

MissionSite

top unreached locations



HILLSBOROUGH, NC

CENSUS TRACT: 37135011102

REGION: Region 4: Triangle

COUNTY: Orange

SITESCAPE: Townscape

DENSITY PATTERN: A



In partnership with the:



Intercultural Institute
for Contextual Ministry



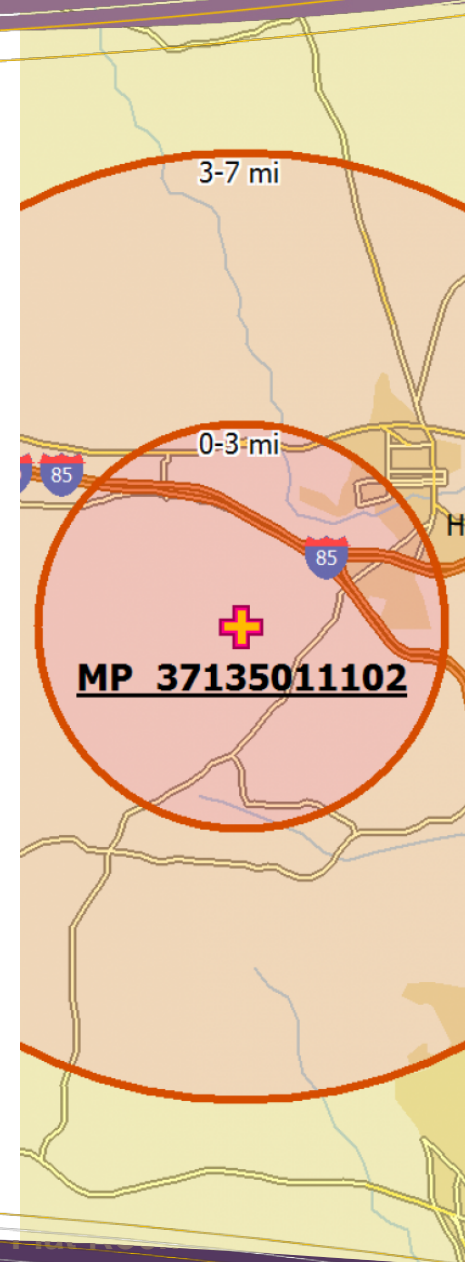
MissionSite (TM) Table of Contents

1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: BCNC Churches by Distance	66

Site Location Summary

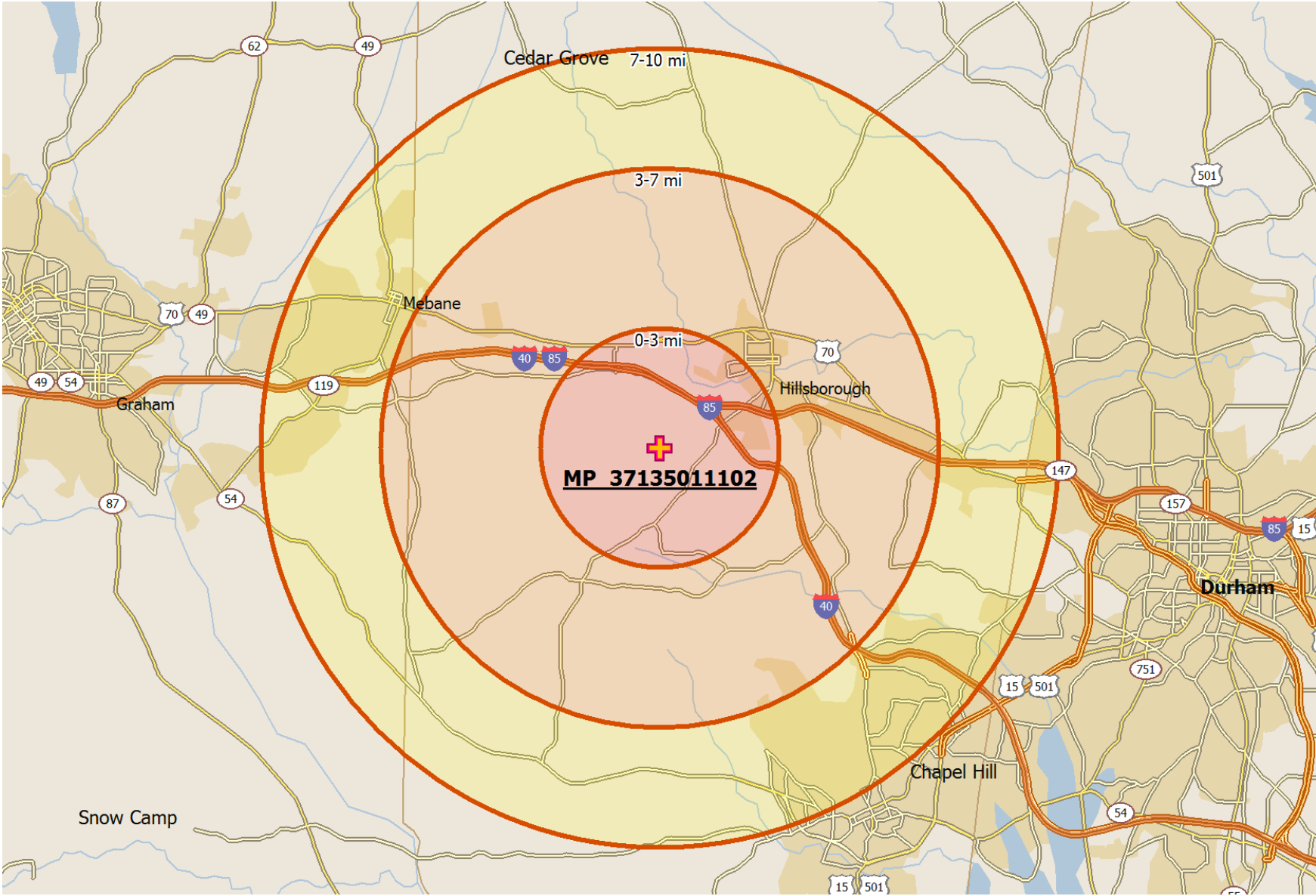
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3704	Region 4: Triangle
3	County Location	37135	Orange
4	Zipcode	27278	Orange
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	A	10000-50000-100000



Wrightsboro Spruce Pine Bayshore Duck Littleton Como Matthews Wilmington Unionville Yanceyville
 Faison Garysburg Forest Oaks Kings Mountain Havelock Hayesville Canton Macclesfield Hot Springs
 Mount Pleasant Fremont Rosman Lasker Jamesville South Weldon Orange Yadkin Bethel Wadesboro
 Mocksville Mulberry Williamston Pine Knoll Shores Pembroke Lowesville Windsor Cary Webstersville
 Monroe Tobacoville Goldsboro Youngsville North Topsail Beach East Laurinburg Middleburg Raeford

Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

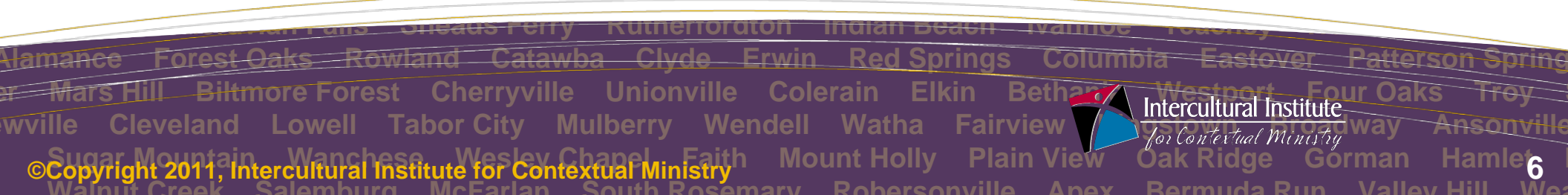
RURAL / URBAN	COD	EXPLANATION
1 Metro or Non-Metro	1	Metro
2 Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3 Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4 NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5 NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6 IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7 ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8 Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	11,903	23,452	93,669
2010 Households	4,596	9,061	38,357
2010 Group Quarters Population	493	124	2,568

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	12	26	39
Language Diversity National Index	48	31	51
Foreign Born Diversity National Index	24	33	54
Ancestry Diversity National Index	57	62	70
Racial Diversity National Index	41	44	47



Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False



Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

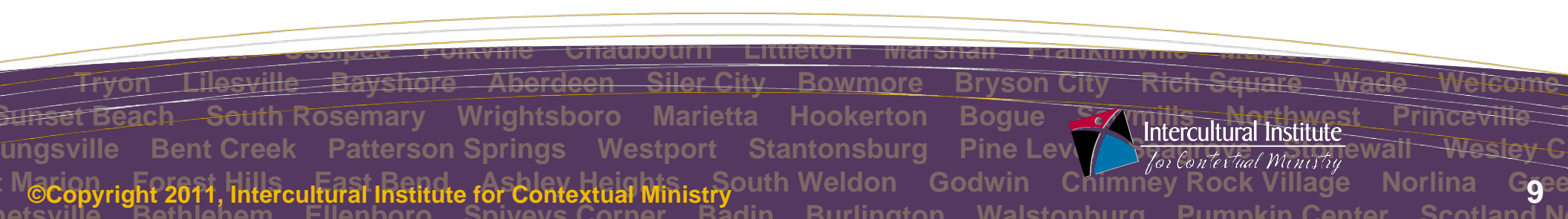
SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	932	20.28%
Mainstay Communities	Established, Diverse Households	1,079	23.48%
Working Communities	Blue-collar, Working Families	1,038	22.58%
Country Communities	Rural, Agri. & Mining Families	219	4.77%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,019	22.17%
Urban Communities	High Density, Inner-city Neighborhoods	310	6.74%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The SITEScape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	36,147	3,149	8.71%
Unreached %	71.5%	68.51%	95.82
Religious But NOT Evangelical HH	8,361	764	9.14%
Religious But NOT Evangelical %	16.54%	16.63%	100.57
Spiritual But NOT Relig or Evang HH	6,427	514	8%
Spiritual But NOT Relig or Evang %	12.71%	11.19%	88
Not Evangelical, Not Interested HH	21,412	1,883	8.79%
Not Evangelical, Not Interested %	42.35%	40.97%	96.73



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of BCNC Churches	20	5	25%
Active BCNC Attenders	2,057	551	26.79%
Active Evangelical Households	2,710	272	10.05%
Active Evangelical Percent	5.36%	5.93%	110.57
Inactive Evangelical Households	11,697	1,176	10.05%
Inactive Evangelical Percent	23.14%	25.58%	110.57
# New Churches Needed	5	0	0%



Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSH AVG	IICM CGR		CHURCHES	DIST.	WRSH AVG	IICM CGR
1	Cross Roads - Hillsborough	1.35 mi	86	Plateauing	16	Mebane First - Mebane	9.17 mi	369	Plateauing
2	West Hill - Hillsborough	1.67 mi	0	Insufficient Data	17	Cresset - Durham	9.45 mi	155	Declining
3	Hillsborough First - Hillsborough	2.00 mi	173	Plateauing	18	Sunrise - Cha	9.55 mi	120	Insufficient Data
4	Fairview - Hillsborough	2.67 mi	169	Plateauing	19	Chapel Hill Chinese Christian Church - Ch	10.07 mi	0	Insufficient Data
5	Lawrence Road - Hillsborough	2.86 mi	123	Insufficient Data	20	Rose of Sharon - Durham	10.37 mi	184	Plateauing
6	Mars Hill - Hillsborough	3.24 mi	89	Declining	21	Ephesus - Chapel Hill	10.42 mi	62	Declining
7	Cane Creek - Hil	3.24 mi	103	Plateauing	22	Guess Road - Durham	10.55 mi	161	Plateauing
8	Agape Reconciliation Church	6.81 mi	0	Insufficient Data	23	Oak Grove - Mebane	10.66 mi	120	Declining
9	Calvander Crossing Church - Durham	7.26 mi	13	Insufficient Data	24	Crosslink Community - Mebane	10.66 mi	183	Insufficient Data
10	Mount Hermon (Y) - Durham	7.84 mi	66	Plateauing	25	Mount Adar - Mebane	10.66 mi	65	Insufficient Data
11	Immanuel - Durham	7.84 mi	60	Plateauing	26	Faith Community - Durham	10.73 mi	70	Insufficient Data
12	Ebenezer - Hillsborough	7.84 mi	475	Declining	27	Grey Stone - Durham	10.79 mi	567	Growing
13	Mount Moriah - Durham	8.05 mi	67	Declining	28	Iglesia Cristiana Emanuel - Durham	11.05 mi	0	Insufficient Data
14	North Chapel Hill - Chapel Hill	8.30 mi	0	Insufficient Data	29	Journey - Durham	11.05 mi	33	Declining
15	Bethel - Chapel	8.40 mi	0	Insufficient Data	30	North Durham - Durham	11.13 mi	15	Declining

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

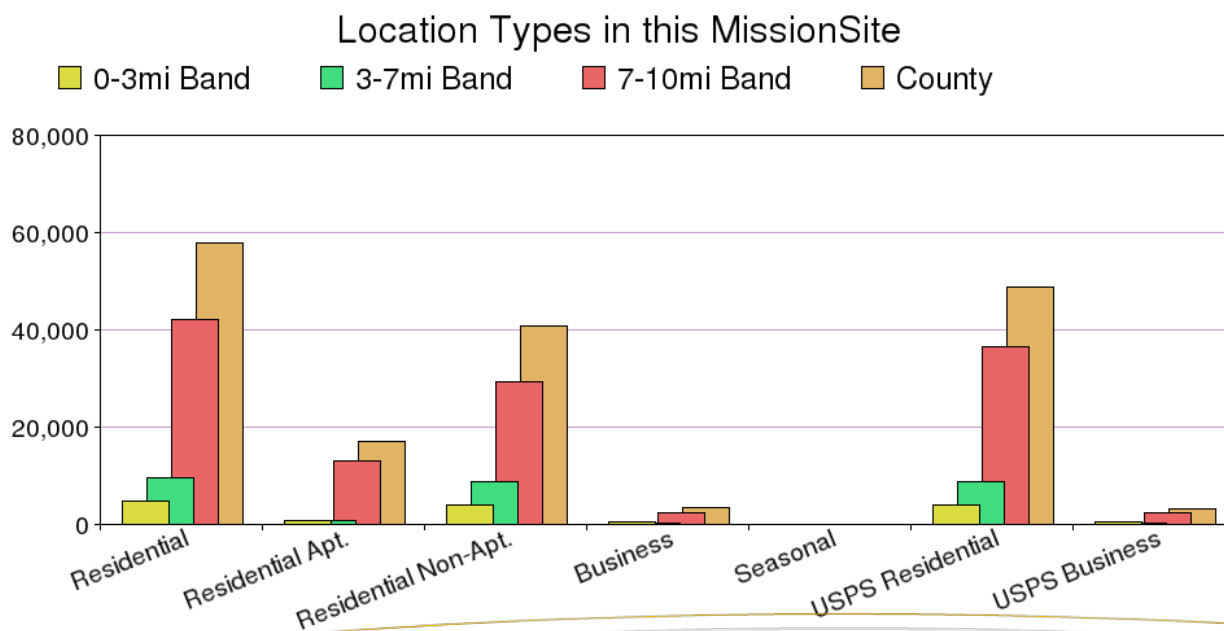


Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	93,852	9,280	9.89%
2000 Population	118,227	10,663	9.02%
2010 Population	131,255	11,903	9.07%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	36,104	3,529	9.77%
2000 Households	45,863	4,131	9.01%
2010 Households	50,554	4,596	9.09%



Location Type	0-3mi Band
Residential	4,893
Residential Apt.	877
Residential Non-Apt.	4,016
Business	435
Seasonal	0
USPS Residential	3,976
USPS Business	402

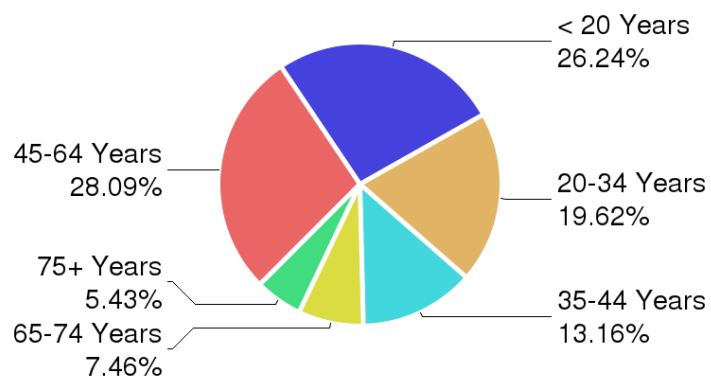
Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.27%	5.91%	138.41
4-5 Years	2.3%	2.92%	126.96
6-8 Years	3.53%	4.72%	133.71
9-11 Years	3.46%	4.4%	127.17
12-13 Years	2.26%	2.94%	130.09
14-17 Years	6.05%	3.91%	64.63
18-19 Years	3.24%	1.41%	43.52
0-5 Years	6.57%	8.84%	134.55
6-12 Years	8.13%	10.62%	130.63
13-19 Years	10.41%	6.77%	65.03
< 20 Years	25.11%	26.23%	104.46
20-34 Years	27.71%	19.62%	70.8
35-44 Years	10.96%	13.16%	120.07
45-64 Years	25.05%	28.08%	112.1
65-74 Years	6.16%	7.46%	121.1
75+ Years	5.01%	5.43%	108.38
Median Age	32	39	122.19
Median Age (Male)	32	36	114.58
Median Age (Female)	32	40	124.72

Age Group Percentages

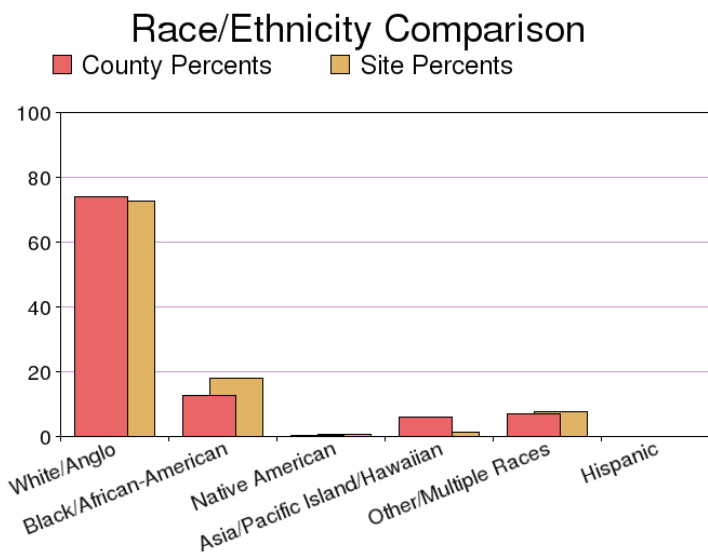


Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	73.95%	72.7%	98.3
Black, African-American	12.57%	17.9%	142.38
Native American	0.45%	0.52%	115.1
Asian	5.86%	1.31%	22.37
Pacific Island, Hawaiian	0.03%	0.02%	61.26
Other/Multiple Races	7.14%	7.56%	105.96
Hispanic	0%	5.72%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	80,968	8,196	
Less than 9th Grade	4.17%	8.25%	50.55
No High School Diploma	5.72%	10.74%	53.29
High School Graduate	16.91%	26.31%	64.28
Some College, no degree	11.57%	13.69%	84.5
Associate Degree	5.72%	7.59%	75.37
College Degree	26.87%	16.61%	161.79
Graduate/Prof. degree	29.05%	16.83%	172.63

Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	10.15%	6.07%	51.49
\$10,000 to \$19,999	10.11%	11.88%	117.48
\$20,000 to \$29,999	11%	10.6%	96.33
\$30,000 to \$49,999	16.3%	22.95%	140.85
\$50,000 to \$59,999	6.3%	8.72%	138.49
\$60,000 to \$69,999	5.81%	6.38%	109.66
\$70,000 to \$79,999	4.96%	6.16%	124.27
\$80,000 to \$89,999	4.21%	5.09%	121.07
\$90,000 to \$99,999	3.27%	3.61%	110.53
\$100,000 to \$124,999	8.46%	5.68%	67.11
\$125,000 to \$149,999	5.25%	2.39%	45.57
\$150,000 to \$199,999	6.14%	1.83%	29.75
\$200,000 to \$249,999	2.42%	0.94%	38.67
\$250,000 or more	5.62%	7.66%	136.24
Median Household	53,701	50,384	93.82
Average Household	86,176	91,255	105.89
Per Capita Household	35,896	35,457	98.78
Family/Non-Family Household Income			
Median Family Income	77,487	58,398	75.36
Average Family Income	112,483	104,315	92.74
Median Non-Family Income	29,528	33,470	113.35
Average Non-Family Income	45,419	45,818	100.88

Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	60.77%	73.17%	120.4
Families with Children	31.09%	38.75%	124.64
Families without Children	29.68%	34.42%	115.96
Non-Family Households			
% Non-Family Households	39.23%	26.83%	68.39
Non-Families with Children	0.21	0.39	185.04
Non-Families without Children	39.02	26.44	67.76
Housing Units			Index
Total Housing Units	56,182	5,164	
Vacant percent	10.02%	11%	109.8
Owned percent	53.51%	62.84%	117.44%
Rented Percent	36.48%	26.16%	71.72
Households by Size			Index
Avg household size	2.37	2.48	104.64
Avg family hh size	2.98	2.96	99.33
Avg non-family hh size	1.42	1.18	83.1
Households By Count of Persons			Percent
One	15,151	1,083	7.15%
Two	17,018	1,580	9.28%
Three or Four	14,960	1,573	10.51%
Five+	3,425	361	10.54%

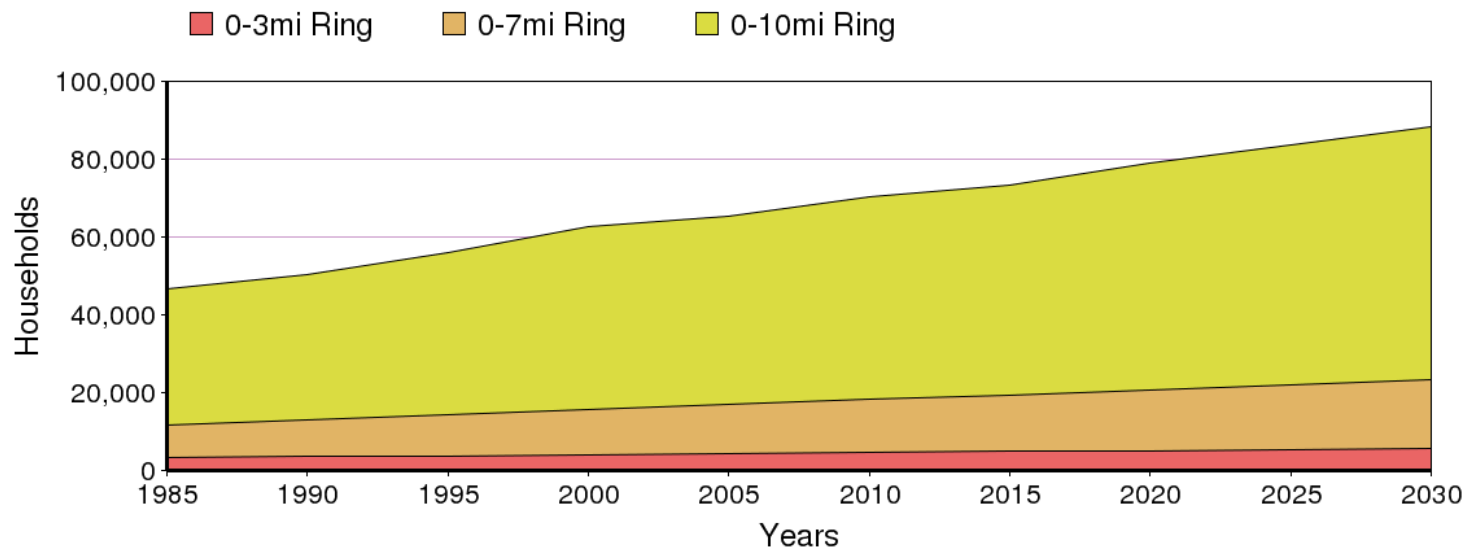
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	93,852	9,280	9.89%
2000 Population	118,227	10,663	9.02%
2010 Population	131,255	11,903	9.07%
2015 Population	142,101	13,121	9.23%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	36,104	3,529	9.77%
2000 Households	45,863	4,131	9.01%
2010 Households	50,554	4,596	9.09%
2015 Households	52,369	4,845	9.25%

Household Change from 1985 to 2030



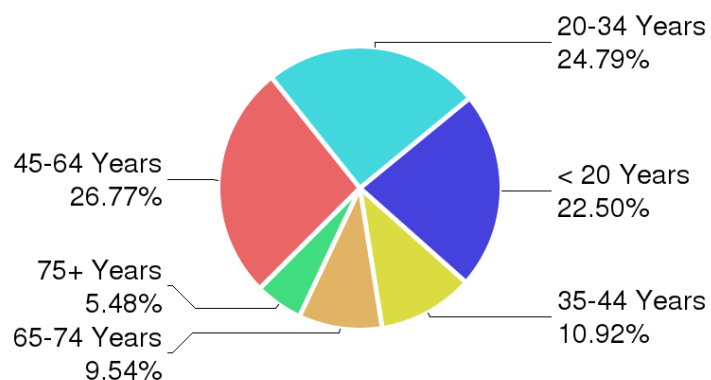
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.91%	5.18%	87.65
4-5 Years	2.92%	2.41%	82.53
6-8 Years	4.72%	4.02%	85.17
9-11 Years	4.4%	4.18%	95
12-13 Years	2.94%	2.96%	100.68
14-17 Years	3.91%	2.93%	74.94
18-19 Years	1.41%	0.82%	58.16
0-5 Years	8.84%	7.59%	85.86
6-12 Years	10.62%	9.72%	91.53
13-19 Years	6.77%	5.18%	76.51
< 20 Years	26.23%	22.49%	85.74
20-34 Years	19.62%	24.78%	126.3
35-44 Years	13.16%	10.91%	82.9
45-64 Years	28.08%	26.75%	95.26
65-74 Years	7.46%	9.53%	127.75
75+ Years	5.43%	5.48%	100.92
Median Age	32	40	125
Median Age (Male)	32	38	119.8
Median Age (Female)	32	41	126.76

Projected Age Group Percentages



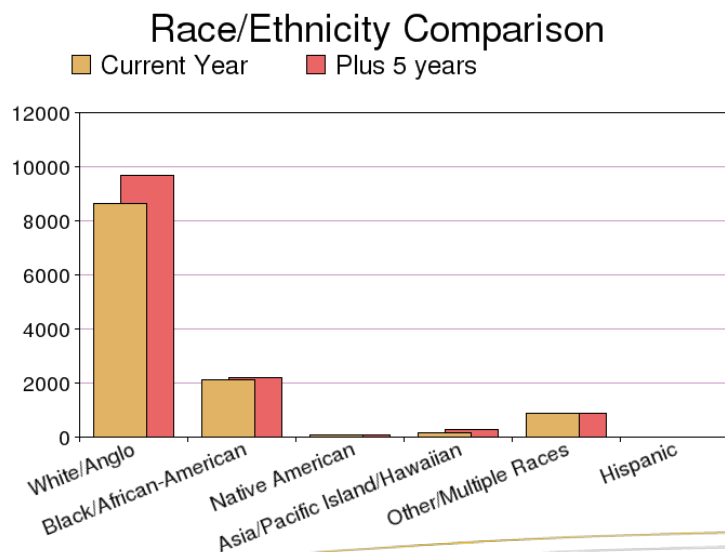
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	72.7%	73.9%	101.65
Black, African-American	17.9%	16.81%	93.91
Native American	0.52%	0.57%	109.74
Asian	1.31%	2.01%	153.52
Pacific Island, Hawaiian	0.02%	0.02%	90.72
Other/Multiple Races	7.56%	6.7%	88.6
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	8,196	9,826	
Less than 9th Grade	8.25%	8.36%	101.3
No High School Diploma	10.74%	9.38%	87.39
High School Graduate	26.31%	28.23%	107.32
Some College, no degree	13.69%	12.38%	90.4
Associate Degree	7.59%	8.02%	105.67
College Degree	16.61%	16.65%	100.27
Graduate/Prof. degree	16.83%	16.99%	100.95



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	6.07%	5.84%	96.22
\$10,000 to \$19,999	11.88%	11.76%	99.03
\$20,000 to \$29,999	10.6%	10.3%	97.2
\$30,000 to \$49,999	22.95%	21.05%	91.71
\$50,000 to \$59,999	8.72%	8.26%	94.62
\$60,000 to \$69,999	6.38%	6.54%	102.63
\$70,000 to \$79,999	6.16%	6.27%	95.87
\$80,000 to \$89,999	5.09%	5.26%	96.89
\$90,000 to \$99,999	3.61%	3.63%	100.58
\$100,000 to \$249,999	5.68%	6.46%	113.76
\$125,000 to \$149,999	2.39%	2.54%	106.07
\$150,000 to \$199,999	1.83%	2.06%	112.93
\$200,000 to \$249,999	0.94%	0.93%	99.27
\$250,000 or more	7.66%	8.88%	115.88
Median Household	50,384	52,659	104.52
Average Household	91,255	104,770	114.81
Per Capita Household	35,457	38,917	109.76
Family/Non-Family Household Income			
Median Family Income	58,398	62,054	106.26
Average Family Income	104,315	120,730	115.74
Median Non-Family Income	33,470	33,191	99.17
Average Non-Family Income	45,818	44,820	97.82



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	73.17%	75.27%	102.87
Families with Children	38.75	39.17	101.09
Families without Children	34.42	38.51	111.89
Non-Family Households			
% Non-Family Households	26.83%	24.73%	92.17
Non-Families with Children	0.39	0.31	92.17
Non-Families without Children	26.44	24.42	92.36
Housing Units			
Total Housing Units	5,164	5,446	105.46%
Vacant percent	11%	11.04%	100.33
Owned percent	62.84%	62.72%	99.82
Rented Percent	26.16%	26.24%	100.3
Households by Size			
Avg household size	2.48	2.60	104.84%
Avg family hh size	2.96	3.08	104.05%
Avg non-family hh size	1.18	1.16	98.31%
Households By Count of Persons			
One	1,083	1,087	100.37%
Two	1,580	1,493	94.49%
Three or Four	1,573	1,784	113.41%
Five+	361	483	133.8%

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	421	1,069	10,178
Northern Europe	19	92	612
Western Europe	37	33	463
Southern Europe	3	23	283
Eastern Europe	9	46	489
Other Europe	0	0	0
Eastern Asia	24	195	1,980
So. Central Asia	13	42	573
SE Asia	26	25	518
Western Asia	0	7	143
Other Asia	5	2	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	6	10	189
Middle Africa	0	0	0
Northern Africa	0	0	163
Southern Africa	0	1	68
Western Africa	0	2	190
Other Africa	0	4	15
Oceania	0	8	54
Caribbean	0	17	163
Central Amer.	231	376	3,364
South America	5	55	423
North America	43	131	488
Born at sea	0	0	0

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	8,608	19,194	67,004
Spanish	419	861	5,454
Other Indo-Euro language	96	366	2,719
French (incl. Patois, Cajun)	25	88	708
French Creole	0	0	0
Italian	14	5	183
Portuguese	0	71	164
German	17	72	450
Yiddish	0	0	5
Other West Germanic	7	1	96
A Scandinavian Language	0	10	73
Greek	3	13	29
Russian	0	25	240
Polish	8	7	79
Serbo-Croatian	0	7	57
Other Slavic Language	0	0	18
Armenian	11	1	12
Persian	6	6	76
Gujarathi	0	4	83
Hindi	0	7	105
Urdu	0	18	101

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	5	13	67
Asian/PI languages	0	0	0
Chinese	15	120	1,516
Japanese	23	47	433
Korean	2	42	355
Mon-Khmer, Cambodian	0	0	61
Miao, Hmong	0	0	0
Thai	0	0	50
Laotian	0	0	6
Vietnamese	0	3	156
Other Asian	12	5	198
Tagalog	0	53	79
Other Pacific Is	0	0	13
Other languages	16	12	764
Navajo	0	0	0
Other Native N. American	0	0	6
Hungarian	0	5	30
Arabic	7	0	304
Hebrew	0	0	64
African languages	9	7	317
Other unspecified	0	0	43

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	7,185	16,889	67,190
Arab	5	7	285
Armenian	7	7	56
Austrian	3	31	125
British	39	250	857
Canadian	41	75	274
Croatian	0	9	45
Czech	0	21	100
Czechoslovak	0	3	56
Danish	3	25	170
Dutch	90	211	686
English	798	2,011	8,389
European	106	327	1,384
Finnish	0	0	100
French (not Basque)	133	320	1,027
French Canadian	25	99	385
German	590	1,800	6,417
Greek	11	46	351
Hungarian	11	47	229
Iranian	0	4	82

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	586	1,393	5,358
Italian	205	618	2,444
Lithuanian	6	40	173
Norwegian	86	143	388
Polish	109	289	1,247
Portuguese	9	40	185
Romanian	9	28	128
Russian	89	205	754
Scandinavian	5	31	101
Scotch-Irish	334	720	2,290
Scottish	280	705	1,817
Slovak	18	15	69
Subsaharan African	46	282	1,254
Swedish	32	142	567
Swiss	11	44	214
Ukrainian	15	28	175
US/American	1,335	2,109	6,126
Welsh	39	88	391
West Indian	7	25	183
Yugoslavian	2	5	59
Other	2,100	4,646	22,248

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Using the Demographic Indicators

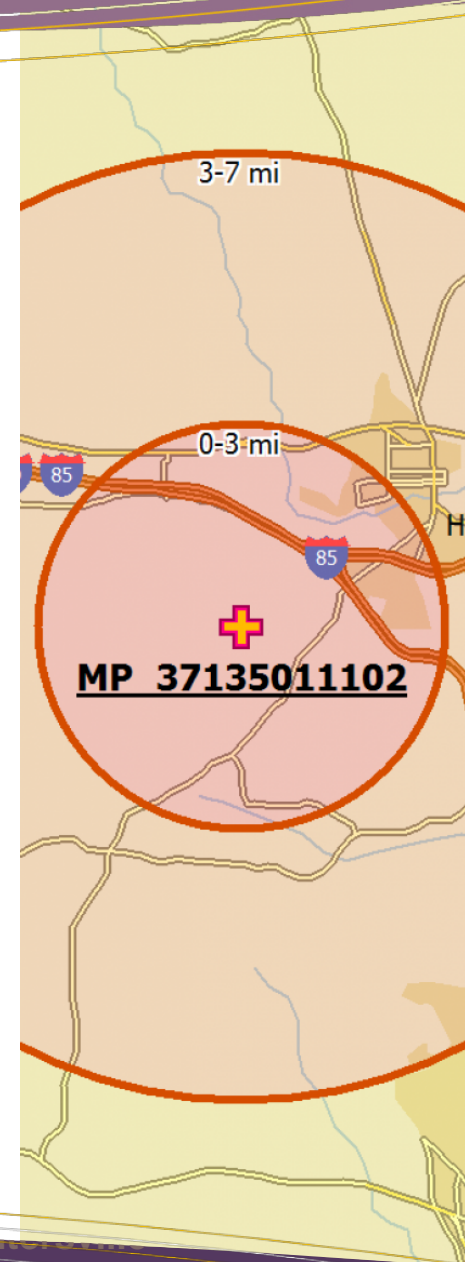
Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	4,596	100%	3,357	100%
AFFLUENT SUBURBIA	165	3.59%	115	3.43%
America's Wealthiest	0	0%	0	0%
Dream Weavers	18	0.39%	13	0.39%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	147	3.2%	102	3.04%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	767	16.69%	534	15.91%
Status Conscious Consumers	2	0.04%	1	0.03%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	527	11.47%	354	10.55%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	238	5.18%	179	5.33%
SM TOWN SUCCESS	914	19.89%	778	23.18%
Successful Urban Sprawl	73	1.59%	179	5.33%
2nd City Homebodies	816	17.75%	52	1.55%
Prime Middle America	0	0%	531	15.82%
Urban Optimists	25	0.54%	0	0%
Family Convenience	0	0%	16	0.48%
Mid-Market Enterprise	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,596	100%	3,357	100%
BLUE COLLAR BACKBONE	44	0.96%	29	0.86%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	7	0.15%	4	0.12%
Lower Income Essentials	5	0.11%	3	0.09%
Small Town Endeavors	32	0.7%	22	0.66%
AMER. DIVERSITY	165	3.59%	110	3.28%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	11	0.24%	7	0.21%
Professional Urbanites	0	0%	0	0%
Urban Advancement	117	2.55%	79	2.35%
Amer. Great Outdoors	37	0.81%	24	0.71%
Mature America	0	0%	0	0%
METRO FRINGE	994	21.63%	680	20.26%
Steadfast Conservative	864	18.8%	592	17.63%
Moderate Conventionalists	87	1.89%	58	1.73%
Southern Blues	4	0.09%	3	0.09%
Urban Grit	0	0%	0	0%
Grass-Roots Living	39	0.85%	27	0.8%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	4,596	100%	3,357	100%
REMOTE AMERICA	176	3.83%	103	3.07%
Hardy Rural Fam.	2	0.04%	1	0.03%
Rural Southern Living	174	3.79%	102	3.04%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,019	22.17%	744	22.16%
Young Cosmopolitans	18	0.39%	14	0.42%
Minority Metro Communities	481	10.47%	356	10.6%
Stable Careers	479	10.42%	346	10.31%
Aspiring Hispania	41	0.89%	28	0.83%
RURAL VILLAGES & FARMS	43	0.94%	56	1.67%
Aspiring Hispania	19	0.41%	28	0.83%
Industrious Country Living	0	0%	13	0.39%
America's Farmland	9	0.2%	0	0%
Comfy Country Living	15	0.33%	6	0.18%
Small Town Connections	0	0%	9	0.27%
Hinterland Fam.	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,596	100%	3,357	100%
STRUGGLING SOCIETIES	261	5.68%	174	5.18%
Rugged Southern Style	32	0.7%	19	0.57%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	229	4.98%	155	4.62%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	49	1.07%	34	1.01%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	38	0.83%	27	0.8%
Urban Diversity	0	0%	0	0%
New Generation Activists	11	0.24%	7	0.21%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%



Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

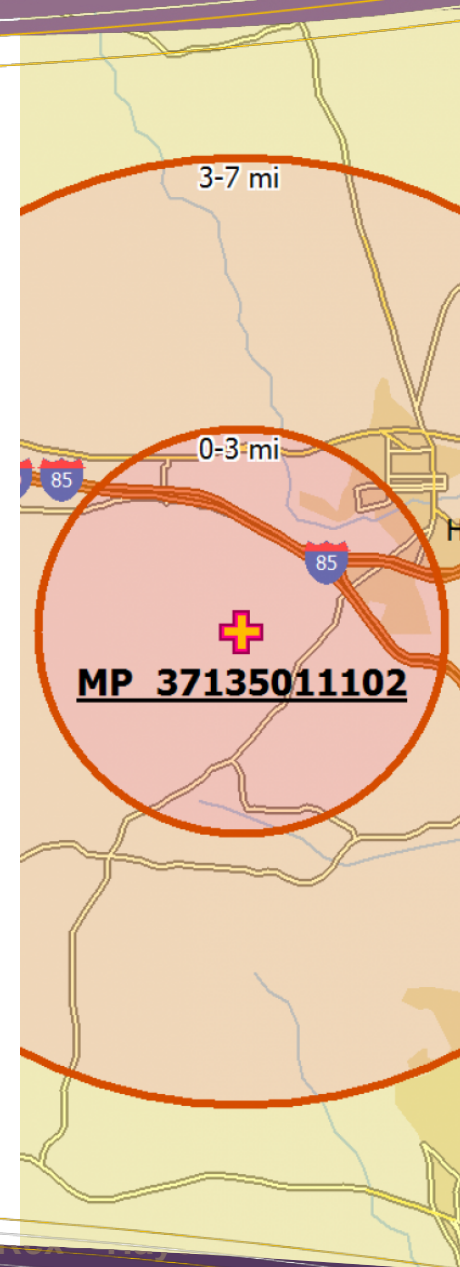
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	78%	82%	81%
Use Comp. for Internet/E-mail	62%	66%	66%
Internet Use: E-Mail	51%	56%	57%
Use Comp. for Comp. Games	40%	43%	41%
Use Comp. for Word Processing	40%	45%	45%
Use Comp. for Shopping	37%	40%	40%
Use Comp. for Digital Camera	34%	37%	37%
Photo Editing			
Use Comp. for Education	34%	36%	34%
Use Comp. for Banking	34%	36%	37%
HH Owns DVD Player	29%	32%	32%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	29%	32%	34%
Internet Use: Banking	28%	30%	32%
Use Comp. for News/Info./Data	23%	27%	28%
Service			
PC-Network-HH Has One	19%	23%	23%
Use Comp. for Personal Financial	14%	17%	19%
Mngmnt			
Use Comp. for Accounting	14%	17%	18%
Internet Use: Shopping: Gathered	13%	16%	17%
Info. for Shopping			
Internet Use: Shopping: Made A	12%	14%	15%
Purchase			
Internet Use: Research/ Education	12%	14%	15%
Internet Use: Read Magazines/	11%	13%	14%
Newspapers			

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	68%	69%	70%
Dining Out (Not Fast Food)	59%	62%	62%
Reading Books	54%	56%	58%
Card Games	41%	42%	42%
Go To A Beach/Lake	37%	40%	41%
Cooking for Fun	36%	37%	39%
Board Games	33%	34%	33%
Gardening	32%	35%	33%
Going To	21%	21%	23%
Bars/Nightclubs/Dancing			
Visit Museum	20%	24%	25%

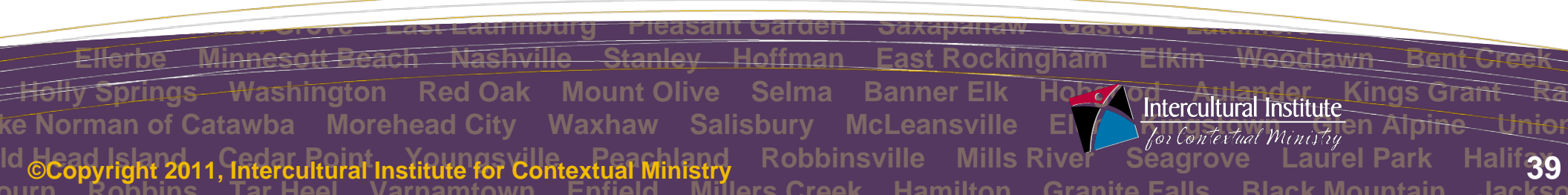
BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	68%	68%	67%
Gen./Fam. Practitioner	41%	41%	40%
Dentist	28%	31%	32%
Backache	21%	21%	21%
Eye Dr.	21%	22%	22%
Hypertension/High Blood Pressure	20%	19%	18%
None Of These	20%	20%	21%
High Cholesterol	18%	19%	18%
Any Arthritis	15%	14%	14%
Acid Reflux Disease (GERD)	15%	14%	13%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	28.66%	31.23%	33.72%
Live Theater	20.52%	24.37%	26.27%
Live Theater Most Often	16.75%	20%	21.22%
Rock/Pop Concerts Most Often	15.87%	17.31%	19.04%
Comedy Club	10.66%	10.47%	10.71%
Dance Performance	8.25%	9.16%	10.65%
Movies: Comedy	40.97%	42.38%	42.3%
Movies: Action/Adventure	39.08%	40.37%	40.46%
Movies: Fam.	20.74%	21.03%	20.2%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Drama	20.66%	22.58%	24.33%
Movies: Romantic Comedy	20.33%	22.01%	22.6%
Movies: Mystery	16.4%	17.18%	18.61%
MLB Baseball Reg. Season	8.37%	9.75%	10.56%
NFL Football Reg. Season	7.63%	8.39%	8.59%
College Football Reg. Season	6.18%	7.67%	8.2%
NBA Basketball Reg. Season	4.15%	4.61%	4.87%
College Basketball Reg. Season	4.04%	5.02%	5.91%
Auto Racing Events	3.45%	3.47%	3.38%



Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	40.91%	42.99%	43.56%
Swimming	34.22%	36.03%	35.79%
Bowling	21.5%	22.73%	21.74%
Billiards/Pool	19.32%	19.16%	20.04%
Freshwater Fishing	17.35%	16.59%	14.81%
Weight Training	16.68%	18.41%	18.94%
Basketball	14.92%	15.53%	15.3%
Jogging/Running	14.75%	16.51%	17.89%
Camping Trips	14.4%	14.84%	13.65%
Using Cardio Machine	14.34%	16.25%	16.89%
Golf	13.32%	15.93%	15.79%
Mountain/Road Biking	12.38%	13.63%	13.96%
Stationary Cycling	11.74%	13.14%	13.58%
Baseball	11.07%	11.09%	11.28%

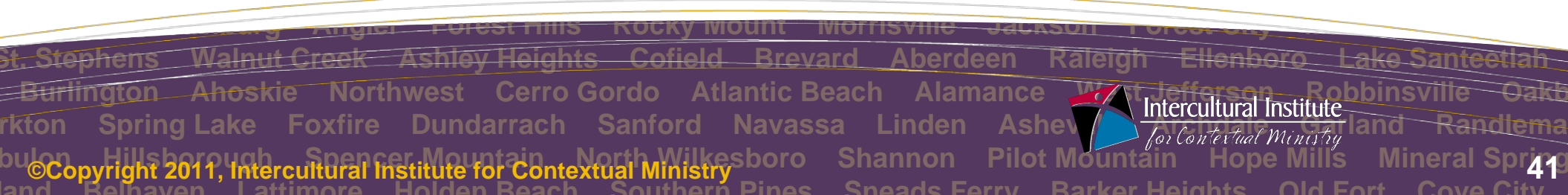
BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Backpacking/Hiking	10.38%	11.26%	11.55%
Football	10.27%	10.11%	10.06%
Aerobics	10%	11.29%	11.84%
Target Shooting	8.29%	8.29%	7.17%
Hunting	8.26%	8.18%	7.06%
Softball	8.25%	8.13%	8.09%
Volleyball	8.03%	8.42%	8.31%
Saltwater Fishing	7.86%	7.9%	7.5%
Power Boating	7.47%	8.3%	7.81%
Soccer	7.34%	7.8%	8.36%
Yoga	7.28%	7.83%	8.58%
Tennis	7.25%	8.27%	9.1%
Canoeing/Kayaking	6.78%	7.24%	6.92%
Motorcycling	6.41%	6.46%	5.82%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Horseback Riding	5.71%	5.75%	5.54%
Roller Skating	5.29%	5.38%	5.71%
Snorkeling	5.04%	5.23%	5.56%
Ice Skating	4.86%	5.48%	5.75%
Jet Skiing	4.7%	4.91%	4.9%
Downhill & X-Country Skiing	4.53%	5.53%	5.64%
Fly Fishing	4.33%	4.27%	3.94%
Archery	3.99%	4.07%	3.45%
Water Skiing	3.97%	4.47%	4.4%
Racquetball	3.82%	4.12%	4.04%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Rock Climbing	3.7%	3.7%	3.91%
Snowmobiling	3.63%	3.63%	3.43%
Hockey	3.62%	3.83%	3.77%
Snowboarding	3.51%	3.6%	3.69%
Martial Arts	3.44%	3.41%	3.45%
Skateboarding	3.21%	3.24%	2.98%
Sailing	3.03%	3.28%	3.65%
Rowing	2.95%	3.02%	2.85%
Auto Racing	2.82%	2.78%	2.84%
Surfing & Windsurfing	2.74%	2.87%	2.98%



Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

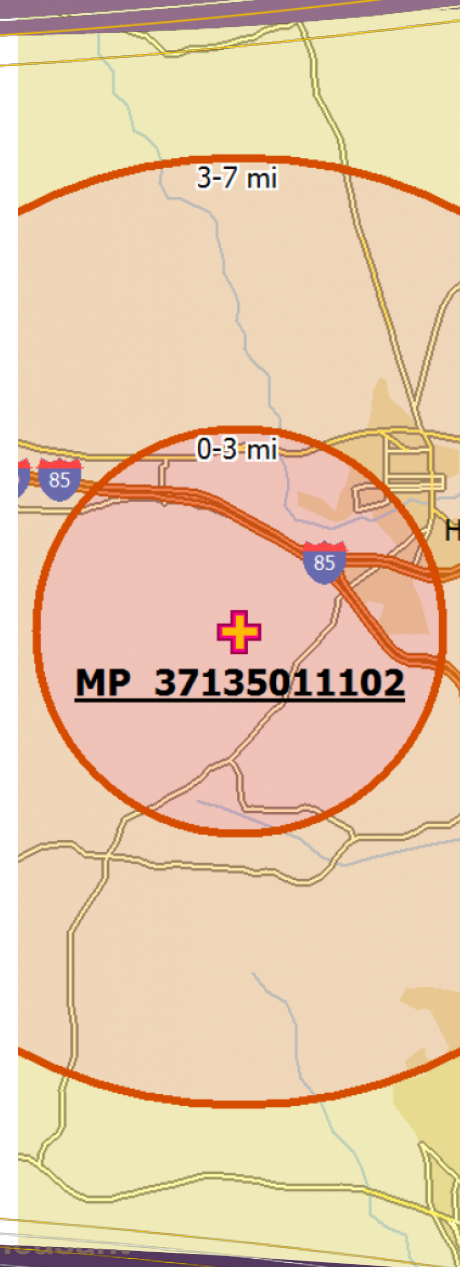
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

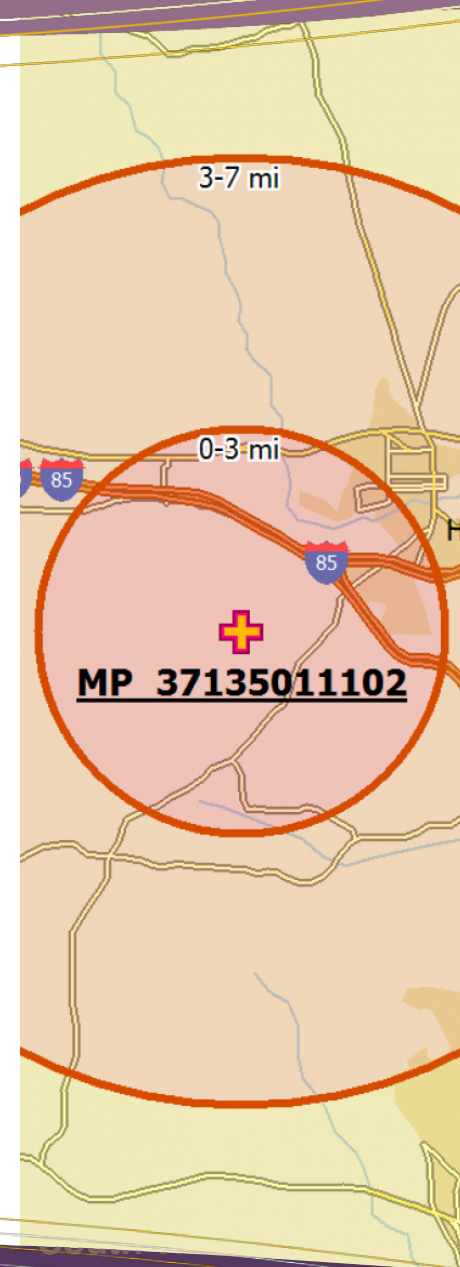
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	50%	50%	49%
Find It Difficult To Say No To My Kids	39%	39%	38%
Speak My Mind Even If It Upsets People	36%	35%	34%
Woman's Place Is In The Home	34%	34%	32%
Like Control Over People And Resources	34%	32%	31%
Prefer To Have Few Possessions As Possible	33%	38%	40%
Don't Judge People/Way They Live Life	29%	28%	29%
Like To Do Unconventional Things	29%	29%	26%
If Won Lottery Would Never Work Again	28%	30%	31%
Money Is Best Measure Of Success	25%	26%	25%
Friends More Important Than My Fam.	25%	27%	28%
Too Much Sponsorship In Arts/Sports	23%	22%	21%

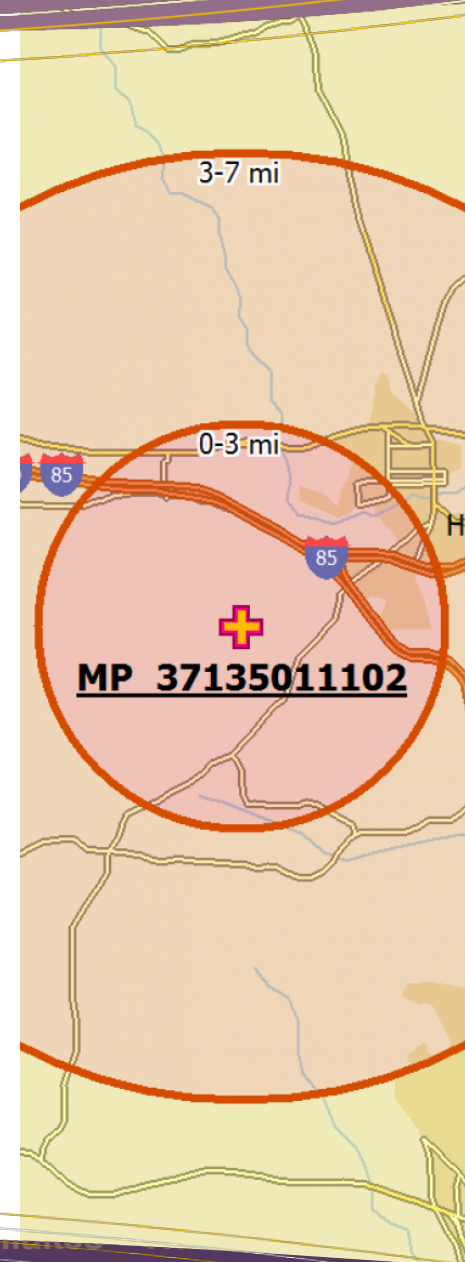
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	20%	20%	20%
Marijuana Should Be Legalized	20%	21%	21%
I Am A Workaholic	19%	18%	19%
Like To Pursue Challenge/Novelty/Change	18%	19%	20%
Rarely Sit Down to a Meal Together At Home	17%	17%	16%
We Should Strive for Equality for All	14%	13%	14%
Only Work Current Job for The Money	14%	13%	13%
Happy With My Standard Of Living	12%	14%	16%
On Whole People Get What They Deserve	10%	10%	11%
Indulge My Kids With The Little Extras	9%	9%	9%
Little I Can Do To Change My Life	8%	8%	7%
I Am A Perfectionist	7%	7%	7%



Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

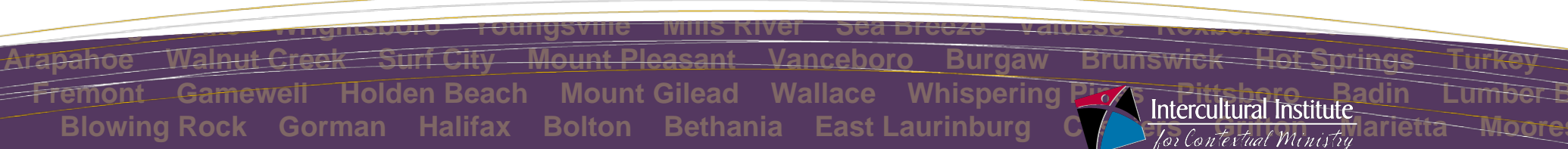


Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

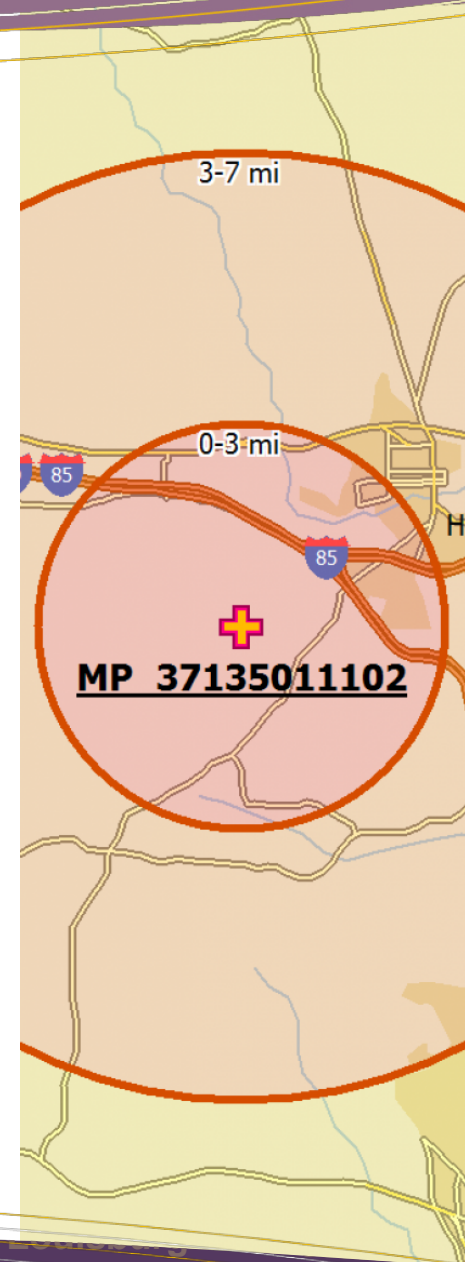
THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	64%	67%	66%
You Should Seize Opportunities In Life	58%	57%	58%
Like To Understand About Nature	38%	39%	39%
Prefer Work Part Of Team Than Alone	34%	34%	32%
Prefer To Have Few Possessions As Possible	33%	38%	40%
Important Feel Respected By My Peers	33%	33%	33%
Important To Juggle Various Tasks	31%	30%	29%
Good At Fixing Things	28%	27%	27%
Have Keen Sense Of Adventure	27%	27%	27%
People Have To Take Me As They Find Me	24%	25%	26%
Like To Just Enjoy Life	22%	23%	24%
Worried About Pollution Caused By Cars	20%	21%	23%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Consider Myself Interested In The Arts	19%	19%	19%
Real Men Don't Cry	17%	16%	17%
Looking for New Ideas To Improve Home	16%	16%	15%
Is An Important Part Of Who I Am	15%	15%	15%
Try Not To Worry About The Future	14%	14%	14%
Provide My Kids With The Little Extras	13%	11%	11%
Enjoy Spending Time With My Fam.	13%	12%	11%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Feel Very Alone In The World	5%	5%	5%
Like Spending Most Time With Fam.	5%	5%	5%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%



Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	86.42%	85.79%	83.36%
Restaurant-Visit Any			
Fam. Restaurants/Steak	83.49%	84.43%	82.55%
Houses-Visit Any			
McDonald's	57.71%	57.07%	55.02%
Burger King	38.13%	36.85%	34.88%
Subway	32.55%	31.57%	29.27%
Wendy's	31.64%	31.43%	29.36%
Applebee's	31.6%	32.04%	30.39%
Taco Bell	31.39%	29.39%	27.33%
Kentucky Fried Chicken (KFC)	28.98%	27.58%	25.91%
Arby's	24.14%	23.3%	21.19%
Pizza Hut	22.54%	21.25%	19.73%
Olive Garden	21.61%	22.26%	21.22%

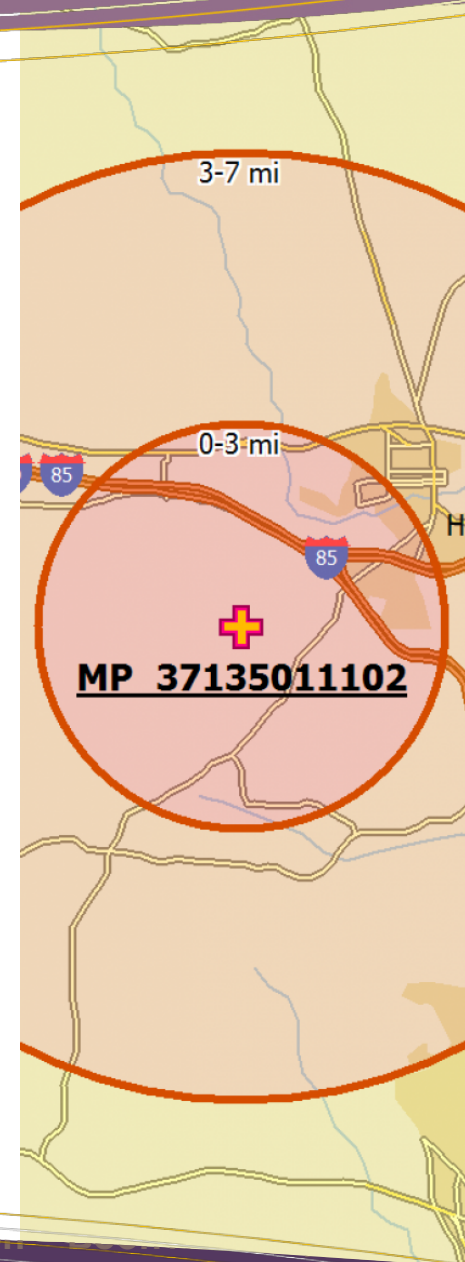
PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Dairy Queen	17.46%	16.98%	15.14%
Red Lobster	17.25%	17.42%	16.22%
Outback Steakhouse	15.93%	17.05%	16.58%
Cracker Barrel	15.44%	15.83%	14.2%
Chick-Fil-A	15.31%	15.57%	14.68%
IHOP (International House Of Pancakes)	15.26%	15.2%	15.18%
Chili's Grill and Bar	14.83%	15.4%	15.11%
Domino's Pizza	14.56%	14.21%	13.91%
Sonic	14.43%	12.75%	11.51%
TGI Friday's	12.8%	14.04%	14.25%
Denny's	12.47%	11.95%	11.68%
Starbucks	12.2%	14.58%	16.06%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

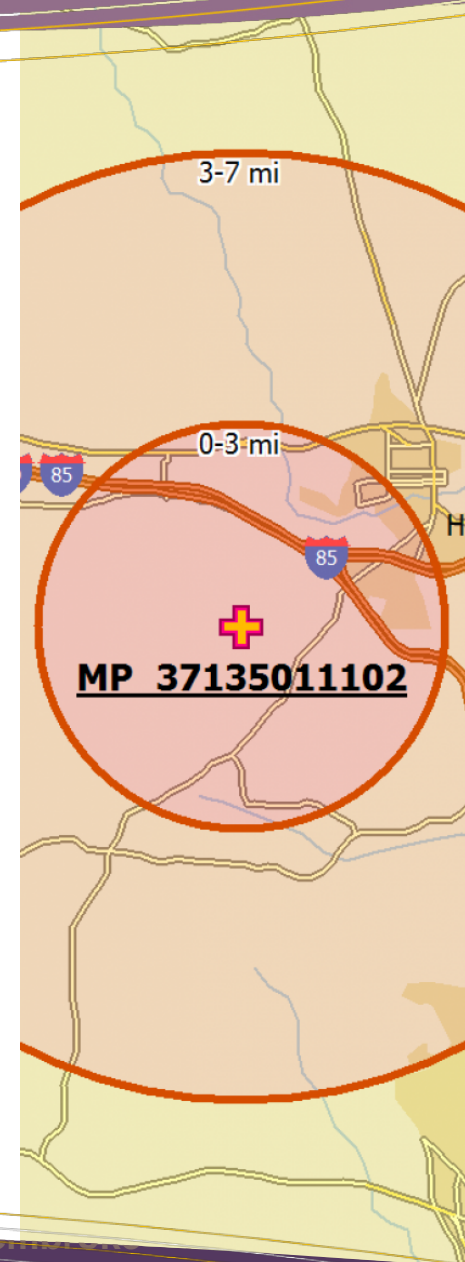
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	47.14%	50.63%	49.4%
Recycled products	35.17%	38.41%	38.88%
Worked as volunteer (non political)	16.61%	18.92%	18.75%
Engaged in fund raising	10.99%	12.37%	11.9%
Religious club member	7.87%	8.33%	7.91%
Wrote to elected offcl about publ bus	6.34%	6.92%	6.99%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Wrote to editor of mag or newspaper	5.91%	6.17%	6.16%
Union member	5.31%	5.79%	5.49%
Took active part in local civic issue	5.23%	5.62%	5.76%
Church Board	5.2%	5.6%	5.08%
Charitable Organization	5.01%	5.87%	6.16%
Fraternal order member	4.57%	4.91%	4.73%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	17.63%	19.3%	20.15%
Children's Books	13.24%	13.98%	13.99%
Mystery	11.81%	12.54%	13.07%
Cookbooks	10.83%	11.34%	11.49%
Religious (not Bibles)	9.39%	9.43%	9.1%
History	7.1%	7.62%	8.15%
Romance	6.91%	7.08%	6.88%
Personal/Business	6.76%	7.68%	8.01%
Self-help			
Biography	6.68%	7.66%	8.05%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	68.77%	70.98%	70.12%
Gen. Editorial	47.19%	48.66%	49.2%
Womens	42.78%	43.62%	43.69%
Service	35.23%	36.83%	36.42%
Mens	19.91%	19.43%	19.87%
Business/Finance	18.18%	21.38%	21.93%
Sports	15.48%	16.12%	16.66%
Parenthood	14.15%	13.73%	13.22%
Health	13.61%	13.74%	13.47%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	55.01%	56.96%	56.83%
Classified	33.1%	31.72%	31.23%
Sport	31.72%	33.21%	33.43%
Editorial Page	30.27%	31.55%	31.33%
Business/Finance	28.87%	32.08%	32.65%
Comics	27.31%	27.4%	27.3%
Movie Listings & Reviews	25.46%	26.98%	27.73%
Food/Cooking	24.88%	26.55%	26.87%
TV/Radio Listings	23.68%	24.45%	24.16%
Home/Gardening	20.66%	22.91%	22.63%
Travel	19.14%	21.7%	22.36%
Science/Technology	17.42%	19.36%	19.7%
Fashion	14.53%	15.64%	15.77%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Country	20.72%	18.89%	17.16%
CHR Contemp Hit Radio	19.03%	18.34%	18.77%
Adult Contemporary	17.93%	18.07%	18.33%
Urban Contemporary	16.75%	16.22%	16.07%
Rock	13.14%	12.74%	11.99%
News/Talk	11.92%	13.98%	14.28%
Oldies	11.08%	11.69%	11.64%
Classic Rock	9.92%	10.26%	10.33%
Alternative	9.77%	10.61%	11.6%
Variety	8.72%	9.38%	9.94%
Soft Contemporary	6.82%	7.55%	7.58%
Religious	6.58%	6.87%	6.25%
Jazz	6.01%	7.03%	6.77%
All News	5.59%	7.54%	7.9%
Classic Hits	4.87%	4.5%	4.23%
All Talk	4.51%	4.92%	5.02%
Sports	3.72%	4.79%	5.09%
Gospel	3.55%	3.3%	2.88%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	64.4%	66.55%	65.91%
Satellite Dish	52.15%	55.89%	53.36%
Soapnet	51.83%	52.59%	52.2%
Other Video-On-Demand	41.99%	41.16%	40.25%
Sci-Fi Channel	37.08%	37.97%	36.78%
MSNBC	33.93%	34.44%	33.45%
Adult Pay Per View TV	33.06%	35.3%	32.01%
Comedy Central	31.83%	36.06%	39.14%
Nickelodeon	29.7%	29.53%	28.14%
TV Info From Sunday TV Magazine	29.45%	30.99%	30.31%
Subscribe Digital Cable	27.57%	30.48%	29.38%
Adult Swim	27.04%	27.92%	27.79%

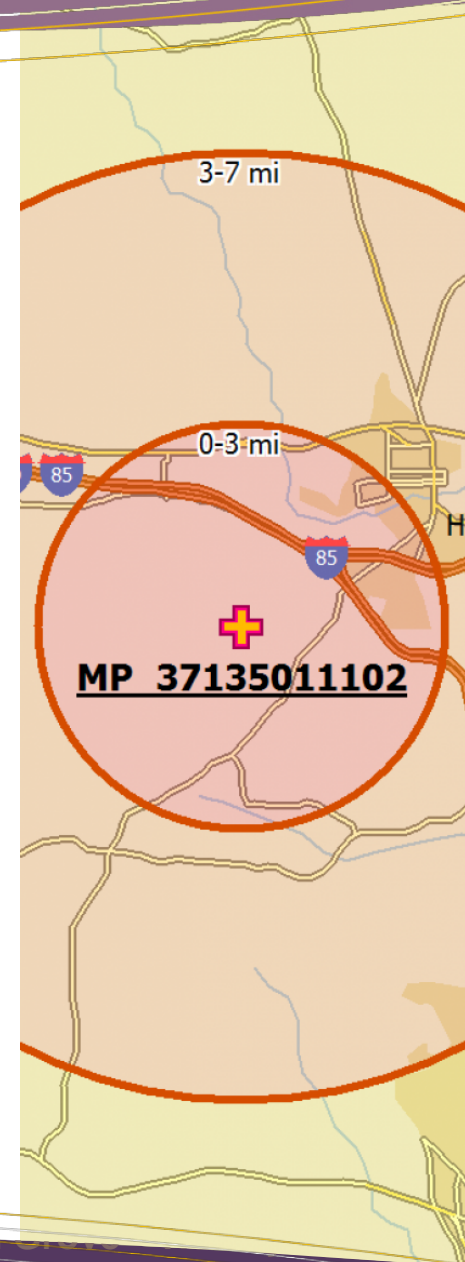
MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
TV Info From Newspapers	26.88%	27.47%	26.76%
Nick At Nite	26.2%	26.34%	25.62%
TCM (Turner Classic Movies)	25.9%	26.76%	26.86%
Hallmark Channel	25.81%	28.03%	28.4%
USA Network	24.85%	26.08%	25.67%
ABC Fam.	24.79%	27.54%	29.9%
TV Info From Monthly Cable Guide	24.64%	24.76%	24.53%
The Golf Channel	24.34%	26.28%	26.35%
BET (Black Entertainment TV)	23.68%	25.09%	26.55%
ESPN2	22.85%	25.26%	27.29%
Lifetime	22.38%	22.88%	22.3%
Video-On-Demand Movies	22.29%	24.94%	25.19%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	20.17%	21.68%	22.52%
Medium Users (4-6)	10.7%	11.35%	11.32%
Light Users (1-3)	20.61%	21.11%	21.21%
Quintiles (20%)			
Newspaper I (Heavy)	1.99%	1.44%	1.15%
Newspaper II	1.63%	1.57%	1.62%
Newspaper III	1.81%	2.03%	2.32%
Newspaper IV	0.8%	0.58%	0.52%
Newspaper V (Light)	0.93%	1%	1.05%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	19.63%	19.16%	19.55%
Magazines II	9.33%	8.8%	8.99%
Magazines III	9.96%	9.91%	9.97%
Magazines IV	11.53%	11.18%	10.74%
Magazines V (Light)	0.76%	0.78%	0.68%
Outdoor I (Heavy)	7.64%	7.46%	7.83%
Outdoor II	2.73%	2.81%	2.79%
Outdoor III	3.64%	3.51%	3.27%
Outdoor IV	16.17%	15.76%	15.45%
Outdoor V (Light)	25.22%	24.78%	23.93%
Yellow Pages I (Heavy)	15.49%	14.93%	14.19%
Yellow Pages II	6.58%	6.64%	6.75%
Yellow Pages III	6.53%	6.19%	6.18%
Yellow Pages IV	23.94%	21.6%	21.25%
Yellow Pages V (Light)	3.79%	3.28%	3.2%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.92%	2.95%	3.21%
Drive Time III (Medium)	0.71%	0.64%	0.67%
Radio IV & V (Light)	2.27%	2.39%	2.21%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	9.35%	9.01%	8.97%
Radio III (Medium)	4.86%	4.86%	4.84%
Radio IV & V (Light)	3.7%	3.46%	3.43%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	14.24%	15.28%	16.28%
Cable III (Medium)	4.44%	4.09%	4.16%
Cable IV & V (Light)	34.47%	33.06%	33.14%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.63%	3.69%	4.11%
Prime Time III (Medium)	2.03%	1.88%	1.95%
Prime Time IV & V (Light)	10.07%	8.66%	9.22%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	39.56%	40.39%	41.25%
Fringe III (Medium)	52.41%	51.42%	50.27%
Fringe IV (Light)	56.48%	55.71%	54.63%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	13.59%	12.81%	12.18%
All Day III (Medium)	23.8%	23.48%	22.92%
All Day IV (Light)	14.25%	14.41%	14.95%

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.56%	12.96%	12.57%
6:00am - 10:00am	14.98%	18.23%	20.72%
10:00am - 3:00pm	7.01%	7.35%	8.62%
3:00pm - 7:00pm	13.97%	13.53%	13.67%
7:00pm - Midnight	13.25%	14.94%	15.37%
Midnight - 6:00am	5.81%	5.98%	6.49%
Weekend Radio			
Listeners			
Dayparts [summary]	15.42%	15.58%	14.68%
6:00am - 10:00am	4.08%	4.69%	5.07%
10:00am-3:00pm	4.94%	6.35%	7.69%
3:00pm - 7:00pm	7.15%	7.18%	7.05%
7:00pm - Midnight	9.83%	10.27%	10%
Midnight - 6:00am	11.16%	11.98%	12.84%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	8.49%	9.39%	9.65%
Saturday: 8:00-11:00pm	8.19%	8.51%	8.1%
Sunday: 7:00-11:00pm	10.11%	10.3%	10.48%
9:00am-1:00pm	26.2%	26.34%	25.62%
9:00am-4:00pm	30.03%	30.26%	29.54%
4:00pm-7:00pm	30.74%	32.16%	31.72%
11:00pm-1:00am	41.66%	42.19%	41.45%
AVG Prime time	2.91%	3.38%	3.65%
Mon-Sun			

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	17.58%	18.12%	19.33%
7-9am	22.85%	25.26%	27.29%
9am-12noon	22.09%	22.18%	20.97%
12noon-4pm	7.93%	8.08%	8.57%
4-6pm	49.77%	54.01%	54.31%
6-7pm	18.5%	18.91%	18.88%
7-7:30pm	1.7%	1.86%	1.96%
7:30-8pm	11.1%	10.87%	10.93%
8-11pm	8.49%	9.39%	9.65%
11pm-12am	33.93%	34.44%	33.45%
11pm-1am	41.66%	42.19%	41.45%
1-6am	31.88%	34.03%	35.45%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	19%	20.22%	21.1%
Sat: 10am-1pm	7.46%	8.38%	8.56%
Sat: 1-4pm	26.27%	26.4%	25.91%
Sat: 4-6pm	7.42%	7.35%	7.38%
Sat: 6-7pm	1.94%	2.52%	2.3%
Sat: 7-8pm	0.95%	1.26%	1.26%
Sat: 8-11pm	8.19%	8.51%	8.1%
Sat: 11pm-1am	5.25%	5.57%	5.71%
Sat: 1am-7pm	24.85%	26.08%	25.67%
Sun: 7-10am	2.26%	2.38%	2.18%
Sun: 10am-1pm	6.77%	7.17%	6.42%
Sun: 1-4pm	6.6%	6.69%	6.97%
Sun: 4-7pm	13.55%	14%	13.39%
Sun: 7-11pm	10.11%	10.3%	10.48%
Sun: 11pm-1am	5.24%	5.15%	5.23%
Sun: 1-7am	22.02%	23.09%	22.53%

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

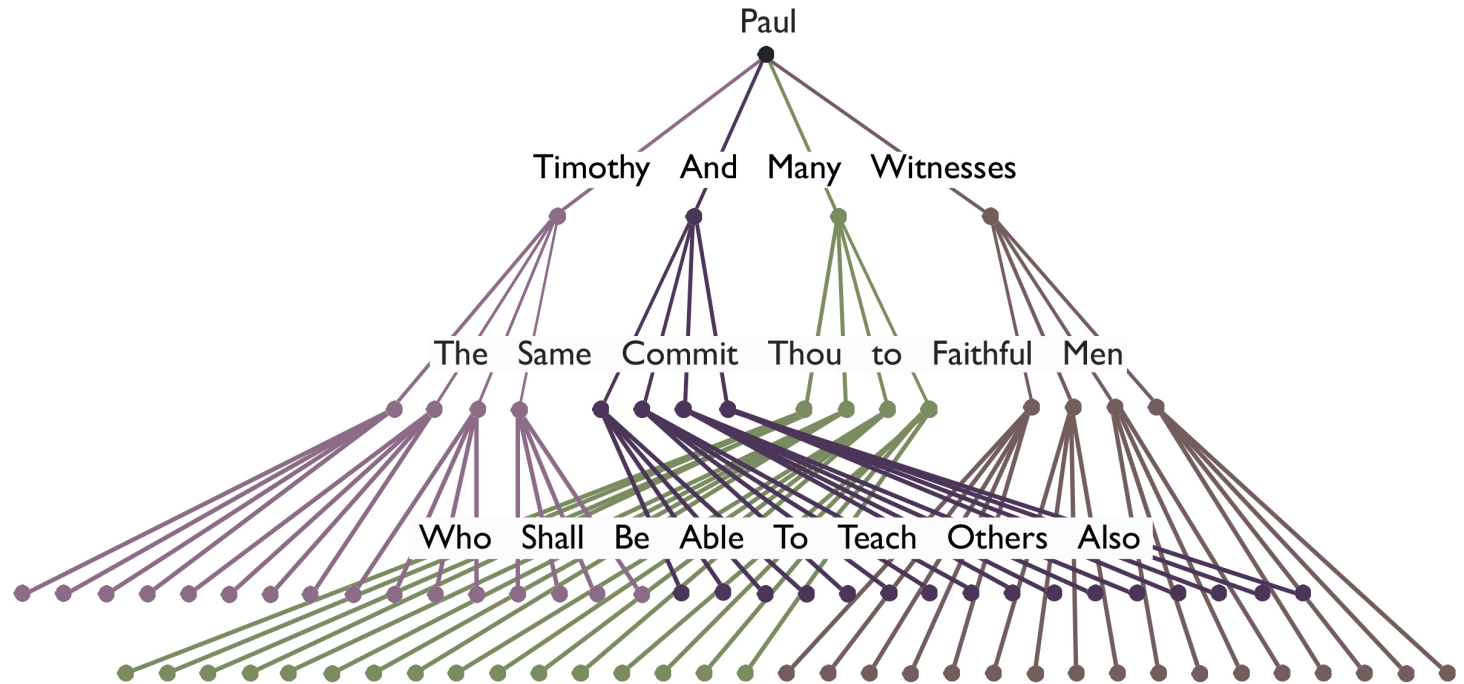
1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*



Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

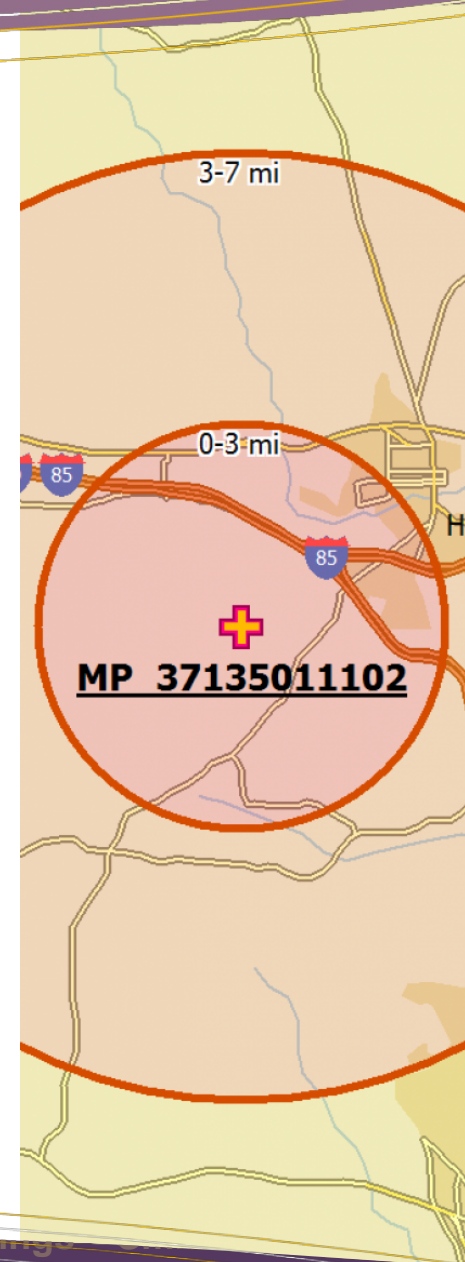


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Butner Wilkesboro Mocksville Belhaven Sunset Beach Eastover Roanoke Rapids Long View Oakboro
Lillington Shallotte Morganton Dallas Elkin Bethel Warsaw Godwin Rockfish Pink Hill Ha
Morrisville Cashiers Bethania Brevard McFarlan Durham Garysburg Springford Hookerton P
Lewisville Canton Edenton Stanley Fletcher Tarboro Pleasant Garden Clarkton Sharpsburg Pow
Fairview Millers Creek Polkton Chocowinity Sugar Mountain Mountain Home Clyde Wanchese Elle

Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Cross Roads - Hillsborough	3216 Orange Grove Rd Hillsborough, NC 27278	1.35 mi	86	Plateauing
2	West Hill - Hillsborough	209 Jones Ave Hillsborough, NC 27278	1.67 mi	0	Insufficient Data
3	Hillsborough First - Hillsborough	201 W King St Hillsborough, NC 27278	2.00 mi	173	Plateauing
4	Fairview - Hillsborough	600 Cornelius St Hillsborough, NC 27278	2.67 mi	169	Plateauing
5	Lawrence Road - Hillsborough	1901 Lawrence Rd Hillsborough, NC 27278	2.86 mi	123	Insufficient Data
6	Mars Hill - Hillsborough	1418 NC Highway 57 Hillsborough, NC 27278	3.24 mi	89	Declining
7	Cane Creek - Hil	6901 Orange Grove Rd Hillsborough, NC 27278	3.24 mi	103	Plateauing
8	Agape Reconciliation Church	314 Sylvan Way Chapel Hill, NC 27516	6.81 mi	0	Insufficient Data
9	Calvander Crossing Church - Durham	320 Dairyland Rd Chapel Hill, NC 27516	7.26 mi	13	Insufficient Data
10	Mount Hermon (Y) - Durham	4511 Old NC 10 Durham, NC 27705	7.84 mi	66	Plateauing
11	Immanuel - Durham	3610 Hillandale Rd Durham, NC 27705	7.84 mi	60	Plateauing
12	Ebenezer - Hillsborough	1210 Pleasant Green Rd Hillsborough, NC 27278	7.84 mi	475	Declining
13	Mount Moriah - Durham	549 Erwin Rd Durham, NC 27707	8.05 mi	67	Declining
14	North Chapel Hill - Chapel Hill	7707 NC Highway 86 Chapel Hill, NC 27514	8.30 mi	0	Insufficient Data
15	Bethel - Chapel	9326 Bethel Hickory Grove Rd Chapel Hill, NC 27516	8.40 mi	0	Insufficient Data

APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHF AVG	IICM CGR
16	Mebane First - Mebane	301 S Third St Mebane, NC 27302	9.17 mi	369	Plateauing
17	Cresset - Durham	3707 Garrett Rd Durham, NC 27707	9.45 mi	155	Declining
18	Sunrise - Cha	1315 New Hope Trce Chapel Hill, NC 27516	9.55 mi	120	Insufficient Data
19	Chapel Hill Chinese Christian Church - Ch	100 S Columbia St Chapel Hill, NC 27514	10.07 mi	0	Insufficient Data
20	Rose of Sharon - Durham	4109 Guess Rd Durham, NC 27712	10.37 mi	184	Plateauing
21	Ephesus - Chapel Hill	2025 Ephesus Church Rd Chapel Hill, NC 27517	10.42 mi	62	Declining
22	Guess Road - Durham	3102 Guess Rd Durham, NC 27705	10.55 mi	161	Plateauing
23	Oak Grove - Mebane	5217 Oak Grove Church Rd Mebane, NC 27302	10.66 mi	120	Declining
24	Crosslink Community - Mebane	1030 Mebane Oaks Rd Mebane, NC 27302	10.66 mi	183	Insufficient Data
25	Mount Adar - Mebane	7503 N NC Highway 49 Mebane, NC 27302	10.66 mi	65	Insufficient Data
26	Faith Community - Durham	302 Lebanon Cir Durham, NC 27712	10.73 mi	70	Insufficient Data
27	Grey Stone - Durham	2601 Hillsborough Rd Durham, NC 27705	10.79 mi	567	Growing
28	Iglesia Cristiana Emanuel - Durham	2031 W Club Blvd Durham, NC 27705	11.05 mi	0	Insufficient Data
29	Journey - Durham	2031 W Club Blvd Durham, NC 27705	11.05 mi	33	Declining
30	North Durham - Durham	6036 Guess Rd Durham, NC 27712	11.13 mi	15	Declining



APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
31	C3 Christ Centered Church	6611 Guess Rd Durham, NC 27712	11.15 mi	0	Insufficient Data
32	HillSong - Chapel Hill	201 Culbreth Rd Chapel Hill, NC 27516	11.19 mi	129	Plateauing
33	Dayspring - Durham	922 9th St Durham, NC 27705	11.20 mi	124	Plateauing
34	Gospel	2504 Vesson Ave Apt A5 Durham, NC 27707	11.22 mi	0	Insufficient Data
35	Edgewood - Mebane	476 Edgewood Church Rd Mebane, NC 27302	11.23 mi	90	Plateauing
36	Antioch - Chapel Hill	1707 White Cross Rd Chapel Hill, NC 27516	11.26 mi	148	Plateauing
37	Yates - Durham	2819 Chapel Hill Rd Durham, NC 27707	11.33 mi	293	Plateauing
38	Lakewood - Durham	2100 Chapel Hill Rd Durham, NC 27707	11.38 mi	31	Declining
39	Greater Joy International Ministries	2000 Chapel Hill Rd Durham, NC 27707	11.43 mi	200	Insufficient Data
40	Ridgecrest - Durham	1104 Milton Rd Durham, NC 27712	11.88 mi	596	Declining
41	New Freedom - Durham	335 Rippling Stream Rd Durham, NC 27704	11.92 mi	10	Insufficient Data
42	Farrington Road - Chapel Hill	5936 Farrington Rd Chapel Hill, NC 27517	11.99 mi	83	Plateauing
43	Hope Valley - Durham	6900 Garrett Rd Durham, NC 27707	12.24 mi	242	Plateauing
44	Park View - Durham	2500 Acadia St Durham, NC 27704	12.57 mi	35	Declining
45	Braggtown - Durham	3218 N Roxboro St Durham, NC 27704	12.70 mi	138	Declining



6 Wateroak Court
North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

In Partnership with:



CONTACT US:

Email: cwatke@iicm.net
Office: 803-279-5828
Web: www.iicm.net
www.apept.org
www.missionalcoach.org
www.missionalcontext.org
www.missionalcorps.org
www.missionalcyclopedia.org
www.missionalzipcode.org
www.missionalpartners.org