MissionSite
top unreached locations

ELIZABETHTOWN, NC

CENSUS TRACT: 37017950400
REGION: Region 3: Southeast Coast
COUNTY: Bladen
SITESCAPE: Townscape
DENSITY PATTERN: K

iMultiply
CONGREGATIONAL REPRODUCTION

In partnership with the:

Intercultural Institute
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North Carolina Baptists
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MissionSite (TM)
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Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3703	Region 3: Southeast Coast
3	County Location	37017	Bladen
4	Zipcode	28337	Bladen
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.13	Small towns adjacent to a small town
8	Sitescape Density Pattern	K	10000-10000-10000

MP 37017950400

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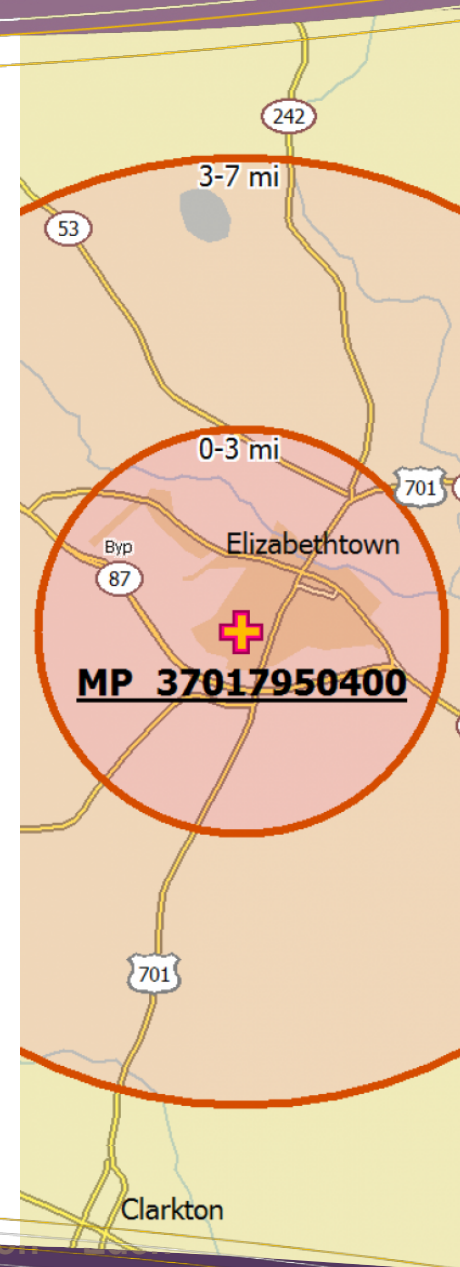
Site Location Summary - Map of the Site Location
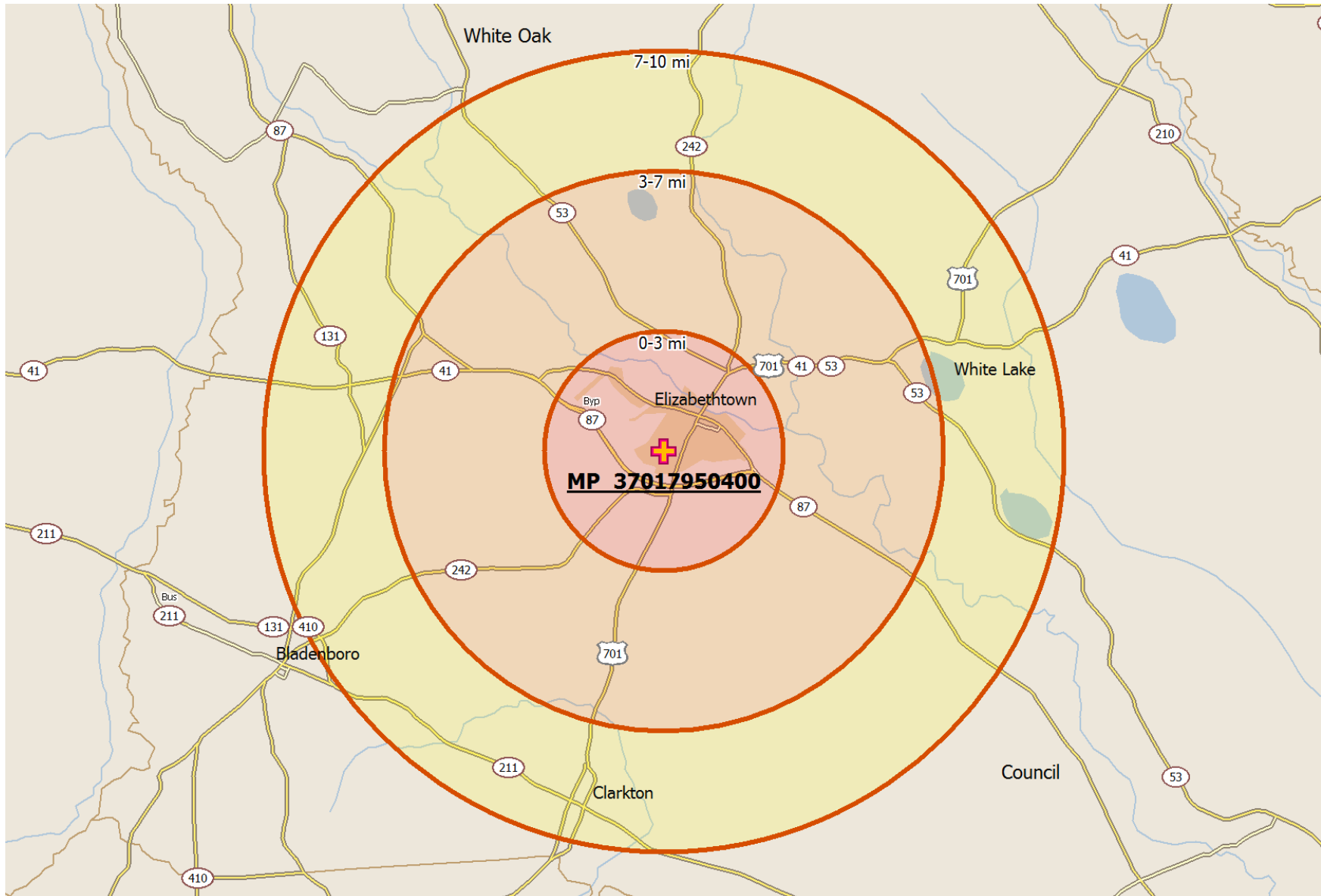
Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	6	Noncore adjacent to a small metro area with town of at least 2,500 residents
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric Locale Codes	32	Town: Distant: Territory inside an urban cluster that is more than 10 miles and less than or equal to 35 miles from an urbanized area.
6	IICM RUCA Values Index	49	Small town core commuting: No additional code
7	ERS RUCA Commuting Value	7	Small town core: primary flow within an Urban Cluster of 2,500 to 9,999 (small urban cluster)
8	Percent Commuting to Metro	13	Percent commuting from non metro to metro areas

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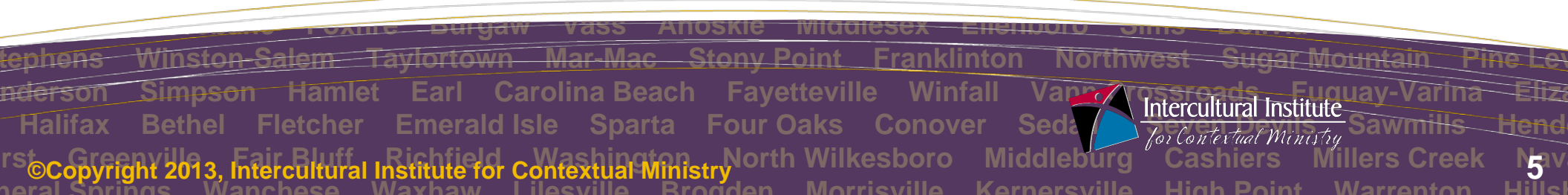
Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	4,988	5,618	6,365
2010 Households	2,006	2,179	2,568
2010 Group Quarters Population	316	111	89

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	17	12	8
Language Diversity National Index	7	43	17
Foreign Born Diversity National Index	24	4	10
Ancestry Diversity National Index	21	11	5
Racial Diversity National Index	69	67	62

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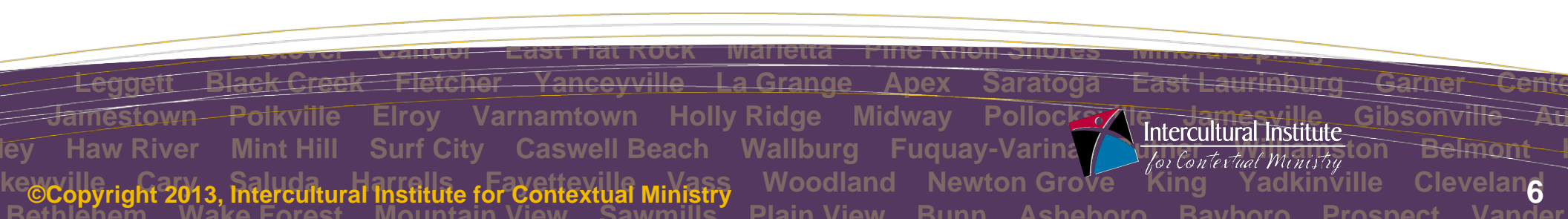
Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

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Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	0	0%
Mainstay Communities	Established, Diverse Households	91	4.54%
Working Communities	Blue-collar, Working Families	42	2.09%
Country Communities	Rural, Agri. & Mining Families	65	3.24%
Aspiring Communities	Young Singles / Aspiring-Multihousing	839	41.82%
Urban Communities	High Density, Inner-city Neighborhoods	967	48.21%

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Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.

2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.
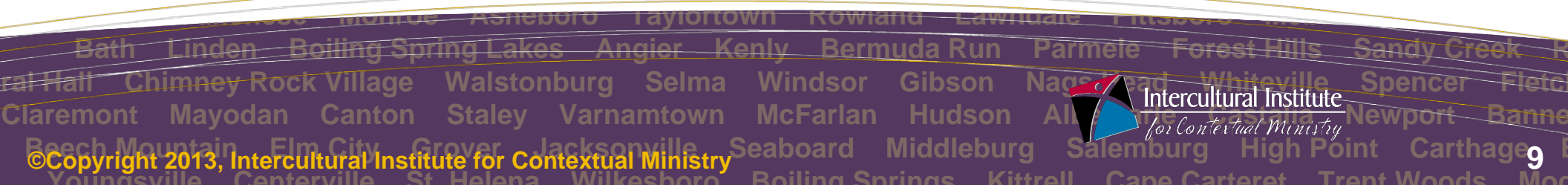
Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.

4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.

5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

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Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	8,543	1,427	16.7%
Unreached %	66.18%	71.14%	107.5
Religious But NOT Evangelical HH	2,760	577	20.9%
Religious But NOT Evangelical %	21.38%	28.76%	134.51
Spiritual But NOT Relig or Evang HH	868	94	10.82%
Spiritual But NOT Relig or Evang %	6.73%	4.68%	69.66
Not Evangelical, Not Interested HH	5,093	794	15.59%
Not Evangelical, Not Interested %	39.45%	39.57%	100.3

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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of BCNC Churches	37	3	8.11%
Active BCNC Attenders	3,274	257	7.85%
Active Evangelical Households	3,012	398	13.21%
Active Evangelical Percent	23.33%	19.84%	85.04
Inactive Evangelical Households	1,355	179	13.24%
Inactive Evangelical Percent	10.50%	8.95%	85.22
# New Churches Needed	0	0	0%

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Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	New Beginnings Fellowship - Elizabethtown	0.75 mi	29	Plateauing
2	Elizabethtown - Elizabethtown	0.79 mi	228	Plateauing
3	Open Door Ministries Church	1.74 mi	0	Insufficient Data
4	White Lake - Elizabethtown	3.40 mi	53	Declining
5	Christ Community - Elizabethtown	4.87 mi	50	Plateauing
6	White's Creek - Clarkton	5.00 mi	59	Plateauing
7	Dublin First - Dublin	6.34 mi	320	Growing
8	Shady Grove - Bladenboro	7.03 mi	48	Declining
9	Center Road - Bladenboro	7.61 mi	143	Declining
10	Good Shepherd Hispanic - Elizabethtown	7.86 mi	192	Growing
11	Lisbon - Clarkton	9.01 mi	103	Growing
12	Clarkton First -	9.34 mi	92	Plateauing
13	Abbottsburg - Bladenboro	9.82 mi	30	Plateauing
14	Zion Hill - Bladenboro	9.82 mi	95	Growing
15	Grace - Bladenboro	9.91 mi	79	Plateauing

	CHURCHES	DIST.	WRSHP AVG	IICM CGR
16	West Bladenboro - Bladenboro	9.91 mi	44	Plateauing
17	Northside - Bladenboro	9.91 mi	118	Declining
18	Peace - Bladenboro	9.91 mi	16	Growing
19	Bethel - Bladenboro	9.91 mi	112	Plateauing
20	Sandy Grove - Bladenboro	9.91 mi	64	Plateauing
21	New Center - Bladenboro	9.91 mi	51	Declining
22	Hickory Grove - Bladenboro	10.77 mi	151	Plateauing
23	Bladenboro First - Bladenboro	11.60 mi	200	Plateauing
24	White Oak - White Oak	11.76 mi	66	Declining
25	Good News - Bladenboro	11.80 mi	34	Insufficient Data
26	Beards Chapel - Garland	11.88 mi	42	Growing
27	Friendship - Garland	12.10 mi	43	Plateauing
28	Love Grove - Tar Heel	12.76 mi	91	Declining
29	Tar Heel - Tar Heel	12.76 mi	108	Plateauing
30	Cypress Creek Missionary - Garland	12.86 mi	39	Growing

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Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.

2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

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Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	28,663	5,066	17.67%
2000 Population	32,278	5,233	16.21%
2010 Population	32,355	4,988	15.42%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	10,760	1,998	18.57%
2000 Households	12,897	2,116	16.41%
2010 Households	12,910	2,006	15.54%

Location Types in this MissionSite

Legend: 0-3mi Band, 3-7mi Band, 7-10mi Band, County
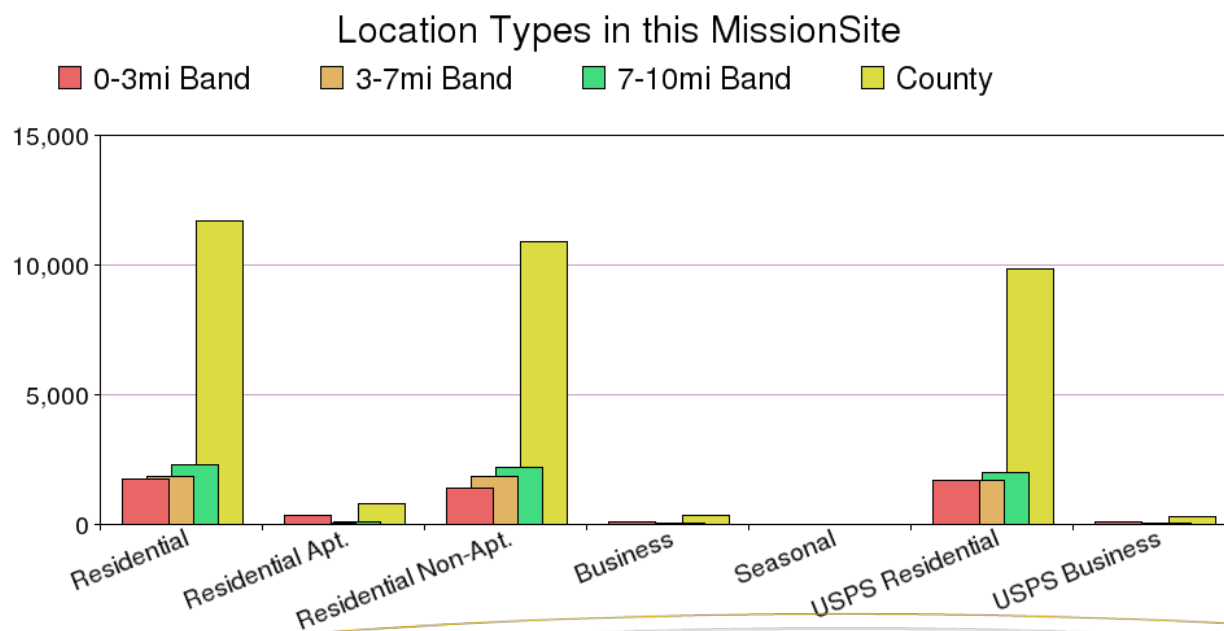
Location Type	0-3mi Band
Residential	1,772
Residential Apt.	366
Residential Non-Apt.	1,406
Business	106
Seasonal	0
USPS Residential	1,687
USPS Business	105

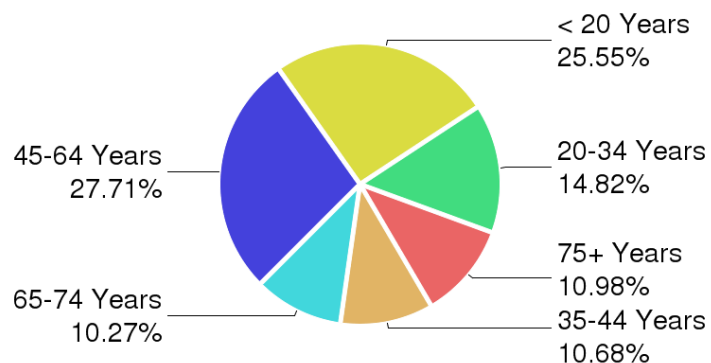Intercultural Institute for Contextual Ministry

Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

Age Group Percentages

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.53%	5.25%	94.94
4-5 Years	2.7%	2.23%	82.59
6-8 Years	4.01%	3.73%	93.02
9-11 Years	3.95%	4.07%	103.04
12-13 Years	2.62%	2.75%	104.96
14-17 Years	5.2%	5.01%	96.35
18-19 Years	2.58%	2.55%	98.84
0-5 Years	8.23%	7.48%	90.89
6-12 Years	9.27%	9.24%	99.68
13-19 Years	9.09%	8.86%	97.47
< 20 Years	26.59%	25.58%	96.2
20-34 Years	17.23%	14.84%	86.13
35-44 Years	11.66%	10.69%	91.68
45-64 Years	28.46%	27.75%	97.51
65-74 Years	9.34%	10.28%	110.06
75+ Years	6.72%	10.99%	163.54
Median Age	40	42	104.53
Median Age (Male)	38	39	102.01
Median Age (Female)	43	45	106.06

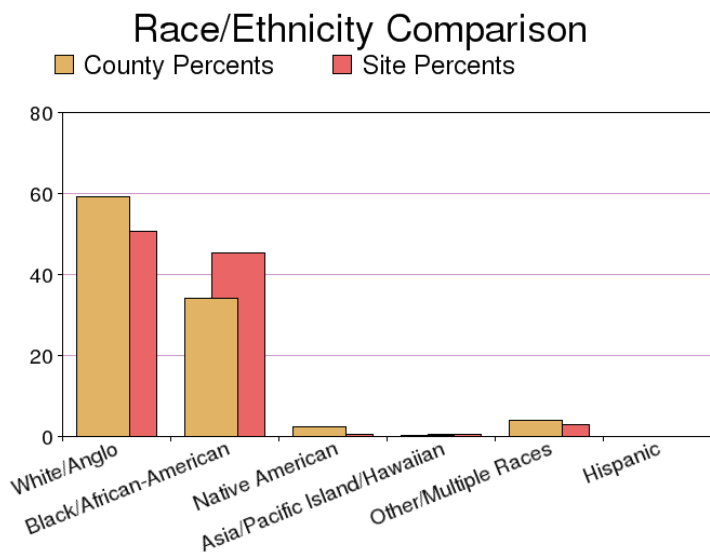Intercultural Institute for Contextual Ministry

Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	59.33%	50.62%	85.32
Black, African-American	34.21%	45.37%	132.63
Native American	2.29%	0.52%	22.79
Asian	0.18%	0.46%	252.87
Pacific Island, Hawaiian	0.06%	0.04%	68.28
Other/Multiple Races	3.93%	2.99%	75.98
Hispanic	0%	3.93%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	21,824	3,456	
Less than 9th Grade	11.05%	11%	100.52
No High School Diploma	11.84%	10.76%	110.04
High School Graduate	32.43%	27.55%	117.74
Some College, no degree	24.41%	27.81%	87.78
Associate Degree	10.06%	7.93%	126.92
College Degree	7.3%	11.95%	61.08
Graduate/Prof. degree	2.9%	3.01%	96.39

Race/Ethnicity Comparison

Legend: County Percents, Site Percents

Categories: White/Anglo, Black/African-American, Native American, Asia/Pacific Island/Hawaiian, Other/Multiple Races, Hispanic

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Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< $10,000	15.34%	18.99%	123.84
$10,000 to $19,999	16.13%	17.1%	106.03
$20,000 to $29,999	16.16%	13.36%	82.68
$30,000 to $49,999	19.29%	14.91%	77.28
$50,000 to $59,999	7.47%	5.58%	74.77
$60,000 to $69,999	6.55%	7.18%	109.67
$70,000 to $79,999	4.98%	6.03%	121.11
$80,000 to $89,999	3.83%	5.33%	139.4
$90,000 to $99,999	2.29%	3.19%	139.15
$100,000 to $124,999	4.91%	4.49%	91.36
$125,000 to $149,999	0.98%	0.95%	97.05
$150,000 to $199,999	0.6%	1.1%	181.52
$200,000 to $249,999	0.09%	0%	0
$250,000 or more	1.39%	1.74%	125.14
Median Household	31,845	38,971	122.38
Average Household	43,787	53,669	122.57
Per Capita Household	17,828	21,615	121.24
Family/Non-Family Household Income			
Median Family Income	44,161	53,388	120.89
Average Family Income	54,543	66,754	122.39
Median Non-Family Income	15,552	16,473	105.92
Average Non-Family Income	23,562	27,156	115.25

Current Demographic Summary

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	65.28%	60.27%	92.32
Families with Children	30.29%	30.56%	100.87
Families without Children	34.99%	29.71%	84.92
Non-Family Households			
% Non-Family Households	34.72%	39.73%	114.44
Non-Families with Children	0	0	0
Non-Families without Children	34.72	39.73	114.44
Housing Units			Index
Total Housing Units	16,141	2,303	
Vacant percent	20.02%	12.9%	64.43
Owned percent	54.84%	49.37%	90.03%
Rented Percent	25.15%	37.78%	150.22
Households by Size			Index
Avg household size	2.45	2.33	95.1
Avg family hh size	3.18	3.14	98.74
Avg non-family hh size	1.08	1.10	101.85
Households By Count of Persons			Percent
One	4,113	746	18.14%
Two	3,691	532	14.41%
Three or Four	3,988	566	14.19%
Five+	1,118	162	14.49%

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Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	28,663	5,066	17.67%
2000 Population	32,278	5,233	16.21%
2010 Population	32,355	4,988	15.42%
2015 Population	32,408	4,879	15.05%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	10,760	1,998	18.57%
2000 Households	12,897	2,116	16.41%
2010 Households	12,910	2,006	15.54%
2015 Households	13,005	1,971	15.16%

Household Change from 1985 to 2030
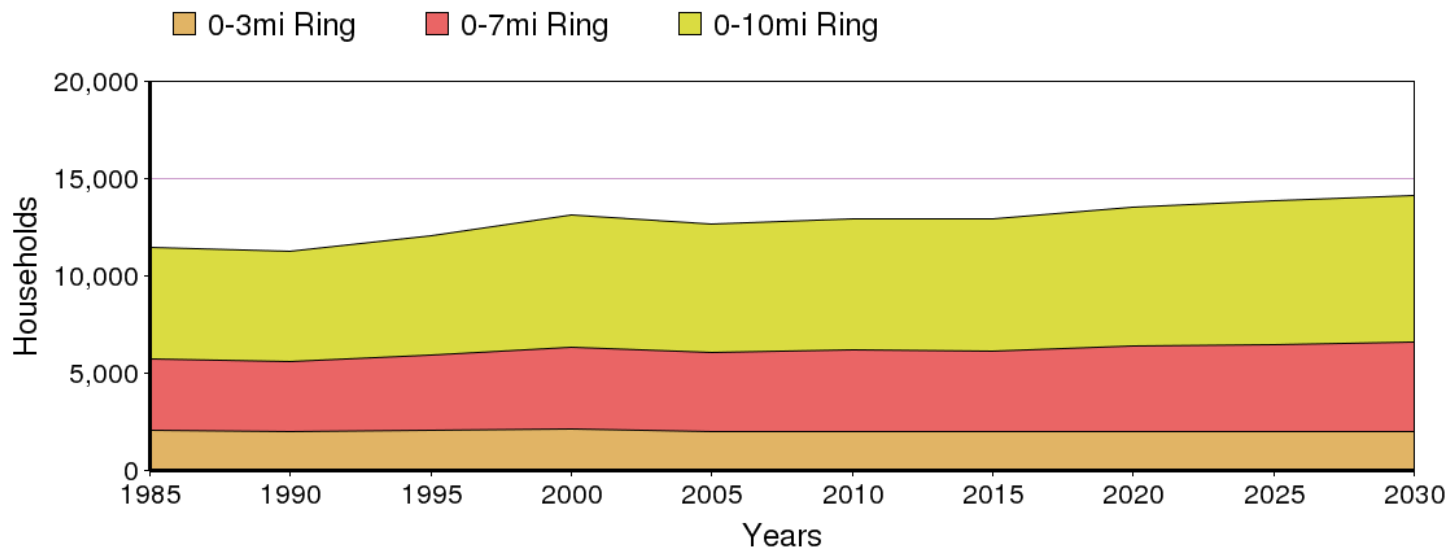
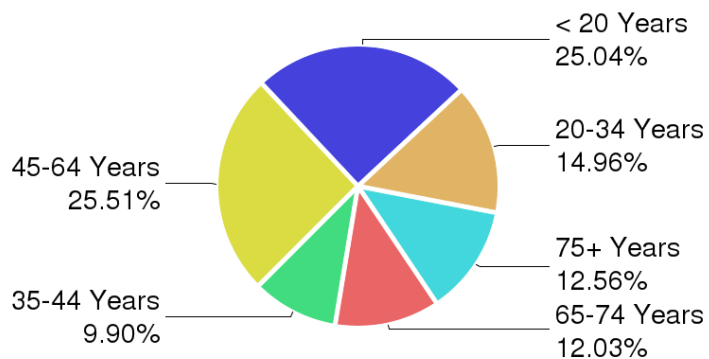Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.25%	5.29%	100.76
4-5 Years	2.23%	2.15%	96.41
6-8 Years	3.73%	3.89%	104.29
9-11 Years	4.07%	3.87%	95.09
12-13 Years	2.75%	2.6%	94.55
14-17 Years	5.01%	4.78%	95.41
18-19 Years	2.55%	2.46%	96.47
0-5 Years	7.48%	7.44%	99.47
6-12 Years	9.24%	9.1%	98.48
13-19 Years	8.86%	8.51%	96.05
< 20 Years	25.58%	25.05%	97.93
20-34 Years	14.84%	14.96%	100.81
35-44 Years	10.69%	9.9%	92.61
45-64 Years	27.75%	25.52%	91.96
65-74 Years	10.28%	12.03%	117.02
75+ Years	10.99%	12.56%	114.29
Median Age	40	42	104.98
Median Age (Male)	38	40	104.47
Median Age (Female)	43	46	107.02

Projected Age Group Percentages

- < 20 Years 25.04%
- 20-34 Years 14.96%
- 75+ Years 12.56%
- 65-74 Years 12.03%
- 35-44 Years 9.90%
- 45-64 Years 25.51%

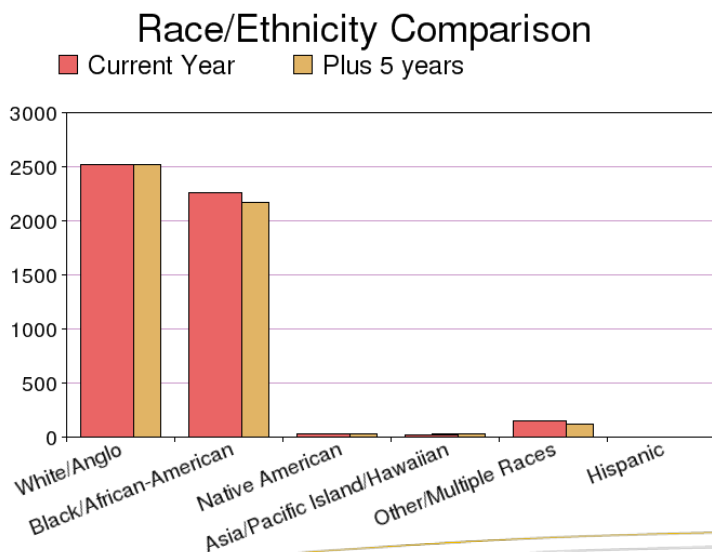Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	50.62%	51.71%	102.15
Black, African-American	45.37%	44.52%	98.12
Native American	0.52%	0.59%	114.03
Asian	0.46%	0.59%	128.9
Pacific Island, Hawaiian	0.04%	0.04%	102.23
Other/Multiple Races	2.99%	2.54%	85.08
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	3,456	3,394	
Less than 9th Grade	11%	11.2%	101.83
No High School Diploma	10.76%	8.43%	78.29
High School Graduate	27.55%	27.11%	98.4
Some College, no degree	27.81%	29.79%	107.12
Associate Degree	7.93%	9.52%	120.04
College Degree	11.95%	11.02%	92.21
Graduate/Prof. degree	3.01%	2.95%	97.91

Race/Ethnicity Comparison

Legend: ■ Current Year ■ Plus 5 years

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< $10,000	18.99%	17.5%	92.16
$10,000 to $19,999	17.1%	17.1%	100
$20,000 to $29,999	13.36%	13.09%	97.98
$30,000 to $49,999	14.91%	14.36%	96.33
$50,000 to $59,999	5.58%	5.48%	98.14
$60,000 to $69,999	7.18%	7.36%	102.48
$70,000 to $79,999	6.03%	6.75%	105.14
$80,000 to $89,999	5.33%	5.58%	103.68
$90,000 to $99,999	3.19%	3.4%	106.55
$100,000 to $249,999	4.49%	5.12%	114.22
$125,000 to $149,999	0.95%	0.96%	101.78
$150,000 to $199,999	1.1%	0.81%	74.02
$200,000 to $249,999	0%	0%	0
$250,000 or more	1.74%	2.13%	122.13
Median Household	38,971	40,753	104.57
Average Household	53,669	56,967	106.15
Per Capita Household	21,615	23,049	106.63
Family/Non-Family Household Income			
Median Family Income	53,388	56,762	106.32
Average Family Income	66,754	74,098	111
Median Non-Family Income	16,473	19,280	117.04
Average Non-Family Income	27,156	26,417	97.28
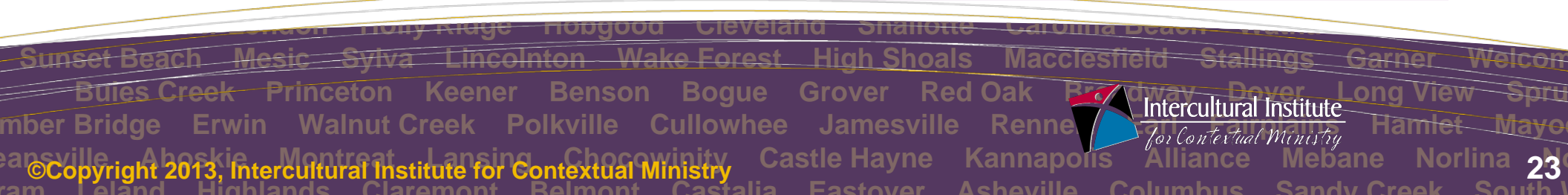
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	60.27%	58.4%	96.89
Families with Children	30.56	29.38	96.13
Families without Children	29.71	27.3	91.87
Non-Family Households			
% Non-Family Households	39.73%	41.6%	104.71
Non-Families with Children	0	0	104.71
Non-Families without Children	39.73	41.6	104.71
Housing Units			
Total Housing Units	2,303	2,259	98.09%
Vacant percent	12.9%	12.75%	98.86
Owned percent	49.37%	49.36%	99.98
Rented Percent	37.78%	37.85%	100.19
Households by Size			
Avg household size	2.33	2.32	99.57%
Avg family hh size	3.14	3.21	102.23%
Avg non-family hh size	1.10	1.06	96.36%
Households By Count of Persons			
One	746	767	102.82%
Two	532	493	92.67%
Three or Four	566	549	97%
Five+	162	163	100.62%

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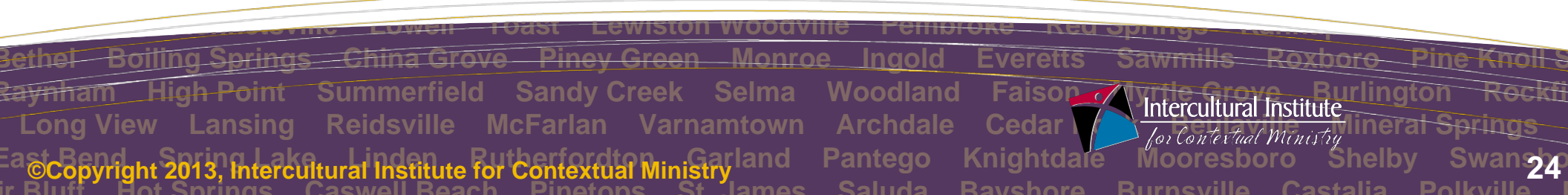
Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	41	261	149
Northern Europe	15	24	16
Western Europe	8	10	5
Southern Europe	0	0	3
Eastern Europe	0	0	13
Other Europe	0	0	0
Eastern Asia	0	0	6
So. Central Asia	0	0	0
SE Asia	0	0	0
Western Asia	0	0	0
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	0
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	0
Western Africa	0	0	0
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	0	0	2
Central Amer.	18	221	104
South America	0	0	0
North America	0	6	0
Born at sea	0	0	0

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Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	4,710	4,677	5,584
Spanish	73	378	260
Other Indo-Euro language	16	57	39
French (incl. Patois, Cajun)	12	33	13
French Creole	0	0	0
Italian	0	0	0
Portuguese	0	0	0
German	4	24	6
Yiddish	0	0	0
Other West Germanic	0	0	0
A Scandinavian Language	0	0	0
Greek	0	0	4
Russian	0	0	0
Polish	0	0	7
Serbo-Croatian	0	0	9
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	0	0
Asian/PI languages	0	0	0
Chinese	0	0	0
Japanese	0	0	0
Korean	0	0	16
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	0	0
Vietnamese	0	0	0
Other Asian	0	0	0
Tagalog	0	0	0
Other Pacific Is	0	0	0
Other languages	17	0	0
Navajo	0	0	0
Other Native N. American	0	0	0
Hungarian	0	0	0
Arabic	8	0	0
Hebrew	9	0	0
African languages	0	0	0
Other unspecified	0	0	0

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	3,637	3,813	4,356
Arab	16	4	4
Armenian	0	0	0
Austrian	0	0	0
British	15	10	23
Canadian	0	0	0
Croatian	0	0	0
Czech	0	0	0
Czechoslovak	0	0	5
Danish	0	8	32
Dutch	44	14	7
English	299	219	215
European	0	1	6
Finnish	0	0	0
French (not Basque)	0	33	28
French Canadian	0	15	5
German	86	91	91
Greek	0	0	3
Hungarian	0	4	2
Iranian	0	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	148	159	127
Italian	52	35	11
Lithuanian	0	0	0
Norwegian	0	7	5
Polish	101	29	29
Portuguese	0	0	2
Romanian	0	0	0
Russian	0	0	0
Scandinavian	0	0	0
Scotch-Irish	253	244	242
Scottish	73	85	97
Slovak	10	13	4
Subsaharan African	90	28	19
Swedish	16	3	1
Swiss	0	0	0
Ukrainian	0	0	0
US/American	415	620	802
Welsh	15	9	4
West Indian	0	1	4
Yugoslavian	0	0	0
Other	2,003	2,181	2,588

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?

2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?

3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

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Using the Demographic Indicators

*Issues for Your Consideration - continued*

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?

5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?

6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

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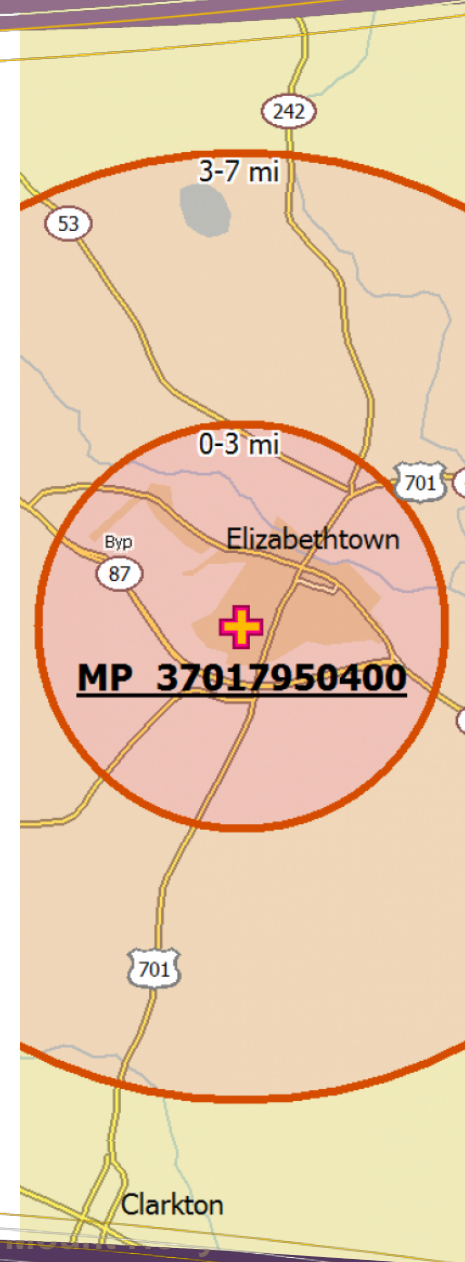
Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,006	100%	1,427	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,006	100%	1,427	100%
BLUE COLLAR BACKBONE	33	1.65%	22	1.54%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	33	1.65%	22	1.54%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	91	4.54%	59	4.13%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	91	4.54%	59	4.13%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	9	0.45%	6	0.42%
Steadfast Conservative	9	0.45%	6	0.42%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,006	100%	1,427	100%
REMOTE AMERICA	62	3.09%	38	2.66%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	62	3.09%	38	2.66%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	839	41.82%	621	43.52%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	839	41.82%	621	43.52%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	3	0.15%	2	0.14%
Industrious Country Living	3	0.15%	2	0.14%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,006	100%	1,427	100%
STRUGGLING SOCIETIES	672	33.5%	456	31.96%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	672	33.5%	456	31.96%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	295	14.71%	223	15.63%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	24	1.2%	17	1.19%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	271	13.51%	206	14.44%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

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Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?

2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?

3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?

4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?

5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?
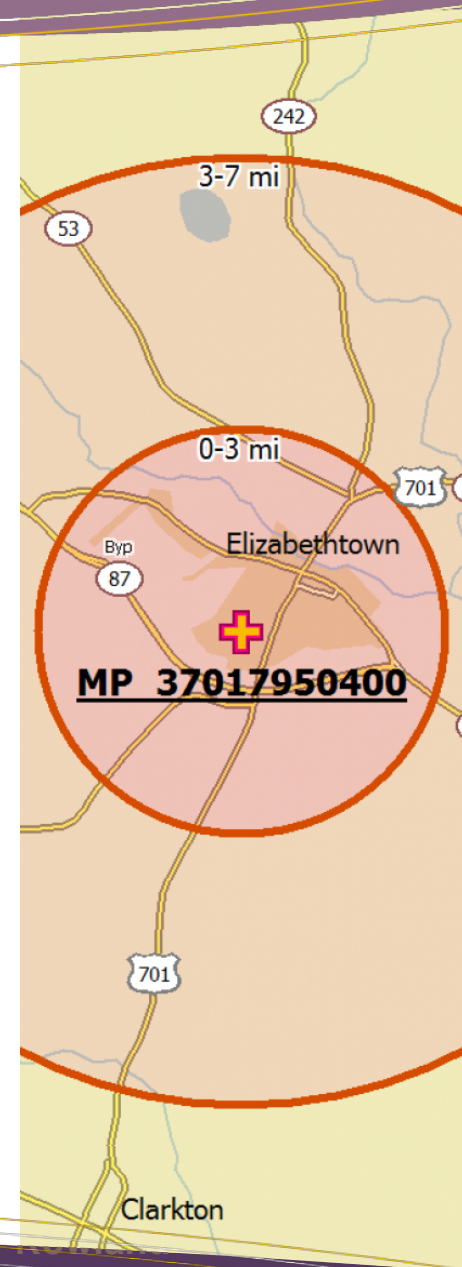
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.
[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).
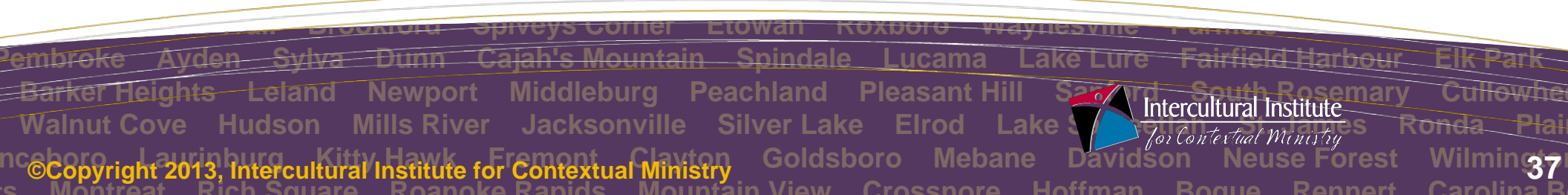
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Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	66%	68%	68%
Use Comp. for Internet/E-mail	43%	46%	46%
Internet Use: E-Mail	36%	37%	37%
Use Comp. for Comp. Games	32%	34%	34%
Use Comp. for Education	29%	28%	28%
HH Owns DVD Player	26%	26%	25%
Use Comp. for Word Processing	24%	26%	26%
Use Comp. for Shopping	23%	24%	25%
Internet Use: News/ Weather	20%	21%	21%
Use Comp. for Digital Camera Photo Editing	20%	22%	23%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Use Comp. for Banking	20%	21%	21%
Internet Use: Banking	19%	20%	20%
PC-Network-HH Has One	16%	16%	17%
Use Comp. for News/Info./Data Service	14%	15%	14%
Use Comp. for Filing/DB Mngmnt	11%	11%	11%
Use Comp. for Personal Financial Mngmnt	10%	11%	10%
Internet Use: Research/ Education	10%	10%	9%
Internet Use: Read Magazines/ Newspapers	10%	9%	8%
Internet Use: Shopping: Gathered Info. for Shopping	10%	9%	9%
HH Owns Video/Webcam	10%	9%	8%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	65%	65%	65%
Reading Books	48%	48%	47%
Dining Out (Not Fast Food)	43%	44%	45%
Card Games	38%	37%	37%
Cooking for Fun	32%	32%	32%
Go To A Beach/Lake	26%	27%	27%
Board Games	26%	26%	27%
Gardening	23%	27%	28%
Visit Museum	15%	15%	14%
Going To Bars/Nightclubs/Dancing	15%	15%	15%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	68%	68%	68%
Gen./Fam. Practitioner	31%	33%	33%
Backache	23%	23%	23%
Hypertension/High Blood Pressure	23%	23%	23%
Dentist	21%	22%	22%
Eye Dr.	19%	19%	19%
None Of These	18%	18%	18%
High Cholesterol	18%	18%	18%
Acid Reflux Disease (GERD)	16%	15%	15%
Any Arthritis	15%	16%	16%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	23.43%	22.54%	21.59%
Live Theater	16.32%	15.64%	14.94%
Rock/Pop Concerts Most Often	13.2%	12.35%	11.66%
Live Theater Most Often	12.45%	12.48%	12.1%
Comedy Club	10.6%	9.71%	9.24%
Dance Performance	10.41%	9.46%	8.88%
Movies: Comedy	41.14%	39.76%	39.25%
Movies: Action/Adventure	40.53%	38.67%	37.64%
Movies: Drama	25.47%	23.28%	22.34%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Fam.	22.89%	21.76%	21.12%
Movies: Mystery	22.33%	19.6%	18.4%
Movies: Romantic Comedy	19.61%	18.75%	18.42%
NFL Football Reg. Season	4.58%	4.4%	4.2%
College Football Reg. Season	4.31%	4.46%	4.41%
NBA Basketball Reg. Season	3.3%	2.84%	2.51%
MLB Baseball Reg. Season	3.24%	3.48%	3.47%
College Basketball Reg. Season	3.09%	3.25%	3.3%
Auto Racing Events	2.07%	2.14%	2.2%

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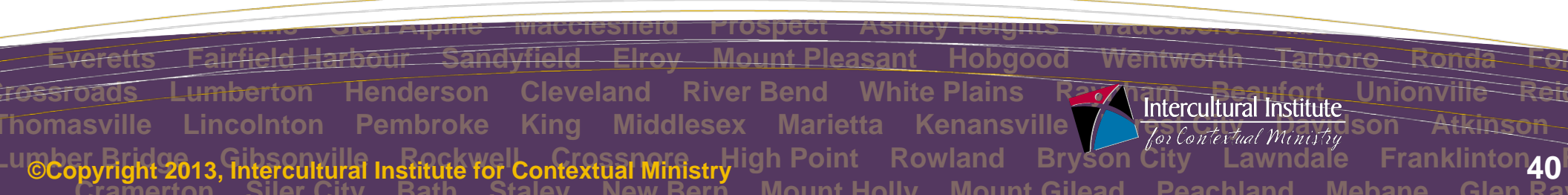for Contextual Ministry
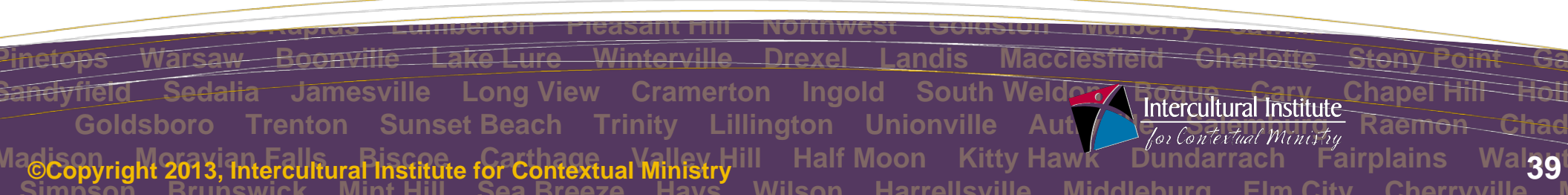
Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	34.77%	35.25%	34.76%
Swimming	21.48%	23.68%	24.51%
Basketball	18.92%	17.81%	17.2%
Bowling	18.58%	18.93%	18.86%
Jogging/Running	16.37%	15.31%	14.5%
Billiards/Pool	16.19%	16.42%	16.37%
Football	13.55%	12.61%	12.16%
Weight Training	12.91%	12.46%	12%
Freshwater Fishing	12.53%	15.17%	16.8%
Aerobics	11.16%	10.17%	9.42%
Baseball	10.83%	11%	10.97%
Stationary Cycling	10.1%	10.22%	10.18%
Using Cardio Machine	9.55%	9.42%	8.88%
Volleyball	8.76%	8.68%	8.59%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Golf	7.92%	8.28%	8.3%
Mountain/Road Biking	7.73%	8.21%	8.35%
Softball	7.43%	7.51%	7.4%
Soccer	6.94%	6.73%	6.27%
Camping Trips	6.56%	10.4%	12.56%
Saltwater Fishing	6.49%	6.9%	6.95%
Ice Skating	6.31%	5.95%	5.8%
Yoga	6.3%	6.11%	5.89%
Tennis	6.27%	6.26%	6.12%
Roller Skating	5.99%	5.69%	5.5%
Backpacking/Hiking	5.59%	6.33%	6.71%
Hunting	5.28%	7.78%	9.36%
Snorkeling	4.61%	4.41%	4.33%
Jet Skiing	4.42%	4.41%	4.46%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Target Shooting	4.4%	6.04%	7.16%
Canoeing/Kayaking	4.24%	5.43%	5.88%
Skateboarding	4.22%	3.91%	3.85%
Power Boating	4.15%	5.26%	5.72%
Motorcycling	4.14%	4.78%	4.99%
Fly Fishing	4.12%	4.48%	4.72%
Racquetball	3.95%	3.94%	3.86%
Hockey	3.92%	3.75%	3.58%
Horseback Riding	3.84%	4.92%	5.47%
Downhill & X-Country Skiing	3.45%	3.62%	3.57%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Water Skiing	3.38%	3.86%	4.12%
Snowboarding	3.32%	3.25%	3.15%
Snowmobiling	3.32%	3.44%	3.59%
Martial Arts	3.15%	3.03%	2.93%
Surfing & Windsurfing	3.01%	2.75%	2.62%
Sailing	2.96%	3%	2.96%
Rock Climbing	2.71%	2.83%	2.95%
Auto Racing	2.66%	2.77%	2.91%
Rowing	2.38%	2.4%	2.37%
Archery	2.32%	3.02%	3.57%

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Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

BIBLICAL BARRIERS
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.
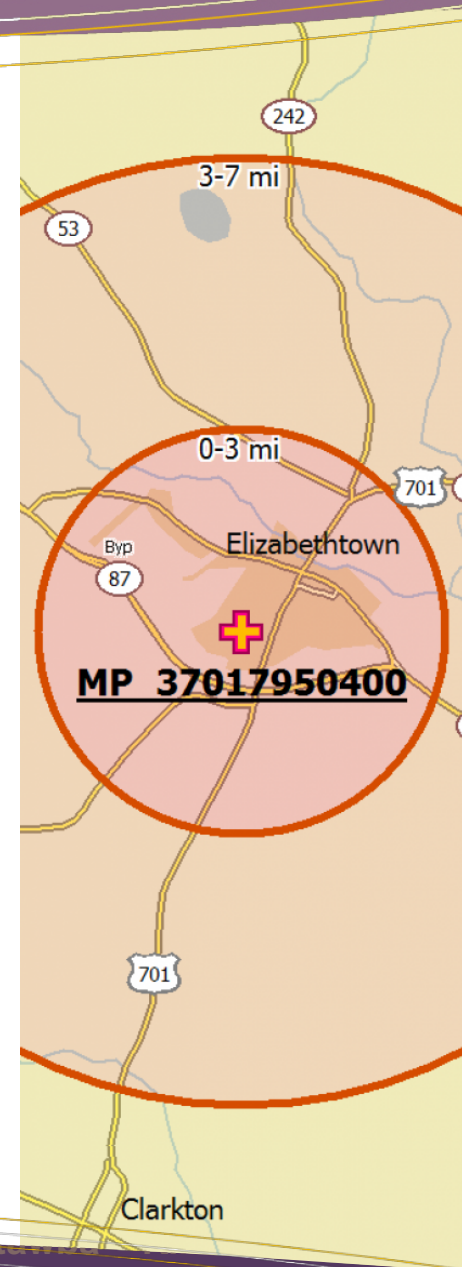
Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING
Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group
Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

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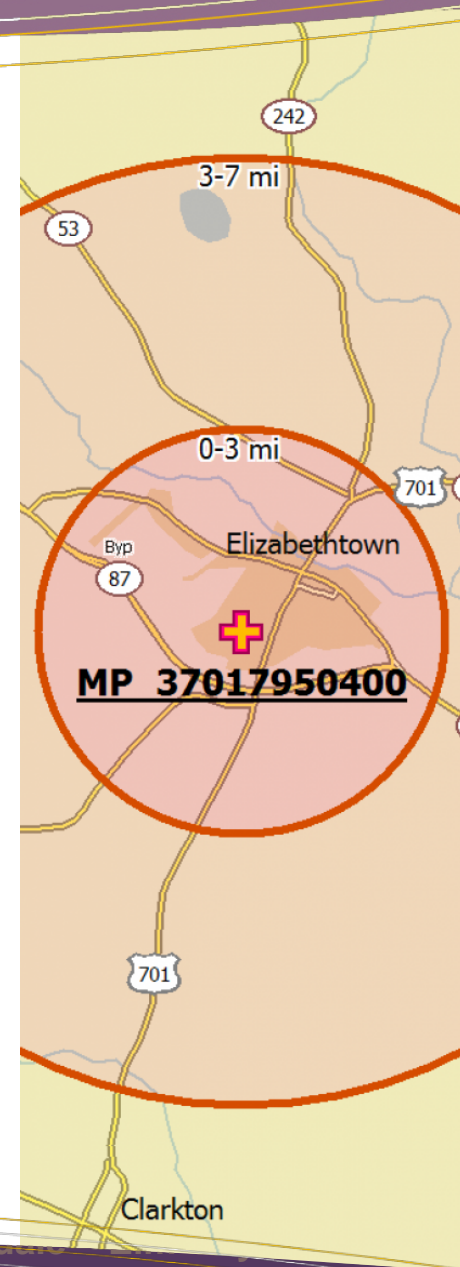
Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

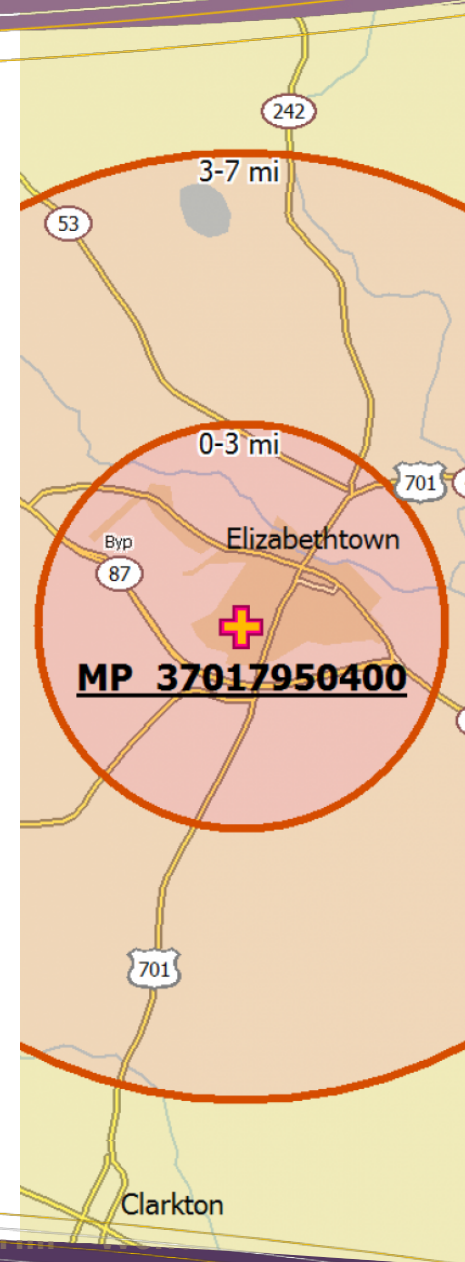| BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	56%	55%	55%
Speak My Mind Even If It Upsets People	44%	42%	41%
Like Control Over People And Resources	42%	41%	40%
Find It Difficult To Say No To My Kids	36%	36%	37%
Woman's Place Is In The Home	34%	36%	37%
Too Much Sponsorship In Arts/Sports	34%	32%	32%
Don't Judge People/Way They Live Life	33%	32%	32%
Like To Do Unconventional Things	28%	30%	30%
I Am A Workaholic	27%	25%	24%
If Won Lottery Would Never Work Again	25%	25%	24%
Prefer To Have Few Possessions As Possible	25%	26%	26%
Like to Stand Out In A Crowd	24%	24%	25%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Money Is Best Measure Of Success	24%	24%	25%
Marijuana Should Be Legalized	21%	20%	20%
We Should Strive for Equality for All	21%	19%	18%
Rarely Sit Down to a Meal Together At Home	18%	18%	19%
Friends More Important Than My Fam.	18%	18%	18%
Like To Pursue Challenge/Novelty/Change	17%	18%	18%
Only Work Current Job for The Money	16%	17%	17%
Happy With My Standard Of Living	13%	12%	12%
Very Happy With My Life As It Is	12%	11%	11%
I Am A Perfectionist	12%	10%	9%
Little I Can Do To Change My Life	11%	10%	10%
On Whole People Get What They Deserve	11%	11%	11%

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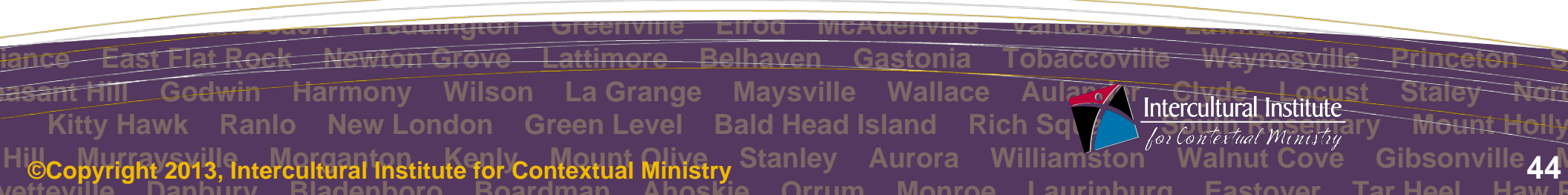
Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

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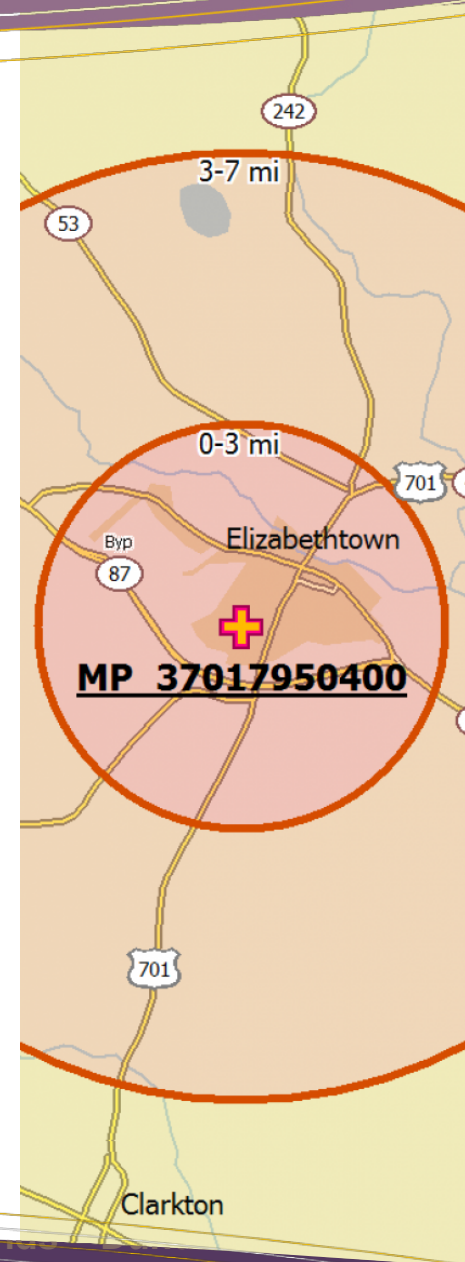
Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
You Should Seize Opportunities In Life	58%	57%	56%
Important To Respect Customs And Beliefs	53%	54%	54%
Prefer Work Part Of Team Than Alone	40%	39%	38%
Like To Understand About Nature	38%	38%	38%
Important To Juggle Various Tasks	37%	35%	35%
Important Feel Respected By My Peers	34%	33%	33%
Good At Fixing Things	32%	31%	31%
Have Keen Sense Of Adventure	29%	28%	28%
Provide My Kids With The Little Extras	25%	23%	22%
Prefer To Have Few Possessions As Possible	25%	26%	26%
Consider Myself Interested In The Arts	24%	23%	23%
People Have To Take Me As They Find Me	24%	23%	22%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Looking for New Ideas To Improve Home	24%	23%	23%
Try Not To Worry About The Future	18%	17%	17%
Real Men Don't Cry	18%	18%	17%
Like To Just Enjoy Life	17%	18%	18%
Worried About Pollution Caused By Cars	17%	16%	15%
Enjoy Spending Time With My Fam.	15%	15%	15%
Is An Important Part Of Who I Am	13%	14%	15%
Children Should Be Allowed To Express Themselves	9%	9%	9%
Feel Very Alone In The World	7%	7%	7%
Like Spending Most Time With Fam.	6%	6%	6%
Would Like To Set Up Own Business	6%	5%	6%
Decor Particular Interest To Me	4%	4%	5%

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Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.
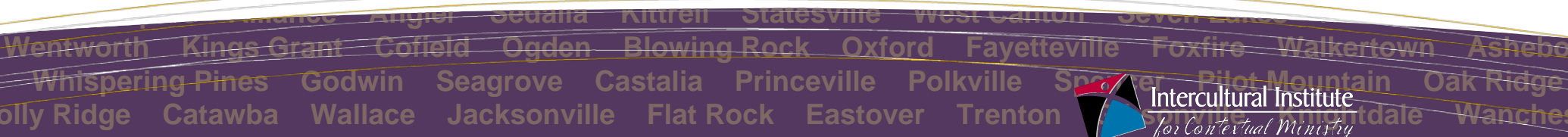
Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In Restaurant-Visit Any	88.34%	88.43%	88.72%
Fam. Restaurants/Steak Houses-Visit Any	74.95%	76.37%	76.54%
McDonald's	57.26%	57.64%	57.83%
Burger King	40.81%	40.41%	40.45%
Kentucky Fried Chicken (KFC)	40.72%	38.01%	37.5%
Wendy's	32.89%	32.53%	32.68%
Subway	31.62%	31.83%	31.95%
Pizza Hut	27.45%	27.23%	27.59%
Applebee's	26.48%	26.37%	26.17%
Taco Bell	26.3%	26.38%	26.15%
Arby's	21.64%	21.41%	21.33%
Red Lobster	21.1%	19.82%	19.22%

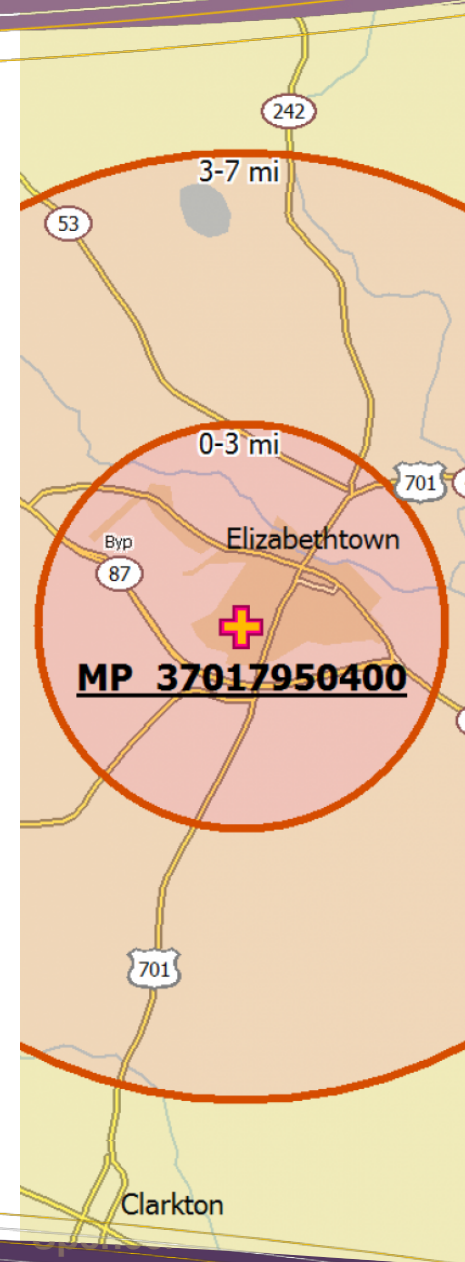| PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Popeyes	20.58%	18.01%	17.13%
Domino's Pizza	19.47%	18.3%	17.58%
Dairy Queen	18.61%	19.43%	19.82%
Golden Corral	17.68%	16.56%	16.16%
Olive Garden	17.59%	17.24%	16.96%
IHOP (International House Of Pancakes)	17.12%	15.48%	14.5%
Chick-Fil-A	16.42%	14.92%	13.87%
TGI Friday's	15.62%	13.09%	11.85%
Church's Fried Chicken	15.42%	13.69%	13.04%
Sonic	15.33%	16.39%	17.27%
Hardee's	14.33%	13.99%	14.43%
Ruby Tuesday	13.23%	12.06%	11.6%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	37.9%	39.22%	39.22%
Recycled products	20.66%	22.53%	22.5%
Worked as volunteer (non political)	10.43%	11.48%	11.8%
Engaged in fund raising	9.16%	9.58%	9.73%
Religious club member	8.39%	8.16%	8%
Church Board	7.54%	7.01%	6.69%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Took active part in local civic issue	4.46%	4.41%	4.29%
Union member	4.21%	4.36%	4.23%
Wrote to editor of mag or newspaper	4.17%	4.49%	4.64%
Addressed a public meeting	3.5%	3.63%	3.59%
Fraternal order member	3.46%	3.7%	3.69%
Charitable Organization	3.4%	3.65%	3.69%

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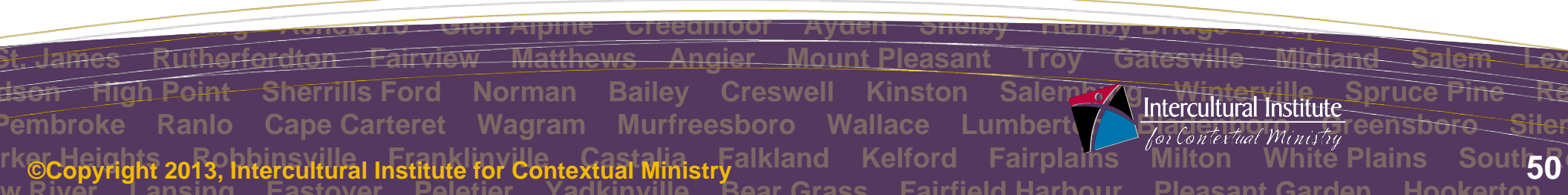
Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.
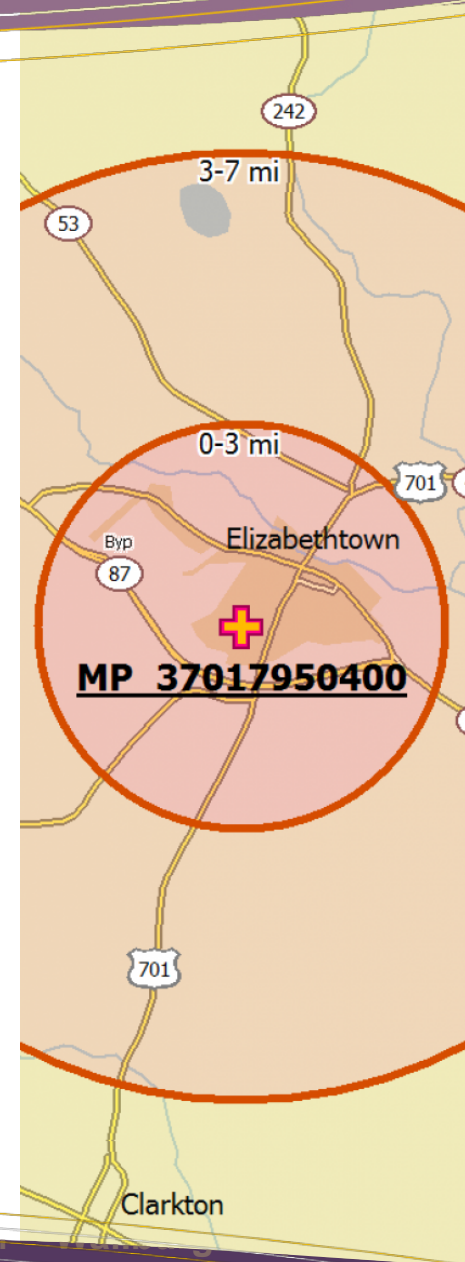
Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Children's Books	11.84%	11.81%	11.71%
Novel	11.83%	12.39%	12.32%
Religious (not Bibles)	10.03%	9.63%	9.42%
Cookbooks	8.21%	8.28%	8.23%
Mystery	6.38%	7.07%	7.37%
Romance	6.05%	6.14%	6.31%
Personal/Business Self-help	5.21%	5.07%	4.83%
Biography	5.03%	5.04%	4.91%
Mail order	4.89%	4.74%	4.68%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	63.64%	62.65%	61.62%
Gen. Editorial	55.12%	52.33%	51.01%
Womens	49.73%	46.89%	45.36%
Service	28.22%	29.54%	30.22%
Music	22.94%	19.91%	18.72%
Business/Finance	21.65%	19.43%	17.96%
Mens	19.48%	18.89%	18.43%
Parenthood	16.27%	15.51%	15.38%
Health	14.46%	14.01%	13.76%

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Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the particpation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	43.76%	45.9%	46.64%
Classified	30.83%	31.88%	32.96%
Sport	26.45%	27.14%	27.27%
Editorial Page	21.95%	23.52%	24.16%
Movie Listings & Reviews	20.69%	20.47%	19.83%
TV/Radio Listings	20.54%	20.68%	20.43%
Business/Finance	20.5%	21.01%	20.62%
Food/Cooking	20.4%	20.52%	20.33%
Comics	20.2%	21.42%	21.99%
Home/Gardening	16.02%	16.73%	16.59%
Fashion	15.98%	15.04%	14.36%
Travel	14.35%	14.34%	13.79%
Science/Technology	12.13%	12.55%	12.16%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Urban Contemporary	49.55%	40.6%	36.75%
CHR Contemp Hit Radio	16.4%	16%	15.45%
Jazz	14.83%	12.24%	10.6%
Variety	10.78%	10.1%	9.42%
Gospel	9.86%	8.26%	7.77%
Adult Contemporary	9.37%	11.1%	12.04%
Country	8.2%	13.34%	16.57%
Oldies	8.09%	8.64%	8.85%
All News	6.59%	5.89%	5.07%
Religious	5.05%	5.25%	5.26%
Soft Contemporary	4.56%	4.38%	4.15%
News/Talk	4.14%	5.05%	5.07%
Hispanic	3.74%	3.79%	3.21%
Rock	3.57%	5.16%	5.71%
Alternative	3.27%	4.05%	4.32%
Sports	2.52%	2.56%	2.35%
All Talk	2.49%	2.59%	2.52%
Classic Rock	2.48%	4.13%	4.91%

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Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	59.05%	60.55%	61.05%
Other Video-On-Demand	53.6%	52.02%	51.99%
Soapnet	48.79%	48.67%	48.58%
Satellite Dish	46.42%	48.35%	49.48%
Subscribe Digital Cable	34.79%	32.77%	31.75%
Sci-Fi Channel	33.61%	35.19%	35.63%
MSNBC	33.01%	33.68%	33.98%
Adult Pay Per View TV	32.91%	33.24%	33.34%
TV Info From Sunday TV Magazine	25.58%	26.06%	26.32%
Nickelodeon	25.16%	26.84%	28.04%
TV Info From Newspapers	24.69%	24.56%	24.49%
Nick At Nite	24.65%	24.91%	25%

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Comedy Central	23.96%	23.15%	22.34%
TCM (Turner Classic Movies)	23.84%	23.68%	23.64%
Hallmark Channel	23.28%	23.2%	22.98%
Lifetime	22.3%	22.14%	21.97%
TV Info From Monthly Cable Guide	21.95%	22%	22.38%
BET (Black Entertainment TV)	21.8%	22.21%	22.48%
ESPN2	21.5%	20.52%	20.08%
The Golf Channel	21.19%	20.8%	20.17%
TV Info From Other	21.11%	20.58%	20.2%
ABC Fam.	21.03%	20.29%	19.5%
USA Network	19.9%	20.61%	20.79%
TV Land	19.36%	18.62%	18.3%

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Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

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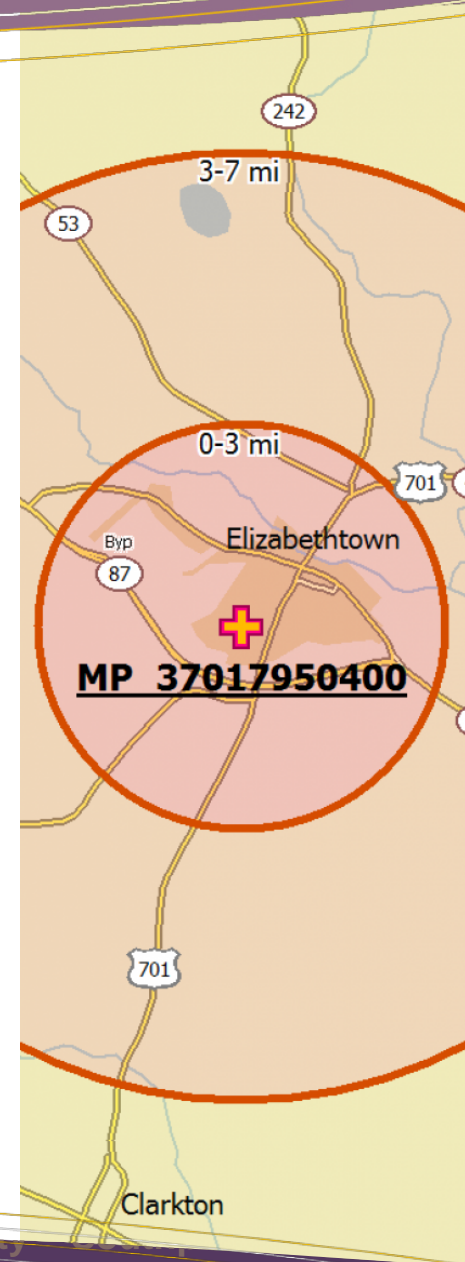
Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	14.3%	14.98%	15.15%
Medium Users (4-6)	7.39%	7.84%	7.87%
Light Users (1-3)	16.57%	17.05%	17.09%
Quintiles (20%)			
Newspaper I (Heavy)	1.06%	1.1%	1.2%
Newspaper II	1.84%	1.61%	1.53%
Newspaper III	1.35%	1.52%	1.67%
Newspaper IV	0.39%	0.42%	0.45%
Newspaper V (Light)	0.74%	0.83%	0.95%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	21.19%	21.06%	21.32%
Magazines II	9.81%	9.32%	9.4%
Magazines III	10.34%	10.4%	10.79%
Magazines IV	13.72%	13.59%	13.59%
Magazines V (Light)	1.18%	0.97%	0.85%
Outdoor I (Heavy)	10.13%	9.62%	9.26%
Outdoor II	5.89%	5.16%	4.95%
Outdoor III	6.07%	5.49%	5.31%
Outdoor IV	17.31%	17.45%	17.7%
Outdoor V (Light)	25.13%	24.96%	25.05%
Yellow Pages I (Heavy)	17%	17.13%	16.93%
Yellow Pages II	9.07%	8.19%	7.79%
Yellow Pages III	11.92%	10.45%	10.06%
Yellow Pages IV	25.36%	25.87%	26.18%
Yellow Pages V (Light)	5.76%	5.45%	5.34%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	1.96%	2.22%	2.37%
Drive Time III (Medium)	0.96%	1.09%	1.1%
Radio IV & V (Light)	2.61%	2.49%	2.42%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	12.25%	11.76%	11.91%
Radio III (Medium)	3.09%	3.53%	3.83%
Radio IV & V (Light)	4.68%	4.19%	3.91%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	11.83%	11.74%	11.64%
Cable III (Medium)	5.78%	5.41%	5.45%
Cable IV & V (Light)	43.07%	41.15%	40.34%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.7%	3.98%	4%
Prime Time III (Medium)	0.81%	1.04%	1.17%
Prime Time IV & V (Light)	12.15%	11.63%	12.22%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	37.65%	39.35%	40.53%
Fringe III (Medium)	54%	55.21%	56.27%
Fringe IV (Light)	55.18%	57.39%	58.92%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	17.06%	16.5%	16.42%
All Day III (Medium)	25.59%	26.37%	27.24%
All Day IV (Light)	22.19%	20.53%	19.95%

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Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio Listeners			
Dayparts [summary]	10.71%	10.69%	10.49%
6:00am - 10:00am	14.98%	14.22%	13.66%
10:00am - 3:00pm	16.44%	13%	11.83%
3:00pm - 7:00pm	17.84%	16.77%	16.46%
7:00pm - Midnight	11.54%	11.65%	11.52%
Midnight - 6:00am	11.06%	9.42%	8.83%
Weekend Radio Listeners			
Dayparts [summary]	15.63%	14.54%	14.11%
6:00am - 10:00am	2.31%	2.2%	2.09%
10:00am-3:00pm	5.46%	4.71%	4.26%
3:00pm - 7:00pm	9.88%	8.26%	7.76%
7:00pm - Midnight	10.8%	10.05%	9.78%
Midnight - 6:00am	16.38%	14.13%	13.42%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	5.84%	6.31%	6.58%
Saturday: 8:00-11:00pm	8.16%	8.03%	7.99%
Sunday: 7:00-11:00pm	9.48%	9.48%	9.53%
9:00am-1:00pm	24.65%	24.91%	25%
9:00am-4:00pm	29.23%	29.14%	29.02%
4:00pm-7:00pm	30.67%	29.83%	29.13%
11:00pm-1:00am	44.74%	44.43%	44.23%
AVG Prime time Mon-Sun	6.94%	5.92%	5.57%

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Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	16.11%	15.79%	15.75%
7-9am	21.5%	20.52%	20.08%
9am-12noon	16.76%	17.94%	17.93%
12noon-4pm	12.47%	11.21%	11.09%
4-6pm	48.38%	46.63%	45.43%
6-7pm	17.2%	17.93%	18.52%
7-7:30pm	1.88%	1.79%	1.67%
7:30-8pm	13.1%	13.03%	12.96%
8-11pm	5.84%	6.31%	6.58%
11pm-12am	33.01%	33.68%	33.98%
11pm-1am	44.74%	44.43%	44.23%
1-6am	33.48%	32.16%	31.46%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	15.23%	15.05%	14.91%
Sat: 10am-1pm	9.17%	8.66%	8.42%
Sat: 1-4pm	23.67%	23.32%	23.17%
Sat: 4-6pm	7.47%	6.92%	6.74%
Sat: 6-7pm	1.3%	1.4%	1.36%
Sat: 7-8pm	1.01%	1.25%	1.41%
Sat: 8-11pm	8.16%	8.03%	7.99%
Sat: 11pm-1am	6.85%	6.29%	6%
Sat: 1am-7pm	19.9%	20.61%	20.79%
Sun: 7-10am	2.45%	2.38%	2.36%
Sun: 10am-1pm	4.78%	5.28%	5.53%
Sun: 1-4pm	4.12%	4.35%	4.43%
Sun: 4-7pm	11.08%	11.14%	11.14%
Sun: 7-11pm	9.48%	9.48%	9.53%
Sun: 11pm-1am	5.84%	5.27%	4.97%
Sun: 1-7am	19.45%	19.37%	19.15%

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Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?

3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.

4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.

2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.

3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?

4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle
*2nd Timothy 2:2*

Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.

2. Face-to-Face: Begin interacting with the person; building a personal rapport.

3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.

4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.

5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.


5 Types of Self-Identity, Communication & Relationships
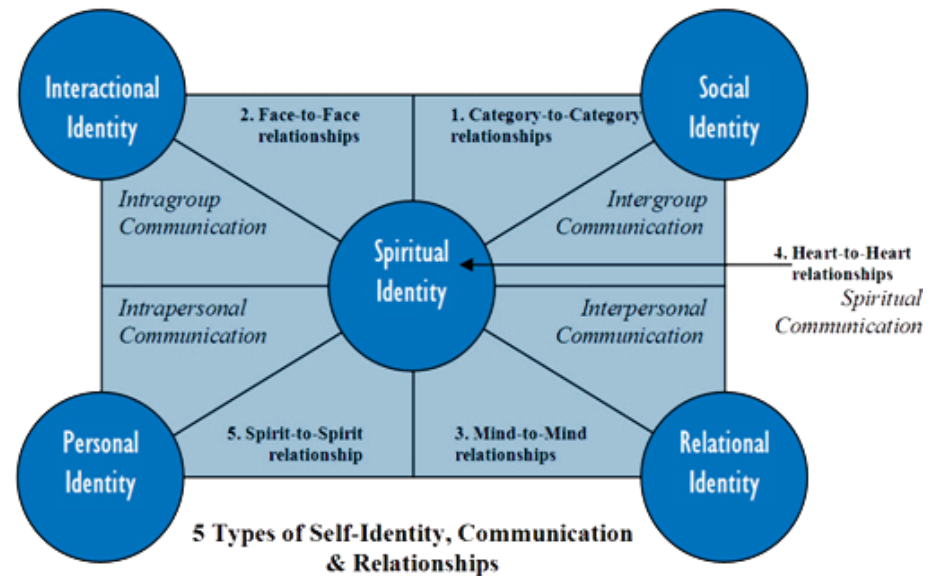
Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net.
IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

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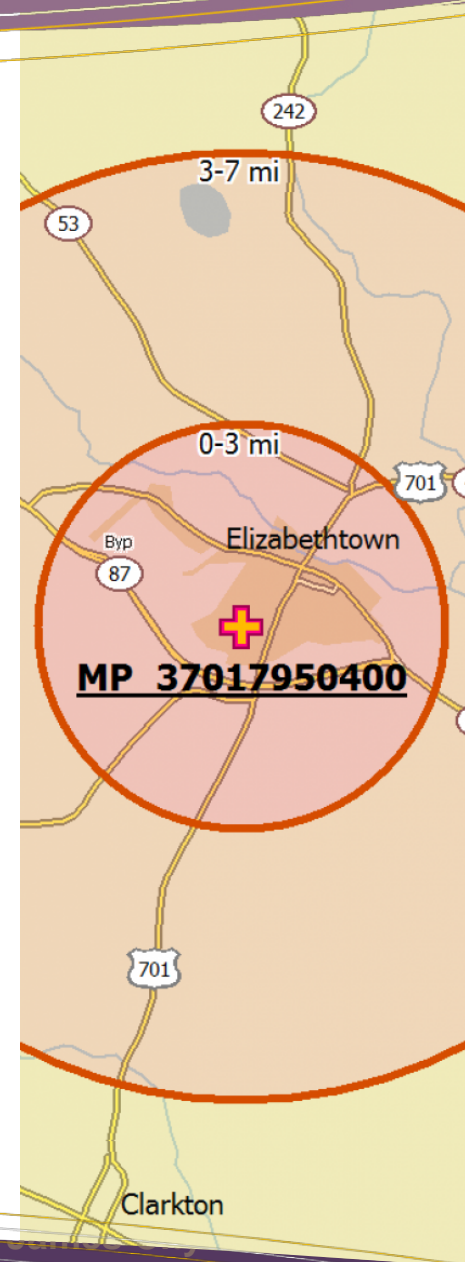
Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.

2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS

4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.

5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	New Beginnings Fellowship - Elizabethtown	205 S Poplar St Elizabethtown, NC 28337	0.75 mi	29	Plateauing
2	Elizabethtown - Elizabethtown	1800 W Broad St Elizabethtown, NC 28337	0.79 mi	228	Plateauing
3	Open Door Ministries Church	108 Autumn Cir Elizabethtown, NC 28337	1.74 mi	0	Insufficient Data
4	White Lake - Elizabethtown	7585 NC Highway 41 E Elizabethtown, NC 28337	3.40 mi	53	Declining
5	Christ Community - Elizabethtown	4761 HWY 53 West White Oak, NC 28399	4.87 mi	50	Plateauing
6	White's Creek - Clarkton	6111 Mercer Mill Rd Clarkton, NC 28433	5.00 mi	59	Plateauing
7	Dublin First - Dublin	7275 Albert St Dublin, NC 28332	6.34 mi	320	Growing
8	Shady Grove - Bladenboro	10981 Twisted Hickory Rd Bladenboro, NC 28320	7.03 mi	48	Declining
9	Center Road - Bladenboro	2484 Center Rd Bladenboro, NC 28320	7.61 mi	143	Declining
10	Good Shepherd Hispanic - Elizabethtown	7805 US Hwy 701 N Elizabethtown, NC 28337	7.86 mi	192	Growing
11	Lisbon - Clarkton	4588 Lisbon Rd Clarkton, NC 28433	9.01 mi	103	Growing
12	Clarkton First -	10233 N College St Clarkton, NC 28433	9.34 mi	92	Plateauing
13	Abbottsburg - Bladenboro	13825 Twisted Hickory Rd Bladenboro, NC 28320	9.82 mi	30	Plateauing
14	Zion Hill - Bladenboro	1294 Storms Rd Bladenboro, NC 28320	9.82 mi	95	Growing
15	Grace - Bladenboro	17061 NC 131 Hwy S Bladenboro, NC 28320	9.91 mi	79	Plateauing

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	West Bladenboro - Bladenboro	703 Village St Bladenboro, NC 28320	9.91 mi	44	Plateauing
17	Northside - Bladenboro	898 Sunset Park Rd Bladenboro, NC 28320	9.91 mi	118	Declining
18	Peace - Bladenboro	125 NC 242 Hwy S Bladenboro, NC 28320	9.91 mi	16	Growing
19	Bethel - Bladenboro	707 Old Hwy 41 Bladenboro, NC 28320	9.91 mi	112	Plateauing
20	Sandy Grove - Bladenboro	8299 NC 242 Hwy S Bladenboro, NC 28320	9.91 mi	64	Plateauing
21	New Center - Bladenboro	19894 Nc 131 Hwy S Bladenboro, NC 28320	9.91 mi	51	Declining
22	Hickory Grove - Bladenboro	6414 Center Rd Bladenboro, NC 28320	10.77 mi	151	Plateauing
23	Bladenboro First - Bladenboro	500 S Main St Bladenboro, NC 28320	11.60 mi	200	Plateauing
24	White Oak - White Oak	9724 NC Highway 53 W White Oak, NC 28399	11.76 mi	66	Declining
25	Good News - Bladenboro	707 S Main St Bladenboro, NC 28320	11.80 mi	34	Insufficient Data
26	Beards Chapel - Garland	409 Beards Chapel Rd Garland, NC 28441	11.88 mi	42	Growing
27	Friendship - Garland	1983 Bull St Garland, NC 28441	12.10 mi	43	Plateauing
28	Love Grove - Tar Heel	50 Main St Tar Heel, NC 28392	12.76 mi	91	Declining
29	Tar Heel - Tar Heel	521 Tar Heel Ferry Rd Tar Heel, NC 28392	12.76 mi	108	Plateauing
30	Cypress Creek Missionary - Garland	1321 Old Fayetteville Rd Garland, NC 28441	12.86 mi	39	Growing
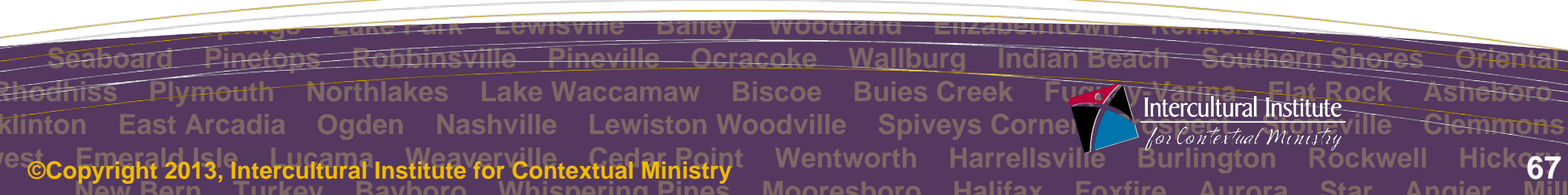
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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Richardson - Bladenboro	1907 Richardson Rd Bladenboro, NC 28320	13.37 mi	50	Growing
32	Galeed - Bladenboro	571 Galeed Church Rd Bladenboro, NC 28320	13.50 mi	243	Growing
33	Butters - Bladenboro	1877 Barry Lewis Rd Bladenboro, NC 28320	13.74 mi	102	Growing
34	Council - Council	322 Council Baptist Church Rd Council, NC 28434	14.08 mi	17	Declining
35	Singletary - Lumberton	413 Mercer Mill Rd Lumberton, NC 28358	14.68 mi	137	Declining
36	Zions Tabernacle - Lumberton	3496 Tar Heel Rd Lumberton, NC 28358	14.79 mi	120	Plateauing
37	Western Prong - Whiteville	112 Peacock Rd Whiteville, NC 28472	14.99 mi	110	Plateauing
38	Faith - White Oak	15976 NC Highway 53 W White Oak, NC 28399	15.34 mi	33	Plateauing
39	Briar Branch - Garland	13396 Nc Highway 242 N Garland, NC 28441	15.47 mi	51	Declining
40	Sharon - Faytteville	9957 Turnbull Rd Fayetteville, NC 28312	16.59 mi	23	Declining
41	Lennons Cross Roads - Evergreen	13804 Haynes Lennon Hwy Evergreen, NC 28438	16.94 mi	52	Declining
42	Garland - Garland	55 W 2nd St Garland, NC 28441	17.03 mi	67	Plateauing
43	Tolarsville - Saint Pauls	5521 Tolarsville Rd Saint Pauls, NC 28384	17.12 mi	84	Declining
44	Parkersburg - Garland	190 Reeves Rd Garland, NC 28441	17.69 mi	50	Plateauing
45	Riverside - Harrells	5043 NC Highway 210 E Harrells, NC 28444	18.02 mi	49	Growing

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