

# MissionSite

top unreached locations



BUTNER, NC

CENSUS TRACT: 37077970700

REGION: Region 4: Triangle

COUNTY: Granville

SITESCAPE: Townscape

DENSITY PATTERN: K



In partnership with the:



**Intercultural Institute**  
*for Contextual Ministry*



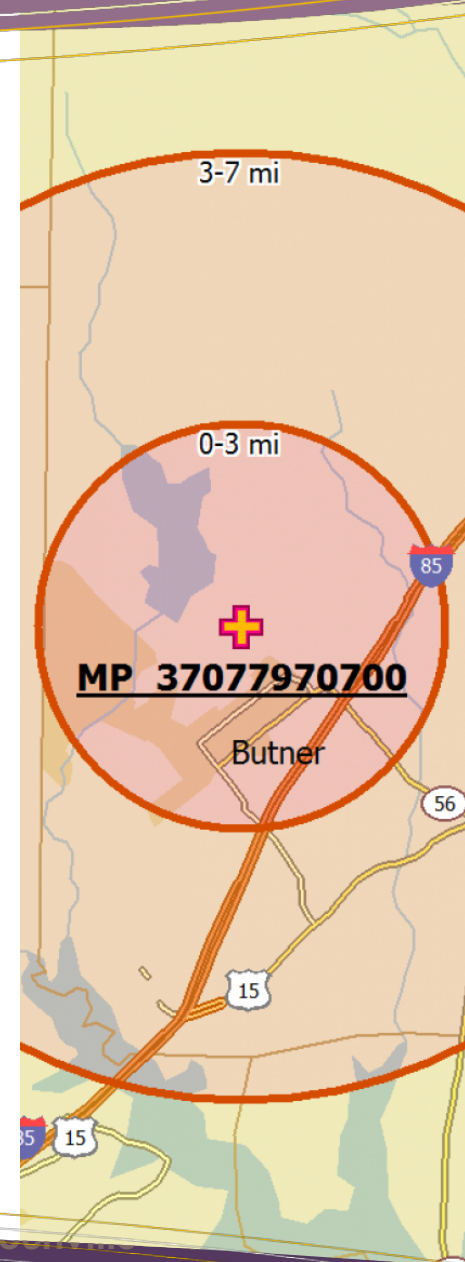
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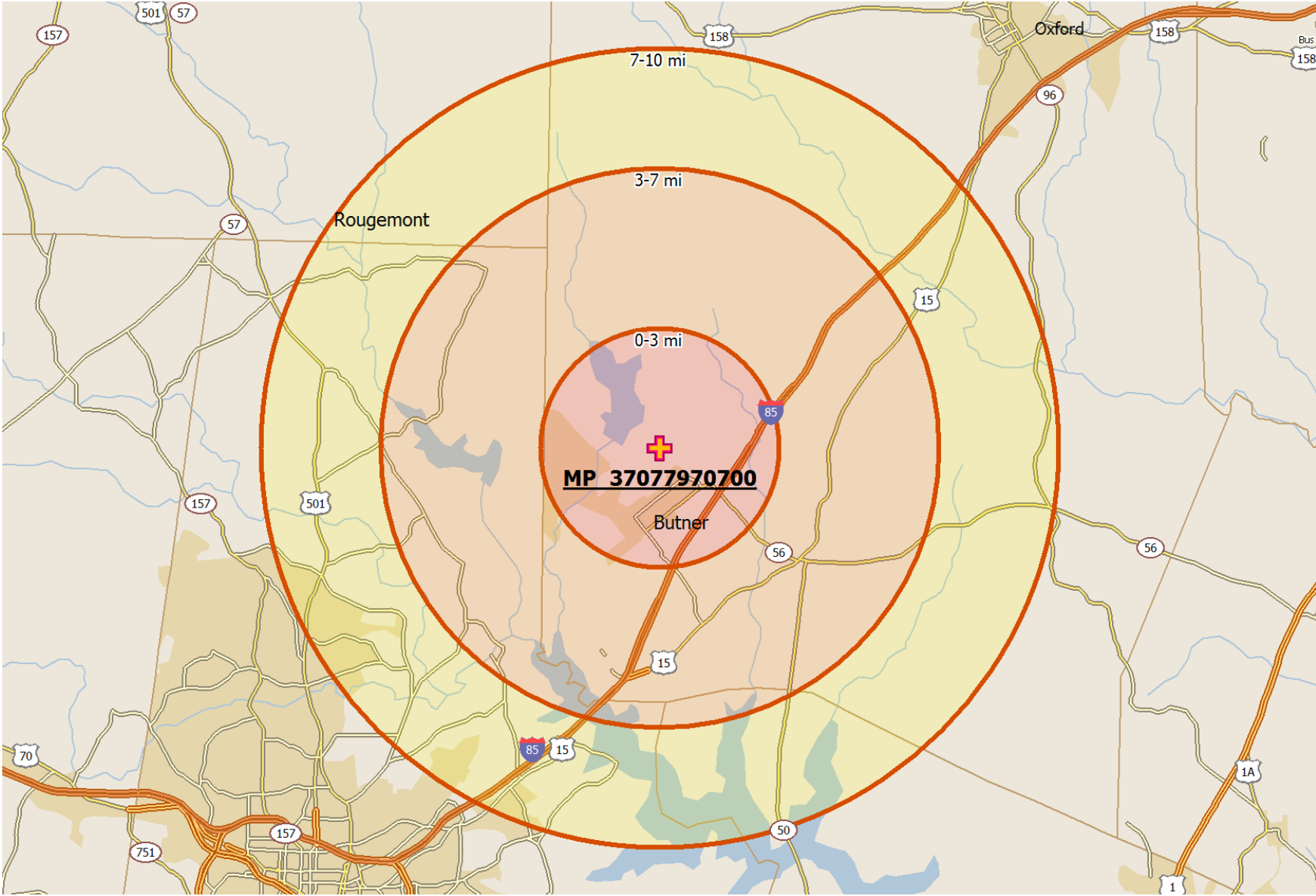
## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	3704	Region 4: Triangle
3	County Location	37077	Granville
4	Zipcode	27509	Granville
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	K	10000-50000-50000



# Site Location Summary - Map of the Site Location



# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	6	Noncore adjacent to a small metro area with town of at least 2,500 residents
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric Locale Codes	31	Town: Fringe: Territory inside an urban cluster that is less than or equal to 10 miles from an urbanized area.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	36	Percent commuting from non metro to metro areas

# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	12,609	13,425	25,758
2010 Households	2,622	5,386	9,414
2010 Group Quarters Population	6,326	128	262

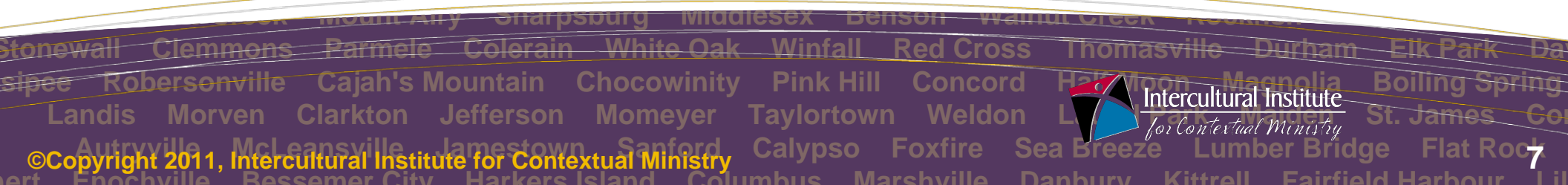
BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	20	22	19
Language Diversity National Index	54	22	40
Foreign Born Diversity National Index	42	53	69
Ancestry Diversity National Index	20	42	38
Racial Diversity National Index	83	45	54

# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False



# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	57	2.17%
Mainstay Communities	Established, Diverse Households	317	12.09%
Working Communities	Blue-collar, Working Families	598	22.81%
Country Communities	Rural, Agri. & Mining Families	428	16.32%
Aspiring Communities	Young Singles / Aspiring-Multihousing	682	26.01%
Urban Communities	High Density, Inner-city Neighborhoods	539	20.56%



# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	14,057	1,787	12.71%
Unreached %	68.18%	68.15%	99.96
Religious But NOT Evangelical HH	4,233	552	13.03%
Religious But NOT Evangelical %	20.53%	21.04%	102.47
Spiritual But NOT Relig or Evang HH	1,880	229	12.19%
Spiritual But NOT Relig or Evang %	9.12%	8.74%	95.85
Not Evangelical, Not Interested HH	8,026	1,007	12.54%
Not Evangelical, Not Interested %	38.93%	38.4%	98.63



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

<b>ECCLESCAPE: CHURCHES</b>	<b>COUNTY</b>	<b>3 MILE RING</b>	<b>PERCENT &amp; INDEX</b>
Num of BCNC Churches	35	3	8.57%
Active BCNC Attenders	4,041	302	7.47%
Active Evangelical Households	3,085	392	12.71%
Active Evangelical Percent	14.96%	14.96%	99.97
Inactive Evangelical Households	3,475	442	12.72%
Inactive Evangelical Percent	16.86%	16.86%	100.01
# New Churches Needed	0	0	0%



# Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

CHURCHES	DIST.	WRSH P AVG	IICM CGR	CHURCHES	DIST.	WRSH P AVG	IICM CGR
1 Butner First - Butner	1.05 mi	180	Growing	16 Gorman - Durham	8.14 mi	248	Declining
2 Concord - Creedmoor	1.84 mi	59	Declining	17 Plainview - Durham	8.73 mi	63	Declining
3 Living Word - Creedmoor	2.55 mi	63	Insufficient Data	18 Roberson Grove - Durham	8.76 mi	59	Insufficient Data
4 Promised Land - Butner	4.05 mi	108	Insufficient Data	19 Glenn School Road - Durham	9.46 mi	20	Insufficient Data
5 Open Arms Fellowship	5.09 mi	0	Insufficient Data	20 Red Mountain - Rougemont	9.57 mi	83	Plateauing
6 Brassfield - Creedmoor	5.09 mi	73	Declining	21 Ridgecrest - Durham	9.65 mi	596	Declining
7 First Baptist - Creedmoor	5.09 mi	340	Declining	22 New Horizons - Oxford	9.72 mi	102	Growing
8 Tally Ho First - Stem	5.14 mi	110	Insufficient Data	23 Bethany	10.00 mi	161	Growing
9 Union - Creedmoor	5.40 mi	43	Plateauing	24 New Freedom - Durham	10.06 mi	10	Insufficient Data
10 Fellowship - Creedmoor	5.44 mi	94	Plateauing	25 Faith - Durham	10.14 mi	136	Declining
11 Bahama - Bahama	6.26 mi	69	Plateauing	26 North Durham - Durham	10.40 mi	15	Declining
12 Pleasant Grove - Creedmoor	6.49 mi	472	Plateauing	27 C3 Christ Centered Church	10.64 mi	0	Insufficient Data
13 Olive Grove - Creedmoor	7.01 mi	157	Growing	28 New Jerusalem Baptist Cathedral - Durham	10.83 mi	50	Plateauing
14 Edgewood - Durham	7.80 mi	70	Growing	29 Faith Community - Durham	11.02 mi	70	Insufficient Data
15 Iglesia Baut Hermandad - Oxford	8.00 mi	100	Insufficient Data	30 Braggtown - Durham	11.18 mi	138	Declining

# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

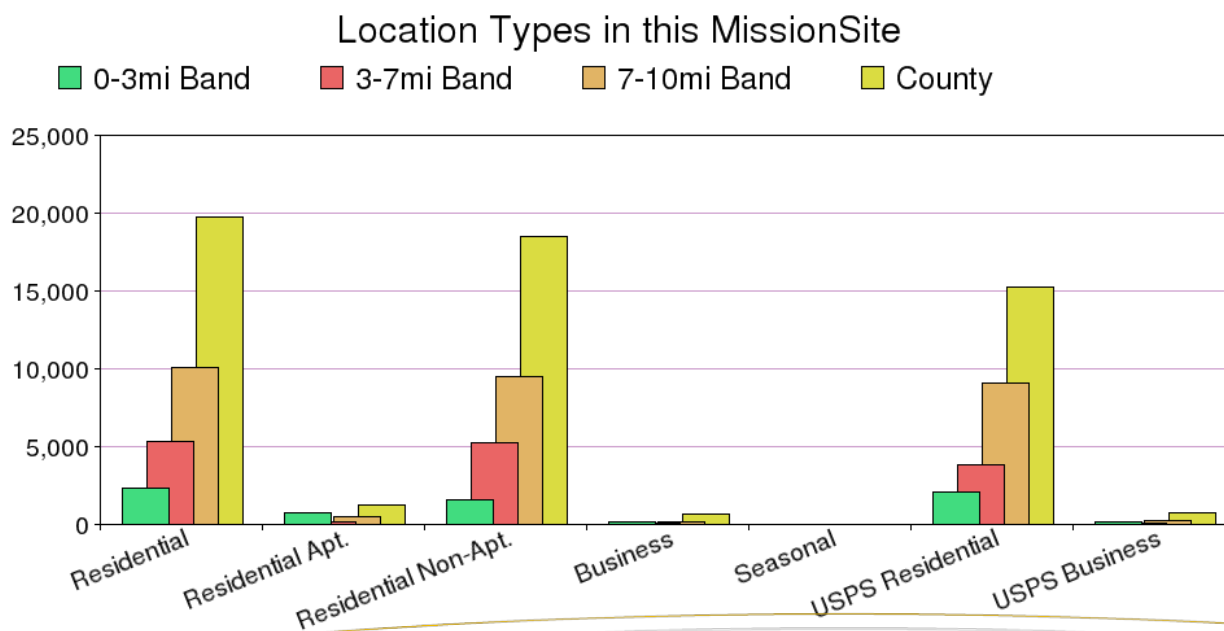


# Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	38,345	6,524	17.01%
2000 Population	48,498	9,718	20.04%
2010 Population	58,330	12,609	21.62%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	13,134	1,596	12.15%
2000 Households	16,654	1,935	11.62%
2010 Households	20,617	2,622	12.72%



Location Type	0-3mi Band
Residential	2,373
Residential Apt.	757
Residential Non-Apt.	1,616
Business	172
Seasonal	0
USPS Residential	2,052
USPS Business	196

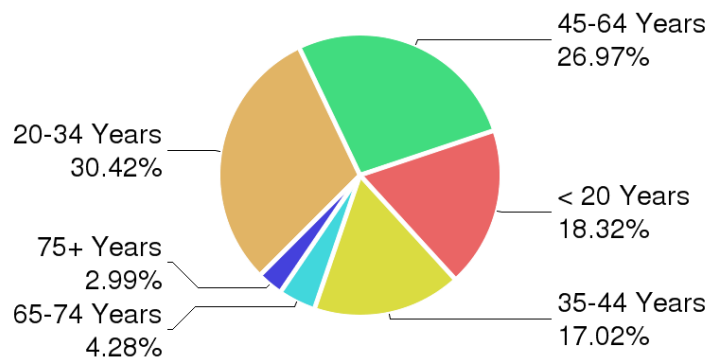
# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.29%	2.9%	67.6
4-5 Years	2.34%	1.26%	53.85
6-8 Years	3.61%	2.12%	58.73
9-11 Years	3.71%	2.2%	59.3
12-13 Years	2.51%	1.6%	63.75
14-17 Years	5.3%	4.65%	87.74
18-19 Years	2.69%	3.58%	133.09
0-5 Years	6.63%	4.16%	62.75
6-12 Years	8.57%	5.11%	59.63
13-19 Years	9.25%	9.05%	97.84
< 20 Years	24.45%	18.32%	74.93
20-34 Years	19.9%	30.41%	152.81
35-44 Years	15.38%	17.02%	110.66
45-64 Years	27.86%	26.96%	96.77
65-74 Years	7.13%	4.28%	60.03
75+ Years	5.28%	2.99%	56.63
Median Age	39	38	96.88
Median Age (Male)	37	37	99.38
Median Age (Female)	41	39	95.34

Age Group Percentages



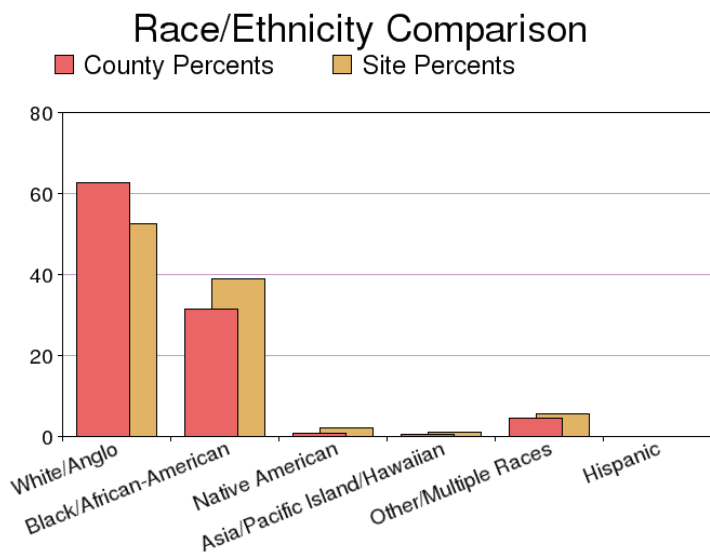


# Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	62.57%	52.41%	83.76
Black, African-American	31.51%	38.83%	123.25
Native American	0.91%	2.1%	230
Asian	0.53%	0.95%	180.82
Pacific Island, Hawaiian	0.02%	0.01%	46.26
Other/Multiple Races	4.47%	5.69%	127.51
Hispanic	0%	10.83%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	40,089	8,778	
Less than 9th Grade	6.14%	9.64%	63.67
No High School Diploma	12.11%	11.62%	104.24
High School Graduate	34.7%	30.02%	115.61
Some College, no degree	22.32%	29.47%	75.73
Associate Degree	11.55%	10.4%	111.02
College Degree	10.56%	6.22%	169.8
Graduate/Prof. degree	2.62%	2.63%	99.62

# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	8.41%	6.29%	78.44
\$10,000 to \$19,999	9.74%	11.37%	116.64
\$20,000 to \$29,999	13.36%	12.05%	90.22
\$30,000 to \$49,999	19.61%	24.52%	125.09
\$50,000 to \$59,999	10.85%	8.35%	76.98
\$60,000 to \$69,999	11.07%	11.33%	102.34
\$70,000 to \$79,999	6.95%	6.64%	95.48
\$80,000 to \$89,999	4.65%	4.58%	98.39
\$90,000 to \$99,999	3.11%	3.13%	100.43
\$100,000 to \$124,999	7.1%	6.06%	85.46
\$125,000 to \$149,999	2.9%	2.48%	85.47
\$150,000 to \$199,999	1.7%	2.21%	130.3
\$200,000 to \$249,999	0.3%	0.42%	139.51
\$250,000 or more	0.25%	0.38%	151.21
Median Household	48,513	45,100	92.96
Average Household	58,282	59,458	102.02
Per Capita Household	22,913	13,478	58.82
Family/Non-Family Household Income			
Median Family Income	58,393	56,876	97.4
Average Family Income	68,364	68,995	100.92
Median Non-Family Income	26,132	28,313	108.35
Average Non-Family Income	34,962	34,601	98.97

# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
<b>Family Households</b>			
			Index
% Family Households	69.82%	67.16%	96.2
Families with Children	37.84%	37.99%	100.38
Families without Children	31.97%	29.18%	91.25
<b>Non-Family Households</b>			
% Non-Family Households	30.18%	32.84%	108.79
Non-Families with Children	0.15	0.23	157.26
Non-Families without Children	30.04	32.61	108.56
<b>Housing Units</b>			
			Index
Total Housing Units	22,755	2,859	
Vacant percent	9.4%	8.29%	88.23
Owned percent	66.14%	59.39%	89.8%
Rented Percent	24.46%	32.32%	132.1
<b>Households by Size</b>			
			Index
Avg household size	2.48	2.40	96.77
Avg family hh size	3.10	3.01	97.1
Avg non-family hh size	1.06	1.15	108.49
<b>Households By Count of Persons</b>			
			Percent
One	5,468	757	13.84%
Two	6,831	870	12.74%
Three or Four	6,646	810	12.19%
Five+	1,672	185	11.06%

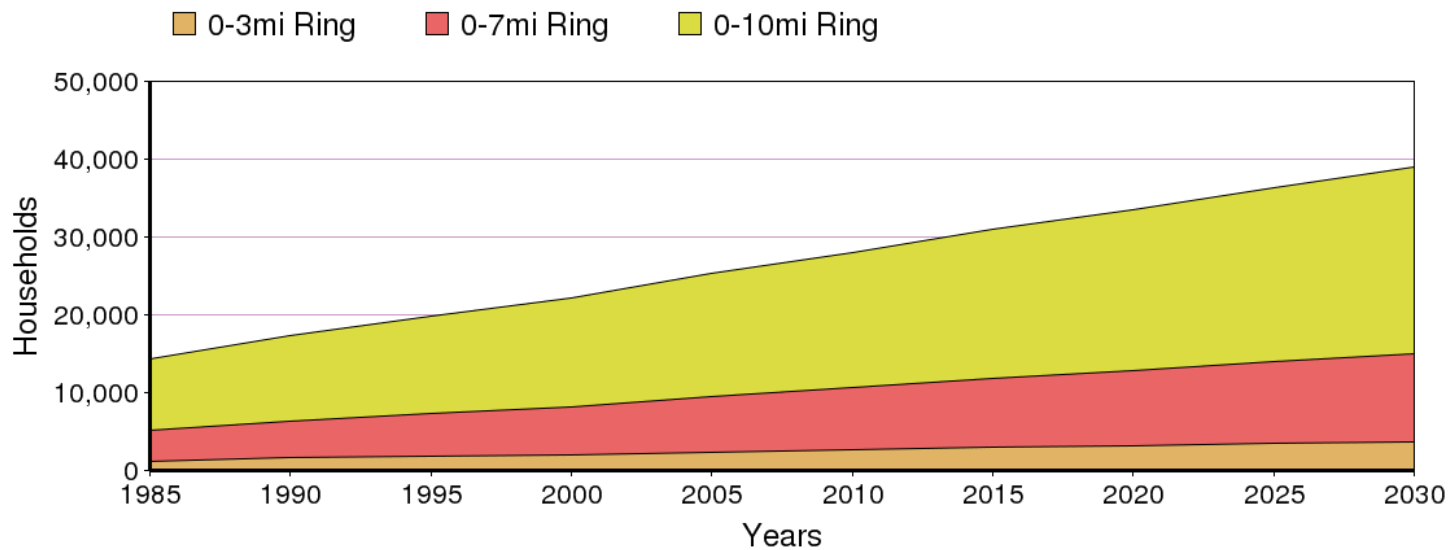
# Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	38,345	6,524	17.01%
2000 Population	48,498	9,718	20.04%
2010 Population	58,330	12,609	21.62%
2015 Population	61,771	13,080	21.17%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	13,134	1,596	12.15%
2000 Households	16,654	1,935	11.62%
2010 Households	20,617	2,622	12.72%
2015 Households	22,230	2,934	13.2%

Household Change from 1985 to 2030



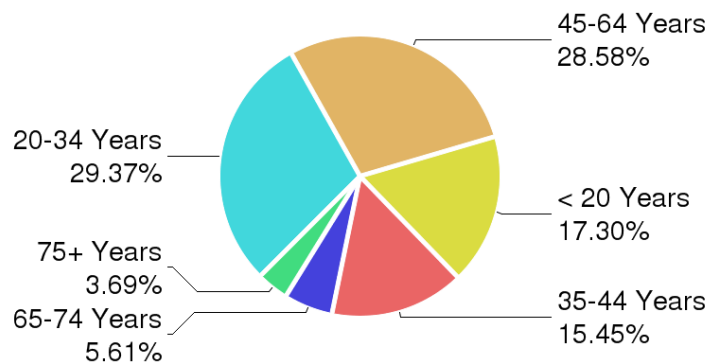
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	2.9%	2.62%	90.34
4-5 Years	1.26%	1.15%	91.27
6-8 Years	2.12%	2.05%	96.7
9-11 Years	2.2%	2.31%	105
12-13 Years	1.6%	1.65%	103.13
14-17 Years	4.65%	4.37%	93.98
18-19 Years	3.58%	3.15%	87.99
0-5 Years	4.16%	3.77%	90.63
6-12 Years	5.11%	5.2%	101.76
13-19 Years	9.05%	8.33%	92.04
< 20 Years	18.32%	17.3%	94.43
20-34 Years	30.41%	29.38%	96.61
35-44 Years	17.02%	15.45%	90.78
45-64 Years	26.96%	28.59%	106.05
65-74 Years	4.28%	5.61%	131.07
75+ Years	2.99%	3.69%	123.41
Median Age	39	39	100.26
Median Age (Male)	37	38	103.66
Median Age (Female)	41	40	97.79

Projected Age Group Percentages



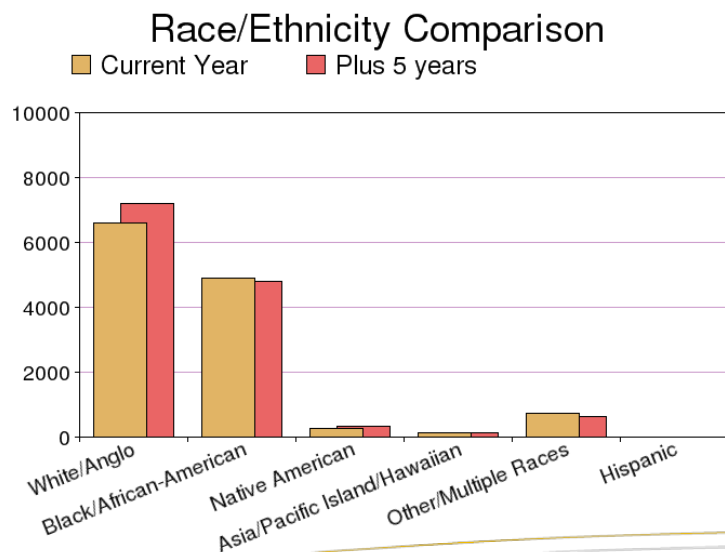
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	52.41%	55.09%	105.12
Black, African-American	38.83%	36.58%	94.21
Native American	2.1%	2.51%	119.32
Asian	0.95%	1.07%	112.47
Pacific Island, Hawaiian	0.01%	0.01%	96.4
Other/Multiple Races	5.69%	4.75%	83.38
Hispanic	0%	0%	0

<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	8,778	9,377	
Less than 9th Grade	9.64%	7.27%	75.47
No High School Diploma	11.62%	9.96%	85.72
High School Graduate	30.02%	30.19%	100.58
Some College, no degree	29.47%	31.48%	106.82
Associate Degree	10.4%	12.27%	118.01
College Degree	6.22%	6.6%	106.13
Graduate/Prof. degree	2.63%	2.22%	84.29



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Household Income</b>			
< \$10,000	6.29%	6.13%	97.49
\$10,000 to \$19,999	11.37%	10.26%	90.27
\$20,000 to \$29,999	12.05%	12.13%	100.68
\$30,000 to \$49,999	24.52%	23.04%	93.95
\$50,000 to \$59,999	8.35%	8.76%	104.87
\$60,000 to \$69,999	11.33%	11.96%	105.61
\$70,000 to \$79,999	6.64%	7.29%	97.07
\$80,000 to \$89,999	4.58%	4.7%	96.81
\$90,000 to \$99,999	3.13%	2.97%	94.82
\$100,000 to \$249,999	6.06%	6.75%	111.29
\$125,000 to \$149,999	2.48%	2.97%	119.61
\$150,000 to \$199,999	2.21%	2.18%	98.61
\$200,000 to \$249,999	0.42%	0.31%	73.12
\$250,000 or more	0.38%	0.31%	80.43
Median Household	45,100	47,930	106.27
Average Household	59,458	62,990	105.94
Per Capita Household	13,478	15,280	113.37
<b>Family/Non-Family Household Income</b>			
Median Family Income	56,876	59,628	104.84
Average Family Income	68,995	73,432	106.43
Median Non-Family Income	28,313	29,879	105.53
Average Non-Family Income	34,601	36,387	105.16

# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Family Households</b>			
% Family Households	67.16%	65.85%	98.04
Families with Children	37.99	37.59	98.97
Families without Children	29.18	31.9	109.34
<b>Non-Family Households</b>			
% Non-Family Households	32.84%	34.15%	104
Non-Families with Children	0.23	0	104
Non-Families without Children	32.61	34.15	104.73
<b>Housing Units</b>			
Total Housing Units	2,859	3,196	111.79%
Vacant percent	8.29%	8.23%	99.27
Owned percent	59.39%	59.39%	99.99
Rented Percent	32.32%	32.42%	100.3
<b>Households by Size</b>			
Avg household size	2.40	2.38	99.17%
Avg family hh size	3.01	3.03	100.66%
Avg non-family hh size	1.15	1.13	98.26%
<b>Households By Count of Persons</b>			
One	757	886	117.04%
Two	870	952	109.43%
Three or Four	810	893	110.25%
Five+	185	202	109.19%



# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	634	379	888
Northern Europe	2	41	47
Western Europe	27	30	26
Southern Europe	0	0	7
Eastern Europe	6	12	49
Other Europe	0	0	0
Eastern Asia	30	11	97
So. Central Asia	28	13	57
SE Asia	21	12	92
Western Asia	6	6	35
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	21	28
Middle Africa	0	0	0
Northern Africa	21	2	11
Southern Africa	0	0	0
Western Africa	0	15	35
Other Africa	0	0	3
Oceania	0	0	0
Caribbean	97	25	49
Central Amer.	247	130	255
South America	134	23	50
North America	15	38	47
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	10,464	8,858	17,805
Spanish	720	338	824
Other Indo-Euro language	172	108	337
French (incl. Patois, Cajun)	69	14	98
French Creole	5	0	0
Italian	33	3	23
Portuguese	0	0	8
German	44	51	108
Yiddish	0	0	0
Other West Germanic	0	0	0
A Scandinavian Language	1	14	10
Greek	6	0	0
Russian	7	4	27
Polish	0	0	1
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	12
Armenian	0	0	0
Persian	7	0	6
Gujarathi	0	8	2
Hindi	0	14	4
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	0	12
Asian/PI languages	0	0	0
Chinese	11	1	82
Japanese	14	1	3
Korean	13	1	40
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	6	0	44
Thai	0	0	6
Laotian	0	0	0
Vietnamese	11	0	0
Other Asian	11	0	11
Tagalog	12	1	61
Other Pacific Is	0	0	0
Other languages	83	0	85
Navajo	0	0	0
Other Native N. American	7	0	0
Hungarian	0	0	0
Arabic	60	0	41
Hebrew	0	0	0
African languages	9	0	38
Other unspecified	7	0	6

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	7,863	6,793	15,568
Arab	17	25	50
Armenian	0	0	0
Austrian	3	11	37
British	16	35	85
Canadian	18	37	33
Croatian	0	0	11
Czech	0	11	7
Czechoslovak	0	7	3
Danish	2	19	13
Dutch	61	71	76
English	479	758	1,651
European	113	79	212
Finnish	8	5	7
French (not Basque)	70	80	183
French Canadian	19	10	57
German	410	494	1,002
Greek	35	22	13
Hungarian	7	3	24
Iranian	0	0	5

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	387	542	837
Italian	129	199	261
Lithuanian	20	31	25
Norwegian	27	23	25
Polish	112	127	164
Portuguese	1	7	11
Romanian	0	14	31
Russian	6	24	37
Scandinavian	7	11	15
Scotch-Irish	163	154	353
Scottish	136	148	240
Slovak	28	11	6
Subsaharan African	231	143	275
Swedish	24	51	96
Swiss	2	12	27
Ukrainian	1	15	32
US/American	1,475	1,283	2,424
Welsh	34	21	35
West Indian	17	4	32
Yugoslavian	1	1	3
Other	3,804	2,305	7,171



# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

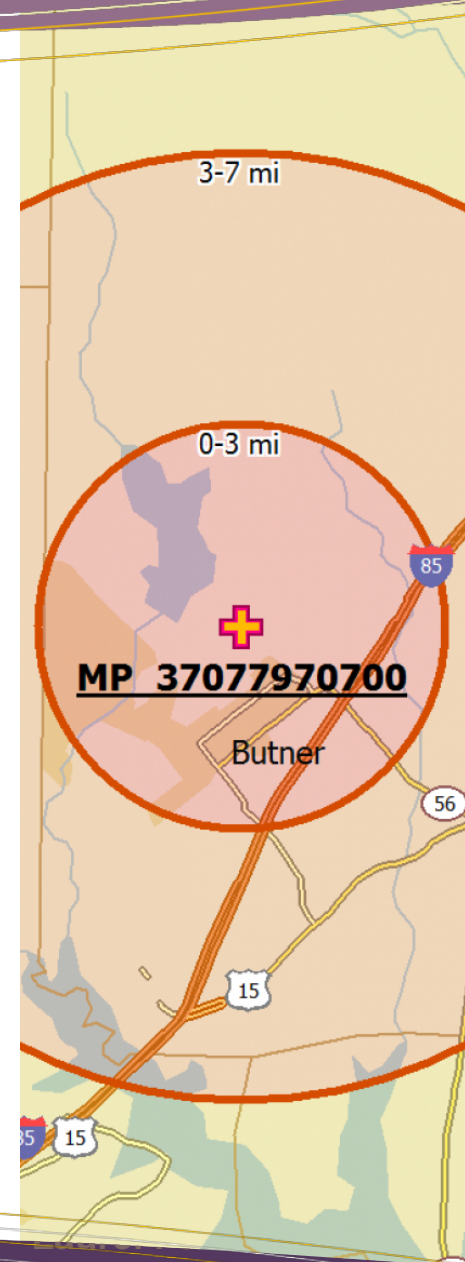
## *Issues for Your Consideration - continued*

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).



# Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	2,622	100%	1,786	100%
<b>AFFLUENT SUBURBIA</b>	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
<b>UPSCALE AMERICA</b>	57	2.17%	38	2.13%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	57	2.17%	38	2.13%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
<b>SM TOWN SUCCESS</b>	259	9.88%	168	9.41%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	207	7.89%	0	0%
Prime Middle America	0	0%	135	7.56%
Urban Optimists	52	1.98%	0	0%
Family Convenience	0	0%	33	1.85%
Mid-Market Enterprise	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,622	100%	1,786	100%
<b>BLUE COLLAR BACKBONE</b>	4	0.15%	2	0.11%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	4	0.15%	2	0.11%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
<b>AMER. DIVERSITY</b>	58	2.21%	37	2.07%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	58	2.21%	37	2.07%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
<b>METRO FRINGE</b>	594	22.65%	407	22.79%
Steadfast Conservative	594	22.65%	407	22.79%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%



# Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	2,622	100%	1,786	100%
REMOTE AMERICA	421	16.06%	247	13.83%
Hardy Rural Fam.	7	0.27%	4	0.22%
Rural Southern Living	414	15.79%	243	13.61%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	528	20.14%	391	21.89%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	528	20.14%	391	21.89%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	7	0.27%	5	0.28%
Aspiring Hispania	7	0.27%	0	0%
Industrious Country Living	0	0%	5	0.28%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,622	100%	1,786	100%
<b>STRUGGLING SOCIETIES</b>	12	0.46%	8	0.45%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	12	0.46%	8	0.45%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
<b>URBAN ESSENCE</b>	527	20.1%	369	20.66%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	408	15.56%	285	15.96%
Urban Diversity	69	2.63%	50	2.8%
New Generation Activists	50	1.91%	34	1.9%
Getting By	0	0%	0	0%
<b>VARYING LIFESTYLES</b>	154	5.87%	114	6.38%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	154	5.87%	114	6.38%

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

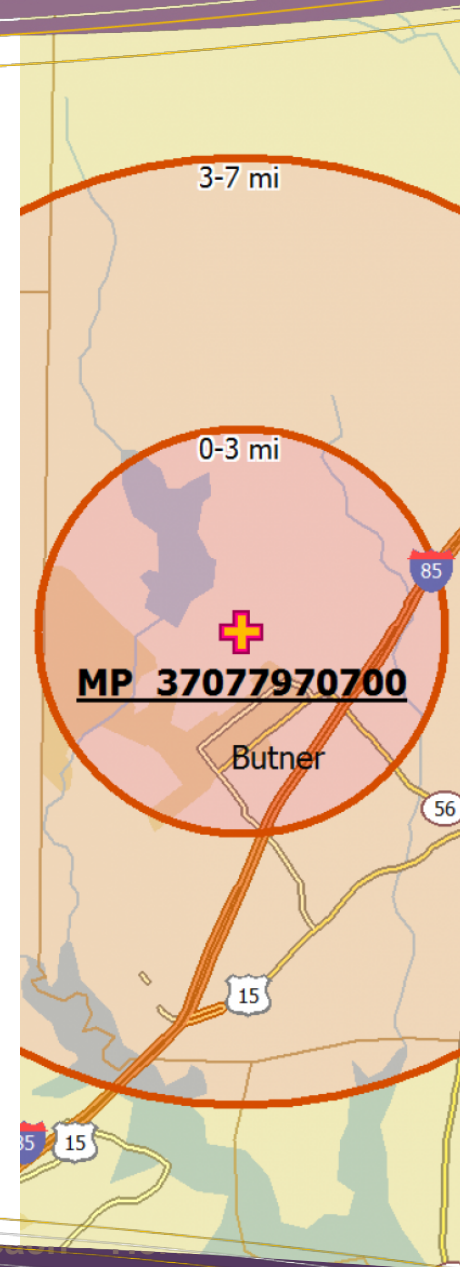
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



Intercultural Institute  
for Contextual Ministry

# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	72%	80%	79%
Use Comp. for Internet/E-mail	52%	62%	61%
Internet Use: E-Mail	46%	52%	52%
Use Comp. for Comp. Games	35%	40%	40%
Use Comp. for Word Processing	32%	40%	40%
Use Comp. for Education	30%	34%	34%
Use Comp. for Shopping	30%	36%	35%
Use Comp. for Banking	28%	34%	32%
Use Comp. for Digital Camera Photo Editing	27%	33%	32%
HH Owns DVD Player	25%	30%	30%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: Banking	24%	30%	28%
Internet Use: News/ Weather	24%	29%	28%
Use Comp. for News/Info./Data Service	20%	23%	24%
PC-Network-HH Has One	17%	21%	22%
Use Comp. for Accounting	13%	17%	15%
Use Comp. for Personal Financial Mngmnt	12%	15%	15%
Internet Use: Play/ Download	10%	10%	10%
Online Games			
Internet Use: Research/ Education	10%	11%	12%
Internet Use: Shopping: Gathered Info. for Shopping	10%	12%	13%
Use Comp. for Filing/DB Mngmnt	10%	12%	13%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	65%	68%	68%
Dining Out (Not Fast Food)	51%	57%	57%
Reading Books	50%	52%	54%
Card Games	42%	43%	43%
Cooking for Fun	37%	38%	37%
Go To A Beach/Lake	32%	37%	36%
Board Games	30%	34%	34%
Gardening	30%	33%	33%
Going To	20%	20%	19%
Bars/Nightclubs/Dancing			
Photography	18%	19%	19%

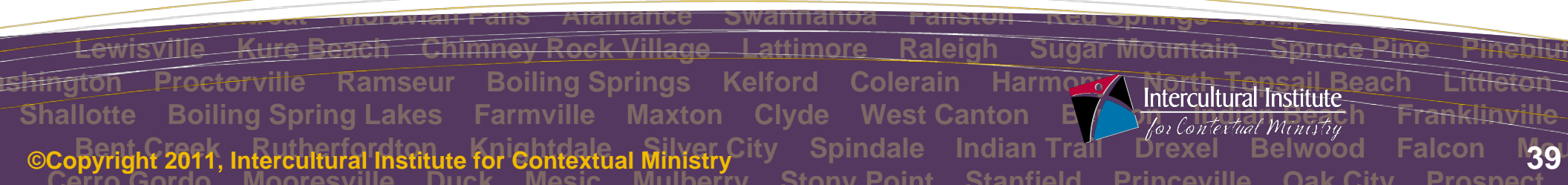
BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	68%	69%	69%
Gen./Fam. Practitioner	41%	41%	40%
Dentist	27%	28%	29%
Backache	23%	23%	23%
Eye Dr.	21%	20%	22%
Hypertension/High Blood Pressure	21%	18%	20%
None Of These	19%	19%	19%
Any Arthritis	17%	15%	15%
Acid Reflux Disease (GERD)	17%	15%	16%
High Cholesterol	17%	17%	19%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	25.99%	28.45%	29.11%
Live Theater	16.67%	18.76%	21%
Live Theater Most Often	13.31%	15.38%	17.26%
Rock/Pop Concerts Most Often	12.99%	14.62%	15.83%
Comedy Club	9.58%	9.99%	10.08%
Dance Performance	7.65%	7.17%	8.37%
Movies: Comedy	37.59%	40.14%	40.64%
Movies: Action/Adventure	35.97%	38.99%	39.45%
Movies: Drama	19.82%	20.76%	21.2%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Fam.	19.61%	20.46%	21.28%
Movies: Romantic Comedy	18.73%	19.62%	20.6%
Movies: Mystery	15.99%	17.04%	17.11%
MLB Baseball Reg. Season	6.09%	7.81%	7.62%
NBA Basketball Reg. Season	5.2%	4.26%	4.36%
NFL Football Reg. Season	4.89%	6.5%	7.03%
College Football Reg. Season	4.49%	6.09%	6.46%
College Basketball Reg. Season	3.38%	4.36%	4.38%
Auto Racing Events	2.24%	3.02%	3.05%

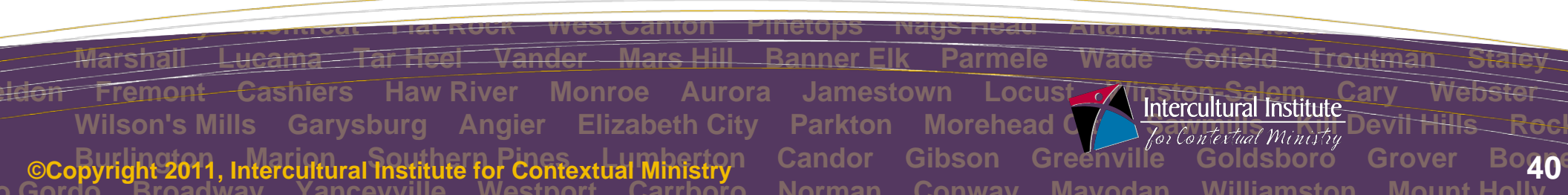


# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	36.11%	38.19%	40.61%
Swimming	30.51%	35.48%	33.94%
Bowling	21.7%	23.22%	23.56%
Freshwater Fishing	19.57%	21.61%	18.71%
Billiards/Pool	18.25%	20.28%	19.18%
Basketball	16.8%	16.59%	17.52%
Jogging/Running	13.57%	14.31%	15.86%
Weight Training	13.46%	16.4%	16.93%
Baseball	13.34%	12.8%	12.25%
Camping Trips	13.08%	14.85%	13.42%
Football	12.12%	12.23%	12.06%
Using Cardio Machine	11.91%	13.74%	14.51%
Mountain/Road Biking	10.88%	11.79%	12.16%
Golf	10%	12.76%	13.95%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Stationary Cycling	9.88%	10.97%	11.85%
Aerobics	9.38%	9.45%	11%
Volleyball	8.94%	8.65%	8.82%
Target Shooting	8.51%	9.21%	8.42%
Hunting	8.45%	9.66%	8.69%
Softball	8.03%	8.28%	8.38%
Saltwater Fishing	7.57%	8.94%	8.56%
Backpacking/Hiking	7.4%	8.95%	9.25%
Soccer	6.81%	7.43%	7.98%
Tennis	5.89%	6.78%	7.44%
Power Boating	5.86%	7.03%	7.37%
Yoga	5.7%	6.13%	6.8%
Motorcycling	5.69%	6.74%	6.29%
Horseback Riding	5.49%	6.49%	5.79%





# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Roller Skating	5.26%	4.88%	5.54%
Canoeing/Kayaking	5.21%	5.89%	6.32%
Racquetball	4.29%	4.13%	4.43%
Archery	4.26%	4.39%	3.98%
Fly Fishing	4.23%	4.66%	4.5%
Ice Skating	3.76%	4%	4.93%
Snorkeling	3.7%	4.13%	4.62%
Downhill & X-Country	3.51%	4.01%	4.57%
Skiing			
Water Skiing	3.37%	3.79%	4.21%
Jet Skiing	3.17%	3.87%	4.51%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Hockey	3.12%	2.88%	3.7%
Snowmobiling	2.86%	3.08%	3.4%
Rock Climbing	2.75%	2.77%	3.13%
Rowing	2.72%	2.74%	2.98%
Skateboarding	2.67%	2.75%	3.4%
Auto Racing	2.44%	2.49%	2.6%
Snowboarding	2.41%	2.61%	3.21%
Martial Arts	2.4%	2.5%	3.16%
Sailing	2.31%	2.8%	3.15%
Surfing & Windsurfing	1.85%	2.2%	2.66%



## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

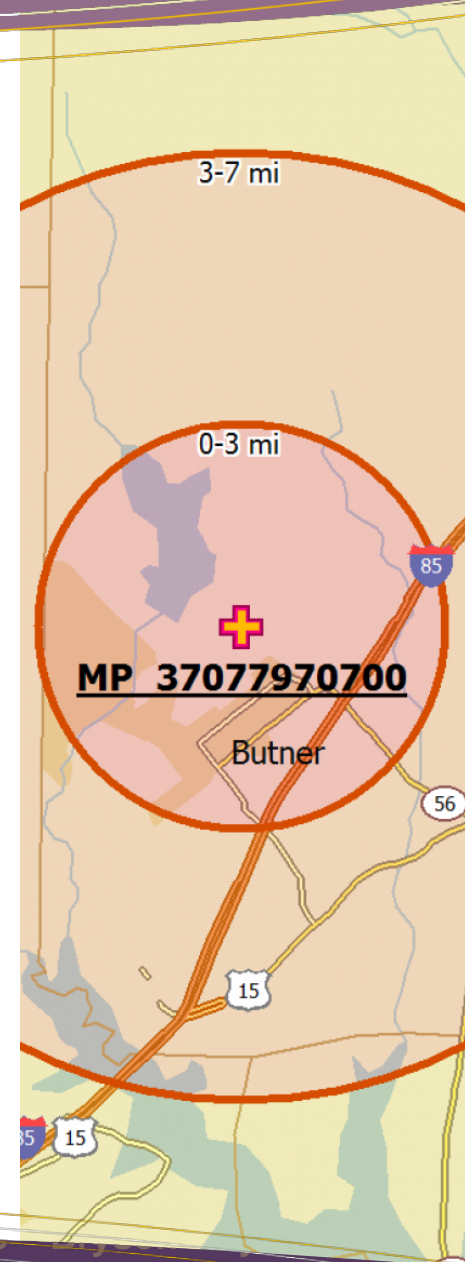
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

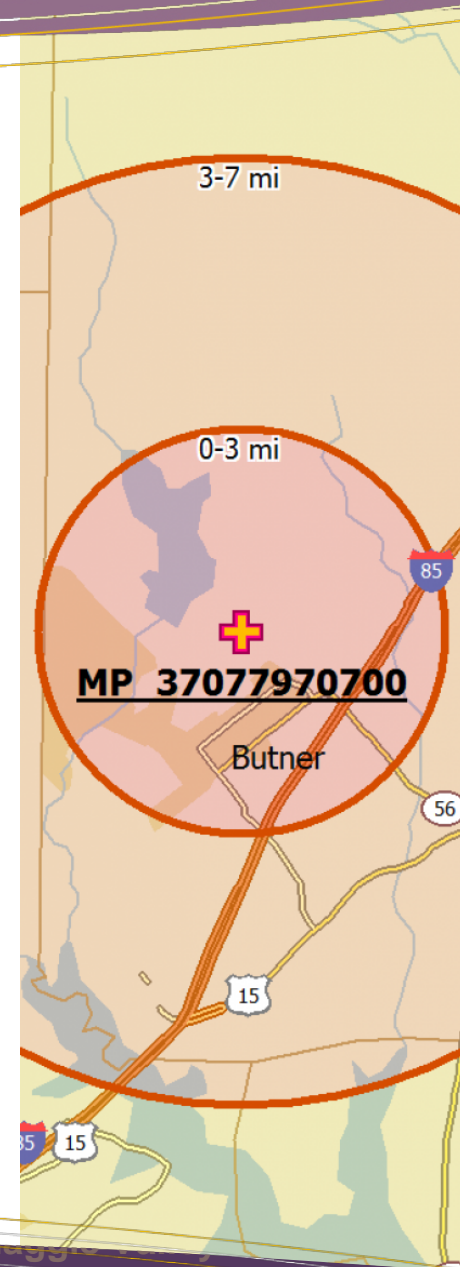
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

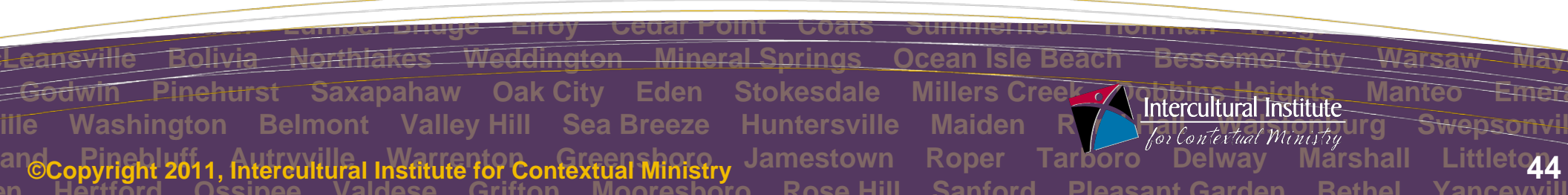


# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	48%	49%	50%
Find It Difficult To Say No To My Kids	37%	40%	40%
Like Control Over People And Resources	36%	34%	35%
Woman's Place Is In The Home	34%	35%	35%
Speak My Mind Even If It Upsets People	34%	33%	36%
Like To Do Unconventional Things	30%	31%	31%
Don't Judge People/Way They Live Life	28%	28%	28%
Prefer To Have Few Possessions As Possible	27%	29%	32%
Too Much Sponsorship In Arts/Sports	26%	23%	24%
Money Is Best Measure Of Success	26%	26%	26%
If Won Lottery Would Never Work Again	23%	25%	28%
Friends More Important Than My Fam.	22%	21%	23%

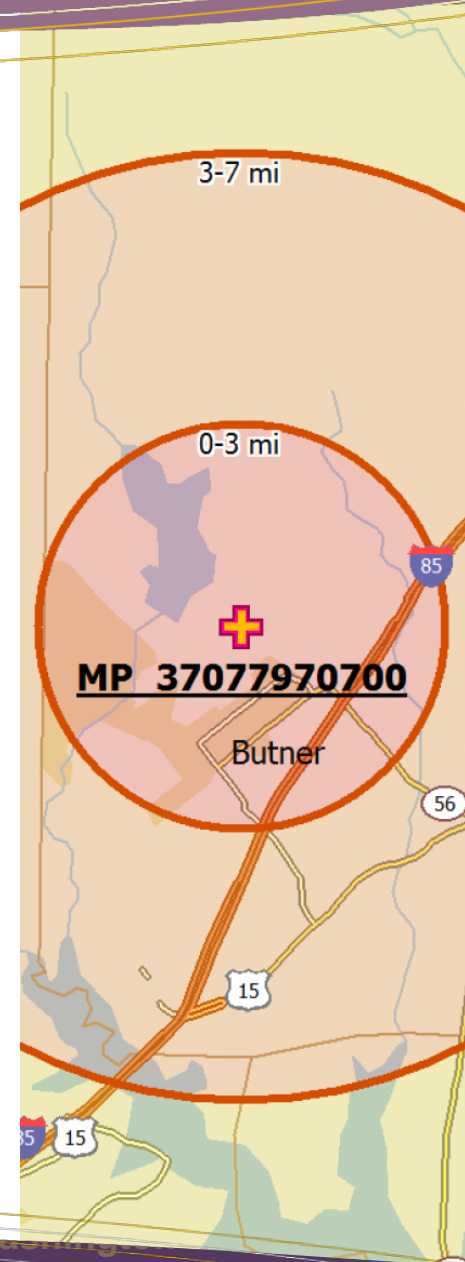
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	20%	20%	20%
I Am A Workaholic	19%	19%	19%
Marijuana Should Be Legalized	19%	19%	21%
Like To Pursue Challenge/Novelty/Change	17%	16%	17%
Rarely Sit Down to a Meal Together At Home	16%	17%	17%
We Should Strive for Equality for All	15%	13%	14%
Only Work Current Job for The Money	14%	13%	14%
On Whole People Get What They Deserve	10%	10%	10%
Happy With My Standard Of Living	10%	10%	12%
Indulge My Kids With The Little Extras	10%	9%	9%
Little I Can Do To Change My Life	8%	8%	8%
I Am A Perfectionist	7%	6%	7%



## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



# Potential Cultural Themes:

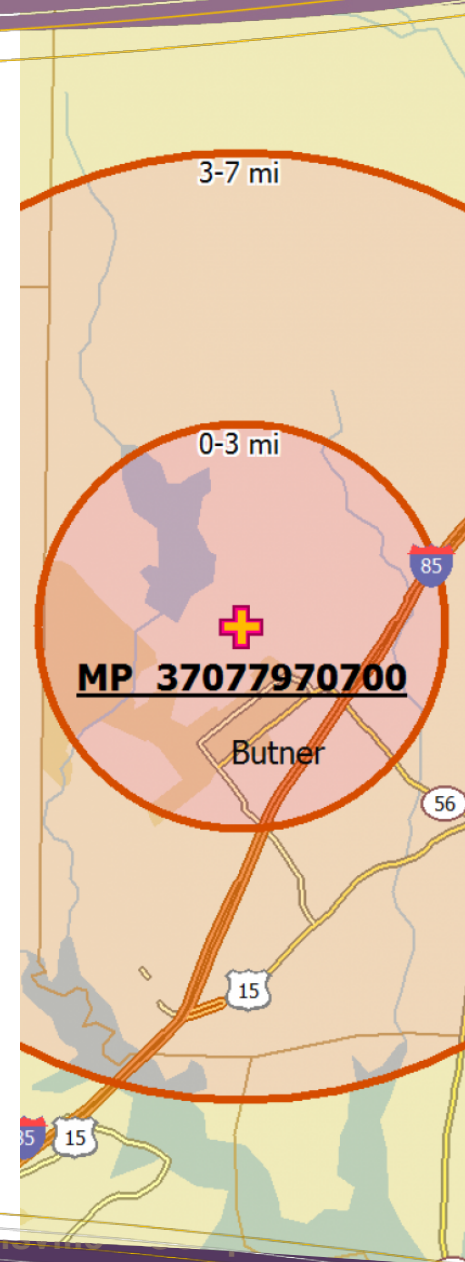
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	59%	65%	65%
You Should Seize Opportunities In Life	55%	56%	57%
Like To Understand About Nature	37%	37%	37%
Prefer Work Part Of Team Than Alone	35%	34%	36%
Important To Juggle Various Tasks	32%	29%	31%
Important Feel Respected By My Peers	31%	31%	32%
Prefer To Have Few Possessions As Possible	27%	29%	32%
Good At Fixing Things	27%	24%	26%
Have Keen Sense Of Adventure	25%	25%	26%
People Have To Take Me As They Find Me	23%	24%	24%
Like To Just Enjoy Life	20%	19%	20%
Consider Myself Interested In The Arts	18%	17%	18%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Looking for New Ideas To Improve Home	18%	17%	17%
Worried About Pollution Caused By Cars	17%	19%	19%
Real Men Don't Cry	17%	16%	17%
Provide My Kids With The Little Extras	16%	13%	15%
Is An Important Part Of Who I Am	15%	14%	14%
Try Not To Worry About The Future	14%	13%	14%
Enjoy Spending Time With My Fam.	12%	12%	13%
Children Should Be Allowed To Express Themselves	7%	5%	6%
Feel Very Alone In The World	6%	5%	5%
Like Spending Most Time With Fam.	6%	5%	5%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%

## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	85.99%	86.7%	87.06%
Restaurant-Visit Any			
Fam. Restaurants/Steak	77.78%	82.82%	83.82%
Houses-Visit Any			
McDonald's	58.54%	59.67%	58.3%
Burger King	38.04%	37.49%	37.84%
Wendy's	31.4%	31.74%	32.67%
Kentucky Fried Chicken (KFC)	30.72%	29.65%	31.21%
Subway	29.4%	31.51%	32.09%
Taco Bell	28.89%	31.17%	29.51%
Applebee's	28.6%	32.8%	32.33%
Pizza Hut	22.33%	22.59%	23.16%
Arby's	21.54%	23.9%	23.84%
Olive Garden	18.99%	20.84%	21.25%

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Red Lobster	16.25%	16.48%	18.16%
Dairy Queen	16.09%	17.49%	17.3%
Domino's Pizza	15.46%	14.69%	15.52%
Chick-Fil-A	15.41%	17.49%	17.65%
Cracker Barrel	15.24%	17.88%	17.21%
Sonic	14.82%	16.13%	14.6%
Golden Corral	14.3%	13.69%	13.7%
IHOP (International House Of Pancakes)	13.94%	14.34%	15.39%
Outback Steakhouse	13.16%	15.49%	15.98%
Ruby Tuesday	12.44%	14.01%	13.94%
Chili's Grill and Bar	12.37%	14.54%	14.82%
TGI Friday's	12%	12.78%	14.37%

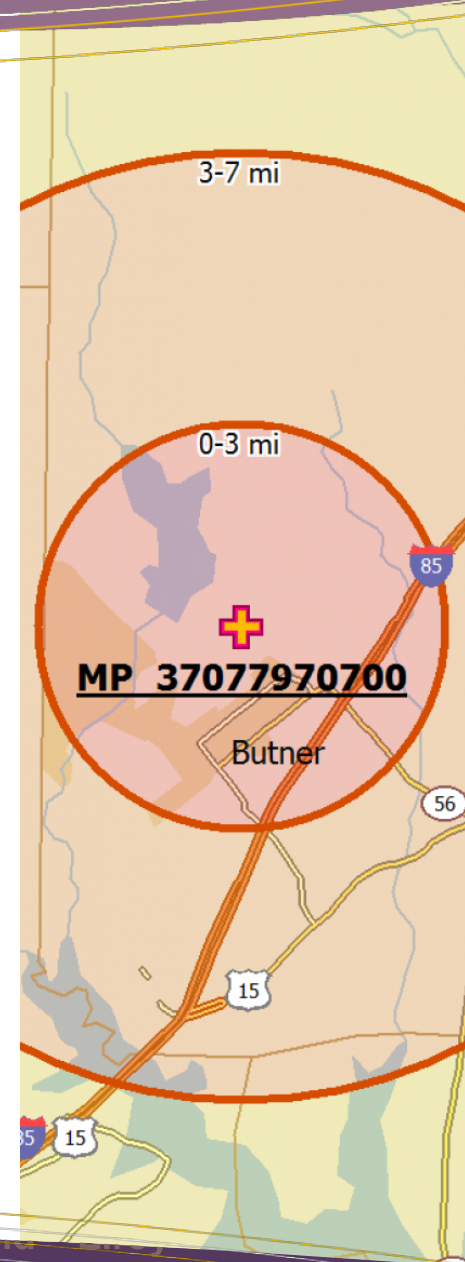


## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

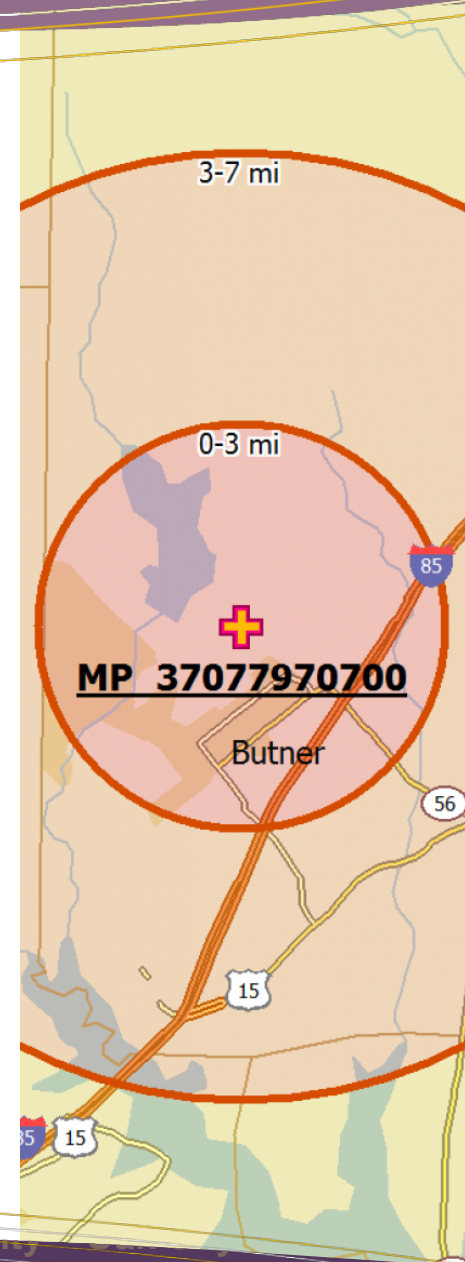
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	43.4%	44.76%	47.96%
Recycled products	28.06%	31.85%	33.92%
Worked as volunteer (non political)	12.95%	15.48%	16.44%
Engaged in fund raising	10.46%	10.57%	11.88%
Religious club member	7.45%	7.77%	8.72%
Church Board	5.8%	5.51%	6.85%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Wrote to elected offcl about publ bus	5.14%	5.66%	5.89%
Union member	5.01%	5.21%	5.95%
Charitable Organization	4.66%	5.06%	5.25%
Wrote to editor of mag or newspaper	4.65%	5.15%	5.43%
Took active part in local civic issue	4.56%	4.68%	5.15%
Fraternal order member	4.41%	4.39%	4.78%

# Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

<b>BOOKS</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Novel	14.55%	16.25%	17.16%
Children's Books	12.68%	13.14%	13.91%
Mystery	10.2%	11.68%	10.93%
Religious (not Bibles)	9.86%	9.88%	10.35%
Cookbooks	9.03%	10.16%	10.34%
Romance	7.09%	7.41%	7.23%
History	6.05%	6.71%	6.49%
Biography	5.7%	6.07%	6.79%
Personal/Business	5.57%	6.17%	7.12%
Self-help			

<b>MAGAZINES</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Newspaper Distributed	64.95%	64.94%	68.35%
Gen. Editorial	47.29%	46.2%	49.63%
Womens	43.23%	42.19%	45.44%
Service	31.8%	35.08%	34.33%
Mens	17.76%	17.37%	18.6%
Business/Finance	16.46%	17.32%	21.28%
Music	14.76%	12.31%	14.62%
Health	13.27%	13.97%	14.38%
Parenthood	13.24%	13.47%	13.79%

# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	50.47%	53.37%	54.04%
Classified	33.91%	33.87%	31.78%
Sport	30.1%	31.08%	31.44%
Editorial Page	28.29%	30.15%	29.87%
Comics	24.96%	26.53%	25.44%
Business/Finance	24.66%	27.06%	28.88%
Food/Cooking	23.71%	25.12%	25.48%
Movie Listings & Reviews	23.63%	23.96%	25.23%
TV/Radio Listings	22.92%	23.29%	23.5%
Home/Gardening	20.07%	21.08%	21.9%
Travel	16.91%	18.48%	20.16%
Fashion	14.71%	14.25%	16.08%
Science/Technology	14.68%	16.04%	17.87%

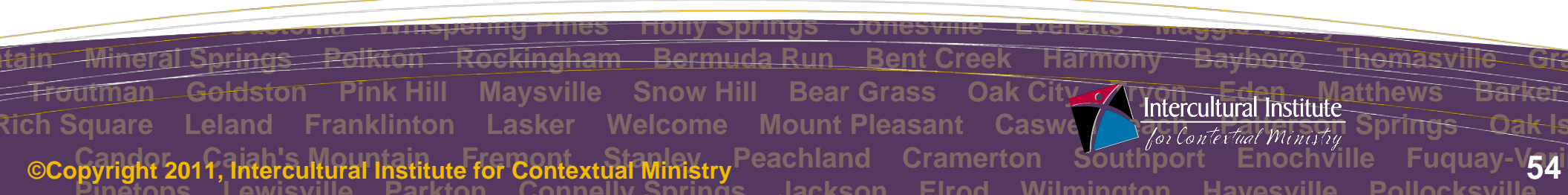
RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Urban Contemporary	25.17%	18.1%	24.41%
Country	19.52%	23.56%	17.95%
CHR Contemp Hit Radio	18.42%	17.46%	17.66%
Adult Contemporary	13.34%	15.71%	14.58%
Rock	9.56%	11.09%	10.28%
Oldies	9.39%	10.08%	10.28%
Variety	8.46%	7.97%	9.76%
News/Talk	7.96%	9.86%	10.96%
Jazz	6.9%	6.12%	9.8%
Classic Rock	6.36%	8.26%	7.68%
Alternative	6.09%	7.43%	7.61%
Religious	6.05%	6.68%	7.13%
All News	5.85%	5.6%	7.56%
Gospel	5.32%	4.62%	5.39%
Soft Contemporary	5.3%	6.38%	6.8%
All Talk	3.75%	3.82%	4.39%
Classic Hits	3.25%	4.15%	3.48%
Hispanic	3.22%	2.9%	3.11%

# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	60.62%	64.06%	65.08%
Satellite Dish	52.24%	54.21%	54.95%
Soapnet	48.97%	50.74%	51.57%
Other Video-On-Demand	37.35%	38.84%	41.1%
Sci-Fi Channel	35.15%	36.9%	37.62%
MSNBC	32.38%	33.64%	33.94%
Adult Pay Per View TV	30.18%	33.35%	35.41%
Subscribe Digital Cable	29.57%	29.31%	32%
TV Info From Sunday TV Magazine	28.4%	30.36%	30.15%
Nickelodeon	27.03%	29.43%	28.66%
TV Info From Newspapers	26.13%	27.16%	27.36%
Comedy Central	25.41%	29.2%	30.63%

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
TCM (Turner Classic Movies)	23.61%	25.07%	25.53%
Nick At Nite	23.4%	26.3%	26.22%
BET (Black Entertainment TV)	22.74%	22.49%	22.38%
Hallmark Channel	22.64%	25.5%	26.3%
Adult Swim	22.25%	26.21%	25.2%
TV Info From Monthly Cable Guide	22.13%	24.54%	23.74%
ESPN2	22.06%	22.57%	22.74%
USA Network	21.69%	23.37%	24.04%
E (Entertainment TV)	21.15%	21.64%	21%
TV Info From Other	20.33%	21.07%	21.67%
ABC Fam.	19.94%	22.76%	23.71%
HGTV (and Garden Television)	19.35%	19.67%	20.25%

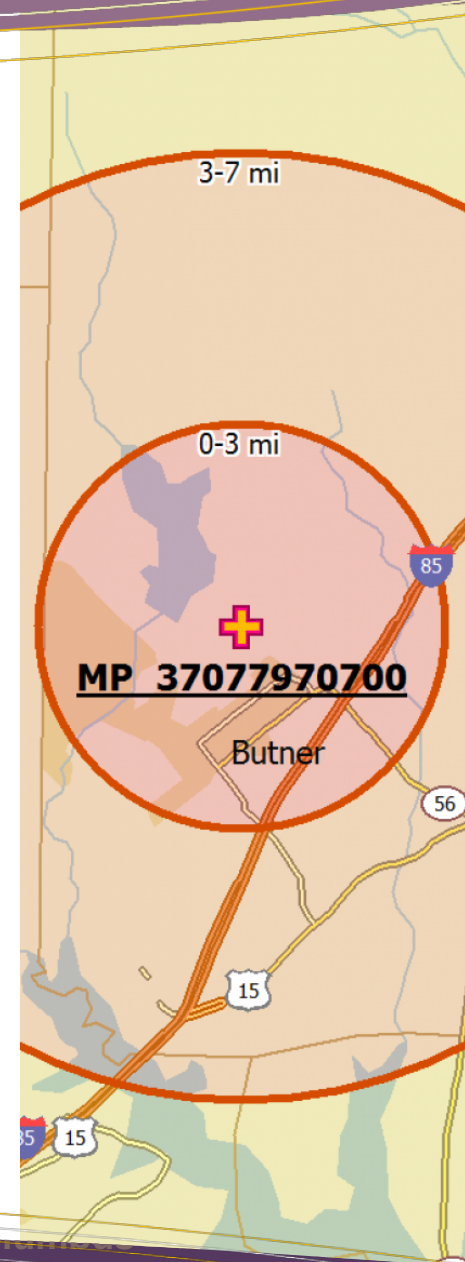


# Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

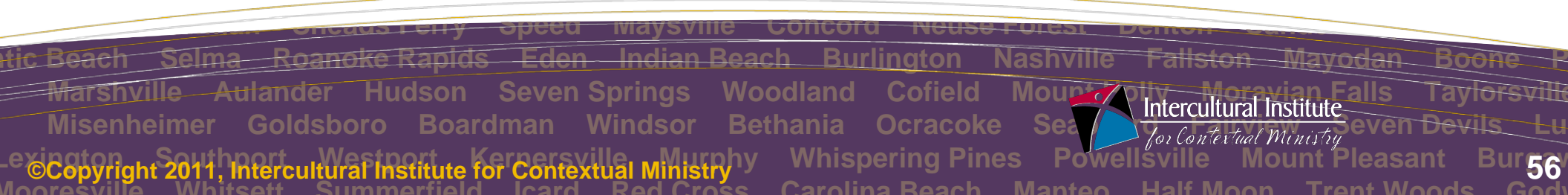


# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	17.46%	19.36%	19.85%
Medium Users (4-6)	8.62%	9.68%	10.02%
Light Users (1-3)	19.83%	19.66%	20.27%
Quintiles (20%)			
Newspaper I (Heavy)	1.17%	1.34%	1%
Newspaper II	1.71%	1.62%	1.59%
Newspaper III	2.27%	1.96%	2.03%
Newspaper IV	0.95%	0.85%	0.52%
Newspaper V (Light)	0.77%	0.9%	0.73%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	21.25%	20.95%	19.6%
Magazines II	10.1%	9.57%	9.05%
Magazines III	10.81%	10.84%	10.05%
Magazines IV	13.65%	12.88%	12.12%
Magazines V (Light)	1.25%	1.01%	1.18%
Outdoor I (Heavy)	6.65%	6%	6.84%
Outdoor II	3.1%	2.44%	3.04%
Outdoor III	4.53%	3.75%	3.92%
Outdoor IV	15.53%	15.6%	16.11%
Outdoor V (Light)	22.02%	22.86%	23.85%
Yellow Pages I (Heavy)	16.73%	16.13%	15.9%
Yellow Pages II	7.03%	6.4%	7.03%
Yellow Pages III	5.98%	5.2%	6.13%
Yellow Pages IV	22.65%	22.31%	22.07%
Yellow Pages V (Light)	4.08%	3.23%	3.32%



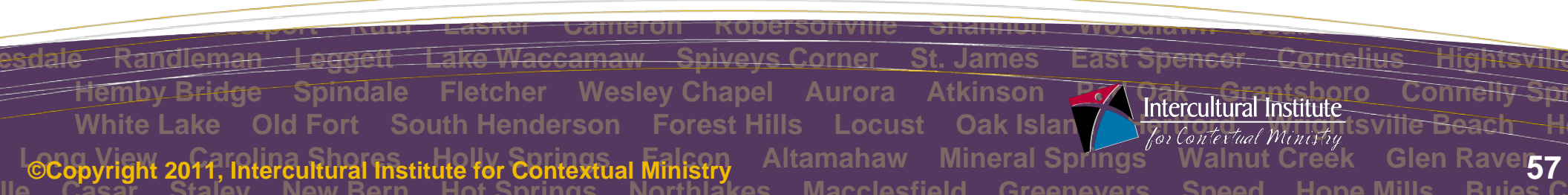


# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.61%	3.16%	2.79%
Drive Time III (Medium)	1.5%	0.91%	0.8%
Radio IV & V (Light)	2.82%	2.16%	2.44%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	10.99%	10.8%	9.75%
Radio III (Medium)	4.53%	4.93%	4.5%
Radio IV & V (Light)	4.14%	3.99%	4.03%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	11.49%	13.6%	14.37%
Cable III (Medium)	3.98%	3.99%	4.03%
Cable IV & V (Light)	32.44%	32.02%	33.95%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	4.04%	3.6%	3.65%
Prime Time III (Medium)	1.74%	2.02%	1.73%
Prime Time IV & V (Light)	9.99%	10.2%	8.35%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	37.9%	39.02%	39.28%
Fringe III (Medium)	51.45%	51.28%	51.79%
Fringe IV (Light)	56.05%	56.44%	55.68%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	14.9%	12.57%	13.19%
All Day III (Medium)	22.93%	22.62%	22.83%
All Day IV (Light)	15.59%	13.82%	14.94%



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Day-time Radio</b>			
Listeners			
Dayparts [summary]	12.11%	12.69%	12.78%
6:00am - 10:00am	14.57%	14.99%	16.44%
10:00am - 3:00pm	10.36%	7.44%	8.42%
3:00pm - 7:00pm	14.09%	13.24%	13.23%
7:00pm - Midnight	10.87%	12.39%	13.17%
Midnight - 6:00am	5.11%	5%	6.01%
<b>Weekend Radio</b>			
Listeners			
Dayparts [summary]	14.31%	15.81%	15.3%
6:00am - 10:00am	3.78%	4.56%	4.15%
10:00am-3:00pm	5.13%	4.8%	5.72%
3:00pm - 7:00pm	6.54%	6.97%	6.99%
7:00pm - Midnight	9.87%	10.42%	10.08%
Midnight - 6:00am	13.72%	12.18%	12.11%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Prime Time TV Viewers</b>			
8:00-11:00pm	6.3%	8.11%	8.17%
Saturday: 8:00-11:00pm	8.54%	9.14%	8.96%
Sunday: 7:00-11:00pm	9.14%	10.18%	9.76%
9:00am-1:00pm	23.4%	26.3%	26.22%
9:00am-4:00pm	27.14%	30.36%	30.69%
4:00pm-7:00pm	29.49%	30.08%	32.12%
11:00pm-1:00am	40.96%	41.85%	42.71%
AVG Prime time	3.27%	3.05%	3.76%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	14.02%	15.94%	15.51%
7-9am	22.06%	22.57%	22.74%
9am-12noon	19.62%	22.51%	22.36%
12noon-4pm	7.51%	7.85%	8.33%
4-6pm	43.7%	47.6%	51.59%
6-7pm	18.27%	19.05%	18.82%
7-7:30pm	1.39%	1.33%	1.85%
7:30-8pm	10.65%	11.4%	11.79%
8-11pm	6.3%	8.11%	8.17%
11pm-12am	32.38%	33.64%	33.94%
11pm-1am	40.96%	41.85%	42.71%
1-6am	30.21%	29.85%	32.12%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	16.76%	18.47%	18.27%
Sat: 10am-1pm	8.85%	9.07%	8.8%
Sat: 1-4pm	24.07%	25.21%	25.42%
Sat: 4-6pm	7.27%	7.26%	7.49%
Sat: 6-7pm	1.86%	2.1%	2.33%
Sat: 7-8pm	0.82%	0.93%	1.16%
Sat: 8-11pm	8.54%	9.14%	8.96%
Sat: 11pm-1am	5.82%	5.39%	6.03%
Sat: 1am-7pm	21.69%	23.37%	24.04%
Sun: 7-10am	2.17%	2.23%	2.5%
Sun: 10am-1pm	6.73%	7.33%	6.92%
Sun: 1-4pm	5.94%	7.28%	6.41%
Sun: 4-7pm	12.94%	14.41%	13.59%
Sun: 7-11pm	9.14%	10.18%	9.76%
Sun: 11pm-1am	5.28%	5.97%	5.4%
Sun: 1-7am	20.52%	23.24%	22.57%

Lower Bayboro Southern Shores Walburg Ansonville Concord  
 Robbins Catawba Cramerton Keener Pineville Duck Woodland Pine Knoll Shores Carolina Beach Wad  
 Pink Hill Newton Belhaven Warsaw Mulberry Vander Bermuda Run James Arapahoe Eastover I  
 Springs Princeton Gorman Severn Troy Jamestown West Canton We  
 Pelotier Oriental Icard Lansing Winston-Salem East Flat Rock Hertford Fayetteville Dallas Lexington W  
 Shallotte Roanoke Rapids Sea Breeze Sylva Earl Maiden Burgaw Falcon White Oak Mount Gilead W

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*



# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

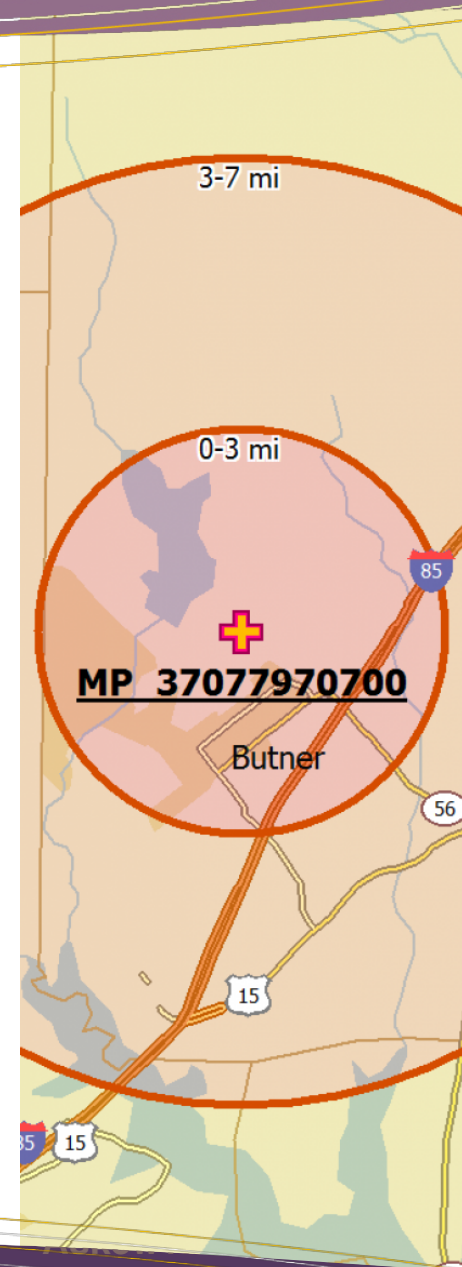


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at [APEPT.org](http://APEPT.org)
- Custom reports at [MissionalContext.org](http://MissionalContext.org)
- Custom mapping at [MissionalCulturescape.org](http://MissionalCulturescape.org)
- Missional information at [MissionalCyclopedia.org](http://MissionalCyclopedia.org)
- Networking & Zipcode level data at [MissionalCorps.org](http://MissionalCorps.org)
- Information on top lifestyle groups at [MissionalZipcode.org](http://MissionalZipcode.org)





# Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	Butner First - Butner	202 W D St Butner, NC 27509	1.05 mi	180	Growing
2	Concord - Creedmoor	2509 E Lyon Station Rd Creedmoor, NC 27522	1.84 mi	59	Declining
3	Living Word - Creedmoor	1105 Green Rd Creedmoor, NC 27522	2.55 mi	63	Insufficient Data
4	Promised Land - Butner	1189 Trotters Ridge Stem, NC 27581	4.05 mi	108	Insufficient Data
5	Open Arms Fellowship	2557B Capitol Dr Creedmoor, NC 27522	5.09 mi	0	Insufficient Data
6	Brassfield - Creedmoor	2072 NC Highway 96 Creedmoor, NC 27522	5.09 mi	73	Declining
7	First Baptist - Creedmoor	119 S Main St Creedmoor, NC 27522	5.09 mi	340	Declining
8	Tally Ho First - Stem	1692 Sanders Rd Stem, NC 27581	5.14 mi	110	Insufficient Data
9	Union - Creedmoor	4024 Old Weaver Trl Creedmoor, NC 27522	5.40 mi	43	Plateauing
10	Fellowship - Creedmoor	1512 Beaver Dam Rd Creedmoor, NC 27522	5.44 mi	94	Plateauing
11	Bahama - Bahama	7917 Willardville Station Rd Bahama, NC 27503	6.26 mi	69	Plateauing
12	Pleasant Grove - Creedmoor	2677 Hwy 56 Creedmoor, NC 27522	6.49 mi	472	Plateauing
13	Olive Grove - Creedmoor	3024 Olive Grove Church Rd Creedmoor, NC 27522	7.01 mi	157	Growing
14	Edgewood - Durham	1807 Infinity Rd Durham, NC 27712	7.80 mi	70	Growing
15	Iglesia Baut Hermandad - Oxford	1551 Enon Rd Oxford, NC 27565	8.00 mi	100	Insufficient Data



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHF AVG	IICM CGR
16	Gorman - Durham	3315 E Geer St Durham, NC 27704	8.14 mi	248	Declining
17	Plainview - Durham	5200 Cheek Rd Durham, NC 27704	8.73 mi	63	Declining
18	Roberson Grove - Durham	5203 Cheek Rd Durham, NC 27704	8.76 mi	59	Insufficient Data
19	Glenn School Road - Durham	1815 Glenn School Rd Durham, NC 27704	9.46 mi	20	Insufficient Data
20	Red Mountain - Rougemont	1322 Red Mountain Rd Rougemont, NC 27572	9.57 mi	83	Plateauing
21	Ridgecrest - Durham	1104 Milton Rd Durham, NC 27712	9.65 mi	596	Declining
22	New Horizons - Oxford	4523 Belltown Rd Oxford, NC 27565	9.72 mi	102	Growing
23	Bethany	245 Bethany Church Rd Rougemont, NC 27572	10.00 mi	161	Growing
24	New Freedom - Durham	335 Rippling Stream Rd Durham, NC 27704	10.06 mi	10	Insufficient Data
25	Faith - Durham	3321 Cheek Rd Durham, NC 27704	10.14 mi	136	Declining
26	North Durham - Durham	6036 Guess Rd Durham, NC 27712	10.40 mi	15	Declining
27	C3 Christ Centered Church	6611 Guess Rd Durham, NC 27712	10.64 mi	0	Insufficient Data
28	New Jerusalem Baptist Cathedral - Durham	3405 Danube Ln Durham, NC 27704	10.83 mi	50	Plateauing
29	Faith Community - Durham	302 Lebanon Cir Durham, NC 27712	11.02 mi	70	Insufficient Data
30	Braggtown - Durham	3218 N Roxboro St Durham, NC 27704	11.18 mi	138	Declining

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	New Light - Wake Forest	14705 New Light Rd Wake Forest, NC 27587	11.23 mi	68	Insufficient Data
32	Rose of Sharon - Durham	4109 Guess Rd Durham, NC 27712	11.60 mi	184	Plateauing
33	Wakeminster - Raleigh	13221 Old Creedmoor Rd Raleigh, NC 27613	11.63 mi	86	Plateauing
34	Cheek Heights - Durham	826 N Hardee St Durham, NC 27703	11.79 mi	20	Plateauing
35	Park View - Durham	2500 Acadia St Durham, NC 27704	11.85 mi	35	Declining
36	Enon - Oxford	2298 Enon Rd Oxford, NC 27565	11.97 mi	100	Plateauing
37	Mount Zion - Oxford	1171 US Hwy 158 Oxford, NC 27565	12.06 mi	210	Declining
38	Great Faith - Durham	909 Camden Ave Durham, NC 27701	12.07 mi	30	Insufficient Data
39	Olive Branch - Durham	123 Olive Branch Rd Durham, NC 27703	12.14 mi	128	Insufficient Data
40	Iglesia Hispana Durham Memorial	133 Robbins Rd Durham, NC 27703	12.36 mi	0	Insufficient Data
41	Durham Memorial - Durham	133 Robbins Rd Durham, NC 27703	12.36 mi	210	Declining
42	Guess Road - Durham	3102 Guess Rd Durham, NC 27705	12.65 mi	161	Plateauing
43	Grace - Durham	1004 N Mangum St Durham, NC 27701	12.70 mi	81	Growing
44	Antioch Baptist Church - Durham	1415 Holloway St Durham, NC 27703	12.72 mi	81	Plateauing
45	Good Hope Baptist - Wake Forest	4038 Graham Sherron Rd Wake Forest, NC 27587	12.87 mi	94	Declining





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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit [www.iicm.net](http://www.iicm.net).

In Partnership with:



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[www.missionalcyclopedia.org](http://www.missionalcyclopedia.org)  
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[www.missionalpartners.org](http://www.missionalpartners.org)

