# MissionSite top unreached locations



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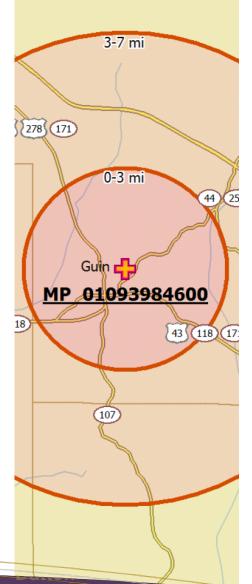
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#### Site Location Summary

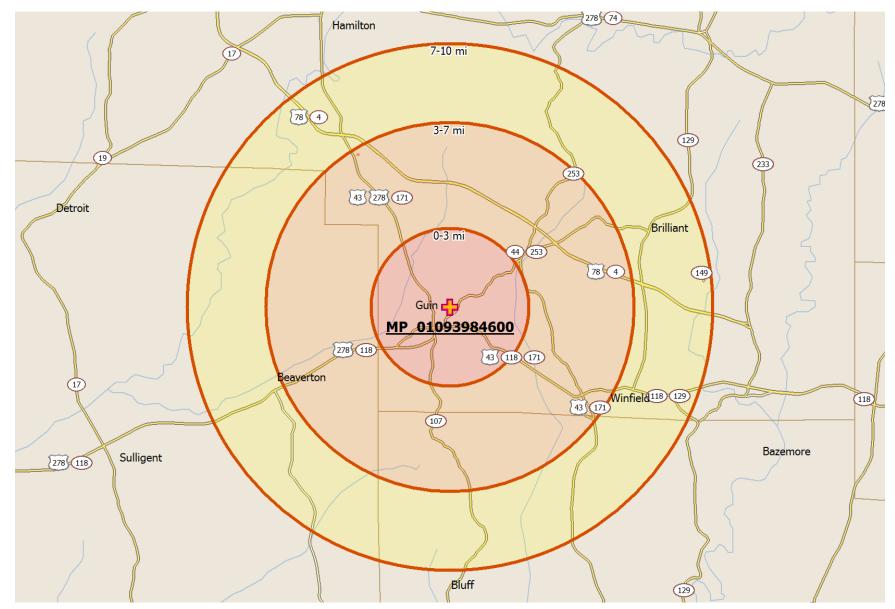
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0101	Northern Region
2	Association	1509	Marion
3	District	10	Northwest Mountain District
4	County Location	01093	Marion
5	Zipcode	35563	Marion
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.13	Small towns adjacent to a small town
9	Sitescape Density Pattern	K	10000-10000-10000



South Vinemont Berry Littleville Coaling Phil Campbell Forestdale Lake View Mignon Kimberly Loxe Pledmont Pelham Millport Louisville Thomaston Greenville Tallader <u>Intercultural Institute</u> Alabaster Greesburg Hazel Green Phenix City Elberta Shorter Section Geneva Hu Confectual Ministry Alexander City Copyright 2013, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Map of the Site Location



The East Brewton Excel Carbon Hill Gu-Win Albertville Rainbow City Grand Bay Hueytown Maytown F Evenson Pleasant Groves Bridgeport Samson Ashville Camp Hill Ham <u>Intercultural Institute</u> The Melle McIntosh Tuskegee Brilliant Jasper Sardis City Monroeville Mem Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Min

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	4	Noncore adjacent to a large metro area
3	Rural / Urban	8	
	Continuum		
4	NCHS Rural Urban	6	Noncore - counties that are neither metropolitan or micropolitan
	Codes		
5	NCES Urban Centric	43	Rural: Remote: Census-defined rural territory that is more than 25 miles from an urbanized
	Locale Codes		area and is also more than 10 miles from an urban cluster.
6	IICM RUCA Values	4	Rural areas commuting: No additional code
	Index		
7	ERS RUCA	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
	Commuting Value		
8	Percent Commuting to	3	Percent commuting from non metro to metro areas
	Metro		

amilten Vina Valley Cedar Bluff Midway Lakeview Hoover McMullen Rockford Walnut Greve Indian S tilten Scottsboro Pickensville Smoke Rise Orrville Center Point Foley Intercultural Institute ne Benton Eutaw Somerville Alexander City Attalla Taylor Robertsda Confertual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Marion Union Greve Russelly III Steale Cherokee North Courtland Gilbertown Prattyille Cuba Nauvoo

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	2,270	4,498	5,660
2010 Households	1,064	2,037	2,531
2010 Group Quarters Population	66	133	11

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	9	11	11
Language Diversity National Index	7	2	8
Foreign Born Diversity National Index	16	8	21
Ancestry Diversity National Index	39	42	48
Racial Diversity National Index	24	15	14

Int Office Prichard Rainbow City Avon Millbrook Ozark Good Hope Newbern Cuba Locust Fork Steven Flomaton Cherokee Trafford Muscle Shoals Theodore Highland Lake Memphis Orange Beach Cleveland Banks Pinson Leighton Brewton Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	1	True
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

op Louisville Minor Lake Purdy Leesburg Hobson City Tillmans Corner Chelsea Brilliant Wetumpka E Valley Head Collinsville Muscle Shoals Pinson Margaret Courtland Black Brockside Haleyville Benton Cuba Hayden Silverhill Talladega Springs Cowarts Elkmont New Mark For Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	4	0.38%
Mainstay Communities	Established, Diverse Households	78	7.33%
Working Communities	Blue-collar, Working Families	448	42.11%
Country Communities	Rural, Agri. & Mining Families	281	26.41%
Aspiring Communities	Young Singles / Aspiring-Multihousing	80	7.52%
Urban Communities	High Density, Inner-city Neighborhoods	173	16.26%

Foley Mooresville Samson Trinity Geneva Jemison Wetumpka Ariton Phil Campbell Daviston Dadey Service Castleberry Brilliant Gordo McDonald Chapel Concord Rockford Intercultural Institute Florence Cordova Pleasant Grove Evergreen Gainesville Cedar Bluff For Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Silverhill Fulton Shorter Orrville Ozark West Point Selma Steele Kellyton Hartselle Silas Moundville Opelika Forkland Malvern Graysville Gulf Shores Citronelle Eldridge Intercultural Institute Naytown Huntsville Robertsdale Wilton Columbia Loxley Tallassee So for Confertual Ministry OCopyright 2013, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	7,293	662	9.08%
Unreached %	56.48%	62.23%	110.17
Religious But NOT Evangelical HH	1,398	151	10.77%
Religious But NOT Evangelical %	10.83%	14.15%	130.72
Spiritual But NOT Relig or Evang HH	1,072	102	9.55%
Spiritual But NOT Relig or Evang %	8.31%	9.63%	115.94
Not Evangelical, Not Interested HH	4,832	411	8.5%
Not Evangelical, Not Interested %	37.43%	38.6%	103.12



Horn Hill Smiths Station Altoona Woodville Elmore Millbrook Lynn Grimes Flematon Ragland W Hilsonville Evergreen Winfield Pisgah Ridgeville Loachapoka Roan intercultural Institute Iorala Thomaston Natural Bridge Kennedy Geraldine Enterprise Killen for Confertual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	28	1	3.57%
Active ALSBOM Attenders	2,536	231	9.11%
Active Evangelical Households	4,756	340	7.15%
Active Evangelical Percent	36.83%	31.97%	86.8
Inactive Evangelical Households	863	62	7.15%
Inactive Evangelical Percent	6.68%	5.80%	86.8
# New Churches Needed	0	0	0%





## Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Guin First	1.08 mi	231	Growing	16	Primera Iglesia Bautista	11.42 mi	49	Growing
2	Gu Win	4.48 mi	56	Declining	17	Bethel	11.68 mi	68	Plateauing
3	Beaverton	6.20 mi	43	Declining	18	Hamilton First	11.95 mi	358	Plateauing
4	New Hope	6.43 mi	37	Declining	19	Mulberry Springs	12.51 mi	54	Declining
5	Union Chapel	6.82 mi	70	Plateauing	20	Sulligent First	13.14 mi	201	Plateauing
6	Antioch	7.16 mi	21	Declining	21	Shiloh	13.60 mi	49	Growing
7	Winfield First	7.30 mi	509	Growing	22	Sand Springs	13.91 mi	51	Growing
8	Harmony	7.51 mi	147	Growing	23	Barnesville	14.26 mi	32	Growing
9	Grove Cedar Grove	8.31 mi	23	Declining	24	Detroit First	14.37 mi	66	Growing
10	Eastside	8.66 mi	157	Plateauing	25	Unity	14.78 mi	82	Growing
11	Cornerstone	8.91 mi	56	Growing	26	Mt. Pisgah	15.27 mi	15	Declining
12	Fulton Bridge	9.10 mi	141	Plateauing	27	Fellowship	15.47 mi	95	Growing
13	Pleasant	9.44 mi	75	Declining	28	Myers Hill	16.65 mi	30	Growing
14	Grove Spring Hill	10.04 mi	22	Growing	29	Fern Springs	17.01 mi	47	Growing
15	South Hamilton	10.60 mi	97	Declining	30	Pleasant Ridge	17.44 mi	59	Declining

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## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

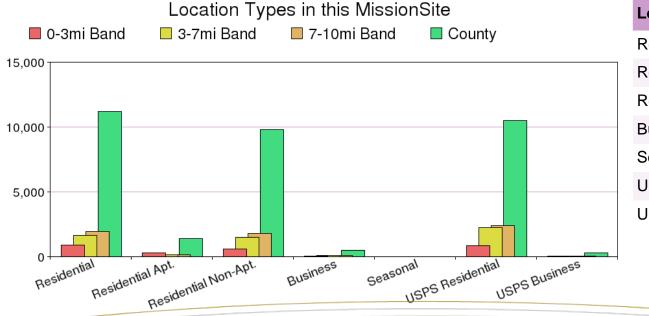
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	29,830	2,712	9.09%
2000 Population	31,214	2,577	8.26%
2010 Population	28,925	2,270	7.85%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	11,521	1,067	9.26%
2000 Households	12,697	1,109	8.73%
2010 Households	12,911	1,064	8.24%

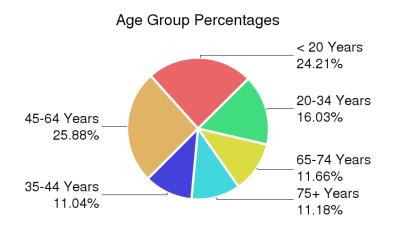


Location Type	0-3mi Band
Residential	880
Residential Apt.	280
Residential Non-Apt.	600
Business	36
Seasonal	0
USPS Residential	841
USPS Business	28

owell Mobile Alexander City Alabaster Locust Fork Ridgeville Clanton Vincent Sylacauga Dayton Log pelika Gu-Win Pike Road Beaverton West Jefferson Fairview Lockhart Intercultural Institute Sheffield Troy Beatrice Atmore Rock Mills Indian Springs Village Dod Jos Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

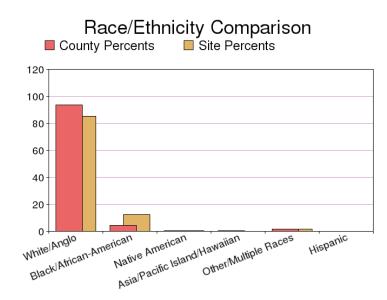


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.4%	6.26%	115.93
4-5 Years	2.42%	2.11%	87.19
6-8 Years	3.5%	3.04%	86.86
9-11 Years	3.54%	3.39%	95.76
12-13 Years	2.36%	2.42%	102.54
14-17 Years	4.71%	4.54%	96.39
18-19 Years	2.34%	2.38%	101.71
0-5 Years	7.81%	8.37%	107.17
6-12 Years	8.22%	7.53%	91.61
13-19 Years	8.22%	8.24%	100.24
< 20 Years	24.25%	24.14%	99.55
20-34 Years	16.93%	15.99%	94.45
35-44 Years	12.61%	11.01%	87.31
45-64 Years	26.96%	25.81%	95.73
65-74 Years	10.5%	11.63%	110.76
75+ Years	8.75%	11.15%	127.43
Median Age	42	40	93.85
Median Age (Male)	40	38	93.01
Median Age (Female)	44	44	98.93

Kimberly Black Gantt Pleasant Grove Heflin Loxley Orange Beach Vernon Alexander City Sipsey Hill Silverhill Avon Hayden Greenville Jackson Georgiana Prichard Intercultural Institute Valnut Grove Moulton Twin Springville South Vinemont Webb Decatur ie Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



COUNTY	BAND	INDEX
93.59%	85.24%	91.08
4.21%	12.47%	295.82
0.35%	0.44%	126.16
0.22%	0.18%	79.64
0.03%	0%	0
1.59%	1.72%	108.03
0%	1.1%	0
20,348	1,600	
10.9%	8.94%	121.91
	93.59% 4.21% 0.35% 0.22% 0.03% 1.59% 0% 20,348	93.59%       85.24%         4.21%       12.47%         0.35%       0.44%         0.22%       0.18%         0.03%       0%         1.59%       1.72%         0%       1.1%         20,348       1,600

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	20,348	1,600	
Less than 9th Grade	10.9%	8.94%	121.91
No High School Diploma	19.17%	17.31%	110.74
High School Graduate	34.8%	35.06%	99.26
Some College, no degree	17.97%	18.25%	98.48
Associate Degree	8.73%	8.75%	99.81
College Degree	4.28%	6.56%	65.15
Graduate/Prof. degree	4.15%	5.13%	80.93

enson Dozier <u>Garden City</u> Cowarts Lexington Leesburg <u>Talladega Springs</u> <u>Mountainboro</u> Pelham Dauph Montevallo Moulton Westover Auburn Gu-Win Babbie Vernon Clever <u>Intercultural Institute</u> Cordova Clay Beatrice Bay Minette Locust Fork Weaver Sylvan Spring *Contextual Ministry* **Brilliant Holly Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Cordova** Favette Chatom Napier Field Radiand Fiba River Fa

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	13.11%	18.14%	165.86
\$10,000 to \$19,999	18.04%	17.2%	95.35
\$20,000 to \$29,999	15.61%	12.22%	78.29
\$30,000 to \$49,999	20.07%	17.39%	86.64
\$50,000 to \$59,999	9.62%	6.2%	64.48
\$60,000 to \$69,999	7.87%	9.59%	121.82
\$70,000 to \$79,999	4.56%	5.36%	117.43
\$80,000 to \$89,999	2.8%	3.76%	134.45
\$90,000 to \$99,999	1.85%	2.54%	137.08
\$100,000 to \$124,999	3.18%	4.04%	126.95
\$125,000 to \$149,999	1.06%	1.03%	97.43
\$150,000 to \$199,999	1.39%	1.41%	101.68
\$200,000 to \$249,999	0.29%	0.28%	98.39
\$250,000 or more	0.57%	0.75%	132.98
Median Household	31,949	34,697	108.6
Average Household	43,773	44,827	102.41
Per Capita Household	20,144	21,030	104.4
Family/Non-Family Household			
Income			
Median Family Income	43,623	48,209	110.51
Average Family Income	51,666	51,237	99.17
Median Non-Family Income	14,954	16,724	111.84
Average Non-Family Income	24,131	20,585	85.31

Grimes Brantley Columbia Clanton Wetumpka Pine Ridge Grant Arab Ashford Fruithurst New B The Jacksons' Gap Leighton Napier Field Sylacauga Tuscumbia Waver River Falls, Nauvoo Rainsvill Blue Springs Meadowbrook North Courtland Gordonville Lake View Log for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	71.33%	65.6%	91.96
Families with Children	34.53%	33.74%	97.72
Families without Children	36.81%	31.86%	86.56
Non-Family Households			
% Non-Family Households	28.67%	34.4%	120
Non-Families with Children	0.77	0.28	36.77
Non-Families without Children	27.9	34.12	122.29
Housing Units			Index
Total Housing Units	15,019	1,244	
Vacant percent	14.04%	14.47%	103.09
Owned percent	62.72%	51.13%	81.51%
Rented Percent	23.24%	34.41%	148.02
Households by Size			Index
Avg household size	2.17	2.07	95.39
Avg family hh size	2.59	2.59	100
Avg non-family hh size	1.12	1.08	96.43
Households By Count of Persons			Percent
One	3,198	319	9.97%
Тwo	5,636	437	7.75%
Three or Four	3,728	280	7.51%
Five+	349	27	7.74%

Fairhope Lake Purdy Addison Holly Pond Mount Olive Baileyton Fairview Sipsey Tillmans Corner Fill Glen Allen Odenville Irondale Wilton Edgewater Collinsville Caroline Intercultural Institute Crossville Mountain Brook Stevenson Libertyville Shorter Southsion for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

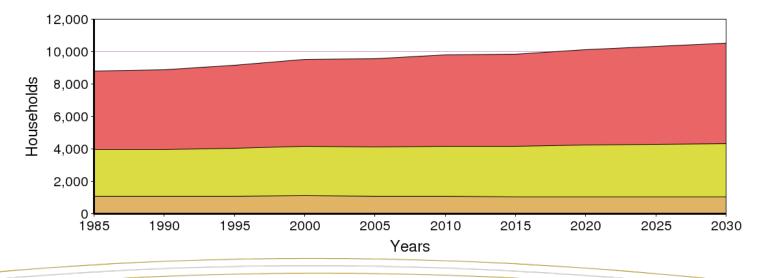
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	29,830	2,712	9.09%
2000 Population	31,214	2,577	8.26%
2010 Population	28,925	2,270	7.85%
2015 Population	27,987	2,153	7.69%

Household Change from 1985 to 2030

🔲 0-3mi Ring 👘 🔲 0-7mi Ring

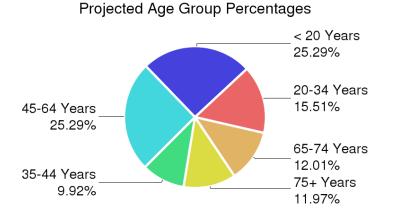
📕 0-10mi Ring



Mulga Onycha Gur Win Trinity Gilbertown Selmont-West Selmont Elkmont Leesburg Monroeville Roanoke Garden City Franklin Fort Rucker Leighton Forestdale boro Good Hope Holt Meadowbrook Reform Sylacauga Somerville Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

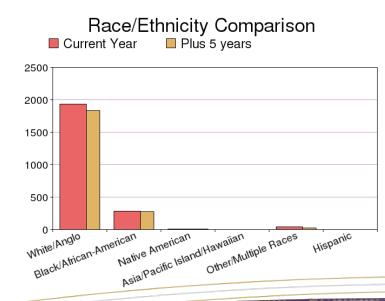


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.26%	7.11%	113.58
4-5 Years	2.11%	2.37%	112.32
6-8 Years	3.04%	3.34%	109.87
9-11 Years	3.39%	3.39%	100
12-13 Years	2.42%	2.18%	90.08
14-17 Years	4.54%	4.64%	102.2
18-19 Years	2.38%	2.18%	91.6
0-5 Years	8.37%	9.48%	113.26
6-12 Years	7.53%	7.8%	103.59
13-19 Years	8.24%	7.94%	96.36
< 20 Years	24.14%	25.22%	104.47
20-34 Years	15.99%	15.47%	96.75
35-44 Years	11.01%	9.89%	89.83
45-64 Years	25.81%	25.22%	97.71
65-74 Years	11.63%	11.98%	103.01
75+ Years	11.15%	11.94%	107.09
Median Age	42	40	94.97
Median Age (Male)	40	35	87.57
Median Age (Female)	44	43	96.6

Napier Field Arab Centre Triana Troy Pell City Highland Lake Grant Cardiff Opp Andalusia Tal Coosada North Johns New Site Elberta Redstone Arsenal Edgewater Intercultural Institute Nectar Muscle Shoals Langston Glenwood Piedmont Mulga Mooresv For Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	85.24%	85.32%	100.09
Black, African-American	12.47%	12.59%	100.96
Native American	0.44%	0.56%	126.52
Asian	0.18%	0.19%	105.43
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	1.72%	1.35%	78.4
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	1,600	1,489	
Less than 9th Grade	8.94%	7.72%	86.41
No High School Diploma	17.31%	16.05%	92.71

Total Adults over age 25 years.	1,600	1,489	
Less than 9th Grade	8.94%	7.72%	86.41
No High School Diploma	17.31%	16.05%	92.71
High School Graduate	35.06%	35.59%	101.52
Some College, no degree	18.25%	18.6%	101.93
Associate Degree	8.75%	10.41%	118.97
College Degree	6.56%	5.78%	88.01
Graduate/Prof. degree	5.13%	5.84%	114.01

Columbiana Woodland Leighton Riverview Anniston Arab Silas Emelle Huguley Waverly Geiger L Utendale Bessemer Pleasant Groves Jacksonville Thorsby Bon Air Monte Intercultural Institute Westover Langston Coffee Springs Madrid Cusseta Rosa Loxley Me for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Prativille Port Clip Holly Pond Havneyille West Jefferson Chi

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	18.14%	15.86%	87.43
\$10,000 to \$19,999	17.2%	17.28%	100.49
\$20,000 to \$29,999	12.22%	11.4%	93.27
\$30,000 to \$49,999	17.39%	17%	97.77
\$50,000 to \$59,999	6.2%	6.93%	111.76
\$60,000 to \$69,999	9.59%	10.35%	107.98
\$70,000 to \$79,999	5.36%	6.27%	104.59
\$80,000 to \$89,999	3.76%	4.08%	106.1
\$90,000 to \$99,999	2.54%	2.56%	101.04
\$100,000 to \$249,999	4.04%	4.56%	112.79
\$125,000 to \$149,999	1.03%	0.95%	91.86
\$150,000 to \$199,999	1.41%	1.52%	107.78
\$200,000 to \$249,999	0.28%	0.38%	134.73
\$250,000 or more	0.75%	0.66%	88.41
Median Household	34,697	37,938	109.34
Average Household	44,827	47,985	107.04
Per Capita Household	21,030	23,490	111.7
Family/Non-Family Household			
Income			
Median Family Income	48,209	51,204	106.21
Average Family Income	51,237	54,973	107.29
Median Non-Family Income	16,724	17,917	107.13
Average Non-Family Income	20,585	21,060	102.31

Sons' Gap Addison Level Plains Leeds Spanish Fort New Market Argo Repton Chatchee Priceville De Hinston Prichard Saraland Center Point New Site Geraldine Mound in <u>Intercultural Institute</u> Montevallo Meridianville Brantley Cusseta Bakerhill Alexander City (or Contextual Ministry) de Copyright 2013, Intercultural Institute for Contextual Ministry Hoker Bluff Beaverton Rainbow City Locust Fork Berry Rainbow

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	65.6%	65.43%	99.74
Families with Children	33.74	34.47	102.17
Families without Children	31.86	31.34	98.36
Non-Family Households			
% Non-Family Households	34.4%	34.57%	100.49
Non-Families with Children	0.28	0.47	100.49
Non-Families without	34.12	34.09	99.93
Children			
Housing Units			
Total Housing Units	1,244	1,228	98.71%
Vacant percent	14.47%	14.25%	98.49
Owned percent	51.13%	51.14%	100.03
Rented Percent	34.41%	34.61%	100.59
Households by Size			
Avg household size	2.07	1.98	95.65%
Avg family hh size	2.59	2.47	95.37%
Avg non-family hh size	1.08	1.05	97.22%
Households By Count of			
Persons			
One	319	309	96.87%
Тwo	437	464	106.18%
Three or Four	280	268	95.71%
Five+	27	12	44.44%

McMullen Coffee Springs Goshen Castleberry Fort Deposit Fruithurst Centre Libertyville Gaylesvil Haw Fayette Locust Fork Sipsey Moody Skyline Weaver Malvern Gree Intercultural Institute gton Rock Mills Hodges Bon Air Warrior Minor Babbie Powell Abbe for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Foreign Born Pop	31	42	14	Eastern Africa	0	0	0
Northern Europe	0	0	0	Middle Africa	0	0	0
Western Europe	0	0	0	Northern Africa	0	0	0
Southern Europe	0	0	0	Southern Africa	0	2	0
Eastern Europe	3	0	0	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	0	2	1	Oceania	0	0	0
So. Central Asia	0	0	0	Caribbean	0	1	0
SE Asia	9	1	0	Central Amer.	19	30	11
Western Asia	0	0	0	South America	0	0	0
Other Asia	0	0	0	North America	0	6	2
				Born at sea	0	0	0

New Site Bakerhill Guntersville Eclectic Eufaula Frisco City Pleasant Grove Haleburg Pinson Castle Hoores Mill Thomaston Foley Millbrook Coosada Avon Indian Springer Frussville Fruithurst Triana Cullman La Fayette Sipsey Summerdale Vincent Kennedy JorContextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	3,100	3,535	4,163	Other Indo-Euro	3	0	0
Spanish	54	71	115	Asian/PI languages	0	0	0
Other Indo-Euro	3	0	0	Chinese	0	0	0
language	U	Ū	Ū	Japanese	2	3	0
French (incl. Patois,	0	0	0	Korean	0	0	0
Cajun)	-	-	-	Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian	-	-	-
Italian	0	0	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	0	0
German	0	0	0	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	16	0	0
Other West Germanic	0	0	0	Other Asian	0	0	0
A Scandinavian	0	0	0	Tagalog	0	0	0
Language				Other Pacific Is	0	0	0
Greek	0	0	0	Other languages	5	0	3
Russian	0	0	0	Navajo	0	0	0
Polish	0	0	0	Other Native N.	5	0	3
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	0	0	0
Urdu	0	0	0				

eville Hurtsbore Union Grove Glencoe Glenwood Faunsdale Troy Silas River Falls Millbrook New Silas Falls Millbrook New Silas Fort Payne Loxley Ranburne White Hall Opp Heflin McDore Intercultural Institute Orrville Vestavia Hills Phenix City McKenzie Cuba Huguley Alabaste Contextual Ministry Babbie Gardendale Yellow Bluff Napier Field Citrone 26

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	2,210	2,323	2,788	Irish	Irish 176	Irish 176 208
Arab	0	0	0	Italian	Italian 5	Italian 5 27
Armenian	0	2	0	Lithuanian	Lithuanian 0	Lithuanian 0 0
Austrian	0	0	0	Norwegian	Norwegian 4	Norwegian 4 5
British	0	12	6	Polish	Polish 0	Polish 0 1
Canadian	0	0	2	Portuguese	Portuguese 0	Portuguese 0 0
Croatian	0	0	0	Romanian	Romanian 3	Romanian 3 0
Czech	0	0	0	Russian	Russian 0	Russian 0 2
Czechoslovak	0	0	0	Scandinavian	Scandinavian 0	Scandinavian 0 0
Danish	0	0	0	Scotch-Irish	Scotch-Irish 53	Scotch-Irish 53 26
Dutch	8	39	30	Scottish	Scottish 21	Scottish 21 22
English	198	332	321	Slovak	Slovak 0	Slovak 0 2
European	41	12	13	Subsaharan African	Subsaharan African 0	Subsaharan African 0 10
Finnish	0	0	0	Swedish	Swedish 11	Swedish 11 6
French (not Basque)	17	13	20	Swiss	Swiss 0	Swiss 0 0
French Canadian	0	0	1	Ukrainian	Ukrainian 0	Ukrainian 0 0
German	51	59	111	US/American	US/American 1,151	US/American 1,151 1,087
Greek	13	0	1	Welsh	Welsh 0	Welsh 0 5
Hungarian	0	0	0	West Indian	West Indian 0	West Indian 0 0
Iranian	0	0	0	Yugoslavian	Yugoslavian 0	Yugoslavian 0 0
				Other	Other 459	Other 459 454

Highland Lake Coffeeville Westover Florence Oneonta Gulf Shores Kimberly Underwood-Petersville Littleville Ridgeville West Jefferson Prattville Sylvan Springs Vredenburg Intercultural Institute son McIntosh Wadley Tuskegee Enterprise Sumiton Sanford Valley of Confertual Ministry Bocopyright 2013, Intercultural Institute for Contextual Ministry

## Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

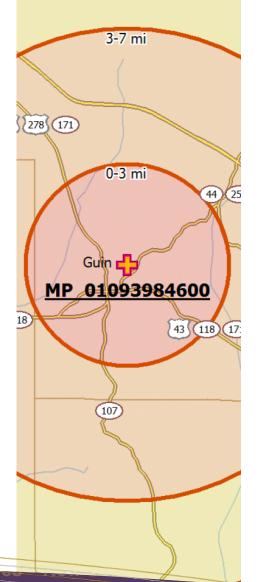
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

ne Abbeville Elba Coffee Springs Benton Tallassee Thomasville Phil Campbell Enterprise Moundville Grivitle Pisgah Troy Calera Trafford Indian Springs Village Eva News <u>Intercultural Institute</u> Iport Brent Susan Moore Vincent Summerdale Ragland Harvest Gene for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry Slocomb Glencoe Double Springs Leesburg Brighton

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



An Vernon Saks Geraldine Midway Atmore Toxey Northport Robertsdale Greenville Steele Silas Greenville Finson Saraland County Line Beatrice Somerville Theodore Care Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,064	100%	662	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	4	0.38%	3	0.45%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	4	0.38%	3	0.45%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	11	1.03%	7	1.06%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	11	1.03%	7	1.06%
Mid-Market Enterprise	0	0%	0	0%

t Luverne Fyffe Bessemer Hollywood Excel South Vinemont Dadeville Louisville Cullman Glencoe Chickasaw Notasulga Wetumpka Geraldine Tuscumbia Cordova Ether Intercultural Institute Lineville Fairfield Blountsville Lynn Leighton Colony Albertville Fort for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,064	100%	662	100%
BLUE COLLAR BACKBONE	81	7.61%	53	8.01%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	18	1.69%	11	1.66%
Lower Income Essentials	42	3.95%	28	4.23%
Small Town Endeavors	21	1.97%	14	2.11%
AMER. DIVERSITY	67	6.3%	50	7.55%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	33	3.1%	24	3.63%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	7	0.66%	4	0.6%
Mature America	27	2.54%	22	3.32%
METRO FRINGE	367	34.49%	252	38.07%
Steadfast Conservative	318	29.89%	218	32.93%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	49	4.61%	34	5.14%

Triana Guin Inden Loxley Section Maytown Creola McDonald Chapel Blue Springs China Babbie Meridianville B Kutledge Gardendale Mulga Blountsville Wedowee Thorsby Mignon Logic Contextual Ministry OCopyright 2013, Intercultural Institute for Contextual Ministry Skyline Hanceville Sardis City Moores Mill Paint Book

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,064	100%	662	100%
REMOTE AMERICA	44	4.14%	27	4.08%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	44	4.14%	27	4.08%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	80	7.52%	59	8.91%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	80	7.52%	59	8.91%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	237	22.27%	104	15.71%
Industrious Country Living	6	0.56%	4	0.6%
America's Farmland	0	0%	0	0%
Comfy Country Living	16	1.5%	10	1.51%
Small Town Connections	10	0.94%	6	0.91%
Hinterland Fam.	205	19.27%	84	12.69%

h Fairview Mentone Collinsville Glencoe Brundidge Vestavia Hills Hazel Green Nectar Pine Ridge Mel Laterioo Boaz Piedmont Leesburg Woodland Carrollton Frisco City April Intercultural Institute Rosa Selma Atmore Haleburg Underwood-Petersville Gulf Shores April Contextual Ministry Henagar Chie Pecopyright 2013, Intercultural Institute for Contextual Ministry Decopyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,064	100%	662	100%
STRUGGLING SOCIETIES	156	14.66%	96	14.5%
Rugged Southern Style	118	11.09%	69	10.42%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	29	2.73%	20	3.02%
College Town Communities	0	0%	0	0%
New Beginnings	9	0.85%	7	1.06%
URBAN ESSENCE	17	1.6%	11	1.66%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	2	0.19%	1	0.15%
Urban Diversity	0	0%	0	0%
New Generation Activists	15	1.41%	10	1.51%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Opelika Georgiana Odenville Argo Vina Oxford Greenville Avon Theodore Evergreen New Site Music akerniti Bay Minette Madrid Memphis Gu-Win Brilliant Gilbertown Fulled Intercultural Institute e Jacksonville Akron Scottsboro Libertyville Vredenburgh Rosa Che for Confectual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Roanoke Weaver Anderson Beaverton Andalusia Leesburg Bayou La Batre Elkmont Haleyville Na Reece City Jackson Ridgeville Daphne Livingston Chatom Kimberler Intercultural Institute Intercultural Institute Canton Cuba Baileyton Billingsley Wetumpka Kinsey Coosada Arley for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

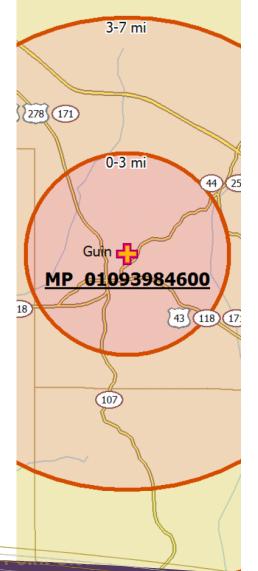
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



rdonville Marion Newbern Sulligent Andalusia Owens Cross Roads Lanett Pisgah Skyline Lakeview A The Mountainboro Alabaster Onycha Grayson Valley Fulton Carolina Avon Camden Tarrant Petrey Cardiff Florence Maytown Hayneville Copyright 2013, Intercultural Institute for Contextual Ministry Coodwater Kimberly Winfield Wadley Hobson City

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	72%	72%	72%
Use Comp. for Internet/E-mail	50%	50%	51%
Internet Use: E-Mail	41%	43%	43%
Use Comp. for Comp. Games	36%	36%	36%
Use Comp. for Word Processing	31%	31%	32%
Use Comp. for Shopping	30%	31%	32%
Use Comp. for Digital Camera	27%	27%	28%
Photo Editing			
Use Comp. for Education	26%	26%	27%
Use Comp. for Banking	23%	24%	25%
HH Owns DVD Player	22%	23%	23%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	22%	22%	22%
Internet Use: Banking	20%	22%	22%
Use Comp. for News/Info./Data	16%	16%	17%
Service			
PC-Network-HH Has One	15%	17%	17%
Internet Use: Research/ Education	10%	10%	10%
Use Comp. for Personal Financial	10%	9%	9%
Mngmnt			
Internet Use: Shopping: Gathered	10%	10%	10%
Info. for Shopping			
Use Comp. for Filing/DB Mngmnt	10%	10%	11%
Use Comp. for Accounting	9%	11%	11%
Internet Use: Shopping: Made A	9%	9%	10%
Purchase			



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	65%	65%	65%
Dining Out (Not Fast Food)	54%	54%	55%
Reading Books	50%	50%	49%
Card Games	40%	41%	41%
Gardening	36%	38%	38%
Cooking for Fun	32%	32%	31%
Board Games	31%	33%	33%
Go To A Beach/Lake	30%	31%	32%
Photography	17%	18%	18%
Going To	16%	16%	16%
Bars/Nightclubs/Dancing			

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	69%	67%	67%
Gen./Fam. Practitioner	41%	41%	41%
Dentist	24%	23%	23%
Backache	23%	23%	22%
Hypertension/High Blood	22%	21%	21%
Pressure			
Eye Dr.	22%	21%	21%
None Of These	19%	20%	20%
Any Arthritis	19%	19%	19%
High Cholesterol	18%	17%	17%
Overweight (30 Pounds Or	15%	15%	16%
More)			
Overweight (30 Pounds Or			

Shiloh Wilsonville Lisman Cullman Moundville Daviston Irondale Margaret Pickensville Oak Hill K Carbon Hill Graysville Sipsey Thomasville Roanoke Lakeview Herry Eldridge Pickard Alexand Level Excel Brilliant Guntersville Hackleburg West Blocton Wilton Revealed for Contextual Ministry VCopyright 2013, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	22.57%	21.91%	21.88%
Live Theater	15.75%	15.06%	15.27%
Live Theater Most Often	12.97%	12.22%	12.4%
Rock/Pop Concerts Most	11.86%	11.79%	11.59%
Often			
Comedy Club	6.54%	5.42%	5.28%
Dance Performance	6.41%	5.7%	5.39%
Movies: Comedy	35.28%	35.52%	35.22%
Movies: Action/Adventure	33.1%	33.62%	33.18%
Movies: Fam.	18.03%	18.37%	17.71%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Drama	16.63%	16.46%	16.08%
Movies: Romantic Comedy	16.58%	17.12%	16.93%
Movies: Mystery	14.31%	13.91%	13.75%
College Football Reg.	5.29%	5.49%	5.57%
Season			
MLB Baseball Reg. Season	5.07%	4.87%	5.18%
NFL Football Reg. Season	4.23%	4.08%	4.23%
College Basketball Reg.	3.45%	3.62%	3.53%
Season			
Auto Racing Events	2.92%	2.9%	3.06%
Rodeo	2.51%	2.41%	2.53%

Lartford Linden Riverside Reece City Daviston Butler Franklin Brilliant Pennington Ariton Blue Ridge Euraula Troy Repton Valley Head Millport Providence Brookwood Intercultural Institute Tarrant Red Level Midland City Alexandria Forestdale Babbie Moult For Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Ministry Banks Shorter Thorsby Evffe Lanett Louisville Spanish For

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

Swimming         30.5%         31.56%         32.21%         Backpack           Freshwater Fishing         22.56%         24.81%         25.5%         Using Ca           Bowling         20.36%         20.91%         21.02%         Football           Camping Trips         19.41%         21.32%         22.01%         Volleybal           Billiards/Pool         16.63%         16.62%         16.92%         Power Ba           Hunting         14.38%         16.71%         17.4%         Aerobics           Basketball         13.89%         14.72%         14.72%         Saltwater           Golf         11.96%         11.07%         11.21%         Softball           Weight Training         11.51%         11.62%         11.98%         Horsebad           Target Shooting         11.25%         12.05%         12.37%         Tennis	BRIDGES	0-3	3-7	7-10
ing       30.5%       31.56%       32.21%       Backpacking/I         ater Fishing       22.56%       24.81%       25.5%       Using Cardio         g       20.36%       20.91%       21.02%       Football         ng Trips       19.41%       21.32%       22.01%       Volleyball         og Trips       19.41%       21.32%       22.01%       Power Boating         of Pool       16.63%       16.62%       16.92%       Power Boating         of Pool       14.38%       16.71%       17.4%       Aerobics         oall       13.89%       14.72%       14.72%       Saltwater Fish         oall       11.96%       11.07%       11.21%       Softball         og/Running       11.51%       11.62%       11.98%       Horseback River         Shooting       11.25%       12.05%       12.37%       Tennis		MILES	MILES	MILES
Freshwater Fishing       22.56%       24.81%       25.5%       Using Cardio Mathematical Stress         Bowling       20.36%       20.91%       21.02%       Football       Volleyball         Camping Trips       19.41%       21.32%       22.01%       Volleyball       Power Boating         Billiards/Pool       16.63%       16.62%       16.92%       Power Boating       Aerobics         Hunting       14.38%       16.71%       17.4%       Saltwater Fishing       Canoeing/Kayak         Golf       11.96%       11.96%       12.34%       Canoeing/Kayak         Jogging/Running       11.51%       11.62%       11.98%       Horseback Ridin         Target Shooting       11.25%       12.05%       12.37%       Tennis	Walking for Exercise	37.38%	36.94%	37.22%
Bowling         20.36%         20.91%         21.02%         Football           Camping Trips         19.41%         21.32%         22.01%         Volleyball           Billiards/Pool         16.63%         16.62%         16.92%         Power Boating           Hunting         14.38%         16.71%         17.4%         Aerobics           Basketball         13.89%         14.72%         14.72%         Saltwater Fishing           Golf         11.96%         11.96%         12.34%         Canoeing/Kayaking           Jogging/Running         11.76%         11.07%         11.21%         Softball           Weight Training         11.25%         12.05%         12.37%         Tennis	Swimming	30.5%	31.56%	32.21%
Camping Trips       19.41%       21.32%       22.01%       Volleyball         Billiards/Pool       16.63%       16.62%       16.92%       Power Boating         Hunting       14.38%       16.71%       17.4%       Aerobics         Basketball       13.89%       14.72%       14.72%       Saltwater Fishing         Golf       11.96%       11.96%       12.34%       Canoeing/Kayaking         Jogging/Running       11.76%       11.07%       11.21%       Horseback Riding         Weight Training       11.25%       12.05%       12.37%       Tennis	Freshwater Fishing	22.56%	24.81%	25.5%
Billiards/Pool       16.63%       16.62%       16.92%       Power Boating         Hunting       14.38%       16.71%       17.4%       Aerobics         Basketball       13.89%       14.72%       14.72%       Saltwater Fishing         Golf       11.96%       11.96%       12.34%       Canoeing/Kayaking         Jogging/Running       11.76%       11.07%       11.21%       Softball         Weight Training       11.51%       11.62%       11.98%       Horseback Riding         Target Shooting       11.25%       12.05%       12.37%       Tennis	Bowling	20.36%	20.91%	21.02%
Hunting       14.38%       16.71%       17.4%       Aerobics         Basketball       13.89%       14.72%       14.72%       Saltwater Fishing         Golf       11.96%       11.96%       12.34%       Canoeing/Kayaking         Jogging/Running       11.76%       11.07%       11.21%       Softball         Weight Training       11.51%       11.62%       11.98%       Horseback Riding         Target Shooting       11.25%       12.05%       12.37%       Tennis	Camping Trips	19.41%	21.32%	22.01%
Basketball         13.89%         14.72%         14.72%         Saltwater Fishing           Golf         11.96%         11.96%         12.34%         Canoeing/Kayaking           Jogging/Running         11.76%         11.07%         11.21%         Softball           Weight Training         11.51%         11.62%         11.98%         Horseback Riding           Target Shooting         11.25%         12.05%         12.37%         Tennis	Billiards/Pool	16.63%	16.62%	16.92%
Golf         11.96%         11.96%         12.34%         Canoeing/Kayaking           Jogging/Running         11.76%         11.07%         11.21%         Softball           Weight Training         11.51%         11.62%         11.98%         Horseback Riding           Target Shooting         11.25%         12.05%         12.37%         Tennis	Hunting	14.38%	16.71%	17.4%
Jogging/Running         11.76%         11.07%         11.21%         Softball           Weight Training         11.51%         11.62%         11.98%         Horseback Riding           Target Shooting         11.25%         12.05%         12.37%         Tennis	Basketball	13.89%	14.72%	14.72%
Weight Training         11.51%         11.62%         11.98%         Horseback Riding           Target Shooting         11.25%         12.05%         12.37%         Tennis	Golf	11.96%	11.96%	12.34%
Target Shooting         11.25%         12.05%         12.37%         Tennis         6	Jogging/Running	11.76%	11.07%	11.21%
	Weight Training	11.51%	11.62%	11.98%
Baseball 11% 10.56% 10.75% Motorcycling 6.0	Target Shooting	11.25%	12.05%	12.37%
	Baseball	11%	10.56%	10.75%
Mountain/Road Biking 10.67% 11.27% 11.71% Fly Fishing 5.54	Mountain/Road Biking	10.67%	11.27%	11.71%

Rock Mills Jacksonville Rockford Glencoe Dodge City Headland Natural Bridge Mulga Pickensville Fe Contextual Chapel Spanish Fort Onycha Daviston Needham Millbrook Multan Intercultural Institute Evergreen Pine Apple Moores Mill Loachapoka Sardis City Lanett ©Copyright 2013, Intercultural Institute for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry Wilton Chelsea Pine Hill Odenville Brantley Toxey

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	
	MILES	MILES	MILES	
Soccer	5.51%	5.25%	5.38%	
Archery	5.5%	6.21%	6.59%	
Yoga	5.23%	5.08%	4.97%	
Roller Skating	4.82%	4.49%	4.59%	
Water Skiing	4.51%	4.58%	4.77%	
Jet Skiing	4.46%	4.51%	4.68%	
Ice Skating	4.33%	4.14%	4.11%	
Snorkeling	4.31%	4.51%	4.75%	
Downhill & X-Country	4.2%	3.96%	4.2%	
Skiing				
Snowmobiling	4.11%	3.94%	4.1%	

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Hockey	3.77%	3.48%	3.54%
Auto Racing	3.62%	4.14%	3.82%
Skateboarding	3.54%	3.77%	3.82%
Martial Arts	3.51%	3.66%	3.86%
Racquetball	3.46%	2.99%	3.02%
Sailing	3.18%	2.98%	3.11%
Rock Climbing	3.16%	3.28%	3.19%
Snowboarding	3.01%	2.79%	2.85%
Rowing	2.5%	2.36%	2.47%
Surfing & Windsurfing	2.45%	2.31%	2.37%

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### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

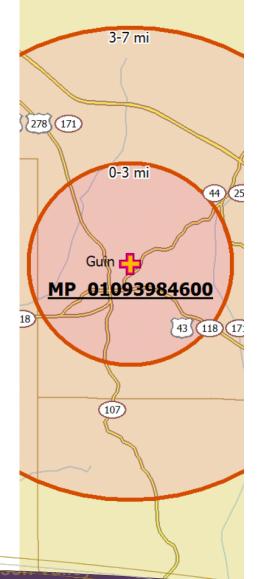
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Decatur Fairview Childersburg Kansas Boligee Mooresville Trussville Warrior Priceville Mountain Break Hillsboro Irondale Ardmore Pisgah Excel Hytop Dozier Bayou Intercultural Institute Graysville Pinson Georgiana Trinity Russellville Gurley Mount Ver Intercultural Institute Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

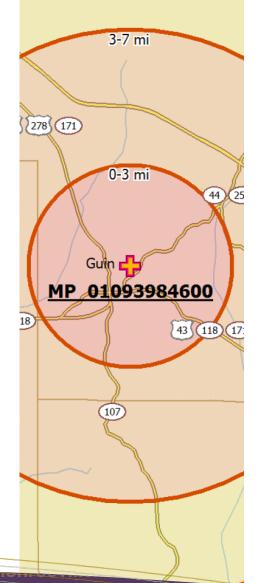
CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Summerdale Oakman Camp Hill Parrish Russellville Spanish Fort Priceville Newbern Pike Road Taria Fort Hodges Gilbertown Lockhart Prattville Fort Deposit Lowndesborg Intercultural Institute Intercultural Institute Falkville Beatrice Douglas Huntsville Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

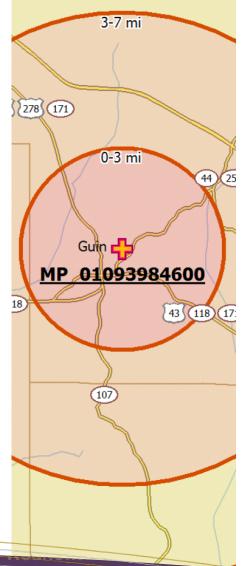
BARRIERS	0-3	3-7	7-10	BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important Continue Learning	51%	52%	52%	Like to Stand Out In A Crow		23%	23%
New Things	200/	400/	409/	Like To Pursue	19%	18%	18%
Find It Difficult To Say No To My Kids	38%	40%	40%	Challenge/Novelty/Change Marijuana Should Be Legali	zed 19%	18%	18%
Speak My Mind Even If It Upsets People	37%	36%	36%	Rarely Sit Down to a Meal Together At Home	18%	19%	19%
Woman's Place Is In The Home	36%	36%	37%	I Am A Workaholic	16%	16%	15%
Like Control Over People And Resources	35%	35%	35%	Only Work Current Job for T Money	he 16%	15%	15%
Like To Do Unconventional Things	31%	30%	30%	We Should Strive for Equalition for All	ty 12%	11%	11%
Prefer To Have Few Possessions As Possible	28%	26%	27%	Happy With My Standard Of Living	11%	10%	10%
Don't Judge People/Way They Live Life	27%	27%	27%	On Whole People Get What They Deserve	10%	9%	9%
Money Is Best Measure Of Success	27%	26%	27%	Indulge My Kids With The L Extras	ittle 9%	8%	9%
Too Much Sponsorship In Arts/Sports	25%	25%	24%	Little I Can Do To Change N Life	ly 8%	8%	7%
Friends More Important Than My Fam.	23%	22%	22%	Very Happy With My Life As	It Is 7%	6%	6%
If Won Lottery Would Never Work Again	23%	22%	22%				

ence Cowarts Rutledge Jacksonville Vredenburgh Millbrook Montevallo Priceville Bakerhill Heath R arpersville Lakeview Allgood White Hall Sylvania Pike Road Moores Music Alignette Pell City Grant Inter Point Geneva Phil Campbell Benton Altoona Eva Dodge City Har for Contextual Institute for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Lynn Forkland Russellville Mignon Oak Grove Douglas Avon Beatrice Hokes Butt Red Level Mide Smiths Station Vredenburgh Providence Webb Florala Owens Cross Intercultural Institute Holly Pond Waverly Pine Hill Berry Beaverton Addison Henagar Col Jos Confextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

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## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

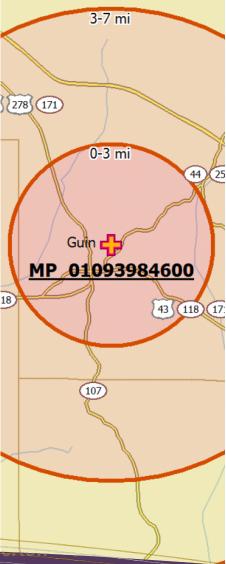
THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs	56%	58%	58%	Is An Important Part Of Who I Am	18%	19%	19%
And Beliefs				Looking for New Ideas To Improve	17%	17%	16%
You Should Seize Opportunities	55%	54%	54%	Home	470/	4.00/	4.00/
	0.00/	050/	0.40/	Real Men Don't Cry	17%	16%	16%
Prefer Work Part Of Team Than Alone	36%	35%	34%	Worried About Pollution Caused By Cars	16%	17%	17%
Like To Understand About Nature	36%	35%	34%	Provide My Kids With The Little Extras	14%	13%	13%
Important Feel Respected By My Peers	34%	34%	33%	Enjoy Spending Time With My Fam.	14%	14%	15%
Important To Juggle Various Tasks	33%	32%	32%	Try Not To Worry About The Future	13%	11%	11%
Prefer To Have Few Possessions As Possible	28%	26%	27%	Children Should Be Allowed To Express Themselves	7%	6%	6%
Good At Fixing Things	28%	27%	27%	Feel Very Alone In The World	7%	6%	6%
Have Keen Sense Of Adventure	27%	26%	26%	Like Spending Most Time With	6%	5%	5%
Like To Just Enjoy Life	22%	21%	21%	Fam.			
Consider Myself Interested In The Arts	21%	20%	19%	Would Like To Set Up Own Business	5%	5%	5%
People Have To Take Me As They Find Me	19%	18%	18%	Decor Particular Interest To Me	4%	3%	3%

ison i neodore Eutaw

Butler Maytown Forkland Clayton Sand Rock Monroeville Coker Oak Grove Argo New Market Tallag End-Cobb Town Sylvania Lester Level Plains Louisville Blountsville <u>Intercultural Institute</u> Midway Newton Lexington York Sylacauga Babbie Rutledge Report Confertual Ministry Confertual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Meridian Springer Ladonia Meridianville Ider Obatchee Uniontown Gordo Woodstock

### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



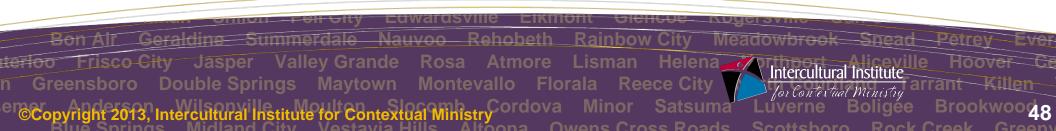
White Half Kennedy Sweet Water Madrid Avon Brookwood Lincoln Woodstock Grant Franklin Adams The Babbie Riverview Highland Lake Coaling Chelsea Centre Wilson (Intercultural Institute) Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Context

### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

> MILES 18.16% 19.68% 15.93% 17.21% 16.41% 13.86% 12.12% 12.28% 10.6% 11.14% 11.01% 9.61%

PLACE	0-3	3-7	7-10	PLA	CE	CE 0-3	CE 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Fast Food/Drive-In	87.34%	87.98%	88.05%	O	live Garden	live Garden 18.86%	live Garden 18.86% 18.04%
Restaurant-Visit Any				Sc	onic	onic 17.97%	onic 17.97% 20.12%
Fam. Restaurants/Steak	81.48%	82.12%	82.47%	Re	ed Lobster	ed Lobster 17.14%	ed Lobster 17.14% 16.47%
Houses-Visit Any				Cra	cker Barrel	cker Barrel 16.31%	cker Barrel 16.31% 17.47%
/IcDonald's	55.13%	54.52%	54.68%	Hard	lee's	dee's 15.16%	dee's 15.16% 16.71%
Burger King	39.29%	38.86%	39.04%	Long	John Silver's	John Silver's 13.04%	John Silver's 13.04% 13.96%
Subway	30.92%	31.5%	31.36%	Domino	's Pizza	's Pizza 12.91%	's Pizza 12.91% 12.58%
Kentucky Fried Chicken (KFC)	30.79%	32.28%	31.66%	Golden C	orral	orral 12.1%	orral 12.1% 12.69%
Wendy's	29.3%	29.72%	29.57%	Denny's		11.81%	11.81% 10.61%
Applebee's	27.58%	26.38%	26.48%	Outback Stea	akhouse	akhouse 11.53%	akhouse 11.53% 11.42%
Taco Bell	27.35%	27.08%	27.04%	Chick-Fil-A		11.05%	11.05% 11.02%
Pizza Hut	23.72%	25.31%	24.37%	IHOP (International	ational House Of	ational House Of 10.76%	ational House Of 10.76% 10.11%
Arby's	22.51%	22.84%	22.42%	Pancakes)			
Dairy Queen	21.42%	21.03%	20.91%				

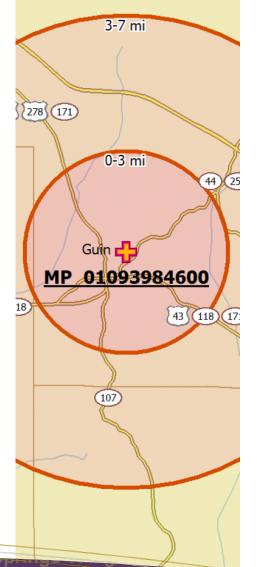


### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Coosada Winfield Tuscumbia Elkmont Russellville Columbia Montevallo Fruithurst Huguley Hack Union Fultondale Gilbertown Guin Ragland Geiger Millbrook Bridger Intercultural Institute East Brewton Ider Natural Bridge Shiloh Clay Phenix City Loxley For Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	44.08%	42.24%	42.61%
Recycled products	28.41%	27.18%	27.6%
Worked as volunteer (non political)	14.82%	14.99%	15.15%
Engaged in fund raising	10.94%	11.24%	11.35%
Religious club member	8%	8.21%	8.27%
Church Board	5.52%	5.73%	5.75%

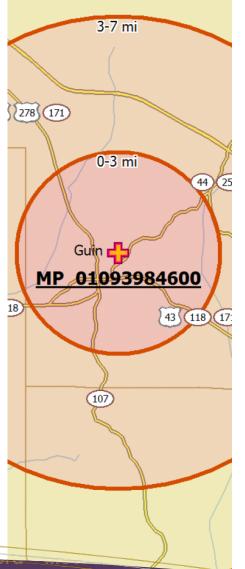
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to elected offcl about publ bus	5.15%	5.06%	5.23%
Charitable Organization	5.02%	4.96%	5.04%
Wrote to editor of mag or newspaper	4.83%	4.78%	4.7%
Took active part in local civic issue	4.68%	4.37%	4.37%
Union member	4.65%	4.45%	4.52%
Fraternal order member	4.27%	3.74%	3.74%

nt Grove Luverne Oakman Lake Purdy Hobson City Millport Reform Maytown Rogersville Libertyville Filliant Providence Dora Underwood-Petersville Riverside Union Springs Intercultural Institute Ariton Hammondville Lester Mentone Sweet Water Maplesville Jackso (or Contextual Ministry Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Ween Horn Hill Hadrid East Brewton Frisco City Chatom Dora Belk Piedmont Recce City Margaret Hersburg Union Springs Redstone Arsenal Thomasville Fort Deposit Boligee Grove Hill Ardmore Elmore Providence Marion Kinston Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	14.01%	13.75%	13.99%
Children's Books	12.15%	12.99%	13.06%
Mystery	10.63%	10.82%	10.84%
Cookbooks	9.52%	9.46%	9.67%
Religious (not Bibles)	8.77%	9.1%	9.07%
Romance	6.72%	7.26%	7.32%
History	5.79%	5.68%	5.78%
Biography	5.3%	5.14%	5.21%
Personal/Business Self-help	5.01%	5.3%	5.31%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	60.81%	57.74%	57.8%
Gen. Editorial	43.78%	43.01%	42.31%
Womens	38.49%	37.96%	37.53%
Service	32.87%	33.53%	33.62%
Mens	16.94%	16.27%	15.86%
Fishing/Hunting	15.93%	16.78%	16.98%
Automotive	14.69%	15.12%	15.19%
Parenthood	13.16%	13.76%	13.63%
Sports	13.02%	12.39%	12.25%

of Olive Petrey <u>Centreville Lowndesboro Guin Elmore Ridgeville</u> Daviston Emelle Vredenburgh Avon Center Point Auburn Sweet Water Creola Midfield Myrtlewood White <u>Intercultural Institute</u> Castlet Ohatchee Riverside Town Creek Hytop Pollard Orange Beach Cuss (on Contextual Ministry Contextual Minist

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	54.2%	54.1%	54.23%
Classified	36.59%	37.42%	37.35%
Sport	31.12%	30.05%	30.17%
Editorial Page	31.07%	30.94%	31.26%
Comics	27.79%	27.44%	27.31%
Business/Finance	23.25%	22.03%	22.23%
Food/Cooking	22.92%	22.39%	22.18%
TV/Radio Listings	22.61%	21.75%	21.68%
Movie Listings & Reviews	21%	20.12%	20.09%
Home/Gardening	19.05%	18.52%	18.71%
Travel	15.11%	14.17%	14.22%
Science/Technology	14.94%	14.35%	14.37%
Fashion	13.08%	13.03%	13%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	29.08%	31.72%	32.51%
CHR Contemp Hit Radio	16.27%	15.58%	15.41%
Adult Contemporary	15.54%	15.23%	15.49%
Urban Contemporary	12.68%	11.63%	10.48%
Rock	10.11%	9.56%	9.71%
Oldies	10%	9.62%	9.73%
Classic Rock	9.03%	9.51%	9.73%
News/Talk	7.62%	7.37%	7.6%
Alternative	6.26%	6.28%	6.48%
Religious	6.2%	6.74%	6.85%
Variety	5.63%	5.03%	4.96%
Soft Contemporary	4.06%	4.1%	4.22%
Gospel	4.02%	4.68%	4.35%
Jazz	3.51%	2.77%	2.51%
Classic Hits	3.49%	3.43%	3.5%
All News	3.1%	2.54%	2.69%
All Talk	2.99%	2.88%	3.07%
Adult Standards	2.63%	2.2%	2.23%



### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

0-3	3-7	7-10
MILES	MILES	MILES
61.78%	61.96%	62.6%
54.32%	58.09%	58.15%
47.91%	48.32%	47.77%
46.47%	47.91%	47.31%
36.13%	36.01%	36.26%
33.71%	35.7%	36.46%
32.93%	32.97%	33.31%
29.63%	30.39%	31.17%
27.5%	28.03%	27.77%
27.16%	27.96%	27.97%
24.09%	24.51%	24.51%
23.45%	22.25%	23.32%
	MILES         61.78%         54.32%         47.91%         46.47%         36.13%         33.71%         29.63%         27.5%         27.16%         24.09%	MILES       MILES         61.78%       61.96%         54.32%       58.09%         47.91%       48.32%         46.47%       47.91%         36.13%       36.01%         33.71%       35.7%         29.63%       30.39%         27.5%       28.03%         27.16%       27.96%         24.09%       24.51%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TCM (Turner Classic	23.36%	23.79%	23.85%
Movies)			
Nick At Nite	22.64%	22.9%	23.22%
Comedy Central	22.64%	19.89%	20.1%
USA Network	22.17%	22.06%	21.98%
Hallmark Channel	22.09%	22.37%	22.99%
TV Info From Monthly Cable	21.71%	23.15%	22.7%
Guide			
BET (Black Entertainment	21.47%	20.77%	21.05%
TV)			
TV Info From Other	19.52%	19.25%	18.95%
Lifetime	19.25%	19.2%	19.31%
The Golf Channel	19.18%	18.34%	18.63%
Video-On-Demand Movies	17.72%	19.8%	20.27%
Encore	17.24%	17.7%	18.79%

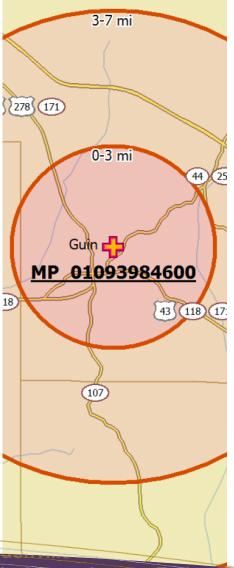
Blountsville Addison Dauphin Island Opelika Powell Pinson Indian Springs Village Riverview Lador Lake View Scottsboro Coaling Sylvan Springs Cottonwood Florence Intercultural Institute Coosada Muscle Shoals Wilton Gardendale Forestdale Lexington Edge Valley Grande Lincoln Rainb 54 Coopyright 2013, Intercultural Institute for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Condova Mountain Brook Spanish Fort St. Florian Edwardsville Guran Intercultural Institute t Trinity Millry Ider Notasulga York Tillmans Corner Prattville Fairvier Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry Somerville Centreville Owens Cross Roads Brookwo55

## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	16.92%	16.87%	17.14%
Medium Users (4-6)	8.81%	8.79%	8.92%
Light Users (1-3)	20.02%	20.07%	20.18%
Quintiles (20%)			
Newspaper I (Heavy)	0.99%	0.85%	0.82%
Newspaper II	1.15%	0.9%	0.85%
Newspaper III	2.42%	2.68%	2.7%
Newspaper IV	0.43%	0.42%	0.41%
Newspaper V (Light)	1.28%	1.42%	1.37%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	18.3%	17.69%	17.67%
Magazines II	8.19%	8.35%	8.31%
Magazines III	9.8%	9.64%	9.66%
Magazines IV	10.71%	10.11%	10.03%
Magazines V (Light)	0.31%	0.2%	0.17%
Outdoor I (Heavy)	5.93%	4.95%	4.81%
Outdoor II	2.86%	2.9%	2.77%
Outdoor III	3.27%	2.85%	2.71%
Outdoor IV	19.54%	20.61%	20.35%
Outdoor V (Light)	26.62%	26.04%	25.9%
Yellow Pages I	16.14%	14.98%	15.06%
(Heavy)			
Yellow Pages II	5.28%	4.91%	4.81%
Yellow Pages III	5.28%	5.35%	4.88%
Yellow Pages IV	25.7%	25.84%	25.52%
Yellow Pages V (Light)	3.98%	3.69%	3.56%
Yellow Pages V (Light)	3.98%	3.69%	3.56%

Aliceville Town Creek Bay Minette Red Level Grayson Valley Talladega La Fayette Saraland Vreden Decatur Waldo Maytown Roanoke Tallassee Guntersville Chickasaw Intercultural Institute ridianville Horn Hill Chatom Triana Holt Flomaton Lester Jasper Brive Vestavia Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10	MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Radio Drive Time Quntiles				TV Prime Time Quntiles (fifths	/		
(fifths / 20%)				20%)			
Drive Time I & II (Heavy)	3.47%	3.26%	3.32%	Prime Time I & II (Heavy)	4.87%	4.65%	4.79%
Drive Time III (Medium)	0.78%	0.77%	0.82%	Prime Time III (Medium)	1.81%	1.84%	1.69%
Radio IV & V (Light)	2.73%	2.65%	2.71%	Prime Time IV & V (Light)	7.51%	7.24%	7.05%
Radio Media Quntiles (fifths /				TV Early/Late Fringe Quntiles			
20%)				(fifths / 20%)			
Radio I & II (Heavy)	8.32%	8.12%	7.94%	Fringe I & II (Heavy)	42.1%	41.61%	42.039
Radio III (Medium)	4.09%	3.99%	4.04%	Fringe III (Medium)	58.64%	59.55%	59.049
Radio IV & V (Light)	2.39%	2.31%	2.22%	Fringe IV (Light)	58.7%	58.05%	57.939
Cable TV Quntiles (fifths /				TV All Day Quntiles (fifths /			
20%)				20%)			
Cable I & II (Heavy)	11.3%	11.78%	11.94%	All Day I & II (Heavy)	15.59%	15.28%	15.089
Cable III (Medium)	5.07%	6.08%	5.81%	All Day III (Medium)	26.78%	27.84%	27.9%
Cable IV & V (Light)	33.93%	33.66%	32.68%	All Day IV (Light)	11.92%	10.58%	10.249

ertyville Russellville Hanceville Newville County Line Abbeville Heflin Trussville Avon Rainbow City A Mooresville Needham Waverly Brantley Selmont-West Selmont Hart And Bay Homewood Owens Cross Roads Wadley Fulton Clanton Millbrook Flove Intercultural Institute Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	9.7%	9.13%	9.31%
6:00am - 10:00am	11.26%	9.84%	9.71%
10:00am - 3:00pm	4.82%	4.56%	4.28%
3:00pm - 7:00pm	13.02%	13.27%	13.37%
7:00pm - Midnight	9.69%	9.31%	9.2%
Midnight - 6:00am	4.6%	3.9%	3.81%
Weekend Radio			
Listeners			
Dayparts [summary]	11.27%	11.01%	11.09%
6:00am - 10:00am	1.9%	1.81%	1.78%
10:00am-3:00pm	3.32%	2.92%	2.93%
3:00pm - 7:00pm	5.75%	5.53%	5.41%
7:00pm - Midnight	6.93%	6.9%	7%
Midnight - 6:00am	7.79%	7.29%	6.96%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	5.96%	5.63%	5.81%
Saturday: 8:00-11:00pm	6.77%	6.64%	6.64%
Sunday: 7:00-11:00pm	8.67%	8.58%	9.03%
9:00am-1:00pm	22.64%	22.9%	23.22%
9:00am-4:00pm	25.96%	26.14%	26.55%
4:00pm-7:00pm	24.21%	23.76%	23.96%
11:00pm-1:00am	39.42%	38.99%	39%
AVG Prime time Mon-Sun	2.19%	2.4%	2.11%

Courtland Repton Hillsboro Wadley Columbiana Wilton Beaverton Pisgah Holt Collinsville Blue Rid Kellyton Monroeville Mosses Auburn Linden Robertsdale Yellow Bluff Gordonville Grimes Colony Elba Blue Springs Beatrice Cherokee <sup>et</sup> Copyright 2013, Intercultural Institute for Contextual Ministry <sup>et</sup> Copyright 2013, Intercultural Institute for Contextual Ministry

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10		TV VIEWERS	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Weekday					Weekend	Weekend	Weekend
6-7am	13.15%	12.66%	12.61%		Sat: 7-10am	Sat: 7-10am 14.74%	Sat: 7-10am 14.74% 14.41%
7-9am	16.82%	15.11%	15.61%		Sat: 10am-1pm	Sat: 10am-1pm 5.89%	Sat: 10am-1pm 5.89% 5.95%
9am-12noon	18.08%	18.19%	18.51%		Sat: 1-4pm	Sat: 1-4pm 23.17%	Sat: 1-4pm 23.17% 23.94%
12noon-4pm	7.89%	7.94%	8.04%		Sat: 4-6pm	Sat: 4-6pm 5.49%	Sat: 4-6pm 5.49% 5.99%
4-6pm	40.8%	40.37%	41.23%		Sat: 6-7pm	Sat: 6-7pm 1.14%	Sat: 6-7pm 1.14% 1.02%
6-7pm	18.95%	19.28%	19.88%		Sat: 7-8pm	Sat: 7-8pm 0.5%	Sat: 7-8pm 0.5% 0.45%
7-7:30pm	0.93%	0.96%	0.96%		Sat: 8-11pm	Sat: 8-11pm 6.77%	Sat: 8-11pm 6.77% 6.64%
7:30-8pm	10.58%	10.07%	9.85%		Sat: 11pm-1am	Sat: 11pm-1am 3.95%	Sat: 11pm-1am 3.95% 3.57%
8-11pm	5.96%	5.63%	5.81%		Sat: 1am-7pm	Sat: 1am-7pm 22.17%	Sat: 1am-7pm 22.17% 22.06%
11pm-12am	32.93%	32.97%	33.31%		Sun: 7-10am	Sun: 7-10am 2.3%	Sun: 7-10am 2.3% 2.6%
11pm-1am	39.42%	38.99%	39%		Sun: 10am-1pm	Sun: 10am-1pm 6.71%	Sun: 10am-1pm 6.71% 6.75%
1-6am	25.2%	22.68%	22.94%		Sun: 1-4pm	Sun: 1-4pm 5.23%	Sun: 1-4pm 5.23% 5.54%
					Sun: 4-7pm	Sun: 4-7pm 11.69%	Sun: 4-7pm 11.69% 11.84%
					Sun: 7-11pm	Sun: 7-11pm 8.67%	Sun: 7-11pm 8.67% 8.58%
					Sun: 11pm-1am	Sun: 11pm-1am 3.06%	Sun: 11pm-1am 3.06% 2.71%
					Sun: 1-7am	Sun: 1-7am 18.5%	Sun: 1-7am 18.5% 18.17%

Midway York Forkland Castleberry Good Hope Providence Kinston Ragiand Fort Payne McIntosh Section West Blocton Sweet Water Cottonwood Taylor Dayton Steeler Intercultural Institute Purdy Hollywood Brookside Oak Hill Blountsville Garden City Moundy Fortextual Ministry Contextual Ministry Center Point Vredenburgh Daleville McDonald Chape 59 Copyright 2013, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

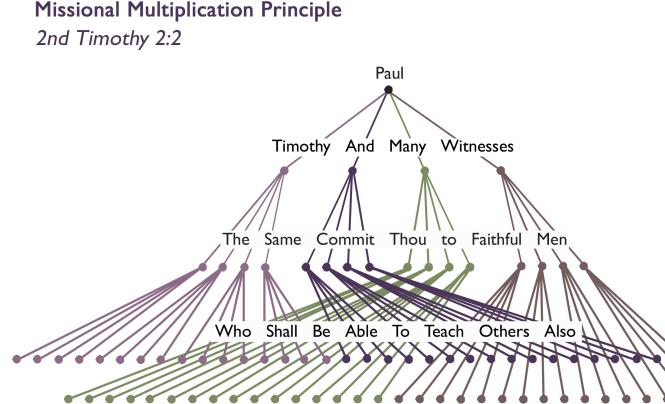
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Akron Goldville Ceker Georgiana Hazel Green Newville Lockhart Benton Newbern Evergreen Wink Helena Smiths Station Daleville Banks Shiloh Centreville Rogersville Intercultural Institute Perside Gu-Win Black McIntosh Kinston Pollard Carbon Hill Luverne Confectual Ministry Oak Grove W Copyright 2013, Intercultural Institute for Contextual Ministry Confectual Ministry Oak Grove W Copyright 2013, Intercultural Institute for Contextual Ministry Confectual Ministry Office Reads North Johns Edwardsville Bailevton Indian Springs Villa

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Brent Coffeeville Opp Ardmore Wetumpka Warrior Pell City Rehobeth Babbie Cedar Bluff Florala Mooresville Beatrice Section Loxley Albertville Kellyton Rutledge Instale Courtland Sheffield Langston Fort Deposit Double Springs Henagar Jemison Rogersville Joi Confectual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry Babbie Cedar Bluff Florala Sheffield Confectual Ministry Hammondville Mobile Midfield Gainesville Rainbow Concern

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



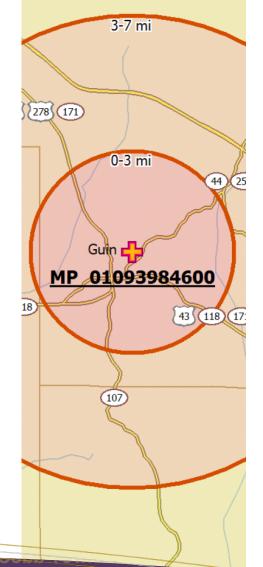


### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



West Jefferson Ragland Holt Coffee Springs McIntosh Andalusia Talladega Springs Bon Air Homewood Talladega Anderson Glen Allen Midfield Mount Olive Pike Road Graver Midland City Huguley es Mill Adamsville Mosses Littleville Union Springs Irondale Elba Nor Intercultural Institute Onycha Carb Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Scopyright 2013, Intercultural Institute for Contextual Ministry

### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



## APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Guin First	PO Box 405 Guin, AL 35563	1.08 mi	231	Growing
2	Gu Win	PO Box 1647 Winfield, AL 35594	4.48 mi	56	Declining
3	Beaverton	8515 Mt. Hebron Rd. Beaverton, AL 35544	6.20 mi	43	Declining
4	New Hope	2340 County Highway 61 Guin, AL 35563	6.43 mi	37	Declining
5	Union Chapel	County Rd. 49 Beaverton, AL 35544	6.82 mi	70	Plateauing
6	Antioch	2454 Mountain Gap Rd Guin, AL 35563	7.16 mi	21	Declining
7	Winfield First	PO Box 237 Winfield, AL 35594	7.30 mi	509	Growing
8	Harmony Grove	15380 County Road 21 N. Winfield, AL 35594	7.51 mi	147	Growing
9	Cedar Grove	PO Box 14 Sulligent, AL 35586	8.31 mi	23	Declining
10	Eastside	PO Box 1467 Winfield, AL 35594	8.66 mi	157	Plateauing
11	Cornerstone	4260 State Highway 129 Winfield, AL 35594	8.91 mi	56	Growing
12	Fulton Bridge	PO Box 125 Hamilton, AL 35570	9.10 mi	141	Plateauing
13	Pleasant Grove	P.O. Box 354 Hamilton, AL 35570	9.44 mi	75	Declining
14	Spring Hill	610 Springhill Rd Fayette, AL 35555	10.04 mi	22	Growing
15	South Hamilton	1805 Military St S Hamilton, AL 35570	10.60 mi	97	Declining

Slecomb Troy Hammondville Leighton Vestavia Hills Red Level Ashford Florence Fairfield Jackson Gainesville Anderson Creola Deatsville Gadsden Bessemer Gorden Intercultural Institute Colony Center Point Gu-Win La Fayette Sylvania McKenzie Trussville for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Primera Iglesia Bautista	199 Baptist Blvd. Hamilton, AL 35570	11.42 mi	49	Growing
17	Bethel	4967 County Road 51 Fayette, AL 35555	11.68 mi	68	Plateauing
18	Hamilton First	PO Box 1536 Hamilton, AL 35570	11.95 mi	358	Plateauing
19	Mulberry Springs	2695 Mulberry Rd Sulligent, AL 35586	12.51 mi	54	Declining
20	Sulligent First	PO Box 217 Sulligent, AL 35586	13.14 mi	201	Plateauing
21	Shiloh	434 Shiloh Rd Sulligent, AL 35586	13.60 mi	49	Growing
22	Sand Springs	344 Big Oak Loop Fayette, AL 35555	13.91 mi	51	Growing
23	Barnesville	5420 County Highway 11 Hamilton, AL 35570	14.26 mi	32	Growing
24	Detroit First	981 Co Rd 15 Detroit, AL 35552	14.37 mi	66	Growing
25	Unity	10 Camp Comfort Rd Fayette, AL 35555	14.78 mi	82	Growing
26	Mt. Pisgah	161 Reeves Street NW Vernon, AL 35592	15.27 mi	15	Declining
27	Fellowship	974 Fellowship Rd Vernon, AL 35592	15.47 mi	95	Growing
28	Myers Hill	1695 County Road 3 Haleyville, AL 35565	16.65 mi	30	Growing
29	Fern Springs	1646 Fern Springs Rd Eldridge, AL 35554	17.01 mi	47	Growing
30	Pleasant Ridge	2802 Wolf Rd Sulligent, AL 35586	17.44 mi	59	Declining

Warrior Sumiton Euraula East Browton Douglas Anderson Deatsville Fayette Rock Mills Clay Tusk Headland Loachapoka Selma Talladega Smoke Rise Cullman Elbert Intercultural Institute Munford Newbern Epes Babbie Holly Pond Coosada Midway Powell for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Mt. Zion	PO Box 307 Hamilton, AL 35570	17.83 mi	57	Plateauing
32	Rehobeth	PO Box 794 Fayette, AL 35555	18.06 mi	67	Plateauing
33	Eldridge	PO Box 97 Eldridge, AL 35554	18.08 mi	66	Declining
34	Kemp Chapel	14330 State Highway 19 Hamilton, AL 35570	18.15 mi	49	Plateauing
35	New River	3130 County Road 44 Eldridge, AL 35554	18.34 mi	52	Plateauing
36	Pisgah	2112 Shannon Circle Fayette, AL 35555	18.72 mi	26	Declining
37	Shiloh	P. O. Box 1196 Hamilton, AL 35570	18.94 mi	79	Growing
38	Vernon First	PO Box 430 Vernon, AL 35592	19.09 mi	161	Declining
39	Calvary	PO Box 672 Vernon, AL 35592	19.27 mi	53	Plateauing
40	Grace	1656 Temple Ave N Fayette, AL 35555	19.41 mi	158	Plateauing
41	Concord	1050 County Rd 9 Lynn, AL 35575	19.59 mi	74	Declining
42	Mountain Home	2379 County Rd 45 Carbon Hill, AL 35549	19.65 mi	30	Declining
43	Friendship South	PO Box 1097 Vernon, AL 35592	19.67 mi	20	Plateauing
44	Covin	1824 1st Way NW Fayette, AL 35555	20.14 mi	44	Plateauing
45	Fayette First	PO Box 39 Fayette, AL 35555	20.51 mi	270	Declining

Woodstock Silverhill West Blocton Adamsville Montgomery Indian Springs Village Muiga Reform Fulter Ethioge Pleasant Grove Guin Littleville Daphne Woodland Wetumpka (Intercultural Institute Locust Fork Detroit Selma Clayton Lake View Smiths Station Edwards (Intercultural Institute Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry



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