

MissionSite

top unreached locations



KANNAPOLIS, NC

CENSUS TRACT: 37025041000

REGION: Region 6: Central Piedmont

COUNTY: Cabarrus

SITESCAPE: Townscape

DENSITY PATTERN: K



In partnership with the:



Intercultural Institute
for Contextual Ministry



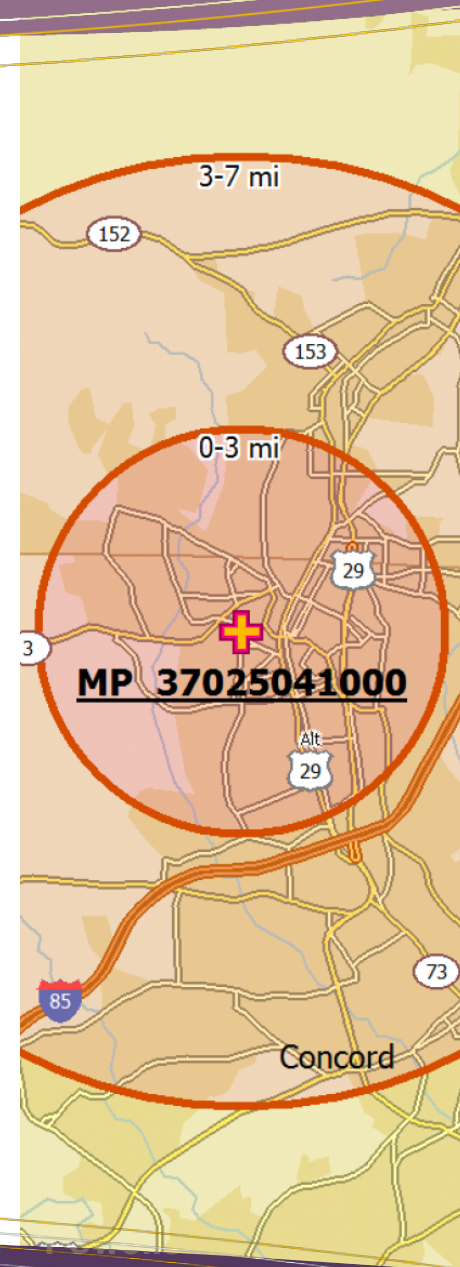
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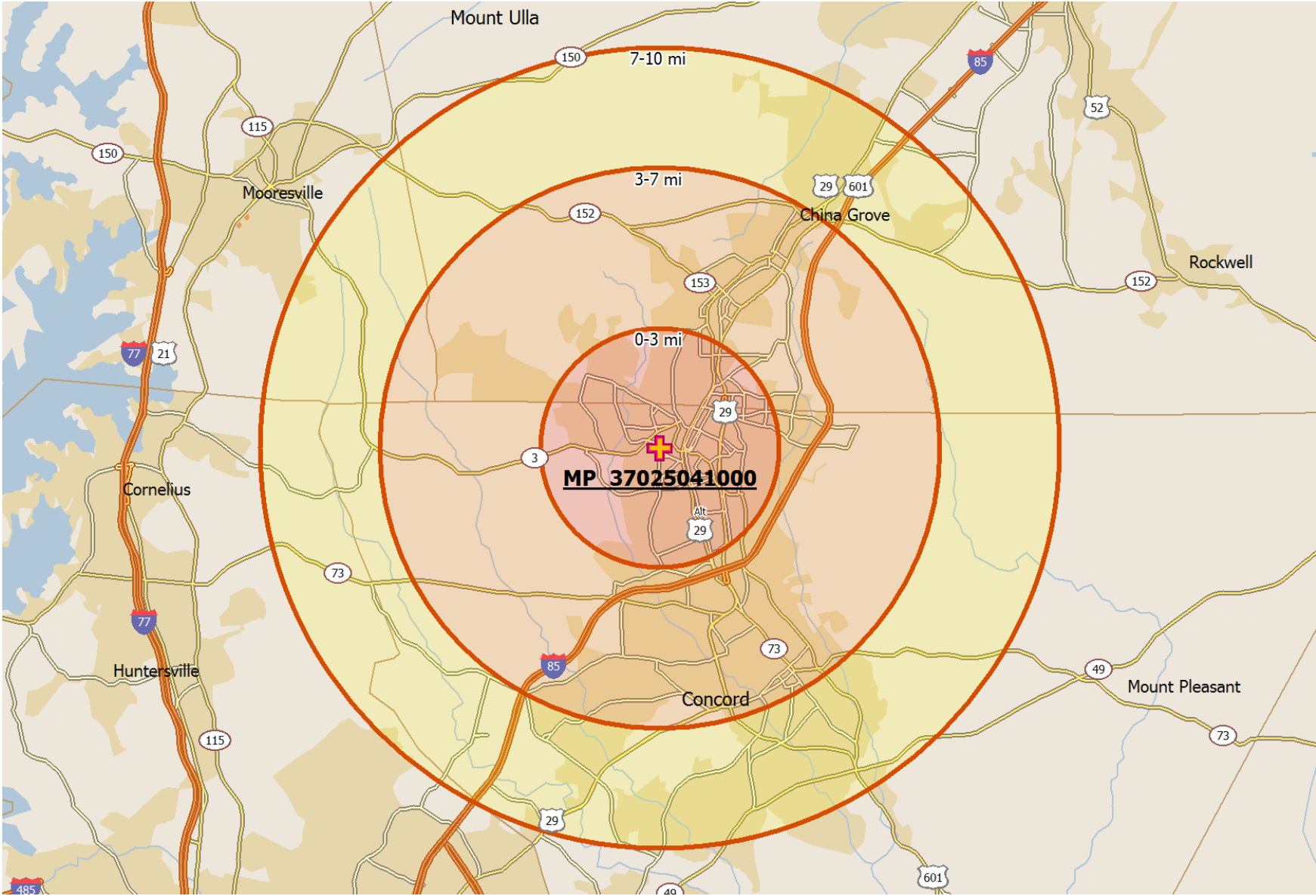
Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3706	Region 6: Central Piedmont
3	County Location	37025	Cabarrus
4	Zipcode	28081	Cabarrus
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.2	Medium Towns
7	Sitescape Subgroup	2.25	Medium towns adjacent to a large town
8	Sitescape Density Pattern	K	50000-100000-100000



Site Location Summary - Map of the Site Location



Rennert Murfreesboro Newland Snow Hill Franklin Fremont Lucama Lincolnton Oak Island Ivanhoe Clayton Pinehurst Cleveland Vanceboro Belmont Ferrington Kinston Plain View Lillington Mar-Mac ver Road Magnolia Wingate Garner Pinetops Delway North Topsail Beach Winton Hargett Yanceyville Etowah Homby Bridge Bolton Keener Ranlo North Wilkesboro Lewiston Woodville Mount Olive Boiling Surt City Roxobel Biltmore Forest Rutherfordton Kenansville Hightsville Asheboro Winston-Salem

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	2	Large Fringe Metro - counties in a metropolitan statistical area of 1 million or more population who do not qualify as large central
5	NCES Urban Centric Locale Codes	22	Suburb: Midsize: Territory outside a principal city and inside an urbanized area with population less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	42,064	68,682	75,517
2010 Households	16,757	25,707	27,656
2010 Group Quarters Population	334	1,248	327

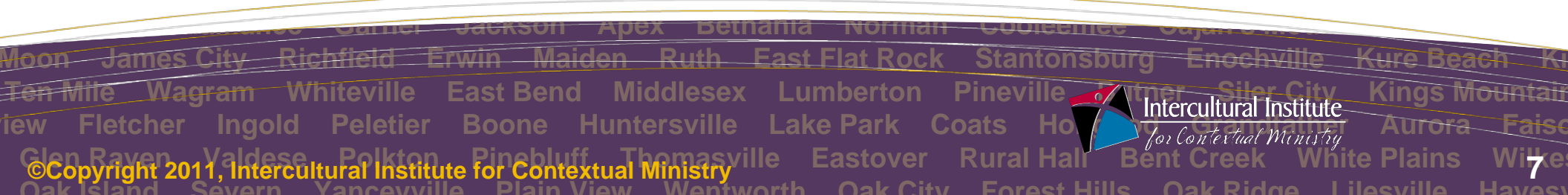
BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	44	37	39
Language Diversity National Index	40	36	33
Foreign Born Diversity National Index	10	7	15
Ancestry Diversity National Index	42	51	68
Racial Diversity National Index	56	45	40

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False



Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	1,466	8.75%
Mainstay Communities	Established, Diverse Households	2,572	15.35%
Working Communities	Blue-collar, Working Families	9,493	56.65%
Country Communities	Rural, Agri. & Mining Families	895	5.34%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,111	6.63%
Urban Communities	High Density, Inner-city Neighborhoods	1,220	7.28%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The SITEScape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	44,534	11,350	25.49%
Unreached %	67.76%	67.73%	99.96
Religious But NOT Evangelical HH	10,608	2,862	26.98%
Religious But NOT Evangelical %	16.14%	17.08%	105.83
Spiritual But NOT Relig or Evang HH	7,418	1,700	22.91%
Spiritual But NOT Relig or Evang %	11.29%	10.14%	89.87
Not Evangelical, Not Interested HH	26,613	6,837	25.69%
Not Evangelical, Not Interested %	40.49%	40.8%	100.76



Davidson Kings Grant Claremont Lake Norman of Catawba Mayodan Pollocksville James City Lillington
 Simpson Maxton Sugar Mountain Lenoir Asheville Walnut Cove Mount Gilead St James Marion Mor
 Orrum Balfour Black Mountain Yadkinville Troutman Goldsboro Marshall Mountain Spring Springs Peletie
 Centerville Cedar Rock Saratoga St Stephens Spencer North Topsail Beach Pantego Ranlo Concor

Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

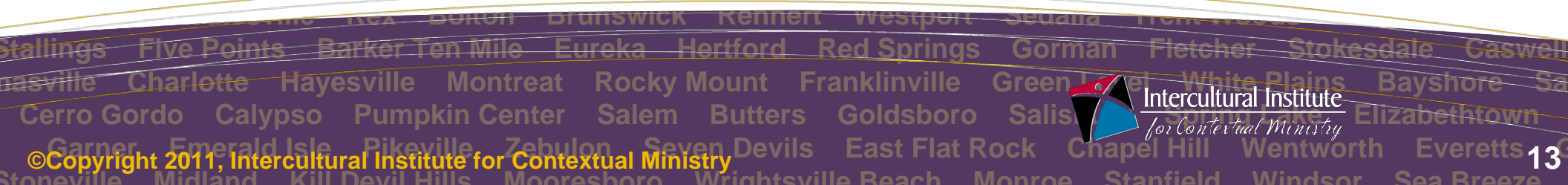
ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of BCNC Churches	74	29	39.19%
Active BCNC Attenders	9,176	4,490	48.93%
Active Evangelical Households	11,957	3,051	25.52%
Active Evangelical Percent	18.19%	18.21%	100.08
Inactive Evangelical Households	9,232	2,356	25.52%
Inactive Evangelical Percent	14.05%	14.06%	100.08
# New Churches Needed	0	0	0%



Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	West Point - Kannapolis	0.51 mi	166	Insufficient Data	16	Grace Missionary - Kannapolis	2.17 mi	0	Insufficient Data
2	First Baptist Kannapolis	0.63 mi	301	Plateauing	17	Enochville First - Kannapolis	2.35 mi	86	Plateauing
3	Calvary - Kan	0.75 mi	108	Declining	18	Central - Kannapolis	2.36 mi	750	Plateauing
4	Centerview - Kannapolis	0.77 mi	116	Plateauing	19	Brookdale - Kann	2.38 mi	112	Insufficient Data
5	Shadybrook - Kannapolis	0.86 mi	84	Plateauing	20	Blackwelder Park - Kannapolis	2.43 mi	453	Plateauing
6	New Way - Kannapolis	0.88 mi	0	Insufficient Data	21	Franklin Heights - Kannapolis	2.46 mi	203	Insufficient Data
7	Eastwood - Kannapolis	1.18 mi	112	Growing	22	Genesis - Kannapolis	2.46 mi	195	Plateauing
8	Crown Pointe Baptist Church	1.41 mi	0	Insufficient Data	23	Royal Oaks - Kannapolis	2.49 mi	124	Growing
9	North Kannapolis - Kannapolis	1.43 mi	172	Declining	24	Rodgers Park - Kannapolis	2.61 mi	108	Insufficient Data
10	Kannapolis Community - Kannapolis	1.43 mi	0	Insufficient Data	25	Charity - Kannapolis	2.72 mi	675	Plateauing
11	Memorial - Kannapolis	1.70 mi	252	Growing	26	Fisher Street - Concord	2.77 mi	0	Insufficient Data
12	Iglesia Camino Emaus	1.72 mi	0	Insufficient Data	27	Sharon - Concord	2.78 mi	75	Insufficient Data
13	Jackson Park - Kannapolis	1.72 mi	140	Declining	28	Pathway Fellowship Church	2.84 mi	0	Insufficient Data
14	Lakewood - Kannapolis	1.85 mi	83	Declining	29	Cornerstone - Concord	2.98 mi	150	Insufficient Data
15	Skyland - Kannapolis	1.86 mi	25	Insufficient Data	30	New Piney Grove - Kannapolis	3.01 mi	113	Declining



Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

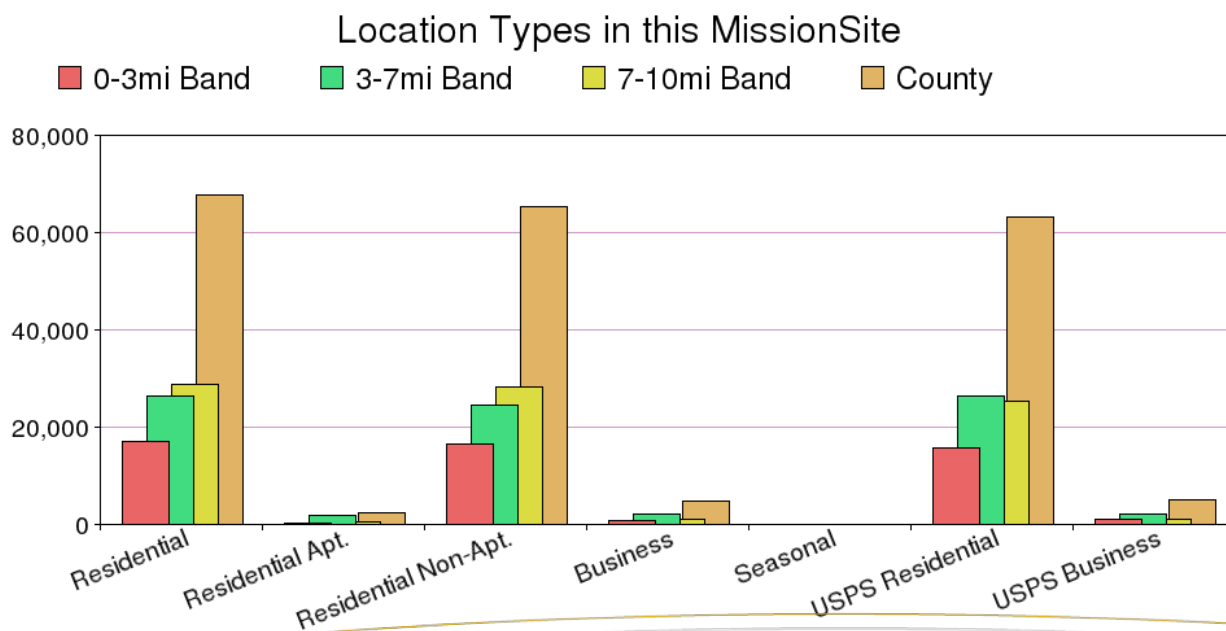


Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	98,935	35,116	35.49%
2000 Population	131,063	36,971	28.21%
2010 Population	176,963	42,064	23.77%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	37,515	14,075	37.52%
2000 Households	49,519	14,980	30.25%
2010 Households	65,723	16,757	25.5%

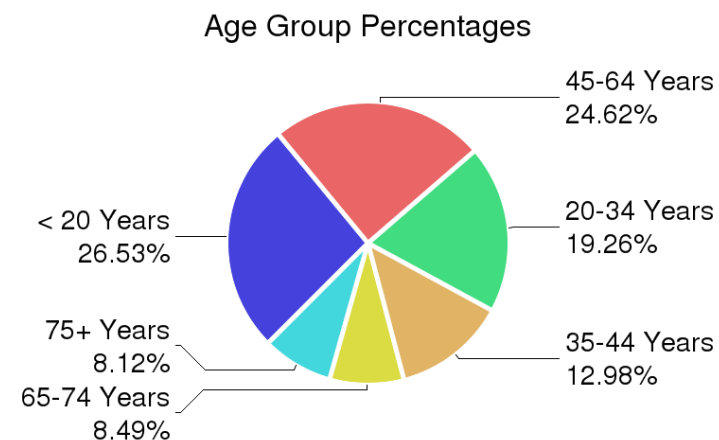


Location Type	0-3mi Band
Residential	16,934
Residential Apt.	332
Residential Non-Apt.	16,602
Business	825
Seasonal	0
USPS Residential	15,804
USPS Business	968

Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



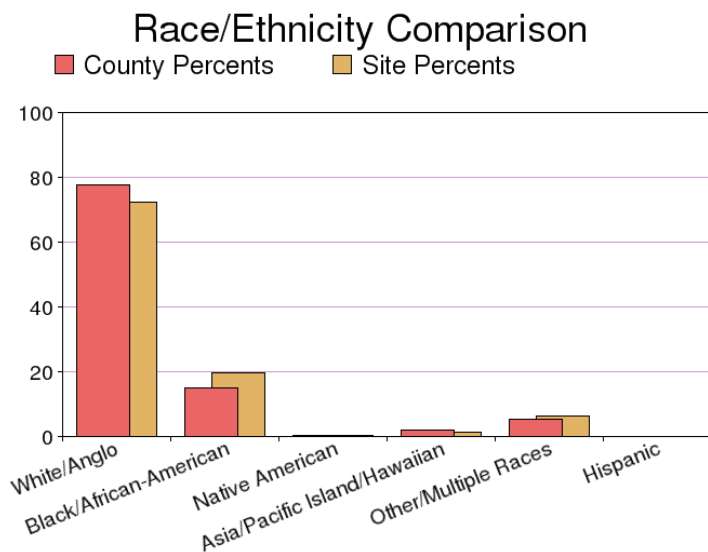
2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.71%	5.6%	98.07
4-5 Years	3.09%	2.62%	84.79
6-8 Years	4.74%	4.07%	85.86
9-11 Years	4.64%	4.02%	86.64
12-13 Years	3.04%	2.68%	88.16
14-17 Years	5.69%	5.05%	88.75
18-19 Years	2.75%	2.48%	90.18
0-5 Years	8.8%	8.22%	93.41
6-12 Years	10.9%	9.44%	86.61
13-19 Years	9.95%	8.87%	89.15
< 20 Years	29.65%	26.53%	89.48
20-34 Years	18.36%	19.26%	104.9
35-44 Years	15.35%	12.98%	84.56
45-64 Years	25.19%	24.62%	97.74
65-74 Years	6.42%	8.49%	132.24
75+ Years	5.04%	8.12%	161.11
Median Age	36	39	107.6
Median Age (Male)	35	37	104.9
Median Age (Female)	37	41	111.19

Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	77.63%	72.31%	93.14
Black, African-American	14.87%	19.56%	131.55
Native American	0.41%	0.35%	84.95
Asian	1.83%	1.4%	76.69
Pacific Island, Hawaiian	0.02%	0.02%	92.03
Other/Multiple Races	5.25%	6.37%	121.44
Hispanic	0%	11.37%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	114,143	28,035	
Less than 9th Grade	5.06%	8.82%	57.42
No High School Diploma	8.94%	14.45%	61.88
High School Graduate	29.3%	34.19%	85.7
Some College, no degree	22.54%	20.16%	111.81
Associate Degree	11.11%	8.25%	134.65
College Degree	16.31%	10.39%	156.99
Graduate/Prof. degree	6.73%	3.73%	180.19

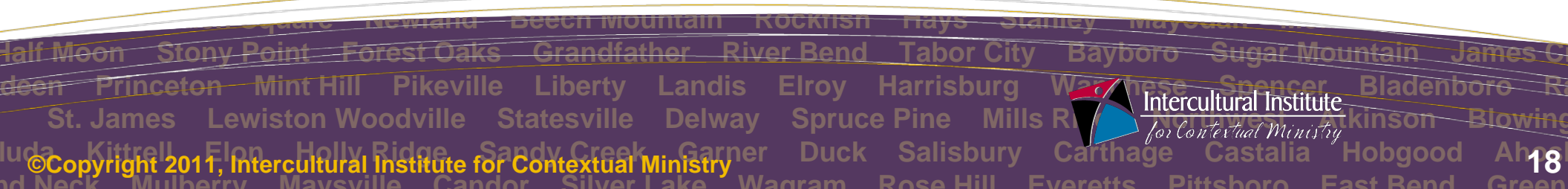


Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	5.51%	9.38%	199.02
\$10,000 to \$19,999	8.98%	16.11%	179.33
\$20,000 to \$29,999	10.1%	12.98%	128.47
\$30,000 to \$49,999	19.24%	23.29%	121.02
\$50,000 to \$59,999	9.15%	8.7%	95.1
\$60,000 to \$69,999	8.42%	7.37%	87.54
\$70,000 to \$79,999	7.57%	5.9%	77.94
\$80,000 to \$89,999	6.16%	4.22%	68.54
\$90,000 to \$99,999	4.26%	2.42%	56.67
\$100,000 to \$124,999	9.26%	4.36%	47.09
\$125,000 to \$149,999	3.42%	2.37%	69.3
\$150,000 to \$199,999	4.62%	1.67%	36.18
\$200,000 to \$249,999	1.24%	0.3%	24.03
\$250,000 or more	2.07%	0.94%	45.31
Median Household	56,722	40,207	70.88
Average Household	70,093	51,847	73.97
Per Capita Household	26,278	20,666	78.64
Family/Non-Family Household Income			
Median Family Income	67,784	52,050	76.79
Average Family Income	82,277	64,020	77.81
Median Non-Family Income	34,481	24,336	70.58
Average Non-Family Income	43,861	29,961	68.31



Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			
			Index
% Family Households	68.28%	64.07%	93.83
Families with Children	35.18%	31.02%	88.17
Families without Children	33.1%	33.05%	99.84
Non-Family Households			
% Non-Family Households	31.72%	35.93%	113.29
Non-Families with Children	0.36	0.46	126.36
Non-Families without Children	31.35	35.47	113.14
Housing Units			
			Index
Total Housing Units	71,814	18,636	
Vacant percent	8.48%	10.08%	118.88
Owned percent	64.91%	57.03%	87.85%
Rented Percent	26.6%	32.88%	123.6
Households by Size			
			Index
Avg household size	2.66	2.49	93.61
Avg family hh size	3.35	3.20	95.52
Avg non-family hh size	1.19	1.22	102.52
Households By Count of Persons			
			Percent
One	17,339	5,111	29.48%
Two	18,560	4,978	26.82%
Three or Four	22,858	5,093	22.28%
Five+	6,966	1,576	22.62%

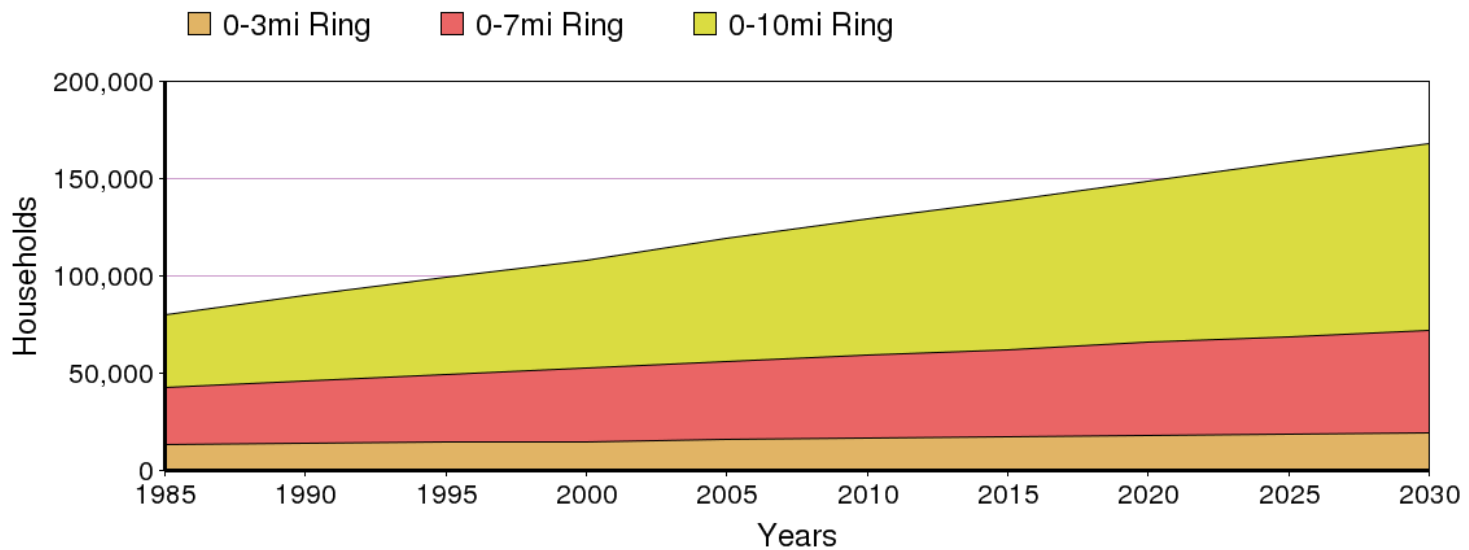
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	98,935	35,116	35.49%
2000 Population	131,063	36,971	28.21%
2010 Population	176,963	42,064	23.77%
2015 Population	200,665	45,105	22.48%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	37,515	14,075	37.52%
2000 Households	49,519	14,980	30.25%
2010 Households	65,723	16,757	25.5%
2015 Households	72,357	17,481	24.16%

Household Change from 1985 to 2030



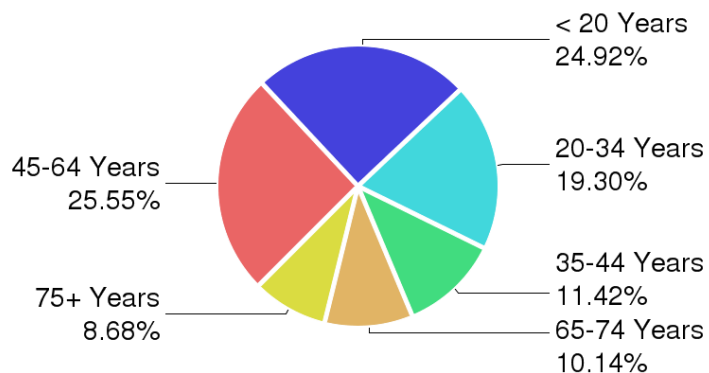
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.6%	4.79%	85.54
4-5 Years	2.62%	2.27%	86.64
6-8 Years	4.07%	3.61%	88.7
9-11 Years	4.02%	3.79%	94.28
12-13 Years	2.68%	2.68%	100
14-17 Years	5.05%	5.22%	103.37
18-19 Years	2.48%	2.57%	103.63
0-5 Years	8.22%	7.06%	85.89
6-12 Years	9.44%	8.71%	92.27
13-19 Years	8.87%	9.15%	103.16
< 20 Years	26.53%	24.92%	93.93
20-34 Years	19.26%	19.3%	100.21
35-44 Years	12.98%	11.42%	87.98
45-64 Years	24.62%	25.55%	103.78
65-74 Years	8.49%	10.14%	119.43
75+ Years	8.12%	8.68%	106.9
Median Age	36	41	112.91
Median Age (Male)	35	39	109.37
Median Age (Female)	37	43	116.5

Projected Age Group Percentages



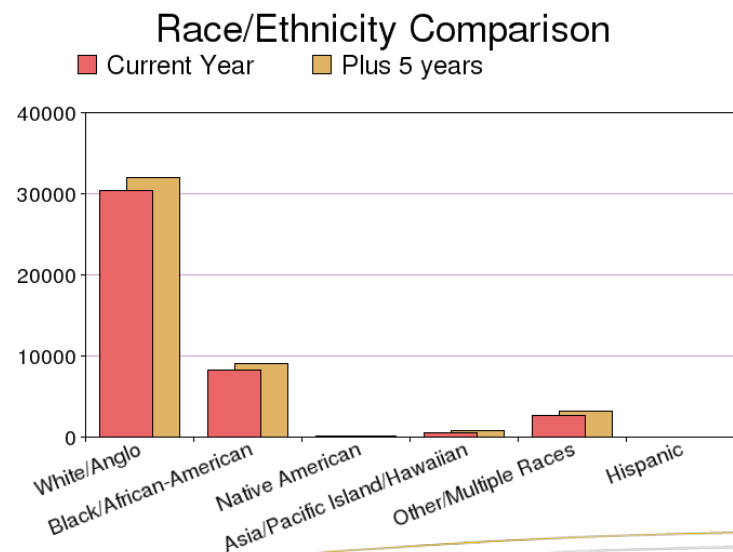
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	72.31%	70.81%	97.92
Black, African-American	19.56%	20.1%	102.77
Native American	0.35%	0.37%	107.21
Asian	1.4%	1.72%	122.71
Pacific Island, Hawaiian	0.02%	0.01%	66.61
Other/Multiple Races	6.37%	6.99%	109.68
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	28,035	30,437	
Less than 9th Grade	8.82%	7.35%	83.32
No High School Diploma	14.45%	12.16%	84.13
High School Graduate	34.19%	34.33%	100.41
Some College, no degree	20.16%	20.55%	101.93
Associate Degree	8.25%	9.92%	120.26
College Degree	10.39%	11.33%	109.02
Graduate/Prof. degree	3.73%	4.36%	116.74



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	9.38%	9.03%	96.22
\$10,000 to \$19,999	16.11%	15.97%	99.12
\$20,000 to \$29,999	12.98%	12.24%	94.32
\$30,000 to \$49,999	23.29%	22%	94.48
\$50,000 to \$59,999	8.7%	8.52%	97.9
\$60,000 to \$69,999	7.37%	7.48%	101.52
\$70,000 to \$79,999	5.9%	6.2%	97.9
\$80,000 to \$89,999	4.22%	4.62%	103.86
\$90,000 to \$99,999	2.42%	2.63%	108.88
\$100,000 to \$249,999	4.36%	5.03%	115.27
\$125,000 to \$149,999	2.37%	2.74%	115.66
\$150,000 to \$199,999	1.67%	1.92%	115.03
\$200,000 to \$249,999	0.3%	0.33%	109.28
\$250,000 or more	0.94%	1.09%	116.62
Median Household	40,207	42,297	105.2
Average Household	51,847	55,529	107.1
Per Capita Household	20,666	21,534	104.2
Family/Non-Family Household Income			
Median Family Income	52,050	55,201	106.05
Average Family Income	64,020	69,955	109.27
Median Non-Family Income	24,336	25,674	105.5
Average Non-Family Income	29,961	32,183	107.42

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	64.07%	61.91%	96.64
Families with Children	31.02	29.96	96.58
Families without Children	33.05	32.18	97.36
Non-Family Households			
% Non-Family Households	35.93%	38.09%	106
Non-Families with Children	0.46	0.44	106
Non-Families without Children	35.47	37.65	106.13
Housing Units			
Total Housing Units	18,636	19,464	104.44%
Vacant percent	10.08%	10.19%	101.05
Owned percent	57.03%	56.7%	99.43
Rented Percent	32.88%	33.11%	100.68
Households by Size			
Avg household size	2.49	2.56	102.81%
Avg family hh size	3.20	3.41	106.56%
Avg non-family hh size	1.22	1.18	96.72%
Households By Count of Persons			
One	5,111	5,663	110.8%
Two	4,978	4,512	90.64%
Three or Four	5,093	5,391	105.85%
Five+	1,576	1,916	121.57%

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	2,044	2,985	2,195
Northern Europe	51	55	81
Western Europe	12	38	120
Southern Europe	28	25	12
Eastern Europe	0	0	59
Other Europe	0	0	0
Eastern Asia	12	132	131
So. Central Asia	12	98	13
SE Asia	126	84	60
Western Asia	0	0	0
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	8
Middle Africa	0	0	1
Northern Africa	0	0	9
Southern Africa	0	1	13
Western Africa	68	20	8
Other Africa	0	25	0
Oceania	0	0	0
Caribbean	70	40	157
Central Amer.	1,558	2,316	1,353
South America	82	66	116
North America	25	85	54
Born at sea	0	0	0

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	32,583	48,379	44,957
Spanish	2,427	3,324	2,376
Other Indo-Euro language	343	508	431
French (incl. Patois, Cajun)	121	158	156
French Creole	7	0	0
Italian	20	45	15
Portuguese	11	8	3
German	113	97	160
Yiddish	0	0	4
Other West Germanic	0	4	20
A Scandinavian Language	0	0	20
Greek	40	51	6
Russian	0	0	1
Polish	7	2	12
Serbo-Croatian	0	9	11
Other Slavic Language	0	3	7
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	36	6
Hindi	1	18	3
Urdu	0	23	3

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	15	11	2
Asian/PI languages	0	0	0
Chinese	0	53	52
Japanese	16	9	28
Korean	0	94	95
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	59	0	0
Thai	0	0	0
Laotian	26	12	0
Vietnamese	57	17	49
Other Asian	0	0	0
Tagalog	15	11	17
Other Pacific Is	0	0	0
Other languages	45	37	11
Navajo	0	0	0
Other Native N. American	0	11	0
Hungarian	6	5	10
Arabic	0	13	0
Hebrew	0	0	0
African languages	39	8	1
Other unspecified	0	0	0

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	25,342	38,738	34,940
Arab	18	84	22
Armenian	0	4	9
Austrian	5	7	29
British	59	118	242
Canadian	1	119	58
Croatian	12	6	23
Czech	9	39	56
Czechoslovak	9	33	11
Danish	28	23	90
Dutch	450	293	470
English	1,947	3,059	3,408
European	225	270	378
Finnish	4	12	43
French (not Basque)	202	581	463
French Canadian	92	199	123
German	2,927	5,852	5,474
Greek	49	174	69
Hungarian	21	44	81
Iranian	9	6	2

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	1,854	2,473	2,763
Italian	513	1,099	1,057
Lithuanian	16	39	50
Norwegian	73	77	116
Polish	198	357	395
Portuguese	13	49	28
Romanian	0	0	11
Russian	16	50	88
Scandinavian	0	29	16
Scotch-Irish	1,071	1,768	1,776
Scottish	377	764	712
Slovak	0	6	15
Subsaharan African	277	310	246
Swedish	74	119	167
Swiss	15	75	32
Ukrainian	0	35	25
US/American	6,243	9,397	8,326
Welsh	39	154	166
West Indian	38	33	141
Yugoslavian	0	0	59
Other	8,457	10,981	7,699

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Using the Demographic Indicators

Issues for Your Consideration - continued

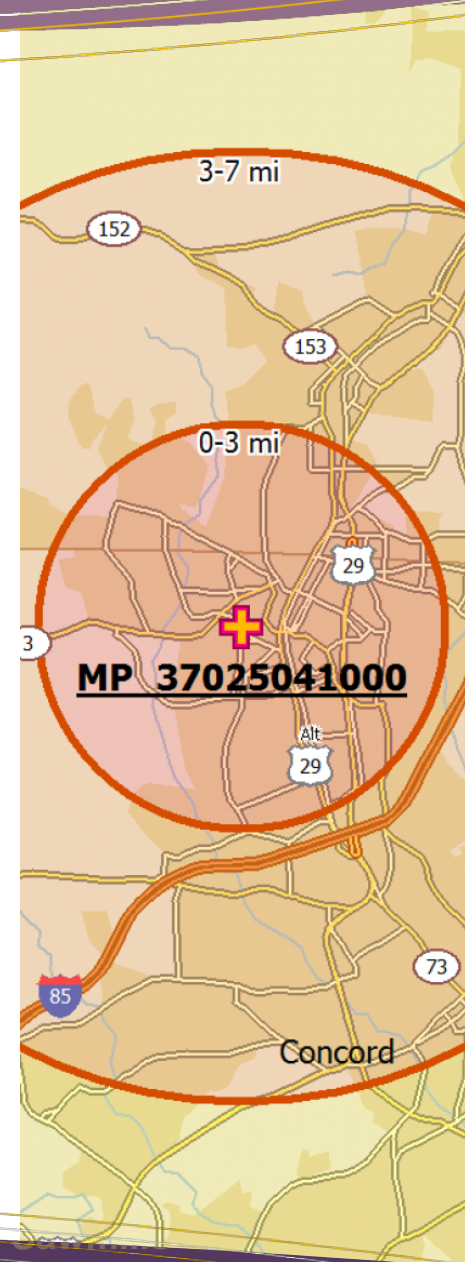
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	16,757	100%	11,569	100%
AFFLUENT SUBURBIA	185	1.1%	129	1.12%
America's Wealthiest	0	0%	0	0%
Dream Weavers	48	0.29%	34	0.29%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	137	0.82%	95	0.82%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	1,281	7.64%	884	7.64%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	982	5.86%	659	5.7%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	12	0.07%	9	0.08%
Successful Urban Sprawl	287	1.71%	216	1.87%
SM TOWN SUCCESS	1,622	9.68%	1,262	10.91%
Successful Urban Sprawl	0	0%	216	1.87%
2nd City Homebodies	838	5%	0	0%
Prime Middle America	0	0%	546	4.72%
Urban Optimists	781	4.66%	0	0%
Family Convenience	3	0.02%	498	4.3%
Mid-Market Enterprise	0	0%	2	0.02%



Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	16,757	100%	11,569	100%
BLUE COLLAR BACKBONE	716	4.27%	464	4.01%
Nuevo Hispanic Fam.	31	0.18%	22	0.19%
Working Rural Suburbia	273	1.63%	165	1.43%
Lower Income Essentials	42	0.25%	28	0.24%
Small Town Endeavors	370	2.21%	249	2.15%
AMER. DIVERSITY	950	5.67%	623	5.39%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	720	4.3%	463	4%
Professional Urbanites	87	0.52%	63	0.54%
Urban Advancement	15	0.09%	10	0.09%
Amer. Great Outdoors	100	0.6%	64	0.55%
Mature America	28	0.17%	23	0.2%
METRO FRINGE	8,777	52.38%	6,036	52.17%
Steadfast Conservative	6,965	41.56%	4,773	41.26%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	103	0.61%	73	0.63%
Urban Grit	3	0.02%	2	0.02%
Grass-Roots Living	1,706	10.18%	1,188	10.27%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	16,757	100%	11,569	100%
REMOTE AMERICA	761	4.54%	447	3.86%
Hardy Rural Fam.	38	0.23%	23	0.2%
Rural Southern Living	711	4.24%	417	3.6%
Coal & Crops	12	0.07%	7	0.06%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,111	6.63%	823	7.11%
Young Cosmopolitans	6	0.04%	5	0.04%
Minority Metro Communities	1,102	6.58%	816	7.05%
Stable Careers	0	0%	0	0%
Aspiring Hispania	3	0.02%	2	0.02%
RURAL VILLAGES & FARMS	134	0.8%	74	0.64%
Aspiring Hispania	12	0.07%	2	0.02%
Industrious Country Living	0	0%	8	0.07%
America's Farmland	55	0.33%	0	0%
Comfy Country Living	18	0.11%	34	0.29%
Small Town Connections	49	0.29%	10	0.09%
Hinterland Fam.	0	0%	20	0.17%



Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	16,757	100%	11,569	100%
STRUGGLING SOCIETIES	948	5.66%	636	5.5%
Rugged Southern Style	80	0.48%	47	0.41%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	868	5.18%	589	5.09%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	272	1.62%	191	1.65%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	112	0.67%	78	0.67%
Urban Diversity	2	0.01%	1	0.01%
New Generation Activists	102	0.61%	69	0.6%
Getting By	56	0.33%	43	0.37%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



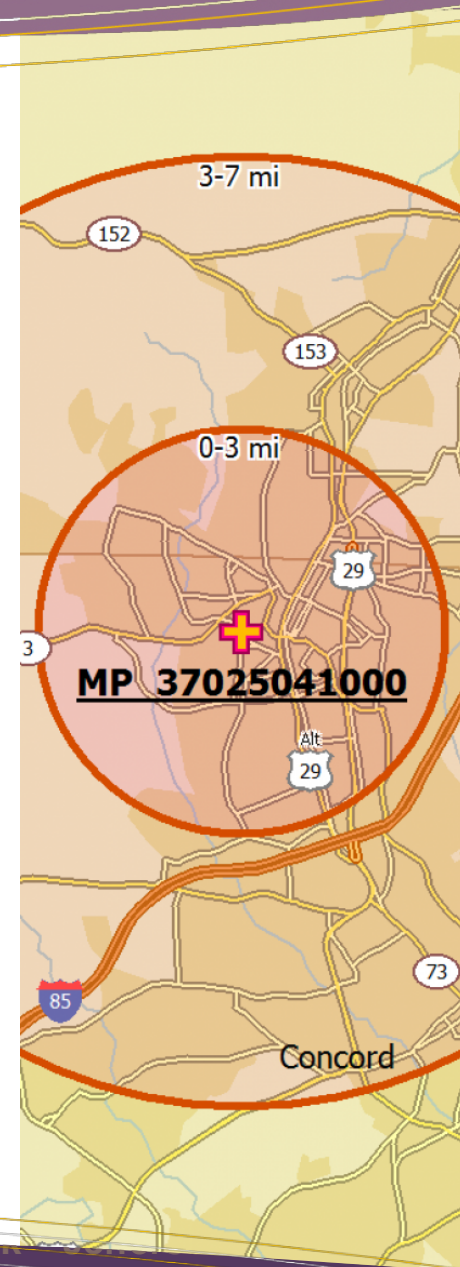
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	77%	79%	81%
Use Comp. for Internet/E-mail	56%	61%	64%
Internet Use: E-Mail	47%	51%	53%
Use Comp. for Comp. Games	40%	41%	42%
Use Comp. for Word Processing	35%	40%	43%
Use Comp. for Shopping	32%	36%	39%
Use Comp. for Education	32%	34%	36%
Use Comp. for Digital Camera Photo Editing	30%	33%	36%
Use Comp. for Banking	28%	33%	36%
HH Owns DVD Player	27%	29%	31%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	26%	28%	30%
Internet Use: Banking	23%	26%	28%
Use Comp. for News/Info./Data Service	19%	22%	25%
PC-Network-HH Has One	17%	18%	21%
Use Comp. for Accounting	12%	14%	15%
Use Comp. for Personal Financial Mngmnt	12%	14%	15%
HH Owns Video/Webcam	12%	11%	11%
Internet Use: Research/ Education	11%	12%	12%
Internet Use: Shopping: Gathered Info. for Shopping	11%	12%	14%
Use Comp. for Filing/DB Mngmnt	10%	12%	13%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	66%	67%	68%
Dining Out (Not Fast Food)	55%	57%	59%
Reading Books	52%	53%	54%
Card Games	42%	42%	43%
Gardening	36%	36%	36%
Cooking for Fun	35%	36%	36%
Board Games	33%	34%	35%
Go To A Beach/Lake	33%	36%	38%
Visit Zoo	19%	20%	21%
Going To	19%	20%	20%
Bars/Nightclubs/Dancing			

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	68%	68%	67%
Gen./Fam. Practitioner	42%	42%	42%
Dentist	25%	27%	28%
Backache	23%	23%	22%
Eye Dr.	21%	21%	21%
None Of These	20%	20%	21%
Hypertension/High Blood Pressure	19%	19%	18%
High Cholesterol	18%	18%	18%
Any Arthritis	16%	15%	15%
Acid Reflux Disease (GERD)	15%	14%	14%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	25.85%	27.04%	28.47%
Live Theater	17.01%	18.63%	20.06%
Rock/Pop Concerts Most Often	14.35%	14.92%	15.78%
Live Theater Most Often	13.98%	15.34%	16.55%
Comedy Club	8.72%	9.43%	9.82%
Dance Performance	8.16%	8.3%	8.34%
Movies: Comedy	38.88%	39.79%	40.75%
Movies: Action/Adventure	38.18%	39.13%	40.3%
Movies: Fam.	21.14%	21%	21.59%

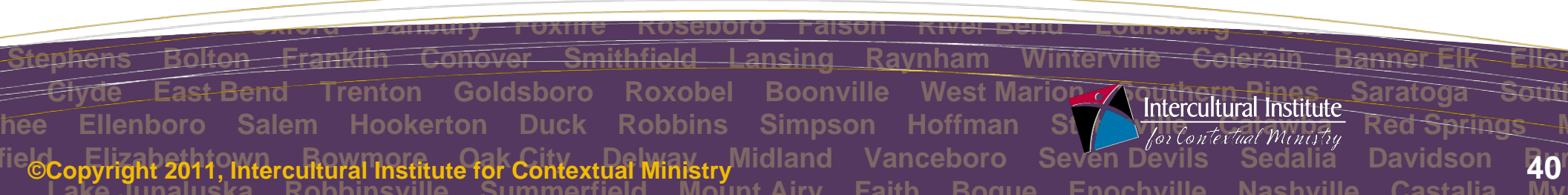
BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Drama	18.77%	19.3%	20.01%
Movies: Romantic Comedy	18.71%	19.33%	20.25%
Movies: Mystery	16.54%	16.32%	16.46%
MLB Baseball Reg. Season	5.86%	7.59%	8.52%
NFL Football Reg. Season	5.25%	6.43%	7.3%
College Football Reg. Season	5.14%	6.11%	6.85%
College Basketball Reg. Season	3.82%	4.24%	4.62%
NBA Basketball Reg. Season	2.78%	3.53%	4.13%
Auto Racing Events	2.65%	3.08%	3.39%

Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	39.1%	40.22%	41.39%
Swimming	31.97%	33.68%	35.21%
Bowling	21.76%	22.17%	23.3%
Freshwater Fishing	19.25%	19%	18.88%
Billiards/Pool	18.83%	19.63%	20.09%
Camping Trips	16.64%	16.97%	17%
Basketball	14.77%	14.85%	15.47%
Weight Training	14.18%	15.91%	17.47%
Jogging/Running	13.59%	14.47%	15.48%
Using Cardio Machine	12.41%	13.79%	15.06%
Golf	12.11%	13.38%	14.71%
Mountain/Road Biking	11.61%	12.76%	13.52%
Baseball	10.85%	11.17%	11.38%
Stationary Cycling	10.77%	11.67%	12.35%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Hunting	10.48%	10.47%	10.24%
Backpacking/Hiking	9.8%	10.12%	10.46%
Target Shooting	9.76%	9.83%	9.78%
Football	9.37%	9.6%	9.9%
Volleyball	9.25%	8.97%	8.91%
Aerobics	9.13%	9.27%	9.74%
Saltwater Fishing	7.82%	7.89%	8.1%
Softball	7.78%	7.88%	7.96%
Power Boating	7.68%	8.05%	8.45%
Soccer	6.83%	7%	7.39%
Canoeing/Kayaking	6.71%	7.06%	7.15%
Yoga	6.57%	6.87%	7.16%
Tennis	6.36%	6.84%	7.35%
Motorcycling	6.3%	6.52%	6.66%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Horseback Riding	6.11%	6.05%	6%
Roller Skating	5.07%	5.4%	5.57%
Ice Skating	5.07%	5.25%	5.37%
Archery	4.6%	4.96%	4.89%
Fly Fishing	4.59%	4.62%	4.64%
Auto Racing	4.34%	3.81%	3.64%
Snorkeling	4.1%	4.54%	4.83%
Jet Skiing	4.01%	4.46%	4.92%
Downhill & X-Country	3.96%	4.61%	5.07%
Skiing			
Water Skiing	3.9%	4.25%	4.62%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Racquetball	3.76%	3.8%	3.94%
Rock Climbing	3.6%	3.66%	3.7%
Hockey	3.57%	3.44%	3.39%
Snowmobiling	3.57%	3.62%	3.62%
Skateboarding	3.08%	3.07%	3.2%
Snowboarding	3.07%	3.27%	3.42%
Martial Arts	2.99%	3.27%	3.45%
Sailing	2.6%	2.87%	3.07%
Rowing	2.42%	2.6%	2.77%
Surfing & Windsurfing	2.22%	2.52%	2.65%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

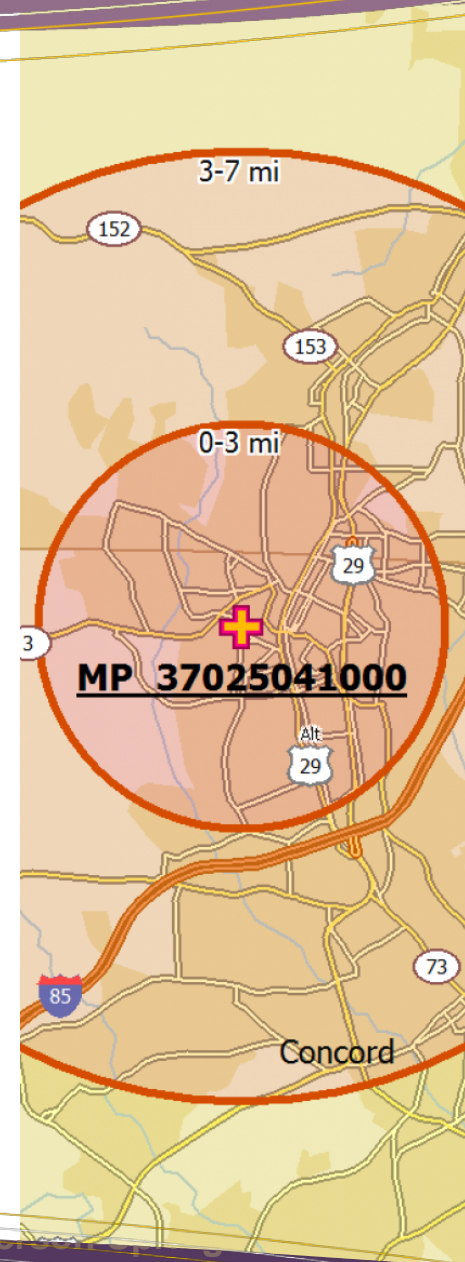
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

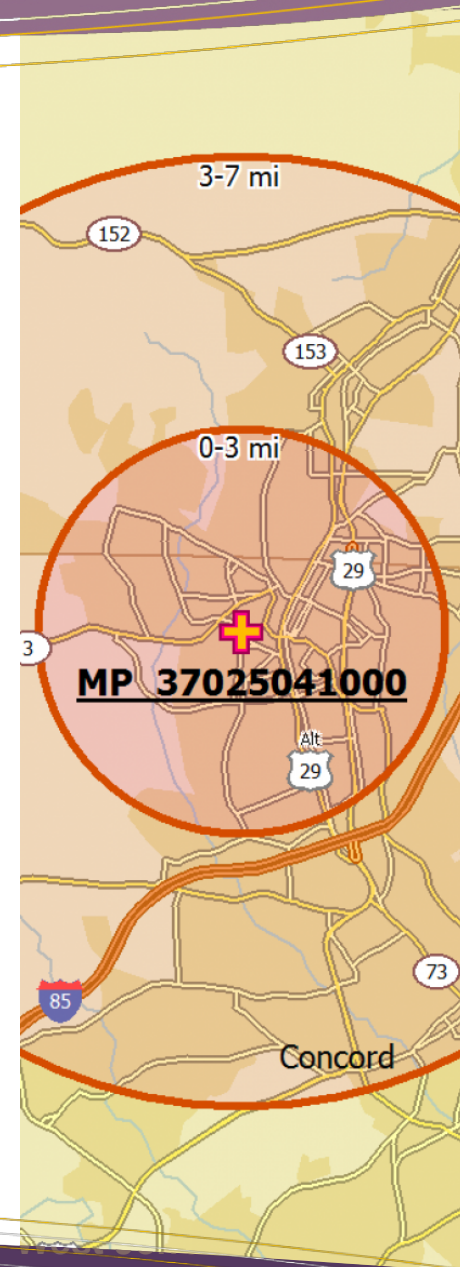
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

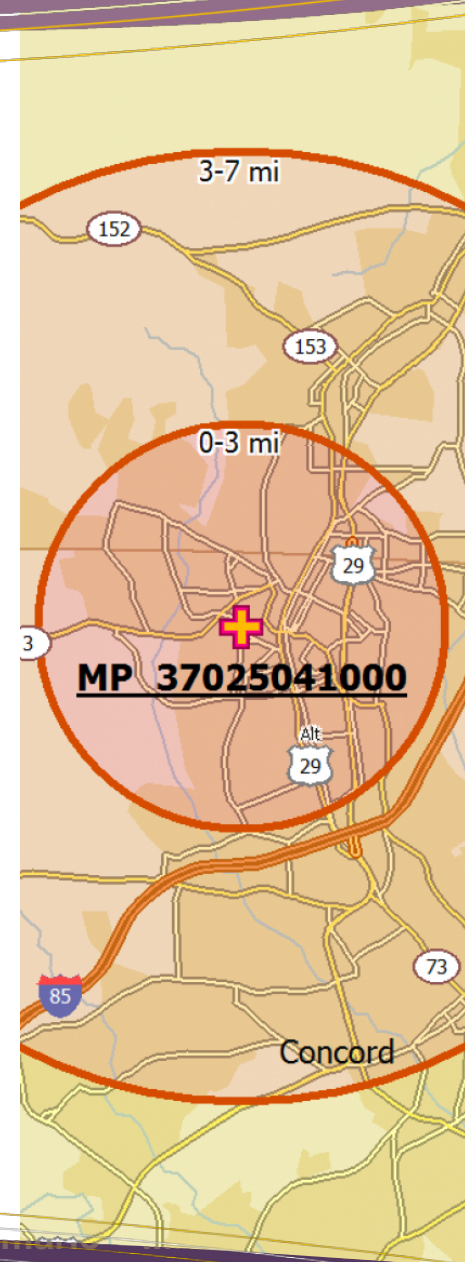
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	50%	50%	50%
Find It Difficult To Say No To My Kids	38%	38%	39%
Speak My Mind Even If It Upsets People	36%	35%	35%
Woman's Place Is In The Home	35%	35%	35%
Like Control Over People And Resources	35%	33%	33%
Prefer To Have Few Possessions As Possible	32%	33%	34%
Like To Do Unconventional Things	31%	30%	30%
Don't Judge People/Way They Live Life	29%	28%	28%
Money Is Best Measure Of Success	26%	25%	25%
Too Much Sponsorship In Arts/Sports	25%	23%	23%
If Won Lottery Would Never Work Again	24%	26%	27%
Friends More Important Than My Fam.	24%	25%	25%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	22%	21%	21%
Marijuana Should Be Legalized	19%	19%	20%
Rarely Sit Down to a Meal Together At Home	19%	18%	18%
I Am A Workaholic	18%	17%	17%
Like To Pursue Challenge/Novelty/Change	17%	17%	17%
Only Work Current Job for The Money	14%	13%	13%
We Should Strive for Equality for All	13%	13%	13%
Happy With My Standard Of Living	11%	11%	12%
On Whole People Get What They Deserve	11%	10%	10%
Indulge My Kids With The Little Extras	9%	9%	9%
Little I Can Do To Change My Life	8%	8%	8%
I Am A Perfectionist	6%	6%	6%

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

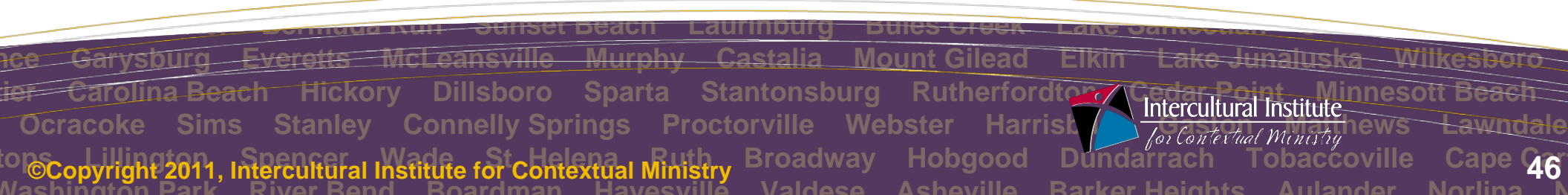


Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

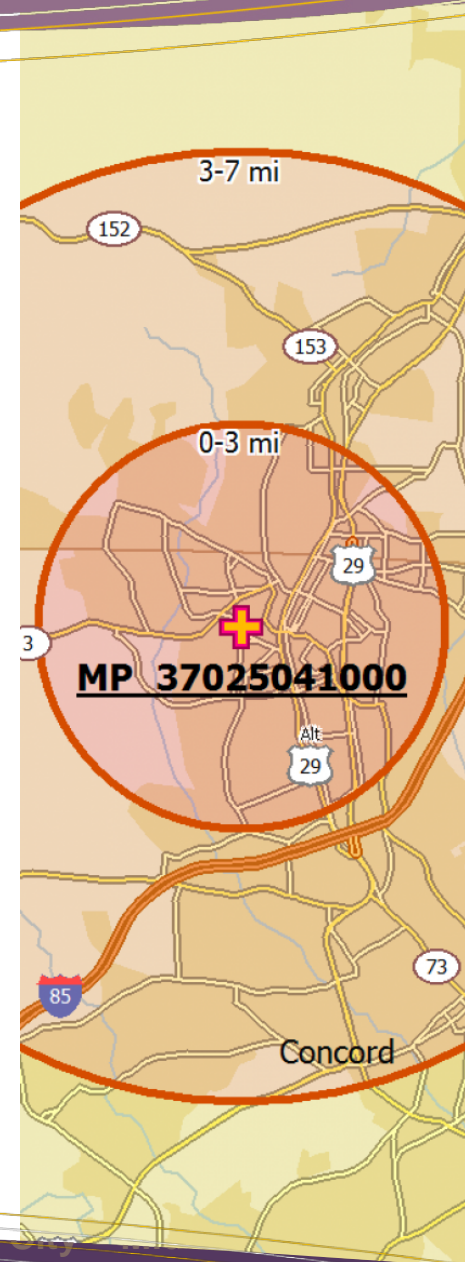
THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	60%	62%	65%
You Should Seize Opportunities In Life	58%	57%	57%
Like To Understand About Nature	37%	37%	37%
Important Feel Respected By My Peers	34%	33%	33%
Prefer Work Part Of Team Than Alone	34%	33%	34%
Prefer To Have Few Possessions As Possible	32%	33%	34%
Important To Juggle Various Tasks	31%	30%	29%
Good At Fixing Things	28%	27%	27%
Have Keen Sense Of Adventure	26%	26%	26%
Like To Just Enjoy Life	22%	22%	22%
People Have To Take Me As They Find Me	21%	22%	24%
Consider Myself Interested In The Arts	20%	19%	19%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Looking for New Ideas To Improve Home	17%	17%	16%
Worried About Pollution Caused By Cars	17%	18%	19%
Real Men Don't Cry	15%	15%	16%
Is An Important Part Of Who I Am	15%	15%	15%
Try Not To Worry About The Future	14%	13%	14%
Enjoy Spending Time With My Fam.	13%	13%	13%
Provide My Kids With The Little Extras	12%	12%	11%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Feel Very Alone In The World	5%	5%	5%
Like Spending Most Time With Fam.	5%	5%	5%
Decor Particular Interest To Me	3%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%



Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	87.33%	87.02%	87.21%
Restaurant-Visit Any			
Fam. Restaurants/Steak	82.81%	83.25%	84.23%
Houses-Visit Any			
McDonald's	57.74%	57.91%	58.12%
Burger King	38.89%	38.67%	38.19%
Subway	31.85%	32.08%	32.74%
Kentucky Fried Chicken (KFC)	31.4%	29.79%	29.28%
Taco Bell	31.19%	31.1%	30.78%
Wendy's	31.12%	31.17%	31.66%
Applebee's	29.71%	30.63%	31.55%
Pizza Hut	25.8%	24.15%	23.59%
Arby's	25.45%	25.02%	25.11%
Dairy Queen	20.38%	19.58%	18.96%

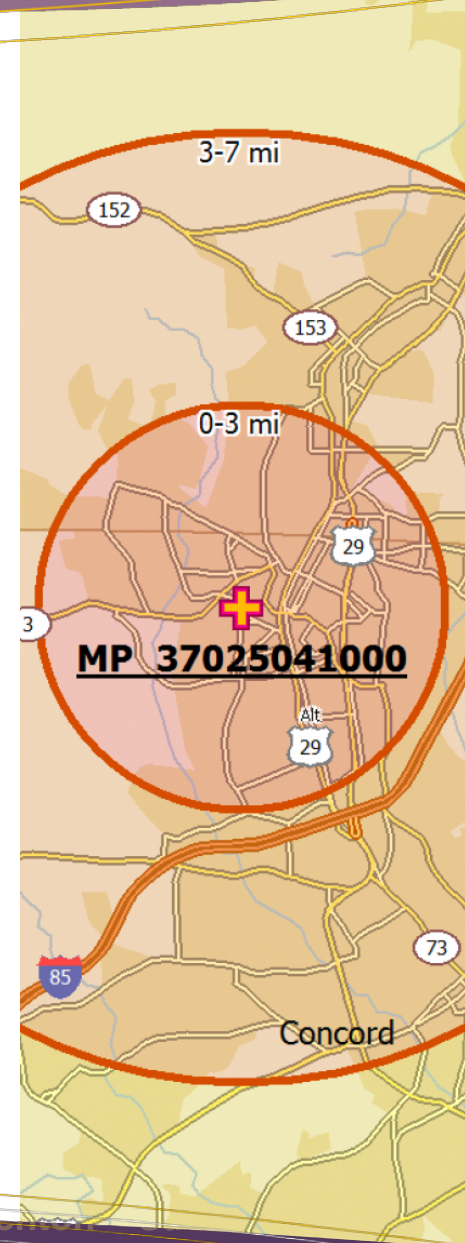
PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Olive Garden	19.39%	20.51%	21.45%
Red Lobster	17.98%	17.31%	17.13%
Cracker Barrel	16.6%	16.24%	16.54%
Sonic	16.26%	15.51%	15.32%
Domino's Pizza	15.27%	14.66%	14.48%
IHOP (International House Of Pancakes)	13.89%	14.05%	14.23%
Golden Corral	13.72%	12.65%	12.15%
Denny's	13.18%	12.86%	12.37%
Outback Steakhouse	13.13%	14.22%	15.2%
Chick-Fil-A	13.02%	13.86%	15.1%
Hardee's	13.01%	11.82%	11.16%
Chili's Grill and Bar	12.25%	13.37%	14.67%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

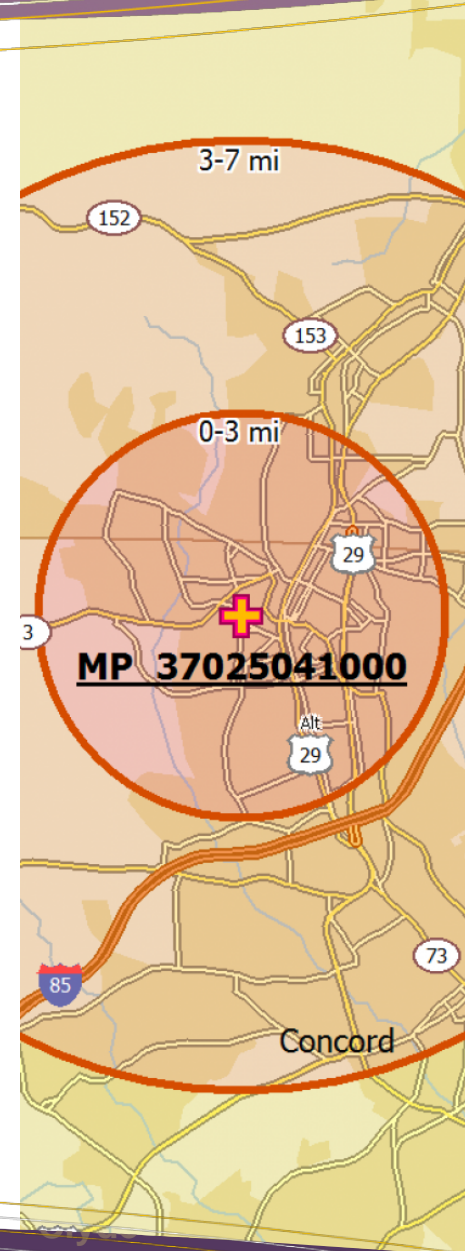
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	45.94%	47.42%	48.38%
Recycled products	32.47%	35.06%	36.59%
Worked as volunteer (non political)	15.86%	17.09%	18.01%
Engaged in fund raising	10.55%	11.04%	11.58%
Religious club member	7.27%	7.45%	7.76%
Wrote to editor of mag or newspaper	5.6%	5.91%	6.04%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Wrote to elected offcl about publ bus	5.4%	5.99%	6.29%
Union member	5.28%	5.36%	5.51%
Charitable Organization	5.13%	5.38%	5.49%
Took active part in local civic issue	4.98%	5.07%	5.12%
Church Board	4.72%	4.66%	4.91%
Fraternal order member	4.65%	4.71%	4.67%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	14.64%	16.27%	17.36%
Children's Books	12.32%	12.89%	13.64%
Mystery	11.11%	11.82%	12.2%
Cookbooks	9.76%	10.36%	10.63%
Religious (not Bibles)	8.86%	8.98%	9.23%
History	6.36%	6.98%	7.32%
Romance	6.3%	6.7%	7.1%
Personal/Business	6.07%	6.66%	7.23%
Self-help			
Biography	5.65%	6.22%	6.6%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	66.71%	68.29%	68.97%
Gen. Editorial	46.09%	46.09%	46.41%
Womens	40.69%	41.15%	41.97%
Service	34.65%	35.77%	36.49%
Mens	19.05%	19.01%	18.88%
Automotive	14.75%	14.43%	13.91%
Sports	14.75%	15.14%	15.45%
Business/Finance	14.52%	16.15%	17.77%
Fishing/Hunting	14.05%	13.55%	12.92%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	54.6%	55.65%	56.2%
Classified	35.43%	34.81%	34.02%
Sport	32.07%	32.84%	33.13%
Editorial Page	30.45%	31.06%	31.15%
Comics	28.47%	28.5%	28.05%
Business/Finance	26.51%	28.47%	29.86%
Food/Cooking	25.03%	25.37%	25.6%
Movie Listings & Reviews	24.86%	25.77%	26.23%
TV/Radio Listings	24.44%	24.34%	24.13%
Home/Gardening	21.33%	21.95%	22.48%
Travel	17.73%	19.07%	20.13%
Science/Technology	16.92%	17.62%	18.22%
Fashion	13.57%	13.8%	14.29%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Country	23.74%	23.83%	23.2%
CHR Contemp Hit Radio	18.64%	18.48%	18.29%
Adult Contemporary	16.87%	18.08%	18.52%
Urban Contemporary	14.44%	12.77%	13.03%
Rock	12.76%	13.5%	13.45%
Oldies	10.99%	11.44%	11.53%
News/Talk	10.33%	11.92%	12.91%
Classic Rock	9.55%	10.41%	10.74%
Alternative	8.24%	9.48%	9.99%
Variety	7.06%	7.42%	7.85%
Religious	5.94%	6.26%	6.59%
Soft Contemporary	5.34%	6.24%	6.97%
Jazz	4.26%	4.22%	4.84%
Classic Hits	4.24%	4.66%	4.75%
All News	3.85%	4.35%	5%
Hispanic	3.66%	3.46%	3.42%
Gospel	3.61%	2.93%	2.91%
Sports	3.08%	3.62%	4.16%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	62.28%	63.8%	65.41%
Satellite Dish	54.74%	55.57%	57.33%
Soapnet	50.44%	50.79%	51.67%
Other Video-On-Demand	45.16%	42.92%	42.75%
Sci-Fi Channel	36.52%	37.21%	38.17%
Adult Pay Per View TV	33.61%	33.58%	34.73%
MSNBC	33.02%	33.89%	34.89%
Subscribe Digital Cable	29.23%	28.56%	29.63%
TV Info From Sunday TV Magazine	27.71%	28.47%	29.55%
Nickelodeon	27.46%	28.98%	30.07%
TV Info From Newspapers	26.09%	26.58%	27.35%
Comedy Central	25.91%	29.04%	31.16%

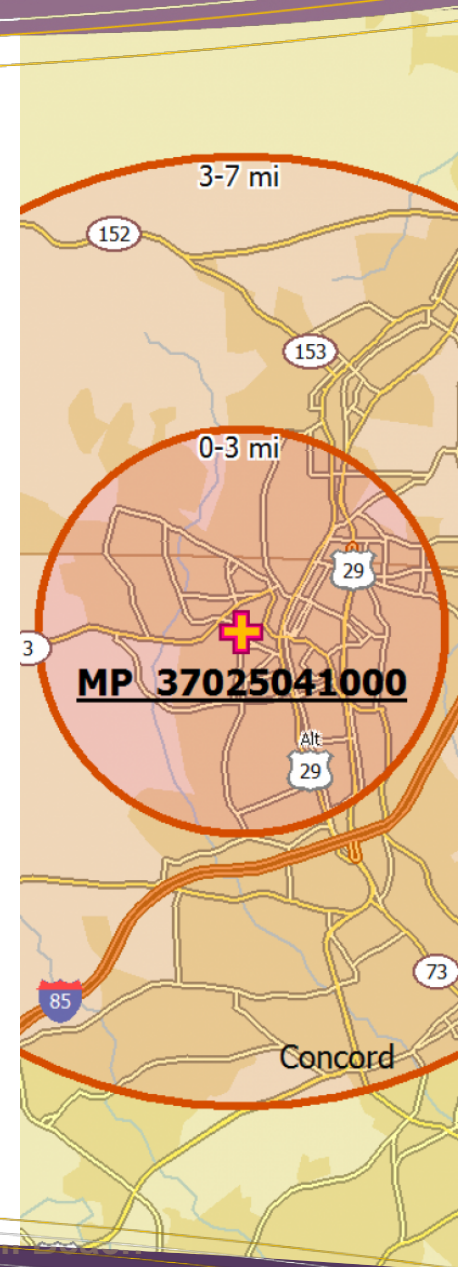
MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Adult Swim	24.98%	27.35%	28.54%
Nick At Nite	24.82%	25.9%	26.99%
TV Info From Monthly Cable Guide	24.42%	24.56%	25.25%
TCM (Turner Classic Movies)	23.98%	24.86%	25.63%
USA Network	23.85%	24.26%	24.81%
Hallmark Channel	22.85%	24.53%	26.31%
BET (Black Entertainment TV)	22.71%	23.99%	24.45%
The Golf Channel	21.09%	22.59%	24.18%
Lifetime	20.76%	21.59%	22.55%
ABC Fam.	20.2%	22.85%	24.51%
TV Info From Other	19.97%	20.01%	20.63%
ESPN2	18.73%	20.94%	22.16%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

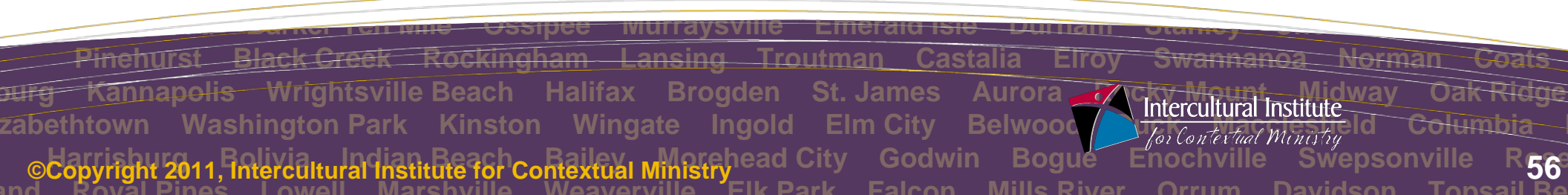


Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	17.47%	19.11%	20.22%
Medium Users (4-6)	9.78%	10.59%	11.1%
Light Users (1-3)	20.15%	20.58%	20.72%
Quintiles (20%)			
Newspaper I (Heavy)	1.4%	1.57%	1.61%
Newspaper II	1.49%	1.48%	1.42%
Newspaper III	2.19%	2.28%	2.29%
Newspaper IV	0.82%	0.83%	0.74%
Newspaper V (Light)	1.04%	1.25%	1.18%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	19.21%	20.03%	20.29%
Magazines II	8.8%	9.08%	9.13%
Magazines III	9.03%	9.85%	10.06%
Magazines IV	11.93%	12.16%	12.29%
Magazines V (Light)	0.38%	0.42%	0.52%
Outdoor I (Heavy)	6.87%	6.74%	6.6%
Outdoor II	3%	2.86%	2.85%
Outdoor III	3.82%	3.58%	3.51%
Outdoor IV	17.45%	16.43%	16.07%
Outdoor V (Light)	25.35%	25.24%	24.95%
Yellow Pages I (Heavy)	15.31%	15.14%	14.98%
Yellow Pages II	5.5%	5.57%	5.71%
Yellow Pages III	5.96%	5.42%	5.32%
Yellow Pages IV	24.38%	23.23%	22.28%
Yellow Pages V (Light)	4.02%	3.57%	3.37%



Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.24%	3.44%	3.28%
Drive Time III (Medium)	0.81%	0.76%	0.68%
Radio IV & V (Light)	2.3%	2.58%	2.57%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	9.2%	9.36%	9.67%
Radio III (Medium)	4.77%	5.1%	5.22%
Radio IV & V (Light)	3.15%	3.39%	3.5%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	12.15%	13.43%	14.52%
Cable III (Medium)	5.21%	4.69%	4.59%
Cable IV & V (Light)	35.24%	33.4%	33.1%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.8%	3.71%	3.51%
Prime Time III (Medium)	2.26%	2.34%	2.2%
Prime Time IV & V (Light)	8.23%	8.96%	9.11%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	38.24%	38.56%	38.81%
Fringe III (Medium)	56.2%	54.27%	53.02%
Fringe IV (Light)	57.07%	56.4%	55.77%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	14.17%	13.46%	13.28%
All Day III (Medium)	24.76%	24.1%	23.85%
All Day IV (Light)	12.77%	12.6%	12.81%

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.11%	11.63%	12.09%
6:00am - 10:00am	12.64%	14.47%	15.79%
10:00am - 3:00pm	6.2%	6.19%	6.35%
3:00pm - 7:00pm	13.8%	13.88%	13.87%
7:00pm - Midnight	10.96%	11.94%	12.82%
Midnight - 6:00am	4.69%	5%	5.19%
Weekend Radio			
Listeners			
Dayparts [summary]	13.99%	14.76%	15.4%
6:00am - 10:00am	3.22%	3.51%	3.71%
10:00am-3:00pm	4.04%	4.71%	5.29%
3:00pm - 7:00pm	6.71%	6.88%	7.16%
7:00pm - Midnight	8.06%	8.73%	9.25%
Midnight - 6:00am	9.64%	10.11%	10.44%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	6.79%	7.91%	8.83%
Saturday: 8:00-11:00pm	7.01%	7.49%	7.92%
Sunday: 7:00-11:00pm	9.11%	9.83%	10.29%
9:00am-1:00pm	24.82%	25.9%	26.99%
9:00am-4:00pm	28.16%	29.52%	30.78%
4:00pm-7:00pm	27.18%	28.48%	30.13%
11:00pm-1:00am	41.34%	41.85%	42.94%
AVG Prime time	3.19%	3%	3.14%
Mon-Sun			

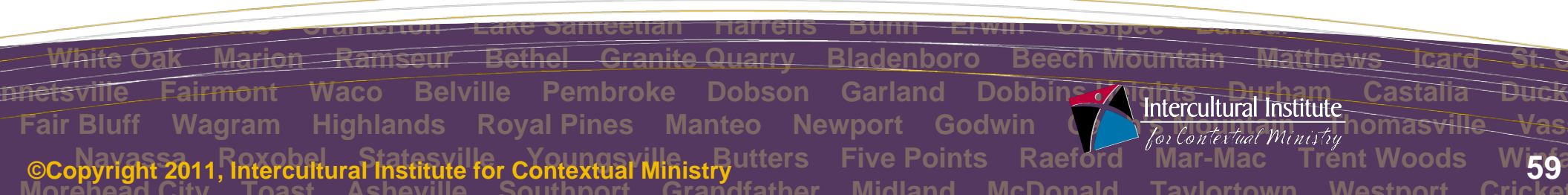


Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	15.52%	16.79%	17.34%
7-9am	18.73%	20.94%	22.16%
9am-12noon	20.94%	21.88%	22.86%
12noon-4pm	7.22%	7.64%	7.92%
4-6pm	42.93%	46.1%	49.68%
6-7pm	18.22%	19.18%	19.65%
7-7:30pm	1.14%	1.43%	1.63%
7:30-8pm	11.57%	11.41%	11.51%
8-11pm	6.79%	7.91%	8.83%
11pm-12am	33.02%	33.89%	34.89%
11pm-1am	41.34%	41.85%	42.94%
1-6am	27.6%	29.51%	31.12%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	17.49%	18.25%	19.02%
Sat: 10am-1pm	7.19%	7.45%	8%
Sat: 1-4pm	25.11%	25.38%	25.93%
Sat: 4-6pm	7.29%	7.05%	7.23%
Sat: 6-7pm	1.73%	1.92%	2.03%
Sat: 7-8pm	0.5%	0.79%	1.03%
Sat: 8-11pm	7.01%	7.49%	7.92%
Sat: 11pm-1am	4.31%	4.54%	4.81%
Sat: 1am-7pm	23.85%	24.26%	24.81%
Sun: 7-10am	1.95%	2.15%	2.23%
Sun: 10am-1pm	6.26%	6.86%	7.12%
Sun: 1-4pm	5.63%	6.02%	6.4%
Sun: 4-7pm	12.85%	13.92%	14.58%
Sun: 7-11pm	9.11%	9.83%	10.29%
Sun: 11pm-1am	4.79%	5.23%	5.55%
Sun: 1-7am	20.12%	21.73%	22.84%



Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*

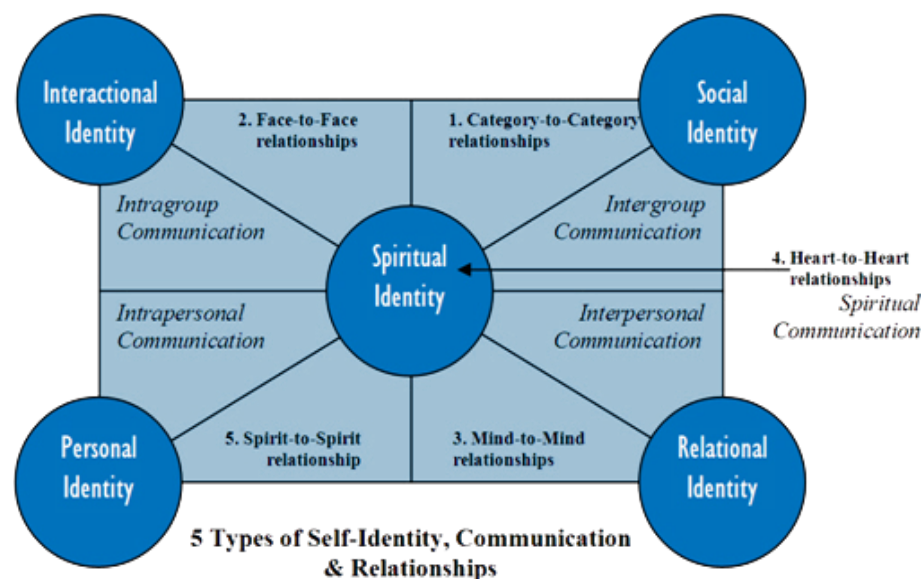


Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

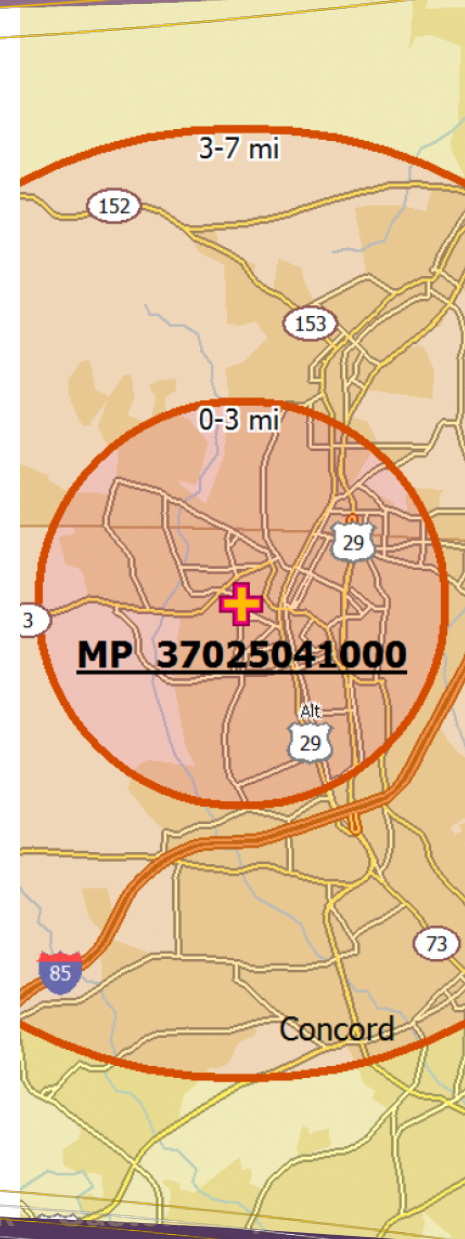


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	West Point - Kannapolis	1100 Pine St Kannapolis, NC 28081	0.51 mi	166	Insufficient Data
2	First Baptist Kannapolis	101 N Main St Kannapolis, NC 28081	0.63 mi	301	Plateauing
3	Calvary - Kan	703 Buick Ave Kannapolis, NC 28083	0.75 mi	108	Declining
4	Centerview - Kannapolis	415 Walter St Kannapolis, NC 28083	0.77 mi	116	Plateauing
5	Shadybrook - Kannapolis	1009 Oakwood Ave Kannapolis, NC 28081	0.86 mi	84	Plateauing
6	New Way - Kannapolis	600 Ford St Kannapolis, NC 28083	0.88 mi	0	Insufficient Data
7	Eastwood - Kannapolis	320 Cook St Kannapolis, NC 28083	1.18 mi	112	Growing
8	Crown Pointe Baptist Church	310 Brookdale St Kannapolis, NC 28083	1.41 mi	0	Insufficient Data
9	North Kannapolis - Kannapolis	312 Locust St Kannapolis, NC 28081	1.43 mi	172	Declining
10	Kannapolis Community - Kannapolis	312 Locust St Kannapolis, NC 28081	1.43 mi	0	Insufficient Data
11	Memorial - Kannapolis	1785 Dale Earnhardt Blvd Kannapolis, NC 28083	1.70 mi	252	Growing
12	Iglesia Camino Emaus	1005 Jackson St Kannapolis, NC 28083	1.72 mi	0	Insufficient Data
13	Jackson Park - Kannapolis	1005 Jackson St Kannapolis, NC 28083	1.72 mi	140	Declining
14	Lakewood - Kannapolis	806 Klutz St Kannapolis, NC 28081	1.85 mi	83	Declining
15	Skyland - Kannapolis	200 S Little Texas Rd Kannapolis, NC 28083	1.86 mi	25	Insufficient Data



APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
16	Grace Missionary - Kannapolis	1409 E 11th St Kannapolis, NC 28083	2.17 mi	0	Insufficient Data
17	Enochville First - Kannapolis	2308 Davis St Kannapolis, NC 28081	2.35 mi	86	Plateauing
18	Central - Kannapolis	1810 Moose Rd Kannapolis, NC 28083	2.36 mi	750	Plateauing
19	Brookdale - Kann	2511 S Ridge Ave Kannapolis, NC 28083	2.38 mi	112	Insufficient Data
20	Blackwelder Park - Kannapolis	2299 North Main St Kannapolis, NC 28081	2.43 mi	453	Plateauing
21	Franklin Heights - Kannapolis	526 Wright Ave Kannapolis, NC 28083	2.46 mi	203	Insufficient Data
22	Genesis - Kannapolis	5850 Self Rd Kannapolis, NC 28081	2.46 mi	195	Plateauing
23	Royal Oaks - Kannapolis	904 Texas St Kannapolis, NC 28083	2.49 mi	124	Growing
24	Rodgers Park - Kannapolis	2400 East Cannon Blvd Kannapolis, NC 28083	2.61 mi	108	Insufficient Data
25	Charity - Kannapolis	2420 Brantley Rd Kannapolis, NC 28083	2.72 mi	675	Plateauing
26	Fisher Street - Concord	810 Fisher St Concord, NC 28027	2.77 mi	0	Insufficient Data
27	Sharon - Concord	2628 Shady Lane Ave Concord, NC 28027	2.78 mi	75	Insufficient Data
28	Pathway Fellowship Church	6253 Mooresville Rd Kannapolis, NC 28081	2.84 mi	0	Insufficient Data
29	Cornerstone - Concord	225 Botany Dr Concord, NC 28027	2.98 mi	150	Insufficient Data
30	New Piney Grove - Kannapolis	1000 S Chapel St Kannapolis, NC 28083	3.01 mi	113	Declining



APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
31	Pennsylvania Avenue - Kannapolis	3006 Pennsylvania Ave Kannapolis, NC 28083	3.14 mi	77	Declining
32	Lane Street - Kannapolis	2532 Lane St Kannapolis, NC 28083	3.15 mi	125	Insufficient Data
33	Northwest - Concord	3500 Trinity Church Rd Concord, NC 28027	3.62 mi	73	Plateauing
34	Parkwood - Concord	1069 Central Dr Concord, NC 28027	4.01 mi	525	Plateauing
35	River Rock	930 Lee Ann Dr NE Concord, NC 28025	4.06 mi	0	Insufficient Data
36	Landis - Landis	108 N Kimmons St Landis, NC 28088	4.13 mi	0	Insufficient Data
37	Camino Del Rey	1030 Central Dr NW Ste B Concord, NC 28027	4.13 mi	0	Insufficient Data
38	Odell - Concord	6320 Davidson Hwy Concord, NC 28027	4.80 mi	116	Declining
39	Wil-Mar Park - Concord	584 Wilmar St NW Concord, NC 28025	5.06 mi	0	Insufficient Data
40	Eva Drive - Concord	2390 Eva Dr Concord, NC 28027	5.38 mi	86	Declining
41	South China Grove - China Grove	501 Haney St China Grove, NC 28023	5.45 mi	132	Plateauing
42	Pine Ridge - China Grove	880 Old Linn Rd China Grove, NC 28023	5.52 mi	43	Declining
43	Poplar Grove - Concord	3476 Poplar Tent Rd Concord, NC 28027	5.60 mi	165	Plateauing
44	First International - Concord	117 Peachtree Ave NW Concord, NC 28025	5.66 mi	30	Insufficient Data
45	Eastside - Concord	199 Elgin Dr NE Concord, NC 28025	5.73 mi	35	Plateauing



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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