

# MissionSite

top unreached locations



LILLINGTON, NC

CENSUS TRACT: 37085070700

REGION: Region 4: Triangle

COUNTY: Harnett

SITESCAPE: Townscape

DENSITY PATTERN: 11



In partnership with the:



**Intercultural Institute**  
*for Contextual Ministry*



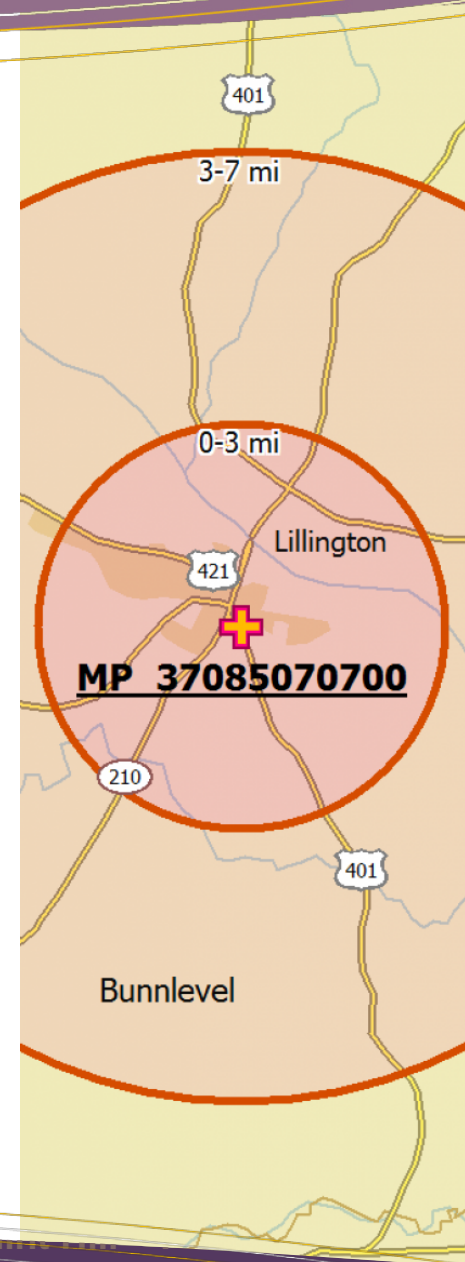
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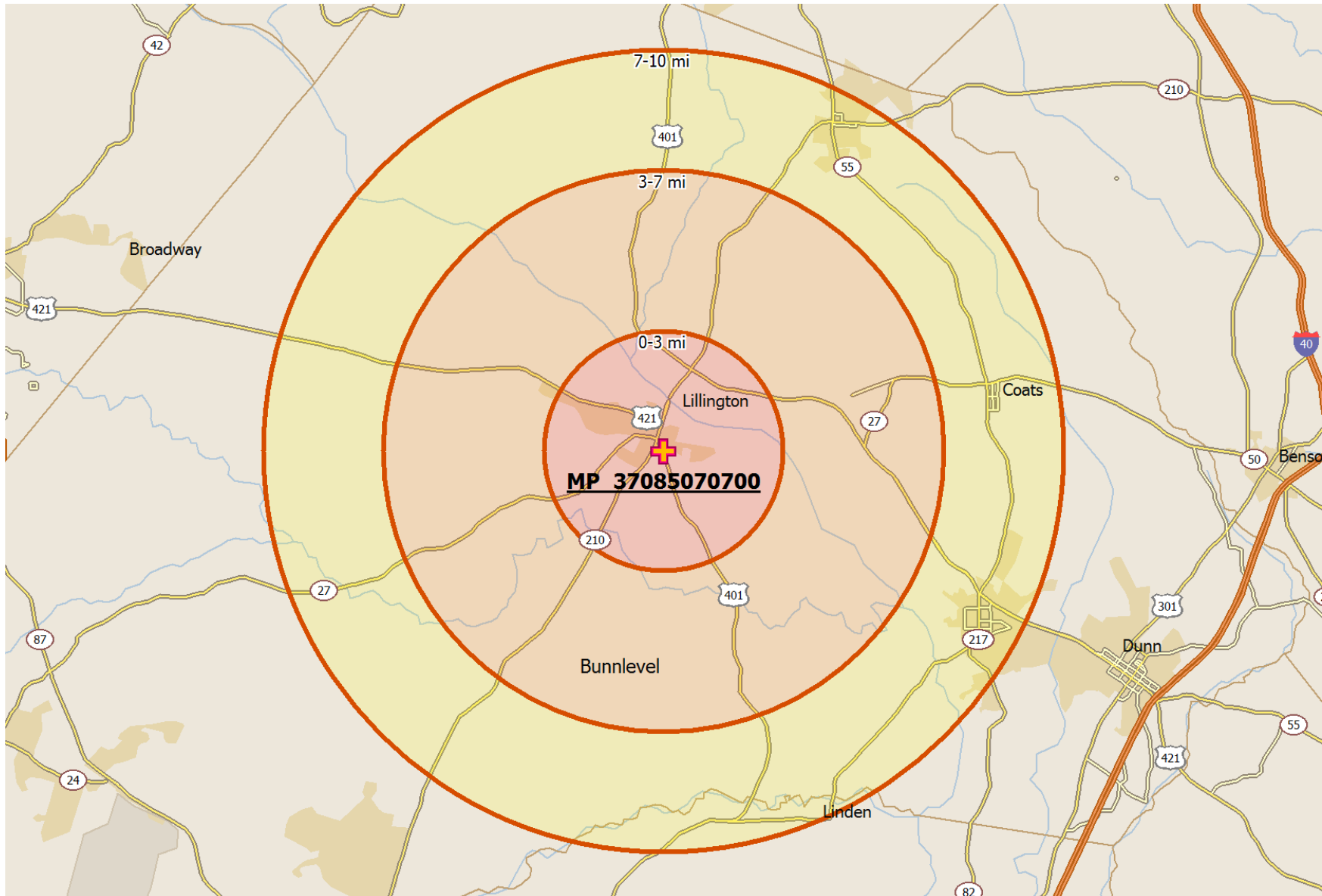
## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	3704	Region 4: Triangle
3	County Location	37085	Harnett
4	Zipcode	27546	Harnett
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	11	10000-50000-50000



# Site Location Summary - Map of the Site Location



# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

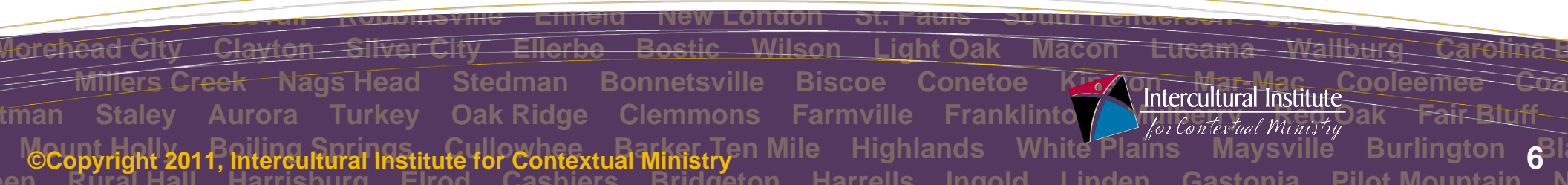
	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	5	Micropolitan area adjacent to a small metro area
3	Rural / Urban Continuum	4	
4	NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5	NCES Urban Centric Locale Codes	31	Town: Fringe: Territory inside an urban cluster that is less than or equal to 10 miles from an urbanized area.
6	IICM RUCA Values Index	52	Small town core commuting: Secondary flow 10% to 30% to an Urban Area
7	ERS RUCA Commuting Value	7	Small town core: primary flow within an Urban Cluster of 2,500 to 9,999 (small urban cluster)
8	Percent Commuting to Metro	45	Percent commuting from non metro to metro areas

# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	6,013	16,607	28,841
2010 Households	1,882	5,500	10,578
2010 Group Quarters Population	1,166	1,686	184

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	16	18	31
Language Diversity National Index	19	26	48
Foreign Born Diversity National Index	20	41	5
Ancestry Diversity National Index	25	43	31
Racial Diversity National Index	77	51	58



# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	6	0.32%
Mainstay Communities	Established, Diverse Households	83	4.41%
Working Communities	Blue-collar, Working Families	56	2.98%
Country Communities	Rural, Agri. & Mining Families	286	15.2%
Aspiring Communities	Young Singles / Aspiring-Multihousing	732	38.89%
Urban Communities	High Density, Inner-city Neighborhoods	719	38.2%



# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The SITEScape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

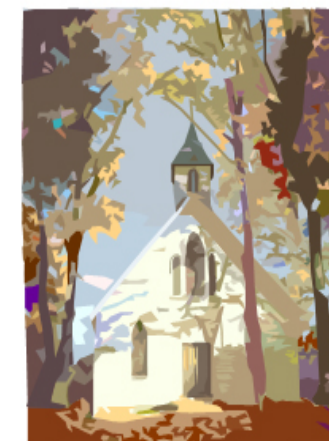
EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	27,398	1,303	4.76%
Unreached %	65.8%	69.26%	105.26
Religious But NOT Evangelical HH	7,286	457	6.27%
Religious But NOT Evangelical %	17.5%	24.28%	138.79
Spiritual But NOT Relig or Evang HH	4,116	129	3.13%
Spiritual But NOT Relig or Evang %	9.89%	6.85%	69.26
Not Evangelical, Not Interested HH	16,109	736	4.57%
Not Evangelical, Not Interested %	38.69%	39.11%	101.09



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

<b>ECCLESCAPE: CHURCHES</b>	<b>COUNTY</b>	<b>3 MILE RING</b>	<b>PERCENT &amp; INDEX</b>
Num of BCNC Churches	48	2	4.17%
Active BCNC Attenders	6,465	381	5.89%
Active Evangelical Households	5,358	218	4.06%
Active Evangelical Percent	12.87%	11.56%	89.88
Inactive Evangelical Households	8,884	361	4.06%
Inactive Evangelical Percent	21.34%	19.18%	89.88
# New Churches Needed	0	0	0%



# Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSH AVG	IICM CGR		CHURCHES	DIST.	WRSH AVG	IICM CGR
1	Crossroads Church	1.57 mi	203	Growing	16	South Erwin - Erwin	8.34 mi	0	Insufficient Data
2	Lillington - Lillington	1.77 mi	178	Declining	17	Erwin First - Erwin	8.35 mi	113	Plateauing
3	Fellowship - Lillington	3.25 mi	80	Plateauing	18	Linden First - Linden	8.39 mi	41	Plateauing
4	Calvary - Lillington	3.25 mi	69	Plateauing	19	Chalybeate Springs - Fuquay Varina	8.75 mi	87	Declining
5	Flatwoods Community - Lillington	3.25 mi	43	Plateauing	20	East Erwin - Erwin	9.01 mi	43	Declining
6	Harmony - Bunnlevel	4.56 mi	78	Plateauing	21	Iglesia Bautista Amistad Cristiana - Angi	10.40 mi	0	Insufficient Data
7	Friendship - Bunnlevel	4.62 mi	74	Declining	22	Baptist Fellowship of Angier	10.40 mi	0	Insufficient Data
8	Memorial - Buies Creek	4.79 mi	277	Plateauing	23	Angier - Angier	10.40 mi	260	Plateauing
9	Buies Creek First - Buies Creek	4.79 mi	170	Plateauing	24	Freedom Biker Church	10.53 mi	339	Insufficient Data
10	Grace Community - Angier	6.39 mi	0	Insufficient Data	25	Baptist Grove - Fuquay Varina	10.65 mi	128	Declining
11	Pleasant Memory - Coats	6.75 mi	79	Declining	26	New Hope - Spring Lake	10.74 mi	73	Declining
12	Neill's Creek - Angier	6.95 mi	0	Plateauing	27	Trinity - Angier	10.74 mi	96	Plateauing
13	Oak Grove - Angier	7.55 mi	84	Insufficient Data	28	Kingdom Builders of Christ - Broadway	11.08 mi	0	Insufficient Data
14	Coats - Coats	8.14 mi	320	Plateauing	29	Westfield - Dunn	11.16 mi	75	Declining
15	Overhills Community - Linden	8.16 mi	126	Growing	30	Rawls - Fuquay Varina	11.50 mi	88	Insufficient Data

# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

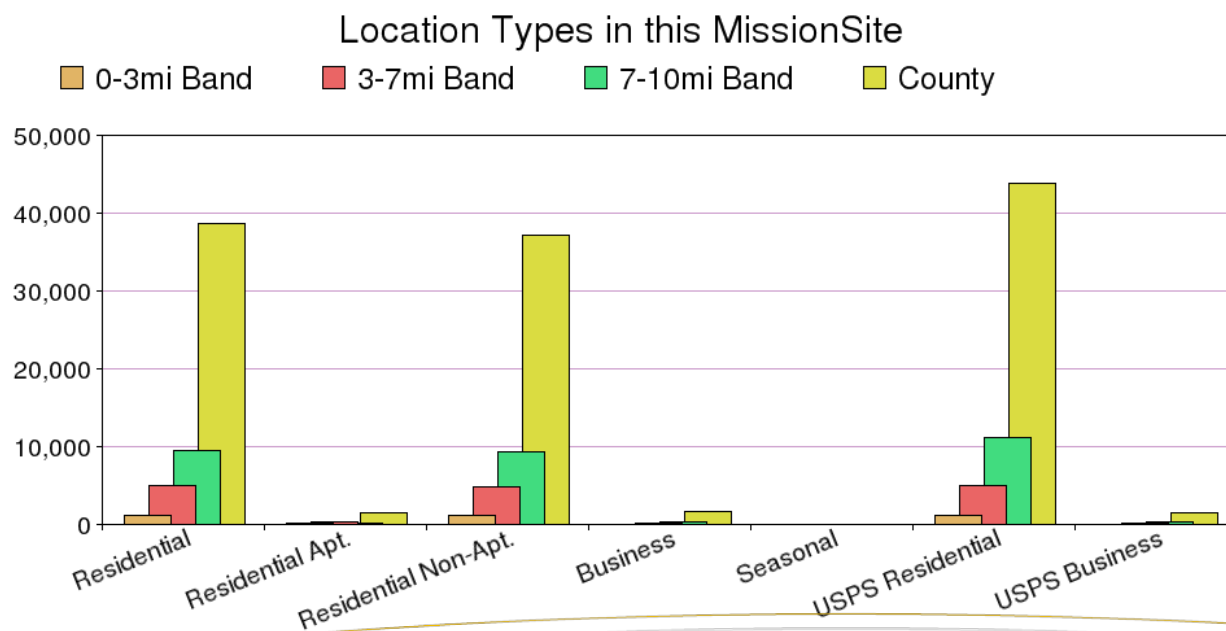
1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

# Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	67,903	4,158	6.12%
2000 Population	91,025	4,760	5.23%
2010 Population	119,337	6,013	5.04%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	25,181	1,407	5.59%
2000 Households	33,800	1,581	4.68%
2010 Households	41,640	1,882	4.52%



Location Type	0-3mi Band
Residential	1,201
Residential Apt.	102
Residential Non-Apt.	1,099
Business	66
Seasonal	0
USPS Residential	1,191
USPS Business	50

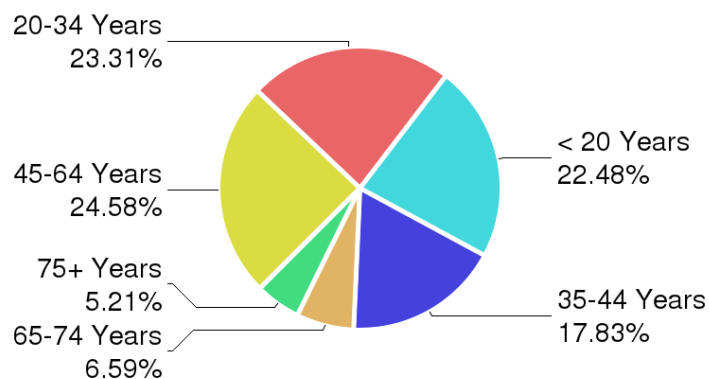
# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.93%	3.29%	55.48
4-5 Years	2.96%	1.76%	59.46
6-8 Years	4.43%	3.56%	80.36
9-11 Years	4.44%	4.06%	91.44
12-13 Years	2.96%	2.64%	89.19
14-17 Years	5.97%	4.82%	80.74
18-19 Years	2.97%	2.36%	79.46
0-5 Years	8.89%	5.06%	56.92
6-12 Years	10.35%	8.88%	85.8
13-19 Years	10.42%	8.56%	82.15
< 20 Years	29.66%	22.5%	75.86
20-34 Years	21.56%	23.33%	108.21
35-44 Years	15.12%	17.84%	117.99
45-64 Years	23.45%	24.6%	104.9
65-74 Years	6.14%	6.59%	107.33
75+ Years	4.07%	5.21%	128.01
Median Age	34	36	105.97
Median Age (Male)	33	36	106.55
Median Age (Female)	35	37	105.7

Age Group Percentages



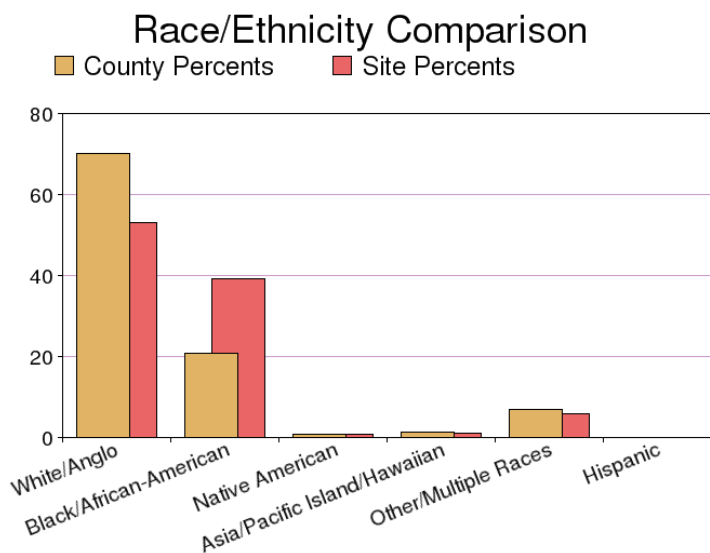


# Current Demographic Summary

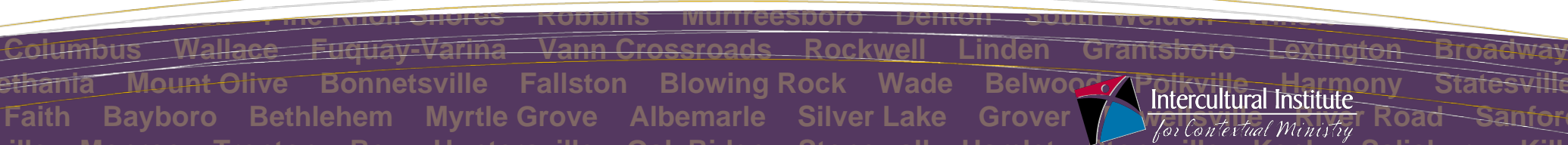
A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	70.07%	53.12%	75.8
Black, African-American	20.93%	39.18%	187.18
Native American	0.83%	0.72%	85.77
Asian	1.12%	0.85%	75.7
Pacific Island, Hawaiian	0.11%	0.13%	120.28
Other/Multiple Races	6.93%	5.99%	86.4
Hispanic	0%	9.25%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	75,721	4,287	
Less than 9th Grade	8.03%	7.02%	114.42
No High School Diploma	10.83%	11.41%	94.97
High School Graduate	31.92%	30.18%	105.75
Some College, no degree	22.41%	22.53%	99.45
Associate Degree	11.23%	12.46%	90.13
College Degree	10.59%	9.68%	109.37
Graduate/Prof. degree	4.99%	6.72%	74.27



# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

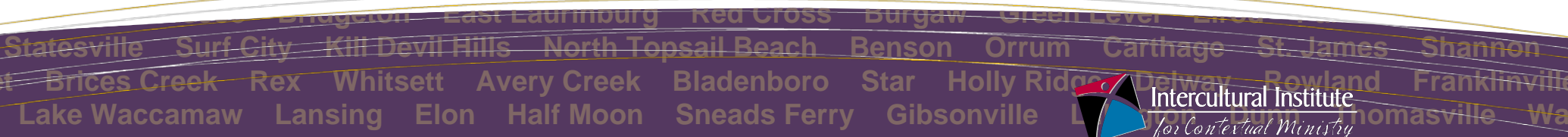
2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	9.31%	9.35%	121.24
\$10,000 to \$19,999	12.65%	17.85%	141.17
\$20,000 to \$29,999	11.15%	9.35%	83.85
\$30,000 to \$49,999	23.4%	21.89%	93.56
\$50,000 to \$59,999	10.33%	11.48%	111.12
\$60,000 to \$69,999	8.01%	7.6%	94.87
\$70,000 to \$79,999	6.75%	6.11%	90.52
\$80,000 to \$89,999	5.27%	4.09%	77.69
\$90,000 to \$99,999	3.31%	2.66%	80.16
\$100,000 to \$124,999	5.67%	3.29%	58.1
\$125,000 to \$149,999	2.17%	5.95%	274.12
\$150,000 to \$199,999	1.6%	0.16%	9.97
\$200,000 to \$249,999	0.24%	0.05%	21.69
\$250,000 or more	0.14%	0.05%	38.82
Median Household	42,727	41,817	97.87
Average Household	53,012	51,911	97.92
Per Capita Household	19,031	16,301	85.65
Family/Non-Family Household Income			
Median Family Income	52,833	56,251	106.47
Average Family Income	61,866	62,944	101.74
Median Non-Family Income	24,125	20,053	83.12
Average Non-Family Income	31,526	28,917	91.72

# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
<b>Family Households</b>			
			Index
% Family Households	70.82%	64.19%	90.64
Families with Children	38.72%	31.93%	82.48
Families without Children	32.1%	32.25%	100.46
<b>Non-Family Households</b>			
% Non-Family Households	29.18%	35.81%	122.73
Non-Families with Children	0.45	0.43	94.65
Non-Families without Children	28.73	35.39	123.17
<b>Housing Units</b>			
			Index
Total Housing Units	48,029	2,119	
Vacant percent	13.3%	11.14%	83.72
Owned percent	57.59%	51.72%	89.81%
Rented Percent	29.11%	37.09%	127.44
<b>Households by Size</b>			
			Index
Avg household size	2.78	2.58	92.81
Avg family hh size	3.43	3.31	96.5
Avg non-family hh size	1.20	1.26	105
<b>Households By Count of Persons</b>			
			Percent
One	10,568	605	5.72%
Two	10,777	511	4.74%
Three or Four	14,885	561	3.77%
Five+	5,410	204	3.77%



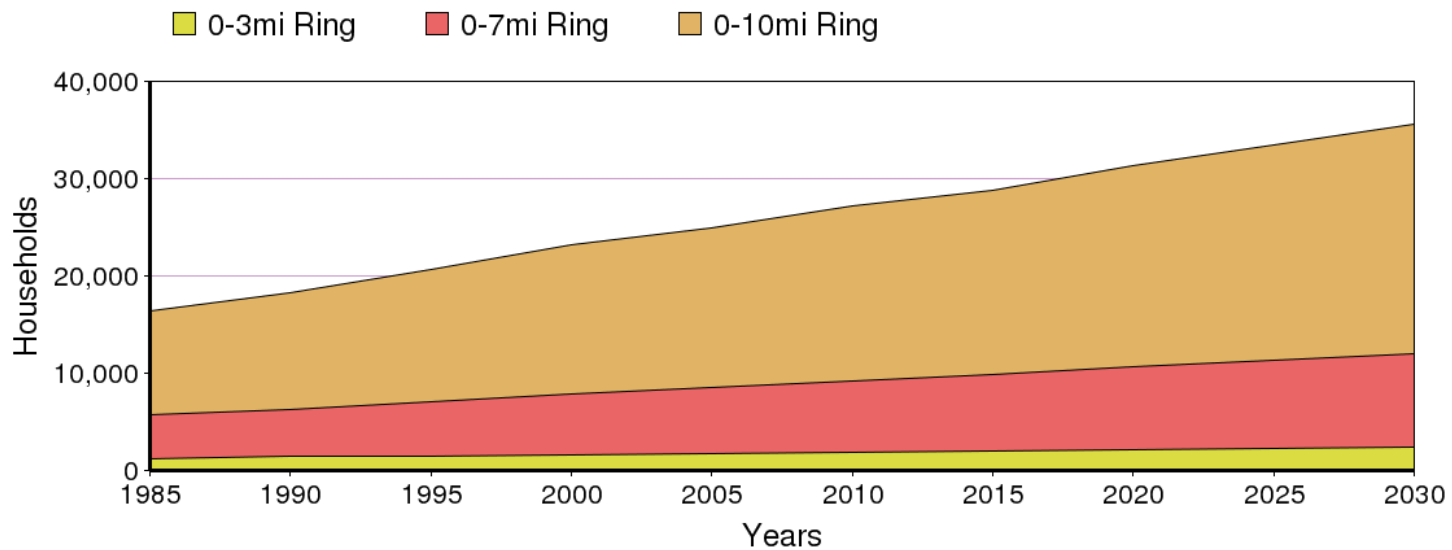
# Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	67,903	4,158	6.12%
2000 Population	91,025	4,760	5.23%
2010 Population	119,337	6,013	5.04%
2015 Population	137,209	6,641	4.84%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	25,181	1,407	5.59%
2000 Households	33,800	1,581	4.68%
2010 Households	41,640	1,882	4.52%
2015 Households	45,348	1,988	4.38%

Household Change from 1985 to 2030



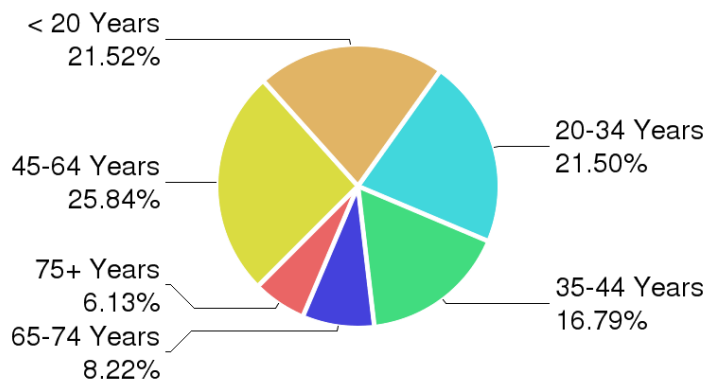
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	3.29%	3%	91.19
4-5 Years	1.76%	1.7%	96.59
6-8 Years	3.56%	3.39%	95.22
9-11 Years	4.06%	3.99%	98.28
12-13 Years	2.64%	2.56%	96.97
14-17 Years	4.82%	4.61%	95.64
18-19 Years	2.36%	2.27%	96.19
0-5 Years	5.06%	4.7%	92.89
6-12 Years	8.88%	8.61%	96.96
13-19 Years	8.56%	8.21%	95.91
< 20 Years	22.5%	21.52%	95.64
20-34 Years	23.33%	21.5%	92.16
35-44 Years	17.84%	16.79%	94.11
45-64 Years	24.6%	25.84%	105.04
65-74 Years	6.59%	8.22%	124.73
75+ Years	5.21%	6.13%	117.66
Median Age	34	39	113.89
Median Age (Male)	33	38	113.52
Median Age (Female)	35	40	113.98

Projected Age Group Percentages



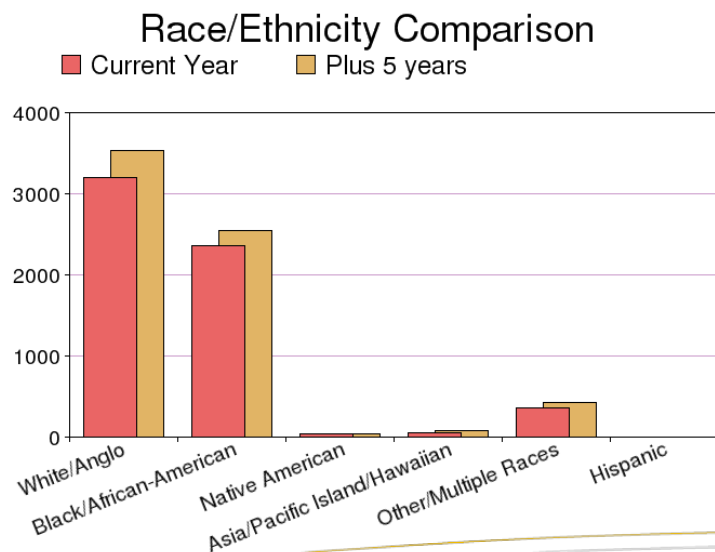
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	53.12%	53.26%	100.27
Black, African-American	39.18%	38.41%	98.04
Native American	0.72%	0.65%	90.54
Asian	0.85%	1.02%	120.72
Pacific Island, Hawaiian	0.13%	0.17%	124.5
Other/Multiple Races	5.99%	6.49%	108.4
Hispanic	0%	0%	0

<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	4,287	4,786	
Less than 9th Grade	7.02%	6.96%	99.1
No High School Diploma	11.41%	9.17%	80.41
High School Graduate	30.18%	29.67%	98.3
Some College, no degree	22.53%	22.19%	98.48
Associate Degree	12.46%	14.21%	114.06
College Degree	9.68%	10.34%	106.84
Graduate/Prof. degree	6.72%	7.46%	111.03



# Projected Demographic Summary

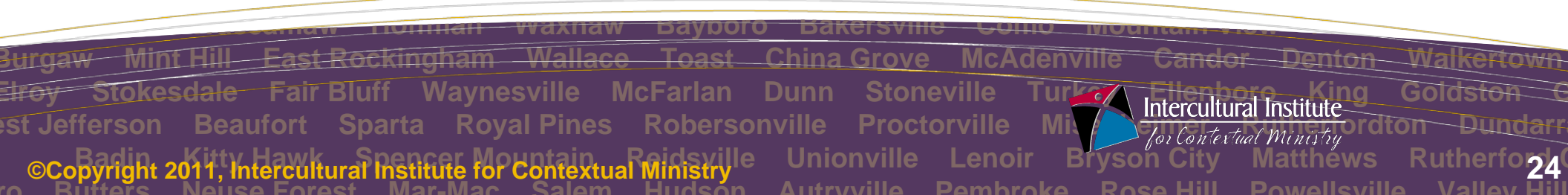
A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Household Income</b>			
< \$10,000	9.35%	8.45%	90.36
\$10,000 to \$19,999	17.85%	16.75%	93.82
\$20,000 to \$29,999	9.35%	8.15%	87.14
\$30,000 to \$49,999	21.89%	21.18%	96.74
\$50,000 to \$59,999	11.48%	11.47%	99.93
\$60,000 to \$69,999	7.6%	8.35%	109.89
\$70,000 to \$79,999	6.11%	7.24%	98.78
\$80,000 to \$89,999	4.09%	4.93%	109.42
\$90,000 to \$99,999	2.66%	2.62%	98.45
\$100,000 to \$249,999	3.29%	3.97%	120.63
\$125,000 to \$149,999	5.95%	6.74%	113.26
\$150,000 to \$199,999	0.16%	0.15%	94.67
\$200,000 to \$249,999	0.05%	0%	0
\$250,000 or more	0.05%	0%	0
Median Household	41,817	45,359	108.47
Average Household	51,911	56,022	107.92
Per Capita Household	16,301	16,828	103.23
<b>Family/Non-Family Household Income</b>			
Median Family Income	56,251	60,578	107.69
Average Family Income	62,944	67,921	107.91
Median Non-Family Income	20,053	22,192	110.67
Average Non-Family Income	28,917	31,677	109.54

# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Family Households</b>			
% Family Households	64.19%	63.43%	98.82
Families with Children	31.93	31.49	98.61
Families without Children	32.25	33.2	102.93
<b>Non-Family Households</b>			
% Non-Family Households	35.81%	36.57%	102.11
Non-Families with Children	0.43	0.25	102.11
Non-Families without Children	35.39	36.32	102.63
<b>Housing Units</b>			
Total Housing Units	2,119	2,231	105.29%
Vacant percent	11.14%	10.89%	97.8
Owned percent	51.72%	51.86%	100.27
Rented Percent	37.09%	37.29%	100.54
<b>Households by Size</b>			
Avg household size	2.58	2.71	105.04%
Avg family hh size	3.31	3.56	107.55%
Avg non-family hh size	1.26	1.25	99.21%
<b>Households By Count of Persons</b>			
One	605	658	108.76%
Two	511	434	84.93%
Three or Four	561	625	111.41%
Five+	204	271	132.84%





# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	159	520	1,172
Northern Europe	0	13	4
Western Europe	39	24	36
Southern Europe	0	5	0
Eastern Europe	13	11	18
Other Europe	0	0	0
Eastern Asia	4	37	41
So. Central Asia	0	37	27
SE Asia	0	41	22
Western Asia	0	0	6
Other Asia	0	0	10

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	0
Middle Africa	0	0	0
Northern Africa	0	12	5
Southern Africa	0	0	0
Western Africa	0	31	7
Other Africa	0	0	2
Oceania	0	23	0
Caribbean	7	7	17
Central Amer.	92	251	933
South America	4	14	16
North America	0	14	28
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	4,656	11,953	16,393
Spanish	173	504	1,329
Other Indo-Euro language	33	174	172
French (incl. Patois, Cajun)	0	88	73
French Creole	0	0	0
Italian	4	0	2
Portuguese	0	6	0
German	16	39	43
Yiddish	0	0	2
Other West Germanic	0	0	0
A Scandinavian Language	4	0	0
Greek	0	3	1
Russian	9	0	8
Polish	0	1	4
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	37	36

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	0	2
Asian/PI languages	0	0	0
Chinese	0	34	13
Japanese	0	18	16
Korean	0	26	21
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	0	7
Laotian	0	0	0
Vietnamese	0	0	29
Other Asian	0	0	0
Tagalog	0	7	12
Other Pacific Is	0	23	12
Other languages	6	7	10
Navajo	0	0	0
Other Native N. American	6	0	0
Hungarian	0	0	0
Arabic	0	7	10
Hebrew	0	0	0
African languages	0	0	0
Other unspecified	0	0	0

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	3,252	8,799	13,594
Arab	0	7	36
Armenian	0	0	0
Austrian	0	0	15
British	15	35	68
Canadian	0	10	21
Croatian	0	0	0
Czech	0	0	2
Czechoslovak	5	0	6
Danish	0	20	12
Dutch	11	44	86
English	306	795	1,023
European	36	60	101
Finnish	0	6	0
French (not Basque)	37	112	252
French Canadian	15	77	15
German	179	411	623
Greek	0	10	17
Hungarian	0	0	3
Iranian	0	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	162	640	871
Italian	79	260	281
Lithuanian	0	0	0
Norwegian	9	17	32
Polish	33	43	84
Portuguese	0	16	7
Romanian	0	0	2
Russian	9	0	2
Scandinavian	5	0	2
Scotch-Irish	98	451	561
Scottish	66	270	243
Slovak	0	10	0
Subsaharan African	22	46	89
Swedish	0	9	33
Swiss	0	0	2
Ukrainian	0	2	16
US/American	618	2,083	4,544
Welsh	0	9	29
West Indian	7	13	15
Yugoslavian	8	1	3
Other	1,532	3,342	4,499

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

## *Issues for Your Consideration - continued*

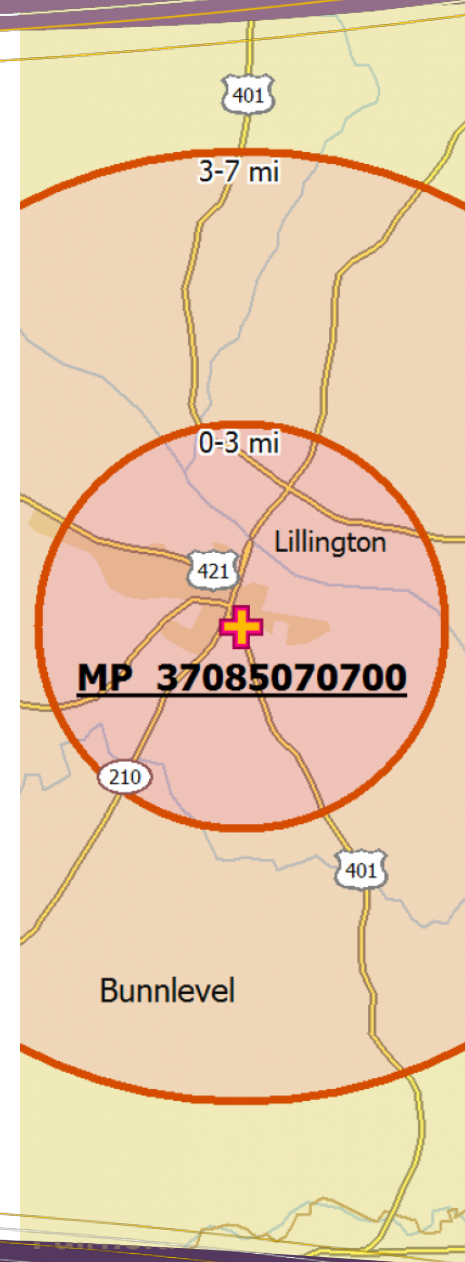
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscope dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscope report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).



# Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	1,882	100%	1,303	100%
<b>AFFLUENT SUBURBIA</b>	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
<b>UPSCALE AMERICA</b>	6	0.32%	4	0.31%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	6	0.32%	4	0.31%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
<b>SM TWN SUCCESS</b>	29	1.54%	19	1.46%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	15	0.8%	0	0%
Prime Middle America	0	0%	10	0.77%
Urban Optimists	14	0.74%	0	0%
Family Convenience	0	0%	9	0.69%
Mid-Market Enterprise	0	0%	0	0%



# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

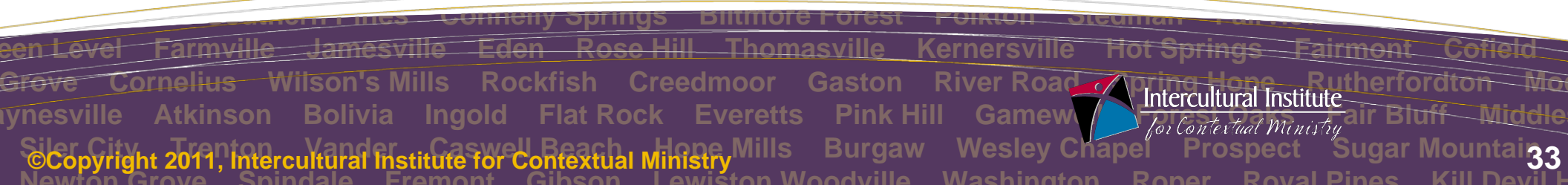
2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,882	100%	1,303	100%
<b>BLUE COLLAR BACKBONE</b>	10	0.53%	6	0.46%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	10	0.53%	6	0.46%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
<b>AMER. DIVERSITY</b>	54	2.87%	36	2.76%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	6	0.32%	4	0.31%
Professional Urbanites	7	0.37%	5	0.38%
Urban Advancement	24	1.28%	16	1.23%
Amer. Great Outdoors	17	0.9%	11	0.84%
Mature America	0	0%	0	0%
<b>METRO FRINGE</b>	46	2.44%	31	2.38%
Steadfast Conservative	43	2.28%	29	2.23%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	3	0.16%	2	0.15%



# Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	1,882	100%	1,303	100%
REMOTE AMERICA	277	14.72%	163	12.51%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	219	11.64%	128	9.82%
Coal & Crops	58	3.08%	35	2.69%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	710	37.73%	526	40.37%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	710	37.73%	526	40.37%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	9	0.48%	6	0.46%
Aspiring Hispania	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	9	0.48%	0	0%
Comfy Country Living	0	0%	6	0.46%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%



# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,882	100%	1,303	100%
<b>STRUGGLING SOCIETIES</b>	330	17.53%	224	17.19%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	330	17.53%	224	17.19%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
<b>URBAN ESSENCE</b>	389	20.67%	270	20.72%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	248	13.18%	173	13.28%
Urban Diversity	50	2.66%	36	2.76%
New Generation Activists	91	4.84%	61	4.68%
Getting By	0	0%	0	0%
<b>VARYING LIFESTYLES</b>	22	1.17%	18	1.38%
Military Family Life	0	0%	0	0%
Major University Towns	18	0.96%	15	1.15%
Gray Perspectives	4	0.21%	3	0.23%

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



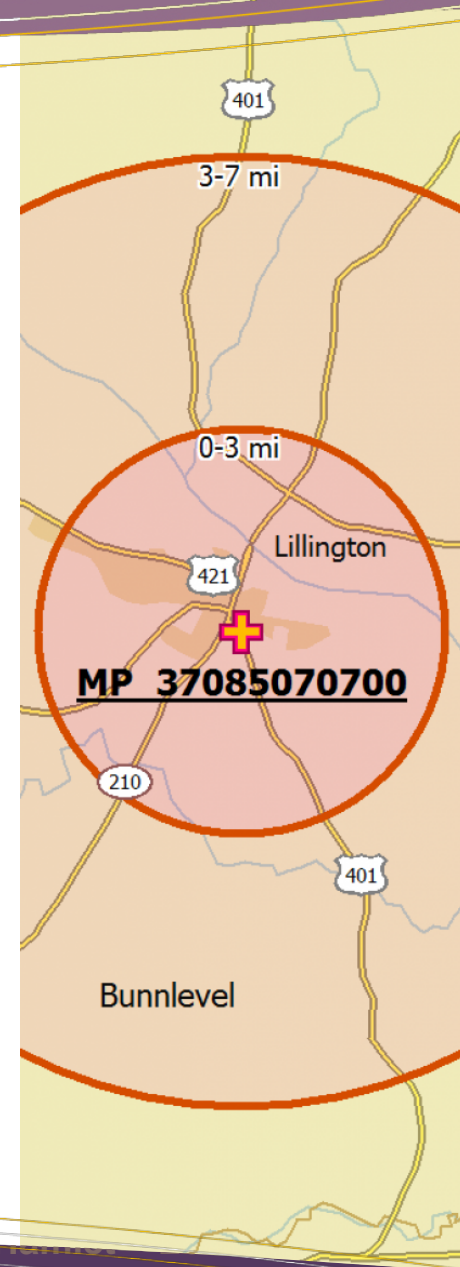
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	68%	75%	77%
Use Comp. for Internet/E-mail	46%	51%	56%
Internet Use: E-Mail	39%	44%	47%
Use Comp. for Comp. Games	33%	34%	37%
Use Comp. for Education	27%	28%	31%
Use Comp. for Word Processing	26%	30%	34%
HH Owns DVD Player	25%	27%	28%
Use Comp. for Shopping	24%	26%	30%
Use Comp. for Banking	22%	25%	29%
Internet Use: Banking	21%	23%	26%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Use Comp. for Digital Camera Photo Editing	21%	23%	27%
Internet Use: News/ Weather	21%	24%	26%
PC-Network-HH Has One	18%	20%	19%
Use Comp. for News/Info./Data Service	16%	18%	19%
Use Comp. for Personal Financial Mngmnt	10%	12%	13%
Use Comp. for Filing/DB Mngmnt	10%	11%	11%
Use Comp. for Accounting	10%	13%	15%
Internet Use: Research/ Education	9%	9%	10%
HH Owns Video/Webcam	9%	12%	12%
Internet Use: Play/ Download Online Games	9%	10%	10%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	66%	67%	68%
Reading Books	50%	54%	52%
Dining Out (Not Fast Food)	47%	52%	54%
Card Games	37%	40%	41%
Cooking for Fun	35%	37%	37%
Board Games	28%	30%	33%
Go To A Beach/Lake	28%	31%	33%
Gardening	25%	29%	32%
Going To	16%	17%	17%
Bars/Nightclubs/Dancing			
Visit Zoo	15%	17%	19%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	68%	70%	69%
Gen./Fam. Practitioner	34%	39%	41%
Backache	23%	25%	24%
Dentist	23%	28%	26%
Hypertension/High Blood Pressure	22%	21%	19%
Eye Dr.	20%	23%	21%
High Cholesterol	18%	19%	18%
None Of These	18%	17%	18%
Acid Reflux Disease (GERD)	16%	15%	15%
Any Arthritis	16%	17%	16%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	25.44%	28.29%	27.53%
Live Theater	16.78%	18.62%	17.22%
Rock/Pop Concerts Most Often	13.47%	14.3%	14.09%
Live Theater Most Often	13.24%	14.53%	13.84%
Comedy Club	9.48%	9.24%	9.29%
Dance Performance	8.81%	9.11%	7.87%
Movies: Comedy	39.58%	38.31%	38.8%
Movies: Action/Adventure	36.52%	35.33%	37.19%
Movies: Drama	22.58%	21.17%	20.26%

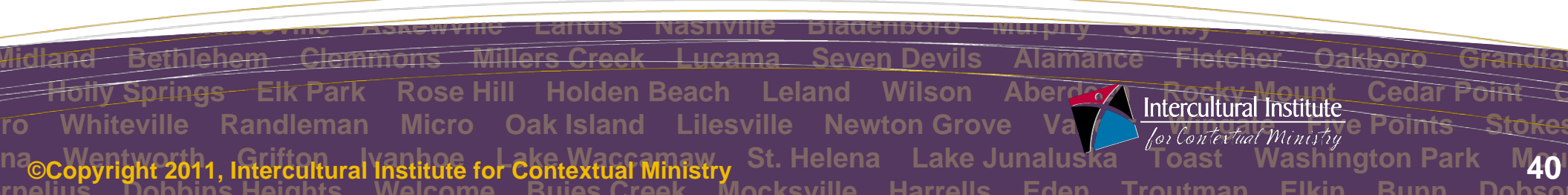
BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Fam.	21.18%	20.13%	20.15%
Movies: Romantic Comedy	20.02%	20.4%	19.27%
Movies: Mystery	17.49%	17.17%	17.05%
College Football Reg. Season	4.66%	4.9%	5.22%
NFL Football Reg. Season	4.45%	4.98%	5.29%
MLB Baseball Reg. Season	4.04%	4.97%	5.94%
College Basketball Reg. Season	3.7%	4.18%	4.15%
NBA Basketball Reg. Season	2.58%	2.4%	2.51%
College Football Post-Season	1.78%	1.66%	1.71%

# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	35.33%	36.21%	36.59%
Swimming	25.76%	29.21%	32.16%
Bowling	20.46%	20.18%	21.64%
Basketball	17.72%	16.96%	16.3%
Billiards/Pool	17.28%	17.57%	19.25%
Freshwater Fishing	15.9%	16.86%	20.51%
Jogging/Running	14.38%	14.39%	13.81%
Football	13.56%	12.97%	12.4%
Weight Training	12.71%	14.77%	14.87%
Baseball	11.96%	12.22%	12.36%
Aerobics	10.56%	10.24%	9.19%
Using Cardio Machine	10.01%	12.03%	12.26%
Stationary Cycling	9.95%	9.97%	10.14%
Golf	8.85%	10.73%	11.25%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Camping Trips	8.5%	9.73%	13.22%
Volleyball	8.48%	7.64%	8.21%
Mountain/Road Biking	7.9%	8.87%	10.17%
Softball	7.24%	6.91%	7.55%
Saltwater Fishing	6.67%	7.51%	8.32%
Soccer	6.67%	7.26%	7.27%
Hunting	6.42%	7.11%	9.23%
Target Shooting	6.06%	7.55%	9.03%
Tennis	6.03%	6.65%	6.38%
Yoga	5.76%	5.41%	5.6%
Backpacking/Hiking	5.54%	6.43%	7.77%
Roller Skating	5.33%	4.57%	4.63%
Power Boating	4.75%	6.54%	6.85%
Motorcycling	4.57%	4.94%	6.07%





# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Ice Skating	4.43%	3.89%	3.84%
Horseback Riding	4.38%	5.02%	6.08%
Canoeing/Kayaking	4.24%	4.98%	5.47%
Racquetball	4.21%	3.73%	3.8%
Fly Fishing	3.97%	3.92%	4.49%
Snorkeling	3.44%	4.41%	3.96%
Jet Skiing	3.4%	3.06%	3.28%
Hockey	3.33%	2.88%	2.77%
Water Skiing	3.19%	3.07%	3.38%
Skateboarding	3.1%	2.7%	2.66%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Downhill & X-Country Skiing	2.99%	3.94%	3.79%
Archery	2.76%	3.19%	4.07%
Snowmobiling	2.71%	2.6%	2.88%
Sailing	2.65%	3.11%	2.82%
Snowboarding	2.53%	2.28%	2.33%
Rock Climbing	2.42%	3.07%	2.89%
Martial Arts	2.24%	2.13%	2.24%
Rowing	2.13%	2.1%	2.29%
Surfing & Windsurfing	2.01%	2.17%	2.09%
Auto Racing	2.01%	2.05%	2.48%

## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

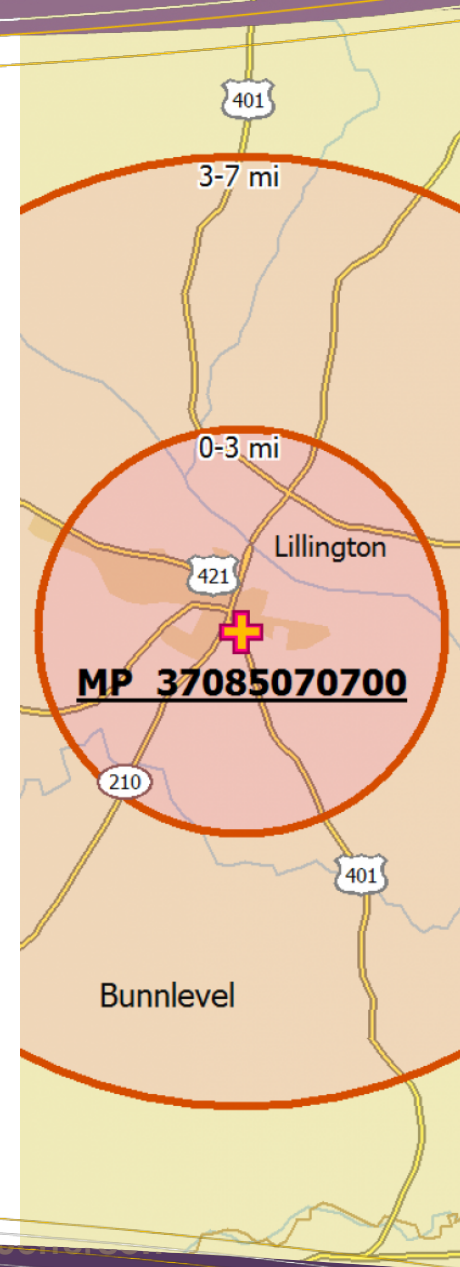
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

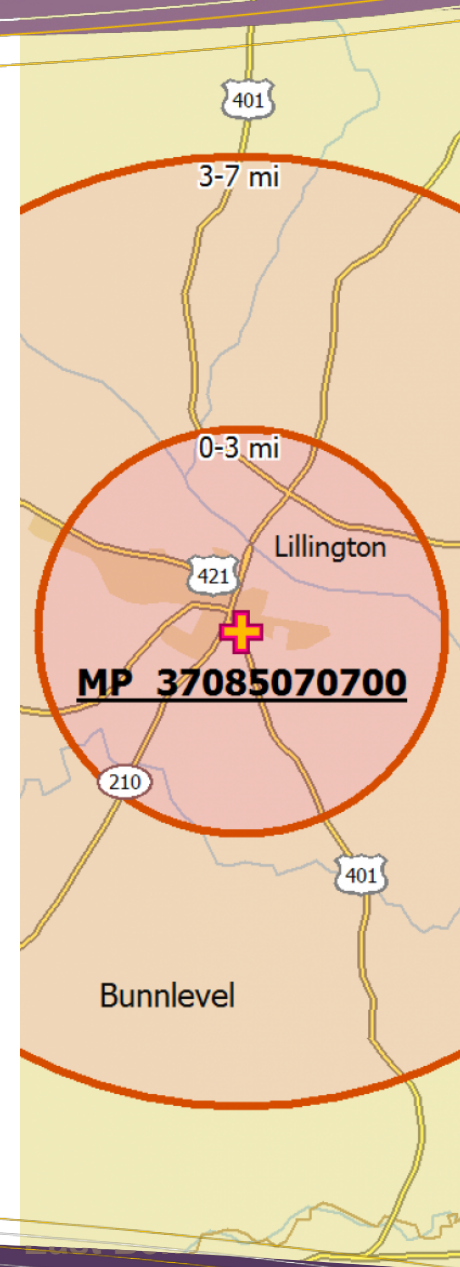
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

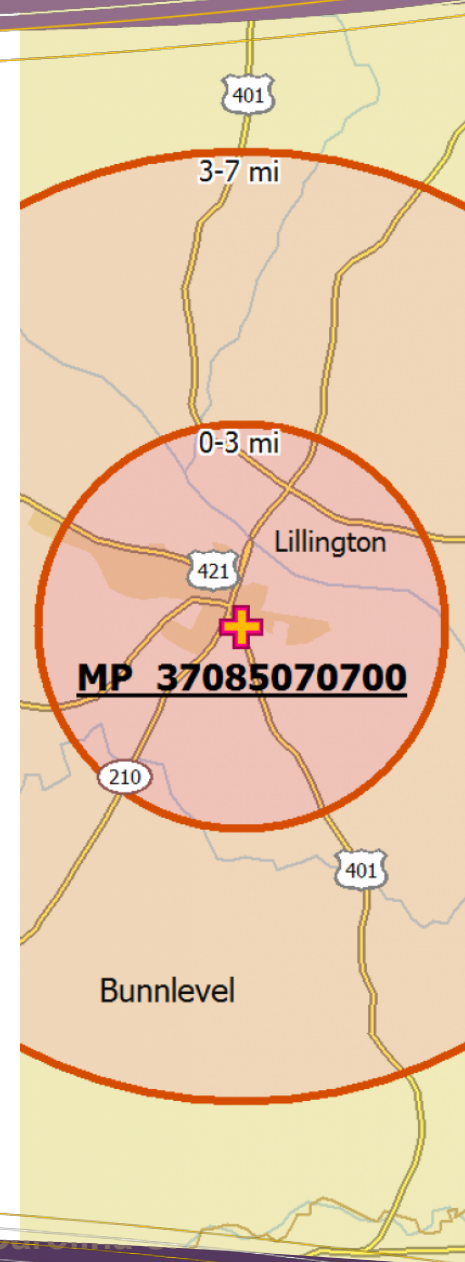
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	53%	53%	51%
Like Control Over People And Resources	40%	36%	35%
Speak My Mind Even If It Upsets People	39%	36%	35%
Find It Difficult To Say No To My Kids	37%	37%	39%
Woman's Place Is In The Home	35%	35%	35%
Don't Judge People/Way They Live Life	31%	30%	29%
Like To Do Unconventional Things	30%	32%	32%
Too Much Sponsorship In Arts/Sports	30%	25%	24%
Prefer To Have Few Possessions As Possible	26%	29%	28%
Money Is Best Measure Of Success	24%	25%	25%
If Won Lottery Would Never Work Again	24%	25%	24%
I Am A Workaholic	24%	20%	19%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	22%	19%	20%
Marijuana Should Be Legalized	20%	20%	19%
Friends More Important Than My Fam.	19%	22%	22%
Like To Pursue Challenge/Novelty/Change	18%	16%	16%
We Should Strive for Equality for All	17%	15%	14%
Rarely Sit Down to a Meal Together At Home	17%	17%	17%
Only Work Current Job for The Money	16%	15%	14%
Happy With My Standard Of Living	12%	11%	10%
On Whole People Get What They Deserve	11%	11%	10%
Very Happy With My Life As It Is	10%	7%	6%
Indulge My Kids With The Little Extras	9%	9%	9%
More Important Do Duty Than Enjoy Life	9%	9%	7%

## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



# Potential Cultural Themes:

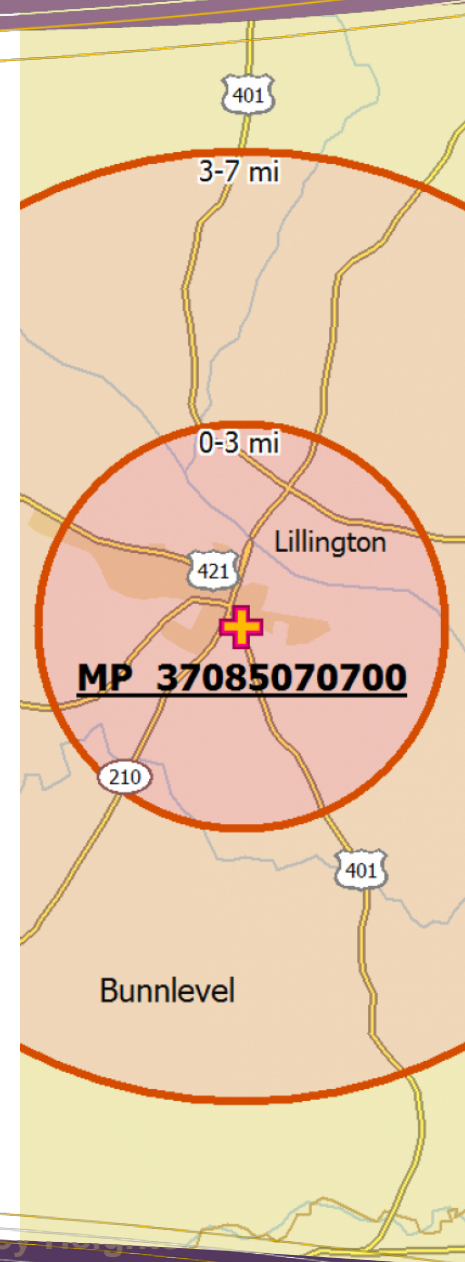
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
You Should Seize Opportunities In Life	57%	58%	57%
Important To Respect Customs And Beliefs	57%	59%	61%
Prefer Work Part Of Team Than Alone	39%	38%	36%
Like To Understand About Nature	38%	39%	38%
Important To Juggle Various Tasks	35%	33%	31%
Important Feel Respected By My Peers	32%	33%	33%
Good At Fixing Things	29%	28%	26%
Have Keen Sense Of Adventure	27%	26%	25%
Prefer To Have Few Possessions As Possible	26%	29%	28%
People Have To Take Me As They Find Me	23%	23%	23%
Provide My Kids With The Little Extras	22%	17%	15%
Looking for New Ideas To Improve Home	21%	18%	17%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Consider Myself Interested In The Arts	21%	21%	19%
Like To Just Enjoy Life	18%	19%	19%
Real Men Don't Cry	17%	19%	17%
Worried About Pollution Caused By Cars	17%	18%	18%
Try Not To Worry About The Future	17%	15%	14%
Enjoy Spending Time With My Fam.	14%	12%	12%
Is An Important Part Of Who I Am	14%	14%	14%
Children Should Be Allowed To Express Themselves	8%	8%	7%
Feel Very Alone In The World	7%	7%	6%
Like Spending Most Time With Fam.	6%	5%	5%
Would Like To Set Up Own Business	4%	3%	3%
Decor Particular Interest To Me	4%	3%	4%

## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	86.03%	82.23%	84.67%
Restaurant-Visit Any			
Fam. Restaurants/Steak	77.05%	78.36%	81%
Houses-Visit Any			
McDonald's	56.26%	54.67%	57.23%
Burger King	38.73%	35.4%	37.1%
Kentucky Fried Chicken (KFC)	36.19%	31.88%	31.07%
Wendy's	33.23%	30.84%	30.95%
Subway	29.94%	28.99%	30.55%
Applebee's	28.31%	28.68%	30.87%
Taco Bell	25.97%	26.48%	29.73%
Pizza Hut	25.57%	22.3%	23.27%
Arby's	20.98%	20.05%	22.83%
Red Lobster	19%	16.79%	16.78%

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Olive Garden	18.42%	19.1%	19.8%
Domino's Pizza	17.38%	15.25%	14.92%
Dairy Queen	16.69%	16.77%	18.28%
Popeyes	16.67%	12.03%	9.86%
Golden Corral	16.28%	14.02%	14.32%
Chick-Fil-A	16.12%	14.81%	15.7%
IHOP (International House Of Pancakes)	15.34%	13.57%	13.67%
Sonic	15.31%	14.43%	16.48%
Cracker Barrel	14.12%	14.61%	16.7%
TGI Friday's	13.55%	12.54%	11.81%
Outback Steakhouse	13.54%	12.89%	13.52%
Ruby Tuesday	13.18%	12.24%	12.7%

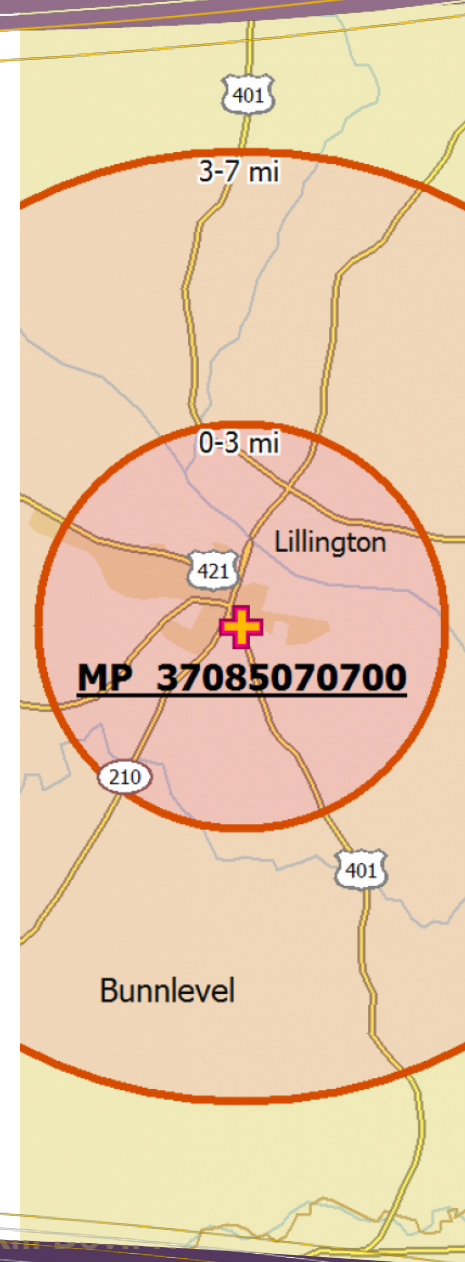


## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

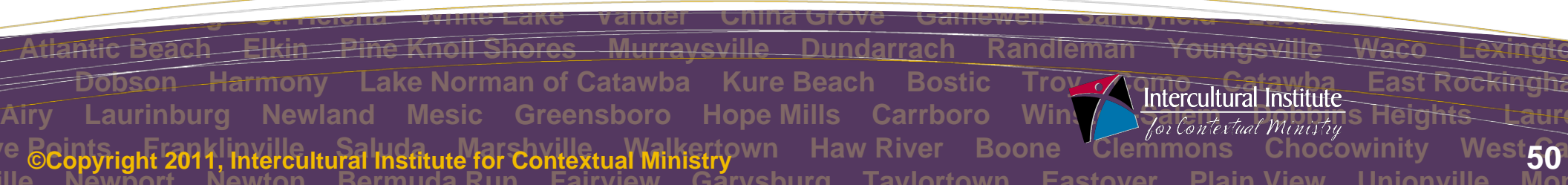


# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	40.75%	42.34%	42.59%
Recycled products	24.33%	27.41%	28.81%
Worked as volunteer (non political)	11.62%	13.11%	13.95%
Engaged in fund raising	10.84%	10.07%	9.91%
Religious club member	8.24%	8.02%	7.63%
Church Board	7.38%	6.33%	5.53%

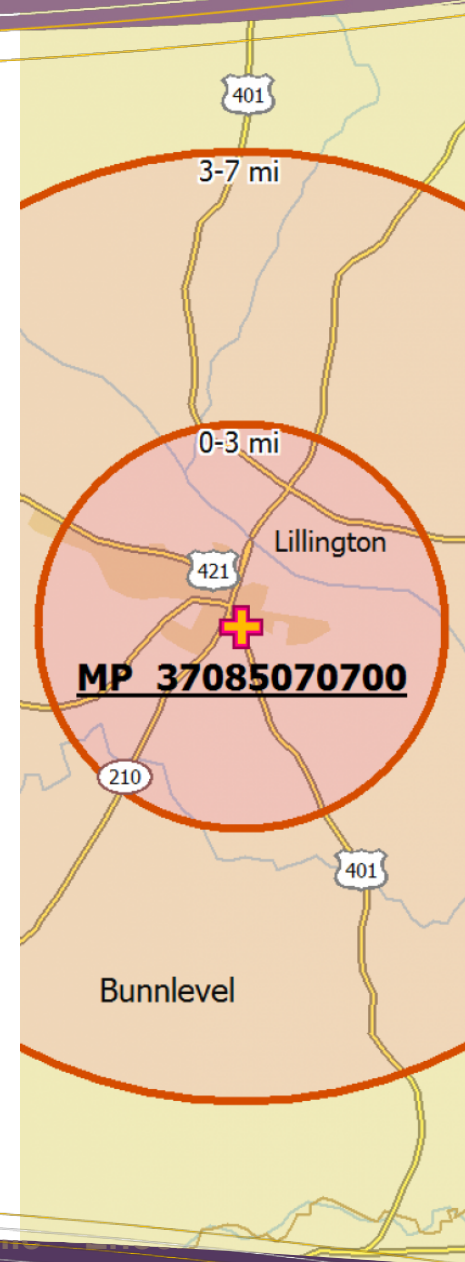
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Union member	4.8%	4.84%	4.91%
Took active part in local civic issue	4.45%	4.7%	4.58%
Wrote to editor of mag or newspaper	4.38%	4.56%	4.78%
Charitable Organization	4.22%	4.59%	4.75%
Fraternal order member	4.08%	4.16%	4.22%
Wrote to elected offcl about publ bus	4.03%	4.64%	4.89%



## Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

<b>BOOKS</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Novel	13.19%	14.06%	14.24%
Children's Books	12.48%	12.3%	12.2%
Religious (not Bibles)	10.3%	9.33%	9.31%
Cookbooks	8.15%	8.7%	9.27%
Mystery	8.14%	9.79%	10.69%
Romance	6.95%	6.79%	6.91%
Personal/Business	5.59%	6.07%	5.76%
Self-help			
Biography	5.46%	5.48%	5.29%
Mail order	4.93%	4.69%	4.53%

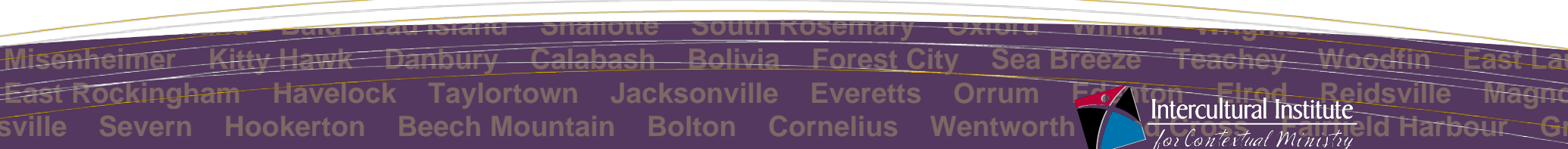
<b>MAGAZINES</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Newspaper Distributed	64.03%	63.95%	63.43%
Gen. Editorial	52.26%	48.63%	46.26%
Womens	46.74%	43.95%	41.62%
Service	29.04%	30.76%	32.88%
Music	20.14%	16.07%	13.41%
Business/Finance	20.03%	18.18%	15.78%
Mens	19.07%	18.12%	17.54%
Health	14.41%	14.24%	14.11%
Parenthood	14.06%	13.56%	13.35%

# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	47.65%	50.29%	51.89%
Classified	31.94%	32.66%	34.44%
Sport	28.65%	29.6%	30.51%
Editorial Page	24.83%	27.3%	28.92%
Business/Finance	22.65%	25.11%	25.11%
Movie Listings & Reviews	22.04%	23.03%	23.08%
Comics	21.9%	24.69%	26.39%
Food/Cooking	21.7%	23.33%	24.07%
TV/Radio Listings	21.33%	22.08%	22.85%
Home/Gardening	17.65%	18.67%	19.64%
Travel	16.08%	17.01%	16.95%
Fashion	15.91%	14.32%	13.62%
Science/Technology	13.48%	15.05%	15.07%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Urban Contemporary	39.91%	28.34%	20.63%
CHR Contemp Hit Radio	17%	17.17%	17.29%
Jazz	12.28%	9.16%	6.44%
Country	12.25%	16.87%	22.6%
Variety	10.72%	10.02%	8.28%
Adult Contemporary	10.08%	12.31%	14.27%
Oldies	8.41%	9.01%	9.54%
Gospel	8.32%	6.26%	5.18%
All News	7.02%	5.94%	4.71%
Religious	5.79%	5.99%	6.22%
Rock	5.66%	7.89%	9.95%
News/Talk	5.33%	6.92%	7.79%
Soft Contemporary	4.82%	4.74%	5.14%
Alternative	3.92%	5.34%	6.01%
Classic Rock	3.9%	5.51%	7.19%
All Talk	3.15%	3.17%	2.93%
Hispanic	2.77%	4.61%	3.88%
Sports	2.75%	3.21%	2.91%

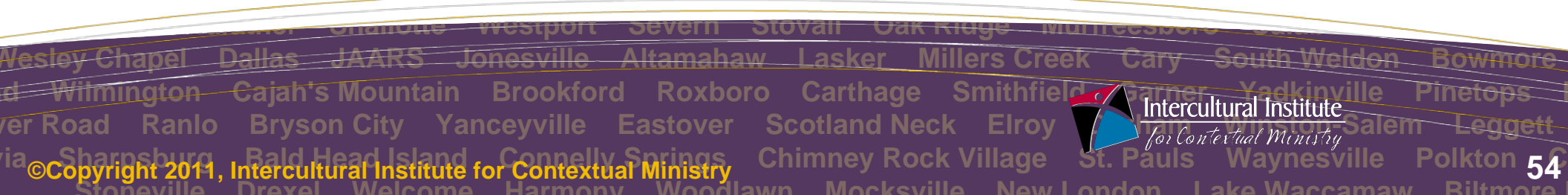


# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	60.33%	60.89%	61.92%
Soapnet	50.44%	49.92%	49.91%
Satellite Dish	47.2%	47.76%	50.8%
Other Video-On-Demand	42.88%	40.43%	40.21%
Sci-Fi Channel	34.3%	34.35%	35.39%
Subscribe Digital Cable	32.36%	30.6%	29.32%
MSNBC	32.26%	31.21%	32.41%
Adult Pay Per View TV	30.38%	30.52%	31.75%
TV Info From Sunday TV Magazine	27.91%	27.95%	28.75%
Nickelodeon	25.83%	24.91%	27.28%
TV Info From Newspapers	25.24%	24.88%	25.83%
Comedy Central	24.42%	26.85%	26.54%

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
TCM (Turner Classic Movies)	23.85%	25.01%	24.67%
Nick At Nite	23.59%	22.3%	24.37%
Hallmark Channel	22.02%	23%	23.29%
TV Info From Monthly Cable Guide	21.88%	21.94%	23.39%
TV Info From Other	21.54%	19.99%	20.34%
USA Network	21.4%	22.84%	22.89%
BET (Black Entertainment TV)	21.08%	22.45%	21.98%
Lifetime	20.95%	19.44%	19.79%
The Golf Channel	20.33%	22.43%	21.51%
ESPN2	20.31%	20.03%	20.05%
ABC Fam.	20.18%	20.64%	20.63%
HGTV (and Garden Television)	20.09%	19.81%	18.94%

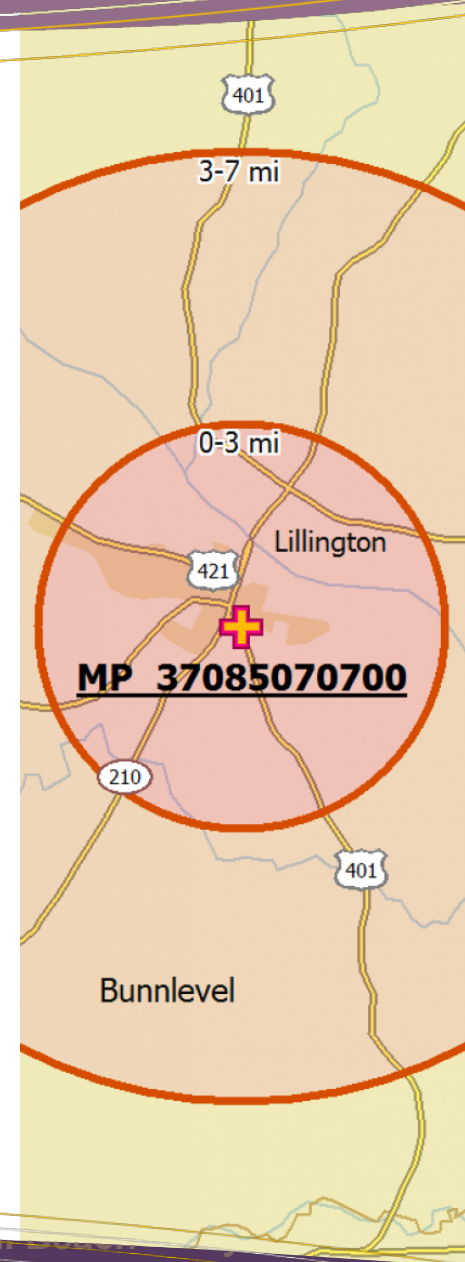


# Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	15.88%	17.36%	17.58%
Medium Users (4-6)	7.74%	8.07%	8.65%
Light Users (1-3)	18.34%	18.37%	18.78%
Quintiles (20%)			
Newspaper I (Heavy)	1.03%	1%	1.28%
Newspaper II	1.75%	1.52%	1.61%
Newspaper III	2.01%	2.03%	1.99%
Newspaper IV	0.38%	0.58%	0.76%
Newspaper V (Light)	0.76%	0.8%	0.94%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	22%	19.92%	20.65%
Magazines II	10.19%	8.97%	9.2%
Magazines III	11.13%	10.22%	10.51%
Magazines IV	14.45%	12.77%	12.92%
Magazines V (Light)	1.4%	1.01%	0.8%
Outdoor I (Heavy)	8.34%	6.61%	6.09%
Outdoor II	4.85%	3.47%	2.92%
Outdoor III	5.43%	4.39%	4.04%
Outdoor IV	16.86%	15.72%	16.07%
Outdoor V (Light)	22.96%	21.76%	22.76%
Yellow Pages I (Heavy)	17.19%	15.98%	16.21%
Yellow Pages II	9.01%	7.84%	6.88%
Yellow Pages III	9.39%	7.22%	5.98%
Yellow Pages IV	24.93%	23.12%	23.46%
Yellow Pages V (Light)	5.03%	3.86%	3.62%

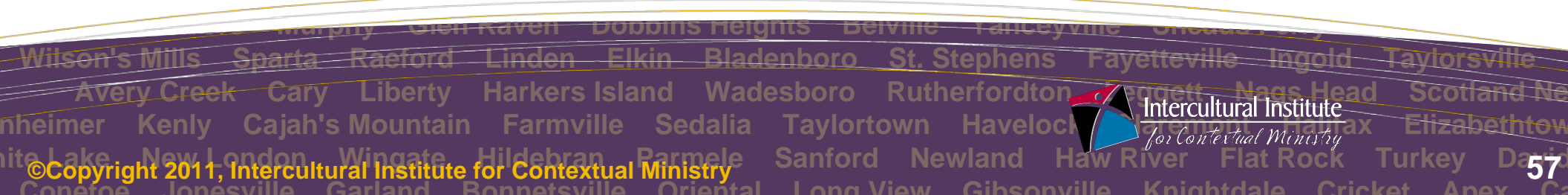


# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.84%	2.91%	3.27%
Drive Time III (Medium)	1.16%	0.98%	0.87%
Radio IV & V (Light)	2.8%	2.27%	2.24%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	12.45%	10.57%	10.51%
Radio III (Medium)	3.79%	4.03%	4.54%
Radio IV & V (Light)	4.4%	4.01%	3.92%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	11.42%	11.88%	12.25%
Cable III (Medium)	4.72%	4.05%	4.26%
Cable IV & V (Light)	37.94%	34.32%	33.17%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	4.01%	3.93%	3.93%
Prime Time III (Medium)	1.45%	1.57%	1.98%
Prime Time IV & V (Light)	10.2%	8.95%	9.46%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	39.92%	41.2%	40.02%
Fringe III (Medium)	55.02%	53.74%	53.79%
Fringe IV (Light)	56.93%	55.37%	56.24%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	16.02%	13.45%	12.99%
All Day III (Medium)	24.94%	24.2%	23.77%
All Day IV (Light)	21.08%	16.61%	14.55%



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Day-time Radio</b>			
Listeners			
Dayparts [summary]	11.26%	10.58%	11.42%
6:00am - 10:00am	15.6%	15.97%	14.3%
10:00am - 3:00pm	11.63%	8.6%	6.95%
3:00pm - 7:00pm	15.39%	13.43%	13.17%
7:00pm - Midnight	11.36%	11%	11.13%
Midnight - 6:00am	7.88%	6.11%	5.14%
<b>Weekend Radio</b>			
Listeners			
Dayparts [summary]	14.41%	13.36%	14.58%
6:00am - 10:00am	3.07%	3.95%	4.03%
10:00am-3:00pm	5.37%	6.26%	5%
3:00pm - 7:00pm	7.12%	6.1%	6.46%
7:00pm - Midnight	10.72%	10.07%	9.73%
Midnight - 6:00am	14.52%	14.3%	12.35%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Prime Time TV Viewers</b>			
8:00-11:00pm	5.83%	5.96%	6.69%
Saturday: 8:00-11:00pm	9.6%	8.84%	8.92%
Sunday: 7:00-11:00pm	8.61%	9.64%	9.85%
9:00am-1:00pm	23.59%	22.3%	24.37%
9:00am-4:00pm	27.87%	26.35%	28.44%
4:00pm-7:00pm	31.64%	32.53%	29.81%
11:00pm-1:00am	42.81%	43.02%	42.32%
AVG Prime time	5.16%	3.93%	3.31%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	14.56%	13.58%	14.77%
7-9am	20.31%	20.03%	20.05%
9am-12noon	18%	18.12%	20.39%
12noon-4pm	9.87%	8.23%	8.06%
4-6pm	46.37%	48.03%	45.55%
6-7pm	17.38%	17.8%	18.34%
7-7:30pm	1.78%	1.61%	1.38%
7:30-8pm	11.79%	10.84%	11.2%
8-11pm	5.83%	5.96%	6.69%
11pm-12am	32.26%	31.21%	32.41%
11pm-1am	42.81%	43.02%	42.32%
1-6am	31.26%	29.12%	27.42%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	16.42%	17.67%	17.71%
Sat: 10am-1pm	9.45%	8.5%	8.49%
Sat: 1-4pm	23.87%	23.28%	24.13%
Sat: 4-6pm	7.26%	6.63%	6.81%
Sat: 6-7pm	1.76%	1.65%	1.7%
Sat: 7-8pm	1.28%	0.85%	0.68%
Sat: 8-11pm	9.6%	8.84%	8.92%
Sat: 11pm-1am	7.07%	5.83%	5.24%
Sat: 1am-7pm	21.4%	22.84%	22.89%
Sun: 7-10am	2.49%	2.77%	2.47%
Sun: 10am-1pm	5.47%	6.07%	6.74%
Sun: 1-4pm	5.25%	6.91%	7.1%
Sun: 4-7pm	11.01%	11.71%	13.22%
Sun: 7-11pm	8.61%	9.64%	9.85%
Sun: 11pm-1am	5.23%	5.07%	5.65%
Sun: 1-7am	19.65%	21.19%	22.27%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

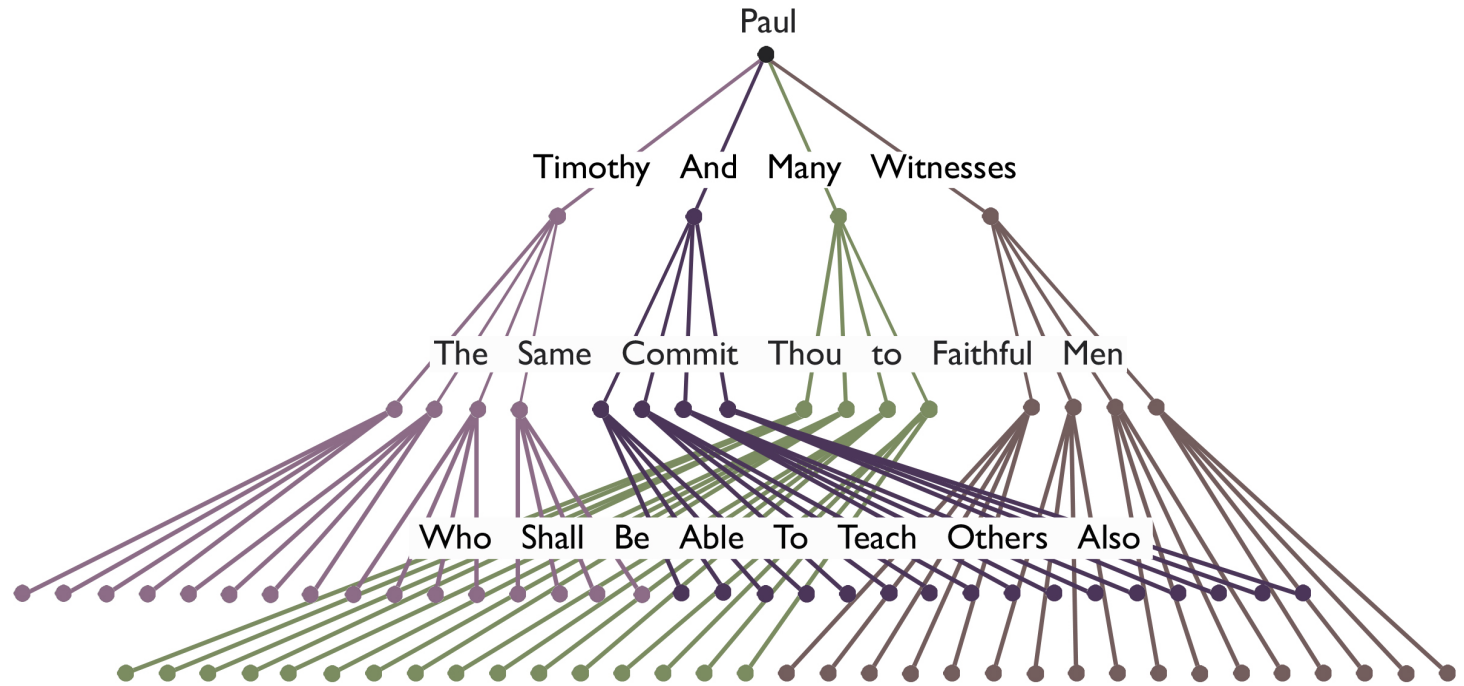


# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*

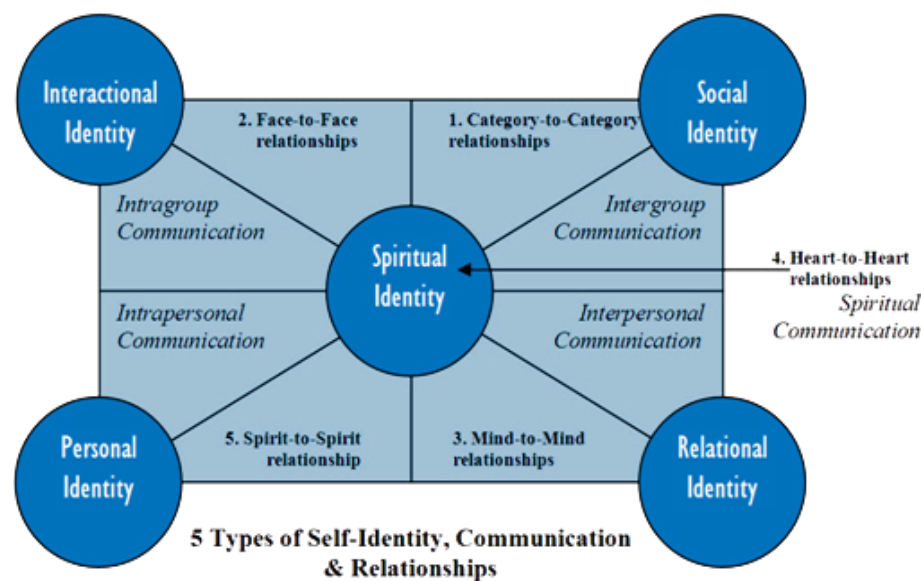


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

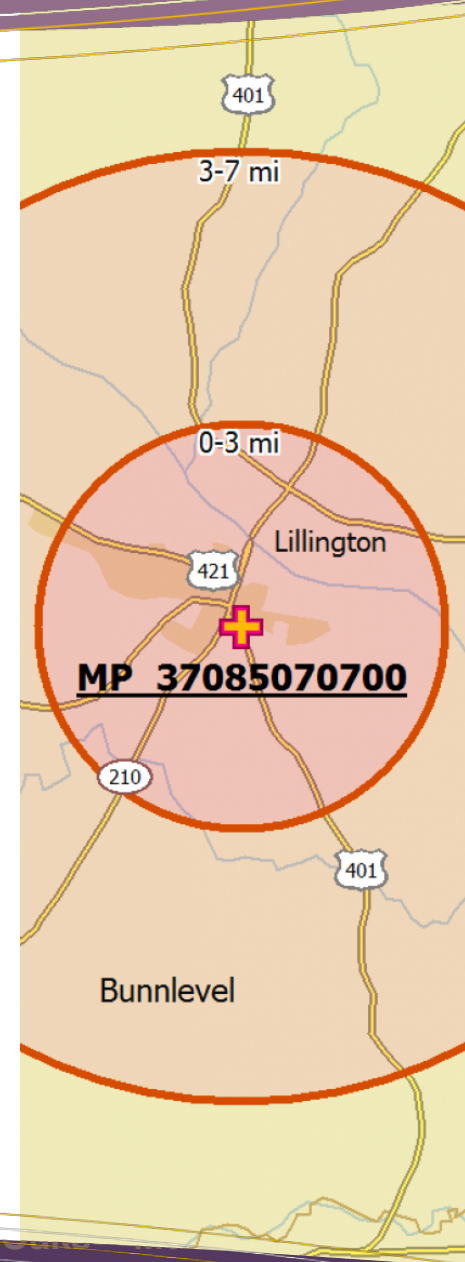


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at [APEPT.org](http://APEPT.org)
- Custom reports at [MissionalContext.org](http://MissionalContext.org)
- Custom mapping at [MissionalCulturescape.org](http://MissionalCulturescape.org)
- Missional information at [MissionalCyclopedia.org](http://MissionalCyclopedia.org)
- Networking & Zipcode level data at [MissionalCorps.org](http://MissionalCorps.org)
- Information on top lifestyle groups at [MissionalZipcode.org](http://MissionalZipcode.org)



Mountain Home Mount Gilead Bowmore Pittsboro Etowah Ashley Heights Marvin Orrum Elm City Hop  
erton Brices Creek Westport Spruce Pine Leland Ahoskie Wagram Belhaven Autander Sawmills Gold  
rs Corner Autryville Lumber Bridge High Point Castle Hayne Linden Ne...  
kewville Belmont Elk Park West Jefferson Wallace Murphy Whispering Pines Valdese Kelly Sharpsbury  
Epochville Yanceyville Sandyfield St James Clarkton Watha Pinehurst Hamlet Glen Alpine Coole



# Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
1	Crossroads Church	1301 S Main St Lillington, NC 27546	1.57 mi	203	Growing
2	Lillington - Lillington	210 W Lofton St Lillington, NC 27546	1.77 mi	178	Declining
3	Fellowship - Lillington	1505 Ross Rd Lillington, NC 27546	3.25 mi	80	Plateauing
4	Calvary - Lillington	8326 NC 27 W Lillington, NC 27546	3.25 mi	69	Plateauing
5	Flatwoods Community - Lillington	156 Flatwoods Baptist Ln Lillington, NC 27546	3.25 mi	43	Plateauing
6	Harmony - Bunnlevel	3566 NC Highway 210 S Bunnlevel, NC 28323	4.56 mi	78	Plateauing
7	Friendship - Bunnlevel	6778 US 401 South Bunnlevel, NC 28323	4.62 mi	74	Declining
8	Memorial - Buies Creek	271 Leslie Campbell Ave Buies Creek, NC 27506	4.79 mi	277	Plateauing
9	Buies Creek First - Buies Creek	118 Main St Buies Creek, NC 27506	4.79 mi	170	Plateauing
10	Grace Community - Angier	2160 Harnett Central Rd Angier, NC 27501	6.39 mi	0	Insufficient Data
11	Pleasant Memory - Coats	579 Old Stage Rd Coats, NC 27521	6.75 mi	79	Declining
12	Neill's Creek - Angier	4200 Neills Creek Rd Angier, NC 27501	6.95 mi	0	Plateauing
13	Oak Grove - Angier	851 Oak Grove Church Rd Angier, NC 27501	7.55 mi	84	Insufficient Data
14	Coats - Coats	554 N McKinley St Coats, NC 27521	8.14 mi	320	Plateauing
15	Overhills Community - Linden	948 Overhills Rd Linden, NC 28356	8.16 mi	126	Growing



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	South Erwin - Erwin	144 Old Cutoff Rd Erwin, NC 28339	8.34 mi	0	Insufficient Data
17	Erwin First - Erwin	300 S 12th St Erwin, NC 28339	8.35 mi	113	Plateauing
18	Linden First - Linden	4130 Linden Rd Linden, NC 28356	8.39 mi	41	Plateauing
19	Chalybeate Springs - Fuquay Varina	238 Chalybeate Rd Fuquay Varina, NC 27526	8.75 mi	87	Declining
20	East Erwin - Erwin	907 Lucas St Erwin, NC 28339	9.01 mi	43	Declining
21	Iglesia Bautista Amistad Cristiana - Angi	155 S Hickory St Angier, NC 27501	10.40 mi	0	Insufficient Data
22	Baptist Fellowship of Angier	155 S Hickory St Angier, NC 27501	10.40 mi	0	Insufficient Data
23	Angier - Angier	155 S Hickory St Angier, NC 27501	10.40 mi	260	Plateauing
24	Freedom Biker Church	275A Bowling Spring Dr Angier, NC 27501	10.53 mi	339	Insufficient Data
25	Baptist Grove - Fuquay Varina	6140 Christian Light Rd Fuquay Varina, NC 27526	10.65 mi	128	Declining
26	New Hope - Spring Lake	293 Bethel Baptist Rd Spring Lake, NC 28390	10.74 mi	73	Declining
27	Trinity - Angier	29 E Wray St Angier, NC 27501	10.74 mi	96	Plateauing
28	Kingdom Builders of Christ - Broadway	210 Bald Eagle Dr Sanford, NC 27505	11.08 mi	0	Insufficient Data
29	Westfield - Dunn	700 N Ashe Ave Dunn, NC 28334	11.16 mi	75	Declining
30	Rawls - Fuquay Varina	10665 US 401 N Fuquay Varina, NC 27526	11.50 mi	88	Insufficient Data



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANC E	WRSH P AVG	IICM CGR
31	Gourd Springs - Spring Lake	4575 Ray Rd Spring Lake, NC 28390	11.56 mi	230	Plateauing
32	Kennebec - Angier	9808 Kennebec Church Rd Angier, NC 27501	11.74 mi	278	Growing
33	Piney Grove - Fuquay Varina	3217 Piney Grove Wilbon Rd Fuquay Varina, NC 27526	11.80 mi	344	Plateauing
34	Pleasant Grove - Fuquay	10005 Lake Wheeler Rd Fuquay Varina, NC 27526	11.80 mi	287	Growing
35	Fuquay-Varina - Fuquay Varina	301 N Woodrow St Fuquay Varina, NC 27526	11.80 mi	613	Declining
36	Fuquay-Varina Hispanic Mission - Fuquay V	301 N Woodrow St Fuquay Varina, NC 27526	11.80 mi	0	Insufficient Data
37	Holland Community Mission - Fuquay Varina	118 E Jones St Fuquay Varina, NC 27526	11.80 mi	190	Insufficient Data
38	Crestview - Dunn	1001 Plainview Highway Dunn, NC 28335	11.86 mi	0	Insufficient Data
39	Piney Grove Chapel - Angier	4440 Piney Grove Rd Angier, NC 27501	11.87 mi	590	Growing
40	Oakdale - Coats	6058 Red Hill Church Rd Coats, NC 27521	12.12 mi	61	Insufficient Data
41	North Clinton Avenue - Dunn	507 N Clinton Ave Dunn, NC 28334	12.34 mi	72	Growing
42	Holly Springs - Broadway	385 Holly Springs Church Rd Broadway, NC 27505	12.34 mi	285	Plateauing
43	Anderson Creek Comm - Spring Lake	2085 Ray Rd Spring Lake, NC 28390	12.76 mi	60	Insufficient Data
44	Church at the Creek	1994 Ray Rd Spring Lake, NC 28390	12.80 mi	0	Insufficient Data
45	Dunn Second - Dunn	701 Jackson Rd Dunn, NC 28334	12.83 mi	39	Growing



Intercultural Institute  
for Contextual Ministry



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North Augusta, SC 29841

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