MissionSite
top unreached locations

iMultiply
CONGREGATIONAL REPRODUCTION

In partnership with the:

Intercultural Institute
for Contextual Ministry

MOBILE, AL

**CENSUS TRACT:** 01097003704
REGION: Gulf Coast Region
ASSOCIATION: Mobile
DISTRICT: 07: Gulf Coast District
COUNTY: Mobile
SITESCAPE: Suburbscape
DENSITY PATTERN: K

Alabama Baptist Convention
State Board of Missions

MissionSite (TM)
Table of Contents

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Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0105	Gulf Coast Region
2	Association	1530	Mobile
3	District	07	Gulf Coast District
4	County Location	01097	Mobile
5	Zipcode	36609	Mobile
6	Sitescape Category	3	Suburbscape
7	Sitescape Group	3.3	Medium Suburbs
8	Sitescape Subgroup	3.33	Large suburbs adjacent to a small city in metro area
9	Sitescape Density Pattern	K	100000-250000-100000

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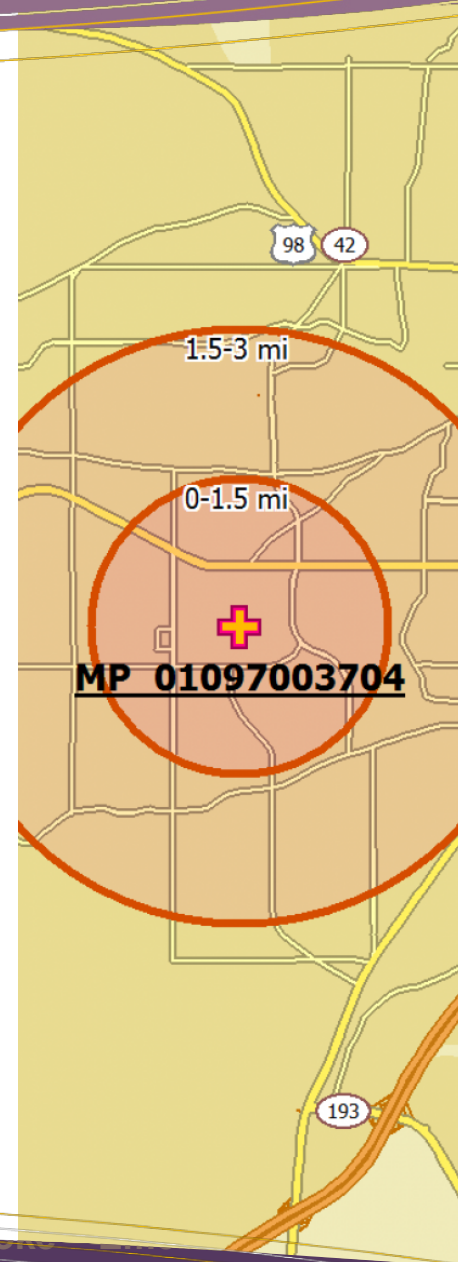
Site Location Summary - Map of the Site Location
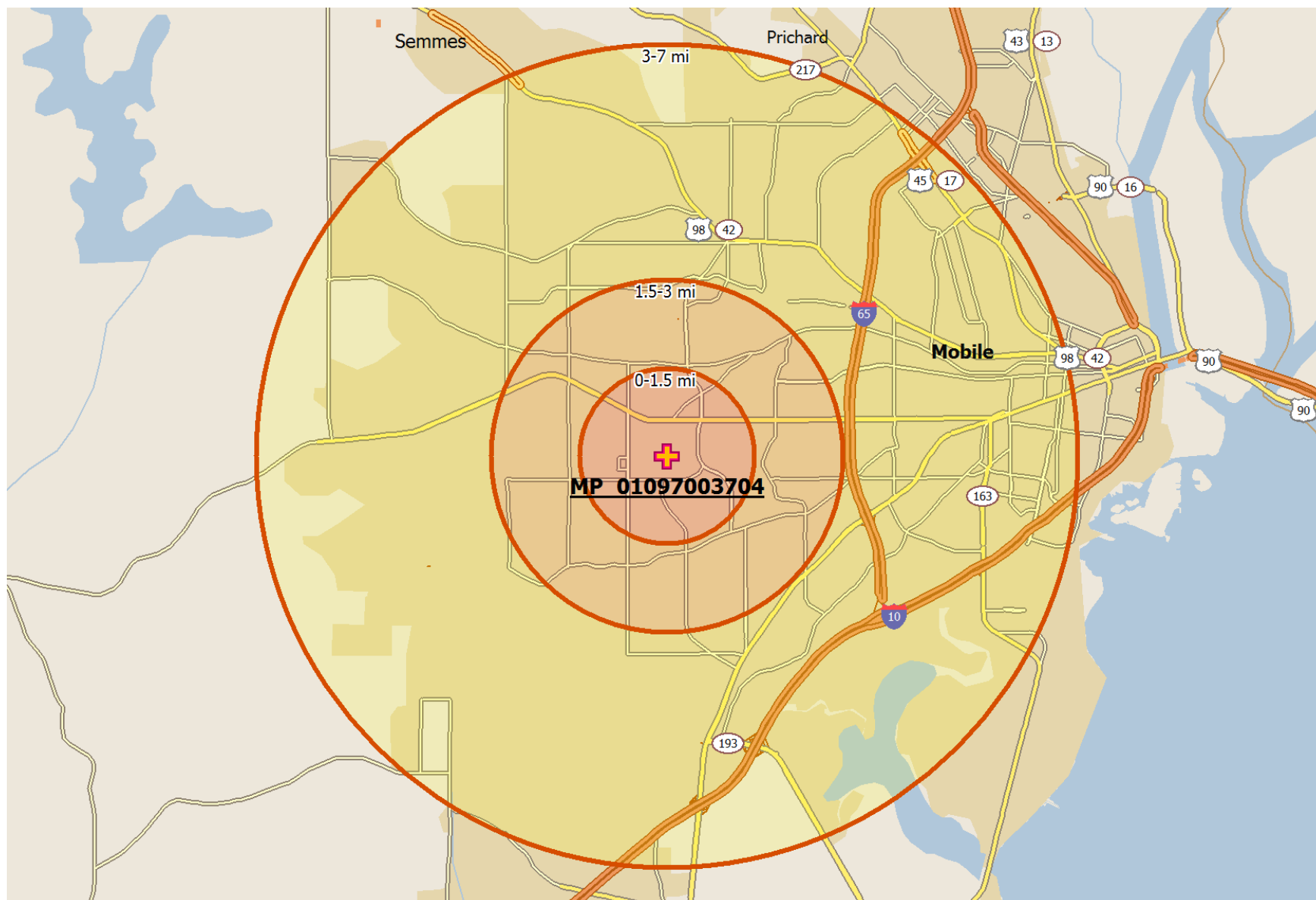
Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	12	City: Midsize: Territory inside an urbanized area and inside a principal city with population less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

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Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	22,734	50,894	162,235
2010 Households	10,397	20,113	62,776
2010 Group Quarters Population	63	3,155	2,825

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	61	53	43
Language Diversity National Index	40	15	13
Foreign Born Diversity National Index	81	98	63
Ancestry Diversity National Index	52	14	8
Racial Diversity National Index	54	65	66

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

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Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	4,240	40.78%
Mainstay Communities	Established, Diverse Households	368	3.54%
Working Communities	Blue-collar, Working Families	1,906	18.33%
Country Communities	Rural, Agri. & Mining Families	46	0.44%
Aspiring Communities	Young Singles / Aspiring-Multihousing	3,500	33.66%
Urban Communities	High Density, Inner-city Neighborhoods	338	3.25%

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Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.

2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.

4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.

5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

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Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	108,949	7,425	6.81%
Unreached %	68.52%	71.41%	104.23
Religious But NOT Evangelical HH	31,903	1,679	5.26%
Religious But NOT Evangelical %	20.06%	16.15%	80.5
Spiritual But NOT Relig or Evang HH	14,612	1,313	8.99%
Spiritual But NOT Relig or Evang %	9.19%	12.63%	137.46
Not Evangelical, Not Interested HH	63,325	4,432	7%
Not Evangelical, Not Interested %	39.82%	42.63%	107.05

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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of ALSBOM Churches	111	14	12.61%
Active ALSBOM Attenders	20,766	4,951	23.84%
Active Evangelical Households	28,249	5,066	17.93%
Active Evangelical Percent	17.77%	16.61%	93.47
Inactive Evangelical Households	21,812	3,912	17.93%
Inactive Evangelical Percent	13.72%	12.82%	93.47
# New Churches Needed	0	1	0%

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Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Airport Boulevard	0.64 mi	118	Plateauing	16	Dauphin Way	3.33 mi	884	Growing
2	Hillcrest	0.67 mi	70	Declining	17	Woodridge	3.49 mi	505	Growing
3	International	0.71 mi	55	Growing	18	Government Street	3.58 mi	382	Plateauing
4	Azalea City Fellowship	1.14 mi	0	Plateauing	19	Azalea	3.84 mi	99	Declining
5	New Hope	1.65 mi	44	Declining	20	Orchard	3.89 mi	254	Declining
6	Cottage Hill	1.89 mi	1,825	Declining	21	Moffett Road	3.92 mi	432	Plateauing
7	Ebenezer	2.06 mi	0	Plateauing	22	Sage Avenue	4.08 mi	218	Declining
8	Anchor of Hope Community	2.27 mi	31	Growing	23	Forest Hill	4.10 mi	35	Plateauing
9	Dayspring	2.44 mi	880	Growing	24	Seven Hills	4.33 mi	210	Declining
10	Faith	2.46 mi	89	Growing	25	Crosspoint	4.48 mi	75	Plateauing
11	West Mobile	2.49 mi	602	Growing	26	Snow Road First	4.52 mi	126	Growing
12	New Jerusalem	2.49 mi	50	Plateauing	27	Zion	4.76 mi	76	Declining
13	New Generation	2.54 mi	120	Growing	28	Sonrise	4.81 mi	102	Growing
14	Spring Hill	2.91 mi	1,067	Plateauing	29	Crossroads	4.97 mi	52	Plateauing
15	Emmanuel	3.05 mi	96	Plateauing	30	Manor	4.98 mi	177	Declining

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Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.

2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	378,643	19,244	5.08%
2000 Population	399,843	21,232	5.31%
2010 Population	414,958	22,734	5.48%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	136,900	7,963	5.82%
2000 Households	150,179	9,487	6.32%
2010 Households	159,010	10,397	6.54%

Location Types in this MissionSite

Legend: 0-1.5mi Band, 1.5-3mi Band, 3-7mi Band, County
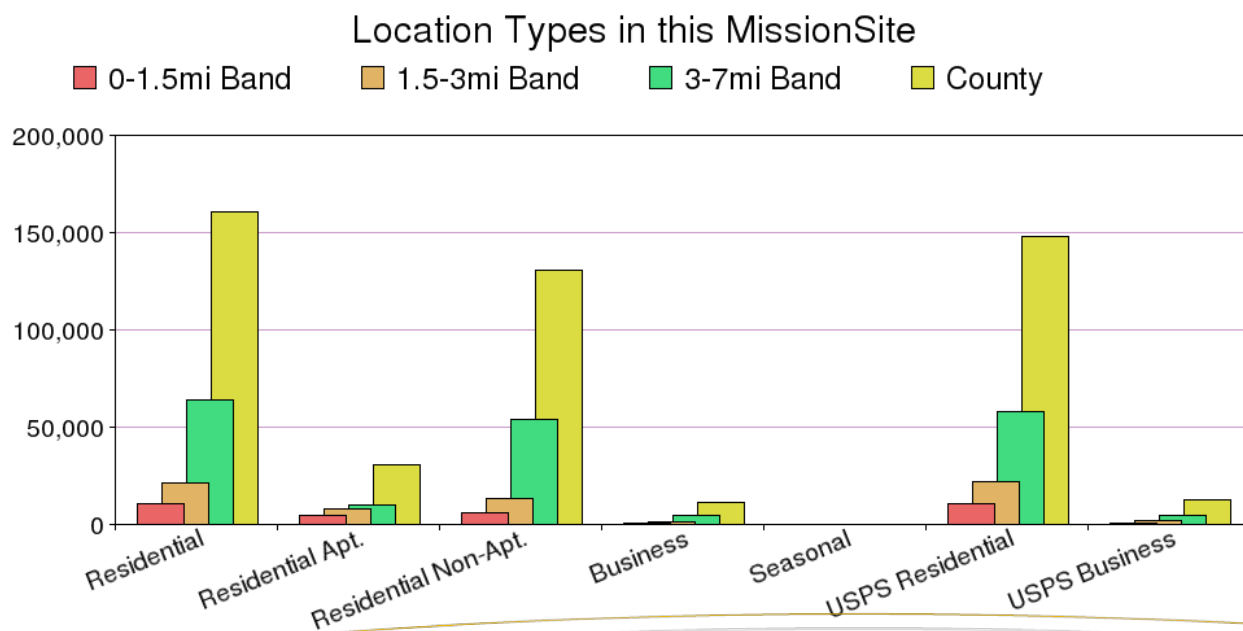
Location Type	0-1.5mi Band
Residential	10,791
Residential Apt.	4,801
Residential Non-Apt.	5,990
Business	635
Seasonal	0
USPS Residential	10,852
USPS Business	778

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Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

Age Group Percentages
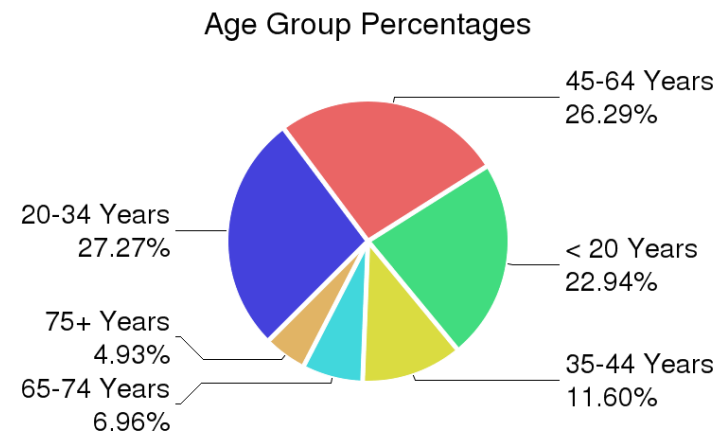
2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.64%	5.4%	95.74
4-5 Years	2.84%	2.38%	83.8
6-8 Years	4.26%	3.43%	80.52
9-11 Years	4.2%	3.34%	79.52
12-13 Years	2.77%	2.22%	80.14
14-17 Years	5.61%	4.2%	74.87
18-19 Years	2.82%	1.98%	70.21
0-5 Years	8.48%	7.78%	91.75
6-12 Years	9.85%	7.89%	80.1
13-19 Years	9.82%	7.27%	74.03
< 20 Years	28.15%	22.94%	81.49
20-34 Years	20.87%	27.27%	130.67
35-44 Years	12.34%	11.6%	94
45-64 Years	25.37%	26.29%	103.63
65-74 Years	7.33%	6.96%	94.95
75+ Years	5.95%	4.93%	82.86
Median Age	36	39	107.71
Median Age (Male)	34	37	109.69
Median Age (Female)	37	39	105.68

Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.
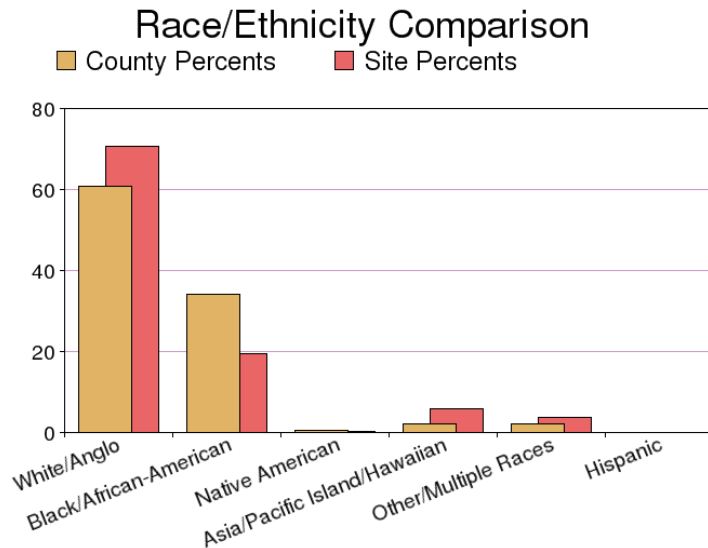
2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	60.89%	70.65%	116.02
Black, African-American	34.22%	19.52%	57.05
Native American	0.65%	0.27%	41.41
Asian	2.04%	5.74%	280.65
Pacific Island, Hawaiian	0.06%	0.16%	280.23
Other/Multiple Races	2.13%	3.67%	171.83
Hispanic	0%	4.43%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	269,273	15,367	
Less than 9th Grade	4.45%	1.65%	269.44
No High School Diploma	11.96%	4.54%	263.73
High School Graduate	36.67%	25.7%	142.67
Some College, no degree	20.09%	23.69%	84.8
Associate Degree	7.13%	7.44%	95.85
College Degree	12.88%	22.6%	56.97
Graduate/Prof. degree	6.82%	14.37%	47.41

Race/Ethnicity Comparison
Legend: County Percents, Site Percents

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Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< $10,000	11.51%	8.1%	77.02
$10,000 to $19,999	14.11%	9.13%	64.7
$20,000 to $29,999	11.52%	11.34%	98.42
$30,000 to $49,999	21.61%	18.21%	84.26
$50,000 to $59,999	8.36%	9.04%	108.12
$60,000 to $69,999	6.81%	7.63%	111.99
$70,000 to $79,999	5.96%	6.4%	107.29
$80,000 to $89,999	4.77%	5.36%	112.43
$90,000 to $99,999	3.13%	3.88%	123.86
$100,000 to $124,999	5.73%	8.81%	153.76
$125,000 to $149,999	2.66%	4.38%	164.31
$150,000 to $199,999	1.96%	4.33%	220.51
$200,000 to $249,999	0.58%	1.33%	226.94
$250,000 or more	1.29%	2.09%	162.13
Median Household	40,934	53,285	130.17
Average Household	55,556	73,483	132.27
Per Capita Household	21,806	33,619	154.17
Family/Non-Family Household Income			
Median Family Income	49,929	72,177	144.56
Average Family Income	65,093	90,000	138.26
Median Non-Family Income	24,963	36,522	146.3
Average Non-Family Income	35,120	48,290	137.5

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Current Demographic Summary

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	68.18%	55.67%	81.65
Families with Children	34.85%	25.31%	72.64
Families without Children	33.33%	30.35%	91.08
Non-Family Households			
% Non-Family Households	31.82%	44.33%	139.32
Non-Families with Children	0.39	0.25	64.66
Non-Families without Children	31.43	44.08	140.24
Housing Units			Index
Total Housing Units	184,922	11,698	
Vacant percent	14.01%	11.12%	79.37
Owned percent	59.01%	45.68%	77.41%
Rented Percent	26.97%	43.2%	160.13
Households by Size			Index
Avg household size	2.55	2.18	85.49
Avg family hh size	3.21	3.00	93.46
Avg non-family hh size	1.13	1.15	101.77
Households By Count of Persons			Percent
One	44,731	4,002	8.95%
Two	47,363	3,273	6.91%
Three or Four	50,565	2,496	4.94%
Five+	16,351	625	3.82%

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Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	378,643	19,244	5.08%
2000 Population	399,843	21,232	5.31%
2010 Population	414,958	22,734	5.48%
2015 Population	431,103	23,974	5.56%

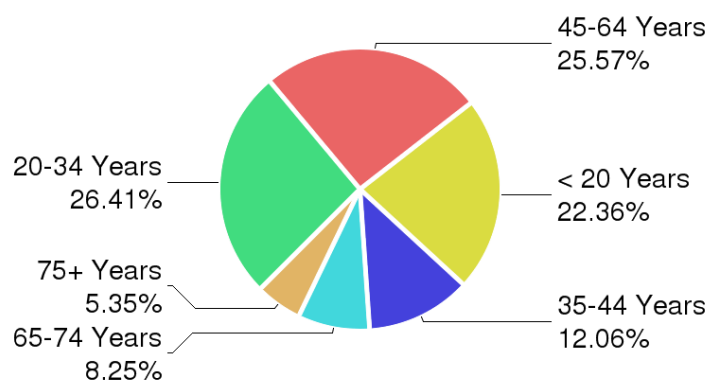| DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	136,900	7,963	5.82%
2000 Households	150,179	9,487	6.32%
2010 Households	159,010	10,397	6.54%
2015 Households	167,788	11,214	6.68%

Household Change from 1985 to 2030
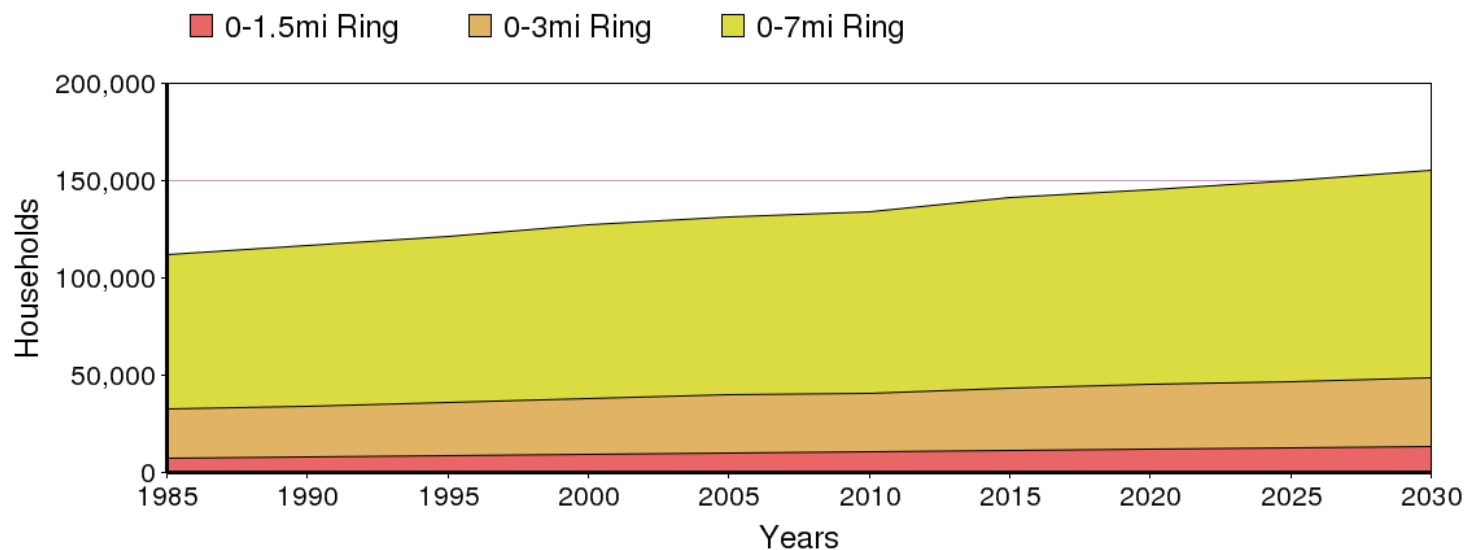
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

- 45-64 Years 25.57%
- 20-34 Years 26.41%
- 75+ Years 5.35%
- 65-74 Years 8.25%
- < 20 Years 22.36%
- 35-44 Years 12.06%

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.4%	5.18%	95.93
4-5 Years	2.38%	2.28%	95.8
6-8 Years	3.43%	3.33%	97.08
9-11 Years	3.34%	3.33%	99.7
12-13 Years	2.22%	2.26%	101.8
14-17 Years	4.2%	4.12%	98.1
18-19 Years	1.98%	1.86%	93.94
0-5 Years	7.78%	7.46%	95.89
6-12 Years	7.89%	7.8%	98.86
13-19 Years	7.27%	7.1%	97.66
< 20 Years	22.94%	22.36%	97.47
20-34 Years	27.27%	26.42%	96.88
35-44 Years	11.6%	12.06%	103.97
45-64 Years	26.29%	25.58%	97.3
65-74 Years	6.96%	8.25%	118.53
75+ Years	4.93%	5.35%	108.52
Median Age	36	40	111.49
Median Age (Male)	34	39	113.37
Median Age (Female)	37	41	109.76

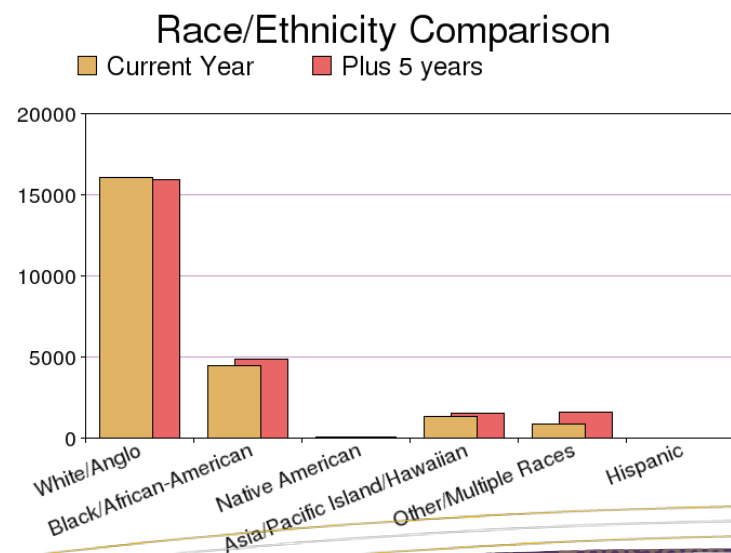Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

Race/Ethnicity Comparison
☐ Current Year ☐ Plus 5 years

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	70.65%	66.48%	94.11
Black, African-American	19.52%	20.3%	103.97
Native American	0.27%	0.26%	96.38
Asian	5.74%	6.23%	108.57
Pacific Island, Hawaiian	0.16%	0.19%	115.33
Other/Multiple Races	3.67%	6.54%	178.4
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	15,367	16,423	
Less than 9th Grade	1.65%	1.36%	82.15
No High School Diploma	4.54%	3.85%	84.84
High School Graduate	25.7%	27.08%	105.34
Some College, no degree	23.69%	22.89%	96.63
Associate Degree	7.44%	8.17%	109.78
College Degree	22.6%	22.35%	98.9
Graduate/Prof. degree	14.37%	14.3%	99.5

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< $10,000	8.1%	7.13%	88.09
$10,000 to $19,999	9.13%	8.57%	93.89
$20,000 to $29,999	11.34%	10.32%	90.98
$30,000 to $49,999	18.21%	17.19%	94.43
$50,000 to $59,999	9.04%	8.7%	96.27
$60,000 to $69,999	7.63%	7.55%	99.03
$70,000 to $79,999	6.4%	6.71%	95.64
$80,000 to $89,999	5.36%	5.91%	102.87
$90,000 to $99,999	3.88%	4%	103.3
$100,000 to $249,999	8.81%	10.01%	113.57
$125,000 to $149,999	4.38%	4.98%	113.91
$150,000 to $199,999	4.33%	4.95%	114.35
$200,000 to $249,999	1.33%	1.5%	112.87
$250,000 or more	2.09%	2.2%	105.53
Median Household	53,285	57,241	107.42
Average Household	73,483	78,422	106.72
Per Capita Household	33,619	36,699	109.16
Family/Non-Family Household Income			
Median Family Income	72,177	78,368	108.58
Average Family Income	90,000	96,570	107.3
Median Non-Family Income	36,522	40,502	110.9
Average Non-Family Income	48,290	53,369	110.52

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	55.67%	54.23%	97.41
Families with Children	25.31	23.86	94.26
Families without Children	30.35	30.76	101.32
Non-Family Households			
% Non-Family Households	44.33%	45.77%	103.26
Non-Families with Children	0.25	0.23	103.26
Non-Families without Children	44.08	45.54	103.32
Housing Units			
Total Housing Units	11,698	12,638	108.04%
Vacant percent	11.12%	11.27%	101.31
Owned percent	45.68%	44.86%	98.19
Rented Percent	43.2%	43.88%	101.57
Households by Size			
Avg household size	2.18	2.13	97.71%
Avg family hh size	3.00	3.00	100%
Avg non-family hh size	1.15	1.10	95.65%
Households By Count of Persons			
One	4,002	4,536	113.34%
Two	3,273	3,453	105.5%
Three or Four	2,496	2,583	103.49%
Five+	625	641	102.56%

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Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Foreign Born Pop	1,435	2,637	2,603
Northern Europe	42	79	170
Western Europe	79	378	235
Southern Europe	25	28	69
Eastern Europe	78	229	143
Other Europe	0	0	8
Eastern Asia	153	295	267
So. Central Asia	345	222	185
SE Asia	414	562	352
Western Asia	28	213	118
Other Asia	8	10	16

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Eastern Africa	5	60	20
Middle Africa	0	0	0
Northern Africa	12	18	8
Southern Africa	0	10	7
Western Africa	15	18	14
Other Africa	28	0	30
Oceania	6	9	16
Caribbean	0	58	221
Central Amer.	127	232	403
South America	31	134	171
North America	39	82	150
Born at sea	0	0	0

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
English only	17,079	46,451	134,518
Spanish	348	1,119	2,638
Other Indo-Euro language	705	1,410	1,784
French (incl. Patois, Cajun)	171	274	623
French Creole	0	0	31
Italian	0	22	88
Portuguese	7	23	30
German	56	459	543
Yiddish	13	0	0
Other West Germanic	0	19	33
A Scandinavian Language	6	19	26
Greek	45	128	124
Russian	9	50	27
Polish	24	26	15
Serbo-Croatian	22	59	71
Other Slavic Language	24	27	0
Armenian	0	0	18
Persian	51	33	43
Gujarathi	0	40	12
Hindi	179	34	55
Urdu	37	86	39

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Other Indo-Euro	0	63	0
Asian/PI languages	0	0	0
Chinese	232	186	95
Japanese	14	17	38
Korean	40	77	120
Mon-Khmer, Cambodian	15	0	10
Miao, Hmong	0	0	0
Thai	0	39	10
Laotian	0	52	0
Vietnamese	267	488	257
Other Asian	22	31	8
Tagalog	9	48	119
Other Pacific Is	0	0	14
Other languages	108	220	192
Navajo	0	0	0
Other Native N. American	11	0	22
Hungarian	0	0	8
Arabic	67	141	116
Hebrew	16	33	9
African languages	14	46	11
Other unspecified	0	0	26

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Reporting ancestry	15,059	40,330	111,385
Arab	130	367	414
Armenian	0	7	29
Austrian	24	54	120
British	79	302	447
Canadian	21	47	142
Croatian	20	77	9
Czech	14	28	13
Czechoslovak	0	12	73
Danish	10	68	84
Dutch	74	351	684
English	1,597	4,261	7,463
European	164	654	855
Finnish	24	22	29
French (not Basque)	415	1,282	2,008
French Canadian	140	147	325
German	1,307	3,662	5,183
Greek	70	261	269
Hungarian	37	41	114
Iranian	62	41	46

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Irish	1,578	3,751	6,275
Italian	561	872	1,551
Lithuanian	0	28	28
Norwegian	95	196	442
Polish	159	351	558
Portuguese	18	18	51
Romanian	0	32	34
Russian	87	88	147
Scandinavian	11	16	58
Scotch-Irish	517	1,364	2,434
Scottish	311	906	1,454
Slovak	13	46	41
Subsaharan African	91	421	1,320
Swedish	84	121	313
Swiss	36	120	66
Ukrainian	55	14	12
US/American	2,161	6,667	15,508
Welsh	43	200	318
West Indian	16	62	178
Yugoslavian	34	46	149
Other	5,001	13,327	62,143

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Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?

2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?

3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

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Using the Demographic Indicators

*Issues for Your Consideration - continued*

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?

5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?

6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

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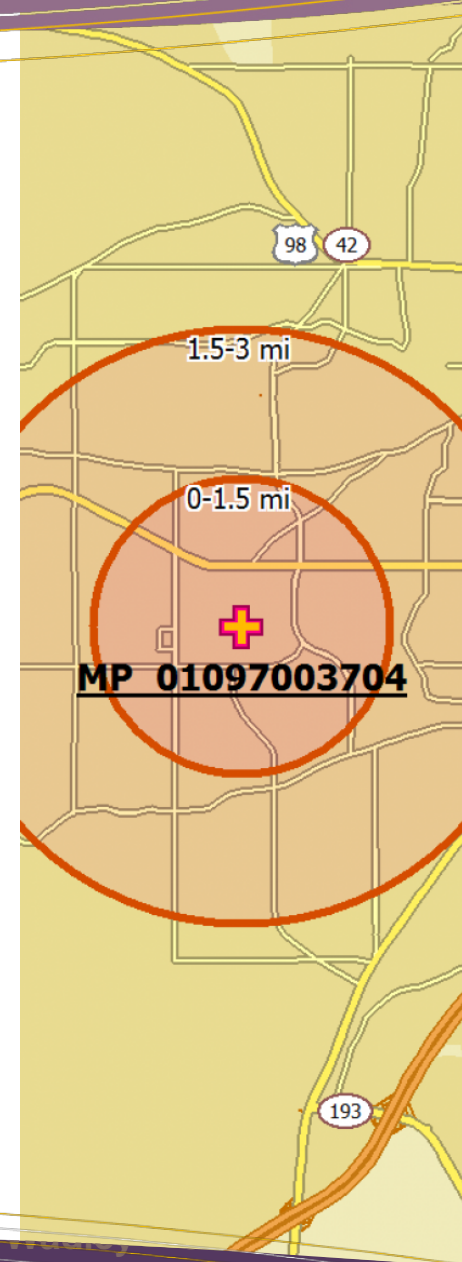
Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	10,397	100%	7,426	100%
AFFLUENT SUBURBIA	1,756	16.89%	1,231	16.58%
America's Wealthiest	8	0.08%	6	0.08%
Dream Weavers	591	5.68%	423	5.7%
White Collar Suburbia	2	0.02%	2	0.03%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	1,126	10.83%	780	10.5%
New Suburbia Fam.	29	0.28%	20	0.27%
UPSCALE AMERICA	2,484	23.89%	1,690	22.76%
Status Conscious Consumers	326	3.14%	229	3.08%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	1,998	19.22%	1,341	18.06%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	160	1.54%	120	1.62%
SM TWN SUCCESS	127	1.22%	88	1.19%
2nd City Homebodies	67	0.64%	48	0.65%
Prime Middle America	41	0.39%	27	0.36%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	19	0.18%	13	0.18%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	10,397	100%	7,426	100%
BLUE COLLAR BACKBONE	57	0.55%	37	0.5%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	28	0.27%	17	0.23%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	29	0.28%	20	0.27%
AMER. DIVERSITY	241	2.32%	162	2.18%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	13	0.13%	9	0.12%
Urban Advancement	211	2.03%	142	1.91%
Amer. Great Outdoors	17	0.16%	11	0.15%
Mature America	0	0%	0	0%
METRO FRINGE	1,849	17.78%	1,281	17.25%
Steadfast Conservative	1,348	12.97%	924	12.44%
Moderate Conventionalists	175	1.68%	118	1.59%
Southern Blues	72	0.69%	51	0.69%
Urban Grit	254	2.44%	188	2.53%
Grass-Roots Living	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	10,397	100%	7,426	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	3,500	33.66%	2,647	35.65%
Young Cosmopolitans	1,793	17.25%	1,404	18.91%
Minority Metro Communities	625	6.01%	463	6.23%
Stable Careers	1,082	10.41%	780	10.5%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	46	0.44%	27	0.36%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	15	0.14%	9	0.12%
Small Town Connections	31	0.3%	18	0.24%
Hinterland Fam.	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	10,397	100%	7,426	100%
STRUGGLING SOCIETIES	206	1.98%	170	2.29%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	2	0.02%	1	0.01%
College Town Communities	204	1.96%	169	2.28%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	132	1.27%	93	1.25%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	82	0.79%	57	0.77%
Urban Diversity	49	0.47%	35	0.47%
New Generation Activists	1	0.01%	1	0.01%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

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Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?

2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?

3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?

4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?

5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?
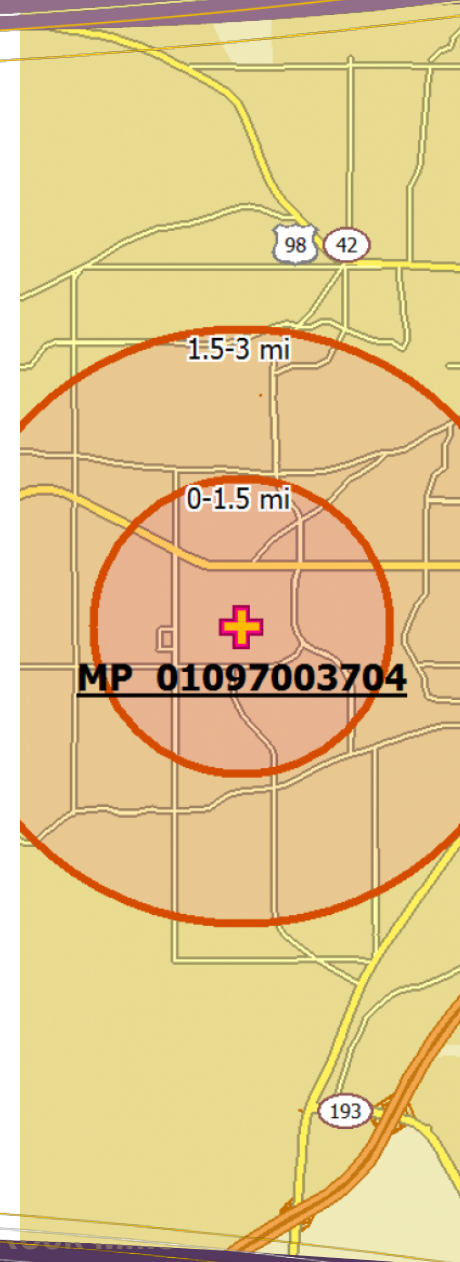
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.
[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
PC-HH Own	81%	78%	73%
Use Comp. for Internet/E-mail	67%	64%	56%
Internet Use: E-Mail	59%	55%	48%
Use Comp. for Word Processing	47%	44%	37%
Use Comp. for Comp. Games	40%	39%	37%
Use Comp. for Shopping	40%	38%	33%
Use Comp. for Banking	38%	36%	31%
Use Comp. for Digital Camera Photo Editing	37%	35%	31%
Internet Use: News/ Weather	35%	32%	27%
Use Comp. for Education	34%	33%	31%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Internet Use: Banking	32%	30%	26%
HH Owns DVD Player	32%	31%	28%
Use Comp. for News/Info./Data Service	28%	27%	23%
PC-Network-HH Has One	21%	21%	19%
Use Comp. for Personal Financial Mngmnt	17%	17%	14%
Internet Use: Shopping: Gathered Info. for Shopping	17%	16%	14%
Use Comp. for Accounting	16%	15%	13%
Internet Use: Read Magazines/ Newspapers	16%	14%	11%
Internet Use: Research/ Education	16%	14%	12%
Internet Use: Shopping: Made A Purchase	15%	14%	11%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Listening To Music	70%	69%	69%
Dining Out (Not Fast Food)	63%	61%	55%
Reading Books	59%	58%	54%
Card Games	41%	41%	39%
Go To A Beach/Lake	41%	39%	35%
Cooking for Fun	39%	38%	35%
Gardening	34%	32%	30%
Board Games	33%	32%	30%
Visit Museum	25%	24%	20%
Going To Bars/Nightclubs/Dancing	25%	23%	20%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Any Ailment	66%	66%	66%
Gen./Fam. Practitioner	41%	39%	38%
Dentist	32%	30%	27%
Eye Dr.	22%	22%	20%
None Of These	22%	21%	20%
Backache	21%	21%	21%
Hypertension/High Blood Pressure	18%	18%	19%
High Cholesterol	18%	18%	17%
Any Arthritis	13%	14%	14%
Acid Reflux Disease (GERD)	13%	14%	14%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Concert	33.8%	32.25%	29.09%
Live Theater	25.65%	25.04%	21.86%
Live Theater Most Often	21.02%	20.24%	17.45%
Rock/Pop Concerts Most Often	19.65%	17.97%	15.82%
Dance Performance	10.94%	10.24%	10.09%
Comedy Club	10.36%	10.63%	10.77%
Movies: Comedy	42.43%	41.74%	41.49%
Movies: Action/Adventure	41.09%	40.1%	39.46%
Movies: Drama	23.11%	22.96%	23.09%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Movies: Romantic Comedy	22.11%	22.18%	21.79%
Movies: Fam.	19.25%	20.12%	21.07%
Movies: Mystery	18.18%	18.2%	18.1%
MLB Baseball Reg. Season	11.5%	10.55%	8.55%
NFL Football Reg. Season	8.7%	8.16%	6.79%
College Football Reg. Season	7.75%	7.8%	6.28%
College Basketball Reg. Season	5.78%	5.58%	4.54%
NBA Basketball Reg. Season	5.48%	4.79%	3.85%
NHL Hockey Reg. Season	5.15%	4.41%	3.16%

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Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Walking for Exercise	44.66%	43.23%	39.9%
Swimming	35.88%	34.72%	30.88%
Bowling	21.54%	21.89%	21.24%
Billiards/Pool	20.21%	19.76%	18.78%
Weight Training	19.03%	18.02%	16.09%
Jogging/Running	17.98%	16.96%	16.3%
Using Cardio Machine	17.56%	16.38%	13.67%
Mountain/Road Biking	15.41%	14.21%	11.88%
Golf	15.25%	15.28%	12.61%
Basketball	14.5%	15.02%	15.6%
Freshwater Fishing	14.48%	14.77%	15.1%
Camping Trips	14.38%	13.53%	12.08%
Stationary Cycling	14.08%	13.43%	11.95%
Backpacking/Hiking	11.98%	10.84%	8.81%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Aerobics	11.34%	11.19%	10.75%
Baseball	9.95%	10.61%	11.37%
Yoga	9.49%	8.57%	7.39%
Tennis	8.89%	8.27%	7.15%
Football	8.82%	9.8%	10.92%
Soccer	8.23%	7.63%	6.78%
Power Boating	7.77%	7.69%	6.78%
Softball	7.65%	7.71%	7.9%
Volleyball	7.57%	7.96%	8.19%
Canoeing/Kayaking	7.48%	6.89%	5.78%
Target Shooting	7.43%	7.3%	7.32%
Hunting	7.1%	6.84%	6.59%
Saltwater Fishing	6.91%	6.99%	6.79%
Roller Skating	5.88%	5.74%	5.86%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Ice Skating	5.86%	5.58%	5.13%
Downhill & X-Country Skiing	5.59%	5.23%	4.3%
Snorkeling	5.52%	5.15%	4.67%
Horseback Riding	5.48%	5.15%	4.78%
Motorcycling	5.31%	5.41%	5.29%
Jet Skiing	4.97%	4.66%	4.3%
Water Skiing	4.41%	4.17%	3.69%
Martial Arts	4.13%	3.63%	3.03%
Rock Climbing	3.95%	3.67%	3.41%
Fly Fishing	3.83%	3.9%	4.04%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Snowboarding	3.69%	3.42%	3.32%
Racquetball	3.58%	3.75%	4.08%
Sailing	3.57%	3.42%	2.93%
Archery	3.49%	3.51%	3.66%
Hockey	3.48%	3.39%	3.32%
Snowmobiling	2.97%	2.99%	3.14%
Surfing & Windsurfing	2.87%	2.69%	2.58%
Auto Racing	2.72%	2.7%	2.68%
Skateboarding	2.63%	2.69%	2.91%
Rowing	2.57%	2.59%	2.45%

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Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

BIBLICAL BARRIERS
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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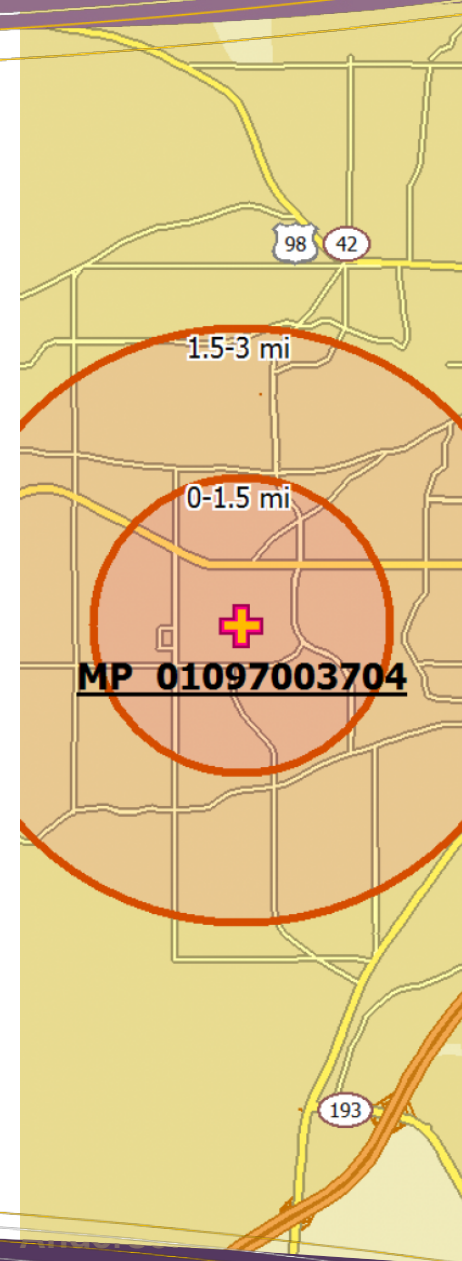
Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING
Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group
Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.
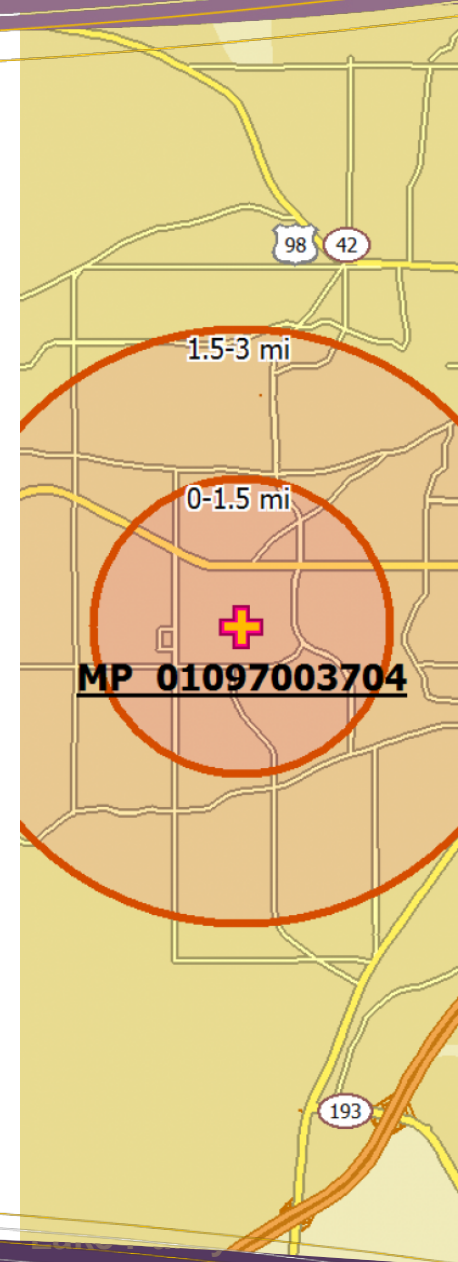
Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
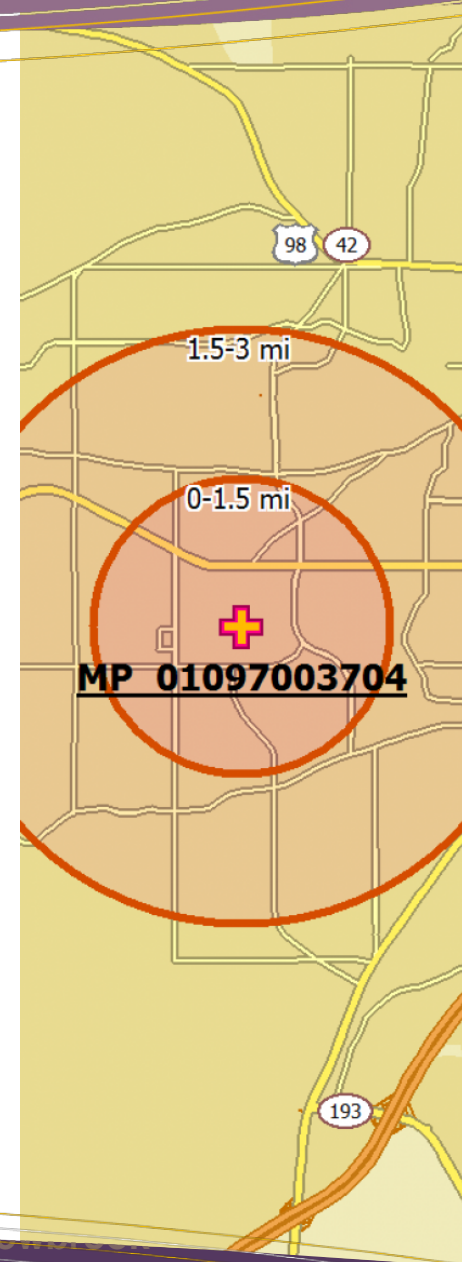
BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	49%	49%	51%
Prefer To Have Few Possessions As Possible	42%	39%	34%
Find It Difficult To Say No To My Kids	38%	38%	36%
Speak My Mind Even If It Upsets People	34%	35%	36%
Woman's Place Is In The Home	32%	32%	33%
Like Control Over People And Resources	31%	32%	35%
If Won Lottery Would Never Work Again	30%	29%	27%
Friends More Important Than My Fam.	29%	27%	25%
Don't Judge People/Way They Live Life	28%	29%	30%
Money Is Best Measure Of Success	27%	26%	25%
Like To Do Unconventional Things	26%	26%	27%
Marijuana Should Be Legalized	20%	21%	20%

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Like To Pursue Challenge/Novelty/Change	19%	19%	18%
Too Much Sponsorship In Arts/Sports	19%	21%	25%
Like to Stand Out In A Crowd	19%	19%	21%
I Am A Workaholic	18%	18%	21%
Happy With My Standard Of Living	16%	15%	14%
Rarely Sit Down to a Meal Together At Home	15%	15%	16%
We Should Strive for Equality for All	13%	14%	16%
Only Work Current Job for The Money	13%	13%	14%
On Whole People Get What They Deserve	12%	11%	12%
Indulge My Kids With The Little Extras	9%	9%	9%
I Am A Perfectionist	7%	7%	8%
Little I Can Do To Change My Life	7%	7%	8%

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Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

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Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
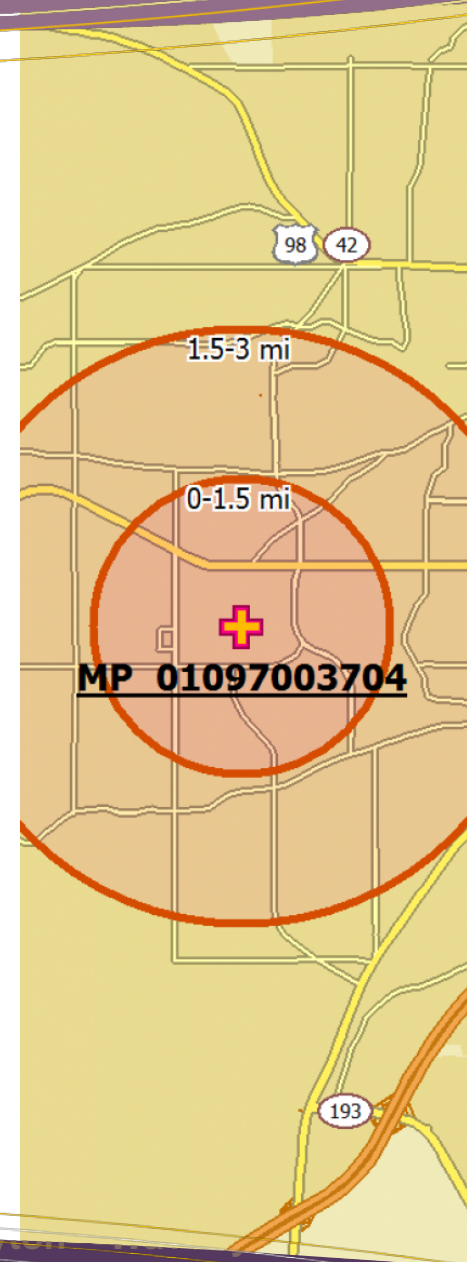
THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	66%	64%	61%
You Should Seize Opportunities In Life	57%	57%	57%
Prefer To Have Few Possessions As Possible	42%	39%	34%
Like To Understand About Nature	38%	39%	39%
Important Feel Respected By My Peers	34%	33%	33%
Prefer Work Part Of Team Than Alone	31%	33%	35%
Important To Juggle Various Tasks	28%	29%	31%
Have Keen Sense Of Adventure	27%	27%	28%
Good At Fixing Things	26%	27%	29%
People Have To Take Me As They Find Me	25%	24%	24%
Like To Just Enjoy Life	25%	24%	22%
Worried About Pollution Caused By Cars	23%	22%	19%

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Consider Myself Interested In The Arts	18%	18%	20%
Real Men Don't Cry	16%	16%	16%
Is An Important Part Of Who I Am	15%	15%	16%
Try Not To Worry About The Future	14%	14%	15%
Looking for New Ideas To Improve Home	13%	15%	17%
Enjoy Spending Time With My Fam.	12%	12%	12%
Provide My Kids With The Little Extras	10%	11%	15%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Like Spending Most Time With Fam.	5%	5%	5%
Feel Very Alone In The World	5%	5%	6%
Would Like To Set Up Own Business	4%	4%	4%
Decor Particular Interest To Me	3%	4%	4%

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Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fast Food/Drive-In Restaurant-Visit Any	83.72%	84.23%	84.52%
Fam. Restaurants/Steak Houses-Visit Any	82.69%	81.81%	79.12%
McDonald's	55.17%	55.68%	55.58%
Burger King	35.93%	36.01%	37.5%
Subway	30.08%	30.17%	29.88%
Applebee's	29.9%	30.18%	28.36%
Wendy's	29.82%	30.38%	30.92%
Taco Bell	28.16%	27.53%	27.56%
Kentucky Fried Chicken (KFC)	25.25%	26.17%	29.34%
Olive Garden	22.07%	21.89%	20.69%
Arby's	21.4%	21.44%	21.15%
Pizza Hut	19.7%	19.93%	21.48%

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Starbucks	17.09%	15.82%	13.61%
Outback Steakhouse	16.91%	16.68%	15.2%
Red Lobster	16.39%	16.99%	17.04%
IHOP (International House Of Pancakes)	15.55%	15.47%	14.92%
Chili's Grill and Bar	15.44%	15.5%	13.64%
Dairy Queen	15.34%	15.51%	15.79%
TGI Friday's	14.52%	14.36%	13.66%
Domino's Pizza	14.11%	14.17%	14.77%
Cracker Barrel	13.84%	14.28%	13.05%
Chick-Fil-A	13.53%	14.39%	14.28%
Denny's	13.12%	12.28%	11.67%
Quiznos Sub	12.65%	11.56%	10.47%

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Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

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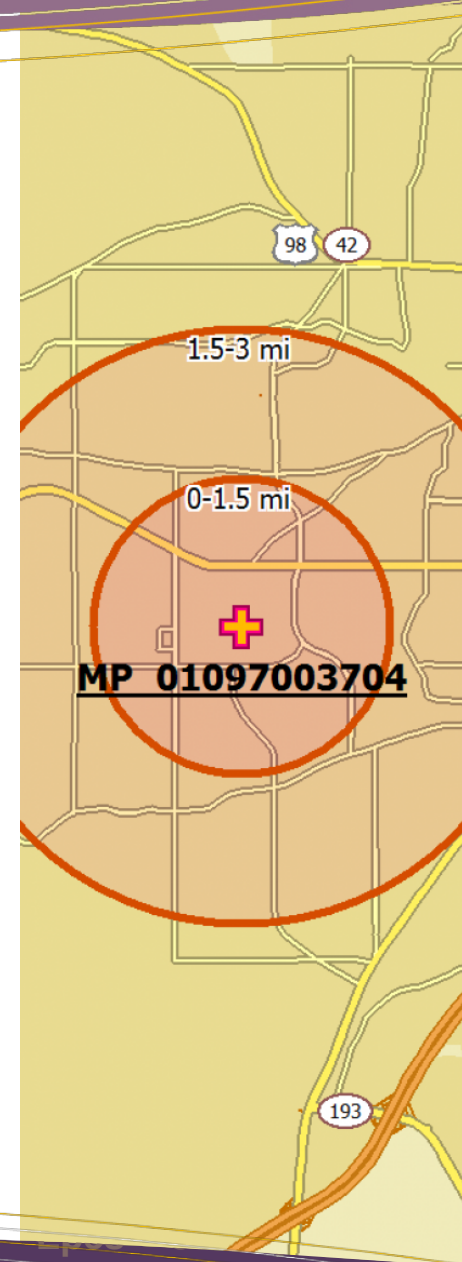
Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

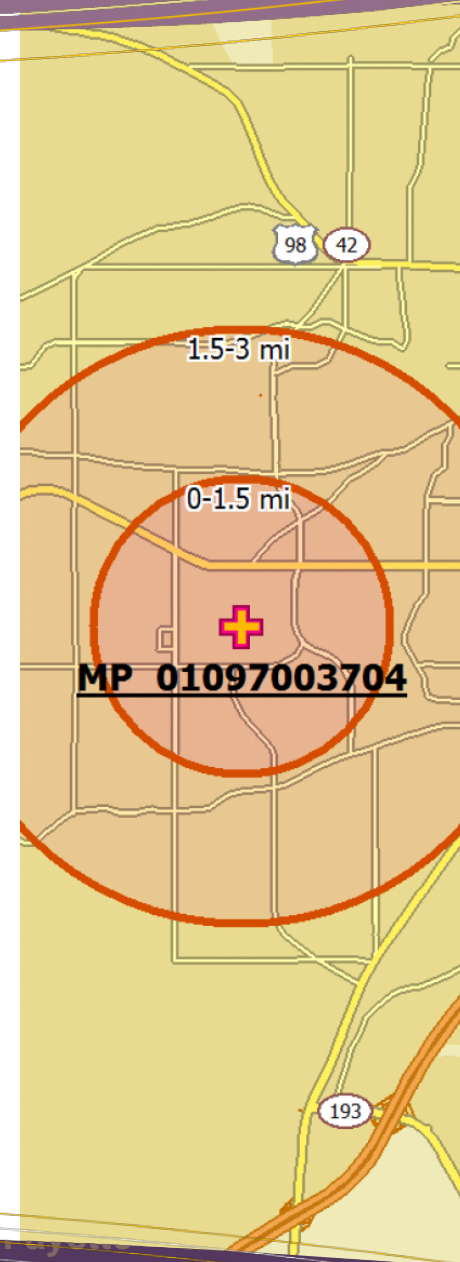| PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Voted in fed/state/local election	50.5%	48.89%	45.79%
Recycled products	41.24%	38.26%	32.41%
Worked as volunteer (non political)	19.94%	18.7%	15.96%
Engaged in fund raising	12.42%	12.18%	11.7%
Religious club member	7.86%	7.89%	7.62%
Wrote to elected offcl about publ bus	7.21%	6.88%	6.14%

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Wrote to editor of mag or newspaper	6.98%	6.55%	5.71%
Charitable Organization	6.25%	5.95%	5.28%
Took active part in local civic issue	5.82%	5.63%	5.31%
Union member	5.6%	5.27%	4.87%
Addressed a public meeting	5.29%	5.09%	4.59%
Church Board	4.85%	5.03%	5.26%

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Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Novel	21.05%	19.87%	17.09%
Children's Books	14.3%	14.04%	13.41%
Mystery	13.92%	13.2%	11.61%
Cookbooks	12.32%	11.32%	10.08%
Personal/Business Self-help	8.8%	8.09%	6.91%
Religious (not Bibles)	8.75%	9.07%	9.43%
History	8.26%	7.91%	7.06%
Biography	8.13%	7.76%	6.87%
Romance	6.73%	7.02%	7.32%

MAGAZINES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Newspaper Distributed	72.32%	70.97%	69.05%
Gen. Editorial	49.49%	49.06%	48.8%
Womens	43.47%	43.56%	43.22%
Service	36.43%	36.14%	33.82%
Business/Finance	22.29%	21.57%	19.2%
Mens	20.89%	20.16%	19.29%
Sports	17.59%	17.03%	15.49%
Health	13.44%	13.37%	13.14%
Parenthood	13.16%	13.66%	14.03%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the particpation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Gen. News	57.51%	56.14%	53.29%
Business/Finance	33.86%	32.33%	28.72%
Sport	33.79%	33.19%	31.93%
Editorial Page	31.6%	30.67%	28.6%
Classified	31.13%	31.64%	33.02%
Movie Listings & Reviews	29.09%	27.78%	25.88%
Comics	27.99%	27.26%	25.83%
Food/Cooking	26.88%	26.14%	24.15%
TV/Radio Listings	24.08%	23.8%	23.01%
Home/Gardening	23.07%	22.16%	20.3%
Travel	22.97%	21.79%	19.24%
Science/Technology	20.89%	19.42%	16.74%
Fashion	15.65%	15.65%	15.52%

RADIO	0-1.5 MILES	1.5-3 MILES	3-7 MILES
CHR Contemp Hit Radio	19.57%	19.09%	18.07%
Adult Contemporary	19.52%	18.25%	15.79%
Country	16.75%	16.65%	16.12%
News/Talk	16.48%	14.59%	11.31%
Rock	13.97%	12.67%	10.93%
Urban Contemporary	13.1%	16.53%	23.74%
Alternative	12.9%	11.34%	8.96%
Oldies	12.02%	11.57%	10.88%
Classic Rock	11.59%	10.54%	8.58%
Variety	9.61%	9.33%	9.2%
Soft Contemporary	7.56%	7.35%	6.56%
All News	7.2%	7.07%	6.41%
Religious	6.72%	6.53%	5.96%
Jazz	6.05%	6.21%	6.58%
Sports	5.44%	4.91%	3.97%
Classical	5.36%	4.64%	3.56%
All Talk	5.25%	5.04%	4.48%
Classic Hits	4.77%	4.43%	3.85%

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Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fox News Channel	64.52%	64.05%	62.27%
Soapnet	52.07%	52.25%	50.8%
Satellite Dish	51.98%	52.47%	51.37%
Comedy Central	39.38%	37.56%	32.05%
Other Video-On-Demand	38.55%	39.44%	41.1%
Sci-Fi Channel	36.73%	35.93%	34.9%
MSNBC	33.41%	33.09%	32.87%
Adult Pay Per View TV	30.48%	31.68%	30.75%
ABC Fam.	30.3%	28.65%	25.32%
TV Info From Sunday TV Magazine	29.04%	29.43%	28.45%
Adult Swim	28.94%	28%	25.35%
ESPN Classic	28.42%	26.64%	21.53%

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Subscribe Digital Cable	28.1%	29.33%	30.01%
Nickelodeon	27.75%	27.37%	27.33%
Hallmark Channel	26.99%	26.49%	24.78%
TCM (Turner Classic Movies)	26.96%	26.34%	24.8%
BET (Black Entertainment TV)	26.78%	26.11%	24.77%
ESPN2	26.64%	26.22%	24.67%
TV Info From Newspapers	26.43%	26.62%	26.17%
The Golf Channel	26.06%	25.15%	22.72%
USA Network	25.99%	25.72%	23.72%
Nick At Nite	25.06%	24.61%	24.1%
Video-On-Demand Movies	23.82%	22.91%	20.52%
TV Info From Monthly Cable Guide	23.73%	24.23%	23.89%

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Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.
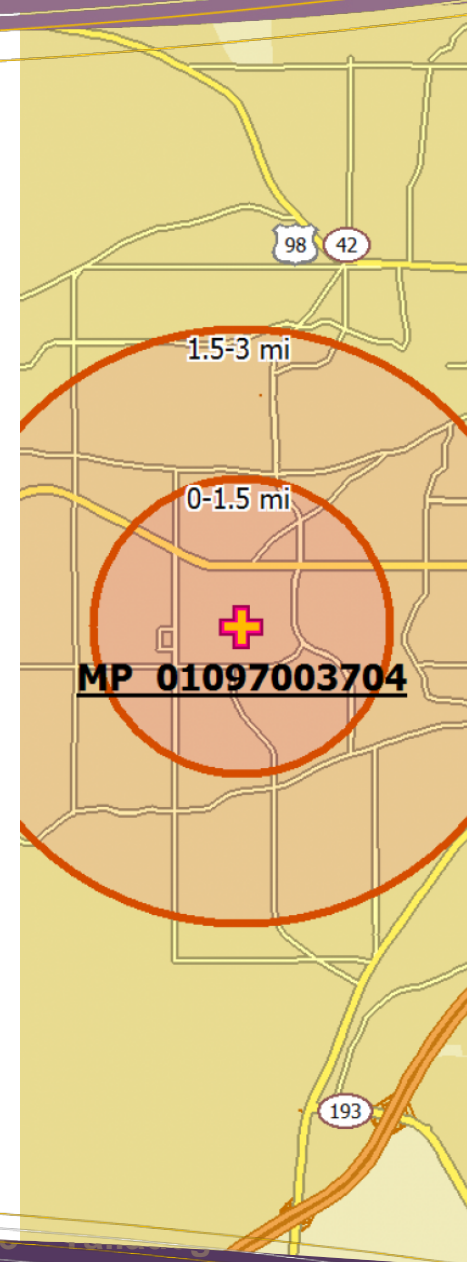
Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Book Readers			
Heavy Users (7+)	23.8%	22.31%	19.51%
Medium Users (4-6)	11.96%	11.47%	10.12%
Light Users (1-3)	21.34%	21.14%	20.64%
Quintiles (20%)			
Newspaper I (Heavy)	1.43%	1.36%	1.32%
Newspaper II	1.48%	1.53%	1.65%
Newspaper III	2.34%	2.26%	2.43%
Newspaper IV	0.54%	0.43%	0.52%
Newspaper V (Light)	0.99%	0.96%	1.03%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Quintiles (20%)			
Magazines I (Heavy)	19.24%	20.07%	21.68%
Magazines II	8.29%	8.92%	9.87%
Magazines III	9.53%	10.1%	10.91%
Magazines IV	10.54%	11.5%	13.19%
Magazines V (Light)	0.77%	0.84%	0.78%
Outdoor I (Heavy)	7.8%	7.7%	7.87%
Outdoor II	2.4%	2.89%	3.58%
Outdoor III	3.15%	3.57%	4.48%
Outdoor IV	15.52%	15.49%	15.85%
Outdoor V (Light)	24.47%	24.43%	24.05%
Yellow Pages I (Heavy)	14.05%	14.37%	15.3%
Yellow Pages II	6.5%	6.74%	7.11%
Yellow Pages III	5.86%	6.35%	7.49%
Yellow Pages IV	21.71%	21.76%	22.94%
Yellow Pages V (Light)	3.29%	3.5%	4.27%

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Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.57%	3.51%	3.63%
Drive Time III (Medium)	0.64%	0.77%	1.02%
Radio IV & V (Light)	2.54%	2.57%	3.02%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	7.72%	9.17%	10.77%
Radio III (Medium)	4.62%	4.66%	4.82%
Radio IV & V (Light)	3.6%	3.66%	3.96%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	16.58%	15.44%	13.58%
Cable III (Medium)	4.41%	4.4%	4.84%
Cable IV & V (Light)	32.6%	33.2%	34.59%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	4.19%	3.98%	4.2%
Prime Time III (Medium)	2.35%	2.07%	1.76%
Prime Time IV & V (Light)	7.92%	8.94%	10.49%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	40.61%	40.56%	40.18%
Fringe III (Medium)	50.73%	51.03%	52.43%
Fringe IV (Light)	54.1%	54.24%	55.45%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	11.62%	13.04%	15.52%
All Day III (Medium)	23.17%	23.32%	24.05%
All Day IV (Light)	13.79%	15.39%	17.54%

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Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Day-time Radio Listeners			
Dayparts [summary]	13.49%	13.08%	12.19%
6:00am - 10:00am	20.75%	19.81%	17.76%
10:00am - 3:00pm	7.85%	9.03%	10.61%
3:00pm - 7:00pm	13.02%	14.29%	15.89%
7:00pm - Midnight	15.59%	14.88%	13.46%
Midnight - 6:00am	6.29%	6.66%	7.07%
Weekend Radio Listeners			
Dayparts [summary]	14.06%	14.78%	15.12%
6:00am - 10:00am	5.46%	4.89%	4.09%
10:00am-3:00pm	7.33%	7.15%	6.25%
3:00pm - 7:00pm	6.64%	7.51%	8.1%
7:00pm - Midnight	9.08%	9.95%	10.5%
Midnight - 6:00am	11.55%	12.51%	12.96%

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Prime Time TV Viewers			
8:00-11:00pm	9.51%	9.32%	8.28%
Saturday: 8:00-11:00pm	8.44%	8.55%	8.7%
Sunday: 7:00-11:00pm	10.71%	10.51%	9.98%
9:00am-1:00pm	25.06%	24.61%	24.1%
9:00am-4:00pm	29.25%	28.47%	27.86%
4:00pm-7:00pm	30.24%	30.61%	30.49%
11:00pm-1:00am	40.46%	40.57%	40.9%
AVG Prime time Mon-Sun	2.89%	3.24%	3.92%

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekday			
6-7am	19.82%	19.37%	18.32%
7-9am	26.64%	26.22%	24.67%
9am-12noon	21.13%	20.15%	18.96%
12noon-4pm	8.12%	8.33%	8.9%
4-6pm	51.69%	51.23%	48.95%
6-7pm	18.36%	17.91%	17.75%
7-7:30pm	1.93%	1.79%	1.69%
7:30-8pm	10.99%	10.68%	10.63%
8-11pm	9.51%	9.32%	8.28%
11pm-12am	33.41%	33.09%	32.87%
11pm-1am	40.46%	40.57%	40.9%
1-6am	33.21%	33.98%	32.19%

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekend			
Sat: 7-10am	21.41%	21%	19.33%
Sat: 10am-1pm	8.17%	8.75%	9.37%
Sat: 1-4pm	25.84%	25.57%	24.67%
Sat: 4-6pm	7.85%	7.63%	7.75%
Sat: 6-7pm	2.47%	2.33%	2.06%
Sat: 7-8pm	1.37%	1.42%	1.27%
Sat: 8-11pm	8.44%	8.55%	8.7%
Sat: 11pm-1am	5.51%	5.78%	6.24%
Sat: 1am-7pm	25.99%	25.72%	23.72%
Sun: 7-10am	2.29%	2.24%	2.21%
Sun: 10am-1pm	6.18%	6.34%	6.18%
Sun: 1-4pm	6.84%	6.58%	6.04%
Sun: 4-7pm	13.97%	13.79%	13.28%
Sun: 7-11pm	10.71%	10.51%	9.98%
Sun: 11pm-1am	5.22%	5.44%	5.67%
Sun: 1-7am	23.2%	22.73%	21.48%

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Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?

3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.

4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used
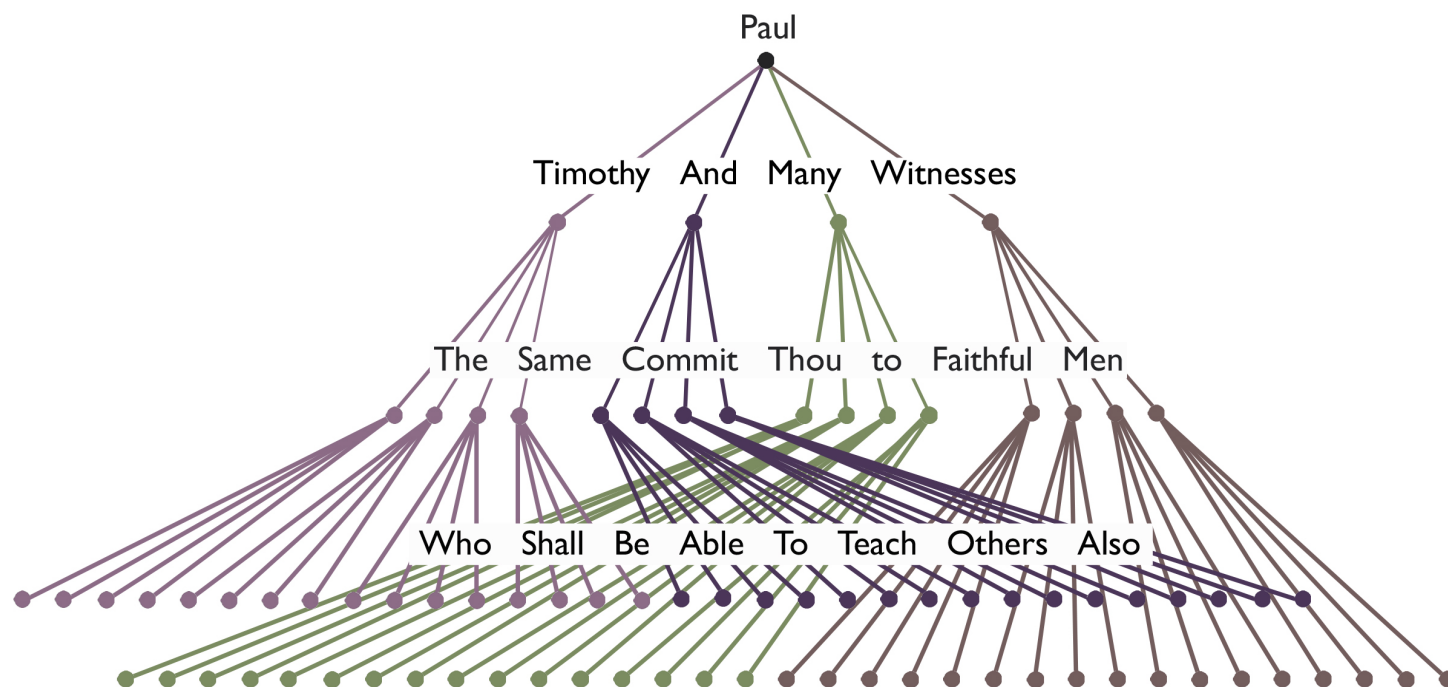
Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.

2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.

3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?

4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle
2nd Timothy 2:2

Paul

Timothy And Many Witnesses

The Same Commit Thou to Faithful Men

Who Shall Be Able To Teach Others Also

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Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.

2. Face-to-Face: Begin interacting with the person; building a personal rapport.

3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.

4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.

5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

5 Types of Self-Identity, Communication & Relationships

Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net.
IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

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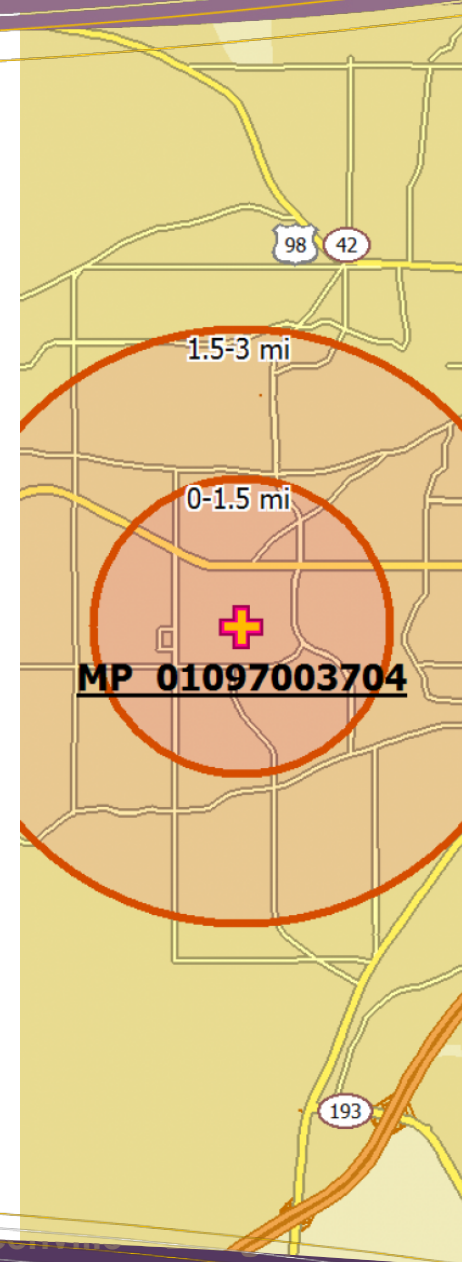
Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.

2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS

4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.

5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Airport Boulevard	6301 Airport Blvd Mobile, AL 36608	0.64 mi	118	Plateauing
2	Hillcrest	1204 Hillcrest Rd Mobile, AL 36695	0.67 mi	70	Declining
3	International	5651 Cottage Hill Rd. Mobile, AL 36609	0.71 mi	55	Growing
4	Azalea City Fellowship	274 Jackson Dr Mobile, AL 36609	1.14 mi	0	Plateauing
5	New Hope	6390 Old Shell Rd Mobile, AL 36608	1.65 mi	44	Declining
6	Cottage Hill	PO Box 9129 Mobile, AL 36691	1.89 mi	1,825	Declining
7	Ebenezer	5051 Ebenezer Dr Mobile, AL 36609	2.06 mi	0	Plateauing
8	Anchor of Hope Community	2370 Hillcrest Rd Ste G, PMB 236 Mobile, AL 36695	2.27 mi	31	Growing
9	Dayspring	2200 Cody Rd S Mobile, AL 36695	2.44 mi	880	Growing
10	Faith	P.O. Box 851208 Mobile, AL 36685	2.46 mi	89	Growing
11	West Mobile	7501 Airport Blvd Mobile, AL 36608	2.49 mi	602	Growing
12	New Jerusalem	7220 1st St Mobile, AL 36608	2.49 mi	50	Plateauing
13	New Generation	1350 Cody Rd N Mobile, AL 36608	2.54 mi	120	Growing
14	Spring Hill	2 McGregor Ave S Mobile, AL 36608	2.91 mi	1,067	Plateauing
15	Emmanuel	5601 Zeigler Blvd Mobile, AL 36608	3.05 mi	96	Plateauing

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Dauphin Way	3661 Dauphin St Mobile, AL 36608	3.33 mi	884	Growing
17	Woodridge	2700 Schillinger Rd S Mobile, AL 36695	3.49 mi	505	Growing
18	Government Street	3401 Government Blvd Mobile, AL 36693	3.58 mi	382	Plateauing
19	Azalea	4050 Halls Mill Rd Mobile, AL 36693	3.84 mi	99	Declining
20	Orchard	6960 Overlook Rd Mobile, AL 36618	3.89 mi	254	Declining
21	Moffett Road	5555 Moffett Rd Mobile, AL 36618	3.92 mi	432	Plateauing
22	Sage Avenue	150 S Sage Ave Mobile, AL 36606	4.08 mi	218	Declining
23	Forest Hill	P O Box 180114 Mobile, AL 36618	4.10 mi	35	Plateauing
24	Seven Hills	8950 Airport Blvd Mobile, AL 36608	4.33 mi	210	Declining
25	Crosspoint	256 Dogwood Dr Mobile, AL 36609	4.48 mi	75	Plateauing
26	Snow Road First	2370 Snow Rd N Semmes, AL 36575	4.52 mi	126	Growing
27	Zion	P.O. Box 6200 Mobile, AL 36660	4.76 mi	76	Declining
28	Sonrise	140 Snow Rd S Mobile, AL 36608	4.81 mi	102	Growing
29	Crossroads	9260 Cottage Hill Rd Mobile, AL 36695	4.97 mi	52	Plateauing
30	Manor	1604 Navco Rd Mobile, AL 36605	4.98 mi	177	Declining

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Springhill Avenue	2651 Spring Hill Ave Mobile, AL 36607	5.02 mi	88	Growing
32	New Liberty Park	654 Rice St Mobile, AL 36607	5.03 mi	30	Growing
33	Navco	1719 Navco Rd Mobile, AL 36605	5.11 mi	53	Declining
34	Central	998 Dauphin Island Pkwy Mobile, AL 36605	5.35 mi	58	Plateauing
35	Tillman's Corner First	5660 Three Notch Rd Mobile, AL 36619	5.38 mi	879	Declining
36	Providence	2155 Dauphin St Mobile, AL 36606	5.40 mi	6	Declining
37	Cypress Shores	4327 Higgins Rd Mobile, AL 36619	5.80 mi	168	Declining
38	Fulton Road	1800 Dauphin Island Pkwy Mobile, AL 36605	5.91 mi	195	Plateauing
39	Dawes First	3941 Dawes Rd Mobile, AL 36695	6.02 mi	177	Declining
40	Travis Road	5226 Travis Rd Mobile, AL 36619	6.06 mi	138	Declining
41	Crawford	3000 Sun Valley Dr Mobile, AL 36618	6.24 mi	299	Declining
42	West Jordan	335 Eliza Jordan Rd S Mobile, AL 36608	6.28 mi	37	Growing
43	New Home	1226 Neely Ave Prichard, AL 36610	6.62 mi	0	Plateauing
44	Highpoint	2421 Lott Rd Eight Mile, AL 36613	6.87 mi	198	Growing
45	Berean	3709 Alba Club Rd Mobile, AL 36605	6.97 mi	46	Declining

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