MissionSite top unreached locations

Cran

Balfo

C

NEWTON, NC Wilson's Mills Everetts Lona Harmony SwannCENSUS TRACT: 37035011600 Robbins Weldon Hobgood Mutipveach Stanfield Zebulon White Lake ach Stanfield Zebulon White Lake REGION: Region 8: Catawba Brogden Cove City Macclesfield JeCOUNTY: Catawbangs Alta CONGREGATIONAL REPRODUCTION SITESCAPE: Townscape In partnership with the: Rhodhiss Wagram Washington **EII DENSITY PATTERN: E1a** Hot Springs Halifar, Parkton Mountain Home Intercultural Institute Enochville Oak Island Walstonburg Bald He for Contextual Ministry more Bermuda Run Bailev North Carolina Baptists Caring. Sharing. Daring. Carolina Shores Weaverville erald Isle Stanle ©Copyright 2011 Intercultural Institute for Contextual Ministry Jonesville

MissionSite (TM) Table of Contents

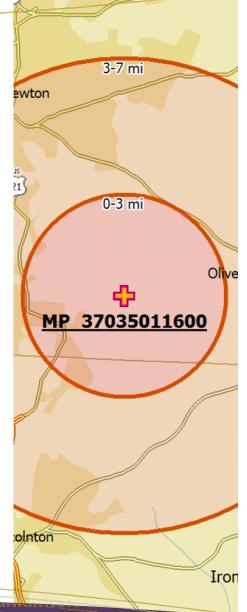
1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: BCNC Churches by Distance	66



Site Location Summary

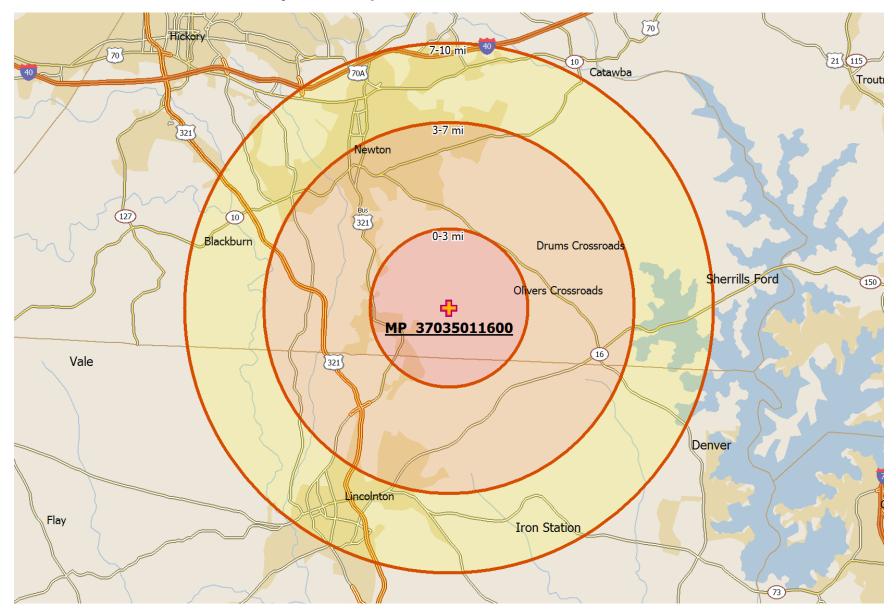
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3708	Region 8: Catawba
3	County Location	37035	Catawba
4	Zipcode	28658	Catawba
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	E1	10000-50000-50000



Copyright 2011, Intercultural Institute for Contextual Ministry

Site Location Summary - Map of the Site Location



Peachland Huntersville Silver Lake Clinton Ramseur Fearrington Earl Harrisburg Raynham Forest H Forest Oaks Autryville Goldsboro Whispering Pines Lewisville Boner Intercultural Institute Askewville Morrisville Ellerbe Hudson Sandy Creek Highlands Moor Lourde for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	COD	EXPLANATION
		Е	
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Montreal Hebgood East Laurinburg Lenoir Mount Gilead Durham Youngsville Policyille Lewiston We Featrington Fairplains Newport Roxboro Hays Severn Burlington Intercultural Institute Macclesfield Richlands Stoneville Lumber Bridge Sedalia White Plan (or Confectual Ministry) Copyright 2011, Intercultural Institute for Contextual Ministry

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	6,491	41,815	45,483
2010 Households	2,365	15,401	17,017
2010 Group Quarters Population	118	570	464

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	17	31	35
Language Diversity National Index	34	37	39
Foreign Born Diversity National Index	26	10	5
Ancestry Diversity National Index	56	45	48
Racial Diversity National Index	27	39	41

cer Mountain Stantonsburg Vandemere Kernersville Black Creek Speed Danbury Nashville Troy Sarate Hasville Spring Lake Boonville Mount Airy Pleasant Garden Dunn North Richfield Centerville Hildebran Biltmore Forest Burnsville Rowland Richfield Centerville Hildebran Biltmore Forest Burnsville Gordextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Bridgeton Harmony Granite Falls Rutherford ton Law

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Volte East Flat Rock Landis Stanfield Smithfield Brunswick Saxapahaw Grover Swannaned Troy He Winfall Lansing Fairfield Harbour Gastonia Lillington Lumber Bridge Intercultural Institute Bessemer City Sherrills Ford Connelly Springs Concord Powellsville For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	137	5.79%
Mainstay Communities	Established, Diverse Households	1,201	50.78%
Working Communities	Blue-collar, Working Families	463	19.58%
Country Communities	Rural, Agri. & Mining Families	517	21.86%
Aspiring Communities	Young Singles / Aspiring-Multihousing	7	0.3%
Urban Communities	High Density, Inner-city Neighborhoods	40	1.69%

Stonewall Sherrills Ford Williamston Shannon Lowell Red Springs Columbia Gibsonville Half Moon Horganton Rural Hall Peletier Swepsonville Manteo Jacksonville Yand Intercultural Institute If Four Oaks Garysburg Wesley Chapel Sylva Lumber Bridge Valley Hill Intercultural Institute Manoa Mount Confectual Ministry Base Arcadia Pinehurst Henderson White Plains Sad

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

S Calypso Creedmoor Washington Winston-Salem Trenton Marion Mountain Home Greenevers Benson The Raleigh Mineral Springs Boiling Springs Elizabethtown Kings Grant Intercultural Institute cadia Montreat Catawba Tryon Statesville Wilson's Mills Bethlehem For Confertual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

Using the Site Location Summary

Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Field Knightdale North Topsall Beach Robbins Bethania Fallston Franklinville Tarboro Buther McDona Rich Square Walkertown Snow Hill Millers Creek Haw River Marvin Have Meldon Murfreesboro Vass en Pinetops Como Henderson Ayden Fairview Hookerton Stony Point for Confectual Ministry er Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	40,225	1,459	3.63%
Unreached %	66.53%	61.7%	92.74
Religious But NOT Evangelical HH	9,167	244	2.66%
Religious But NOT Evangelical %	15.16%	10.31%	68.02
Spiritual But NOT Relig or Evang HH	6,696	271	4.05%
Spiritual But NOT Relig or Evang %	11.07%	11.46%	103.5
Not Evangelical, Not Interested HH	24,408	944	3.87%
Not Evangelical, Not Interested %	40.37%	39.93%	98.91



The second secon

Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	80	6	7.5%
Active BCNC Attenders	10,804	970	8.98%
Active Evangelical Households	8,881	398	4.48%
Active Evangelical Percent	14.69%	16.81%	114.44
Inactive Evangelical Households	11,353	508	4.48%
Inactive Evangelical Percent	18.78%	21.49%	114.44
# New Churches Needed	0	0	0%





Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Mount Ruhama - Maiden	1.19 mi	255	Plateauing	16	Meadow Ridge	4.70 mi	48	Plateauing
2	Mount Anderson - Maiden	2.21 mi	355	Growing	17	Mountain View - Maiden	4.99 mi	216	Plateauing
3	Maiden Chapel	2.21 mi	0	Insufficient Data	18	Startown First - Newton	5.13 mi	0	Insufficient Data
4	Friendly Chapel - Maiden	2.21 mi	74	Declining	19	Macedonia - Lincolnton	5.29 mi	173	Plateauing
5	Catawba Valley - Maiden	2.49 mi	138	Insufficient Data	20	East First - Newton	5.31 mi	100	Declining
6	Lawings Chapel - Maiden	2.78 mi	148	Declining	21	Calvary - Newton	5.54 mi	115	Insufficient Data
7	New Hope - Newton	3.07 mi	35	Insufficient Data	22	Mathis Chapel - Catawba	5.73 mi	136	Plateauing
8	Liberty - Maiden	3.08 mi	107	Declining	23	Cedar Grove - Maiden	5.95 mi	52	Declining
9	East Maiden - Maiden	3.56 mi	171	Plateauing	24	Lahu - Newton	6.15 mi	0	Insufficient Data
10	New Jerusalem - Newton	3.61 mi	105	Declining	25	Newton First - Newton	6.15 mi	92	Growing
11	Center View - Maiden	3.75 mi	222	Plateauing	26	Buffalo Shoals - Lincolnton	6.38 mi	40	Insufficient Data
12	Cornerstone Church		0	Insufficient Data	27	Redeemed - Lincolnton	6.44 mi	95	Insufficient Data
13	Maiden First - Maiden	4.11 mi	169	Declining	28	Trinity - Newton	6.52 mi	150	Insufficient Data
14	Free in Him	4.16 mi	0	Insufficient Data	29	Hulls Grove North	6.70 mi	72	Declining
15	Harvest Time - Maiden	4.23 mi	0	Insufficient Data	30	North Newton - Newton	6.71 mi	82	Plateauing

White Plains Sawmills Knightdale Elroy Cary Hayesville Stanley River Bend Hope Mills Lake Lure Be Franklin Thomasville Raemon Brunswick Pinebluff Micro Jefferson <u>Intercultural Institute</u> Ivanhoe Ca Boiling Springs Bunn Oak Ridge Stoneville Badin King Boardman <u>Intercultural Institute</u> Is Rhodhiss for Confectual Ministry Osedalia Jonesville Pottorson Springs Locust Loard Fairment 13

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Vandemere Sharpsburg McLeansville Holden Beach Woodlawn Henderson Dundarrach Northlakes Fearrington Alamance Lake Santeetlah Autryville Sawmills Light Oster Intercultural Institute Randleman Hudson Conetoe Duck Scotland Neck Sunset Beach Mor Joi Contextual Ministry Brogden La Copyright 2011, Intercultural Institute for Contextual Ministry Ocopyright 2011, Intercultural Institute for Contextual Ministry

Residential Non-Apt.

Business

Residential Apt.

Residential

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMOSCAPE	COUNTY	BAND	% OF C
1990 Population	118,412	4,328	3.66%	1990 Households	45,701	1,587	3.47%
2000 Population	141,685	5,807	4.1%	2000 Households	55,533	2,210	3.98%
2010 Population	160,920	6,491	4.03%	2010 Households	60,459	2,365	3.91%
Location Types in this MissionSite					Location Ty	/pe	0-3mi Band
🔲 0-3mi Banc	l 📃 3-7mi	Band 📃	7-10mi Band	County	Residential		2,489
80,000					Residential A	Apt.	15
60,000					Residential I	Non-Apt.	2,474
00,000					Business		36
40,000	40,000				Seasonal		0
					USPS Resid	lential	2,162
20,000					USPS Busin	iess	22

Godwin Cary Bethlehem Bladenboro Vann Crossroads Pilot Mountain Newton Grove Mooresboro En Sugar Mountain Mooresville Saluda North Topsail Beach Kirkland Intercultural Institute East Bend Wilson's Mills Swansboro Scotland Neck Falkland Ansol [or Contextual Ministry] Copyright 2011, Intercultural Institute for Contextual Ministry

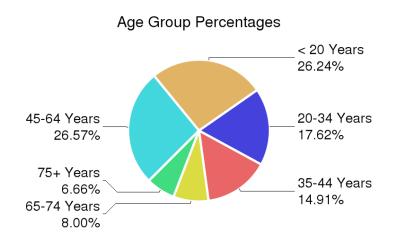
USPS Residential

Seasonal

USPS Business

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

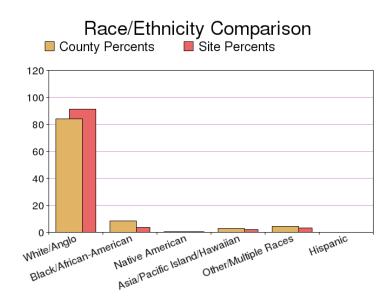


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.75%	4.04%	85.05
4-5 Years	2.63%	2.45%	93.16
6-8 Years	4.08%	4.38%	107.35
9-11 Years	4.02%	4.28%	106.47
12-13 Years	2.65%	3.03%	114.34
14-17 Years	5.17%	5.44%	105.22
18-19 Years	2.56%	2.6%	101.56
0-5 Years	7.39%	6.49%	87.82
6-12 Years	9.43%	10.17%	107.85
13-19 Years	9.05%	9.57%	105.75
< 20 Years	25.87%	26.23%	101.39
20-34 Years	17.86%	17.61%	98.6
35-44 Years	13.7%	14.9%	108.76
45-64 Years	27.44%	26.56%	96.79
65-74 Years	8.47%	8%	94.45
75+ Years	6.67%	6.66%	99.85
Median Age	40	39	98.09
Median Age (Male)	38	38	98.88
Median Age (Female)	41	40	97.49

For Farmville Morganton Mills River Wilkesboro Prospect Waxhaw Scotland Neck James City Broadway Great Hills Whiteville Dunn Stanfield Bethel Hoffman Ocracoke Teacher Minnesott Beach McDonald Weddington Durham Sawmills King Vass Sandy Creek Tar Heel For Contextual Ministry For Contextual Institute for Contextual Ministry For Copyright 2011, Intercultural Institute for Contextual Ministry For Contextual Contextual Ministry For Contextua

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	83.84%	91.13%	108.69
Black, African-American	8.29%	3.51%	42.35
Native American	0.28%	0.25%	86.8
Asian	2.93%	2.02%	68.82
Pacific Island, Hawaiian	0.06%	0.02%	24.79
Other/Multiple Races	4.58%	3.08%	67.24
Hispanic	0%	6.76%	0
Education of Adults (25 yrs+)			

Education of Addits (25 yrs+)			
Total Adults over age 25 years.	109,742	4,447	
Less than 9th Grade	6.64%	7.44%	89.19
No High School Diploma	12.54%	13.83%	90.7
High School Graduate	33.31%	39.46%	84.4
Some College, no degree	19.47%	18.62%	104.58
Associate Degree	8.73%	8.16%	106.91
College Degree	13.37%	8.01%	166.98
Graduate/Prof. degree	5.94%	4.47%	132.81

Warrenton Raynham Proctorville Boonville Welcome Wendell Parkton Morehead City Swepsonville Bake Cherryville Wadesboro Belhaven Chimney Rock Village Sims Skippers Andrews Sedalia Richfie Black Mountain Silver City Clemmons Cove City Statesville Biscoe Coverte that Ministry Coverte that Ministry Seaboard Mount Airy Garner Elkin Pine Level Bent C17 towah Winston Salem Kirkland Waxhaw Hone Wills Hemby Bridge Elk Park Washington Park, Parmele

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	6.74%	6.64%	132.72
\$10,000 to \$19,999	11.71%	11.16%	95.3
\$20,000 to \$29,999	13.48%	14.04%	104.14
\$30,000 to \$49,999	23.89%	25.62%	107.24
\$50,000 to \$59,999	9.38%	8.2%	87.48
\$60,000 to \$69,999	7.84%	10.7%	136.39
\$70,000 to \$79,999	6.15%	7.27%	118.17
\$80,000 to \$89,999	4.67%	4.78%	102.29
\$90,000 to \$99,999	3.08%	3.17%	103.03
\$100,000 to \$124,999	5.56%	4.44%	79.84
\$125,000 to \$149,999	2.71%	2.03%	74.87
\$150,000 to \$199,999	2.74%	1.82%	66.26
\$200,000 to \$249,999	0.76%	0.08%	11.07
\$250,000 or more	1.27%	0.04%	3.33
Median Household	44,353	43,899	98.98
Average Household	59,020	51,714	87.62
Per Capita Household	22,493	18,855	83.83
Family/Non-Family Household			
Income			
Median Family Income	54,876	52,075	94.9
Average Family Income	70,478	59,450	84.35
Median Non-Family Income	28,307	27,534	97.27
Average Non-Family Income	35,624	31,748	89.12

ake Waccamaw Seven Devils China Grove Forest City Black Mountain Eiroy Vanceboro Crosshore Bank ake Norman of Catawba Gaston Mills River West Canton Webster North <u>Intercultural Institute</u> Pink Hill Bath Fountain Atkinson Bridgeton Marshville Haw River Gibsonville *for Contextual Ministry* Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	67.13%	72.47%	107.97
Families with Children	32.07%	34.42%	107.31
Families without Children	35.05%	38.05%	108.57
Non-Family Households			
% Non-Family Households	32.87%	27.53%	83.73
Non-Families with Children	0.39	0.42	109.72
Non-Families without Children	32.49	27.1	83.43
Housing Units			Index
Total Housing Units	68,298	2,608	
Vacant percent	11.48%	9.32%	81.18
Owned percent	62.83%	74.31%	118.27%
Rented Percent	25.69%	16.41%	63.88
Households by Size			Index
Avg household size	2.62	2.69	102.67
Avg family hh size	3.33	3.31	99.4
Avg non-family hh size	1.18	1.09	92.37
Households By Count of Persons			Percent
One	16,896	581	3.44%
Two	17,282	676	3.91%
Three or Four	19,905	875	4.4%
Five+	6,376	233	3.65%

ertown Greensboro Stony Point Neuse Forest Bryson City Silver Lake Pantego Spruce Pine Cramerton Wille Cameron Staley Askewville Hemby Bridge Williamston Harkers Islam Store Kenansville Windsor Balfour Rockfish Chadbourn Statesville Ossipee Valley Hill Holden Berge for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Biver Road Statesville Remove Encodeville Kenly Carthage Kingstown Alamance Stonewall

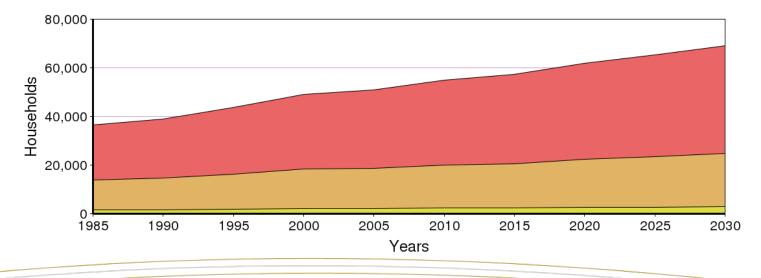
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	118,412	4,328	3.66%
2000 Population	141,685	5,807	4.1%
2010 Population	160,920	6,491	4.03%
2015 Population	169,892	6,658	3.92%

Household Change from 1985 to 2030

🔲 0-3mi Ring 🛛 🔲 0-7mi Ring

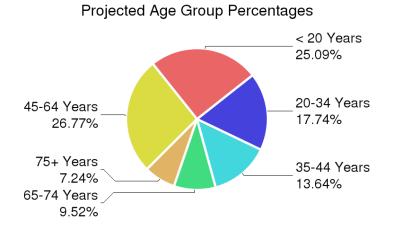
📕 0-10mi Ring



Point Waynesville Helly Springs Lasker Ayden Greenville Sharpsburg Arapahoe Mount Helly Castle Ha Pellocksville Raynham St. Helena Ronda South Rosemary Old Fort When Plains South Weldon Ruth H River Bend Indian Beach Powellsville Belville Kure Beach Elroy Mountain Piney for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

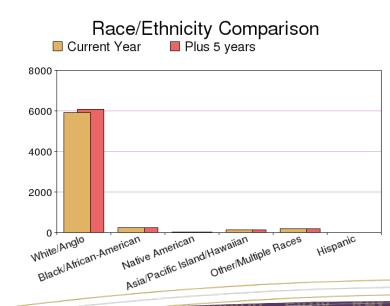


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.04%	3.33%	82.43
4-5 Years	2.45%	2.16%	88.16
6-8 Years	4.38%	3.89%	88.81
9-11 Years	4.28%	4.28%	100
12-13 Years	3.03%	3.17%	104.62
14-17 Years	5.44%	5.54%	101.84
18-19 Years	2.6%	2.72%	104.62
0-5 Years	6.49%	5.5%	84.75
6-12 Years	10.17%	9.72%	95.58
13-19 Years	9.57%	9.88%	103.24
< 20 Years	26.23%	25.1%	95.69
20-34 Years	17.61%	17.74%	100.74
35-44 Years	14.9%	13.64%	91.54
45-64 Years	26.56%	26.78%	100.83
65-74 Years	8%	9.52%	119
75+ Years	6.66%	7.24%	108.71
Median Age	40	40	100.28
Median Age (Male)	38	39	101.17
Median Age (Female)	41	41	99.88

Raemon Midland Edenton Vann Crossroads East Laurinburg Pantego Warrenton Enochville Walstonbe Gastonia Boardman Kitty Hawk Bear Grass Momeyer Bolton Bent Intercultural Institute Rosemary Mint Hill Harrells Micro Swepsonville Navassa Cary Stanfie For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	91.13%	91.23%	100.11
Black, African-American	3.51%	3.56%	101.34
Native American	0.25%	0.3%	121.86
Asian	2.02%	2%	98.98
Pacific Island, Hawaiian	0.02%	0.03%	194.98
Other/Multiple Races	3.08%	2.87%	93.1
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	4,447	4,610	
Less than 9th Grade	7.44%	6.62%	88.89
No High School Diploma	13.83%	11.76%	85.01
High School Graduate	39.46%	40.56%	102.79
Some College, no degree	18.62%	18.7%	100.43
Associate Degree	8.16%	9.05%	110.81
College Degree	8.01%	8.52%	106.49
Graduate/Prof. degree	4.47%	4.79%	107.13

odfin Mount Gilead Norfina Burgaw Powellsville Robbins Forest Hills Piney Green Banner Elk Jones Vi apel Hill Hertford Hays Mooresville Morehead City St. James Barker Heiner <u>Intercultural Institute</u> ssa West Jefferson Bayshore Colerain Edenton Pleasant Garden High Confectual Ministry City Patterson Springs Denton Carolina Beach Zebul 22 ©Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	6.64%	6.4%	96.34
\$10,000 to \$19,999	11.16%	10.97%	98.27
\$20,000 to \$29,999	14.04%	13.68%	97.45
\$30,000 to \$49,999	25.62%	24.69%	96.37
\$50,000 to \$59,999	8.2%	7.67%	93.46
\$60,000 to \$69,999	10.7%	10.76%	100.57
\$70,000 to \$79,999	7.27%	7.29%	95.51
\$80,000 to \$89,999	4.78%	5.25%	103.72
\$90,000 to \$99,999	3.17%	3.47%	109.52
\$100,000 to \$249,999	4.44%	5.04%	113.53
\$125,000 to \$149,999	2.03%	2.2%	108.52
\$150,000 to \$199,999	1.82%	2.24%	123.46
\$200,000 to \$249,999	0.08%	0.13%	150.25
\$250,000 or more	0.04%	0.25%	601.02
Median Household	43,899	45,332	103.26
Average Household	51,714	53,927	104.28
Per Capita Household	18,855	19,137	101.5
Family/Non-Family Household			
Income			
Median Family Income	52,075	55,472	106.52
Average Family Income	59,450	62,963	105.91
Median Non-Family Income	27,534	28,118	102.12
Average Non-Family Income	31,748	32,436	102.17

k Island Pinehurst Glen Raven Havelock Vass Seven Springs Fountain Chadbourn Middlesex Wade L Kinston Durham Barker Heights Seven Lakes Marion Rockfish Lover Intercultural Institute Marshall Harkers Island Elizabeth City Goldston Vanceboro Lucama For Contextual Ministry Field Copyright 2011, Intercultural Institute for Contextual Ministry Hill Columbia

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	72.47%	70.44%	97.19
Families with Children	34.42	33.08	96.11
Families without Children	38.05	35.96	94.49
Non-Family Households			
% Non-Family Households	27.53%	29.56%	107.4
Non-Families with Children	0.42	0.3	107.4
Non-Families without	27.1	29.27	107.98
Children			
Housing Units			
Total Housing Units	2,608	2,600	99.69%
Vacant percent	9.32%	9.19%	98.66
Owned percent	74.31%	74.5%	100.26
Rented Percent	16.41%	16.27%	99.14
Households by Size			
Avg household size	2.69	2.77	102.97%
Avg family hh size	3.31	3.50	105.74%
Avg non-family hh size	1.09	1.04	95.41%
Households By Count of			
Persons			
One	581	626	107.75%
Тwo	676	582	86.09%
Three or Four	875	888	101.49%
Five+	233	265	113.73%

Stedman Castalia Scotland Neck Fairview High Shoals Ocean Isle Beach Brevard Wake Forest Conc Silver Lake Raynham Wesley Chapel River Bend Hertford Sandy Creek Intercultural Institute Tast Laurinburg Swannanoa Cove City Norman Old Fort Weddington Giver Intercultural Institute Pocopyright 2011, Intercultural Institute for Contextual Ministry Pocopyright 2011, Intercultural Institute for Contextual Ministry Nebane Forest Oaks Pikeville Whispering Pines Drev

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	BORN IN: 0-3	BORN IN: 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Foreign Born Pop	337	2,040	1,683	Eastern Africa	Eastern Africa 0	Eastern Africa 0 0
Northern Europe	32	38	41	Middle Africa	Middle Africa 0	Middle Africa 0 0
Western Europe	9	15	28	Northern Africa	Northern Africa 0	Northern Africa 0 0
Southern Europe	0	9	31	Southern Africa	Southern Africa 0	Southern Africa 0 0
Eastern Europe	2	36	20	Western Africa	Western Africa 0	Western Africa 0 0
Other Europe	0	0	0	Other Africa	Other Africa 2	Other Africa 2 0
Eastern Asia	1	37	37	Oceania	Oceania 0	Oceania 0 8
So. Central Asia	2	0	25	Caribbean	Caribbean 19	Caribbean 19 21
SE Asia	99	314	85	Central Amer.	Central Amer. 156	Central Amer. 156 1,396
Western Asia	0	8	10	South America	South America 13	South America 13 148
Other Asia	2	0	0	North America	North America 0	North America 0 10
				Born at sea	Born at sea 0	Born at sea 0 0

Vanchese Maxten Kannapolis McLeansville Cove City Mount Olive Eastover Walkertown Sherrills Ford Istenburg Salem Crossnore Atlantic Beach Stokesdale Andrews Foxfire Intercultural Institute Rockfish King Gorman Jacksonville Grantsboro Bonnetsville Lak Viccopyright 2011, Intercultural Institute for Contextual Ministry Convey Easton Clinton Louisburg Calvoso Kelford South Henders

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	4,680	33,055	28,206	Other Indo-Euro	0	0	41
Spanish	239	2,105	1,652	Asian/PI languages	0	0	0
Other Indo-Euro	48	165	240	Chinese	1	26	29
language		100	210	Japanese	0	1	11
French (incl. Patois,	21	98	73	Korean	0	8	14
Cajun)		00		Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian	C	C	·
Italian	7	2	3	Miao, Hmong	126	403	122
Portuguese	0	0	26	Thai	0	0	0
German	12	57	78	Laotian	22	66	0
Yiddish	0	0	6	Vietnamese	35	0	11
Other West Germanic	0	1	3	Other Asian	0	0	0
A Scandinavian	0	0	0	Tagalog	0	3	0
Language				Other Pacific Is	0	0	0
Greek	0	0	6	Other languages	0	50	12
Russian	5	1	1	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	2	0
Serbo-Croatian	0	4	2	American			
Other Slavic Language	0	1	1	Hungarian	0	25	0
Armenian	0	0	0	Arabic	0	0	10
Persian	0	0	0	Hebrew	0	23	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	3	1	0	Other unspecified	0	0	2
Urdu	0	0	0				

Archdale Midland Lucama Bridgeton Silver Lake Mount Airy Danbury Intercultural Institute River Bend Montreat Brevard St. James Columbus East Bend Hightsville Middles For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MIL
Reporting ancestry	3,780	27,054	22,080	Irish	228	1,676	1,2
Arab	0	51	42	Italian	54	357	308
Armenian	0	0	0	Lithuanian	0	5	2
Austrian	0	4	16	Norwegian	0	8	65
British	9	123	36	Polish	19	123	261
Canadian	0	13	21	Portuguese	3	0	27
Croatian	3	7	0	Romanian	0	14	22
Czech	0	1	18	Russian	12	11	24
Czechoslovak	0	5	7	Scandinavian	0	0	2
Danish	0	3	6	Scotch-Irish	111	635	776
Dutch	85	342	277	Scottish	84	530	372
English	307	1,999	1,995	Slovak	0	0	5
European	28	300	350	Subsaharan African	3	124	68
Finnish	0	0	7	Swedish	1	79	95
French (not Basque)	71	294	208	Swiss	0	27	16
French Canadian	27	96	73	Ukrainian	0	4	11
German	718	4,666	4,428	US/American	1,337	7,911	6,4
Greek	2	50	84	Welsh	12	42	50
Hungarian	8	34	42	West Indian	15	17	4
Iranian	0	0	0	Yugoslavian	0	16	2
				Other	643	7,490	4,6

Webster Powellsville Barker Ten Mile Mar-Mac Salemburg Cape Carteret Tobaccoville Belwood Orient Lake Norman of Catawba Clarkton Swansboro Rolesville Rockingham (Intercultural Institute Ocracoke Dallas Marshall Creswell Pleasant Hill Barker Heights Coc (Intertual Ministry) Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Bent Ci

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

ile Mar-Mac Weldon Waynesville Lillington Pollocksville Sparta Angier Bayshore Holden Beach Hark Etowah Fremont Lewiston Woodville Newton Grove High Shoals With Beach Bethlehem Halfe oint Lowell Woodlawn High Point Biltmore Forest Princeton Ashley Her Forest Jonesville Beach Bethlehem Halfe Copyright 2011, Intercultural Institute for Contextual Ministry Parmele Pine Level Middlesex Jonesville Bostic Ya 28

Using the Demographic Indicators

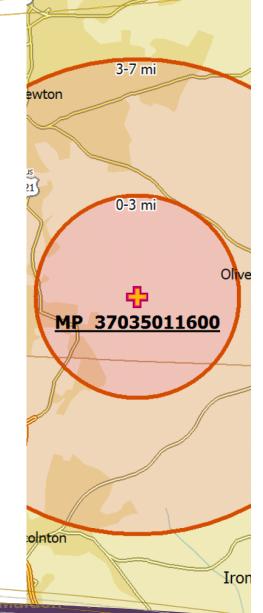
Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Ridge Momeyer Flat Rock Hertford Raeford Lattimore Bolton Misenheimer Kernersville Cashiers Etow Alamance Princeton Maysville Creswell Maiden Kingstown Dallas Intercultural Institute eville Louisburg Ingold Brogden Cerro Gordo Jonesville Brunswick for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Boone Sea Breeze Bent Creek Spindale Vass Holden Beach China Grove Valley Hill Stokesdale William Tar Heel Lowell Cramerton Biltmore Forest Fairview Madison South China Grove Crantsboro Belhave y Mount Hildebran Candor Woodland McLeansville Davidson Whiteville Tor Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,365	100%	1,456	100%
AFFLUENT SUBURBIA	2	0.08%	1	0.07%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	2	0.08%	1	0.07%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	135	5.71%	98	6.73%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	27	1.14%	18	1.24%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	108	4.57%	80	5.49%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	1,163	49.18%	744	51.1%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	212	8.96%	0	0%
Prime Middle America	0	0%	138	9.48%
Urban Optimists	951	40.21%	0	0%
Family Convenience	0	0%	606	41.62%
Mid-Market Enterprise	0	0%	0	0%

Rosman Stedman Eincolnton Rocky Mount Half Moon Scotland Neck Cive Milers Creek Arapahoe Smithfield Kittrell Middlesex Raemon Bolton Morganton Ellerbe Arapahoe Locust Kitty Hawk Sedalia Ossipee Peletier Waxhaw Archdale Bar To Intercultural Institute To Confectual Ministry Lumberton Reidsville Selma Hightsville Walkertow 31 Copyright 2011, Intercultural Institute for Contextual Ministry Confectual Ministry Confectuation Confectuation Confectuation Confectuation C

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,365	100%	1,456	100%
BLUE COLLAR BACKBONE	28	1.18%	17	1.17%
Nuevo Hispanic Fam.	6	0.25%	4	0.27%
Working Rural Suburbia	22	0.93%	13	0.89%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	38	1.61%	24	1.65%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	38	1.61%	24	1.65%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	435	18.39%	298	20.47%
Steadfast Conservative	433	18.31%	297	20.4%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	2	0.08%	1	0.07%

Bonnetsville Bostic Stallings Hot Springs Belville Statesville Seven Springs Robbinsville Cajah's Mount Hendersonville Charlotte Washington Park Eastover Whiteville <u>Intercultural Institute</u> Newton Grow hoskie Black Creek Hoffman Roxobel Parmele Tobaccoville Swannan Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Warsaw Macon Rural Hall Raynbam Clemmons Trouting

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,365	100%	1,456	100%
REMOTE AMERICA	197	8.33%	115	7.9%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	197	8.33%	115	7.9%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	7	0.3%	5	0.34%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	7	0.3%	5	0.34%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	320	13.53%	131	9%
Aspiring Hispania	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	320	13.53%	0	0%
Hinterland Fam.	0	0%	131	9%

Mount Pleasant King Lake Junaluska Haw River Newland Pineville Conetoe Murraysville Oakboro Haxton Patterson Springs Brogden Rex West Jefferson Ranlo Saler Intercultural Institute y Springs Waxhaw Vann Crossroads Kings Mountain Hobgood Clyde ©Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	t
Total	2,365	100%	1,456	100%
STRUGGLING SOCIETIES	40	1.69%	23	1.58%
Rugged Southern Style	40	1.69%	23	1.58%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Grass Valley Hill Lumber Bridge St. James Hamlet Parmele Indian Trail Belwood Misenheimer Durham Bethel Piney Green Carolina Beach Gibsonville Kelly Nags Head Intercultural Institute Greenville Jefferson Youngsville Burgaw Dundarrach Walstonburg Ki Gor Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

eton Silver Lake Grover Mesic Kannapolis Lincolnton Vass Woodlawn Roper Barker Heights Skipper Edenton Lumber Bridge Stovall Knightdale Waxhaw Forest Hills Marshon Mondville Turkey Grandfather Peletier Columbus Tryon Topsail Beach Rockfish Shore for Contextual Ministry Decopyright 2011, Intercultural Institute for Contextual Ministry Road Oak Ridge Wrightsville Beach Landis Summ 35

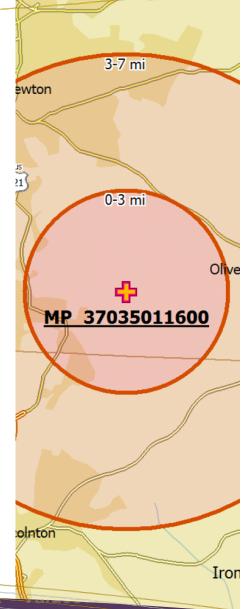
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

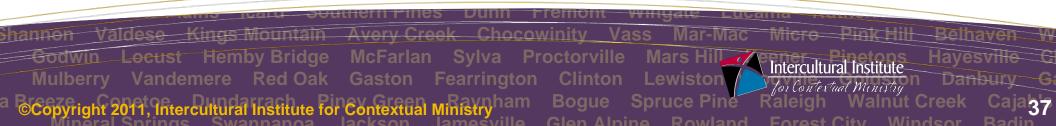


enton Trenton Four Oaks Harmony Norlina Butters Swansboro Lumber Bridge Grantsboro Banner Elk Hurphy Newton Grove Kenly Harkers Island Bermuda Run Brevard Seaboard Faith West Jefferson Hoffman Stanfield Holden Beach Mi Gor Contextual Ministry Newland Ro Copyright 2011, Intercultural Institute for Contextual Ministry Cove City 36

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	82%	79%	80%
Use Comp. for Internet/E-mail	66%	60%	62%
Internet Use: E-Mail	52%	50%	52%
Use Comp. for Comp. Games	42%	41%	42%
Use Comp. for Word Processing	41%	38%	40%
Use Comp. for Shopping	40%	36%	37%
Use Comp. for Digital Camera	35%	32%	34%
Photo Editing			
Use Comp. for Banking	34%	32%	33%
Use Comp. for Education	34%	32%	34%
Internet Use: Banking	29%	27%	27%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	28%	27%	28%
HH Owns DVD Player	28%	27%	28%
Use Comp. for News/Info./Data	22%	21%	22%
Service			
PC-Network-HH Has One	18%	18%	18%
Use Comp. for Accounting	17%	15%	16%
Use Comp. for Filing/DB Mngmnt	14%	12%	13%
Internet Use: Shopping: Made A	13%	11%	12%
Purchase			
Internet Use: Shopping: Gathered	12%	11%	12%
Info. for Shopping			
Use Comp. for Personal Financial	11%	12%	13%
Mngmnt			
Internet Use: Research/ Education	10%	11%	11%



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	68%	67%	68%
Dining Out (Not Fast Food)	59%	57%	59%
Reading Books	50%	51%	52%
Card Games	44%	43%	43%
Gardening	39%	37%	37%
Go To A Beach/Lake	38%	35%	37%
Board Games	36%	35%	35%
Cooking for Fun	34%	35%	36%
Visit Zoo	21%	20%	20%
Going To	20%	19%	19%
Bars/Nightclubs/Dancing			

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	68%	68%	68%
Gen./Fam. Practitioner	45%	43%	43%
Dentist	26%	25%	27%
Backache	23%	23%	23%
None Of These	21%	20%	20%
Eye Dr.	19%	20%	21%
Hypertension/High Blood Pressure	19%	19%	19%
Overweight (30 Pounds Or More)	18%	16%	16%
High Cholesterol	17%	18%	18%
Any Arthritis	15%	16%	16%

Spencer Mountain Hope Mills Chadbourn Pinebluff Whitsett Watha Davidson Pine Knoll Shores Drexe Halhut Creek East Arcadia Aberdeen Brices Creek Littleton Wingate Intercultural Institute s Creek Richfield Chimney Rock Village Winterville Elizabeth City Roper for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Hemby Bridge Waynesville Warrenton Bessemer City 38

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10		BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Concert	23.02%	24.88%	25.84%		Movies: Romantic Comedy	Movies: Romantic Comedy 18%	Movies: Romantic Comedy 18% 18.26%
Live Theater	16.88%	16.73%	18.3%		Movies: Drama	Movies: Drama 15.71%	Movies: Drama 15.71% 17.45%
Live Theater Most Often	14.23%	13.83%	15.18%		Movies: Mystery	Movies: Mystery 14.03%	Movies: Mystery 14.03% 15.44%
Rock/Pop Concerts Most	11.75%	13.31%	13.57%		MLB Baseball Reg. Season	MLB Baseball Reg. Season 8.1%	MLB Baseball Reg. Season 8.1% 6.96%
Often					College Football Reg.	College Football Reg. 6.72%	College Football Reg. 6.72% 5.77%
Country Concerts Most	8.57%	7.63%	7.74%		Season	Season	Season
Often					NFL Football Reg. Season	NFL Football Reg. Season 6.62%	NFL Football Reg. Season 6.62% 5.85%
Comedy Club	7.54%	8.18%	8.44%		College Basketball Reg.	College Basketball Reg. 4.52%	College Basketball Reg. 4.52% 3.97%
Movies: Comedy	40.16%	38.83%	39.69%		Season	Season	Season
Movies: Action/Adventure	37.3%	37.37%	38.4%		Auto Racing Events	Auto Racing Events 3.84%	Auto Racing Events 3.84% 3.19%
Movies: Fam.	19.01%	19.59%	20.41%		Rodeo	Rodeo 3.25%	Rodeo 3.25% 2.43%

Point Green Level <u>St. James Stanfield Yadkinville Claremont</u> McFarlan Swepsonville Silver City Enfield Casar Speed Momeyer Bethel Lansing Jamesville Fairfield Harbert Salamburg Tobaccoville Wa Imont Garland Como Ronda Sandyfield Tar Heel Newport Raemon for Contextual Ministry Corpyright 2011, Intercultural Institute for Contextual Ministry Corpyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Walking for Exercise	38.48%	38.4%	39.52%	Baseball	Baseball 10.7%	Baseball 10.7% 11.18%
Swimming	36.32%	34.66%	35.1%	Football	Football 10.2%	Football 10.2% 10.01%
Freshwater Fishing	26.06%	23.52%	22.42%	Backpacking/Hiking	Backpacking/Hiking 10.03%	Backpacking/Hiking 10.03% 9.96%
Bowling	22.9%	22.61%	22.58%	Stationary Cycling	Stationary Cycling 9.84%	Stationary Cycling 9.84% 10.46%
Camping Trips	21.94%	19.53%	18.76%	Saltwater Fishing	Saltwater Fishing 9.47%	Saltwater Fishing 9.47% 8.73%
Billiards/Pool	21.09%	20.01%	19.66%	Volleyball	Volleyball 9.32%	Volleyball 9.32% 9.22%
Hunting	17.62%	13.95%	13.14%	Horseback Riding	Horseback Riding 8.18%	Horseback Riding 8.18% 7.17%
Weight Training	16.16%	14.95%	15.6%	Motorcycling	Motorcycling 8.02%	Motorcycling 8.02% 7.08%
Basketball	15.58%	15.06%	14.96%	Softball	Softball 7.96%	Softball 7.96% 7.89%
Golf	13.97%	12.86%	13.63%	Archery	Archery 7.78%	Archery 7.78% 6.06%
Mountain/Road Biking	13.12%	12.34%	12.71%	Power Boating	Power Boating 7.77%	Power Boating 7.77% 7.78%
Jogging/Running	12.72%	12.87%	13.29%	Aerobics	Aerobics 7.55%	Aerobics 7.55% 8.18%
Target Shooting	12.63%	11.37%	10.93%	Canoeing/Kayaking	Canoeing/Kayaking 6.72%	Canoeing/Kayaking 6.72% 6.74%
Using Cardio Machine	12.19%	12.32%	13.01%	Tennis	Tennis 6.65%	Tennis 6.65% 6.3%

ameron Pinetops Bear Grass Faith Pumpkin Center Spencer Mountain Norlina Indian Beach Whiteville Bowmore Salisbury Stovall Plymouth Clarkton Greensboro Wingate Coden Waco Pleasant Hill Ga Lincolnton Bladenboro Caswell Beach Princeville Lattimore Franklinv Confertual Ministry Brices Creek Harrells Magnolia Sneads Ferry Bostic 40

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Soccer	6.24%	6.56%	6.61%
Yoga	5.03%	5.74%	6.08%
Roller Skating	4.87%	4.85%	4.75%
Fly Fishing	4.82%	4.86%	4.69%
Snorkeling	4.54%	4.15%	4.32%
Ice Skating	4.45%	4.43%	4.55%
Water Skiing	4.36%	4.17%	4.13%
Snowmobiling	4.23%	3.78%	3.71%
Jet Skiing	4.06%	3.96%	4.04%
Downhill & X-Country Skiing	3.91%	3.94%	4.11%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Racquetball	3.21%	3.56%	3.51%
Skateboarding	3.16%	3.1%	3.07%
Martial Arts	3.02%	2.95%	2.87%
Snowboarding	2.9%	2.86%	2.91%
Hockey	2.83%	3.13%	3.03%
Auto Racing	2.81%	3.49%	3.56%
Rock Climbing	2.81%	3.13%	3.24%
Sailing	2.2%	2.43%	2.56%
Rowing	2.1%	2.4%	2.46%
Surfing & Windsurfing	2.05%	2.13%	2.18%

eggett Halifax Yanceyville Bent Creek Edenton Shelby Green Level Murphy Elk Park Roxobel Angier Montreat Bayshore Gibson Clarkton Brices Creek East Laurinburge Intercultural Institute Roper Cherryville Williamston Whitsett Hightsville Troutman Conetoe for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Second Stantonsburg Pros 41 Contextual Ministry Contextual Mi

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

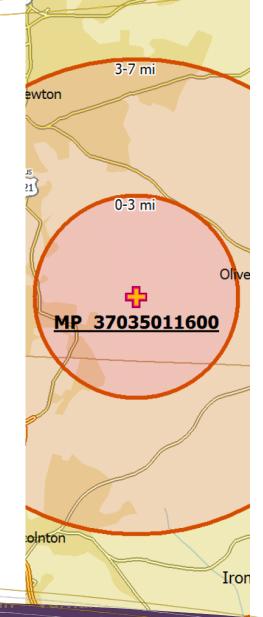
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



 Revolution
 Bail
 Bail
 Bail
 Bail
 Bail
 Bail
 Monthead
 Castalia
 Misenheimer

 Bail
 Head Island
 Connelly Springs
 Ahoskie
 Liberty
 Spindale
 Elm
 Nowton
 Castalia
 Newton
 Newton
 Castalia
 Newton
 Newton
 Castalia
 Newton
 Newton
 Castalia
 Newton
 Newton
 Newton
 Castalia
 Newton
 Newton

Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

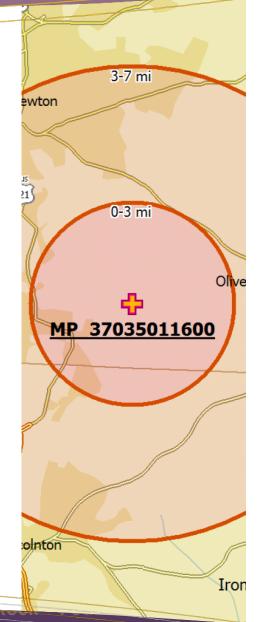
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Shurg Peachland Seven Springs Wadesboro Liberty Barker Ten Mile Hayesville Dobson Cashiers Burns Hamilton Raeford Dunn Ivanhoe Henderson New Bern Wagram Sourt Intercultural Institute Obinsville Vann Crossroads Richlands Walkertown Duck Dillsboro Hun for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

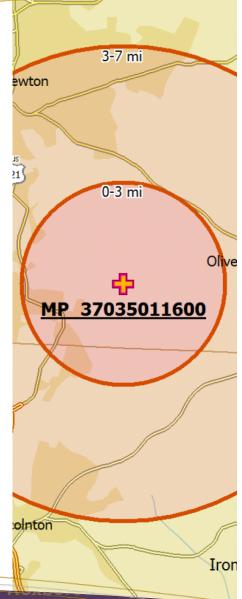
BARRIERS	0-3	3-7	7-10	BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important Continue Learning New Things	49%	49%	50%	Friends More Important Than My Fam.	21%	23%	23%
Find It Difficult To Say No To My Kids	43%	41%	41%	Rarely Sit Down to a Meal Together At Home	18%	18%	18%
Woman's Place Is In The Home	38%	36%	36%	Marijuana Should Be Legalized	17%	18%	19%
Speak My Mind Even If It Upsets	33%	34%	34%	I Am A Workaholic	16%	16%	16%
People				Like To Pursue	14%	16%	16%
Like Control Over People And	32%	33%	33%	Challenge/Novelty/Change			
Resources				Only Work Current Job for The	14%	14%	14%
Like To Do Unconventional	32%	31%	31%	Money			
Things				We Should Strive for Equality for	11%	12%	12%
Prefer To Have Few	27%	29%	31%	All			
Possessions As Possible				Happy With My Standard Of	9%	10%	10%
Don't Judge People/Way They	26%	27%	27%	Living			
Live Life				Indulge My Kids With The Little	9%	9%	9%
Money Is Best Measure Of	25%	26%	26%	Extras			
Success				On Whole People Get What The	y 9%	10%	9%
If Won Lottery Would Never	24%	24%	26%	Deserve			
Work Again				Little I Can Do To Change My	8%	8%	8%
Too Much Sponsorship In	23%	23%	23%	Life			
Arts/Sports				Willing To Give Up Time With	5%	5%	5%
Like to Stand Out In A Crowd	22%	21%	21%	Fam. To Advance			

Catawba Davidson Bolivia Forest Oaks Dallas Spruce Pine Salem Intercultural Institute Mount Gilead Belwood Hickory Roanoke Rapids Raeford Tar Heel Rol To Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Kill Devit Hills Creedmoor Enochville Washington Park Lawndale Pembroke Five Points Como Sandy Teachey Ocean Isle Beach Linden Laurinburg Parmele Swansboro West Intercultural Institute Cameron Bakersville Lake Junaluska Neuse Forest Rolesville Vanceb Intercultural Institute fail Clinton F Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

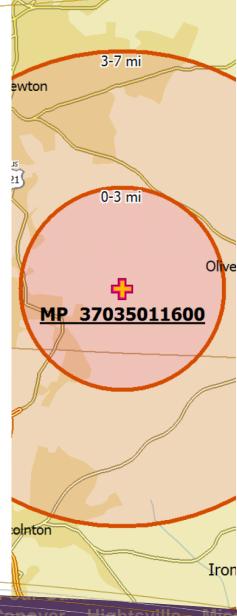
THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	67%	63%	65%	Is An Important Part Of Who I Am Consider Myself Interested In The	18% 17%	16% 18%	16% 18%
You Should Seize Opportunities In Life	56%	56%	57%	Arts Looking for New Ideas To Improve	16%	16%	16%
Like To Understand About	36%	36%	37%	Home			
Nature				Real Men Don't Cry	15%	15%	15%
Prefer Work Part Of Team Than Alone	33%	34%	34%	Enjoy Spending Time With My Fam.	14%	13%	13%
Important Feel Respected By My Peers	32%	33%	33%	Try Not To Worry About The Future	11%	12%	13%
Important To Juggle Various Tasks	28%	30%	29%	Provide My Kids With The Little Extras	11%	11%	11%
Prefer To Have Few Possessions As Possible	27%	29%	31%	Like Spending Most Time With Fam.	5%	5%	5%
Good At Fixing Things	26%	26%	26%	Children Should Be Allowed To	5%	5%	5%
Have Keen Sense Of Adventure	25%	25%	25%	Express Themselves			
People Have To Take Me As	23%	22%	23%	Feel Very Alone In The World	4%	5%	5%
They Find Me		- / -		Decor Particular Interest To Me	4%	4%	4%
Like To Just Enjoy Life	19%	20%	21%	Would Like To Set Up Own	4%	4%	3%
Worried About Pollution Caused By Cars	19%	18%	18%	Business			

e valley Ellerde Ocracoke Glehhhous n

Avery creek Care Grosonville Barker Heights Kandleman Conetoe Baid Head Island Harkers Island Elles Farmville Hendersonville Whitsett Bath Woodlawn Glen Alpine Moura <u>Intercultural Institute</u> far-Mac New London Laurinburg Yadkinville Hoffman Hamlet Cooleem *Intercultural Institute* ham Grover for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



White Oak Wallace Thomasville Wilkesboro Plymouth Newland Jamestown Conover Highlsville Misch Burlington Wendell Wrightsville Beach Bath Bostic Boone Wades Intercultural Institute Garland Tobaccoville Winfall Woodlawn Hildebran Taylortown Lincol for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Midland Harrells Lowesville New London Lillington 47

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	89.36%	87.98%	87.6%
Restaurant-Visit Any			
Fam. Restaurants/Steak	85.65%	84.21%	84.58%
Houses-Visit Any			
McDonald's	60.45%	58.72%	58.8%
Burger King	39.15%	39.07%	38.18%
Subway	33.63%	32.34%	32.6%
Applebee's	32.1%	31.22%	31.41%
Taco Bell	31.33%	30.99%	30.74%
Wendy's	31.06%	31.02%	30.97%
Kentucky Fried Chicken (KFC)	30.77%	30.44%	29.63%
Arby's	27.99%	26.12%	26.1%
Pizza Hut	24.86%	24.9%	24.51%
Dairy Queen	21.31%	20.33%	20.03%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	19.53%	19.65%	20.14%
Cracker Barrel	18%	17.82%	17.85%
Sonic	16.04%	16.5%	16.03%
Red Lobster	15.03%	16.39%	16.59%
Chick-Fil-A	14.2%	13.98%	14.27%
Hardee's	13.7%	13.67%	12.89%
Golden Corral	13.32%	13.39%	12.92%
Outback Steakhouse	12.6%	13.06%	13.95%
Domino's Pizza	11.95%	13.4%	13.28%
IHOP (International House Of	11.51%	12.48%	12.96%
Pancakes)			
Ruby Tuesday	11.12%	11.33%	11.6%
Denny's	11.04%	11.63%	11.57%

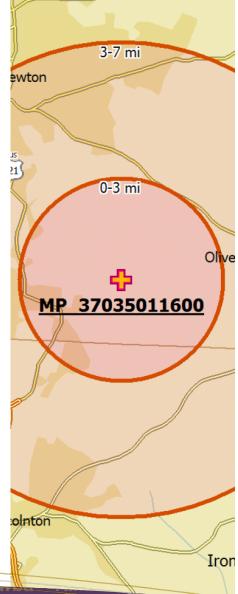


Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Mountain Colerain Fryon Jamestown Rex Lewisville Raleigh Ansonville Walstonburg Andrews Alber Pembroke Kelly Cashiers Caswell Beach Bolton Peachland Norling Intercultural Institute Midway Mooresboro High Point Turkey Vandemere Morganton Stall <u>Intercultural Institute</u> tantonsburg O Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	47.77%	46.49%	47.59%
Recycled products	34.93%	33.42%	34.88%
Worked as volunteer (non political)	17.76%	16.57%	17.37%
Engaged in fund raising	11.69%	11.04%	11.29%
Religious club member	8.37%	7.69%	7.88%
Wrote to elected offcl about publ bus	6.42%	5.78%	6.16%

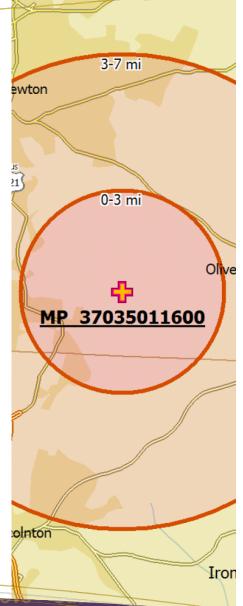
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Charitable Organization	6.12%	5.51%	5.69%
Union member	5.77%	5.46%	5.55%
Wrote to editor of mag or	5.61%	5.5%	5.81%
newspaper			
Church Board	5.34%	5.02%	5.07%
Addressed a public meeting	5.33%	4.7%	4.91%
Fraternal order member	4.61%	4.58%	4.67%

of Olive Landis <u>Garysburg</u> South Weldon Littleton Richfield Patterson Springs Jefferson Earl Turkey Raemon Elon Myrtle Grove Lowesville Eureka Salem Macon Black Region Belton Green Level Put eads Ferry Bethania Ranlo Crossnore China Grove South Henderson Live for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Region Contextual Ministry Candor Mount Gilead Parkton Silver Lake Shannor 50

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



sville Mount Pleasant Forest Oaks Taylortown Alamance Glen Alpine Smithfield Stedman Bowmore Bo Reach Grifton Millers Creek Rockingham Whitsett Ocracoke Rocky Montestual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	15.4%	15.05%	16.01%
Children's Books	13.49%	12.76%	13.16%
Mystery	11.29%	11.4%	11.88%
Cookbooks	10.52%	10.27%	10.41%
Religious (not Bibles)	9.36%	9.27%	9.33%
Romance	7.58%	6.98%	7.12%
Personal/Business	6.57%	6.17%	6.56%
Self-help			
History	6.55%	6.52%	6.84%
Biography	5.31%	5.61%	5.95%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	65.34%	65.43%	66.42%
Gen. Editorial	41.86%	44.09%	44.69%
Womens	39.69%	39.93%	40.5%
Service	36.63%	35.7%	36.4%
Fishing/Hunting	16.76%	15.4%	14.86%
Mens	16.33%	17.56%	17.78%
Automotive	15%	14.95%	14.54%
Business/Finance	14.11%	14.24%	15.43%
Parenthood	13.03%	13.29%	13.35%

Carrboro Valley Hill Winton Myrtle Grove Elroy Lumber Bridge McFarlan Kings Mountain Wallace Relesville Lillington Kill Devil Hills Red Cross Oak Ridge River Road Southport Ansonville Castalia North Topsail Beach Fallston Locust ©Copyright 2011, Intercultural Institute for Contextual Ministry Dover Bermuda Run Winte Plains Whisperi 52

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	56.97%	55.67%	56.42%
Classified	37.43%	36.53%	35.75%
Sport	33.67%	32.59%	32.92%
Editorial Page	32.46%	31.71%	31.97%
Comics	28.7%	28.56%	28.74%
Business/Finance	26.81%	26.43%	27.9%
TV/Radio Listings	24.31%	24.23%	24.4%
Food/Cooking	24.03%	24.8%	25.33%
Movie Listings & Reviews	23.9%	24.2%	24.72%
Home/Gardening	22.95%	21.86%	22.26%
Travel	18.46%	17.87%	18.8%
Science/Technology	16.15%	16.47%	17.2%
Fashion	13.03%	13.24%	13.59%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	33.39%	28.88%	27.72%
Adult Contemporary	19.39%	17.77%	18.2%
CHR Contemp Hit Radio	16.26%	17.33%	17.4%
Rock	14.08%	13.1%	13.32%
Classic Rock	11.04%	10.14%	10.46%
Oldies	11.04%	10.96%	11.15%
News/Talk	10.6%	10.31%	11.2%
Alternative	8.36%	8.3%	8.69%
Urban Contemporary	7.83%	10.73%	10.5%
Religious	7.04%	6.62%	6.74%
Soft Contemporary	6.93%	5.96%	6.35%
Variety	6.14%	6.39%	6.71%
Classic Hits	4.72%	4.52%	4.63%
Sports	3.57%	3.12%	3.39%
All News	3.43%	3.61%	4.13%
All Talk	3.15%	3.08%	3.59%
Jazz	2.99%	3.45%	3.79%
Classical	2.57%	2.65%	2.92%

Belwood Love Valley Vass Mount Holly Saxapahaw North Topsail Beach Fayetteville Elizabethtown Toppancer Boonville McAdenville JAARS Ivanhoe Randleman Columbus Intercultural Institute Fremont Oak City Raleigh Pinetops Watha Delway Glen Alpine Several Intercultural Institute Copyright 2011, Intercultural Institute for Contextual Ministry Siler City Norman Nags Head Hoffman St. Stephens 53

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

IULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	65.58%	63.88%	64.48%
Satellite Dish	58.25%	56.28%	56.92%
Soapnet	49.68%	49.8%	50.61%
Other Video-On-Demand	43.27%	43.28%	43.63%
Sci-Fi Channel	38.33%	37.17%	37.61%
Adult Pay Per View TV	36.6%	35.05%	35.36%
MSNBC	35.79%	33.95%	34.19%
Nickelodeon	34.5%	30.86%	30.69%
Adult Swim	31.12%	27.54%	27.82%
TV Info From Sunday TV	29.79%	28.84%	29.44%
Magazine			
Subscribe Digital Cable	29.33%	28.86%	29.27%
Nick At Nite	28.61%	26.19%	26.44%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TV Info From Newspapers	27.18%	26.36%	26.78%
Hallmark Channel	26.33%	24.23%	24.98%
TV Info From Monthly Cable	24.12%	24.27%	24.84%
Guide			
TCM (Turner Classic	23.68%	24.08%	24.43%
Movies)			
USA Network	23.49%	23.51%	24.34%
Comedy Central	23.04%	24.95%	26.98%
BET (Black Entertainment	22.8%	22.47%	22.83%
TV)			
Encore	22.17%	19.7%	19.91%
Video-On-Demand Movies	21.76%	20.2%	21.16%
The Golf Channel	21.76%	21.18%	22.2%
Lifetime	21.31%	20.78%	21.38%
ABC Fam.	20.43%	20.1%	21.2%

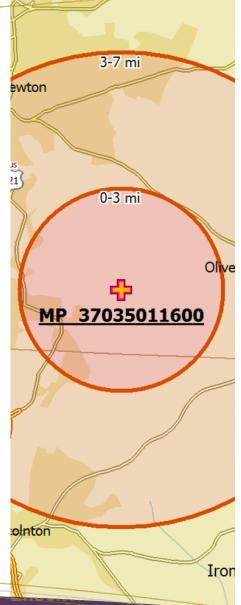


Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



on Newton Grove Sawmills Fairplains Northlakes Surf City Harrellsville Stovall Marshall Kelford Fair Ston-Salem Stallings Williamston Macclesfield Mills River Valdese Specify Intercultural Institute ity Laurel Park Franklinton Roxboro China Grove Forest Oaks Star Experience Intercultural Institute Contextual Ministry Wallburg Morrisville Knight dale Elkin Lowesville S55 by Springs Southern Pines Holden Reach Polition Wrightsville Reach Black Creek Lake Norman of Catawba

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	18.71%	18.26%	19.03%
Medium Users (4-6)	10.97%	10.14%	10.58%
Light Users (1-3)	21.27%	20.54%	20.72%
Quintiles (20%)			
Newspaper I (Heavy)	1.16%	1.42%	1.37%
Newspaper II	1.52%	1.54%	1.49%
Newspaper III	2.58%	2.27%	2.22%
Newspaper IV	0.88%	0.82%	0.83%
Newspaper V (Light)	1.5%	1.21%	1.24%

0-3	3-7	7-10
MILES	MILES	MILES
_		
20.35%	19.74%	19.55%
9.59%	9.31%	9.1%
10.47%	9.89%	9.82%
11.2%	11.65%	11.45%
0.24%	0.38%	0.43%
5.08%	5.77%	5.86%
1.85%	2.41%	2.31%
2.6%	3.23%	3.12%
17.02%	17.44%	17.22%
25.83%	25.38%	25.71%
15.4%	15.6%	15.35%
4.87%	5.35%	5.32%
3.47%	4.68%	4.71%
22.87%	23.48%	23.29%
2.36%	3.24%	3.13%
	MILES 20.35% 9.59% 10.47% 11.2% 0.24% 5.08% 1.85% 2.6% 17.02% 25.83% 15.4% 3.47% 22.87%	MILES MILES 20.35% 19.74% 9.59% 9.31% 10.47% 9.89% 11.2% 11.65% 0.24% 0.38% 5.08% 5.77% 1.85% 2.41% 2.6% 3.23% 17.02% 17.44% 25.83% 25.38% 15.4% 5.35% 3.47% 4.68% 22.87% 23.48%

sheville Autryville Bath South Rosemary Cofield Boiling Spring Lakes Weaverville Winton Avery Creek James City Matthews Lumber Bridge Butters Robbins East Laurinburge Intercultural Institute Welcome Swansboro Weldon Spiveys Corner New London Ruth Peac Intercultural Ministry Scopyright 2011, Intercultural Institute for Contextual Ministry

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM 0-)-3	3-7	7-10		MEDIUM		0-3	0-3 3-7
Μ	MILES	MILES	MILES				MILES	MILES MILES
Radio Drive Time Quntiles				-	TV Prime Time Qu	ntiles (fifths /	ntiles (fifths /	ntiles (fifths /
(fifths / 20%)				2	20%)			
Drive Time I & II (Heavy) 3.	3.48%	3.41%	3.29%		Prime Time I & II (Hea	vy)	vy) 4.31%	vy) 4.31% 3.89%
Drive Time III (Medium) 0.).88%	0.79%	0.74%		Prime Time III (Medium)		1.95%	1.95% 2.11%
Radio IV & V (Light) 2.	2.2%	2.36%	2.25%		Prime Time IV & V (Ligh	t)	t) 8.7%	t) 8.7% 8.48%
Radio Media Quntiles (fifths /				-	TV Early/Late Fringe Qu	ntiles	ntiles	ntiles
20%)					(fifths / 20%)			
Radio I & II (Heavy) 8.	8.76%	9.15%	9.06%		Fringe I & II (Heavy)		41.24%	41.24% 40.08%
Radio III (Medium) 6.	6.05%	5.28%	5.33%		Fringe III (Medium)		56.21%	56.21% 55.91%
Radio IV & V (Light) 2	2.68%	3.09%	3.05%	I	Fringe IV (Light)		58.53%	58.53% 57.73%
Cable TV Quntiles (fifths /				-	TV All Day Quntiles (fifths	/	/	/
20%)				:	20%)			
Cable I & II (Heavy) 12	2.48%	12.43%	12.85%		All Day I & II (Heavy)		11.93%	11.93% 12.85%
Cable III (Medium) 4	1.48%	4.7%	4.74%		All Day III (Medium)		25.63%	25.63% 25.15%
Cable IV & V (Light) 29	29.2%	31.98%	32.54%		All Day IV (Light)		10.18%	10.18% 11.51%



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.85%	11.36%	11.6%
6:00am - 10:00am	10.46%	11.65%	12.77%
10:00am - 3:00pm	3.22%	4.53%	4.89%
3:00pm - 7:00pm	14.12%	13.39%	13.39%
7:00pm - Midnight	9.36%	10.43%	11.36%
Midnight - 6:00am	3.24%	3.96%	4.19%
Weekend Radio			
Listeners			
Dayparts [summary]	15.54%	14.69%	14.9%
6:00am - 10:00am	2.61%	3.23%	3.48%
10:00am-3:00pm	3.01%	3.62%	3.99%
3:00pm - 7:00pm	6.34%	6.44%	6.68%
7:00pm - Midnight	9.46%	8.76%	8.95%
Midnight - 6:00am	7.68%	8.74%	9.22%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	8.58%	7.54%	8.01%
Saturday: 8:00-11:00pm	8.21%	7.84%	7.83%
Sunday: 7:00-11:00pm	10.54%	9.81%	9.84%
9:00am-1:00pm	28.61%	26.19%	26.44%
9:00am-4:00pm	32.69%	29.97%	30.16%
4:00pm-7:00pm	27.19%	27.02%	27.88%
11:00pm-1:00am	42.82%	41.39%	41.68%
AVG Prime time Mon-Sun	1.98%	2.49%	2.6%

Cullowhee Haw River Spring Hope Maysville Angier Ranlo Taylortown Fayetteville Kannapolis Bosh The Atkinson Boiling Springs Barker Ten Mile Rockfish Wallburg Sector Intercultural Institute Ck Conway Hildebran Macon China Grove Valdese Bonnetsville Glen For Confectual Ministry Confectual Ministry Brices Creek Henderson River Road Prospect Castle 58 Performer Valdese Bonnetsville Frwin Cofield Atlantic Beach Teachey Brices Creek Henderson River Road Prospect Castle 58

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	τν νι	TV VIEWERS	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Weekday				Week	Weekend	Weekend	Weekend
6-7am	14.43%	14.82%	15.45%	Sat: 7	Sat: 7-10am	Sat: 7-10am 16.75%	Sat: 7-10am 16.75% 17.23%
7-9am	18.67%	18.96%	19.82%	Sat: 1	Sat: 10am-1pm	Sat: 10am-1pm 8.18%	Sat: 10am-1pm 8.18% 7.58%
9am-12noon	25.13%	22.36%	22.81%	Sat: 1	Sat: 1-4pm	Sat: 1-4pm 25.15%	Sat: 1-4pm 25.15% 25.13%
12noon-4pm	7.56%	7.61%	7.34%	Sat: 4	Sat: 4-6pm	Sat: 4-6pm 6.38%	Sat: 4-6pm 6.38% 6.73%
4-6pm	46.19%	44.21%	45.73%	Sat: 6	Sat: 6-7pm	Sat: 6-7pm 2.01%	Sat: 6-7pm 2.01% 1.92%
6-7pm	22.83%	20.38%	20.06%	Sat: 7	Sat: 7-8pm	Sat: 7-8pm 0.59%	Sat: 7-8pm 0.59% 0.59%
7-7:30pm	0.98%	1.15%	1.15%	Sat: 8	Sat: 8-11pm	Sat: 8-11pm 8.21%	Sat: 8-11pm 8.21% 7.84%
7:30-8pm	11.27%	11.21%	11.33%	Sat: 1	Sat: 11pm-1am	Sat: 11pm-1am 3.9%	Sat: 11pm-1am 3.9% 4.24%
8-11pm	8.58%	7.54%	8.01%	Sat: 1	Sat: 1am-7pm	Sat: 1am-7pm 23.49%	Sat: 1am-7pm 23.49% 23.51%
11pm-12am	35.79%	33.95%	34.19%	Sun:	Sun: 7-10am	Sun: 7-10am 2.41%	Sun: 7-10am 2.41% 2.33%
11pm-1am	42.82%	41.39%	41.68%	Sun:	Sun: 10am-1pm	Sun: 10am-1pm 8.84%	Sun: 10am-1pm 8.84% 7.63%
1-6am	25.6%	26.59%	27.76%	Sun:	Sun: 1-4pm	Sun: 1-4pm 6.76%	Sun: 1-4pm 6.76% 6.45%
				Sun:	Sun: 4-7pm	Sun: 4-7pm 15.85%	Sun: 4-7pm 15.85% 14.26%
				Sun:	Sun: 7-11pm	Sun: 7-11pm 10.54%	Sun: 7-11pm 10.54% 9.81%
				Sun:	Sun: 11pm-1am	Sun: 11pm-1am 5.08%	Sun: 11pm-1am 5.08% 4.96%
				Sun:	Sun: 1-7am	Sun: 1-7am 23.67%	Sun: 1-7am 23.67% 21.93%

Rex Dunn Oakboro Pink Hill Bailey Mulberry South Weldon Gaston Sanford Jacksonville Raefor Carrboro Murfreesboro Dobson Columbus Indian Beach Columbia Intercultural Institute Enfield Rural Hall Boardman Calypso Catawba High Shoals Clarkton (Soutestual Ministry) Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

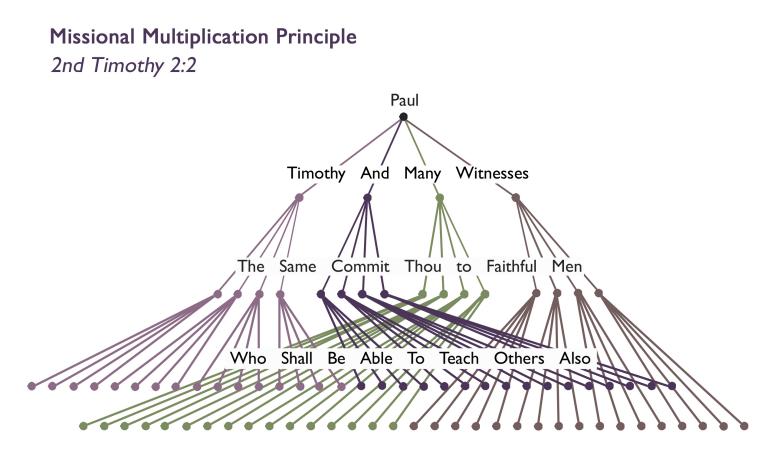
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

ing Spring Lakes Brices Creek Morganton Mountain Home Silver Lake Carolina Shores Glen Raven Mante Hemby Bridge Belville Rosman Milton Colerain Kannapolis Robbins for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.





Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



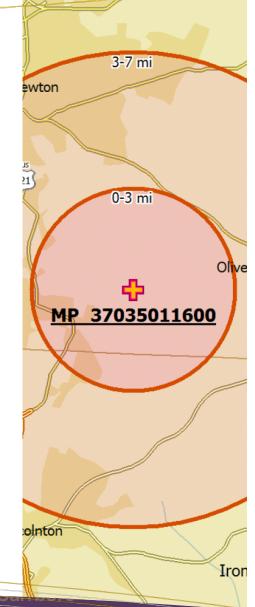


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Aboro Harkers Island Northlakes Midland Stantonsburg Marion Bailey Sneads Ferry Madison Middlebur General Clayton Conway Swannanoa Spencer Red Springs Seaboard Contextual Institute Dak Locust Lewiston Woodville Sugar Mountain Franklinville Elroy Oak Socopyright 2011, Intercultural Institute for Contextual Ministry Cont

Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Mount Ruhama - Maiden	3273 Mount Ruhama Church Rd	1.19 mi	255	Plateauing
2	Mount Anderson - Maiden	Maiden, NC 28650 4818 S NC 16 Hwy Maiden, NC 28650	2.21 mi	355	Growing
3	Maiden Chapel	115 Gibbs Rd Maiden, NC 28650	2.21 mi	0	Insufficient Data
4	Friendly Chapel - Maiden	6815 E NC 150 Hwy Maiden, NC 28650	2.21 mi	74	Declining
5	Catawba Valley - Maiden	3390 Shepherd Rd Maiden, NC 28650	2.49 mi	138	Insufficient Data
6	Lawings Chapel - Maiden	4637 Lawing Chapel Church Rd Maiden, NC 28650	2.78 mi	148	Declining
7	New Hope - Newton	1577 Prison Camp Rd Newton, NC 28658	3.07 mi	35	Insufficient Data
8	Liberty - Maiden	2054 W Maiden Rd Maiden, NC 28650	3.08 mi	107	Declining
9	East Maiden - Maiden	1400 E Maiden Rd Maiden, NC 28650	3.56 mi	171	Plateauing
10	New Jerusalem - Newton	1560 Nathanial St Newton, NC 28658	3.61 mi	105	Declining
11	Center View - Maiden	3993 E Maiden Rd Maiden, NC 28650	3.75 mi	222	Plateauing
12	Cornerstone Church	409 E Main St Maiden, NC 28650	3.89 mi	0	Insufficient Data
13	Maiden First - Maiden	50 E Main St Maiden, NC 28650	4.11 mi	169	Declining
14	Free in Him	102 W Main St Maiden, NC 28650	4.16 mi	0	Insufficient Data
15	Harvest Time - Maiden	888 Ivey Church Rd Maiden, NC 28650	4.23 mi	0	Insufficient Data

Rock Rutherfordton Dallas Falcon Hayesville Elroy Boone West Marion Maysville Grantsboro Chape Erwin Bayboro Gorman Jonesville Taylortown Warrenton Troy Intercultural Institute St. James Sandy Creek Gamewell Brunswick Delway Asheville Rive Jon Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Ministry Mount Airy Mesic Emerald Isle Madison Chimney Ro

APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Meadow Ridge	1173 Zeb Haynes Rd Maiden, NC 28650	4.70 mi	48	Plateauing
17	Mountain View - Maiden	5045 E Maiden Rd Maiden, NC 28650	4.99 mi	216	Plateauing
18	Startown First - Newton	2615 Sigmon Dairy Rd Newton, NC 28658	5.13 mi	0	Insufficient Data
19	Macedonia - Lincolnton	5286 E Highway 150 Lincolnton, NC 28092	5.29 mi	173	Plateauing
20	East First - Newton	708 East 1st St Newton, NC 28658	5.31 mi	100	Declining
21	Calvary - Newton	11 East C St Newton, NC 28658	5.54 mi	115	Insufficient Data
22	Mathis Chapel - Catawba	1786 Mathis Church Rd Catawba, NC 28609	5.73 mi	136	Plateauing
23	Cedar Grove - Maiden	6105 Startown Rd Maiden, NC 28650	5.95 mi	52	Declining
24	Lahu - Newton	501 Northwest Blvd Newton, NC 28658	6.15 mi	0	Insufficient Data
25	Newton First - Newton	501 Northwest Blvd Newton, NC 28658	6.15 mi	92	Growing
26	Buffalo Shoals - Lincolnton	1744 Buffalo Shoals Rd Lincolnton, NC 28092	6.38 mi	40	Insufficient Data
27	Redeemed - Lincolnton	4272 King Wilkinson Blvd Lincolnton, NC 28092	6.44 mi	95	Insufficient Data
28	Trinity - Newton	725 W 13th St Newton, NC 28658	6.52 mi	150	Insufficient Data
29	Hulls Grove North	270 Car Farm Rd Lincolnton, NC 28092	6.70 mi	72	Declining
30	North Newton - Newton	316 West 21st St Newton, NC 28658	6.71 mi	82	Plateauing

Moravian Falls Elm City Albemarle Rex Laurinburg Robersonville Northwest Pembroke Sneads Ferry offing Spring Lakes Ocracoke Northlakes Marvin Washington Park Evere Robbingville East Bend Hills Pumpkin Center Trinity Proctorville Conetoe Minnesott Beach Angier For Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Claremont First - Claremont	4791 S Depot St Claremont, NC 28610	7.28 mi	206	Declining
32	Antioch - Lincolnton	3387 E Highway 150 Lincolnton, NC 28092	7.37 mi	127	Declining
33	Catawba Valley Hmong - Conover	440 7th Street PI SW Conover, NC 28613	7.60 mi	0	Insufficient Data
34	Woodlawn - Conover	440 7th Street PI SW Conover, NC 28613	7.60 mi	1,000	Growing
35	New Life Baptist Fellowship Church	2952 N Oxford St Bldg C Claremont, NC 28610	7.64 mi	0	Insufficient Data
36	Mount Sinai	100 2nd St SW Catawba, NC 28609	8.01 mi	0	Insufficient Data
37	Catawba Baptist	102 1st St SW Catawba, NC 28609	8.08 mi	55	Insufficient Data
38	New Vision Ministries - LincoInton	661 Clark Creek Rd Lincolnton, NC 28092	8.67 mi	350	Insufficient Data
39	Piney Grove - Newton	2400 Balls Creek Rd Claremont, NC 28610	8.70 mi	43	Plateauing
40	Bethel - Lincolnton	200 Bethel Church Rd Lincolnton, NC 28092	8.70 mi	45	Plateauing
41	Hudson Chapel - Catawba	6474 Hudson Chapel Rd Catawba, NC 28609	8.80 mi	75	Plateauing
42	Harvest Cove Community Church - Sherrills	3929 Chevlot Hills Rd Sherrills Ford, NC 28673	8.86 mi	0	Insufficient Data
43	Denver - Denver	3545 North Highway 16 Denver, NC 28037	8.96 mi	557	Growing
44	Terrell - Sherrills Ford	4146 Slanting Bridge Rd Sherrills Ford, NC 28673	9.13 mi	83	Growing
45	Living Waters Ministry - Lincolnton	608 Huss St Lincolnton, NC 28092	9.29 mi	0	Insufficient Data

 Obbinsville
 Dobson
 Allance
 Maiden
 Midland
 Conover
 Swansboro
 Sylva
 Crossnore
 Brogden
 Pinehal

 Greek
 Laurinburg
 Charlotte
 Gastonia
 Huntersville
 Fearrington
 Kenare
 Intercultural Institute
 Tryon
 Seven Deven
 Intercultural Institute
 Seven Deven
 Intercultural Institute
 Convert
 Seven Deven
 Intercultural Institute
 Convert
 Seven Deven
 Convert
 Seven Deven
 Convert
 Intercultural Institute
 Convert
 Convert



6 Wateroak Court North Augusta, SC 29841 In Partnership with:



CONTACT US:

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

cwatke@iicm.net
803-279-5828
www.iicm.net
www.apept.org
www.missionalcoach.org
www.missionalcontext.org
www.missionalcorps.org
www.missionalcyclopedia.org
www.missionalzipcode.org
www.missionalpartners.org

