# MissionSite top unreached locations

opsail Beach Siler City Glen Alpine MONROE, NC Kings Mountain son Springs Butters Kelly McLeansville Newland CENSUS TRACT: 37179020902 Winston-Salem Rutherfordton Cofi REGION: Region 6: Central Piedmont Hookerton Fuquay-Varina Rowlan COUNTY: Union Muiltiply Winston-Salem Rutherfordton

le Garner Pantego Dobbins Heights Teachey In partnership with the: In Partnership with the: May SITESCAPE: Townscape h Weldon Mount Holly Va Pittsboro Lowell Spiveys Corner DENSITY PATTERN: Insboro Morganton Woodlaw Intercultural Institute **Nurfree** *for Contextual Ministry*alley Hill Parkton Skipp Middlesex Northlakes Hobgood Midland Sharpsb Vand Parkton Skipp Stanley

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#### MissionSite (TM) Table of Contents

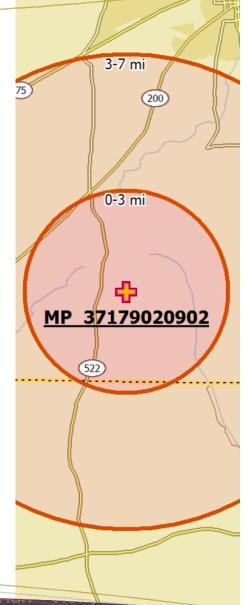
1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: BCNC Churches by Distance	66

Spencer Mountain Wightsville Beach Westport Kings Mountain Foxfire Windsor Winston-Salem From the Junaluska Bladenboro Brookford Valdese Cullowhee Candor Oak Intercultural Institute Caswell Beach Burnsville Mountain View Swepsonville Sherrills Ford Port for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Betbleberg Half Moon Jefferson Peachland Davidson

#### Site Location Summary

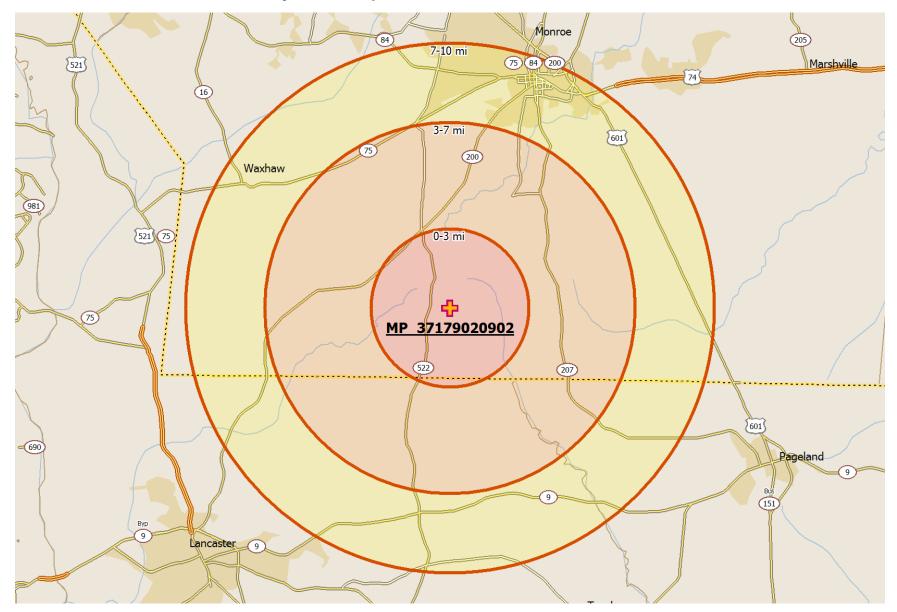
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3706	Region 6: Central Piedmont
3	County Location	37179	Union
4	Zipcode	28112	Union
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	l1	10000-50000-50000



Lincolnton Hookerton Newton The Mountain Home Oak Ridge Half Moon Askewville St. Helena Zebular Intercultural Institute Rock Rutherford College Hightsville Webster Severn Gibson Youngsvil for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Marshville Fairview Orrum Castrand Hertford Oak

#### Site Location Summary - Map of the Site Location



W Silver City Bent Creek Clarkton Falcon Misenheimer Winterville Ellerbe Montreat Clemmons Rhodh Hashington Park White Lake Alliance Shelby Keener James City Ruth <u>Intercultural Institute</u> ille Garysburg Mountain Home Elk Park Edenton Millers Creek Kinston (or Contertual Ministry) ©Copyright 2011, Intercultural Institute for Contextual Ministry Barger Houston Spencer Mountain Forest Oaks Elizabeth City Enochville

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

1	Matur en		
	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	2	Large Fringe Metro - counties in a metropolitan statistical area of 1 million or more population who do not qualify as large central
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Faimeid Harbour Beulaville Wiccealisvin

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### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	4,616	16,328	55,048
2010 Households	1,547	5,660	17,878
2010 Group Quarters Population	8	118	1,079

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	14	17	35
Language Diversity National Index	25	5	50
Foreign Born Diversity National Index	13	17	3
Ancestry Diversity National Index	65	57	38
Racial Diversity National Index	24	22	61

Garner Blowing Rock Connelly Springs Ayden Marshville Staley Whitsett Crossnore Roxobel Back In Earl Kannapolis Seven Devils Spring Hope Lasker Bath Ashley Her East Spencer Myrtle Grove Star Rockwell Bladenboro Indian Beach Hope Mills Brookford Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Whispering Pines Stonewall Mulberry Millers Creek Etowah Fuquay-Varina McAdenville Stem Wars while the stand of the standard structure for Contextual Ministry Step Contextual Ministry Creek Store Contextual Ministry Contextual

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	113	7.3%
Mainstay Communities	Established, Diverse Households	711	45.96%
Working Communities	Blue-collar, Working Families	412	26.63%
Country Communities	Rural, Agri. & Mining Families	247	15.97%
Aspiring Communities	Young Singles / Aspiring-Multihousing	64	4.14%
Urban Communities	High Density, Inner-city Neighborhoods	0	0%

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## Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Shallotte Brookford Faison Webster Fairmont Alamance Statesville Bogue Greedmoor Ramseur Taylorsville Millers Creek Severn St. Stephens Rolesville Glen Raven Intercultural Institute snore Fremont Fairview James City Watha Hays Bayboro Pikeville Copyright 2011, Intercultural Institute for Contextual Ministry

## Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Ucama Wallburg Albernarie Harrisburg Spiveys Corner Goldsboro Brices Creek Bent Creek Fremont G City Bethel Northlakes Highlands Ranlo Keener Jamesville Grants Intercultural Institute Bryson City White Plains Sylva Cedar Rock Cherryville Sanford V Jor Contextual Ministry Contextual Ministry Compyright 2011, Intercultural Institute for Contextual Ministry

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	45,502	1,014	2.23%
Unreached %	67.39%	65.57%	97.31
Religious But NOT Evangelical HH	10,116	186	1.84%
Religious But NOT Evangelical %	14.98%	12.05%	80.44
Spiritual But NOT Relig or Evang HH	8,178	206	2.52%
Spiritual But NOT Relig or Evang %	12.11%	13.32%	109.99
Not Evangelical, Not Interested HH	27,243	622	2.28%
Not Evangelical, Not Interested %	40.34%	40.2%	99.64



Morven Carthage Caswell Beach Davidson Hudson Barker Heights Pineville Fairplains Wilmington Ha neads Ferry Taylorsville Spiveys Corner Mills River Chimney Rock Village Intercultural Institute ink Hill Stem Indian Trail Calabash Sandy Creek Green Level Toast Intercultural Institute Littleton Sug for Contextual Ministry Topsail Beach Roxboro Walstonburg Princeton Tryon<sub>11</sub> Copyright 2011, Intercultural Institute for Contextual Ministry Aulander, Kure Beach, Elk Park, Bryson City, Lenoir, Wa

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	81	1	1.23%
Active BCNC Attenders	13,449	199	1.48%
Active Evangelical Households	11,047	267	2.42%
Active Evangelical Percent	16.36%	17.27%	105.56
Inactive Evangelical Households	10,977	265	2.42%
Inactive Evangelical Percent	16.26%	17.16%	105.56
# New Churches Needed	0	0	0%





#### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR			CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Sandy Ridge - Monroe	1.85 mi	199	Growing	1	6	Monroe First - Monroe	7.76 mi	275	Plateauing
2	Macedonia - Monroe	3.67 mi	73	Declining	1	7	King Memorial - Waxhaw	7.85 mi	53	Plateauing
3	Mary Elizabeth - Waxhaw	3.82 mi	144	Growing	1	8	Mountain Springs - Monroe	7.93 mi	172	Declining
4	Mount Zion - Monroe	3.91 mi	109	Plateauing	1	9	Solid Rock - Monroe	8.27 mi	86	Plateauing
5	Corinth - Monroe	4.74 mi	83	Growing	2	20	West Monroe - Monroe	8.29 mi	369	Declining
6	Calvary - Monroe	5.53 mi	0	Growing	2	21	New Life - Monroe	8.41 mi	0	Insufficient Data
7	Mount Pleasant - Monroe	5.80 mi	174	Growing	2	22	Westend - Monroe	8.48 mi	36	Declining
8	Fellowship - Monroe	6.40 mi	0	Insufficient Data	2	23	Real Life	8.55 mi	0	Insufficient Data
9	South Monroe - Monroe	7.05 mi	32	Declining	2	24	Secrest Grove	8.62 mi	87	Growing
10	Hermon - Waxhaw	7.10 mi	219	Growing	2	25	Howie - Waxhaw	8.71 mi	80	Plateauing
11	Waxhaw - Waxhaw	7.29 mi	113	Growing	2	26	Benton Heights - Monroe	8.75 mi	51	Declining
12	Oakland - Monroe	7.54 mi	107	Declining	2	27	Sutton Park - Monroe	8.94 mi	43	Declining
13	LifePoint - Monroe	7.69 mi	18	Declining	2	28	New Salem - Monroe	9.16 mi	160	Declining
14	EMBC	7.74 mi	650	Insufficient Data	2	29	Freedom Biker Church of Monroe	9.38 mi	0	Insufficient Data
15	Oak Grove - Waxhaw	7.75 mi	150	Plateauing	3	80	Harvest Ministries of Monroe	9.38 mi	0	Insufficient Data

Mount Olive Buies Creek Marletta Flat Rock Jamesville Macclesfield Kelly Pinehurst Hoffman Holly St Gibsonville Lowell Plymouth Raleigh Trinity Silver Lake Bladenbor Intercultural Institute ckingham Andrews Sylva Franklinville Danbury Locust Lattimore Be for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

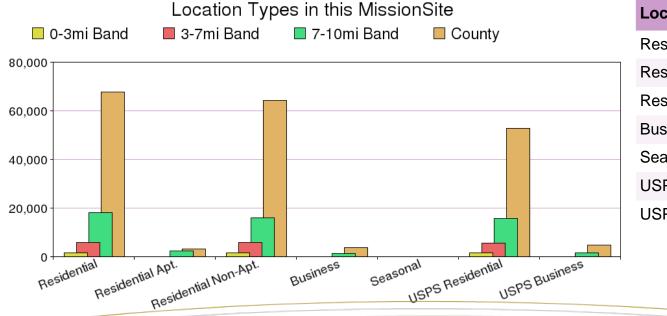
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	84,211	2,729	3.24%
2000 Population	123,677	3,521	2.85%
2010 Population	205,727	4,616	2.24%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	29,308	974	3.32%
2000 Households	43,390	1,252	2.89%
2010 Households	67,525	1,547	2.29%

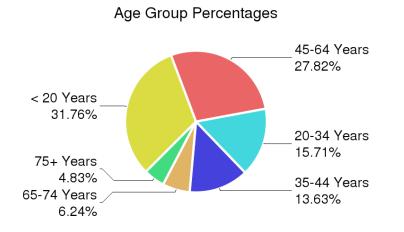


Location Type	0-3mi Band
Residential	1,605
Residential Apt.	8
Residential Non-Apt.	1,597
Business	27
Seasonal	0
USPS Residential	1,496
USPS Business	29

Bend Weldon <u>Hagnolia Sharpsburg Oak Island</u> Washington Park Rockfish Saluda Hudson Gibson Park Wendell Varnamtown Newton Grove Southern Shores Bladenboro Mark <u>Hudson Hill</u> Franklinville Car oresville Tarboro Falkland Burnsville Elkin Mount Gilead Belwood Car <u>Intercultural Institute</u> isville Boone (or Contextual Ministry) ©Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

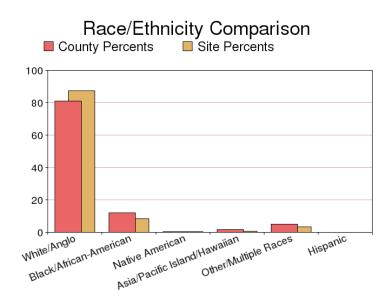


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.78%	4.77%	82.53
4-5 Years	3.25%	2.77%	85.23
6-8 Years	5.07%	4.92%	97.04
9-11 Years	5.17%	5.68%	109.86
12-13 Years	3.47%	4.27%	123.05
14-17 Years	6.37%	6.63%	104.08
18-19 Years	3.06%	2.73%	89.22
0-5 Years	9.03%	7.54%	83.5
6-12 Years	11.97%	12.69%	106.02
13-19 Years	11.17%	11.53%	103.22
< 20 Years	32.17%	31.76%	98.73
20-34 Years	16.49%	15.71%	95.27
35-44 Years	15.87%	13.63%	85.89
45-64 Years	25.68%	27.82%	108.33
65-74 Years	6.06%	6.24%	102.97
75+ Years	3.73%	4.83%	129.49
Median Age	36	36	100.95
Median Age (Male)	35	37	104.46
Median Age (Female)	37	36	98.97



A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	80.87%	87.35%	108.01
Black, African-American	11.99%	8.45%	70.45
Native American	0.48%	0.39%	81.44
Asian	1.76%	0.52%	29.47
Pacific Island, Hawaiian	0.03%	0%	0
Other/Multiple Races	4.87%	3.29%	67.67
Hispanic	0%	4.42%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	127,504	2,921	
Less than 9th Grade	4.5%	6.4%	70.31
No High School Diploma	9.93%	13.28%	74.73
High School Graduate	28.25%	44.98%	62.79
Some College, no degree	22.07%	18.45%	119.58
Associate Degree	7.42%	6.03%	123.08
College Degree	20.82%	7.7%	270.35

7.02%

3.15%

222.89

Tar Heel Stoneville Forest Hills Lumberton Alamance Bald Head Island Wrightsville Beach Mooresville Bladenboro Butters Pine Knoll Shores Mulberry Apex Wilson's Mills Intercultural Institute Orrum Spencer Mountain Keener White Plains Wilson Love Valley Frank For Confextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Graduate/Prof. degree

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	4.1%	6.27%	169.77
\$10,000 to \$19,999	6.8%	10.8%	158.84
\$20,000 to \$29,999	7.59%	8.66%	114.15
\$30,000 to \$49,999	18.53%	24.24%	130.82
\$50,000 to \$59,999	7.73%	9.44%	122.06
\$60,000 to \$69,999	9.55%	12.02%	125.87
\$70,000 to \$79,999	7.78%	6.4%	82.25
\$80,000 to \$89,999	6.56%	4.33%	65.99
\$90,000 to \$99,999	5.09%	3.43%	67.31
\$100,000 to \$124,999	9.7%	6.85%	70.66
\$125,000 to \$149,999	5.42%	2.65%	48.9
\$150,000 to \$199,999	5.53%	1.94%	35.07
\$200,000 to \$249,999	1.8%	0.52%	28.67
\$250,000 or more	3.82%	2.46%	64.31
Median Household	64,997	50,256	77.32
Average Household	81,417	63,454	77.94
Per Capita Household	27,062	21,274	78.61
Family/Non-Family Household			
Income			
Median Family Income	73,679	56,669	76.91
Average Family Income	91,280	71,945	78.82
Median Non-Family Income	38,044	25,903	68.09
Average Non-Family Income	44,768	32,476	72.54

18

Asing Mount Gilead Calcisland Whitakers Pinetops Rhodhiss Washington Vander East Flat Rock Em City Columbia Sherrills Ford Swepsonville Hamilton Jamesville Linden South Henderson Grover Piney Green Tarboro Silver Lake Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	78.79%	79.51%	100.91
Families with Children	45.39%	44.54%	98.12
Families without Children	33.41%	34.97%	104.69
Non-Family Households			
% Non-Family Households	21.21%	20.49%	96.63
Non-Families with Children	0.15	0.06	42.38
Non-Families without Children	21.05	20.43	97.03
Housing Units			Index
Total Housing Units	72,092	1,626	
Vacant percent	6.33%	4.8%	75.72
Owned percent	74.44%	79.46%	106.75%
Rented Percent	19.23%	15.74%	81.88
Households by Size			Index
Avg household size	3.01	2.98	99
Avg family hh size	3.47	3.44	99.14
Avg non-family hh size	1.29	1.21	93.8
Households By Count of Persons			Percent
One	11,881	281	2.37%
Two	18,805	431	2.29%
Three or Four	26,811	612	2.28%
Five+	10,028	224	2.23%

Iford Dobbins Heights Seven Lakes White Plains Ahoskie Gibsonville Boardman Blowing Rock Calypso East Spencer Benson Concord Pink Hill Spindale Hemby Bridge Wrige Ville Beach Ingold Bayboro worth St. Pauls Fairview Shelby Marion Indian Trail Winston-Salem Good Forestual Ministry Contestual Ministry Be Copyright 2011, Intercultural Institute for Contextual Ministry Be Copyright 2011, Intercultural Institute for Contextual Ministry

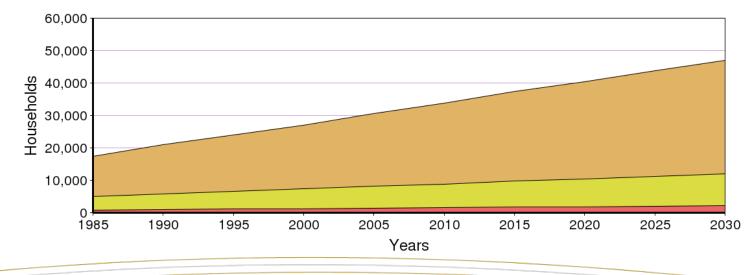
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	84,211	2,729	3.24%
2000 Population	123,677	3,521	2.85%
2010 Population	205,727	4,616	2.24%
2015 Population	241,126	5,503	2.28%

Household Change from 1985 to 2030

📕 0-3mi Ring 👘 🔲 0-7mi Ring

g 🛛 📃 0-10mi Ring

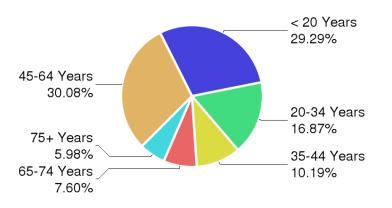


Marien Kenansville Pinetops Haw River Bayboro Grifton Middlesex Mayodan Robbins Greenville He Lillington Misenheimer Cove City Beech Mountain Cleveland Butters ©Copyright 2011, Intercultural Institute for Contextual Ministry OCopyright 2011, Intercultural Institute for Contextual Ministry Contextua

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

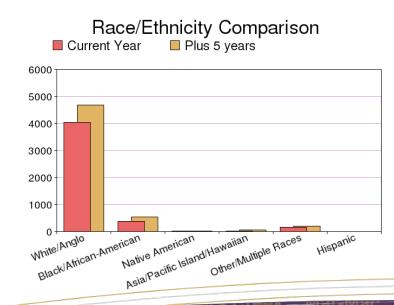


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.77%	4.23%	88.68
4-5 Years	2.77%	2.4%	86.64
6-8 Years	4.92%	3.91%	79.47
9-11 Years	5.68%	5%	88.03
12-13 Years	4.27%	3.83%	89.7
14-17 Years	6.63%	6.8%	102.56
18-19 Years	2.73%	3.14%	115.02
0-5 Years	7.54%	6.63%	87.93
6-12 Years	12.69%	10.79%	85.03
13-19 Years	11.53%	11.88%	103.04
< 20 Years	31.76%	29.3%	92.25
20-34 Years	15.71%	16.88%	107.45
35-44 Years	13.63%	10.19%	74.76
45-64 Years	27.82%	30.09%	108.16
65-74 Years	6.24%	7.6%	121.79
75+ Years	4.83%	5.98%	123.81
Median Age	36	38	106.74
Median Age (Male)	35	37	106.09
Median Age (Female)	37	41	111.07

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A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	87.35%	85.15%	97.49
Black, African-American	8.45%	9.74%	115.28
Native American	0.39%	0.49%	125.82
Asian	0.52%	1.11%	213.2
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	3.29%	3.53%	107.06
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,921	3,544	
Less than 9th Grade	6.4%	5.14%	80.22
No High School Diploma	13.28%	12.27%	92.4
High School Graduate	44.98%	44.02%	97.85
Some College, no degree	18.45%	19.3%	104.59
Associate Degree	6.03%	6.32%	104.9
College Degree	7.7%	9.45%	122.72
Graduate/Prof. degree	3.15%	3.5%	111.09

of Springs Shannon Sandy Creek Ramseur Fairplains Autryville Cape Carteret Nashville Parmele Gold He Mebane Casar Greensboro Windsor JAARS Drexel Mocksville Reconstruction Intercultural Institute Elroy Kings Grant Caswell Beach Hamlet Lowell Salemburg Arapahoe Five Points Manteo Como Seven 22 ©Copyright 2011, Intercultural Institute for Contextual Ministry Converting Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	6.27%	5.84%	93.12
\$10,000 to \$19,999	10.8%	10.36%	95.98
\$20,000 to \$29,999	8.66%	8.01%	92.52
\$30,000 to \$49,999	24.24%	22.95%	94.69
\$50,000 to \$59,999	9.44%	8.53%	90.37
\$60,000 to \$69,999	12.02%	11.1%	92.36
\$70,000 to \$79,999	6.4%	7.84%	110.91
\$80,000 to \$89,999	4.33%	5.32%	104.41
\$90,000 to \$99,999	3.43%	3.32%	96.91
\$100,000 to \$249,999	6.85%	7.73%	112.78
\$125,000 to \$149,999	2.65%	3.21%	120.95
\$150,000 to \$199,999	1.94%	1.95%	100.36
\$200,000 to \$249,999	0.52%	0.52%	99.62
\$250,000 or more	2.46%	2.8%	114.19
Median Household	50,256	53,503	106.46
Average Household	63,454	69,299	109.21
Per Capita Household	21,274	22,007	103.45
Family/Non-Family Household			
Income			
Median Family Income	56,669	59,486	104.97
Average Family Income	71,945	78,496	109.11
Median Non-Family Income	25,903	26,705	103.1

32,476

35,988

110.81

Mint Hill Fairplains Ocracoke Lake Junaluska Coats St. Helena Walstonburg Wingate Milton White L Hin South Weldon Albemarle Jonesville Spencer Mountain Topsail Beacher Intercultural Institute Inthield Henderson Oak Ridge Fletcher Wilson Kirkland Greenville Intercultural Institute Sboro Roxbord Copyright 2011, Intercultural Institute for Contextual Ministry Stocky Wount Southern 23 Stocky Wount Pleasant Stockesdale Bailey Delway Nasbyille Hickory Patterson Springs Mines

Average Non-Family Income

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

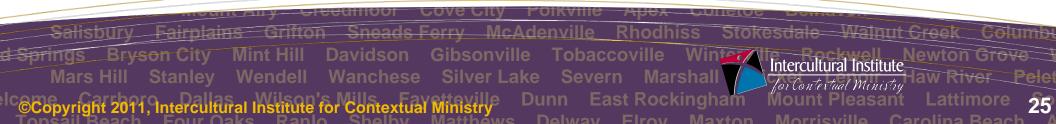
CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	79.51%	79.16%	99.57
Families with Children	44.54	45.33	101.79
Families without Children	34.97	39.73	113.6
Non-Family Households			
% Non-Family Households	20.49%	20.84%	101.68
Non-Families with Children	0.06	0.23	101.68
Non-Families without	20.43	20.61	100.88
Children			
Housing Units			
Total Housing Units	1,626	1,833	112.73%
Vacant percent	4.8%	4.69%	97.81
Owned percent	79.46%	79.05%	99.49
Rented Percent	15.74%	16.26%	103.26
Households by Size			
Avg household size	2.98	3.15	105.7%
Avg family hh size	3.44	3.67	106.69%
Avg non-family hh size	1.21	1.14	94.21%
Households By Count of			
Persons			
One	281	322	114.59%
Two	431	395	91.65%
Three or Four	612	725	118.46%
Five+	224	305	136.16%

Creenevers <u>Boonville</u> <u>Mocksville</u> <u>Bessemer City</u> <u>Southport</u> <u>Rockingham</u> <u>Garland</u> <u>Ciemmons</u> <u>Fayetta</u> <u>Concord</u> <u>Marshville</u> Fairfield Harbour White Lake Red Springs Fair <u>Fair Intercultural Institute</u> Elizabeth City Lenoir Rex Kenansville Ansonville Midway Fairmon <u>Jor Contextual Ministry</u> <sup>Sta</sup> Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Rowland Beaufort Teachey Buies Creek Sylva Moura

# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	64	192	4,410
Northern Europe	0	0	30
estern Europe	0	11	80
Southern Europe	0	0	15
Eastern Europe	0	0	67
Other Europe	0	0	0
Eastern Asia	0	4	33
So. Central Asia	43	5	1
SE Asia	0	7	70
Western Asia	0	1	21
Other Asia	0	0	0



# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	3,237	10,366	33,563	Other Indo-Euro	0	0	
Spanish	3,237 81	248	4,259	Asian/PI languages	0	0	0
Other Indo-Euro	104	44	4,259	Chinese	0	16	7
	104	44	401		-	-	0
language	29	13	173	Japanese Korean	0	0 0	1
French (incl. Patois,	29	13	175		-		1
Cajun)	0	0	0	Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian	0	0	10
Italian	0	0	10	Miao, Hmong	0	0	10
Portuguese	0	0	0	Thai	0	0	0
German	34	20	111	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	0	0	7
Other West Germanic	0	0	1	Other Asian	0	0	0
A Scandinavian	0	0	5	Tagalog	0	0	8
Language				Other Pacific Is	0	6	30
Greek	0	0	0	Other languages	0	0	174
Russian	0	4	35	Navajo	0	0	0
Polish	0	0	49	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	11	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	22
Persian	0	0	0	Hebrew	0	0	15
Gujarathi	0	0	0	African languages	0	0	9
Hindi	41	7	6	Other unspecified	0	0	128
Urdu	0	0	0	·			

 Ikin
 Brevard
 Norwood
 Ansonville
 Chocowinity
 Bald Head Island
 Rank
 Maggie Valley
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 Rank

 Fairview
 Enochville
 Emerald Isle
 Calypso
 Proctorville
 Biscoe
 Pineblut
 Intercultural Institute
 Cerro Gordo

 toe
 Middlesex
 Selma
 Halifax
 James City
 Taylortown
 Rutherfordton
 Hor Contextual Ministry
 Boiling Springs

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 Wallace
 Jefferson
 Jamestown
 Wrightsboro
 Montre 26

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	2,263	7,455	29,176	Irish	Irish 249	Irish 249 543
Arab	0	0	50	Italian	Italian 20	Italian 20 147
Armenian	0	0	0	Lithuanian	Lithuanian 0	Lithuanian 0 9
Austrian	0	0	48	Norwegian	Norwegian 0	Norwegian 0 11
British	15	70	386	Polish	Polish 23	Polish 23 78
Canadian	0	0	68	Portuguese	Portuguese 0	Portuguese 0 3
Croatian	0	8	4	Romanian	Romanian 0	Romanian 0 0
Czech	0	15	68	Russian	Russian 8	Russian 8 17
Czechoslovak	0	0	5	Scandinavian	Scandinavian 7	Scandinavian 7 3
Danish	0	0	29	Scotch-Irish	Scotch-Irish 151	Scotch-Irish 151 452
Dutch	7	95	229	Scottish	Scottish 27	Scottish 27 166
English	151	723	2,685	Slovak	Slovak 0	Slovak 0 0
European	44	55	245	Subsaharan African	Subsaharan African 15	Subsaharan African 15 36
Finnish	0	22	14	Swedish	Swedish 10	Swedish 10 19
French (not Basque)	15	90	383	Swiss	Swiss 9	Swiss 9 8
French Canadian	5	32	112	Ukrainian	Ukrainian 0	Ukrainian 0 26
German	335	816	2,694	US/American	US/American 764	US/American 764 2,138
Greek	0	0	56	Welsh	Welsh 0	Welsh 0 9
Hungarian	7	6	72	West Indian	West Indian 6	West Indian 6 13
Iranian	0	0	2	Yugoslavian	Yugoslavian 0	Yugoslavian 0 0
				Other	Other 394	Other 394 1,845

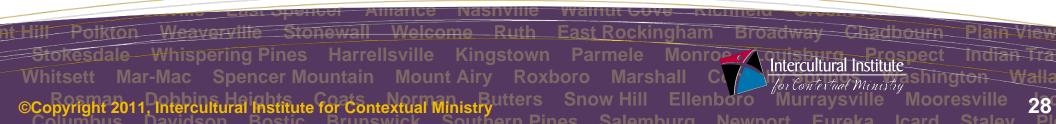
Ivanhoe Calypso Balfour Midway Elroy Chimney Rock Village Youngsville Creswell Bethel Northwest There Biltmore Forest Washington Park Kings Mountain Milton Rockfish Intercultural Institute Chadbourn Scotland Neck Arapahoe Winfall Harkers Island Clarem Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Mini

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

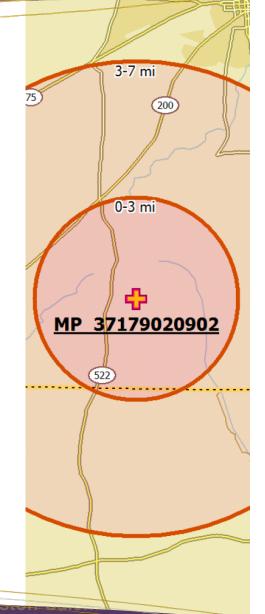
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

oint White Plains Wanchese Mountain Home Benson Connelly Springs Mar-Mac St. James Linden Norw Haxton Enfield Lexington Eastover Ahoskie Bayboro Blowing Rock Intercultural Institute Etowah Gaston Whispering Pines Hickory St. Stephens Surf City Of Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



accamaw Stedman Garysburg Vandemere Stovall Atlantic Beach Grover Lewiston Woodville Orrum W East Arcadia Whiteville Trenton Dillsboro Landis Ranlo Nashville <u>Intercultural Institute</u> Belwood Beach Maxton Warsaw Ocracoke Bunn Topsail Beach Jamestown W Jor Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,547	100%	1,049	100%
AFFLUENT SUBURBIA	1	0.06%	1	0.1%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	1	0.06%	1	0.1%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	112	7.24%	75	7.15%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	112	7.24%	75	7.15%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	711	45.96%	456	43.47%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	251	16.22%	0	0%
Prime Middle America	0	0%	163	15.54%
Urban Optimists	460	29.73%	0	0%
Family Convenience	0	0%	293	27.93%
Mid-Market Enterprise	0	0%	0	0%

Belville Sparta Mount Pleasant Newport Lumberton Bakersville Pleasant Hill Ogden Micro Trinity serville Robbins Fallston Clyde Glen Alpine Navassa Rosman Brices the Bath Nashville Andrews ison Pinetops Light Oak Gorman Pikeville Hillsborough Northwest K Gorfettual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,547	100%	1,049	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	412	26.63%	282	26.88%
Steadfast Conservative	412	26.63%	282	26.88%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

ranklin Greenville High Shoals Dobson Middleburg Bethlehem Mebane Cooleemee Cornelius Eastover Laurinburg Sandyfield Wadesboro Dunn Jackson Harrisburg Asheville Libbach JAARS Ruth Macci herryville Nashville Mount Pleasant Dover Woodfin Carolina Shores Confertual Ministry ope Altamahav Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry alem Lowell Balfour China Grove Grandfather Rose Hill Lansing Marshall Charlotte Edepton Forest Contextual Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,547	100%	1,049	100%
REMOTE AMERICA	131	8.47%	77	7.34%
Hardy Rural Fam.	3	0.19%	2	0.19%
Rural Southern Living	128	8.27%	75	7.15%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	64	4.14%	43	4.1%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	10	0.65%	7	0.67%
Stable Careers	0	0%	0	0%
Aspiring Hispania	54	3.49%	36	3.43%
RURAL VILLAGES & FARMS	116	7.5%	115	10.96%
Aspiring Hispania	116	7.5%	36	3.43%
Industrious Country Living	0	0%	79	7.53%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Hotte Lowell Mesic Misenhelmer St. James Roper East Laurinburg Glen Alpine Chocowinity Barker Tele Stallings Mayodan Granite Falls McFarlan Swepsonville Wrightsville Beat Richtield Zebulon Aberdeete Clayton Avery Creek Wadesboro Long View Spruce Pine Staley South Henderson Holly Spring3 Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,547	100%	1,049	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

ield Canton Highlands Connelly Springs Spring Lake Webster King Yanceyville Vander Stokesdale H Siler City St. Pauls Creswell Kinston Princeton Jacksonville Catawb Intercultural Institute ome Enfield Copyright 2011, Intercultural Institute for Contextual Ministry Middleburg Jamesville Hillsborough Hookerton Policy

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

well Beach Robbinsville Candor Hightsville Kingstown Lumberton Windsor Silver City Lake Santeetlah Hadlesex Bayboro Elizabeth City Wagram Denton Woodlawn Grover Intercultural Institute Granite Quarry Millers Creek Cajah's Mountain Pikeville Stem Matthews (Intercultural Institute) en son Rose H Scopyright 2011, Intercultural Institute for Contextual Ministry Mesic Kenly Seagrove Patterson Springs Alliance

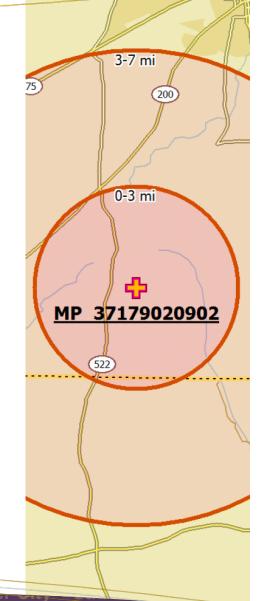
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



andy Creek Hays Eureka Kelford Murphy Woodlawn Jacksonville Grantsboro Black Creek Vann Cross Macclesfield Coats Matthews Biltmore Forest Cary Oakboro Corner Intercultural Institute Lenoir Stedman Blowing Rock Sparta Altamahaw Red Springs Ki Contextual Ministry Scopyright 2011, Intercultural Institute for Contextual Ministry Scopyright 2011, Intercultural Institute for Contextual Ministry Surf City Zabulon Castalia Bailey Wrightsville Beach

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	83%	82%	80%
Use Comp. for Internet/E-mail	68%	67%	64%
Internet Use: E-Mail	55%	55%	53%
Use Comp. for Comp. Games	44%	43%	41%
Use Comp. for Word Processing	44%	43%	41%
Use Comp. for Shopping	41%	39%	38%
Use Comp. for Digital Camera	38%	37%	36%
Photo Editing			
Use Comp. for Banking	37%	35%	35%
Use Comp. for Education	36%	35%	34%
Internet Use: News/ Weather	31%	31%	30%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
HH Owns DVD Player	30%	29%	29%
Internet Use: Banking	29%	30%	29%
Use Comp. for News/Info./Data	24%	24%	25%
Service			
PC-Network-HH Has One	18%	19%	20%
Use Comp. for Accounting	17%	16%	15%
Use Comp. for Filing/DB Mngmnt	14%	13%	13%
Use Comp. for Personal Financial	14%	14%	15%
Mngmnt			
Internet Use: Shopping: Made A	13%	13%	12%
Purchase			
Internet Use: Shopping: Gathered	13%	13%	14%
Info. for Shopping			
Internet Use: Research/ Education	11%	11%	12%

St. Pauls Waco McAdenville Oak City Kinston Maiden Kingstown Cofield Albemarle Castle Havne Gran Seven Devils Erwin Ansonville Black Mountain Mount Holly Valdese Intercultural Institute nly Kernersville Bath Centerville Zebulon St. Stephens Cajah's Mountai Intercultural Institute on Jamestown Copyright 2011, Intercultural Institute for Contextual Ministry Seven Devils Erwin Ansonville Black Mountain Mount Holly Valdese (Seven Devils Erwin Ansonville Black Mountain Mount Holly Valdese (Seven Devils Erwin Ansonville Black Mountain Mount Holly Valdese (Seven Devils Erwin Ansonville Black Mountain Mount Holly Valdese (Seven Devils Erwin Ansonville Black Mountain Mount Holly Valdese (Seven Devils Erwin Ansonville Black Mountain Mount Holly Valdese (Seven Devils Erwin Ansonville Black Mountain Mount Holly Valdese (Seven Devils Erwin Erwin Ansonville Black Mountain Mount Holly Valdese (Seven Black Mountain Black Black

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	69%	69%	68%
Dining Out (Not Fast Food)	61%	62%	59%
Reading Books	51%	53%	53%
Card Games	45%	43%	42%
Go To A Beach/Lake	39%	39%	38%
Gardening	39%	38%	35%
Board Games	37%	36%	34%
Cooking for Fun	36%	36%	35%
Visit Zoo	22%	22%	21%
Going To	21%	20%	20%
Bars/Nightclubs/Dancing			

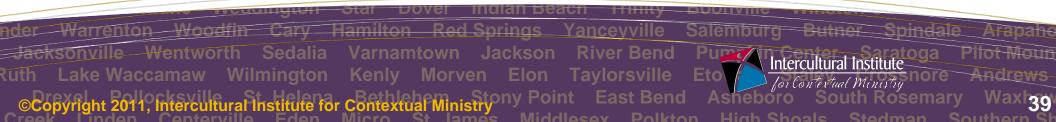
BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	69%	68%	67%
Gen./Fam. Practitioner	45%	44%	41%
Dentist	28%	28%	27%
Backache	23%	23%	22%
Eye Dr.	20%	20%	20%
None Of These	20%	20%	21%
Hypertension/High Blood	18%	18%	18%
Pressure			
High Cholesterol	18%	18%	17%
Overweight (30 Pounds Or	17%	16%	14%
More)			
Any Arthritis	15%	15%	14%

Columbus Clarement Stoneville Mooresville Bowmore Cape Carteret Stovall Chapel Hill Red Springs Light Oak Icard Sanford Grover Locust Maiden Middlesex Saxaper Intercultural Institute Marietta Garysburg Winterville Proctorville Smithfield Asheboro Ma Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	25.13%	26.84%	27.39%
Live Theater	18.79%	20.43%	20.48%
Live Theater Most Often	15.94%	17.36%	16.92%
Rock/Pop Concerts Most	12.62%	14.14%	14.52%
Often			
Comedy Club	9.31%	9.33%	10.17%
Country Concerts Most	8.47%	7.85%	7.13%
Often			
Movies: Comedy	40.83%	41.74%	41.35%
Movies: Action/Adventure	39.17%	39.29%	39.66%
Movies: Fam.	20.18%	20.05%	21.11%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Romantic Comedy	18.87%	19.43%	20.26%
Movies: Drama	16.55%	18.66%	19.39%
Movies: Mystery	14.89%	15.65%	15.83%
MLB Baseball Reg. Season	8.68%	9.04%	8.95%
NFL Football Reg. Season	7.44%	7.78%	7.59%
College Football Reg.	6.38%	7.47%	6.76%
Season			
College Basketball Reg.	4.39%	5.09%	4.55%
Season			
Auto Racing Events	3.99%	3.59%	3.64%
NBA Basketball Reg.	3.46%	3.73%	3.98%
Season			



The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10		BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Walking for Exercise	40.23%	41.29%	40.99%		Baseball	Baseball 11.23%	Baseball 11.23% 11.51%
Swimming	36.94%	36.35%	35.02%		Stationary Cycling	Stationary Cycling 11.09%	Stationary Cycling 11.09% 11.94%
Freshwater Fishing	23.63%	21.55%	19.42%		Backpacking/Hiking	Backpacking/Hiking 10.33%	Backpacking/Hiking 10.33% 9.89%
Bowling	23.57%	22.9%	22.61%		Football	Football 10.01%	Football 10.01% 9.95%
Billiards/Pool	20.87%	19.96%	19.92%		Volleyball	Volleyball 9.36%	Volleyball 9.36% 8.67%
Camping Trips	19.82%	17.59%	16.22%		Softball	Softball 9.25%	Softball 9.25% 8.37%
Weight Training	17.52%	16.97%	17.3%		Saltwater Fishing	Saltwater Fishing 9.19%	Saltwater Fishing 9.19% 8.77%
Basketball	14.95%	15.67%	15.92%		Power Boating	Power Boating 8.6%	Power Boating 8.6% 7.98%
Hunting	14.87%	12.52%	10.62%		Aerobics	Aerobics 8.13%	Aerobics 8.13% 9.36%
Golf	14.63%	14.81%	14.23%		Motorcycling	Motorcycling 8.11%	Motorcycling 8.11% 7.25%
Using Cardio Machine	13.83%	14.59%	14.64%		Horseback Riding	Horseback Riding 7.69%	Horseback Riding 7.69% 6.81%
Jogging/Running	13.8%	14.67%	14.93%		Canoeing/Kayaking	Canoeing/Kayaking 7.26%	Canoeing/Kayaking 7.26% 6.76%
Mountain/Road Biking	13.73%	13.09%	12.54%		Archery	Archery 7.08%	Archery 7.08% 5.86%
Target Shooting	12.41%	10.74%	9.68%		Soccer	Soccer 6.82%	Soccer 6.82% 6.72%

arteret Washington Claremont Garland Cameron Beaufort Whitsett Kenansville Washington Park Cook Source Springs Roanoke Rapids Black Mountain Cedar Rock Wilson's Mills Source Fountain Kelly Lake Waccamaw Northlakes Albemarle Etowah Focopyright 2011, Intercultural Institute for Contextual Ministry for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Tennis	6.62%	7.17%	7.32%
Yoga	5.94%	6.27%	6.73%
Roller Skating	5.11%	4.87%	5.26%
Ice Skating	5.05%	4.72%	4.88%
Water Skiing	4.76%	4.29%	4.23%
Snowmobiling	4.72%	4.03%	3.78%
Snorkeling	4.61%	4.64%	5.01%
Fly Fishing	4.48%	4.25%	4.46%
Downhill & X-Country	4.32%	4.28%	4.61%
Skiing			
Jet Skiing	4.26%	4.19%	4.54%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Racquetball	3.79%	3.68%	3.96%
Auto Racing	3.45%	2.85%	2.94%
Skateboarding	3.25%	3.06%	3.27%
Rock Climbing	3.21%	3.07%	3.36%
Snowboarding	3.14%	3.15%	3.38%
Hockey	2.93%	3.04%	3.22%
Martial Arts	2.88%	2.83%	3.23%
Rowing	2.63%	2.55%	2.85%
Sailing	2.41%	2.54%	2.86%
Surfing & Windsurfing	2.27%	2.4%	2.74%



#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

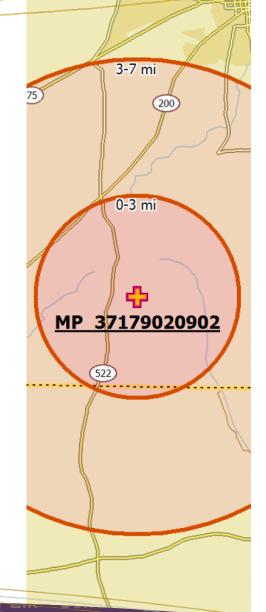
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Troutman Mayodan Yanceyville Royal Pines Candor Southern Pines Flor Wikesboro Mount Glead Crossnore Kitty Hawk Welcome Burlington Keener Benson Whitsett Intercultural Institute Zebulon Holly Ridge Siler City Boiling Springs Light Oak Edenton Confertual Ministry Momeyer 42 Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Tabor City Catesville Hildebran Asbeville Falcon

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

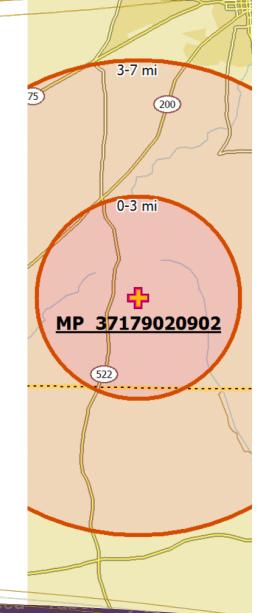
#### CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



s Hill Morven <u>New Bern Sedalia Kings Grant</u> Angier Stanfield Cary Polkton Clemmons St. Stephens taynes Ville Mountain View Forest Hills Kingstown Pilot Mountain Badin Intercultural Institute arolina Beach Rural Hall Seven Lakes Casar Winston-Salem Oakboro Scopyright 2011, Intercultural Institute for Contextual Ministry Scopyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

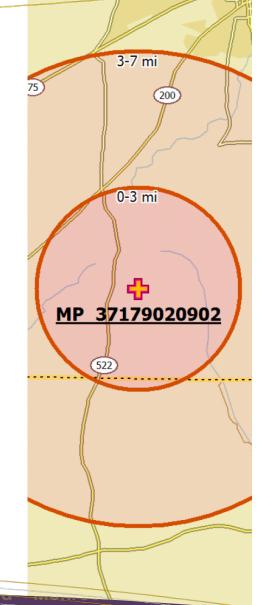
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES	BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	49%	49%	50%	Too Much Sponsorship In Arts/Sports	22%	22%	23%
Find It Difficult To Say No To My Kids	42%	41%	40%	Rarely Sit Down to a Meal Together At Home	19%	17%	17%
Woman's Place Is In The Home	38%	37%	35%	Marijuana Should Be Legalized	18%	19%	20%
Speak My Mind Even If It Upsets	34%	34%	35%	I Am A Workaholic	17%	17%	19%
People				Like To Pursue	15%	16%	17%
Like To Do Unconventional	32%	31%	30%	Challenge/Novelty/Change			
Things				Only Work Current Job for The	13%	13%	14%
Like Control Over People And	32%	32%	32%	Money			
Resources				We Should Strive for Equality for	12%	12%	13%
Prefer To Have Few	30%	31%	32%	All			
Possessions As Possible				Happy With My Standard Of	10%	11%	11%
If Won Lottery Would Never	27%	28%	28%	Living			
Work Again				On Whole People Get What They	10%	9%	10%
Don't Judge People/Way They	27%	26%	28%	Deserve			
Live Life				Indulge My Kids With The Little	9%	9%	10%
Money Is Best Measure Of	27%	26%	25%	Extras			
Success				Little I Can Do To Change My	8%	8%	8%
Friends More Important Than My	23%	23%	24%	Life			
Fam.				Willing To Give Up Time With	6%	5%	5%
Like to Stand Out In A Crowd	22%	20%	20%	Fam. To Advance			

erty Spring Hope New London Pinetops Midland Carolina Shores Stem Salem Kingstown Randleman FairView Wrightsboro Glen Alpine Maggie Valley Stony Point Powells in Intercultural Institute Beulaville Simpson Enochville High Shoals Rockwell River Road You for Contextual Ministry Confectual Institute for Contextual Ministry

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Cary Trent Woods Leve Valley Ronda Wingate East Spencer Green Level Woodfin Prospect Boone Facon Candor Trenton Swansboro Lexington Washington Park Peacher Heights Souther States Scotland Neck Half Moon Liberty Maggie Valley Ayden Danbury Stor for Confertual Ministry ven Devils Power Confertual Ministry Creswell Marion Cashiers 45

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	68%	67%	65%	Consider Myself Interested In The Arts	17%	18%	18%
You Should Seize Opportunities In Life	57%	56%	56%	Is An Important Part Of Who I Am Looking for New Ideas To Improve	16% 15%	15% 16%	15% 17%
Like To Understand About Nature	36%	36%	37%	Home Real Men Don't Cry	15%	16%	16%
Prefer Work Part Of Team Than Alone	34%	33%	34%	Enjoy Spending Time With My Fam.	13%	12%	13%
Important Feel Respected By My Peers	32%	32%	32%	Try Not To Worry About The Future	13%	13%	13%
Prefer To Have Few Possessions As Possible	30%	31%	32%	Provide My Kids With The Little Extras	10%	11%	12%
Important To Juggle Various Tasks	29%	29%	30%	Like Spending Most Time With Fam.	6%	5%	5%
Good At Fixing Things Have Keen Sense Of Adventure	27% 26%	26% 26%	27% 26%	Children Should Be Allowed To Express Themselves	5%	5%	6%
People Have To Take Me As They Find Me	25%	25%	24%	Feel Very Alone In The World Decor Particular Interest To Me	5% 4%	4% 4%	5% 4%
Like To Just Enjoy Life Worried About Pollution Caused	21% 19%	20% 19%	21% 20%	Would Like To Set Up Own Business	3%	3%	4%
By Cars							

Ridge white Lake Ronda west J

nder <u>The Points Lasker Connelly Springs North Wilkesboro Robersonville Bernuda Kun Kenansville Lask Cricket Swannanoa Sugar Mountain Zebulon Alliance Rutherford Contextual Institute New London Woodland Mebane McFarlan Kings Grant Granite Quarry for Contextual Ministry Jor Contextual Ministry Walnut Cove Jonesville Valuace Wilson's Mills Pittsb46</u>

#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Falcon Hot Springs Belmont Windsor Ahoskie Fuquay-Varina Jefferson Greedmoor Hookerton K Elkin Midland Polkville Louisburg Grifton River Road Mulberry Intercultural Institute Ivanhoe Eastover Mesic Bakersville Godwin Locust Cove City for Confertual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

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### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	89.03%	87.87%	87.32%
Restaurant-Visit Any			
Fam. Restaurants/Steak	86.42%	86.1%	84.28%
Houses-Visit Any			
McDonald's	61.33%	59.36%	58.38%
Burger King	38.87%	38.05%	38.07%
Subway	33.86%	33.78%	32.82%
Applebee's	33.68%	34%	32%
Taco Bell	32.15%	32.25%	31.39%
Wendy's	31.45%	31.15%	31.2%
Kentucky Fried Chicken (KFC)	29.29%	29.09%	28.71%
Arby's	28.9%	27.4%	24.57%
Pizza Hut	24.18%	22.99%	22.68%
Dairy Queen	20.64%	19.94%	18.13%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	20.59%	22.08%	21.34%
Cracker Barrel	18.45%	18.92%	16.57%
Red Lobster	16.08%	16.91%	16.91%
Chick-Fil-A	14.93%	16.02%	15.99%
Sonic	14.29%	15%	15.2%
Outback Steakhouse	13.63%	15.49%	15.43%
Golden Corral	13.09%	12.87%	12.39%
Chili's Grill and Bar	12.8%	13.99%	14.78%
IHOP (International House Of	12.56%	13.5%	14.14%
Pancakes)			
Domino's Pizza	12.55%	13.06%	14.17%
Hardee's	12.15%	11.84%	10.86%
Ruby Tuesday	11.83%	12.7%	12.37%

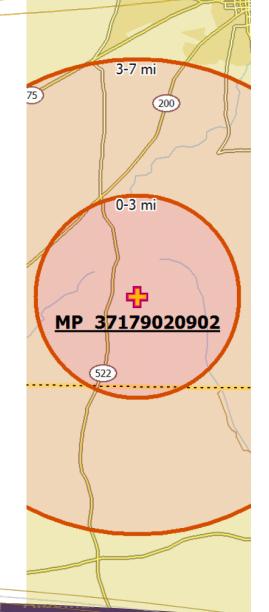
Fairview Mountain Home Red Oak Locust Charlotte Dallas East Bend Caswell Beach Red Springs G aton Roseboro Burgaw Parkton Smithfield Danbury Havelock Magnolia Intercultural Institute ke Forest White Oak Creedmoor Vass Canton East Arcadia West Canto for Contextual Ministry Cocopyright 2011, Intercultural Institute for Contextual Ministry Bayshor 48

#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Brevard Oak Island Everetts Seagrove Holly Springs Bunn North Wilkesboro HoDonald Kenansville V Sins Cricket Biltmore Forest Dover Aberdeen Woodfin Archdale Rube Lines Creek Jouisburg Bridge Welcome Smithfield Lake Park Elm City Elkin Marion Mount Gilead Joi Contextual Ministry Contextual Ministry Marion Stallings Minnesott Beach Carolina Shores

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	50.03%	49.68%	47.48%
Recycled products	37.48%	37.02%	35.46%
Worked as volunteer (non political)	18.52%	18.35%	17.32%
Engaged in fund raising	11.49%	11.7%	11.41%
Religious club member	7.95%	8.26%	8.09%
Wrote to elected offcl about publ bus	6.76%	6.8%	6.62%

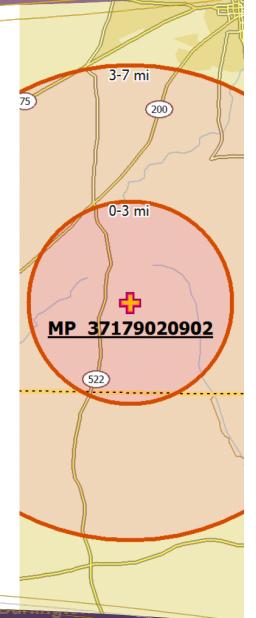
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Union member	6.19%	5.92%	5.38%
Wrote to editor of mag or	6.12%	6.02%	5.92%
newspaper			
Charitable Organization	6%	5.84%	5.41%
Addressed a public meeting	5.21%	5.19%	4.81%
Fraternal order member	5.09%	5.01%	4.55%
Took active part in local civic	5.04%	5.21%	5.15%
issue			



#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Chimney Rock Village Wesley Chapel Jackson Drexel Cofield Vander Intercultural Institute Harrells Fearrington Cerro Gordo Castalia Asheboro Stem Reidsvill for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	16.43%	17.07%	17.43%
Children's Books	13.1%	13.49%	13.6%
Mystery	11.61%	11.92%	11.84%
Cookbooks	10.84%	11%	10.52%
Religious (not Bibles)	9.26%	9.52%	9.66%
Romance	7.25%	7.21%	7.27%
History	7.02%	6.98%	7.23%
Personal/Business	6.79%	6.98%	6.83%
Self-help			
Biography	5.88%	6.35%	6.67%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	69.22%	68.88%	67.58%
Gen. Editorial	43.61%	45.21%	45.58%
Womens	40.38%	41.57%	41.98%
Service	37.59%	37.16%	36.22%
Mens	17.44%	17.76%	18.44%
Fishing/Hunting	15.83%	14.21%	12.88%
<b>Business/Finance</b>	15.15%	17.09%	17.53%
Automotive	14.74%	13.86%	13.46%
Sports	13.57%	14.02%	14.55%

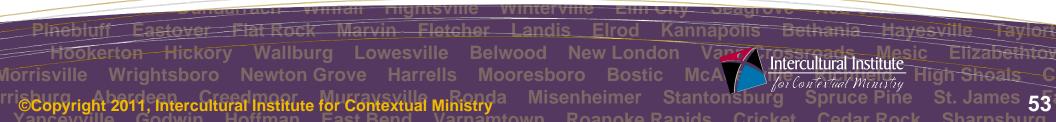
Navassa Mayeville Oak Island Raleigh Marietta Hillsborough Milton Teachey Ellerbe Siler City Chi ta Farmville Chadbourn Murraysville Lilesville Wrightsboro Tarboro Leve Sodwin Kings Mountain fint Hill Oakboro Granite Falls Pantego Garland Maiden Goldston Rol (or Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	57.81%	57.32%	55.39%
Classified	36.82%	35.16%	33.9%
Sport	34.18%	33.46%	32.04%
Editorial Page	33.08%	32.42%	30.78%
Comics	29.32%	28.61%	27.27%
Business/Finance	29.24%	29.66%	28.95%
Food/Cooking	25.52%	25.9%	24.73%
Movie Listings & Reviews	25.32%	25.51%	24.98%
TV/Radio Listings	25.06%	24.66%	23.3%
Home/Gardening	23.49%	23.1%	21.37%
Travel	19.77%	20.04%	19.23%
Science/Technology	17.59%	17.95%	17.31%
Fashion	12.87%	13.87%	14.19%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	30.16%	26.86%	23.58%
Adult Contemporary	20%	18.69%	17.62%
CHR Contemp Hit Radio	17.24%	17.14%	18.1%
Rock	15.27%	14.07%	13.12%
News/Talk	12.3%	12.4%	11.88%
Oldies	11.79%	11.46%	11.35%
Classic Rock	11.53%	10.67%	10.1%
Alternative	9.37%	9.44%	9.4%
Urban Contemporary	7.85%	11.19%	14.16%
Soft Contemporary	7.01%	7.19%	7.14%
Variety	6.95%	7.71%	8.43%
Religious	6.79%	7.07%	6.92%
Classic Hits	5.17%	4.79%	4.86%
All News	3.89%	4.99%	5.43%
All Talk	3.6%	3.94%	4.41%
Sports	3.53%	3.83%	3.66%
Jazz	3.24%	4.91%	5.27%
Classical	3.01%	3.37%	3.3%



### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10	
	MILES	MILES	MILES	
Fox News Channel	67.27%	66.46%	65.7%	
Satellite Dish	57.96%	57.11%	56.7%	
Soapnet	51.35%	51.98%	51.51%	
Other Video-On-Demand	42.42%	41.48%	42.14%	
Sci-Fi Channel	39.81%	38.66%	38.22%	
Adult Pay Per View TV	36.45%	36.08%	35.59%	
MSNBC	36.2%	35.86%	34.92%	
Nickelodeon	34.1%	33.01%	31.61%	
Adult Swim	31.71%	29.83%	28.35%	
TV Info From Sunday TV	30.54%	30.82%	30.09%	
Magazine				
Subscribe Digital Cable	29.48%	29.28%	28.87%	
Nick At Nite	29.4%	27.47%	27.14%	

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TV Info From Newspapers	28.23%	28%	27.42%
Comedy Central	27.93%	29.52%	29.72%
Hallmark Channel	26.58%	26.69%	26.56%
TV Info From Monthly Cable	25.68%	25.31%	25.25%
Guide			
USA Network	25.19%	25.47%	24.72%
TCM (Turner Classic	25%	25.5%	25.34%
Movies)			
BET (Black Entertainment	24.18%	23.78%	23.83%
TV)			
The Golf Channel	23.18%	24.23%	23.78%
ABC Fam.	23.07%	23.65%	24.3%
Lifetime	22.87%	22.31%	23.21%
Video-On-Demand Movies	22.4%	22.71%	24.58%
Encore	21.76%	20.98%	20.9%

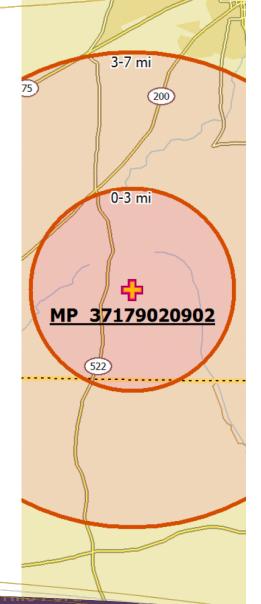
Dillsboro Midway Bear Grass Pantego Wendell Southern Pines Goldsboro Cedar Point Concord F Herganton Barker Ten Mile Burnsville Rhodhiss Norman Bridgeton Bet in Cherryville Vann Crossro Peachland Lake Junaluska Moravian Falls Balfour Marvin Salisbury For Contextual Ministry in Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



West Marion Bostic Washington Bear Grass Toast Badin Crossnore Fair Bluff Indian Beach Grants Intercut Swansboro Ivanhoe Unionville Rockfish Drexel Sylva Beulaving Intercultural Institute Pikeville Bogue East Laurinburg Seven Lakes Misenheimer Trenton Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	19.65%	20.12%	20.04%
Medium Users (4-6)	11.07%	11.11%	10.94%
Light Users (1-3)	21.11%	20.97%	20.99%
Quintiles (20%)			
Newspaper I (Heavy)	1.76%	1.42%	1.53%
Newspaper II	1.65%	1.6%	1.45%
Newspaper III	2.33%	2.18%	2.13%
Newspaper IV	1.05%	0.82%	0.82%
Newspaper V (Light)	1.29%	1.19%	1.11%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	21.1%	20.19%	20.6%
Magazines II	9.94%	9.28%	9.57%
Magazines III	11.05%	10.88%	10.99%
Magazines IV	11.51%	10.98%	11.91%
Magazines V (Light)	0.37%	0.54%	0.73%
Outdoor I (Heavy)	5.6%	5.88%	6.78%
Outdoor II	1.92%	2.01%	2.75%
Outdoor III	2.89%	2.92%	3.36%
Outdoor IV	15.99%	15.81%	15.92%
Outdoor V (Light)	26.4%	25.24%	24.58%
Yellow Pages I	15.38%	15.03%	14.98%
(Heavy)			
Yellow Pages II	5.07%	5.45%	5.81%
Yellow Pages III	3.98%	4.63%	5.57%
Yellow Pages IV	22.42%	21.75%	22.73%
Yellow Pages V (Light)	2.6%	2.56%	3.26%
Yellow Pages V (Light)	2.6%	2.56%	3.26%

Avden Bath Milton Harrisburg Gibsonville Red Cross Pleasant Hill Mills River Halifax Beaufort Clayton retteville Lake Norman of Catawba Kingstown Wingate Myrtle Grove Boom Intercultural Institute wba Indian Beach Littleton Burgaw Washington Wanchese Grover Little Confertual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry dorsville Find Catawba Speed Castalla Morrisville Royobel Caty Danbury North Topsail Beach

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10		MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES			MILES	MILES	MIL
Radio Drive Time Quntiles				-	TV Prime Time Quntiles (fifths /			
(fifths / 20%)					20%)			
Drive Time I & II (Heavy)	3.6%	3.18%	3.14%		Prime Time I & II (Heavy)	3.6%	3.66%	3.49
Drive Time III (Medium)	0.74%	0.67%	0.79%		Prime Time III (Medium)	2.24%	2.04%	2.03
Radio IV & V (Light)	1.99%	2.06%	2.37%		Prime Time IV & V (Light)	9.71%	8.69%	9.91
Radio Media Quntiles (fifths /					TV Early/Late Fringe Quntiles			
20%)					(fifths / 20%)			
Radio I & II (Heavy)	9.53%	8.97%	10.05%		Fringe I & II (Heavy)	41.12%	40.49%	39.6
Radio III (Medium)	6.54%	5.71%	5.37%		Fringe III (Medium)	54.76%	53.68%	52.3
Radio IV & V (Light)	3.27%	3.71%	3.84%		Fringe IV (Light)	58.87%	57.23%	56.5
Cable TV Quntiles (fifths /					TV All Day Quntiles (fifths /			
20%)					20%)			
Cable I & II (Heavy)	13.25%	13.54%	14.69%		All Day I & II (Heavy)	11.85%	11.72%	13.3
Cable III (Medium)	3.85%	3.89%	4.32%		All Day III (Medium)	24.49%	23.86%	24%
Cable IV & V (Light)	30.88%	31.2%	32.56%		All Day IV (Light)	10.92%	11.67%	13.3



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.34%	12.01%	11.97%
6:00am - 10:00am	12.92%	13.84%	14.58%
10:00am - 3:00pm	4.29%	5.19%	6.59%
3:00pm - 7:00pm	13.96%	13.39%	14.39%
7:00pm - Midnight	11.39%	12.13%	12.74%
Midnight - 6:00am	3.98%	4.52%	5.18%
Weekend Radio			
Listeners			
Dayparts [summary]	17.16%	16.26%	16.06%
6:00am - 10:00am	3.4%	3.88%	3.69%
10:00am-3:00pm	3.94%	4.45%	4.83%
3:00pm - 7:00pm	7.16%	6.93%	7.34%
7:00pm - Midnight	9.5%	9.7%	10.04%
Midnight - 6:00am	9.16%	9.83%	10.42%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	9.41%	9.86%	9.37%
Saturday: 8:00-11:00pm	8.25%	8.97%	8.36%
Sunday: 7:00-11:00pm	10.66%	10.35%	10.29%
9:00am-1:00pm	29.4%	27.47%	27.14%
9:00am-4:00pm	33.33%	31.41%	30.94%
4:00pm-7:00pm	28.91%	29.26%	30.51%
11:00pm-1:00am	44.04%	43.9%	42.77%
AVG Prime time Mon-Sun	2.32%	2.53%	2.96%

ington Beaufort Albemarie Askewville Summerfield Woodland Mountain Home Marion Apex Hobgood Tackinville Lincolnton Emerald Isle Mount Gilead Conway Lake Junalus Intercultural Institute anford Tar Heel Washington Park Rutherfordton Autryville Siler City Monton Liberty Sandyfield Littl 58 Copyright 2011, Intercultural Institute for Contextual Ministry Debards Forest City Norlina Elat Rock Rockwell Pantego

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10			TV VIEWERS	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES				MILES	MILES MILES
Weekday						Weekend	Weekend	Weekend
6-7am	15.91%	15.89%	17.11%			Sat: 7-10am	Sat: 7-10am 18.42%	Sat: 7-10am 18.42% 18.26%
7-9am	21.16%	22.06%	22.28%			Sat: 10am-1pm	Sat: 10am-1pm 8.4%	Sat: 10am-1pm 8.4% 8.91%
9am-12noon	25.97%	24.06%	23.07%			Sat: 1-4pm	Sat: 1-4pm 25.87%	Sat: 1-4pm 25.87% 25.85%
12noon-4pm	7.36%	7.35%	7.87%			Sat: 4-6pm	Sat: 4-6pm 6.99%	Sat: 4-6pm 6.99% 7.02%
4-6pm	48.41%	49.38%	50.13%			Sat: 6-7pm	Sat: 6-7pm 2.25%	Sat: 6-7pm 2.25% 2.36%
6-7pm	22.08%	20.71%	19.76%			Sat: 7-8pm	Sat: 7-8pm 0.8%	Sat: 7-8pm 0.8% 0.87%
7-7:30pm	1.05%	1.39%	1.58%			Sat: 8-11pm	Sat: 8-11pm 8.25%	Sat: 8-11pm 8.25% 8.97%
7:30-8pm	11.99%	11.67%	11.56%			Sat: 11pm-1am	Sat: 11pm-1am 4.22%	Sat: 11pm-1am 4.22% 4.65%
8-11pm	9.41%	9.86%	9.37%			Sat: 1am-7pm	Sat: 1am-7pm 25.19%	Sat: 1am-7pm 25.19% 25.47%
11pm-12am	36.2%	35.86%	34.92%			Sun: 7-10am	Sun: 7-10am 2.08%	Sun: 7-10am 2.08% 2.36%
11pm-1am	44.04%	43.9%	42.77%			Sun: 10am-1pm	Sun: 10am-1pm 8.46%	Sun: 10am-1pm 8.46% 7.94%
1-6am	29.52%	29.8%	31.31%			Sun: 1-4pm	Sun: 1-4pm 6.69%	Sun: 1-4pm 6.69% 6.74%
						Sun: 4-7pm	Sun: 4-7pm 15.92%	Sun: 4-7pm 15.92% 15.77%
						Sun: 7-11pm	Sun: 7-11pm 10.66%	Sun: 7-11pm 10.66% 10.35%
						Sun: 11pm-1am	Sun: 11pm-1am 5.76%	Sun: 11pm-1am 5.76% 5.44%
						Sun: 1-7am	Sun: 1-7am 24.09%	Sun: 1-7am 24.09% 24.11%
		South WCH	uon como	ľ	коррн	RODDINS Remiy R	RODDINS <u>Renty Rental m</u>	RODDINS REILY REILULU FIR NOOR

hadbeurn Leggett Newland Toast Woodland Lasker Goldsboro Pineblum Mount Holly Ranlo Ashebor Ethands Red Cross Hamilton Beulaville Hays Shelby Cricket Lenoir Intercultural Institute arysburg Tabor City Woodfin Lewisville Peletier Pleasant Garden Vanco for Confectual Ministry Confectual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

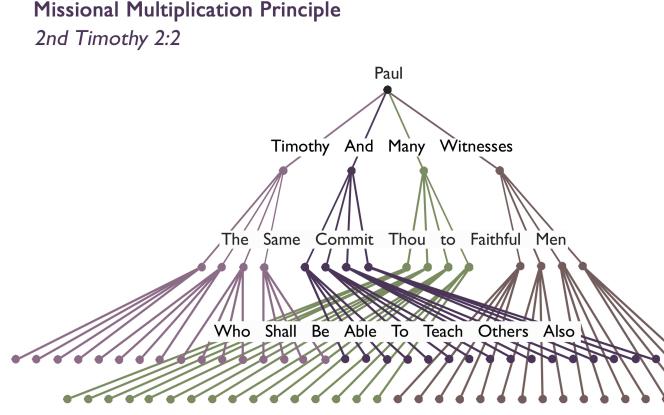
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Vander Plain View Pellocksville Rex Andrews Saratoga Walstonburg East Flat Rock Stonewall Proctor Source Forest Rhodhiss Rich Square Vass Ansonville Troy Ivanho Sburg Swansboro Maxton Mooresville Hobgood Enochville Charlotte Intercultural Institute for Contextual Ministry If Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry East Bend Chimney Rock Village East Spencer Oxford Harkers Island

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Jarkton Wilson Cricket Dobbins Heights Ranlo Black Mountain Statesville Pinebluff Raleigh Shaliotte accepting Four Oaks Maxton China Grove East Flat Rock Harkers Island Intercultural Institute ineville Powellsville River Bend New London Landis Castalia Harmony for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



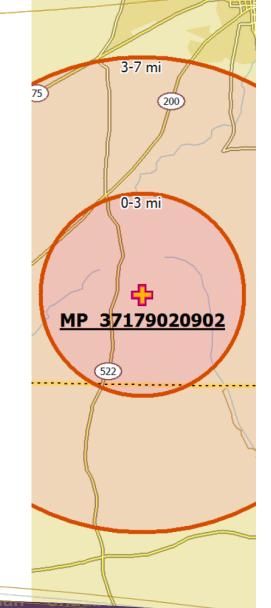


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Dover Pine Level Princeville Red Cross Banner Elk Old Fort North Topsail Beach Bowmere Lewisville Shoro Mebane Warsaw Holly Ridge Bolivia Spring Hope Archdale Margin Intercultural Institute Inut Creek Powellsville Elk Park High Shoals Spruce Pine Vanceboro <sup>S</sup>Copyright 2011, Intercultural Institute for Contextual Ministry <sup>S</sup>Copyright 2011,

### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
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- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



## **APPENDIX: BCNC Churches by Distance**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Sandy Ridge - Monroe	1106 W Sandy Ridge Rd Monroe, NC 28112	1.85 mi	199	Growing
2	Macedonia - Monroe	610 Macedonia Church Rd Monroe, NC 28112	3.67 mi	73	Declining
3	Mary Elizabeth - Waxhaw	3703 Mary Elizabeth Church Rd Waxhaw, NC 28173	3.82 mi	144	Growing
4	Mount Zion - Monroe	6907 Gus Eubanks Rd Monroe, NC 28112	3.91 mi	109	Plateauing
5	Corinth - Monroe	3805 Corinth Church Rd Monroe, NC 28112	4.74 mi	83	Growing
6	Calvary - Monroe	2518 Lancaster Hwy Monroe, NC 28112	5.53 mi	0	Growing
7	Mount Pleasant - Monroe	2528 Stack Rd Monroe, NC 28112	5.80 mi	174	Growing
8	Fellowship - Monroe	902 Rocky River Rd S Monroe, NC 28110	6.40 mi	0	Insufficient Data
9	South Monroe - Monroe	1320 S Hayne St Monroe, NC 28112	7.05 mi	32	Declining
10	Hermon - Waxhaw	9713 Lancaster Hwy Waxhaw, NC 28173	7.10 mi	219	Growing
11	Waxhaw - Waxhaw	8213 Old Waxhaw Monroe Rd Waxhaw, NC 28173	7.29 mi	113	Growing
12	Oakland - Monroe	600 E Sunset Dr Monroe, NC 28112	7.54 mi	107	Declining
13	LifePoint - Monroe	3007 Weddington Rd Monroe, NC 28110	7.69 mi	18	Declining
14	EMBC	503 Maurice St Monroe, NC 28112	7.74 mi	650	Insufficient Data
15	Oak Grove - Waxhaw	4013 Newtown Rd Waxhaw, NC 28173	7.75 mi	150	Plateauing

aw River Hillsborough Garner Beulaville White Plains Bowmore Andrews Yanceyville Whitsett Woodla Springs Landis Smithfield Elroy Stanfield Fremont Winston-Salem Andrews Intercultural Institute timore Spring Hope Aulander Angier Conway Brunswick North Wilkest for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Magnolia Siler City Foxfire Tar Heel Dupp Murphy

## **APPENDIX: BCNC Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	
16	Monroe First - Monroe	109 Morrow Ave Monroe, NC 28112	7.76 mi	275	Plateauing
17	King Memorial - Waxhaw	Highway 75 Waxhaw, NC 28173	7.85 mi	53	Plateauing
18	Mountain Springs - Monroe	2509 Mountain Springs Ch Rd Monroe, NC 28112	7.93 mi	172	Declining
19	Solid Rock - Monroe	1924 Old Pageland Mnre Rd Monroe, NC 28112	8.27 mi	86	Plateauing
20	West Monroe - Monroe	1212 Icemorlee St Monroe, NC 28110	8.29 mi	369	Declining
21	New Life - Monroe	826 Willoughby Rd Monroe, NC 28110	8.41 mi	0	Insufficient Data
22	Westend - Monroe	1611 Sanlee Church Rd Monroe, NC 28110	8.48 mi	36	Declining
23	Real Life	500 S Providence St Waxhaw, NC 28173	8.55 mi	0	Insufficient Data
24	Secrest Grove	4505 Weddington Rd Monroe, NC 28110	8.62 mi	87	Growing
25	Howie - Waxhaw	6401 Howie Mine Church Rd Waxhaw, NC 28173	8.71 mi	80	Plateauing
26	Benton Heights - Monroe	1411 Helms St Monroe, NC 28110	8.75 mi	51	Declining
27	Sutton Park - Monroe	1801 Walkup Avenue Monroe, NC 28110	8.94 mi	43	Declining
28	New Salem - Monroe	2915 Goldmine Rd Monroe, NC 28110	9.16 mi	160	Declining
29	Freedom Biker Church of Monroe	1744 Williams Rd Monroe, NC 28110	9.38 mi	0	Insufficient Data
30	Harvest Ministries of Monroe	1744 Williams Rd Monroe, NC 28110	9.38 mi	0	Insufficient Data



### **APPENDIX: BCNC Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	El Buen Pastor - Monroe		9.49 mi	99	Plateauing
32	Providence - Waxhaw	3606 Providence Rd S Waxhaw, NC 28173	9.97 mi	0	Insufficient Data
33	Lee Park	2505 Morgan Mill Rd Monroe, NC 28110	10.12 mi	413	Growing
34	Covenant - Monroe	2706 Secrest Shortcut Rd Monroe, NC 28110	10.14 mi	83	Plateauing
35	Trinity - Monroe	2613 Concord Hwy Monroe, NC 28110	10.66 mi	160	Declining
36	Union - Monroe	4312 Old Pageland Mnre Rd Monroe, NC 28112	10.74 mi	50	Declining
37	Shiloh - Monroe	2301 Rocky River Rd N Monroe, NC 28110	10.87 mi	333	Plateauing
38	Hmong - Monroe	3100 Creekwood Dr Monroe, NC 28110	11.22 mi	28	Insufficient Data
39	Love - Monroe	707 Deese Rd Monroe, NC 28110	11.24 mi	277	Declining
40	Central - Matthews	4821 Waxhaw Indian Trail Rd Matthews, NC 28104	11.48 mi	125	Insufficient Data
41	Faulks - Marshville	2234 Faulks Church Rd Marshville, NC 28103	11.53 mi	149	Declining
42	Philadelphia - Marshville	5709 Philadelphia Church Rd Marshville, NC 28103	11.98 mi	191	Plateauing
43	Forest Hills - Indian Trail	•	12.62 mi	50	Insufficient Data
44	Roanoke - Monroe	618 Roanoke Church Rd Monroe, NC 28110	12.76 mi	59	Declining
45	Bethany - Matthews	4301 Beulah Church Rd Weddington, NC 28104	12.80 mi	84	Plateauing

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6 Wateroak Court North Augusta, SC 29841 In Partnership with:



#### CONTACT US:

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Email:	cwatke@iicm.net
Office:	803-279-5828
Web:	www.iicm.net
	www.apept.org
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