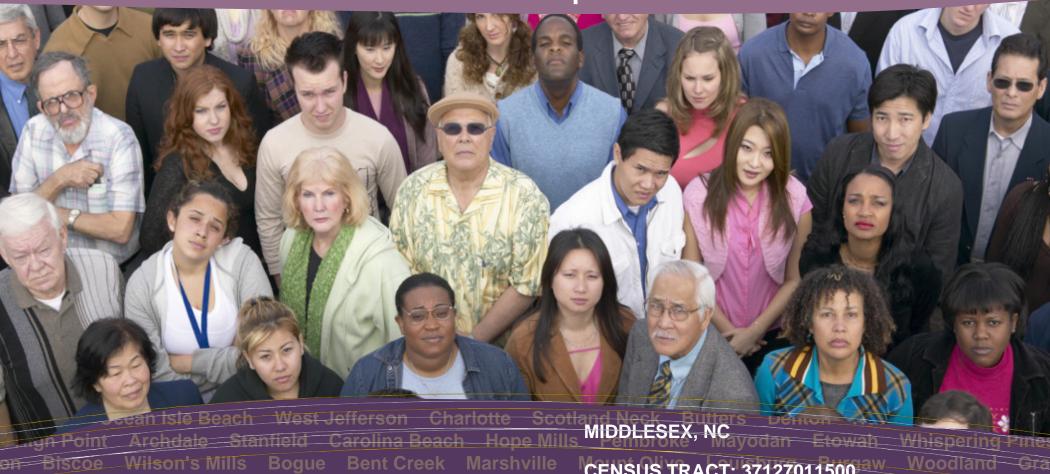
# Mission Site top unreached locations



CENSUS TRACT: 37127011500

REGION: Region 2: Central Coast

COUNTY: Nash

Locust Ashley Heights East Arca SITESCAPE: Townscape

In partnership with the:

Bether Be

for Contextual Ministry ads Landis Parkton B Sparta River Road Sunset Beach Wesley Chapel Reidsville C Tabor City Walnut Cove Aurora Woodfin Lumber Bridge New Id@Copyright 2011, Infercultural Institute for Contextual Ministry of Id@Copyright 2011, Id@Copyright 2011,

North Carolina Baptists

Caring. Sharing. Daring.

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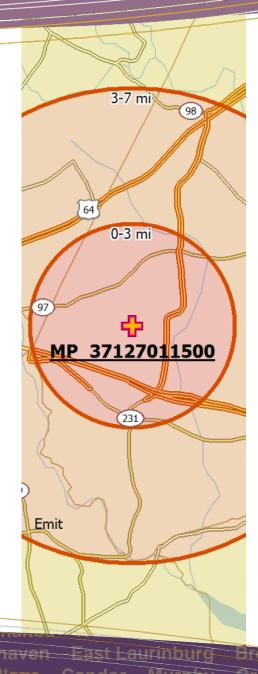
#### **Site Location Summary**

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37127	Nash
4	Zipcode	27557	Nash
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	С	10000-50000-50000

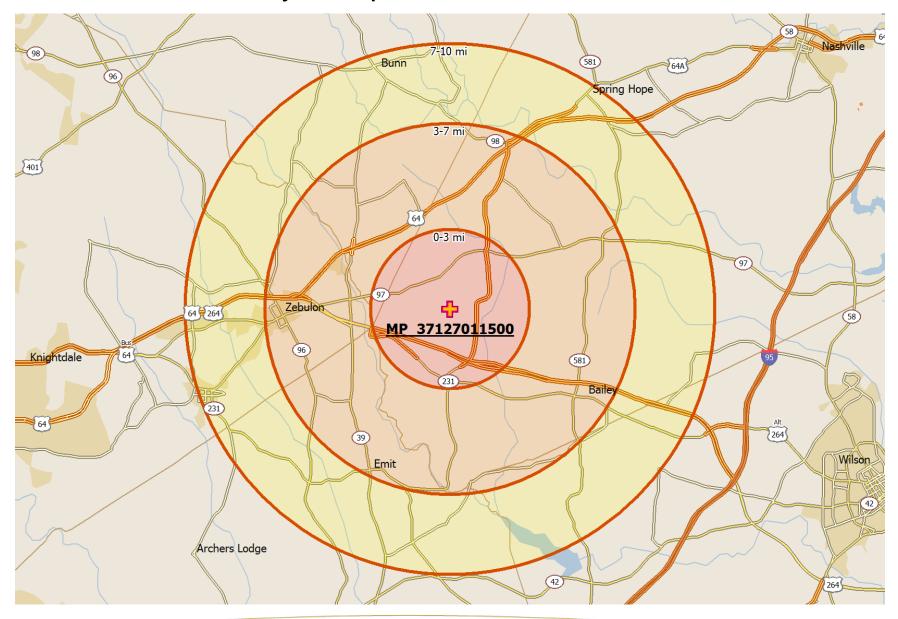
Pinev Green

Caswell Beach



## Site Location Summary - Map of the Site Location

Columbia Lowesville



Woodfin

## Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL/	СО	EXPLANATION
	URBAN	DE	
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

**Belwood** 



#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	3,187	19,859	28,127
2010 Households	1,218	7,263	10,242
2010 Group Quarters Population	36	299	236

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	12	23	28
Language Diversity National Index	24	49	36
Foreign Born Diversity National Index	8	4	6
Ancestry Diversity National Index	20	22	24
Racial Diversity National Index	48	71	63

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	101	8.29%
Mainstay Communities	Established, Diverse Households	234	19.21%
Working Communities	Blue-collar, Working Families	299	24.55%
Country Communities	Rural, Agri. & Mining Families	407	33.42%
Aspiring Communities	Young Singles / Aspiring-Multihousing	152	12.48%
Urban Communities	High Density, Inner-city Neighborhoods	26	2.13%

## Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Caswell Beach

## Using the Site Location Summary

#### Issues for Your Consideration - continued

Charlotte

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

## Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

Peachland

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	25,554	768	3.01%
Unreached %	68.19%	63.06%	92.48
Religious But NOT Evangelical HH	7,711	181	2.34%
Religious But NOT Evangelical %	20.58%	14.83%	72.05
Spiritual But NOT Relig or Evang HH	3,159	124	3.93%
Spiritual But NOT Relig or Evang %	8.43%	10.2%	120.95
Not Evangelical, Not Interested HH	14,930	463	3.1%
Not Evangelical, Not Interested %	39.84%	38.05%	95.49



#### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	56	2	3.57%
Active BCNC Attenders	7,568	173	2.29%
Active Evangelical Households	5,605	212	3.78%
Active Evangelical Percent	14.96%	17.41%	116.39
Inactive Evangelical Households	6,314	239	3.78%
Inactive Evangelical Percent	16.85%	19.60%	116.31
# New Churches Needed	0	0	0%



#### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Social Plains - Zebulon	1.57 mi	64	Growing	16	Union Chapel - Zebulon	6.77 mi	110	Plateauing
2	Samaria - Middlesex	2.61 mi	109	Plateauing	17	Pearce - Zebulon	6.92 mi	110	Growing
3	Hales Chapel - Zebulon	4.38 mi	216	Growing	18	Bailey - Bailey	7.03 mi	114	Growing
4	Pilot - Zebulon	4.38 mi	187	Growing	19	Watkins Chapel - Middlesex	7.39 mi	145	Plateauing
5	Union Hope - Zebulon	4.38 mi	100	Plateauing	20	Little River Baptist Fellowship	7.66 mi	25	Insufficient Data
6	Corinth	4.38 mi	134	Plateauing	21	Holly Grove - Spring Hope	7.81 mi	62	Declining
7	Middlesex - Middlesex	4.80 mi	86	Plateauing	22	New Vision Community	7.89 mi	0	Insufficient Data
8	Lees Chapel - Middlesex	4.80 mi	66	Declining	23	Bunn - Bunn	8.36 mi	85	Plateauing
9	Rocky Cross - Middlesex	4.80 mi	68	Plateauing	24	Hopkins Chapel - Zebulon	8.43 mi	140	Plateauing
10	Antioch - Middlesex	4.80 mi	106	Plateauing	25	Stanhope - Spring Hope	9.05 mi	45	Plateauing
11	Pine Ridge - Zebulon	4.85 mi	94	Declining	26	Ephesus - Spring Hope	9.05 mi	136	Plateauing
12	Zebulon - Zebulon	5.42 mi	366	Plateauing	27	Peachtree - Spring Hope	9.05 mi	61	Plateauing
13	Wakefield Central - Zebulon	5.91 mi	136	Growing	28	Duke Memorial - Spring Hope	9.05 mi	79	Declining
14	Poplar Spring - Zebulon	6.26 mi	108	Growing	29	Wendell - Wendell	9.21 mi	265	Plateauing
15	Victoria En Cristo Hispanic - Bailey	6.46 mi	0	Insufficient Data	30	The Passage Church	9.35 mi	0	Insufficient Data

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

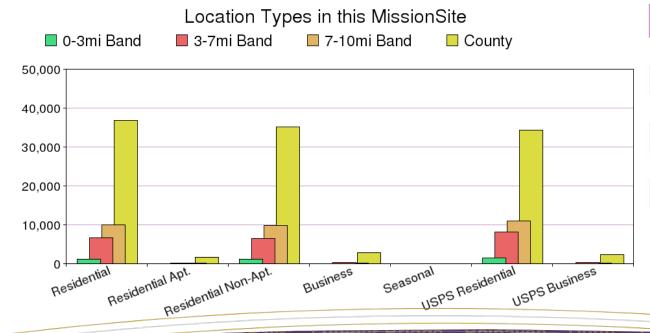
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	76,677	2,157	2.81%
2000 Population	87,420	2,838	3.25%
2010 Population	95,524	3,187	3.34%

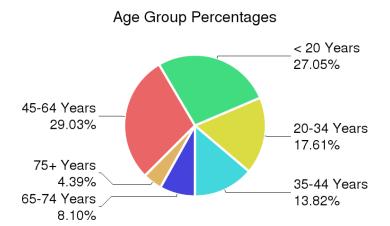
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	29,041	831	2.86%
2000 Households	33,644	1,106	3.29%
2010 Households	37,473	1,218	3.25%



Location Type	0-3mi Band
Residential	1,226
Residential Apt.	0
Residential Non-Apt.	1,226
Business	19
Seasonal	0
USPS Residential	1,518
USPS Business	19

A current year demographic summary of age categories for the site location appears on the right.

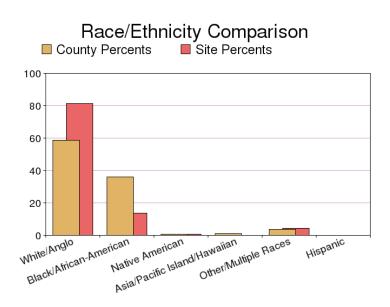
For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.34%	5.96%	111.61
4-5 Years	2.66%	2.32%	87.22
6-8 Years	3.97%	3.86%	97.23
9-11 Years	3.99%	3.7%	92.73
12-13 Years	2.67%	2.64%	98.88
14-17 Years	5.44%	5.43%	99.82
18-19 Years	2.74%	3.14%	114.6
0-5 Years	8%	8.28%	103.5
6-12 Years	9.3%	8.88%	95.48
13-19 Years	9.51%	9.88%	103.89
< 20 Years	26.81%	27.04%	100.86
20-34 Years	17.33%	17.6%	101.56
35-44 Years	12.16%	13.81%	113.57
45-64 Years	27.67%	29.02%	104.88
65-74 Years	8.52%	8.1%	95.07
75+ Years	7.5%	4.39%	58.53
Median Age	40	40	99
Median Age (Male)	38	39	103.37
Median Age (Female)	42	42	99.69

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	58.61%	81.24%	138.59
Black, African-American	36.15%	13.62%	37.67
Native American	0.57%	0.6%	104.88
Asian	0.82%	0.16%	19.24
Pacific Island, Hawaiian	0.03%	0%	0
Other/Multiple Races	3.81%	4.39%	115.19
Hispanic	0%	6.68%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	63,966	2,137	
Less than 9th Grade	5.95%	4.73%	125.79
No High School Diploma	10.7%	11.84%	90.39
High School Graduate	35.82%	44.5%	80.5
Some College, no degree	19.37%	19.47%	99.49
Associate Degree	9.07%	9.41%	96.42
College Degree	12.83%	7.86%	163.26
Graduate/Prof. degree	6.26%	2.2%	284.61

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	10.16%	8.87%	95.87
\$10,000 to \$19,999	12.39%	11.25%	90.76
\$20,000 to \$29,999	9.57%	8.37%	87.49
\$30,000 to \$49,999	22.94%	33.42%	145.69
\$50,000 to \$59,999	9.4%	7.39%	78.64
\$60,000 to \$69,999	6.59%	5.09%	77.23
\$70,000 to \$79,999	5.99%	5.83%	97.26
\$80,000 to \$89,999	4.97%	5.01%	100.68
\$90,000 to \$99,999	3.3%	3.53%	106.86
\$100,000 to \$124,999	6.08%	2.55%	41.83
\$125,000 to \$149,999	3.91%	5.67%	144.9
\$150,000 to \$199,999	2.37%	2.3%	97.12
\$200,000 to \$249,999	0.64%	0%	0
\$250,000 or more	1.69%	0.82%	48.68
Median Household	45,426	44,362	97.66
Average Household	61,295	58,260	95.05
Per Capita Household	24,558	22,295	90.79
Family/Non-Family Household			
Income			
Median Family Income	55,785	55,941	100.28
Average Family Income	72,414	70,049	96.73
Median Non-Family Income	30,496	28,381	93.06
Average Non-Family Income	39,898	32,669	81.88

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES	300	_,,,,_	
Family Households			Index
·	GE 90/	60.249/	105.18
% Family Households	65.8%	69.21%	
Families with Children	31.05%	29.8%	96
Families without Children	34.76%	39.41%	113.38
Non-Family Households			
% Non-Family Households	34.2%	30.79%	90.04
Non-Families with Children	0.77	0.33	42.58
Non-Families without Children	33.42	30.46	91.13
Housing Units			Index
Total Housing Units	42,102	1,357	
Vacant percent	10.99%	10.24%	93.16
Owned percent	57.02%	70.6%	123.81%
Rented Percent	31.98%	19.16%	59.9
Households by Size			Index
Avg household size	2.49	2.59	104.02
Avg family hh size	3.19	3.22	100.94
Avg non-family hh size	1.14	1.17	102.63
Households By Count of Persons			Percent
One	11,215	335	2.99%
Two	11,144	360	3.23%
Three or Four	11,689	402	3.44%
Five+	3,425	122	3.56%

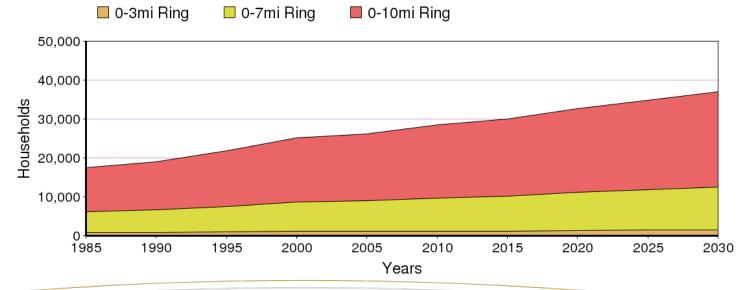
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	76,677	2,157	2.81%
2000 Population	87,420	2,838	3.25%
2010 Population	95,524	3,187	3.34%
2015 Population	99,427	3,321	3.34%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	29,041	831	2.86%
2000 Households	33,644	1,106	3.29%
2010 Households	37,473	1,218	3.25%
2015 Households	38,904	1,237	3.18%

Household Change from 1985 to 2030

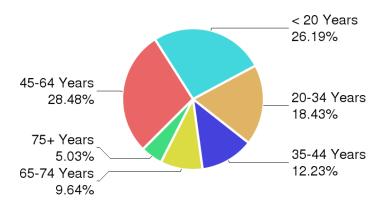
Cleveland



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

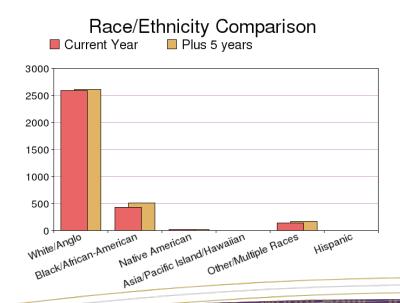
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.96%	5.72%	95.97
4-5 Years	2.32%	2.32%	100
6-8 Years	3.86%	3.49%	90.41
9-11 Years	3.7%	3.73%	100.81
12-13 Years	2.64%	2.8%	106.06
14-17 Years	5.43%	5.33%	98.16
18-19 Years	3.14%	2.8%	89.17
0-5 Years	8.28%	8.04%	97.1
6-12 Years	8.88%	8.61%	96.96
13-19 Years	9.88%	9.55%	96.66
< 20 Years	27.04%	26.2%	96.89
20-34 Years	17.6%	18.43%	104.72
35-44 Years	13.81%	12.23%	88.56
45-64 Years	29.02%	28.49%	98.17
65-74 Years	8.1%	9.64%	119.01
75+ Years	4.39%	5.03%	114.58
Median Age	40	40	100.8
Median Age (Male)	38	39	103.69
Median Age (Female)	42	43	101.89

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	81.24%	78.68%	96.85
Black, African-American	13.62%	15.42%	113.21
Native American	0.6%	0.66%	111.12
Asian	0.16%	0.15%	95.97
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	4.39%	5.12%	116.53
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,137	2,238	
Less than 9th Grade	4.73%	3.66%	77.52
No High School Diploma	11.84%	9.87%	83.41
High School Graduate	44.5%	45.8%	102.92
Some College, no degree	19.47%	19.53%	100.31
Associate Degree	9.41%	10.59%	112.59
College Degree	7.86%	8.22%	104.58

2.2%

Graduate/Prof. degree



2.32%

105.65

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	8.87%	8.08%	91.17
\$10,000 to \$19,999	11.25%	11.56%	102.78
\$20,000 to \$29,999	8.37%	7.44%	88.81
\$30,000 to \$49,999	33.42%	33.06%	98.95
\$50,000 to \$59,999	7.39%	7.11%	96.28
\$60,000 to \$69,999	5.09%	4.69%	92.11
\$70,000 to \$79,999	5.83%	5.66%	97.08
\$80,000 to \$89,999	5.01%	5.74%	103.31
\$90,000 to \$99,999	3.53%	3.64%	103.04
\$100,000 to \$249,999	2.55%	2.67%	104.82
\$125,000 to \$149,999	5.67%	7.11%	125.58
\$150,000 to \$199,999	2.3%	2.75%	119.56
\$200,000 to \$249,999	0%	0%	0
\$250,000 or more	0.82%	0.73%	88.62
Median Household	44,362	46,076	103.86
Average Household	58,260	61,809	106.09
Per Capita Household	22,295	23,055	103.41
Family/Non-Family Household			
Income			
Median Family Income	55,941	60,021	107.29
Average Family Income	70,049	75,895	108.35
Median Non-Family Income	28,381	27,160	95.7
Average Non-Family Income	32,669	34,337	105.11

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	69.21%	67.42%	97.41
Families with Children	29.8	28.29	94.94
Families without Children	39.41	38.08	96.62
Non-Family Households			
% Non-Family Households	30.79%	32.58%	105.82
Non-Families with Children	0.33	0.32	105.82
Non-Families without	30.46	32.26	105.9
Children			
Housing Units			
Total Housing Units	1,357	1,379	101.62%
Vacant percent	10.24%	10.3%	100.53
Owned percent	70.6%	70.49%	99.84
Rented Percent	19.16%	19.22%	100.3
Households by Size			
Avg household size	2.59	2.65	102.32%
Avg family hh size	3.22	3.39	105.28%
Avg non-family hh size	1.17	1.13	96.58%
Households By Count of			
Persons			
One	335	368	109.85%
Two	360	319	88.61%
Three or Four	402	407	101.24%
Five+	122	143	117.21%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	86	806	1,296
Northern Europe	0	2	15
Western Europe	7	15	62
Southern Europe	0	6	6
Eastern Europe	0	0	29
Other Europe	0	0	0
Eastern Asia	2	29	25
So. Central Asia	0	3	12
SE Asia	3	22	21
Western Asia	0	0	1
Other Asia	0	0	3

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	3	0
Middle Africa	0	0	0
Northern Africa	0	3	3
Southern Africa	0	0	0
Western Africa	0	15	7
Other Africa	0	2	0
Oceania	0	0	0
Caribbean	0	17	33
Central Amer.	69	651	1,036
South America	2	32	12
North America	3	6	31
Born at sea	0	0	0

## Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	
English only	2,643	14,100	18,387	
Spanish	69	1,163	1,668	
Other Indo-Euro	45	120	190	
language				
French (incl. Patois,	13	31	69	
Cajun)				
French Creole	0	0	4	
Italian	3	24	6	
Portuguese	17	37	8	
German	12	26	72	
Yiddish	0	0	2	
Other West Germanic	0	0	0	
A Scandinavian	0	0	8	
Language				
Greek	0	0	1	
Russian	0	0	0	
Polish	0	0	13	
Serbo-Croatian	0	0	0	
Other Slavic Language	0	2	0	
Armenian	0	0	0	
Persian	0	0	1	
Gujarathi	0	0	0	
Hindi	0	0	2	
Urdu	0	0	0	

SPOKEN AT HOME	0-3	3-7	7-10	
	MILES	MILES	MILES	
Other Indo-Euro	0	0	4	
Asian/PI languages	0	0	0	
Chinese	0	10	8	
Japanese	0	0	0	
Korean	0	3	0	
Mon-Khmer,	0	0	3	
Cambodian				
Miao, Hmong	0	0	0	
Thai	0	0	0	
Laotian	0	0	0	
Vietnamese	0	2	8	
Other Asian	0	13	0	
Tagalog	0	2	0	
Other Pacific Is	0	0	0	
Other languages	0	27	11	
Navajo	0	0	0	
Other Native N.	0	10	2	
American				
Hungarian	0	0	0	
Arabic	0	3	7	
Hebrew	0	7	0	
African languages	0	7	2	
Other unspecified	0	0	0	

## **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	2,007	11,867	15,972
Arab	0	13	17
Armenian	0	2	15
Austrian	0	6	7
British	4	9	88
Canadian	1	15	18
Croatian	0	0	1
Czech	3	3	14
Czechoslovak	0	3	5
Danish	3	11	20
Dutch	9	33	106
English	217	1,136	1,801
European	28	121	261
Finnish	0	2	2
French (not Basque)	25	115	252
French Canadian	15	19	76
German	101	520	926
Greek	0	13	13
Hungarian	0	8	6
Iranian	0	0	6

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	82	447	871
Italian	40	186	344
Lithuanian	2	26	8
Norwegian	7	40	33
Polish	17	75	148
Portuguese	0	2	7
Romanian	0	0	2
Russian	1	7	30
Scandinavian	0	0	3
Scotch-Irish	23	208	312
Scottish	25	167	235
Slovak	0	7	9
Subsaharan African	39	189	167
Swedish	9	47	49
Swiss	0	0	5
Ukrainian	0	6	6
US/American	616	2,918	3,698
Welsh	1	32	63
West Indian	1	23	24
Yugoslavian	2	2	3
Other	736	5,457	6,322

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Castle Hayne

Cameron

Siler City

#### Using the Demographic Indicators

#### Issues for Your Consideration - continued

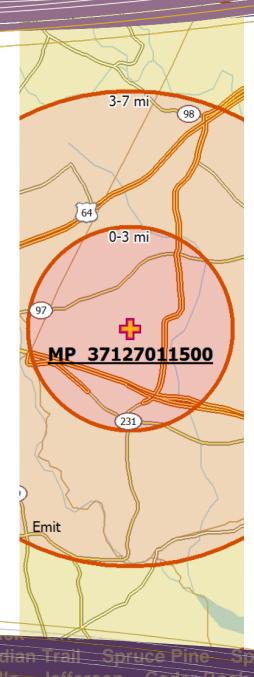
- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Chocowinity

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The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,218	100%	769	100%
AFFLUENT SUBURBIA	72	5.91%	50	6.5%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	72	5.91%	50	6.5%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	29	2.38%	19	2.47%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	29	2.38%	19	2.47%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	221	18.14%	142	18.47%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	63	5.17%	0	0%
Prime Middle America	0	0%	41	5.33%
Urban Optimists	158	12.97%	0	0%
Family Convenience	0	0%	101	13.13%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,218	100%	769	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	13	1.07%	8	1.04%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	13	1.07%	8	1.04%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	299	24.55%	205	26.66%
Steadfast Conservative	299	24.55%	205	26.66%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

**Fairview** 

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,218	100%	769	100%
REMOTE AMERICA	233	19.13%	137	17.82%
Hardy Rural Fam.	20	1.64%	12	1.56%
Rural Southern Living	213	17.49%	125	16.25%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	152	12.48%	113	14.69%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	152	12.48%	113	14.69%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	174	14.29%	79	10.27%
Aspiring Hispania	7	0.57%	0	0%
Industrious Country Living	0	0%	5	0.65%
America's Farmland	12	0.99%	0	0%
Comfy Country Living	15	1.23%	7	0.91%
Small Town Connections	140	11.49%	9	1.17%
Hinterland Fam.	0	0%	58	7.54%

**Neuse Forest** 

Hobaood

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,218	100%	769	100%
STRUGGLING SOCIETIES	21	1.72%	13	1.69%
Rugged Southern Style	20	1.64%	12	1.56%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	1	0.08%	1	0.13%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	5	0.41%	3	0.39%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	5	0.41%	3	0.39%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Ocracoke

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Seaboard



#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

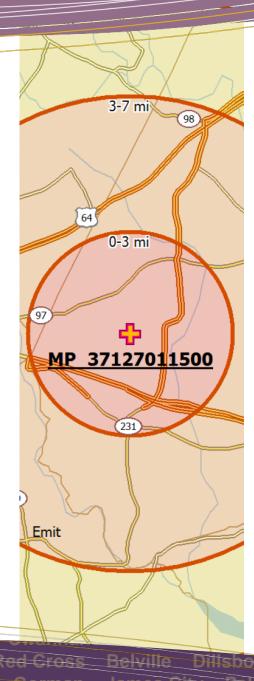
Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Oxford

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The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	80%	76%	77%
Use Comp. for Internet/E-mail	61%	56%	57%
Internet Use: E-Mail	50%	46%	47%
Use Comp. for Comp. Games	41%	38%	38%
Use Comp. for Word Processing	39%	34%	35%
Use Comp. for Shopping	37%	32%	32%
Use Comp. for Education	33%	31%	32%
Use Comp. for Banking	33%	30%	30%
Use Comp. for Digital Camera	32%	27%	28%
Photo Editing			
Internet Use: Banking	29%	28%	28%

Kenansville

Harkers Island

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
HH Owns DVD Player	28%	27%	28%
Internet Use: News/ Weather	28%	26%	26%
Use Comp. for News/Info./Data	21%	19%	20%
Service			
PC-Network-HH Has One	19%	20%	20%
Use Comp. for Accounting	16%	14%	15%
Use Comp. for Filing/DB Mngmnt	13%	12%	12%
Use Comp. for Personal Financial	13%	13%	13%
Mngmnt			
Internet Use: Shopping: Made A	13%	12%	12%
Purchase			
Internet Use: Shopping: Gathered	11%	10%	10%
Info. for Shopping			
Internet Use: Research/ Education	10%	10%	10%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Seaboard

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	68%	67%	67%
Dining Out (Not Fast	58%	53%	53%
Food)			
Reading Books	51%	50%	50%
Card Games	43%	40%	41%
Gardening	37%	32%	32%
Go To A Beach/Lake	36%	33%	33%
Board Games	36%	33%	33%
Cooking for Fun	36%	35%	36%
Visit Zoo	21%	20%	20%
Photography	19%	18%	18%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	69%	68%	68%
Gen./Fam. Practitioner	42%	39%	39%
Dentist	26%	24%	25%
Backache	24%	24%	24%
Eye Dr.	20%	20%	20%
None Of These	20%	19%	19%
Hypertension/High Blood	19%	19%	19%
Pressure			
High Cholesterol	18%	17%	18%
Any Arthritis	16%	15%	15%
Overweight (30 Pounds Or More)	15%	15%	15%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	25.83%	25.48%	25.65%
Live Theater	16.86%	15.86%	16.4%
Live Theater Most Often	13.92%	13.16%	13.57%
Rock/Pop Concerts Most	13.89%	13.45%	13.42%
Often			
Comedy Club	7.86%	8.77%	9.14%
Country Concerts Most	7.68%	7.04%	7.14%
Often			
Movies: Comedy	38.94%	38.88%	39.23%
Movies: Action/Adventure	37.68%	37.87%	38.43%
Movies: Fam.	19.29%	19.74%	20.26%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Drama	18.39%	20.4%	20.28%
Movies: Romantic Comedy	18.3%	18.07%	18.46%
Movies: Mystery	15.54%	17.29%	17.11%
MLB Baseball Reg. Season	6.96%	5.72%	6.07%
College Football Reg.	6.19%	5.46%	5.52%
Season			
NFL Football Reg. Season	6%	5.22%	5.56%
College Basketball Reg.	4.18%	4%	3.97%
Season			
Auto Racing Events	3.12%	2.4%	2.65%
NBA Basketball Reg.	3%	2.61%	2.83%
Season			

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	38.02%	36.53%	37.13%
Swimming	35.69%	32.45%	32.61%
Freshwater Fishing	24.82%	22.28%	22.07%
Bowling	23.3%	22.29%	22.55%
Billiards/Pool	20.22%	19.67%	19.83%
Camping Trips	18.99%	14.9%	14.89%
Basketball	15.82%	16.94%	17.05%
Weight Training	15.34%	14.33%	14.78%
Hunting	13.95%	10.82%	10.94%
Jogging/Running	13.08%	13.83%	14.03%
Golf	12.84%	10.94%	11.36%
Mountain/Road Biking	12.42%	10.41%	10.67%
Using Cardio Machine	12.37%	11.64%	11.97%
Baseball	11.6%	12.26%	12.2%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Target Shooting	11.35%	9.08%	9.11%
Football	11.08%	12.52%	12.5%
Stationary Cycling	10.68%	10.45%	10.49%
Backpacking/Hiking	9.75%	8.05%	8.23%
Saltwater Fishing	9.17%	8.82%	8.91%
Volleyball	9%	8.84%	8.84%
Aerobics	8.47%	9.16%	9.28%
Power Boating	7.82%	6.41%	6.68%
Softball	7.81%	7.83%	8.13%
Horseback Riding	7.34%	6.75%	6.79%
Motorcycling	7.11%	6.33%	6.49%
Canoeing/Kayaking	6.82%	5.72%	5.98%
Soccer	6.7%	7.35%	7.46%
Tennis	6.45%	6.48%	6.51%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	
	MILES	MILES	MILES	
Archery	5.91%	4.54%	4.6%	
Yoga	5.59%	5.71%	5.83%	
Fly Fishing	5.24%	4.94%	4.89%	
Roller Skating	4.92%	4.83%	5.03%	
Water Skiing	4.3%	3.75%	3.9%	
Jet Skiing	4.18%	3.72%	3.84%	
Snorkeling	4.17%	3.79%	3.91%	
Ice Skating	4.06%	4.17%	4.35%	
Downhill & X-Country	3.93%	3.51%	3.68%	
Skiing				
Racquetball	3.73%	3.94%	4.03%	

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Snowmobiling	3.54%	3.09%	3.25%
Skateboarding	3.1%	3.05%	3.14%
Hockey	3.02%	3.05%	3.12%
Martial Arts	3%	2.66%	2.73%
Auto Racing	2.76%	2.41%	2.46%
Rock Climbing	2.75%	2.48%	2.6%
Sailing	2.75%	2.7%	2.77%
Snowboarding	2.62%	2.56%	2.68%
Rowing	2.51%	2.43%	2.53%
Surfing & Windsurfing	2.12%	2.1%	2.23%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

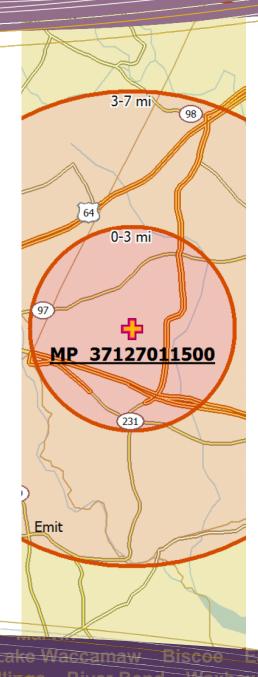
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

∟ake Norman of Catawba

**Newton Grove** 

Candor



### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

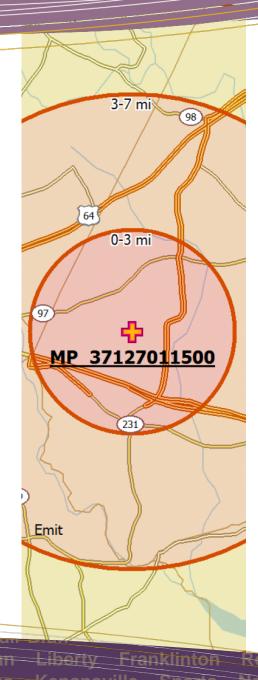
Momever

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Swannanoa

Ansonville Cooleemee

Southport





## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Important Continue Learning New Things	49%	50%	51%
Find It Difficult To Say No To My Kids	42%	40%	40%
Woman's Place Is In The Home	36%	36%	36%
Speak My Mind Even If It Upsets People	34%	36%	36%
Like Control Over People And Resources	34%	37%	36%
Like To Do Unconventional Things	32%	32%	32%
Prefer To Have Few Possessions As Possible	27%	26%	27%
Don't Judge People/Way They Live Life	26%	28%	28%
Money Is Best Measure Of Success	26%	26%	26%
If Won Lottery Would Never Work Again	24%	24%	24%
Too Much Sponsorship In Arts/Sports	23%	26%	26%
Like to Stand Out In A Crowd	21%	21%	21%

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Friends More Important Than	21%	20%	20%
My Fam.			
Rarely Sit Down to a Meal	18%	18%	18%
Together At Home			
Marijuana Should Be Legalized	18%	18%	19%
I Am A Workaholic	16%	20%	20%
Like To Pursue	16%	17%	17%
Challenge/Novelty/Change			
Only Work Current Job for The	14%	15%	15%
Money			
We Should Strive for Equality	12%	14%	14%
for All			
Happy With My Standard Of	9%	10%	10%
Living			
On Whole People Get What	9%	10%	10%
They Deserve			
Indulge My Kids With The Little	9%	9%	9%
Extras			
Little I Can Do To Change My	8%	8%	8%
Life			
I Am A Perfectionist	5%	6%	7%

#### Potential Cultural Themes

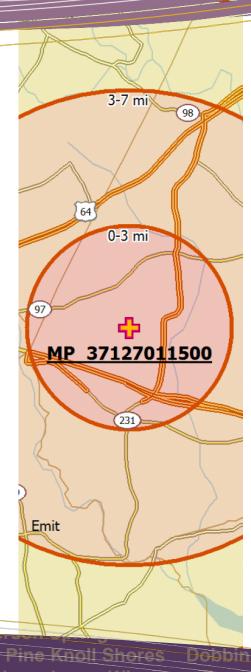
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Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

w Aurora Woodland



## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

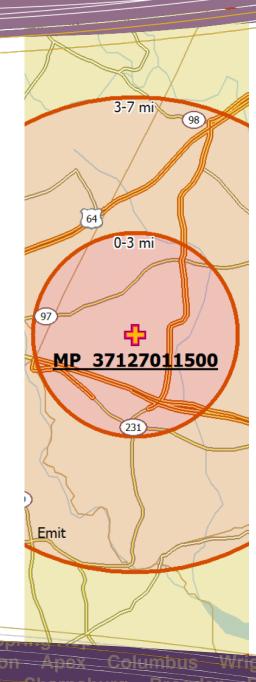
)-3	3-7	
	_	7-10
MILES	MILES	MILES
65%	62%	62%
56%	56%	57%
36%	37%	37%
34%	35%	35%
32%	32%	32%
30%	31%	31%
27%	26%	27%
25%	25%	25%
25%	26%	26%
22%	23%	23%
20%	19%	19%
18%	17%	17%
333333333333333333333333333333333333333	6% 6% 4% 2% 0% 5% 5% 2%	6% 56% 6% 37% 4% 35% 2% 32% 0% 31% 7% 26% 5% 25% 5% 26% 2% 23%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Consider Myself Interested In The Arts	17%	18%	18%
Looking for New Ideas To Improve Home	16%	18%	18%
Is An Important Part Of Who I Am	16%	15%	15%
Real Men Don't Cry	16%	17%	16%
Enjoy Spending Time With My Fam.	14%	13%	13%
Provide My Kids With The Little Extras	12%	15%	15%
Try Not To Worry About The Future	12%	14%	14%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Like Spending Most Time With Fam.	5%	5%	5%
Feel Very Alone In The World	5%	5%	5%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	3%	4%	4%

### Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

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## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	87.88%	87.5%	87.66%
Restaurant-Visit Any			
Fam. Restaurants/Steak	84.46%	82.15%	82.53%
Houses-Visit Any			
McDonald's	59.1%	58.77%	59.13%
Burger King	39.31%	38.97%	38.98%
Subway	32.79%	31.84%	32.1%
Applebee's	32.1%	31.09%	31.23%
Wendy's	31.46%	31.48%	31.71%
Kentucky Fried Chicken (KFC)	31.35%	32.69%	32.47%
Taco Bell	30.55%	30.74%	30.58%
Arby's	25.59%	23.75%	24.16%
Pizza Hut	24.28%	24.77%	24.77%
Olive Garden	20.42%	19.61%	19.58%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Dairy Queen	20.03%	19.11%	18.93%
Cracker Barrel	18.65%	17.69%	17.49%
Sonic	17.71%	18.09%	17.44%
Red Lobster	16.52%	17.23%	17.38%
Chick-Fil-A	15.81%	16.64%	16.85%
Hardee's	14.38%	13.74%	13.34%
Golden Corral	13.86%	15.3%	15.15%
Domino's Pizza	13.57%	15.74%	15.59%
Outback Steakhouse	13.54%	13.67%	13.98%
Ruby Tuesday	12.45%	13.13%	13.27%
IHOP (International House Of	12.4%	13.82%	14.17%
Pancakes)			
Chili's Grill and Bar	12.19%	12.53%	12.87%

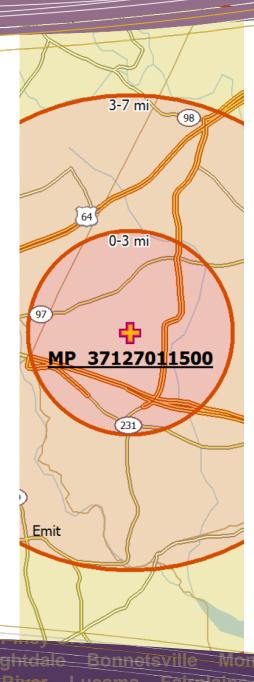
### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Chimney Rock



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	45.79%	41.32%	42.52%
Recycled products	32.37%	27.75%	28.9%
Worked as volunteer (non political)	16.1%	13.64%	14.13%
Engaged in fund raising	11.19%	9.85%	10.16%
Religious club member	7.93%	7.62%	7.87%
Church Board	5.67%	5.79%	6.03%

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to elected offcl about publ bus	5.57%	4.66%	4.9%
Union member	5.45%	4.82%	5.08%
Charitable Organization	5.36%	4.5%	4.64%
Wrote to editor of mag or newspaper	5.15%	4.62%	4.79%
Addressed a public meeting	5.02%	4.38%	4.49%
Took active part in local civic issue	4.56%	4.28%	4.42%

### Communication Media Content

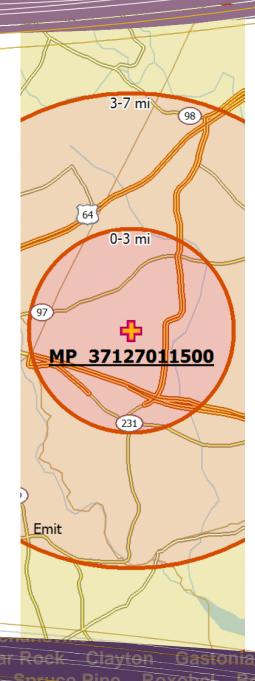
Huntersville

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The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

South Weldon



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**Bent Creek** 

**Mount Gilead** 

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	15.07%	13.75%	14.32%
Children's Books	12.94%	12.32%	12.53%
Mystery	11.24%	10.05%	10.11%
Cookbooks	10.38%	9.46%	9.51%
Religious (not Bibles)	9.68%	9.58%	9.79%
Romance	7.26%	6.88%	6.97%
History	6.31%	5.74%	5.84%
Personal/Business	6.09%	5.46%	5.73%
Self-help			
Biography	5.47%	5.11%	5.34%

James City

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	64.26%	61.82%	62.93%
Gen. Editorial	44.72%	46.32%	46.77%
Womens	40.34%	41.5%	42.31%
Service	35.21%	32.93%	33.26%
Mens	16.79%	17.1%	17.35%
Business/Finance	15.18%	15.7%	16.52%
Fishing/Hunting	15.11%	13.13%	12.93%
Automotive	14.06%	12.6%	12.5%
Health	13.63%	14.09%	14.17%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	54.87%	50.8%	51.53%
Classified	36.11%	34.14%	34.05%
Sport	32.02%	29.59%	30%
Editorial Page	31.81%	28.16%	28.55%
Comics	27.6%	25.25%	25.38%
Business/Finance	25.91%	23.46%	24.34%
Food/Cooking	24.53%	23.12%	23.51%
TV/Radio Listings	23.9%	22.46%	22.73%
Movie Listings & Reviews	23.63%	22%	22.5%
Home/Gardening	21.53%	19.29%	19.79%
Travel	17.85%	16.07%	16.79%
Science/Technology	16.15%	14.09%	14.68%
Fashion	13.63%	13.71%	14.05%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	28.99%	23.86%	23.41%
CHR Contemp Hit Radio	16.46%	16.61%	16.72%
Adult Contemporary	16.38%	13.82%	14.12%
Urban Contemporary	13.36%	21.83%	22.15%
Rock	11.93%	9.36%	9.62%
Oldies	10.25%	9.33%	9.47%
News/Talk	9.6%	7.38%	7.83%
Classic Rock	9.39%	7.08%	7.2%
Alternative	7.33%	5.71%	5.92%
Religious	6.92%	6.47%	6.58%
Variety	6.52%	8.03%	8.32%
Soft Contemporary	5.85%	5.17%	5.48%
Jazz	4.66%	6.95%	7.45%
Gospel	4.15%	5.65%	5.54%
Classic Hits	4.11%	3.19%	3.29%
All News	3.96%	4.64%	5.05%
All Talk	3.14%	2.83%	3.02%
Sports	3.09%	2.75%	2.89%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**Cape Carteret** 

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	64.75%	62.93%	63.46%
Satellite Dish	56.48%	52.44%	52.67%
Soapnet	50.06%	50.11%	50.19%
Other Video-On-Demand	41.26%	42.7%	42.74%
Sci-Fi Channel	37.44%	36.12%	36.64%
Adult Pay Per View TV	35.43%	34.37%	34.55%
MSNBC	34.65%	33.73%	33.78%
Nickelodeon	31.49%	29.21%	29.37%
TV Info From Sunday TV	29.73%	29.53%	29.41%
Magazine			
Subscribe Digital Cable	29.29%	29.68%	30.18%
Adult Swim	26.9%	24.28%	24.99%
TV Info From Newspapers	26.83%	26.24%	26.48%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Nick At Nite	26.22%	25.62%	26.34%
Comedy Central	25.59%	24.56%	25.31%
Hallmark Channel	24.91%	24.03%	24.3%
TCM (Turner Classic	24.67%	24.53%	24.42%
Movies)			
TV Info From Monthly Cable	24%	23.65%	23.71%
Guide			
USA Network	23.22%	22.27%	22.49%
The Golf Channel	21.75%	20.93%	21.41%
BET (Black Entertainment	21.73%	21.11%	21.46%
TV)			
Video-On-Demand Movies	20.94%	19.47%	19.97%
Lifetime	20.77%	20.53%	21.09%
Encore	20.65%	19.01%	19.12%
TV Info From Other	20.13%	20.72%	20.78%

### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

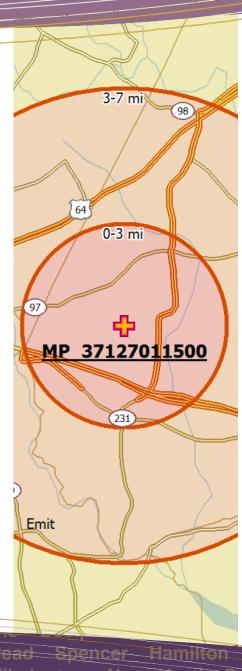
Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Clemmons

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Newland



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	18.68%	16.97%	17.39%
Medium Users (4-6)	9.69%	8.74%	9.01%
Light Users (1-3)	19.89%	18.57%	18.94%
Quintiles (20%)			
Newspaper I (Heavy)	1.23%	1.24%	1.24%
Newspaper II	1.54%	1.54%	1.58%
Newspaper III	2.2%	1.93%	1.94%
Newspaper IV	0.68%	0.68%	0.68%
Newspaper V (Light)	1.29%	0.98%	0.96%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	19.97%	20.96%	20.9%
Magazines II	9.13%	9.34%	9.4%
Magazines III	10.14%	10.63%	10.55%
Magazines IV	11.91%	13%	13%
Magazines V (Light)	0.56%	0.8%	0.85%
Outdoor I (Heavy)	5.03%	6.52%	6.65%
Outdoor II	2.43%	3.17%	3.14%
Outdoor III	3.15%	4.06%	4.02%
Outdoor IV	17.19%	16.94%	16.82%
Outdoor V (Light)	25.02%	23.68%	23.91%
Yellow Pages I (Heavy)	16.3%	16.91%	16.78%
Yellow Pages II	5.57%	6.76%	6.79%
Yellow Pages III	4.51%	6.24%	6.16%
Yellow Pages IV	23.26%	24.15%	24.06%
Yellow Pages V (Light)	2.86%	3.76%	3.65%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	3.18%	2.92%	2.96%
Drive Time III (Medium)	0.78%	0.91%	0.92%
Radio IV & V (Light)	2.4%	2.14%	2.22%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	9.22%	10.59%	10.53%
Radio III (Medium)	4.86%	4.51%	4.61%
Radio IV & V (Light)	3.39%	4.15%	4.08%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	12.9%	12.41%	12.64%
Cable III (Medium)	4.47%	4.53%	4.42%
Cable IV & V (Light)	31.17%	34.13%	34.33%

**Mountain View** 

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	4.15%	3.97%	3.89%
Prime Time III (Medium)	1.95%	1.76%	1.85%
Prime Time IV & V (Light)	8.66%	9.8%	9.66%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	39.8%	39.16%	39.35%
Fringe III (Medium)	54.86%	54.48%	54.05%
Fringe IV (Light)	57.54%	57.06%	57.09%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	12.12%	12.99%	13.07%
All Day III (Medium)	24.47%	24.47%	24.18%
All Day IV (Light)	11.57%	14.69%	14.8%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.97%	11.63%	12.05%
6:00am - 10:00am	12.34%	12.69%	13.23%
10:00am - 3:00pm	4.64%	6.92%	7.14%
3:00pm - 7:00pm	12.59%	13.51%	13.76%
7:00pm - Midnight	10.69%	11.11%	11.56%
Midnight - 6:00am	4.13%	5.45%	5.56%
Weekend Radio			
Listeners			
Dayparts [summary]	14.67%	14.9%	15.32%
6:00am - 10:00am	3.46%	3.57%	3.61%
10:00am-3:00pm	3.55%	3.91%	4.16%
3:00pm - 7:00pm	6.33%	6.46%	6.69%
7:00pm - Midnight	9.15%	9.69%	9.89%
Midnight - 6:00am	9.48%	10.91%	11.22%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	7.6%	6.94%	7.08%
Saturday: 8:00-11:00pm	8.64%	9.07%	9%
Sunday: 7:00-11:00pm	10.2%	9.76%	9.77%
9:00am-1:00pm	26.22%	25.62%	26.34%
9:00am-4:00pm	30.35%	29.77%	30.66%
4:00pm-7:00pm	28.16%	28.6%	29.27%
11:00pm-1:00am	42.24%	42.7%	42.72%
AVG Prime time Mon-Sun	2.46%	3.5%	3.58%

# Potential Weekday & Weekend TV Media Usage:

Vann Crossroads

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	14.65%	14.97%	15.19%
7-9am	19.38%	19.48%	20.03%
9am-12noon	22.27%	21.17%	22%
12noon-4pm	8.08%	8.6%	8.66%
4-6pm	45.67%	45.05%	45.91%
6-7pm	20.54%	18.8%	19.09%
7-7:30pm	1.22%	1.42%	1.53%
7:30-8pm	11.26%	11.86%	11.97%
8-11pm	7.6%	6.94%	7.08%
11pm-12am	34.65%	33.73%	33.78%
11pm-1am	42.24%	42.7%	42.72%
1-6am	26.07%	26.88%	27.89%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	17.32%	16.82%	16.92%
Sat: 10am-1pm	8.05%	9%	8.88%
Sat: 1-4pm	25.37%	24.7%	24.71%
Sat: 4-6pm	6.51%	6.86%	6.93%
Sat: 6-7pm	1.88%	1.75%	1.83%
Sat: 7-8pm	0.6%	0.72%	0.81%
Sat: 8-11pm	8.64%	9.07%	9%
Sat: 11pm-1am	4.61%	5.32%	5.41%
Sat: 1am-7pm	23.22%	22.27%	22.49%
Sun: 7-10am	2.45%	2.42%	2.42%
Sun: 10am-1pm	7.79%	6.78%	6.91%
Sun: 1-4pm	7.18%	6.8%	6.61%
Sun: 4-7pm	14.77%	13.53%	13.52%
Sun: 7-11pm	10.2%	9.76%	9.77%
Sun: 11pm-1am	5.21%	5.65%	5.76%
Sun: 1-7am	23.17%	22.17%	22.28%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Newton

**Ashlev Heights** 



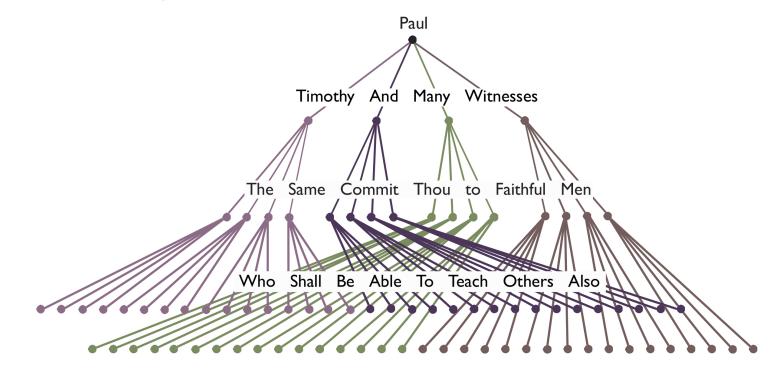
# Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

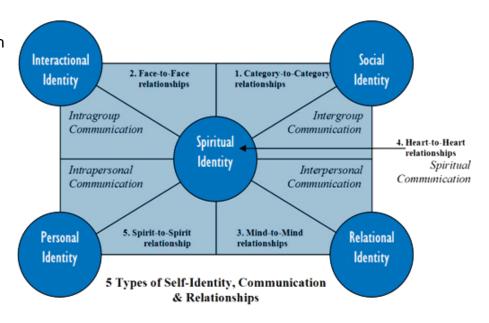


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

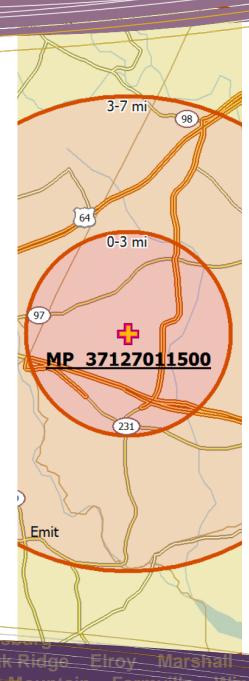
Kenansville

Norwood

**Bent Creek** 

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



## **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

Aberdeen

- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

**Granite Quarry** 

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Social Plains - Zebulon	639 Hagwood Rd Zebulon, NC 27597	1.57 mi	64	Growing
2	Samaria - Middlesex	3752 Samaria Church Ln Middlesex, NC 27557	2.61 mi	109	Plateauing
3	Hales Chapel - Zebulon	13396 NC Highway 39 Zebulon, NC 27597	4.38 mi	216	Growing
4	Pilot - Zebulon	8103 NC 39 Hwy South Zebulon, NC 27597	4.38 mi	187	Growing
5	Union Hope - Zebulon	12712 W NC 97 Zebulon, NC 27597	4.38 mi	100	Plateauing
6	Corinth	13450 NC Highway 96 Zebulon, NC 27597	4.38 mi	134	Plateauing
7	Middlesex - Middlesex	11490 W Stewart St Middlesex, NC 27557	4.80 mi	86	Plateauing
8	Lees Chapel - Middlesex	14551 Taylors Mill Rd Middlesex, NC 27557	4.80 mi	66	Declining
9	Rocky Cross - Middlesex	13452 Burgess Rd Middlesex, NC 27557	4.80 mi	68	Plateauing
10	Antioch - Middlesex	8490 NC Highway 39 Middlesex, NC 27557	4.80 mi	106	Plateauing
11	Pine Ridge - Zebulon	865 Pine Ridge Rd Zebulon, NC 27597	4.85 mi	94	Declining
12	Zebulon - Zebulon	400 N Arendell Ave Zebulon, NC 27597	5.42 mi	366	Plateauing
13	Wakefield Central - Zebulon	308 Proctor St Zebulon, NC 27597	5.91 mi	136	Growing
14	Poplar Spring - Zebulon	89 Brantleytown Rd Zebulon, NC 27597	6.26 mi	108	Growing
15	Victoria En Cristo Hispanic - Bailey	5943 Strickland Rd Bailey, NC 27807	6.46 mi	0	Insufficient Data

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Union Chapel - Zebulon	2437 Zebulon Rd Zebulon, NC 27597	6.77 mi	110	Plateauing
17	Pearce - Zebulon	4634 Pearces Rd Zebulon, NC 27597	6.92 mi	110	Growing
18	Bailey - Bailey	6646 Deans St Bailey, NC 27807	7.03 mi	114	Growing
19	Watkins Chapel - Middlesex	5897 NC Highway 231 Middlesex, NC 27557	7.39 mi	145	Plateauing
20	Little River Baptist Fellowship	4901 Wendell Blvd Zebulon, NC 27591	7.66 mi	25	Insufficient Data
21	Holly Grove - Spring Hope	1640 Holly Rd Spring Hope, NC 27882	7.81 mi	62	Declining
22	New Vision Community	5676 Deans St Bailey, NC 27807	7.89 mi	0	Insufficient Data
23	Bunn - Bunn	106 É Jewitt Ave Bunn, NC 27508	8.36 mi	85	Plateauing
24	Hopkins Chapel - Zebulon	4525 Hopkins Chapel Rd Zebulon, NC 27597	8.43 mi	140	Plateauing
25	Stanhope - Spring Hope	4147 W NC Highway 97 Spring Hope, NC 27882	9.05 mi	45	Plateauing
26	Ephesus - Spring Hope	Highway 581 and Old Spring Hope Rd Spring Hope, NC 27882	9.05 mi	136	Plateauing
27	Peachtree - Spring Hope	3523 N NC Highway 581 Spring Hope, NC 27882	9.05 mi	61	Plateauing
28	Duke Memorial - Spring Hope	3976 N NC Highway 581 Spring Hope, NC 27882	9.05 mi	79	Declining
29	Wendell - Wendell	302 N Pine St Wendell, NC 27591	9.21 mi	265	Plateauing
30	The Passage Church	3401 Wendell Blvd Wendell, NC 27591	9.35 mi	0	Insufficient Data

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Spring Hope First - Spring Hope	111 S Walnut St Spring Hope, NC 27882	9.37 mi	70	Plateauing
32	Bethlehem - Youngsville	1581 Bethlehem Church Rd Youngsville, NC 27596	9.96 mi	78	Declining
33	Baptist Tabernacle - Wendell	1599 NC Highway 231 Wendell, NC 27591	10.06 mi	148	Declining
34	Central - Wendell	11109 Poole Rd Wendell, NC 27591	10.06 mi	438	Plateauing
35	Nobles Chapel - Sims	7330 Old Raleigh Rd Sims, NC 27880	10.28 mi	63	Plateauing
36	Cypress Chapel - Spring Hope	4210 Seven Paths Rd Spring Hope, NC 27882	10.29 mi	20	Growing
37	Hephzibah - Wendell	1794 Wendell Blvd Wendell, NC 27591	10.32 mi	475	Plateauing
38	Cornerstone - Spring Hope	7020 US Highway 64a Spring Hope, NC 27882	10.66 mi	23	Plateauing
39	Sims - Sims	6753 Flat Rock Rd Sims, NC 27880	10.71 mi	37	Insufficient Data
40	Beulah Christian Baptist Church	8225 Mitchell Mill Rd Zebulon, NC 27597	10.83 mi	0	Insufficient Data
41	Rock Spring - Louisburg	34 Rock Springs Church Rd Louisburg, NC 27549	11.19 mi	178	Growing
42	Clydes Chapel - Wendell	16657 Buffalo Rd Wendell, NC 27591	11.94 mi	93	Growing
43	Macedonia - Spring Hope	551 Macedonia Rd Spring Hope, NC 27882	12.07 mi	80	Plateauing
44	Harris Chapel - Youngsville	2960 Tarboro Rd Youngsville, NC 27596	12.47 mi	181	Plateauing
45	Bethany - Wendell	3417 Rolesville Rd Wendell, NC 27591	12.66 mi	146	Plateauing



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**Bryson City** 

Four Oaks