hope Spanish Fort York La Fayette North Courtland Point Clear Gadsden Florala Jackson Brookside Shiloh Gulf Shores Pell City Glenwood Fairvier Holly Pond Fayette Jemison Emelle Locust Fork Bridgeport Faunsdale Eva Phil Campb Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Context

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	TV VIEWERS	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	19.63%	18.8%	18.31%	Sat: 7-10am	Sat: 7-10am 15.91%	Sat: 7-10am 15.91% 15.8%
7-9am	20.01%	19.9%	19.88%	Sat: 10am-1pm	Sat: 10am-1pm 9.13%	Sat: 10am-1pm 9.13% 8.95%
9am-12noon	18.22%	18.56%	18.78%	Sat: 1-4pm	Sat: 1-4pm 25.6%	Sat: 1-4pm 25.6% 25.52%
12noon-4pm	13.02%	12.72%	12.49%	Sat: 4-6pm	Sat: 4-6pm 7.26%	Sat: 4-6pm 7.26% 7.29%
4-6pm	47.7%	48.38%	48.36%	Sat: 6-7pm	Sat: 6-7pm 1.2%	Sat: 6-7pm 1.2% 1.27%
6-7pm	17.01%	17.13%	17.21%	Sat: 7-8pm	Sat: 7-8pm 1.03%	Sat: 7-8pm 1.03% 1.02%
7-7:30pm	1.38%	1.52%	1.54%	Sat: 8-11pm	Sat: 8-11pm 8.39%	Sat: 8-11pm 8.39% 8.37%
7:30-8pm	12.15%	12.33%	12.42%	Sat: 11pm-1am	Sat: 11pm-1am 7.28%	Sat: 11pm-1am 7.28% 7.27%
8-11pm	5.94%	5.85%	5.89%	Sat: 1am-7pm	Sat: 1am-7pm 19.04%	Sat: 1am-7pm 19.04% 19.41%
11pm-12am	36.86%	36.53%	36.41%	Sun: 7-10am	Sun: 7-10am 2.17%	Sun: 7-10am 2.17% 2.24%
11pm-1am	50.28%	49.79%	49.32%	Sun: 10am-1pm	Sun: 10am-1pm 4.97%	Sun: 10am-1pm 4.97% 4.99%
1-6am	35.28%	35.27%	34.98%	Sun: 1-4pm	Sun: 1-4pm 4.03%	Sun: 1-4pm 4.03% 4.03%
				Sun: 4-7pm	Sun: 4-7pm 10.88%	Sun: 4-7pm 10.88% 10.8%
				Sun: 7-11pm	Sun: 7-11pm 11.67%	Sun: 7-11pm 11.67% 11.27%
				Sun: 11pm-1am	Sun: 11pm-1am 7.17%	Sun: 11pm-1am 7.17% 6.87%
				Sun: 1-7am	Sun: 1-7am 20.52%	Sun: 1-7am 20.52% 20.37%

on Trafford Cottonwood Vredenburgh Hazel Green Ashland Underwood-Petersville Hytop Carbon Hill Clay Jasper Vestavia Hills Haleburg Natural Bridge Newville Centres <u>Intercultural Institute</u> Oneonta Weaver Pelham Loachapoka Gilbertown Northport North <u>Intercultural Institute</u> Centres (or Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

iew Mentone Odenville Birmingham Notasulga Goshen Argo Irondale Cherokee Foley Millbrook Swe Cowarts Selmont-West Selmont Babbie Hobson City Boaz Chickaser Intercultural Institute Fort Rucker Rock Creek Gaylesville Hartselle Woodville Hodges Madro Folev Millbrook San Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Boligee Ragland West End-Cobb Town Webb Priceville

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

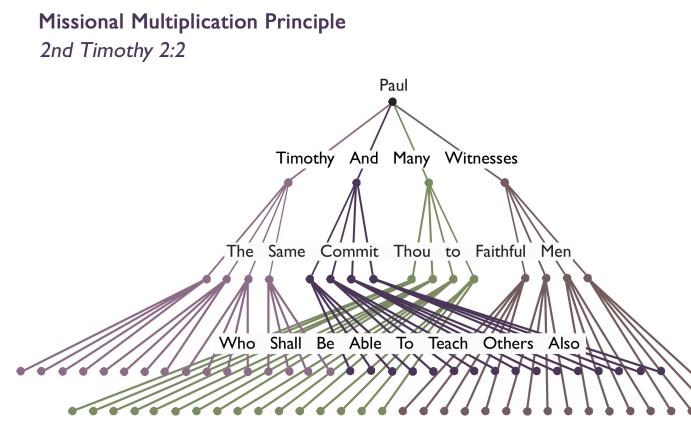
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Repton Vance Geneva Littleville Sylacauga Akron Reece City Satsuma Kinston Hayneville Dayton Fill Mulga Onycha Wedowee Chatom Dothan Pickensville Guin Provide Hill Hohson City Wilsonville ingsley Woodville Snead Montgomery Bay Minette Midfield Atmore Confectual Ministry Myrtlewood So Confectual Ministry Geiger Greenville Anniston Goodwater Calera Re61

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Lynn Huguley Valley Kennedy Bay Minette Oneonta Anniston Eldridge Hollywood New Hope Lester 62

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.





### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



idianville Montevallo Sardis City Florence Brantley Smoke Rise Gordonville Good Hope Union Grove E Hant Hoover Graysville Flomaton Providence Brookside Thomaston Spanish Fort Evergreen Midland City Warrior Red Bay Red Level Confertual Ministry Indian Springs Village Brighton Ethelsville Ardmore V64 Copyright 2011, Intercultural Institute for Contextual Ministry

### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
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- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

Kinston Moulton Springville Cedar Bluff Jacksons' Gap Florala Rutledge Trafford Regersville Oakman are Rock Creek Dothan Ridgeville River Falls Moundville Babbie Belk Antion Franklin Algood Talk Robertsdale East Brewton Edwardsville Homewood Dodge City Foley Por for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Greensboro	908 Main St Greensboro, AL 36744	1.17 mi	201	Plateauing
2	Antioch	PO Box 57 Greensboro, AL 36744	7.12 mi	56	Plateauing
3	Rhodes Chapel	1722 Shelton Road Greensboro, AL 36744	7.28 mi	38	Declining
4	Newbern	PO Box 187 Newbern, AL 36765	8.16 mi	47	Plateauing
5	New Haven	251 Christian Dr Greensboro, AL 36744	8.84 mi	28	Plateauing
6	Macedonia	25643 Al Highway 69 Greensboro, AL 36744	10.63 mi	34	Growing
7	Mt. Hebron Baptist	390 Tanglewood Rd Akron, AL 35441	11.33 mi	43	Growing
8	Hopewell	RR 2 Box 176 Marion, AL 36756	12.44 mi	46	Growing
9	New Hope	671 County Road 53 Moundville, AL 35474	13.62 mi	35	Declining
10	Gallion Baptist	PO Box 42 Gallion, AL 36742	13.81 mi	168	Plateauing
11	Concord Baptist	333 County Road 55 Moundville, AL 35474	14.27 mi	32	Growing
12	Akron	25 Cedarwood Road Moundville, AL 35474	14.62 mi	26	Declining
13	Community	PO Box 488 Moundville, AL 35474	14.75 mi	74	Plateauing
14	Calvary	Route 3 Box 109 Marion, AL 36756	14.90 mi	20	Growing
15	Siloam	505 Washington St Marion, AL 36756	17.48 mi	205	Plateauing

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## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Uniontown	PO Box 428 Uniontown, AL 36786	17.95 mi	47	Growing
17	Demopolis First	PO Drawer 1009 Demopolis, AL 36732	18.16 mi	79	Declining
18	Second Baptist	PO Box 589 Uniontown, AL 36786	18.46 mi	14	Plateauing
19	Eutaw	PO Box 67 Eutaw, AL 35462	19.10 mi	88	Declining
20	Westside	PO Box 579 Demopolis, AL 36732	19.30 mi	26	Growing
21	Pleasant Hill	PO Box 339 Moundville, AL 35474	19.34 mi	32	Plateauing
22	Fairhaven	1504 Cardinal St Demopolis, AL 36732	19.35 mi	314	Plateauing
23	Faith Chapel	PO Box 917 Marion, AL 36756	20.38 mi	16	Plateauing
24	Moundville	PO Box 306 Moundville, AL 35474	20.89 mi	196	Plateauing
25	Indian Mounds	PO Box 39 Moundville, AL 35474	21.33 mi	52	Plateauing
26	Pine Grove	599 Holly Hill Rd. Centreville, AL 35042	21.44 mi	84	Plateauing
27	Old Belmont	3878 McDowell Rd Livingston, AL 35470	21.88 mi	37	Growing
28	Pondville	56 Kinard Dr Brent, AL 35034	22.53 mi	72	Growing
29	Rangeline	5805 County Road 19 Linden, AL 36748	22.71 mi	85	Declining
30	Ephesus	RR 4 Box 83 Marion, AL 36756	24.07 mi	32	Declining

ynn Newville Pine Ridge Coosada Reform Smiths Station Union Springs Heath Athens Sulligent Under Gordon Camden Irondale South Vinemont Hazel Green Vance West Intercultural Institute Douglas Be leflin Frisco City Crossville Sylacauga Epes Riverview Kansas Avon Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	<b>IICM CGR</b>
31	Providence	36560 Al Highway 69 Gallion, AL 36742	24.69 mi	60	Declining
32	Friendship	PO Box 108 Boligee, AL 35443	24.87 mi	21	Declining
33	Big Sandy	14611 Old Greensboro Rd Tuscaloosa, AL 35405	25.32 mi	125	Plateauing
34	Bethel	PO Box 60 Fosters, AL 35463	25.59 mi	47	Growing
35	Oak Grove	14415 South Rosser Road Tuscaloosa, AL 35405	26.09 mi	75	Declining
36	Mt. Olive	RR 4 Box 41 Sprott, AL 36779	26.25 mi	14	Plateauing
37	Crestline	13949 Highway 69 S Tuscaloosa, AL 35405	26.65 mi	103	Growing
38	Bethel	PO Box 301 Brent, AL 35034	26.83 mi	249	Plateauing
39	Beulah	10743 County Road 191 Eutaw, AL 35462	27.00 mi	32	Plateauing
40	Pine Flat	RR 6 Box 228 Selma, AL 36701	27.06 mi	57	Declining
41	Clinton	PO Box 59 Clinton, AL 35448	27.08 mi	34	Declining
42	Jefferson	General Delivery Jefferson, AL 36745	27.15 mi	22	Plateauing
43	Duncanville	12103 Highway 82 E Duncanville, AL 35456	27.39 mi	137	Plateauing
44	Grant's Creek	PO Box 247 Fosters, AL 35463	28.23 mi	205	Growing
45	Marion Junction	PO Box 266 Marion Junction, AL 36759	28.32 mi	28	Plateauing

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This resource is made possible by gifts of Alabama Baptists through the Cooperative Program.

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