

MissionSite

top unreached locations



NEWTON, NC

CENSUS TRACT: 37035011200

REGION: Region 8: Catawba

COUNTY: Catawba

SITESCAPE: Townscape

DENSITY PATTERN: 13



In partnership with the:



Intercultural Institute
for Contextual Ministry



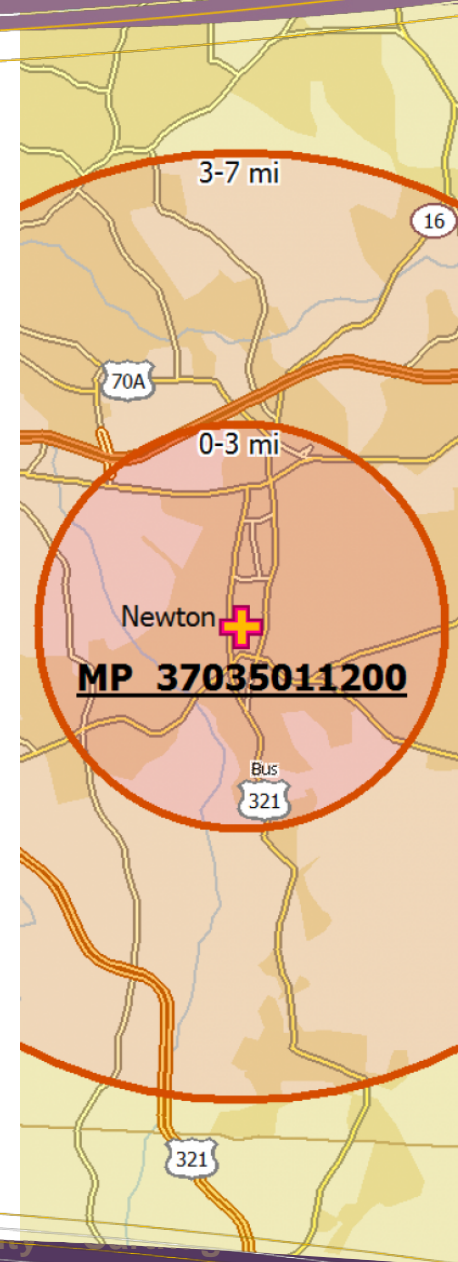
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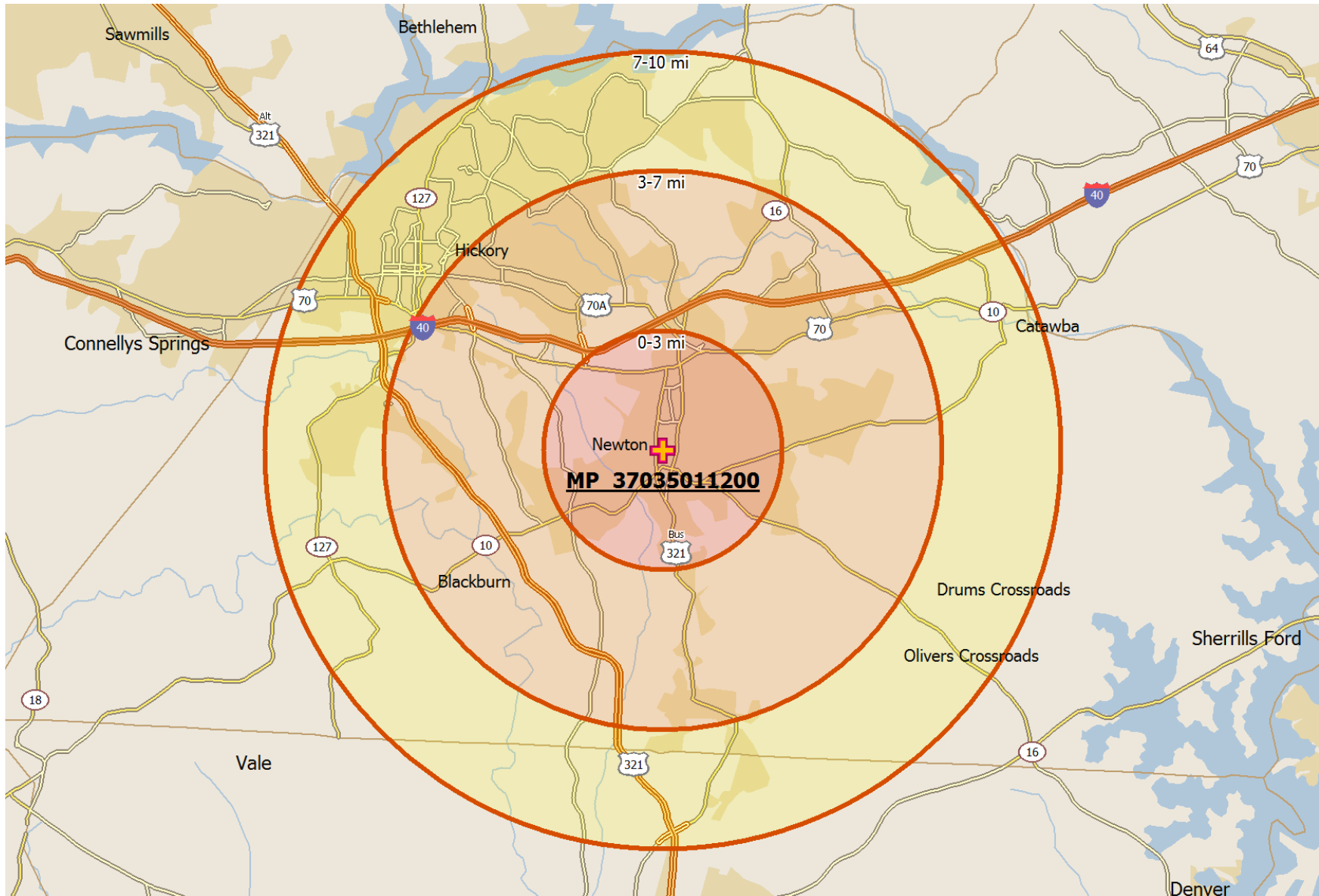
Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3708	Region 8: Catawba
3	County Location	37035	Catawba
4	Zipcode	28658	Catawba
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.2	Medium Towns
7	Sitescape Subgroup	2.25	Medium towns adjacent to a large town
8	Sitescape Density Pattern	13	50000-100000-100000



Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	22	Suburb: Midsize: Territory outside a principal city and inside an urbanized area with population less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	18,767	50,625	76,033
2010 Households	7,193	18,375	28,909
2010 Group Quarters Population	288	927	1,108

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	31	34	42
Language Diversity National Index	48	45	49
Foreign Born Diversity National Index	12	18	23
Ancestry Diversity National Index	38	49	50
Racial Diversity National Index	53	40	43



Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False



Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	1,083	15.06%
Mainstay Communities	Established, Diverse Households	892	12.4%
Working Communities	Blue-collar, Working Families	3,878	53.91%
Country Communities	Rural, Agri. & Mining Families	394	5.48%
Aspiring Communities	Young Singles / Aspiring-Multihousing	352	4.89%
Urban Communities	High Density, Inner-city Neighborhoods	595	8.27%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	40,225	4,868	12.1%
Unreached %	66.53%	67.68%	101.72
Religious But NOT Evangelical HH	9,167	1,185	12.93%
Religious But NOT Evangelical %	15.16%	16.48%	108.67
Spiritual But NOT Relig or Evang HH	6,696	778	11.63%
Spiritual But NOT Relig or Evang %	11.07%	10.82%	97.73
Not Evangelical, Not Interested HH	24,408	2,909	11.92%
Not Evangelical, Not Interested %	40.37%	40.44%	100.18



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of BCNC Churches	80	9	11.25%
Active BCNC Attenders	10,804	1,644	15.22%
Active Evangelical Households	8,881	1,021	11.5%
Active Evangelical Percent	14.69%	14.19%	96.62
Inactive Evangelical Households	11,353	1,305	11.49%
Inactive Evangelical Percent	18.78%	18.14%	96.61
# New Churches Needed	0	0	0%



Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

CHURCHES	DIST.	WRSHP AVG	IICM CGR	CHURCHES	DIST.	WRSHP AVG	IICM CGR
1 Lahu - Newton	0.15 mi	0	Insufficient Data	16 The Chapel at Carmike	4.79 mi	0	Insufficient Data
2 Newton First - Newton	0.15 mi	92	Growing	17 Spencer Road - Conover	4.91 mi	0	Insufficient Data
3 Calvary - Newton	0.48 mi	115	Insufficient Data	18 Cedar Grove - Maiden	5.05 mi	52	Declining
4 Trinity - Newton	0.62 mi	150	Insufficient Data	19 Harmony - Conover	5.16 mi	0	Insufficient Data
5 East First - Newton	0.93 mi	100	Declining	20 Tri-City - Conover	5.16 mi	931	Declining
6 North Newton - Newton	1.27 mi	82	Plateauing	21 Covenant - Conover	5.16 mi	0	Insufficient Data
7 Catawba Valley Hmong - Conover	2.27 mi	0	Insufficient Data	22 Tri-City Baptist Church Korean Mission	5.16 mi	0	Insufficient Data
8 Woodlawn - Conover	2.27 mi	1,000	Growing	23 Joy - Conover	5.38 mi	90	Growing
9 New Jerusalem - Newton	2.45 mi	105	Declining	24 Harvest - Hickory	5.39 mi	0	Insufficient Data
10 New Hope - Newton	3.45 mi	35	Insufficient Data	25 Sweetwater - Hickory	5.41 mi	100	Plateauing
11 Startown First - Newton	3.64 mi	0	Insufficient Data	26 Meadow Ridge	5.45 mi	48	Plateauing
12 Kings Way - Newton	3.67 mi	0	Insufficient Data	27 New Life Baptist Fellowship Church	5.50 mi	0	Insufficient Data
13 Fairgrove - Hickory	4.01 mi	70	Plateauing	28 Mountain View - Hickory	5.63 mi	516	Plateauing
14 Axis	4.33 mi	0	Insufficient Data	29 Claremont First - Claremont	5.63 mi	206	Declining
15 Fairbrook - Hickory	4.53 mi	0	Insufficient Data	30 Crossroads	5.75 mi	153	Plateauing

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

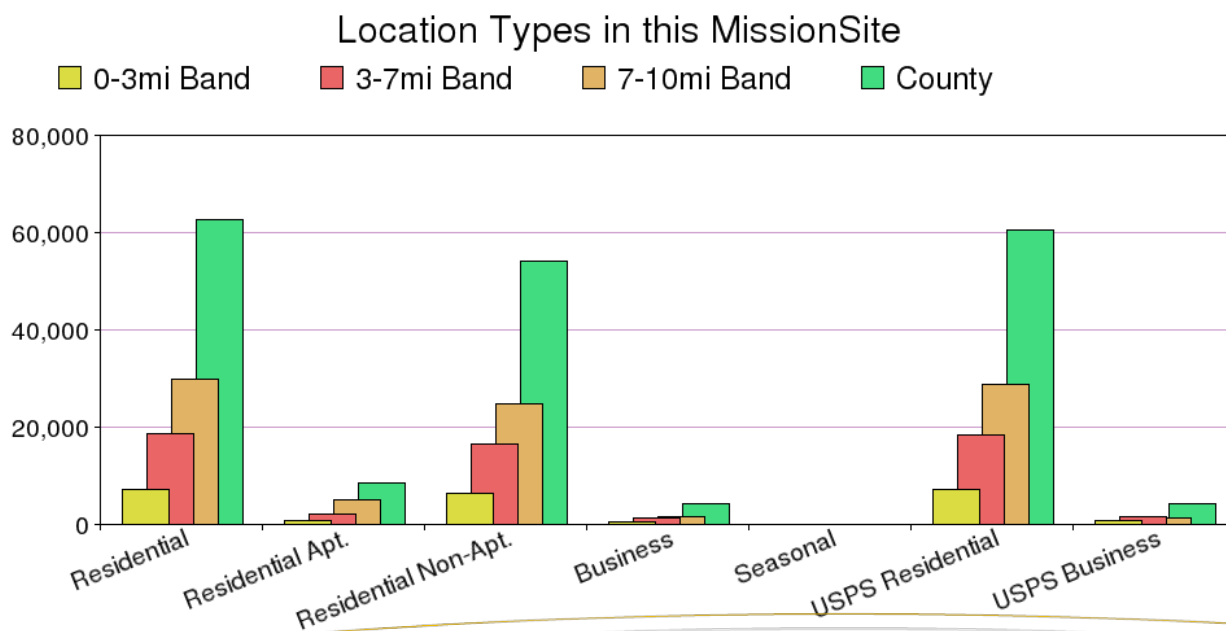


Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	118,412	15,555	13.14%
2000 Population	141,685	17,141	12.1%
2010 Population	160,920	18,767	11.66%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	45,701	6,147	13.45%
2000 Households	55,533	6,843	12.32%
2010 Households	60,459	7,193	11.9%



Location Type	0-3mi Band
Residential	7,289
Residential Apt.	921
Residential Non-Apt.	6,368
Business	537
Seasonal	0
USPS Residential	7,083
USPS Business	670

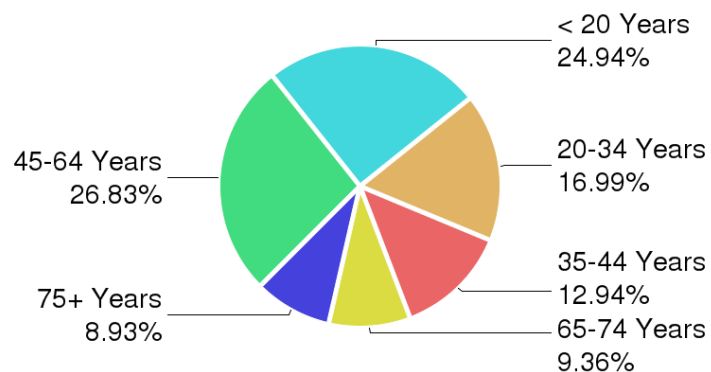
Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.75%	4.87%	102.53
4-5 Years	2.63%	2.46%	93.54
6-8 Years	4.08%	4.11%	100.74
9-11 Years	4.02%	3.91%	97.26
12-13 Years	2.65%	2.53%	95.47
14-17 Years	5.17%	4.73%	91.49
18-19 Years	2.56%	2.32%	90.63
0-5 Years	7.39%	7.33%	99.19
6-12 Years	9.43%	9.3%	98.62
13-19 Years	9.05%	8.31%	91.82
< 20 Years	25.87%	24.94%	96.41
20-34 Years	17.86%	16.99%	95.13
35-44 Years	13.7%	12.94%	94.45
45-64 Years	27.44%	26.82%	97.74
65-74 Years	8.47%	9.36%	110.51
75+ Years	6.67%	8.93%	133.88
Median Age	40	42	105.97
Median Age (Male)	38	40	105.06
Median Age (Female)	41	44	106.43

Age Group Percentages

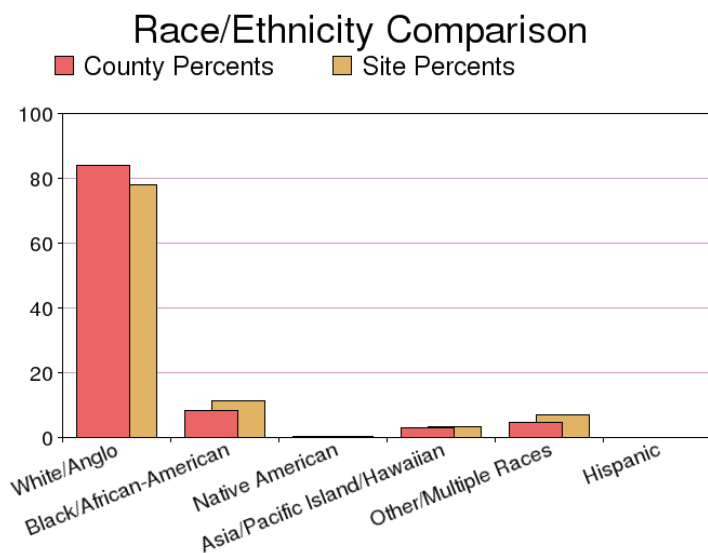


Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	83.84%	77.95%	92.97
Black, African-American	8.29%	11.38%	137.15
Native American	0.28%	0.37%	129.46
Asian	2.93%	3.37%	114.84
Pacific Island, Hawaiian	0.06%	0.06%	102.9
Other/Multiple Races	4.58%	6.87%	150
Hispanic	0%	13.86%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	109,742	13,016	
Less than 9th Grade	6.64%	7.76%	85.55
No High School Diploma	12.54%	14.13%	88.78
High School Graduate	33.31%	33.47%	99.53
Some College, no degree	19.47%	20.27%	96.08
Associate Degree	8.73%	7.62%	114.5
College Degree	13.37%	11.63%	114.92
Graduate/Prof. degree	5.94%	5.12%	115.97

Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	6.74%	7.99%	159.82
\$10,000 to \$19,999	11.71%	14.14%	120.7
\$20,000 to \$29,999	13.48%	14.19%	105.3
\$30,000 to \$49,999	23.89%	23.54%	98.51
\$50,000 to \$59,999	9.38%	10.36%	110.46
\$60,000 to \$69,999	7.84%	7.87%	100.32
\$70,000 to \$79,999	6.15%	5.89%	95.78
\$80,000 to \$89,999	4.67%	4.24%	90.78
\$90,000 to \$99,999	3.08%	2.71%	88.07
\$100,000 to \$124,999	5.56%	4.66%	83.75
\$125,000 to \$149,999	2.71%	1.82%	67.18
\$150,000 to \$199,999	2.74%	1.54%	56.24
\$200,000 to \$249,999	0.76%	0.39%	50.94
\$250,000 or more	1.27%	0.65%	51.44
Median Household	44,353	40,489	91.29
Average Household	59,020	51,333	86.98
Per Capita Household	22,493	19,692	87.55
Family/Non-Family Household Income			
Median Family Income	54,876	51,209	93.32
Average Family Income	70,478	61,771	87.65
Median Non-Family Income	28,307	25,999	91.85
Average Non-Family Income	35,624	32,217	90.44

Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	67.13%	64.38%	95.91
Families with Children	32.07%	30.54%	95.23
Families without Children	35.05%	33.84%	96.54
Non-Family Households			
% Non-Family Households	32.87%	35.62%	108.35
Non-Families with Children	0.39	0.32	82.97
Non-Families without Children	32.49	35.3	108.65
Housing Units			Index
Total Housing Units	68,298	8,019	
Vacant percent	11.48%	10.3%	89.74
Owned percent	62.83%	58.96%	93.84%
Rented Percent	25.69%	30.74%	119.65
Households by Size			Index
Avg household size	2.62	2.57	98.09
Avg family hh size	3.33	3.31	99.4
Avg non-family hh size	1.18	1.22	103.39
Households By Count of Persons			Percent
One	16,896	2,200	13.02%
Two	17,282	2,038	11.79%
Three or Four	19,905	2,170	10.9%
Five+	6,376	785	12.31%

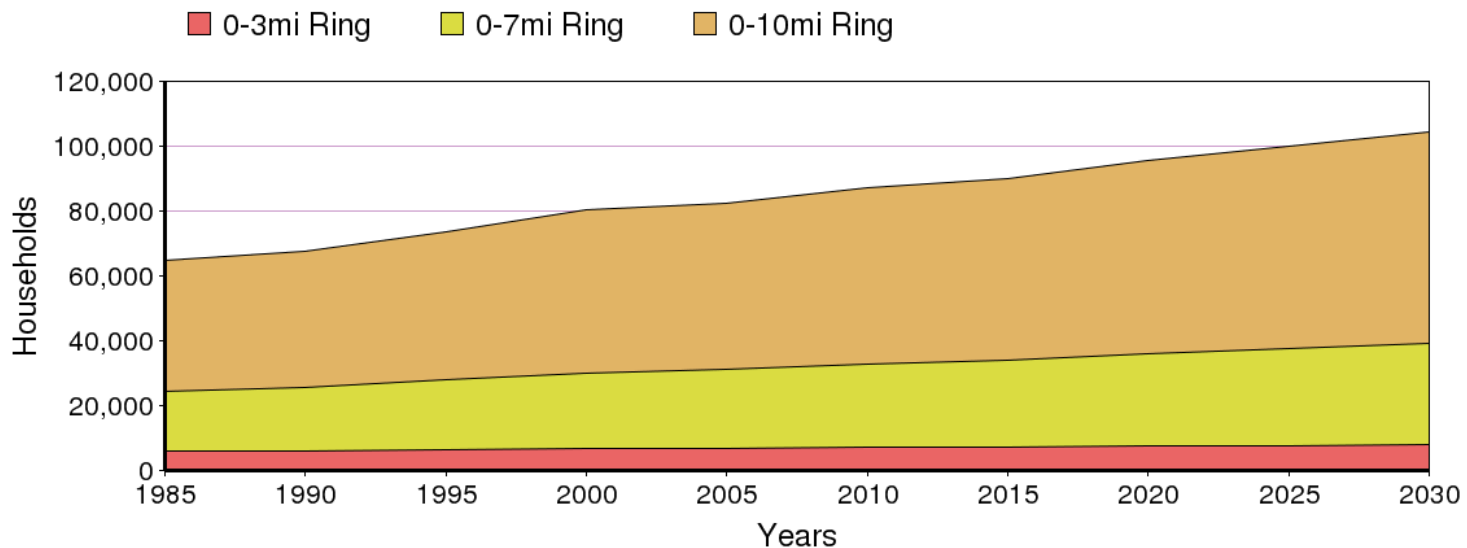
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	118,412	15,555	13.14%
2000 Population	141,685	17,141	12.1%
2010 Population	160,920	18,767	11.66%
2015 Population	169,892	19,366	11.4%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	45,701	6,147	13.45%
2000 Households	55,533	6,843	12.32%
2010 Households	60,459	7,193	11.9%
2015 Households	62,075	7,215	11.62%

Household Change from 1985 to 2030



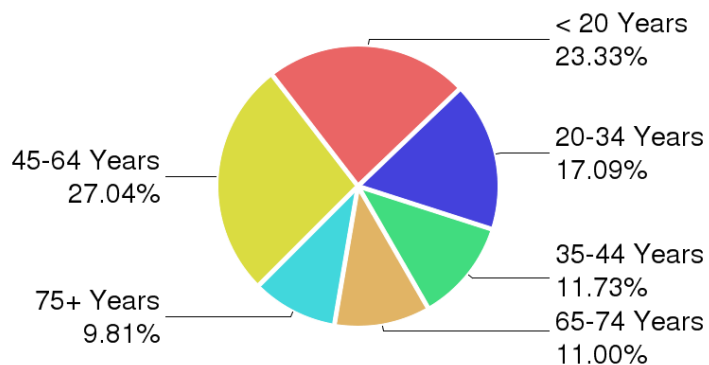
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.87%	3.81%	78.23
4-5 Years	2.46%	2.04%	82.93
6-8 Years	4.11%	3.67%	89.29
9-11 Years	3.91%	3.68%	94.12
12-13 Years	2.53%	2.57%	101.58
14-17 Years	4.73%	5%	105.71
18-19 Years	2.32%	2.56%	110.34
0-5 Years	7.33%	5.85%	79.81
6-12 Years	9.3%	8.63%	92.8
13-19 Years	8.31%	8.84%	106.38
< 20 Years	24.94%	23.32%	93.5
20-34 Years	16.99%	17.08%	100.53
35-44 Years	12.94%	11.73%	90.65
45-64 Years	26.82%	27.03%	100.78
65-74 Years	9.36%	11%	117.52
75+ Years	8.93%	9.81%	109.85
Median Age	40	44	111.25
Median Age (Male)	38	42	110.27
Median Age (Female)	41	46	111.51

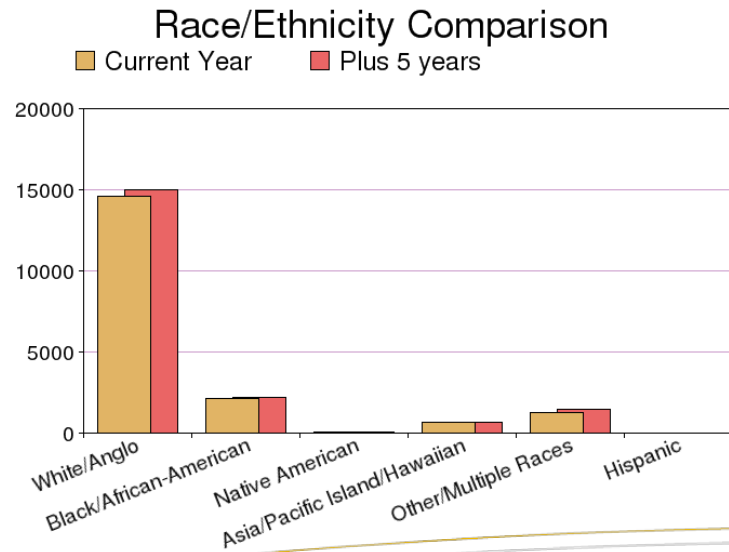
Projected Age Group Percentages



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	77.95%	77.3%	99.17
Black, African-American	11.38%	11.48%	100.9
Native American	0.37%	0.35%	95.5
Asian	3.37%	3.23%	95.83
Pacific Island, Hawaiian	0.06%	0.09%	137.28
Other/Multiple Races	6.87%	7.55%	109.9
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	13,016	13,681	
Less than 9th Grade	7.76%	6.7%	86.38
No High School Diploma	14.13%	12.24%	86.6
High School Graduate	33.47%	34.65%	103.55
Some College, no degree	20.27%	20.14%	99.39
Associate Degree	7.62%	8.52%	111.73
College Degree	11.63%	12.15%	104.44
Graduate/Prof. degree	5.12%	5.6%	109.26

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	64.38%	62.84%	97.61
Families with Children	30.54	29.63	97.02
Families without Children	33.84	32.39	95.72
Non-Family Households			
% Non-Family Households	35.62%	37.16%	104.33
Non-Families with Children	0.32	0.28	104.33
Non-Families without	35.3	36.88	104.49
Children			
Housing Units			
Total Housing Units	8,019	8,035	100.2%
Vacant percent	10.3%	10.21%	99.08
Owned percent	58.96%	59.23%	100.46
Rented Percent	30.74%	30.57%	99.44
Households by Size			
Avg household size	2.57	2.65	103.11%
Avg family hh size	3.31	3.51	106.04%
Avg non-family hh size	1.22	1.18	96.72%
Households By Count of Persons			
One	2,200	2,328	105.82%
Two	2,038	1,744	85.57%
Three or Four	2,170	2,237	103.09%
Five+	785	905	115.29%

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	1,428	2,988	4,796
Northern Europe	1	121	151
Western Europe	2	44	243
Southern Europe	13	1	35
Eastern Europe	10	151	101
Other Europe	0	0	0
Eastern Asia	20	79	159
So. Central Asia	25	24	84
SE Asia	197	705	939
Western Asia	0	8	24
Other Asia	0	2	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	9	11
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	3	11
Western Africa	0	0	0
Other Africa	0	2	0
Oceania	7	0	36
Caribbean	23	82	94
Central Amer.	1,030	1,694	2,559
South America	99	50	193
North America	1	13	156
Born at sea	0	0	0

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	16,408	37,251	58,208
Spanish	1,293	2,455	3,995
Other Indo-Euro language	184	475	996
French (incl. Patois, Cajun)	77	152	428
French Creole	0	0	0
Italian	1	9	17
Portuguese	0	0	0
German	60	160	306
Yiddish	0	0	0
Other West Germanic	0	0	10
A Scandinavian Language	0	9	15
Greek	0	0	0
Russian	0	5	2
Polish	0	0	6
Serbo-Croatian	4	5	6
Other Slavic Language	1	1	0
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	23	25
Hindi	0	3	8
Urdu	0	0	61

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	41	108	103
Asian/PI languages	0	0	0
Chinese	26	48	134
Japanese	0	1	23
Korean	0	35	17
Mon-Khmer, Cambodian	0	8	17
Miao, Hmong	259	741	1,005
Thai	0	0	0
Laotian	66	67	96
Vietnamese	0	78	361
Other Asian	0	150	5
Tagalog	0	3	0
Other Pacific Is	0	0	0
Other languages	23	20	22
Navajo	0	0	0
Other Native N. American	0	2	0
Hungarian	0	4	0
Arabic	0	0	22
Hebrew	23	0	0
African languages	0	0	0
Other unspecified	0	14	0

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	14,371	31,255	49,765
Arab	51	19	50
Armenian	0	0	8
Austrian	0	8	24
British	106	81	323
Canadian	5	22	78
Croatian	7	2	1
Czech	0	2	32
Czechoslovak	0	11	15
Danish	1	17	19
Dutch	150	514	879
English	890	2,694	4,233
European	100	338	661
Finnish	0	14	28
French (not Basque)	139	369	694
French Canadian	21	133	160
German	2,974	5,488	8,997
Greek	40	13	37
Hungarian	0	33	43
Iranian	0	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	870	1,740	2,944
Italian	170	446	968
Lithuanian	2	16	32
Norwegian	13	47	211
Polish	63	148	321
Portuguese	0	11	57
Romanian	24	158	100
Russian	11	20	54
Scandinavian	2	10	97
Scotch-Irish	380	784	1,725
Scottish	303	586	1,127
Slovak	0	8	6
Subsaharan African	50	316	155
Swedish	84	101	205
Swiss	2	89	81
Ukrainian	1	4	18
US/American	3,375	8,684	11,949
Welsh	19	81	143
West Indian	1	16	28
Yugoslavian	1	23	3
Other	4,518	8,210	13,259

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

Issues for Your Consideration - continued

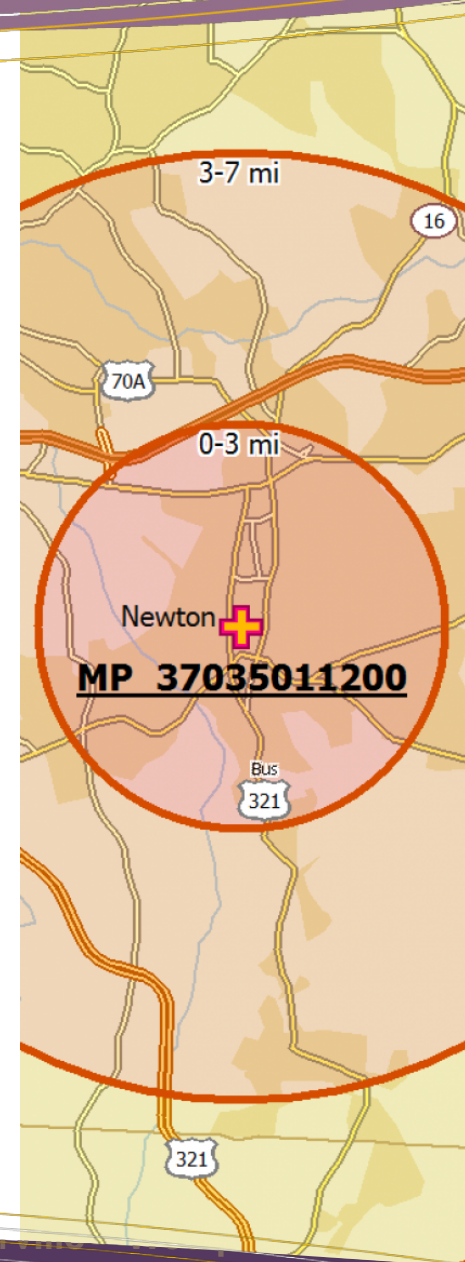
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	7,193	100%	4,869	100%
AFFLUENT SUBURBIA	317	4.41%	221	4.54%
America's Wealthiest	0	0%	0	0%
Dream Weavers	53	0.74%	38	0.78%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	264	3.67%	183	3.76%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	766	10.65%	516	10.6%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	743	10.33%	499	10.25%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	23	0.32%	17	0.35%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	733	10.19%	476	9.78%
Successful Urban Sprawl	52	0.72%	0	0%
2nd City Homebodies	269	3.74%	37	0.76%
Prime Middle America	28	0.39%	175	3.59%
Urban Optimists	384	5.34%	19	0.39%
Family Convenience	0	0%	245	5.03%
Mid-Market Enterprise	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	7,193	100%	4,869	100%
BLUE COLLAR BACKBONE	38	0.53%	24	0.49%
Nuevo Hispanic Fam.	9	0.13%	6	0.12%
Working Rural Suburbia	20	0.28%	12	0.25%
Lower Income Essentials	1	0.01%	1	0.02%
Small Town Endeavors	8	0.11%	5	0.1%
AMER. DIVERSITY	159	2.21%	111	2.28%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	68	0.95%	44	0.9%
Professional Urbanites	76	1.06%	55	1.13%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	15	0.21%	12	0.25%
METRO FRINGE	3,840	53.39%	2,637	54.16%
Steadfast Conservative	3,194	44.4%	2,189	44.96%
Moderate Conventionalists	105	1.46%	71	1.46%
Southern Blues	20	0.28%	14	0.29%
Urban Grit	0	0%	0	0%
Grass-Roots Living	521	7.24%	363	7.46%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	7,193	100%	4,869	100%
REMOTE AMERICA	185	2.57%	110	2.26%
Hardy Rural Fam.	77	1.07%	47	0.97%
Rural Southern Living	108	1.5%	63	1.29%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	352	4.89%	261	5.36%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	337	4.69%	250	5.13%
Stable Careers	15	0.21%	11	0.23%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	209	2.91%	109	2.24%
Aspiring Hispania	35	0.49%	0	0%
Industrious Country Living	0	0%	24	0.49%
America's Farmland	55	0.76%	0	0%
Comfy Country Living	16	0.22%	34	0.7%
Small Town Connections	103	1.43%	9	0.18%
Hinterland Fam.	0	0%	42	0.86%

Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	7,193	100%	4,869	100%
STRUGGLING SOCIETIES	328	4.56%	215	4.42%
Rugged Southern Style	81	1.13%	47	0.97%
Latino Nuevo	162	2.25%	110	2.26%
Struggling city Centers	85	1.18%	58	1.19%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	267	3.71%	189	3.88%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	43	0.6%	30	0.62%
Urban Diversity	173	2.41%	125	2.57%
New Generation Activists	51	0.71%	34	0.7%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

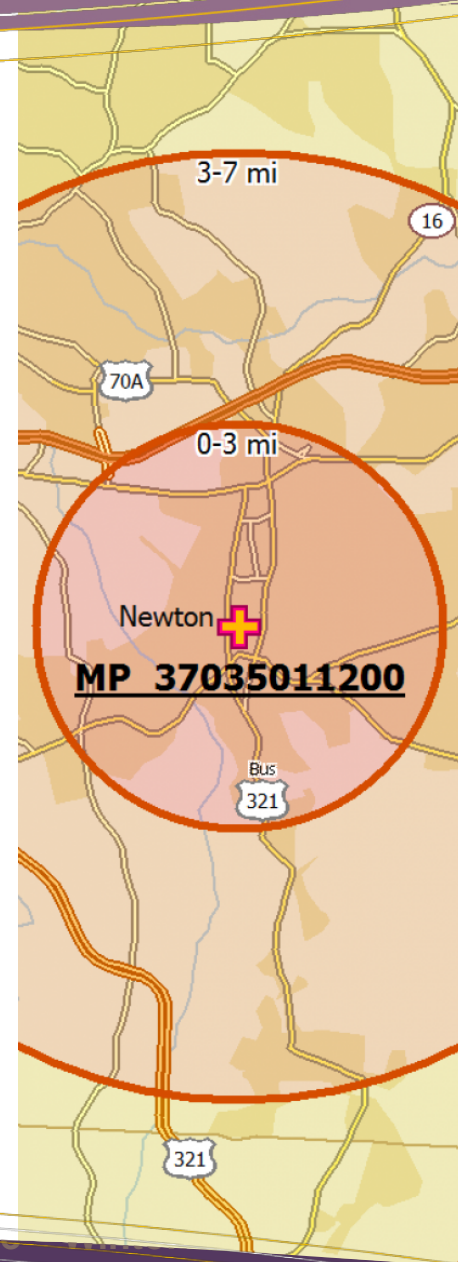
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	78%	79%	79%
Use Comp. for Internet/E-mail	59%	61%	62%
Internet Use: E-Mail	49%	51%	51%
Use Comp. for Comp. Games	41%	41%	41%
Use Comp. for Word Processing	38%	39%	40%
Use Comp. for Shopping	35%	36%	37%
Use Comp. for Education	32%	33%	33%
Use Comp. for Digital Camera	32%	33%	34%
Photo Editing			
Use Comp. for Banking	30%	32%	33%
HH Owns DVD Player	27%	28%	29%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	27%	28%	28%
Internet Use: Banking	24%	26%	27%
Use Comp. for News/Info./Data	21%	22%	23%
Service			
PC-Network-HH Has One	17%	18%	19%
Use Comp. for Accounting	13%	14%	15%
Use Comp. for Personal Financial	12%	13%	13%
Mngmnt			
Internet Use: Shopping: Gathered	12%	12%	13%
Info. for Shopping			
Internet Use: Research/ Education	12%	11%	12%
Use Comp. for Filing/DB Mngmnt	11%	12%	12%
HH Owns Video/Webcam	11%	11%	11%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	66%	67%	68%
Dining Out (Not Fast Food)	57%	58%	59%
Reading Books	52%	52%	53%
Card Games	42%	43%	42%
Gardening	37%	37%	36%
Go To A Beach/Lake	35%	36%	37%
Cooking for Fun	35%	35%	36%
Board Games	33%	34%	34%
Visit Zoo	19%	20%	20%
Going To	19%	19%	20%
Bars/Nightclubs/Dancing			

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	67%	68%	68%
Gen./Fam. Practitioner	42%	43%	42%
Dentist	27%	27%	27%
Backache	23%	23%	22%
Eye Dr.	22%	21%	21%
None Of These	20%	20%	20%
Hypertension/High Blood Pressure	19%	19%	19%
High Cholesterol	18%	18%	18%
Any Arthritis	16%	16%	16%
Overweight (30 Pounds Or More)	15%	15%	15%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	26.6%	26.16%	26.97%
Live Theater	18.48%	18.43%	19.6%
Live Theater Most Often	15.2%	15.23%	16.17%
Rock/Pop Concerts Most Often	14.8%	14.02%	14.52%
Comedy Club	8.61%	8.8%	8.91%
Dance Performance	8.13%	7.53%	7.82%
Movies: Comedy	38.48%	39.41%	39.6%
Movies: Action/Adventure	37.74%	38.23%	38.3%
Movies: Fam.	20.36%	20.38%	20.17%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Romantic Comedy	19.06%	19.09%	19.36%
Movies: Drama	18.51%	18.25%	18.86%
Movies: Mystery	15.86%	15.82%	15.98%
MLB Baseball Reg. Season	6.96%	7.43%	7.72%
NFL Football Reg. Season	5.91%	6.27%	6.6%
College Football Reg. Season	5.64%	5.85%	6.36%
College Basketball Reg. Season	3.76%	3.97%	4.22%
NBA Basketball Reg. Season	3.05%	3.13%	3.38%
Auto Racing Events	2.89%	3.19%	3.24%

Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	40.29%	39.85%	40.28%
Swimming	32.99%	34.25%	34.56%
Bowling	21.89%	22.36%	22.15%
Freshwater Fishing	19.23%	20.94%	20.04%
Billiards/Pool	18.77%	19.51%	19.45%
Camping Trips	17.83%	18.12%	17.64%
Weight Training	14.67%	15.4%	15.94%
Basketball	14.42%	14.72%	14.81%
Jogging/Running	13.82%	13.61%	14%
Using Cardio Machine	13.17%	13.2%	13.56%
Golf	12.99%	13.3%	13.8%
Mountain/Road Biking	12.62%	12.62%	12.9%
Stationary Cycling	11.5%	11.09%	11.57%
Baseball	10.98%	11.02%	11.01%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Hunting	10.77%	11.9%	11.52%
Target Shooting	10.2%	10.64%	10.35%
Backpacking/Hiking	10.14%	9.99%	10.23%
Volleyball	9.26%	9.11%	8.83%
Aerobics	9.04%	8.69%	9.18%
Football	8.7%	9.32%	9.53%
Power Boating	8.38%	8.12%	8.18%
Softball	7.76%	8.05%	7.87%
Saltwater Fishing	7.64%	8.28%	8.12%
Canoeing/Kayaking	7.28%	6.89%	7%
Soccer	6.92%	6.81%	6.91%
Yoga	6.74%	6.38%	6.57%
Motorcycling	6.35%	6.79%	6.7%
Tennis	6.34%	6.49%	6.87%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Horseback Riding	5.94%	6.5%	6.39%
Roller Skating	5.18%	4.97%	5.14%
Archery	4.93%	5.45%	5.38%
Ice Skating	4.92%	4.71%	4.9%
Fly Fishing	4.48%	4.49%	4.58%
Downhill & X-Country Skiing	4.4%	4.17%	4.38%
Water Skiing	4.22%	4.14%	4.26%
Snorkeling	4.18%	4.23%	4.55%
Auto Racing	4.14%	3.68%	3.57%
Jet Skiing	4.04%	3.99%	4.27%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Racquetball	3.72%	3.67%	3.68%
Snowmobiling	3.72%	3.76%	3.74%
Rock Climbing	3.62%	3.38%	3.54%
Hockey	3.53%	3.23%	3.34%
Snowboarding	3.19%	3.03%	3.18%
Skateboarding	3.08%	3.03%	3.06%
Martial Arts	3.06%	2.9%	3.21%
Sailing	2.68%	2.52%	2.84%
Rowing	2.54%	2.5%	2.59%
Surfing & Windsurfing	2.32%	2.21%	2.37%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

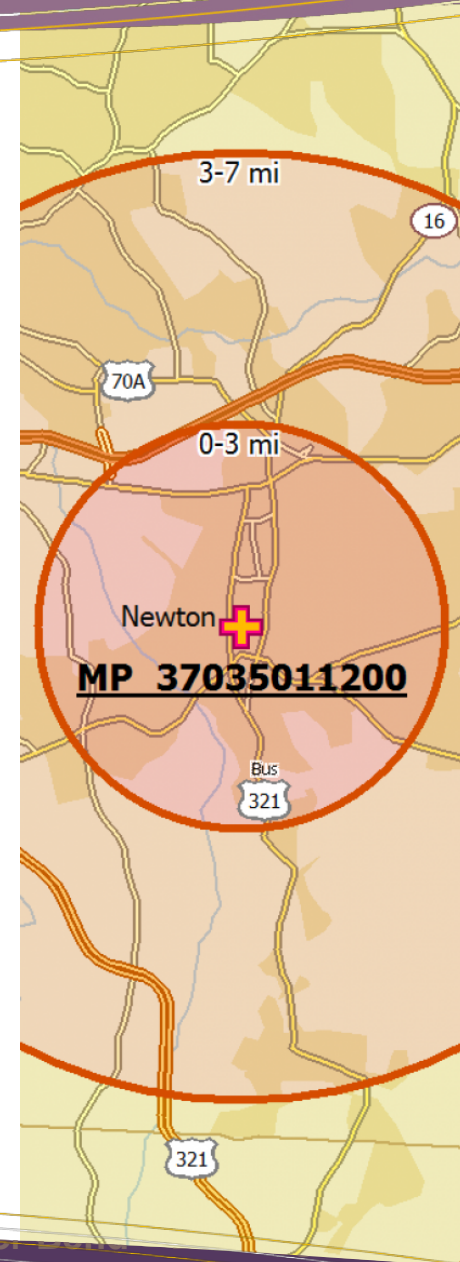
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

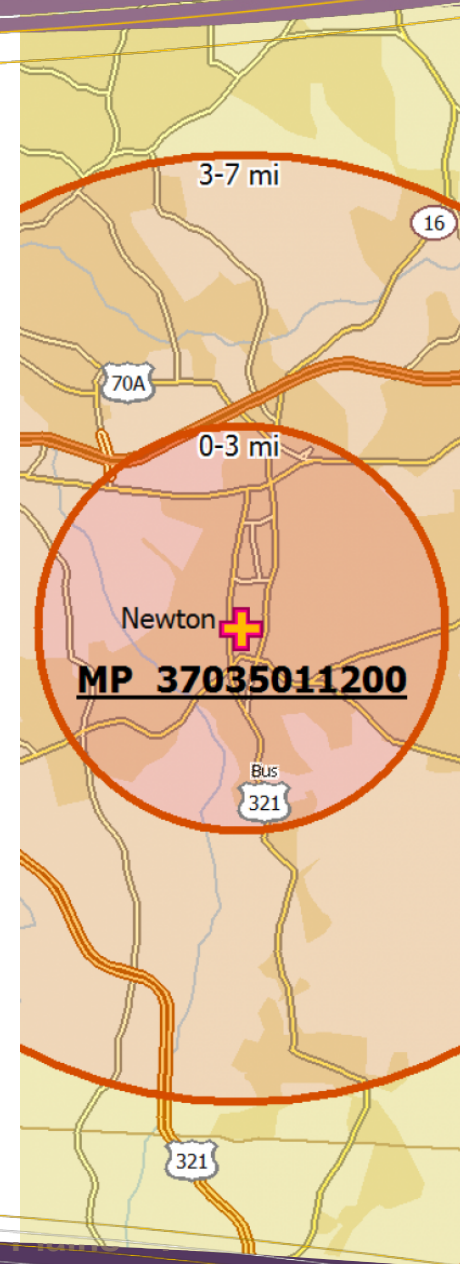
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

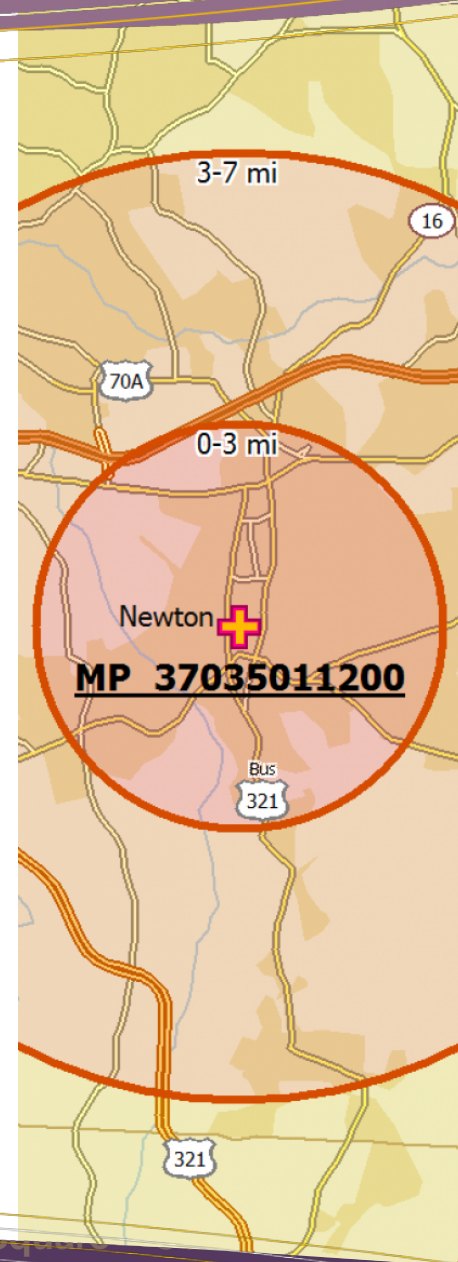
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	49%	49%	49%
Find It Difficult To Say No To My Kids	38%	40%	39%
Speak My Mind Even If It Upsets People	35%	35%	35%
Woman's Place Is In The Home	35%	36%	35%
Prefer To Have Few Possessions As Possible	34%	32%	32%
Like Control Over People And Resources	34%	33%	33%
Like To Do Unconventional Things	30%	31%	30%
Don't Judge People/Way They Live Life	28%	28%	27%
Friends More Important Than My Fam.	26%	24%	25%
If Won Lottery Would Never Work Again	26%	26%	26%
Money Is Best Measure Of Success	26%	26%	26%
Too Much Sponsorship In Arts/Sports	23%	23%	23%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	21%	21%	21%
Marijuana Should Be Legalized	19%	19%	19%
Rarely Sit Down to a Meal Together At Home	18%	18%	18%
Like To Pursue Challenge/Novelty/Change	18%	17%	17%
I Am A Workaholic	16%	16%	16%
Only Work Current Job for The Money	14%	14%	14%
We Should Strive for Equality for All	12%	12%	12%
Happy With My Standard Of Living	11%	11%	11%
On Whole People Get What They Deserve	10%	10%	10%
Indulge My Kids With The Little Extras	9%	9%	9%
Little I Can Do To Change My Life	8%	8%	8%
I Am A Perfectionist	6%	6%	6%

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Potential Cultural Themes:

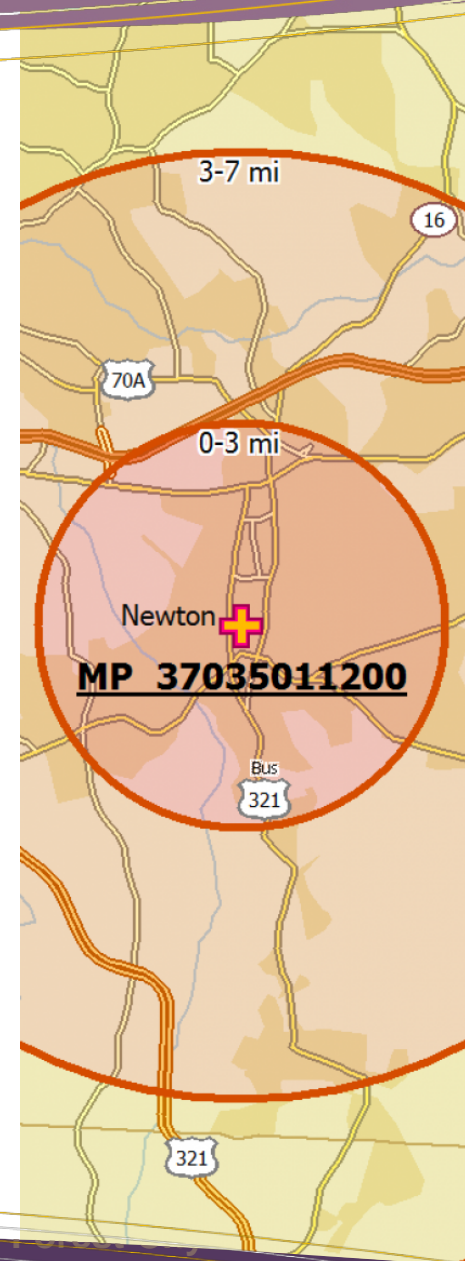
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	61%	63%	63%
You Should Seize Opportunities In Life	57%	57%	57%
Like To Understand About Nature	37%	37%	37%
Important Feel Respected By My Peers	34%	33%	33%
Prefer To Have Few Possessions As Possible	34%	32%	32%
Prefer Work Part Of Team Than Alone	33%	33%	33%
Important To Juggle Various Tasks	30%	30%	30%
Good At Fixing Things	28%	27%	27%
Have Keen Sense Of Adventure	26%	26%	26%
Like To Just Enjoy Life	23%	22%	22%
People Have To Take Me As They Find Me	21%	22%	23%
Consider Myself Interested In The Arts	19%	19%	18%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Worried About Pollution Caused By Cars	17%	18%	18%
Looking for New Ideas To Improve Home	17%	16%	16%
Is An Important Part Of Who I Am	16%	16%	16%
Real Men Don't Cry	15%	15%	16%
Try Not To Worry About The Future	13%	13%	13%
Enjoy Spending Time With My Fam.	13%	13%	13%
Provide My Kids With The Little Extras	11%	11%	11%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Like Spending Most Time With Fam.	6%	6%	5%
Feel Very Alone In The World	5%	5%	5%
Would Like To Set Up Own Business	3%	3%	3%
Decor Particular Interest To Me	3%	4%	4%

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	86.57%	87.15%	86.82%
Restaurant-Visit Any			
Fam. Restaurants/Steak	82.92%	83.9%	83.78%
Houses-Visit Any			
McDonald's	56.72%	58.25%	57.75%
Burger King	38.72%	38.61%	38.33%
Subway	31.63%	32.2%	31.97%
Wendy's	30.31%	30.8%	30.73%
Taco Bell	29.83%	30.68%	30.32%
Applebee's	29.78%	31.05%	31.03%
Kentucky Fried Chicken (KFC)	29.03%	29.24%	29.15%
Arby's	24.69%	25.67%	24.93%
Pizza Hut	24.25%	24.21%	23.49%
Olive Garden	19.93%	20.19%	20.43%

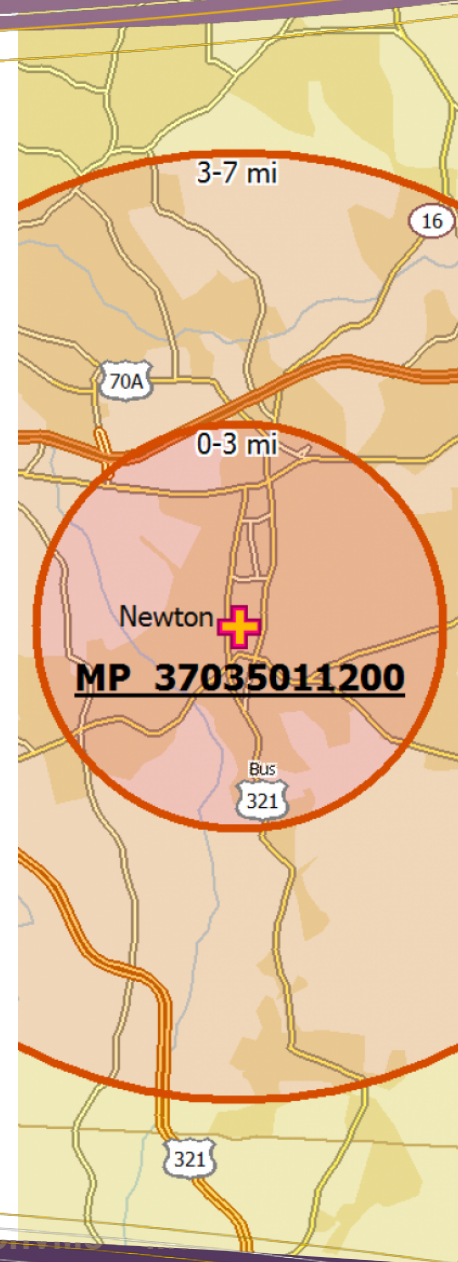
PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Dairy Queen	19.77%	19.75%	19.23%
Red Lobster	17.41%	16.92%	16.77%
Cracker Barrel	16.21%	17.04%	16.79%
Sonic	14.82%	15.14%	14.92%
Domino's Pizza	14.25%	13.67%	13.71%
Outback Steakhouse	13.49%	13.77%	14.29%
IHOP (International House Of Pancakes)	13.33%	13.25%	13.44%
Denny's	13.24%	12.35%	12.2%
Chick-Fil-A	12.56%	13.71%	13.73%
Golden Corral	12.32%	12.7%	12.2%
Hardee's	12.18%	12.35%	11.8%
Chili's Grill and Bar	12.04%	12.33%	12.87%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

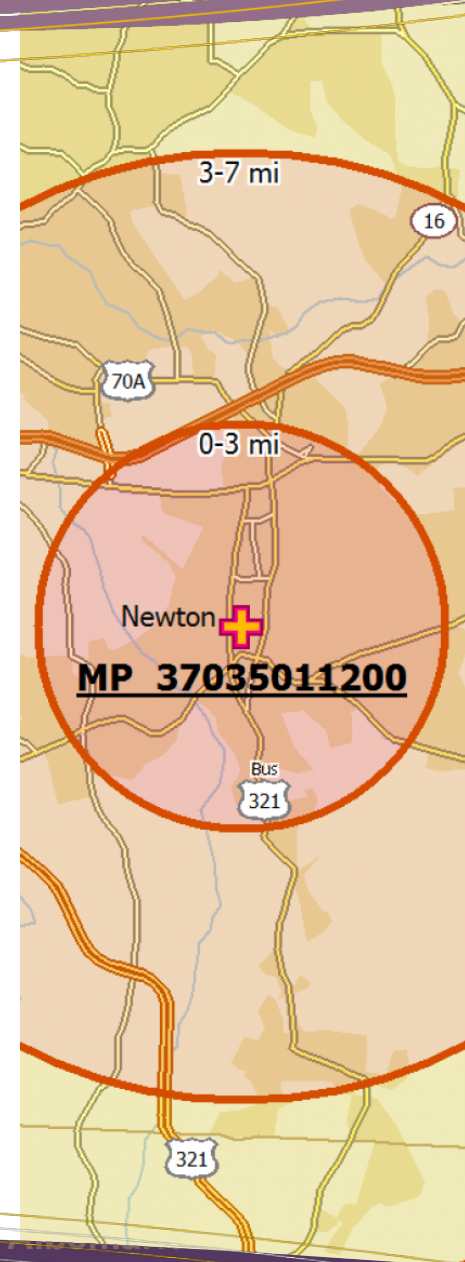
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	48.42%	48.11%	48.04%
Recycled products	35.82%	35.48%	35.77%
Worked as volunteer (non political)	17.16%	17.21%	17.5%
Engaged in fund raising	11.29%	11.19%	11.39%
Religious club member	7.34%	7.58%	7.69%
Wrote to editor of mag or newspaper	5.94%	5.89%	5.93%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Wrote to elected offcl about publ bus	5.93%	6.11%	6.22%
Union member	5.58%	5.61%	5.52%
Charitable Organization	5.54%	5.64%	5.66%
Took active part in local civic issue	5.19%	5.03%	5.07%
Fraternal order member	4.89%	4.8%	4.79%
Church Board	4.63%	4.78%	4.86%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	15.95%	15.98%	16.64%
Children's Books	12.67%	12.83%	13.09%
Mystery	11.85%	11.82%	11.99%
Cookbooks	10.47%	10.45%	10.67%
Religious (not Bibles)	8.84%	9.09%	9.1%
History	6.99%	6.98%	7.09%
Personal/Business	6.6%	6.56%	6.73%
Self-help			
Romance	6.38%	6.79%	6.91%
Biography	6.29%	6.09%	6.35%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	68.48%	67.81%	67.93%
Gen. Editorial	46.11%	45.14%	45.57%
Womens	40.57%	40.51%	40.81%
Service	35.52%	35.98%	36.07%
Mens	19.13%	18.43%	18.43%
Business/Finance	15.5%	15.3%	16.37%
Sports	15.45%	14.56%	14.84%
Automotive	15.11%	14.81%	14.46%
Fishing/Hunting	13.94%	14.46%	13.92%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	56.1%	56.31%	56.27%
Classified	35.15%	35.56%	34.92%
Sport	33.25%	33.22%	33%
Editorial Page	31.54%	31.77%	31.7%
Comics	29.06%	28.89%	28.54%
Business/Finance	28.57%	28.32%	28.74%
Movie Listings & Reviews	26.11%	25.45%	25.56%
Food/Cooking	25.77%	25.48%	25.45%
TV/Radio Listings	24.92%	24.71%	24.44%
Home/Gardening	22.36%	22.36%	22.2%
Travel	19.18%	19.05%	19.32%
Science/Technology	18.3%	17.6%	17.69%
Fashion	13.7%	13.58%	13.84%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Country	23.72%	25.91%	24.92%
CHR Contemp Hit Radio	18.77%	18.21%	18.12%
Adult Contemporary	17.88%	18.26%	18.34%
Rock	13.67%	13.77%	13.54%
News/Talk	11.97%	11.51%	11.94%
Oldies	11.8%	11.47%	11.5%
Urban Contemporary	11.46%	10.9%	11.51%
Classic Rock	10.41%	10.42%	10.68%
Alternative	9.54%	9.17%	9.47%
Variety	7.33%	7.06%	7.37%
Religious	6.29%	6.48%	6.5%
Soft Contemporary	5.87%	6.24%	6.44%
Classic Hits	4.53%	4.69%	4.56%
All News	4.29%	4.24%	4.68%
Hispanic	4.08%	3.26%	3.18%
Jazz	3.81%	3.74%	4.04%
All Talk	3.56%	3.63%	3.87%
Sports	3.46%	3.39%	3.68%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	63.51%	64.21%	64.38%
Satellite Dish	55.56%	55.98%	55.79%
Soapnet	50.17%	50.42%	50.84%
Other Video-On-Demand	43.51%	43.3%	42.47%
Sci-Fi Channel	37.26%	37.49%	37.23%
Adult Pay Per View TV	33.94%	34.64%	34.41%
MSNBC	33.77%	34.05%	34.04%
Subscribe Digital Cable	29.06%	29.07%	28.72%
Nickelodeon	28.6%	30.06%	29.95%
Comedy Central	28.09%	27.64%	29.08%
TV Info From Sunday TV Magazine	27.9%	28.82%	29.13%
Adult Swim	26.34%	27.57%	27.6%

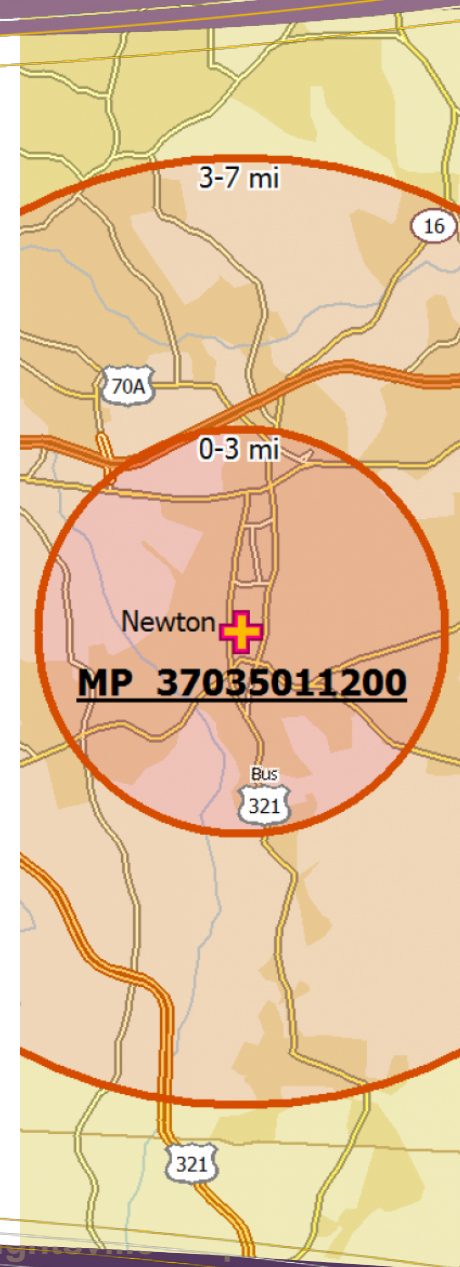
MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
TV Info From Newspapers	25.78%	26.53%	26.6%
Nick At Nite	24.66%	25.92%	25.83%
TCM (Turner Classic Movies)	24.37%	24.37%	24.79%
USA Network	24.17%	24.29%	24.48%
TV Info From Monthly Cable Guide	24.01%	24.53%	24.46%
Hallmark Channel	23.64%	24.52%	24.99%
BET (Black Entertainment TV)	23.55%	23.3%	23.5%
The Golf Channel	22.3%	22.27%	22.81%
ABC Fam.	21.62%	21.8%	22.77%
Lifetime	21.19%	21.48%	21.34%
ESPN2	20.01%	20.26%	21.07%
TV Info From Other	19.72%	19.84%	19.99%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	18.84%	18.95%	19.58%
Medium Users (4-6)	10.5%	10.58%	10.77%
Light Users (1-3)	20.8%	20.81%	20.82%
Quintiles (20%)			
Newspaper I (Heavy)	1.55%	1.53%	1.47%
Newspaper II	1.53%	1.57%	1.56%
Newspaper III	2.05%	2.15%	2.23%
Newspaper IV	0.72%	0.86%	0.74%
Newspaper V (Light)	1.09%	1.15%	1.18%

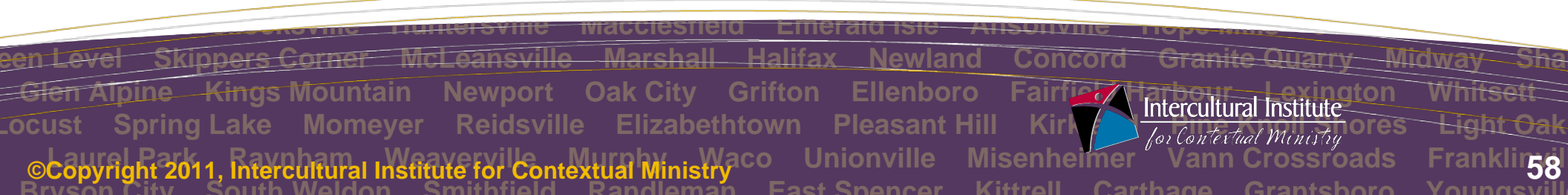
MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	18.74%	19.54%	19.47%
Magazines II	8.65%	9.11%	9.07%
Magazines III	8.95%	9.61%	9.72%
Magazines IV	11.45%	11.59%	11.45%
Magazines V (Light)	0.4%	0.41%	0.43%
Outdoor I (Heavy)	6.94%	6.42%	6.45%
Outdoor II	2.87%	2.55%	2.57%
Outdoor III	3.58%	3.39%	3.33%
Outdoor IV	17.02%	16.87%	16.59%
Outdoor V (Light)	25.57%	25.64%	25.36%
Yellow Pages I (Heavy)	15.26%	15.35%	15.08%
Yellow Pages II	5.54%	5.47%	5.57%
Yellow Pages III	5.57%	5.09%	5.12%
Yellow Pages IV	23.05%	23.1%	22.74%
Yellow Pages V (Light)	3.78%	3.41%	3.27%

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.6%	11.72%	11.65%
6:00am - 10:00am	13.62%	13.15%	13.95%
10:00am - 3:00pm	5.46%	5.25%	5.81%
3:00pm - 7:00pm	13.48%	13.56%	13.85%
7:00pm - Midnight	11.63%	11.44%	11.83%
Midnight - 6:00am	4.79%	4.46%	4.8%
Weekend Radio			
Listeners			
Dayparts [summary]	14.14%	14.91%	14.91%
6:00am - 10:00am	3.5%	3.52%	3.66%
10:00am-3:00pm	4.51%	4.25%	4.58%
3:00pm - 7:00pm	6.67%	6.79%	6.81%
7:00pm - Midnight	8.18%	8.74%	8.93%
Midnight - 6:00am	9.44%	9.35%	9.92%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	7.53%	7.95%	8.24%
Saturday: 8:00-11:00pm	7.1%	7.57%	7.83%
Sunday: 7:00-11:00pm	9.24%	9.71%	9.89%
9:00am-1:00pm	24.66%	25.92%	25.83%
9:00am-4:00pm	28.05%	29.49%	29.47%
4:00pm-7:00pm	27.91%	28.05%	28.5%
11:00pm-1:00am	41.6%	41.78%	41.65%
AVG Prime time	2.89%	2.7%	2.73%
Mon-Sun			

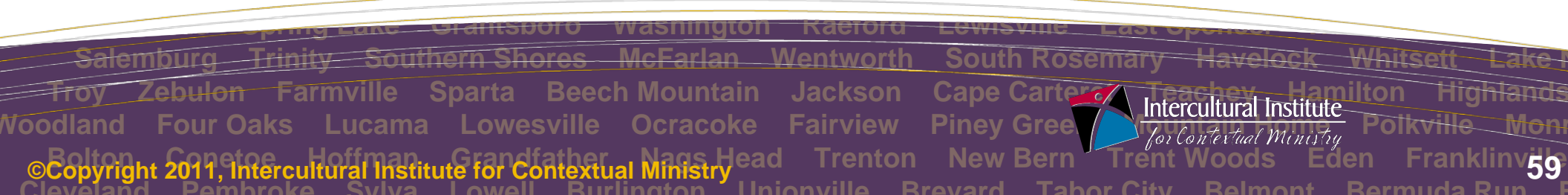


Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	16.01%	15.75%	16.24%
7-9am	20.01%	20.26%	21.07%
9am-12noon	20.87%	22.23%	21.93%
12noon-4pm	7.17%	7.26%	7.55%
4-6pm	44.71%	45.56%	46.69%
6-7pm	18.85%	19.66%	19.63%
7-7:30pm	1.45%	1.27%	1.3%
7:30-8pm	11.18%	11.32%	11.04%
8-11pm	7.53%	7.95%	8.24%
11pm-12am	33.77%	34.05%	34.04%
11pm-1am	41.6%	41.78%	41.65%
1-6am	29.22%	28.64%	29.67%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	17.84%	18.01%	18.29%
Sat: 10am-1pm	7.06%	7.51%	7.63%
Sat: 1-4pm	24.97%	25.28%	25.3%
Sat: 4-6pm	6.84%	6.95%	6.92%
Sat: 6-7pm	2.08%	2.03%	2.02%
Sat: 7-8pm	0.74%	0.68%	0.81%
Sat: 8-11pm	7.1%	7.57%	7.83%
Sat: 11pm-1am	4.33%	4.4%	4.57%
Sat: 1am-7pm	24.17%	24.29%	24.48%
Sun: 7-10am	2.2%	2.15%	2.2%
Sun: 10am-1pm	6.65%	7.21%	7.21%
Sun: 1-4pm	5.67%	6.11%	6.32%
Sun: 4-7pm	13.38%	14.15%	14.06%
Sun: 7-11pm	9.24%	9.71%	9.89%
Sun: 11pm-1am	4.62%	5.03%	4.85%
Sun: 1-7am	20.71%	21.78%	21.87%



Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

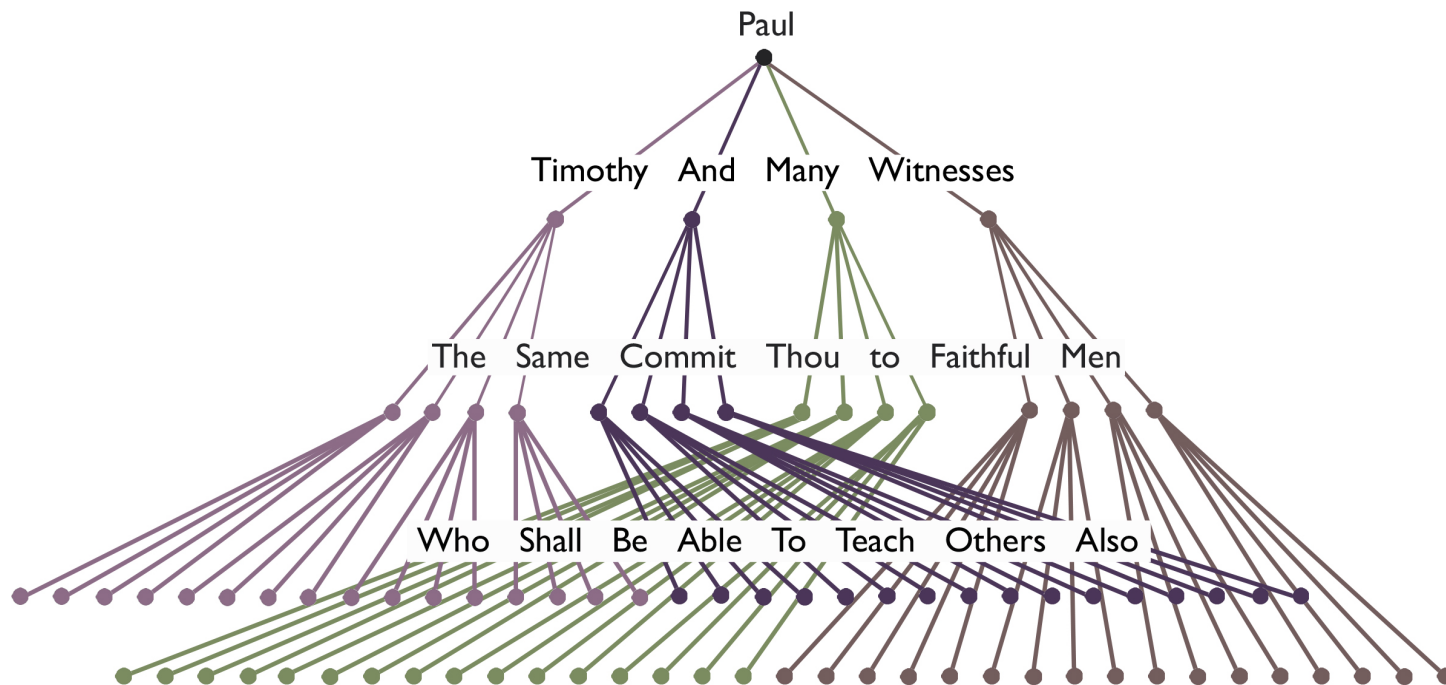


Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*



Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

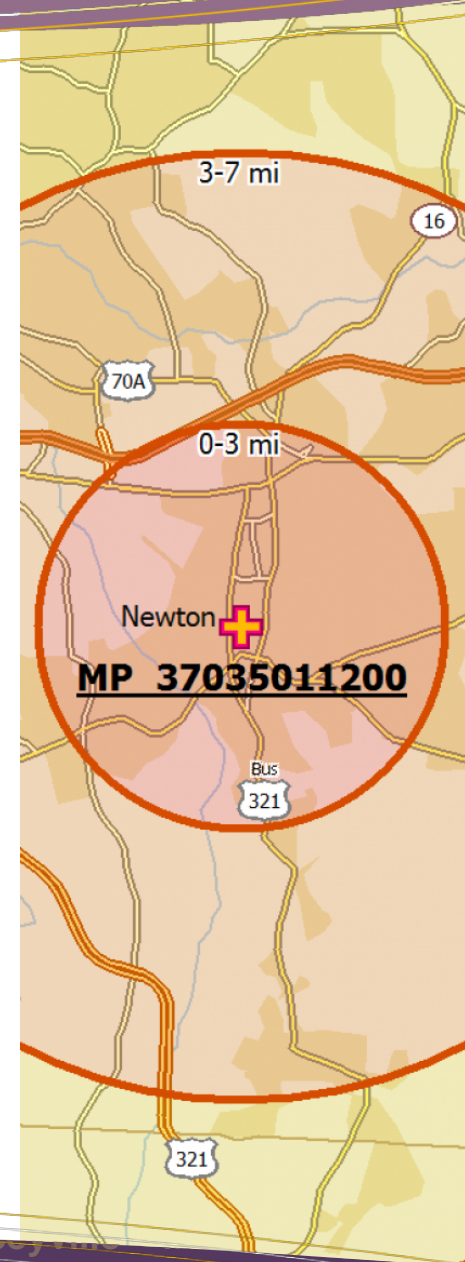


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Notes and Sources

1. SITESCAPE location and EVANGELSCAPE spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from SCANUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by SCANUS and are licensed from SCANUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through SCANUS.
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through SCANUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through SCANUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	Lahu - Newton	501 Northwest Blvd Newton, NC 28658	0.15 mi	0	Insufficient Data
2	Newton First - Newton	501 Northwest Blvd Newton, NC 28658	0.15 mi	92	Growing
3	Calvary - Newton	11 East C St Newton, NC 28658	0.48 mi	115	Insufficient Data
4	Trinity - Newton	725 W 13th St Newton, NC 28658	0.62 mi	150	Insufficient Data
5	East First - Newton	708 East 1st St Newton, NC 28658	0.93 mi	100	Declining
6	North Newton - Newton	316 West 21st St Newton, NC 28658	1.27 mi	82	Plateauing
7	Catawba Valley Hmong - Conover	440 7th Street Pl SW Conover, NC 28613	2.27 mi	0	Insufficient Data
8	Woodlawn - Conover	440 7th Street Pl SW Conover, NC 28613	2.27 mi	1,000	Growing
9	New Jerusalem - Newton	1560 Nathaniel St Newton, NC 28658	2.45 mi	105	Declining
10	New Hope - Newton	1577 Prison Camp Rd Newton, NC 28658	3.45 mi	35	Insufficient Data
11	Startown First - Newton	2615 Sigmon Dairy Rd Newton, NC 28658	3.64 mi	0	Insufficient Data
12	Kings Way - Newton	1146 Robinwood Rd Newton, NC 28658	3.67 mi	0	Insufficient Data
13	Fairgrove - Hickory	1614 US Highway 70a W Hickory, NC 28601	4.01 mi	70	Plateauing
14	Axis	2359 US Highway 70 SE 236 Hickory, NC 28602	4.33 mi	0	Insufficient Data
15	Fairbrook - Hickory	2278 19th Ave SE Hickory, NC 28602	4.53 mi	0	Insufficient Data



APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	The Chapel at Carmike	2000 Catawba Valley Blvd SE Hickory, NC 28602	4.79 mi	0	Insufficient Data
17	Spencer Road - Conover	3598 Puett Park Dr Conover, NC 28613	4.91 mi	0	Insufficient Data
18	Cedar Grove - Maiden	6105 Startown Rd Maiden, NC 28650	5.05 mi	52	Declining
19	Harmony - Conover	4477 C And B Farm Rd Conover, NC 28613	5.16 mi	0	Insufficient Data
20	Tri-City - Conover	1409 NC Hwy 16 N Conover, NC 28613	5.16 mi	931	Declining
21	Covenant - Conover	1031 Rock Barn Rd Conover, NC 28613	5.16 mi	0	Insufficient Data
22	Tri-City Baptist Church Korean Mission	1409 NC 16 N Conover, NC 28613	5.16 mi	0	Insufficient Data
23	Joy - Conover	4015 Herman Sipe Rd NW Conover, NC 28613	5.38 mi	90	Growing
24	Harvest - Hickory	3205 Zion Church Rd Hickory, NC 28602	5.39 mi	0	Insufficient Data
25	Sweetwater - Hickory	609 21st St SE Hickory, NC 28602	5.41 mi	100	Plateauing
26	Meadow Ridge	1173 Zeb Haynes Rd Maiden, NC 28650	5.45 mi	48	Plateauing
27	New Life Baptist Fellowship Church	2952 N Oxford St Bldg C Claremont, NC 28610	5.50 mi	0	Insufficient Data
28	Mountain View - Hickory	4266 River Rd Hickory, NC 28602	5.63 mi	516	Plateauing
29	Claremont First - Claremont	4791 S Depot St Claremont, NC 28610	5.63 mi	206	Declining
30	Crossroads	2288 Zion Church Rd Hickory, NC 28602	5.75 mi	153	Plateauing



APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Free in Him	102 W Main St Maiden, NC 28650	6.26 mi	0	Insufficient Data
32	New Life - Conover	4639 County Home Rd Conover, NC 28613	6.33 mi	0	Insufficient Data
33	Maiden First - Maiden	50 E Main St Maiden, NC 28650	6.33 mi	169	Declining
34	Temple - Hickory	825 Lenoir Rhyne Blvd SE Hickory, NC 28602	6.42 mi	61	Declining
35	Cornerstone Church	409 E Main St Maiden, NC 28650	6.51 mi	0	Insufficient Data
36	East Hickory - Hickory	130 16th St SE Hickory, NC 28602	6.59 mi	140	Declining
37	Piney Grove - Newton	2400 Balls Creek Rd Claremont, NC 28610	6.88 mi	43	Plateauing
38	East Maiden - Maiden	1400 E Maiden Rd Maiden, NC 28650	6.98 mi	171	Plateauing
39	Springs Road - Hickory	3580 Springs Rd NE Hickory, NC 28601	7.18 mi	136	Plateauing
40	Mount Ruhama - Maiden	3273 Mount Ruhama Church Rd Maiden, NC 28650	7.19 mi	255	Plateauing
41	Liberty - Maiden	2054 W Maiden Rd Maiden, NC 28650	7.21 mi	107	Declining
42	Escalate	415 1st Ave SE Hickory, NC 28602	7.25 mi	0	Insufficient Data
43	Unity Hmong - Hickory	4687 Springs Rd Conover, NC 28613	7.30 mi	0	Insufficient Data
44	Highland - Hickory	828 9th Ave NE Hickory, NC 28601	7.34 mi	334	Plateauing
45	Mount Anderson - Maiden	4818 S NC 16 Hwy Maiden, NC 28650	7.56 mi	355	Growing





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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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