MissionSite
top unreached locations

MIDLAND, NC

CENSUS TRACT: 37025041600
REGION: Region 6: Central Piedmont
COUNTY: Cabarrus
SITESCAPE: Townscape
DENSITY PATTERN: A

iMultiply
CONGREGATIONAL
REPRODUCTION

In partnership with the:

Intercultural Institute
for Contextual Ministry

North Carolina Baptists
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MissionSite (TM)
Table of Contents

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Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3706	Region 6: Central Piedmont
3	County Location	37025	Cabarrus
4	Zipcode	28107	Cabarrus
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	A	10000-50000-100000

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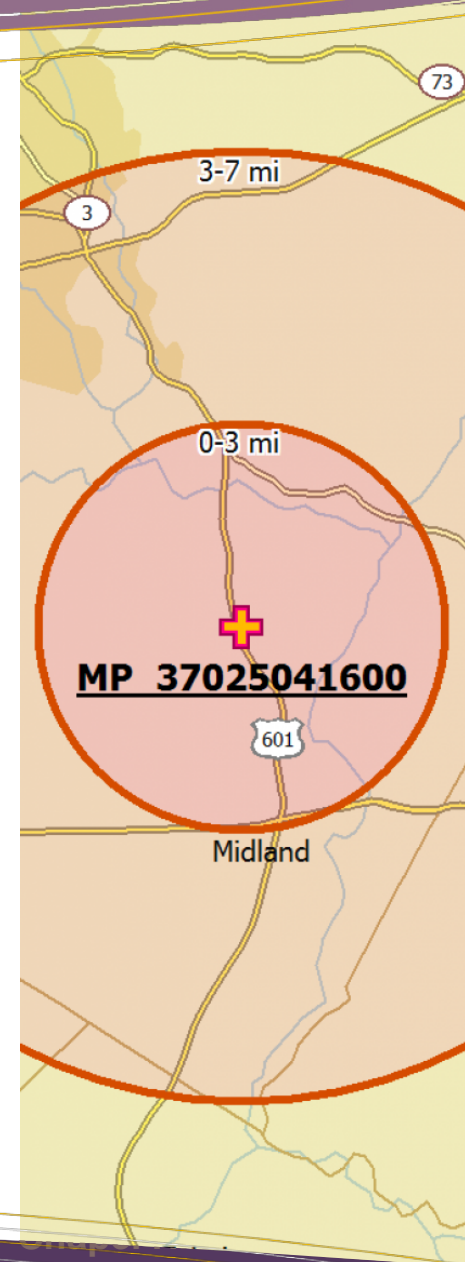
Site Location Summary - Map of the Site Location
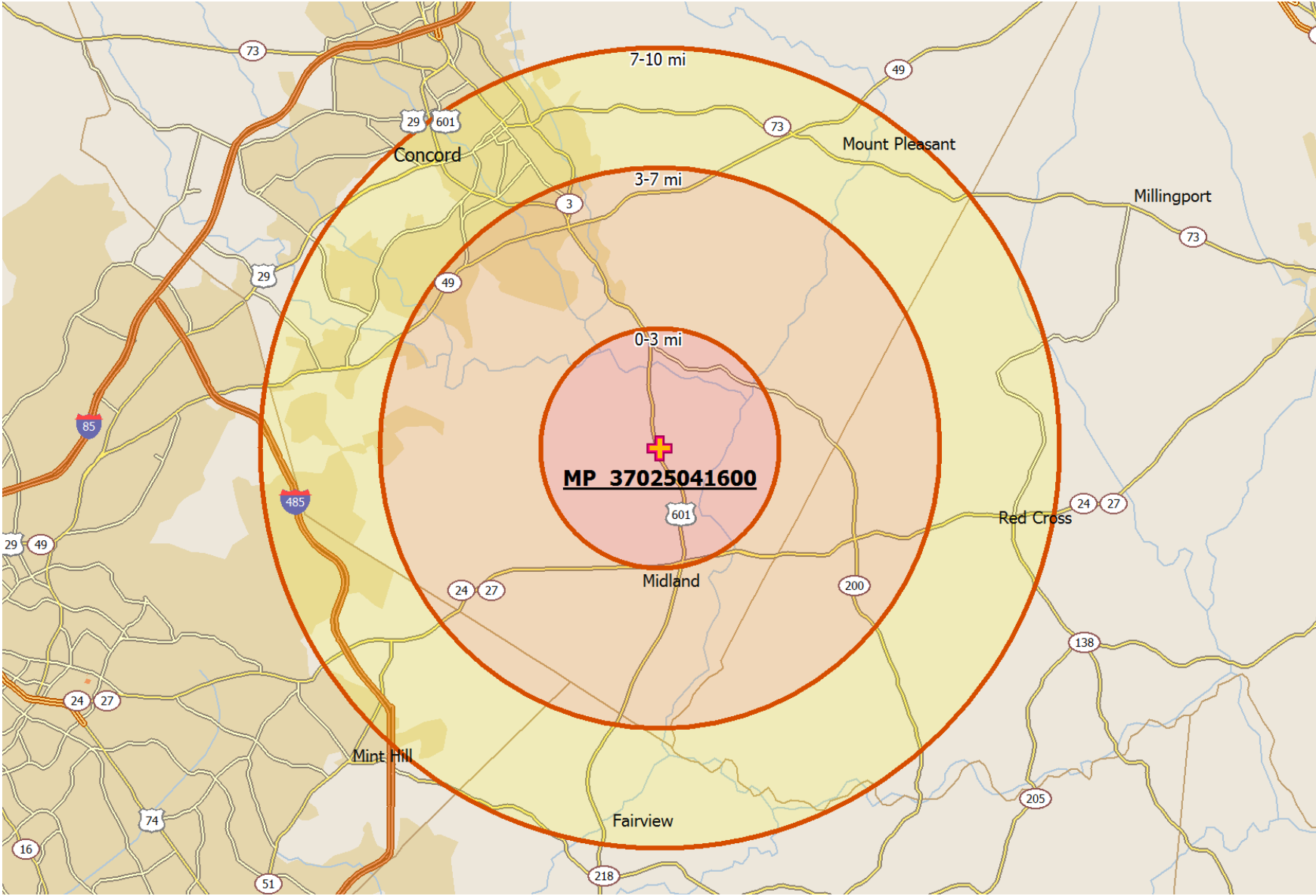
Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	2	Large Fringe Metro - counties in a metropolitan statistical area of 1 million or more population who do not qualify as large central
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

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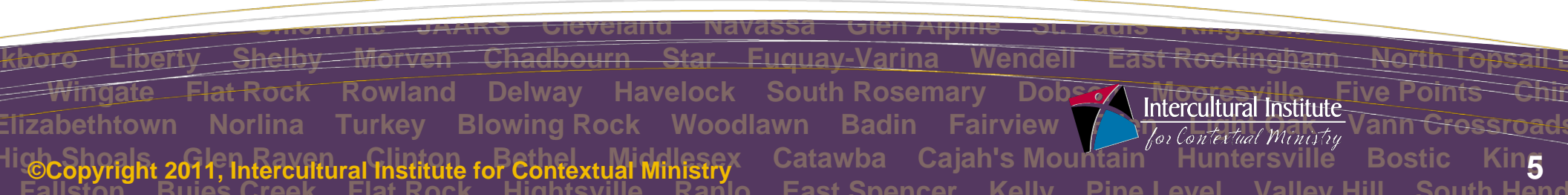
Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	3,192	33,705	73,337
2010 Households	1,181	12,287	26,266
2010 Group Quarters Population	8	168	1,056

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	12	27	44
Language Diversity National Index	11	18	39
Foreign Born Diversity National Index	15	20	14
Ancestry Diversity National Index	78	76	61
Racial Diversity National Index	33	25	50

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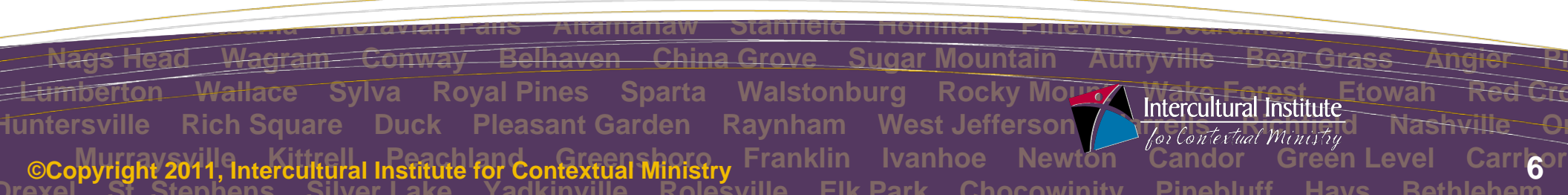
Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

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Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	267	22.61%
Mainstay Communities	Established, Diverse Households	575	48.69%
Working Communities	Blue-collar, Working Families	77	6.52%
Country Communities	Rural, Agri. & Mining Families	179	15.16%
Aspiring Communities	Young Singles / Aspiring-Multihousing	80	6.77%
Urban Communities	High Density, Inner-city Neighborhoods	4	0.34%

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Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.

2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

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Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.

4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.

5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	44,534	785	1.76%
Unreached %	67.76%	66.45%	98.07
Religious But NOT Evangelical HH	10,608	154	1.45%
Religious But NOT Evangelical %	16.14%	13.03%	80.7
Spiritual But NOT Relig or Evang HH	7,418	158	2.13%
Spiritual But NOT Relig or Evang %	11.29%	13.38%	118.59
Not Evangelical, Not Interested HH	26,613	473	1.78%
Not Evangelical, Not Interested %	40.49%	40.04%	98.88

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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of BCNC Churches	74	2	2.7%
Active BCNC Attenders	9,176	198	2.16%
Active Evangelical Households	11,957	224	1.87%
Active Evangelical Percent	18.19%	18.98%	104.33
Inactive Evangelical Households	9,232	173	1.87%
Inactive Evangelical Percent	14.05%	14.64%	104.21
# New Churches Needed	0	0	0%

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Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Howell's - Concord	0.63 mi	73	Insufficient Data	16	Kerr Memorial - Concord	6.12 mi	275	Plateauing
2	New Horizons - Midland	2.82 mi	125	Declining	17	Crosspointe - Concord	6.22 mi	123	Insufficient Data
3	Pine Grove - Con	3.78 mi	110	Declining	18	Vertical Horizons Church	6.22 mi	0	Insufficient Data
4	Community - Locust	4.04 mi	26	Declining	19	Trinity - Concord	6.22 mi	0	Insufficient Data
5	Bethel Baptist Church	4.32 mi	181	Plateauing	20	Gethsemane - Concord	6.22 mi	55	Insufficient Data
6	Miami - Concord	4.33 mi	135	Insufficient Data	21	New Life	6.23 mi	60	Insufficient Data
7	Oak Ridge - Concord	4.44 mi	164	Plateauing	22	Mission	6.46 mi	372	Plateauing
8	United Love - Midland	4.94 mi	138	Plateauing	23	Rocky River - Concord	6.64 mi	0	Insufficient Data
9	Midland First - Midland	5.08 mi	101	Declining	24	Wayside - Midland	6.68 mi	39	Declining
10	Locust First	5.10 mi	227	Plateauing	25	Gordon Heights - Concord	6.75 mi	45	Insufficient Data
11	Freedom	5.27 mi	65	Plateauing	26	Coldwater - Concord	6.88 mi	111	Declining
12	Berea	5.55 mi	106	Declining	27	Mission 217	7.00 mi	0	Insufficient Data
13	Harmony	5.62 mi	65	Insufficient Data	28	Stanfield First	7.32 mi	108	Growing
14	Carolina Cowboy Church - Midland	5.86 mi	5	Insufficient Data	29	Coyle - Stanfield	7.33 mi	0	Insufficient Data
15	Young Memorial - Concord	5.99 mi	172	Insufficient Data	30	Broadus Memorial - Concord	7.77 mi	383	Declining

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Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.

2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	98,935	2,048	2.07%
2000 Population	131,063	2,780	2.12%
2010 Population	176,963	3,192	1.8%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	37,515	735	1.96%
2000 Households	49,519	1,043	2.11%
2010 Households	65,723	1,181	1.8%

Location Types in this MissionSite
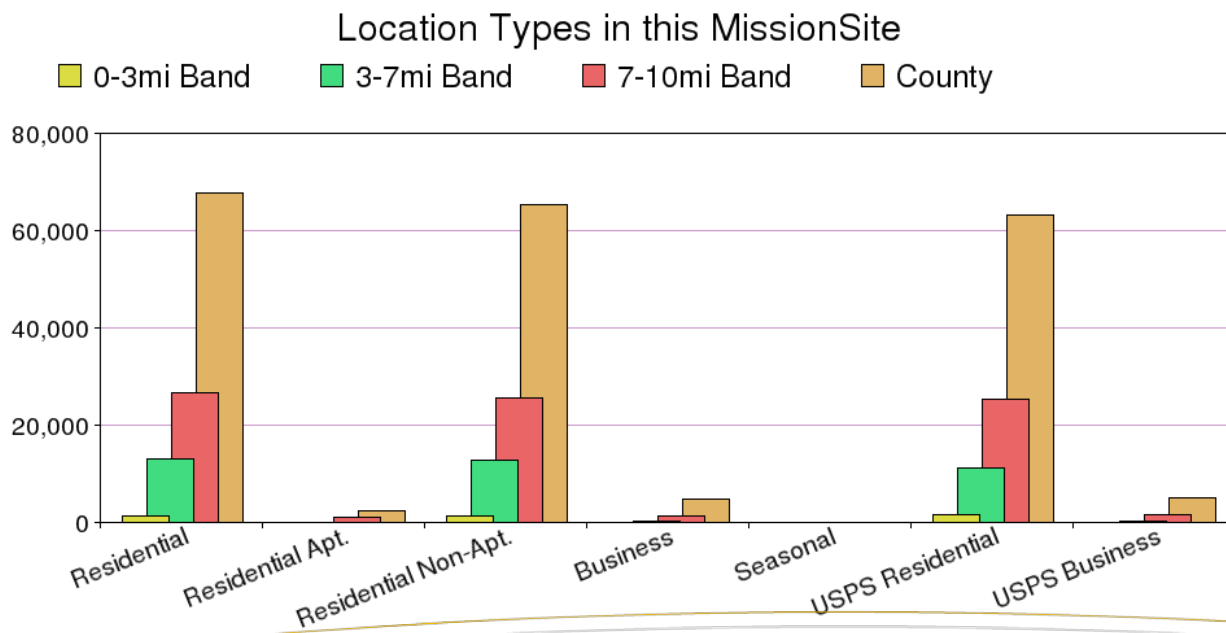
Location Type	0-3mi Band
Residential	1,286
Residential Apt.	0
Residential Non-Apt.	1,286
Business	39
Seasonal	0
USPS Residential	1,515
USPS Business	38

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Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

Age Group Percentages

- 45-64 Years 28.73%
- 20-34 Years 15.77%
- 35-44 Years 15.74%
- 65-74 Years 6.19%
- 75+ Years 4.34%
- < 20 Years 29.22%

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.71%	4.04%	70.75
4-5 Years	3.09%	2.57%	83.17
6-8 Years	4.74%	4.79%	101.05
9-11 Years	4.64%	5.01%	107.97
12-13 Years	3.04%	3.45%	113.49
14-17 Years	5.69%	6.3%	110.72
18-19 Years	2.75%	3.1%	112.73
0-5 Years	8.8%	6.61%	75.11
6-12 Years	10.9%	11.5%	105.5
13-19 Years	9.95%	11.15%	112.06
< 20 Years	29.65%	29.26%	98.68
20-34 Years	18.36%	15.79%	86
35-44 Years	15.35%	15.76%	102.67
45-64 Years	25.19%	28.76%	114.17
65-74 Years	6.42%	6.2%	96.57
75+ Years	5.04%	4.35%	86.31
Median Age	36	38	104.52
Median Age (Male)	35	36	102.49
Median Age (Female)	37	38	103.11
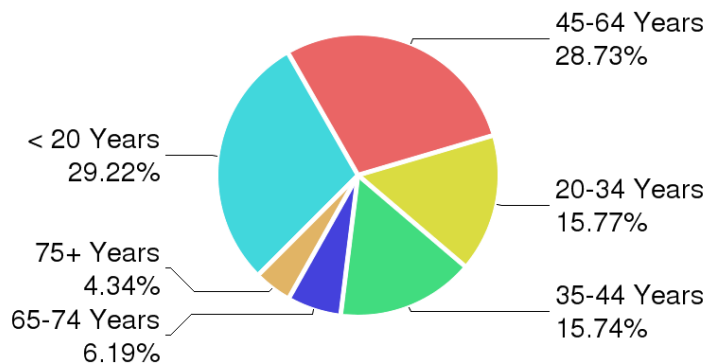
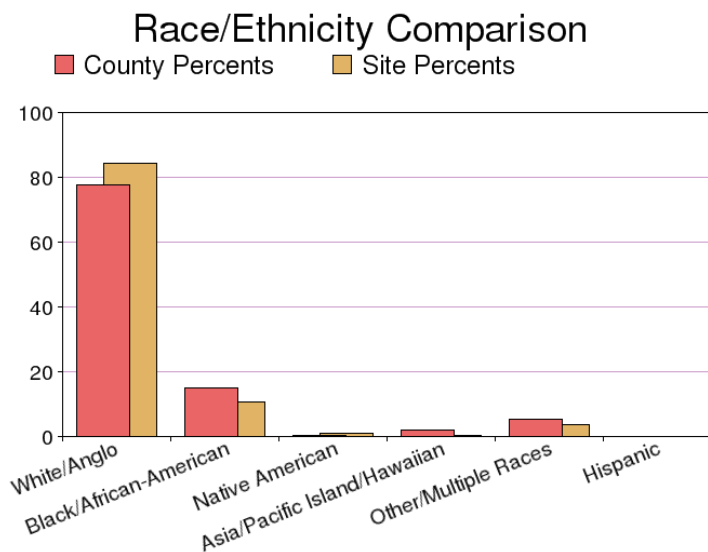Intercultural Institute
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Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	77.63%	84.4%	108.72
Black, African-American	14.87%	10.81%	72.7
Native American	0.41%	0.85%	205.61
Asian	1.83%	0.38%	20.59
Pacific Island, Hawaiian	0.02%	0.03%	173.25
Other/Multiple Races	5.25%	3.54%	67.48
Hispanic	0%	3.63%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	114,143	2,102	
Less than 9th Grade	5.06%	5.14%	98.57
No High School Diploma	8.94%	10.09%	88.68
High School Graduate	29.3%	33.97%	86.25
Some College, no degree	22.54%	23.83%	94.59
Associate Degree	11.11%	12.13%	91.57
College Degree	16.31%	10.09%	161.73
Graduate/Prof. degree	6.73%	4.76%	141.45

Race/Ethnicity Comparison

Legend: County Percents, Site Percents

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Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< $10,000	5.51%	5.67%	120.35
$10,000 to $19,999	8.98%	12.36%	137.59
$20,000 to $29,999	10.1%	7.11%	70.4
$30,000 to $49,999	19.24%	17.36%	90.21
$50,000 to $59,999	9.15%	9.23%	100.88
$60,000 to $69,999	8.42%	10.58%	125.72
$70,000 to $79,999	7.57%	9.74%	128.72
$80,000 to $89,999	6.16%	7.87%	127.92
$90,000 to $99,999	4.26%	4.49%	105.23
$100,000 to $124,999	9.26%	6.1%	65.82
$125,000 to $149,999	3.42%	3.22%	94.11
$150,000 to $199,999	4.62%	3.9%	84.35
$200,000 to $249,999	1.24%	0.85%	68.2
$250,000 or more	2.07%	1.35%	65.52
Median Household	56,722	57,455	101.29
Average Household	70,093	64,078	91.42
Per Capita Household	26,278	23,713	90.24
Family/Non-Family Household Income			
Median Family Income	67,784	64,198	94.71
Average Family Income	82,277	71,161	86.49
Median Non-Family Income	34,481	34,490	100.03
Average Non-Family Income	43,861	46,551	106.13

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Current Demographic Summary

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	68.28%	70.36%	103.05
Families with Children	35.18%	34.38%	97.72
Families without Children	33.1%	35.99%	108.71
Non-Family Households			
% Non-Family Households	31.72%	29.64%	93.44
Non-Families with Children	0.36	0.42	116.42
Non-Families without Children	31.35	29.21	93.17
Housing Units			Index
Total Housing Units	71,814	1,282	
Vacant percent	8.48%	7.8%	91.97
Owned percent	64.91%	72.78%	112.11%
Rented Percent	26.6%	19.34%	72.72
Households by Size			Index
Avg household size	2.66	2.70	101.5
Avg family hh size	3.35	3.34	99.7
Avg non-family hh size	1.19	1.16	97.48
Households By Count of Persons			Percent
One	17,339	294	1.7%
Two	18,560	344	1.85%
Three or Four	22,858	402	1.76%
Five+	6,966	141	2.02%

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Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	98,935	2,048	2.07%
2000 Population	131,063	2,780	2.12%
2010 Population	176,963	3,192	1.8%
2015 Population	200,665	3,435	1.71%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	37,515	735	1.96%
2000 Households	49,519	1,043	2.11%
2010 Households	65,723	1,181	1.8%
2015 Households	72,357	1,239	1.71%

Household Change from 1985 to 2030
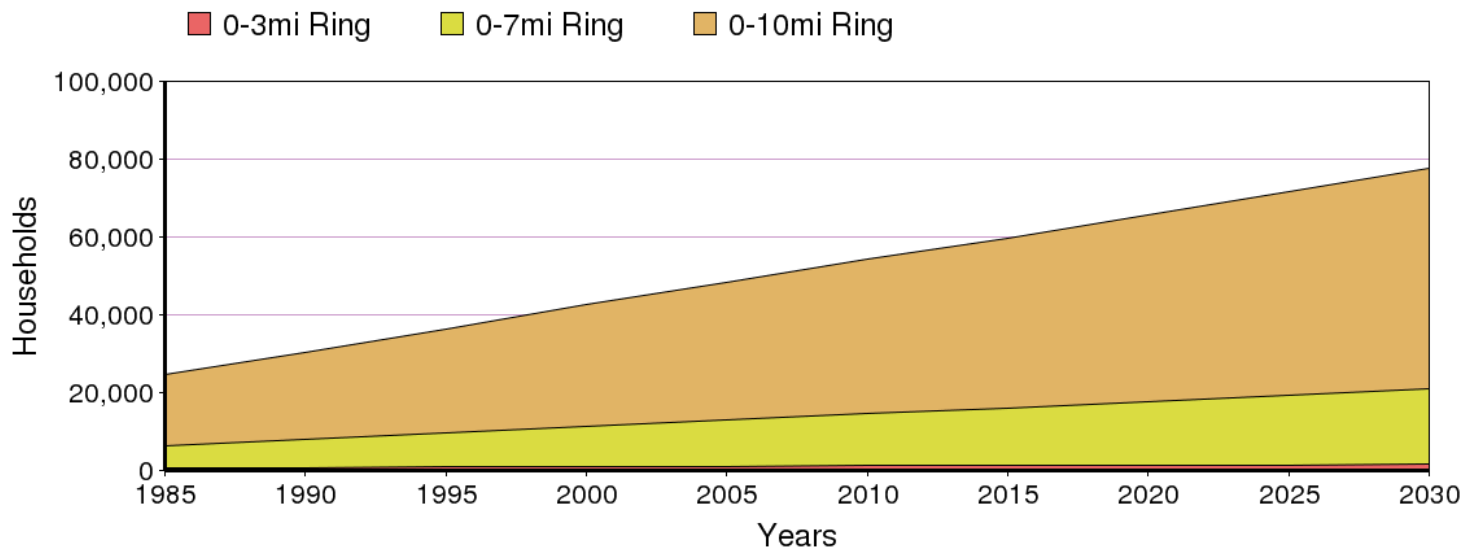
Projected Demographic Summary

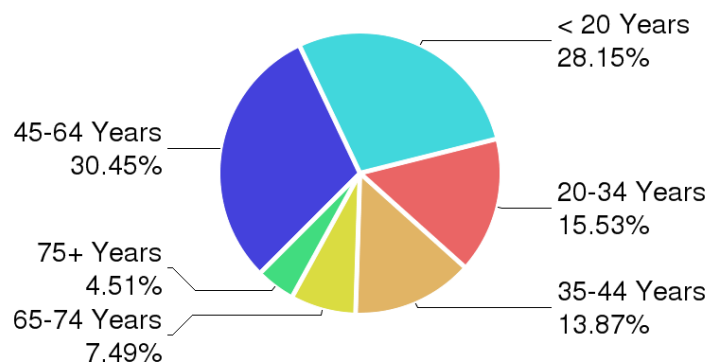A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

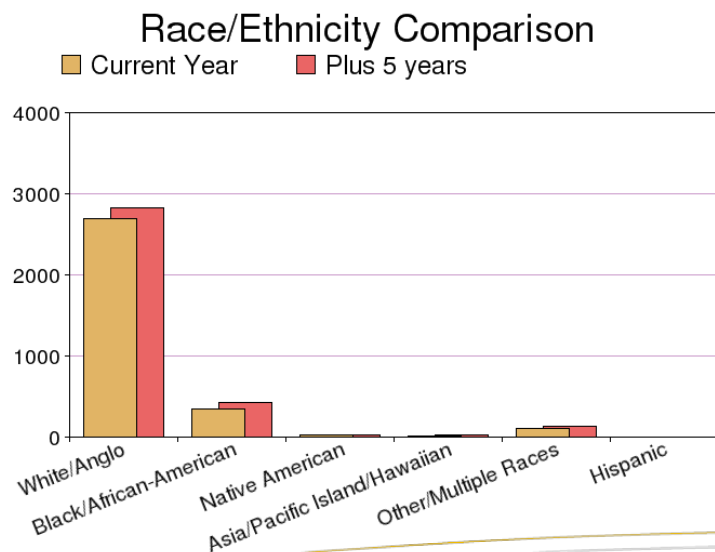| CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.04%	3.38%	83.66
4-5 Years	2.57%	2.18%	84.82
6-8 Years	4.79%	3.96%	82.67
9-11 Years	5.01%	4.51%	90.02
12-13 Years	3.45%	3.64%	105.51
14-17 Years	6.3%	6.93%	110
18-19 Years	3.1%	3.52%	113.55
0-5 Years	6.61%	5.56%	84.11
6-12 Years	11.5%	10.22%	88.87
13-19 Years	11.15%	12.34%	110.67
< 20 Years	29.26%	28.12%	96.1
20-34 Years	15.79%	15.52%	98.29
35-44 Years	15.76%	13.86%	87.94
45-64 Years	28.76%	30.42%	105.77
65-74 Years	6.2%	7.48%	120.65
75+ Years	4.35%	4.51%	103.68
Median Age	36	40	109.44
Median Age (Male)	35	36	102.74
Median Age (Female)	37	40	107.65

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	84.4%	82.13%	97.31
Black, African-American	10.81%	12.31%	113.94
Native American	0.85%	0.73%	86.04
Asian	0.38%	0.7%	185.85
Pacific Island, Hawaiian	0.03%	0.06%	185.85
Other/Multiple Races	3.54%	4.05%	114.31
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,102	2,271	
Less than 9th Grade	5.14%	4.32%	83.99
No High School Diploma	10.09%	7.97%	79.02
High School Graduate	33.97%	33.25%	97.87
Some College, no degree	23.83%	24%	100.69
Associate Degree	12.13%	14%	115.43
College Degree	10.09%	10.88%	107.84
Graduate/Prof. degree	4.76%	5.59%	117.55

Race/Ethnicity Comparison

■ Current Year   ■ Plus 5 years

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< $10,000	5.67%	5.41%	95.32
$10,000 to $19,999	12.36%	11.7%	94.67
$20,000 to $29,999	7.11%	6.78%	95.32
$30,000 to $49,999	17.36%	16.22%	93.46
$50,000 to $59,999	9.23%	8.56%	92.7
$60,000 to $69,999	10.58%	9.93%	93.79
$70,000 to $79,999	9.74%	9.36%	92
$80,000 to $89,999	7.87%	8.31%	102.49
$90,000 to $99,999	4.49%	4.84%	107.91
$100,000 to $249,999	6.1%	7.02%	115.18
$125,000 to $149,999	3.22%	3.79%	117.89
$150,000 to $199,999	3.9%	4.44%	113.97
$200,000 to $249,999	0.85%	1.13%	133.45
$250,000 or more	1.35%	1.86%	137.02
Median Household	57,455	60,655	105.57
Average Household	64,078	68,307	106.6
Per Capita Household	23,713	24,643	103.92
Family/Non-Family Household Income			
Median Family Income	64,198	70,012	109.06
Average Family Income	71,161	76,999	108.2
Median Non-Family Income	34,490	42,008	121.8
Average Non-Family Income	46,551	48,957	105.17

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	70.36%	67.31%	95.66
Families with Children	34.38	33.09	96.26
Families without Children	35.99	34.54	95.99
Non-Family Households			
% Non-Family Households	29.64%	32.69%	110.3
Non-Families with Children	0.42	0.24	110.3
Non-Families without Children	29.21	32.45	111.07
Housing Units			
Total Housing Units	1,282	1,339	104.45%
Vacant percent	7.8%	7.47%	95.74
Owned percent	72.78%	72.59%	99.75
Rented Percent	19.34%	19.94%	103.08
Households by Size			
Avg household size	2.70	2.77	102.59%
Avg family hh size	3.34	3.57	106.89%
Avg non-family hh size	1.16	1.11	95.69%
Households By Count of Persons			
One	294	336	114.29%
Two	344	300	87.21%
Three or Four	402	432	107.46%
Five+	141	171	121.28%

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Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	50	679	2,929
Northern Europe	2	7	71
Western Europe	0	33	88
Southern Europe	0	4	26
Eastern Europe	4	38	130
Other Europe	0	0	0
Eastern Asia	0	15	97
So. Central Asia	0	43	44
SE Asia	0	58	179
Western Asia	5	12	18
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	2	12
Middle Africa	0	0	0
Northern Africa	0	0	2
Southern Africa	3	7	2
Western Africa	0	0	2
Other Africa	0	0	3
Oceania	0	0	0
Caribbean	0	6	87
Central Amer.	34	426	2,013
South America	0	0	101
North America	2	28	54
Born at sea	0	0	0

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Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	2,806	20,553	50,145
Spanish	69	842	2,864
Other Indo-Euro language	16	169	566
French (incl. Patois, Cajun)	9	88	162
French Creole	0	3	1
Italian	0	1	19
Portuguese	2	5	8
German	0	16	151
Yiddish	0	0	0
Other West Germanic	0	0	6
A Scandinavian Language	0	0	16
Greek	0	0	23
Russian	5	18	93
Polish	0	21	21
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	0	2	37
Gujarathi	0	0	18
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	0	11
Asian/PI languages	0	0	0
Chinese	0	25	30
Japanese	0	7	37
Korean	0	0	76
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	26	27
Thai	0	2	9
Laotian	0	0	12
Vietnamese	0	5	109
Other Asian	0	0	0
Tagalog	0	0	9
Other Pacific Is	0	3	21
Other languages	6	6	92
Navajo	0	0	0
Other Native N. American	0	0	4
Hungarian	0	0	15
Arabic	0	0	56
Hebrew	0	6	0
African languages	0	0	17
Other unspecified	6	0	0

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	1,906	15,014	41,419
Arab	2	13	67
Armenian	5	10	12
Austrian	0	0	22
British	3	97	262
Canadian	3	25	97
Croatian	0	6	24
Czech	3	15	62
Czechoslovak	0	3	33
Danish	6	51	86
Dutch	20	223	569
English	132	1,343	3,997
European	9	175	453
Finnish	0	0	34
French (not Basque)	30	310	488
French Canadian	15	63	131
German	309	2,322	5,812
Greek	0	6	70
Hungarian	9	41	77
Iranian	0	24	66

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	175	1,414	3,207
Italian	48	408	1,217
Lithuanian	0	4	52
Norwegian	9	65	140
Polish	23	199	363
Portuguese	3	7	27
Romanian	3	5	31
Russian	7	32	187
Scandinavian	0	29	18
Scotch-Irish	98	862	1,989
Scottish	51	416	827
Slovak	0	21	13
Subsaharan African	3	44	286
Swedish	9	53	265
Swiss	0	19	44
Ukrainian	4	25	49
US/American	670	4,353	8,881
Welsh	10	134	140
West Indian	0	9	133
Yugoslavian	0	2	5
Other	247	2,187	11,183

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Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?

2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?

3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

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Using the Demographic Indicators

Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?

5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?

6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

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Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

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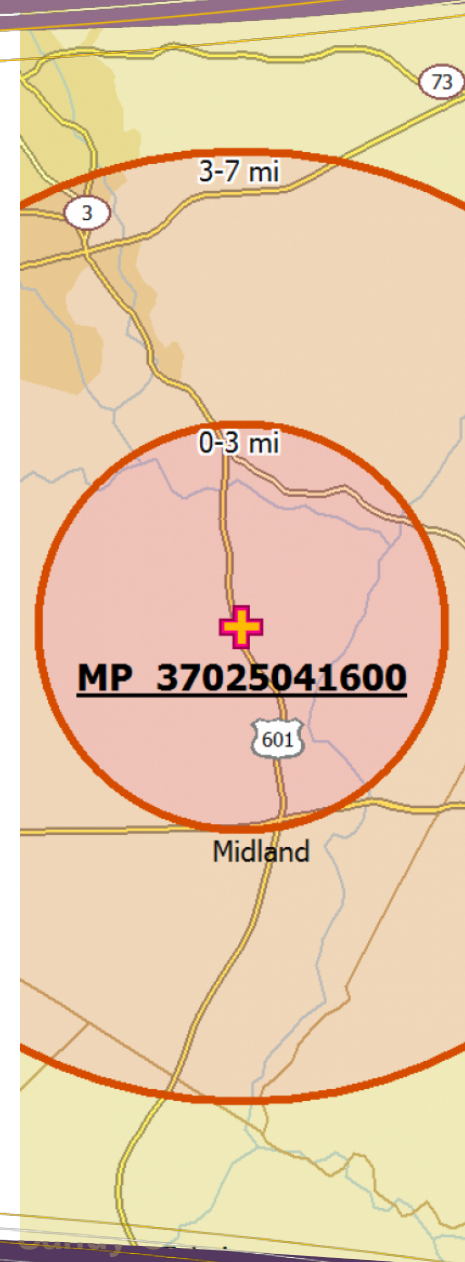
Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,181	100%	785	100%
AFFLUENT SUBURBIA	82	6.94%	57	7.26%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	82	6.94%	57	7.26%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	185	15.66%	124	15.8%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	185	15.66%	124	15.8%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	553	46.82%	357	45.48%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	310	26.25%	0	0%
Prime Middle America	0	0%	202	25.73%
Urban Optimists	243	20.58%	0	0%
Family Convenience	0	0%	155	19.75%
Mid-Market Enterprise	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,181	100%	785	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	22	1.86%	16	2.04%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	19	1.61%	14	1.78%
Urban Advancement	3	0.25%	2	0.25%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	77	6.52%	53	6.75%
Steadfast Conservative	77	6.52%	53	6.75%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,181	100%	785	100%
REMOTE AMERICA	46	3.9%	27	3.44%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	46	3.9%	27	3.44%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	80	6.77%	59	7.52%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	80	6.77%	59	7.52%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	133	11.26%	90	11.46%
Aspiring Hispania	131	11.09%	0	0%
Industrious Country Living	0	0%	89	11.34%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	2	0.17%	0	0%
Hinterland Fam.	0	0%	1	0.13%

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Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,181	100%	785	100%
STRUGGLING SOCIETIES	4	0.34%	2	0.25%
Rugged Southern Style	4	0.34%	2	0.25%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

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Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?

2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?

3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?

4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?

5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?
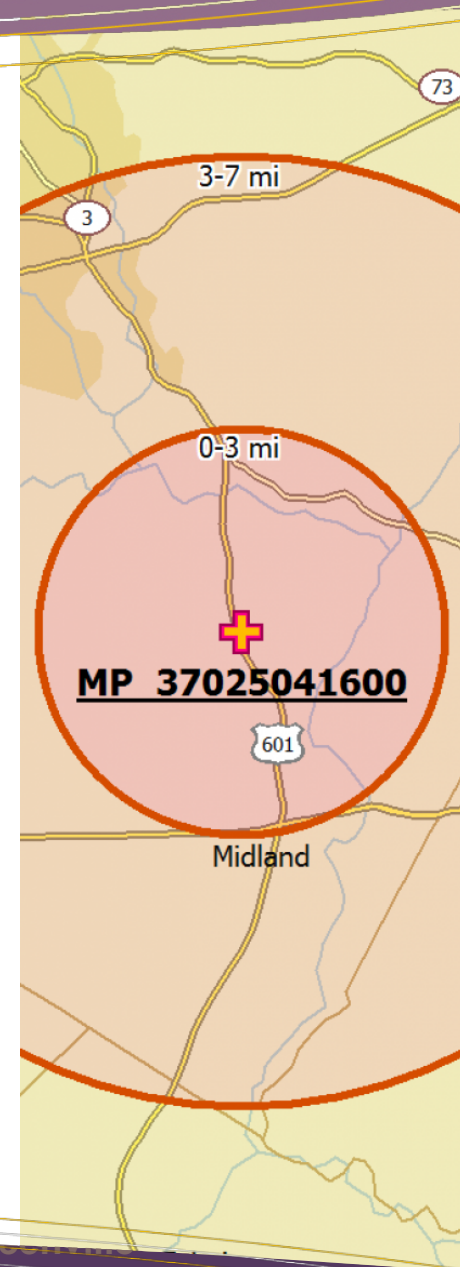
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.
[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	83%	84%	82%
Use Comp. for Internet/E-mail	69%	69%	67%
Internet Use: E-Mail	57%	57%	56%
Use Comp. for Word Processing	47%	47%	46%
Use Comp. for Comp. Games	45%	44%	44%
Use Comp. for Shopping	42%	42%	42%
Use Comp. for Digital Camera Photo Editing	41%	39%	39%
Use Comp. for Banking	38%	40%	39%
Use Comp. for Education	37%	38%	38%
Internet Use: News/ Weather	32%	32%	31%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
HH Owns DVD Player	32%	33%	32%
Internet Use: Banking	30%	31%	30%
Use Comp. for News/Info./Data Service	26%	28%	27%
PC-Network-HH Has One	21%	21%	22%
Use Comp. for Accounting	18%	17%	17%
Use Comp. for Personal Financial Mngmnt	16%	16%	17%
Use Comp. for Filing/DB Mngmnt	15%	15%	15%
Internet Use: Shopping: Gathered Info. for Shopping	15%	15%	15%
Internet Use: Shopping: Made A Purchase	13%	13%	13%
Internet Use: Research/ Education	12%	12%	13%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	70%	70%	69%
Dining Out (Not Fast Food)	64%	62%	61%
Reading Books	54%	53%	54%
Card Games	45%	44%	44%
Go To A Beach/Lake	42%	42%	40%
Gardening	40%	37%	36%
Cooking for Fun	37%	38%	37%
Board Games	36%	37%	35%
Visit Museum	22%	21%	21%
Visit Zoo	21%	22%	21%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	69%	69%	68%
Gen./Fam. Practitioner	44%	43%	42%
Dentist	30%	29%	29%
Backache	23%	22%	21%
Eye Dr.	21%	21%	21%
None Of These	20%	20%	21%
Hypertension/High Blood Pressure	19%	18%	18%
High Cholesterol	18%	18%	18%
Overweight (30 Pounds Or More)	16%	14%	13%
Any Arthritis	15%	14%	14%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	26.94%	29.25%	29.59%
Live Theater	21.92%	21.06%	21.63%
Live Theater Most Often	18.58%	17.59%	17.9%
Rock/Pop Concerts Most Often	13.67%	15.57%	16.22%
Comedy Club	10.35%	10.25%	10.39%
Country Concerts Most Often	8.61%	8.2%	7.27%
Movies: Comedy	41.48%	41.34%	41.84%
Movies: Action/Adventure	40.21%	41.2%	41.21%
Movies: Fam.	21.64%	21.48%	22.17%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Romantic Comedy	20.49%	20.39%	21.1%
Movies: Drama	17.52%	18.95%	20.17%
Movies: Mystery	15.15%	15.63%	16.22%
MLB Baseball Reg. Season	9.56%	10.16%	9.56%
NFL Football Reg. Season	8.11%	8.57%	8.26%
College Football Reg. Season	7.12%	7.3%	7.51%
College Basketball Reg. Season	4.8%	4.66%	4.93%
Auto Racing Events	4.24%	4.26%	3.94%
NBA Basketball Reg. Season	4.15%	4.76%	4.73%

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Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	42.56%	41.84%	42.61%
Swimming	38.25%	37.8%	36.86%
Bowling	23.5%	24.41%	24.08%
Freshwater Fishing	22.33%	21.73%	19.12%
Billiards/Pool	20.14%	21.35%	20.6%
Camping Trips	18.75%	18.41%	17.16%
Weight Training	18.47%	19.51%	18.86%
Golf	16.23%	15.56%	15.97%
Basketball	15.8%	15.63%	16.15%
Using Cardio Machine	14.88%	15.69%	16.04%
Jogging/Running	14.88%	15.15%	16.17%
Mountain/Road Biking	14.62%	13.89%	14.23%
Hunting	13.96%	12.01%	10.5%
Target Shooting	12.15%	10.63%	9.97%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Stationary Cycling	11.77%	12.67%	12.78%
Baseball	11.5%	12.01%	11.7%
Backpacking/Hiking	10.77%	10.96%	10.64%
Football	10.26%	10.59%	10.32%
Softball	9.76%	8.74%	8.34%
Power Boating	9.67%	9.05%	9.04%
Saltwater Fishing	9.65%	9.25%	8.58%
Aerobics	8.92%	9.36%	10.05%
Volleyball	8.66%	8.61%	8.8%
Motorcycling	7.96%	7.48%	6.98%
Canoeing/Kayaking	7.67%	7.53%	7.28%
Horseback Riding	7.27%	6.7%	6.05%
Tennis	7.02%	7.3%	7.68%
Soccer	6.87%	7.44%	7.58%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Yoga	6.61%	7%	7.23%
Archery	6.52%	5.66%	5.05%
Snorkeling	5.58%	5.3%	5.36%
Ice Skating	5.47%	4.89%	5.39%
Roller Skating	5.43%	5.51%	5.79%
Snowmobiling	4.97%	4.02%	3.86%
Downhill & X-Country Skiing	4.92%	5.11%	5.3%
Water Skiing	4.89%	4.9%	4.94%
Jet Skiing	4.88%	5.29%	5.41%
Fly Fishing	4.7%	5.01%	4.71%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Racquetball	3.72%	4.07%	4.03%
Auto Racing	3.72%	3.25%	3.41%
Skateboarding	3.66%	3.48%	3.38%
Rock Climbing	3.63%	3.52%	3.79%
Snowboarding	3.63%	3.57%	3.68%
Rowing	3.23%	3%	3.03%
Sailing	3.09%	3.2%	3.31%
Martial Arts	2.98%	3.31%	3.54%
Hockey	2.97%	3.01%	3.29%
Surfing & Windsurfing	2.88%	3.03%	2.92%

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Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

BIBLICAL BARRIERS
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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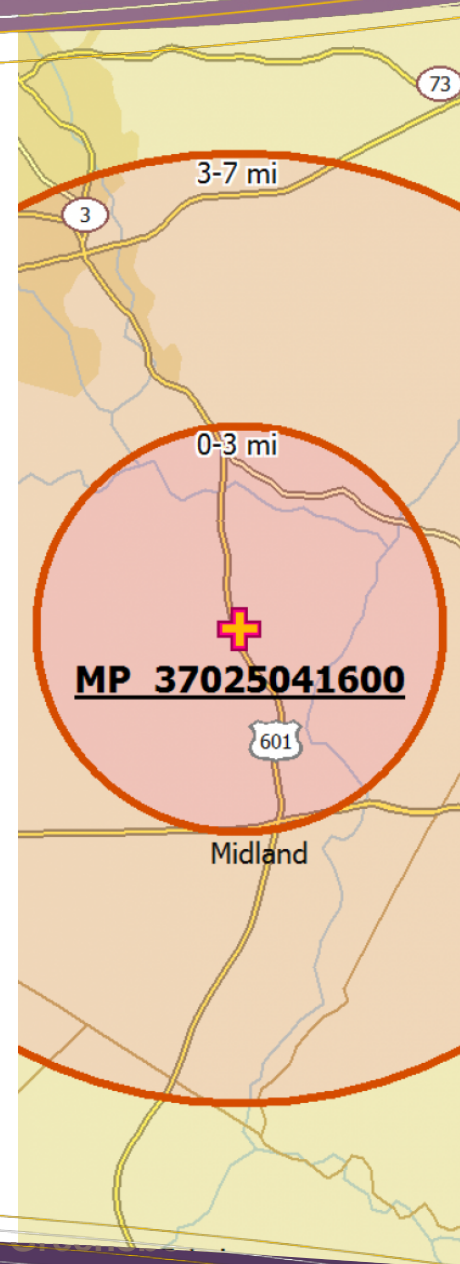
Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING
Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group
Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

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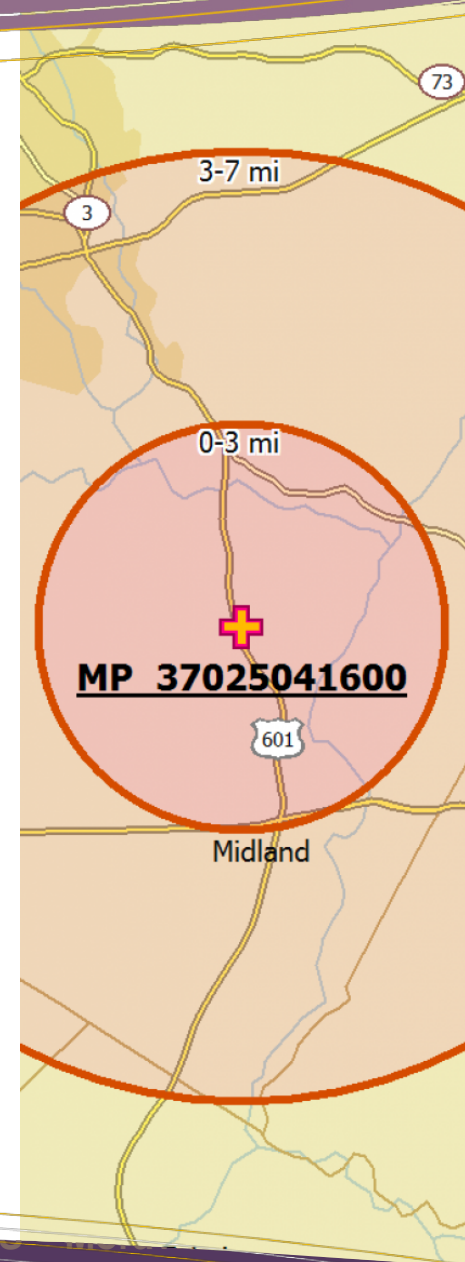
Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

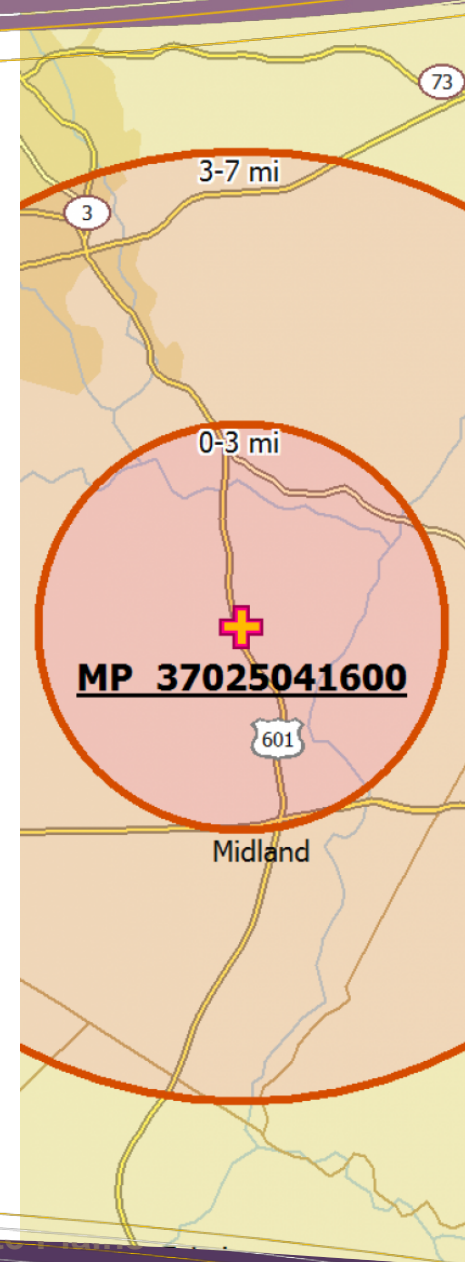| BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	50%	50%	50%
Find It Difficult To Say No To My Kids	42%	41%	40%
Woman's Place Is In The Home	37%	37%	36%
Speak My Mind Even If It Upsets People	34%	34%	35%
Prefer To Have Few Possessions As Possible	32%	33%	34%
Like To Do Unconventional Things	31%	30%	29%
Like Control Over People And Resources	30%	31%	32%
If Won Lottery Would Never Work Again	29%	29%	29%
Don't Judge People/Way They Live Life	28%	28%	28%
Money Is Best Measure Of Success	27%	26%	25%
Friends More Important Than My Fam.	23%	24%	24%
Like to Stand Out In A Crowd	21%	21%	21%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Too Much Sponsorship In Arts/Sports	20%	21%	22%
Marijuana Should Be Legalized	19%	20%	20%
Rarely Sit Down to a Meal Together At Home	18%	18%	17%
I Am A Workaholic	18%	17%	18%
Like To Pursue Challenge/Novelty/Change	15%	16%	16%
Only Work Current Job for The Money	13%	13%	13%
We Should Strive for Equality for All	12%	12%	13%
Happy With My Standard Of Living	10%	11%	11%
On Whole People Get What They Deserve	9%	9%	9%
Indulge My Kids With The Little Extras	9%	9%	9%
Little I Can Do To Change My Life	8%	8%	8%
Willing To Give Up Time With Fam. To Advance	5%	5%	5%

Kelly   Stony Point   Middleburg   South Weldon   Locust   Balfour   Bath   Marshville   Shallotte   Stoneville
Marvin   Forest Hills   Lake Norman of Catawba   Falkland   Rennert   Love Valley   Asheville   Bethel   Lake W
Winfall   Bladenboro   Monroe   Pikeville   Wingate   Waco   Spruce Pine   Hil   Southern Pines
Spindale   JAARS   Gatesville   Princeton   Faison   Fair Bluff   Manteo   Woodlawn   Delway   Maggie Valley

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Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

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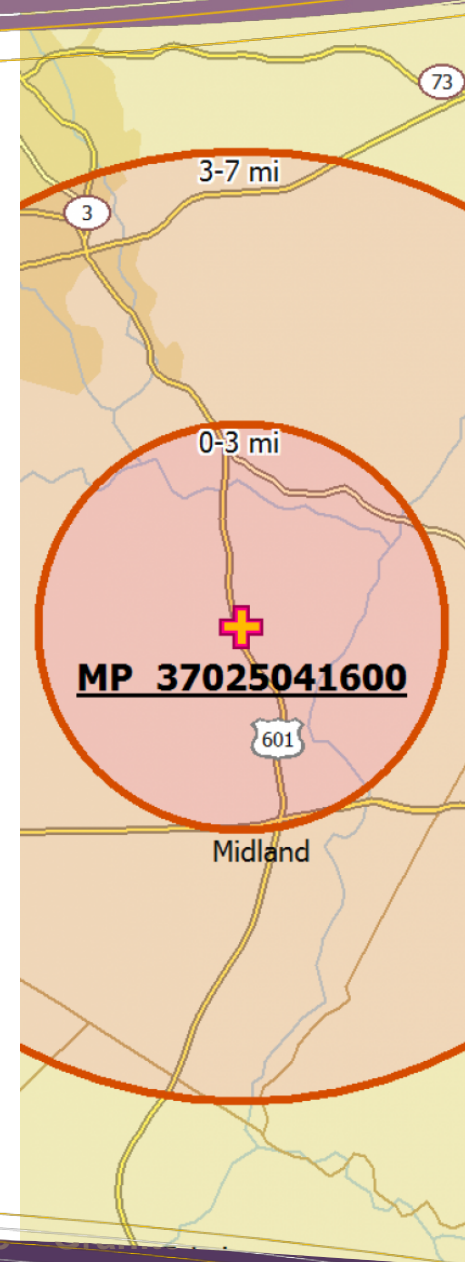
Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	69%	69%	68%
You Should Seize Opportunities In Life	57%	57%	57%
Like To Understand About Nature	36%	37%	37%
Prefer Work Part Of Team Than Alone	34%	34%	34%
Important Feel Respected By My Peers	32%	32%	32%
Prefer To Have Few Possessions As Possible	32%	33%	34%
Important To Juggle Various Tasks	28%	28%	28%
Have Keen Sense Of Adventure	27%	27%	27%
Good At Fixing Things	26%	27%	27%
People Have To Take Me As They Find Me	26%	25%	25%
Like To Just Enjoy Life	20%	21%	22%
Worried About Pollution Caused By Cars	20%	20%	20%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Consider Myself Interested In The Arts	16%	17%	18%
Real Men Don't Cry	15%	15%	16%
Looking for New Ideas To Improve Home	15%	15%	16%
Is An Important Part Of Who I Am	14%	15%	15%
Try Not To Worry About The Future	13%	13%	14%
Enjoy Spending Time With My Fam.	12%	12%	13%
Provide My Kids With The Little Extras	10%	10%	11%
Like Spending Most Time With Fam.	5%	5%	5%
Feel Very Alone In The World	4%	4%	5%
Children Should Be Allowed To Express Themselves	4%	5%	5%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%

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Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.
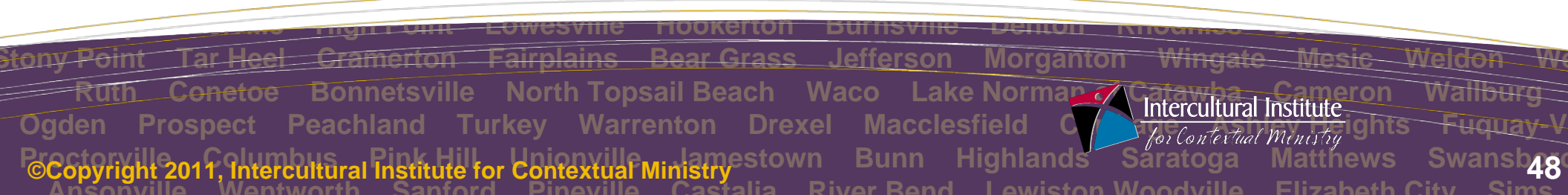
Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In Restaurant-Visit Any	88.88%	88.37%	87.69%
Fam. Restaurants/Steak Houses-Visit Any	87.78%	86.49%	85.57%
McDonald's	61.17%	59.51%	58.7%
Burger King	37.16%	37.95%	37.55%
Subway	34.8%	34.15%	33.83%
Applebee's	34.25%	33.83%	32.81%
Wendy's	32.8%	31.16%	32.19%
Taco Bell	32.18%	30.95%	30.77%
Kentucky Fried Chicken (KFC)	28.73%	27.84%	28.59%
Arby's	28.03%	26.11%	25.44%
Pizza Hut	22.84%	22.87%	22.81%
Olive Garden	21.61%	21.97%	22.25%

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Dairy Queen	19.47%	19.07%	18.44%
Cracker Barrel	18.93%	17.45%	16.93%
Red Lobster	16.63%	16.36%	16.83%
Chick-Fil-A	16.14%	16.29%	16.35%
Outback Steakhouse	15.9%	15.86%	16.37%
Chili's Grill and Bar	14.91%	15.54%	15.77%
Sonic	14.54%	15.01%	15.09%
IHOP (International House Of Pancakes)	13.57%	13.79%	14.3%
Ruby Tuesday	13.37%	12.42%	12.48%
Golden Corral	12.5%	11.6%	11.7%
TGI Friday's	12.4%	13.43%	13.52%
Domino's Pizza	12.35%	13.55%	14.06%

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Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

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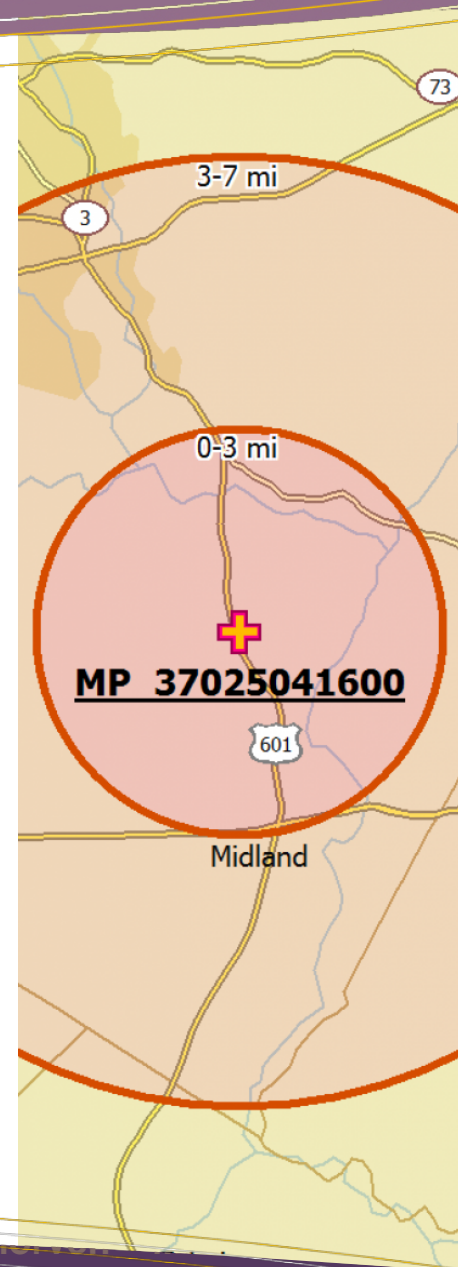
Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
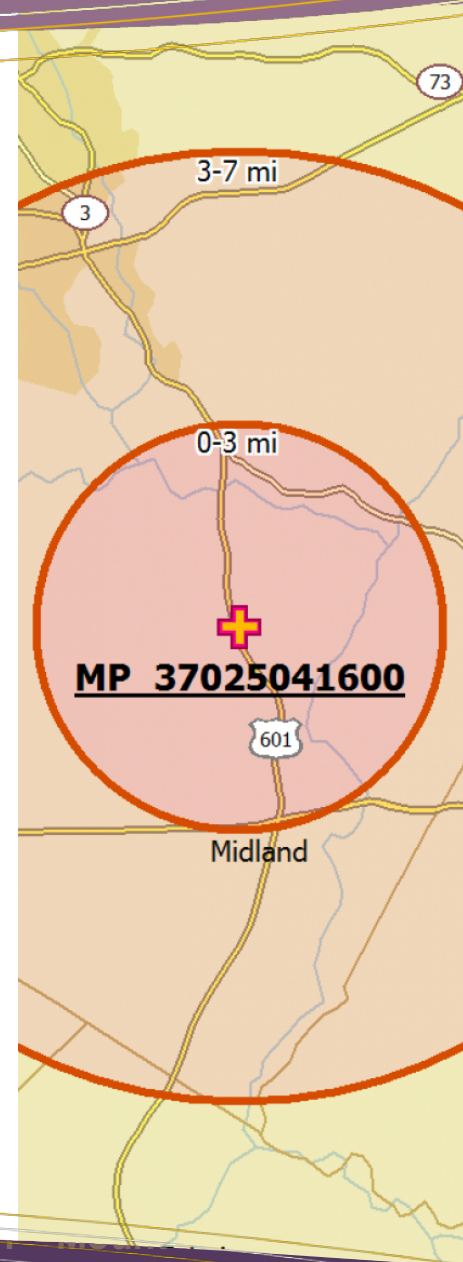
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	51.36%	49.05%	49.58%
Recycled products	38.73%	37.68%	38.07%
Worked as volunteer (non political)	19.58%	18.75%	18.98%
Engaged in fund raising	12.1%	11.84%	12.08%
Religious club member	8.8%	8.21%	8.22%
Wrote to elected offcl about publ bus	7.49%	6.88%	6.84%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Wrote to editor of mag or newspaper	6.6%	6.23%	6.26%
Union member	6.41%	5.84%	5.71%
Charitable Organization	5.86%	5.63%	5.57%
Church Board	5.73%	5.08%	5.25%
Took active part in local civic issue	5.44%	5.15%	5.27%
Addressed a public meeting	5.43%	5.45%	5.41%

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Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	18.51%	18.24%	18.53%
Children's Books	14.41%	14.11%	14.5%
Mystery	12.27%	12.44%	12.55%
Cookbooks	11.19%	11%	11%
Religious (not Bibles)	10%	9.54%	9.62%
Romance	7.92%	7.67%	7.62%
History	7.42%	7.47%	7.61%
Personal/Business	7.41%	7.3%	7.72%
Self-help			
Biography	6.73%	6.64%	6.97%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	70.14%	68.31%	69.61%
Gen. Editorial	45.19%	44.67%	46.33%
Womens	42.36%	41.31%	42.66%
Service	38.93%	37.61%	37.42%
Business/Finance	18.39%	17.65%	19.27%
Mens	17.64%	17.65%	18.57%
Fishing/Hunting	14.36%	13.54%	12.53%
Sports	14.15%	14.32%	15.45%
Parenthood	13.82%	13.85%	14.42%

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Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the particpation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	58.9%	56.98%	56.99%
Classified	35.26%	34.43%	33.42%
Sport	33.49%	32.93%	33.21%
Editorial Page	33.44%	32.21%	31.52%
Business/Finance	31.32%	30.47%	31.26%
Comics	28.91%	28.33%	27.76%
Food/Cooking	26.15%	25.63%	25.79%
Movie Listings & Reviews	25.45%	25.55%	26.44%
TV/Radio Listings	24.26%	23.85%	23.89%
Home/Gardening	23.25%	22.6%	22.83%
Travel	20.74%	20.35%	21.02%
Science/Technology	18.82%	18.24%	18.84%
Fashion	13.98%	13.97%	14.72%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Country	27.79%	25.98%	23.2%
Adult Contemporary	19.58%	19.11%	18.89%
CHR Contemp Hit Radio	16.76%	17.48%	17.79%
Rock	14.71%	14.23%	13.6%
News/Talk	13.81%	13.33%	13.98%
Oldies	12%	11.75%	11.76%
Classic Rock	11.97%	11.29%	11.22%
Alternative	9.88%	9.72%	10.5%
Urban Contemporary	9.8%	10.45%	12.97%
Soft Contemporary	7.85%	7.73%	7.86%
Variety	7.77%	8.36%	8.42%
Religious	7.52%	7.17%	7.06%
Classic Hits	5.29%	5.36%	4.96%
All News	5.08%	5.02%	5.49%
Jazz	4.91%	4.45%	5.42%
All Talk	4.7%	4.52%	4.61%
Sports	3.93%	3.96%	4.55%
Classical	3.48%	3.36%	3.61%

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Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	68.81%	67.71%	67.1%
Satellite Dish	60.26%	58.96%	59.39%
Soapnet	52.5%	52.2%	52.32%
Other Video-On-Demand	43.1%	41.83%	42.87%
Sci-Fi Channel	40.28%	40.29%	39.27%
Adult Pay Per View TV	38.58%	37.33%	36.46%
MSNBC	36.78%	36.5%	36.05%
Nickelodeon	34.01%	33.58%	31.75%
Adult Swim	31.48%	31.42%	30.33%
TV Info From Sunday TV Magazine	31.36%	30.96%	30.42%
Comedy Central	30.97%	31.96%	32.69%
Nick At Nite	30.11%	29.67%	28.45%

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
TV Info From Newspapers	29.22%	28.43%	28.15%
Subscribe Digital Cable	28.59%	30.03%	30.21%
Hallmark Channel	28.4%	28.65%	28.23%
TV Info From Monthly Cable Guide	26.8%	26.7%	26.05%
Video-On-Demand Movies	26.72%	26.58%	26.38%
USA Network	26.49%	24.94%	25.28%
TCM (Turner Classic Movies)	26.39%	26.13%	26.27%
The Golf Channel	25.12%	25.49%	25.75%
BET (Black Entertainment TV)	24.64%	24.67%	24.9%
ABC Fam.	24.52%	25.43%	25.96%
Lifetime	24.38%	24.23%	23.81%
Encore	23.19%	22.31%	23.03%

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Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.
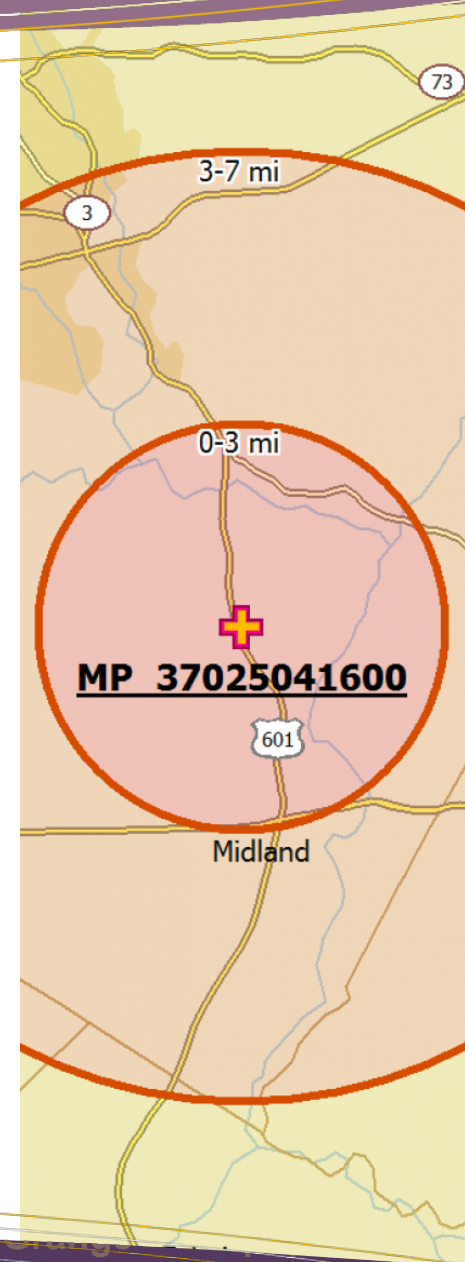
Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	21.45%	21.06%	21.38%
Medium Users (4-6)	11.58%	11.36%	11.63%
Light Users (1-3)	21.45%	20.96%	21.04%
Quintiles (20%)			
Newspaper I (Heavy)	1.5%	1.92%	1.55%
Newspaper II	1.38%	1.38%	1.34%
Newspaper III	2.39%	2%	2.26%
Newspaper IV	0.95%	0.75%	0.71%
Newspaper V (Light)	1.13%	1.17%	1.09%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	20.55%	20.34%	20.41%
Magazines II	9.77%	9.33%	9.24%
Magazines III	11.49%	10.81%	10.41%
Magazines IV	10.8%	11.87%	12.08%
Magazines V (Light)	0.66%	0.68%	0.66%
Outdoor I (Heavy)	5.43%	6.06%	6.39%
Outdoor II	1.83%	2.56%	2.68%
Outdoor III	2.57%	2.9%	3.26%
Outdoor IV	15.6%	15.71%	15.52%
Outdoor V (Light)	25.87%	25.69%	24.76%
Yellow Pages I (Heavy)	14.07%	15.43%	14.7%
Yellow Pages II	4.75%	5.77%	5.63%
Yellow Pages III	4.17%	4.78%	5.11%
Yellow Pages IV	22.03%	21.9%	21.41%
Yellow Pages V (Light)	2.08%	2.93%	3.01%

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Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.22%	3.28%	3.08%
Drive Time III (Medium)	0.61%	0.57%	0.61%
Radio IV & V (Light)	1.79%	2.43%	2.41%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	9.75%	9.55%	9.91%
Radio III (Medium)	6.39%	5.73%	5.43%
Radio IV & V (Light)	3.57%	3.84%	3.61%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	15.5%	16.15%	15.78%
Cable III (Medium)	3.85%	4.13%	4.4%
Cable IV & V (Light)	31.82%	31.85%	32.73%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.3%	3.07%	3.31%
Prime Time III (Medium)	2.17%	2.06%	2.08%
Prime Time IV & V (Light)	10.3%	9.38%	9.49%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	41.34%	40.09%	39.11%
Fringe III (Medium)	52.91%	51.99%	51.69%
Fringe IV (Light)	58.28%	56.8%	55.45%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	12.02%	12.58%	13.04%
All Day III (Medium)	23.68%	23.78%	23.43%
All Day IV (Light)	10.78%	12.22%	12.86%
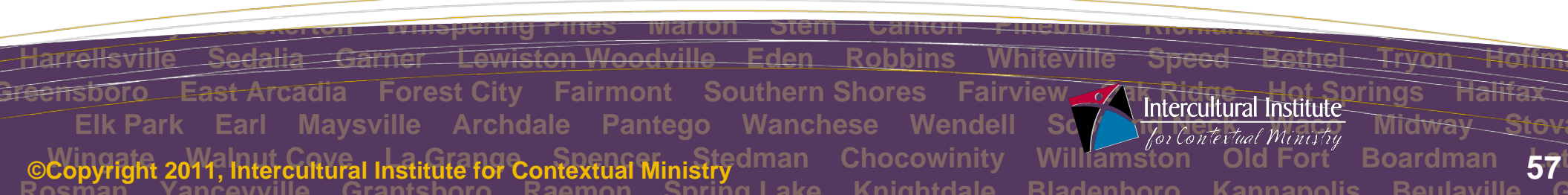
Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio Listeners			
Dayparts [summary]	12.64%	12.88%	12.52%
6:00am - 10:00am	14.51%	15.68%	16.49%
10:00am - 3:00pm	5.72%	5.3%	6.55%
3:00pm - 7:00pm	14.25%	13.82%	14.25%
7:00pm - Midnight	13.07%	13.98%	13.76%
Midnight - 6:00am	4.86%	5.04%	5.47%
Weekend Radio Listeners			
Dayparts [summary]	17.39%	17.32%	16.32%
6:00am - 10:00am	3.61%	3.89%	3.88%
10:00am-3:00pm	4.69%	4.83%	5.5%
3:00pm - 7:00pm	7.66%	7.67%	7.61%
7:00pm - Midnight	9.9%	10.32%	9.98%
Midnight - 6:00am	9.98%	10.31%	10.68%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	10.67%	9.93%	10.08%
Saturday: 8:00-11:00pm	8.51%	8.63%	8.22%
Sunday: 7:00-11:00pm	11%	10.63%	10.93%
9:00am-1:00pm	30.11%	29.67%	28.45%
9:00am-4:00pm	34.22%	33.95%	32.45%
4:00pm-7:00pm	31.12%	31.8%	31.84%
11:00pm-1:00am	44.24%	44.3%	43.93%
AVG Prime time Mon-Sun	2.6%	2.86%	3.18%

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Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	16.89%	18.17%	18%
7-9am	22.88%	23.11%	23.47%
9am-12noon	26.55%	25.71%	24.33%
12noon-4pm	7.66%	8.23%	8.11%
4-6pm	52.51%	53.52%	53.23%
6-7pm	21.76%	21.1%	20.28%
7-7:30pm	1.43%	1.87%	1.76%
7:30-8pm	12.39%	11.94%	11.72%
8-11pm	10.67%	9.93%	10.08%
11pm-12am	36.78%	36.5%	36.05%
11pm-1am	44.24%	44.3%	43.93%
1-6am	32.42%	32.14%	32.88%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	18.78%	19.41%	19.44%
Sat: 10am-1pm	8.31%	8.43%	8.41%
Sat: 1-4pm	26.11%	26.34%	26.33%
Sat: 4-6pm	7.75%	6.84%	7.36%
Sat: 6-7pm	2.32%	2.21%	2.17%
Sat: 7-8pm	1.28%	1.38%	1.31%
Sat: 8-11pm	8.51%	8.63%	8.22%
Sat: 11pm-1am	4.71%	4.8%	5.01%
Sat: 1am-7pm	26.49%	24.94%	25.28%
Sun: 7-10am	2.21%	2.46%	2.35%
Sun: 10am-1pm	8.11%	8.18%	7.53%
Sun: 1-4pm	6.83%	6.89%	6.76%
Sun: 4-7pm	16.13%	15.65%	15.41%
Sun: 7-11pm	11%	10.63%	10.93%
Sun: 11pm-1am	5.54%	6.26%	5.89%
Sun: 1-7am	24.35%	24.48%	24.07%

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Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?

3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.

4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

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Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.

2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.

3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?

4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

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Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle
*2nd Timothy 2:2*

Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.

2. Face-to-Face: Begin interacting with the person; building a personal rapport.

3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.

4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.

5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

5 Types of Self-Identity, Communication & Relationships
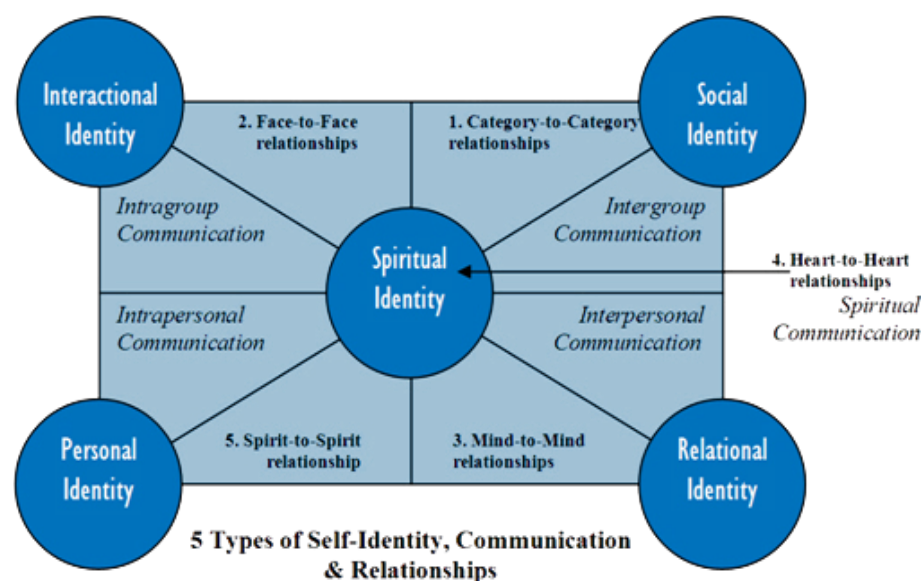
Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net.
IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

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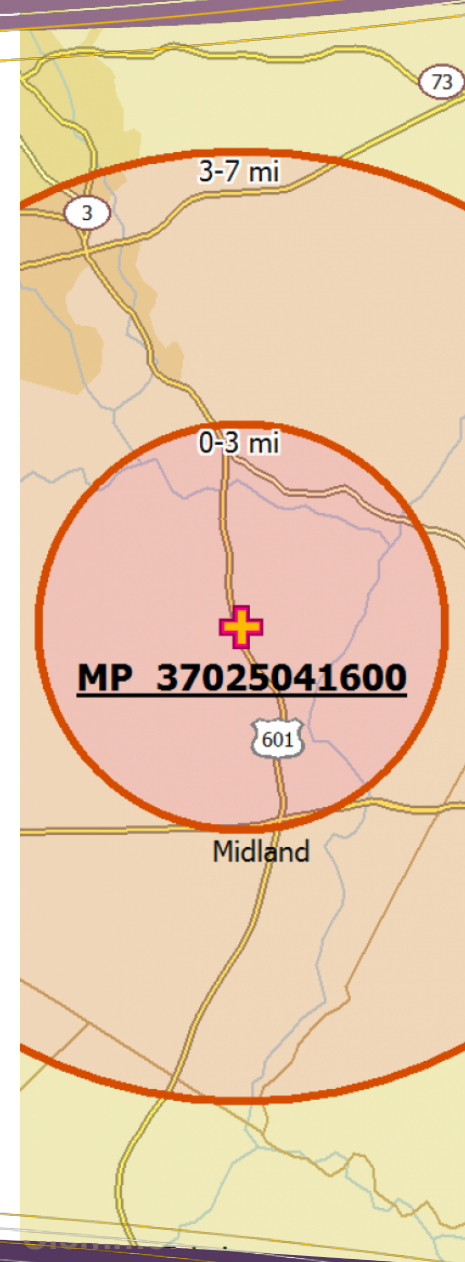
Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.

2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS

4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.

5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Howell's - Concord	3800 Baptist Ln Concord, NC 28025	0.63 mi	73	Insufficient Data
2	New Horizons - Midland	11777 Highway 601 S Midland, NC 28107	2.82 mi	125	Declining
3	Pine Grove - Con	100 Pine Grove Church Rd Concord, NC 28025	3.78 mi	110	Declining
4	Community - Locust	818 Central Ave N Locust, NC 28097	4.04 mi	26	Declining
5	Bethel Baptist Church	617 Bethel Church Rd Locust, NC 28097	4.32 mi	181	Plateauing
6	Miami - Concord	6701 Miami Church Rd Concord, NC 28025	4.33 mi	135	Insufficient Data
7	Oak Ridge - Concord	5340 Flowes Store Rd Concord, NC 28025	4.44 mi	164	Plateauing
8	United Love - Midland	11487 Flowes Store Rd Midland, NC 28107	4.94 mi	138	Plateauing
9	Midland First - Midland	4720 Garmon Mill Rd Midland, NC 28107	5.08 mi	101	Declining
10	Locust First	320 Central Ave S Locust, NC 28097	5.10 mi	227	Plateauing
11	Freedom	20015 Coley Store Rd Locust, NC 28097	5.27 mi	65	Plateauing
12	Berea	100 Berea Baptist Church Rd Stanfield, NC 28163	5.55 mi	106	Declining
13	Harmony	101 Willow Creek Dr Stanfield, NC 28163	5.62 mi	65	Insufficient Data
14	Carolina Cowboy Church - Midland	4370 Zion Church Rd Concord, NC 28025	5.86 mi	5	Insufficient Data
15	Young Memorial - Concord	2635 Highway 49 N Concord, NC 28025	5.99 mi	172	Insufficient Data

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Kerr Memorial - Concord	25 Highway 49 S Concord, NC 28025	6.12 mi	275	Plateauing
17	Crosspointe - Concord	1175 Crosspointe Dr Concord, NC 28025	6.22 mi	123	Insufficient Data
18	Vertical Horizons Church	145 Cabarrus Ave Concord, NC 28025	6.22 mi	0	Insufficient Data
19	Trinity - Concord	984 Copperfield BLVD NE Concord, NC 28025	6.22 mi	0	Insufficient Data
20	Gethsemane - Concord	Highway 49 Concord, NC 28025	6.22 mi	55	Insufficient Data
21	New Life	157 Browns Hill Rd Locust, NC 28097	6.23 mi	60	Insufficient Data
22	Mission	12444 Mission Church Rd Locust, NC 28097	6.46 mi	372	Plateauing
23	Rocky River - Concord	11525 Lower Rocky River Rd Concord, NC 28025	6.64 mi	0	Insufficient Data
24	Wayside - Midland	3606 Drake Rd Midland, NC 28107	6.68 mi	39	Declining
25	Gordon Heights - Concord	510 Highway 49 S Concord, NC 28025	6.75 mi	45	Insufficient Data
26	Coldwater - Concord	1045 Union St S Concord, NC 28025	6.88 mi	111	Declining
27	Mission 217	536 Garrison Ct SW Concord, NC 28025	7.00 mi	0	Insufficient Data
28	Stanfield First	200 NC 200 Hwy Stanfield, NC 28163	7.32 mi	108	Growing
29	Coyle - Stanfield	12168 Coyle Rd Stanfield, NC 28163	7.33 mi	0	Insufficient Data
30	Broadus Memorial - Concord	59 Green St Concord, NC 28027	7.77 mi	383	Declining

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Immanuel - Concord	600 Spring St SW Concord, NC 28025	7.81 mi	80	Insufficient Data
32	Rockpoint Church	4100 Main St 200 Harrisburg, NC 28075	7.91 mi	0	Insufficient Data
33	Mount Pleasant First - Mount Pleasant	8535 Lee St Mount Pleasant, NC 28124	7.96 mi	115	Declining
34	Clear Creek - Charlotte	9015 Ferguson Rd Charlotte, NC 28227	8.04 mi	105	Insufficient Data
35	Southside - Concord	561 Union Cemetery Rd SW Concord, NC 28027	8.11 mi	116	Declining
36	Friendship Southern - Concord	180 West Ave SW Concord, NC 28027	8.22 mi	77	Declining
37	Glorieta - Concord	4912 Highway 73 E Concord, NC 28025	8.29 mi	150	Insufficient Data
38	Kinza Memorial	4311 Love Mill Rd Stanfield, NC 28163	8.62 mi	138	Declining
39	Arlington - Mint Hill	9801 Arlington Church Rd Charlotte, NC 28227	8.69 mi	217	Plateauing
40	Concord First - Chestnut	59 Chestnut Dr SW Concord, NC 28025	8.72 mi	0	Insufficient Data
41	West Concord - Concord	99 White St S Concord, NC 28027	8.79 mi	227	Plateauing
42	Roberta - Concord	3301 Roberta Rd Concord, NC 28027	8.80 mi	0	Insufficient Data
43	Rocky River Community - Harrisburg	5000 Highway 49 S Harrisburg, NC 28075	8.97 mi	0	Insufficient Data
44	Philadelphia	12495 Philadelphia Church Rd Stanfield, NC 28163	9.01 mi	144	Plateauing
45	Concord First - Branchview	200 Branchview Dr SE Concord, NC 28025	9.21 mi	333	Declining

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