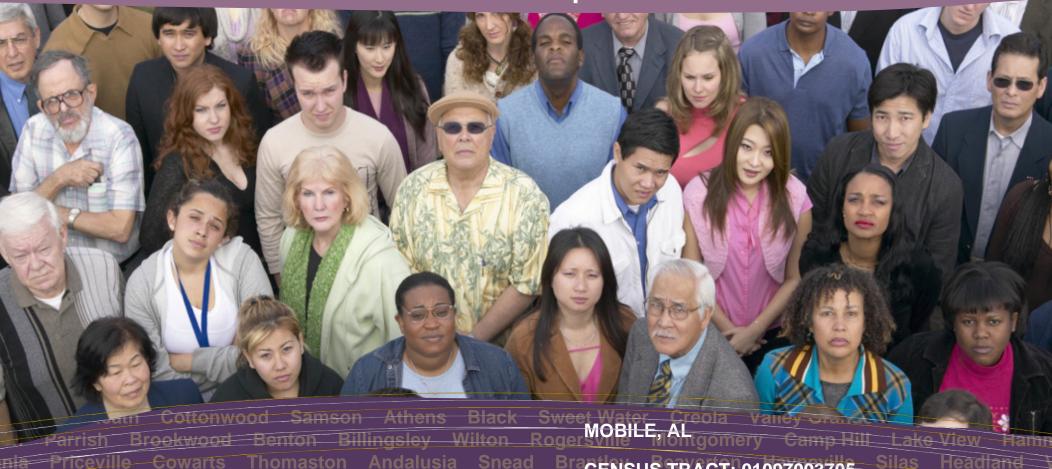
# Mission Site top unreached locations



MOBILE, AL

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Colony Garden City Sanford

#### Site Location Summary

Tallassee

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The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0105	Gulf Coast Region
2	Association	1530	Mobile
3	District	07	Gulf Coast District
4	County Location	01097	Mobile
5	Zipcode	36695	Mobile
6	Sitescape Category	3	Suburbscape
7	Sitescape Group	3.3	Medium Suburbs
8	Sitescape Subgroup	3.33	Large suburbs adjacent to a small city in metro area
9	Sitescape Density Pattern	K	100000-250000-250000



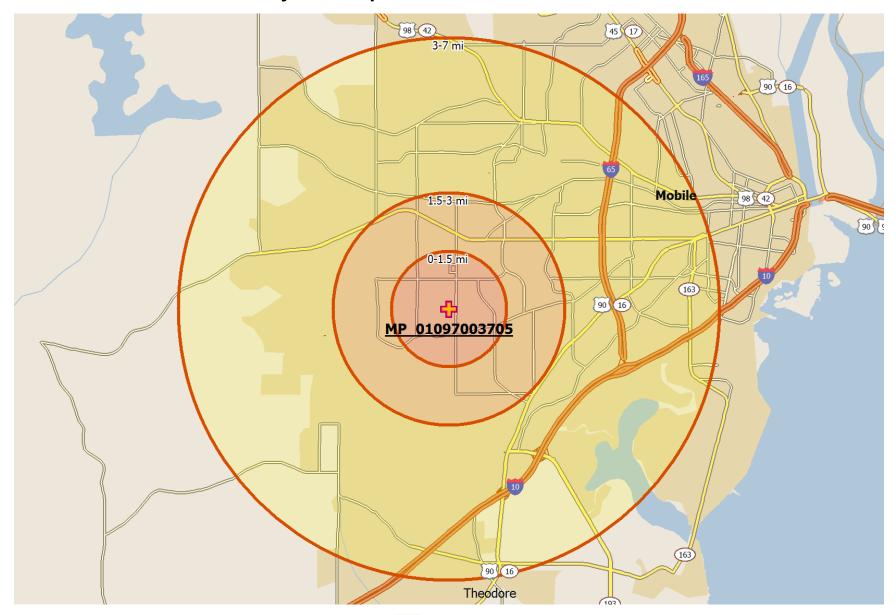
1.5-3 mi

0-1.5 mi

MP 01097003705

## Site Location Summary - Map of the Site Location

© Copyright 2013, Intercultural institute for Contextual Ministry Cainesville Leesburg



Homewood

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric	12	City: Midsize: Territory inside an urbanized area and inside a principal city with population
	Locale Codes		less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	18,988	46,541	135,510
2010 Households	8,036	19,226	52,776
2010 Group Quarters Population	178	547	4,041

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	52	50	49
Language Diversity National Index	38	23	10
Foreign Born Diversity National Index	80	93	82
Ancestry Diversity National Index	59	33	3
Racial Diversity National Index	49	57	58

**Grove Hill** 

Cusseta

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

**Pollard** 

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	4,971	61.86%
Mainstay Communities	Established, Diverse Households	910	11.32%
Working Communities	Blue-collar, Working Families	214	2.66%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,890	23.52%
Urban Communities	High Density, Inner-city Neighborhoods	52	0.65%

## Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

McDonald Chapel

## Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

## Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

<b>EVANGELSCAPE: SPIRITUALITY</b>	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	108,949	5,620	5.16%
Unreached %	68.52%	69.93%	102.07
Religious But NOT Evangelical HH	31,903	1,204	3.77%
Religious But NOT Evangelical %	20.06%	14.98%	74.65
Spiritual But NOT Relig or Evang HH	14,612	1,026	7.02%
Spiritual But NOT Relig or Evang %	9.19%	12.77%	138.94
Not Evangelical, Not Interested HH	63,325	3,390	5.35%
Not Evangelical, Not Interested %	39.82%	42.19%	105.93

Cleveland



#### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	111	12	10.81%
Active ALSBOM Attenders	20,766	4,219	20.32%
Active Evangelical Households	28,249	4,604	16.3%
Active Evangelical Percent	17.77%	16.89%	95.06
Inactive Evangelical Households	21,812	3,555	16.3%
Inactive Evangelical Percent	13.72%	13.04%	95.06
# New Churches Needed	0	2	0%



#### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Anchor of Hope Community	0.92 mi	31	Growing	16	Crossroads	3.79 mi	52	Plateauing
2	Dayspring	0.97 mi	880	Growing	17	Seven Hills	3.85 mi	210	Declining
3	International	1.00 mi	55	Growing	18	Azalea	3.88 mi	99	Declining
4	Hillcrest	1.09 mi	70	Declining	19	Government Street	4.18 mi	382	Plateauing
5	Faith	1.68 mi	89	Growing	20	Tillman's Corner First	4.25 mi	879	Declining
6	Woodridge	2.07 mi	505	Growing	21	Sonrise	4.27 mi	102	Growing
7	Ebenezer	2.14 mi	0	Plateauing	22	Spring Hill	4.41 mi	1,067	Plateauing
8	Airport Boulevard	2.17 mi	118	Plateauing	23	Emmanuel	4.49 mi	96	Plateauing
9	Cottage Hill	2.27 mi	1,825	Declining	24	Dawes First	4.54 mi	177	Declining
10	Azalea City Fellowship	2.60 mi	0	Plateauing	25	Travis Road	4.59 mi	138	Declining
11	West Mobile	2.72 mi	602	Growing	26	Dauphin Way	4.68 mi	884	Growing
12	New Hope	2.85 mi	44	Declining	27	Orchard	4.92 mi	254	Declining
13	New Jerusalem	3.16 mi	50	Plateauing	28	Cypress Shores	5.14 mi	168	Declining
14	New Generation	3.33 mi	120	Growing	29	Sage Avenue	5.27 mi	218	Declining
15	Crosspoint	3.63 mi	75	Plateauing	30	Moffett Road	5.36 mi	432	Plateauing

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

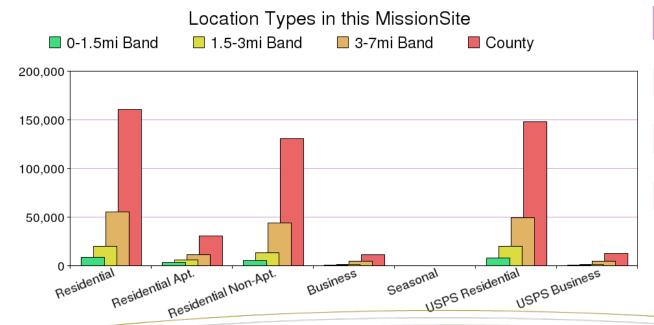
Crossville

Davton

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	378,643	15,967	4.22%
2000 Population	399,843	18,418	4.61%
2010 Population	414,958	18,988	4.58%

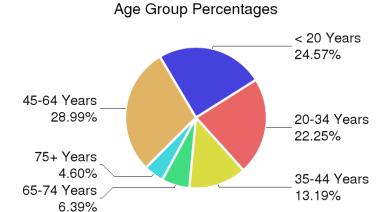
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	136,900	6,158	4.5%
2000 Households	150,179	7,581	5.05%
2010 Households	159,010	8,036	5.05%



Location Type	0-1.5mi Band
Residential	8,755
Residential Apt.	3,203
Residential Non-Apt.	5,552
Business	348
Seasonal	0
USPS Residential	8,085
USPS Business	459

A current year demographic summary of age categories for the site location appears on the right.

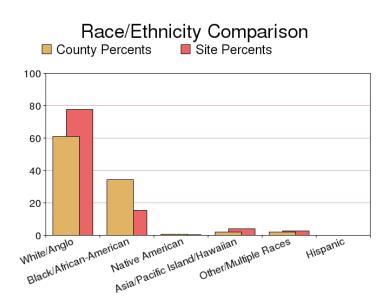
For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.64%	5.25%	93.09
4-5 Years	2.84%	2.32%	81.69
6-8 Years	4.26%	3.42%	80.28
9-11 Years	4.2%	3.71%	88.33
12-13 Years	2.77%	2.66%	96.03
14-17 Years	5.61%	4.9%	87.34
18-19 Years	2.82%	2.31%	81.91
0-5 Years	8.48%	7.57%	89.27
6-12 Years	9.85%	8.45%	85.79
13-19 Years	9.82%	8.55%	87.07
< 20 Years	28.15%	24.57%	87.28
20-34 Years	20.87%	22.25%	106.61
35-44 Years	12.34%	13.19%	106.89
45-64 Years	25.37%	28.98%	114.23
65-74 Years	7.33%	6.39%	87.18
75+ Years	5.95%	4.6%	77.31
Median Age	36	39	110.15
Median Age (Male)	34	38	111.56
Median Age (Female)	37	41	109.01

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



**Mooresville** 

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	60.89%	77.66%	127.53
Black, African-American	34.22%	15.23%	44.49
Native American	0.65%	0.33%	51.2
Asian	2.04%	3.9%	190.68
Pacific Island, Hawaiian	0.06%	0.09%	163.22
Other/Multiple Races	2.13%	2.8%	130.99
Hispanic	0%	3.27%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	269,273	13,037	
Less than 9th Grade	4.45%	1.53%	290.3
No High School Diploma	11.96%	4.05%	295.35
High School Graduate	36.67%	23.92%	153.34
Some College, no degree	20.09%	21.16%	94.97
Associate Degree	7.13%	9.03%	78.97
College Degree	12.88%	25.98%	49.56
Graduate/Prof. degree	6.82%	14.34%	47.54

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	11.51%	4.27%	40.59
\$10,000 to \$19,999	14.11%	6.32%	44.81
\$20,000 to \$29,999	11.52%	9.06%	78.63
\$30,000 to \$49,999	21.61%	17.78%	82.3
\$50,000 to \$59,999	8.36%	9.72%	116.22
\$60,000 to \$69,999	6.81%	8.6%	126.25
\$70,000 to \$79,999	5.96%	7.84%	131.51
\$80,000 to \$89,999	4.77%	6.73%	141.28
\$90,000 to \$99,999	3.13%	4.84%	154.69
\$100,000 to \$124,999	5.73%	11.85%	206.75
\$125,000 to \$149,999	2.66%	5.18%	194.37
\$150,000 to \$199,999	1.96%	5.14%	261.84
\$200,000 to \$249,999	0.58%	1.31%	223.4
\$250,000 or more	1.29%	1.36%	105.36
Median Household	40,934	63,177	154.34
Average Household	55,556	77,808	140.05
Per Capita Household	21,806	32,930	151.01
Family/Non-Family Household			
Income			
Median Family Income	49,929	80,019	160.27
Average Family Income	65,093	91,200	140.11
Median Non-Family Income	24,963	40,651	162.85
Average Non-Family Income	35,120	48,466	138

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

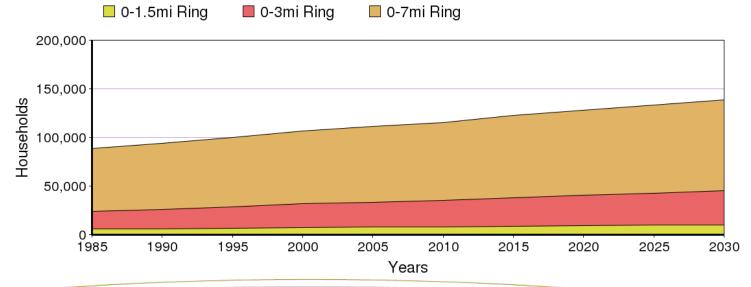
2010 HOUSEHOLD	COUNTY	BAND	
	COUNTY	DANU	
ESTIMATES			
Family Households			Index
% Family Households	68.18%	63.76%	93.52
Families with Children	34.85%	29.77%	85.41
Families without Children	33.33%	34%	102.01
Non-Family Households			
% Non-Family Households	31.82%	36.24%	113.88
Non-Families with Children	0.39	0.2	51.48
Non-Families without Children	31.43	36.04	114.65
Housing Units			Index
Total Housing Units	184,922	8,929	
Vacant percent	14.01%	10.01%	71.45
Owned percent	59.01%	58.37%	98.91%
Rented Percent	26.97%	31.63%	117.25
Households by Size			Index
Avg household size	2.55	2.34	91.76
Avg family hh size	3.21	3.04	94.7
Avg non-family hh size	1.13	1.11	98.23
Households By Count of Persons			Percent
One	44,731	2,550	5.7%
Two	47,363	2,609	5.51%
Three or Four	50,565	2,323	4.59%
Five+	16,351	553	3.38%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	378,643	15,967	4.22%
2000 Population	399,843	18,418	4.61%
2010 Population	414,958	18,988	4.58%
2015 Population	431,103	20,406	4.73%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	136,900	6,158	4.5%
2000 Households	150,179	7,581	5.05%
2010 Households	159,010	8,036	5.05%
2015 Households	167,788	8,800	5.24%

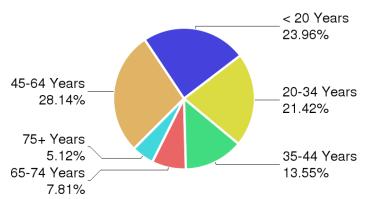
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

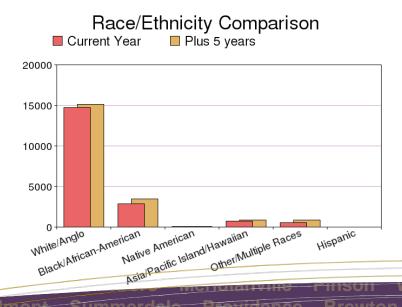




CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.25%	4.9%	93.33
4-5 Years	2.32%	2.2%	94.83
6-8 Years	3.42%	3.37%	98.54
9-11 Years	3.71%	3.7%	99.73
12-13 Years	2.66%	2.74%	103.01
14-17 Years	4.9%	4.81%	98.16
18-19 Years	2.31%	2.26%	97.84
0-5 Years	7.57%	7.1%	93.79
6-12 Years	8.45%	8.42%	99.64
13-19 Years	8.55%	8.45%	98.83
< 20 Years	24.57%	23.97%	97.56
20-34 Years	22.25%	21.43%	96.31
35-44 Years	13.19%	13.55%	102.73
45-64 Years	28.98%	28.15%	97.14
65-74 Years	6.39%	7.81%	122.22
75+ Years	4.6%	5.12%	111.3
Median Age	36	41	113.22
Median Age (Male)	34	39	113.81
Median Age (Female)	37	42	111.42

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	77.66%	74.06%	95.36
Black, African-American	15.23%	16.93%	111.2
Native American	0.33%	0.33%	98.96
Asian	3.9%	4.28%	109.78
Pacific Island, Hawaiian	0.09%	0.11%	113.73
Other/Multiple Races	2.8%	4.3%	153.68
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	13,037	14,192	
Less than 9th Grade	1.53%	1.21%	79
No High School Diploma	4.05%	3.44%	84.9
High School Graduate	23.92%	25.06%	104.8
Some College, no degree	21.16%	20.41%	96.46
Associate Degree	9.03%	9.92%	109.89

25.98%

14.34%

College Degree

Graduate/Prof. degree



25.75%

14.21%

99.1

99.14

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

Dodae City

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	4.27%	3.67%	85.99
\$10,000 to \$19,999	6.32%	5.76%	91.14
\$20,000 to \$29,999	9.06%	8.07%	89.06
\$30,000 to \$49,999	17.78%	16.43%	92.4
\$50,000 to \$59,999	9.72%	9.26%	95.29
\$60,000 to \$69,999	8.6%	8.38%	97.4
\$70,000 to \$79,999	7.84%	8.25%	94.07
\$80,000 to \$89,999	6.73%	7.41%	102.12
\$90,000 to \$99,999	4.84%	4.86%	100.47
\$100,000 to \$249,999	11.85%	13.16%	111.08
\$125,000 to \$149,999	5.18%	5.77%	111.51
\$150,000 to \$199,999	5.14%	5.74%	111.66
\$200,000 to \$249,999	1.31%	1.41%	107.84
\$250,000 or more	1.36%	1.4%	103.05
Median Household	63,177	67,459	106.78
Average Household	77,808	82,666	106.24
Per Capita Household	32,930	35,649	108.26
Family/Non-Family Household			
Income			
Median Family Income	80,019	84,502	105.6
Average Family Income	91,200	97,114	106.48
Median Non-Family Income	40,651	44,795	110.19
Average Non-Family Income	48,466	52,384	108.08



A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	63.76%	62.59%	98.16
Families with Children	29.77	28.19	94.72
Families without Children	34	35.41	104.15
Non-Family Households			
% Non-Family Households	36.24%	37.41%	103.23
Non-Families with Children	0.2	0.16	103.23
Non-Families without	36.04	37.25	103.36
Children			
Housing Units			
Total Housing Units	8,929	9,781	109.54%
Vacant percent	10.01%	10.03%	100.17
Owned percent	58.37%	58.69%	100.54
Rented Percent	31.63%	31.27%	98.89
Households by Size			
Avg household size	2.34	2.29	97.86%
Avg family hh size	3.04	3.02	99.34%
Avg non-family hh size	1.11	1.07	96.4%
Households By Count of			
Persons			
One	2,550	2,948	115.61%
Two	2,609	2,814	107.86%
Three or Four	2,323	2,455	105.68%
Five+	553	583	105.42%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Foreign Born Pop	816	2,215	3,457
Northern Europe	24	74	174
Western Europe	105	268	347
Southern Europe	0	46	85
Eastern Europe	65	108	270
Other Europe	0	0	8
Eastern Asia	180	204	307
So. Central Asia	145	373	228
SE Asia	79	563	693
Western Asia	61	96	202
Other Asia	8	10	16

BORN IN:	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Eastern Africa	0	19	66
Middle Africa	0	0	0
Northern Africa	0	35	0
Southern Africa	0	9	8
Western Africa	18	15	14
Other Africa	0	28	7
Oceania	0	6	21
Caribbean	5	36	201
Central Amer.	72	182	457
South America	34	93	180
North America	20	50	173
Born at sea	0	0	0

## Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
English only	13,357	35,407	124,123
Spanish	175	860	2,713
Other Indo-Euro	431	1,148	2,055
language			
French (incl. Patois,	82	216	641
Cajun)			
French Creole	0	0	15
Italian	10	12	80
Portuguese	7	44	23
German	128	266	581
Yiddish	0	13	0
Other West Germanic	16	6	25
A Scandinavian	0	20	28
Language			
Greek	7	115	135
Russian	43	9	34
Polish	0	24	50
Serbo-Croatian	22	10	119
Other Slavic Language	0	34	17
Armenian	0	0	18
Persian	50	24	53
Gujarathi	0	0	52
Hindi	7	199	58
Urdu	59	47	59

SPOKEN AT HOME	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Other Indo-Euro	0	0	63
Asian/PI languages	0	0	0
Chinese	127	252	151
Japanese	7	18	29
Korean	28	52	160
Mon-Khmer,	0	15	18
Cambodian			
Miao, Hmong	0	0	0
Thai	0	44	0
Laotian	0	52	0
Vietnamese	90	327	599
Other Asian	42	11	8
Tagalog	5	24	158
Other Pacific Is	0	0	31
Other languages	96	150	262
Navajo	0	0	0
Other Native N.	0	11	22
American			
Hungarian	0	0	8
Arabic	47	125	149
Hebrew	40	9	9
African languages	9	5	57
Other unspecified	0	0	17

## **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Reporting ancestry	11,268	30,553	100,281
Arab	96	276	515
Armenian	0	0	33
Austrian	53	16	116
British	72	225	535
Canadian	10	41	166
Croatian	20	50	36
Czech	20	11	30
Czechoslovak	0	5	84
Danish	6	71	90
Dutch	68	247	840
English	1,108	3,093	9,589
European	160	502	1,056
Finnish	0	33	28
French (not Basque)	342	1,116	2,418
French Canadian	79	212	416
German	1,084	2,928	6,485
Greek	48	199	328
Hungarian	26	56	91
Iranian	61	33	55

ANCESTRY	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Irish	1,280	3,004	7,658
Italian	404	863	1,797
Lithuanian	6	6	44
Norwegian	68	162	509
Polish	100	359	605
Portuguese	0	33	47
Romanian	0	0	61
Russian	40	113	164
Scandinavian	6	21	52
Scotch-Irish	334	1,167	2,778
Scottish	244	527	1,902
Slovak	19	23	54
Subsaharan African	43	212	1,114
Swedish	61	94	332
Swiss	18	123	83
Ukrainian	9	60	19
US/American	1,967	5,092	18,222
Welsh	54	152	370
West Indian	5	41	154
Yugoslavian	22	30	169
Other	3,335	9,357	41,237

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Libertyville

Clanton

Red Bav

## Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Evergreen

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,036	100%	5,620	100%
AFFLUENT SUBURBIA	2,376	29.57%	1,653	29.41%
America's Wealthiest	0	0%	0	0%
Dream Weavers	693	8.62%	496	8.83%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	380	4.73%	255	4.54%
Small Town Success	1,247	15.52%	864	15.37%
New Suburbia Fam.	56	0.7%	38	0.68%
UPSCALE AMERICA	2,595	32.29%	1,762	31.35%
Status Conscious Consumers	251	3.12%	176	3.13%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	2,181	27.14%	1,464	26.05%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	51	0.63%	38	0.68%
Successful Urban Sprawl	112	1.39%	84	1.49%
SM TWN SUCCESS	516	6.42%	336	5.98%
2nd City Homebodies	11	0.14%	8	0.14%
Prime Middle America	435	5.41%	283	5.04%
Urban Optimists	0	0%	0	0%
Family Convenience	70	0.87%	45	0.8%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,036	100%	5,620	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	394	4.9%	266	4.73%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	18	0.22%	13	0.23%
Urban Advancement	376	4.68%	253	4.5%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	214	2.66%	145	2.58%
Steadfast Conservative	105	1.31%	72	1.28%
Moderate Conventionalists	109	1.36%	73	1.3%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,036	100%	5,620	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,890	23.52%	1,426	25.37%
Young Cosmopolitans	952	11.85%	745	13.26%
Minority Metro Communities	234	2.91%	173	3.08%
Stable Careers	704	8.76%	508	9.04%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,036	100%	5,620	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	52	0.65%	32	0.57%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	52	0.65%	32	0.57%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Opelika

**Sweet Water** 

#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Opelika

Providence



1.5-3 mi

0-1.5 mi

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

Clayton

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
PC-HH Own	83%	81%	76%
Use Comp. for Internet/E-mail	71%	67%	60%
Internet Use: E-Mail	61%	58%	51%
Use Comp. for Word	51%	47%	40%
Processing			
Use Comp. for Shopping	44%	41%	36%
Use Comp. for Comp. Games	43%	42%	38%
Use Comp. for Banking	42%	39%	33%
Use Comp. for Digital Camera	41%	39%	34%
Photo Editing			
Use Comp. for Education	37%	35%	32%
Internet Use: News/ Weather	36%	34%	29%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
HH Owns DVD Player	34%	32%	29%
Internet Use: Banking	34%	32%	28%
Use Comp. for News/Info./Data	30%	28%	25%
Service			
PC-Network-HH Has One	25%	22%	20%
Use Comp. for Personal Financial	20%	18%	15%
Mngmnt			
Internet Use: Shopping: Gathered	19%	17%	14%
Info. for Shopping			
Use Comp. for Accounting	19%	17%	14%
Internet Use: Shopping: Made A	17%	14%	12%
Purchase			
Use Comp. for Filing/DB Mngmnt	16%	15%	13%
Internet Use: Travel Reservations	16%	14%	11%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Listening To Music	71%	69%	69%
Dining Out (Not Fast Food)	67%	63%	58%
Reading Books	60%	58%	55%
Go To A Beach/Lake	44%	41%	37%
Card Games	43%	42%	40%
Cooking for Fun	39%	38%	36%
Gardening	35%	34%	32%
Board Games	34%	34%	32%
Visit Museum	27%	25%	21%
Going To	24%	23%	21%
Bars/Nightclubs/Dancing			

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Any Ailment	67%	67%	66%
Gen./Fam. Practitioner	42%	41%	39%
Dentist	35%	32%	28%
Eye Dr.	23%	22%	21%
None Of These	21%	21%	20%
Backache	20%	21%	21%
High Cholesterol	19%	18%	17%
Hypertension/High Blood	18%	18%	19%
Pressure			
OB/GYN	14%	13%	12%
Acid Reflux Disease (GERD)	14%	14%	14%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Concert	35.69%	33.17%	29.99%
Live Theater	28.44%	25.74%	22.67%
Live Theater Most Often	23.32%	20.94%	18.28%
Rock/Pop Concerts Most	20.22%	18.75%	16.37%
Often			
Comedy Club	10.65%	11.15%	10.64%
Dance Performance	10.39%	10.06%	9.76%
Movies: Comedy	43.66%	42.1%	41.27%
Movies: Action/Adventure	42.1%	40.76%	39.46%
Movies: Drama	23.96%	22.62%	22.35%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Movies: Romantic Comedy	23.92%	22.29%	21.64%
Movies: Fam.	20.65%	20.63%	20.77%
Movies: Mystery	17.88%	17.65%	17.49%
MLB Baseball Reg.	12.55%	11.19%	9.24%
Season			
NFL Football Reg. Season	9.83%	8.97%	7.33%
College Football Reg.	9.04%	8.41%	6.8%
Season			
College Basketball Reg.	6.2%	5.86%	4.8%
Season			
NBA Basketball Reg.	5.84%	5.14%	4.08%
Season			
NHL Hockey Reg. Season	5.1%	4.5%	3.44%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Walking for Exercise	46.28%	44.23%	41.18%
Swimming	38.65%	36.81%	33.01%
Bowling	22.7%	22.53%	21.77%
Weight Training	20.34%	18.88%	16.75%
Billiards/Pool	19.71%	20.25%	19.18%
Using Cardio Machine	18.5%	17.08%	14.64%
Jogging/Running	17.9%	17.04%	16.17%
Golf	17.39%	16.29%	13.66%
Mountain/Road Biking	15.8%	15.06%	12.74%
Camping Trips	15.34%	14.65%	13.39%
Stationary Cycling	14.89%	13.87%	12.42%
Freshwater Fishing	14.71%	15.66%	15.87%
Basketball	14.41%	15.22%	15.3%
Backpacking/Hiking	12.12%	11.53%	9.64%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Aerobics	11.91%	11.28%	10.72%
Baseball	9.83%	11.04%	11.38%
Yoga	9.32%	8.57%	7.6%
Power Boating	9.05%	8.33%	7.35%
Tennis	8.93%	8.57%	7.43%
Football	8.28%	9.82%	10.42%
Canoeing/Kayaking	7.9%	7.33%	6.32%
Soccer	7.85%	7.96%	7.06%
Target Shooting	7.67%	7.9%	7.84%
Saltwater Fishing	7.65%	7.71%	7.16%
Softball	7.53%	8.18%	8.02%
Volleyball	7.52%	8.05%	8.18%
Hunting	7.05%	7.45%	7.24%
Downhill & X-Country Skiing	5.95%	5.31%	4.56%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Snorkeling	5.9%	5.55%	4.82%
Motorcycling	5.86%	6.13%	5.65%
Roller Skating	5.74%	5.89%	5.73%
Ice Skating	5.56%	5.76%	5.09%
Horseback Riding	5.42%	5.6%	5.12%
Jet Skiing	5.21%	5.21%	4.4%
Water Skiing	4.44%	4.46%	3.9%
Fly Fishing	4.21%	4.19%	4.08%
Rock Climbing	4.02%	4.03%	3.51%
Martial Arts	3.92%	3.8%	3.17%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Sailing	3.89%	3.62%	3.08%
Snowboarding	3.79%	3.7%	3.35%
Racquetball	3.74%	3.92%	4.05%
Archery	3.43%	3.8%	3.81%
Hockey	3.41%	3.63%	3.35%
Snowmobiling	3.03%	3.35%	3.2%
Surfing & Windsurfing	2.96%	2.95%	2.61%
Rowing	2.79%	2.91%	2.6%
Auto Racing	2.68%	2.88%	2.77%
Skateboarding	2.67%	2.89%	2.82%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

Intercultural Institute for Contextual Ministry Bridge



### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Decatur

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## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	49%	49%	50%
Prefer To Have Few Possessions As Possible	43%	40%	35%
Find It Difficult To Say No To My Kids	39%	39%	37%
Speak My Mind Even If It Upsets People	34%	34%	35%
Woman's Place Is In The Home	33%	32%	33%
If Won Lottery Would Never Work Again	32%	30%	28%
Like Control Over People And Resources	29%	31%	33%
Friends More Important Than My Fam.	29%	28%	26%
Don't Judge People/Way They Live Life	28%	28%	29%
Like To Do Unconventional Things	27%	27%	28%
Money Is Best Measure Of Success	26%	26%	25%
Marijuana Should Be Legalized	21%	20%	20%

Woodland

**Orange Beach** 

BARRIERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Like To Pursue	19%	18%	18%
Challenge/Novelty/Change			
Like to Stand Out In A Crowd	19%	19%	20%
Too Much Sponsorship In	18%	20%	23%
Arts/Sports			
I Am A Workaholic	16%	17%	20%
Rarely Sit Down to a Meal Together At Home	16%	16%	16%
Happy With My Standard Of	16%	15%	13%
Living	10 /0	1370	1370
Only Work Current Job for The	12%	12%	14%
Money			
We Should Strive for Equality	12%	13%	14%
for All	100/	4.407	4.407
On Whole People Get What They Deserve	10%	11%	11%
Indulge My Kids With The Little	8%	9%	9%
Extras			
Little I Can Do To Change My Life	7%	7%	8%
I Am A Perfectionist	6%	7%	8%
	- / 0	. ,0	<b>0</b> / <b>0</b>

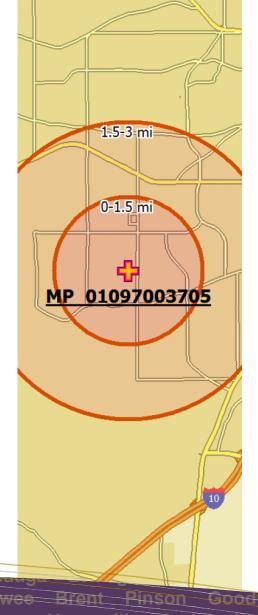
### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

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Oak Hill Kennedv



## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	70%	67%	62%
You Should Seize Opportunities In Life	57%	57%	57%
Prefer To Have Few Possessions As Possible	43%	40%	35%
Like To Understand About Nature	39%	38%	39%
Important Feel Respected By My Peers	33%	33%	33%
Prefer Work Part Of Team Than Alone	31%	32%	34%
Important To Juggle Various Tasks	27%	28%	30%
Have Keen Sense Of Adventure	27%	27%	27%
People Have To Take Me As They Find Me	26%	24%	24%
Like To Just Enjoy Life	25%	24%	23%
Good At Fixing Things	25%	26%	28%
Worried About Pollution Caused By Cars	23%	22%	20%

THEMES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Consider Myself Interested In The Arts	17%	18%	19%
Real Men Don't Cry	16%	16%	16%
Is An Important Part Of Who I Am	15%	15%	15%
Try Not To Worry About The Future	14%	14%	15%
Looking for New Ideas To Improve Home	13%	14%	16%
Enjoy Spending Time With My Fam.	12%	12%	12%
Provide My Kids With The Little Extras	8%	10%	13%
Children Should Be Allowed To Express Themselves	5%	5%	6%
Feel Very Alone In The World	5%	5%	5%
Like Spending Most Time With Fam.	4%	5%	5%
Would Like To Set Up Own Business	3%	3%	4%
Decor Particular Interest To Me	3%	3%	4%

### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

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## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fam. Restaurants/Steak	85.36%	84.12%	81.01%
Houses-Visit Any			
Fast Food/Drive-In	84.38%	84.94%	84.65%
Restaurant-Visit Any			
McDonald's	56.16%	56.53%	55.95%
Burger King	34.51%	35.82%	37.05%
Applebee's	31.63%	31.89%	29.6%
Subway	31.31%	31.58%	30.33%
Wendy's	31.25%	30.93%	30.73%
Taco Bell	27.71%	28.95%	28.26%
Kentucky Fried Chicken (KFC)	24.04%	25.69%	27.89%
Olive Garden	23.52%	22.73%	21.26%
Arby's	22.03%	22.65%	21.77%
Outback Steakhouse	18.93%	17.68%	15.66%

PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Pizza Hut	18.6%	19.87%	21.02%
Starbucks	17.88%	16.18%	13.92%
Chili's Grill and Bar	17.22%	16.43%	14.29%
Red Lobster	16.52%	16.82%	16.84%
IHOP (International House Of	15.38%	15.82%	14.83%
Pancakes)			
TGI Friday's	15.35%	14.45%	13.46%
Cracker Barrel	15.13%	15.54%	14.09%
Dairy Queen	14.86%	15.99%	16%
Chick-Fil-A	14.59%	15.32%	14.56%
Panera Bread	13.57%	11.8%	9.77%
Quiznos Sub	13.39%	12.3%	10.63%
Domino's Pizza	13.06%	13.89%	14.27%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

**Hartford** 

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Gordonville



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Voted in fed/state/local election	53.3%	50.43%	47.44%
Recycled products	43.94%	40.05%	34.99%
Worked as volunteer (non political)	21.92%	19.55%	17.04%
Engaged in fund raising	13.4%	12.24%	11.89%
Religious club member	8.42%	8.05%	7.72%
Wrote to elected offcl about publ bus	7.99%	7.27%	6.51%

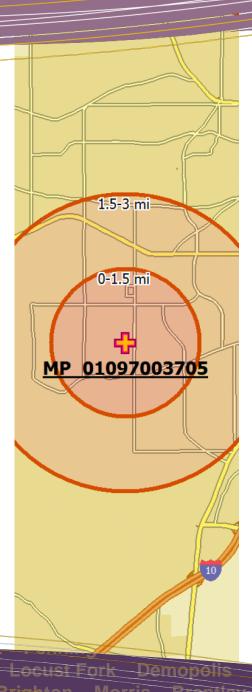
	3-7
ILES	MILES
73%	6%
93%	5.53%
74%	5.43%
33%	4.82%
52%	5.16%
88%	4.69%
	73% 93% 74% 33% 52%

### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Munford



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

Weaver

BOOKS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Novel	22.61%	20.59%	18.08%
Children's Books	15.46%	14.42%	13.62%
Mystery	14.71%	13.64%	12.26%
Cookbooks	12.86%	11.79%	10.56%
Personal/Business	9.37%	8.22%	7.22%
Self-help			
Religious (not Bibles)	9%	9.19%	9.39%
History	8.78%	8.16%	7.44%
Biography	8.6%	7.9%	7.15%
Romance	7.4%	7.22%	7.26%

Deatsville

MAGAZINES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Newspaper Distributed	73.59%	71.69%	69.71%
Gen. Editorial	48.91%	48.29%	48.17%
Womens	43.31%	43.24%	42.83%
Service	38.84%	37.47%	35.02%
Business/Finance	24.15%	21.57%	19.39%
Mens	20.21%	20.1%	19.42%
Sports	17.88%	17.09%	15.85%
Parenthood	13.57%	13.84%	13.75%
Health	13.4%	13.47%	13.21%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Gen. News	59.7%	57.86%	54.96%
Business/Finance	36.48%	33.42%	30.09%
Sport	34.51%	33.57%	32.59%
Editorial Page	33.13%	32.01%	29.96%
Classified	30.28%	31.89%	32.93%
Movie Listings & Reviews	29.47%	28.11%	26.55%
Comics	28.5%	28.1%	26.75%
Food/Cooking	28.21%	27.08%	25.1%
TV/Radio Listings	24.9%	24.33%	23.55%
Home/Gardening	24.56%	22.9%	21.27%
Travel	24.53%	22.5%	20.19%
Science/Technology	22.1%	20.13%	17.85%
Fashion	16.36%	15.62%	15.39%

Oak Grove

Columbia

RADIO	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Adult Contemporary	20.53%	19.32%	16.92%
CHR Contemp Hit Radio	18.68%	18.96%	18.42%
News/Talk	18.45%	15.59%	12.52%
Country	17.11%	18.81%	17.77%
Rock	14.43%	13.71%	12.02%
Alternative	13.75%	12.11%	9.83%
Oldies	12.85%	11.98%	11.22%
Classic Rock	12.73%	11.49%	9.57%
Urban Contemporary	10.45%	13.09%	19.2%
Variety	9.78%	9.2%	9.01%
Soft Contemporary	8.83%	8%	6.91%
All News	8.1%	6.89%	6.46%
Religious	7.18%	6.77%	6.28%
Sports	6.25%	5.09%	4.22%
Jazz	5.8%	5.73%	5.98%
All Talk	5.74%	5.12%	4.69%
Classical	5.63%	4.72%	3.85%
Classic Hits	5.04%	4.97%	4.28%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fox News Channel	66.71%	65.51%	63.44%
Satellite Dish	57.07%	55.54%	52.69%
Soapnet	54.36%	52.75%	51.39%
Comedy Central	42.31%	38.45%	33.53%
Other Video-On-Demand	39.75%	39.84%	40.09%
Sci-Fi Channel	37.57%	36.89%	35.77%
Adult Pay Per View TV	34.93%	33.24%	31.58%
MSNBC	34.6%	33.95%	33.26%
ABC Fam.	31.62%	29.21%	26.02%
TV Info From Sunday TV	31.33%	30.1%	29.06%
Magazine			
ESPN Classic	30.62%	27.12%	22.75%
Adult Swim	30.61%	30.1%	26.8%

MULTIMEDIA: TV	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Subscribe Digital Cable	30.23%	28.97%	29.36%
Hallmark Channel	29.71%	27.91%	25.4%
Nickelodeon	29.03%	28.67%	27.94%
The Golf Channel	28.5%	26.31%	23.6%
TCM (Turner Classic	28.36%	27.07%	25.31%
Movies)			
ESPN2	28.26%	26.63%	24.82%
USA Network	28.01%	26.32%	24.61%
TV Info From Newspapers	27.74%	27.32%	26.51%
Video-On-Demand Movies	27.19%	25.33%	21.68%
BET (Black Entertainment	26.95%	26.34%	24.85%
TV)			
Nick At Nite	25.67%	25.72%	24.52%
TV Info From Monthly Cable Guide	25.58%	25.18%	24.24%

### Communication Media Usage

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It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	25.21%	23.12%	20.53%
Medium Users (4-6)	12.83%	11.86%	10.66%
Light Users (1-3)	21.59%	21.53%	21.02%
Quintiles (20%)			
Newspaper I (Heavy)	1.32%	1.34%	1.35%
Newspaper II	1.39%	1.53%	1.62%
Newspaper III	2.19%	2.2%	2.34%
Newspaper IV	0.34%	0.52%	0.53%
Newspaper V (Light)	0.86%	0.95%	0.99%

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	18.15%	19.59%	20.97%
Magazines II	8.07%	8.71%	9.5%
Magazines III	8.78%	10%	10.58%
Magazines IV	10.21%	10.87%	12.52%
Magazines V (Light)	0.84%	0.73%	0.75%
Outdoor I (Heavy)	7.63%	7.22%	7.51%
Outdoor II	2.19%	2.36%	3.12%
Outdoor III	2.93%	3.11%	4%
Outdoor IV	15.13%	15.16%	15.73%
Outdoor V (Light)	25.35%	24.85%	24.17%
Yellow Pages I	13.95%	14.18%	15.03%
(Heavy)			
Yellow Pages II	6.44%	6.17%	6.7%
Yellow Pages III	5.3%	5.59%	6.58%
Yellow Pages IV	20.01%	21.28%	22.48%
Yellow Pages V	3.06%	3.09%	3.84%
(Light)			

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	2.42%	3.36%	3.53%
Drive Time III (Medium)	0.53%	0.6%	0.92%
Radio IV & V (Light)	2.16%	2.33%	2.82%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	8.06%	8.67%	10.13%
Radio III (Medium)	4.87%	4.88%	4.91%
Radio IV & V (Light)	3.26%	3.58%	3.81%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	17.45%	16.32%	14.21%
Cable III (Medium)	3.99%	4.22%	4.54%
Cable IV & V (Light)	32.29%	32.51%	33.63%

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.33%	3.86%	4.08%
Prime Time III (Medium)	1.93%	2.2%	1.9%
Prime Time IV & V (Light)	7.94%	9.16%	9.76%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	41.1%	40.31%	40.29%
Fringe III (Medium)	50.06%	50.33%	51.94%
Fringe IV (Light)	54.17%	54.35%	55.39%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	11.84%	12.39%	14.49%
All Day III (Medium)	22.93%	22.61%	23.65%
All Day IV (Light)	13.84%	13.94%	15.98%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is
given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal
variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site
location at MissionalContext.org.

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	13.98%	13.17%	12.5%
6:00am - 10:00am	21.72%	19.47%	17.85%
10:00am - 3:00pm	7.44%	8.11%	9.17%
3:00pm - 7:00pm	13.78%	13.97%	15.05%
7:00pm - Midnight	17.44%	15.25%	13.72%
Midnight - 6:00am	6.41%	6.23%	6.44%
Weekend Radio			
Listeners			
Dayparts [summary]	15.34%	15.14%	15.07%
6:00am - 10:00am	5.65%	4.93%	4.3%
10:00am-3:00pm	7.31%	6.88%	6.25%
3:00pm - 7:00pm	7.36%	7.45%	7.68%
7:00pm - Midnight	10%	9.93%	10.15%
Midnight - 6:00am	12.46%	11.98%	12.24%

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	10.73%	10.17%	8.77%
Saturday:	8.85%	8.26%	8.64%
8:00-11:00pm			
Sunday: 7:00-11:00pm	10.93%	11.12%	10.15%
9:00am-1:00pm	25.67%	25.72%	24.52%
9:00am-4:00pm	29.63%	29.6%	28.29%
4:00pm-7:00pm	32.54%	31.11%	30.54%
11:00pm-1:00am	41.28%	41.13%	40.94%
AVG Prime time	2.94%	2.94%	3.42%

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Weekday			
6-7am	20.78%	19.73%	18.36%
7-9am	28.26%	26.63%	24.82%
9am-12noon	21.79%	21.57%	19.94%
12noon-4pm	7.84%	8.03%	8.35%
4-6pm	56.69%	53.1%	49.56%
6-7pm	18.64%	18.3%	18.1%
7-7:30pm	1.89%	1.82%	1.7%
7:30-8pm	10.65%	10.85%	10.68%
8-11pm	10.73%	10.17%	8.77%
11pm-12am	34.6%	33.95%	33.26%
11pm-1am	41.28%	41.13%	40.94%
1-6am	35.86%	34.45%	32.6%

TV VIEWERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	23%	21.31%	19.78%
Sat: 10am-1pm	8.67%	8.24%	8.99%
Sat: 1-4pm	27.3%	26.37%	25.11%
Sat: 4-6pm	8.02%	7.65%	7.61%
Sat: 6-7pm	2.7%	2.33%	2.17%
Sat: 7-8pm	1.72%	1.38%	1.26%
Sat: 8-11pm	8.85%	8.26%	8.64%
Sat: 11pm-1am	5.66%	5.48%	5.89%
Sat: 1am-7pm	28.01%	26.32%	24.61%
Sun: 7-10am	2.16%	2.23%	2.22%
Sun: 10am-1pm	6.66%	6.79%	6.44%
Sun: 1-4pm	7.44%	7.13%	6.4%
Sun: 4-7pm	14.18%	14.47%	13.68%
Sun: 7-11pm	10.93%	11.12%	10.15%
Sun: 11pm-1am	5.08%	5.59%	5.54%
Sun: 1-7am	23.98%	23.64%	22.05%

## Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

**Owens Cross Roads** 

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Margaret

Camp Hill

**Fort Deposit** 

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## Biblical Missional Multiplication

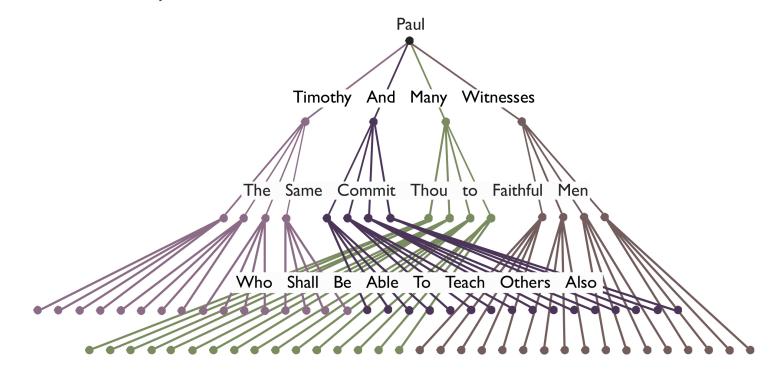
Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

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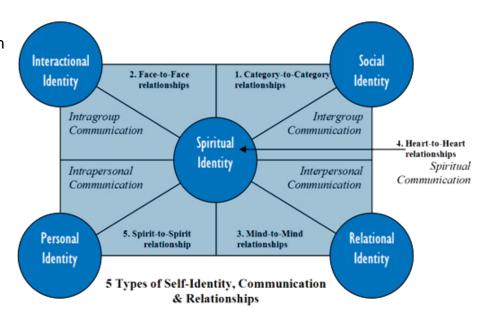


## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



Mentone

### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

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Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



## **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

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- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: ALSBOM Churches by Distance

		100000	DISTANCE	WESTER AND	U014 005
	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Anchor of Hope Community	2370 Hillcrest Rd Ste G, PMB 236 Mobile, AL 36695	0.92 mi	31	Growing
2	Dayspring	2200 Cody Rd S Mobile, AL 36695	0.97 mi	880	Growing
3	International	5651 Cottage Hill Rd. Mobile, AL 36609	1.00 mi	55	Growing
4	Hillcrest	1204 Hillcrest Rd Mobile, AL 36695	1.09 mi	70	Declining
5	Faith	P.O. Box 851208 Mobile, AL 36685	1.68 mi	89	Growing
6	Woodridge	2700 Schillinger Rd S Mobile, AL 36695	2.07 mi	505	Growing
7	Ebenezer	5051 Ebenezer Dr Mobile, AL 36609	2.14 mi	0	Plateauing
8	Airport Boulevard	6301 Airport Blvd Mobile, AL 36608	2.17 mi	118	Plateauing
9	Cottage Hill	PO Box 9129 Mobile, AL 36691	2.27 mi	1,825	Declining
10	Azalea City Fellowship	274 Jackson Dr Mobile, AL 36609	2.60 mi	0	Plateauing
11	West Mobile	7501 Airport Blvd Mobile, AL 36608	2.72 mi	602	Growing
12	New Hope	6390 Old Shell Rd Mobile, AL 36608	2.85 mi	44	Declining
13	New Jerusalem	7220 1st St Mobile, AL 36608	3.16 mi	50	Plateauing
14	New Generation	1350 Cody Rd N Mobile, AL 36608	3.33 mi	120	Growing
15	Crosspoint	256 Dogwood Dr Mobile, AL 36609	3.63 mi	75	Plateauing



# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Crossroads	9260 Cottage Hill Rd Mobile, AL 36695	3.79 mi	52	Plateauing
17	Seven Hills	8950 Airport Blvd Mobile, AL 36608	3.85 mi	210	Declining
18	Azalea	4050 Halls Mill Rd Mobile, AL 36693	3.88 mi	99	Declining
19	Government Street	3401 Government Blvd Mobile, AL 36693	4.18 mi	382	Plateauing
20	Tillman's Corner First	5660 Three Notch Rd Mobile, AL 36619	4.25 mi	879	Declining
21	Sonrise	140 Snow Rd S Mobile, AL 36608	4.27 mi	102	Growing
22	Spring Hill	2 McGregor Ave S Mobile, AL 36608	4.41 mi	1,067	Plateauing
23	Emmanuel	5601 Zeigler Blvd Mobile, AL 36608	4.49 mi	96	Plateauing
24	Dawes First	3941 Dawes Rd Mobile, AL 36695	4.54 mi	177	Declining
25	Travis Road	5226 Travis Rd Mobile, AL 36619	4.59 mi	138	Declining
26	Dauphin Way	3661 Dauphin St Mobile, AL 36608	4.68 mi	884	Growing
27	Orchard	6960 Overlook Rd Mobile, AL 36618	4.92 mi	254	Declining
28	Cypress Shores	4327 Higgins Rd Mobile, AL 36619	5.14 mi	168	Declining
29	Sage Avenue	150 S Sage Ave Mobile, AL 36606	5.27 mi	218	Declining
30	Moffett Road	5555 Moffett Rd Mobile, AL 36618	5.36 mi	432	Plateauing



# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Manor	1604 Navco Rd Mobile, AL 36605	5.40 mi	177	Declining
32	Navco	1719 Navco Rd Mobile, AL 36605	5.45 mi	53	Declining
33	Forest Hill	P O Box 180114 Mobile, AL 36618	5.53 mi	35	Plateauing
34	Zion	P.O. Box 6200 Mobile, AL 36660	5.58 mi	76	Declining
35	Snow Road First	2370 Snow Rd N Semmes, AL 36575	6.05 mi	126	Growing
36	Central	998 Dauphin Island Pkwy Mobile, AL 36605	6.18 mi	58	Plateauing
37	Fulton Road	1800 Dauphin Island Pkwy Mobile, AL 36605	6.31 mi	195	Plateauing
38	West Jordan	335 Eliza Jordan Rd S Mobile, AL 36608	6.32 mi	37	Growing
39	Springhill Avenue	2651 Spring Hill Ave Mobile, AL 36607	6.36 mi	88	Growing
40	New Liberty Park	654 Rice St Mobile, AL 36607	6.50 mi	30	Growing
41	Providence	2155 Dauphin St Mobile, AL 36606	6.61 mi	6	Declining
42	Berean	3709 Alba Club Rd Mobile, AL 36605	6.81 mi	46	Declining
43	Calvary	2105 Boykin Blvd Mobile, AL 36605	7.16 mi	19	Declining
44	Crawford	3000 Sun Valley Dr Mobile, AL 36618	7.27 mi	299	Declining
45	Theodore First	7125 Bellingrath Rd Theodore, AL 36582	7.59 mi	205	Declining



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