MissionSite
top unreached locations

INDIAN TRAIL, NC

CENSUS TRACT: 37179020201
REGION: Region 6: Central Piedmont
COUNTY: Union
SITESCAPE: Townscape
DENSITY PATTERN: C

iMultiply
CONGREGATIONAL
REPRODUCTION

In partnership with the:

Intercultural Institute
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North Carolina Baptists
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MissionSite (TM)
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Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3706	Region 6: Central Piedmont
3	County Location	37179	Union
4	Zipcode	28079	Union
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	C	10000-50000-100000

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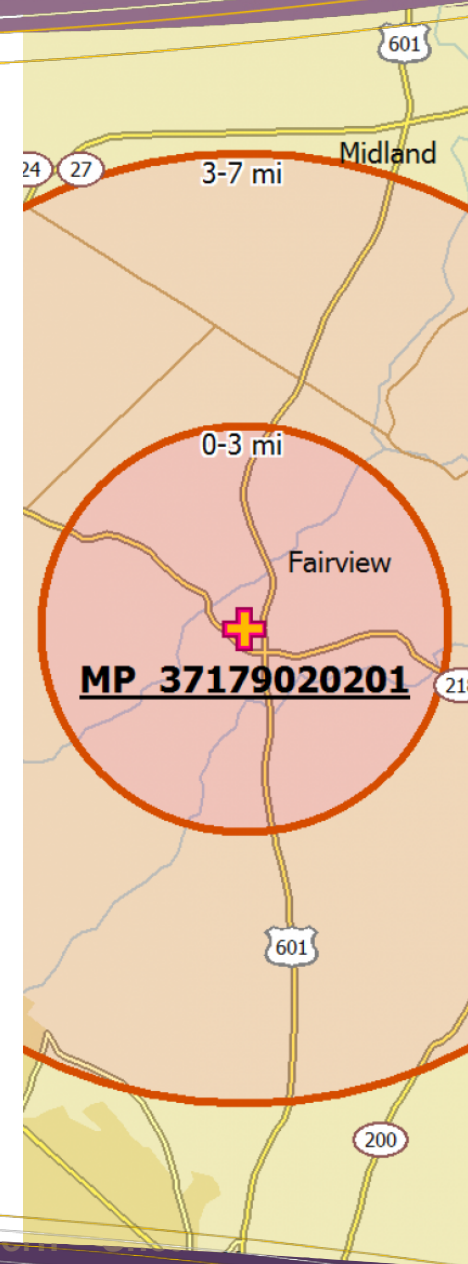
Site Location Summary - Map of the Site Location
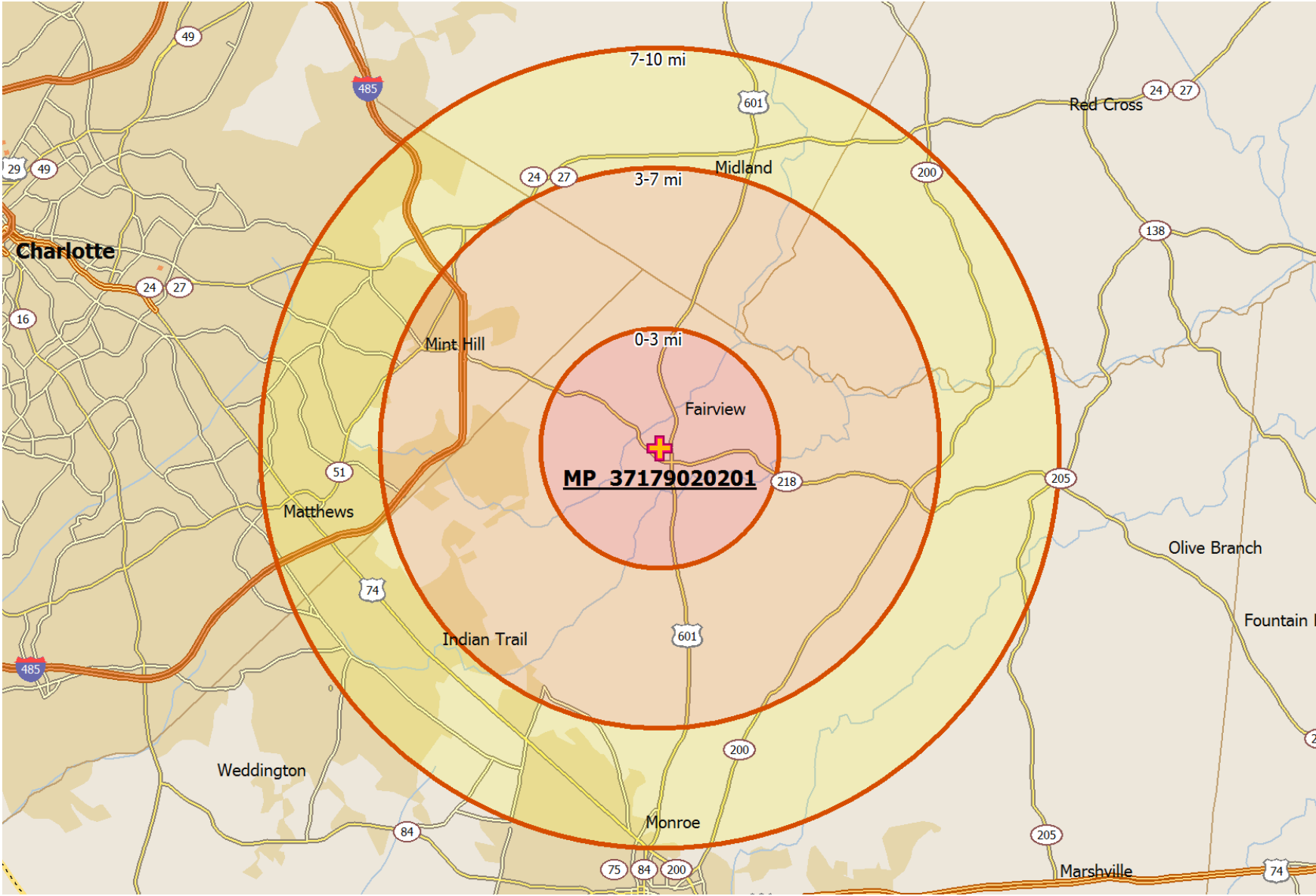
Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	2	Large Fringe Metro - counties in a metropolitan statistical area of 1 million or more population who do not qualify as large central
5	NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

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Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	5,757	60,790	120,473
2010 Households	1,966	21,121	43,874
2010 Group Quarters Population	0	221	605

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	15	33	43
Language Diversity National Index	19	27	46
Foreign Born Diversity National Index	34	47	54
Ancestry Diversity National Index	98	90	71
Racial Diversity National Index	21	24	45

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Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

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Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	920	46.8%
Mainstay Communities	Established, Diverse Households	854	43.44%
Working Communities	Blue-collar, Working Families	10	0.51%
Country Communities	Rural, Agri. & Mining Families	53	2.7%
Aspiring Communities	Young Singles / Aspiring-Multihousing	129	6.56%
Urban Communities	High Density, Inner-city Neighborhoods	0	0%

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Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.

2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.

4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.

5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

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Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	45,502	1,325	2.91%
Unreached %	67.39%	67.37%	99.98
Religious But NOT Evangelical HH	10,116	285	2.82%
Religious But NOT Evangelical %	14.98%	14.5%	96.78
Spiritual But NOT Relig or Evang HH	8,178	246	3.01%
Spiritual But NOT Relig or Evang %	12.11%	12.53%	103.44
Not Evangelical, Not Interested HH	27,243	793	2.91%
Not Evangelical, Not Interested %	40.34%	40.34%	99.99

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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of BCNC Churches	81	6	7.41%
Active BCNC Attenders	13,449	3,460	25.73%
Active Evangelical Households	11,047	322	2.91%
Active Evangelical Percent	16.36%	16.37%	100.04
Inactive Evangelical Households	10,977	320	2.91%
Inactive Evangelical Percent	16.26%	16.26%	100.04
# New Churches Needed	0	0	0%

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Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Christ - Indian Trail	1.64 mi	32	Growing
2	Hopewell - Monroe	2.34 mi	585	Growing
3	Iglesia Bautista Buena Esperanza	2.34 mi	0	Insufficient Data
4	Friendly - Indian Trail	2.68 mi	72	Plateauing
5	Weddington Community - Weddington	2.90 mi	280	Insufficient Data
6	First Baptist Church Indian Trail	2.90 mi	2,491	Plateauing
7	Benton's Cross Roads - Monroe	3.29 mi	171	Declining
8	Clear Creek - Charlotte	4.03 mi	105	Insufficient Data
9	Ebenezer - Indian Trail	4.31 mi	235	Declining
10	Faith - Indian Trail	4.84 mi	35	Insufficient Data
11	Emmanuel -Indian Trail	4.92 mi	49	Growing
12	Lakeview - Monroe	4.97 mi	459	Plateauing
13	Hillcrest - Monroe	5.03 mi	465	Plateauing
14	Wayside - Midland	5.05 mi	39	Declining
15	Foundation Church	5.27 mi	0	Insufficient Data

	CHURCHES	DIST.	WRSHP AVG	IICM CGR
16	Arlington - Mint Hill	5.33 mi	217	Plateauing
17	Mint Hill - Charlotte	5.58 mi	136	Plateauing
18	Charlotte Chin Baptist Church	5.58 mi	0	Insufficient Data
19	Sardis - Indian Trail	5.62 mi	435	Declining
20	Forest Hills - Indian Trail	5.92 mi	50	Insufficient Data
21	Next Level Church	6.03 mi	0	Insufficient Data
22	Roanoke - Monroe	6.16 mi	59	Declining
23	Mount Harmony - Matthews	6.46 mi	433	Plateauing
24	Mill Creek - Monroe	6.70 mi	159	Plateauing
25	Antioch - Monroe	6.95 mi	189	Plateauing
26	Midland First - Midland	6.96 mi	101	Declining
27	Charlotte South Fellowship - Matthews	6.98 mi	628	Insufficient Data
28	Idlewild - Matthews	6.99 mi	192	Plateauing
29	Hmong - Monroe	7.29 mi	28	Insufficient Data
30	Grace Covenant Community - Matthews	7.39 mi	45	Growing

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Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.

2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

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Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	84,211	3,069	3.64%
2000 Population	123,677	4,169	3.37%
2010 Population	205,727	5,757	2.8%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	29,308	1,081	3.69%
2000 Households	43,390	1,496	3.45%
2010 Households	67,525	1,966	2.91%

Location Types in this MissionSite
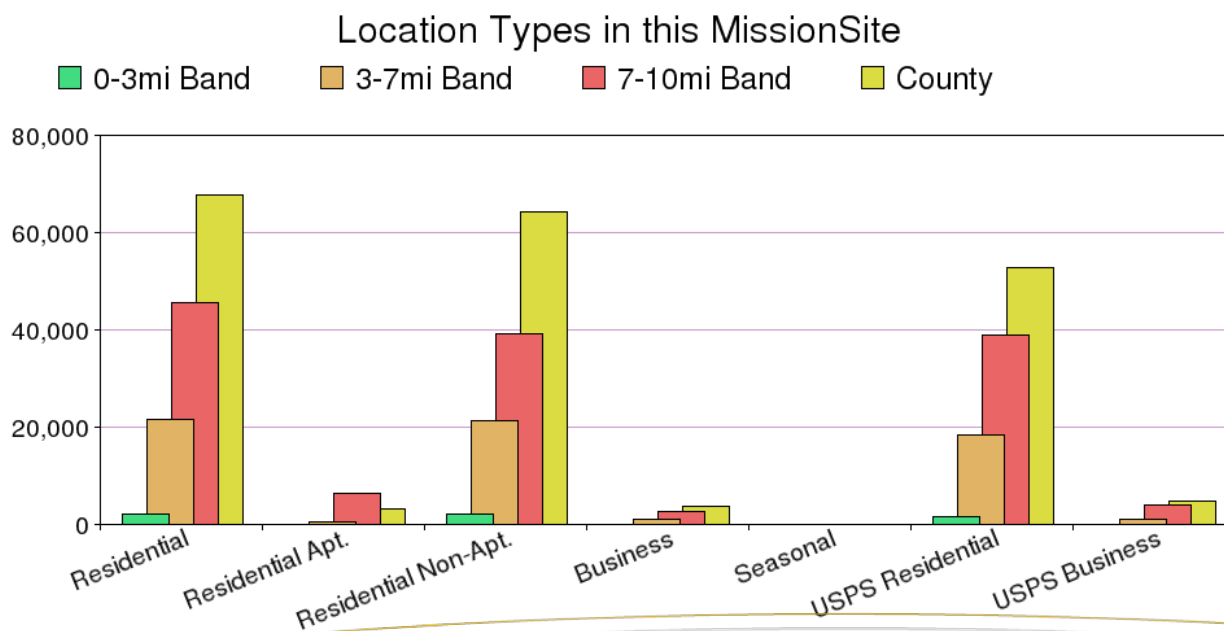
Location Type	0-3mi Band
Residential	2,006
Residential Apt.	3
Residential Non-Apt.	2,003
Business	39
Seasonal	0
USPS Residential	1,648
USPS Business	95

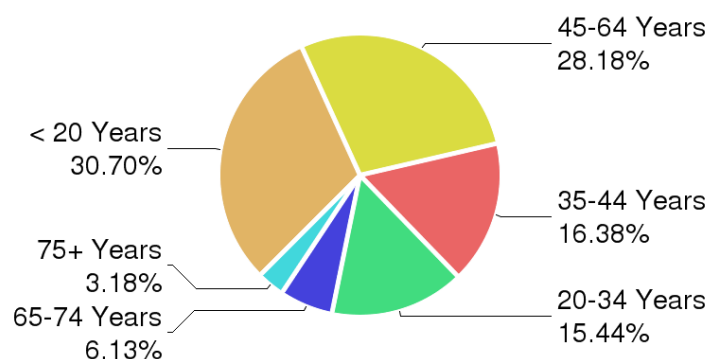Intercultural Institute
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Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

Age Group Percentages

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.78%	5.73%	99.13
4-5 Years	3.25%	2.9%	89.23
6-8 Years	5.07%	4.74%	93.49
9-11 Years	5.17%	4.86%	94
12-13 Years	3.47%	3.67%	105.76
14-17 Years	6.37%	6.06%	95.13
18-19 Years	3.06%	2.74%	89.54
0-5 Years	9.03%	8.63%	95.57
6-12 Years	11.97%	11.43%	95.49
13-19 Years	11.17%	10.65%	95.34
< 20 Years	32.17%	30.71%	95.46
20-34 Years	16.49%	15.44%	93.63
35-44 Years	15.87%	16.38%	103.21
45-64 Years	25.68%	28.19%	109.77
65-74 Years	6.06%	6.13%	101.16
75+ Years	3.73%	3.18%	85.25
Median Age	36	38	106.63
Median Age (Male)	35	39	111.24
Median Age (Female)	37	38	104.18

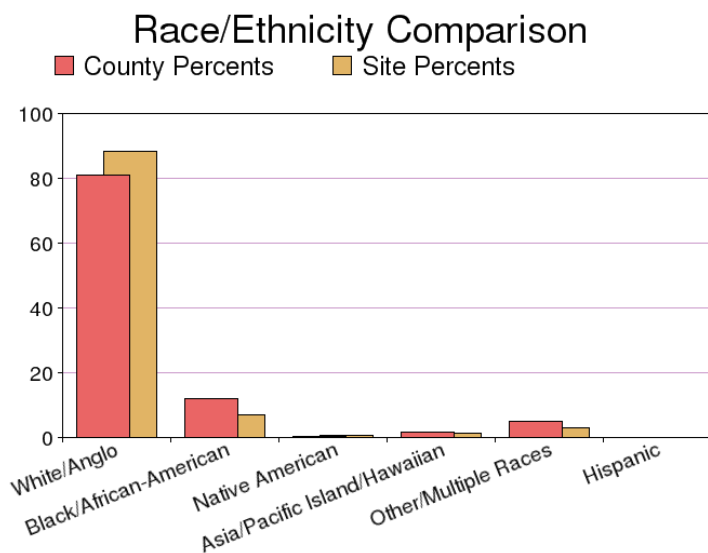Intercultural Institute
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Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	80.87%	88.24%	109.11
Black, African-American	11.99%	7.07%	58.95
Native American	0.48%	0.56%	116.09
Asian	1.76%	1.15%	64.97
Pacific Island, Hawaiian	0.03%	0.05%	198.53
Other/Multiple Races	4.87%	2.92%	59.97
Hispanic	0%	3.4%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	127,504	3,692	
Less than 9th Grade	4.5%	3.2%	140.83
No High School Diploma	9.93%	10.4%	95.44
High School Graduate	28.25%	27.06%	104.39
Some College, no degree	22.07%	22.56%	97.8
Associate Degree	7.42%	9.48%	78.23
College Degree	20.82%	20.04%	103.9
Graduate/Prof. degree	7.02%	7.26%	96.71

Race/Ethnicity Comparison

Legend: County Percents, Site Percents

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Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< $10,000	4.1%	3.1%	84.01
$10,000 to $19,999	6.8%	4.98%	73.35
$20,000 to $29,999	7.59%	5.39%	71.05
$30,000 to $49,999	18.53%	17.4%	93.88
$50,000 to $59,999	7.73%	6.26%	80.92
$60,000 to $69,999	9.55%	8.95%	93.72
$70,000 to $79,999	7.78%	8.49%	109.17
$80,000 to $89,999	6.56%	7.43%	113.14
$90,000 to $99,999	5.09%	5.6%	109.92
$100,000 to $124,999	9.7%	15.77%	162.61
$125,000 to $149,999	5.42%	5.24%	96.66
$150,000 to $199,999	5.53%	4.12%	74.51
$200,000 to $249,999	1.8%	0.51%	28.2
$250,000 or more	3.82%	6.71%	175.79
Median Household	64,997	74,482	114.59
Average Household	81,417	98,144	120.54
Per Capita Household	27,062	33,516	123.85
Family/Non-Family Household Income			
Median Family Income	73,679	82,139	111.48
Average Family Income	91,280	113,108	123.91
Median Non-Family Income	38,044	41,729	109.69
Average Non-Family Income	44,768	42,569	95.09

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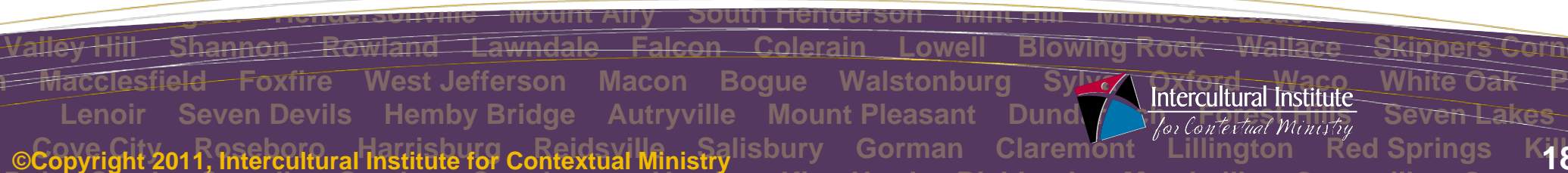
Current Demographic Summary

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	78.79%	80.06%	101.61
Families with Children	45.39%	43.49%	95.81
Families without Children	33.41%	36.57%	109.48
Non-Family Households			
% Non-Family Households	21.21%	19.94%	94.03
Non-Families with Children	0.15	0.31	200.08
Non-Families without Children	21.05	19.63	93.26
Housing Units			Index
Total Housing Units	72,092	2,072	
Vacant percent	6.33%	5.12%	80.76
Owned percent	74.44%	81.56%	109.57%
Rented Percent	19.23%	13.32%	69.28
Households by Size			Index
Avg household size	3.01	2.93	97.34
Avg family hh size	3.47	3.37	97.12
Avg non-family hh size	1.29	1.15	89.15
Households By Count of Persons			Percent
One	11,881	339	2.85%
Two	18,805	575	3.06%
Three or Four	26,811	799	2.98%
Five+	10,028	252	2.51%

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Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	84,211	3,069	3.64%
2000 Population	123,677	4,169	3.37%
2010 Population	205,727	5,757	2.8%
2015 Population	241,126	6,703	2.78%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	29,308	1,081	3.69%
2000 Households	43,390	1,496	3.45%
2010 Households	67,525	1,966	2.91%
2015 Households	74,902	2,173	2.9%

Household Change from 1985 to 2030
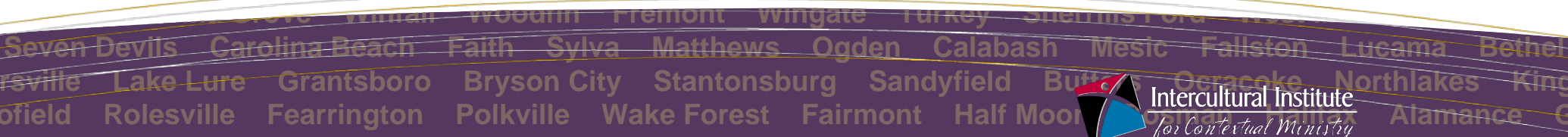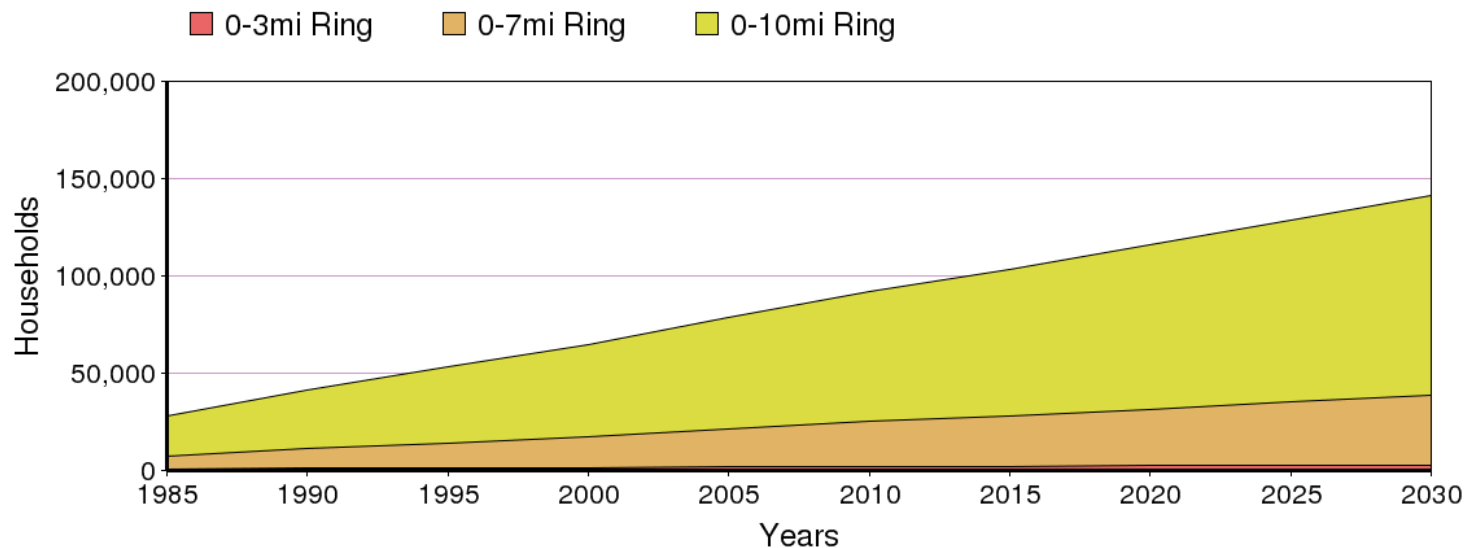
Legend: ■ 0-3mi Ring ■ 0-7mi Ring ■ 0-10mi Ring

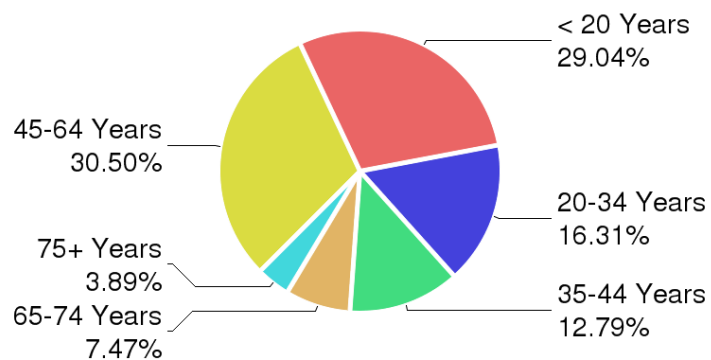Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

< 20 Years 29.04%
20-34 Years 16.31%
35-44 Years 12.79%
65-74 Years 7.47%
75+ Years 3.89%
45-64 Years 30.50%

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.73%	5.13%	89.53
4-5 Years	2.9%	2.48%	85.52
6-8 Years	4.74%	4.06%	85.65
9-11 Years	4.86%	4.52%	93
12-13 Years	3.67%	3.49%	95.1
14-17 Years	6.06%	6.28%	103.63
18-19 Years	2.74%	3.07%	112.04
0-5 Years	8.63%	7.61%	88.18
6-12 Years	11.43%	10.29%	90.03
13-19 Years	10.65%	11.13%	104.51
< 20 Years	30.71%	29.03%	94.53
20-34 Years	15.44%	16.31%	105.63
35-44 Years	16.38%	12.79%	78.08
45-64 Years	28.19%	30.49%	108.16
65-74 Years	6.13%	7.47%	121.86
75+ Years	3.18%	3.89%	122.33
Median Age	36	40	110.33
Median Age (Male)	35	40	115.31
Median Age (Female)	37	39	106.89

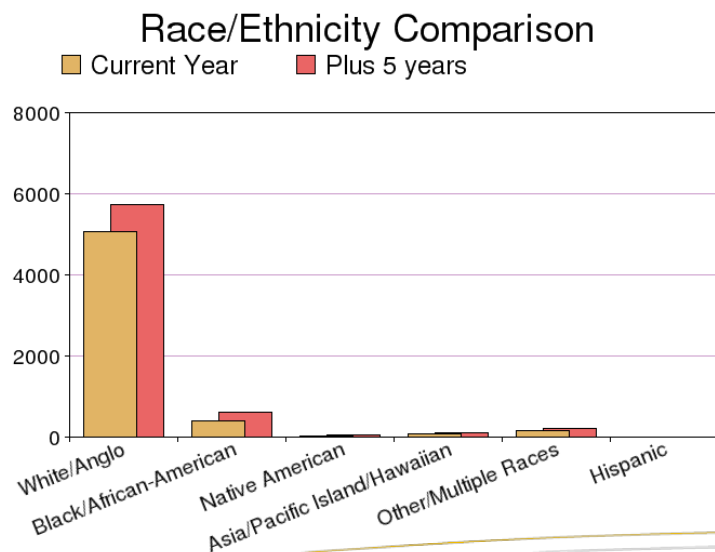Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	88.24%	85.6%	97.01
Black, African-American	7.07%	8.98%	127.04
Native American	0.56%	0.61%	110.04
Asian	1.15%	1.64%	143.14
Pacific Island, Hawaiian	0.05%	0.03%	57.26
Other/Multiple Races	2.92%	3.12%	106.85
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	3,692	4,324	
Less than 9th Grade	3.2%	2.59%	81.04
No High School Diploma	10.4%	9.18%	88.27
High School Graduate	27.06%	26.06%	96.32
Some College, no degree	22.56%	22.99%	101.89
Associate Degree	9.48%	9.48%	100.02
College Degree	20.04%	21.88%	109.15
Graduate/Prof. degree	7.26%	7.82%	107.69

Race/Ethnicity Comparison

Legend: Current Year, Plus 5 years

Categories: White/Anglo, Black/African-American, Native American, Asia/Pacific Island/Hawaiian, Other/Multiple Races, Hispanic

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< $10,000	3.1%	2.44%	78.61
$10,000 to $19,999	4.98%	4.79%	96.01
$20,000 to $29,999	5.39%	4.74%	87.91
$30,000 to $49,999	17.4%	15.92%	91.53
$50,000 to $59,999	6.26%	5.38%	86.06
$60,000 to $69,999	8.95%	8.19%	91.5
$70,000 to $79,999	8.49%	9.16%	101.31
$80,000 to $89,999	7.43%	7.82%	100.39
$90,000 to $99,999	5.6%	5.8%	103.63
$100,000 to $249,999	15.77%	16.75%	106.23
$125,000 to $149,999	5.24%	5.66%	108.04
$150,000 to $199,999	4.12%	4.42%	107.23
$200,000 to $249,999	0.51%	0.6%	117.62
$250,000 or more	6.71%	8.01%	119.26
Median Household	74,482	79,194	106.33
Average Household	98,144	107,484	109.52
Per Capita Household	33,516	34,844	103.96
Family/Non-Family Household Income			
Median Family Income	82,139	87,575	106.62
Average Family Income	113,108	123,944	109.58
Median Non-Family Income	41,729	43,470	104.17
Average Non-Family Income	42,569	46,418	109.04

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	80.06%	79.57%	99.38
Families with Children	43.49	44.45	102.22
Families without Children	36.57	40.22	109.98
Non-Family Households			
% Non-Family Households	19.94%	20.43%	102.48
Non-Families with Children	0.31	0.23	102.48
Non-Families without Children	19.63	20.2	102.9
Housing Units			
Total Housing Units	2,072	2,292	110.62%
Vacant percent	5.12%	5.19%	101.49
Owned percent	81.56%	81.11%	99.44
Rented Percent	13.32%	13.7%	102.85
Households by Size			
Avg household size	2.93	3.08	105.12%
Avg family hh size	3.37	3.59	106.53%
Avg non-family hh size	1.15	1.14	99.13%
Households By Count of Persons			
One	339	383	112.98%
Two	575	538	93.57%
Three or Four	799	919	115.02%
Five+	252	334	132.54%

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Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	80	1,224	7,074
Northern Europe	10	83	291
Western Europe	9	49	211
Southern Europe	8	40	118
Eastern Europe	0	228	416
Other Europe	0	0	9
Eastern Asia	0	64	417
So. Central Asia	0	52	540
SE Asia	0	144	582
Western Asia	35	46	120
Other Asia	0	0	22

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	228
Middle Africa	0	15	110
Northern Africa	0	0	45
Southern Africa	0	77	29
Western Africa	0	0	170
Other Africa	0	6	94
Oceania	0	0	15
Caribbean	0	47	196
Central Amer.	0	234	2,695
South America	18	74	521
North America	0	65	245
Born at sea	0	0	0

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Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	3,750	34,318	72,473
Spanish	100	1,049	4,854
Other Indo-Euro language	9	774	1,622
French (incl. Patois, Cajun)	0	163	379
French Creole	0	0	6
Italian	0	6	57
Portuguese	0	8	40
German	0	43	304
Yiddish	0	0	0
Other West Germanic	9	51	22
A Scandinavian Language	0	0	18
Greek	0	100	97
Russian	0	214	168
Polish	0	50	31
Serbo-Croatian	0	0	0
Other Slavic Language	0	20	128
Armenian	0	4	0
Persian	0	42	2
Gujarathi	0	60	140
Hindi	0	0	24
Urdu	0	13	77

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	0	60
Asian/PI languages	0	0	0
Chinese	0	22	102
Japanese	9	39	46
Korean	0	25	347
Mon-Khmer, Cambodian	0	0	104
Miao, Hmong	0	0	0
Thai	0	0	14
Laotian	0	0	65
Vietnamese	0	92	370
Other Asian	0	0	114
Tagalog	0	12	77
Other Pacific Is	0	15	24
Other languages	25	43	930
Navajo	0	0	0
Other Native N. American	0	0	21
Hungarian	9	4	6
Arabic	16	17	259
Hebrew	0	17	27
African languages	0	0	487
Other unspecified	0	5	130

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	2,636	27,995	67,988
Arab	20	62	363
Armenian	0	40	28
Austrian	0	9	88
British	39	241	390
Canadian	4	70	168
Croatian	0	3	24
Czech	21	65	85
Czechoslovak	6	59	55
Danish	0	25	48
Dutch	23	392	592
English	313	3,565	6,340
European	116	413	631
Finnish	0	17	31
French (not Basque)	29	464	955
French Canadian	12	137	579
German	269	3,809	7,495
Greek	0	131	317
Hungarian	13	59	151
Iranian	0	68	98

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	160	2,569	5,421
Italian	77	1,399	2,312
Lithuanian	0	9	68
Norwegian	10	105	376
Polish	43	553	947
Portuguese	0	13	84
Romanian	0	34	62
Russian	4	219	335
Scandinavian	0	1	61
Scotch-Irish	189	1,999	3,757
Scottish	110	535	1,452
Slovak	0	56	88
Subsaharan African	9	109	1,094
Swedish	12	195	482
Swiss	0	41	98
Ukrainian	9	82	270
US/American	847	6,245	10,185
Welsh	15	164	406
West Indian	0	29	331
Yugoslavian	0	2	19
Other	286	4,007	21,703

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?

2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?

3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Using the Demographic Indicators

Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?

5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?

6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

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Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

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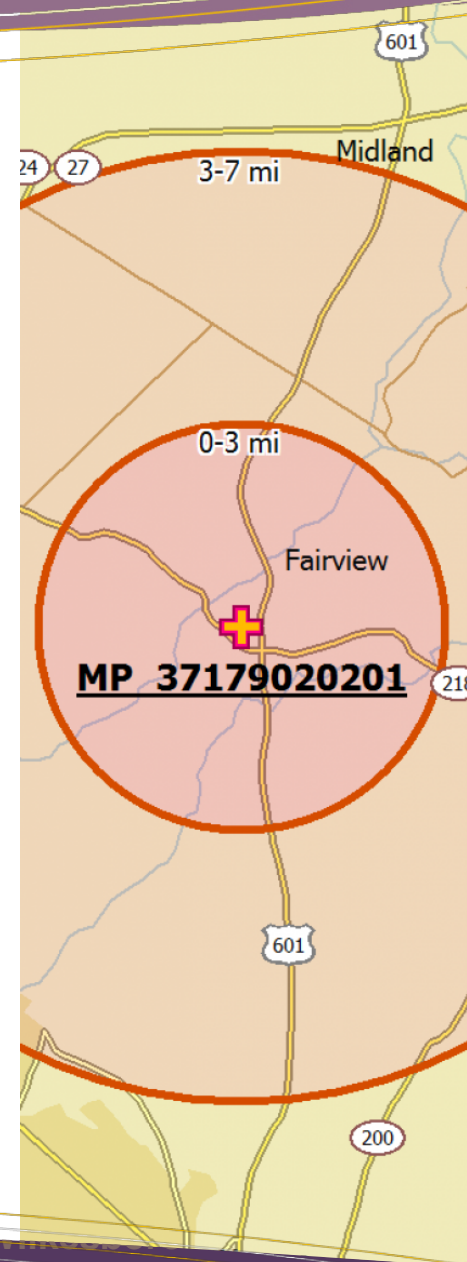
Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,966	100%	1,350	100%
AFFLUENT SUBURBIA	498	25.33%	344	25.48%
America's Wealthiest	10	0.51%	8	0.59%
Dream Weavers	13	0.66%	9	0.67%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	2	0.1%	1	0.07%
Small Town Success	377	19.18%	261	19.33%
New Suburbia Fam.	96	4.88%	65	4.81%
UPSCALE AMERICA	422	21.46%	287	21.26%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	367	18.67%	246	18.22%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	22	1.12%	16	1.19%
Successful Urban Sprawl	33	1.68%	25	1.85%
SM TWN SUCCESS	833	42.37%	564	41.78%
Successful Urban Sprawl	0	0%	25	1.85%
2nd City Homebodies	610	31.03%	0	0%
Prime Middle America	0	0%	397	29.41%
Urban Optimists	223	11.34%	0	0%
Family Convenience	0	0%	142	10.52%
Mid-Market Enterprise	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,966	100%	1,350	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	21	1.07%	15	1.11%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	21	1.07%	15	1.11%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	10	0.51%	7	0.52%
Steadfast Conservative	10	0.51%	7	0.52%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,966	100%	1,350	100%
REMOTE AMERICA	5	0.25%	3	0.22%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	5	0.25%	3	0.22%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	129	6.56%	96	7.11%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	128	6.51%	95	7.04%
Stable Careers	0	0%	0	0%
Aspiring Hispania	1	0.05%	1	0.07%
RURAL VILLAGES & FARMS	48	2.44%	34	2.52%
Aspiring Hispania	48	2.44%	1	0.07%
Industrious Country Living	0	0%	33	2.44%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,966	100%	1,350	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

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Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?

2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?

3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?

4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?

5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).
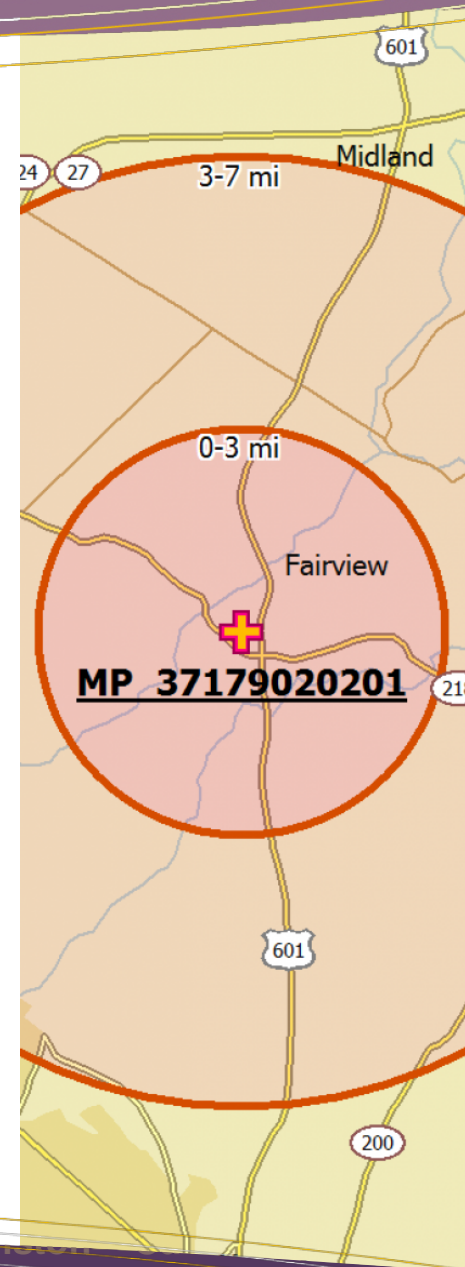
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Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	86%	86%	84%
Use Comp. for Internet/E-mail	74%	74%	71%
Internet Use: E-Mail	61%	62%	59%
Use Comp. for Word Processing	52%	52%	49%
Use Comp. for Shopping	47%	47%	45%
Use Comp. for Comp. Games	47%	46%	45%
Use Comp. for Digital Camera Photo Editing	45%	45%	42%
Use Comp. for Banking	43%	43%	41%
Use Comp. for Education	40%	39%	39%
HH Owns DVD Player	35%	34%	34%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	34%	34%	33%
Internet Use: Banking	33%	34%	33%
Use Comp. for News/Info./Data Service	31%	31%	30%
PC-Network-HH Has One	24%	24%	24%
Use Comp. for Accounting	19%	19%	18%
Use Comp. for Personal Financial Mngmnt	19%	19%	19%
Internet Use: Shopping: Gathered Info. for Shopping	18%	18%	17%
Use Comp. for Filing/DB Mngmnt	17%	16%	15%
Internet Use: Travel Reservations	15%	15%	13%
Use Comp. for Telecommuting	14%	14%	14%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	71%	70%	70%
Dining Out (Not Fast Food)	65%	65%	63%
Reading Books	56%	55%	55%
Card Games	46%	45%	44%
Go To A Beach/Lake	45%	44%	42%
Gardening	39%	38%	35%
Cooking for Fun	37%	36%	36%
Board Games	37%	36%	36%
Visit Museum	24%	24%	23%
Visit Zoo	23%	23%	22%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	68%	68%	67%
Gen./Fam. Practitioner	43%	43%	42%
Dentist	31%	32%	30%
Backache	21%	21%	20%
Eye Dr.	21%	21%	21%
None Of These	21%	21%	21%
High Cholesterol	18%	18%	18%
Hypertension/High Blood Pressure	18%	17%	17%
Acid Reflux Disease (GERD)	15%	14%	14%
OB/GYN	14%	14%	13%
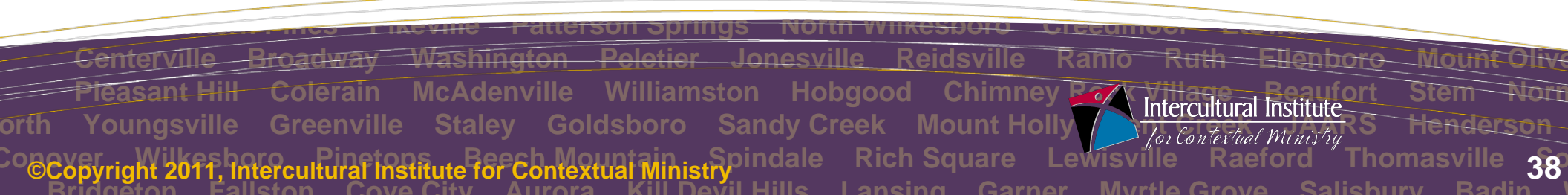
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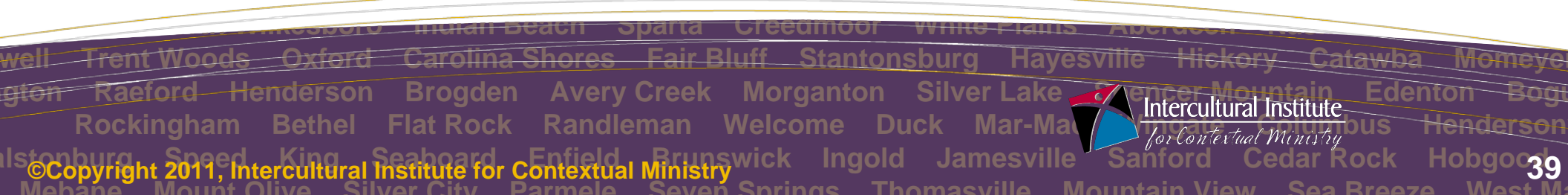for Contextual Ministry

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	31.12%	31.19%	30.87%
Live Theater	24.63%	24.68%	23.32%
Live Theater Most Often	20.55%	20.46%	19.17%
Rock/Pop Concerts Most Often	16.77%	16.61%	17.22%
Comedy Club	11.53%	11.59%	11.75%
Country Concerts Most Often	8.58%	8.3%	7.4%
Movies: Comedy	43.86%	43.82%	43.23%
Movies: Action/Adventure	42.71%	42.38%	41.84%
Movies: Fam.	23.44%	22.95%	22.6%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Romantic Comedy	22.61%	22.57%	22%
Movies: Drama	19.67%	20.29%	20.82%
Movies: Mystery	15.7%	16.13%	16.33%
MLB Baseball Reg. Season	11.47%	11.53%	10.82%
NFL Football Reg. Season	9.64%	9.7%	9.44%
College Football Reg. Season	8.46%	8.37%	8.2%
NBA Basketball Reg. Season	5.65%	5.31%	5.35%
College Basketball Reg. Season	5.6%	5.49%	5.36%
Auto Racing Events	4.81%	4.8%	4.47%

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Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	45.04%	45.06%	44.26%
Swimming	40.24%	40.05%	38.53%
Bowling	24.62%	24.47%	24.18%
Billiards/Pool	21.22%	21.06%	21.09%
Weight Training	20.97%	20.45%	19.84%
Freshwater Fishing	19.75%	19.1%	17.79%
Golf	18.09%	18.16%	17.14%
Camping Trips	17.83%	17.6%	16.48%
Using Cardio Machine	17.48%	17.71%	17.5%
Jogging/Running	16.66%	16.44%	17.06%
Basketball	16.53%	15.99%	16.31%
Mountain/Road Biking	15.48%	15.18%	14.67%
Stationary Cycling	13.06%	13.16%	12.97%
Baseball	11.87%	11.75%	11.85%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Backpacking/Hiking	11.41%	11.35%	11.4%
Hunting	11.16%	10.31%	9.12%
Target Shooting	10.69%	10.12%	9.29%
Football	10.27%	9.87%	10.21%
Aerobics	10.22%	10.3%	10.63%
Power Boating	10.22%	10.02%	8.95%
Saltwater Fishing	9.7%	9.44%	8.78%
Softball	9.27%	8.92%	8.74%
Volleyball	8.5%	8.42%	8.53%
Tennis	8.15%	8.23%	8.49%
Canoeing/Kayaking	7.76%	7.5%	7.22%
Motorcycling	7.7%	7.44%	7.19%
Yoga	7.51%	7.42%	7.6%
Soccer	7.36%	7.3%	8.05%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Snorkeling	6.5%	6.19%	5.83%
Horseback Riding	6.28%	6.15%	5.95%
Jet Skiing	6.01%	5.71%	5.67%
Roller Skating	5.85%	5.6%	5.74%
Downhill & X-Country Skiing	5.61%	5.52%	5.45%
Ice Skating	5.49%	5.28%	5.43%
Archery	5.29%	5.02%	4.53%
Water Skiing	4.99%	4.77%	4.84%
Fly Fishing	4.76%	4.62%	4.32%
Snowmobiling	4.33%	4.06%	3.85%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Rock Climbing	4.08%	4.07%	4.13%
Snowboarding	4.03%	3.95%	3.9%
Racquetball	3.93%	3.97%	4.01%
Sailing	3.67%	3.5%	3.36%
Skateboarding	3.53%	3.29%	3.31%
Rowing	3.5%	3.43%	3.33%
Martial Arts	3.49%	3.44%	3.81%
Auto Racing	3.45%	3.14%	3.12%
Surfing & Windsurfing	3.31%	3.19%	3.03%
Hockey	3.05%	3.06%	3.47%

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Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

BIBLICAL BARRIERS
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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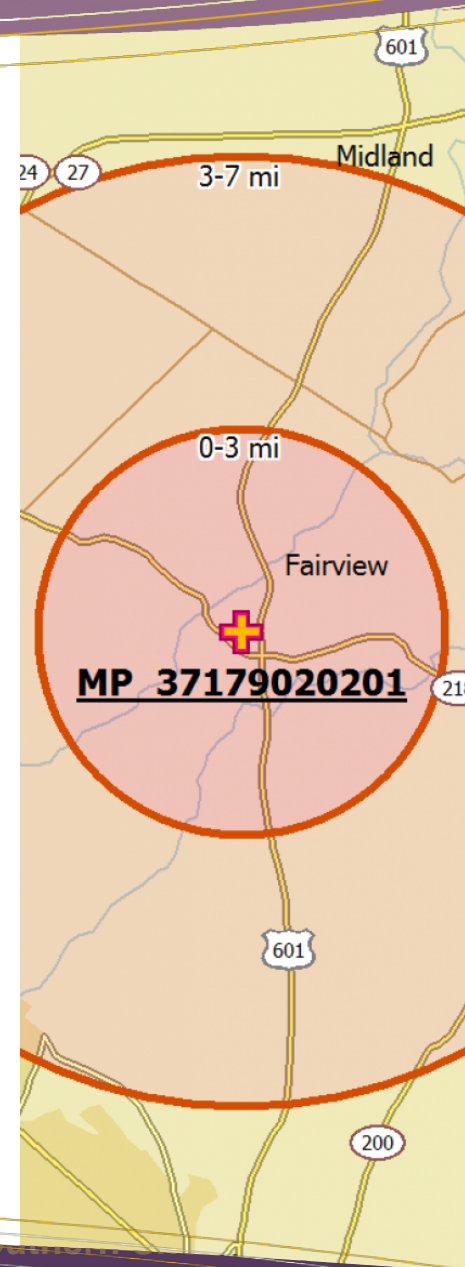
Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING
Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group
Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

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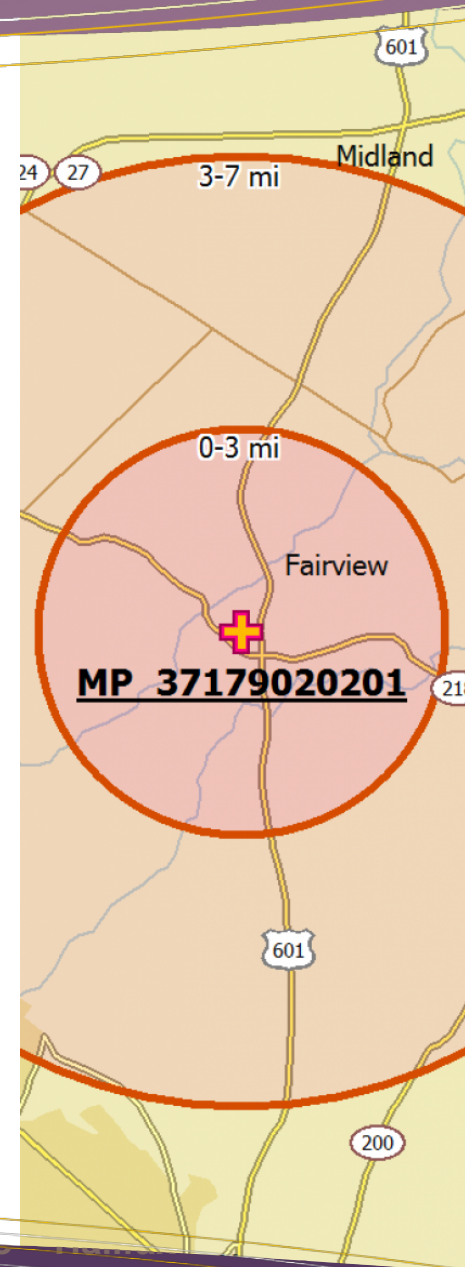
Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

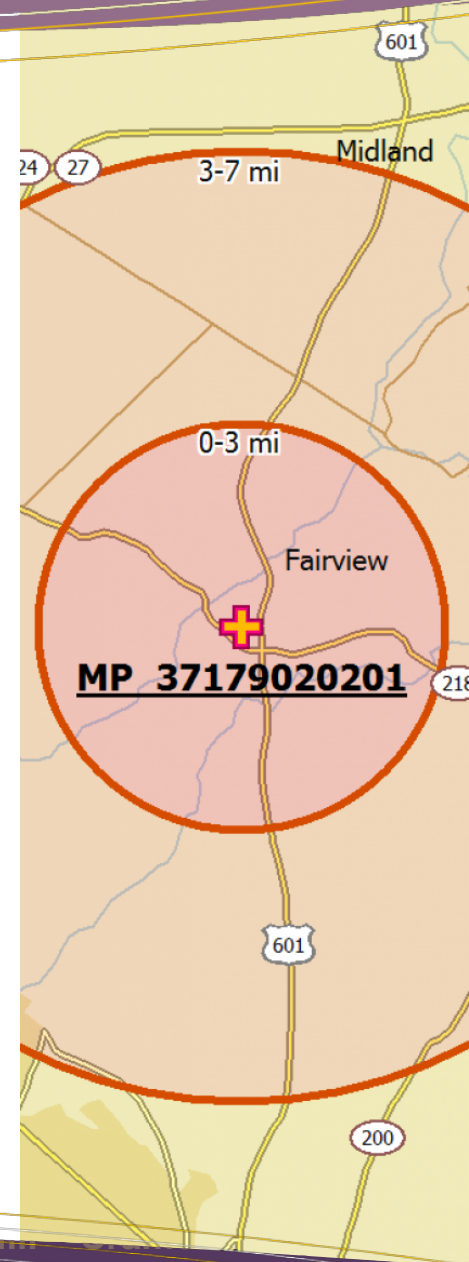| BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	50%	49%	50%
Find It Difficult To Say No To My Kids	43%	42%	41%
Woman's Place Is In The Home	36%	35%	35%
Prefer To Have Few Possessions As Possible	35%	36%	36%
Speak My Mind Even If It Upsets People	34%	34%	34%
If Won Lottery Would Never Work Again	31%	31%	30%
Like To Do Unconventional Things	30%	30%	29%
Like Control Over People And Resources	29%	29%	31%
Don't Judge People/Way They Live Life	28%	28%	28%
Money Is Best Measure Of Success	25%	25%	25%
Friends More Important Than My Fam.	24%	25%	25%
Marijuana Should Be Legalized	21%	21%	21%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	20%	20%	20%
Too Much Sponsorship In Arts/Sports	20%	20%	21%
I Am A Workaholic	18%	17%	18%
Rarely Sit Down to a Meal Together At Home	17%	17%	17%
Like To Pursue Challenge/Novelty/Change	15%	16%	17%
Only Work Current Job for The Money	12%	13%	13%
We Should Strive for Equality for All	12%	12%	13%
Happy With My Standard Of Living	11%	11%	12%
On Whole People Get What They Deserve	9%	9%	9%
Indulge My Kids With The Little Extras	8%	9%	9%
Little I Can Do To Change My Life	8%	8%	8%
I Am A Perfectionist	5%	5%	6%

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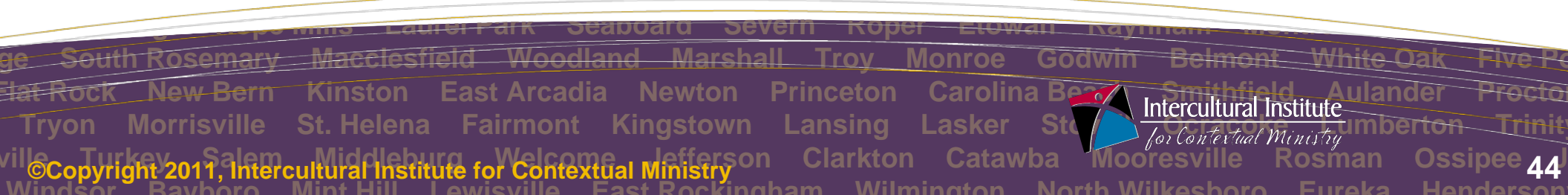
Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

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Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
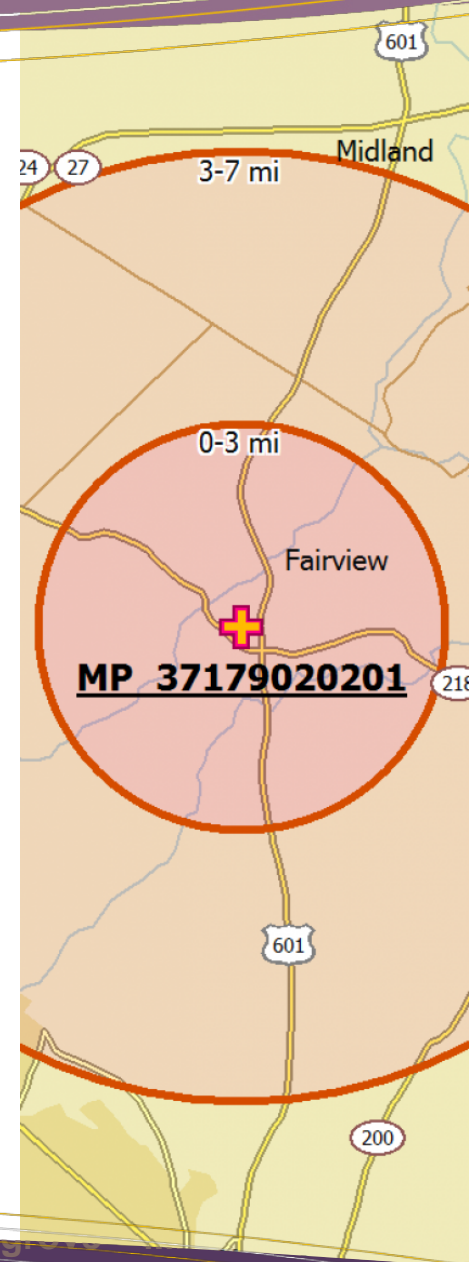
THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	72%	71%	70%
You Should Seize Opportunities In Life	56%	57%	57%
Like To Understand About Nature	37%	38%	38%
Prefer To Have Few Possessions As Possible	35%	36%	36%
Prefer Work Part Of Team Than Alone	33%	33%	33%
Important Feel Respected By My Peers	31%	31%	32%
Important To Juggle Various Tasks	27%	27%	28%
Have Keen Sense Of Adventure	27%	27%	26%
People Have To Take Me As They Find Me	26%	26%	26%
Good At Fixing Things	25%	25%	26%
Worried About Pollution Caused By Cars	22%	22%	22%
Like To Just Enjoy Life	21%	22%	22%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Consider Myself Interested In The Arts	16%	17%	18%
Real Men Don't Cry	16%	16%	17%
Looking for New Ideas To Improve Home	15%	15%	16%
Is An Important Part Of Who I Am	14%	14%	15%
Try Not To Worry About The Future	13%	13%	14%
Enjoy Spending Time With My Fam.	12%	12%	12%
Provide My Kids With The Little Extras	9%	9%	10%
Like Spending Most Time With Fam.	5%	5%	5%
Children Should Be Allowed To Express Themselves	5%	4%	5%
Feel Very Alone In The World	4%	4%	5%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%

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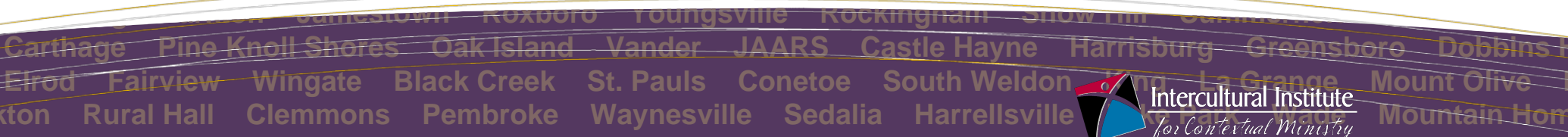
Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.
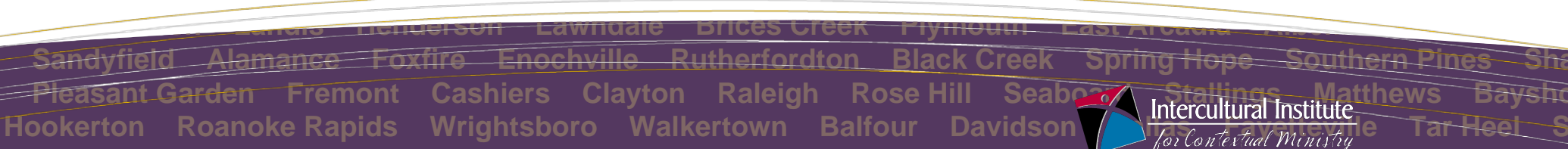
Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fam. Restaurants/Steak Houses-Visit Any	88.44%	88.15%	86.6%
Fast Food/Drive-In Restaurant-Visit Any	88.31%	87.79%	87.25%
McDonald's	60.32%	59.92%	58.94%
Burger King	35.99%	35.85%	36.8%
Subway	35.81%	34.92%	34.16%
Applebee's	35.23%	35.01%	33.72%
Wendy's	33.26%	32.6%	32.48%
Taco Bell	32.3%	32.21%	32.3%
Kentucky Fried Chicken (KFC)	27.38%	25.92%	27.07%
Arby's	26.86%	25.99%	25.5%
Olive Garden	23.69%	23.86%	23.54%
Pizza Hut	21.83%	21.08%	21.76%

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Outback Steakhouse	18.35%	18.55%	17.95%
Dairy Queen	18.27%	17.74%	17.18%
Cracker Barrel	18.16%	17.79%	16.75%
Chick-Fil-A	18.11%	17.79%	17.64%
Chili's Grill and Bar	17.89%	17.58%	17.54%
Red Lobster	16.65%	16.63%	16.67%
Starbucks	15.2%	15.02%	15.21%
Sonic	15.09%	14.73%	14.7%
IHOP (International House Of Pancakes)	14.69%	14.69%	15.34%
TGI Friday's	14.21%	14.1%	14.17%
Ruby Tuesday	13.98%	13.77%	13.11%
Quiznos Sub	13.11%	12.34%	12.54%

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Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

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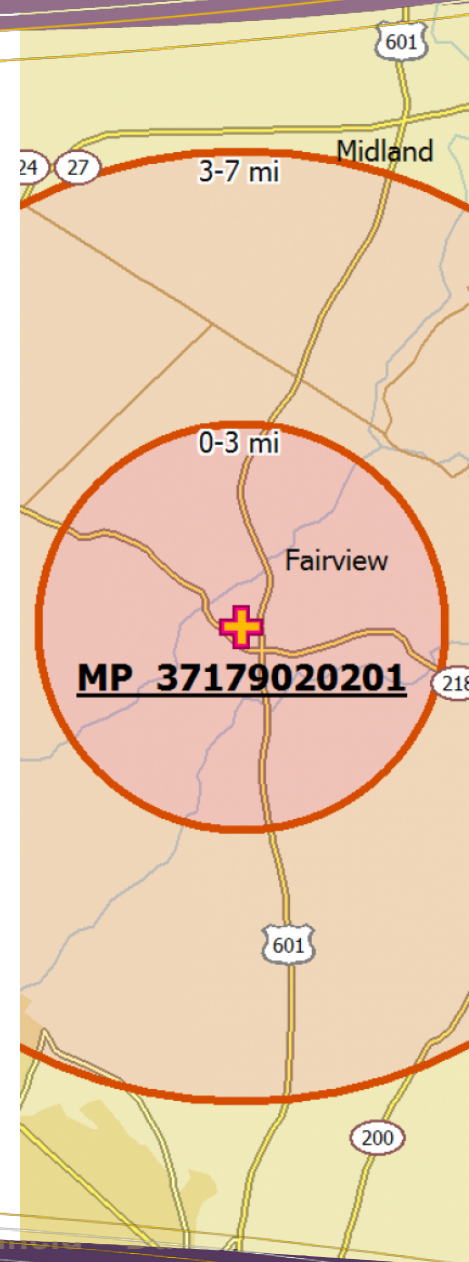
Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
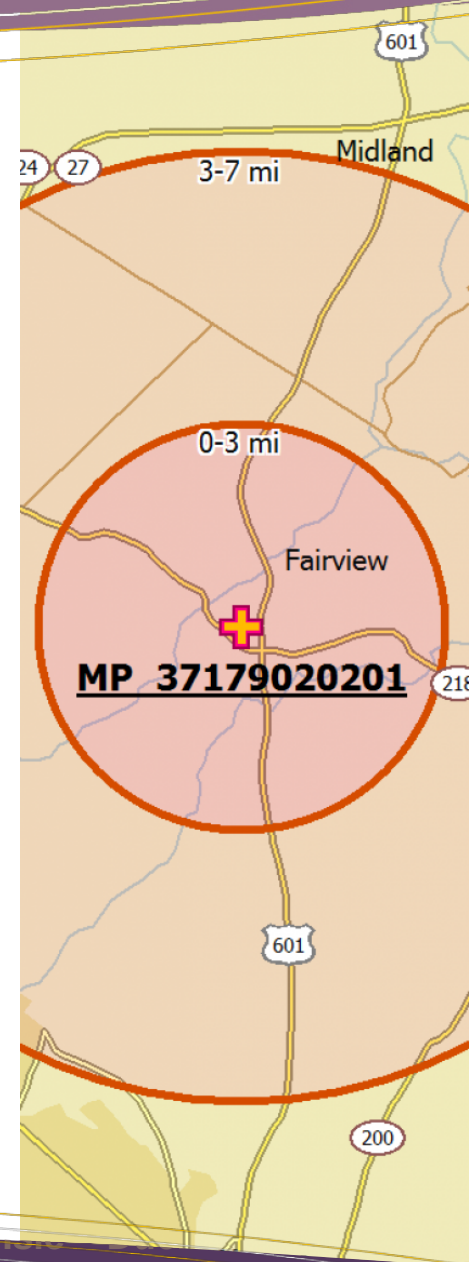
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	52.85%	52.48%	50.41%
Recycled products	41.62%	41.51%	40.09%
Worked as volunteer (non political)	20.94%	20.8%	19.41%
Engaged in fund raising	12.87%	12.46%	11.95%
Religious club member	9%	8.67%	8.41%
Wrote to elected offcl about publ bus	8.14%	8.1%	7.41%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Wrote to editor of mag or newspaper	7.01%	6.89%	6.51%
Union member	6.18%	5.85%	5.7%
Charitable Organization	5.94%	5.88%	5.55%
Addressed a public meeting	5.84%	5.67%	5.34%
Took active part in local civic issue	5.76%	5.74%	5.5%
Church Board	5.55%	5.13%	5.15%

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Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

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Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	20.83%	20.74%	20.07%
Children's Books	15.74%	15.35%	14.97%
Mystery	13.56%	13.83%	13.18%
Cookbooks	11.67%	11.72%	11.25%
Religious (not Bibles)	10.34%	10.08%	9.77%
Personal/Business Self-help	8.32%	8.21%	8.13%
History	8.29%	8.43%	8.2%
Romance	8.27%	8.03%	7.71%
Biography	7.65%	7.78%	7.53%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	71.85%	71.74%	70.56%
Gen. Editorial	45.98%	45.47%	46.07%
Womens	43.58%	42.81%	43.43%
Service	40.15%	40.2%	38.28%
Business/Finance	21.15%	20.68%	20.3%
Mens	18.47%	18.74%	19.45%
Sports	15.74%	16.02%	16.17%
Parenthood	14.93%	14.93%	14.88%
Health	13.24%	13.31%	13.52%

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Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the particpation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	59.6%	59.57%	57.91%
Business/Finance	34.23%	34.3%	32.68%
Sport	33.77%	33.85%	33.34%
Editorial Page	33.45%	33.26%	31.43%
Classified	33.11%	32.78%	32.33%
Comics	28.59%	28.78%	27.71%
Movie Listings & Reviews	27.21%	27.32%	27.08%
Food/Cooking	26.83%	26.99%	26.14%
TV/Radio Listings	24.03%	24.2%	23.65%
Home/Gardening	23.86%	23.68%	22.84%
Travel	22.69%	22.51%	21.88%
Science/Technology	20.57%	20.34%	19.4%
Fashion	15.27%	15.22%	15.19%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Country	24.59%	24.41%	22.46%
Adult Contemporary	20.27%	20.62%	20.2%
CHR Contemp Hit Radio	17.23%	17.58%	18.81%
News/Talk	16.23%	16.23%	14.97%
Rock	15.16%	15.24%	14.3%
Classic Rock	12.57%	12.54%	11.65%
Oldies	12.47%	12.56%	11.86%
Alternative	11.68%	12.29%	11.9%
Urban Contemporary	9.88%	8.6%	11.63%
Soft Contemporary	9.31%	9.2%	8.66%
Variety	8.48%	8.32%	8.83%
Religious	7.83%	7.71%	7.38%
All News	6.06%	6.07%	6.14%
Classic Hits	5.95%	5.99%	5.57%
All Talk	5.71%	5.76%	5.41%
Jazz	5.49%	4.84%	5.59%
Sports	4.89%	4.89%	4.97%
Classical	4.04%	4.05%	3.91%

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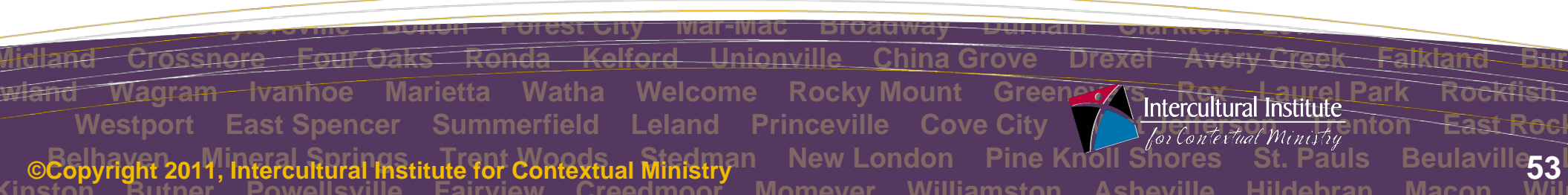
Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	69.64%	68.81%	67.88%
Satellite Dish	62.72%	61.92%	59.49%
Soapnet	53.33%	53.2%	53.23%
Other Video-On-Demand	42.88%	42.96%	42.77%
Sci-Fi Channel	40.91%	39.98%	39.4%
Adult Pay Per View TV	38.85%	38.89%	36.3%
MSNBC	37.39%	36.22%	35.85%
Comedy Central	34.98%	35.88%	35.22%
Nickelodeon	33.94%	32.99%	32.02%
Adult Swim	32.72%	32.68%	31.24%
TV Info From Sunday TV Magazine	31.46%	31.45%	31.33%
Video-On-Demand Movies	31.41%	30.36%	28.89%

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Hallmark Channel	30.88%	30.22%	29.55%
Nick At Nite	30.44%	29.26%	28.8%
TV Info From Newspapers	29.7%	29.14%	28.87%
Subscribe Digital Cable	29.21%	29.2%	29.26%
The Golf Channel	28.04%	27.57%	27.07%
TV Info From Monthly Cable Guide	27.64%	27.41%	26.61%
ABC Fam.	27.53%	28.08%	28.18%
TCM (Turner Classic Movies)	27.1%	26.93%	26.86%
USA Network	26.83%	26.87%	26.28%
Lifetime	26.06%	25.39%	24.58%
Encore	25.88%	25.27%	23.93%
BET (Black Entertainment TV)	25.34%	25.62%	25.33%

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Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

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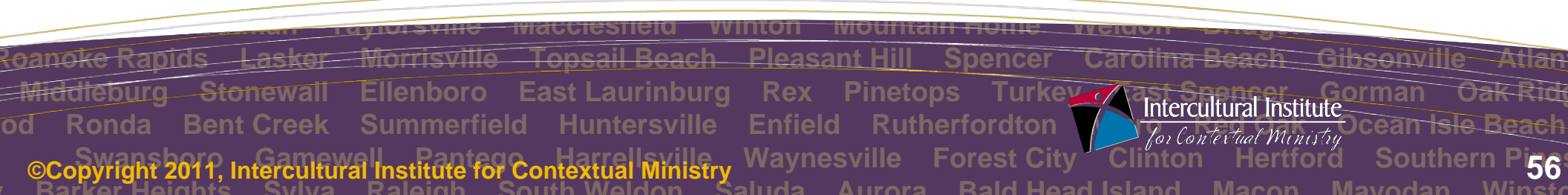*for Contextual Ministry*
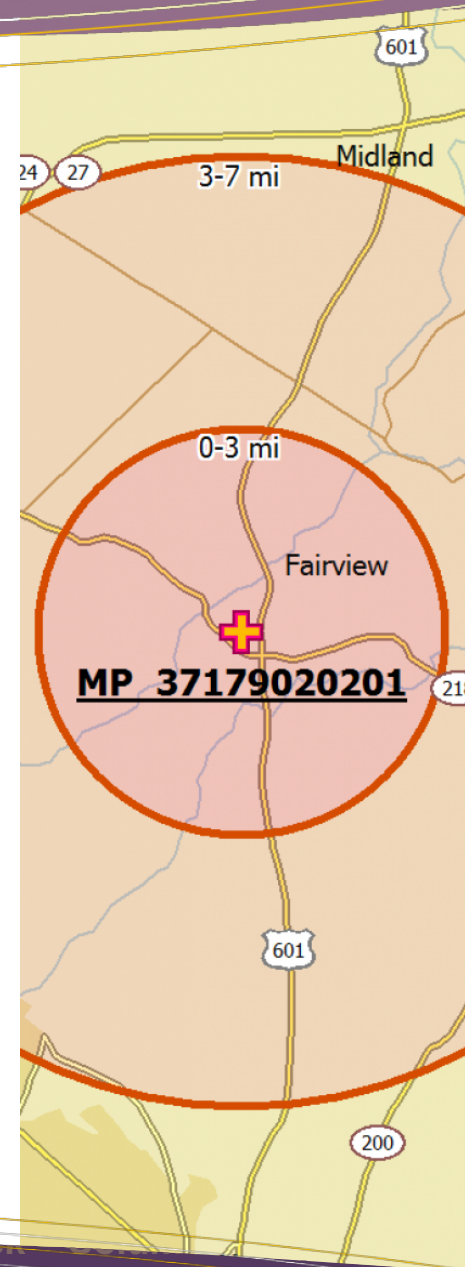
Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	23.6%	23.31%	22.56%
Medium Users (4-6)	12.6%	12.66%	12.33%
Light Users (1-3)	21.92%	22.03%	21.69%
Quintiles (20%)			
Newspaper I (Heavy)	1.34%	1.42%	1.62%
Newspaper II	1.2%	1.24%	1.39%
Newspaper III	2.24%	2.21%	2.2%
Newspaper IV	0.81%	0.85%	0.79%
Newspaper V (Light)	1.05%	1.06%	0.98%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	20.01%	20.02%	20.41%
Magazines II	9.2%	9.26%	9.49%
Magazines III	10.73%	10.59%	10.48%
Magazines IV	11.1%	11.17%	11.56%
Magazines V (Light)	0.84%	0.74%	0.72%
Outdoor I (Heavy)	5.65%	6.1%	6.85%
Outdoor II	1.96%	1.92%	2.3%
Outdoor III	2.54%	2.64%	3.14%
Outdoor IV	14.57%	14.63%	15.22%
Outdoor V (Light)	24.95%	25.05%	24.31%
Yellow Pages I (Heavy)	13.52%	13.75%	14.06%
Yellow Pages II	4.58%	4.78%	5.57%
Yellow Pages III	4.27%	4.27%	4.94%
Yellow Pages IV	20.77%	20.69%	21.45%
Yellow Pages V (Light)	2.03%	2.25%	2.75%

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Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.69%	2.77%	2.8%
Drive Time III (Medium)	0.51%	0.51%	0.55%
Radio IV & V (Light)	1.88%	1.9%	2.04%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	9.89%	9.81%	10.01%
Radio III (Medium)	5.84%	5.82%	5.62%
Radio IV & V (Light)	3.62%	3.54%	3.57%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	18%	17.32%	16.91%
Cable III (Medium)	4.21%	4.06%	4.25%
Cable IV & V (Light)	31.86%	31.96%	32.79%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3%	3.01%	3.23%
Prime Time III (Medium)	2.08%	2.21%	2.13%
Prime Time IV & V (Light)	10.46%	10.48%	10.57%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	39.54%	39.96%	39.62%
Fringe III (Medium)	49.79%	49.96%	50.17%
Fringe IV (Light)	56.25%	56%	55.17%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	12.33%	12.43%	13.13%
All Day III (Medium)	22.44%	22.6%	22.96%
All Day IV (Light)	11.4%	11.78%	12.66%

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Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio Listeners			
Dayparts [summary]	12.92%	12.93%	12.68%
6:00am - 10:00am	16.72%	16.94%	16.99%
10:00am - 3:00pm	6.23%	6.24%	6.59%
3:00pm - 7:00pm	14.18%	14.2%	14.12%
7:00pm - Midnight	14.59%	15.02%	14.26%
Midnight - 6:00am	5.27%	5.27%	5.35%
Weekend Radio Listeners			
Dayparts [summary]	17.14%	16.84%	16.39%
6:00am - 10:00am	4.11%	4.4%	4.21%
10:00am-3:00pm	5.34%	5.53%	5.96%
3:00pm - 7:00pm	8.17%	8.06%	7.72%
7:00pm - Midnight	10.69%	10.63%	10.23%
Midnight - 6:00am	10.31%	10.27%	10.44%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	12.27%	11.93%	11.09%
Saturday: 8:00-11:00pm	8.28%	7.83%	8.09%
Sunday: 7:00-11:00pm	11.87%	11.75%	11.44%
9:00am-1:00pm	30.44%	29.26%	28.8%
9:00am-4:00pm	34.52%	33.01%	32.66%
4:00pm-7:00pm	33.85%	32.94%	32.73%
11:00pm-1:00am	44.56%	43.2%	43.34%
AVG Prime time Mon-Sun	2.81%	2.68%	2.96%

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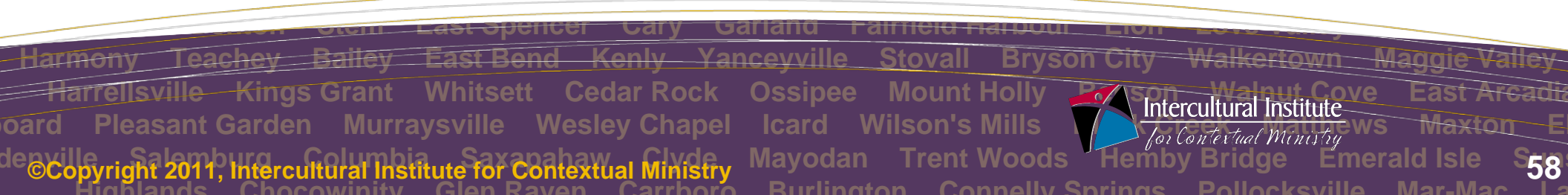
Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	19.04%	19.19%	18.87%
7-9am	24.88%	25.56%	25.04%
9am-12noon	26.83%	25.72%	24.92%
12noon-4pm	7.69%	7.3%	7.74%
4-6pm	57.4%	55.99%	55.4%
6-7pm	21.04%	20.26%	19.95%
7-7:30pm	1.64%	1.51%	1.83%
7:30-8pm	12.3%	11.69%	11.6%
8-11pm	12.27%	11.93%	11.09%
11pm-12am	37.39%	36.22%	35.85%
11pm-1am	44.56%	43.2%	43.34%
1-6am	34.77%	34.67%	34.52%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	20.24%	20.53%	20.4%
Sat: 10am-1pm	8.47%	8.33%	8.33%
Sat: 1-4pm	26.96%	26.95%	27.09%
Sat: 4-6pm	7.84%	7.56%	7.76%
Sat: 6-7pm	2.36%	2.34%	2.14%
Sat: 7-8pm	1.58%	1.44%	1.29%
Sat: 8-11pm	8.28%	7.83%	8.09%
Sat: 11pm-1am	4.96%	4.86%	5.13%
Sat: 1am-7pm	26.83%	26.87%	26.28%
Sun: 7-10am	2.24%	2.22%	2.25%
Sun: 10am-1pm	7.98%	7.93%	7.44%
Sun: 1-4pm	7.33%	7.19%	7.31%
Sun: 4-7pm	16.96%	16.55%	15.78%
Sun: 7-11pm	11.87%	11.75%	11.44%
Sun: 11pm-1am	6.16%	6.16%	6%
Sun: 1-7am	25.86%	25.44%	24.63%

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Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?

3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.

4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

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Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.

2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.

3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?

4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle
2nd Timothy 2:2

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Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.

2. Face-to-Face: Begin interacting with the person; building a personal rapport.

3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.

4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.

5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

5 Types of Self-Identity, Communication & Relationships

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Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net.
IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

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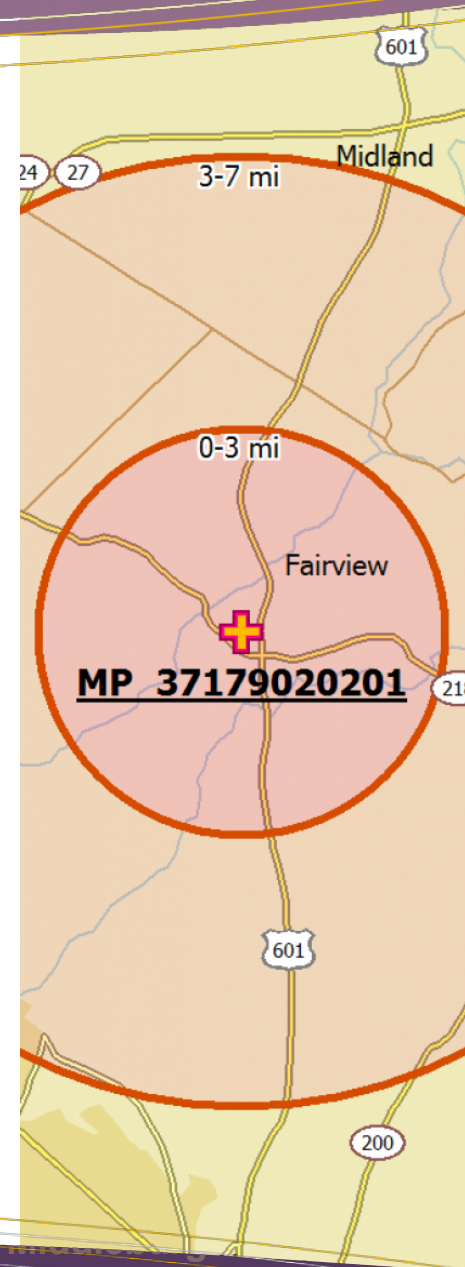
Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.

2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS

4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.

5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Christ - Indian Trail	2018 Highway 218 W Indian Trail, NC 28079	1.64 mi	32	Growing
2	Hopewell - Monroe	420 Hopewell Church Rd Monroe, NC 28110	2.34 mi	585	Growing
3	Iglesia Bautista Buena Esperanza	420 Hopewell Church Rd Monroe, NC 28110	2.34 mi	0	Insufficient Data
4	Friendly - Indian Trail	5418 Friendly Baptist Ch Rd Indian Trail, NC 28079	2.68 mi	72	Plateauing
5	Weddington Community - Weddington	251 Post Office Dr Unit 2A Indian Trail, NC 28079	2.90 mi	280	Insufficient Data
6	First Baptist Church Indian Trail	732 Indian Trail Fairview Rd Indian Trail, NC 28079	2.90 mi	2,491	Plateauing
7	Benton's Cross Roads - Monroe	109 E Lawyers Rd Monroe, NC 28110	3.29 mi	171	Declining
8	Clear Creek - Charlotte	9015 Ferguson Rd Charlotte, NC 28227	4.03 mi	105	Insufficient Data
9	Ebenezer - Indian Trail	1417 Unionville Indian Trl Rd W Indian Trail, NC 28079	4.31 mi	235	Declining
10	Faith - Indian Trail	4224 Faith Church Rd Indian Trail, NC 28079	4.84 mi	35	Insufficient Data
11	Emmanuel -Indian Trail	15601 Idlewild Rd Indian Trail, NC 28079	4.92 mi	49	Growing
12	Lakeview - Monroe	4602 Concord Hwy Monroe, NC 28110	4.97 mi	459	Plateauing
13	Hillcrest - Monroe	4316 Hillcrest Church Rd Monroe, NC 28110	5.03 mi	465	Plateauing
14	Wayside - Midland	3606 Drake Rd Midland, NC 28107	5.05 mi	39	Declining
15	Foundation Church	6304 Secrest Short Cut Rd Indian Trail, NC 28079	5.27 mi	0	Insufficient Data

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Arlington - Mint Hill	9801 Arlington Church Rd Charlotte, NC 28227	5.33 mi	217	Plateauing
17	Mint Hill - Charlotte	7835 Matthews Mint Hill Rd Charlotte, NC 28227	5.58 mi	136	Plateauing
18	Charlotte Chin Baptist Church	7835 Matthews Mint Hill Rd Charlotte, NC 28227	5.58 mi	0	Insufficient Data
19	Sardis - Indian Trail	3602 Unionville Indian Trl Rd W Indian Trail, NC 28079	5.62 mi	435	Declining
20	Forest Hills - Indian Trail	2003 Willis Long Rd Monroe, NC 28110	5.92 mi	50	Insufficient Data
21	Next Level Church	4317 Stevens Mill Rd Matthews, NC 28104	6.03 mi	0	Insufficient Data
22	Roanoke - Monroe	618 Roanoke Church Rd Monroe, NC 28110	6.16 mi	59	Declining
23	Mount Harmony - Matthews	2817 Mount Harmony Ch Rd Matthews, NC 28105	6.46 mi	433	Plateauing
24	Mill Creek - Monroe	5417 Morgan Mill Rd Monroe, NC 28110	6.70 mi	159	Plateauing
25	Antioch - Monroe	6223 Love Mill Rd Monroe, NC 28110	6.95 mi	189	Plateauing
26	Midland First - Midland	4720 Garmon Mill Rd Midland, NC 28107	6.96 mi	101	Declining
27	Charlotte South Fellowship - Matthews	2301 Stevens Mill Rd Matthews, NC 28104	6.98 mi	628	Insufficient Data
28	Idlewild - Matthews	12701 Idlewild Rd Matthews, NC 28105	6.99 mi	192	Plateauing
29	Hmong - Monroe	3100 Creekwood Dr Monroe, NC 28110	7.29 mi	28	Insufficient Data
30	Grace Covenant Community - Matthews	1329 Stallings Rd Matthews, NC 28104	7.39 mi	45	Growing

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Korean Global Mission - Indian Trail	1329 Stallings Rd Matthews, NC 28104	7.39 mi	33	Plateauing
32	Wilson Grove - Charlotte	6624 Wilgrove Mint Hill Rd Charlotte, NC 28227	7.55 mi	137	Plateauing
33	Elevation - Matthews	11416 E Independence Blvd Suite N Matthews, NC 28105	7.68 mi	0	Insufficient Data
34	Kinza Memorial	4311 Love Mill Rd Stanfield, NC 28163	7.74 mi	138	Declining
35	Shiloh - Monroe	2301 Rocky River Rd N Monroe, NC 28110	7.85 mi	333	Plateauing
36	Mount Lebanon - Charlotte	6335 Wilson Grove Rd Charlotte, NC 28227	7.85 mi	0	Insufficient Data
37	United Love - Midland	11487 Flowes Store Rd Midland, NC 28107	7.87 mi	138	Plateauing
38	Asian Indian - Charlotte	7302 Ginger Spice Ln Charlotte, NC 28227	8.26 mi	80	Declining
39	Love - Monroe	707 Deese Rd Monroe, NC 28110	8.30 mi	277	Declining
40	Union Asian Indian Church	7415 Ginger Spice Ln Charlotte, NC 28227	8.33 mi	30	Insufficient Data
41	Trinity - Monroe	2613 Concord Hwy Monroe, NC 28110	8.35 mi	160	Declining
42	Covenant - Monroe	2706 Secrest Shortcut Rd Monroe, NC 28110	8.53 mi	83	Plateauing
43	New Horizons - Midland	11777 Highway 601 S Midland, NC 28107	8.59 mi	125	Declining
44	Rocky River - Concord	11525 Lower Rocky River Rd Concord, NC 28025	8.69 mi	0	Insufficient Data
45	Pleasant Plains - Mat	3316 Pleasant Plains Rd Matthews, NC 28105	8.72 mi	120	Plateauing

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