MissionSite
top unreached locations

HIGHLANDS, NC

CENSUS TRACT: 37113970500
REGION: Region 10: Southwest
COUNTY: Macon
SITESCAPE: Townscape
DENSITY PATTERN: I3

iMultiply
CONGREGATIONAL REPRODUCTION

In partnership with the:

Intercultural Institute
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North Carolina Baptists
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MissionSite (TM)
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Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	37010	Region 10: Southwest
3	County Location	37113	Macon
4	Zipcode	28741	Macon
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.12	Small towns adjacent to settlements
8	Sitescape Density Pattern	I3	10000-2500-10000

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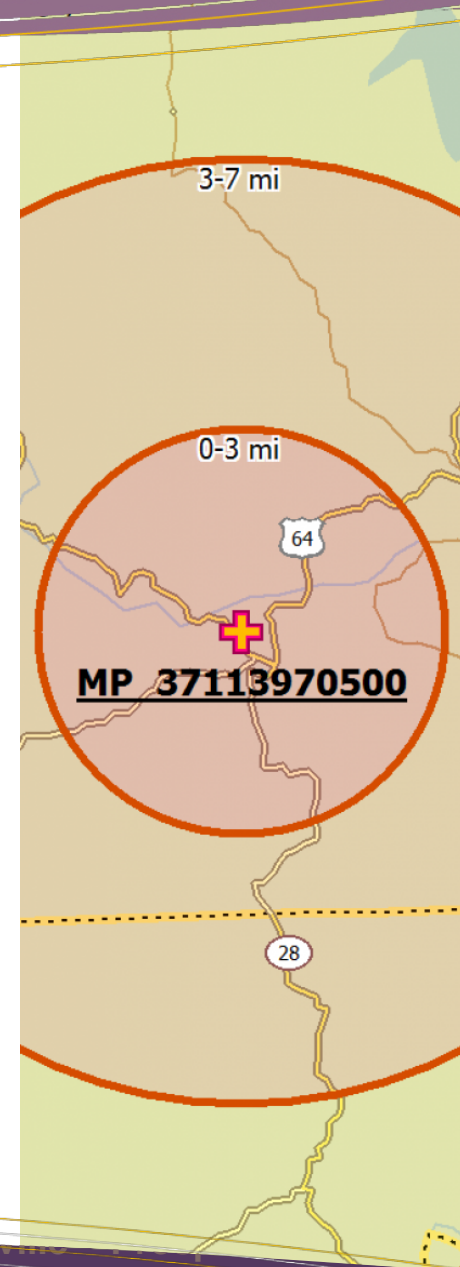
Site Location Summary - Map of the Site Location
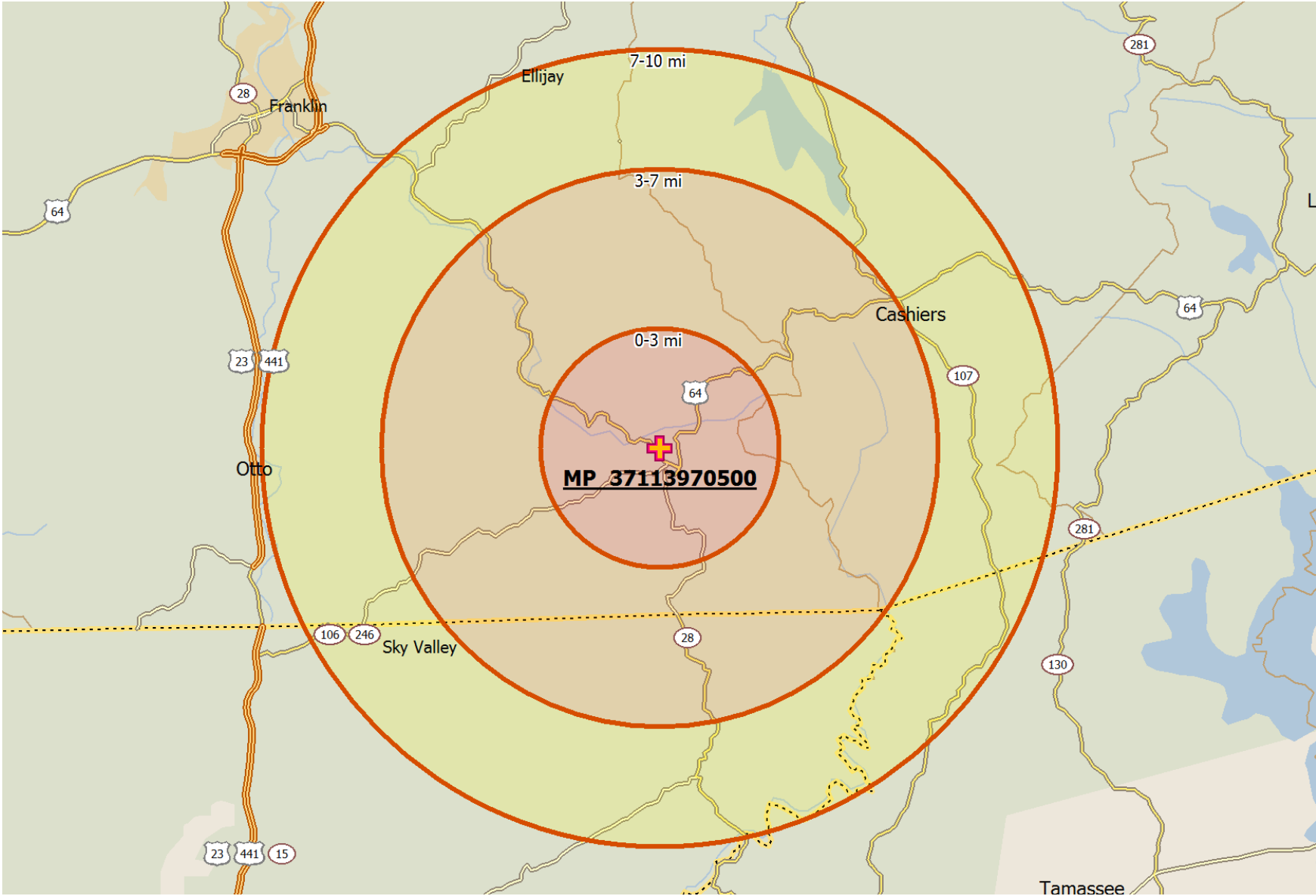
Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	11	Noncore not adjacent to a metro/micro area and contains a town of 2,500 or more residents
3	Rural / Urban Continuum	7	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric Locale Codes	43	Rural: Remote: Census-defined rural territory that is more than 25 miles from an urbanized area and is also more than 10 miles from an urban cluster.
6	IICM RUCA Values Index	4	Rural areas commuting: No additional code
7	ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

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Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	2,392	3,415	3,629
2010 Households	1,212	1,616	1,767
2010 Group Quarters Population	70	0	0

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	8	4	9
Language Diversity National Index	15	30	18
Foreign Born Diversity National Index	57	39	53
Ancestry Diversity National Index	91	89	88
Racial Diversity National Index	8	18	7

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Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	1	True
Retirement Destination County	1	True

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	1	True
Nonspecialized-dependent county indicator	0	False

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Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	293	24.17%
Mainstay Communities	Established, Diverse Households	828	68.32%
Working Communities	Blue-collar, Working Families	0	0%
Country Communities	Rural, Agri. & Mining Families	82	6.77%
Aspiring Communities	Young Singles / Aspiring-Multihousing	8	0.66%
Urban Communities	High Density, Inner-city Neighborhoods	1	0.08%

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Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.

2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Using the Site Location Summary

Issues for Your Consideration - continued

3.   Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.

4.   Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.

5.   The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

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Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	10,086	871	8.64%
Unreached %	64.79%	71.86%	110.9
Religious But NOT Evangelical HH	2,178	220	10.08%
Religious But NOT Evangelical %	13.99%	18.11%	129.47
Spiritual But NOT Relig or Evang HH	2,115	172	8.12%
Spiritual But NOT Relig or Evang %	13.58%	14.17%	104.32
Not Evangelical, Not Interested HH	5,795	480	8.28%
Not Evangelical, Not Interested %	37.23%	39.57%	106.3

Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of BCNC Churches	45	4	8.89%
Active BCNC Attenders	3,913	315	8.05%
Active Evangelical Households	3,436	214	6.22%
Active Evangelical Percent	22.07%	17.64%	79.93
Inactive Evangelical Households	2,044	127	6.22%
Inactive Evangelical Percent	13.13%	10.50%	79.93
# New Churches Needed	0	0	0%

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Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Highlands First	1.65 mi	180	Declining
2	Shortoff	2.08 mi	37	Growing
3	Buck Creek	2.08 mi	38	Plateauing
4	Clear Creek	2.08 mi	60	Declining
5	Cashiers - Cashiers	5.02 mi	92	Plateauing
6	La Primera Iglesia Bautista Del Amor	5.02 mi	15	Insufficient Data
7	Gold Mine	5.07 mi	41	Plateauing
8	Walnut Creek	8.07 mi	36	Plateauing
9	Pine Creek - Cullowhee	8.15 mi	46	Growing
10	Flats of Middle Creek	9.34 mi	35	Insufficient Data
11	Hamburg - Glenville	9.66 mi	131	Plateauing
12	The Church at Sapphire - Sapphire	9.74 mi	20	Plateauing
13	Cornerstone Community - Sapphire	9.74 mi	0	Insufficient Data
14	Big Ridge - Glenville	10.06 mi	10	Insufficient Data
15	Higdonville	10.17 mi	46	Declining
16	Ellijay	10.29 mi	64	Plateauing
17	Sugarfork	10.90 mi	119	Plateauing
18	Mashburn Branch	11.00 mi	55	Plateauing
19	South Macon	11.93 mi	77	Declining
20	Wells Grove	12.18 mi	46	Declining
21	Coweeta	12.19 mi	132	Plateauing
22	Holly Springs	12.71 mi	451	Growing
23	Pleasant Hill	13.40 mi	106	Declining
24	Community	13.44 mi	68	Plateauing
25	Longview	13.63 mi	99	Declining
26	East Franklin	13.93 mi	0	Insufficient Data
27	Mount Hope	14.03 mi	75	Plateauing
28	Franklin First	14.07 mi	179	Declining
29	Zion Hill - Sylva	14.26 mi	73	Plateauing
30	Watauga	14.61 mi	142	Plateauing

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.

2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.
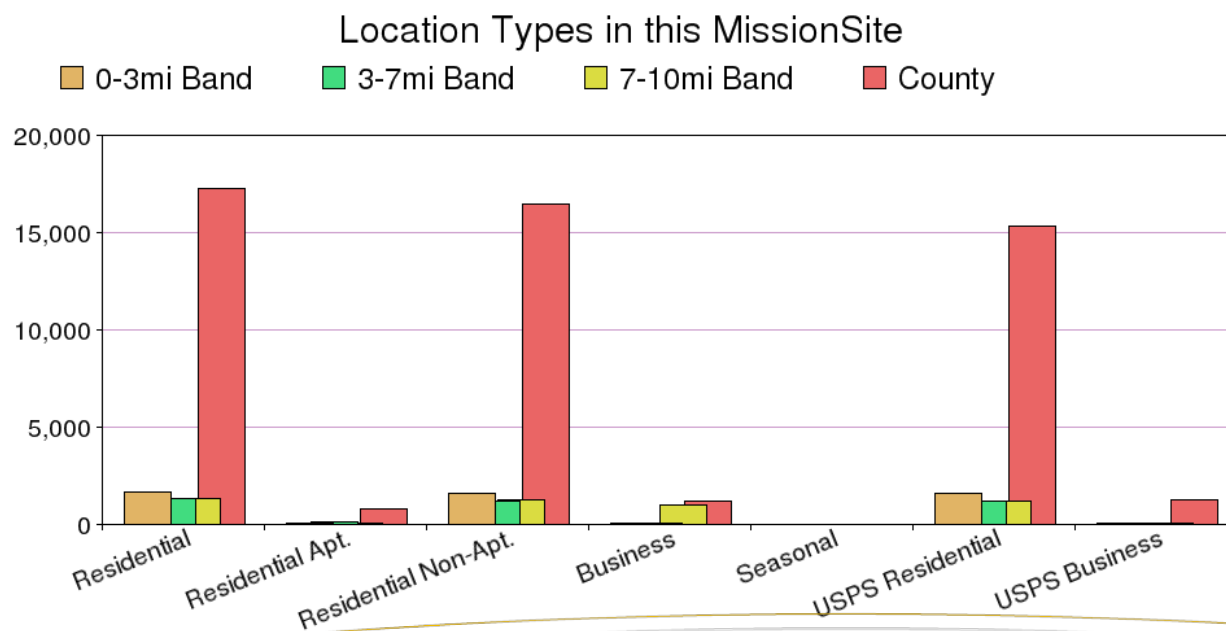
Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	23,499	1,629	6.93%
2000 Population	29,811	1,975	6.63%
2010 Population	33,508	2,392	7.14%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	9,834	733	7.45%
2000 Households	12,828	922	7.19%
2010 Households	15,566	1,212	7.79%

Location Types in this MissionSite

| Location Type	0-3mi Band
Residential	1,673
Residential Apt.	66
Residential Non-Apt.	1,607
Business	59
Seasonal	0
USPS Residential	1,626
USPS Business	48

Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

Age Group Percentages

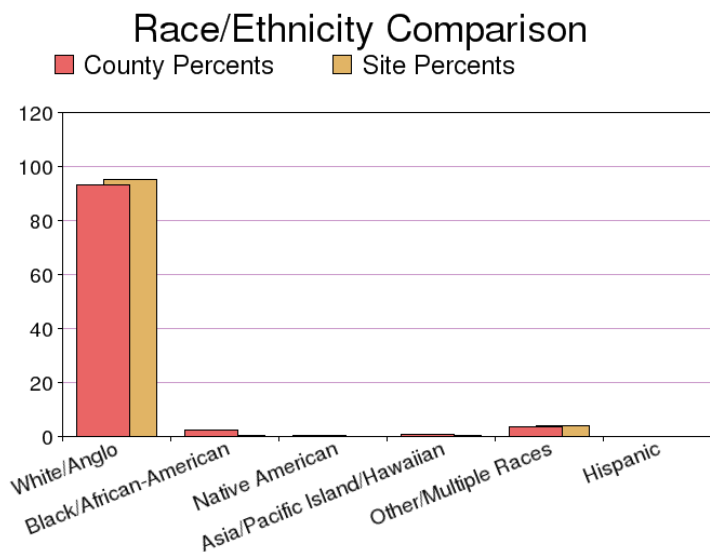| 2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.51%	3.47%	76.94
4-5 Years	2.19%	0.88%	40.18
6-8 Years	3.25%	1.92%	59.08
9-11 Years	3.15%	2.51%	79.68
12-13 Years	2.07%	1.55%	74.88
14-17 Years	4.4%	3.18%	72.27
18-19 Years	2.25%	2.09%	92.89
0-5 Years	6.7%	4.35%	64.93
6-12 Years	7.44%	5.14%	69.09
13-19 Years	7.68%	6.1%	79.43
< 20 Years	21.82%	15.59%	71.45
20-34 Years	14.85%	9.82%	66.13
35-44 Years	9.96%	8.95%	89.86
45-64 Years	27.85%	32.78%	117.7
65-74 Years	13.5%	16.1%	119.26
75+ Years	12.02%	16.81%	139.85
Median Age	48	51	106.98
Median Age (Male)	46	48	104.7
Median Age (Female)	50	54	108.68
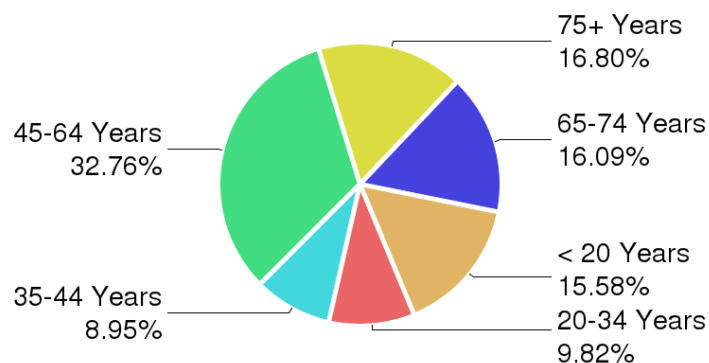
Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	93.03%	95.23%	102.36
Black, African-American	2.35%	0.29%	12.46
Native American	0.34%	0.04%	12.29
Asian	0.63%	0.25%	40.02
Pacific Island, Hawaiian	0.02%	0%	0
Other/Multiple Races	3.63%	4.18%	115.3
Hispanic	0%	4.97%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	24,426	1,943	
Less than 9th Grade	8.25%	3.86%	213.82
No High School Diploma	10.13%	6.69%	151.38
High School Graduate	33.24%	20.79%	159.88
Some College, no degree	17.66%	15.08%	117.12
Associate Degree	10.75%	9.52%	112.96
College Degree	12.22%	27.48%	44.48
Graduate/Prof. degree	7.73%	16.57%	46.67

Race/Ethnicity Comparison

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Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< $10,000	7.48%	4.04%	78.66
$10,000 to $19,999	11.17%	6.02%	53.91
$20,000 to $29,999	17.45%	13.12%	75.16
$30,000 to $49,999	25.51%	19.22%	75.36
$50,000 to $59,999	11.09%	10.56%	95.25
$60,000 to $69,999	6.93%	8%	115.57
$70,000 to $79,999	4.97%	5.94%	119.47
$80,000 to $89,999	3.61%	4.21%	116.55
$90,000 to $99,999	2.36%	3.3%	139.6
$100,000 to $124,999	3.42%	5.36%	156.62
$125,000 to $149,999	2.41%	7.59%	315.09
$150,000 to $199,999	0.91%	1.24%	135.67
$200,000 to $249,999	0.21%	0.83%	389.19
$250,000 or more	2.46%	10.31%	419.17
Median Household	40,687	57,092	140.32
Average Household	55,712	101,179	181.61
Per Capita Household	26,224	51,278	195.54
Family/Non-Family Household Income			
Median Family Income	48,671	73,813	151.66
Average Family Income	65,344	118,670	181.61
Median Non-Family Income	27,494	36,824	133.93
Average Non-Family Income	38,217	66,946	175.17

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Current Demographic Summary

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	64.49%	58.5%	90.7
Families with Children	28.54%	20.3%	71.13
Families without Children	35.96%	38.2%	106.24
Non-Family Households			
% Non-Family Households	35.51%	41.42%	116.65
Non-Families with Children	0	0	0
Non-Families without Children	35.51	41.42	116.65
Housing Units			Index
Total Housing Units	23,976	3,903	
Vacant percent	35.08%	68.95%	196.56
Owned percent	50.35%	24.93%	49.52%
Rented Percent	14.58%	6.1%	41.83
Households by Size			Index
Avg household size	2.12	1.92	90.57
Avg family hh size	2.65	2.47	93.21
Avg non-family hh size	1.15	1.14	99.13
Households By Count of Persons			Percent
One	4,657	416	8.93%
Two	6,824	568	8.32%
Three or Four	3,509	207	5.9%
Five+	576	21	3.65%

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Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	23,499	1,629	6.93%
2000 Population	29,811	1,975	6.63%
2010 Population	33,508	2,392	7.14%
2015 Population	34,876	2,465	7.07%

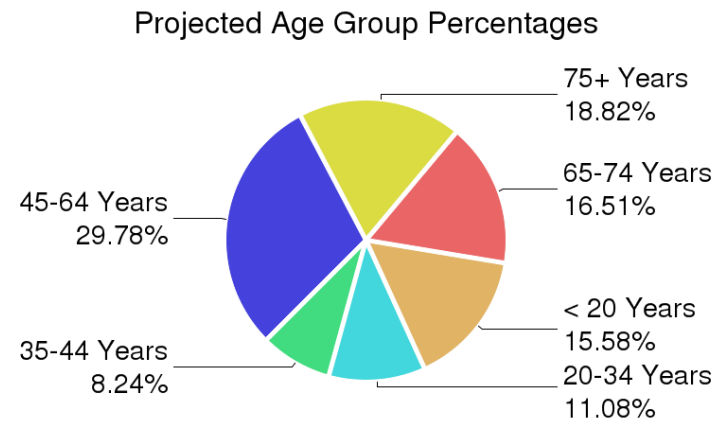| DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	9,834	733	7.45%
2000 Households	12,828	922	7.19%
2010 Households	15,566	1,212	7.79%
2015 Households	16,388	1,271	7.76%

Household Change from 1985 to 2030
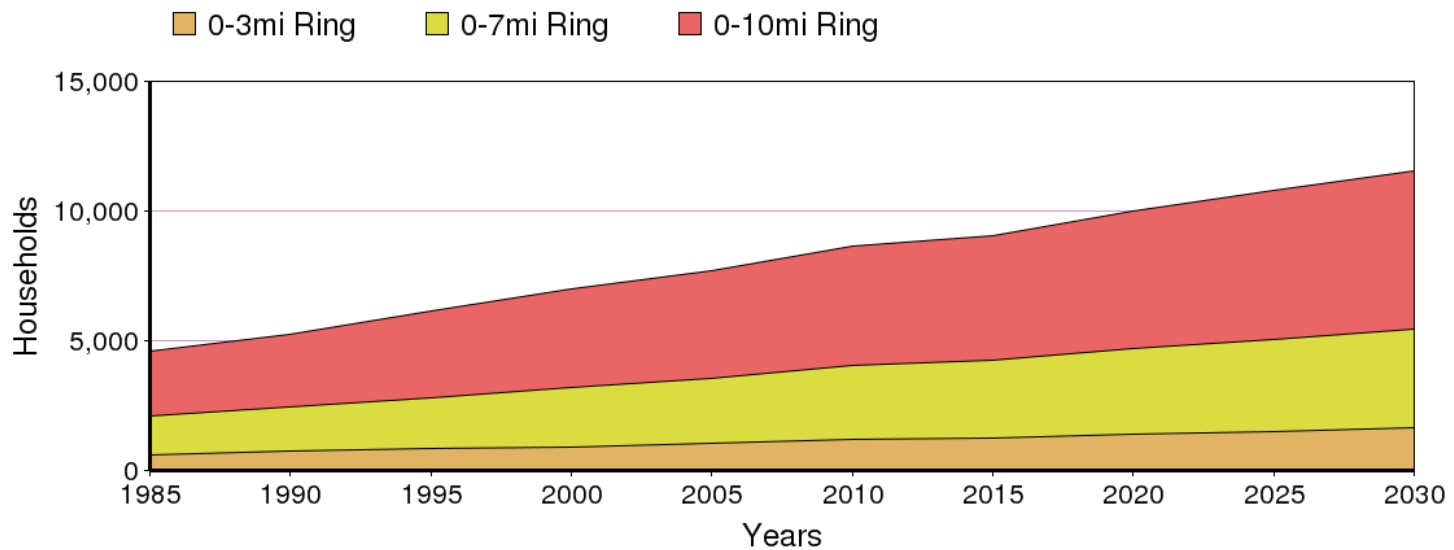
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

75+ Years	18.82%
65-74 Years	16.51%
45-64 Years	29.78%
35-44 Years	8.24%
< 20 Years	15.58%
20-34 Years	11.08%

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	3.47%	2.43%	70.03
4-5 Years	0.88%	0.81%	92.05
6-8 Years	1.92%	2.23%	116.15
9-11 Years	2.51%	2.6%	103.59
12-13 Years	1.55%	1.95%	125.81
14-17 Years	3.18%	3.65%	114.78
18-19 Years	2.09%	1.91%	91.39
0-5 Years	4.35%	3.25%	74.71
6-12 Years	5.14%	5.68%	110.51
13-19 Years	6.1%	6.65%	109.02
< 20 Years	15.59%	15.58%	99.94
20-34 Years	9.82%	11.08%	112.83
35-44 Years	8.95%	8.24%	92.07
45-64 Years	32.78%	29.78%	90.85
65-74 Years	16.1%	16.51%	102.55
75+ Years	16.81%	18.82%	111.96
Median Age	48	52	109.82
Median Age (Male)	46	48	106.48
Median Age (Female)	50	54	108.34

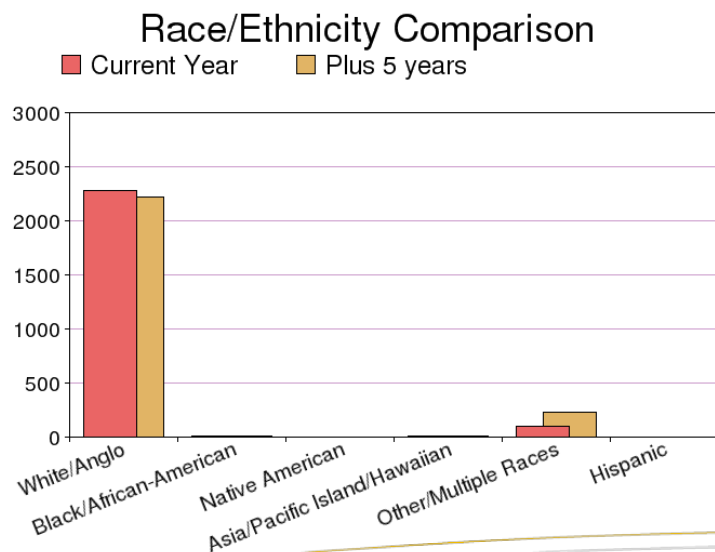Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	95.23%	90.02%	94.53
Black, African-American	0.29%	0.41%	138.63
Native American	0.04%	0.16%	388.15
Asian	0.25%	0.24%	97.04
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	4.18%	9.17%	219.31
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	1,943	1,995	
Less than 9th Grade	3.86%	3.51%	90.9
No High School Diploma	6.69%	5.41%	80.91
High School Graduate	20.79%	20.55%	98.84
Some College, no degree	15.08%	13.23%	87.75
Associate Degree	9.52%	10.63%	111.61
College Degree	27.48%	28.62%	104.14
Graduate/Prof. degree	16.57%	18.05%	108.89

Race/Ethnicity Comparison

Current Year   Plus 5 years

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< $10,000	4.04%	4.09%	101.2
$10,000 to $19,999	6.02%	5.11%	84.91
$20,000 to $29,999	13.12%	12.43%	94.76
$30,000 to $49,999	19.22%	16.68%	86.76
$50,000 to $59,999	10.56%	10.54%	99.83
$60,000 to $69,999	8%	7.95%	99.29
$70,000 to $79,999	5.94%	6.29%	100.66
$80,000 to $89,999	4.21%	4.48%	100.97
$90,000 to $99,999	3.3%	3.54%	107.28
$100,000 to $249,999	5.36%	6.06%	112.96
$125,000 to $149,999	7.59%	8.65%	114.01
$150,000 to $199,999	1.24%	1.49%	120.79
$200,000 to $249,999	0.83%	0.79%	95.36
$250,000 or more	10.31%	11.57%	112.14
Median Household	57,092	63,282	110.84
Average Household	101,179	109,178	107.91
Per Capita Household	51,278	56,348	109.89
Family/Non-Family Household Income			
Median Family Income	73,813	81,105	109.88
Average Family Income	118,670	127,842	107.73
Median Non-Family Income	36,824	43,489	118.1
Average Non-Family Income	66,946	75,478	112.74

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	58.5%	55.94%	95.63
Families with Children	20.3	20.85	102.72
Families without Children	38.2	36.59	95.77
Non-Family Households			
% Non-Family Households	41.42%	44.06%	106.38
Non-Families with Children	0	0	106.38
Non-Families without Children	41.42	44.06	106.38
Housing Units			
Total Housing Units	3,903	4,092	104.84%
Vacant percent	68.95%	68.96%	100.02
Owned percent	24.93%	24.93%	99.99
Rented Percent	6.1%	6.13%	100.59
Households by Size			
Avg household size	1.92	1.89	98.44%
Avg family hh size	2.47	2.51	101.62%
Avg non-family hh size	1.14	1.10	96.49%
Households By Count of Persons			
One	416	450	108.17%
Two	568	584	102.82%
Three or Four	207	215	103.86%
Five+	21	22	104.76%

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Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	63	43	144
Northern Europe	10	3	8
Western Europe	4	6	23
Southern Europe	3	2	5
Eastern Europe	2	0	0
Other Europe	0	0	0
Eastern Asia	17	4	5
So. Central Asia	2	1	4
SE Asia	8	2	7
Western Asia	0	0	0
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	5
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	3	2	9
Western Africa	0	0	0
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	0	5	12
Central Amer.	14	17	55
South America	0	0	0
North America	0	1	11
Born at sea	0	0	0

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Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	2,128	1,975	3,383
Spanish	43	70	147
Other Indo-Euro language	9	12	39
French (incl. Patois, Cajun)	2	0	0
French Creole	0	0	0
Italian	2	2	16
Portuguese	0	0	0
German	5	6	12
Yiddish	0	0	0
Other West Germanic	0	4	11
A Scandinavian Language	0	0	0
Greek	0	0	0
Russian	0	0	0
Polish	0	0	0
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	0	0
Asian/PI languages	0	0	0
Chinese	21	0	0
Japanese	0	6	0
Korean	0	0	0
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	0	0
Vietnamese	0	0	0
Other Asian	0	0	0
Tagalog	10	0	0
Other Pacific Is	2	0	8
Other languages	0	0	8
Navajo	0	0	0
Other Native N. American	0	0	0
Hungarian	0	0	8
Arabic	0	0	0
Hebrew	0	0	0
African languages	0	0	0
Other unspecified	0	0	0

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	1,741	1,669	2,718
Arab	0	0	1
Armenian	0	0	0
Austrian	7	2	1
British	28	8	0
Canadian	0	4	7
Croatian	0	0	1
Czech	8	5	8
Czechoslovak	2	0	0
Danish	3	1	6
Dutch	22	47	74
English	342	372	517
European	16	5	13
Finnish	0	0	2
French (not Basque)	74	37	51
French Canadian	9	12	22
German	188	169	299
Greek	7	5	3
Hungarian	0	3	11
Iranian	2	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	205	198	319
Italian	36	46	66
Lithuanian	0	1	4
Norwegian	9	15	34
Polish	25	16	24
Portuguese	0	0	0
Romanian	0	0	0
Russian	13	22	19
Scandinavian	0	0	3
Scotch-Irish	170	179	226
Scottish	81	77	124
Slovak	0	2	6
Subsaharan African	6	2	0
Swedish	33	16	14
Swiss	3	1	5
Ukrainian	9	2	3
US/American	282	253	525
Welsh	24	47	51
West Indian	0	0	0
Yugoslavian	0	3	3
Other	136	119	277

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Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?

2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?

3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

# Using the Demographic Indicators

Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?

5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?

6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

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Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

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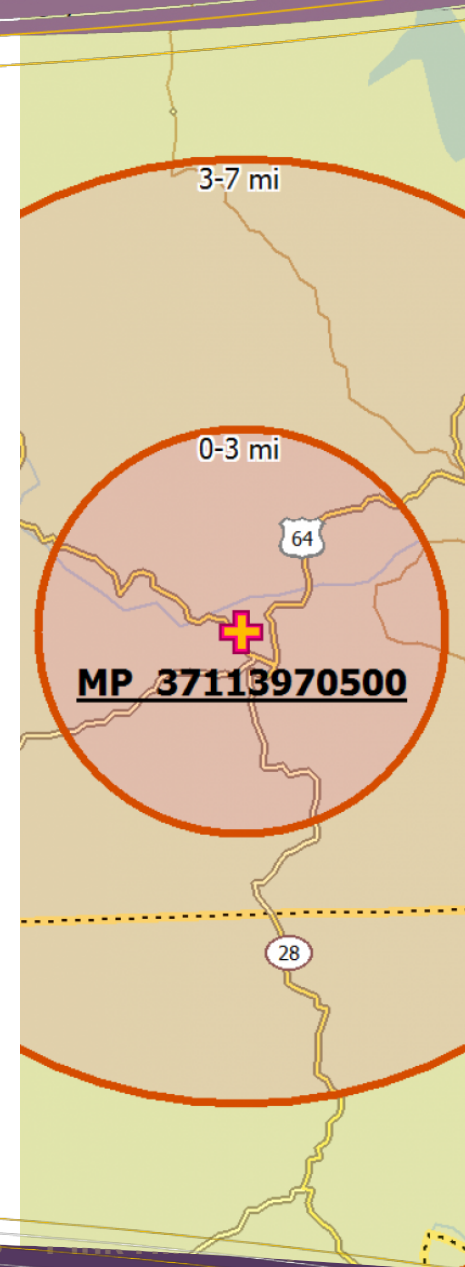
Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,212	100%	871	100%
AFFLUENT SUBURBIA	247	20.38%	195	22.39%
America's Wealthiest	214	17.66%	172	19.75%
Dream Weavers	5	0.41%	4	0.46%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	28	2.31%	19	2.18%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	46	3.8%	31	3.56%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	46	3.8%	31	3.56%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	6	0.5%	4	0.46%
2nd City Homebodies	6	0.5%	4	0.46%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,212	100%	871	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	822	67.82%	584	67.05%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	1	0.08%	1	0.11%
Professional Urbanites	604	49.83%	437	50.17%
Urban Advancement	195	16.09%	131	15.04%
Amer. Great Outdoors	13	1.07%	8	0.92%
Mature America	9	0.74%	7	0.8%
METRO FRINGE	0	0%	0	0%
Steadfast Conservative	0	0%	0	0%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,212	100%	871	100%
REMOTE AMERICA	69	5.69%	42	4.82%
Hardy Rural Fam.	69	5.69%	42	4.82%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	8	0.66%	5	0.57%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	0	0%	0	0%
Stable Careers	0	0%	0	0%
Aspiring Hispania	8	0.66%	5	0.57%
RURAL VILLAGES & FARMS	13	1.07%	9	1.03%
Industrious Country Living	13	1.07%	9	1.03%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

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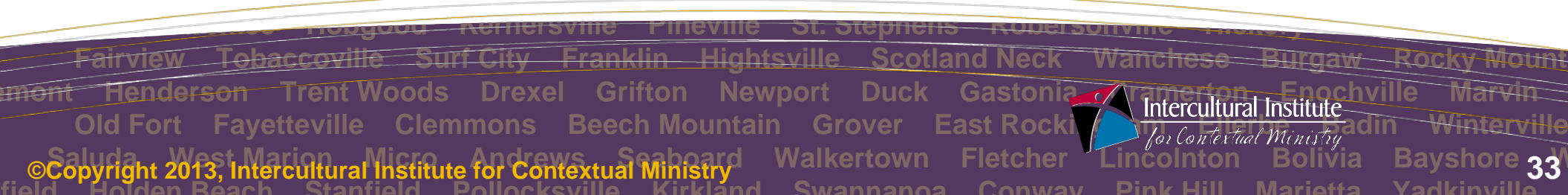
Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,212	100%	871	100%
STRUGGLING SOCIETIES	1	0.08%	1	0.11%
Rugged Southern Style	1	0.08%	1	0.11%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

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Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?

2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?

3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?

4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?

5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

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Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).
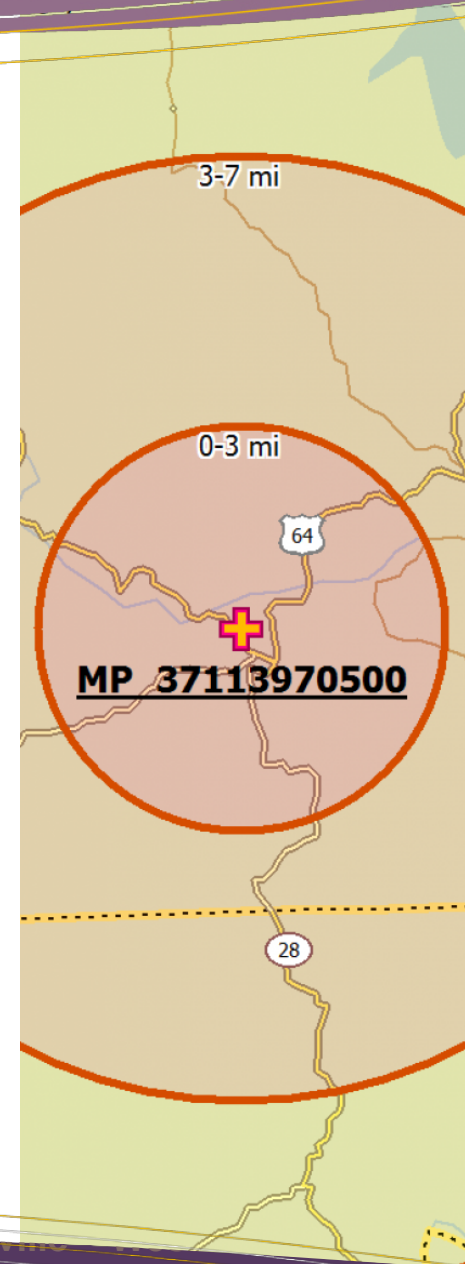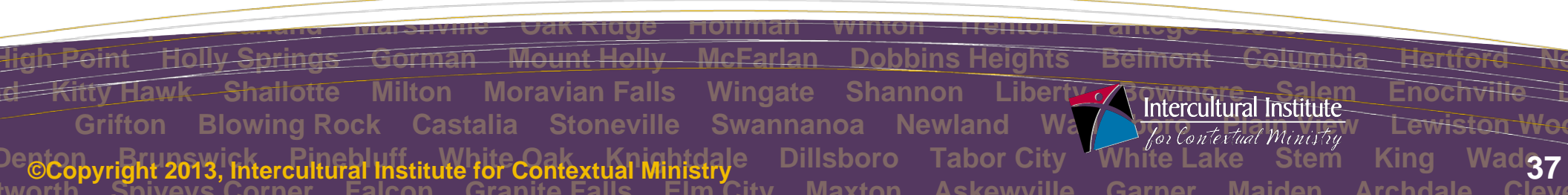
Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	77%	76%	75%
Use Comp. for Internet/E-mail	64%	62%	61%
Internet Use: E-Mail	55%	53%	51%
Use Comp. for Word Processing	48%	46%	44%
Use Comp. for Shopping	37%	35%	34%
Use Comp. for Digital Camera Photo Editing	35%	34%	34%
Use Comp. for Comp. Games	33%	35%	36%
Use Comp. for News/Info./Data Service	33%	29%	26%
Use Comp. for Banking	32%	30%	29%
Internet Use: News/ Weather	32%	28%	26%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
HH Owns DVD Player	28%	28%	28%
Use Comp. for Education	27%	28%	27%
Internet Use: Banking	25%	24%	24%
Use Comp. for Personal Financial Mngmnt	22%	20%	19%
PC-Network-HH Has One	21%	18%	16%
Use Comp. for Accounting	20%	18%	17%
Use Comp. for Filing/DB Mngmnt	17%	16%	15%
Internet Use: Shopping: Gathered Info. for Shopping	16%	14%	12%
Internet Use: Travel Reservations	15%	13%	12%
Internet Use: Shopping: Made A Purchase	15%	13%	12%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Dining Out (Not Fast Food)	68%	63%	60%
Reading Books	66%	62%	60%
Listening To Music	64%	63%	63%
Card Games	42%	43%	43%
Go To A Beach/Lake	40%	38%	37%
Gardening	39%	39%	39%
Cooking for Fun	35%	34%	33%
Visit Museum	29%	25%	23%
Board Games	25%	27%	28%
Photography	21%	21%	20%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	73%	72%	71%
Dentist	42%	37%	34%
Gen./Fam. Practitioner	41%	41%	41%
Eye Dr.	30%	27%	25%
Hypertension/High Blood Pressure	24%	23%	23%
High Cholesterol	23%	21%	20%
Any Arthritis	21%	21%	20%
Backache	20%	21%	21%
Acid Reflux Disease (GERD)	17%	16%	16%
Arthritis (Osteoarthritis)	17%	17%	16%
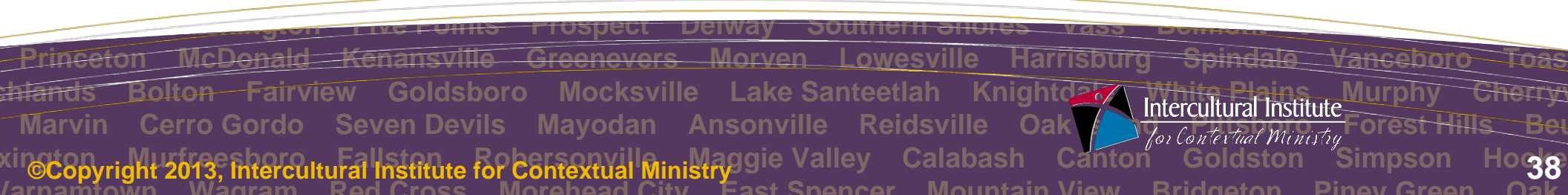
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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	34.85%	30.39%	28.46%
Live Theater	34.34%	29.37%	26.13%
Live Theater Most Often	28.4%	24.41%	21.85%
Classical Concerts Most Often	15.25%	12.47%	10.63%
Rock/Pop Concerts Most Often	11.61%	10.35%	10.08%
Dance Performance	11.36%	10.31%	9.61%
Movies: Action/Adventure	36.67%	36.98%	37.01%
Movies: Comedy	33.48%	34.1%	34.17%
Movies: Drama	25.07%	23.81%	22.79%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Romantic Comedy	22.66%	20.83%	20.14%
Movies: Mystery	20.1%	18.89%	17.82%
Movies: Fam.	16.37%	17.37%	17.99%
College Football Reg. Season	8.41%	7.94%	7.64%
MLB Baseball Reg. Season	7.73%	7.45%	7.5%
NFL Football Reg. Season	6.76%	6.61%	6.44%
College Basketball Reg. Season	4.78%	4.46%	4.44%
College Football Post-Season	3.78%	3.3%	2.89%
Golf Tournament	3.47%	2.94%	2.43%

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Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	50.52%	48.06%	46.57%
Swimming	33.92%	33.33%	33.71%
Golf	18.88%	17.16%	16.15%
Weight Training	17.15%	14.8%	13.81%
Using Cardio Machine	16.45%	14.57%	13.73%
Bowling	16.39%	17.67%	18.91%
Mountain/Road Biking	15.78%	14.76%	14.5%
Stationary Cycling	15.72%	14.37%	13.46%
Jogging/Running	13.15%	12.74%	13.08%
Power Boating	13.06%	13.06%	13.48%
Freshwater Fishing	13%	16.23%	19.05%
Aerobics	12.43%	11.07%	10.3%
Billiards/Pool	12.13%	13.46%	14.75%
Camping Trips	10.48%	13.02%	15.31%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Basketball	8.54%	9.84%	11.13%
Tennis	8.17%	6.91%	6.19%
Yoga	7.95%	7.15%	6.86%
Backpacking/Hiking	7.89%	8.2%	8.91%
Saltwater Fishing	7.18%	7.96%	8.25%
Canoeing/Kayaking	6.41%	8.22%	9.81%
Baseball	6.32%	6.98%	7.66%
Downhill & X-Country Skiing	6.04%	5.05%	5.18%
Soccer	5.66%	5.57%	5.63%
Sailing	5.55%	5.06%	5.03%
Hunting	5.28%	8.12%	10.69%
Volleyball	4.98%	5.3%	5.75%
Ice Skating	4.71%	4.54%	4.76%
Softball	4.64%	5.71%	6.67%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Snorkeling	4.46%	3.9%	3.96%
Target Shooting	4.35%	5.83%	7.3%
Fly Fishing	4.32%	4.51%	4.9%
Football	4.26%	4.63%	5.35%
Water Skiing	3.62%	4.25%	4.95%
Jet Skiing	3.41%	3.46%	3.65%
Roller Skating	3.37%	3.65%	4.2%
Horseback Riding	3.29%	4.86%	6.04%
Motorcycling	3.23%	4.08%	4.82%
Rowing	3.17%	2.89%	2.91%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Archery	3.01%	3.4%	3.94%
Racquetball	2.64%	2.66%	2.76%
Snowboarding	2.46%	2.2%	2.33%
Martial Arts	2.43%	2.23%	2.38%
Hockey	2.34%	2.3%	2.41%
Snowmobiling	2.27%	2.54%	3.21%
Rock Climbing	2.22%	2.21%	2.31%
Skateboarding	2.03%	2.22%	2.48%
Surfing & Windsurfing	1.58%	1.63%	1.87%
Auto Racing	1.56%	1.91%	2.4%

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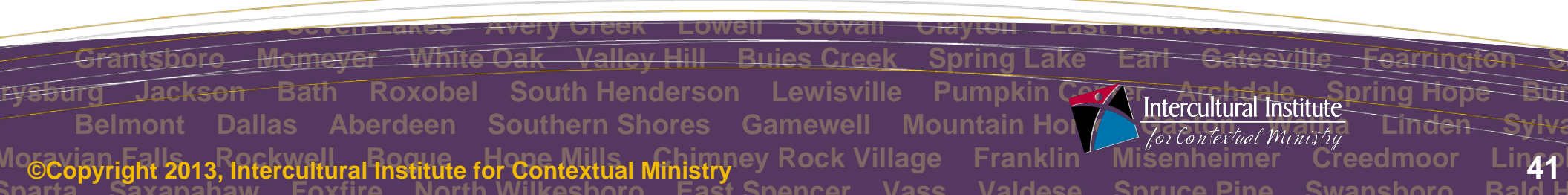
Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

BIBLICAL BARRIERS
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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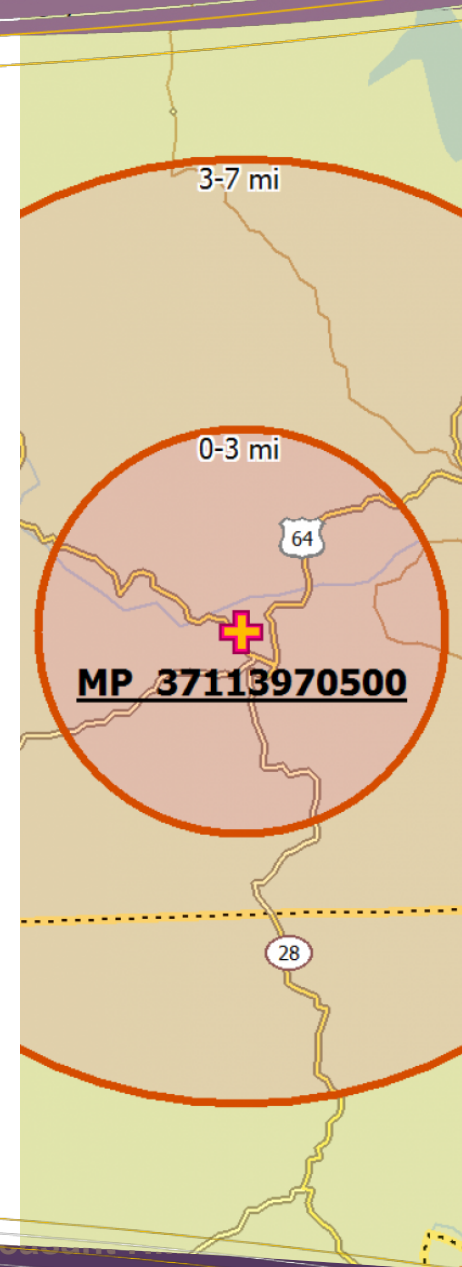
Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING
Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group
Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.
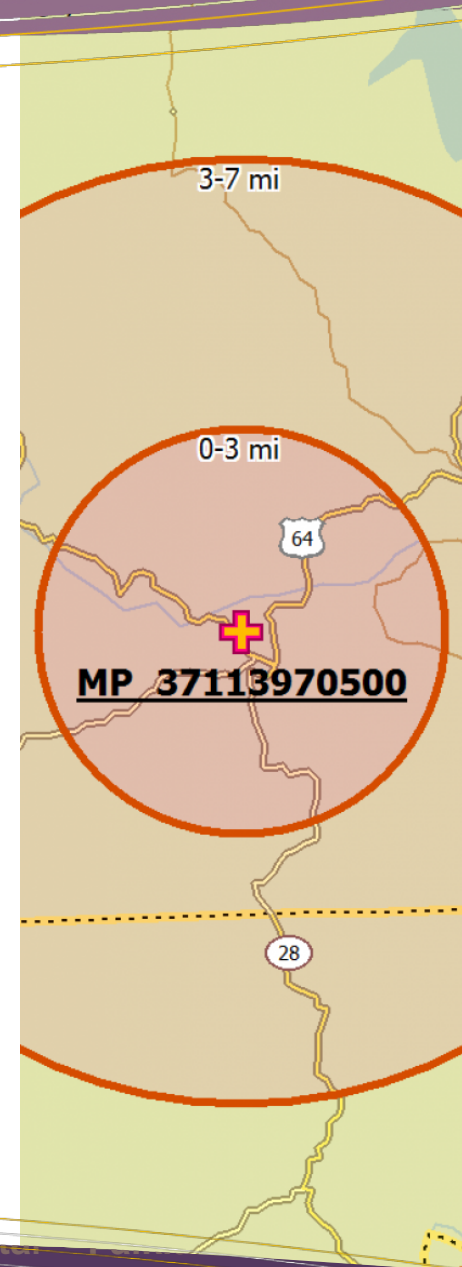
Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
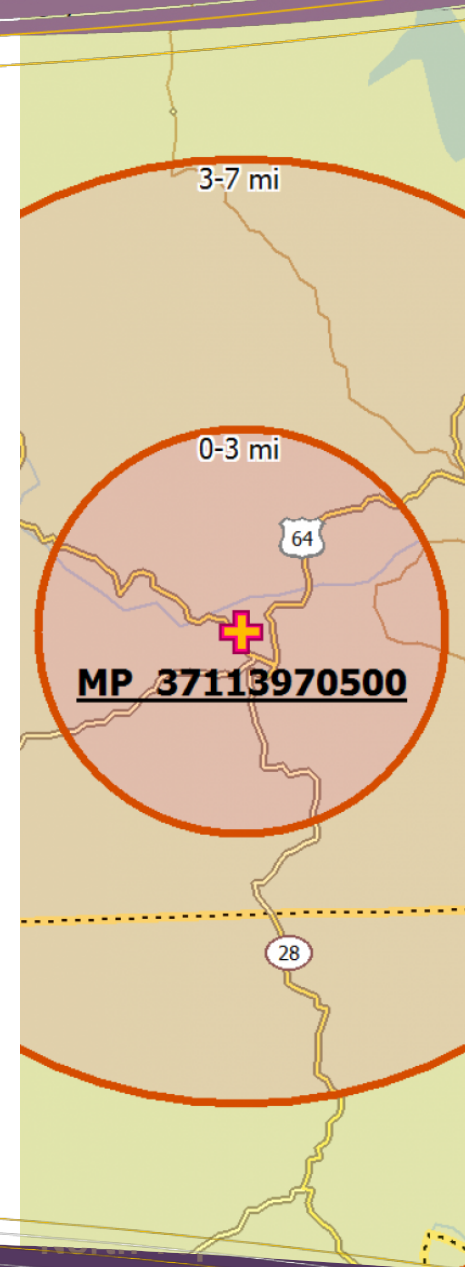
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	51%	51%	51%
Prefer To Have Few Possessions As Possible	46%	42%	39%
If Won Lottery Would Never Work Again	41%	36%	32%
Find It Difficult To Say No To My Kids	36%	36%	36%
Speak My Mind Even If It Upsets People	35%	35%	35%
Friends More Important Than My Fam.	34%	30%	28%
Like Control Over People And Resources	31%	32%	32%
Woman's Place Is In The Home	31%	32%	32%
Like To Do Unconventional Things	31%	31%	31%
Money Is Best Measure Of Success	28%	28%	29%
Don't Judge People/Way They Live Life	28%	28%	28%
Marijuana Should Be Legalized	23%	21%	21%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like To Pursue Challenge/Novelty/Change	20%	20%	19%
Only Work Current Job for The Money	18%	17%	17%
Like to Stand Out In A Crowd	17%	18%	18%
Happy With My Standard Of Living	17%	15%	14%
Too Much Sponsorship In Arts/Sports	15%	16%	17%
Rarely Sit Down to a Meal Together At Home	15%	15%	15%
We Should Strive for Equality for All	13%	13%	12%
I Am A Workaholic	11%	11%	12%
On Whole People Get What They Deserve	9%	9%	9%
Little I Can Do To Change My Life	8%	8%	7%
Indulge My Kids With The Little Extras	7%	7%	8%
I Am A Perfectionist	5%	4%	4%

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Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.
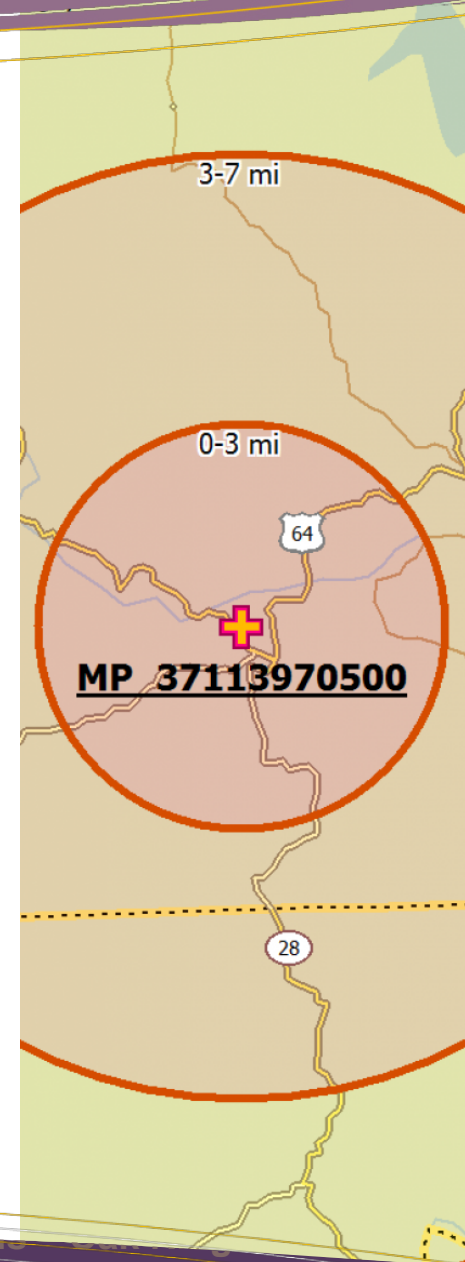
Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	66%	64%	62%
You Should Seize Opportunities In Life	63%	61%	60%
Prefer To Have Few Possessions As Possible	46%	42%	39%
Like To Understand About Nature	42%	40%	39%
Important Feel Respected By My Peers	35%	34%	34%
Prefer Work Part Of Team Than Alone	33%	33%	33%
Have Keen Sense Of Adventure	30%	28%	27%
Important To Juggle Various Tasks	29%	30%	30%
Like To Just Enjoy Life	27%	26%	25%
People Have To Take Me As They Find Me	25%	24%	23%
Good At Fixing Things	24%	26%	27%
Worried About Pollution Caused By Cars	18%	16%	15%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Real Men Don't Cry	16%	17%	17%
Try Not To Worry About The Future	16%	16%	15%
Consider Myself Interested In The Arts	16%	18%	19%
Is An Important Part Of Who I Am	15%	16%	16%
Looking for New Ideas To Improve Home	13%	14%	14%
Enjoy Spending Time With My Fam.	7%	7%	7%
Provide My Kids With The Little Extras	6%	8%	8%
Feel Very Alone In The World	5%	5%	5%
Like Spending Most Time With Fam.	4%	4%	4%
Children Should Be Allowed To Express Themselves	4%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%
Decor Particular Interest To Me	3%	4%	5%

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Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fam. Restaurants/Steak Houses-Visit Any	83.33%	82.38%	81.96%
Fast Food/Drive-In Restaurant-Visit Any	76.78%	78.74%	80.46%
McDonald's	49.62%	52.45%	54.05%
Applebee's	26.53%	25.49%	24.97%
Burger King	26.18%	29.82%	31.97%
Wendy's	25.25%	24.97%	25.39%
Subway	24.87%	26.79%	28.74%
Olive Garden	22.79%	21.89%	20.74%
Taco Bell	19.68%	20.88%	21.91%
Outback Steakhouse	16.55%	16.41%	15.91%
Kentucky Fried Chicken (KFC)	15.39%	17.1%	18.67%
Red Lobster	14.75%	15.48%	15.7%

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Pizza Hut	14.63%	15.84%	16.44%
Cracker Barrel	14.25%	14.44%	14.55%
Arby's	14.24%	16.21%	18.13%
IHOP (International House Of Pancakes)	13.72%	13.12%	12.62%
Starbucks	13.11%	11.27%	10.47%
Dairy Queen	12.8%	15.06%	16.6%
Chili's Grill and Bar	11.28%	11.35%	11.04%
Chick-Fil-A	10.89%	10.85%	10.72%
Denny's	10.79%	10.68%	10.84%
Dunkin' Donuts	10.27%	9.96%	9.91%
Quiznos Sub	10.21%	9.28%	8.87%
TGI Friday's	9.78%	8.84%	8.48%

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Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!
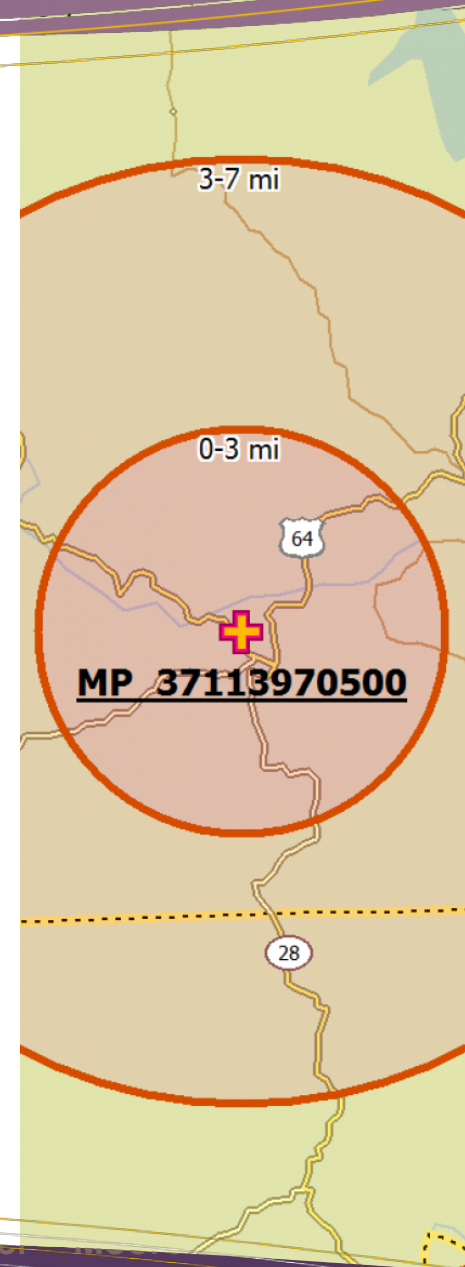
Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
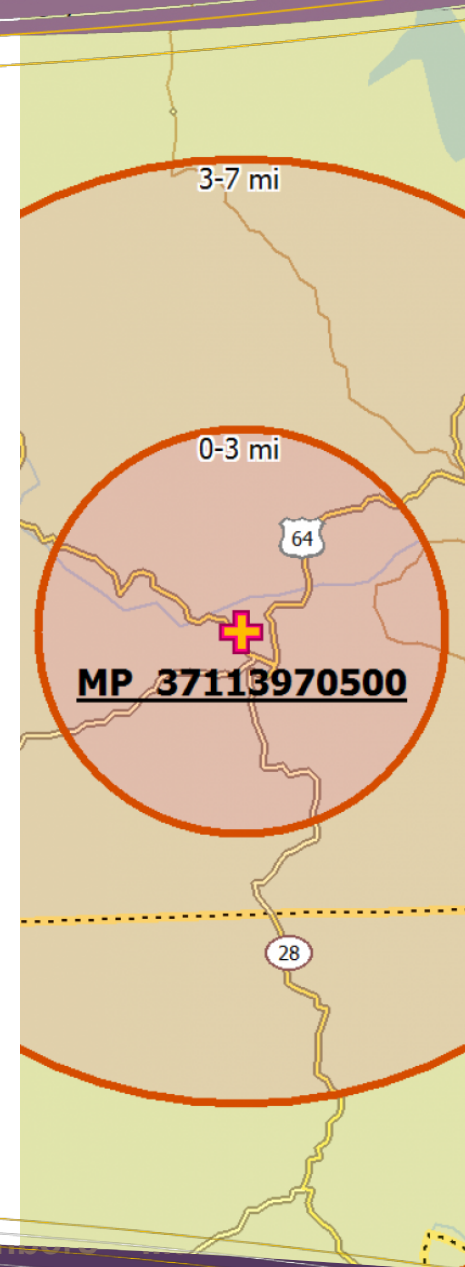
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	55.03%	51.82%	49.96%
Recycled products	47.3%	43.29%	40.76%
Worked as volunteer (non political)	20.98%	19.62%	18.98%
Engaged in fund raising	12.16%	11%	10.72%
Wrote to elected offcl about publ bus	8.38%	7.61%	7.23%
Religious club member	8.06%	7.73%	7.7%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Charitable Organization	7.66%	6.57%	5.99%
Wrote to editor of mag or newspaper	6.86%	6.51%	6.24%
Addressed a public meeting	6.69%	6.23%	5.93%
Took active part in local civic issue	6.57%	5.94%	5.79%
Union member	5.48%	5.37%	5.43%
Wrote to editor of mag or newspaper	5.18%	4.7%	4.45%

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Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	23.4%	21.49%	20.42%
Mystery	16.25%	15.29%	14.59%
Children's Books	15.18%	14.06%	13.65%
Cookbooks	12.23%	11.37%	10.96%
History	10.73%	9.72%	8.99%
Biography	9.67%	8.63%	7.88%
Personal/Business Self-help	8.58%	7.83%	7.39%
Religious (not Bibles)	8.54%	8.6%	8.54%
Romance	7.07%	7.09%	7.11%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	74.57%	69.92%	67.11%
Gen. Editorial	52.42%	49.46%	47.77%
Womens	41%	39.66%	38.9%
Service	39.88%	38.73%	38.09%
Business/Finance	26.41%	22.27%	19.79%
Sports	18.11%	16.19%	15%
Mens	18.08%	17.04%	16.44%
Mature Market	17.7%	16.79%	16.17%
Travel	14.58%	12.57%	11.16%

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Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the particpation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	61.27%	60.02%	59.41%
Business/Finance	40.48%	36.7%	34.35%
Sport	36.69%	35.22%	34.32%
Editorial Page	35.36%	34.39%	34.14%
Food/Cooking	30.18%	28.54%	27.74%
Movie Listings & Reviews	28.89%	27.06%	25.96%
Comics	28.87%	28.96%	29.22%
TV/Radio Listings	27.82%	26.8%	26.33%
Travel	26.55%	24.08%	22.45%
Home/Gardening	25.09%	23.45%	22.79%
Classified	24.54%	28.04%	30.85%
Science/Technology	22.54%	20.86%	20.17%
Fashion	17.45%	15.72%	14.75%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Adult Contemporary	21.76%	20.63%	19.8%
CHR Contemp Hit Radio	17.3%	16.48%	15.83%
News/Talk	16.46%	14.05%	12.99%
Country	14.33%	19.72%	23.53%
Oldies	12.81%	11.81%	11.37%
All News	12.41%	9.23%	7.55%
Alternative	11.84%	10.65%	9.92%
Classic Rock	11.77%	11.01%	10.76%
Rock	10.55%	10.68%	10.75%
All Talk	10.04%	8.81%	7.42%
Variety	8.56%	7.88%	7.49%
Urban Contemporary	7.45%	6.97%	6.43%
Soft Contemporary	6.69%	5.58%	5.02%
Classical	6.68%	5.15%	4.36%
Religious	6.48%	6.75%	6.74%
Adult Standards	6.28%	5.67%	4.94%
Jazz	6.15%	4.96%	4.16%
Sports	6.13%	4.86%	4.25%

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Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	67.13%	66.99%	67.11%
Soapnet	54.4%	53.14%	51.67%
Comedy Central	50.61%	45.48%	41.58%
Satellite Dish	45.93%	48.05%	49.4%
Other Video-On-Demand	41.34%	42.31%	43.39%
Adult Pay Per View TV	39.42%	39.24%	38.71%
ESPN Classic	36.28%	32.02%	28.72%
Sci-Fi Channel	34.35%	35.81%	37.21%
TV Info From Sunday TV Magazine	33.42%	32.45%	30.69%
MSNBC	31.83%	32.01%	32.77%
USA Network	31.74%	29.72%	28.21%
ESPN News	31.72%	27.46%	24.61%

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
The Golf Channel	31.48%	28.72%	27.33%
ESPN2	30.52%	28.27%	26.97%
ABC Fam.	30.21%	26.91%	24.96%
Discovery Health Channel	28.73%	23.94%	20.8%
Adult Swim	28.5%	27.7%	28.24%
TCM (Turner Classic Movies)	27.79%	26.22%	25.25%
Hallmark Channel	27.48%	25.95%	24.95%
Subscribe Digital Cable	27.4%	27.78%	28.03%
BET (Black Entertainment TV)	24.05%	25.52%	26.72%
TV Info From Newspapers	23.95%	24.65%	25.11%
Nickelodeon	23.75%	24.86%	26.34%
CMT (Country Music Television)	22.67%	21.21%	19.89%

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Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.
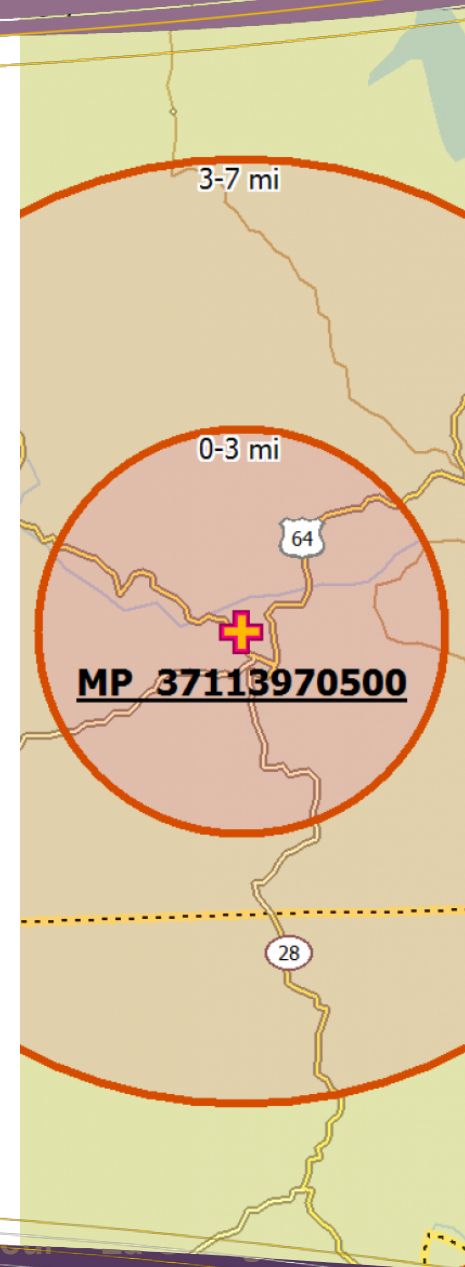
Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	24.93%	23.04%	22.27%
Medium Users (4-6)	14.07%	13.09%	12.32%
Light Users (1-3)	20.66%	20.57%	20.23%
Quintiles (20%)			
Newspaper I (Heavy)	0.22%	0.47%	0.66%
Newspaper II	0.93%	0.89%	0.79%
Newspaper III	2.01%	2%	2.02%
Newspaper IV	0.18%	0.22%	0.22%
Newspaper V (Light)	0.84%	1.33%	1.22%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	14.07%	15.37%	15.95%
Magazines II	5.61%	5.88%	5.95%
Magazines III	6.38%	7.05%	7.27%
Magazines IV	8.38%	9.14%	9.43%
Magazines V (Light)	0.09%	0.08%	0.1%
Outdoor I (Heavy)	7.51%	6.9%	6.71%
Outdoor II	2.18%	1.95%	1.89%
Outdoor III	2.2%	2.03%	2.09%
Outdoor IV	14.9%	15.83%	16.25%
Outdoor V (Light)	32.53%	31.09%	29.58%
Yellow Pages I (Heavy)	13.66%	14.65%	14.63%
Yellow Pages II	8.36%	6.84%	6%
Yellow Pages III	2.77%	2.98%	3.24%
Yellow Pages IV	17.98%	20.17%	21.18%
Yellow Pages V (Light)	2.99%	2.25%	2.05%

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Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.96%	3.14%	3.37%
Drive Time III (Medium)	0.34%	0.73%	1.03%
Radio IV & V (Light)	1.52%	1.84%	1.83%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	5.71%	5.71%	5.92%
Radio III (Medium)	4.2%	4.14%	3.99%
Radio IV & V (Light)	1.75%	2.46%	2.75%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	11.2%	10.27%	10.18%
Cable III (Medium)	3.08%	2.91%	2.9%
Cable IV & V (Light)	36.21%	36.66%	37.02%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	2.84%	3.37%	3.44%
Prime Time III (Medium)	2.24%	2.49%	2.61%
Prime Time IV & V (Light)	1.68%	2.98%	3.2%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	45.6%	44.4%	43.17%
Fringe III (Medium)	51.37%	51.86%	51.8%
Fringe IV (Light)	50.7%	52.42%	53.01%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	12.86%	12.43%	12.36%
All Day III (Medium)	22.57%	22.63%	22.66%
All Day IV (Light)	12.49%	11.58%	11.69%

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Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio Listeners			
Dayparts [summary]	13.03%	14.08%	14.83%
6:00am - 10:00am	22.67%	21.21%	19.89%
10:00am - 3:00pm	7.66%	7.13%	6.68%
3:00pm - 7:00pm	11.57%	12.49%	13.44%
7:00pm - Midnight	17.72%	18.21%	18.07%
Midnight - 6:00am	8.64%	8.08%	7.61%
Weekend Radio Listeners			
Dayparts [summary]	9.99%	10.99%	11.98%
6:00am - 10:00am	5.67%	5.36%	5.07%
10:00am-3:00pm	9.3%	7.78%	6.87%
3:00pm - 7:00pm	5.97%	6.07%	6.41%
7:00pm - Midnight	9.36%	9.09%	8.94%
Midnight - 6:00am	14.36%	14.15%	13.76%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	8.08%	7.05%	6.89%
Saturday: 8:00-11:00pm	7.51%	7.33%	7.42%
Sunday: 7:00-11:00pm	8.72%	8.43%	8.43%
9:00am-1:00pm	21.35%	22.24%	23.95%
9:00am-4:00pm	24.91%	25.72%	27.63%
4:00pm-7:00pm	33.94%	32.51%	31.32%
11:00pm-1:00am	39.75%	40.08%	40.59%
AVG Prime time Mon-Sun	2.18%	2.21%	2.23%

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Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	19.08%	18.51%	18.07%
7-9am	30.52%	28.27%	26.97%
9am-12noon	18.18%	19.1%	20.76%
12noon-4pm	6.73%	6.62%	6.86%
4-6pm	55.39%	49.92%	46.77%
6-7pm	16.87%	17.64%	18.31%
7-7:30pm	1.23%	1.57%	1.77%
7:30-8pm	7.54%	8.39%	9.02%
8-11pm	8.08%	7.05%	6.89%
11pm-12am	31.83%	32.01%	32.77%
11pm-1am	39.75%	40.08%	40.59%
1-6am	41.85%	38.18%	35.99%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	22.28%	20.44%	19.04%
Sat: 10am-1pm	7.24%	7.35%	7.51%
Sat: 1-4pm	25.52%	24.22%	23.16%
Sat: 4-6pm	6.91%	6.18%	6.09%
Sat: 6-7pm	2.09%	2%	1.95%
Sat: 7-8pm	0.84%	0.78%	0.87%
Sat: 8-11pm	7.51%	7.33%	7.42%
Sat: 11pm-1am	5.52%	5.1%	4.87%
Sat: 1am-7pm	31.74%	29.72%	28.21%
Sun: 7-10am	1.66%	1.52%	1.46%
Sun: 10am-1pm	5.32%	5.19%	5.17%
Sun: 1-4pm	4.91%	4.89%	4.92%
Sun: 4-7pm	9.83%	10.29%	10.25%
Sun: 7-11pm	8.72%	8.43%	8.43%
Sun: 11pm-1am	2.86%	3.14%	3.4%
Sun: 1-7am	16.6%	17.15%	17.35%

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Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?

3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.

4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

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Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.

2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.

3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?

4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

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Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle
2nd Timothy 2:2

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Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.

2. Face-to-Face: Begin interacting with the person; building a personal rapport.

3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.

4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.

5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

5 Types of Self-Identity, Communication & Relationships
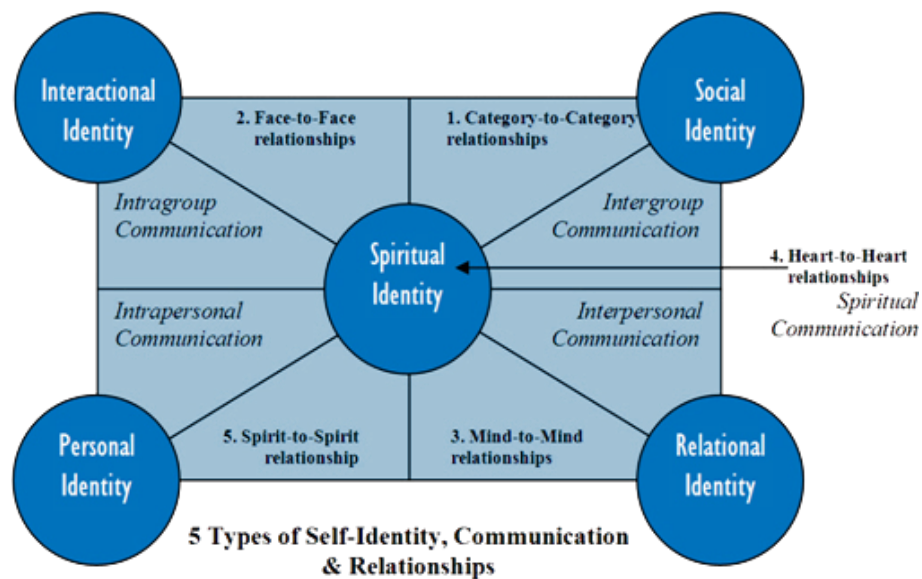
Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net.
IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

3-7 mi
0-3 mi
64
MP 37113970500
28

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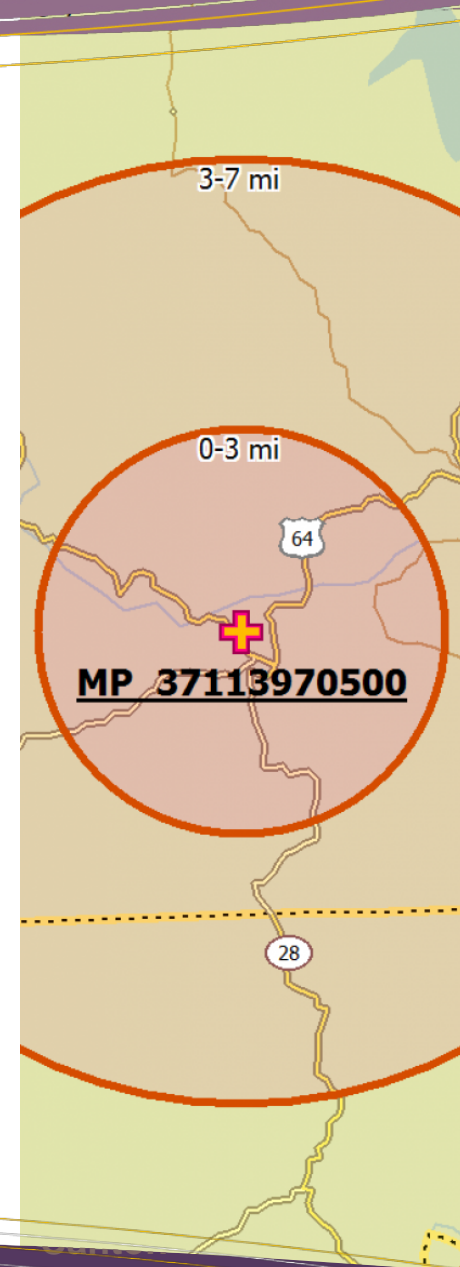
Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.

2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS

4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.

5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Highlands First	220 Main St Highlands, NC 28741	1.65 mi	180	Declining
2	Shortoff	11339 Buck Creek Rd Highlands, NC 28741	2.08 mi	37	Growing
3	Buck Creek	181 Buck Creek Church Rd Highlands, NC 28741	2.08 mi	38	Plateauing
4	Clear Creek	250 Blue Valley Rd Highlands, NC 28741	2.08 mi	60	Declining
5	Cashiers - Cashiers	62 Lance Rd 64 Cashiers, NC 28717	5.02 mi	92	Plateauing
6	La Primera Iglesia Bautista Del Amor	180 School House Road Cashiers, NC 28717	5.02 mi	15	Insufficient Data
7	Gold Mine	3051 Dendy Orchard Rd Highlands, NC 28741	5.07 mi	41	Plateauing
8	Walnut Creek	867 Ledford Branch Rd Franklin, NC 28734	8.07 mi	36	Plateauing
9	Pine Creek - Cullowhee	4338 Pine Creek Rd Cullowhee, NC 28723	8.15 mi	46	Growing
10	Flats of Middle Creek	131 Brown Lake Rd Scaly Mountain, NC 28775	9.34 mi	35	Insufficient Data
11	Hamburg - Glenville	4673 N Highway 107 Glenville, NC 28736	9.66 mi	131	Plateauing
12	The Church at Sapphire - Sapphire	620 Whitewater Rd Sapphire, NC 28774	9.74 mi	20	Plateauing
13	Cornerstone Community - Sapphire	17527 Rosman Hwy Sapphire, NC 28774	9.74 mi	0	Insufficient Data
14	Big Ridge - Glenville	4224 Big Ridge Rd Glenville, NC 28736	10.06 mi	10	Insufficient Data
15	Higdonville	1990 Ellijay Rd Franklin, NC 28734	10.17 mi	46	Declining

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Ellijay	16 Little Ellijay Rd Franklin, NC 28734	10.29 mi	64	Plateauing
17	Sugarfork	56 Shadow Ln Franklin, NC 28734	10.90 mi	119	Plateauing
18	Mashburn Branch	1114 Mashburn Branch Rd Franklin, NC 28734	11.00 mi	55	Plateauing
19	South Macon	2949 Clarks Chapel Rd Franklin, NC 28734	11.93 mi	77	Declining
20	Wells Grove	1189 Wells Grove Rd Franklin, NC 28734	12.18 mi	46	Declining
21	Coweeta	780 Coweeta Church Rd Otto, NC 28763	12.19 mi	132	Plateauing
22	Holly Springs	366 Holly Springs Church Rd Franklin, NC 28734	12.71 mi	451	Growing
23	Pleasant Hill	142 Pleasant Hill Rd Franklin, NC 28734	13.40 mi	106	Declining
24	Community	225 Sloan St Franklin, NC 28734	13.44 mi	68	Plateauing
25	Longview	93 Jones Ridge Rd Franklin, NC 28734	13.63 mi	99	Declining
26	East Franklin	2057 Lakeside Dr Franklin, NC 28734	13.93 mi	0	Insufficient Data
27	Mount Hope	199 Old Patton Rd Franklin, NC 28734	14.03 mi	75	Plateauing
28	Franklin First	69 Iotla St Franklin, NC 28734	14.07 mi	179	Declining
29	Zion Hill - Sylva	3110 Pumpkintown Rd Sylva, NC 28779	14.26 mi	73	Plateauing
30	Watauga	658 Watauga Church Rd Franklin, NC 28734	14.61 mi	142	Plateauing

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Calvary	105 Calvary Church Rd Otto, NC 28763	14.67 mi	35	Plateauing
32	Newman Chapel	60 Mulberry Rd Otto, NC 28763	14.67 mi	76	Growing
33	Ridge Crest	206 Ridgecrest Baptist Ch Rd Franklin, NC 28734	14.74 mi	70	Plateauing
34	West Franklin	120 Sloan Rd Franklin, NC 28734	14.87 mi	83	Growing
35	Speedwell	35 Speedwell Bapt Church Rd Cullowhee, NC 28723	15.06 mi	41	Plateauing
36	Tilley Creek - Cullowhee	3331 Tilley Creek Rd Cullowhee, NC 28723	15.06 mi	60	Insufficient Data
37	Cullowhee Valley - Cullowhee	36 Tilley Creek Rd Cullowhee, NC 28723	15.06 mi	11	Growing
38	Promise Land - Cullowhee	8359 Highway 107 Cullowhee, NC 28723	15.06 mi	16	Declining
39	Faith	35 Knob Hill Rd Franklin, NC 28734	15.24 mi	0	Insufficient Data
40	North Toxaway - Lake Toxaway	51 Slick Fisher Rd Lake Toxaway, NC 28747	15.25 mi	197	Growing
41	Faith Missionary - Lake Toxaway	12420 Rosman Hwy Lake Toxaway, NC 28747	15.25 mi	43	Growing
42	Oak Grove - Lake Toxa	649 Kim Miller Rd Lake Toxaway, NC 28747	15.25 mi	71	Declining
43	Lake Toxaway - Lake Toxaway	777 Toxaway Church Rd Lake Toxaway, NC 28747	15.25 mi	61	Declining
44	Sols Creek - Tuckasegee	721 Sols Creek Church Rd Tuckasegee, NC 28783	15.28 mi	108	Plateauing
45	Tuckasegee - Tuckasegee	36 Tuskasegee Baptist Church Rd Tuckasegee, NC 28783	15.28 mi	0	Insufficient Data

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