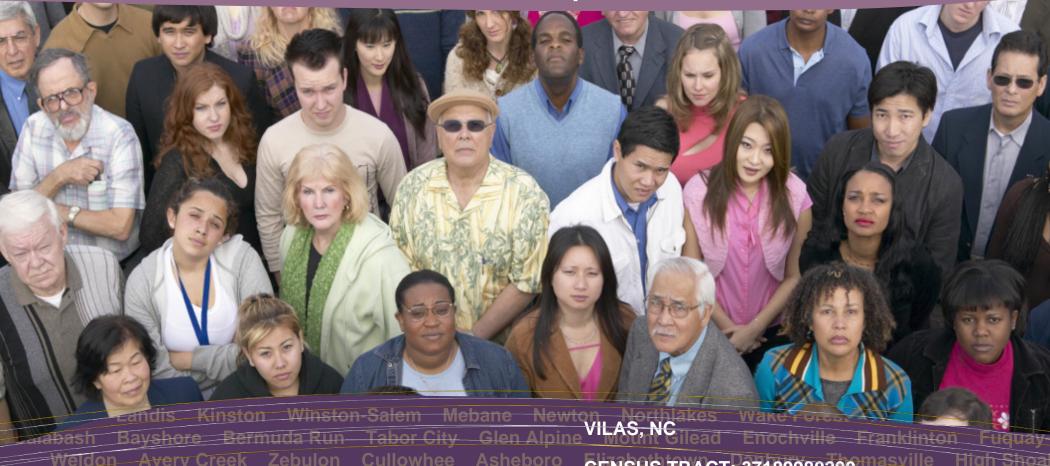
## MissionSite top unreached locations



Multip vountain Piney Green Ogden Mount OREGION: Region 7: Northwest cket Belmont Princeton Lake Norman of COUNTY: Wataugan Tryon Minnesott Beach Red Springs Garysburg BurnSITESCAPE: Countryscape rald Isle is In partnership with the: City Stonewall Sparta Cedar Rock DENSITY PATTERN: I1 ines Black C

CENSUS TRACT: 37189980200 masville



North Carolina Baptists
Caring. Sharing. Daring.

Half Moon

Wi@Copyrightv20ti1;4ntercultural Institute for Contextual Ministry aemon Eastover

# MissionSite (TM) Table of Contents

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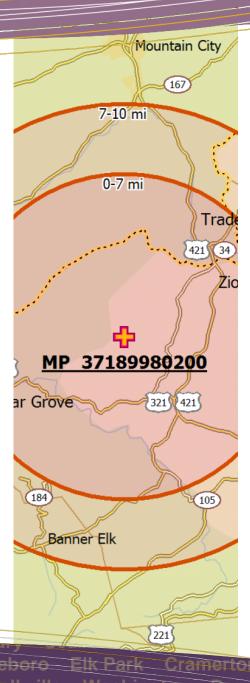
#### Site Location Summary

**Forest Oaks** 

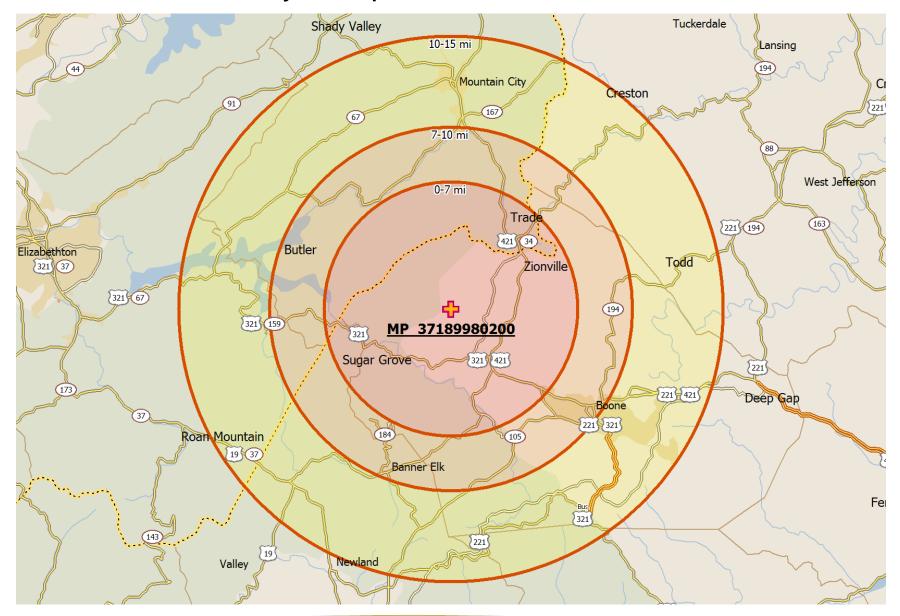
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The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3707	Region 7: Northwest
3	County Location	37189	Watauga
4	Zipcode	28692	Watauga
5	Sitescape Category	1	Countryscape
6	Sitescape Group	1.2	Distant Settlements
7	Sitescape Subgroup	1.23	Settlements adjacent to a small town
8	Sitescape Density Pattern	I1	2500-10000-50000



### Site Location Summary - Map of the Site Location



Walnut Creek

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### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL/	СО	EXPLANATION
	URBAN	DE	
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	5	Micropolitan area adjacent to a small metro area
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	70	Micropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	5	Micropolitan high commuting: primary flow 30% or more to a large urban cluster
8	Percent Commuting to Metro	3	Percent commuting from non metro to metro areas

Bessemer City



#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-7 MILES	7-10 MILES	10-15 MILES
2010 Population	16,407	25,139	29,535
2010 Households	7,732	9,523	12,487
2010 Group Quarters Population	108	5,797	2,510

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	7	16	26
Language Diversity National Index	6	13	27
Foreign Born Diversity National Index	36	56	71
Ancestry Diversity National Index	79	91	96
Racial Diversity National Index	3	7	15

**Momever** 

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	1	True
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-7 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-7 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	303	3.92%
Mainstay Communities	Established, Diverse Households	1,137	14.71%
Working Communities	Blue-collar, Working Families	1,617	20.91%
Country Communities	Rural, Agri. & Mining Families	2,574	33.29%
Aspiring Communities	Young Singles / Aspiring-Multihousing	477	6.17%
Urban Communities	High Density, Inner-city Neighborhoods	1,620	20.95%

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-7 mile band that are in each category. The index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-7 MILE BAND	% INDEX
Unreached Households	13,491	5,116	37.92%
Unreached %	69.88%	66.17%	94.69
Religious But NOT Evangelical HH	2,441	950	38.92%
Religious But NOT Evangelical %	12.64%	12.29%	97.18
Spiritual But NOT Relig or Evang HH	3,275	1,127	34.4%
Spiritual But NOT Relig or Evang %	16.96%	14.57%	85.89
Not Evangelical, Not Interested HH	7,776	3,040	39.1%
Not Evangelical, Not Interested %	40.28%	39.32%	97.61



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	43	6	13.95%
Active BCNC Attenders	3,914	410	10.48%
Active Evangelical Households	2,734	259	9.46%
Active Evangelical Percent	14.16%	17.61%	124.32
Inactive Evangelical Households	3,080	292	9.47%
Inactive Evangelical Percent	15.96%	19.85%	124.39
# New Churches Needed	0	0	0%



### Spirituality Indicators - 30 Closest BCNC Churches

**Hemby Bridge** 

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR			CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Beaver Dam - Vilas	0.83 mi	0	Insufficient Data	•	16	Oak Grove - Boone	5.76 mi	94	Plateauing
2	Cove Creek - Sugar Grove	0.83 mi	25	Growing		17	Clarks Creek - Banner Elk	6.13 mi	21	Insufficient Data
3	Willowdale - Vilas	1.73 mi	77	Plateauing		18	Poplar Grove - Boone	6.38 mi	49	Plateauing
4	Willow Valley - Vilas	1.92 mi	120	Insufficient Data		19	Howards Creek - Boone	6.91 mi	210	Plateauing
5	Pleasant Grove - Zion	2.16 mi	84	Declining		20	White Rock - Banner Elk	6.98 mi	0	Insufficient Data
6	Brushy Fork - Vilas	2.87 mi	104	Declining		21	Boone First - Boone	7.04 mi	0	Insufficient Data
7	Beech Valley - Sugar Grove	3.32 mi	86	Plateauing		22	Perkinsville - Boone	7.92 mi	166	Growing
8	Rich Mountain - Boone	3.78 mi	0	Insufficient Data		23	Meat Camp - Boone	8.34 mi	62	Plateauing
9	Bethel - Vilas	3.93 mi	98	Insufficient Data		24	Shepherd?s Heart Ministries - Boone	8.34 mi	125	Insufficient Data
10	Union - Zionville	4.09 mi	132	Plateauing		25	Laurel Fork - Boone	8.34 mi	79	Declining
11	Zion Hill - Sugar Grove	4.61 mi	51	Declining		26	Three Forks - Boone	8.34 mi	45	Plateauing
12	Zionville - Zionville	4.88 mi	0	Insufficient Data		27	Mount Vernon - Boone	8.34 mi	870	Plateauing
13	Mabel - Zionville	4.88 mi	44	Plateauing		28	Shulls Mills - Boone	8.34 mi	7	Insufficient Data
14	Doe Ridge - Boone	4.93 mi	26	Plateauing		29	Greenway - Boone	8.53 mi	183	Declining
15	Proffitt's Grove - Boone	5.71 mi	151	Plateauing		30	Mount Calvary - Banner Elk	8.71 mi	258	Insufficient Data

#### Using the Spirituality Indicators

Woodlawn

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

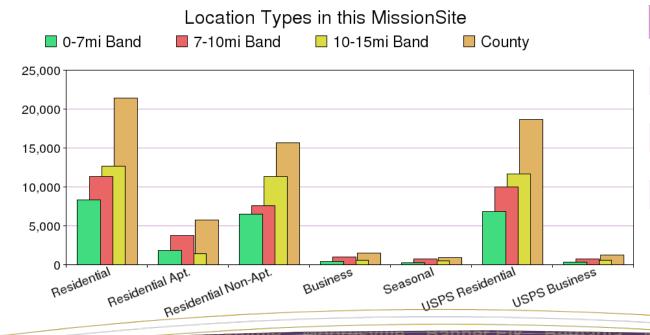
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-7 mile band. The percentage of the county population and number of households that appears in the 0-7 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	36,952	13,989	37.86%
2000 Population	42,695	15,184	35.56%
2010 Population	45,925	16,407	35.73%

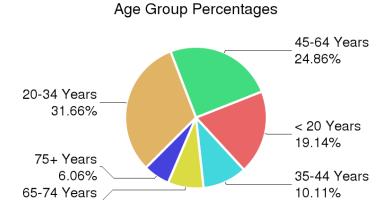
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	13,693	5,399	39.43%
2000 Households	16,540	6,580	39.78%
2010 Households	19,305	7,732	40.05%



Location Type	0-7mi Band
Residential	8,347
Residential Apt.	1,826
Residential Non-Apt.	6,521
Business	444
Seasonal	221
USPS Residential	6,808
USPS Business	340

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.



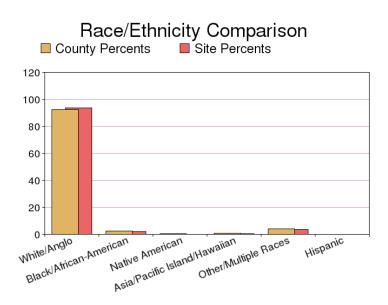
Skippers Corner

8.16%

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	3.88%	5.13%	132.22
4-5 Years	1.67%	1.63%	97.6
6-8 Years	2.4%	2.63%	109.58
9-11 Years	2.29%	2.69%	117.47
12-13 Years	1.49%	2.01%	134.9
14-17 Years	5.52%	3.19%	57.79
18-19 Years	3.43%	1.85%	53.94
0-5 Years	5.55%	6.77%	121.98
6-12 Years	5.44%	6.36%	116.91
13-19 Years	9.69%	6.01%	62.02
< 20 Years	20.68%	19.14%	92.55
20-34 Years	35.41%	31.65%	89.38
35-44 Years	8.47%	10.11%	119.36
45-64 Years	21.93%	24.86%	113.36
65-74 Years	7.54%	8.16%	108.22
75+ Years	5.98%	6.06%	101.34
Median Age	29	36	124.09
Median Age (Male)	29	36	124.87
Median Age (Female)	30	38	128.17

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	92.47%	93.53%	101.15
Black, African-American	2.34%	2.07%	88.35
Native American	0.34%	0.16%	46.35
Asian	0.81%	0.44%	54.64
Pacific Island, Hawaiian	0.05%	0.02%	44.79
Other/Multiple Races	3.98%	3.77%	94.73
Hispanic	0%	2.1%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	28,090	11,218	
Less than 9th Grade	4.45%	6.36%	70.07
No High School Diploma	10.26%	13.98%	73.4
High School Graduate	22.57%	26.8%	84.23
Some College, no degree	19.14%	18.25%	104.9
Associate Degree	8.05%	6%	134.17
College Degree	18.89%	15.8%	119.49
Graduate/Prof. degree	16.64%	12.82%	129.81

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	16.78%	17.21%	80.7
\$10,000 to \$19,999	14.4%	15.61%	108.4
\$20,000 to \$29,999	14.41%	17.43%	121.02
\$30,000 to \$49,999	16.07%	16.4%	102.03
\$50,000 to \$59,999	10.14%	10.68%	105.33
\$60,000 to \$69,999	6.81%	5.52%	81.07
\$70,000 to \$79,999	4.72%	3.49%	74
\$80,000 to \$89,999	3.44%	2.5%	72.46
\$90,000 to \$99,999	2.41%	1.67%	69.12
\$100,000 to \$124,999	3.99%	3.05%	76.52
\$125,000 to \$149,999	2.23%	2.57%	115.55
\$150,000 to \$199,999	2.99%	2.68%	89.57
\$200,000 to \$249,999	0.68%	0.49%	72.43
\$250,000 or more	0.93%	0.66%	71.14
Median Household	34,314	31,940	93.08
Average Household	51,399	48,039	93.46
Per Capita Household	24,085	22,656	94.07
Family/Non-Family Household			
Income			
Median Family Income	55,137	48,155	87.34
Average Family Income	70,900	62,126	87.62
Median Non-Family Income	19,616	18,718	95.42
Average Non-Family Income	29,010	27,444	94.6

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

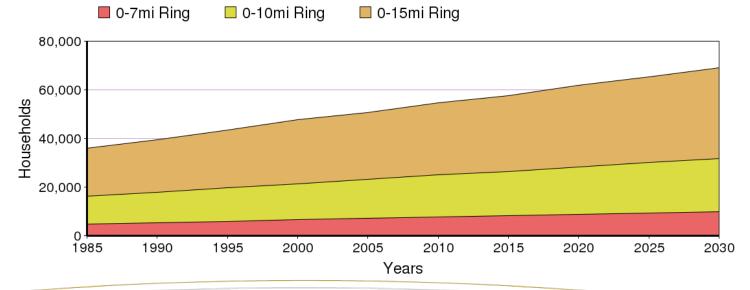
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	53.45%	57.71%	107.97
Families with Children	22.61%	24.69%	109.19
Families without Children	30.84%	33.02%	107.08
Non-Family Households			
% Non-Family Households	46.55%	42.29%	90.85
Non-Families with Children	0.12	0.08	65.13
Non-Families without Children	46.43	42.21	90.91
Housing Units			Index
Total Housing Units	28,198	10,200	
Vacant percent	31.54%	24.2%	76.72
Owned percent	39.23%	48.1%	122.61%
Rented Percent	29.23%	27.71%	94.78
Households by Size			Index
Avg household size	2.08	2.11	101.44
Avg family hh size	2.71	2.71	100
Avg non-family hh size	1.35	1.29	95.56
Households By Count of Persons			Percent
One	6,045	2,338	38.68%
Two	8,185	3,298	40.29%
Three or Four	4,520	1,878	41.55%
Five+	555	219	39.46%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-7 mile ring. The percentage of the county population and number of households that appears in the 0-7 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	36,952	13,989	37.86%
2000 Population	42,695	15,184	35.56%
2010 Population	45,925	16,407	35.73%
2015 Population	48,142	17,199	35.73%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	13,693	5,399	39.43%
2000 Households	16,540	6,580	39.78%
2010 Households	19,305	7,732	40.05%
2015 Households	20,503	8,212	40.05%

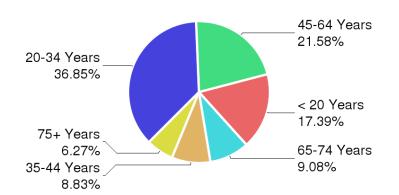
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

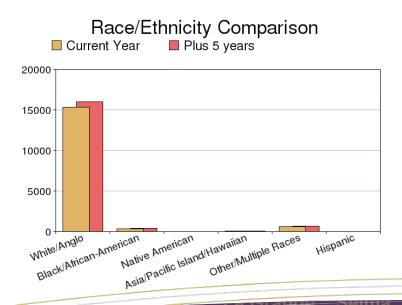


Warsaw

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.13%	6.01%	117.15
4-5 Years	1.63%	2.1%	128.83
6-8 Years	2.63%	3.06%	116.35
9-11 Years	2.69%	2.7%	100.37
12-13 Years	2.01%	1.85%	92.04
14-17 Years	3.19%	1.3%	40.75
18-19 Years	1.85%	0.37%	20
0-5 Years	6.77%	8.11%	119.79
6-12 Years	6.36%	6.81%	107.08
13-19 Years	6.01%	2.47%	41.1
< 20 Years	19.14%	17.39%	90.86
20-34 Years	31.65%	36.85%	116.43
35-44 Years	10.11%	8.83%	87.34
45-64 Years	24.86%	21.58%	86.81
65-74 Years	8.16%	9.08%	111.27
75+ Years	6.06%	6.27%	103.47
Median Age	29	35	119
Median Age (Male)	29	35	121.11
Median Age (Female)	30	36	119.52

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	93.53%	92.89%	99.32
Black, African-American	2.07%	2.38%	115.09
Native American	0.16%	0.18%	113.74
Asian	0.44%	0.51%	115
Pacific Island, Hawaiian	0.02%	0.05%	190.79
Other/Multiple Races	3.77%	3.99%	105.72
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	11,218	13,296	
Less than 9th Grade	6.36%	4.95%	77.86
No High School Diploma	13.98%	14.34%	102.61
High School Graduate	26.8%	27.27%	101.77
Some College, no degree	18.25%	17.68%	96.9
Associate Degree	6%	6.28%	104.68
College Degree	15.8%	16.29%	103.07

12.82%

Graduate/Prof. degree

13.18%

102.85

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	17.21%	17.41%	101.16
\$10,000 to \$19,999	15.61%	15.28%	97.9
\$20,000 to \$29,999	17.43%	16.98%	97.37
\$30,000 to \$49,999	16.4%	14.83%	90.44
\$50,000 to \$59,999	10.68%	10.97%	102.7
\$60,000 to \$69,999	5.52%	5.59%	101.21
\$70,000 to \$79,999	3.49%	3.52%	97.29
\$80,000 to \$89,999	2.5%	2.68%	98.55
\$90,000 to \$99,999	1.67%	1.79%	107.29
\$100,000 to \$249,999	3.05%	3.39%	110.91
\$125,000 to \$149,999	2.57%	3.09%	120.18
\$150,000 to \$199,999	2.68%	3.18%	118.72
\$200,000 to \$249,999	0.49%	0.44%	89.2
\$250,000 or more	0.66%	0.69%	105.23
Median Household	31,940	32,479	101.69
Average Household	48,039	49,792	103.65
Per Capita Household	22,656	23,794	105.02
Family/Non-Family Household			
Income			
Median Family Income	48,155	52,197	108.39
Average Family Income	62,126	65,203	104.95
Median Non-Family Income	18,718	20,167	107.74
Average Non-Family Income	27,444	28,395	103.47



A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	57.71%	56.11%	97.24
Families with Children	24.69	23.84	96.57
Families without Children	33.02	32.87	99.54
Non-Family Households			
% Non-Family Households	42.29%	43.89%	103.77
Non-Families with Children	0.08	0.09	103.77
Non-Families without	42.21	43.8	103.76
Children			
Housing Units			
Total Housing Units	10,200	10,840	106.27%
Vacant percent	24.2%	24.24%	100.2
Owned percent	48.1%	48.12%	100.04
Rented Percent	27.71%	27.63%	99.72
Households by Size			
Avg household size	2.11	2.08	98.58%
Avg family hh size	2.71	2.73	100.74%
Avg non-family hh size	1.29	1.24	96.12%
Households By Count of			
Persons			
One	2,338	2,581	110.39%
Two	3,298	3,460	104.91%
Three or Four	1,878	1,943	103.46%
Five+	219	228	104.11%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-7	7-10	10-15
	MILES	MILES	MILES
Foreign Born Pop	292	459	336
Northern Europe	18	33	38
Western Europe	24	80	44
Southern Europe	27	19	2
Eastern Europe	18	40	15
Other Europe	0	0	0
Eastern Asia	30	86	19
So. Central Asia	0	2	18
SE Asia	4	6	44
Western Asia	36	9	13
Other Asia	0	0	0

BORN IN:	0-7	7-10	10-15
	MILES	MILES	MILES
Eastern Africa	4	3	0
Middle Africa	0	0	0
Northern Africa	8	5	5
Southern Africa	4	4	14
Western Africa	0	0	0
Other Africa	0	0	0
Oceania	0	1	1
Caribbean	9	36	7
Central Amer.	95	85	57
South America	12	0	15
North America	3	50	44
Born at sea	0	0	0

### Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES
English only	13,806	22,034	26,132
Spanish	221	605	425
Other Indo-Euro	183	507	313
language			
French (incl. Patois,	60	191	108
Cajun)			
French Creole	0	0	0
Italian	11	21	22
Portuguese	21	13	19
German	33	201	93
Yiddish	6	0	0
Other West Germanic	7	9	6
A Scandinavian	9	14	5
Language			
Greek	21	13	5
Russian	14	10	3
Polish	1	18	5
Serbo-Croatian	0	0	0
Other Slavic Language	0	4	14
Armenian	0	0	0
Persian	0	0	12
Gujarathi	0	4	0
Hindi	0	0	3
Urdu	0	0	0

CDOVEN AT HOME	0.7	7.40	40.45	
SPOKEN AT HOME	0-7	7-10	10-15	
	MILES	MILES	MILES	
Other Indo-Euro	0	7	15	
Asian/PI languages	0	0	0	
Chinese	0	61	11	
Japanese	0	34	12	
Korean	26	0	9	
Mon-Khmer,	0	0	18	
Cambodian				
Miao, Hmong	0	6	0	
Thai	0	0	0	
Laotian	0	0	0	
Vietnamese	7	0	12	
Other Asian	0	7	5	
Tagalog	0	0	14	
Other Pacific Is	6	0	0	
Other languages	60	18	15	
Navajo	0	0	0	
Other Native N.	0	0	7	
American				
Hungarian	0	9	0	
Arabic	16	0	8	
Hebrew	33	9	0	
African languages	11	0	0	
Other unspecified	0	0	0	

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-7	7-10	10-15
	MILES	MILES	MILES
Reporting ancestry	10,064	16,301	17,454
Arab	43	16	35
Armenian	0	5	4
Austrian	17	8	9
British	74	240	99
Canadian	10	41	14
Croatian	4	3	0
Czech	4	13	21
Czechoslovak	1	15	17
Danish	5	20	12
Dutch	144	222	295
English	1,514	2,423	2,958
European	307	362	292
Finnish	4	1	0
French (not Basque)	169	326	336
French Canadian	52	56	73
German	1,383	2,190	2,117
Greek	55	127	23
Hungarian	11	25	16
Iranian	0	0	0

ANCESTRY	0-7	7-10	10-15
	MILES	MILES	MILES
Irish	894	1,601	1,345
Italian	287	712	354
Lithuanian	2	4	8
Norwegian	116	132	110
Polish	68	230	181
Portuguese	5	6	8
Romanian	0	19	6
Russian	32	34	23
Scandinavian	8	51	19
Scotch-Irish	638	1,334	1,026
Scottish	457	977	673
Slovak	11	0	9
Subsaharan African	10	16	21
Swedish	82	170	173
Swiss	52	28	19
Ukrainian	9	14	5
US/American	2,460	2,833	5,486
Welsh	24	145	53
West Indian	8	33	0
Yugoslavian	1	13	0
Other	1,102	1,856	1,614

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

Conwav

**Surf City** 

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

#### Using the Demographic Indicators

#### Issues for Your Consideration - continued

Rockingham

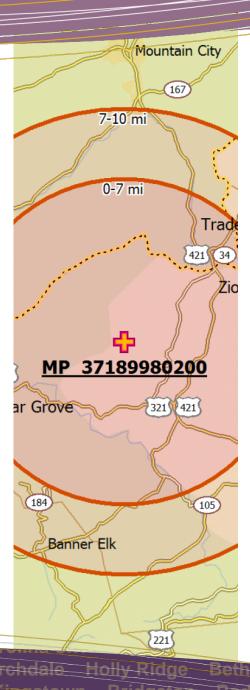
- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Kinastown

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Oaden



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	7,732	100%	5,180	100%
AFFLUENT SUBURBIA	36	0.47%	26	0.5%
America's Wealthiest	3	0.04%	2	0.04%
Dream Weavers	11	0.14%	8	0.15%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	21	0.27%	15	0.29%
New Suburbia Fam.	1	0.01%	1	0.02%
UPSCALE AMERICA	267	3.45%	180	3.47%
Status Conscious Consumers	5	0.06%	4	0.08%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	262	3.39%	176	3.4%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	634	8.2%	414	7.99%
Successful Urban Sprawl	72	0.93%	0	0%
2nd City Homebodies	45	0.58%	51	0.98%
Prime Middle America	0	0%	29	0.56%
Urban Optimists	432	5.59%	0	0%
Family Convenience	85	1.1%	275	5.31%
Mid-Market Enterprise	0	0%	59	1.14%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	7,732	100%	5,180	100%
BLUE COLLAR BACKBONE	134	1.73%	84	1.62%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	97	1.25%	59	1.14%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	37	0.48%	25	0.48%
AMER. DIVERSITY	503	6.51%	351	6.78%
Ethnic Urban Mix	29	0.38%	20	0.39%
Urban Blues	18	0.23%	12	0.23%
Professional Urbanites	317	4.1%	229	4.42%
Urban Advancement	45	0.58%	30	0.58%
Amer. Great Outdoors	94	1.22%	60	1.16%
Mature America	0	0%	0	0%
METRO FRINGE	1,483	19.18%	1,016	19.61%
Steadfast Conservative	1,416	18.31%	970	18.73%
Moderate Conventionalists	24	0.31%	16	0.31%
Southern Blues	36	0.47%	25	0.48%
Urban Grit	0	0%	0	0%
Grass-Roots Living	7	0.09%	5	0.1%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	7,732	100%	5,180	100%
REMOTE AMERICA	847	10.95%	510	9.85%
Hardy Rural Fam.	630	8.15%	383	7.39%
Rural Southern Living	210	2.72%	123	2.37%
Coal & Crops	7	0.09%	4	0.08%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	266	3.44%	189	3.65%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	96	1.24%	71	1.37%
Stable Careers	73	0.94%	53	1.02%
Aspiring Hispania	97	1.25%	65	1.25%
RURAL VILLAGES & FARMS	1,727	22.34%	922	17.8%
Aspiring Hispania	287	3.71%	65	1.25%
Industrious Country Living	95	1.23%	195	3.76%
America's Farmland	111	1.44%	54	1.04%
Comfy Country Living	195	2.52%	68	1.31%
Small Town Connections	1,039	13.44%	113	2.18%
Hinterland Fam.	0	0%	427	8.24%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	7,732	100%	5,180	100%
STRUGGLING SOCIETIES	1,569	20.29%	1,284	24.79%
Rugged Southern Style	67	0.87%	39	0.75%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	3	0.04%	2	0.04%
College Town Communities	1,499	19.39%	1,243	24%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	51	0.66%	32	0.62%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	45	0.58%	28	0.54%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	4	0.05%	3	0.06%
New Generation Activists	2	0.03%	1	0.02%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	211	2.73%	172	3.32%
Military Family Life	0	0%	0	0%
Major University Towns	211	2.73%	172	3.32%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-7 mile, 7-10 mile and 10-15 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

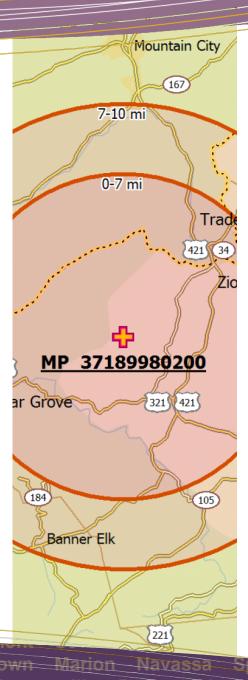
Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Louisburg

Chapel Hill



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
PC-HH Own	75%	75%	74%
Use Comp. for Internet/E-mail	60%	61%	59%
Internet Use: E-Mail	50%	51%	50%
Use Comp. for Shopping	37%	37%	36%
Use Comp. for Comp. Games	35%	32%	34%
Use Comp. for Digital Camera	34%	36%	34%
Photo Editing			
Use Comp. for Word	33%	32%	34%
Processing			
Use Comp. for Banking	31%	32%	30%
Internet Use: News/ Weather	29%	32%	29%
Internet Use: Banking	28%	29%	27%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Use Comp. for Education	28%	27%	27%
Use Comp. for	25%	27%	24%
News/Info./Data Service			
HH Owns DVD Player	24%	23%	24%
PC-Network-HH Has One	16%	16%	17%
Use Comp. for Accounting	14%	14%	14%
Internet Use: Sports	13%	16%	12%
Internet Use: Research/	12%	13%	12%
Education			
Internet Use: Bulletin/	12%	14%	10%
Message Boards			
Internet Use: Yellow Pages	11%	14%	11%
Use Comp. for Personal	11%	12%	13%
Financial Mngmnt			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Listening To Music	67%	68%	66%
Dining Out (Not Fast Food)	61%	64%	61%
Reading Books	56%	59%	57%
Card Games	43%	43%	43%
Cooking for Fun	38%	40%	37%
Gardening	36%	34%	36%
Board Games	35%	35%	33%
Go To A Beach/Lake	35%	34%	34%
Going To	22%	25%	22%
Bars/Nightclubs/Dancing			
Photography	22%	23%	21%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Any Ailment	67%	67%	68%
Gen./Fam. Practitioner	41%	40%	41%
Dentist	26%	27%	27%
Backache	22%	22%	22%
None Of These	21%	21%	20%
Hypertension/High Blood	20%	20%	20%
Pressure			
Eye Dr.	19%	19%	20%
High Cholesterol	17%	17%	18%
Any Arthritis	16%	15%	17%
Overweight (30 Pounds Or More)	15%	15%	15%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Concert	28.24%	30.83%	28.22%
Live Theater	20.98%	23.3%	21.44%
Live Theater Most Often	18.11%	20.38%	18.46%
Rock/Pop Concerts Most	16.34%	18.26%	15.51%
Often			
Dance Performance	7.1%	7.74%	7.57%
Country Concerts Most	6.84%	6.89%	6.84%
Often			
Movies: Action/Adventure	33.77%	33.09%	34.2%
Movies: Comedy	32.23%	30.65%	32.79%
Movies: Drama	18.24%	19.04%	19%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Movies: Romantic Comedy	18.12%	18.27%	18.22%
Movies: Mystery	16.17%	17.17%	16.25%
Movies: Fam.	15.55%	14.51%	15.85%
College Football Reg.	6.38%	6.8%	6.62%
Season			
MLB Baseball Reg.	5.99%	6.21%	6.38%
Season			
College Basketball Reg.	5.17%	6.01%	5.24%
Season			
NFL Football Reg. Season	4.79%	4.7%	5.01%
Auto Racing Events	2.38%	2.03%	2.37%
NBA Basketball Reg.	1.93%	1.93%	2.55%
Season			

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

Conway

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Walking for Exercise	39.98%	40.92%	40.41%
Swimming	35.62%	36.06%	34.84%
Billiards/Pool	23.97%	25.94%	22.06%
Bowling	23.01%	23.27%	22.04%
Freshwater Fishing	22.38%	20.77%	21.65%
Camping Trips	17.83%	16.02%	17.89%
Mountain/Road Biking	17.72%	19.39%	16.68%
Basketball	17.48%	18.4%	16.35%
Golf	17.28%	18.87%	16.25%
Jogging/Running	14.86%	16.23%	14.47%
Weight Training	14.33%	14.64%	13.87%
Hunting	13.51%	11.7%	12.91%
Using Cardio Machine	13.43%	14.49%	13.34%
Football	13.31%	14.74%	11.84%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Backpacking/Hiking	12.83%	13.44%	12.07%
Stationary Cycling	11.32%	11.79%	11.74%
Baseball	10.56%	10.54%	10.43%
Target Shooting	10.38%	9.26%	9.77%
Power Boating	9.5%	9.33%	9.45%
Soccer	8.63%	9.56%	7.89%
Tennis	8.53%	9.61%	8.15%
Aerobics	8.11%	8.32%	8.32%
Volleyball	8.06%	7.6%	7.57%
Yoga	7.91%	9.11%	7.86%
Horseback Riding	7.77%	7.5%	7.48%
Softball	7.71%	7.71%	7.4%
Saltwater Fishing	7.33%	6.71%	7.39%
Canoeing/Kayaking	7.08%	6.41%	7.28%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15	
	MILES	MILES	MILES	
Ice Skating	6.39%	7.16%	6.04%	
Archery	5.84%	5.18%	5.24%	
Water Skiing	5.64%	5.71%	5.39%	
Motorcycling	5.6%	5.05%	5.46%	
Roller Skating	5.58%	5.85%	5.28%	
Jet Skiing	5.14%	5.37%	4.91%	
Fly Fishing	4.88%	4.55%	4.9%	
Snorkeling	4.5%	4.49%	4.37%	
Downhill & X-Country	4.41%	4.49%	4.42%	
Skiing				
Rock Climbing	4.22%	4.59%	4%	

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Snowboarding	3.9%	4.33%	3.66%
Snowmobiling	3.82%	3.6%	3.57%
Martial Arts	3.55%	3.47%	3.3%
Racquetball	3.45%	3.43%	3.35%
Auto Racing	3.39%	3.39%	3.42%
Hockey	3.32%	3.27%	3.14%
Sailing	3.25%	3.33%	3.41%
Skateboarding	3.18%	2.93%	3.01%
Rowing	2.64%	2.59%	2.65%
Surfing & Windsurfing	2.41%	2.46%	2.35%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

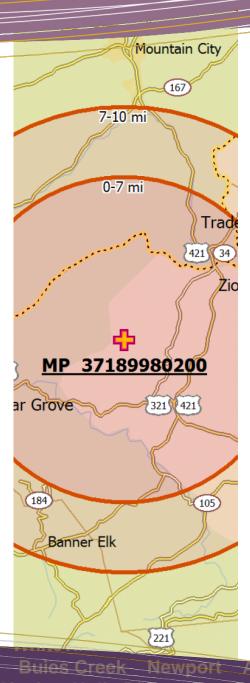
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

right 2011, Intercultural Institute for Contextual Ministry Chese



### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

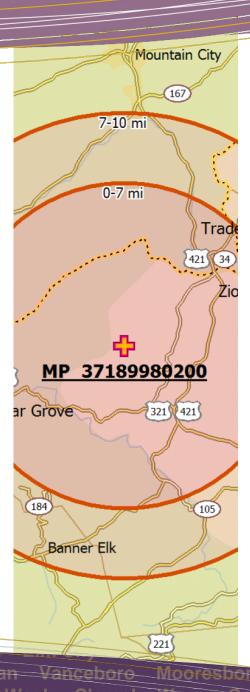
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

**Matthews** 

Morganton Winston-Salem





### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

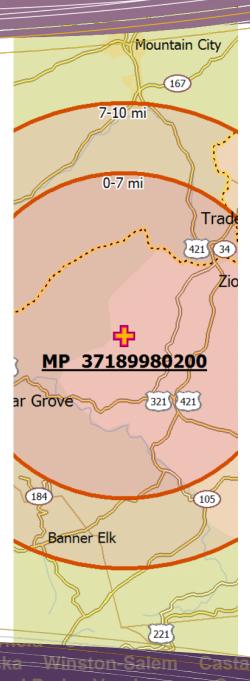
BARRIERS	0-7	7-10	10-15
	MILES	MILES	MILES
Important Continue Learning New Things	49%	48%	49%
Find It Difficult To Say No To My Kids	42%	42%	40%
Prefer To Have Few Possessions As Possible	36%	39%	35%
Speak My Mind Even If It Upsets People	34%	34%	35%
Like Control Over People And Resources	33%	33%	33%
Woman's Place Is In The Home	32%	31%	33%
Don't Judge People/Way They Live Life	29%	30%	29%
If Won Lottery Would Never Work Again	29%	31%	28%
Money Is Best Measure Of Success	28%	29%	28%
Like To Do Unconventional Things	27%	26%	28%
Friends More Important Than My Fam.	27%	29%	27%
Like to Stand Out In A Crowd	22%	22%	22%

BARRIERS	0-7 MILES	7-10 MILES	10-15 MILES
Too Much Sponsorship In Arts/Sports	20%	19%	20%
I Am A Workaholic	19%	21%	18%
Like To Pursue Challenge/Novelty/Change	19%	20%	19%
Marijuana Should Be Legalized	18%	19%	19%
Happy With My Standard Of Living	16%	19%	16%
Rarely Sit Down to a Meal Together At Home	16%	15%	16%
We Should Strive for Equality for All	14%	15%	13%
Only Work Current Job for The Money	14%	13%	14%
On Whole People Get What They Deserve	13%	14%	12%
Indulge My Kids With The Little Extras	10%	11%	10%
I Am A Perfectionist	9%	10%	8%
Willing To Give Up Time With Fam. To Advance	7%	8%	7%

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



### **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-7	7-10	10-15
	MILES	MILES	MILES
Important To Respect Customs And Beliefs	60%	59%	59%
You Should Seize Opportunities In Life	56%	56%	56%
Like To Understand About Nature	38%	39%	38%
Prefer To Have Few Possessions As Possible	36%	39%	35%
Prefer Work Part Of Team Than Alone	36%	36%	35%
Important Feel Respected By My Peers	34%	34%	33%
Good At Fixing Things	31%	32%	30%
Important To Juggle Various Tasks	30%	29%	30%
Have Keen Sense Of Adventure	28%	29%	27%
Worried About Pollution Caused By Cars	24%	26%	22%
Like To Just Enjoy Life	21%	21%	21%
People Have To Take Me As They Find Me	18%	17%	18%

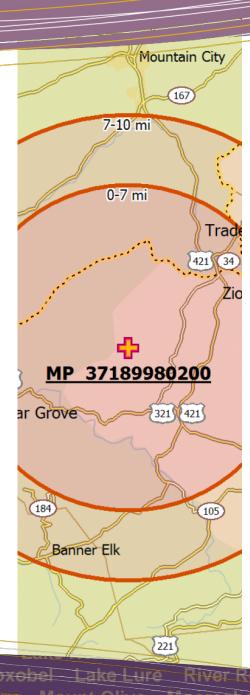
**Ashlev Heights** 

THEMES	0-7	7-10	10-15
	MILES	MILES	MILES
Consider Myself Interested In The Arts	18%	17%	18%
Is An Important Part Of Who I Am	15%	14%	15%
Real Men Don't Cry	15%	15%	16%
Provide My Kids With The Little Extras	14%	15%	13%
Looking for New Ideas To Improve Home	13%	12%	13%
Try Not To Worry About The Future	11%	11%	12%
Enjoy Spending Time With My Fam.	10%	9%	10%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Like Spending Most Time With Fam.	5%	6%	5%
Feel Very Alone In The World	4%	4%	5%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%

#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

**Plain View** 



### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-7	7-10	10-15
	MILES	MILES	MILES
Fast Food/Drive-In	83.21%	81.8%	83.31%
Restaurant-Visit Any			
Fam. Restaurants/Steak	80.22%	79.23%	79.9%
Houses-Visit Any			
McDonald's	54.6%	53.66%	54.79%
Burger King	33.5%	30.62%	32.95%
Subway	31.89%	32.09%	31.6%
Applebee's	30.89%	32.34%	29.93%
Wendy's	25.55%	24.11%	25.88%
Kentucky Fried Chicken (KFC)	25.23%	23.1%	24.33%
Taco Bell	24.83%	23.47%	24.37%
Arby's	20.57%	19.53%	20.21%
Pizza Hut	19.87%	18.57%	20.02%
Dairy Queen	18.61%	17.93%	18.26%

PLACE	0-7	7-10	10-15
	MILES	MILES	MILES
Olive Garden	17.57%	17.3%	17.94%
Cracker Barrel	17.13%	17.49%	17.13%
Red Lobster	14.74%	14.5%	14.88%
Sonic	14.6%	13.53%	14.75%
Domino's Pizza	13.62%	14.12%	12.94%
Denny's	13%	13.79%	12.51%
IHOP (International House Of	12.05%	13.02%	12.28%
Pancakes)			
Golden Corral	12.03%	11.95%	11.15%
Chili's Grill and Bar	11.84%	12.7%	11.86%
Outback Steakhouse	11.53%	11.53%	12.5%
Chick-Fil-A	10.76%	10.45%	10.58%
Hardee's	10.71%	9.14%	10.21%

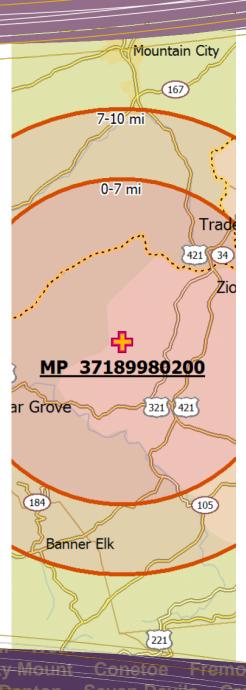
### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Rutherford College



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**Montreat** 

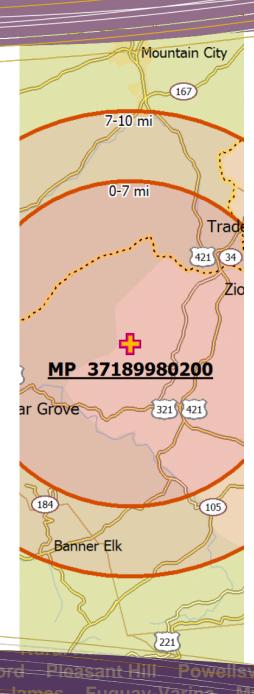
PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Voted in fed/state/local election	41.37%	39.81%	42.12%
Recycled products	31.16%	30.87%	31.67%
Worked as volunteer (non political)	16.01%	16.01%	16.35%
Engaged in fund raising	10.61%	10.48%	10.68%
Religious club member	7.2%	7.04%	7.39%
Wrote to editor of mag or newspaper	5.65%	6.01%	5.89%

PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Charitable Organization	5.41%	5.5%	5.38%
Wrote to elected offcl about publ bus	5.32%	5.26%	5.59%
Took active part in local civic issue	4.93%	5.09%	4.98%
Addressed a public meeting	4.8%	4.7%	4.8%
Union member	4.66%	4.36%	4.6%
Church Board	4.5%	4.09%	4.57%

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



### Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

Oriental

BOOKS	0-7	7-10	10-15
	MILES	MILES	MILES
Novel	15.87%	16.5%	16.54%
Children's Books	12.2%	12.16%	12.49%
Mystery	11.88%	12.23%	12.19%
Cookbooks	10.1%	10.1%	10.16%
Religious (not Bibles)	8.35%	8.02%	8.35%
Romance	6.76%	6.58%	6.88%
History	5.93%	5.86%	6.26%
Personal/Business	5.88%	5.95%	6.01%
Self-help			
Biography	5.79%	5.88%	5.95%

MAGAZINES	0-7	7-10	10-15
	MILES	MILES	MILES
Newspaper Distributed	62.46%	62.69%	62.25%
Gen. Editorial	44.38%	45.09%	44.72%
Womens	40.55%	41.8%	40.54%
Service	34.64%	34.62%	35.11%
Mens	18.56%	19.67%	18.29%
Fishing/Hunting	17.03%	16.75%	16.57%
Sports	15.98%	17.27%	15.56%
Automotive	15.91%	15.87%	15.21%
Business/Finance	14.68%	15.59%	15.16%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Oxford

NEWSPAPERS	0-7	7-10	10-15
	MILES	MILES	MILES
Gen. News	54.09%	53.52%	54.55%
Classified	37.66%	37.57%	36.84%
Sport	30.94%	30.73%	30.93%
Editorial Page	30.06%	28.91%	30.27%
Comics	28.35%	28.55%	28.34%
Business/Finance	25.57%	26.02%	26.23%
Movie Listings & Reviews	24.41%	25%	23.96%
Food/Cooking	22.94%	22.79%	23.62%
TV/Radio Listings	21.84%	21.1%	22.07%
Home/Gardening	17.82%	16.84%	18.45%
Travel	16.39%	16.43%	16.8%
Science/Technology	15.88%	16.02%	16.17%
Fashion	12.4%	12.43%	12.77%

RADIO	0-7	7-10	10-15
	MILES	MILES	MILES
Country	28.05%	26%	27.48%
CHR Contemp Hit Radio	18.33%	19.27%	17.97%
Adult Contemporary	17.9%	18.32%	18.21%
Rock	12.74%	13.02%	12.1%
Classic Rock	11.32%	11.74%	11.24%
Urban Contemporary	10.21%	11.1%	10.01%
Oldies	9.49%	9.15%	9.68%
News/Talk	8.93%	9.01%	9.48%
Alternative	8.4%	8.62%	8.43%
Variety	6.15%	6.49%	6.44%
Religious	5.75%	5.28%	5.74%
Soft Contemporary	4.98%	5.15%	5.01%
All Talk	3.56%	3.67%	3.75%
Classic Hits	3.51%	3.45%	3.45%
Hispanic	3.32%	3.56%	3.1%
Gospel	3.1%	3.07%	2.96%
All News	2.94%	3.05%	3.4%
Classical	2.86%	3.11%	3.11%

### Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**Bowmore** 

MULTIMEDIA: TV	0-7	7-10	10-15
	MILES	MILES	MILES
Fox News Channel	64.1%	63.66%	63.81%
Satellite Dish	49.34%	45.43%	49.52%
Soapnet	47.52%	47.26%	48.37%
Other Video-On-Demand	43.43%	43.59%	43.74%
MSNBC	34.72%	34.98%	34.37%
Sci-Fi Channel	34.17%	32.77%	34.48%
Adult Swim	32.5%	35.13%	31.53%
Comedy Central	32.48%	35.92%	32.97%
Adult Pay Per View TV	32.15%	29.89%	32.15%
Nickelodeon	27.81%	26.29%	27.83%
BET (Black Entertainment TV)	27.03%	28.17%	26.58%
Nick At Nite	26.28%	26.67%	25.51%

MULTIMEDIA: TV	0-7	7-10	10-15
	MILES	MILES	MILES
TV Info From Sunday TV	26.08%	24.9%	26.62%
Magazine			
TV Info From Newspapers	24.06%	23.28%	24.11%
Subscribe Digital Cable	24%	22.24%	24.71%
TCM (Turner Classic	23.75%	23.67%	23.87%
Movies)			
ESPN Classic	23.64%	27.34%	24.07%
TV Info From Monthly Cable	23.39%	23.76%	23.7%
Guide			
Encore	23.38%	24.17%	21.62%
ABC Fam.	23.27%	25.7%	23.17%
Hallmark Channel	22.75%	22.63%	23.02%
ESPN2	22.38%	24.14%	23.24%
The Golf Channel	21.81%	22.53%	22.13%
USA Network	21.72%	21.37%	22.73%

### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	20.18%	21.07%	20.47%
Medium Users (4-6)	9.9%	9.99%	10.18%
Light Users (1-3)	20.73%	20.9%	20.46%
Quintiles (20%)			
Newspaper I (Heavy)	0.97%	0.87%	0.92%
Newspaper II	1.13%	1.14%	1.13%
Newspaper III	2.27%	2.19%	2.18%
Newspaper IV	0.44%	0.38%	0.43%
Newspaper V (Light)	1.34%	1.1%	1.14%

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	20.36%	20.98%	19.62%
Magazines II	7.04%	6.41%	6.84%
Magazines III	12.22%	13.24%	11.67%
Magazines IV	9.06%	8.38%	9.07%
Magazines V (Light)	0.13%	0.15%	0.22%
Outdoor I (Heavy)	4.34%	4.5%	5.04%
Outdoor II	2.43%	2.39%	2.22%
Outdoor III	2.26%	2.15%	2.33%
Outdoor IV	16.68%	15.81%	16.76%
Outdoor V (Light)	23.41%	22.49%	24.19%
Yellow Pages I	14.55%	14.02%	14.62%
(Heavy)			
Yellow Pages II	4.86%	5.12%	5.14%
Yellow Pages III	7.76%	9.16%	7.2%
Yellow Pages IV	24.98%	25.02%	24.38%
Yellow Pages V	2.59%	2.73%	2.91%
(Light)			

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	7.11%	8.56%	6.36%
Drive Time III (Medium)	0.73%	0.65%	0.8%
Radio IV & V (Light)	2.1%	1.72%	1.91%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	6.13%	5.56%	6.42%
Radio III (Medium)	3.61%	3.23%	3.64%
Radio IV & V (Light)	2.76%	2.78%	2.72%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	10.96%	10.95%	11.25%
Cable III (Medium)	6.06%	6.59%	5.61%
Cable IV & V (Light)	31.4%	31.85%	32.48%

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	8.26%	9.6%	7.28%
Prime Time III (Medium)	2.04%	2.04%	2.09%
Prime Time IV & V (Light)	9.7%	10.53%	9.26%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	41.56%	42.13%	42.24%
Fringe III (Medium)	53.56%	52.39%	53.44%
Fringe IV (Light)	54.12%	52.92%	54.73%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	10.05%	9.25%	11%
All Day III (Medium)	23.77%	23%	24.07%
All Day IV (Light)	15.18%	17.58%	15.06%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.36%	11.07%	11.59%
6:00am - 10:00am	12.87%	13.64%	13.82%
10:00am - 3:00pm	8.24%	9.82%	8.13%
3:00pm - 7:00pm	11.69%	10.91%	11.82%
7:00pm - Midnight	10.14%	9.82%	11.25%
Midnight - 6:00am	4.17%	4.36%	4.68%
Weekend Radio			
Listeners			
Dayparts [summary]	11.25%	10.31%	11.15%
6:00am - 10:00am	3.65%	3.93%	3.71%
10:00am-3:00pm	6.73%	8.03%	6.52%
3:00pm - 7:00pm	5.2%	5%	5.48%
7:00pm - Midnight	9.12%	9.55%	8.95%
Midnight - 6:00am	8.62%	8.41%	9.42%

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	9.84%	11.39%	9.73%
Saturday:	6.64%	6.43%	7.02%
8:00-11:00pm			
Sunday: 7:00-11:00pm	12.72%	13.6%	11.71%
9:00am-1:00pm	26.28%	26.67%	25.51%
9:00am-4:00pm	29.56%	29.83%	28.79%
4:00pm-7:00pm	26.1%	25.82%	26.13%
11:00pm-1:00am	43.43%	44.33%	42.69%
AVG Prime time	1.72%	1.62%	1.86%

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0.7	7-10	10-15
IV VIEWERS	0-7	7-10	10-15
	MILES	MILES	MILES
Weekday			
6-7am	15.55%	16.31%	15.94%
7-9am	22.38%	24.14%	23.24%
9am-12noon	21.82%	22.15%	21.11%
12noon-4pm	7.74%	7.68%	7.69%
4-6pm	41.45%	41.51%	42.01%
6-7pm	18.72%	17.61%	18.47%
7-7:30pm	1.56%	1.69%	1.59%
7:30-8pm	10.6%	11.03%	10.76%
8-11pm	9.84%	11.39%	9.73%
11pm-12am	34.72%	34.98%	34.37%
11pm-1am	43.43%	44.33%	42.69%
1-6am	28.5%	30.01%	29.6%

TV VIEWERS	0-7	7-10	10-15
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	17.16%	17.72%	17.25%
Sat: 10am-1pm	7.46%	7.77%	7.58%
Sat: 1-4pm	22.16%	21.39%	22.48%
Sat: 4-6pm	6.61%	7.12%	6.84%
Sat: 6-7pm	1.23%	1.13%	1.34%
Sat: 7-8pm	0.68%	0.85%	0.95%
Sat: 8-11pm	6.64%	6.43%	7.02%
Sat: 11pm-1am	4.19%	4.35%	4.23%
Sat: 1am-7pm	21.72%	21.37%	22.73%
Sun: 7-10am	2.62%	2.57%	2.39%
Sun: 10am-1pm	7.68%	7.55%	7.17%
Sun: 1-4pm	5.64%	5.19%	5.35%
Sun: 4-7pm	15.69%	16.36%	14.57%
Sun: 7-11pm	12.72%	13.6%	11.71%
Sun: 11pm-1am	5.86%	6.52%	5.24%
Sun: 1-7am	22.53%	22.91%	21.33%

## Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

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- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Columbus

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# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

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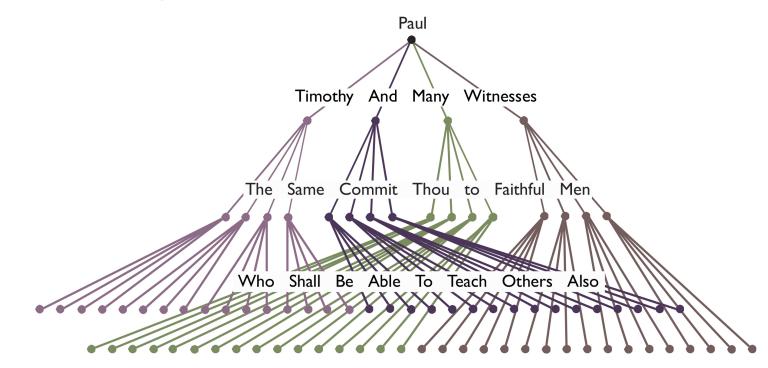
## Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2



## Establishing Redemptive Relationships

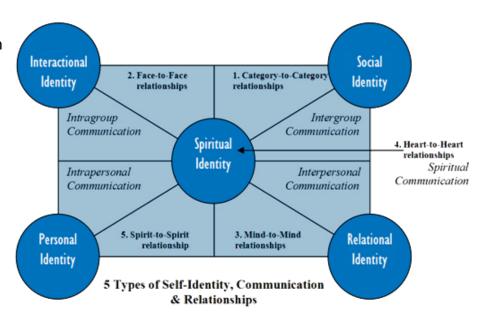
Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

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Catawba



#### Your MissionSite and the Missional Suite

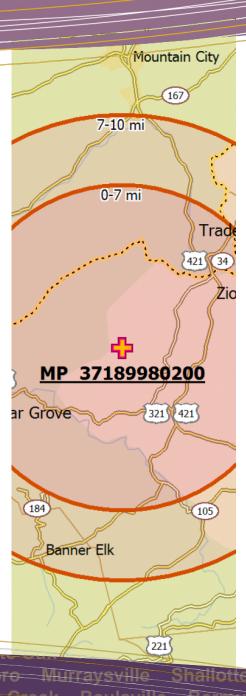
The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

Oak City

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

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### **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

**Proctorville** 

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Beaver Dam - Vilas	2695 Beaver Dam Rd Vilas, NC 28692	0.83 mi	0	Insufficient Data
2	Cove Creek - Sugar Grove	1330 Sherwood Rd Vilas, NC 28692	0.83 mi	25	Growing
3	Willowdale - Vilas	133 Westside Dr Vilas, NC 28692	1.73 mi	77	Plateauing
4	Willow Valley - Vilas	603 Phillips Branch Rd Vilas, NC 28692	1.92 mi	120	Insufficient Data
5	Pleasant Grove - Zion	1564 Silverstone Rd Zionville, NC 28698	2.16 mi	84	Declining
6	Brushy Fork - Vilas	3915 US Highway 421 N Vilas, NC 28692	2.87 mi	104	Declining
7	Beech Valley - Sugar Grove	3663 Buckeye Rd Sugar Grove, NC 28679	3.32 mi	86	Plateauing
8	Rich Mountain - Boone	4620 Howards Creek Rd Boone, NC 28607	3.78 mi	0	Insufficient Data
9	Bethel - Vilas	123 Mountain Dale Rd Vilas, NC 28692	3.93 mi	98	Insufficient Data
10	Union - Zionville	802 North Fork Rd Zionville, NC 28698	4.09 mi	132	Plateauing
11	Zion Hill - Sugar Grove	6465 US Highway 321 N Sugar Grove, NC 28679	4.61 mi	51	Declining
12	Zionville - Zionville	8174 Old US Highway 421 Zionville, NC 28698	4.88 mi	0	Insufficient Data
13	Mabel - Zionville	6218 Old US Highway 421 Zionville, NC 28698	4.88 mi	44	Plateauing
14	Doe Ridge - Boone	735 Doe Ridge Rd Boone, NC 28607	4.93 mi	26	Plateauing
15	Proffitt's Grove - Boone	3200 Meat Camp Rd Boone, NC 28607	5.71 mi	151	Plateauing



# APPENDIX: BCNC Churches by Distance - Continued

**Chimney Rock Village** 

	CHURCH	ADDRESS	DISTANCE	AVG	IICM CGR
16	Oak Grove - Boone	306 Oak Grove Rd Boone, NC 28607	5.76 mi	94	Plateauing
17	Clarks Creek - Banner Elk	2988 Clarks Creek Rd Banner Elk, NC 28604	6.13 mi	21	Insufficient Data
18	Poplar Grove - Boone	1228 Poplar Grove Rd S Boone, NC 28607	6.38 mi	49	Plateauing
19	Howards Creek - Boone	240 Howards Creek Church Rd Boone, NC 28607	6.91 mi	210	Plateauing
20	White Rock - Banner Elk	179 Hade Smith Dr Banner Elk, NC 28604	6.98 mi	0	Insufficient Data
21	Boone First - Boone	375 W King St Boone, NC 28607	7.04 mi	0	Insufficient Data
22	Perkinsville - Boone	274 Jefferson Rd Boone, NC 28607	7.92 mi	166	Growing
23	Meat Camp - Boone	236 Meat Camp Baptist Church Rd Boone, NC 28607	8.34 mi	62	Plateauing
24	Shepherd?s Heart Ministries - Boone	255 Country Ln Boone, NC 28607	8.34 mi	125	Insufficient Data
25	Laurel Fork - Boone	229 Jake Storie Rd Boone, NC 28607	8.34 mi	79	Declining
26	Three Forks - Boone	1922 US Highway 421 S Boone, NC 28607	8.34 mi	45	Plateauing
27	Mount Vernon - Boone	3505 Bamboo Rd Boone, NC 28607	8.34 mi	870	Plateauing
28	Shulls Mills - Boone	511 Shulls Mills Rd Boone, NC 28607	8.34 mi	7	Insufficient Data
29	Greenway - Boone	880 Greenway Rd Boone, NC 28607	8.53 mi	183	Declining
30	Mount Calvary - Banner Elk	1161 Hwy 194 Banner Elk, NC 28604	8.71 mi	258	Insufficient Data

**Ocean Isle Beach** 

# APPENDIX: BCNC Churches by Distance - Continued

Connelly Springs

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Valley Haven - Beech Mountain	651 Beech Mountain Pkwy Banner Elk, NC 28604	9.19 mi	26	Declining
32	Fall Creek - Elk Park	4241 Beech Mountain Rd Elk Park, NC 28622	10.03 mi	47	Declining
33	Peak Valley - Creston	4022 Peak Rd Creston, NC 28615	10.09 mi	12	Growing
34	South Fork - Todd	157 S Fork Church Rd Todd, NC 28684	10.22 mi	75	Declining
35	Tabernacle - Boone	3815 Castle Ford Rd Boone, NC 28607	10.29 mi	47	Plateauing
36	Pilot Mountain - Todd	5635 Castle Ford Rd Todd, NC 28684	10.71 mi	33	Plateauing
37	Beech Mountain - Elk Park	1326 Dark Ridge Rd Elk Park, NC 28622	10.78 mi	34	Declining
38	Pleasant Valley - Elk Park	200 Hicks Hollow Rd Elk Park, NC 28622	10.78 mi	0	Plateauing
39	Pilgrim - Elk Park	100 Baptist Church Loop Elk Park, NC 28622	10.78 mi	0	Insufficient Data
40	Cool Springs - Blowing Rock	1938 Payne Branch Rd Blowing Rock, NC 28605	10.82 mi	25	Insufficient Data
41	Middle Fork - Boone	268 Bishop Ridge Parkway Blowing Rock, NC 28605	10.82 mi	43	Declining
42	Sandy Flat - Blowing Rock	1756 US Highway 221 S Blowing Rock, NC 28605	10.82 mi	42	Plateauing
43	Blowing Rock First - Blowing Rock	350 Sunset Dr Blowing Rock, NC 28605	10.82 mi	200	Growing
44	Sugar Mountain - Newland	1832 Sugar Mountain 2 Rd Newland, NC 28657	10.98 mi	43	Declining
45	Rutherwood - Boone	142 Don Hayes Rd Boone, NC 28607	11.00 mi	204	Plateauing



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