

# MissionSite

top unreached locations



RICHLANDS, NC

CENSUS TRACT: 37133000200

REGION: Region 2: Central Coast

COUNTY: Onslow

SITESCAPE: Townscape

DENSITY PATTERN: I1



In partnership with the:



**Intercultural Institute**  
*for Contextual Ministry*



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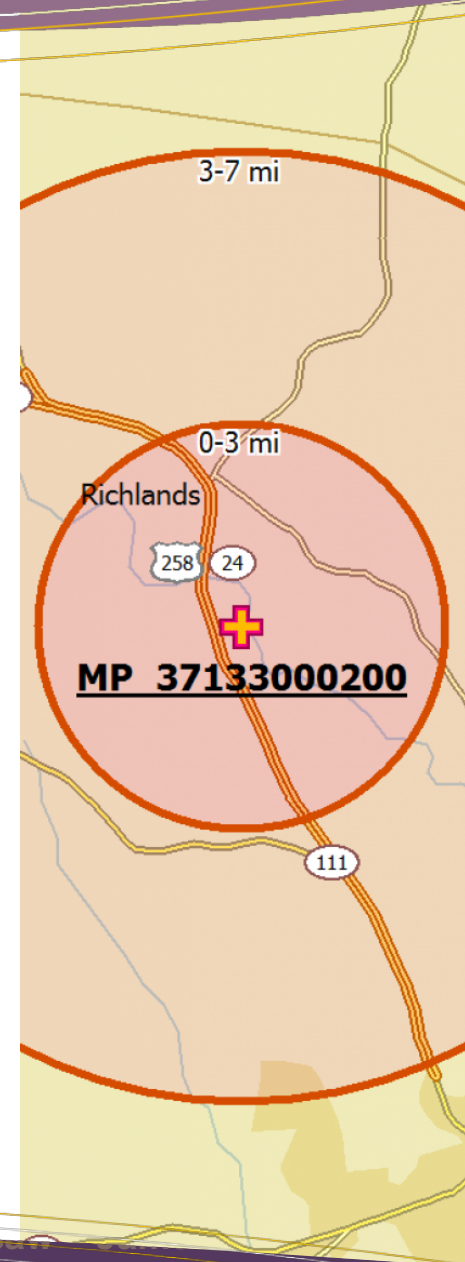
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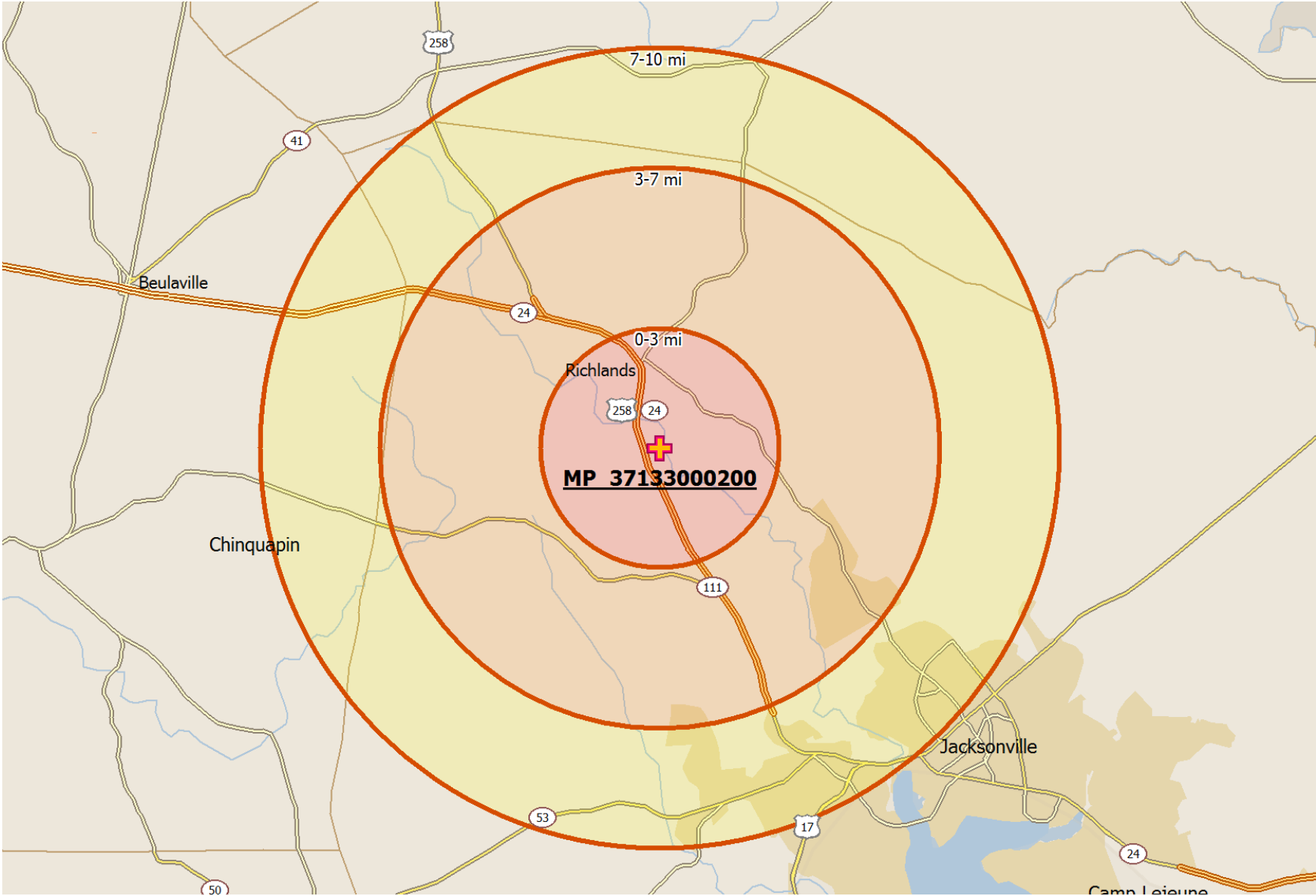
## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37133	Onslow
4	Zipcode	28574	Onslow
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	I1	10000-50000-50000



# Site Location Summary - Map of the Site Location





# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

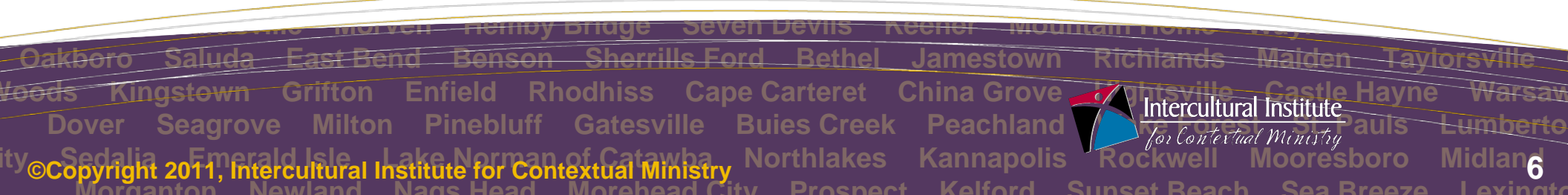
	RURAL / URBAN	CO DE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	5,845	23,098	37,604
2010 Households	2,402	9,215	13,532
2010 Group Quarters Population	0	62	4,668

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	14	20	28
Language Diversity National Index	30	32	38
Foreign Born Diversity National Index	22	43	55
Ancestry Diversity National Index	43	45	44
Racial Diversity National Index	34	45	45



# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False



# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	0	0%
Mainstay Communities	Established, Diverse Households	462	19.23%
Working Communities	Blue-collar, Working Families	387	16.11%
Country Communities	Rural, Agri. & Mining Families	1,368	56.95%
Aspiring Communities	Young Singles / Aspiring-Multihousing	156	6.49%
Urban Communities	High Density, Inner-city Neighborhoods	28	1.17%

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	38,600	1,492	3.87%
Unreached %	65.75%	62.13%	94.5
Religious But NOT Evangelical HH	9,399	341	3.63%
Religious But NOT Evangelical %	16.01%	14.21%	88.75
Spiritual But NOT Relig or Evang HH	5,946	273	4.6%
Spiritual But NOT Relig or Evang %	10.13%	11.38%	112.32
Not Evangelical, Not Interested HH	23,790	878	3.69%
Not Evangelical, Not Interested %	40.52%	36.55%	90.19



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

<b>ECCLESCAPE: CHURCHES</b>	<b>COUNTY</b>	<b>3 MILE RING</b>	<b>PERCENT &amp; INDEX</b>
Num of BCNC Churches	31	1	3.23%
Active BCNC Attenders	6,004	49	0.82%
Active Evangelical Households	5,673	256	4.52%
Active Evangelical Percent	9.66%	10.67%	110.45
Inactive Evangelical Households	14,435	652	4.52%
Inactive Evangelical Percent	24.59%	27.16%	110.46
# New Churches Needed	0	0	0%



# Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

CHURCHES	DIST.	WRSHP AVG	IICM CGR	CHURCHES	DIST.	WRSHP AVG	IICM CGR
1 Bethel	2.19 mi	49	Growing	16 Shiloh - Chinquapin	10.09 mi	121	Growing
2 Rock Creek	4.45 mi	98	Growing	17 New River	10.48 mi	81	Growing
3 Richlands FBC	4.86 mi	255	Declining	18 Korean	10.94 mi	37	Plateauing
4 Bethany	5.70 mi	214	Growing	19 Cedar Fork	11.63 mi	33	Insufficient Data
5 Tar Landing	5.75 mi	232	Declining	20 Hallsville	11.63 mi	80	Plateauing
6 Bethlehem	5.89 mi	504	Plateauing	21 New Hope	11.63 mi	50	Declining
7 Harris Creek	7.42 mi	217	Growing	22 Kellum	11.96 mi	180	Growing
8 Blue Creek	7.66 mi	168	Plateauing	23 New Life	12.21 mi	203	Growing
9 Galilee	7.70 mi	40	Growing	24 Maple Hill	12.42 mi	43	Plateauing
10 Jacksonville FBC	8.05 mi	1,038	Growing	25 Potters Hill	12.66 mi	21	Growing
11 Brookwood	8.78 mi	157	Declining	26 Beulaville - Beulaville	12.95 mi	175	Plateauing
12 Victory	8.83 mi	128	Growing	27 Midville	13.43 mi	44	Declining
13 Seeking Jacksonville	9.99 mi	0	Insufficient Data	28 Centerview	13.54 mi	344	Growing
14 Calvary	10.01 mi	38	Insufficient Data	29 Enon Chapel	16.12 mi	405	Plateauing
15 Sharon - Chinquapin	10.09 mi	114	Plateauing	30 Cabin Missionary - Pink Hill	16.65 mi	60	Insufficient Data



# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

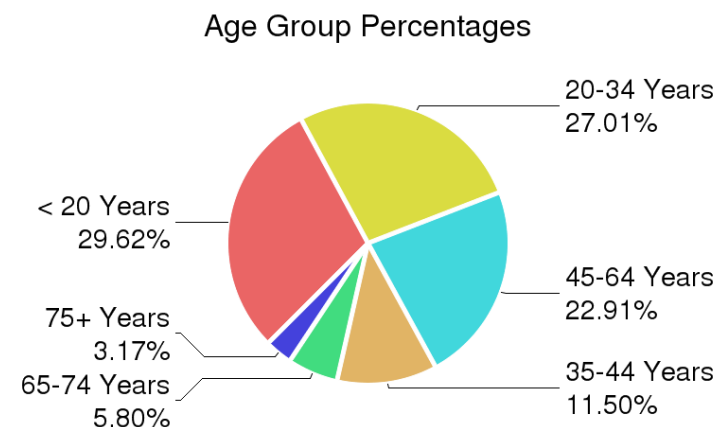




# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	8.52%	8.21%	96.36
4-5 Years	3.15%	3.11%	98.73
6-8 Years	4.31%	4.36%	101.16
9-11 Years	3.62%	4.19%	115.75
12-13 Years	2.13%	2.63%	123.47
14-17 Years	5.45%	4.93%	90.46
18-19 Years	2.7%	2.17%	80.37
0-5 Years	11.67%	11.33%	97.09
6-12 Years	9.01%	9.91%	109.99
13-19 Years	9.21%	8.38%	90.99
< 20 Years	29.89%	29.62%	99.1
20-34 Years	37.86%	27.01%	71.34
35-44 Years	8.9%	11.5%	129.21
45-64 Years	15.9%	22.91%	144.09
65-74 Years	4.46%	5.8%	130.04
75+ Years	3%	3.17%	105.67
Median Age	26	32	123.09
Median Age (Male)	24	29	117.31
Median Age (Female)	28	34	120.53

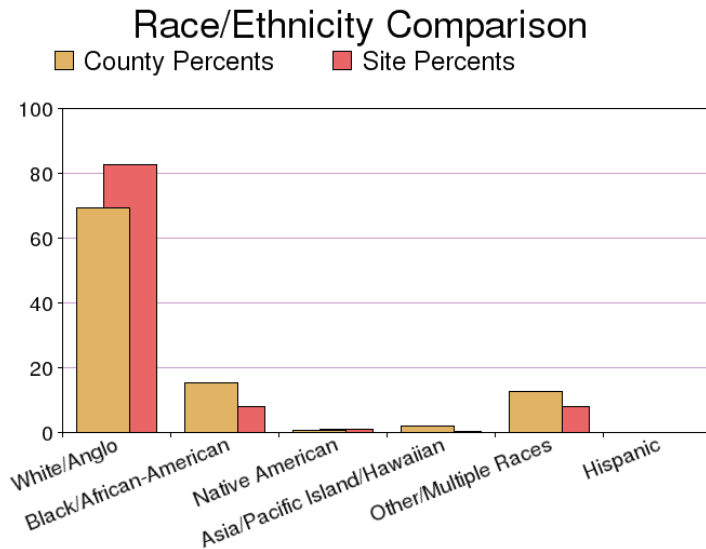
# Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	69.39%	82.72%	119.21
Black, African-American	15.44%	7.9%	51.18
Native American	0.74%	0.87%	117.25
Asian	1.72%	0.33%	18.95
Pacific Island, Hawaiian	0.19%	0.02%	8.79
Other/Multiple Races	12.51%	8.16%	65.22
Hispanic	0%	4.52%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	92,456	3,609	
Less than 9th Grade	3.71%	5.62%	65.92
No High School Diploma	7.24%	8.87%	81.67
High School Graduate	31.21%	33.56%	93.01
Some College, no degree	30.35%	28.48%	106.56
Associate Degree	9.55%	8.98%	106.32
College Degree	12.91%	10.53%	122.59
Graduate/Prof. degree	5.04%	3.96%	127.1





# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	6.95%	7.83%	128.14
\$10,000 to \$19,999	11.78%	11.82%	100.37
\$20,000 to \$29,999	12.55%	10.62%	84.62
\$30,000 to \$49,999	24.16%	23.31%	96.5
\$50,000 to \$59,999	10.25%	10.2%	99.54
\$60,000 to \$69,999	7.62%	7.95%	104.32
\$70,000 to \$79,999	6.44%	6.49%	100.82
\$80,000 to \$89,999	4.82%	4.91%	101.91
\$90,000 to \$99,999	3.09%	3.33%	107.91
\$100,000 to \$124,999	6.31%	7.37%	116.8
\$125,000 to \$149,999	2.71%	5.83%	215.07
\$150,000 to \$199,999	2.42%	0.12%	5.15
\$200,000 to \$249,999	0.41%	0%	0
\$250,000 or more	0.5%	0.17%	33.25
Median Household	44,398	45,625	102.76
Average Household	57,374	56,270	98.08
Per Capita Household	22,350	23,124	103.46
Family/Non-Family Household Income			
Median Family Income	50,862	53,140	104.48
Average Family Income	64,268	63,629	99.01
Median Non-Family Income	29,109	30,203	103.76
Average Non-Family Income	37,930	34,674	91.42

# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
<b>Family Households</b>			
			Index
% Family Households	73.82%	73.98%	100.21
Families with Children	41.32%	40.67%	98.43
Families without Children	32.5%	33.31%	102.47
<b>Non-Family Households</b>			
% Non-Family Households	26.18%	26.02%	99.41
Non-Families with Children	0.11	0.04	36.48
Non-Families without Children	26.06	25.98	99.68
<b>Housing Units</b>			
			Index
Total Housing Units	69,294	2,724	
Vacant percent	15.28%	11.86%	77.62
Owned percent	51.54%	67.91%	131.78%
Rented Percent	33.18%	20.26%	61.07
<b>Households by Size</b>			
			Index
Avg household size	2.49	2.43	97.59
Avg family hh size	2.99	2.91	97.32
Avg non-family hh size	1.09	1.08	99.08
<b>Households By Count of Persons</b>			
			Percent
One	12,809	524	4.09%
Two	20,827	883	4.24%
Three or Four	20,876	859	4.11%
Five+	4,196	135	3.22%

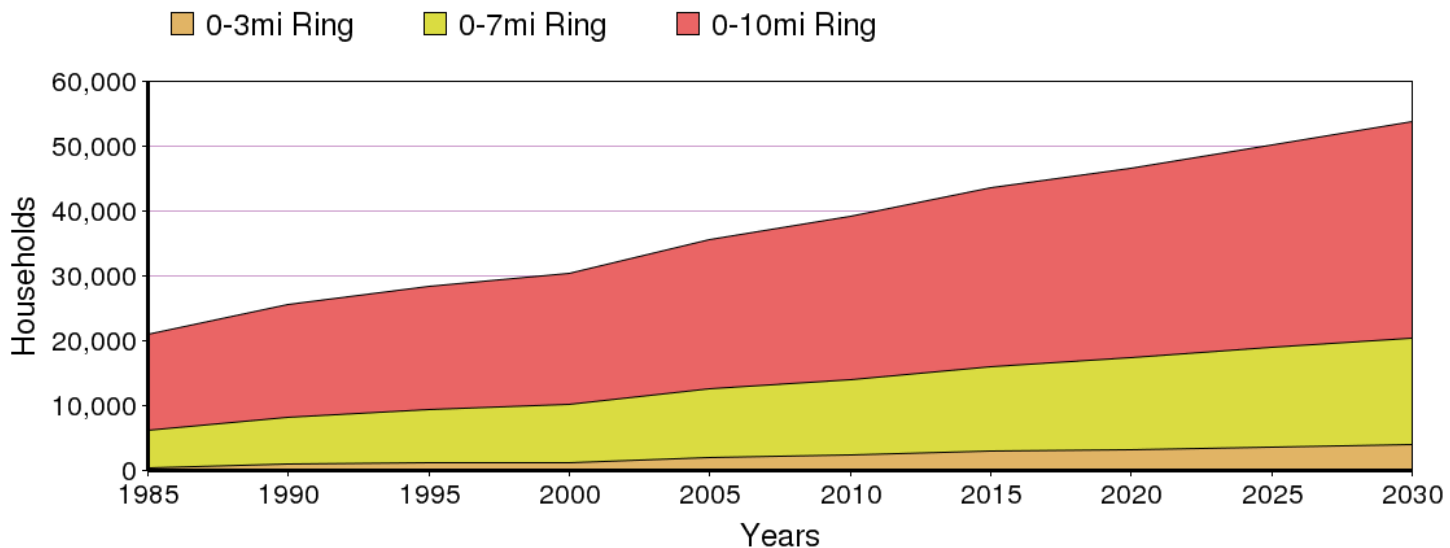
# Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	149,837	2,516	1.68%
2000 Population	150,355	3,447	2.29%
2010 Population	177,779	5,845	3.29%
2015 Population	201,281	7,246	3.6%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	40,658	913	2.25%
2000 Households	48,122	1,294	2.69%
2010 Households	58,708	2,402	4.09%
2015 Households	63,803	2,912	4.56%

Household Change from 1985 to 2030



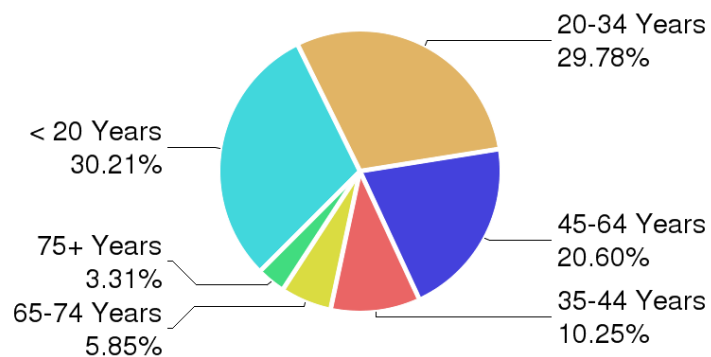
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	8.21%	8.43%	102.68
4-5 Years	3.11%	3.63%	116.72
6-8 Years	4.36%	5.31%	121.79
9-11 Years	4.19%	4.86%	115.99
12-13 Years	2.63%	3.04%	115.59
14-17 Years	4.93%	3.73%	75.66
18-19 Years	2.17%	1.21%	55.76
0-5 Years	11.33%	12.06%	106.44
6-12 Years	9.91%	11.76%	118.67
13-19 Years	8.38%	6.39%	76.25
< 20 Years	29.62%	30.21%	101.99
20-34 Years	27.01%	29.78%	110.26
35-44 Years	11.5%	10.25%	89.13
45-64 Years	22.91%	20.6%	89.92
65-74 Years	5.8%	5.85%	100.86
75+ Years	3.17%	3.31%	104.42
Median Age	26	32	125.74
Median Age (Male)	24	30	121.89
Median Age (Female)	28	34	120.21

Projected Age Group Percentages





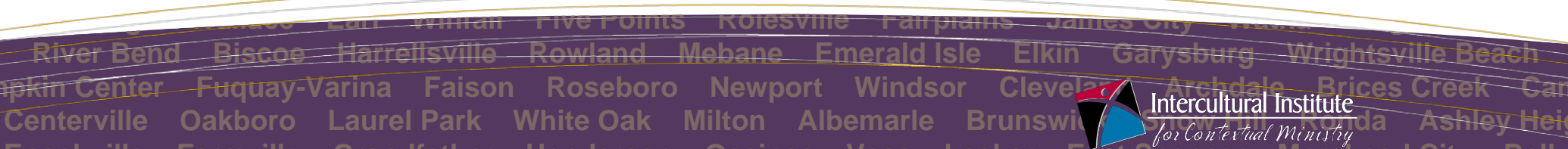
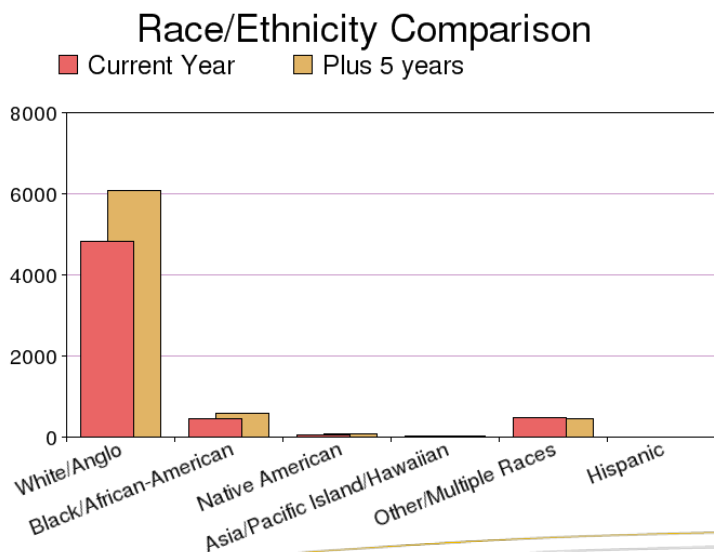
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	82.72%	84.03%	101.59
Black, African-American	7.9%	8.16%	103.19
Native American	0.87%	0.97%	110.72
Asian	0.33%	0.39%	118.88
Pacific Island, Hawaiian	0.02%	0.07%	403.33
Other/Multiple Races	8.16%	6.39%	78.3
Hispanic	0%	0%	0

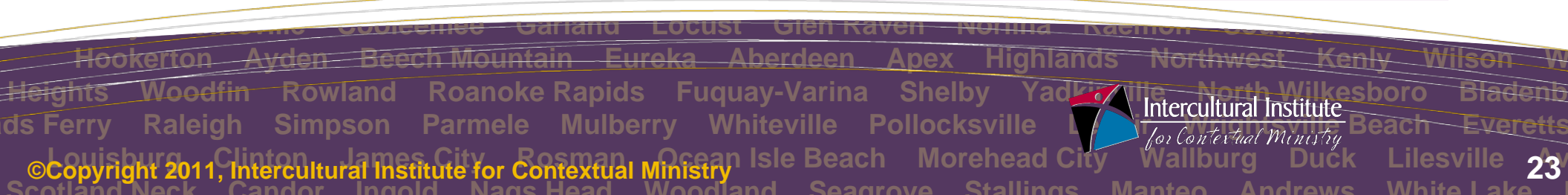
<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	3,609	4,823	
Less than 9th Grade	5.62%	5.25%	93.26
No High School Diploma	8.87%	7.63%	86.05
High School Graduate	33.56%	32.64%	97.26
Some College, no degree	28.48%	28.14%	98.78
Associate Degree	8.98%	9.62%	107.16
College Degree	10.53%	12.07%	114.61
Graduate/Prof. degree	3.96%	4.67%	117.74



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Household Income</b>			
< \$10,000	7.83%	6.8%	86.87
\$10,000 to \$19,999	11.82%	10.68%	90.33
\$20,000 to \$29,999	10.62%	9.1%	85.72
\$30,000 to \$49,999	23.31%	21.43%	91.91
\$50,000 to \$59,999	10.2%	10.61%	104.03
\$60,000 to \$69,999	7.95%	8.48%	106.67
\$70,000 to \$79,999	6.49%	6.97%	90.42
\$80,000 to \$89,999	4.91%	5.84%	100.66
\$90,000 to \$99,999	3.33%	3.4%	102.08
\$100,000 to \$249,999	7.37%	8.45%	114.64
\$125,000 to \$149,999	5.83%	7.38%	126.68
\$150,000 to \$199,999	0.12%	0.17%	137.48
\$200,000 to \$249,999	0%	0%	0
\$250,000 or more	0.17%	0.21%	123.73
Median Household	45,625	51,810	113.56
Average Household	56,270	62,895	111.77
Per Capita Household	23,124	25,276	109.31
<b>Family/Non-Family Household Income</b>			
Median Family Income	53,140	60,925	114.65
Average Family Income	63,629	71,748	112.76
Median Non-Family Income	30,203	33,185	109.87
Average Non-Family Income	34,674	37,473	108.07



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Family Households</b>			
% Family Households	73.98%	72.84%	98.45
Families with Children	40.67	39.01	95.91
Families without Children	33.31	39.29	117.96
<b>Non-Family Households</b>			
% Non-Family Households	26.02%	27.16%	104.39
Non-Families with Children	0.04	0	104.39
Non-Families without Children	25.98	27.16	104.56
<b>Housing Units</b>			
Total Housing Units	2,724	3,311	121.55%
Vacant percent	11.86%	12.05%	101.63
Owned percent	67.91%	66.93%	98.55
Rented Percent	20.26%	21.02%	103.73
<b>Households by Size</b>			
Avg household size	2.43	2.49	102.47%
Avg family hh size	2.91	3.02	103.78%
Avg non-family hh size	1.08	1.06	98.15%
<b>Households By Count of Persons</b>			
One	524	674	128.63%
Two	883	987	111.78%
Three or Four	859	1,057	123.05%
Five+	135	195	144.44%

# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	117	618	1,207
Northern Europe	0	23	47
Western Europe	16	41	53
Southern Europe	3	37	47
Eastern Europe	0	8	6
Other Europe	0	0	0
Eastern Asia	11	88	105
So. Central Asia	0	2	47
SE Asia	6	121	360
Western Asia	0	1	5
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	5	32
Middle Africa	0	0	0
Northern Africa	0	0	7
Southern Africa	0	0	9
Western Africa	2	3	0
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	6	33	141
Central Amer.	68	229	244
South America	2	14	50
North America	3	13	54
Born at sea	0	0	0





# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	3,012	15,882	28,987
Spanish	124	678	1,462
Other Indo-Euro language	43	191	352
French (incl. Patois, Cajun)	26	106	145
French Creole	0	0	0
Italian	0	1	26
Portuguese	0	0	0
German	13	27	81
Yiddish	0	0	0
Other West Germanic	0	0	13
A Scandinavian Language	0	0	20
Greek	0	37	0
Russian	0	1	10
Polish	0	8	13
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	4
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	3	27
Hindi	0	0	13
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	4	8	0
Asian/PI languages	0	0	0
Chinese	1	5	21
Japanese	16	68	162
Korean	2	3	7
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	0	12
Laotian	0	0	0
Vietnamese	3	11	99
Other Asian	0	0	0
Tagalog	4	82	195
Other Pacific Is	0	38	107
Other languages	0	15	53
Navajo	0	5	4
Other Native N. American	0	0	0
Hungarian	0	3	13
Arabic	0	2	3
Hebrew	0	0	0
African languages	0	5	20
Other unspecified	0	0	13

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	2,415	14,333	25,484
Arab	2	10	25
Armenian	0	0	0
Austrian	0	1	19
British	5	22	63
Canadian	0	18	35
Croatian	0	16	7
Czech	0	17	57
Czechoslovak	0	1	6
Danish	2	9	14
Dutch	19	97	268
English	189	1,121	2,390
European	4	25	89
Finnish	0	10	0
French (not Basque)	58	382	623
French Canadian	19	180	182
German	293	1,562	2,611
Greek	0	41	45
Hungarian	6	37	90
Iranian	0	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	171	1,223	2,192
Italian	78	512	1,084
Lithuanian	6	25	69
Norwegian	23	97	79
Polish	19	283	478
Portuguese	0	38	64
Romanian	0	0	0
Russian	0	2	46
Scandinavian	0	0	10
Scotch-Irish	40	309	612
Scottish	26	269	334
Slovak	0	3	15
Subsaharan African	13	60	274
Swedish	8	64	115
Swiss	0	10	55
Ukrainian	0	2	19
US/American	665	2,889	3,895
Welsh	12	57	137
West Indian	5	22	86
Yugoslavian	0	0	19
Other	752	4,918	9,375

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

## *Issues for Your Consideration - continued*

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

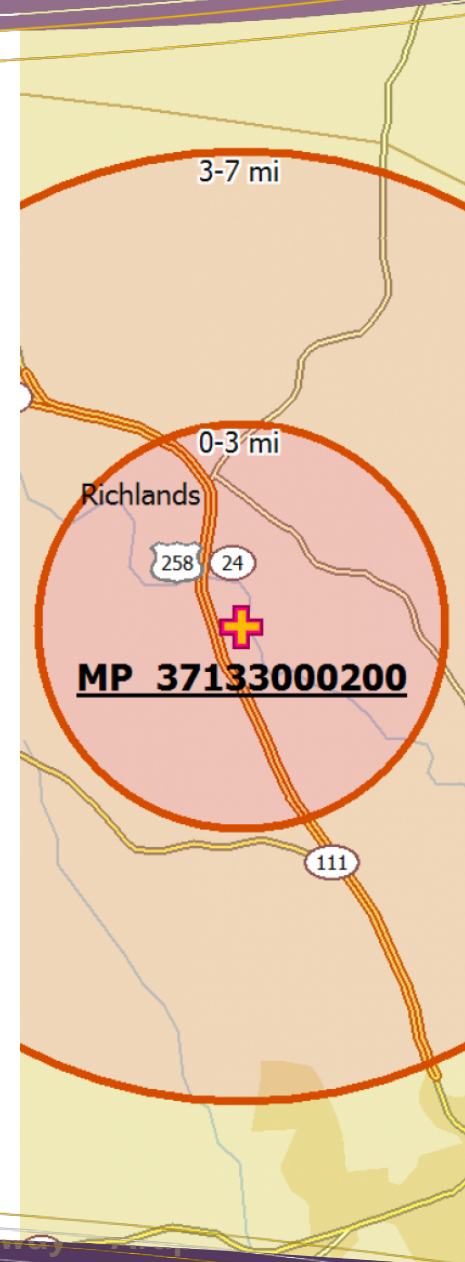




## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscope dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscope report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).



# Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,402	100%	1,492	100%
<b>AFFLUENT SUBURBIA</b>	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
<b>UPSCALE AMERICA</b>	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
<b>SM TOWN SUCCESS</b>	462	19.23%	294	19.71%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	2	0.08%	0	0%
Prime Middle America	0	0%	1	0.07%
Urban Optimists	460	19.15%	0	0%
Family Convenience	0	0%	293	19.64%
Mid-Market Enterprise	0	0%	0	0%



# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,402	100%	1,492	100%
<b>BLUE COLLAR BACKBONE</b>	18	0.75%	12	0.8%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	3	0.12%	2	0.13%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	15	0.62%	10	0.67%
<b>AMER. DIVERSITY</b>	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
<b>METRO FRINGE</b>	369	15.36%	254	17.02%
Steadfast Conservative	320	13.32%	219	14.68%
Moderate Conventionalists	4	0.17%	3	0.2%
Southern Blues	45	1.87%	32	2.14%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

# Unreached Households by Lifestyle Segment

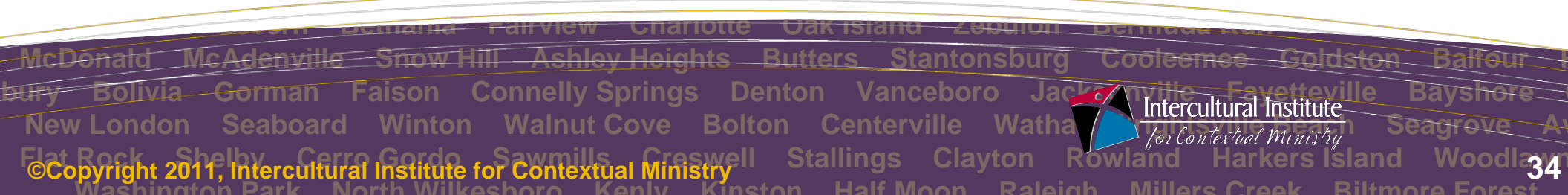
The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	2,402	100%	1,492	100%
REMOTE AMERICA	1,338	55.7%	784	52.55%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	1,334	55.54%	782	52.41%
Coal & Crops	4	0.17%	2	0.13%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	156	6.49%	116	7.77%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	156	6.49%	116	7.77%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	30	1.25%	12	0.8%
Aspiring Hispania	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	30	1.25%	0	0%
Hinterland Fam.	0	0%	12	0.8%

# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	2,402	100%	1,492	100%
<b>STRUGGLING SOCIETIES</b>	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
<b>URBAN ESSENCE</b>	28	1.17%	20	1.34%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	2	0.08%	1	0.07%
Urban Diversity	26	1.08%	19	1.27%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
<b>VARYING LIFESTYLES</b>	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%





# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



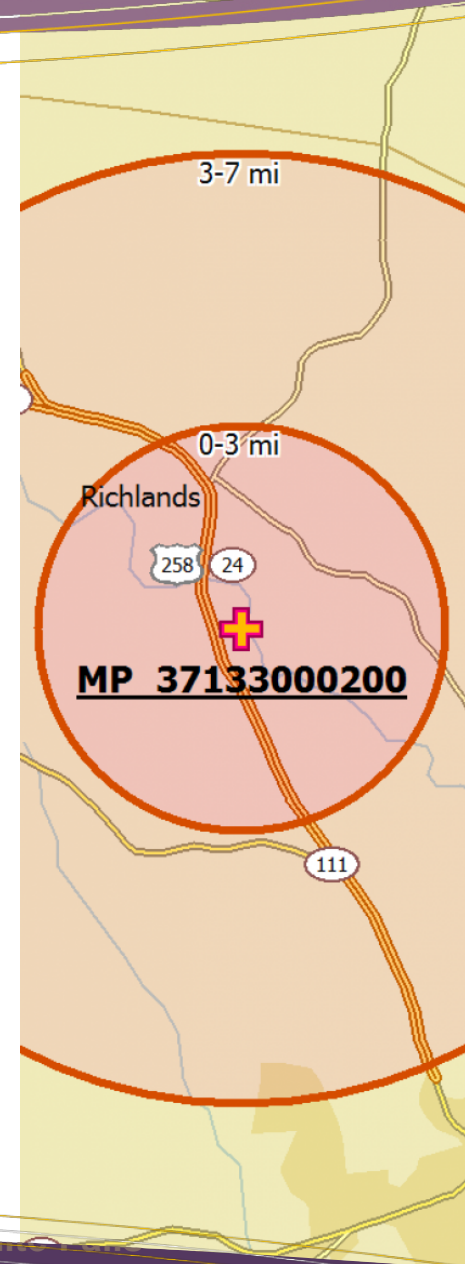
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	84%	80%	79%
Use Comp. for Internet/E-mail	64%	62%	60%
Internet Use: E-Mail	53%	51%	50%
Use Comp. for Comp. Games	44%	41%	40%
Use Comp. for Word Processing	39%	38%	38%
Use Comp. for Banking	37%	35%	34%
Use Comp. for Education	36%	33%	33%
Internet Use: Banking	36%	32%	30%
Use Comp. for Shopping	35%	36%	35%
HH Owns DVD Player	31%	29%	29%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	31%	29%	28%
Use Comp. for Digital Camera Photo Editing	29%	31%	31%
PC-Network-HH Has One	22%	20%	20%
Use Comp. for Accounting	21%	17%	15%
Use Comp. for News/Info./Data Service	20%	21%	22%
Internet Use: Shopping: Made A Purchase	16%	13%	12%
Use Comp. for Personal Financial Mngmnt	14%	13%	13%
HH Owns Video/Webcam	13%	11%	12%
Use Comp. for Filing/DB Mngmnt	12%	12%	11%
Internet Use: Sports	10%	10%	10%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	69%	68%	67%
Dining Out (Not Fast Food)	57%	57%	56%
Reading Books	50%	50%	51%
Card Games	44%	43%	41%
Cooking for Fun	41%	37%	37%
Board Games	39%	36%	35%
Go To A Beach/Lake	36%	36%	35%
Gardening	35%	34%	33%
Visit Zoo	25%	22%	20%
Photography	19%	19%	18%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	70%	68%	67%
Gen./Fam. Practitioner	43%	42%	41%
Backache	26%	24%	23%
Dentist	24%	24%	25%
Eye Dr.	19%	19%	19%
Heartburn	18%	16%	15%
None Of These	18%	19%	20%
High Cholesterol	17%	17%	17%
Hypertension/High Blood Pressure	16%	17%	18%
Overweight (30 Pounds Or More)	15%	15%	14%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	27.7%	26.33%	26.88%
Live Theater	13.7%	15.39%	16.55%
Rock/Pop Concerts Most Often	13.63%	13.55%	14.25%
Live Theater Most Often	11.63%	12.75%	13.69%
Country Concerts Most Often	10.17%	8.81%	7.7%
Comedy Club	8.26%	9.09%	9.43%
Movies: Comedy	39.74%	38.87%	38.48%
Movies: Action/Adventure	39.49%	38.23%	38.35%
Movies: Drama	20.06%	19%	19.01%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Fam.	18.96%	19.2%	19.38%
Movies: Mystery	18.56%	16.85%	16.55%
Movies: Romantic Comedy	17.05%	17.75%	17.84%
MLB Baseball Reg. Season	6.53%	7.05%	7.08%
College Football Reg. Season	5.7%	5.69%	5.62%
NFL Football Reg. Season	4.99%	5.71%	5.95%
College Basketball Reg. Season	4.17%	3.96%	3.76%
College Baseball	3.52%	2.5%	2.01%
Rodeo	3.08%	2.77%	2.47%



# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Swimming	38.5%	36.31%	34.54%
Walking for Exercise	33.51%	35.96%	37.29%
Freshwater Fishing	29.38%	26%	22.32%
Bowling	24.46%	23.44%	22.85%
Billiards/Pool	23.56%	22.01%	21.52%
Camping Trips	17.9%	18.03%	16.88%
Basketball	15.83%	15.91%	15.86%
Weight Training	15.3%	15.32%	15.51%
Football	13.7%	12.66%	12.38%
Hunting	13.09%	12.73%	11.13%
Baseball	12.66%	12.65%	12.68%
Using Cardio Machine	11.73%	12.19%	12.82%
Jogging/Running	11.7%	12.38%	13.11%
Golf	11.55%	11.95%	12.18%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Target Shooting	11.52%	10.86%	10.18%
Mountain/Road Biking	11.12%	11.51%	12.17%
Saltwater Fishing	10.14%	9.54%	8.37%
Stationary Cycling	9.54%	10.15%	11.13%
Volleyball	8.72%	8.74%	8.77%
Horseback Riding	8.32%	7.53%	6.74%
Motorcycling	8.17%	7.42%	6.94%
Backpacking/Hiking	8.06%	8.94%	9.44%
Softball	7.54%	8.05%	7.98%
Soccer	7.23%	6.93%	7.46%
Aerobics	6.74%	7.58%	8.27%
Power Boating	6.45%	6.9%	7.14%
Archery	5.64%	5.53%	5.26%
Tennis	5.52%	6.13%	6.53%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Fly Fishing	5.24%	5.18%	4.99%
Canoeing/Kayaking	5.06%	5.76%	6.05%
Yoga	4.52%	5.32%	6.03%
Roller Skating	3.7%	4.49%	5.1%
Racquetball	3.56%	3.72%	3.94%
Water Skiing	3.48%	3.79%	4.27%
Jet Skiing	2.78%	3.63%	4.16%
Downhill & X-Country	2.6%	3.35%	3.78%
Skiing			
Snowmobiling	2.51%	3.1%	3.33%
Ice Skating	2.43%	3.43%	4.3%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Snorkeling	2.42%	3.58%	3.97%
Sailing	2.2%	2.45%	2.77%
Rowing	1.94%	2.45%	2.62%
Auto Racing	1.86%	2.5%	3%
Skateboarding	1.86%	2.62%	2.82%
Rock Climbing	1.78%	2.58%	3.2%
Hockey	1.65%	2.45%	2.98%
Martial Arts	1.49%	2.37%	3.04%
Snowboarding	1.44%	2.36%	2.88%
Surfing & Windsurfing	1.16%	1.96%	2.34%

## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

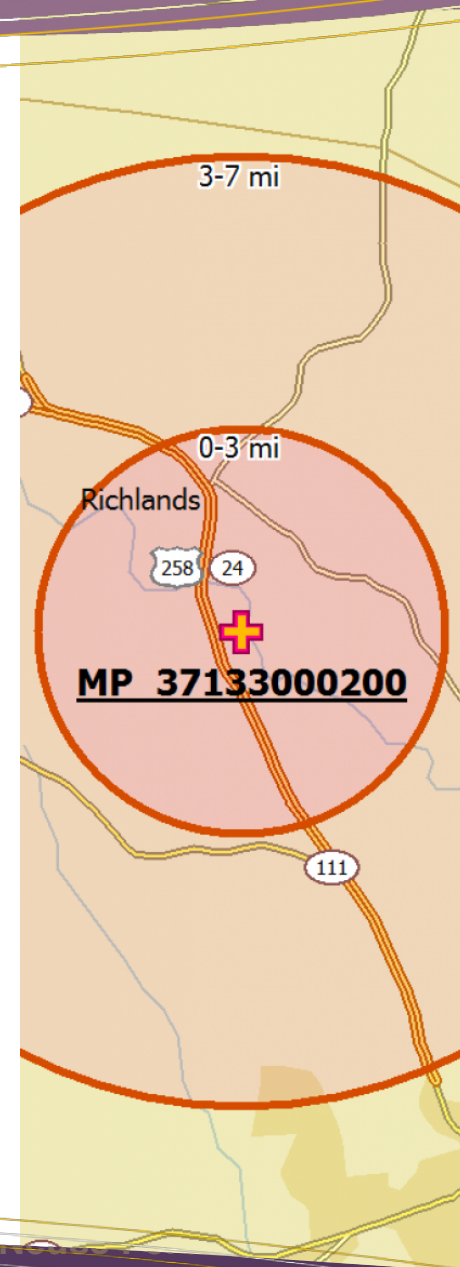
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

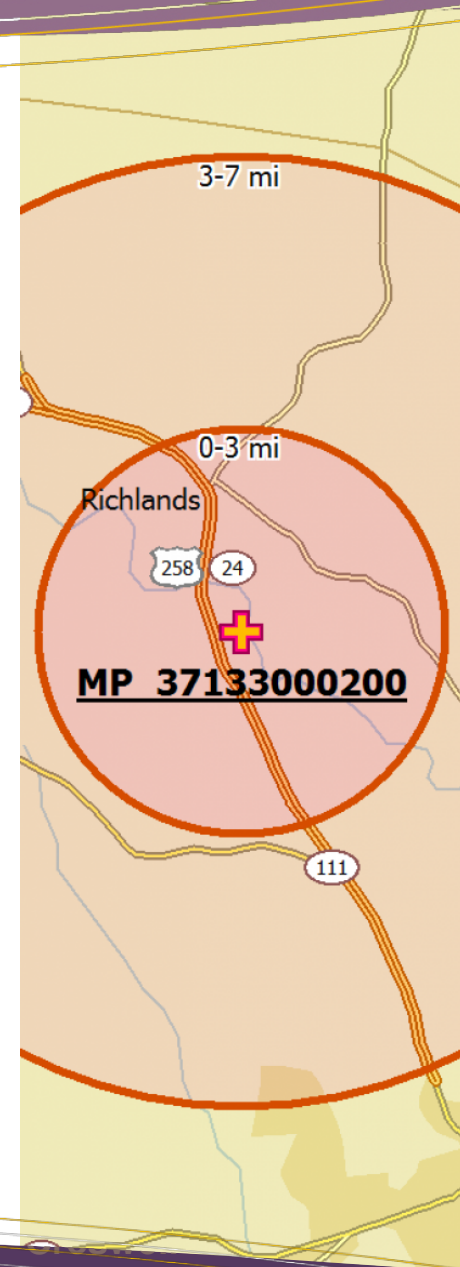
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.





# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	47%	48%	48%
Find It Difficult To Say No To My Kids	43%	41%	39%
Woman's Place Is In The Home	36%	35%	34%
Like To Do Unconventional Things	35%	33%	31%
Like Control Over People And Resources	33%	34%	34%
Speak My Mind Even If It Upsets People	31%	33%	34%
Don't Judge People/Way They Live Life	26%	27%	27%
Money Is Best Measure Of Success	25%	25%	25%
Prefer To Have Few Possessions As Possible	22%	25%	29%
Too Much Sponsorship In Arts/Sports	22%	23%	24%
If Won Lottery Would Never Work Again	21%	23%	25%
Like to Stand Out In A Crowd	20%	21%	20%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Rarely Sit Down to a Meal Together At Home	18%	18%	17%
I Am A Workaholic	17%	18%	18%
Friends More Important Than My Fam.	17%	20%	22%
Marijuana Should Be Legalized	16%	17%	18%
Like To Pursue Challenge/Novelty/Change	14%	16%	17%
Only Work Current Job for The Money	13%	13%	13%
We Should Strive for Equality for All	12%	13%	13%
On Whole People Get What They Deserve	10%	10%	11%
Happy With My Standard Of Living	8%	9%	11%
Indulge My Kids With The Little Extras	8%	9%	9%
Little I Can Do To Change My Life	7%	8%	8%
Willing To Give Up Time With Fam. To Advance	5%	5%	6%

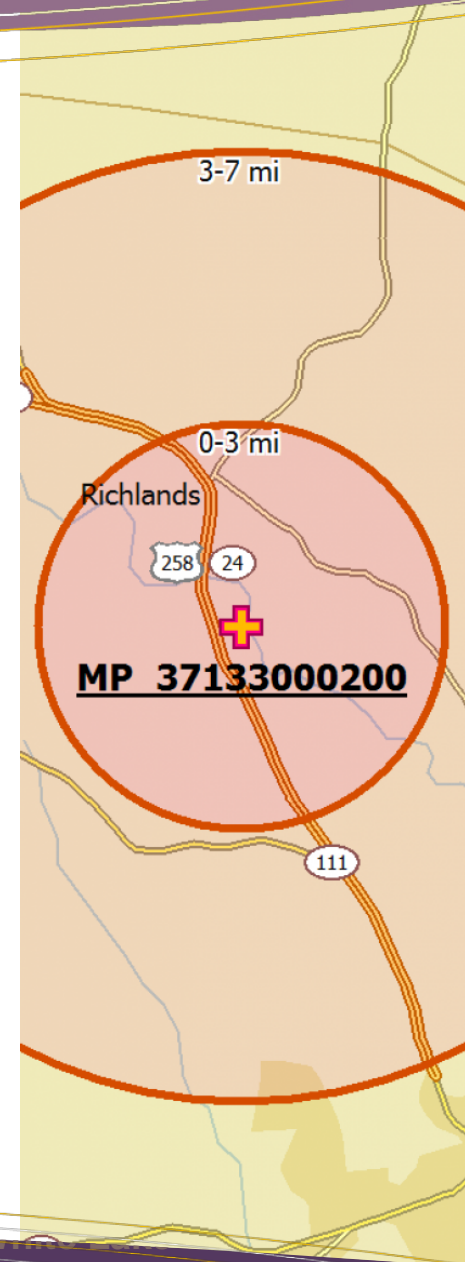




## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



# Potential Cultural Themes:

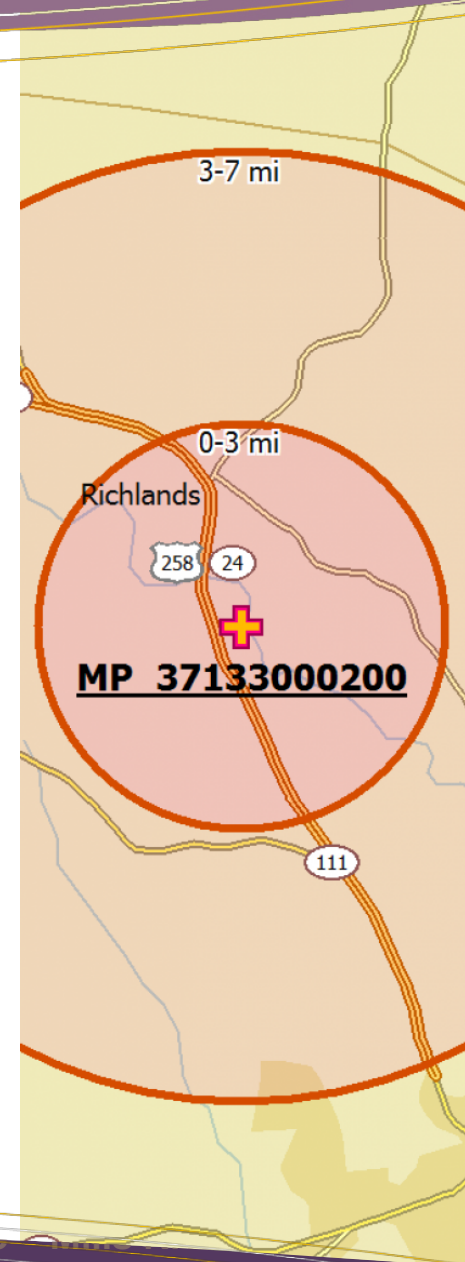
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	68%	65%	62%
You Should Seize Opportunities In Life	56%	56%	56%
Like To Understand About Nature	37%	36%	36%
Prefer Work Part Of Team Than Alone	33%	33%	33%
Important Feel Respected By My Peers	30%	31%	32%
Important To Juggle Various Tasks	27%	28%	29%
People Have To Take Me As They Find Me	24%	23%	22%
Prefer To Have Few Possessions As Possible	22%	25%	29%
Have Keen Sense Of Adventure	22%	24%	25%
Good At Fixing Things	20%	24%	26%
Worried About Pollution Caused By Cars	17%	18%	18%
Looking for New Ideas To Improve Home	16%	17%	17%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Like To Just Enjoy Life	16%	18%	20%
Consider Myself Interested In The Arts	15%	16%	17%
Is An Important Part Of Who I Am	14%	15%	15%
Real Men Don't Cry	14%	15%	15%
Enjoy Spending Time With My Fam.	13%	13%	13%
Try Not To Worry About The Future	12%	12%	13%
Provide My Kids With The Little Extras	11%	12%	13%
Feel Very Alone In The World	4%	5%	5%
Decor Particular Interest To Me	4%	4%	4%
Children Should Be Allowed To Express Themselves	4%	5%	6%
Like Spending Most Time With Fam.	4%	5%	5%
Would Like To Set Up Own Business	2%	3%	3%

## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

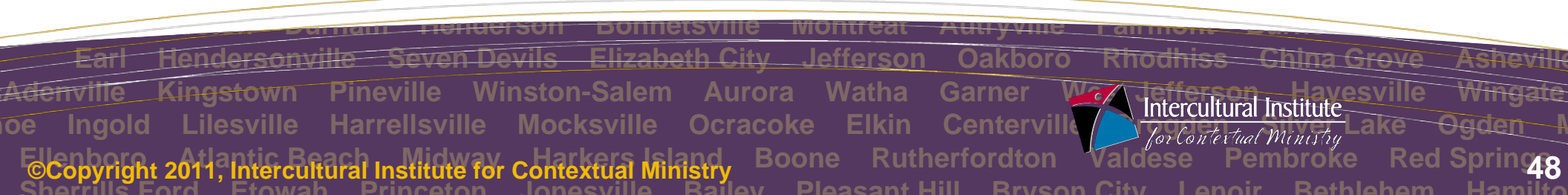


# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	87.46%	87.67%	87.07%
Restaurant-Visit Any			
Fam. Restaurants/Steak	84.88%	84.12%	82.88%
Houses-Visit Any			
McDonald's	62.31%	60.2%	58.33%
Burger King	39.48%	39.01%	39.29%
Applebee's	36.86%	34%	32.67%
Taco Bell	34.2%	32.67%	31.78%
Wendy's	32.24%	31.55%	30.56%
Subway	32.03%	32.25%	31.6%
Kentucky Fried Chicken (KFC)	31.38%	30.35%	29.75%
Arby's	27.41%	25.51%	24.01%
Pizza Hut	24.88%	24.22%	23.82%
Cracker Barrel	22.26%	19.59%	17.71%

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Olive Garden	20.78%	20.32%	20.03%
Dairy Queen	20.74%	19.52%	19.06%
Sonic	19.78%	18.71%	17.47%
Chick-Fil-A	18.23%	17.03%	15.53%
Golden Corral	15.89%	14.78%	14.15%
Hardee's	15.88%	14.34%	12.97%
Ruby Tuesday	15.61%	13.8%	12.4%
Red Lobster	15.59%	15.94%	16.36%
Outback Steakhouse	14.91%	14.34%	14.05%
Domino's Pizza	13.68%	13.92%	15%
Chili's Grill and Bar	13.13%	13.03%	13.36%
IHOP (International House Of Pancakes)	12.91%	13.17%	13.9%



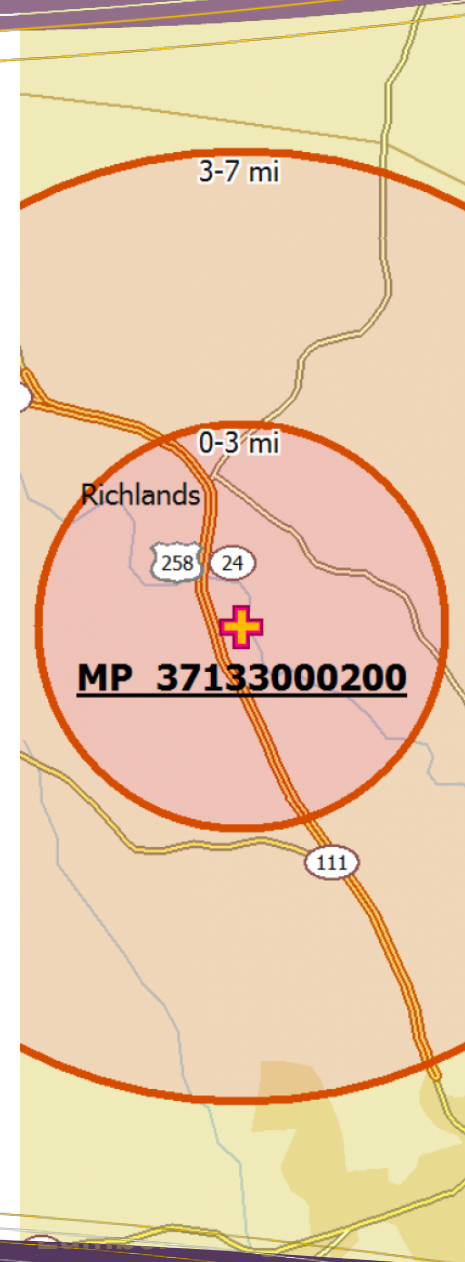


## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!





# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

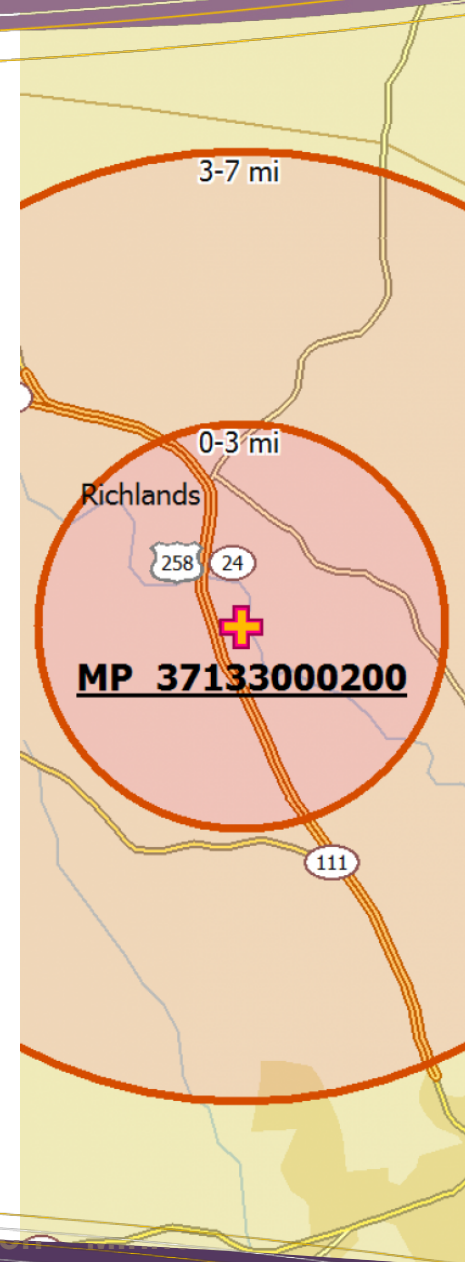
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	40.6%	42.28%	42.79%
Recycled products	28.8%	29.94%	31.13%
Worked as volunteer (non political)	14.62%	14.82%	15.13%
Engaged in fund raising	8.95%	9.75%	9.96%
Religious club member	6.89%	7.32%	7.15%
Charitable Organization	5.05%	4.91%	4.82%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Addressed a public meeting	4.97%	4.6%	4.46%
Union member	4.92%	4.9%	4.91%
Church Board	4.6%	4.84%	4.53%
Wrote to editor of mag or newspaper	4.45%	4.92%	5.24%
Wrote to elected offcl about publ bus	4.22%	5.08%	5.09%
Fraternal order member	4.15%	4.16%	4.28%

# Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

<b>BOOKS</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Novel	13.12%	14.46%	15.15%
Mystery	12.11%	11.61%	11.49%
Children's Books	11.68%	12.24%	12.1%
Cookbooks	10.18%	10.06%	10.15%
Religious (not Bibles)	9.22%	9.62%	9.2%
Romance	7.59%	7.41%	7.01%
History	5.92%	6.31%	6.5%
Supermarket	5.14%	5.17%	5.34%
Personal/Business	5.02%	5.37%	5.6%
Self-help			

<b>MAGAZINES</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Newspaper Distributed	59.83%	62.03%	63.91%
Gen. Editorial	42.75%	43.5%	44.62%
Womens	37.89%	39.52%	40.12%
Service	35.47%	35.45%	34.83%
Fishing/Hunting	15.74%	15.09%	14.06%
Health	15.1%	14.2%	13.92%
Mens	14.73%	16.5%	17.79%
Mature Market	13.48%	12.08%	11.81%
Automotive	13.04%	13.67%	13.98%

# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	53.15%	53.51%	53.39%
Classified	37.41%	36.62%	35.81%
Sport	31.56%	31.01%	30.96%
Editorial Page	31.19%	30.66%	30.02%
Comics	28.56%	27.75%	27.6%
Food/Cooking	25.72%	24.55%	24.35%
TV/Radio Listings	24.26%	23.29%	23.06%
Business/Finance	23.6%	24.46%	25.32%
Movie Listings & Reviews	22.05%	22.67%	23.81%
Home/Gardening	21.14%	20.27%	19.92%
Travel	16.56%	16.55%	16.97%
Science/Technology	13.43%	14.38%	15.13%
Fashion	11.77%	12.69%	12.82%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Country	33.41%	30.2%	26.58%
Adult Contemporary	16.57%	16.62%	16.83%
CHR Contemp Hit Radio	15.31%	16.51%	17.71%
Rock	11.38%	11.81%	12.29%
Urban Contemporary	10.67%	12.61%	13.58%
Oldies	9.32%	9.85%	10.3%
Classic Rock	8.47%	8.98%	9.47%
News/Talk	7.34%	8.38%	9.27%
Religious	6.53%	6.63%	6.36%
Alternative	5.56%	6.97%	7.96%
Soft Contemporary	5.42%	5.86%	5.84%
Variety	5.07%	6.08%	6.99%
Gospel	4.85%	4.48%	3.87%
Classic Hits	4.11%	4.54%	4.51%
Jazz	2.94%	3.61%	3.85%
Public	2.71%	2.39%	2.48%
All News	2.47%	3.22%	3.59%
Sports	2.44%	2.51%	2.72%

# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	62.53%	63.27%	62.83%
Satellite Dish	51.99%	53.13%	52.6%
Soapnet	50.02%	49.55%	49.34%
Other Video-On-Demand	37.41%	39.85%	39.56%
Sci-Fi Channel	35.58%	36.06%	36.08%
MSNBC	33.29%	33.36%	33.29%
Adult Pay Per View TV	32.54%	33.59%	32.47%
TV Info From Sunday TV Magazine	30.94%	29.63%	28.56%
Nickelodeon	30.58%	30.77%	29.64%
Adult Swim	29.17%	28.13%	28.02%
Subscribe Digital Cable	28.78%	27.54%	27.25%
Nick At Nite	28.21%	27.01%	26.56%

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
TV Info From Newspapers	27.16%	26.48%	25.76%
Comedy Central	25.56%	25.48%	26.99%
TV Info From Monthly Cable Guide	25.34%	24.93%	24.28%
TCM (Turner Classic Movies)	24.32%	24.31%	24.42%
Hallmark Channel	23.46%	23.92%	23.17%
USA Network	21.87%	22.19%	21.96%
E (Entertainment TV)	21.47%	19.94%	19.67%
Encore	20.98%	20.58%	20.17%
TV Info From Other	20.39%	20.17%	19.73%
BET (Black Entertainment TV)	20.23%	21.46%	22.57%
ABC Fam.	20.21%	20.58%	22.28%
ESPN2	19.89%	20.2%	20.8%

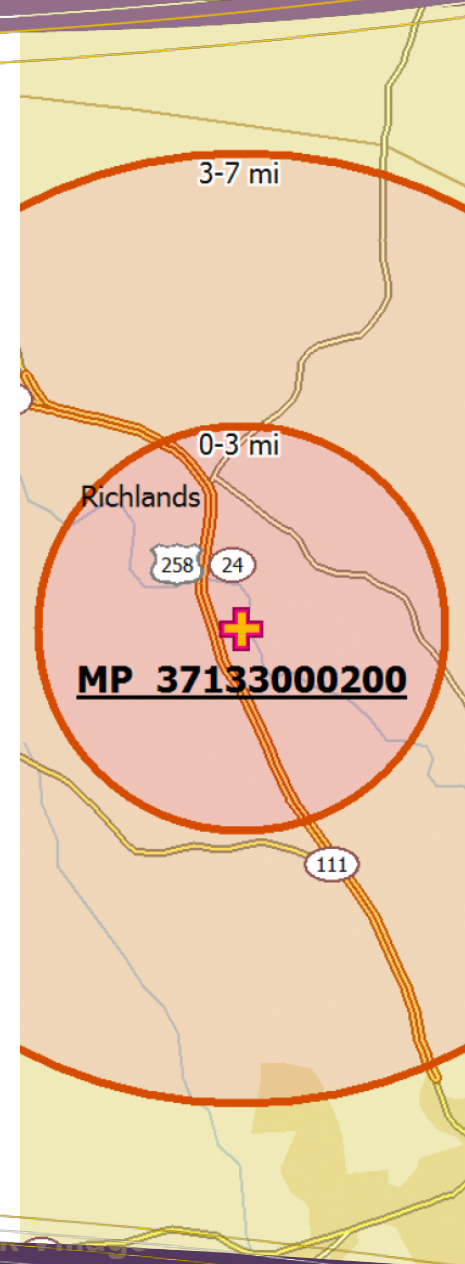


## Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	17.7%	18.1%	18.42%
Medium Users (4-6)	8.77%	9.35%	9.7%
Light Users (1-3)	17.43%	19.15%	19.64%
Quintiles (20%)			
Newspaper I (Heavy)	1.63%	1.67%	1.81%
Newspaper II	2.04%	1.72%	1.69%
Newspaper III	1.65%	1.89%	1.88%
Newspaper IV	0.88%	0.87%	0.82%
Newspaper V (Light)	1.14%	1.14%	1.2%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	22.41%	21.54%	21.33%
Magazines II	9.81%	9.9%	9.57%
Magazines III	10.95%	11.09%	11.09%
Magazines IV	14.18%	13.13%	12.9%
Magazines V (Light)	0.69%	0.63%	0.56%
Outdoor I (Heavy)	3.96%	5.1%	5.88%
Outdoor II	1.7%	2.22%	2.75%
Outdoor III	3.68%	3.46%	3.59%
Outdoor IV	16.38%	16.58%	15.96%
Outdoor V (Light)	22.57%	23.5%	23.45%
Yellow Pages I (Heavy)	17.79%	16.76%	16.23%
Yellow Pages II	6.41%	5.98%	6.06%
Yellow Pages III	3.57%	4.62%	5.38%
Yellow Pages IV	22.56%	23.62%	23.48%
Yellow Pages V (Light)	2.84%	3.2%	3.6%

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.21%	3.49%	3.83%
Drive Time III (Medium)	0.43%	0.69%	0.69%
Radio IV & V (Light)	1.86%	2.25%	2.7%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	11.59%	10.77%	10.29%
Radio III (Medium)	5.37%	5.18%	4.88%
Radio IV & V (Light)	3.47%	3.72%	3.83%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	11.23%	12.6%	12.87%
Cable III (Medium)	4.22%	4.42%	4.54%
Cable IV & V (Light)	29.72%	31.07%	31.39%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.71%	3.84%	3.98%
Prime Time III (Medium)	2.54%	2.27%	2.44%
Prime Time IV & V (Light)	10.42%	10.63%	10.32%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	39.83%	40.05%	38.58%
Fringe III (Medium)	54.56%	53.92%	53.06%
Fringe IV (Light)	58.08%	57.74%	56.12%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	9.84%	11.75%	12.23%
All Day III (Medium)	22.45%	23.66%	23.15%
All Day IV (Light)	11.76%	12.58%	13.39%

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Day-time Radio</b>			
Listeners			
Dayparts [summary]	13.48%	12.38%	12.06%
6:00am - 10:00am	11.73%	11.73%	12.9%
10:00am - 3:00pm	4.1%	5.1%	6.3%
3:00pm - 7:00pm	12.37%	13.01%	13.91%
7:00pm - Midnight	10.99%	10.87%	11.33%
Midnight - 6:00am	3.62%	4.19%	4.85%
<b>Weekend Radio</b>			
Listeners			
Dayparts [summary]	17.89%	16.16%	15.95%
6:00am - 10:00am	5.56%	4.29%	4.13%
10:00am-3:00pm	2.99%	3.52%	4.32%
3:00pm - 7:00pm	6.89%	6.72%	6.8%
7:00pm - Midnight	10.81%	10.16%	9.73%
Midnight - 6:00am	11.63%	10.23%	10.65%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Prime Time TV Viewers</b>			
8:00-11:00pm	7.05%	7.63%	7.66%
Saturday: 8:00-11:00pm	10.94%	9.22%	8.4%
Sunday: 7:00-11:00pm	11.25%	10.72%	10.6%
9:00am-1:00pm	28.21%	27.01%	26.56%
9:00am-4:00pm	33%	31.21%	30.57%
4:00pm-7:00pm	26.15%	27.08%	27.4%
11:00pm-1:00am	41.48%	41.01%	41.09%
AVG Prime time	2.4%	2.52%	2.8%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	15.43%	15.57%	16.67%
7-9am	19.89%	20.2%	20.8%
9am-12noon	24.45%	22.95%	22.32%
12noon-4pm	8.55%	8.27%	8.25%
4-6pm	41.13%	43.19%	43.13%
6-7pm	19.94%	19.8%	19.07%
7-7:30pm	0.64%	1.13%	1.34%
7:30-8pm	11.2%	11.32%	11.05%
8-11pm	7.05%	7.63%	7.66%
11pm-12am	33.29%	33.36%	33.29%
11pm-1am	41.48%	41.01%	41.09%
1-6am	23.17%	25.71%	27.94%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	18.55%	17.55%	17.28%
Sat: 10am-1pm	9.63%	8.52%	7.89%
Sat: 1-4pm	25.5%	25.05%	24.48%
Sat: 4-6pm	6.75%	6.62%	6.24%
Sat: 6-7pm	2.12%	1.87%	1.81%
Sat: 7-8pm	0.31%	0.64%	0.78%
Sat: 8-11pm	10.94%	9.22%	8.4%
Sat: 11pm-1am	4.78%	4.76%	4.65%
Sat: 1am-7pm	21.87%	22.19%	21.96%
Sun: 7-10am	2.21%	2.46%	2.55%
Sun: 10am-1pm	8.9%	8.19%	7.76%
Sun: 1-4pm	9.21%	7.78%	6.96%
Sun: 4-7pm	15.87%	15.11%	14.55%
Sun: 7-11pm	11.25%	10.72%	10.6%
Sun: 11pm-1am	7.23%	6.39%	6.22%
Sun: 1-7am	26.17%	24.01%	23.2%



# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*

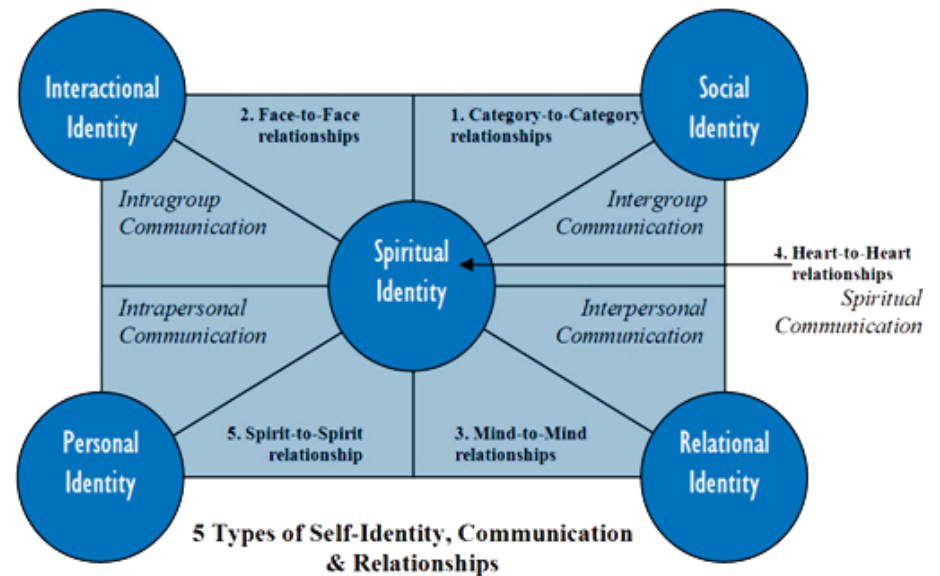


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



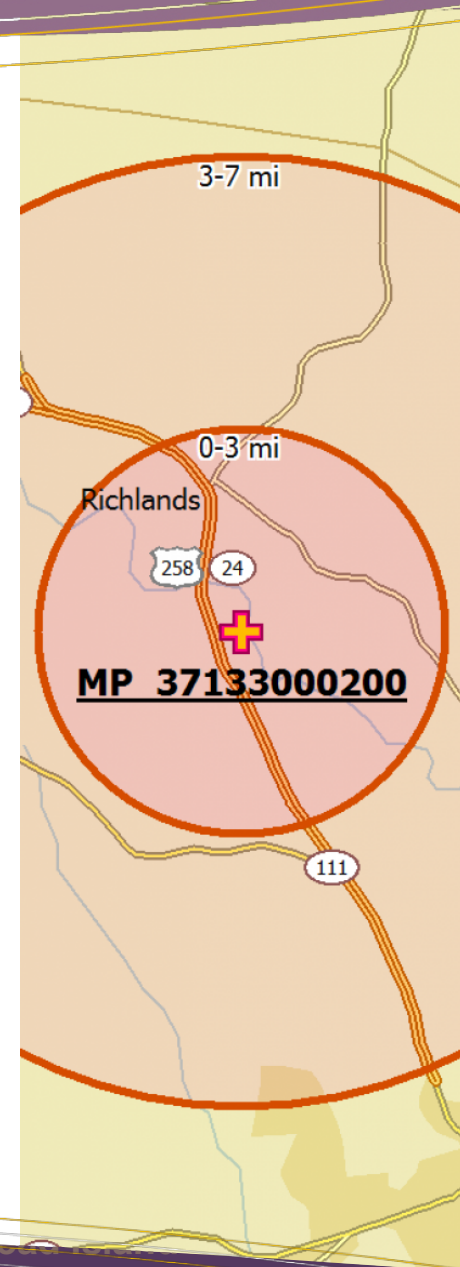


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. SITESCAPE definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at [APEPT.org](http://APEPT.org)
- Custom reports at [MissionalContext.org](http://MissionalContext.org)
- Custom mapping at [MissionalCulturescape.org](http://MissionalCulturescape.org)
- Missional information at [MissionalCyclopedia.org](http://MissionalCyclopedia.org)
- Networking & Zipcode level data at [MissionalCorps.org](http://MissionalCorps.org)
- Information on top lifestyle groups at [MissionalZipcode.org](http://MissionalZipcode.org)





# Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	Bethel	173 Briarneck Rd Jacksonville, NC 28540	2.19 mi	49	Growing
2	Rock Creek	6099 Gum Branch Rd Jacksonville, NC 28540	4.45 mi	98	Growing
3	Richlands FBC	100 Rand St Richlands, NC 28574	4.86 mi	255	Declining
4	Bethany	1077 Nine Mile Rd Richlands, NC 28574	5.70 mi	214	Growing
5	Tar Landing	3884 Richlands Hwy Jacksonville, NC 28540	5.75 mi	232	Declining
6	Bethlehem	4764 Gum Branch Rd Jacksonville, NC 28540	5.89 mi	504	Plateauing
7	Harris Creek	108 Harris Creek Rd Jacksonville, NC 28540	7.42 mi	217	Growing
8	Blue Creek	1251 Burgaw Hwy Jacksonville, NC 28540	7.66 mi	168	Plateauing
9	Galilee	1522 Burgaw Hwy Jacksonville, NC 28540	7.70 mi	40	Growing
10	Jacksonville FBC	1985 Gum Branch Rd Jacksonville, NC 28540	8.05 mi	1,038	Growing
11	Brookwood	903 Henderson Dr Jacksonville, NC 28540	8.78 mi	157	Declining
12	Victory	1830 Wilmington Hwy Jacksonville, NC 28540	8.83 mi	128	Growing
13	Seeking Jacksonville	105 Jean Cir Jacksonville, NC 28540	9.99 mi	0	Insufficient Data
14	Calvary	122 Thompson St Jacksonville, NC 28540	10.01 mi	38	Insufficient Data
15	Sharon - Chinquapin	2775 S NC 41 50 Hwy Chinquapin, NC 28521	10.09 mi	114	Plateauing



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	Shiloh - Chinquapin	4601 S NC 50 Hwy Chinquapin, NC 28521	10.09 mi	121	Growing
17	New River	1310 Hargett St Jacksonville, NC 28540	10.48 mi	81	Growing
18	Korean	99 University Dr Jacksonville, NC 28546	10.94 mi	37	Plateauing
19	Cedar Fork	668 Cedar Fork Church Rd Beulaville, NC 28518	11.63 mi	33	Insufficient Data
20	Hallsville	1291 Hallsville Rd Beulaville, NC 28518	11.63 mi	80	Plateauing
21	New Hope	4317 E Nc 24 Hwy Beulaville, NC 28518	11.63 mi	50	Declining
22	Kellum	1175 Kellum Loop Rd Jacksonville, NC 28546	11.96 mi	180	Growing
23	New Life	49 Village Dr Jacksonville, NC 28546	12.21 mi	203	Growing
24	Maple Hill	4501 NC Highway 50 Maple Hill, NC 28454	12.42 mi	43	Plateauing
25	Potters Hill	181 Pink Hill Rd Pink Hill, NC 28572	12.66 mi	21	Growing
26	Beulaville - Beulaville	601 E Main St Beulaville, NC 28518	12.95 mi	175	Plateauing
27	Midville	10 East Dr Jacksonville, NC 28546	13.43 mi	44	Declining
28	Centerview	1165 Piney Green Rd Jacksonville, NC 28546	13.54 mi	344	Growing
29	Enon Chapel	102 Barbara Ave Midway Park, NC 28544	16.12 mi	405	Plateauing
30	Cabin Missionary - Pink Hill	1989 Sarecta Rd Pink Hill, NC 28572	16.65 mi	60	Insufficient Data

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Bethel - Pink Hill	236 Jonestown Rd Pink Hill, NC 28572	17.78 mi	105	Plateauing
32	Grants Creek	1401 Old 30 Rd Maysville, NC 28555	17.89 mi	197	Growing
33	Piney Grove - Pollock	282 Piney Grove Rd Pollocksville, NC 28573	18.94 mi	26	Growing
34	Memorial	904 Main St Maysville, NC 28555	19.35 mi	60	Growing
35	Maysville FBC	201 Main St Maysville, NC 28555	19.55 mi	169	Plateauing
36	Trenton Baptist	206 W Jones St Trenton, NC 28585	19.69 mi	55	Declining
37	Poston Deaf Mission - Wallace	4121 S NC Highway 11 Wallace, NC 28466	20.52 mi	0	Insufficient Data
38	Poston - Wallace	4121 S NC Highway 11 Wallace, NC 28466	20.52 mi	104	Plateauing
39	Deep Run First - Deep Run	3611 Nc Highway 11 S Deep Run, NC 28525	20.95 mi	178	Plateauing
40	Island Creek - Rose Hill	237 Pasture Branch Rd Rose Hill, NC 28458	21.19 mi	99	Declining
41	Salem	198 Sneads Ferry Rd Sneads Ferry, NC 28460	21.66 mi	228	Insufficient Data
42	The Isle of Topsail Church - Surf City	110 N River Dr Surf City, NC 28445	22.09 mi	0	Insufficient Data
43	Providence	406 E Ocean Rd Holly Ridge, NC 28445	22.09 mi	175	Plateauing
44	North Topsail Shores	808 Old Folkstone Rd Sneads Ferry, NC 28460	22.44 mi	70	Growing
45	Pollocksville - Pollocksville	408 Green Hill St Pollocksville, NC 28573	22.62 mi	65	Growing



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit [www.iicm.net](http://www.iicm.net).

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