

# MissionSite

top unreached locations



CARY, NC

CENSUS TRACT: 37183053514

REGION: Region 4: Triangle

COUNTY: Wake

SITESCAPE: Suburbscape

DENSITY PATTERN: 13



In partnership with the:



**Intercultural Institute**  
*for Contextual Ministry*



# MissionSite (TM) Table of Contents

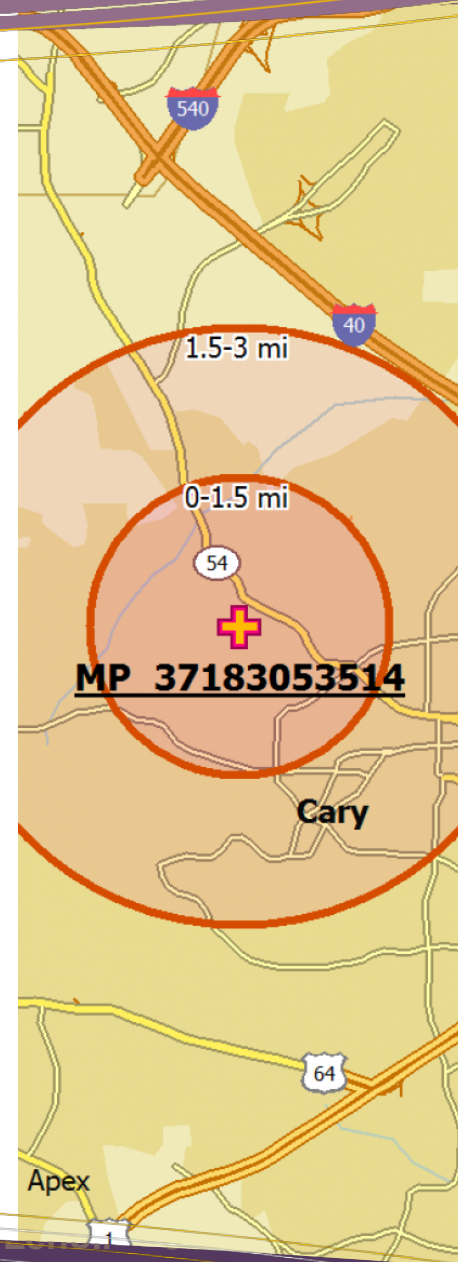
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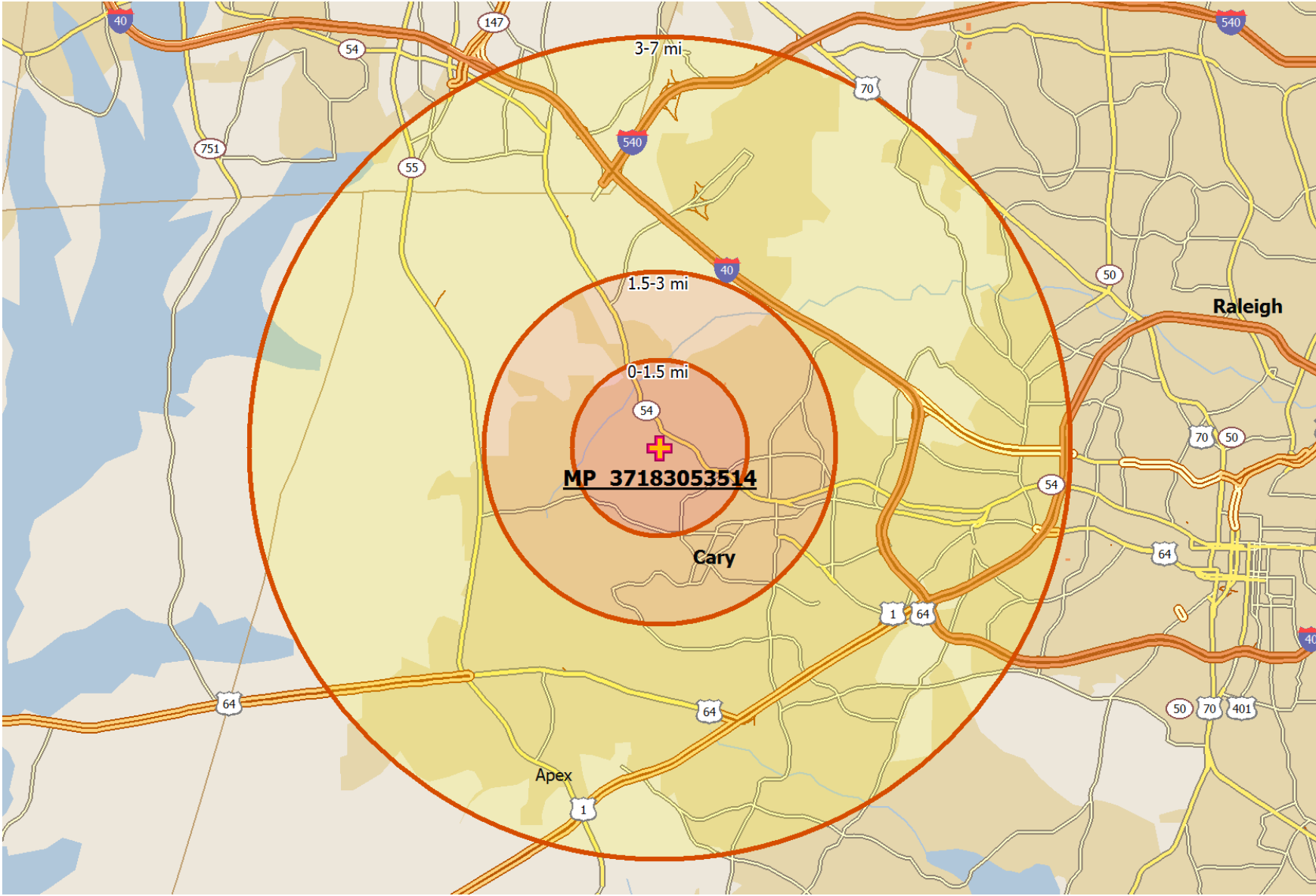
## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	3704	Region 4: Triangle
3	County Location	37183	Wake
4	Zipcode	27513	Wake
5	Sitescape Category	3	Suburbscape
6	Sitescape Group	3.3	Medium Suburbs
7	Sitescape Subgroup	3.33	Large suburbs adjacent to a small city in metro area
8	Sitescape Density Pattern	I3	100000-250000-250000



# Site Location Summary - Map of the Site Location



# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	21	Suburb: Large: Territory outside a principal city and inside an urbanized area with population of 250,000 or more.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	19,032	68,673	145,948
2010 Households	7,008	25,139	53,766
2010 Group Quarters Population	0	290	634

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	65	47	61
Language Diversity National Index	67	59	56
Foreign Born Diversity National Index	83	80	87
Ancestry Diversity National Index	84	87	72
Racial Diversity National Index	53	46	55



# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	1	True
Nonspecialized-dependent county indicator	0	False



# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	5,714	81.54%
Mainstay Communities	Established, Diverse Households	22	0.31%
Working Communities	Blue-collar, Working Families	0	0%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,270	18.12%
Urban Communities	High Density, Inner-city Neighborhoods	0	0%

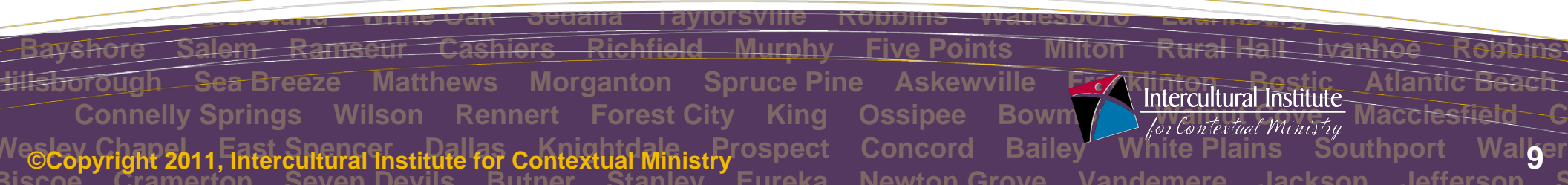


# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

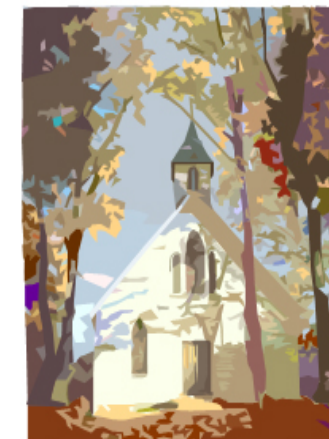
EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	241,999	5,005	2.07%
Unreached %	71.13%	71.42%	100.4
Religious But NOT Evangelical HH	59,956	1,070	1.78%
Religious But NOT Evangelical %	17.62%	15.27%	86.65
Spiritual But NOT Relig or Evang HH	40,864	983	2.4%
Spiritual But NOT Relig or Evang %	12.01%	14.02%	116.73
Not Evangelical, Not Interested HH	141,348	2,952	2.09%
Not Evangelical, Not Interested %	41.55%	42.12%	101.39



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

<b>ECCLESCAPE: CHURCHES</b>	<b>COUNTY</b>	<b>3 MILE RING</b>	<b>PERCENT &amp; INDEX</b>
Num of BCNC Churches	160	6	3.75%
Active BCNC Attenders	28,074	1,126	4.01%
Active Evangelical Households	36,953	3,484	9.43%
Active Evangelical Percent	10.86%	10.84%	99.78
Inactive Evangelical Households	61,276	5,777	9.43%
Inactive Evangelical Percent	18.01%	17.97%	99.78
# New Churches Needed	10	10	99.6%



# Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSH P AVG	IICM CGR
1	Christ Family Church - Cary	1.16 mi	0	Insufficient Data
2	Westwood - Cary	1.16 mi	317	Growing
3	Morrisville First - Morrisville	1.84 mi	108	Growing
4	Cary First - Cary	2.36 mi	588	Plateauing
5	The Bridge Community Church - Holly Sprin	2.80 mi	0	Insufficient Data
6	North Cary - Cary	2.98 mi	113	Plateauing
7	Reedy Creek - Cary	3.27 mi	51	Declining
8	Salem - Apex	3.32 mi	743	Plateauing
9	Northwest Community Church	3.33 mi	0	Insufficient Data
10	The Creek Church	3.33 mi	0	Insufficient Data
11	Good Hope - Cary	3.44 mi	317	Plateauing
12	RTP Global Mission Ch	3.45 mi	0	Insufficient Data
13	Christian Community Baptist of the Trian	4.19 mi	0	Insufficient Data
14	Ephesus - Raleigh	4.23 mi	242	Plateauing
15	Sorrells Grove - Morrisville	4.30 mi	35	Insufficient Data

	CHURCHES	DIST.	WRSH P AVG	IICM CGR
16	Concord Community	4.52 mi	0	Insufficient Data
17	Green Level - Cary	4.81 mi	196	Declining
18	Apex - Apex	5.03 mi	711	Declining
19	Apex Baptist Hispanic - Apex	5.03 mi	63	Growing
20	New Horizons Fellowship - Apex	5.45 mi	0	Insufficient Data
21	Built Upon a Rock Deliverance Ministries	5.58 mi	0	Insufficient Data
22	International Community - Raleigh	5.75 mi	0	Insufficient Data
23	Slavic	5.76 mi	0	Insufficient Data
24	The Potter's Hand Bible Church - Apex	6.04 mi	167	Insufficient Data
25	Cedar Fork - Durham	6.22 mi	34	Plateauing
26	Macedonia - Raleigh	6.26 mi	274	Declining
27	CrossWay - Apex	6.39 mi	0	Insufficient Data
28	Athens Drive - Raleigh	6.53 mi	120	Plateauing
29	Chinese Christian Fellowship - Apex	6.73 mi	0	Insufficient Data
30	Lifeline Church Durham	6.76 mi	0	Insufficient Data

# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



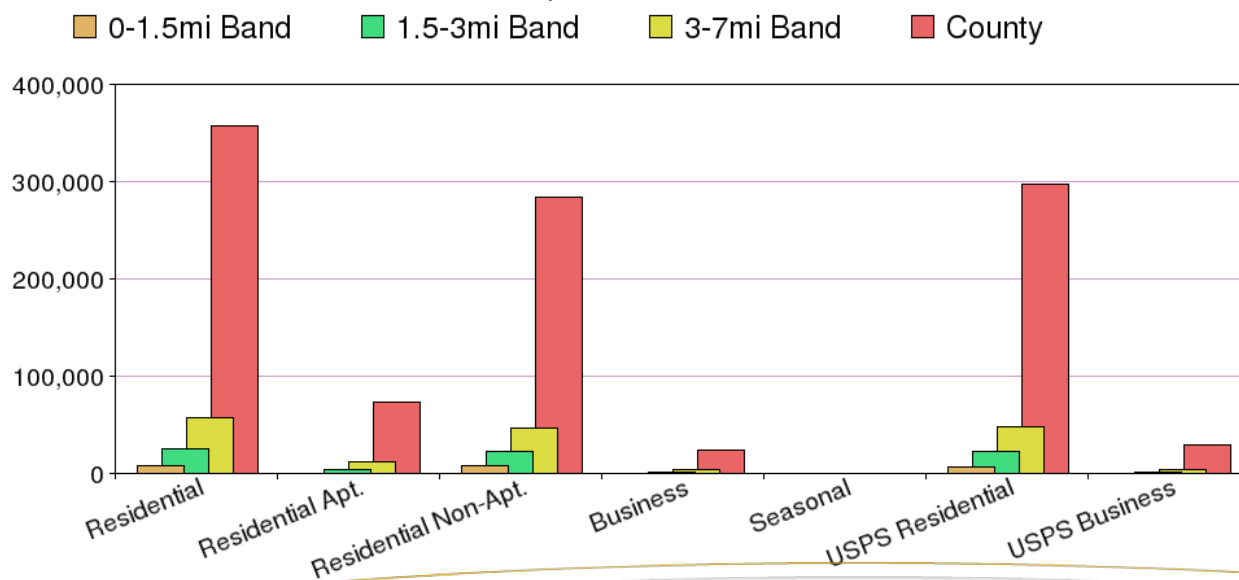
# Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	423,351	3,957	0.93%
2000 Population	627,846	14,142	2.25%
2010 Population	929,938	19,032	2.05%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	165,734	1,434	0.87%
2000 Households	242,040	5,493	2.27%
2010 Households	340,227	7,008	2.06%

Location Types in this MissionSite



Location Type	0-1.5mi Band
Residential	7,691
Residential Apt.	282
Residential Non-Apt.	7,409
Business	319
Seasonal	0
USPS Residential	6,276
USPS Business	364

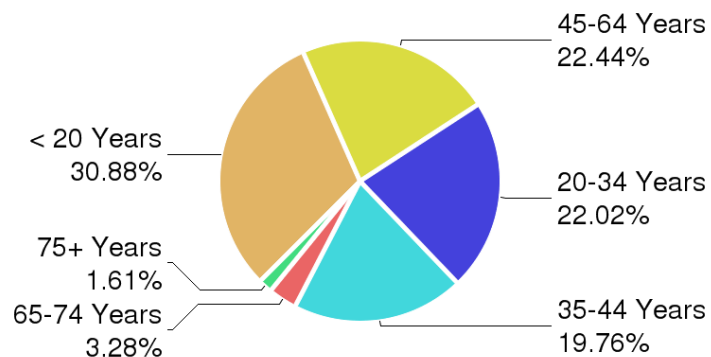
# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.99%	6.96%	116.19
4-5 Years	3.05%	3.66%	120
6-8 Years	4.59%	5.59%	121.79
9-11 Years	4.39%	4.93%	112.3
12-13 Years	2.83%	3.05%	107.77
14-17 Years	5.45%	4.71%	86.42
18-19 Years	2.64%	1.98%	75
0-5 Years	9.03%	10.62%	117.61
6-12 Years	10.39%	12.08%	116.27
13-19 Years	9.5%	8.18%	86.11
< 20 Years	28.92%	30.88%	106.78
20-34 Years	21.22%	22.02%	103.77
35-44 Years	16.2%	19.76%	121.98
45-64 Years	24.62%	22.44%	91.15
65-74 Years	5.28%	3.28%	62.12
75+ Years	3.75%	1.61%	42.93
Median Age	35	34	98.02
Median Age (Male)	34	34	99.44
Median Age (Female)	36	35	98.07

Age Group Percentages



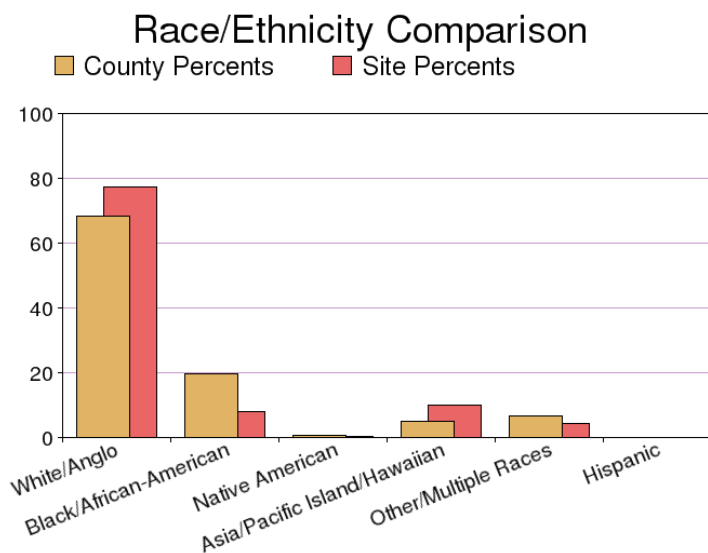


# Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	68.28%	77.17%	113.02
Black, African-American	19.55%	7.85%	40.16
Native American	0.53%	0.5%	93.51
Asian	4.76%	10.06%	211.39
Pacific Island, Hawaiian	0.1%	0.04%	41.94
Other/Multiple Races	6.78%	4.38%	64.58
Hispanic	0%	4.85%	0



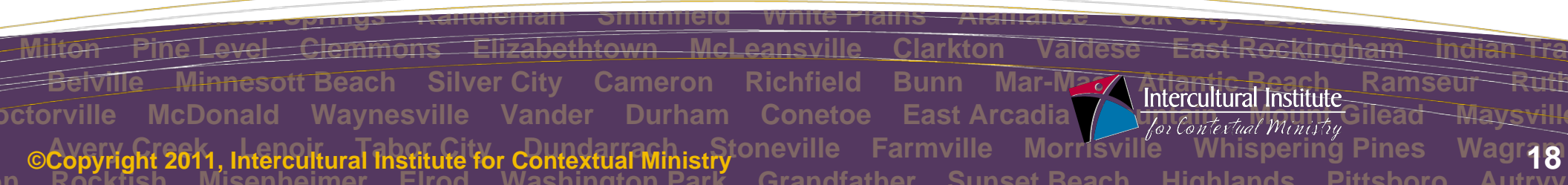
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	601,887	12,169	
Less than 9th Grade	3.75%	0.84%	447.53
No High School Diploma	4.75%	1.73%	275.2
High School Graduate	18.57%	10.16%	182.84
Some College, no degree	17.49%	13.08%	133.69
Associate Degree	8.03%	7.13%	112.6
College Degree	31.01%	40.83%	75.97
Graduate/Prof. degree	16.39%	26.24%	62.48

# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	4.22%	1.53%	45.93
\$10,000 to \$19,999	7.43%	2.94%	39.57
\$20,000 to \$29,999	8.39%	4.04%	48.12
\$30,000 to \$49,999	18.44%	12.06%	65.37
\$50,000 to \$59,999	7.86%	7.73%	98.44
\$60,000 to \$69,999	7.2%	7.81%	108.41
\$70,000 to \$79,999	6.67%	6.62%	99.24
\$80,000 to \$89,999	5.72%	5.42%	94.85
\$90,000 to \$99,999	4.5%	4.78%	106.34
\$100,000 to \$124,999	10.47%	12.17%	116.26
\$125,000 to \$149,999	6.58%	12.2%	185.33
\$150,000 to \$199,999	6.77%	11.62%	171.45
\$200,000 to \$249,999	2.34%	4.45%	190.17
\$250,000 or more	3.41%	6.64%	194.56
Median Household	64,788	94,916	146.5
Average Household	86,936	121,192	139.4
Per Capita Household	32,484	44,626	137.38
Family/Non-Family Household Income			
Median Family Income	82,410	121,615	147.57
Average Family Income	106,198	141,478	133.22
Median Non-Family Income	41,592	58,732	141.21
Average Non-Family Income	51,440	61,190	118.95



# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	64.82%	66.27%	102.23
Families with Children	35.7%	38.48%	107.81
Families without Children	29.13%	27.78%	95.39
Non-Family Households			
% Non-Family Households	35.18%	33.73%	95.9
Non-Families with Children	0.15	0.13	86.69
Non-Families without Children	35.03	33.6	95.94
Housing Units			Index
Total Housing Units	371,722	8,058	
Vacant percent	8.47%	13.02%	153.65
Owned percent	61.04%	55.55%	91.01%
Rented Percent	30.49%	31.43%	103.1
Households by Size			Index
Avg household size	2.67	2.72	101.87
Avg family hh size	3.41	3.46	101.47
Avg non-family hh size	1.31	1.26	96.18
Households By Count of Persons			Percent
One	99,248	2,015	2.03%
Two	86,994	1,724	1.98%
Three or Four	115,039	2,509	2.18%
Five+	38,946	762	1.96%

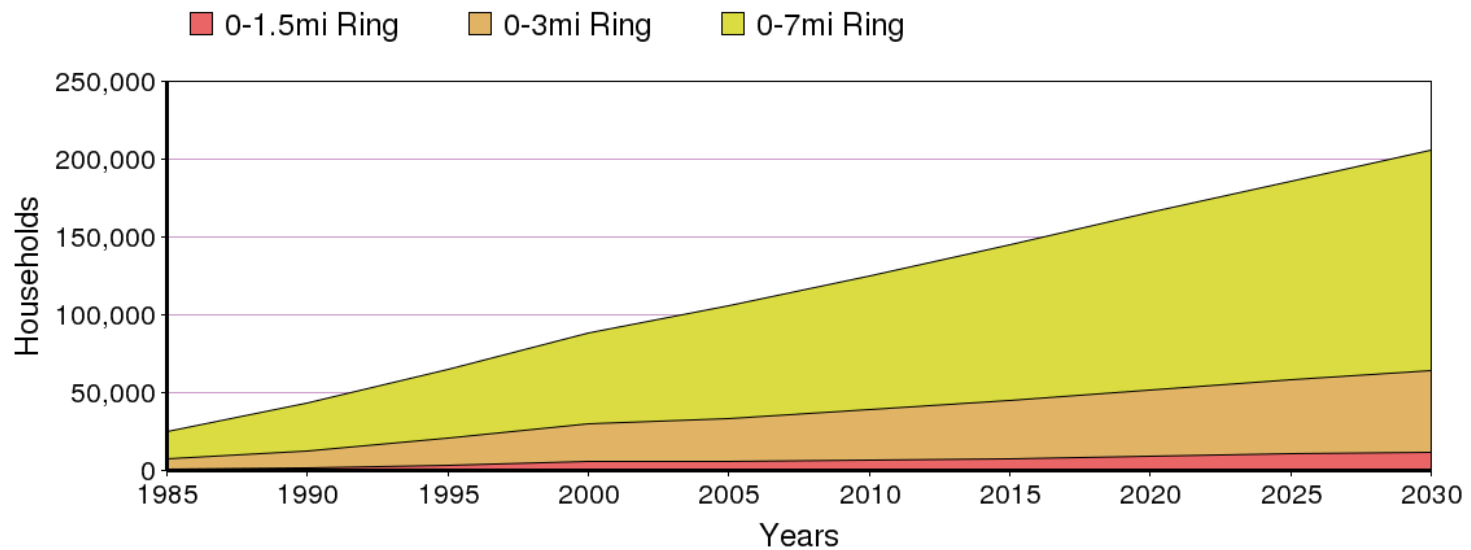
# Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	423,351	3,957	0.93%
2000 Population	627,846	14,142	2.25%
2010 Population	929,938	19,032	2.05%
2015 Population	1,093,517	21,924	2%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	165,734	1,434	0.87%
2000 Households	242,040	5,493	2.27%
2010 Households	340,227	7,008	2.06%
2015 Households	388,249	7,814	2.01%

Household Change from 1985 to 2030



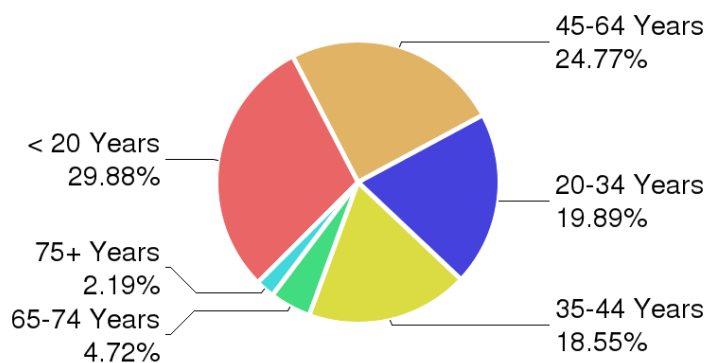
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.96%	6.15%	88.36
4-5 Years	3.66%	3.36%	91.8
6-8 Years	5.59%	5.19%	92.84
9-11 Years	4.93%	4.94%	100.2
12-13 Years	3.05%	3.21%	105.25
14-17 Years	4.71%	4.97%	105.52
18-19 Years	1.98%	2.07%	104.55
0-5 Years	10.62%	9.51%	89.55
6-12 Years	12.08%	11.75%	97.27
13-19 Years	8.18%	8.62%	105.38
< 20 Years	30.88%	29.88%	96.76
20-34 Years	22.02%	19.89%	90.33
35-44 Years	19.76%	18.55%	93.88
45-64 Years	22.44%	24.77%	110.38
65-74 Years	3.28%	4.72%	143.9
75+ Years	1.61%	2.19%	136.02
Median Age	35	36	103.24
Median Age (Male)	34	35	103.81
Median Age (Female)	36	37	102.66

Projected Age Group Percentages

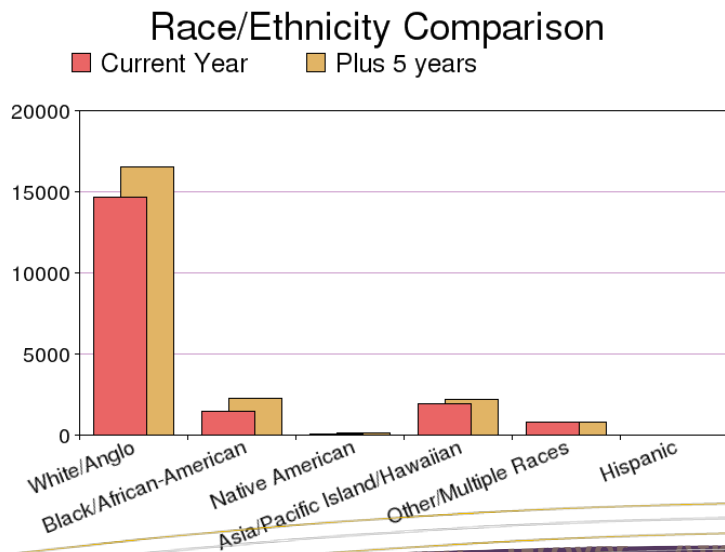


# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	77.17%	75.42%	97.73
Black, African-American	7.85%	10.36%	131.96
Native American	0.5%	0.57%	114.22
Asian	10.06%	10.02%	99.55
Pacific Island, Hawaiian	0.04%	0.07%	173.62
Other/Multiple Races	4.38%	3.57%	81.49
Hispanic	0%	0%	0
<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	12,169	14,149	
Less than 9th Grade	0.84%	0.88%	104.56
No High School Diploma	1.73%	1.43%	83.14
High School Graduate	10.16%	10.28%	101.18
Some College, no degree	13.08%	12.16%	92.92
Associate Degree	7.13%	7.17%	100.47
College Degree	40.83%	40.94%	100.27
Graduate/Prof. degree	26.24%	27.15%	103.49



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Household Income</b>			
< \$10,000	1.53%	1.33%	87.17
\$10,000 to \$19,999	2.94%	2.66%	90.56
\$20,000 to \$29,999	4.04%	3.66%	90.64
\$30,000 to \$49,999	12.06%	11.07%	91.81
\$50,000 to \$59,999	7.73%	6.97%	90.18
\$60,000 to \$69,999	7.81%	6.71%	85.91
\$70,000 to \$79,999	6.62%	6.73%	96.84
\$80,000 to \$89,999	5.42%	5.22%	93.7
\$90,000 to \$99,999	4.78%	4.47%	93.43
\$100,000 to \$249,999	12.17%	12.54%	103.04
\$125,000 to \$149,999	12.2%	13.05%	106.99
\$150,000 to \$199,999	11.62%	12.85%	110.62
\$200,000 to \$249,999	4.45%	5.09%	114.41
\$250,000 or more	6.64%	7.42%	111.87
Median Household	94,916	101,903	107.36
Average Household	121,192	130,880	107.99
Per Capita Household	44,626	46,647	104.53
<b>Family/Non-Family Household Income</b>			
Median Family Income	121,615	130,380	107.21
Average Family Income	141,478	154,456	109.17
Median Non-Family Income	58,732	61,696	105.05
Average Non-Family Income	61,190	67,714	110.66

# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Family Households</b>			
% Family Households	66.27%	65.74%	99.21
Families with Children	38.48	37.78	98.16
Families without Children	27.78	31.23	112.39
<b>Non-Family Households</b>			
% Non-Family Households	33.73%	34.26%	101.56
Non-Families with Children	0.13	0.04	101.56
Non-Families without Children	33.6	34.22	101.83
<b>Housing Units</b>			
Total Housing Units	8,058	8,994	111.62%
Vacant percent	13.02%	13.12%	100.78
Owned percent	55.55%	55.36%	99.66
Rented Percent	31.43%	31.52%	100.27
<b>Households by Size</b>			
Avg household size	2.72	2.81	103.31%
Avg family hh size	3.46	3.61	104.34%
Avg non-family hh size	1.26	1.26	100%
<b>Households By Count of Persons</b>			
One	2,015	2,382	118.21%
Two	1,724	1,597	92.63%
Three or Four	2,509	2,863	114.11%
Five+	762	971	127.43%



# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Foreign Born Pop	1,240	7,487	10,446
Northern Europe	142	518	586
Western Europe	55	514	590
Southern Europe	24	90	121
Eastern Europe	142	263	376
Other Europe	0	0	0
Eastern Asia	212	1,113	1,412
So. Central Asia	202	1,840	1,635
SE Asia	95	454	646
Western Asia	22	215	439
Other Asia	0	13	77

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Eastern Africa	38	115	223
Middle Africa	0	49	19
Northern Africa	0	178	166
Southern Africa	3	47	178
Western Africa	11	84	158
Other Africa	0	62	39
Oceania	2	90	53
Caribbean	47	162	207
Central Amer.	35	1,089	2,544
South America	30	164	455
North America	180	427	522
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
English only	7,590	38,926	75,627
Spanish	187	2,119	4,239
Other Indo-Euro language	582	3,233	3,517
French (incl. Patois, Cajun)	62	380	644
French Creole	0	0	30
Italian	59	83	209
Portuguese	22	36	49
German	78	417	528
Yiddish	0	16	0
Other West Germanic	5	182	116
A Scandinavian Language	76	168	133
Greek	26	108	107
Russian	41	81	120
Polish	19	94	111
Serbo-Croatian	14	36	17
Other Slavic Language	10	14	86
Armenian	0	0	0
Persian	5	144	142
Gujarathi	11	454	407
Hindi	103	316	482
Urdu	5	147	131

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Other Indo-Euro	4	151	66
Asian/PI languages	0	0	0
Chinese	211	860	1,255
Japanese	30	171	204
Korean	9	229	512
Mon-Khmer, Cambodian	0	0	50
Miao, Hmong	0	8	8
Thai	8	7	56
Laotian	0	0	37
Vietnamese	54	180	292
Other Asian	64	499	632
Tagalog	16	94	93
Other Pacific Is	0	17	16
Other languages	97	590	1,000
Navajo	0	0	0
Other Native N. American	0	0	0
Hungarian	45	3	0
Arabic	22	354	671
Hebrew	2	28	25
African languages	28	184	271
Other unspecified	0	21	33

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Reporting ancestry	8,326	43,168	77,520
Arab	65	475	997
Armenian	2	58	51
Austrian	11	97	199
British	163	629	756
Canadian	57	297	408
Croatian	0	98	119
Czech	17	95	221
Czechoslovak	17	84	95
Danish	17	105	216
Dutch	83	586	614
English	910	4,748	10,444
European	125	977	1,679
Finnish	3	89	106
French (not Basque)	152	898	1,529
French Canadian	92	283	443
German	1,066	5,957	9,710
Greek	44	210	359
Hungarian	81	267	188
Iranian	9	58	135

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Irish	864	3,701	7,247
Italian	541	2,516	4,395
Lithuanian	16	96	115
Norwegian	43	447	661
Polish	235	1,140	1,865
Portuguese	9	40	125
Romanian	12	156	70
Russian	65	387	570
Scandinavian	17	68	120
Scotch-Irish	368	1,196	2,591
Scottish	302	1,029	2,103
Slovak	1	85	158
Subsaharan African	48	357	905
Swedish	128	518	762
Swiss	17	54	184
Ukrainian	65	212	173
US/American	918	3,749	8,051
Welsh	40	257	427
West Indian	45	93	186
Yugoslavian	16	47	26
Other	1,662	11,010	18,520

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

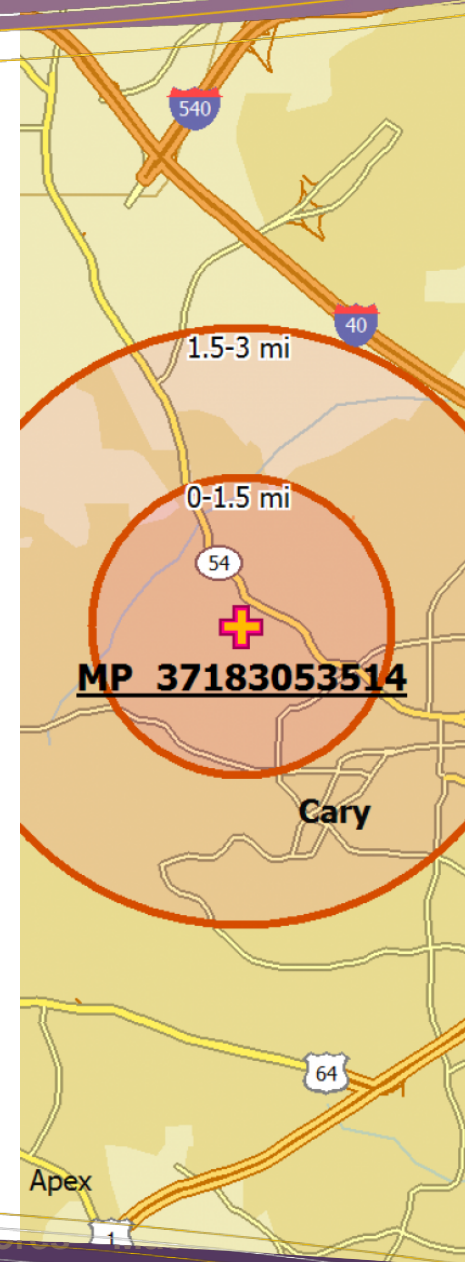
## *Issues for Your Consideration - continued*

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).



# Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-1.5 HH & Percent		Unreached HH & Percent	
Total	7,008	100%	5,141	100%
<b>AFFLUENT SUBURBIA</b>	4,056	57.88%	2,825	54.95%
America's Wealthiest	33	0.47%	26	0.51%
Dream Weavers	1,428	20.38%	1,022	19.88%
White Collar Suburbia	144	2.05%	117	2.28%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	114	1.63%	76	1.48%
Small Town Success	369	5.27%	256	4.98%
New Suburbia Fam.	1,968	28.08%	1,328	25.83%
<b>UPSCALE AMERICA</b>	1,658	23.66%	1,171	22.78%
Status Conscious Consumers	946	13.5%	664	12.92%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	380	5.42%	255	4.96%
Solid Suburban Mix	154	2.2%	118	2.3%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	178	2.54%	134	2.61%
<b>SM TWN SUCCESS</b>	22	0.31%	149	2.9%
Successful Urban Sprawl	0	0%	134	2.61%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	22	0.31%	0	0%
Urban Optimists	0	0%	15	0.29%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%



# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	7,008	100%	5,141	100%
<b>BLUE COLLAR BACKBONE</b>	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
<b>AMER. DIVERSITY</b>	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
<b>METRO FRINGE</b>	0	0%	0	0%
Steadfast Conservative	0	0%	0	0%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%



# Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-1.5 HH & Percent		Unreached HH & Percent	
Total	7,008	100%	5,141	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,270	18.12%	993	19.32%
Young Cosmopolitans	1,247	17.79%	976	18.98%
Minority Metro Communities	18	0.26%	13	0.25%
Stable Careers	1	0.01%	1	0.02%
Aspiring Hispania	4	0.06%	3	0.06%
RURAL VILLAGES & FARMS	0	0%	3	0.06%
Aspiring Hispania	0	0%	3	0.06%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-1.5 HH & Percent		Unreached HH & Percent	
Total	7,008	100%	5,141	100%
<b>STRUGGLING SOCIETIES</b>	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
<b>URBAN ESSENCE</b>	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
<b>VARYING LIFESTYLES</b>	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

# Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



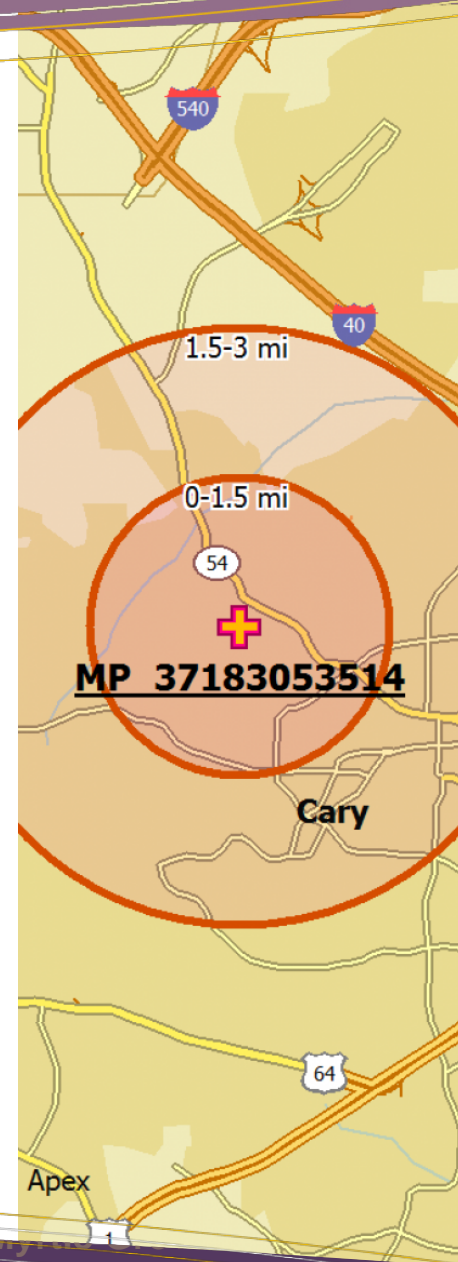
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
PC-HH Own	90%	88%	88%
Use Comp. for Internet/E-mail	81%	77%	77%
Internet Use: E-Mail	70%	67%	67%
Use Comp. for Word Processing	61%	57%	57%
Use Comp. for Shopping	53%	50%	51%
Use Comp. for Banking	52%	49%	49%
Use Comp. for Comp. Games	48%	47%	46%
Use Comp. for Digital Camera Photo Editing	48%	45%	45%
Use Comp. for Education	44%	42%	42%
Internet Use: News/ Weather	42%	40%	40%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Internet Use: Banking	42%	39%	39%
HH Owns DVD Player	40%	38%	38%
Use Comp. for News/Info./Data Service	37%	35%	36%
PC-Network-HH Has One	33%	31%	31%
Use Comp. for Personal Financial Mngmnt	27%	25%	25%
Use Comp. for Accounting	24%	22%	22%
Internet Use: Shopping: Gathered Info. for Shopping	22%	21%	20%
Use Comp. for Telecommuting	21%	19%	19%
Internet Use: Shopping: Made A Purchase	21%	19%	18%
Internet Use: Travel Reservations	19%	17%	17%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Listening To Music	72%	72%	71%
Dining Out (Not Fast Food)	69%	67%	67%
Reading Books	62%	61%	61%
Go To A Beach/Lake	47%	45%	45%
Card Games	46%	45%	45%
Cooking for Fun	42%	41%	40%
Board Games	37%	36%	36%
Gardening	36%	35%	35%
Visit Museum	30%	28%	28%
Going To	27%	26%	26%
Bars/Nightclubs/Dancing			

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Any Ailment	63%	64%	64%
Gen./Fam. Practitioner	40%	40%	40%
Dentist	35%	35%	34%
None Of These	25%	24%	24%
Eye Dr.	21%	21%	21%
Backache	19%	19%	19%
High Cholesterol	17%	17%	17%
OB/GYN	16%	15%	15%
Hypertension/High Blood Pressure	14%	15%	15%
Nasal Allergies/Hay Fever	12%	12%	11%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Concert	37.96%	36.65%	36.52%
Live Theater	29.73%	28.05%	28.07%
Live Theater Most Often	24.33%	22.96%	22.93%
Rock/Pop Concerts Most Often	22.29%	21.77%	21.33%
Comedy Club	12.08%	11.33%	11.43%
Dance Performance	11.85%	11.07%	11.06%
Movies: Comedy	47.53%	45.7%	45.14%
Movies: Action/Adventure	46.47%	45.05%	44.68%
Movies: Drama	27.8%	26.89%	26.07%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Movies: Romantic Comedy	25.8%	24.77%	24.6%
Movies: Fam.	23.04%	22.44%	22.52%
Movies: Mystery	19.92%	18.95%	19.1%
MLB Baseball Reg. Season	14.87%	13.44%	13.11%
NFL Football Reg. Season	12.05%	11.36%	10.95%
College Football Reg. Season	11.58%	10.14%	10.39%
College Basketball Reg. Season	8.56%	7.23%	7.46%
NBA Basketball Reg. Season	7.68%	7.04%	6.73%
NHL Hockey Reg. Season	6.61%	5.8%	5.69%

# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Walking for Exercise	49.64%	47.93%	47.94%
Swimming	42.3%	40.76%	40.65%
Bowling	25.74%	24.7%	25.23%
Weight Training	24.81%	23.67%	23.41%
Jogging/Running	23.24%	22.09%	21.82%
Using Cardio Machine	23.08%	21.64%	21.81%
Billiards/Pool	22.55%	21.68%	22.04%
Golf	21.49%	19.55%	20.45%
Mountain/Road Biking	17.43%	16.11%	16.88%
Stationary Cycling	16.2%	15.52%	15.46%
Basketball	16.04%	15.73%	16.43%
Camping Trips	15.56%	15.65%	15.23%
Backpacking/Hiking	13.99%	13.59%	13.43%
Aerobics	13.4%	13.07%	12.85%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Freshwater Fishing	13.19%	13.41%	13.46%
Tennis	11.89%	10.91%	11.09%
Baseball	10.48%	10.42%	10.77%
Yoga	10.26%	9.87%	9.8%
Power Boating	9.22%	8.7%	9.03%
Soccer	9.12%	8.94%	9.42%
Football	8.59%	8.63%	9.34%
Downhill & X-Country	8.11%	7.36%	7.4%
Skiing			
Volleyball	7.85%	7.67%	7.99%
Canoeing/Kayaking	7.78%	7.6%	7.35%
Softball	7.44%	7.26%	7.4%
Saltwater Fishing	7.28%	7.13%	7.08%
Target Shooting	7.13%	7.21%	7.42%
Ice Skating	7.05%	6.64%	6.78%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Roller Skating	6.39%	6.27%	6.26%
Jet Skiing	6.37%	5.96%	6.14%
Snorkeling	6.26%	5.86%	5.93%
Water Skiing	5.81%	5.47%	5.65%
Motorcycling	5.79%	5.54%	5.71%
Hunting	5.71%	5.91%	5.98%
Horseback Riding	5.54%	5.33%	5.38%
Martial Arts	4.69%	4.37%	4.53%
Rock Climbing	4.17%	4.08%	4.26%
Sailing	4.14%	3.93%	3.94%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Racquetball	4.11%	4.3%	4.15%
Snowboarding	4.03%	4.33%	4.06%
Fly Fishing	3.71%	3.94%	3.81%
Hockey	3.51%	3.54%	3.53%
Auto Racing	3.06%	3.08%	3.12%
Surfing & Windsurfing	3.04%	3.36%	3.07%
Snowmobiling	2.99%	3.05%	3.02%
Rowing	2.93%	2.87%	2.97%
Archery	2.86%	2.96%	3.13%
Skateboarding	2.49%	2.74%	2.71%

## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

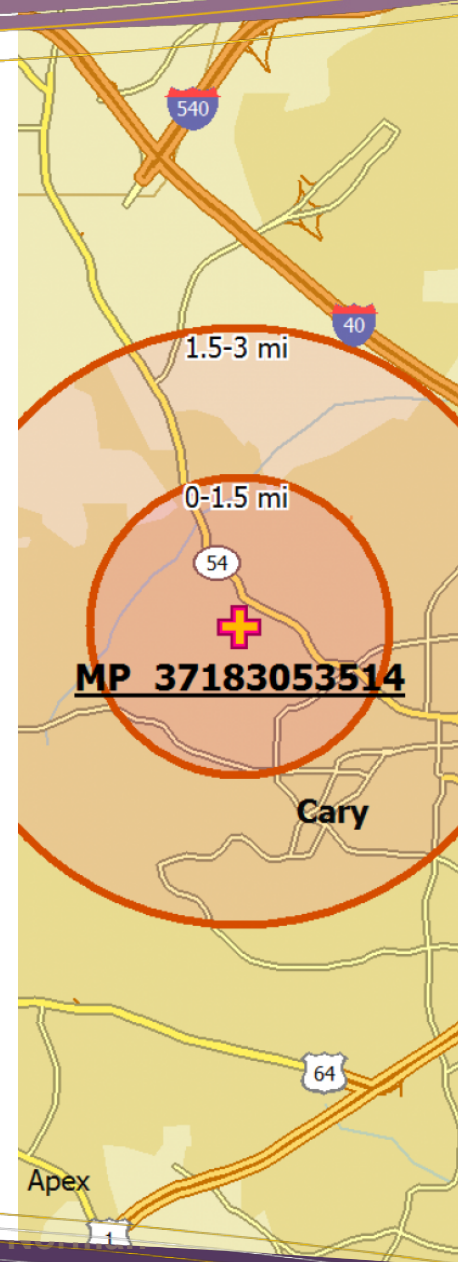
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

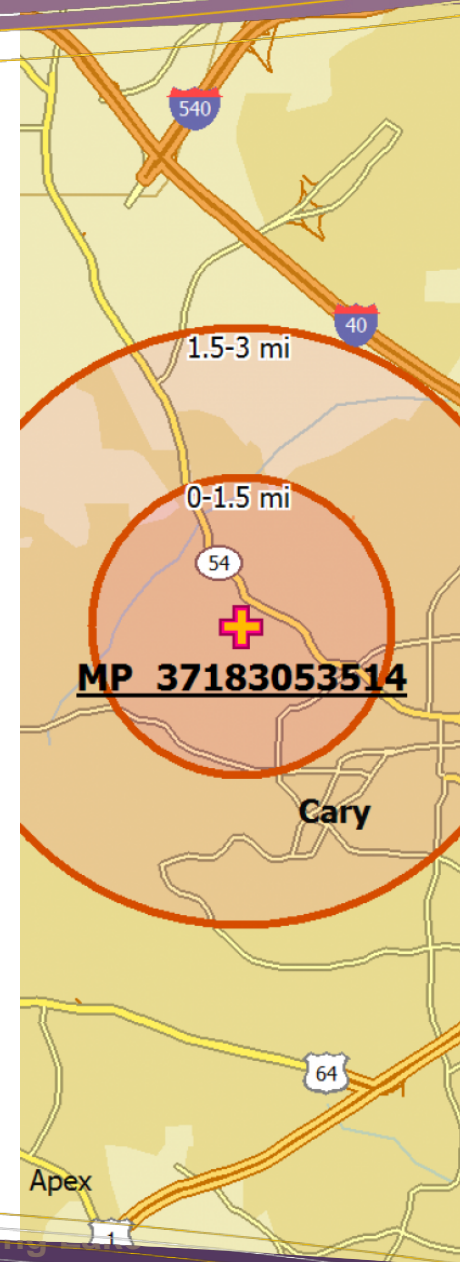
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

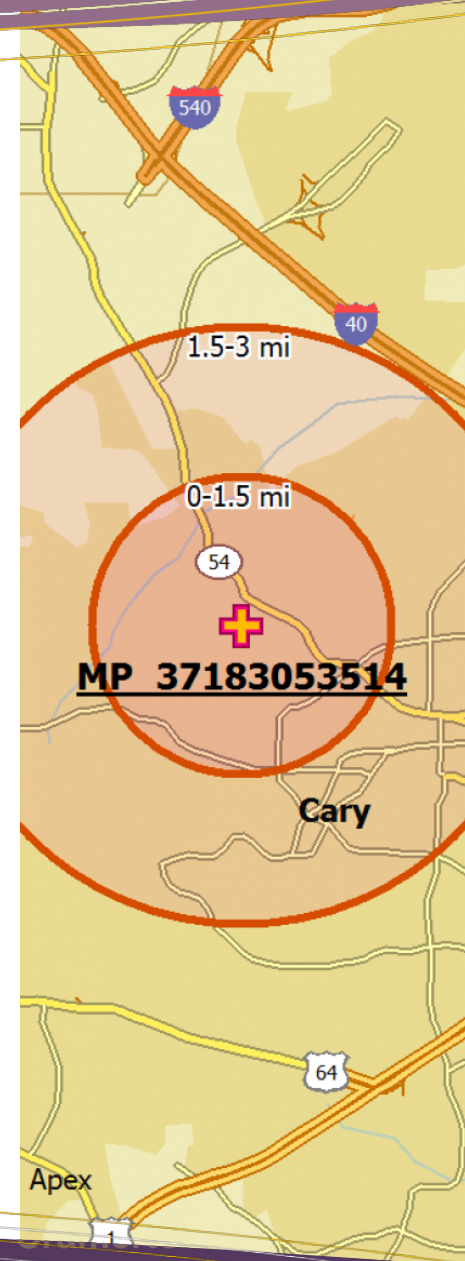
BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	48%	49%	49%
Prefer To Have Few Possessions As Possible	45%	45%	44%
Find It Difficult To Say No To My Kids	40%	40%	40%
If Won Lottery Would Never Work Again	34%	34%	34%
Woman's Place Is In The Home	31%	33%	33%
Speak My Mind Even If It Upsets People	31%	32%	32%
Friends More Important Than My Fam.	30%	30%	30%
Like Control Over People And Resources	29%	30%	30%
Don't Judge People/Way They Live Life	27%	27%	27%
Money Is Best Measure Of Success	24%	25%	25%
Like To Do Unconventional Things	23%	24%	24%
Marijuana Should Be Legalized	23%	23%	23%

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Like to Stand Out In A Crowd	20%	20%	19%
Like To Pursue Challenge/Novelty/Change	19%	20%	19%
Too Much Sponsorship In Arts/Sports	18%	19%	19%
I Am A Workaholic	17%	18%	18%
Happy With My Standard Of Living	16%	16%	16%
Rarely Sit Down to a Meal Together At Home	15%	16%	15%
We Should Strive for Equality for All	13%	13%	13%
Only Work Current Job for The Money	12%	12%	12%
On Whole People Get What They Deserve	10%	10%	10%
Indulge My Kids With The Little Extras	8%	8%	9%
I Am A Perfectionist	6%	7%	7%
Little I Can Do To Change My Life	6%	6%	6%

## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

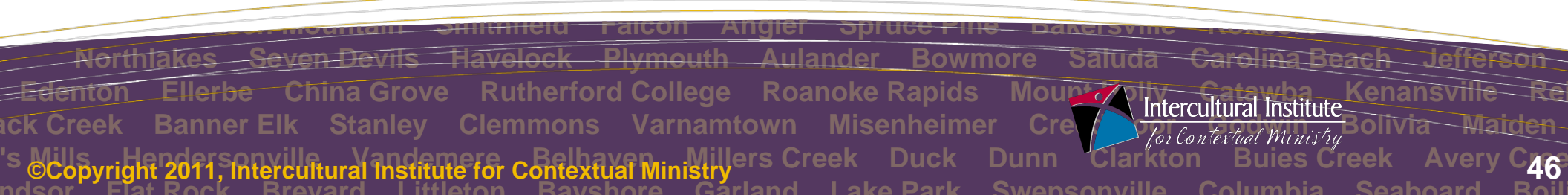


# Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

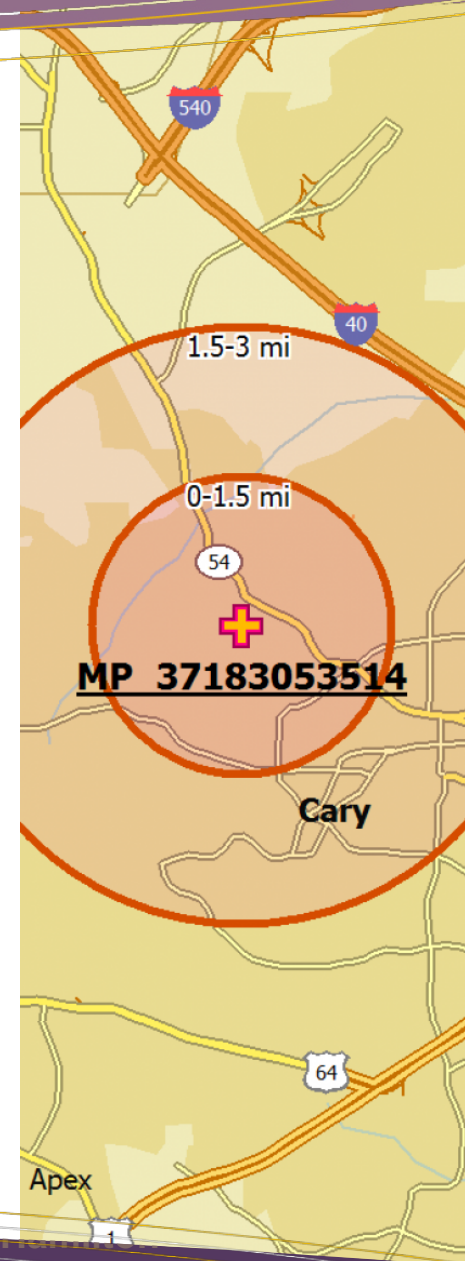
THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	77%	74%	74%
You Should Seize Opportunities In Life	57%	58%	57%
Prefer To Have Few Possessions As Possible	45%	45%	44%
Like To Understand About Nature	39%	39%	39%
Important Feel Respected By My Peers	31%	32%	32%
People Have To Take Me As They Find Me	31%	30%	29%
Prefer Work Part Of Team Than Alone	30%	30%	31%
Worried About Pollution Caused By Cars	28%	27%	27%
Have Keen Sense Of Adventure	27%	27%	27%
Important To Juggle Various Tasks	26%	27%	27%
Like To Just Enjoy Life	26%	26%	25%
Good At Fixing Things	24%	25%	25%

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Consider Myself Interested In The Arts	18%	18%	18%
Real Men Don't Cry	17%	17%	17%
Try Not To Worry About The Future	15%	15%	15%
Is An Important Part Of Who I Am	14%	15%	14%
Looking for New Ideas To Improve Home	14%	14%	14%
Enjoy Spending Time With My Fam.	11%	12%	11%
Provide My Kids With The Little Extras	6%	8%	8%
Like Spending Most Time With Fam.	4%	5%	5%
Children Should Be Allowed To Express Themselves	4%	5%	5%
Feel Very Alone In The World	4%	4%	4%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%



## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fam. Restaurants/Steak Houses-Visit Any	87%	86.1%	85.84%
Fast Food/Drive-In Restaurant-Visit Any	84.54%	84.48%	84.54%
McDonald's	57.61%	57.06%	56.85%
Burger King	33.72%	35.06%	34.4%
Wendy's	32.66%	31.96%	31.99%
Applebee's	31.85%	31.3%	31.89%
Subway	30.68%	30.34%	31.21%
Taco Bell	30.32%	30.09%	29.87%
Olive Garden	25.48%	23.8%	24.19%
Kentucky Fried Chicken (KFC)	23.85%	24.44%	24.49%
Arby's	23.73%	22.38%	22.89%
Starbucks	23.29%	21.46%	21.35%

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Chili's Grill and Bar	21.6%	19.65%	20.15%
Outback Steakhouse	20.19%	19.46%	19.22%
Chick-Fil-A	19.18%	17.52%	18.02%
Pizza Hut	18.95%	19.34%	19.39%
TGI Friday's	17.48%	16.83%	16.62%
Red Lobster	16.27%	16.03%	16.09%
IHOP (International House Of Pancakes)	16.07%	15.66%	15.74%
Panera Bread	16.07%	14.74%	14.5%
Cracker Barrel	15.58%	14.18%	15.18%
Quiznos Sub	15.12%	14.38%	14.26%
Dairy Queen	13.42%	13.55%	14.17%
Ruby Tuesday	13.4%	12.54%	12.6%



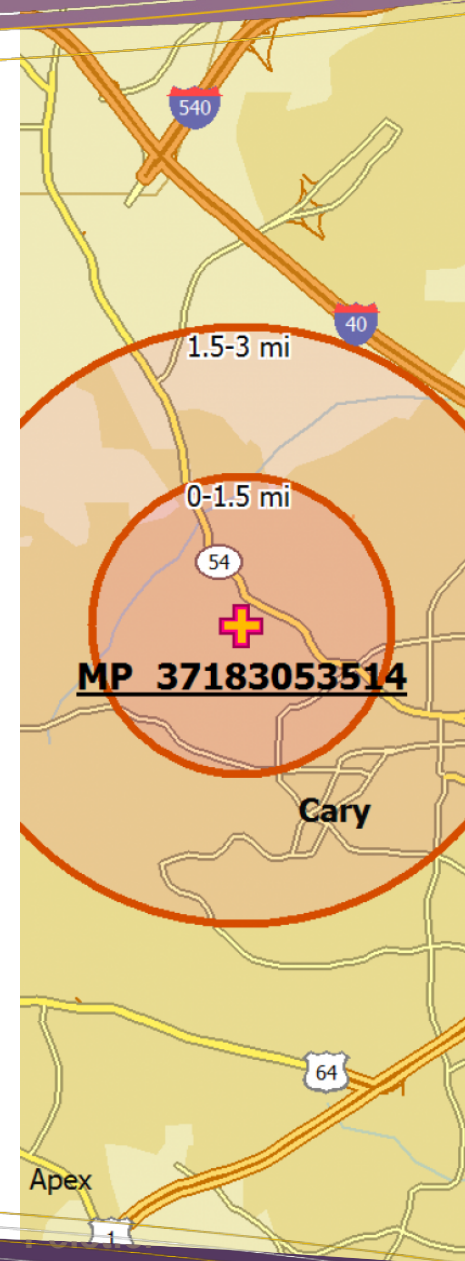


## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

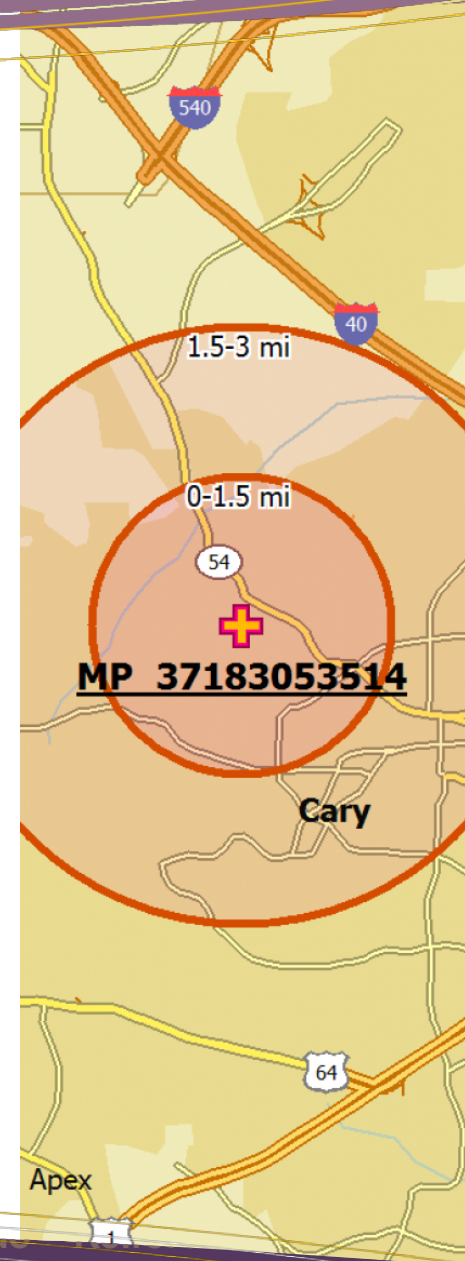
PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Voted in fed/state/local election	54.08%	52.61%	52.1%
Recycled products	47.61%	45.47%	45.03%
Worked as volunteer (non political)	23.72%	22.36%	22.27%
Engaged in fund raising	13.57%	13%	12.91%
Wrote to elected offcl about publ bus	8.42%	7.91%	7.8%
Religious club member	8.25%	8.1%	8.05%

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Charitable Organization	7.16%	6.79%	6.64%
Wrote to editor of mag or newspaper	7.13%	6.71%	6.76%
Addressed a public meeting	6.43%	6.12%	6.13%
Took active part in local civic issue	6.14%	5.96%	5.87%
Union member	5.38%	5.52%	5.32%
Wrote to editor of mag or newspaper	5.22%	4.91%	4.89%

## Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



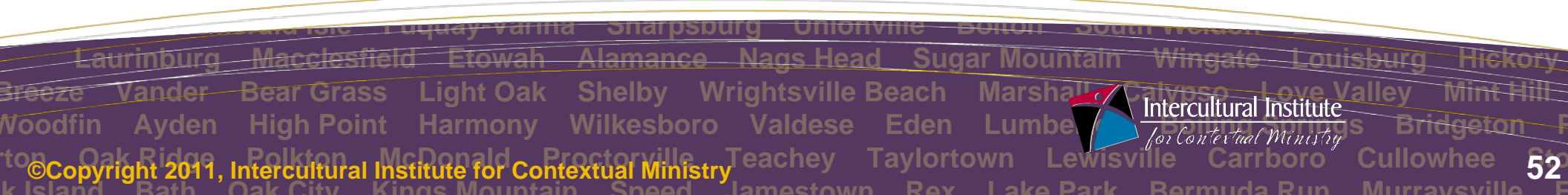
# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

<b>BOOKS</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Novel	24.88%	23.62%	23.35%
Children's Books	16.68%	16.07%	16.07%
Mystery	16.02%	15.29%	15.22%
Cookbooks	12.49%	12.52%	12.19%
Personal/Business	10.93%	10.28%	10.14%
Self-help			
History	10.28%	9.77%	9.68%
Biography	9.48%	9.21%	9.02%
Religious (not Bibles)	9.25%	9.19%	9.14%
Romance	7.62%	7.51%	7.5%

<b>MAGAZINES</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Newspaper	73.91%	72.72%	72.63%
Distributed			
Gen. Editorial	49.76%	49.45%	49.09%
Womens	45.98%	45.39%	45.31%
Service	41.5%	39.74%	39.92%
Business/Finance	26.86%	25.44%	25.14%
Mens	20.9%	20.75%	20.8%
Sports	19.47%	18.68%	19.02%
Parenthood	14.51%	14.23%	14.66%
Travel	13.64%	12.67%	12.38%



# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Gen. News	60.82%	59.71%	59.41%
Business/Finance	39.3%	37.39%	37.28%
Sport	36.72%	35.6%	35.6%
Editorial Page	32.26%	31.7%	31.43%
Movie Listings & Reviews	31.12%	30.19%	30.14%
Classified	28.88%	29.28%	29.52%
Food/Cooking	28.64%	27.9%	27.71%
Comics	27.54%	27.33%	27.31%
Travel	27.38%	25.96%	25.68%
Home/Gardening	26.22%	25.08%	24.86%
TV/Radio Listings	24.24%	23.87%	23.76%
Science/Technology	22.93%	21.99%	21.81%
Fashion	16.74%	16.43%	16.24%

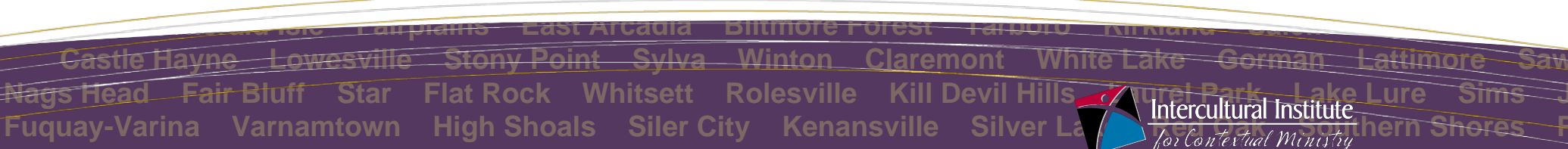
RADIO	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Adult Contemporary	22.89%	22.04%	22.16%
News/Talk	20.38%	18.69%	18.47%
CHR Contemp Hit Radio	18.76%	19.24%	19.34%
Country	17.72%	17.25%	17.84%
Alternative	16.6%	15.64%	15.35%
Rock	13.74%	13.56%	13.6%
Classic Rock	13.21%	12.57%	12.69%
Oldies	12.42%	12.38%	12.16%
Soft Contemporary	10.09%	9.47%	9.41%
All News	9.15%	8.98%	8.45%
Variety	8.9%	9.44%	9.03%
Urban Contemporary	8.65%	10.69%	10.16%
Sports	7.81%	7.14%	7.09%
Religious	7.09%	6.87%	6.89%
Jazz	6.31%	6.56%	6.2%
All Talk	6.31%	6.2%	6.05%
Classical	6.08%	5.7%	5.54%
Public	5.95%	5.12%	5.06%

# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fox News Channel	71.71%	70.29%	70.03%
Satellite Dish	58.77%	57.88%	58.74%
Soapnet	55.8%	54.88%	54.76%
Comedy Central	48.27%	46.03%	45.48%
Other Video-On-Demand	41.51%	41.72%	41.99%
Sci-Fi Channel	40.3%	39.93%	39.45%
ESPN Classic	37.53%	35.62%	34.87%
ABC Fam.	37.08%	35.36%	35.01%
MSNBC	35.71%	35.76%	35.98%
Hallmark Channel	33.92%	32.41%	32.08%
Video-On-Demand Movies	33.55%	32.78%	31.63%
TV Info From Sunday TV Magazine	33.47%	32.56%	32.38%

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Adult Swim	32.63%	31.23%	32.29%
Adult Pay Per View TV	32.12%	32.43%	32.8%
The Golf Channel	31.81%	30.27%	30.2%
ESPN2	31.81%	30.96%	30.14%
Subscribe Digital Cable	31.17%	30.42%	30.58%
Nickelodeon	30.28%	30.1%	29.74%
TCM (Turner Classic Movies)	30.2%	29.28%	29.14%
ESPN News	29.84%	28.02%	27.93%
BET (Black Entertainment TV)	29.69%	28.69%	28.62%
USA Network	29.49%	28.19%	28.21%
TV Info From Newspapers	29.18%	28.2%	28.35%
Discovery Health Channel	29.18%	26.88%	26.35%

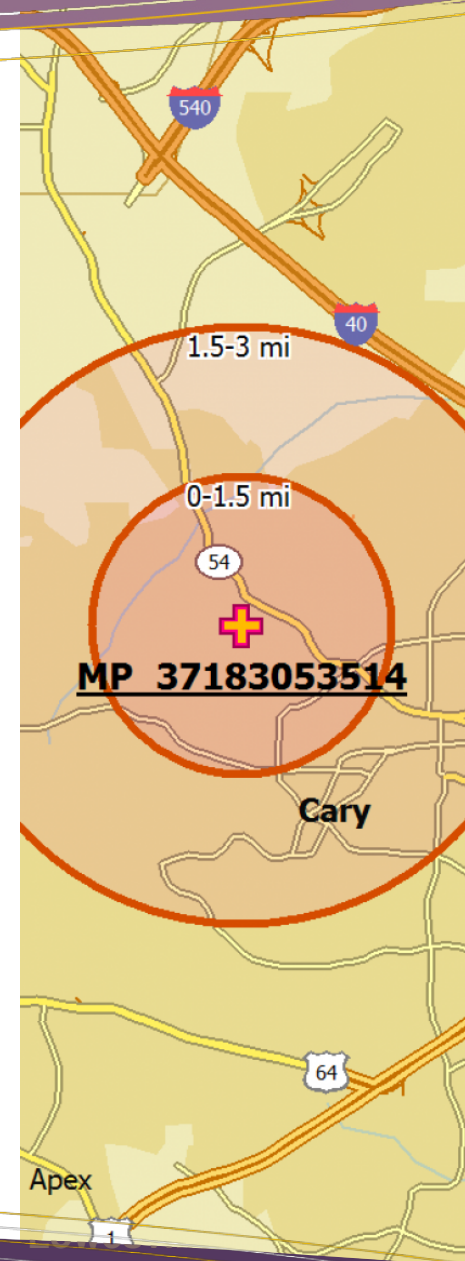


## Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Book Readers			
Heavy Users (7+)	27.26%	26.2%	26.03%
Medium Users (4-6)	14.03%	13.53%	13.57%
Light Users (1-3)	22.09%	21.86%	21.77%
Quintiles (20%)			
Newspaper I (Heavy)	1.24%	1.52%	1.4%
Newspaper II	1.13%	1.26%	1.24%
Newspaper III	3.2%	2.9%	2.85%
Newspaper IV	0.59%	0.64%	0.57%
Newspaper V (Light)	1.16%	1.2%	1.09%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Quintiles (20%)			
Magazines I (Heavy)	21.65%	21.23%	21.42%
Magazines II	9.41%	9.43%	9.21%
Magazines III	9.92%	10.13%	10.18%
Magazines IV	12.19%	11.99%	12.12%
Magazines V (Light)	0.51%	0.54%	0.51%
Outdoor I (Heavy)	7.66%	8.04%	7.53%
Outdoor II	2.19%	2.5%	2.45%
Outdoor III	3.16%	3.22%	3.3%
Outdoor IV	14.17%	14.89%	14.49%
Outdoor V (Light)	22.33%	22.3%	22.2%
Yellow Pages I (Heavy)	11.6%	12.23%	12.13%
Yellow Pages II	5.75%	6.23%	6.04%
Yellow Pages III	4.2%	4.83%	4.88%
Yellow Pages IV	18.19%	18.71%	18.71%
Yellow Pages V (Light)	2.45%	2.72%	2.67%

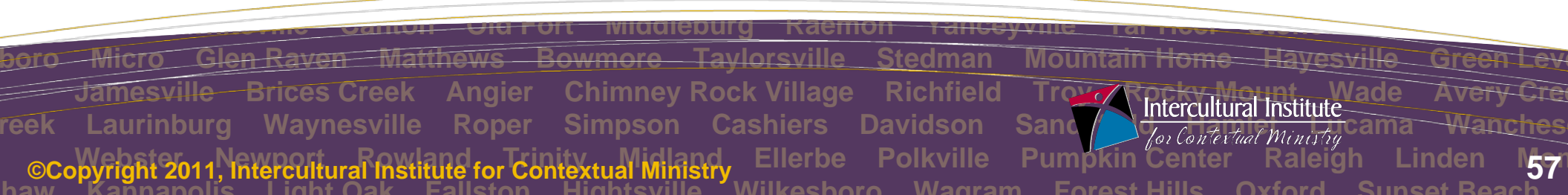


# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.54%	2.73%	3.02%
Drive Time III (Medium)	0.61%	0.48%	0.47%
Radio IV & V (Light)	1.96%	2.2%	2.09%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	10.98%	10.6%	10.64%
Radio III (Medium)	5.5%	5.54%	5.37%
Radio IV & V (Light)	3.16%	3.29%	3.15%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	20.46%	19.81%	18.98%
Cable III (Medium)	4.2%	4.21%	4.49%
Cable IV & V (Light)	33.25%	33.39%	33.03%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.22%	3.3%	3.64%
Prime Time III (Medium)	2.37%	2.31%	2.25%
Prime Time IV & V (Light)	10.13%	9.69%	10.05%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	41.96%	41.51%	40.89%
Fringe III (Medium)	46.79%	47.14%	47.16%
Fringe IV (Light)	51.92%	52.23%	51.5%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	11.22%	11.64%	11.75%
All Day III (Medium)	22.8%	23.27%	22.89%
All Day IV (Light)	13.26%	13.39%	13.6%



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
<b>Day-time Radio</b>			
Listeners			
Dayparts [summary]	14.17%	13.6%	13.4%
6:00am - 10:00am	26.27%	24.74%	24.24%
10:00am - 3:00pm	7.78%	7.76%	8.15%
3:00pm - 7:00pm	13.11%	13.21%	13.42%
7:00pm - Midnight	17.84%	17.62%	16.78%
Midnight - 6:00am	5.85%	6.06%	5.9%
<b>Weekend Radio</b>			
Listeners			
Dayparts [summary]	14.89%	15.13%	14.97%
6:00am - 10:00am	5.92%	5.76%	5.53%
10:00am-3:00pm	9.88%	9.12%	9.46%
3:00pm - 7:00pm	7.16%	7.14%	7.24%
7:00pm - Midnight	9.96%	9.74%	9.87%
Midnight - 6:00am	12.5%	12.38%	12.38%

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
<b>Prime Time TV Viewers</b>			
8:00-11:00pm	12.32%	11.49%	11.98%
Saturday:	7.97%	8.22%	7.96%
8:00-11:00pm			
Sunday: 7:00-11:00pm	12.5%	11.54%	12.33%
9:00am-1:00pm	28.43%	28.38%	28.3%
9:00am-4:00pm	32.12%	32.31%	32.08%
4:00pm-7:00pm	34.3%	34.01%	33.81%
11:00pm-1:00am	43.24%	43.48%	44%
AVG Prime time	4.01%	3.95%	3.8%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekday			
6-7am	21.88%	20.97%	20.88%
7-9am	31.81%	30.96%	30.14%
9am-12noon	23.73%	23.59%	23.59%
12noon-4pm	8.39%	8.72%	8.49%
4-6pm	63.02%	60.84%	60.4%
6-7pm	21.02%	21.55%	20.52%
7-7:30pm	1.97%	2.28%	2.09%
7:30-8pm	11.91%	11.94%	11.54%
8-11pm	12.32%	11.49%	11.98%
11pm-12am	35.71%	35.76%	35.98%
11pm-1am	43.24%	43.48%	44%
1-6am	38.94%	39.07%	38.64%

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekend			
Sat: 7-10am	25.01%	24.03%	23.83%
Sat: 10am-1pm	10.36%	9.63%	9.65%
Sat: 1-4pm	28.38%	27.65%	27.57%
Sat: 4-6pm	8.89%	8.5%	8.45%
Sat: 6-7pm	2.39%	2.32%	2.19%
Sat: 7-8pm	1.53%	1.62%	1.49%
Sat: 8-11pm	7.97%	8.22%	7.96%
Sat: 11pm-1am	5.6%	5.58%	5.51%
Sat: 1am-7pm	29.49%	28.19%	28.21%
Sun: 7-10am	1.81%	2.13%	2.1%
Sun: 10am-1pm	6.39%	6.37%	6.66%
Sun: 1-4pm	8.46%	7.93%	7.96%
Sun: 4-7pm	16.03%	15.13%	15.8%
Sun: 7-11pm	12.5%	11.54%	12.33%
Sun: 11pm-1am	6.18%	5.85%	6.23%
Sun: 1-7am	26.64%	24.92%	25.68%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*



# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

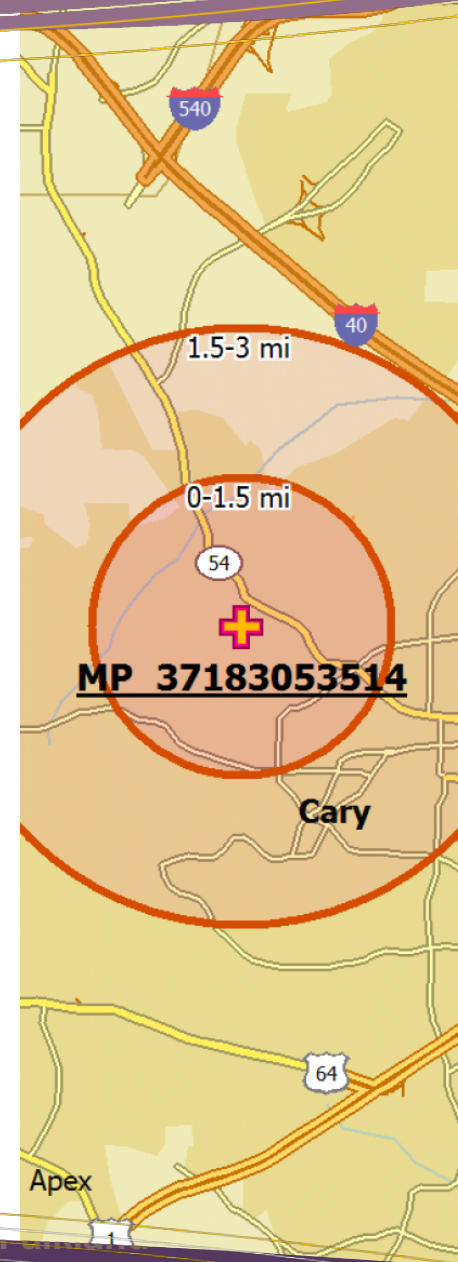


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at [APEPT.org](http://APEPT.org)
- Custom reports at [MissionalContext.org](http://MissionalContext.org)
- Custom mapping at [MissionalCulturescape.org](http://MissionalCulturescape.org)
- Missional information at [MissionalCyclopedia.org](http://MissionalCyclopedia.org)
- Networking & Zipcode level data at [MissionalCorps.org](http://MissionalCorps.org)
- Information on top lifestyle groups at [MissionalZipcode.org](http://MissionalZipcode.org)





# Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Christ Family Church - Cary	760 Reedy Creek Rd Cary, NC 27513	1.16 mi	0	Insufficient Data
2	Westwood - Cary	200 W High St Cary, NC 27513	1.16 mi	317	Growing
3	Morrisville First - Morrisville	209 Church St Morrisville, NC 27560	1.84 mi	108	Growing
4	Cary First - Cary	218 S Academy St Cary, NC 27511	2.36 mi	588	Plateauing
5	The Bridge Community Church - Holly Sprin	108 Love Valley Dr Cary, NC 27519	2.80 mi	0	Insufficient Data
6	North Cary - Cary	505 Reedy Creek Rd Cary, NC 27513	2.98 mi	113	Plateauing
7	Reedy Creek - Cary	1524 N Harrison Ave Cary, NC 27513	3.27 mi	51	Declining
8	Salem - Apex	1205 Salem Church Rd Apex, NC 27523	3.32 mi	743	Plateauing
9	Northwest Community Church	7712 Carpenter Fire Station Rd Cary, NC 27519	3.33 mi	0	Insufficient Data
10	The Creek Church	2100 Morrisville Pkwy Cary, NC 27519	3.33 mi	0	Insufficient Data
11	Good Hope - Cary	6636 Good Hope Church Rd Cary, NC 27519	3.44 mi	317	Plateauing
12	RTP Global Mission Ch	6628 Good Hope Church Rd Cary, NC 27519	3.45 mi	0	Insufficient Data
13	Christian Community Baptist of the Trian	1001 Airport Blvd Morrisville, NC 27560	4.19 mi	0	Insufficient Data
14	Ephesus - Raleigh	6767 Hillsborough St Raleigh, NC 27606	4.23 mi	242	Plateauing
15	Sorrells Grove - Morrisville	210 Sorrell Grove Church Rd Morrisville, NC 27560	4.30 mi	35	Insufficient Data

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHF AVG	IICM CGR
16	Concord Community	504 Meredith Anne Ct Apt 202 Raleigh, NC 27606	4.52 mi	0	Insufficient Data
17	Green Level - Cary	8509 Green Level Church Rd Cary, NC 27519	4.81 mi	196	Declining
18	Apex - Apex	110 S Salem St Apex, NC 27502	5.03 mi	711	Declining
19	Apex Baptist Hispanic - Apex	110 S Salem St Apex, NC 27502	5.03 mi	63	Growing
20	New Horizons Fellowship - Apex	820 E Williams St Apex, NC 27502	5.45 mi	0	Insufficient Data
21	Built Upon a Rock Deliverance Ministries	100 Jones Franklin Rd Raleigh, NC 27606	5.58 mi	0	Insufficient Data
22	International Community - Raleigh	1215 Jones Franklin Rd Ste 204 Raleigh, NC 27606	5.75 mi	0	Insufficient Data
23	Slavic	202 Longbridge Dr Cary, NC 27518	5.76 mi	0	Insufficient Data
24	The Potter's Hand Bible Church - Apex	3468 Apex Peakway Apex, NC 27502	6.04 mi	167	Insufficient Data
25	Cedar Fork - Durham	5117 S Miami Blvd Durham, NC 27703	6.22 mi	34	Plateauing
26	Macedonia - Raleigh	7100 Holly Springs Rd Raleigh, NC 27606	6.26 mi	274	Declining
27	CrossWay - Apex	7313 Vanclaybon Rd Apex, NC 27523	6.39 mi	0	Insufficient Data
28	Athens Drive - Raleigh	1601 Athens Dr Raleigh, NC 27606	6.53 mi	120	Plateauing
29	Chinese Christian Fellowship - Apex	1220 Goodwin Rd Apex, NC 27523	6.73 mi	0	Insufficient Data
30	Lifefzone Church Durham	4620 S Miami Blvd Durham, NC 27703	6.76 mi	0	Insufficient Data



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Mount Olivet - Raleigh	3500 Edwards Mill Rd Raleigh, NC 27612	6.83 mi	61	Declining
32	Iglesia Bautista Nueva Esperanza - Raleigh	3500 Edwards Mill Rd Raleigh, NC 27612	6.83 mi	0	Insufficient Data
33	Lifzone Church Cary	6200 Daybrook Cir Apt 302 Raleigh, NC 27606	6.91 mi	0	Insufficient Data
34	Hope Community Church	821 Buck Jones Rd Raleigh, NC 27606	6.91 mi	2,400	Insufficient Data
35	Mount Pisgah - Apex	1288 Mount Pisgah Church Rd Apex, NC 27523	7.02 mi	30	Declining
36	Swift Creek - Raleigh	9300 Penny Rd Raleigh, NC 27606	7.11 mi	108	Plateauing
37	Faith - Apex	1004 US Highway 64 W Apex, NC 27523	7.26 mi	109	Declining
38	Woodhaven - Apex	4000 Kildaire Farm Rd Apex, NC 27539	7.59 mi	264	Declining
39	Church at the Park	11190 Fun Park Dr Raleigh, NC 27617	7.70 mi	0	Insufficient Data
40	Southbridge	9311 Focal Point Ste 101 Raleigh, NC 27617	7.70 mi	0	Insufficient Data
41	Providence - Raleigh	6339 Glenwood Ave Raleigh, NC 27612	7.70 mi	0	Insufficient Data
42	Ridge Road - Raleigh	2011 Ridge Rd Raleigh, NC 27607	8.04 mi	126	Declining
43	Forest Hills - Raleigh	201 Dixie Trl Raleigh, NC 27607	8.11 mi	747	Declining
44	United African - Raleigh	201 Dixie Trl Raleigh, NC 27607	8.11 mi	65	Insufficient Data
45	Parkwood - Durham	1515 Clermont Rd Durham, NC 27713	8.17 mi	34	Growing



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit [www.iicm.net](http://www.iicm.net).

In Partnership with:



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