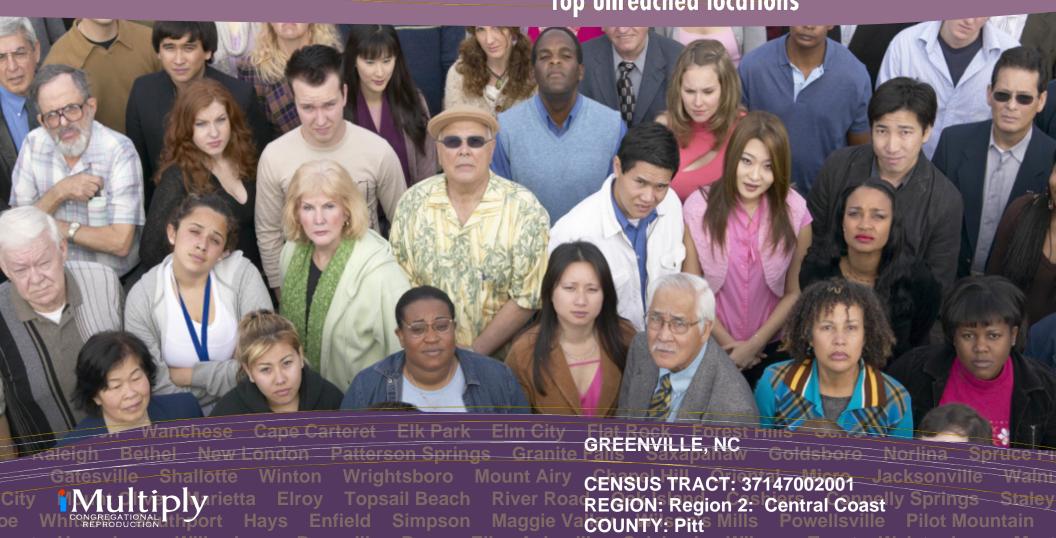
# MissionSite top unreached locations



In partnership with the: Star Glen Alpine Intercultural Institute for Contextual Ministry Ranlo

Silver Ci

Hertford Elon Candor

Vanceboro Wilkesboro Boonville Banner Elk AshevilsITESCAPE: Townscape Toast



Minnesott Beach *l*arsaw

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nd©Copyright 2011 the cultural Institute for Contextual Ministry and

Atlantic B DENSITY PATTERN: E3ish

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#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37147	Pitt
4	Zipcode	27834	Pitt
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.15	Small towns adjacent to a large town
8	Sitescape Density Pattern	E3	10000-100000-50000

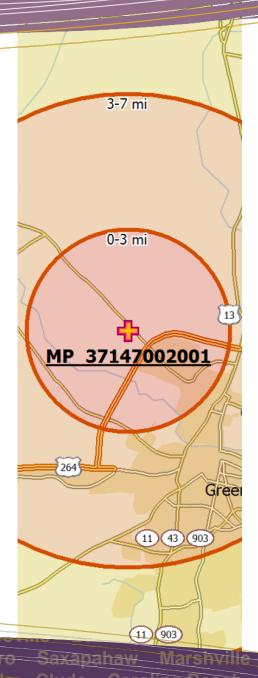
Bowmore

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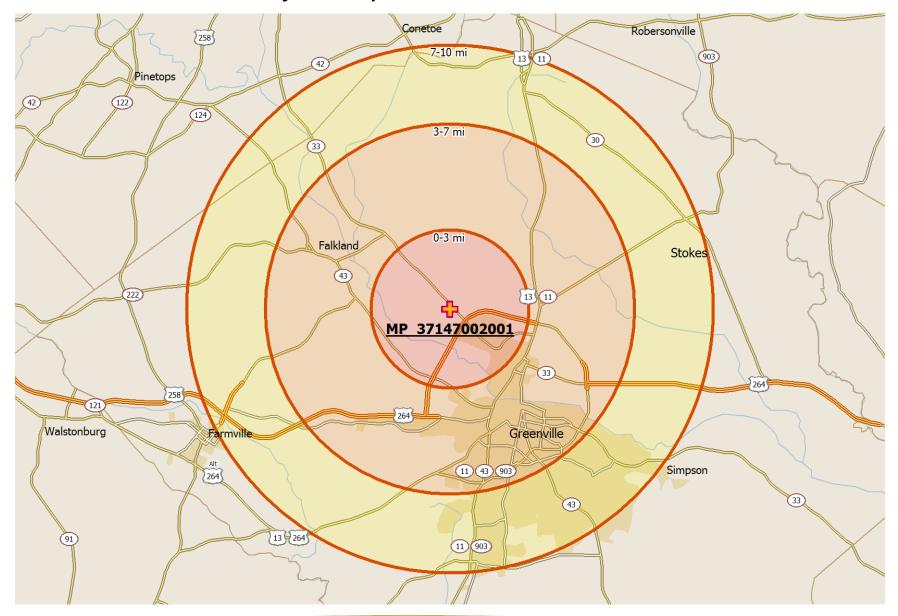
Cashiers

Kenansville

**River Bend** 



# Site Location Summary - Map of the Site Location



aven Lakes Rowland Oak Ridge Kings Mountain Washingto

### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	COD E	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5	NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	7,858	47,323	59,547
2010 Households	2,578	19,343	26,582
2010 Group Quarters Population	31	5,308	919

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	22	35	35
Language Diversity National Index	51	29	29
Foreign Born Diversity National Index	1	83	82
Ancestry Diversity National Index	6	26	43
Racial Diversity National Index	80	67	49

### Site Location Summary - County Environment

**Love Valley** 

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	202	7.84%
Mainstay Communities	Established, Diverse Households	20	0.78%
Working Communities	Blue-collar, Working Families	28	1.09%
Country Communities	Rural, Agri. & Mining Families	37	1.44%
Aspiring Communities	Young Singles / Aspiring-Multihousing	177	6.87%
Urban Communities	High Density, Inner-city Neighborhoods	2,113	81.96%

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

**Montreat** 

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	48,150	1,772	3.68%
Unreached %	71.09%	68.73%	96.68
Religious But NOT Evangelical HH	14,205	707	4.98%
Religious But NOT Evangelical %	20.97%	27.44%	130.83
Spiritual But NOT Relig or Evang HH	7,013	52	0.74%
Spiritual But NOT Relig or Evang %	10.35%	2.02%	19.54
Not Evangelical, Not Interested HH	27,384	1,116	4.07%
Not Evangelical, Not Interested %	40.43%	43.28%	107.04



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	23	0	0%
Active BCNC Attenders	2,217	0	0%
Active Evangelical Households	8,594	353	4.11%
Active Evangelical Percent	12.69%	13.71%	108.03
Inactive Evangelical Households	10,987	452	4.11%
Inactive Evangelical Percent	16.22%	17.53%	108.07
# New Churches Needed	11	1	11.86%



### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR			CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Whole Life Christian Center	3.44 mi	0	Insufficient Data	1	6	Winterville - Winterville	10.72 mi	161	Plateauing
2	Integrity Baptist Church	6.16 mi	0	Insufficient Data	1	7	Fountain - Fountain	11.04 mi	44	Growing
3	Arlington Blvd - Greenville	6.25 mi	73	Plateauing	1	8	Eagles - Macclesfield	12.29 mi	57	Declining
4	Immanuel - Greenville	6.92 mi	169	Declining	1	9	Mildred Missionary - Tarboro	12.41 mi	81	Plateauing
5	Korean Mission - Greenville	6.92 mi	32	Insufficient Data	2	20	Pactolus - Greenville	12.63 mi	79	Plateauing
6	Village Church at Greenville	6.94 mi	0	Insufficient Data	2	21	Robersonville First - Robersonville	13.65 mi	85	Declining
7	Oakmont - Greenville	7.62 mi	618	Plateauing	2	22	Webbs Chapel - Macclesfield	13.81 mi	84	Declining
8	The Memorial - Greenville	7.69 mi	342	Plateauing	2	23	Ayden First - Ayden	14.13 mi	65	Plateauing
9	Hispanic Mission of Greenville	7.69 mi	45	Plateauing	2	24	Pinetops - Pinetops	14.26 mi	141	Plateauing
10	Ignite Church	7.71 mi	0	Insufficient Data	2	25	Family Bapt Church - Ayden	16.11 mi	0	Plateauing
11	Stokes - Stokes	9.94 mi	26	Declining	2	26	Hispanic Mission - Tarboro	16.52 mi	30	Growing
12	Bethel - Bethel	9.95 mi	96	Declining	2	27	Tarboro First - Tarboro	16.52 mi	140	Plateauing
13	Farmville First	10.14 mi	188	Plateauing	2	28	Trinity - Tarboro	16.63 mi	138	Declining
14	Hispanic Mission of Farmville	10.14 mi	0	Insufficient Data	2	29	Penders Chapel - Tarboro	16.88 mi	53	Growing
15	Discovery Church - Winterville	10.21 mi	146	Insufficient Data	3	30	Northern Boulevard - Tarboro	18.08 mi	144	Insufficient Data

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

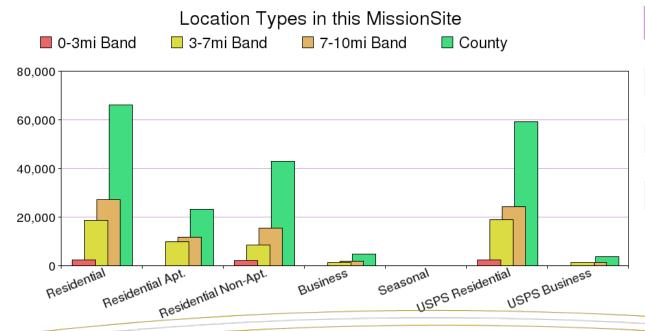
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

Woodfin

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	107,924	3,517	3.26%
2000 Population	133,798	5,611	4.19%
2010 Population	162,509	7,858	4.84%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	40,490	1,208	2.98%
2000 Households	52,539	1,734	3.3%
2010 Households	67,730	2,578	3.81%

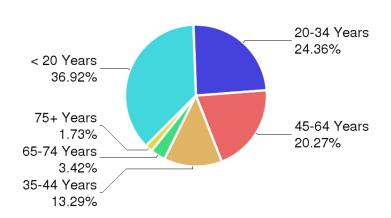


Location Type	0-3mi Band
Residential	2,342
Residential Apt.	97
Residential Non-Apt.	2,245
Business	45
Seasonal	0
USPS Residential	2,320
USPS Business	45

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

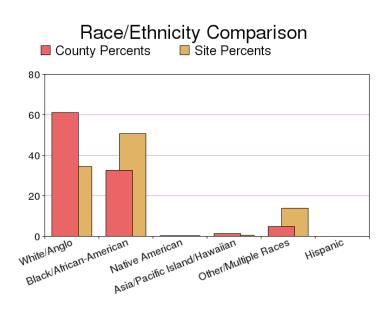




2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.58%	8.73%	156.45
4-5 Years	2.71%	4.09%	150.92
6-8 Years	4.01%	6.16%	153.62
9-11 Years	3.79%	5.64%	148.81
12-13 Years	2.42%	3.33%	137.6
14-17 Years	5.83%	6.18%	106
18-19 Years	3.06%	2.8%	91.5
0-5 Years	8.28%	12.81%	154.71
6-12 Years	9%	13.51%	150.11
13-19 Years	10.1%	10.6%	104.95
< 20 Years	27.38%	36.92%	134.84
20-34 Years	27.64%	24.36%	88.13
35-44 Years	11.81%	13.29%	112.53
45-64 Years	22.39%	20.27%	90.53
65-74 Years	5.96%	3.42%	57.38
75+ Years	4.81%	1.73%	35.97
Median Age	31	28	90.52
Median Age (Male)	30	27	90.63
Median Age (Female)	32	30	93

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



COUNTY	BAND	INDEX
61.01%	34.53%	56.59
32.59%	50.75%	155.71
0.37%	0.29%	79.81
1.21%	0.47%	38.8
0.08%	0.04%	48.09
4.74%	13.91%	293.37
0%	16.91%	0
	61.01% 32.59% 0.37% 1.21% 0.08% 4.74%	61.01% 34.53% 32.59% 50.75% 0.37% 0.29% 1.21% 0.47% 0.08% 0.04% 4.74% 13.91%

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	98,484	4,304	
Less than 9th Grade	4.49%	8.36%	53.66
No High School Diploma	8.44%	12.66%	66.68
High School Graduate	27.68%	41.08%	67.38
Some College, no degree	20.88%	17.91%	116.55
Associate Degree	9.22%	7.81%	118.14
College Degree	18.44%	7.53%	244.99
Graduate/Prof. degree	10.84%	4.65%	233.37

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	13.7%	10.43%	88.01
\$10,000 to \$19,999	16.73%	20.79%	124.26
\$20,000 to \$29,999	10.37%	12.53%	120.78
\$30,000 to \$49,999	20.77%	26.76%	128.88
\$50,000 to \$59,999	7.79%	9.66%	123.99
\$60,000 to \$69,999	5.94%	3.49%	58.73
\$70,000 to \$79,999	5.1%	3.8%	74.56
\$80,000 to \$89,999	4.2%	3.3%	78.52
\$90,000 to \$99,999	2.91%	2.09%	71.94
\$100,000 to \$124,999	6.2%	4.54%	73.2
\$125,000 to \$149,999	2.35%	1.36%	57.72
\$150,000 to \$199,999	2.41%	0.5%	20.97
\$200,000 to \$249,999	0.64%	0.23%	36.49
\$250,000 or more	0.89%	0.39%	43.5
Median Household	38,363	34,110	88.91
Average Household	53,558	47,336	88.38
Per Capita Household	23,118	15,534	67.19
Family/Non-Family Household			
Income			
Median Family Income	53,068	38,896	73.29
Average Family Income	69,422	51,674	74.43
Median Non-Family Income	21,674	21,757	100.38
Average Non-Family Income	31,649	29,119	92.01

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

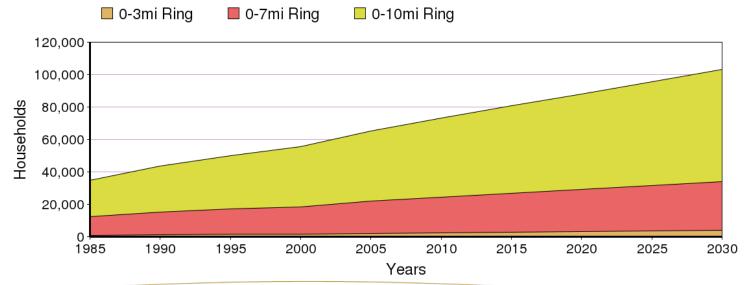
2010 HOUSEHOLD	COUNTY	BAND	
	0001111		
ESTIMATES			
Family Households			Index
% Family Households	58%	77.66%	133.89
Families with Children	31.39%	51.16%	162.99
Families without Children	26.61%	26.49%	99.56
Non-Family Households			
% Non-Family Households	42%	22.34%	53.2
Non-Families with Children	0.11	0.16	140.12
Non-Families without Children	41.89	22.19	52.97
Housing Units			Index
Total Housing Units	76,961	3,255	
Vacant percent	11.99%	20.8%	173.4
Owned percent	48.84%	62.18%	127.32%
Rented Percent	39.17%	16.99%	43.38
Households by Size			Index
Avg household size	2.30	3.04	132.17
Avg family hh size	3.05	3.45	113.11
Avg non-family hh size	1.28	1.60	125
Households By Count of Persons			Percent
One	21,457	440	2.05%
Two	22,879	750	3.28%
Three or Four	19,035	973	5.11%
Five+	4,359	413	9.47%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	107,924	3,517	3.26%
2000 Population	133,798	5,611	4.19%
2010 Population	162,509	7,858	4.84%
2015 Population	179,766	8,803	4.9%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	40,490	1,208	2.98%
2000 Households	52,539	1,734	3.3%
2010 Households	67,730	2,578	3.81%
2015 Households	74,902	2,868	3.83%

Household Change from 1985 to 2030

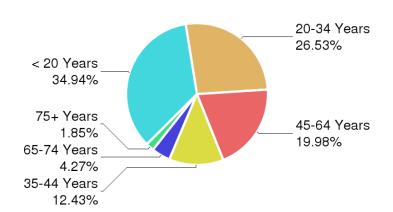


Ocean Isle Beach

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

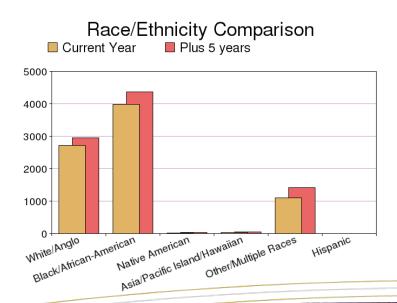
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	8.73%	8.12%	93.01
4-5 Years	4.09%	3.9%	95.35
6-8 Years	6.16%	6.05%	98.21
9-11 Years	5.64%	5.78%	102.48
12-13 Years	3.33%	3.77%	113.21
14-17 Years	6.18%	5.28%	85.44
18-19 Years	2.8%	2.04%	72.86
0-5 Years	12.81%	12.02%	93.83
6-12 Years	13.51%	13.75%	101.78
13-19 Years	10.6%	9.19%	86.7
< 20 Years	36.92%	34.96%	94.69
20-34 Years	24.36%	26.54%	108.95
35-44 Years	13.29%	12.44%	93.6
45-64 Years	20.27%	19.99%	98.62
65-74 Years	3.42%	4.27%	124.85
75+ Years	1.73%	1.85%	106.94
Median Age	31	30	96.45
Median Age (Male)	30	29	96.8
Median Age (Female)	32	30	95.42

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	34.53%	33.48%	96.96
Black, African-American	50.75%	49.56%	97.66
Native American	0.29%	0.32%	108.67
Asian	0.47%	0.53%	113.39
Pacific Island, Hawaiian	0.04%	0.02%	59.51
Other/Multiple Races	13.91%	16.07%	115.56
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	4,304	5,281	
Less than 9th Grade	8.36%	6.42%	76.75
No High School Diploma	12.66%	10.55%	83.29
High School Graduate	41.08%	43.34%	105.52

17.91%

7.81%

7.53%

4.65%

Some College, no degree

Graduate/Prof. degree

Associate Degree

College Degree



18.1%

8.56%

7.99%

5.04%

101.06

109.64

106.15

108.39

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

Duck

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	10.43%	10.25%	98.24
\$10,000 to \$19,999	20.79%	21.51%	103.47
\$20,000 to \$29,999	12.53%	11.33%	90.45
\$30,000 to \$49,999	26.76%	26.05%	97.31
\$50,000 to \$59,999	9.66%	9.69%	100.36
\$60,000 to \$69,999	3.49%	3.35%	95.88
\$70,000 to \$79,999	3.8%	3.7%	86.22
\$80,000 to \$89,999	3.3%	3.66%	101.52
\$90,000 to \$99,999	2.09%	2.02%	96.55
\$100,000 to \$249,999	4.54%	5.37%	118.31
\$125,000 to \$149,999	1.36%	1.57%	115.57
\$150,000 to \$199,999	0.5%	0.56%	110.63
\$200,000 to \$249,999	0.23%	0.24%	104.87
\$250,000 or more	0.39%	0.42%	107.87
Median Household	34,110	34,968	102.52
Average Household	47,336	49,272	104.09
Per Capita Household	15,534	16,057	103.37
Family/Non-Family Household			
Income			
Median Family Income	38,896	40,878	105.1
Average Family Income	51,674	57,006	110.32
Median Non-Family Income	21,757	22,077	101.47
Average Non-Family Income	29,119	29,416	101.02

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	
		PLUS 3 TEARS	INDEX
Family Households			
% Family Households	77.66%	75.66%	97.43
Families with Children	51.16	49.65	97.04
Families without Children	26.49	29.67	112
Non-Family Households			
% Non-Family Households	22.34%	24.34%	108.93
Non-Families with Children	0.16	0.07	108.93
Non-Families without	22.19	24.27	109.37
Children			
Housing Units			
Total Housing Units	3,255	3,640	111.83%
Vacant percent	20.8%	21.21%	101.97
Owned percent	62.18%	62.06%	99.81
Rented Percent	16.99%	16.73%	98.48
Households by Size			
Avg household size	3.04	3.06	100.66%
Avg family hh size	3.45	3.58	103.77%
Avg non-family hh size	1.60	1.42	88.75%
Households By Count of			
Persons			
One	440	547	124.32%
Two	750	769	102.53%
Three or Four	973	1,057	108.63%
Five+	413	495	119.85%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	0	2,058	1,648
Northern Europe	0	133	105
Western Europe	0	70	61
Southern Europe	0	75	51
Eastern Europe	0	77	107
Other Europe	0	0	0
Eastern Asia	0	109	157
So. Central Asia	0	148	121
SE Asia	0	77	66
Western Asia	0	50	112
Other Asia	0	47	35

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	29	25
Middle Africa	0	0	0
Northern Africa	0	0	9
Southern Africa	0	7	16
Western Africa	0	1	16
Other Africa	0	8	7
Oceania	0	6	6
Caribbean	0	45	53
Central Amer.	0	950	441
South America	0	57	52
North America	0	169	208
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

Hayesville

SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES
English only	0	44,784	39,373
Spanish	0	2,083	1,194
Other Indo-Euro	0	586	835
language			
French (incl. Patois,	0	177	215
Cajun)			
French Creole	0	0	0
Italian	0	44	44
Portuguese	0	9	14
German	0	115	195
Yiddish	0	13	4
Other West Germanic	0	4	28
A Scandinavian	0	14	23
Language			
Greek	0	16	54
Russian	0	15	37
Polish	0	0	1
Serbo-Croatian	0	2	18
Other Slavic Language	0	4	19
Armenian	0	0	0
Persian	0	41	45
Gujarathi	0	31	66
Hindi	0	24	23
Urdu	0	12	8

SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES
Other Indo-Euro	0	15	31
Asian/PI languages	0	0	0
Chinese	0	59	88
Japanese	0	16	84
Korean	0	44	35
Mon-Khmer,	0	0	0
Cambodian			
Miao, Hmong	0	0	0
Thai	0	21	12
Laotian	0	0	0
Vietnamese	0	47	44
Other Asian	0	3	16
Tagalog	0	5	22
Other Pacific Is	0	13	26
Other languages	0	288	134
Navajo	0	0	0
Other Native N.	0	0	0
American			
Hungarian	0	27	0
Arabic	0	186	122
Hebrew	0	0	0
African languages	0	65	12
Other unspecified	0	10	0

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	0	38,652	32,965
Arab	0	162	268
Armenian	0	17	10
Austrian	0	13	27
British	0	145	194
Canadian	0	90	168
Croatian	0	4	4
Czech	0	21	28
Czechoslovak	0	25	39
Danish	0	12	28
Dutch	0	168	225
English	0	3,189	4,468
European	0	661	544
Finnish	0	6	10
French (not Basque)	0	394	556
French Canadian	0	82	122
German	0	2,170	2,519
Greek	0	90	105
Hungarian	0	60	56
Iranian	0	31	26

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	0	2,094	2,187
Italian	0	799	783
Lithuanian	0	11	73
Norwegian	0	44	140
Polish	0	291	389
Portuguese	0	70	43
Romanian	0	11	5
Russian	0	119	143
Scandinavian	0	22	35
Scotch-Irish	0	809	989
Scottish	0	573	643
Slovak	0	14	20
Subsaharan African	0	813	362
Swedish	0	128	219
Swiss	0	35	41
Ukrainian	0	22	45
US/American	0	4,061	4,808
Welsh	0	116	196
West Indian	0	58	52
Yugoslavian	0	3	51
Other	0	21,218	12,344

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Claremont

McLeansville

#### Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

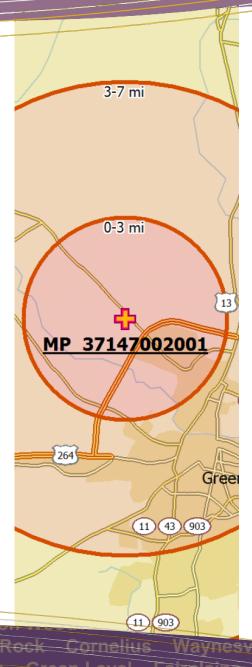
Carolina Beach

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Rowland

Wallburg



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,578	100%	1,772	100%
AFFLUENT SUBURBIA	139	5.39%	108	6.09%
America's Wealthiest	110	4.27%	88	4.97%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	29	1.12%	20	1.13%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	63	2.44%	42	2.37%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	63	2.44%	42	2.37%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	13	0.5%	9	0.51%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	10	0.39%	0	0%
Prime Middle America	0	0%	7	0.4%
Urban Optimists	3	0.12%	0	0%
Family Convenience	0	0%	2	0.11%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Perce	ent
Total	2,578	100%	1,772	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	7	0.27%	5	0.28%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	7	0.27%	5	0.28%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	28	1.09%	19	1.07%
Steadfast Conservative	26	1.01%	18	1.02%
Moderate Conventionalists	2	0.08%	1	0.06%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,578	100%	1,772	100%
REMOTE AMERICA	19	0.74%	11	0.62%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	19	0.74%	11	0.62%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	177	6.87%	131	7.39%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	177	6.87%	131	7.39%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	18	0.7%	11	0.62%
Aspiring Hispania	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	18	0.7%	0	0%
Comfy Country Living	0	0%	11	0.62%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Lewiston Woodville

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,578	100%	1,772	100%
STRUGGLING SOCIETIES	1,986	77.04%	1,347	76.02%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	140	5.43%	95	5.36%
Struggling city Centers	1,846	71.61%	1,252	70.65%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	127	4.93%	89	5.02%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	117	4.54%	82	4.63%
Urban Diversity	0	0%	0	0%
New Generation Activists	10	0.39%	7	0.4%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Stantonsburg

Carolina Shores

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Mooresboro

#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

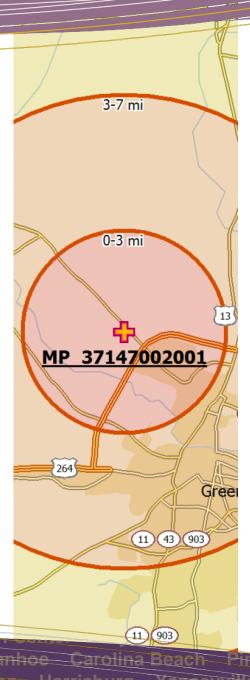
Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Forest City

Chimney Rock



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	62%	68%	73%
Use Comp. for Internet/E-mail	39%	49%	57%
Use Comp. for Comp. Games	33%	29%	33%
Internet Use: E-Mail	33%	44%	50%
Use Comp. for Education	29%	29%	30%
HH Owns DVD Player	24%	25%	28%
Use Comp. for Shopping	20%	28%	33%
Use Comp. for Banking	19%	25%	31%
Internet Use: News/ Weather	19%	26%	31%
Use Comp. for Digital Camera Photo Editing	18%	26%	30%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: Banking	17%	24%	28%
Use Comp. for Word	17%	25%	34%
Processing			
PC-Network-HH Has One	16%	16%	18%
Use Comp. for News/Info./Data	11%	21%	24%
Service			
Use Comp. for Filing/DB	10%	10%	12%
Mngmnt			
HH Owns Video/Webcam	8%	9%	10%
Internet Use: Instant	7%	7%	8%
Messaging (Im)			
Use Comp. for Accounting	7%	10%	13%
Use Comp. for Personal	7%	11%	14%
Financial Mngmnt			
Internet Use: Yellow Pages	6%	11%	10%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	64%	67%	69%
Reading Books	46%	53%	56%
Dining Out (Not Fast Food)	38%	50%	56%
Cooking for Fun	30%	37%	39%
Card Games	30%	38%	39%
Go To A Beach/Lake	27%	29%	33%
Gardening	22%	22%	27%
Board Games	22%	29%	30%
Going To	14%	20%	22%
Bars/Nightclubs/Dancing			
Visit Zoo	13%	15%	17%

Bessemer City

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	65%	64%	65%
Gen./Fam. Practitioner	29%	32%	36%
Hypertension/High Blood	22%	19%	19%
Pressure			
Backache	22%	21%	21%
Dentist	19%	22%	26%
None Of These	19%	21%	21%
Eye Dr.	17%	18%	20%
High Cholesterol	16%	16%	17%
Any Arthritis	15%	13%	13%
Acid Reflux Disease (GERD)	15%	14%	14%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	23.39%	28.05%	30.8%
Live Theater	13.87%	20.23%	22.8%
Rock/Pop Concerts Most	12.57%	16.24%	17.47%
Often			
Live Theater Most Often	11.03%	16.25%	18.48%
Dance Performance	10.8%	10.02%	10.56%
Comedy Club	8.97%	9.8%	9.96%
Movies: Comedy	44.27%	36.93%	39.27%
Movies: Action/Adventure	40.08%	37.09%	39.02%
Movies: Drama	28.63%	23.47%	23.78%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	24.73%	19.16%	19.34%
Movies: Horror	24.18%	19.69%	15.62%
Movies: Romantic Comedy	21.98%	20.67%	21.62%
College Football Reg.	3.89%	4.93%	6.27%
Season			
College Basketball Reg.	3.79%	4.17%	5.25%
Season			
NFL Football Reg. Season	2.76%	4.31%	5.94%
MLB Baseball Reg. Season	2.64%	4.83%	7.75%
College Football	2.47%	1.23%	1.57%
Post-Season			
NBA Basketball Reg.	2.38%	2.7%	3.77%
Season			

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	32.32%	35.58%	39.63%
Swimming	19.6%	28.46%	31.64%
Billiards/Pool	17.37%	21.56%	21.43%
Basketball	17.24%	19.01%	17.34%
Jogging/Running	15.07%	16.97%	17.64%
Bowling	14.51%	20.06%	20.7%
Football	13.16%	15.36%	12.94%
Weight Training	11.93%	13.87%	16.34%
Freshwater Fishing	9.77%	12.98%	13.72%
Aerobics	9.71%	9.89%	10.7%
Stationary Cycling	9.64%	10.22%	12%
Baseball	9.21%	12.21%	11.68%
Volleyball	8.05%	9.31%	8.73%
Using Cardio Machine	7.49%	11.82%	14.47%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Mountain/Road Biking	6.49%	13.78%	14.22%
Golf	6.33%	12.45%	13.65%
Ice Skating	6.03%	6.88%	6.38%
Yoga	5.96%	7.83%	8.58%
Tennis	5.36%	8.25%	8.89%
Roller Skating	5.33%	6.53%	6.25%
Softball	5.23%	7.65%	7.83%
Soccer	5.11%	8.72%	8.65%
Snorkeling	4.64%	5.55%	5.62%
Camping Trips	4.63%	8.22%	10.25%
Power Boating	4.36%	5.77%	6.41%
Jet Skiing	4.03%	4.83%	4.86%
Saltwater Fishing	3.87%	5.2%	6.22%
Hunting	3.79%	4.97%	5.78%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Fly Fishing	3.77%	3.61%	3.65%
Skateboarding	3.33%	3.62%	3.19%
Canoeing/Kayaking	3.28%	3.8%	4.98%
Snowmobiling	3.26%	3.54%	3.23%
Snowboarding	3.2%	4.27%	3.92%
Backpacking/Hiking	3.15%	8.62%	9.66%
Downhill & X-Country	3.06%	5.26%	5.42%
Skiing			
Motorcycling	2.9%	4.05%	4.37%
Target Shooting	2.81%	5.38%	5.66%
Racquetball	2.74%	3.96%	3.92%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Water Skiing	2.73%	4.36%	4.26%
Horseback Riding	2.67%	4.43%	4.98%
Sailing	2.65%	3.25%	3.55%
Hockey	2.59%	3.72%	3.55%
Rock Climbing	2.35%	3.81%	3.66%
Archery	2.29%	3.19%	3.11%
Surfing & Windsurfing	2.25%	3.07%	2.99%
Martial Arts	1.65%	3.27%	3.5%
Auto Racing	1.51%	2.92%	2.64%
Rowing	1.39%	2.26%	2.33%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

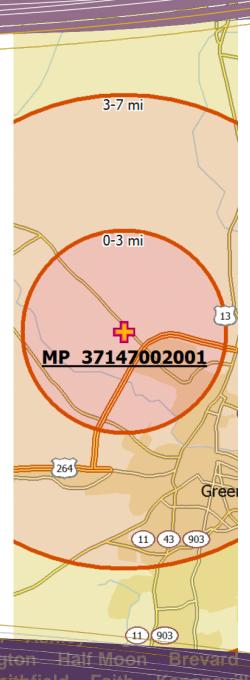
#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

**Granite Quarry** 

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### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

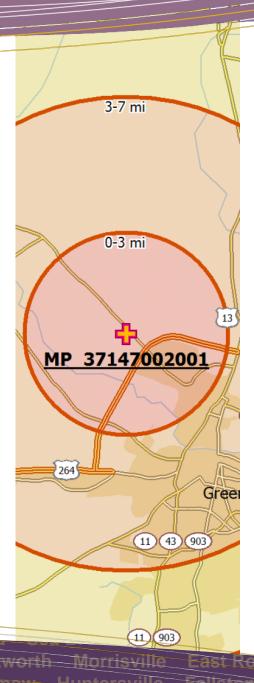
#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Valley Hill

Centerville

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## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Important Continue Learning New Things	57%	51%	50%
Speak My Mind Even If It Upsets People	44%	38%	36%
Like Control Over People And Resources	43%	37%	35%
Don't Judge People/Way They Live Life	38%	34%	32%
Too Much Sponsorship In Arts/Sports	37%	28%	24%
Woman's Place Is In The Home	36%	30%	30%
Find It Difficult To Say No To My Kids	35%	38%	39%
I Am A Workaholic	32%	27%	23%
If Won Lottery Would Never Work Again	27%	27%	29%
Like to Stand Out In A Crowd	27%	22%	21%
Prefer To Have Few Possessions As Possible	25%	32%	36%
Like To Do Unconventional Things	25%	23%	24%

BARRIERS	0-3	3-7	7-10
DARRIERS			
	MILES	MILES	MILES
We Should Strive for Equality for All	24%	19%	17%
Marijuana Should Be Legalized	21%	20%	21%
Money Is Best Measure Of Success	20%	24%	25%
Rarely Sit Down to a Meal Together At Home	18%	15%	15%
Like To Pursue Challenge/Novelty/Change	18%	18%	19%
Friends More Important Than My Fam.	17%	23%	26%
Only Work Current Job for The Money	17%	15%	14%
Very Happy With My Life As It Is	13%	10%	8%
More Important Do Duty Than Enjoy Life	12%	9%	7%
Happy With My Standard Of Living	12%	18%	18%
On Whole People Get What They Deserve	12%	13%	13%
Little I Can Do To Change My Life	11%	8%	8%

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

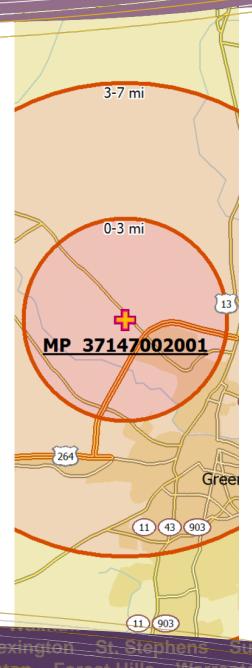
Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Mavodan

Davidson

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**Dobbins Heights** 



## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
You Should Seize Opportunities In Life	59%	56%	57%
Important To Respect Customs And Beliefs	52%	54%	60%
Like To Understand About Nature	41%	39%	39%
Prefer Work Part Of Team Than Alone	38%	37%	35%
Important To Juggle Various Tasks	36%	32%	31%
Good At Fixing Things	33%	35%	31%
Important Feel Respected By My Peers	32%	34%	34%
Have Keen Sense Of Adventure	31%	29%	28%
Consider Myself Interested In The Arts	26%	21%	20%
Looking for New Ideas To Improve Home	25%	18%	16%
Prefer To Have Few Possessions As Possible	25%	32%	36%
Provide My Kids With The Little Extras	25%	21%	17%

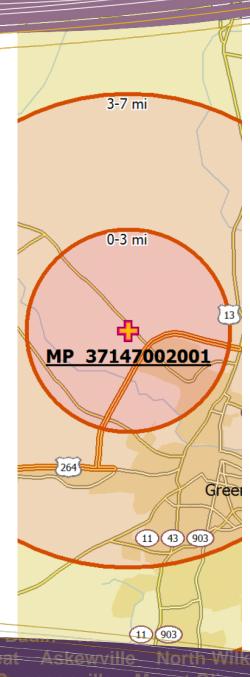
THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
People Have To Take Me As They Find Me	23%	21%	23%
Try Not To Worry About The Future	20%	16%	15%
Like To Just Enjoy Life	20%	19%	21%
Real Men Don't Cry	17%	16%	16%
Enjoy Spending Time With My Fam.	15%	12%	12%
Is An Important Part Of Who I Am	14%	13%	14%
Worried About Pollution Caused By Cars	13%	24%	25%
Children Should Be Allowed To Express Themselves	9%	8%	7%
Feel Very Alone In The World	6%	6%	5%
Like Spending Most Time With Fam.	5%	6%	5%
Would Like To Set Up Own Business	5%	4%	4%
Decor Particular Interest To Me	4%	6%	5%

### **Potential Shared Places**

Walstonburg

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While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	87.77%	82.38%	82.6%
Restaurant-Visit Any			
Fam. Restaurants/Steak	71.45%	73.06%	77.25%
Houses-Visit Any			
McDonald's	55.91%	52.89%	53.62%
Kentucky Fried Chicken (KFC)	41.96%	31.55%	28.75%
Burger King	39.55%	35.66%	34.48%
Wendy's	35.45%	27.02%	27.98%
Subway	31.97%	29.42%	29.29%
Pizza Hut	27.85%	21.48%	20.52%
Taco Bell	27.16%	23.94%	25.25%
Applebee's	24.52%	28.01%	28.88%
Popeyes	23.48%	14.77%	11.91%
Domino's Pizza	20.48%	17.18%	15.69%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Arby's	20.04%	18.14%	19.2%
Dairy Queen	19.56%	15.61%	14.79%
Red Lobster	18.93%	16.66%	16.27%
Church's Fried Chicken	17.91%	10.96%	8.06%
Golden Corral	17.05%	14.29%	12.26%
Olive Garden	16.36%	16.31%	18.41%
Sonic	15.77%	12.87%	12.47%
Denny's	15.17%	13.11%	12.42%
IHOP (International House Of	14.88%	15.54%	15.41%
Pancakes)			
Hardee's	14.49%	10.01%	8.71%
Krispy Kreme	13.81%	8.8%	8.41%
Outback Steakhouse	13.14%	12.04%	13.91%

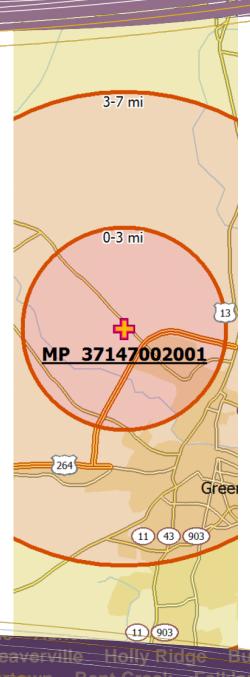
### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

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## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**Forest City** 

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	35.08%	35.65%	41.6%
Recycled products	19.82%	23.56%	30.84%
Worked as volunteer (non political)	10.29%	12.03%	15.06%
Engaged in fund raising	8.63%	9.38%	10.57%
Religious club member	6.57%	7.05%	7.53%
Church Board	5.4%	4.93%	5.1%

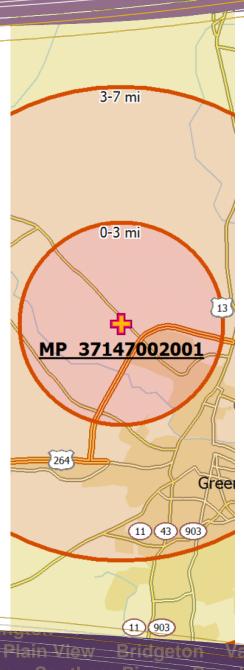
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Took active part in local civic issue	4.1%	4.79%	5.29%
Wrote to editor of mag or newspaper	4.07%	4.86%	5.61%
Wrote to elected offcl about publ bus	3.3%	4.07%	5.44%
Charitable Organization	3.13%	4.36%	5.25%
Addressed a public meeting	3.03%	3.7%	4.42%
Union member	2.58%	3.56%	4.42%

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

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## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Children's Books	11.89%	11.88%	13.06%
Novel	10.4%	14.06%	17.11%
Religious (not Bibles)	8.4%	8.69%	8.95%
Cookbooks	7.92%	8.96%	10.09%
Mystery	6.8%	9.57%	11.25%
Romance	6.01%	6.51%	6.65%
Biography	4.52%	5.63%	6.73%
History	4.47%	5.19%	6.5%
Supermarket	4.47%	5%	5.08%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	62.86%	63.35%	66.49%
Gen. Editorial	56.06%	50.86%	50.64%
Womens	46.12%	46.16%	45.49%
Service	28.58%	29.98%	32.68%
Music	21.73%	21.26%	17.74%
Mens	20.44%	20.36%	20.64%
Business/Finance	20.41%	18.76%	20.59%
Parenthood	17.1%	15.3%	14.35%
Sports	13.66%	16.28%	16.6%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Stalev

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	42.06%	46.28%	51.03%
Classified	30.24%	33.83%	32.33%
Sport	26.46%	28.15%	30.54%
Editorial Page	20.66%	23.1%	26.76%
TV/Radio Listings	20.53%	20.11%	21.67%
Comics	20.34%	23.58%	25%
Movie Listings & Reviews	20.11%	23.87%	25.89%
Business/Finance	19.89%	22.81%	27.37%
Food/Cooking	18.56%	20.65%	23.4%
Fashion	13.61%	14.43%	15.31%
Home/Gardening	13.53%	14.9%	18.28%
Travel	12.38%	14.86%	18.42%
Science/Technology	9.86%	13.11%	16.38%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	47.46%	35.15%	26.99%
CHR Contemp Hit Radio	13.89%	19.04%	19.05%
Jazz	11.87%	8.38%	8.05%
Variety	10.68%	9.18%	9.68%
Adult Contemporary	10.48%	13.39%	15.52%
Oldies	9.88%	8.51%	9.67%
Gospel	9.43%	6.77%	5.09%
Country	8.2%	12.4%	14.1%
Alternative	5.46%	6.3%	8.85%
All News	5.11%	5.16%	6.52%
News/Talk	4.92%	6.29%	10.08%
Soft Contemporary	4.38%	5.06%	6.13%
Rock	4.32%	7.94%	9.69%
Religious	3.61%	4.52%	5.29%
Hispanic	3.6%	3.8%	3.63%
Classic Rock	3.48%	6.6%	8.17%
Sports	2.29%	2.65%	3.8%
Classical	2.28%	2.85%	4.04%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	59.37%	57.75%	61.36%
Other Video-On-Demand	58.07%	45.19%	42.45%
Soapnet	50.06%	46.77%	49.43%
Satellite Dish	47.54%	40.9%	44.94%
MSNBC	36.69%	31.76%	32.44%
Sci-Fi Channel	34.08%	29.71%	32.7%
Adult Pay Per View TV	31.08%	25.62%	27.63%
Subscribe Digital Cable	29.02%	27.64%	27.6%
Nickelodeon	27.89%	23.92%	25.68%
Nick At Nite	27.82%	24.16%	24.78%
BET (Black Entertainment	26.93%	24.72%	25.59%
TV)			
TCM (Turner Classic	26.84%	22.66%	24.63%
Movies)			

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TV Info From Sunday TV	25.58%	23.88%	26.41%
Magazine			
Lifetime	24.59%	19.56%	20.87%
TV Info From Newspapers	24.21%	23.37%	24.94%
Hallmark Channel	23.95%	21.55%	24.29%
ABC Fam.	23.57%	24.55%	27.2%
Comedy Central	23.46%	30.71%	35.03%
TV Info From Monthly Cable	23.08%	22.01%	23.16%
Guide			
TV Land	22.24%	16.93%	17.47%
CNN (Cable News Network)	21.85%	16.71%	15.09%
Encore	21.78%	19.8%	19.87%
The Golf Channel	21.18%	20.12%	22.74%
Adult Swim	20.64%	23.53%	26.42%

### Communication Media Usage

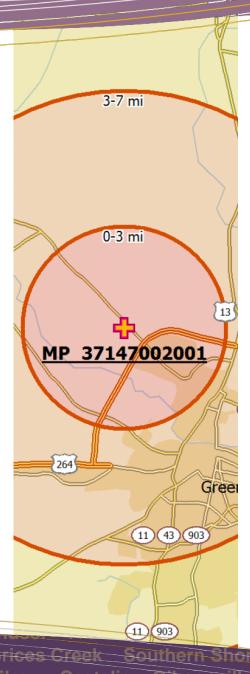
It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Oak Ridge

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## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**Delway** 

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	14.11%	17.57%	20.26%
Medium Users (4-6)	7.24%	8.42%	9.79%
Light Users (1-3)	14.25%	18.66%	19.63%
Quintiles (20%)			
Newspaper I (Heavy)	1.6%	1.29%	1.02%
Newspaper II	1.1%	1.75%	1.51%
Newspaper III	1.4%	1.7%	2.11%
Newspaper IV	0.8%	0.35%	0.38%
Newspaper V (Light)	1.6%	1.04%	1.03%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	24.63%	22.66%	21.47%
Magazines II	10.57%	9.05%	8.74%
Magazines III	11.84%	12.54%	11.52%
Magazines IV	16.55%	12.18%	11.58%
Magazines V (Light)	1.07%	0.76%	0.75%
Outdoor I (Heavy)	11.33%	8.12%	7.88%
Outdoor II	7.63%	4.71%	3.75%
Outdoor III	7.08%	4.9%	4.07%
Outdoor IV	16.22%	15.49%	15.6%
Outdoor V (Light)	24.56%	21.89%	23.17%
Yellow Pages I	16.78%	14.65%	14.33%
(Heavy)			
Yellow Pages II	9.74%	7.92%	7.52%
Yellow Pages III	14.97%	12.03%	9.31%
Yellow Pages IV	27.11%	24.45%	23.64%
Yellow Pages V (Light)	7.11%	5.13%	4.34%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	1.68%	5.67%	4.81%
Drive Time III (Medium)	0.99%	1.16%	1%
Radio IV & V (Light)	2.2%	2.39%	2.25%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	16.08%	10.31%	9.49%
Radio III (Medium)	3.44%	3.43%	4.05%
Radio IV & V (Light)	4.15%	3.99%	3.72%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	10.59%	10.59%	13.3%
Cable III (Medium)	7.07%	6.75%	5.67%
Cable IV & V (Light)	45.55%	36.26%	35.2%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /	_		
20%)			
Prime Time I & II (Heavy)	3.35%	6.75%	5.75%
Prime Time III (Medium)	1.06%	1.21%	1.64%
Prime Time IV & V (Light)	14.85%	13.17%	10.94%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	36.58%	38.23%	40.32%
Fringe III (Medium)	57.79%	50.46%	50.75%
Fringe IV (Light)	57.35%	51.56%	52.92%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	17.42%	14%	13.05%
All Day III (Medium)	28.12%	23.06%	23.13%
All Day IV (Light)	27.32%	22.8%	19.54%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	9.31%	10.19%	11.4%
6:00am - 10:00am	14.97%	15.48%	18.48%
10:00am - 3:00pm	16.18%	15.95%	12.81%
3:00pm - 7:00pm	21.85%	16.71%	15.09%
7:00pm - Midnight	13.59%	9.94%	12.29%
Midnight - 6:00am	11.88%	8.59%	7.66%
Weekend Radio			
Listeners			
Dayparts [summary]	16.51%	14.5%	13.99%
6:00am - 10:00am	2.47%	3.78%	4.39%
10:00am-3:00pm	4.18%	8.21%	8.27%
3:00pm - 7:00pm	9%	8.8%	7.73%
7:00pm - Midnight	13.6%	11.06%	10.38%
Midnight - 6:00am	18.33%	13.82%	12.76%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	6.7%	9.34%	9.63%
Saturday: 8:00-11:00pm	8.37%	7.45%	7.75%
Sunday: 7:00-11:00pm	11.67%	11.38%	11.14%
9:00am-1:00pm	27.82%	24.16%	24.78%
9:00am-4:00pm	31.26%	27.8%	28.63%
4:00pm-7:00pm	32.94%	26.97%	28.51%
11:00pm-1:00am	49.38%	41.93%	41.73%
AVG Prime time Mon-Sun	7.7%	4.73%	4.09%

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	20.53%	18.01%	18.79%
7-9am	20.44%	23.78%	25.47%
9am-12noon	18.5%	17.38%	19.25%
12noon-4pm	12.76%	10.42%	9.38%
4-6pm	48.38%	43.06%	47.48%
6-7pm	17%	15.87%	16.87%
7-7:30pm	1.34%	1.59%	1.74%
7:30-8pm	11.77%	10.82%	11.21%
8-11pm	6.7%	9.34%	9.63%
11pm-12am	36.69%	31.76%	32.44%
11pm-1am	49.38%	41.93%	41.73%
1-6am	35.24%	31.45%	32.34%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	16.61%	16.66%	18.69%
Sat: 10am-1pm	9.31%	9.54%	9.36%
Sat: 1-4pm	25.26%	21.88%	23.77%
Sat: 4-6pm	7.11%	7.53%	7.86%
Sat: 6-7pm	1.27%	1.16%	1.65%
Sat: 7-8pm	1.16%	1.05%	1.12%
Sat: 8-11pm	8.37%	7.45%	7.75%
Sat: 11pm-1am	7.01%	6.12%	6.01%
Sat: 1am-7pm	19.51%	18.55%	21.68%
Sun: 7-10am	2.2%	2.41%	2.33%
Sun: 10am-1pm	5.1%	5.52%	5.69%
Sun: 1-4pm	4.33%	4.57%	5.49%
Sun: 4-7pm	11.13%	13.31%	13.35%
Sun: 7-11pm	11.67%	11.38%	11.14%
Sun: 11pm-1am	7.08%	6.67%	6.38%
Sun: 1-7am	20.63%	20.41%	21.4%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

China Grove

## Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Pembroke



## Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

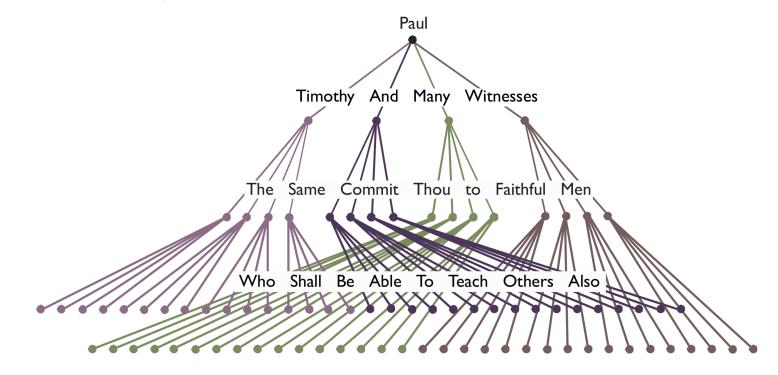
The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

**Bessemer City** 

Missional Multiplication Principle 2nd Timothy 2:2

Wavnesville

**Long View** 



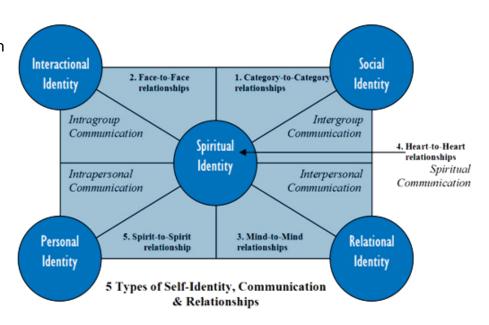
## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

Chapel Hill



#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Clinton

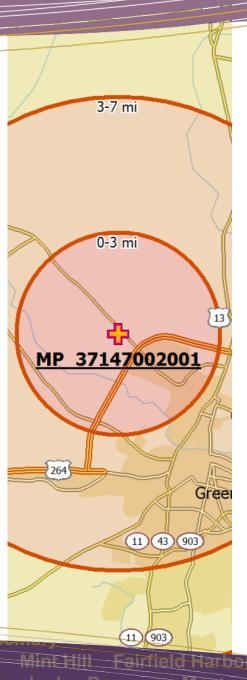
**JAARS** 

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

Sharpsburg

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### **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

Murphy

- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

Varnamtown

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Whole Life Christian Center	2350 Beaver Creek Rd Greenville, NC 27834	3.44 mi	0	Insufficient Data
2	Integrity Baptist Church	511 East 10th St Greenville, NC 27858	6.16 mi	0	Insufficient Data
3	Arlington Blvd - Greenville	1007 W Arlington Blvd Greenville, NC 27834	6.25 mi	73	Plateauing
4	Immanuel - Greenville	1101 S Elm St Greenville, NC 27858	6.92 mi	169	Declining
5	Korean Mission - Greenville	1101 S Elm St Greenville, NC 27858	6.92 mi	32	Insufficient Data
6	Village Church at Greenville	606 Country Club Dr Greenville, NC 27834	6.94 mi	0	Insufficient Data
7	Oakmont - Greenville	1100 Red Banks Rd Greenville, NC 27858	7.62 mi	618	Plateauing
8	The Memorial - Greenville	1510 Greenville Blvd SE Greenville, NC 27858	7.69 mi	342	Plateauing
9	Hispanic Mission of Greenville	1510 Greenville Blvd SE Greenville, NC 27858	7.69 mi	45	Plateauing
10	Ignite Church	204 John Ave Greenville, NC 27858	7.71 mi	0	Insufficient Data
11	Stokes - Stokes	2729 NC Highway 903 N Stokes, NC 27884	9.94 mi	26	Declining
12	Bethel - Bethel	7473 Main St Bethel, NC 27812	9.95 mi	96	Declining
13	Farmville First	3653 E Wilson St Farmville, NC 27828	10.14 mi	188	Plateauing
14	Hispanic Mission of Farmville	3653 E Wilson St Farmville, NC 27828	10.14 mi	0	Insufficient Data
15	Discovery Church - Winterville	874 Corbett St Winterville, NC 28590	10.21 mi	146	Insufficient Data

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Winterville - Winterville	2593 Church St Winterville, NC 28590	10.72 mi	161	Plateauing
17	Fountain - Fountain	6662 E Wilson St Fountain, NC 27829	11.04 mi	44	Growing
18	Eagles - Macclesfield	226 NC Highway 124 W Macclesfield, NC 27852	12.29 mi	57	Declining
19	Mildred Missionary - Tarboro	139 Ellis Rd Tarboro, NC 27886	12.41 mi	81	Plateauing
20	Pactolus - Greenville	5980 US Highway 264 E Greenville, NC 27834	12.63 mi	79	Plateauing
21	Robersonville First - Robersonville	206 W Railroad St Robersonville, NC 27871	13.65 mi	85	Declining
22	Webbs Chapel - Macclesfield	2771 Webbs Chapel Rd Macclesfield, NC 27852	13.81 mi	84	Declining
23	Ayden First - Ayden	628 E 3rd St Ayden, NC 28513	14.13 mi	65	Plateauing
24	Pinetops - Pinetops	710 W Hamlet St Pinetops, NC 27864	14.26 mi	141	Plateauing
25	Family Bapt Church - Ayden	901 Nc 102 W Ayden, NC 28513	16.11 mi	0	Plateauing
26	Hispanic Mission - Tarboro	605 Main Street Tarboro, NC 27886	16.52 mi	30	Growing
27	Tarboro First - Tarboro	605 N Main St Tarboro, NC 27886	16.52 mi	140	Plateauing
28	Trinity - Tarboro	730 W Wilson St Tarboro, NC 27886	16.63 mi	138	Declining
29	Penders Chapel - Tarboro	3246 Howard Avenue Ext Tarboro, NC 27886	16.88 mi	53	Growing
30	Northern Boulevard - Tarboro	502 E Northern Blvd Tarboro, NC 27886	18.08 mi	144	Insufficient Data

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Everetts - Everetts	209 N Main St Everetts, NC 27825	18.67 mi	85	Plateauing
32	Riverview - Wash	6228 Clarks Neck Rd Washington, NC 27889	19.64 mi	48	Plateauing
33	Speed - Speed	101 Church St Speed, NC 27881	20.36 mi	5	Declining
34	Washington Second - Washington	2516 W 5th St Washington, NC 27889	20.44 mi	150	Growing
35	Acorn Hill - Tarboro	246 Acorn Hill Rd Tarboro, NC 27886	20.60 mi	41	Declining
36	Snow Hill First - Snow Hill	509 Kingold Blvd Snow Hill, NC 28580	20.64 mi	121	Plateauing
37	Rosedale - Washington	2111 W 5th St Washington, NC 27889	20.82 mi	0	Insufficient Data
38	New Beginnings - Grifton	112 S Pitt St Grifton, NC 28530	20.95 mi	30	Insufficient Data
39	Grifton First - Grifton	6776 Patrick St Grifton, NC 28530	21.19 mi	55	Declining
40	Oak City -	109 W 2nd St Oak City, NC 27857	21.31 mi	38	Plateauing
41	Igl Bau Alfa Y Omega	4770 US Highway 17 N Washington, NC 27889	21.53 mi	145	Growing
42	Aenon - Elm City	7503 Town Creek Rd Elm City, NC 27822	21.79 mi	21	Declining
43	Pleasant Hope - Elm City	5018 Rosebud Church Rd Elm City, NC 27822	22.12 mi	69	Growing
44	Stantonsburg First - Stantonsburg	313 S Main St Stantonsburg, NC 27883	22.22 mi	125	Plateauing
45	Hobgood - Hobgood	101 Bay St Hobgood, NC 27843	22.28 mi	40	Plateauing



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