MissionSite

top unreached locations

SPRING LAKE, NC

CENSUS TRACT: 37051003500
REGION: Region 3: Southeast Coast
COUNTY: Cumberland
SITESCAPE: Suburbscape
DENSITY PATTERN: I3

iMultiply
CONGREGATIONAL
REPRODUCTION

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North Carolina Baptists
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MissionSite (TM)
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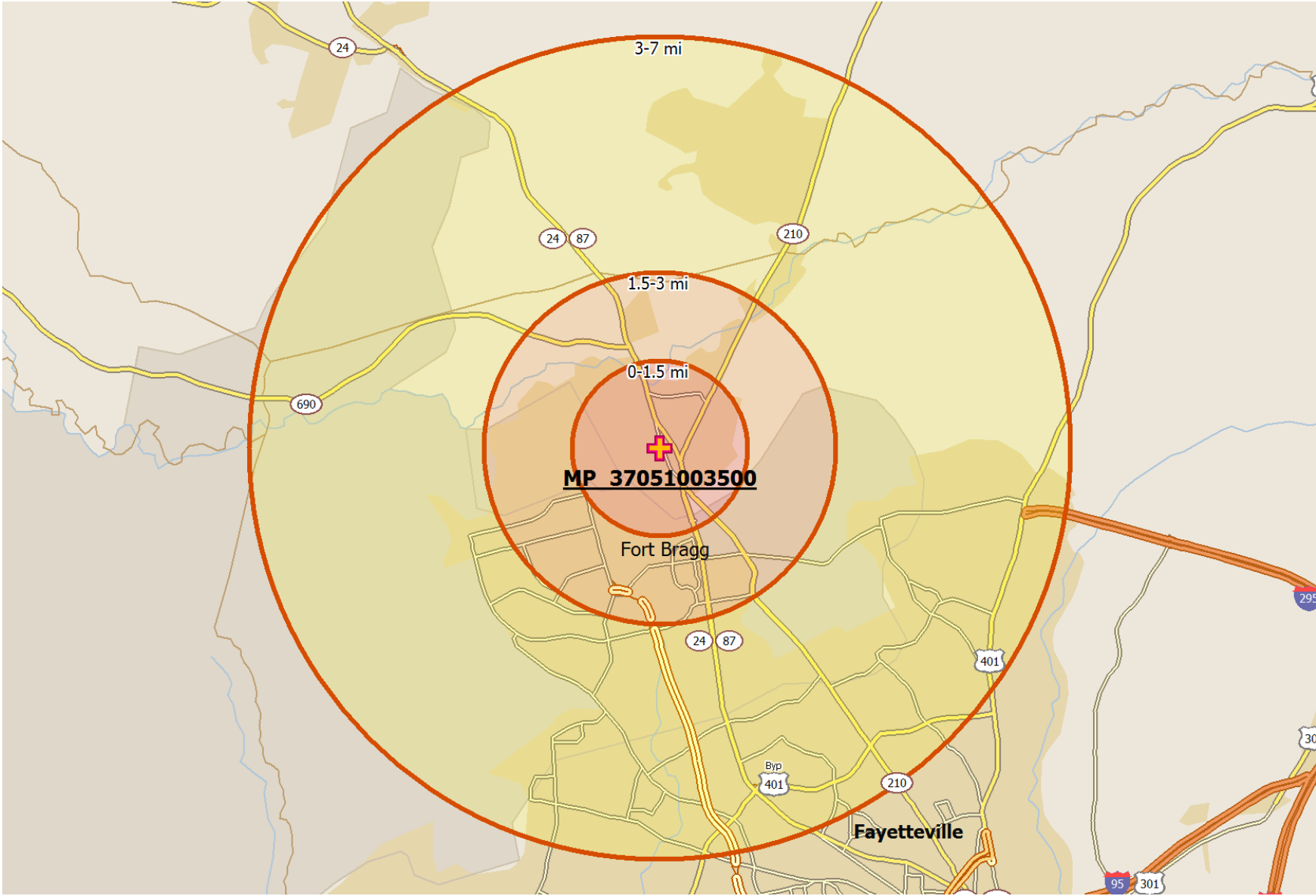
Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3703	Region 3: Southeast Coast
3	County Location	37051	Cumberland
4	Zipcode	28390	Cumberland
5	Sitescape Category	3	Suburbscape
6	Sitescape Group	3.2	Medium Suburbs
7	Sitescape Subgroup	3.22	Medium suburbs nearby suburbs adjacent a city
8	Sitescape Density Pattern	I3	50000-100000-250000
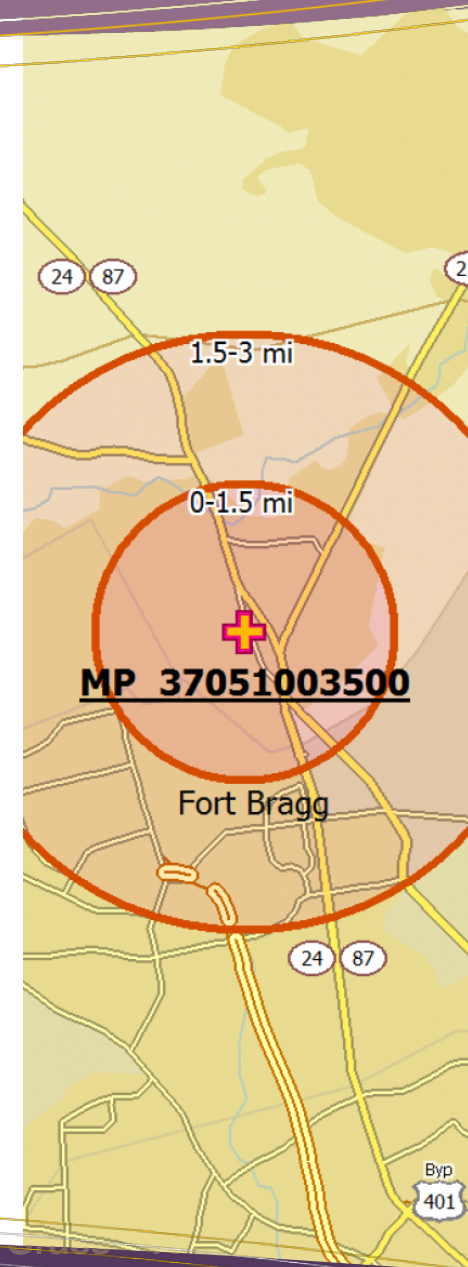
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Site Location Summary - Map of the Site Location

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	21	Suburb: Large: Territory outside a principal city and inside an urbanized area with population of 250,000 or more.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

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Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	11,452	18,792	84,294
2010 Households	4,072	3,991	31,089
2010 Group Quarters Population	544	6,554	6,388

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	45	38	47
Language Diversity National Index	66	54	50
Foreign Born Diversity National Index	67	65	68
Ancestry Diversity National Index	27	16	18
Racial Diversity National Index	83	78	75

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Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

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Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	0	0%
Mainstay Communities	Established, Diverse Households	63	1.55%
Working Communities	Blue-collar, Working Families	84	2.06%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,724	42.34%
Urban Communities	High Density, Inner-city Neighborhoods	2,201	54.05%

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Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.

2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.

4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.

5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

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Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	82,958	2,697	3.25%
Unreached %	69.13%	66.24%	95.82
Religious But NOT Evangelical HH	25,852	869	3.36%
Religious But NOT Evangelical %	21.54%	21.33%	99.02
Spiritual But NOT Relig or Evang HH	9,867	104	1.05%
Spiritual But NOT Relig or Evang %	8.22%	2.55%	31.03
Not Evangelical, Not Interested HH	48,094	1,904	3.96%
Not Evangelical, Not Interested %	40.08%	46.75%	116.64

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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of BCNC Churches	84	3	3.57%
Active BCNC Attenders	10,662	237	2.22%
Active Evangelical Households	17,420	1,339	7.69%
Active Evangelical Percent	14.52%	16.61%	114.41
Inactive Evangelical Households	19,625	1,509	7.69%
Inactive Evangelical Percent	16.35%	18.71%	114.41
# New Churches Needed	0	1	0%

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Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	New Beginning - Spring Lake	0.24 mi	59	Growing	16	Rio de Agua Viva	6.15 mi	30	Insufficient Data
2	Spring Lake First - Spring Lake	0.36 mi	138	Declining	17	Calvary - Fayetteville	6.15 mi	43	Declining
3	Central - Spring Lake	0.64 mi	40	Insufficient Data	18	New Hope - Spring Lake	6.22 mi	73	Declining
4	Eureka - Fayetteville	3.92 mi	121	Declining	19	Cedar Falls - Fayetteville	6.27 mi	260	Declining
5	Shaw Heights - Fayetteville	4.44 mi	43	Insufficient Data	20	The River Church - Fayetteville	7.01 mi	154	Insufficient Data
6	Church at the Creek	4.77 mi	0	Insufficient Data	21	Gourd Springs - Spring Lake	7.18 mi	230	Plateauing
7	Anderson Creek Comm - Spring Lake	4.85 mi	60	Insufficient Data	22	Peace - Fayetteville	7.36 mi	0	Insufficient Data
8	Sperring Memorial - Fayetteville	5.19 mi	95	Plateauing	23	German Fellowship - Fayetteville	7.45 mi	0	Insufficient Data
9	Bonnie Doone - Fayetteville	5.23 mi	57	Declining	24	Walstone Memorial - Fayetteville	7.45 mi	98	Growing
10	Korean Glory - Fayetteville	5.23 mi	13	Growing	25	New Testament - Fayetteville	7.54 mi	36	Declining
11	Lagrange Park - Fayetteville	5.42 mi	127	Declining	26	Suggs Grove - Fayetteville	7.66 mi	41	Declining
12	Trinity - Fayetteville	5.66 mi	100	Plateauing	27	Macedonia - Fayetteville	7.66 mi	118	Plateauing
13	New Hope - Fayetteville	5.83 mi	69	Insufficient Data	28	Cumberland Union - Fayetteville	7.66 mi	43	Plateauing
14	Gethsemane - Fayetteville	5.98 mi	39	Plateauing	29	Fayetteville Korean - Fayetteville	7.76 mi	220	Plateauing
15	Fil-Am International Community	6.15 mi	0	Insufficient Data	30	Immanuel - Fayetteville	7.86 mi	43	Plateauing

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Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.

2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

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Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	274,566	12,972	4.72%
2000 Population	302,963	12,223	4.03%
2010 Population	318,496	11,452	3.6%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	91,498	4,083	4.46%
2000 Households	107,358	4,109	3.83%
2010 Households	120,003	4,072	3.39%

Location Types in this MissionSite
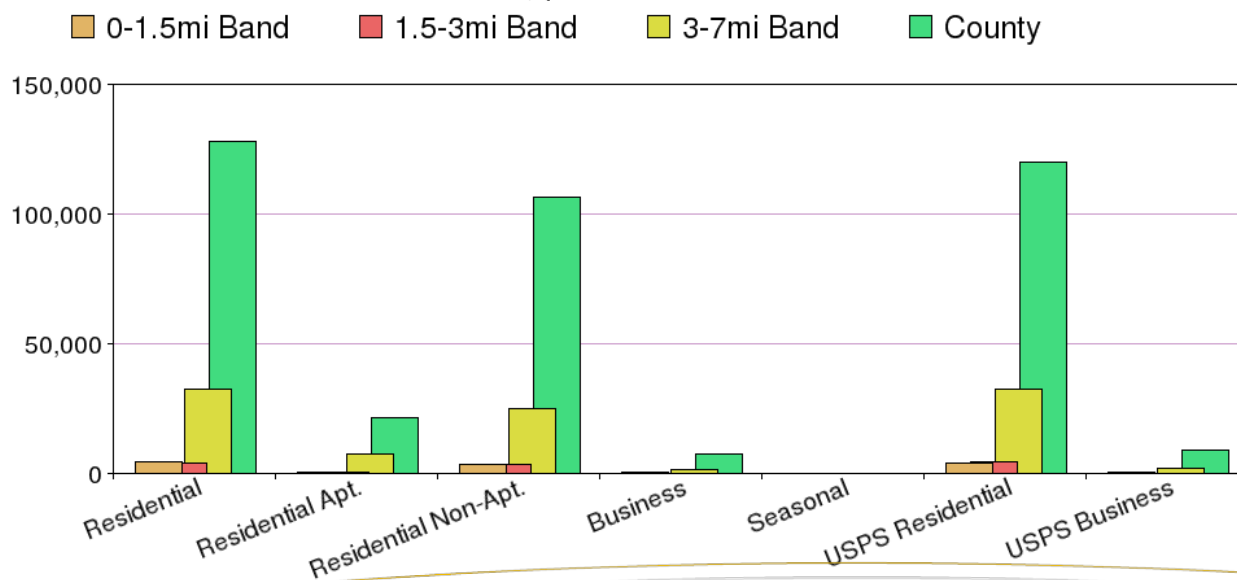
Location Type	0-1.5mi Band
Residential	4,270
Residential Apt.	740
Residential Non-Apt.	3,530
Business	320
Seasonal	0
USPS Residential	3,842
USPS Business	330

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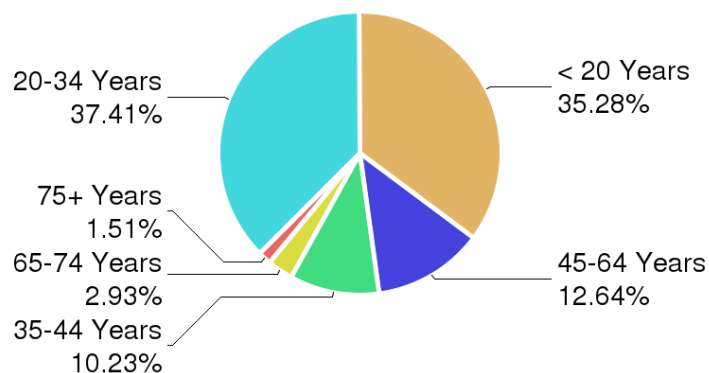*for Contextual Ministry*

Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

Age Group Percentages

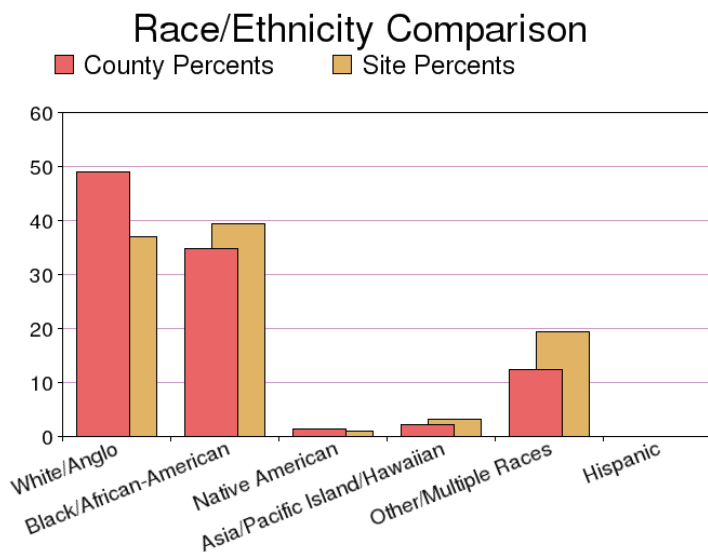| 2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	7.48%	11.06%	147.86
4-5 Years	3.24%	3.93%	121.3
6-8 Years	4.63%	5.36%	115.77
9-11 Years	4.24%	4.37%	103.07
12-13 Years	2.66%	2.56%	96.24
14-17 Years	5.53%	5.34%	96.56
18-19 Years	2.73%	2.67%	97.8
0-5 Years	10.72%	14.99%	139.83
6-12 Years	10.2%	11.05%	108.33
13-19 Years	9.58%	9.26%	96.66
< 20 Years	30.5%	35.3%	115.74
20-34 Years	26.05%	37.43%	143.69
35-44 Years	11.59%	10.24%	88.35
45-64 Years	21.8%	12.65%	58.03
65-74 Years	5.78%	2.93%	50.69
75+ Years	4.28%	1.51%	35.28
Median Age	30	26	85.33
Median Age (Male)	28	26	91.87
Median Age (Female)	33	26	79.96

Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	48.97%	37.09%	75.74
Black, African-American	34.89%	39.31%	112.68
Native American	1.49%	0.98%	65.47
Asian	1.95%	2.73%	140.18
Pacific Island, Hawaiian	0.27%	0.52%	191.69
Other/Multiple Races	12.43%	19.38%	155.83
Hispanic	0%	12.1%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	189,945	5,533	
Less than 9th Grade	3.71%	3.11%	119.4
No High School Diploma	6.66%	7.28%	91.38
High School Graduate	29.14%	30.58%	95.28
Some College, no degree	27.74%	31.94%	86.86
Associate Degree	10.82%	11.73%	92.24
College Degree	14.18%	10.21%	138.85
Graduate/Prof. degree	7.76%	5.15%	150.67

Race/Ethnicity Comparison
- County Percents
- Site Percents

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Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< $10,000	9.84%	15.62%	156.71
$10,000 to $19,999	10.67%	16.13%	151.19
$20,000 to $29,999	13.81%	23.6%	170.83
$30,000 to $49,999	21.26%	22.89%	107.67
$50,000 to $59,999	8.03%	5.5%	68.51
$60,000 to $69,999	8.49%	6.48%	76.4
$70,000 to $79,999	6.53%	4.32%	66.23
$80,000 to $89,999	4.75%	1.77%	37.26
$90,000 to $99,999	3.12%	0.66%	21.28
$100,000 to $124,999	6.44%	1.13%	17.55
$125,000 to $149,999	3.86%	0.79%	20.37
$150,000 to $199,999	2.26%	1.11%	48.92
$200,000 to $249,999	0.41%	0.02%	5.98
$250,000 or more	0.55%	0.05%	8.86
Median Household	44,155	26,636	60.32
Average Household	57,306	36,579	63.83
Per Capita Household	22,653	13,042	57.57
Family/Non-Family Household Income			
Median Family Income	52,601	29,059	55.24
Average Family Income	66,098	41,248	62.4
Median Non-Family Income	29,888	22,218	74.34
Average Non-Family Income	37,607	24,503	65.16

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Current Demographic Summary

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	69.14%	71.68%	103.68
Families with Children	40.49%	48.87%	120.71
Families without Children	28.65%	22.81%	79.62
Non-Family Households			
% Non-Family Households	30.86%	28.32%	91.76
Non-Families with Children	0.49	0.34	69.93
Non-Families without Children	30.37	27.97	92.11
Housing Units			Index
Total Housing Units	136,174	4,698	
Vacant percent	11.88%	13.32%	112.21
Owned percent	52.91%	20.29%	38.34%
Rented Percent	35.21%	66.39%	188.55
Households by Size			Index
Avg household size	2.52	2.68	106.35
Avg family hh size	3.11	3.24	104.18
Avg non-family hh size	1.19	1.25	105.04
Households By Count of Persons			Percent
One	30,808	941	3.05%
Two	38,072	1,148	3.02%
Three or Four	40,871	1,570	3.84%
Five+	10,252	413	4.03%

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Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	274,566	12,972	4.72%
2000 Population	302,963	12,223	4.03%
2010 Population	318,496	11,452	3.6%
2015 Population	335,409	11,575	3.45%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	91,498	4,083	4.46%
2000 Households	107,358	4,109	3.83%
2010 Households	120,003	4,072	3.39%
2015 Households	126,995	4,160	3.28%

Household Change from 1985 to 2030
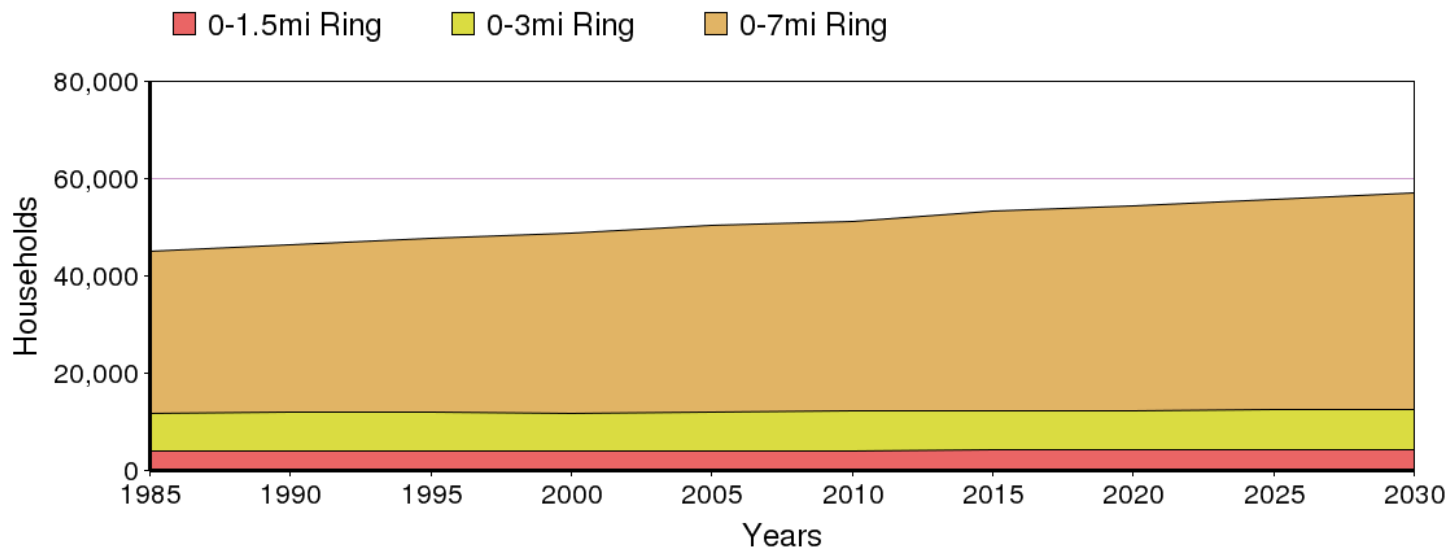
Legend: 0-1.5mi Ring, 0-3mi Ring, 0-7mi Ring

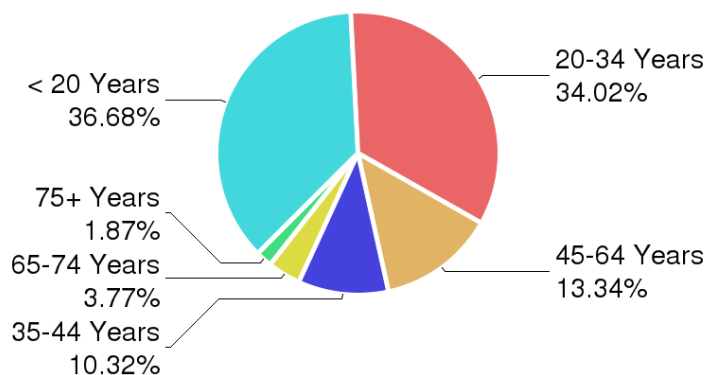Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	11.06%	11.4%	103.07
4-5 Years	3.93%	4.28%	108.91
6-8 Years	5.36%	5.91%	110.26
9-11 Years	4.37%	4.82%	110.3
12-13 Years	2.56%	2.81%	109.77
14-17 Years	5.34%	5.12%	95.88
18-19 Years	2.67%	2.33%	87.27
0-5 Years	14.99%	15.68%	104.6
6-12 Years	11.05%	12.18%	110.23
13-19 Years	9.26%	8.81%	95.14
< 20 Years	35.3%	36.67%	103.88
20-34 Years	37.43%	34.01%	90.86
35-44 Years	10.24%	10.32%	100.78
45-64 Years	12.65%	13.34%	105.45
65-74 Years	2.93%	3.77%	128.67
75+ Years	1.51%	1.87%	123.84
Median Age	30	27	90.96
Median Age (Male)	28	27	97.32
Median Age (Female)	33	27	82.14

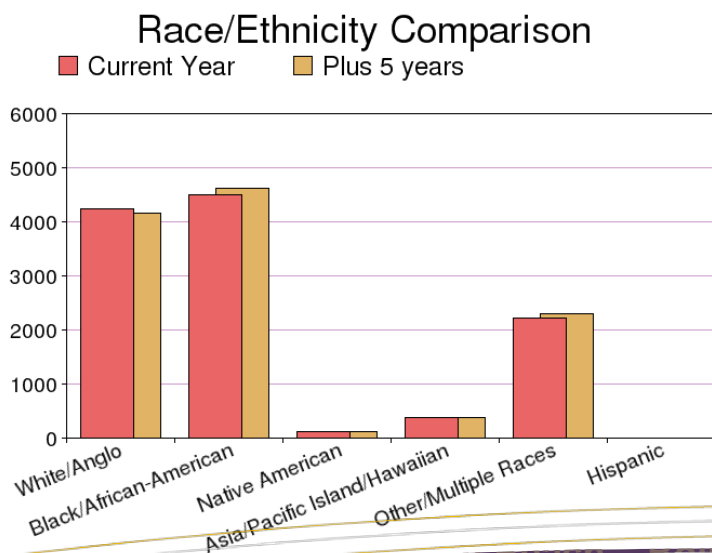Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

Race/Ethnicity Comparison

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	37.09%	35.97%	97
Black, African-American	39.31%	39.97%	101.66
Native American	0.98%	0.98%	100.7
Asian	2.73%	2.76%	101.15
Pacific Island, Hawaiian	0.52%	0.5%	97.26
Other/Multiple Races	19.38%	19.8%	102.19
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	5,533	6,074	
Less than 9th Grade	3.11%	2.77%	88.97
No High School Diploma	7.28%	5.8%	79.57
High School Graduate	30.58%	31%	101.38
Some College, no degree	31.94%	31.59%	98.93
Associate Degree	11.73%	12.45%	106.11
College Degree	10.21%	10.64%	104.15
Graduate/Prof. degree	5.15%	5.76%	111.87

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< $10,000	15.62%	16.01%	102.5
$10,000 to $19,999	16.13%	15.48%	95.95
$20,000 to $29,999	23.6%	23.29%	98.7
$30,000 to $49,999	22.89%	21.54%	94.1
$50,000 to $59,999	5.5%	5.41%	98.32
$60,000 to $69,999	6.48%	7%	107.9
$70,000 to $79,999	4.32%	4.9%	103.45
$80,000 to $89,999	1.77%	2.02%	114.2
$90,000 to $99,999	0.66%	0.65%	97.88
$100,000 to $249,999	1.13%	1.44%	127.68
$125,000 to $149,999	0.79%	0.96%	122.36
$150,000 to $199,999	1.11%	1.3%	117.46
$200,000 to $249,999	0.02%	0%	0
$250,000 or more	0.05%	0.05%	97.88
Median Household	26,636	26,868	100.87
Average Household	36,579	39,271	107.36
Per Capita Household	13,042	14,146	108.46
Family/Non-Family Household Income			
Median Family Income	29,059	29,188	100.44
Average Family Income	41,248	45,350	109.94
Median Non-Family Income	22,218	22,552	101.5
Average Non-Family Income	24,503	24,745	100.99

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	71.68%	70.05%	97.72
Families with Children	48.87	46.63	95.43
Families without Children	22.81	22.21	97.36
Non-Family Households			
% Non-Family Households	28.32%	29.95%	105.78
Non-Families with Children	0.34	0.29	105.78
Non-Families without Children	27.97	29.66	106.05
Housing Units			
Total Housing Units	4,698	4,800	102.17%
Vacant percent	13.32%	13.33%	100.06
Owned percent	20.29%	20.54%	101.26
Rented Percent	66.39%	66.13%	99.6
Households by Size			
Avg household size	2.68	2.68	100%
Avg family hh size	3.24	3.30	101.85%
Avg non-family hh size	1.25	1.23	98.4%
Households By Count of Persons			
One	941	1,041	110.63%
Two	1,148	1,103	96.08%
Three or Four	1,570	1,571	100.06%
Five+	413	446	107.99%

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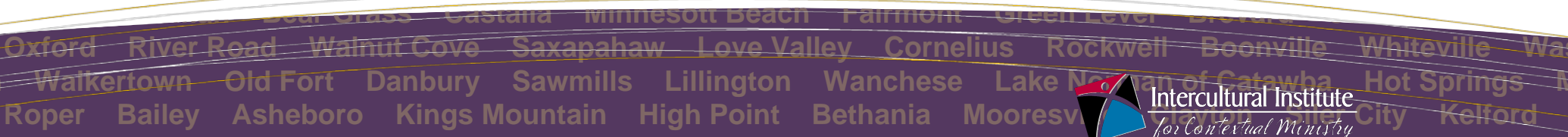
Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Foreign Born Pop	683	1,865	4,788
Northern Europe	4	65	112
Western Europe	128	186	971
Southern Europe	1	39	76
Eastern Europe	19	56	71
Other Europe	0	0	0
Eastern Asia	158	186	861
So. Central Asia	1	23	197
SE Asia	42	161	606
Western Asia	0	8	24
Other Asia	0	12	7

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Eastern Africa	0	0	65
Middle Africa	0	0	0
Northern Africa	1	41	17
Southern Africa	9	0	13
Western Africa	1	50	75
Other Africa	0	0	8
Oceania	1	39	19
Caribbean	66	340	476
Central Amer.	230	456	845
South America	21	155	254
North America	1	48	91
Born at sea	0	0	0

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Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
English only	6,612	23,061	53,916
Spanish	708	3,362	4,088
Other Indo-Euro language	151	1,232	2,086
French (incl. Patois, Cajun)	36	355	371
French Creole	9	74	61
Italian	4	155	110
Portuguese	1	24	48
German	88	429	1,021
Yiddish	0	0	13
Other West Germanic	9	8	35
A Scandinavian Language	0	10	38
Greek	0	0	114
Russian	2	69	12
Polish	1	33	24
Serbo-Croatian	0	13	25
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	0	0	18
Gujarathi	0	0	37
Hindi	0	7	5
Urdu	0	0	39

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Other Indo-Euro	0	27	32
Asian/PI languages	0	0	0
Chinese	41	13	107
Japanese	24	12	108
Korean	93	199	735
Mon-Khmer, Cambodian	0	0	5
Miao, Hmong	0	0	71
Thai	15	18	181
Laotian	6	33	49
Vietnamese	17	25	208
Other Asian	0	0	33
Tagalog	20	101	178
Other Pacific Is	17	71	62
Other languages	14	185	176
Navajo	0	15	0
Other Native N. American	0	40	17
Hungarian	0	0	6
Arabic	14	115	53
Hebrew	0	0	7
African languages	0	15	93
Other unspecified	0	0	0

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Reporting ancestry	7,328	27,425	56,776
Arab	17	95	53
Armenian	0	0	0
Austrian	1	8	60
British	7	80	207
Canadian	4	45	72
Croatian	2	28	15
Czech	4	27	59
Czechoslovak	28	51	17
Danish	4	47	46
Dutch	45	153	337
English	140	870	2,620
European	78	462	556
Finnish	6	72	1
French (not Basque)	93	396	716
French Canadian	63	166	279
German	651	3,638	4,288
Greek	3	35	182
Hungarian	3	33	103
Iranian	1	7	7

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Irish	392	2,226	3,126
Italian	141	1,046	1,380
Lithuanian	2	9	21
Norwegian	38	260	256
Polish	48	414	594
Portuguese	17	69	87
Romanian	0	0	31
Russian	11	82	81
Scandinavian	3	12	6
Scotch-Irish	37	377	1,240
Scottish	80	574	920
Slovak	2	21	37
Subsaharan African	164	258	818
Swedish	19	129	317
Swiss	3	36	35
Ukrainian	5	58	79
US/American	471	1,779	4,799
Welsh	8	64	123
West Indian	151	455	424
Yugoslavian	2	18	10
Other	4,584	13,325	32,773

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?

2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?

3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Using the Demographic Indicators

Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?

5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?

6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

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Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

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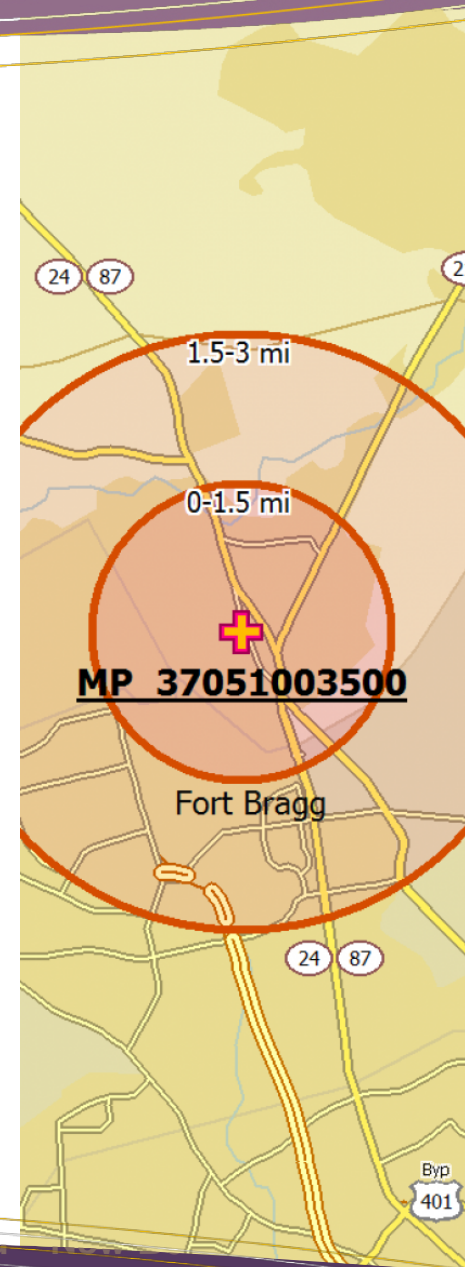
Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	4,072	100%	2,697	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	12	0.29%	8	0.3%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	12	0.29%	0	0%
Family Convenience	0	0%	8	0.3%
Mid-Market Enterprise	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	4,072	100%	2,697	100%
BLUE COLLAR BACKBONE	41	1.01%	28	1.04%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	41	1.01%	28	1.04%
AMER. DIVERSITY	51	1.25%	33	1.22%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	51	1.25%	33	1.22%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	43	1.06%	30	1.11%
Steadfast Conservative	0	0%	0	0%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	18	0.44%	13	0.48%
Grass-Roots Living	25	0.61%	17	0.63%

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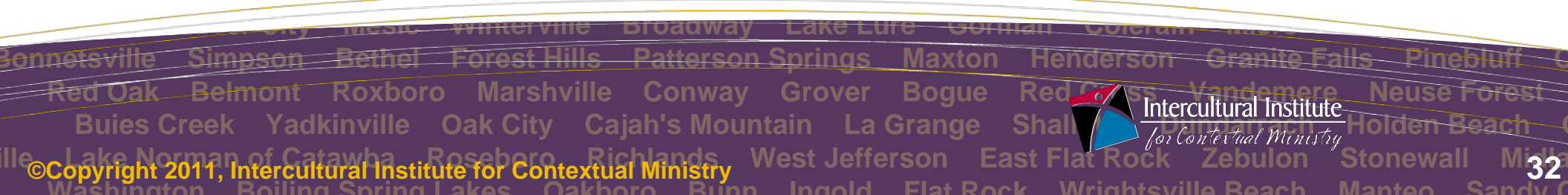
Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	4,072	100%	2,697	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	504	12.38%	373	13.83%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	504	12.38%	373	13.83%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	4,072	100%	2,697	100%
STRUGGLING SOCIETIES	1,111	27.28%	753	27.92%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	30	0.74%	20	0.74%
Struggling city Centers	1,081	26.55%	733	27.18%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	1,090	26.77%	759	28.14%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	745	18.3%	521	19.32%
Urban Diversity	0	0%	0	0%
New Generation Activists	279	6.85%	188	6.97%
Getting By	66	1.62%	50	1.85%
VARYING LIFESTYLES	1,220	29.96%	713	26.44%
Military Family Life	1,220	29.96%	713	26.44%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

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Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?

2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?

3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?

4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?

5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).
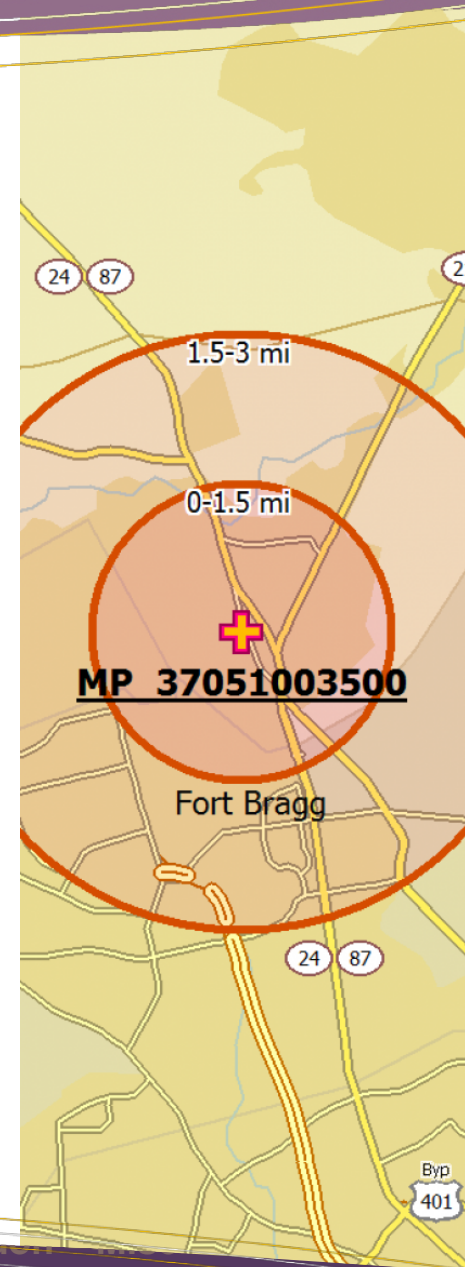
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Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
PC-HH Own	70%	77%	73%
Use Comp. for Comp. Games	45%	55%	39%
Use Comp. for Internet/E-mail	38%	41%	49%
Use Comp. for Education	38%	45%	34%
Internet Use: E-Mail	36%	40%	43%
HH Owns DVD Player	36%	44%	31%
Use Comp. for Digital Camera Photo Editing	32%	40%	30%
Use Comp. for Word Processing	29%	36%	34%
Use Comp. for Shopping	26%	31%	29%
Internet Use: Banking	24%	29%	25%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Use Comp. for Banking	21%	23%	26%
Internet Use: News/ Weather	18%	20%	23%
HH Owns Video/Webcam	18%	24%	13%
Use Comp. for News/Info./Data Service	17%	20%	20%
Use Comp. for Accounting	16%	21%	14%
PC-Network-HH Has One	13%	14%	17%
Internet Use: Shopping: Gathered Info. for Shopping	13%	16%	12%
Internet Use: Research/ Education	12%	15%	13%
Internet Use: Read Magazines/ Newspapers	11%	14%	12%
Internet Use: Shopping: Made A Purchase	11%	14%	11%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Listening To Music	74%	79%	70%
Reading Books	62%	71%	57%
Card Games	49%	60%	45%
Board Games	43%	54%	36%
Dining Out (Not Fast Food)	40%	42%	49%
Cooking for Fun	35%	38%	36%
Go To A Beach/Lake	33%	37%	33%
Bird Watching	19%	27%	13%
Gardening	15%	13%	23%
Playing Bingo	15%	18%	9%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Any Ailment	68%	71%	68%
Gen./Fam. Practitioner	35%	39%	37%
Backache	31%	36%	26%
Hypertension/High Blood Pressure	31%	36%	25%
Eye Dr.	23%	26%	22%
Any Arthritis	20%	23%	17%
Overweight (30 Pounds Or More)	17%	22%	16%
Arthritis (Osteoarthritis)	17%	21%	13%
Nasal Allergies/Hay Fever	16%	20%	13%
None Of These	16%	14%	17%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Concert	32.44%	37.52%	29.7%
Live Theater	26.85%	33.26%	23.17%
Live Theater Most Often	21.74%	27.47%	18.73%
Country Concerts Most Often	14.75%	21.61%	8.66%
Rock/Pop Concerts Most Often	11.49%	11.13%	13.88%
Dance Performance	10.83%	10.84%	10.2%
Movies: Comedy	48.03%	51.26%	43.02%
Movies: Action/Adventure	38.42%	39.68%	38.95%
Movies: Fam.	28.44%	31.75%	24.02%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Movies: Drama	27.36%	28.48%	24.04%
Movies: Mystery	23.47%	26.18%	19.73%
Movies: Science Fiction	21.31%	24.32%	14.67%
Bowling	11.17%	16.66%	5.35%
MLB Baseball Reg. Season	4.22%	4.67%	6.04%
NFL Football Reg. Season	3.83%	4.34%	5.74%
College Football Reg. Season	3.28%	3.08%	4.88%
College Basketball Reg. Season	3.04%	2.76%	3.63%
NBA Basketball Reg. Season	2.85%	3.43%	3.64%

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Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Walking for Exercise	39.37%	43.43%	39.68%
Swimming	33.81%	41.69%	31.49%
Bowling	31.31%	38.79%	26.38%
Football	23.07%	28.15%	16.64%
Jogging/Running	20.62%	23.7%	18.34%
Basketball	20.05%	21.82%	18.76%
Billiards/Pool	19.31%	20.61%	18.31%
Using Cardio Machine	17.77%	23.49%	15.27%
Stationary Cycling	16.89%	21.41%	13.73%
Volleyball	15.18%	18.82%	10.93%
Camping Trips	13.77%	18.62%	11.94%
Weight Training	13.15%	14.37%	14.9%
Backpacking/Hiking	12.39%	17.29%	10.05%
Aerobics	10.13%	10.01%	11.15%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Mountain/Road Biking	9.46%	11.5%	10.66%
Soccer	9.37%	11.88%	8.72%
Freshwater Fishing	8.95%	8.04%	13.63%
Baseball	8.62%	7.21%	10.94%
Golf	7.56%	8.47%	10.2%
Softball	5.98%	5.75%	7.45%
Martial Arts	5.61%	7.8%	4.32%
Tennis	5.4%	5.68%	6.67%
Roller Skating	5.25%	4.89%	5.76%
Yoga	5.02%	4.71%	6.28%
Saltwater Fishing	4.4%	4.59%	6.48%
Hunting	4.01%	4.3%	5.85%
Power Boating	3.78%	4%	4.97%
Ice Skating	3.74%	3.16%	4.75%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Motorcycling	3.29%	3.42%	4.54%
Water Skiing	3.25%	3.7%	3.6%
Target Shooting	3.21%	2.66%	5.67%
Racquetball	2.91%	2.44%	4.03%
Fly Fishing	2.7%	2.27%	3.61%
Snorkeling	2.62%	2.3%	3.49%
Canoeing/Kayaking	2.52%	2.35%	4.3%
Jet Skiing	2.51%	2.22%	3.48%
Skateboarding	2.38%	2.14%	3.14%
Hockey	2.33%	2.14%	3.38%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Horseback Riding	2.24%	1.99%	4.04%
Snowboarding	2.19%	1.91%	2.84%
Snowmobiling	2.13%	1.9%	2.67%
Archery	2.02%	1.66%	3%
Downhill & X-Country Skiing	1.98%	1.85%	3.46%
Rock Climbing	1.89%	1.62%	2.65%
Sailing	1.77%	1.66%	2.44%
Surfing & Windsurfing	1.6%	1.5%	2.3%
Auto Racing	1.3%	0.99%	2.03%
Rowing	1.01%	0.9%	2.12%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

BIBLICAL BARRIERS
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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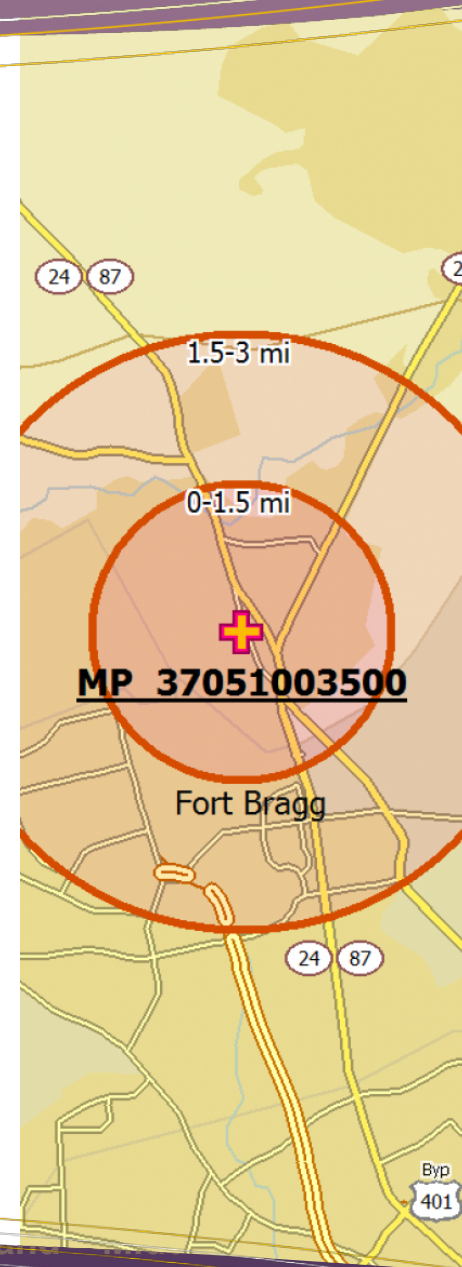
Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING
Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group
Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

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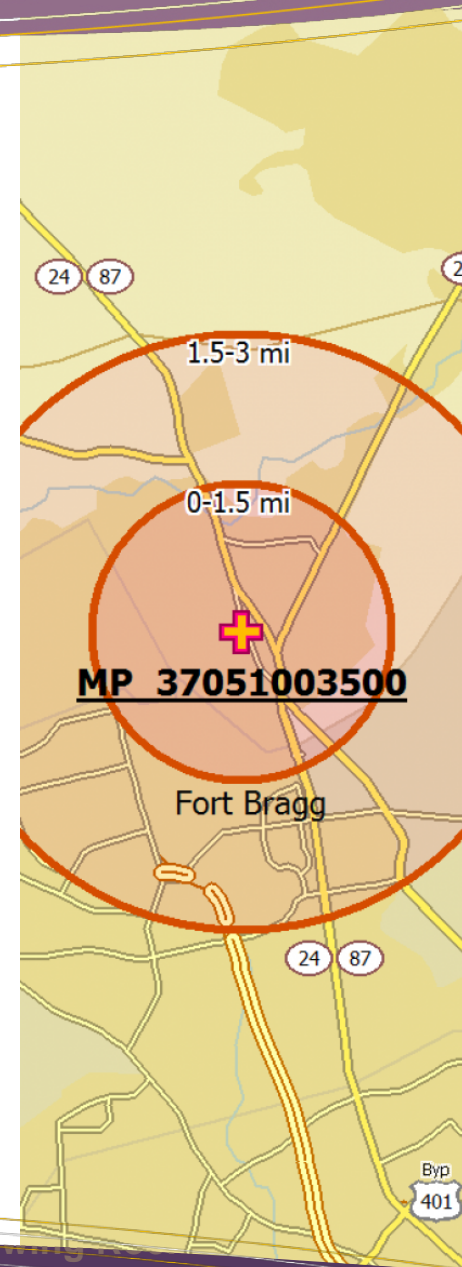
Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
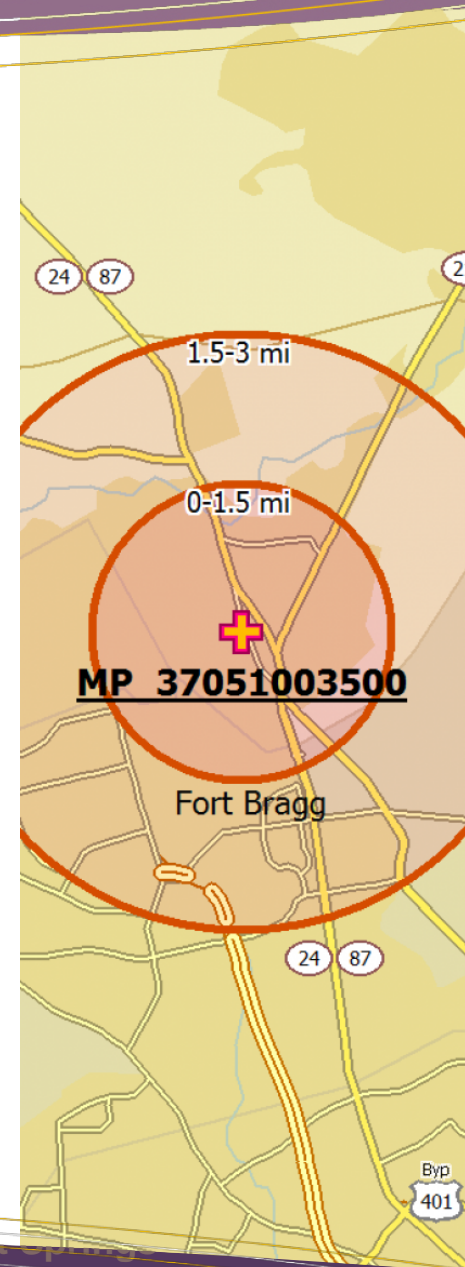
BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	61%	64%	55%
Speak My Mind Even If It Upsets People	45%	48%	40%
Like Control Over People And Resources	37%	34%	37%
Too Much Sponsorship In Arts/Sports	35%	36%	30%
Find It Difficult To Say No To My Kids	33%	34%	36%
Don't Judge People/Way They Live Life	33%	31%	30%
Woman's Place Is In The Home	30%	29%	33%
Like To Do Unconventional Things	28%	30%	29%
If Won Lottery Would Never Work Again	24%	26%	26%
Marijuana Should Be Legalized	23%	25%	22%
Money Is Best Measure Of Success	23%	24%	25%
Prefer To Have Few Possessions As Possible	22%	20%	28%

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
I Am A Workaholic	22%	17%	21%
Like to Stand Out In A Crowd	21%	19%	20%
We Should Strive for Equality for All	16%	14%	15%
Rarely Sit Down to a Meal Together At Home	16%	16%	16%
Like To Pursue Challenge/Novelty/Change	15%	13%	17%
Friends More Important Than My Fam.	14%	12%	20%
Only Work Current Job for The Money	14%	12%	15%
On Whole People Get What They Deserve	12%	10%	11%
Very Happy With My Life As It Is	11%	10%	9%
Happy With My Standard Of Living	10%	9%	12%
More Important Do Duty Than Enjoy Life	9%	8%	8%
Indulge My Kids With The Little Extras	8%	8%	10%

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.
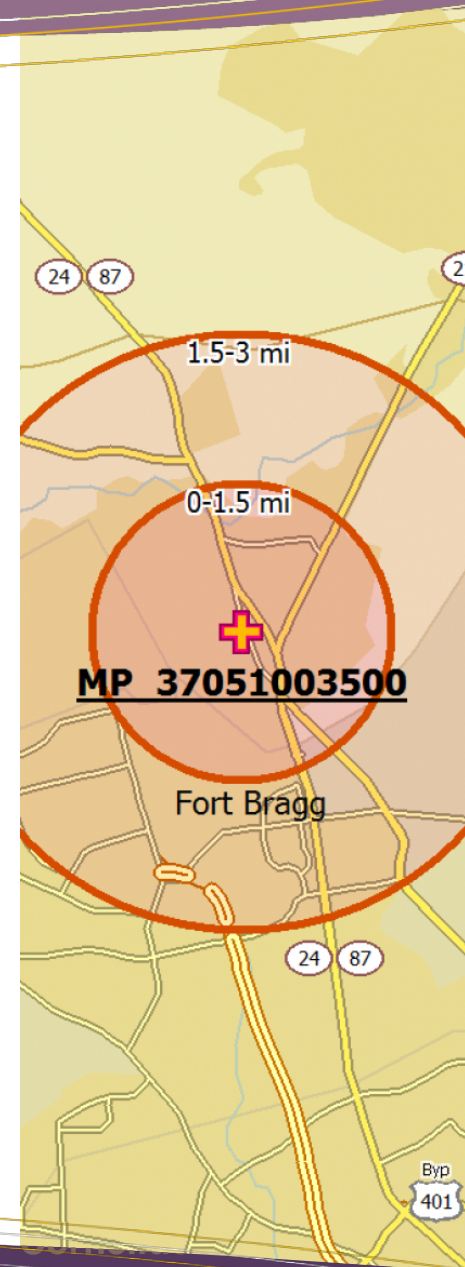
Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	55%	58%	59%
You Should Seize Opportunities In Life	54%	52%	56%
Prefer Work Part Of Team Than Alone	44%	48%	40%
Good At Fixing Things	40%	44%	33%
Like To Understand About Nature	36%	34%	37%
Important To Juggle Various Tasks	34%	32%	33%
Real Men Don't Cry	33%	42%	23%
People Have To Take Me As They Find Me	32%	38%	27%
Important Feel Respected By My Peers	31%	30%	33%
Provide My Kids With The Little Extras	27%	28%	21%
Consider Myself Interested In The Arts	26%	26%	22%
Looking for New Ideas To Improve Home	25%	26%	21%

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Have Keen Sense Of Adventure	23%	20%	25%
Prefer To Have Few Possessions As Possible	22%	20%	28%
Is An Important Part Of Who I Am	18%	19%	16%
Worried About Pollution Caused By Cars	17%	18%	19%
Like To Just Enjoy Life	15%	13%	18%
Try Not To Worry About The Future	14%	12%	15%
Enjoy Spending Time With My Fam.	11%	9%	12%
Children Should Be Allowed To Express Themselves	7%	6%	7%
Feel Very Alone In The World	5%	4%	5%
Like Spending Most Time With Fam.	5%	4%	6%
Decor Particular Interest To Me	4%	5%	4%
Would Like To Set Up Own Business	3%	2%	4%

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Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

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Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fast Food/Drive-In Restaurant-Visit Any	83.62%	83.27%	84.84%
Fam. Restaurants/Steak Houses-Visit Any	78.87%	84.63%	80.31%
McDonald's	61.84%	66.2%	58.4%
Burger King	40.55%	40.78%	39.62%
Taco Bell	33.1%	38.08%	29.92%
Domino's Pizza	32.79%	40.61%	22.79%
Applebee's	31.98%	37.44%	30.43%
Pizza Hut	30.74%	34.05%	26.55%
Kentucky Fried Chicken (KFC)	28.44%	23.4%	30.67%
Wendy's	25.49%	21.34%	29.3%
Popeyes	23.21%	24.61%	16.87%
Sonic	22.85%	27.82%	17.51%

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Subway	22.8%	20.06%	27.52%
IHOP (International House Of Pancakes)	21.45%	25.35%	18.82%
Golden Corral	20.01%	22.5%	16.68%
Arby's	19.8%	21.14%	21.25%
Denny's	19.22%	22.93%	14.08%
Red Lobster	14.87%	13.14%	17.21%
Olive Garden	14.73%	13.73%	18.26%
Papa John's	14.59%	16.96%	11.14%
Krispy Kreme	14.31%	15.91%	11.62%
Dunkin' Donuts	13.79%	13.22%	12.61%
Dairy Queen	13.39%	12.23%	14.9%
Carl's Jr	13.28%	17.56%	8.87%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

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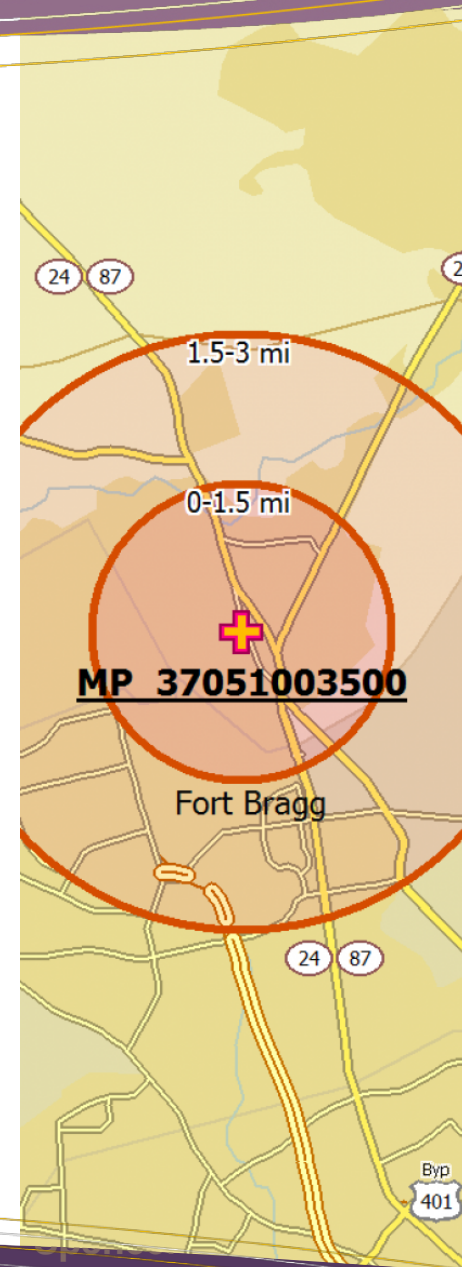
Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Voted in fed/state/local election	37.33%	38.91%	42.7%
Recycled products	24.6%	28.67%	28.61%
Worked as volunteer (non political)	17.23%	21.64%	15.63%
Engaged in fund raising	15.7%	18.67%	13.53%
Union member	9.75%	13.42%	7.46%
Wrote to editor of mag or newspaper	9.63%	12.75%	6.91%

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Religious club member	8.88%	10.12%	8.9%
Church Board	7.48%	8.41%	7.49%
Took active part in local civic issue	7.32%	9.03%	5.96%
Wrote to editor of mag or newspaper	7.04%	9.7%	4.92%
Charitable Organization	5.97%	7.28%	5.44%
Addressed a public meeting	5.57%	7.01%	5%

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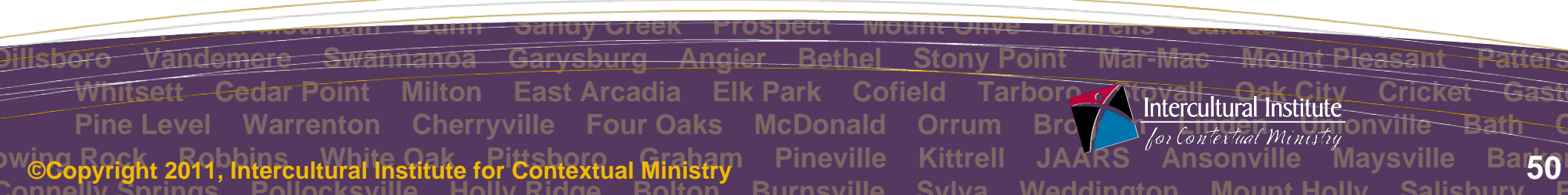
Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

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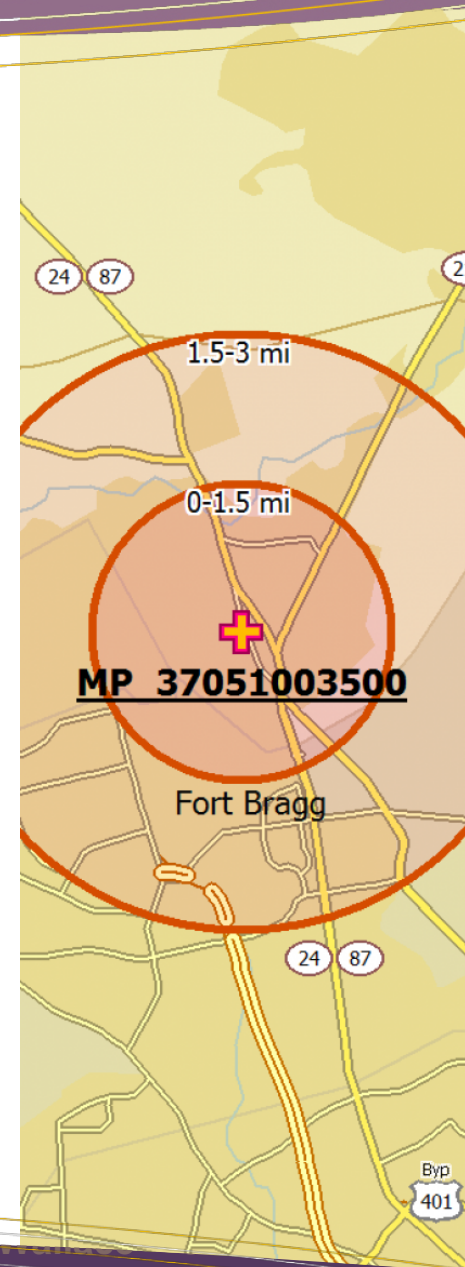
Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Novel	17.76%	21.72%	16.98%
Children's Books	10.56%	9.77%	12.42%
Romance	9.53%	10.68%	8.1%
Religious (not Bibles)	7.55%	6.67%	9.43%
Cookbooks	5.8%	5.3%	8.07%
History	5.67%	6.24%	5.96%
Biography	5.53%	5.93%	6.27%
Mystery	5.51%	4.41%	8.17%
Mail order	3.62%	2.66%	4.41%

MAGAZINES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Newspaper Distributed	69.48%	73.36%	68.87%
Gen. Editorial	56.4%	59.13%	53.44%
Womens	52.59%	57.34%	49.32%
Service	33.07%	36.89%	32.12%
Mens	21.38%	22.69%	20.19%
Business/Finance	20.16%	22.04%	21.18%
Sports	17.79%	20.39%	15.86%
Parenthood	17.67%	19.02%	15.06%
Health	17.52%	20.27%	15.79%

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Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the particpation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Gen. News	54.02%	60.24%	52.85%
Classified	32.43%	31.98%	31.89%
Movie Listings & Reviews	29.89%	34.75%	27.02%
Sport	25.12%	23.9%	28.68%
Comics	23.87%	25.89%	23.82%
Editorial Page	23.52%	25.36%	26.01%
TV/Radio Listings	22.33%	23.91%	22.5%
Business/Finance	20.15%	20.61%	24.56%
Food/Cooking	20.04%	21.45%	22.58%
Travel	18.7%	22.08%	19.26%
Fashion	18.3%	20.11%	17.71%
Home/Gardening	16.7%	18.37%	19.24%
Science/Technology	14.11%	16.51%	15.8%

RADIO	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Urban Contemporary	37.37%	31.9%	34.32%
Country	19.04%	25.24%	15.66%
CHR Contemp Hit Radio	12.42%	9.99%	16.25%
Adult Contemporary	10.81%	11.96%	11.79%
Jazz	8.07%	7.31%	10.38%
Variety	7.9%	6.25%	9.73%
Oldies	7.24%	6.33%	8.53%
Religious	7.23%	8.95%	7.08%
Gospel	6.28%	4.93%	6.37%
Rock	5.29%	5.6%	7.33%
Classic Rock	5.08%	6.12%	5.61%
News/Talk	4.86%	5.5%	7.44%
Public	4.42%	6.19%	3.4%
All News	4.18%	3.57%	6.93%
Soft Contemporary	3.38%	3.04%	5.15%
Alternative	2.63%	2%	4.69%
Hispanic	2.19%	1.68%	2.93%
Classical	1.99%	2.17%	2.85%

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Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fox News Channel	58.22%	59.62%	60.83%
Soapnet	54.53%	57.35%	52.05%
Subscribe Digital Cable	47.31%	55.97%	38.75%
MSNBC	38.07%	41.64%	34.28%
Sci-Fi Channel	37.86%	41.56%	36.73%
Satellite Dish	35.92%	31.2%	45.2%
TV Info From Sunday TV Magazine	35.46%	40.74%	31.56%
Other Video-On-Demand	33.75%	27.88%	37.25%
Video-On-Demand Movies	29.82%	39.09%	24.77%
Adult Swim	27.44%	33.03%	24.05%
TCM (Turner Classic Movies)	26.98%	29.45%	25.33%
Nick At Nite	25.22%	26.76%	24.63%

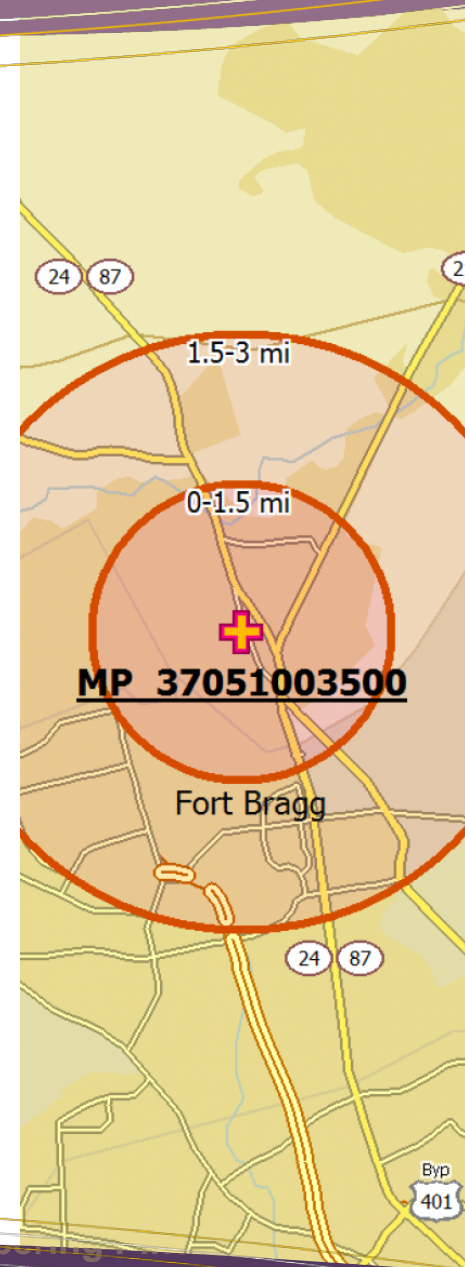| MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
HH Has Video-On-Demand	24.89%	36.48%	12.7%
CNN (Cable News Network)	24.6%	26.76%	17.66%
USA Network	24.42%	27.25%	23.52%
ABC Fam.	23.55%	25.39%	23.05%
Lifetime	21.8%	22.51%	21.49%
BET (Black Entertainment TV)	21.13%	19.11%	20.96%
Nickelodeon	20.96%	19.03%	24.28%
Comedy Central	20.95%	20.93%	25.66%
Hallmark Channel	20.3%	20.39%	22.66%
HGTV (and Garden Television)	19.95%	20.58%	19.56%
TV Info From Newspapers	19.84%	17.27%	23.88%
Adult Pay Per View TV	19.06%	15.57%	26.65%
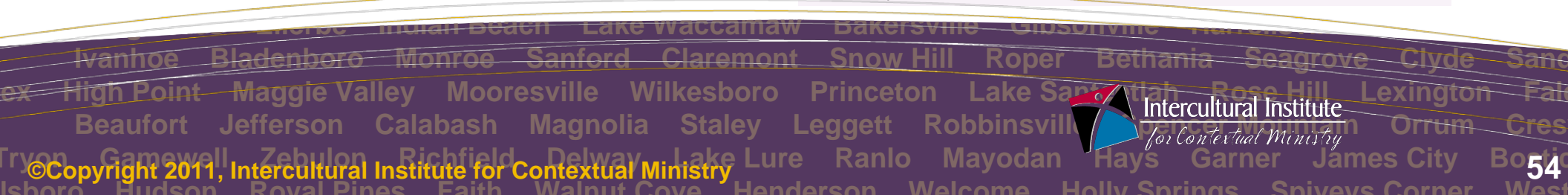
Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

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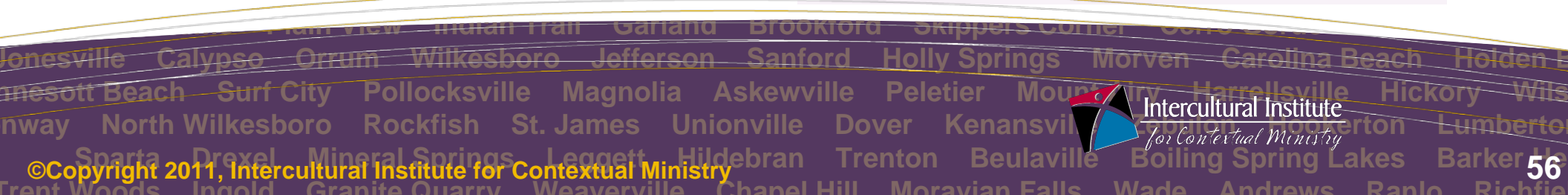*for Contextual Ministry*

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Book Readers			
Heavy Users (7+)	12.86%	12.71%	16.26%
Medium Users (4-6)	14.26%	18.3%	11.28%
Light Users (1-3)	18.99%	19.68%	20.17%
Quintiles (20%)			
Newspaper I (Heavy)	0.87%	0.63%	0.92%
Newspaper II	2.82%	3.59%	2.25%
Newspaper III	1.79%	1.22%	2.21%
Newspaper IV	0.33%	0.22%	0.43%
Newspaper V (Light)	0.84%	0.57%	0.73%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Quintiles (20%)			
Magazines I (Heavy)	21.79%	19.05%	21.2%
Magazines II	10.3%	9.29%	9.88%
Magazines III	10.89%	9.38%	10.89%
Magazines IV	15.61%	14.56%	13.92%
Magazines V (Light)	0.98%	0.83%	1.08%
Outdoor I (Heavy)	7.5%	6.2%	7.64%
Outdoor II	4.6%	3.48%	3.95%
Outdoor III	4.67%	3.41%	4.55%
Outdoor IV	11.7%	9.07%	14.73%
Outdoor V (Light)	27.44%	30.69%	25.37%
Yellow Pages I (Heavy)	19.93%	21.58%	17.66%
Yellow Pages II	6.71%	5.17%	7.61%
Yellow Pages III	8.78%	6.56%	7.67%
Yellow Pages IV	29.91%	31.72%	25.65%
Yellow Pages V (Light)	10.42%	12.48%	6.48%

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Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.46%	1.63%	3.3%
Drive Time III (Medium)	1.05%	0.73%	1.02%
Radio IV & V (Light)	2.34%	1.65%	3%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	16.3%	16.56%	12.08%
Radio III (Medium)	2.77%	1.99%	3.82%
Radio IV & V (Light)	3.32%	2.5%	4.22%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	24.2%	32.03%	17.94%
Cable III (Medium)	4.11%	2.98%	4.24%
Cable IV & V (Light)	39.5%	39.44%	36.71%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.03%	2.18%	3.75%
Prime Time III (Medium)	0.97%	0.72%	1.57%
Prime Time IV & V (Light)	12.71%	11.94%	9.84%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	34.12%	31.69%	37.56%
Fringe III (Medium)	62.39%	65.43%	56.07%
Fringe IV (Light)	55.54%	54.9%	55.12%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	20.48%	20.53%	17.17%
All Day III (Medium)	23.33%	21.21%	23.1%
All Day IV (Light)	27.6%	27.89%	20.75%

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Day-time Radio Listeners			
Dayparts [summary]	8.83%	8.34%	10.85%
6:00am - 10:00am	12.65%	10.84%	15.33%
10:00am - 3:00pm	10.83%	7.92%	10.25%
3:00pm - 7:00pm	24.6%	26.76%	17.66%
7:00pm - Midnight	11.76%	11.85%	12.01%
Midnight - 6:00am	6.81%	5.18%	6.56%
Weekend Radio Listeners			
Dayparts [summary]	14.23%	13.69%	14.2%
6:00am - 10:00am	2.57%	2.62%	3.15%
10:00am-3:00pm	4.48%	4.17%	5.73%
3:00pm - 7:00pm	9.13%	9.16%	7.72%
7:00pm - Midnight	9.48%	7.77%	9.4%
Midnight - 6:00am	12.39%	10.07%	11.99%

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Prime Time TV Viewers			
8:00-11:00pm	4.68%	4.32%	5.79%
Saturday: 8:00-11:00pm	7.94%	6.94%	8.69%
Sunday: 7:00-11:00pm	8.2%	7.91%	8.25%
9:00am-1:00pm	25.22%	26.76%	24.63%
9:00am-4:00pm	27.62%	28.77%	28.59%
4:00pm-7:00pm	28.42%	27.12%	30.12%
11:00pm-1:00am	45.7%	47.67%	42.69%
AVG Prime time Mon-Sun	4.37%	3.34%	4.28%

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Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekday			
6-7am	15.42%	14.22%	14.74%
7-9am	17.91%	16.34%	20.52%
9am-12noon	19.95%	22.91%	20.19%
12noon-4pm	7.67%	5.86%	8.4%
4-6pm	38.3%	35.87%	45.42%
6-7pm	19.79%	21.97%	18.57%
7-7:30pm	1.14%	0.95%	1.89%
7:30-8pm	14.5%	16.81%	12.74%
8-11pm	4.68%	4.32%	5.79%
11pm-12am	38.07%	41.64%	34.28%
11pm-1am	45.7%	47.67%	42.69%
1-6am	30.69%	31%	30.61%

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekend			
Sat: 7-10am	13.4%	11.59%	15.8%
Sat: 10am-1pm	7.51%	5.39%	8.32%
Sat: 1-4pm	18.73%	16.53%	22.18%
Sat: 4-6pm	7.07%	6.74%	7.6%
Sat: 6-7pm	1.04%	0.83%	1.65%
Sat: 7-8pm	1.06%	0.78%	1.1%
Sat: 8-11pm	7.94%	6.94%	8.69%
Sat: 11pm-1am	5.48%	4.13%	6.27%
Sat: 1am-7pm	24.42%	27.25%	23.52%
Sun: 7-10am	1.6%	1.28%	2.25%
Sun: 10am-1pm	4.12%	3.92%	5.27%
Sun: 1-4pm	3%	2.3%	4.48%
Sun: 4-7pm	9.12%	8.36%	11.12%
Sun: 7-11pm	8.2%	7.91%	8.25%
Sun: 11pm-1am	4.06%	3%	4.66%
Sun: 1-7am	16.2%	15.14%	18.91%

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?

3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.

4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

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Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.

2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.

3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?

4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

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Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle
2nd Timothy 2:2
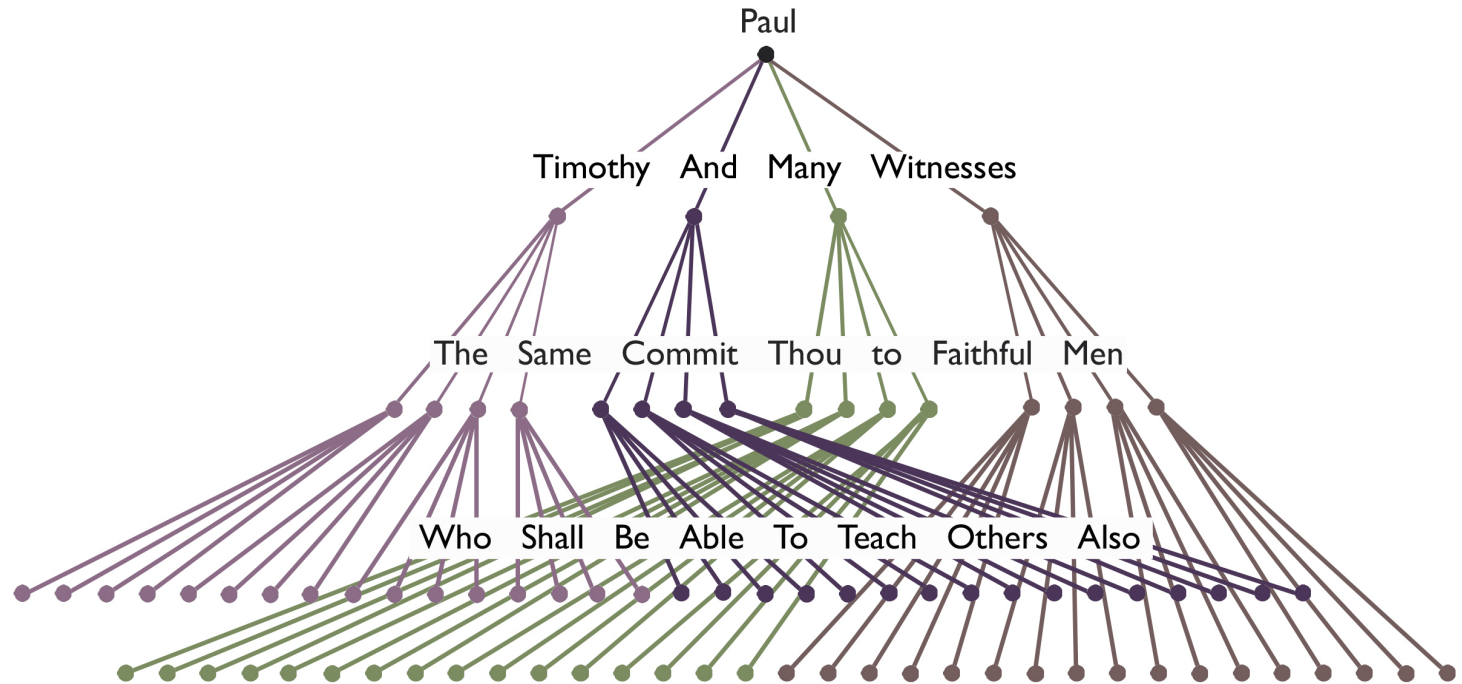
Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.

2. Face-to-Face: Begin interacting with the person; building a personal rapport.

3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.

4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.

5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

5 Types of Self-Identity, Communication & Relationships

Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net.
IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

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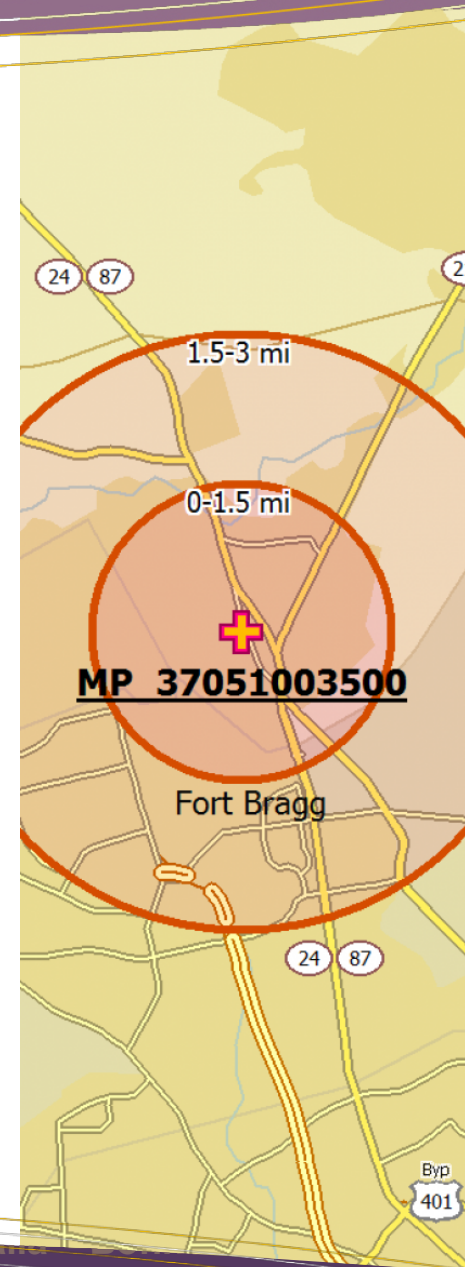
Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.

2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS

4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.

5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	New Beginning - Spring Lake	510 N Main St Spring Lake, NC 28390	0.24 mi	59	Growing
2	Spring Lake First - Spring Lake	201 S Main St Spring Lake, NC 28390	0.36 mi	138	Declining
3	Central - Spring Lake	602 Spring Ave Spring Lake, NC 28390	0.64 mi	40	Insufficient Data
4	Eureka - Fayetteville	1591 Eureka Ave Fayetteville, NC 28311	3.92 mi	121	Declining
5	Shaw Heights - Fayetteville	5946 Gregory St Fayetteville, NC 28311	4.44 mi	43	Insufficient Data
6	Church at the Creek	1994 Ray Rd Spring Lake, NC 28390	4.77 mi	0	Insufficient Data
7	Anderson Creek Comm - Spring Lake	2085 Ray Rd Spring Lake, NC 28390	4.85 mi	60	Insufficient Data
8	Sperring Memorial - Fayetteville	5869 Yadkin Rd Fayetteville, NC 28303	5.19 mi	95	Plateauing
9	Bonnie Doone - Fayetteville	5200 Bragg Blvd Fayetteville, NC 28303	5.23 mi	57	Declining
10	Korean Glory - Fayetteville	5200 Bragg Blvd Fayetteville, NC 28303	5.23 mi	13	Growing
11	Lagrange Park - Fayetteville	7502 Ascot Ave Fayetteville, NC 28303	5.42 mi	127	Declining
12	Trinity - Fayetteville	433 Southland Dr Fayetteville, NC 28311	5.66 mi	100	Plateauing
13	New Hope - Fayetteville	3675 Rosehill Rd Fayetteville, NC 28311	5.83 mi	69	Insufficient Data
14	Gethsemane - Fayetteville	4300 Blanton Rd Fayetteville, NC 28303	5.98 mi	39	Plateauing
15	Fil-Am International Community	1943 Pamalee Dr Fayetteville, NC 28301	6.15 mi	0	Insufficient Data

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Rio de Agua Viva	1943 Pamalee Dr Fayetteville, NC 28301	6.15 mi	30	Insufficient Data
17	Calvary - Fayetteville	1943 Pamalee Dr Fayetteville, NC 28301	6.15 mi	43	Declining
18	New Hope - Spring Lake	293 Bethel Baptist Rd Spring Lake, NC 28390	6.22 mi	73	Declining
19	Cedar Falls - Fayetteville	6181 Ramsey St Fayetteville, NC 28311	6.27 mi	260	Declining
20	The River Church - Fayetteville	6901 Ramsey St Fayetteville, NC 28311	7.01 mi	154	Insufficient Data
21	Gourd Springs - Spring Lake	4575 Ray Rd Spring Lake, NC 28390	7.18 mi	230	Plateauing
22	Peace - Fayetteville	816 Stamper Rd Fayetteville, NC 28303	7.36 mi	0	Insufficient Data
23	German Fellowship - Fayetteville	260 Walstone Rd Fayetteville, NC 28301	7.45 mi	0	Insufficient Data
24	Walstone Memorial - Fayetteville	260 Walstone Rd Fayetteville, NC 28301	7.45 mi	98	Growing
25	New Testament - Fayetteville	2905 Ramsey St Fayetteville, NC 28301	7.54 mi	36	Declining
26	Suggs Grove - Fayetteville	16618 NC Highway 53 W Fayetteville, NC 28312	7.66 mi	41	Declining
27	Macedonia - Fayetteville	5064 Macedonia Church Rd Fayetteville, NC 28312	7.66 mi	118	Plateauing
28	Cumberland Union - Fayetteville	6957 Tabor Church Rd Fayetteville, NC 28312	7.66 mi	43	Plateauing
29	Fayetteville Korean - Fayetteville	6873 Cliffdale Rd Fayetteville, NC 28314	7.76 mi	220	Plateauing
30	Immanuel - Fayetteville	219 Hull Rd Fayetteville, NC 28303	7.86 mi	43	Plateauing

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Cliffdale Community - Fayetteville	7763 Cliffdale Rd Fayetteville, NC 28314	7.87 mi	248	Plateauing
32	Mount Gilead - Fayetteville	6248 Cliffdale Rd Fayetteville, NC 28314	8.09 mi	102	Declining
33	Snyder Memorial - Fayetteville	701 Westmont Dr Fayetteville, NC 28305	8.23 mi	917	Plateauing
34	Village - Fayetteville	906 S McPherson Church Rd Fayetteville, NC 28303	8.50 mi	1,321	Plateauing
35	Overhills Community - Linden	948 Overhills Rd Linden, NC 28356	8.84 mi	126	Growing
36	Japanese Fellowship - Fayetteville	3901 Raeford Rd Fayetteville, NC 28304	8.84 mi	20	Insufficient Data
37	Grace - Fayetteville	3901 Raeford Rd Fayetteville, NC 28304	8.84 mi	118	Plateauing
38	New Life Community Church	1268 Ireland Dr Fayetteville, NC 28304	8.86 mi	54	Growing
39	Fayetteville Deaf	1130 Bingham Dr Fayetteville, NC 28304	9.03 mi	0	Insufficient Data
40	First Vietnamese	1130 Bingham Dr Fayetteville, NC 28304	9.03 mi	0	Insufficient Data
41	Arran Lake - Fayetteville	1130 Bingham Dr Fayetteville, NC 28304	9.03 mi	1,280	Plateauing
42	Lafayette - Fayetteville	501 Hope Mills Rd Fayetteville, NC 28304	9.07 mi	395	Declining
43	Fayetteville First - Fayetteville	201 Anderson St Fayetteville, NC 28301	9.72 mi	197	Declining
44	Pray House	509 School St Fayetteville, NC 28301	10.25 mi	0	Insufficient Data
45	Fayetteville Second - Fayetteville	522 Person St Fayetteville, NC 28301	10.37 mi	67	Declining

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6 Wateroak Court
North Augusta, SC 29841

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CONTACT US:

Email:	cwatke@iicm.net
Office:	803-279-5828
Web:	www.iicm.net
	www.apept.org
	www.missionalcoach.org
	www.missionalcontext.org
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