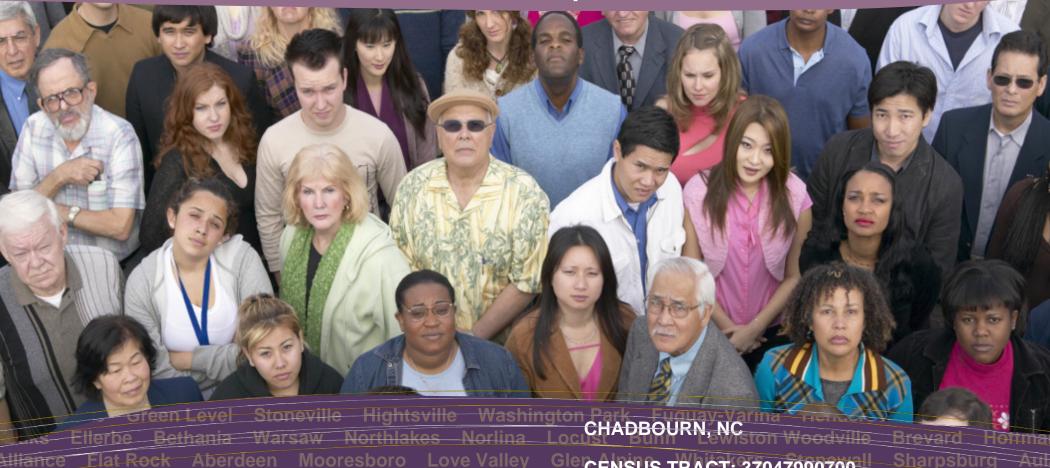
# Mission Site top unreached locations



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for Contextual Ministry Morven Ruth Murphy
er Elk Elroy King Lenoir Newport Walnut Co
Jonesville Spruce Pine High Point West Jeffers

North Carolina Baptists

Caring. Sharing. Daring.

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**Neuse Forest** 

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Winston-Salam Moravian Falls Castle Havne Puther

#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

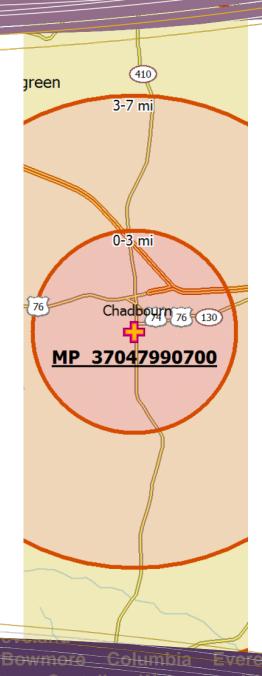
	Location Typography	CODE	LOCATION
1	Region	3703	Region 3: Southeast Coast
3	County Location	37047	Columbus
4	Zipcode	28431	Columbus
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	K	10000-50000-50000

Dallas

Cramerton

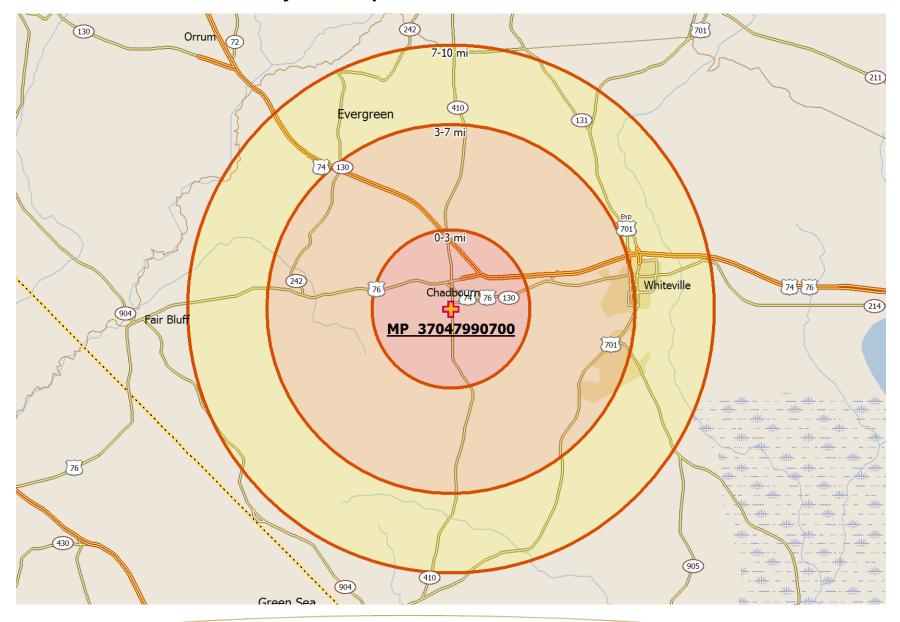
Norwood

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## Site Location Summary - Map of the Site Location

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## Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL/	СО	EXPLANATION
	URBAN	DE	
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	6	Noncore adjacent to a small metro area with town of at least 2,500 residents
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	34	Small town high commuting commuting: No additional code
7	ERS RUCA Commuting Value	8	Small town high commuting: primary flow 30% or more to a small urban cluster
8	Percent Commuting to Metro	17	Percent commuting from non metro to metro areas



#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	4,153	11,539	11,631
2010 Households	1,652	4,421	4,551
2010 Group Quarters Population	10	524	472

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	15	17	17
Language Diversity National Index	10	14	9
Foreign Born Diversity National Index	3	48	49
Ancestry Diversity National Index	8	14	11
Racial Diversity National Index	68	57	52

#### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	1	True
Low-employment County	1	True
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

**Dobbins Heights** 

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	0	0%
Mainstay Communities	Established, Diverse Households	14	0.85%
Working Communities	Blue-collar, Working Families	11	0.67%
Country Communities	Rural, Agri. & Mining Families	56	3.39%
Aspiring Communities	Young Singles / Aspiring-Multihousing	587	35.53%
Urban Communities	High Density, Inner-city Neighborhoods	985	59.62%

**Fuguay-Varina** 

## Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Mulberry

Dover

## Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

## Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	13,880	1,154	8.32%
Unreached %	65.87%	69.86%	106.07
Religious But NOT Evangelical HH	4,505	469	10.4%
Religious But NOT Evangelical %	21.38%	28.37%	132.71
Spiritual But NOT Relig or Evang HH	1,324	51	3.87%
Spiritual But NOT Relig or Evang %	6.28%	3.1%	49.42
Not Evangelical, Not Interested HH	8,336	684	8.21%
Not Evangelical, Not Interested %	39.56%	41.41%	104.67



#### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	71	3	4.23%
Active BCNC Attenders	4,987	213	4.27%
Active Evangelical Households	4,735	328	6.94%
Active Evangelical Percent	22.47%	19.88%	88.47
Inactive Evangelical Households	2,458	170	6.93%
Inactive Evangelical Percent	11.66%	10.30%	88.36
# New Churches Needed	0	0	0%



#### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR			CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Chadbourn - Chadbourn	0.50 mi	119	Plateauing	1	6	Peace - Whiteville	6.06 mi	70	Insufficient Data
2	Cherokee Chapel - Chadbourn	1.30 mi	51	Growing	1	7	Calvary - Whiteville	6.47 mi	20	Declining
3	Piney Forest - Chadbourn	2.61 mi	43	Declining	1	8	Oak Dale - Whiteville	6.62 mi	49	Declining
4	China Grove - Chadbourn	3.40 mi	54	Growing	1	9	Porter Swamp - Cerro Gordo	6.92 mi	136	Plateauing
5	Corinth - Chadbourn	3.71 mi	20	Insufficient Data	2	20	Evergreen - Evergreen	6.94 mi	60	Growing
6	Pleasant Hill - Whiteville	3.71 mi	171	Declining	2	21	Whiteville First - Whiteville	7.33 mi	185	Declining
7	Faith - Whiteville	4.41 mi	45	Plateauing	2	22	Trinity - Whiteville	7.60 mi	229	Insufficient Data
8	Smyrna - Whiteville	4.86 mi	70	Declining	2	23	Brunswick - Brunswick	7.77 mi	27	Plateauing
9	West Whiteville - Whiteville	5.23 mi	52	Plateauing	2	24	Good Shepherd Community Church	8.25 mi	0	Insufficient Data
10	Union Valley - Whiteville	5.38 mi	80	Growing	2	25	Hinson's Cross Roads - Fair Bluff	8.27 mi	91	Plateauing
11	Cerro Gordo - Cerro Gordo	5.43 mi	67	Plateauing	2	26	Macedonia - Evergreen	8.27 mi	146	Plateauing
12	South Whiteville - Whiteville	5.80 mi	24	Declining	2	27	Antioch - Whiteville	8.44 mi	126	Plateauing
13	Cedar Grove - Cerro G	5.85 mi	83	Plateauing	2	28	Clarendon - Clarendon	8.54 mi	71	Growing
14	New Hope - Whiteville	5.86 mi	71	Declining	2	29	Union Chapel - Lake Waccamaw	8.69 mi	32	Declining
15	Williamson's Cross Roads - Chadbourn	5.90 mi	54	Plateauing	3	30	Mount Zion - Whiteville	8.69 mi	43	Declining

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

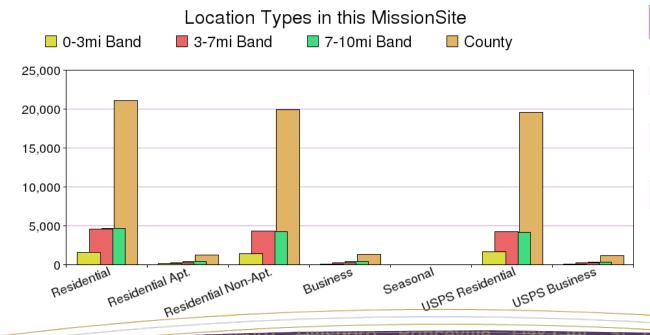
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

New Bern Cameron

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	49,587	4,063	8.19%
2000 Population	54,749	4,372	7.99%
2010 Population	54,328	4,153	7.64%

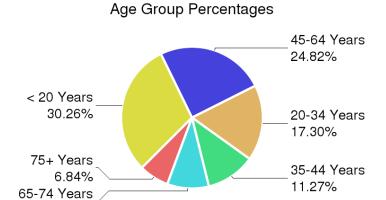
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	18,459	1,537	8.33%
2000 Households	21,308	1,738	8.16%
2010 Households	21,073	1,652	7.84%



Location Type	0-3mi Band
Residential	1,543
Residential Apt.	139
Residential Non-Apt.	1,404
Business	94
Seasonal	0
USPS Residential	1,666
USPS Business	104

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

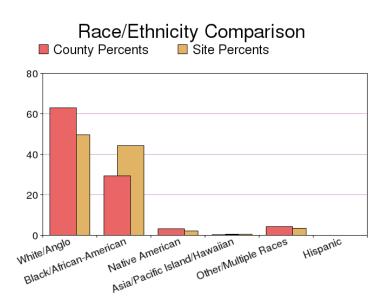


9.51%

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	6.06%	7.51%	123.93
4-5 Years	2.84%	3.15%	110.92
6-8 Years	4.16%	4.67%	112.26
9-11 Years	4.05%	4.26%	105.19
12-13 Years	2.66%	2.77%	104.14
14-17 Years	5.2%	5.23%	100.58
18-19 Years	2.56%	2.67%	104.3
0-5 Years	8.9%	10.67%	119.89
6-12 Years	9.55%	10.35%	108.38
13-19 Years	9.08%	9.25%	101.87
< 20 Years	27.53%	30.27%	109.95
20-34 Years	17.74%	17.31%	97.58
35-44 Years	11.69%	11.27%	96.41
45-64 Years	26.72%	24.83%	92.93
65-74 Years	9.09%	9.51%	104.62
75+ Years	7.22%	6.84%	94.74
Median Age	39	37	93.79
Median Age (Male)	37	35	94.65
Median Age (Female)	41	38	91.14

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	62.91%	49.7%	79
Black, African-American	29.29%	44.31%	151.24
Native American	3.21%	2.05%	63.83
Asian	0.33%	0.51%	155.21
Pacific Island, Hawaiian	0.03%	0.02%	76.95
Other/Multiple Races	4.24%	3.42%	80.73
Hispanic	0%	2.79%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	36,097	2,629	
Less than 9th Grade	6.27%	6.43%	97.61
No High School Diploma	14.9%	12.29%	121.31
High School Graduate	31.98%	31.04%	103.04
Some College, no degree	24.26%	26.44%	91.77
Associate Degree	10.55%	13.96%	75.57
College Degree	8.47%	7.42%	114.18
Graduate/Prof. degree	3.56%	2.43%	146.23

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	13.62%	18.34%	153.25
\$10,000 to \$19,999	18.66%	19.92%	106.73
\$20,000 to \$29,999	13.26%	12.71%	95.84
\$30,000 to \$49,999	17.02%	16.53%	97.11
\$50,000 to \$59,999	11.42%	10.29%	90.13
\$60,000 to \$69,999	6.61%	7.02%	106.3
\$70,000 to \$79,999	5.41%	4.96%	91.67
\$80,000 to \$89,999	3.45%	2.97%	85.86
\$90,000 to \$99,999	2.05%	1.33%	64.81
\$100,000 to \$124,999	3.51%	2.78%	79.29
\$125,000 to \$149,999	1.84%	2.91%	157.81
\$150,000 to \$199,999	1.75%	0%	0
\$200,000 to \$249,999	0.48%	0%	0
\$250,000 or more	0.91%	0.24%	26.58
Median Household	33,892	30,272	89.32
Average Household	48,909	42,397	86.69
Per Capita Household	19,414	16,909	87.1
Family/Non-Family Household			
Income			
Median Family Income	49,888	41,738	83.66
Average Family Income	60,974	53,759	88.17
Median Non-Family Income	16,510	16,649	100.84
Average Non-Family Income	23,797	20,716	87.05

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	67.55%	63.38%	93.83
Families with Children	33.08%	33.78%	102.12
Families without Children	34.47%	29.6%	85.87
Non-Family Households			
% Non-Family Households	32.45%	36.62%	112.84
Non-Families with Children	0.1	0.12	115.96
Non-Families without Children	32.35	36.5	112.83
Housing Units			Index
Total Housing Units	25,047	1,962	
Vacant percent	15.87%	15.8%	99.58
Owned percent	59.25%	52.09%	87.92%
Rented Percent	24.89%	32.11%	129.03
Households by Size			Index
Avg household size	2.51	2.51	100
Avg family hh size	3.20	3.32	103.75
Avg non-family hh size	1.07	1.11	103.74
Households By Count of Persons			Percent
One	6,173	533	8.63%
Two	6,319	458	7.25%
Three or Four	6,646	488	7.34%
Five+	1,935	173	8.94%

Roxobel

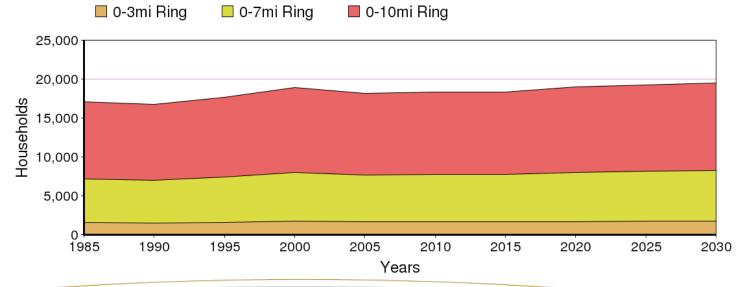
Wallburg

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	49,587	4,063	8.19%
2000 Population	54,749	4,372	7.99%
2010 Population	54,328	4,153	7.64%
2015 Population	54,856	4,149	7.56%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	18,459	1,537	8.33%
2000 Households	21,308	1,738	8.16%
2010 Households	21,073	1,652	7.84%
2015 Households	21,222	1,650	7.77%

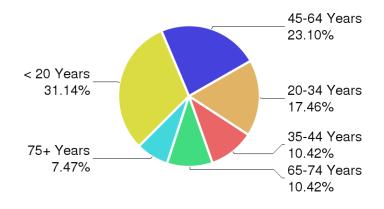
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

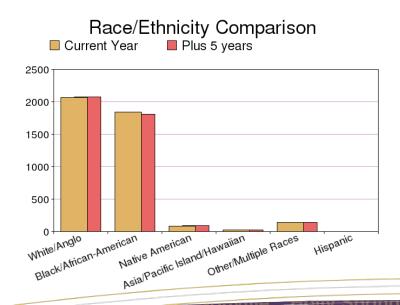
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	7.51%	8.24%	109.72
4-5 Years	3.15%	3.42%	108.57
6-8 Years	4.67%	4.7%	100.64
9-11 Years	4.26%	4.15%	97.42
12-13 Years	2.77%	2.7%	97.47
14-17 Years	5.23%	5.09%	97.32
18-19 Years	2.67%	2.82%	105.62
0-5 Years	10.67%	11.67%	109.37
6-12 Years	10.35%	10.22%	98.74
13-19 Years	9.25%	9.23%	99.78
< 20 Years	30.27%	31.12%	102.81
20-34 Years	17.31%	17.45%	100.81
35-44 Years	11.27%	10.41%	92.37
45-64 Years	24.83%	23.09%	92.99
65-74 Years	9.51%	10.41%	109.46
75+ Years	6.84%	7.47%	109.21
Median Age	39	35	88.77
Median Age (Male)	37	33	88.83
Median Age (Female)	41	37	89.79

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	49.7%	49.99%	100.58
Black, African-American	44.31%	43.62%	98.46
Native American	2.05%	2.22%	108.34
Asian	0.51%	0.65%	128.7
Pacific Island, Hawaiian	0.02%	0.02%	100.1
Other/Multiple Races	3.42%	3.49%	102.21
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,629	2,592	
Less than 9th Grade	6.43%	4.63%	72.02
No High School Diploma	12.29%	10.26%	83.53
High School Graduate	31.04%	29.55%	95.21
Some College, no degree	26.44%	29.13%	110.18

13.96%

7.42%

2.43%

Associate Degree

Graduate/Prof. degree

College Degree



15.55%

8.1%

2.78%

111.38

109.23

114.11

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	18.34%	16.42%	89.55
\$10,000 to \$19,999	19.92%	19.94%	100.12
\$20,000 to \$29,999	12.71%	12%	94.4
\$30,000 to \$49,999	16.53%	15.33%	92.79
\$50,000 to \$59,999	10.29%	11.03%	107.19
\$60,000 to \$69,999	7.02%	7.39%	105.3
\$70,000 to \$79,999	4.96%	4.67%	90.35
\$80,000 to \$89,999	2.97%	3.88%	114.42
\$90,000 to \$99,999	1.33%	1.7%	127.43
\$100,000 to \$249,999	2.78%	3.45%	124.06
\$125,000 to \$149,999	2.91%	3.58%	123.07
\$150,000 to \$199,999	0%	0%	0
\$200,000 to \$249,999	0%	0%	0
\$250,000 or more	0.24%	0.3%	125.15
Median Household	30,272	33,665	111.21
Average Household	42,397	48,643	114.73
Per Capita Household	16,909	19,393	114.69
Family/Non-Family Household			
Income			
Median Family Income	41,738	47,583	114
Average Family Income	53,759	61,739	114.84
Median Non-Family Income	16,649	17,629	105.89
Average Non-Family Income	20,716	24,391	117.74

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	63.38%	62.06%	97.92
Families with Children	33.78	32.61	96.53
Families without Children	29.6	28.24	95.41
Non-Family Households			
% Non-Family Households	36.62%	37.94%	103.6
Non-Families with Children	0.12	0.06	103.6
Non-Families without	36.5	37.88	103.77
Children			
Housing Units			
Total Housing Units	1,962	1,958	99.8%
Vacant percent	15.8%	15.73%	99.56
Owned percent	52.09%	52.15%	100.11
Rented Percent	32.11%	32.12%	100.05
Households by Size			
Avg household size	2.51	2.51	100%
Avg family hh size	3.32	3.38	101.81%
Avg non-family hh size	1.11	1.08	97.3%
Households By Count of			
Persons			
One	533	556	104.32%
Two	458	433	94.54%
Three or Four	488	486	99.59%
Five+	173	174	100.58%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	54	146	139
Northern Europe	0	8	15
Western Europe	0	9	15
Southern Europe	0	1	1
Eastern Europe	0	6	3
Other Europe	0	0	7
Eastern Asia	5	12	9
So. Central Asia	0	11	7
SE Asia	0	14	19
Western Asia	0	4	5
Other Asia	0	0	0

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	0	0
Middle Africa	0	0	0
Northern Africa	0	3	2
Southern Africa	0	0	0
Western Africa	0	0	0
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	0	11	5
Central Amer.	49	55	49
South America	0	6	1
North America	0	6	1
Born at sea	0	0	0

## Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

		7-10
LES	MILES	MILES
768	9,982	11,177
6	236	219
	81	117
	39	52
	0	0
	2	1
	0	0
	30	45
	0	0
	0	0
	0	0
	0	0
	0	0
	0	0
	0	0
	1	9
	0	0
	0	0
	0	0
	0	0
	9	10
	<b>LES</b> 768 6	768 9,982 6 236 81 39 0 2 0 30 0 0 0 0

SPOKEN AT HOME	0-3	3-7	7-10
SPOREN AT HOME			
	MILES	MILES	MILES
Other Indo-Euro	0	0	0
Asian/PI languages	0	0	0
Chinese	0	0	2
Japanese	0	6	0
Korean	0	0	0
Mon-Khmer,	0	0	0
Cambodian			
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	0	0
Vietnamese	0	0	0
Other Asian	0	4	0
Tagalog	0	32	10
Other Pacific Is	0	0	0
Other languages	0	4	5
Navajo	0	0	0
Other Native N.	0	2	2
American			
Hungarian	0	0	0
Arabic	0	2	3
Hebrew	0	0	0
African languages	0	0	0
Other unspecified	0	0	0

## **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	3,630	7,597	8,523
Arab	0	5	5
Armenian	0	0	0
Austrian	0	0	0
British	0	15	17
Canadian	15	3	2
Croatian	0	2	4
Czech	0	1	3
Czechoslovak	0	1	1
Danish	0	0	4
Dutch	4	13	15
English	196	699	727
European	14	156	127
Finnish	0	0	0
French (not Basque)	4	68	74
French Canadian	7	5	12
German	66	229	237
Greek	0	0	0
Hungarian	0	0	0
Iranian	0	0	0

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	81	249	283
Italian	0	33	35
Lithuanian	0	3	1
Norwegian	0	10	14
Polish	4	5	6
Portuguese	0	0	0
Romanian	0	0	0
Russian	0	0	0
Scandinavian	0	0	0
Scotch-Irish	122	251	281
Scottish	59	102	118
Slovak	0	0	0
Subsaharan African	25	140	150
Swedish	0	2	3
Swiss	3	0	0
Ukrainian	0	0	3
US/American	621	2,115	2,255
Welsh	0	15	13
West Indian	0	8	10
Yugoslavian	0	0	0
Other	2,408	3,468	4,123

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Sparta

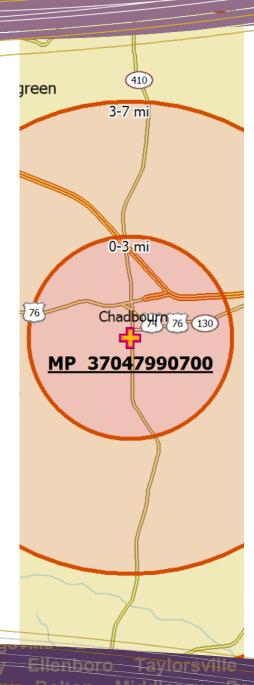
#### Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Dallas

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,652	100%	1,156	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,652	100%	1,156	100%
BLUE COLLAR BACKBONE	7	0.42%	4	0.35%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	7	0.42%	4	0.35%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	14	0.85%	9	0.78%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	14	0.85%	9	0.78%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	4	0.24%	3	0.26%
Steadfast Conservative	4	0.24%	3	0.26%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Mooresboro

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,652	100%	1,156	100%
REMOTE AMERICA	56	3.39%	35	3.03%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	1	0.06%	1	0.09%
Coal & Crops	55	3.33%	34	2.94%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	587	35.53%	435	37.63%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	587	35.53%	435	37.63%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,652	100%	1,156	100%
STRUGGLING SOCIETIES	894	54.12%	606	52.42%
Rugged Southern Style	5	0.3%	3	0.26%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	889	53.81%	603	52.16%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	91	5.51%	64	5.54%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	91	5.51%	64	5.54%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Trov

Kingstown



#### Potential Cultural Bridges

pyright 2013, Intercultural Institute for Context

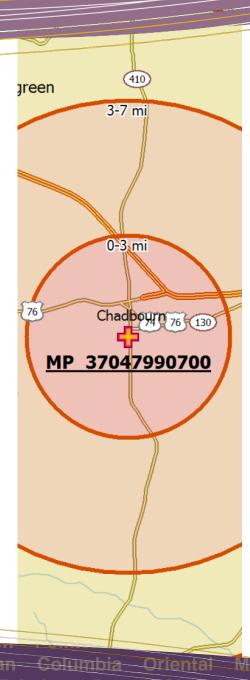
Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Salemburg



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	64%	67%	69%
Use Comp. for Internet/E-mail	41%	45%	47%
Internet Use: E-Mail	34%	37%	39%
Use Comp. for Comp. Games	33%	34%	35%
Use Comp. for Education	28%	29%	29%
HH Owns DVD Player	24%	25%	25%
Use Comp. for Shopping	20%	23%	25%
Use Comp. for Word Processing	19%	23%	26%
Internet Use: News/ Weather	19%	20%	21%
Use Comp. for Digital Camera Photo Editing	18%	21%	23%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Use Comp. for Banking	18%	21%	22%
Internet Use: Banking	18%	20%	21%
PC-Network-HH Has One	16%	17%	18%
Use Comp. for News/Info./Data Service	11%	13%	15%
Use Comp. for Filing/DB	9%	10%	11%
Mngmnt			
HH Owns Video/Webcam	8%	8%	8%
Internet Use: Research/ Education	8%	8%	9%
Use Comp. for Personal	7%	9%	10%
Financial Mngmnt			
Internet Use: Read Magazines/	7%	7%	8%
Newspapers			
Internet Use: Play/ Download Online Games	7%	7%	7%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**McFarlan** 

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	65%	65%	65%
Reading Books	47%	48%	48%
Dining Out (Not Fast Food)	40%	43%	46%
Card Games	33%	36%	37%
Cooking for Fun	31%	32%	32%
Go To A Beach/Lake	25%	27%	28%
Board Games	24%	26%	27%
Gardening	23%	26%	28%
Going To	14%	15%	16%
Bars/Nightclubs/Dancing			
Visit Zoo	12%	14%	14%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	68%	68%	68%
Gen./Fam. Practitioner	31%	33%	34%
Hypertension/High Blood	24%	23%	23%
Pressure			
Backache	23%	23%	23%
Dentist	20%	22%	23%
Eye Dr.	19%	19%	19%
High Cholesterol	18%	18%	18%
None Of These	18%	18%	18%
Acid Reflux Disease (GERD)	16%	16%	16%
Any Arthritis	16%	16%	17%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	22.74%	22.86%	22.94%
Live Theater	14.56%	14.81%	15.56%
Rock/Pop Concerts Most	12.72%	12.61%	12.59%
Often			
Live Theater Most Often	11.54%	11.95%	12.58%
Dance Performance	10.1%	9.12%	8.71%
Comedy Club	9.27%	8.83%	8.58%
Movies: Comedy	42.73%	41.11%	40.12%
Movies: Action/Adventure	38.98%	38.21%	37.76%
Movies: Drama	26.62%	24.12%	22.75%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	24.29%	22.63%	21.74%
Movies: Romantic Comedy	20.95%	19.82%	19.36%
Movies: Horror	20.5%	18.06%	16.47%
College Football Reg.	3.94%	4.31%	4.65%
Season			
College Basketball Reg. Season	3.57%	3.6%	3.61%
NFL Football Reg. Season	3.47%	3.79%	4.16%
NBA Basketball Reg. Season	2.63%	2.63%	2.9%
MLB Baseball Reg. Season	2.38%	3.1%	3.64%
College Football Post-Season	2.1%	1.98%	1.9%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	33.7%	34.43%	35.28%
Swimming	20.14%	23.33%	25.09%
Basketball	18.5%	17.67%	17.46%
Bowling	17.01%	18.2%	19%
Billiards/Pool	16.25%	16.76%	16.74%
Jogging/Running	15.16%	14.46%	14.34%
Football	13.68%	12.89%	12.36%
Freshwater Fishing	11.62%	14.96%	16.48%
Weight Training	11.57%	12%	12.49%
Aerobics	10.49%	9.89%	9.83%
Baseball	9.89%	10.45%	10.71%
Stationary Cycling	9.64%	9.84%	10.1%
Volleyball	8.17%	8.34%	8.45%
Using Cardio Machine	7.76%	8.6%	9.23%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Golf	6.92%	8.02%	8.96%
Mountain/Road Biking	6.52%	7.66%	8.58%
Softball	6.29%	6.61%	6.84%
Ice Skating	6%	5.53%	5.44%
Yoga	5.97%	5.81%	5.86%
Tennis	5.8%	6.03%	6.3%
Roller Skating	5.71%	5.37%	5.35%
Soccer	5.61%	5.95%	6.2%
Camping Trips	5.28%	9.24%	11.41%
Saltwater Fishing	4.96%	6.09%	6.72%
Hunting	4.65%	7.34%	8.85%
Snorkeling	4.19%	4.23%	4.39%
Jet Skiing	4.11%	4.21%	4.38%
Power Boating	3.94%	4.84%	5.45%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Fly Fishing	3.83%	4.31%	4.57%
Backpacking/Hiking	3.81%	5.38%	6.45%
Skateboarding	3.66%	3.57%	3.68%
Canoeing/Kayaking	3.64%	4.51%	5.08%
Target Shooting	3.58%	5.49%	6.61%
Racquetball	3.54%	3.65%	3.71%
Hockey	3.41%	3.42%	3.52%
Motorcycling	3.39%	4.32%	4.71%
Horseback Riding	3.22%	4.42%	5.04%
Snowmobiling	3.19%	3.19%	3.27%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Snowboarding	3.06%	3.01%	3.05%
Water Skiing	3.01%	3.43%	3.75%
Downhill & X-Country	2.91%	3.19%	3.46%
Skiing			
Sailing	2.6%	2.71%	2.83%
Rock Climbing	2.35%	2.59%	2.8%
Surfing & Windsurfing	2.31%	2.33%	2.43%
Archery	2.01%	2.86%	3.44%
Martial Arts	1.97%	2.38%	2.75%
Rowing	1.71%	1.99%	2.2%
Auto Racing	1.66%	2.15%	2.5%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

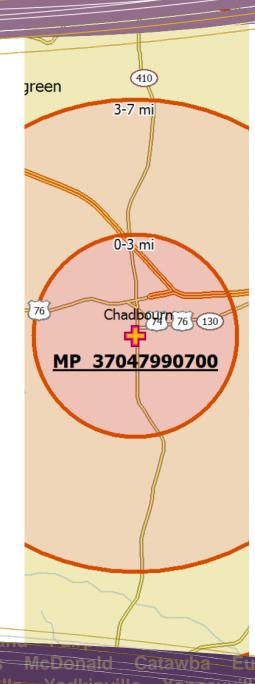
#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Cameron

Intercultural Institute for Contextual Ministry semary

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

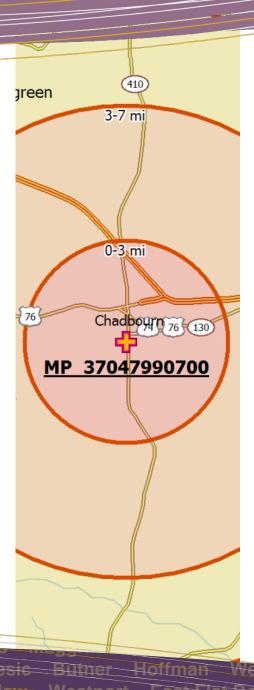
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

West Canton

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## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**Bald Head Island** 

0-3	3-7	7-10
MILES	MILES	MILES
57%	55%	55%
44%	42%	41%
44%	42%	40%
37%	37%	38%
36%	37%	37%
36%	33%	31%
36%	34%	32%
29%	26%	24%
28%	29%	30%
26%	25%	25%
26%	25%	24%
25%	26%	26%
	57% 44% 44% 37% 36% 36% 29% 28% 26%	MILES       MILES         57%       55%         44%       42%         44%       42%         37%       37%         36%       33%         36%       34%         29%       26%         28%       29%         26%       25%         26%       25%

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Money Is Best Measure Of Success	22%	23%	24%
We Should Strive for Equality for All	22%	20%	18%
Marijuana Should Be Legalized	20%	20%	20%
Rarely Sit Down to a Meal Together At Home	18%	19%	19%
Like To Pursue Challenge/Novelty/Change	17%	18%	18%
Only Work Current Job for The Money	17%	17%	16%
Friends More Important Than My Fam.	16%	18%	19%
Happy With My Standard Of Living	12%	12%	12%
Very Happy With My Life As It Is	12%	10%	10%
More Important Do Duty Than Enjoy Life	12%	10%	9%
On Whole People Get What They Deserve	11%	11%	11%
Little I Can Do To Change My Life	11%	10%	10%

#### Potential Cultural Themes

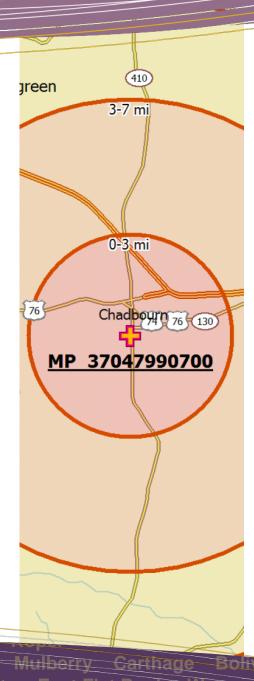
Kingstown

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Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Aulander Varnamtown



Eureka

**Askewville** 

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-3	3-7	7-10
MILES	MILES	MILES
59%	58%	57%
54%	55%	56%
40%	39%	38%
40%	39%	38%
37%	36%	35%
33%	32%	31%
32%	32%	33%
30%	29%	29%
27%	23%	21%
25%	23%	22%
25%	26%	26%
25%	23%	22%
	MILES 59% 54% 40% 40% 37% 33% 32% 30% 27% 25%	MILES         MILES           59%         58%           54%         55%           40%         39%           40%         39%           37%         36%           32%         32%           32%         32%           30%         29%           27%         23%           25%         23%           25%         26%

THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
People Have To Take Me As They Find Me	23%	23%	22%
Try Not To Worry About The Future	19%	18%	16%
Like To Just Enjoy Life	18%	18%	19%
Real Men Don't Cry	18%	17%	17%
Enjoy Spending Time With My Fam.	15%	15%	15%
Worried About Pollution Caused By Cars	15%	15%	16%
Is An Important Part Of Who I Am	13%	14%	14%
Children Should Be Allowed To Express Themselves	10%	9%	9%
Feel Very Alone In The World	7%	7%	7%
Like Spending Most Time With Fam.	6%	5%	5%
Would Like To Set Up Own Business	5%	5%	5%
Decor Particular Interest To Me	4%	4%	4%

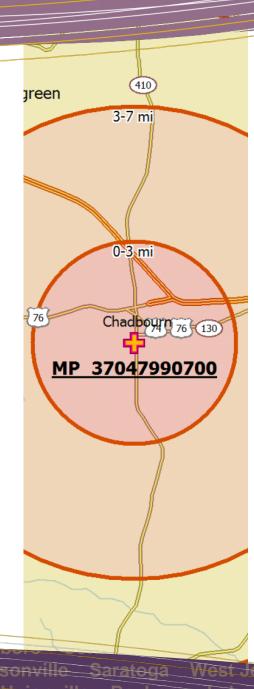
#### **Potential Shared Places**

Lexington

**McLeansville** 

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Oak Island



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	89.08%	88.73%	88.55%
Restaurant-Visit Any			
Fam. Restaurants/Steak	74.74%	76.54%	77.52%
Houses-Visit Any			
McDonald's	57.26%	57.37%	57.26%
Kentucky Fried Chicken (KFC)	43.05%	39.69%	37.95%
Burger King	40.4%	39.88%	39.62%
Wendy's	36.41%	34.46%	33.41%
Subway	32.37%	31.91%	31.68%
Pizza Hut	29.08%	28.1%	27.45%
Applebee's	26.43%	26.89%	26.76%
Taco Bell	26.41%	26.73%	26.52%
Popeyes	23.5%	19.33%	17.11%
Arby's	21.54%	21.54%	21.4%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Red Lobster	20.86%	19.54%	18.91%
Domino's Pizza	20.46%	18.73%	17.74%
Dairy Queen	19.27%	19.59%	19.38%
Golden Corral	18.46%	17.06%	16.23%
Church's Fried Chicken	17.41%	14.45%	12.92%
Olive Garden	17.13%	17.33%	17.46%
IHOP (International House Of	16.3%	15%	14.45%
Pancakes)			
Sonic	16.29%	16.99%	17.13%
Chick-Fil-A	15.31%	14.7%	14.41%
Hardee's	15.12%	14.74%	14.37%
Krispy Kreme	14.25%	12.61%	11.69%
TGI Friday's	14.2%	12.7%	12.11%

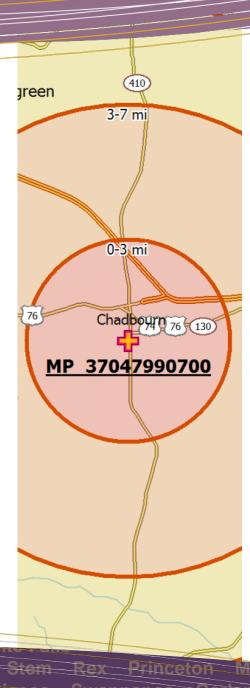
### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

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Wallburg

East Arcadia

Wavnesville

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	38.21%	39.31%	40.18%
Recycled products	20.12%	22.16%	23.52%
Worked as volunteer (non political)	10.19%	11.36%	12.19%
Engaged in fund raising	9.86%	10.02%	10.31%
Religious club member	8%	8.02%	8.17%
Church Board	7.49%	7.02%	6.94%

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Took active part in local civic issue	4.23%	4.24%	4.29%
Wrote to editor of mag or newspaper	4.15%	4.36%	4.54%
Union member	3.85%	4.11%	4.31%
Charitable Organization	3.27%	3.69%	3.97%
Wrote to elected offcl about publ bus	3.25%	3.72%	4.08%
Fraternal order member	3.25%	3.49%	3.61%

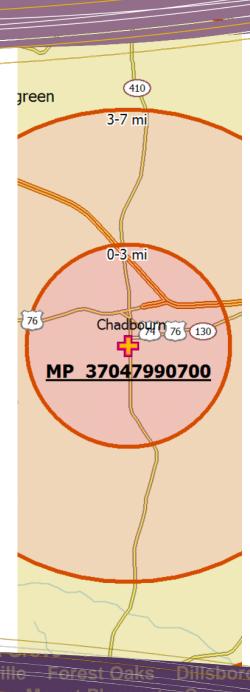
#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Havesville

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## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Children's Books	12.05%	12.13%	12.41%
Novel	10.97%	11.9%	12.63%
Religious (not Bibles)	9.78%	9.66%	9.7%
Cookbooks	7.64%	8.09%	8.38%
Romance	6.14%	6.33%	6.54%
Mystery	5.9%	7.01%	7.66%
Mail order	4.74%	4.67%	4.65%
Personal/Business	4.71%	4.85%	5.16%
Self-help			
Biography	4.67%	4.9%	5.12%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	64.45%	63.13%	62.62%
Gen. Editorial	57.16%	53.61%	51.83%
Womens	49.43%	46.92%	45.89%
Service	27.78%	29.36%	30.22%
Music	23.66%	20.48%	18.93%
Business/Finance	22.26%	20.07%	19.32%
Mens	20.69%	19.48%	18.77%
Parenthood	16.34%	15.51%	15.21%
Health	14.43%	14.12%	13.87%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	43.67%	46.02%	47.31%
Classified	30.27%	31.56%	32.07%
Sport	26.85%	27.45%	27.77%
Editorial Page	21.52%	23.61%	24.69%
TV/Radio Listings	20.58%	20.81%	20.84%
Movie Listings & Reviews	20.32%	20.43%	20.61%
Business/Finance	20.24%	20.92%	21.56%
Comics	19.68%	21.25%	21.94%
Food/Cooking	19.36%	20.25%	20.68%
Fashion	15.59%	15.06%	14.99%
Home/Gardening	15.1%	16.3%	17.03%
Travel	13.8%	14.15%	14.58%
Science/Technology	11.17%	12.01%	12.65%

MILES		
_	MILES	MILES
52.13%	42.22%	37.44%
15.4%	12.58%	11.3%
14.55%	15%	15.35%
11.3%	10.12%	9.65%
10.51%	8.92%	8.07%
8.81%	10.67%	11.54%
8.4%	8.73%	8.89%
7.39%	12.84%	15.36%
6.58%	5.99%	5.82%
4.69%	5.16%	5.56%
4.35%	4.46%	4.61%
3.95%	4.94%	5.68%
3.6%	4.18%	4.56%
3.53%	5.01%	5.76%
2.43%	2.55%	2.86%
2.33%	2.5%	2.68%
2.2%	3.91%	4.88%
2.13%	2.58%	2.96%
	15.4% 14.55% 11.3% 10.51% 8.81% 8.4% 7.39% 6.58% 4.69% 4.35% 3.95% 3.6% 3.53% 2.43% 2.33% 2.2%	15.4%       12.58%         14.55%       15%         11.3%       10.12%         10.51%       8.92%         8.81%       10.67%         8.4%       8.73%         7.39%       12.84%         6.58%       5.99%         4.69%       5.16%         4.35%       4.46%         3.95%       4.94%         3.6%       4.18%         3.53%       5.01%         2.43%       2.55%         2.33%       2.5%         2.2%       3.91%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	60.26%	60.64%	61.15%
Other Video-On-Demand	55.14%	52.47%	50.96%
Soapnet	50.17%	49.66%	49.5%
Satellite Dish	47.35%	49.47%	51.03%
MSNBC	35.21%	34.54%	34.19%
Sci-Fi Channel	34.65%	35.08%	35.42%
Adult Pay Per View TV	32.43%	33.01%	33.77%
Subscribe Digital Cable	32.12%	31.46%	31.55%
Nickelodeon	26.72%	27.4%	27.79%
Nick At Nite	26.28%	25.63%	25.16%
TV Info From Sunday TV	26.03%	26.69%	27.19%
Magazine			
TCM (Turner Classic	25.73%	24.92%	24.54%
Movies)			

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TV Info From Newspapers	24.85%	24.76%	24.89%
Lifetime	24.25%	22.84%	22.19%
BET (Black Entertainment TV)	23.69%	22.85%	22.38%
Hallmark Channel	23.26%	23.25%	23.61%
Comedy Central	22.51%	22.58%	22.77%
TV Info From Monthly Cable Guide	22.26%	22.28%	22.38%
TV Land	21.54%	19.79%	18.64%
ABC Fam.	21.19%	20.39%	19.89%
TV Info From Other	21.18%	20.73%	20.51%
The Golf Channel	21.1%	20.6%	20.6%
HGTV (and Garden Television)	21%	19.76%	19.23%
Travel Channel	20.29%	19.16%	18.82%

## Communication Media Usage

Clinton

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Cashiers

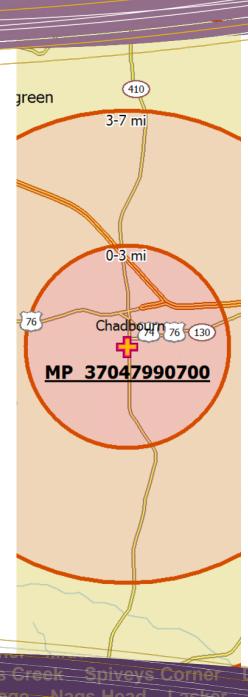
Salemburg

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Crossnore



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	14%	14.86%	15.49%
Medium Users (4-6)	6.84%	7.5%	7.95%
Light Users (1-3)	15.8%	16.73%	17.5%
Quintiles (20%)			
Newspaper I (Heavy)	1.16%	1.09%	1%
Newspaper II	1.48%	1.46%	1.43%
Newspaper III	1.61%	1.68%	1.83%
Newspaper IV	0.55%	0.53%	0.49%
Newspaper V (Light)	1.14%	1.13%	1.1%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	23.14%	22.03%	21.22%
Magazines II	10.27%	9.71%	9.46%
Magazines III	11.14%	10.84%	10.63%
Magazines IV	15.74%	14.61%	13.78%
Magazines V (Light)	1.3%	1.09%	0.99%
Outdoor I (Heavy)	10.65%	9.47%	8.78%
Outdoor II	6.98%	5.76%	5.13%
Outdoor III	6.76%	5.81%	5.24%
Outdoor IV	16.87%	17.47%	17.73%
Outdoor V (Light)	24.69%	24.78%	24.81%
Yellow Pages I	17.12%	17.19%	16.84%
(Heavy)			
Yellow Pages II	9.78%	8.7%	8.05%
Yellow Pages III	13.71%	11.34%	10.05%
Yellow Pages IV	26.95%	26.62%	26.02%
Yellow Pages V (Light)	6.41%	5.74%	5.23%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	1.83%	2.06%	2.22%
Drive Time III (Medium)	1.12%	1.06%	1.05%
Radio IV & V (Light)	2.57%	2.5%	2.53%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	14.29%	12.92%	11.95%
Radio III (Medium)	3.27%	3.54%	3.7%
Radio IV & V (Light)	4.37%	3.97%	3.83%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	10.84%	11.26%	11.78%
Cable III (Medium)	6.3%	5.86%	5.69%
Cable IV & V (Light)	44.98%	41.68%	39.85%

**Four Oaks** 

Garvsburg

**Asheboro** 

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.71%	3.97%	4.07%
Prime Time III (Medium)	1%	1.14%	1.17%
Prime Time IV & V (Light)	12.66%	11.9%	11.29%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	38.46%	39.71%	40.09%
Fringe III (Medium)	57.32%	57.3%	56.8%
Fringe IV (Light)	58.21%	58.83%	58.52%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	17.41%	16.59%	16.17%
All Day III (Medium)	27.44%	27.3%	27.13%
All Day IV (Light)	25.86%	22.29%	20.04%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.07%	10.17%	10.22%
6:00am - 10:00am	15.21%	14.28%	13.96%
10:00am - 3:00pm	15.6%	12.78%	11.64%
3:00pm - 7:00pm	19.22%	17.4%	16.46%
7:00pm - Midnight	12.47%	11.99%	11.69%
Midnight - 6:00am	10.99%	9.24%	8.39%
Weekend Radio			
Listeners			
Dayparts [summary]	15.29%	14.45%	13.93%
6:00am - 10:00am	2.01%	2.19%	2.22%
10:00am-3:00pm	4.64%	4.35%	4.38%
3:00pm - 7:00pm	8.15%	7.43%	7.17%
7:00pm - Midnight	12.16%	10.97%	10.27%
Midnight - 6:00am	16.92%	14.69%	13.55%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	5.81%	6.15%	6.34%
Saturday: 8:00-11:00pm	8.53%	8.44%	8.25%
Sunday: 7:00-11:00pm	10.16%	9.96%	9.71%
9:00am-1:00pm	26.28%	25.63%	25.16%
9:00am-4:00pm	30.38%	29.72%	29.23%
4:00pm-7:00pm	33.19%	31.09%	30.33%
11:00pm-1:00am	47.74%	45.62%	44.46%
AVG Prime time Mon-Sun	7.42%	6.16%	5.54%

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	16.97%	16.21%	15.64%
7-9am	19.86%	19.45%	19.4%
9am-12noon	18.26%	18.53%	18.52%
12noon-4pm	12.12%	11.19%	10.71%
4-6pm	48.73%	47.04%	46.93%
6-7pm	17.32%	17.94%	18.4%
7-7:30pm	1.77%	1.61%	1.62%
7:30-8pm	12.68%	12.41%	12.25%
8-11pm	5.81%	6.15%	6.34%
11pm-12am	35.21%	34.54%	34.19%
11pm-1am	47.74%	45.62%	44.46%
1-6am	34.43%	32.22%	31.27%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	15.54%	15.56%	15.53%
Sat: 10am-1pm	8.96%	8.57%	8.41%
Sat: 1-4pm	24.75%	24.37%	24.16%
Sat: 4-6pm	7.39%	6.95%	6.86%
Sat: 6-7pm	1.41%	1.42%	1.44%
Sat: 7-8pm	1.22%	1.21%	1.23%
Sat: 8-11pm	8.53%	8.44%	8.25%
Sat: 11pm-1am	7.39%	6.62%	6.2%
Sat: 1am-7pm	19.95%	20.61%	21.09%
Sun: 7-10am	2.36%	2.39%	2.47%
Sun: 10am-1pm	5%	5.58%	5.79%
Sun: 1-4pm	3.96%	4.52%	4.73%
Sun: 4-7pm	10.56%	11.13%	11.45%
Sun: 7-11pm	10.16%	9.96%	9.71%
Sun: 11pm-1am	6.12%	5.55%	5.06%
Sun: 1-7am	19.68%	19.85%	19.75%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

## Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



Marshall

## Biblical Missional Multiplication

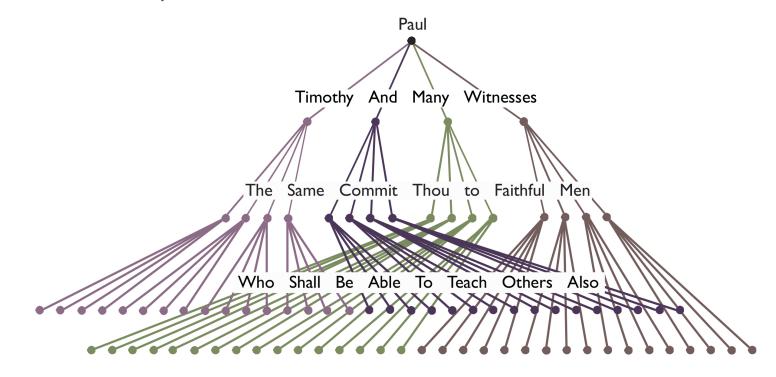
Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

Millers Creek



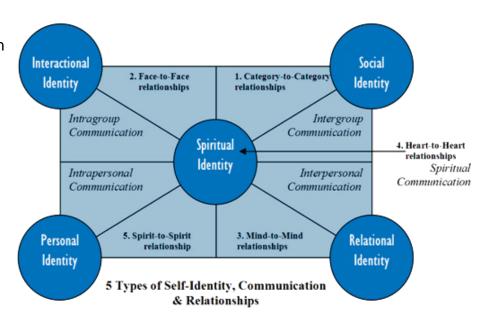
## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

Brices Creek



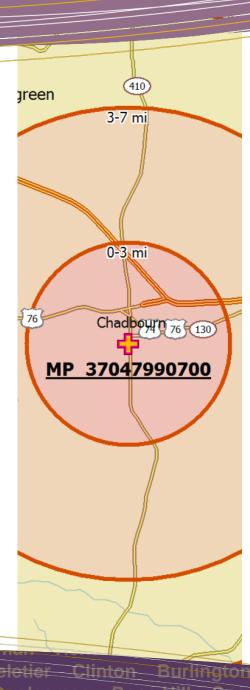
#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Louisburg

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



### **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

Mount Olive

- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Chadbourn - Chadbourn	504 N Howard St Chadbourn, NC 28431	0.50 mi	119	Plateauing
2	Cherokee Chapel - Chadbourn	720 E Institute St Chadbourn, NC 28431	1.30 mi	51	Growing
3	Piney Forest - Chadbourn	4509 Andrew Jackson Hwy, SW Chadbourn, NC 28431	2.61 mi	43	Declining
4	China Grove - Chadbourn	2903 Old Stake Rd Chadbourn, NC 28431	3.40 mi	54	Growing
5	Corinth - Chadbourn	3576 Old US Highway 74 Chadbourn, NC 28431	3.71 mi	20	Insufficient Data
6	Pleasant Hill - Whiteville	473 Midway Dr Whiteville, NC 28472	3.71 mi	171	Declining
7	Faith - Whiteville	4262 Rough And Ready Rd Chadbourn, NC 28431	4.41 mi	45	Plateauing
8	Smyrna - Whiteville	4934 Peacock Rd Whiteville, NC 28472	4.86 mi	70	Declining
9	West Whiteville - Whiteville	906 Sunset Ave Whiteville, NC 28472	5.23 mi	52	Plateauing
10	Union Valley - Whiteville	2284 Smyrna Rd Whiteville, NC 28472	5.38 mi	80	Growing
11	Cerro Gordo - Cerro Gordo	257 Church St Cerro Gordo, NC 28430	5.43 mi	67	Plateauing
12	South Whiteville - Whiteville	23 Waddell Dr Whiteville, NC 28472	5.80 mi	24	Declining
13	Cedar Grove - Cerro G	3661 Dolph Lewis Rd Cerro Gordo, NC 28430	5.85 mi	83	Plateauing
14	New Hope - Whiteville	252 Rough And Ready Rd Whiteville, NC 28472	5.86 mi	71	Declining
15	Williamson's Cross Roads - Chadbourn	4286 Princess Ann Rd Chadbourn, NC 28431	5.90 mi	54	Plateauing

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Peace - Whiteville	653 Love Mill Rd Whiteville, NC 28472	6.06 mi	70	Insufficient Data
17	Calvary - Whiteville	5028 Pleasant Plains Church Rd Whiteville, NC 28472	6.47 mi	20	Declining
18	Oak Dale - Whiteville	6233 Joe Brown Hwy N Whiteville, NC 28472	6.62 mi	49	Declining
19	Porter Swamp - Cerro Gordo	8955 Andrew Jackson Hwy SW Cerro Gordo, NC 28430	6.92 mi	136	Plateauing
20	Evergreen - Evergreen	256 Evergreen Baptist Rd Evergreen, NC 28438	6.94 mi	60	Growing
21	Whiteville First - Whiteville	412 N Madison St Whiteville, NC 28472	7.33 mi	185	Declining
22	Trinity - Whiteville	201 S Thompson St Whiteville, NC 28472	7.60 mi	229	Insufficient Data
23	Brunswick - Brunswick	136 Poplar St Brunswick, NC 28424	7.77 mi	27	Plateauing
24	Good Shepherd Community Church	2887 Sidney Cherry Grove Rd Clarendon, NC 28432	8.25 mi	0	Insufficient Data
25	Hinson's Cross Roads - Fair Bluff	1349 Hinsons Crossroads Rd Fair Bluff, NC 28439	8.27 mi	91	Plateauing
26	Macedonia - Evergreen	100 Macedonia Church Rd Evergreen, NC 28438	8.27 mi	146	Plateauing
27	Antioch - Whiteville	1463 Antioch Church Rd Whiteville, NC 28472	8.44 mi	126	Plateauing
28	Clarendon - Clarendon	2326 Sidney Cherry Grove Rd Clarendon, NC 28432	8.54 mi	71	Growing
29	Union Chapel - Lake Waccamaw	2350 Old Lake Rd Lake Waccamaw, NC 28472	8.69 mi	32	Declining
30	Mount Zion - Whiteville	9512 Red Hill Rd Whiteville, NC 28472	8.69 mi	43	Declining

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	AVG	IICM CGR
31	Western Prong - Whiteville	112 Peacock Rd Whiteville, NC 28472	9.04 mi	110	Plateauing
32	Cherry Grove - Cerro Gordo	9833 Swamp Fox Hwy W Cerro Gordo, NC 28430	9.71 mi	0	Insufficient Data
33	Mount Sinai - Clarendon	72 Sidney Cherry Grove Rd Clarendon, NC 28432	9.80 mi	40	Plateauing
34	Pleasant Plains - Whi	31 Pleasant Plains Church Rd Whiteville, NC 28472	10.22 mi	128	Plateauing
35	Lennons Cross Roads - Evergreen	13804 Haynes Lennon Hwy Evergreen, NC 28438	10.37 mi	52	Declining
36	White Marsh - Whiteville	348 Whitehall Rd Whiteville, NC 28472	10.51 mi	40	Insufficient Data
37	Boardman - Evergreen	2417 Old Boardman Rd Evergreen, NC 28438	10.55 mi	0	Insufficient Data
38	New Horizon Baptist Worship Center - Tabo	11316 Joe Brown Hwy S Tabor City, NC 28463	10.71 mi	113	Plateauing
39	Gapway - Tabor City	939 Gapway Church Rd Tabor City, NC 28463	10.72 mi	64	Declining
40	Forest Lawn - Tabor City	16025 James B White Hwy S Tabor City, NC 28463	11.13 mi	0	Insufficient Data
41	Fair Bluff - Fair Bluff	1205 Main St Fair Bluff, NC 28439	11.79 mi	126	Declining
42	Jones Street - Tabor City	310 Jones St Tabor City, NC 28463	11.95 mi	48	Plateauing
43	Westside - Tabor City	407 Fair Bluff Rd Tabor City, NC 28463	12.09 mi	33	Plateauing
44	Tabor City - Tabor City	200 Live Oak St Tabor City, NC 28463	12.55 mi	266	Declining
45	Honey Hill - Hallsboro	6140 Honey Hill Rd Hallsboro, NC 28442	12.63 mi	39	Declining



6 Wateroak Court North Augusta, SC 29841

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