

MissionSite

top unreached locations



DENVER, NC

CENSUS TRACT: 37109071200

REGION: Region 8: Catawba

COUNTY: Lincoln

SITESCAPE: Townscape

DENSITY PATTERN: C



In partnership with the:



Intercultural Institute
for Contextual Ministry



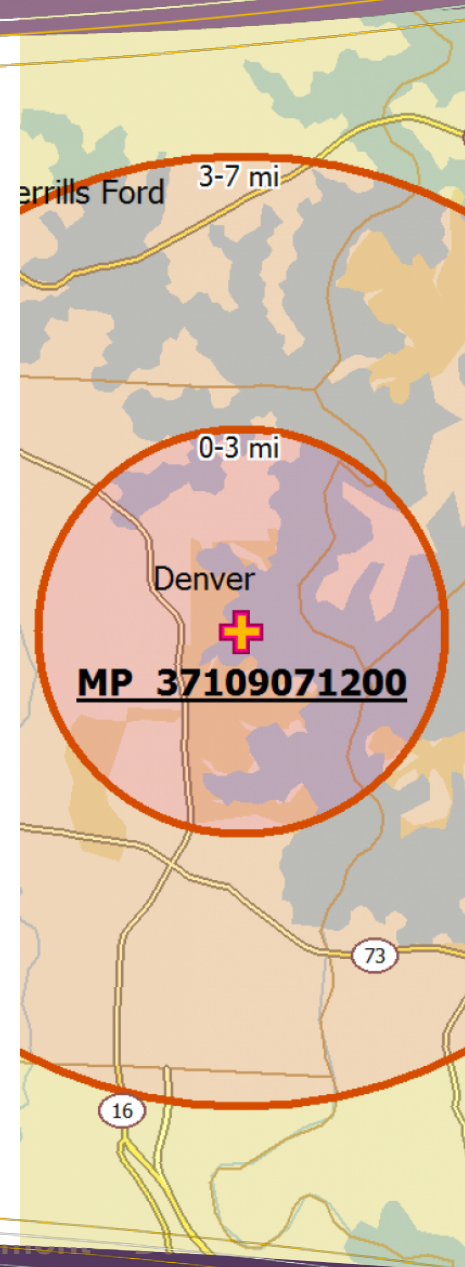
MissionSite (TM) Table of Contents

1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: BCNC Churches by Distance	66

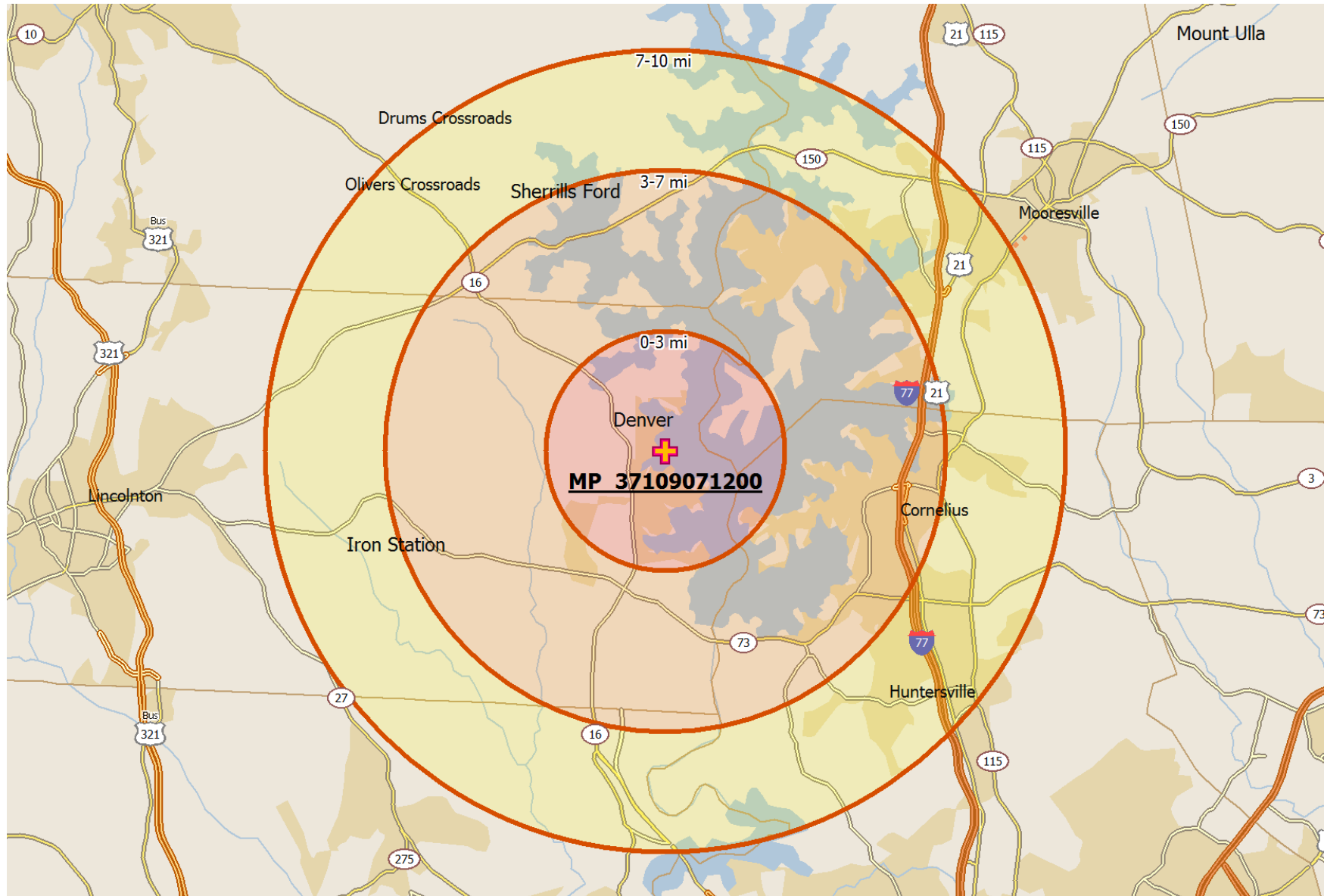
Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3708	Region 8: Catawba
3	County Location	37109	Lincoln
4	Zipcode	28037	Lincoln
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.15	Small towns adjacent to a large town
8	Sitescape Density Pattern	C	10000-100000-100000



Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

RURAL / URBAN	COD	EXPLANATION
1 Metro or Non-Metro	0	Non-Metro
2 Urban Influence	3	Micropolitan area adjacent to a large metro area
3 Rural / Urban Continuum	4	
4 NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5 NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6 IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7 ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8 Percent Commuting to Metro	47	Percent commuting from non metro to metro areas

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	10,528	56,384	85,036
2010 Households	4,129	22,947	30,806
2010 Group Quarters Population	64	37	2,155

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	21	35	41
Language Diversity National Index	7	20	26
Foreign Born Diversity National Index	60	62	63
Ancestry Diversity National Index	88	92	87
Racial Diversity National Index	11	27	30

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	2,693	65.22%
Mainstay Communities	Established, Diverse Households	1,117	27.05%
Working Communities	Blue-collar, Working Families	36	0.87%
Country Communities	Rural, Agri. & Mining Families	104	2.52%
Aspiring Communities	Young Singles / Aspiring-Multihousing	177	4.29%
Urban Communities	High Density, Inner-city Neighborhoods	0	0%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The SITEScape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	18,726	2,887	15.42%
Unreached %	64.23%	69.93%	108.86
Religious But NOT Evangelical HH	4,097	711	17.36%
Religious But NOT Evangelical %	14.05%	17.22%	122.55
Spiritual But NOT Relig or Evang HH	3,232	478	14.79%
Spiritual But NOT Relig or Evang %	11.09%	11.58%	104.45
Not Evangelical, Not Interested HH	11,415	1,698	14.88%
Not Evangelical, Not Interested %	39.16%	41.13%	105.03



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of BCNC Churches	52	2	3.85%
Active BCNC Attenders	6,740	379	5.62%
Active Evangelical Households	4,249	505	11.89%
Active Evangelical Percent	14.58%	12.24%	83.94
Inactive Evangelical Households	6,177	735	11.89%
Inactive Evangelical Percent	21.19%	17.79%	83.97
# New Churches Needed	0	0	0%



Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSH AVG	IICM CGR
1	Westport - Denver	0.79 mi	299	Growing
2	Amity - Iron Station	2.46 mi	80	Declining
3	Denver - Denver	3.08 mi	557	Growing
4	New Hope - Denver	3.67 mi	70	Growing
5	Terrell - Sherrills Ford	5.67 mi	83	Growing
6	Harvest Cove Community Church - Sherrills	5.89 mi	0	Insufficient Data
7	Lake Norman - Huntersville	6.33 mi	750	Growing
8	Faith - Iron Station	6.54 mi	193	Growing
9	Solid Rock Baptist Church - Stanley	6.56 mi	37	Plateauing
10	Cornelius First - Cornelius	6.70 mi	93	Plateauing
11	Union Grove - Huntersville	6.91 mi	43	Insufficient Data
12	Mountain View - Maiden	7.07 mi	216	Plateauing
13	Lucia - Stanley	7.10 mi	500	Plateauing
14	Mosaic-Lake Norman	7.62 mi	0	Insufficient Data
15	Cove - Mooresville	7.68 mi	0	Insufficient Data

	CHURCHES	DIST.	WRSH AVG	IICM CGR
16	Peninsula - Mooresville	8.07 mi	731	Declining
17	Rockwell - Mooresville	8.16 mi	0	Insufficient Data
18	Redeemed - Lincolnton	8.24 mi	95	Insufficient Data
19	Craig Memorial - Stanley	8.45 mi	156	Insufficient Data
20	Berea - Mooresville	8.47 mi	148	Plateauing
21	Macedonia - Lincolnton	8.66 mi	173	Plateauing
22	Center View - Maiden	8.76 mi	222	Plateauing
23	Christ Community - Huntersville	9.00 mi	900	Insufficient Data
24	Mount Olive - Huntersville	9.02 mi	0	Insufficient Data
25	Mount Zion	9.05 mi	134	Growing
26	Trinity Baptist Church	9.29 mi	140	Insufficient Data
27	Alexis - Alexis	9.33 mi	340	Plateauing
28	New Faith - Alexis	9.33 mi	73	Declining
29	Sharon - Iron	9.47 mi	52	Growing
30	Fresh Start	9.56 mi	0	Insufficient Data

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

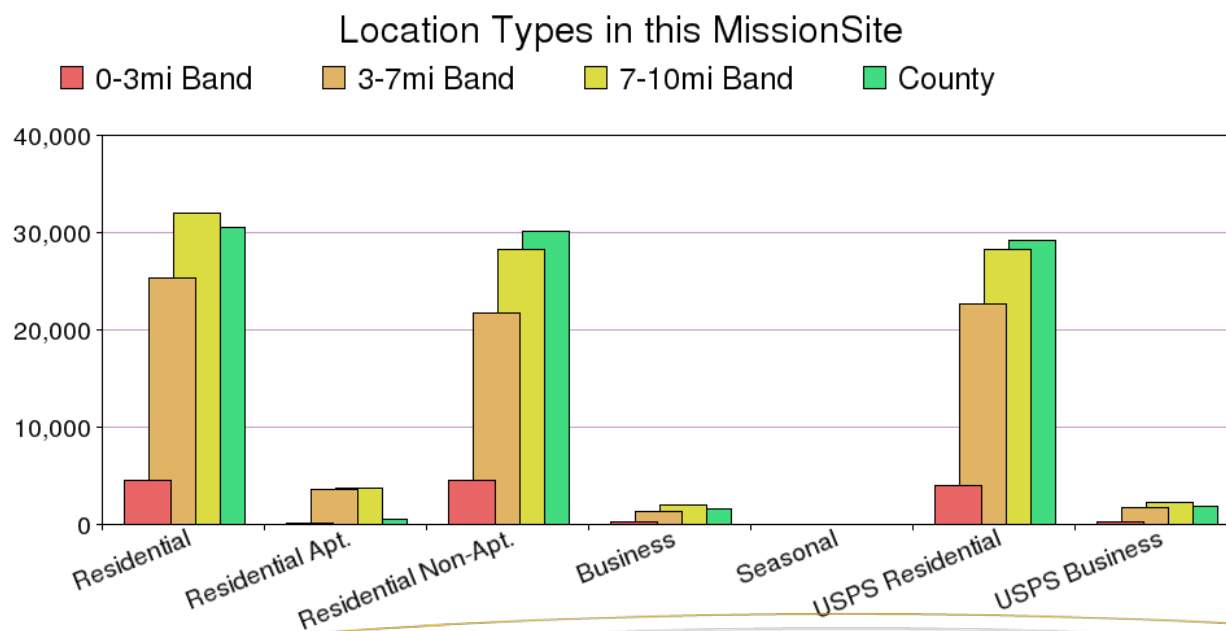
1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	50,319	4,425	8.79%
2000 Population	63,780	7,017	11%
2010 Population	77,646	10,528	13.56%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	18,764	1,714	9.13%
2000 Households	24,041	2,784	11.58%
2010 Households	29,153	4,129	14.16%



Location Type	0-3mi Band
Residential	4,576
Residential Apt.	98
Residential Non-Apt.	4,478
Business	278
Seasonal	0
USPS Residential	4,049
USPS Business	320

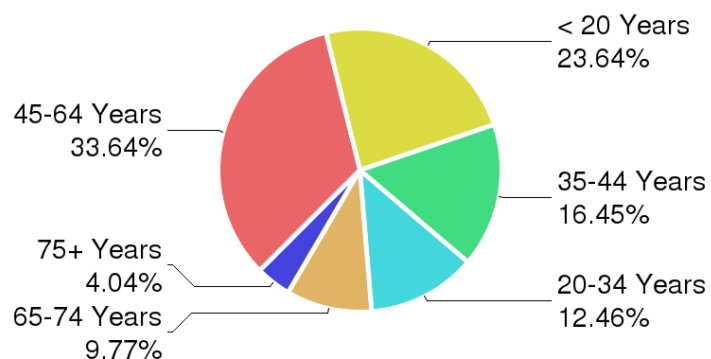
Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.59%	3.69%	80.39
4-5 Years	2.57%	2.18%	84.82
6-8 Years	4.01%	4%	99.75
9-11 Years	4.09%	4.15%	101.47
12-13 Years	2.74%	2.79%	101.82
14-17 Years	5.39%	4.69%	87.01
18-19 Years	2.68%	2.13%	79.48
0-5 Years	7.17%	5.87%	81.87
6-12 Years	9.47%	9.49%	100.21
13-19 Years	9.44%	8.27%	87.61
< 20 Years	26.08%	23.63%	90.61
20-34 Years	16.89%	12.45%	73.71
35-44 Years	14.57%	16.44%	112.83
45-64 Years	28.72%	33.62%	117.06
65-74 Years	8.25%	9.77%	118.42
75+ Years	5.49%	4.04%	73.59
Median Age	40	45	113.33
Median Age (Male)	39	45	116.39
Median Age (Female)	41	45	110.24

Age Group Percentages



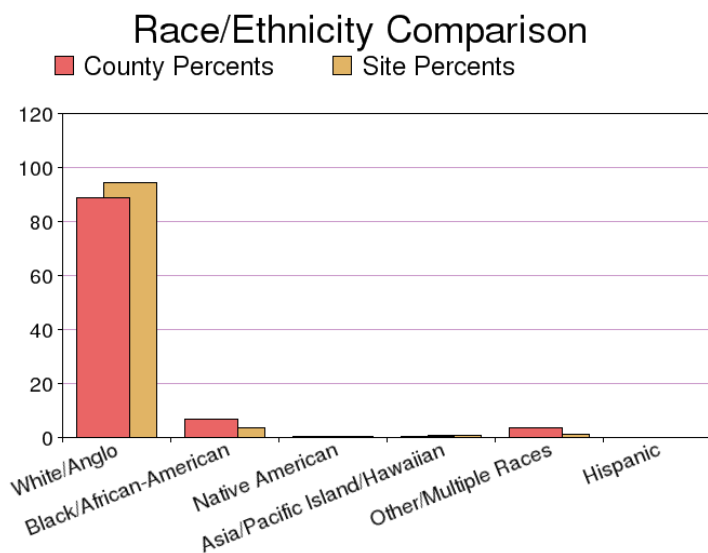
Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	88.89%	94.29%	106.07
Black, African-American	6.65%	3.5%	52.7
Native American	0.29%	0.23%	79.37
Asian	0.45%	0.61%	134.86
Pacific Island, Hawaiian	0.01%	0%	0
Other/Multiple Races	3.71%	1.37%	36.9
Hispanic	0%	1.44%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	52,885	7,686	
Less than 9th Grade	9.16%	2.25%	406.94
No High School Diploma	14.7%	5.67%	259.07
High School Graduate	30.23%	21.1%	143.24
Some College, no degree	20.3%	25.06%	81.01
Associate Degree	8.02%	9.61%	83.39
College Degree	12.79%	27.1%	47.19
Graduate/Prof. degree	4.81%	9.2%	52.3

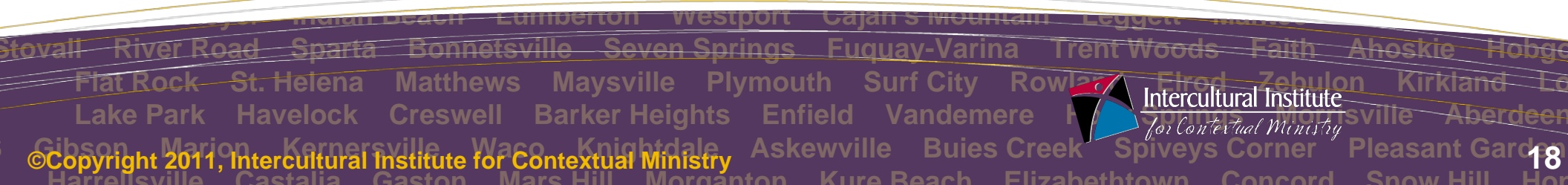


Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	6.63%	2.28%	46.61
\$10,000 to \$19,999	13.81%	5.55%	40.15
\$20,000 to \$29,999	12.53%	8.04%	64.17
\$30,000 to \$49,999	18.93%	11.19%	59.1
\$50,000 to \$59,999	10.11%	5.3%	52.45
\$60,000 to \$69,999	8.67%	8.65%	99.75
\$70,000 to \$79,999	5.99%	7.97%	133.04
\$80,000 to \$89,999	4.37%	6.59%	150.74
\$90,000 to \$99,999	3.08%	5.4%	175.33
\$100,000 to \$124,999	7.12%	14.65%	205.86
\$125,000 to \$149,999	3.09%	8.48%	274.27
\$150,000 to \$199,999	4.39%	10.08%	229.29
\$200,000 to \$249,999	0.64%	2.91%	450.67
\$250,000 or more	0.63%	2.79%	443.7
Median Household	47,618	81,329	170.79
Average Household	59,542	106,864	179.48
Per Capita Household	22,618	41,913	185.31
Family/Non-Family Household Income			
Median Family Income	55,851	91,248	163.38
Average Family Income	67,782	120,518	177.8
Median Non-Family Income	27,606	46,146	167.16
Average Non-Family Income	36,327	56,215	154.75



Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	73.8%	76.7%	103.93
Families with Children	34.73%	30.32%	87.3
Families without Children	39.07%	46.38%	118.71
Non-Family Households			
% Non-Family Households	26.2%	23.3%	88.94
Non-Families with Children	0.46	0.46	100.11
Non-Families without Children	25.74	22.84	88.74
Housing Units			Index
Total Housing Units	32,416	5,088	
Vacant percent	10.07%	18.83%	187.05
Owned percent	67.02%	68.47%	102.17%
Rented Percent	22.91%	12.68%	55.32
Households by Size			Index
Avg household size	2.63	2.53	96.2
Avg family hh size	3.15	2.95	93.65
Avg non-family hh size	1.17	1.17	100
Households By Count of Persons			Percent
One	6,344	766	12.07%
Two	9,784	1,722	17.6%
Three or Four	10,381	1,384	13.33%
Five+	2,644	258	9.76%

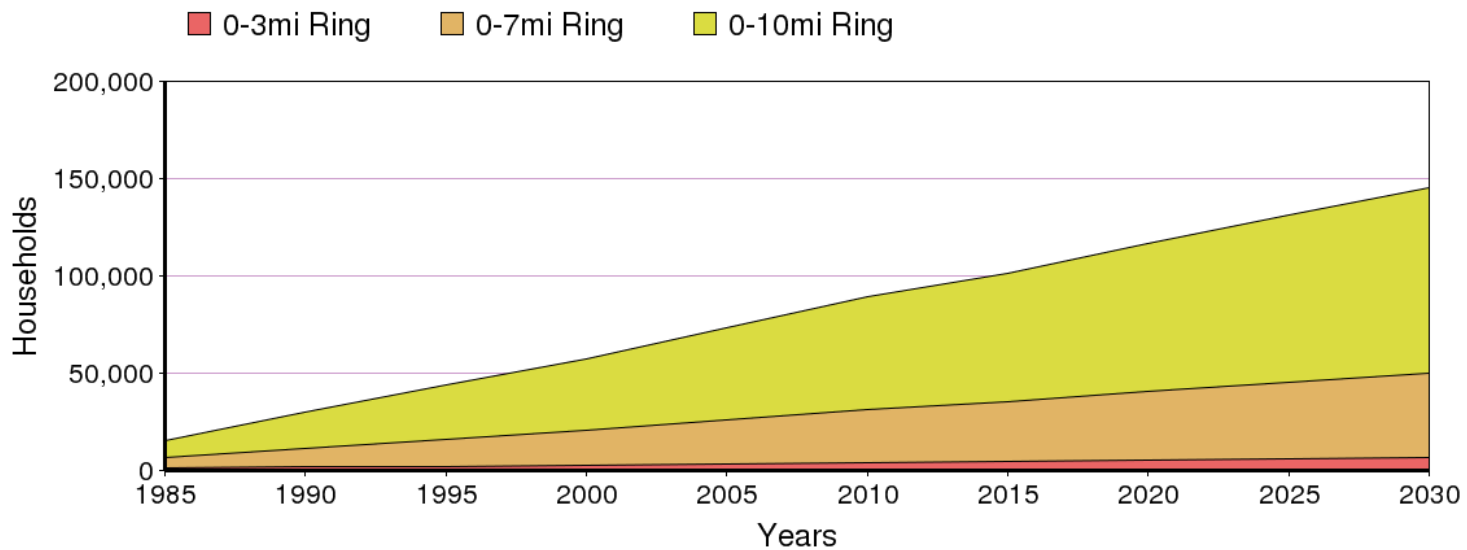
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	50,319	4,425	8.79%
2000 Population	63,780	7,017	11%
2010 Population	77,646	10,528	13.56%
2015 Population	85,652	12,322	14.39%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	18,764	1,714	9.13%
2000 Households	24,041	2,784	11.58%
2010 Households	29,153	4,129	14.16%
2015 Households	31,279	4,745	15.17%

Household Change from 1985 to 2030



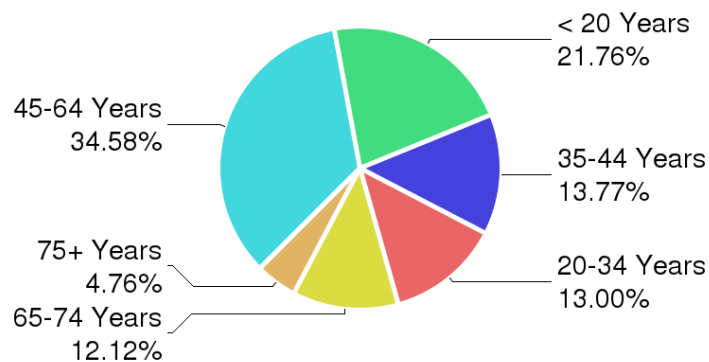
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	3.69%	3.15%	85.37
4-5 Years	2.18%	1.82%	83.49
6-8 Years	4%	3.5%	87.5
9-11 Years	4.15%	3.81%	91.81
12-13 Years	2.79%	2.78%	99.64
14-17 Years	4.69%	4.63%	98.72
18-19 Years	2.13%	2.06%	96.71
0-5 Years	5.87%	4.97%	84.67
6-12 Years	9.49%	8.64%	91.04
13-19 Years	8.27%	8.14%	98.43
< 20 Years	23.63%	21.75%	92.04
20-34 Years	12.45%	13%	104.42
35-44 Years	16.44%	13.77%	83.76
45-64 Years	33.62%	34.57%	102.83
65-74 Years	9.77%	12.12%	124.05
75+ Years	4.04%	4.76%	117.82
Median Age	40	47	118.01
Median Age (Male)	39	48	122.09
Median Age (Female)	41	47	113.83

Projected Age Group Percentages



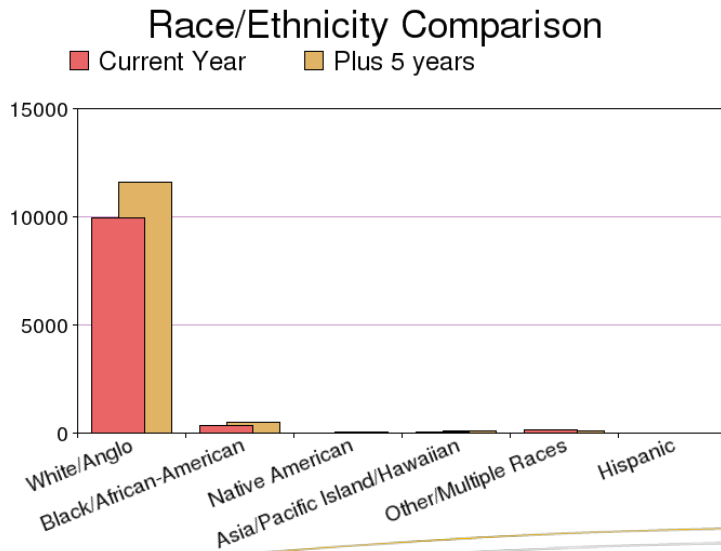
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	94.29%	94.14%	99.84
Black, African-American	3.5%	3.98%	113.46
Native American	0.23%	0.26%	113.92
Asian	0.61%	0.7%	114.81
Pacific Island, Hawaiian	0%	0.01%	0
Other/Multiple Races	1.37%	0.93%	67.64
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	7,686	9,172	
Less than 9th Grade	2.25%	2.27%	100.75
No High School Diploma	5.67%	4.91%	86.49
High School Graduate	21.1%	20.17%	95.58
Some College, no degree	25.06%	23.76%	94.81
Associate Degree	9.61%	10.59%	110.11
College Degree	27.1%	28.79%	106.25
Graduate/Prof. degree	9.2%	9.52%	103.47



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	2.28%	1.88%	82.39
\$10,000 to \$19,999	5.55%	5.35%	96.52
\$20,000 to \$29,999	8.04%	7.29%	90.69
\$30,000 to \$49,999	11.19%	9.63%	86.08
\$50,000 to \$59,999	5.3%	5.12%	96.55
\$60,000 to \$69,999	8.65%	8.62%	99.69
\$70,000 to \$79,999	7.97%	7.38%	89.13
\$80,000 to \$89,999	6.59%	6.39%	92.46
\$90,000 to \$99,999	5.4%	5.14%	95.21
\$100,000 to \$249,999	14.65%	15.89%	108.45
\$125,000 to \$149,999	8.48%	9.04%	106.66
\$150,000 to \$199,999	10.08%	11.74%	116.51
\$200,000 to \$249,999	2.91%	3.27%	112.4
\$250,000 or more	2.79%	2.93%	105.18
Median Household	81,329	86,566	106.44
Average Household	106,864	112,115	104.91
Per Capita Household	41,913	43,176	103.01
Family/Non-Family Household Income			
Median Family Income	91,248	95,937	105.14
Average Family Income	120,518	126,980	105.36
Median Non-Family Income	46,146	50,566	109.58
Average Non-Family Income	56,215	61,892	110.1

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	76.7%	75.34%	98.23
Families with Children	30.32	28.62	94.39
Families without Children	46.38	48.96	105.56
Non-Family Households			
% Non-Family Households	23.3%	24.66%	105.83
Non-Families with Children	0.46	0.51	105.83
Non-Families without Children	22.84	24.15	105.75
Housing Units			
Total Housing Units	5,088	5,876	115.49%
Vacant percent	18.83%	19.23%	102.14
Owned percent	68.47%	68.38%	99.86
Rented Percent	12.68%	12.39%	97.73
Households by Size			
Avg household size	2.53	2.58	101.98%
Avg family hh size	2.95	3.06	103.73%
Avg non-family hh size	1.17	1.11	94.87%
Households By Count of Persons			
One	766	938	122.45%
Two	1,722	1,846	107.2%
Three or Four	1,384	1,627	117.56%
Five+	258	335	129.84%

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	169	896	1,940
Northern Europe	12	132	166
Western Europe	28	104	154
Southern Europe	16	29	29
Eastern Europe	43	44	79
Other Europe	0	0	0
Eastern Asia	0	64	143
So. Central Asia	0	76	84
SE Asia	20	50	153
Western Asia	0	5	0
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	2	2
Middle Africa	0	0	2
Northern Africa	8	11	31
Southern Africa	4	4	33
Western Africa	0	0	5
Other Africa	0	0	0
Oceania	0	8	23
Caribbean	0	6	90
Central Amer.	9	212	657
South America	7	30	101
North America	22	119	188
Born at sea	0	0	0



Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	9,313	28,728	50,725
Spanish	109	620	1,560
Other Indo-Euro language	106	571	891
French (incl. Patois, Cajun)	21	152	295
French Creole	0	0	0
Italian	16	36	52
Portuguese	0	40	11
German	0	148	285
Yiddish	0	3	19
Other West Germanic	18	17	11
A Scandinavian Language	0	6	70
Greek	0	36	26
Russian	18	16	3
Polish	0	1	9
Serbo-Croatian	0	0	2
Other Slavic Language	0	2	4
Armenian	0	0	0
Persian	0	8	0
Gujarathi	0	82	43
Hindi	0	24	13
Urdu	0	0	31

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	33	0	5
Asian/PI languages	0	0	0
Chinese	0	0	90
Japanese	2	42	57
Korean	0	10	43
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	17	0
Vietnamese	7	43	83
Other Asian	0	0	0
Tagalog	0	2	29
Other Pacific Is	0	0	23
Other languages	0	24	136
Navajo	0	0	0
Other Native N. American	0	0	8
Hungarian	0	6	42
Arabic	0	12	36
Hebrew	0	0	0
African languages	0	0	20
Other unspecified	0	6	30

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	6,731	23,186	42,080
Arab	0	70	85
Armenian	0	0	28
Austrian	9	66	70
British	36	131	305
Canadian	14	98	124
Croatian	0	21	39
Czech	0	77	74
Czechoslovak	0	22	49
Danish	8	46	68
Dutch	132	280	624
English	793	2,916	4,964
European	169	242	528
Finnish	7	25	78
French (not Basque)	77	545	821
French Canadian	9	193	264
German	1,202	3,637	6,639
Greek	21	153	153
Hungarian	34	101	96
Iranian	0	12	4

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	597	2,478	4,088
Italian	234	1,023	1,908
Lithuanian	0	19	44
Norwegian	39	160	198
Polish	118	538	852
Portuguese	0	62	14
Romanian	23	19	34
Russian	31	102	160
Scandinavian	0	6	2
Scotch-Irish	469	1,275	2,402
Scottish	177	721	1,160
Slovak	0	21	92
Subsaharan African	5	23	191
Swedish	45	174	348
Swiss	0	28	72
Ukrainian	31	10	62
US/American	1,812	4,713	8,056
Welsh	8	143	150
West Indian	0	0	37
Yugoslavian	0	4	24
Other	631	3,034	7,174

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Using the Demographic Indicators

Issues for Your Consideration - continued

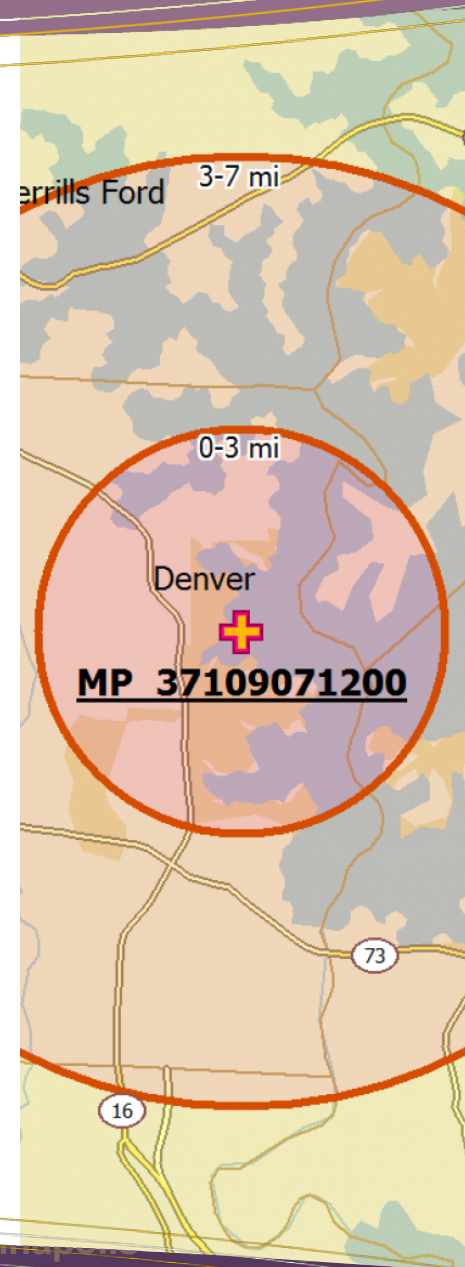
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,129	100%	2,964	100%
AFFLUENT SUBURBIA	2,210	53.52%	1,596	53.85%
America's Wealthiest	476	11.53%	382	12.89%
Dream Weavers	591	14.31%	423	14.27%
White Collar Suburbia	11	0.27%	9	0.3%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	113	2.74%	76	2.56%
Small Town Success	1,019	24.68%	706	23.82%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	483	11.7%	334	11.27%
Status Conscious Consumers	37	0.9%	26	0.88%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	345	8.36%	232	7.83%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	101	2.45%	76	2.56%
SM TOWN SUCCESS	871	21.09%	641	21.63%
Successful Urban Sprawl	9	0.22%	76	2.56%
2nd City Homebodies	707	17.12%	6	0.2%
Prime Middle America	0	0%	460	15.52%
Urban Optimists	155	3.75%	0	0%
Family Convenience	0	0%	99	3.34%
Mid-Market Enterprise	0	0%	0	0%



Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

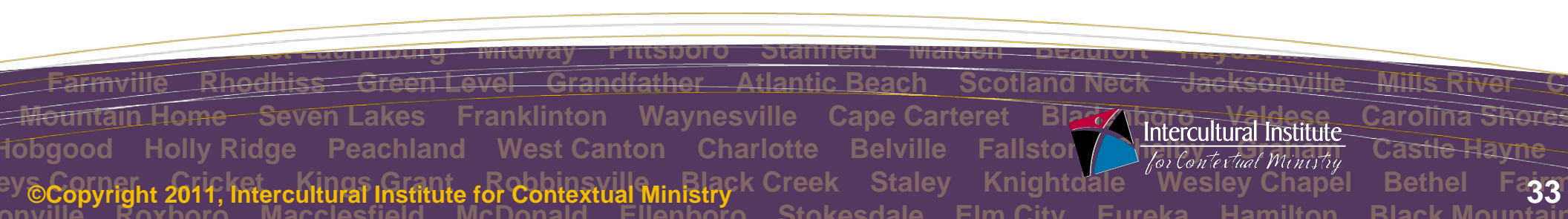
2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,129	100%	2,964	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	246	5.96%	176	5.94%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	209	5.06%	151	5.09%
Urban Advancement	37	0.9%	25	0.84%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	36	0.87%	25	0.84%
Steadfast Conservative	36	0.87%	25	0.84%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%



Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	4,129	100%	2,964	100%
REMOTE AMERICA	102	2.47%	60	2.02%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	102	2.47%	60	2.02%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	177	4.29%	131	4.42%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	177	4.29%	131	4.42%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	2	0.05%	1	0.03%
Aspiring Hispania	2	0.05%	0	0%
Industrious Country Living	0	0%	1	0.03%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%



Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,129	100%	2,964	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%



Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



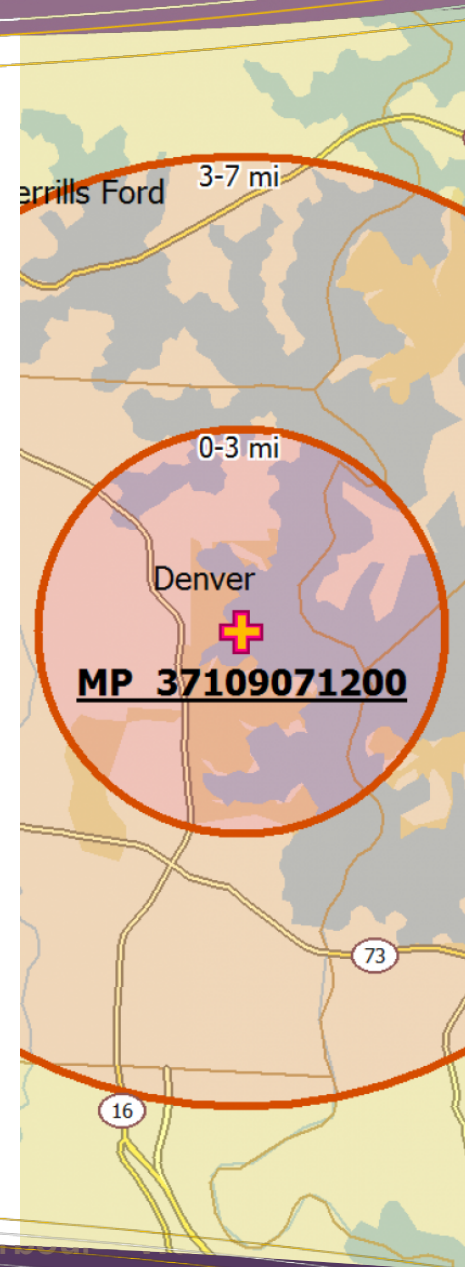
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	89%	88%	88%
Use Comp. for Internet/E-mail	77%	76%	77%
Internet Use: E-Mail	66%	66%	65%
Use Comp. for Word Processing	57%	56%	56%
Use Comp. for Shopping	51%	49%	51%
Use Comp. for Comp. Games	48%	46%	47%
Use Comp. for Digital Camera Photo Editing	47%	45%	46%
Use Comp. for Banking	46%	46%	47%
Use Comp. for Education	41%	40%	42%
HH Owns DVD Player	39%	37%	38%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	38%	39%	38%
Use Comp. for News/Info./Data Service	36%	34%	34%
Internet Use: Banking	35%	38%	38%
PC-Network-HH Has One	30%	29%	29%
Use Comp. for Personal Financial Mngmnt	24%	24%	23%
Use Comp. for Accounting	23%	23%	22%
Internet Use: Shopping: Gathered Info. for Shopping	20%	20%	19%
Use Comp. for Filing/DB Mngmnt	20%	17%	17%
Internet Use: Travel Reservations	19%	17%	16%
Use Comp. for Telecommuting	18%	17%	18%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	72%	71%	71%
Dining Out (Not Fast Food)	70%	68%	66%
Reading Books	62%	61%	59%
Go To A Beach/Lake	48%	45%	45%
Card Games	46%	45%	46%
Gardening	41%	37%	37%
Cooking for Fun	41%	41%	39%
Board Games	37%	36%	37%
Visit Museum	29%	29%	26%
Visit Zoo	24%	24%	24%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	68%	66%	65%
Gen./Fam. Practitioner	41%	41%	41%
Dentist	35%	34%	33%
Eye Dr.	23%	22%	21%
None Of These	21%	22%	23%
Backache	20%	20%	20%
High Cholesterol	19%	17%	17%
Hypertension/High Blood Pressure	17%	16%	15%
OB/GYN	15%	15%	15%
Acid Reflux Disease (GERD)	14%	13%	13%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	36.57%	35.44%	33.98%
Live Theater	31.02%	28.74%	26.07%
Live Theater Most Often	25.8%	23.69%	21.32%
Rock/Pop Concerts Most Often	18.57%	18.75%	18.48%
Comedy Club	11.17%	11.31%	11.61%
Dance Performance	10.18%	10.58%	9.72%
Movies: Action/Adventure	43.57%	44.14%	44.45%
Movies: Comedy	43.52%	44.88%	45.1%
Movies: Romantic Comedy	25.58%	24.54%	23.73%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Drama	23.8%	25.02%	23.81%
Movies: Fam.	22.99%	22.01%	23.16%
Movies: Mystery	17.36%	18.84%	18.14%
MLB Baseball Reg. Season	12.79%	13.51%	12.74%
College Football Reg. Season	10.67%	10.23%	10.06%
NFL Football Reg. Season	10.07%	10.32%	10.23%
College Basketball Reg. Season	7.1%	7.43%	7.14%
NBA Basketball Reg. Season	6.73%	6.72%	6.47%
NHL Hockey Reg. Season	4.55%	5.31%	5.13%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Snorkeling	6.98%	6.3%	6.1%
Motorcycling	6.73%	6.01%	6.53%
Ice Skating	6.23%	6.23%	6.04%
Jet Skiing	5.96%	5.48%	5.91%
Horseback Riding	5.66%	6.02%	6%
Roller Skating	5.48%	5.61%	5.81%
Water Skiing	5.26%	5.03%	5.35%
Fly Fishing	4.85%	4.17%	4.16%
Sailing	4.73%	4.12%	3.85%
Archery	4.51%	3.75%	4.06%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Racquetball	3.89%	3.82%	3.8%
Martial Arts	3.84%	4.03%	4.22%
Rock Climbing	3.81%	3.53%	3.81%
Snowboarding	3.78%	3.52%	3.54%
Snowmobiling	3.69%	3.21%	3.23%
Rowing	3.59%	2.97%	3.1%
Hockey	3.12%	3.11%	3.05%
Auto Racing	3.08%	2.78%	3.04%
Surfing & Windsurfing	3.06%	2.93%	2.84%
Skateboarding	3.04%	2.62%	2.78%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

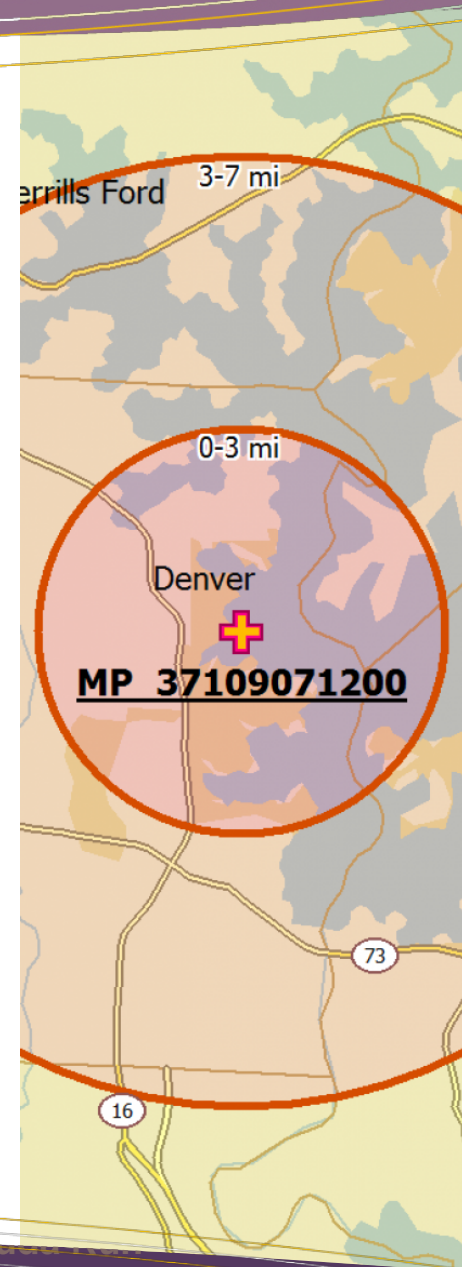
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

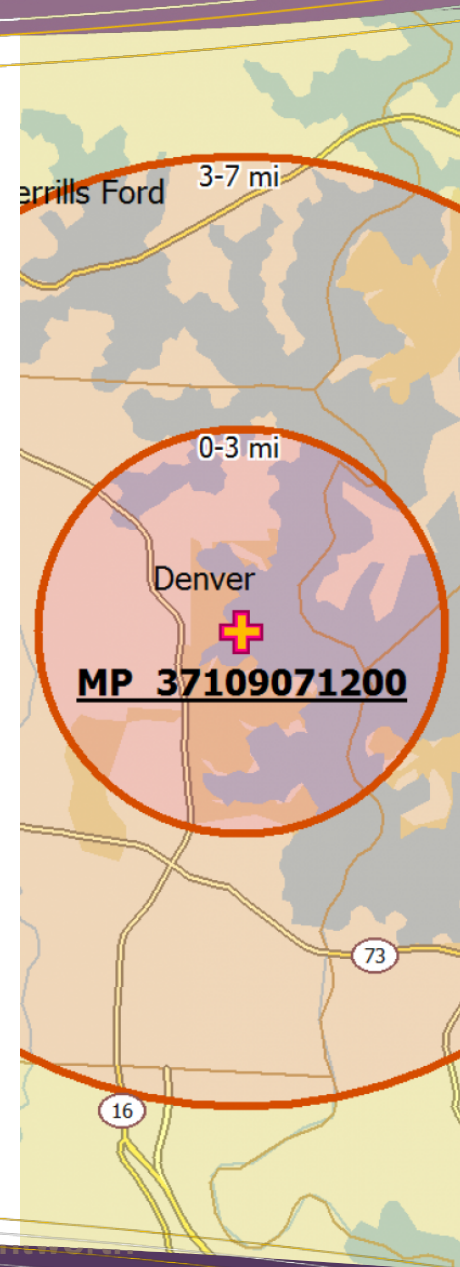
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

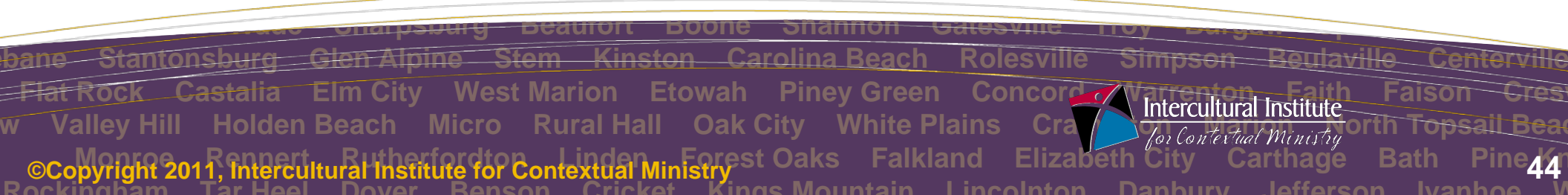


Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	51%	50%	50%
Prefer To Have Few Possessions As Possible	42%	42%	38%
Find It Difficult To Say No To My Kids	41%	40%	42%
If Won Lottery Would Never Work Again	36%	34%	32%
Woman's Place Is In The Home	34%	33%	34%
Speak My Mind Even If It Upsets People	33%	32%	33%
Like To Do Unconventional Things	29%	27%	27%
Friends More Important Than My Fam.	29%	29%	27%
Like Control Over People And Resources	28%	29%	30%
Don't Judge People/Way They Live Life	28%	28%	27%
Money Is Best Measure Of Success	25%	25%	25%
Marijuana Should Be Legalized	23%	22%	22%

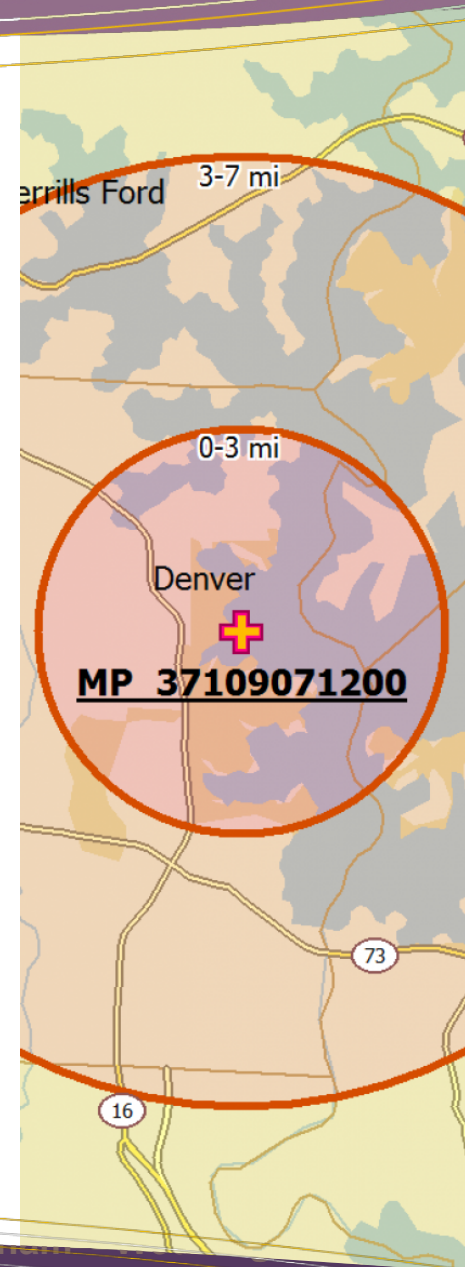
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	20%	20%	20%
Too Much Sponsorship In Arts/Sports	18%	18%	19%
Rarely Sit Down to a Meal Together At Home	17%	16%	16%
Like To Pursue Challenge/Novelty/Change	16%	18%	17%
I Am A Workaholic	16%	17%	17%
Happy With My Standard Of Living	14%	15%	13%
Only Work Current Job for The Money	13%	12%	13%
We Should Strive for Equality for All	12%	13%	13%
On Whole People Get What They Deserve	9%	10%	10%
Indulge My Kids With The Little Extras	8%	8%	8%
Little I Can Do To Change My Life	7%	7%	7%
I Am A Perfectionist	6%	6%	6%



Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Potential Cultural Themes:

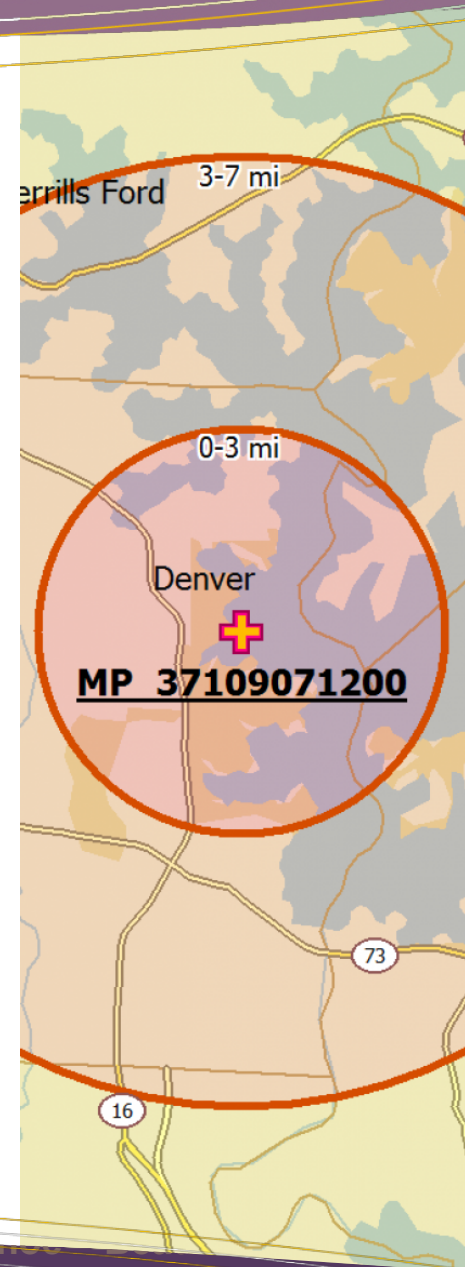
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	74%	74%	74%
You Should Seize Opportunities In Life	58%	58%	57%
Prefer To Have Few Possessions As Possible	42%	42%	38%
Like To Understand About Nature	39%	39%	38%
Prefer Work Part Of Team Than Alone	33%	31%	32%
Important Feel Respected By My Peers	32%	32%	31%
Have Keen Sense Of Adventure	28%	28%	27%
People Have To Take Me As They Find Me	27%	29%	28%
Important To Juggle Various Tasks	25%	26%	26%
Like To Just Enjoy Life	24%	24%	23%
Good At Fixing Things	23%	24%	24%
Worried About Pollution Caused By Cars	23%	25%	25%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Consider Myself Interested In The Arts	16%	17%	17%
Real Men Don't Cry	15%	16%	16%
Looking for New Ideas To Improve Home	14%	14%	15%
Try Not To Worry About The Future	14%	14%	14%
Is An Important Part Of Who I Am	13%	14%	14%
Enjoy Spending Time With My Fam.	11%	11%	12%
Provide My Kids With The Little Extras	7%	7%	8%
Children Should Be Allowed To Express Themselves	4%	4%	4%
Like Spending Most Time With Fam.	4%	4%	5%
Feel Very Alone In The World	4%	4%	4%
Decor Particular Interest To Me	3%	3%	4%
Would Like To Set Up Own Business	3%	3%	3%

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fam. Restaurants/Steak Houses-Visit Any	86.93%	86.05%	86.91%
Fast Food/Drive-In Restaurant-Visit Any	84.94%	84.75%	86.24%
McDonald's	57.32%	57.71%	58.8%
Subway	33.25%	31.29%	33.21%
Applebee's	33.09%	31.74%	33.22%
Burger King	32.79%	33.45%	34.52%
Wendy's	31.55%	31.36%	32.52%
Taco Bell	28.31%	29.68%	31.33%
Kentucky Fried Chicken (KFC)	24.06%	24.24%	25.68%
Olive Garden	24.03%	23.67%	24.46%
Arby's	23.07%	23.39%	25.18%
Starbucks	19.08%	19.91%	19.37%

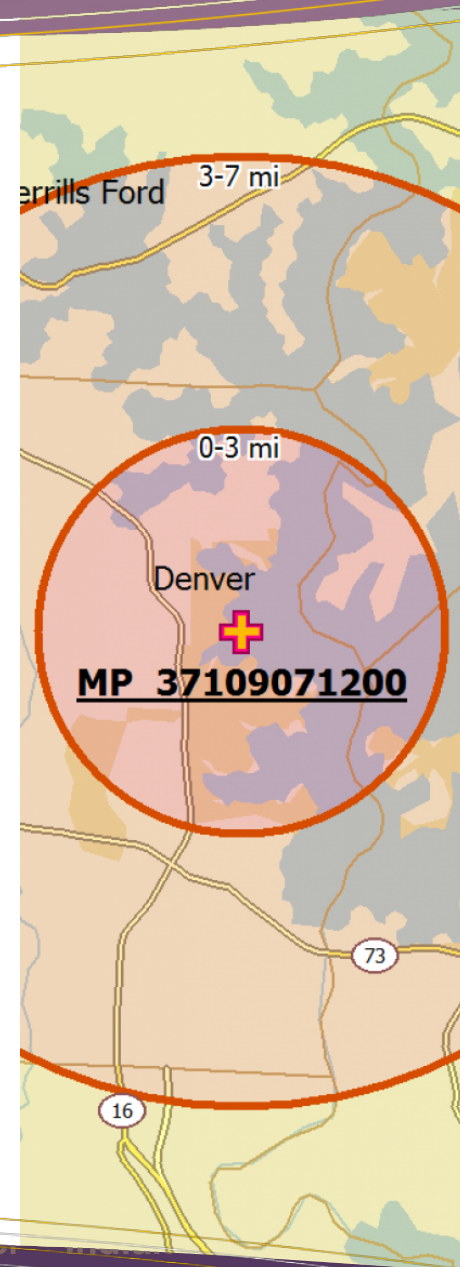
PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Chili's Grill and Bar	19.06%	19.29%	19.7%
Pizza Hut	19.05%	19.23%	20.55%
Outback Steakhouse	18.9%	18.6%	18.78%
Chick-Fil-A	17.69%	18.09%	19.39%
Cracker Barrel	17.09%	16.29%	17.34%
Dairy Queen	16.73%	15.09%	15.92%
Red Lobster	15.85%	15.92%	15.98%
IHOP (International House Of Pancakes)	14.96%	15.26%	15.2%
TGI Friday's	14.84%	15.41%	15.31%
Quiznos Sub	13.74%	13.36%	13.48%
Panera Bread	13.45%	13.37%	12.49%
Sonic	12.85%	13.09%	15.22%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

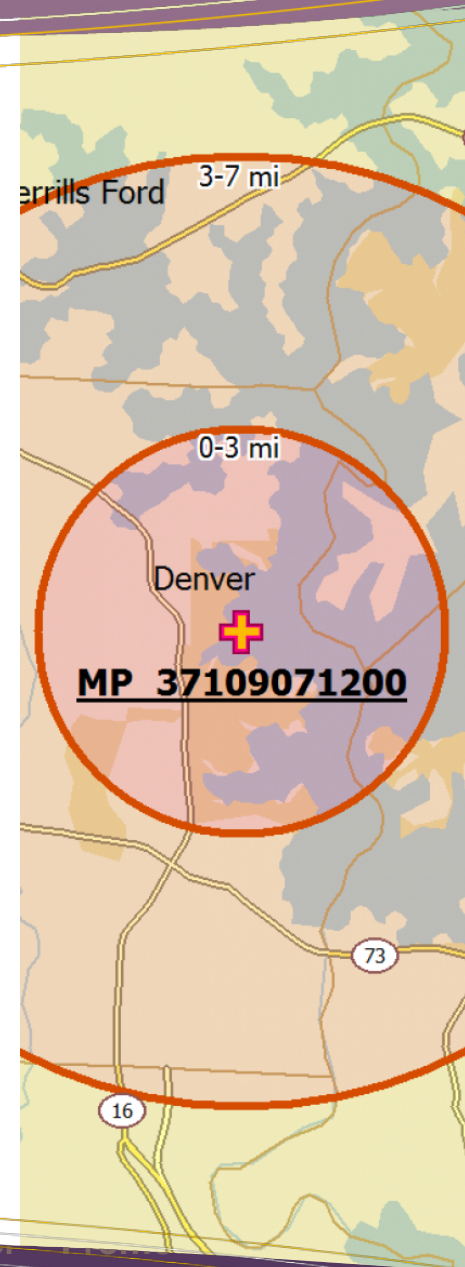
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	55.62%	53.27%	51.85%
Recycled products	46.15%	44.98%	43.59%
Worked as volunteer (non political)	23.05%	22.3%	21.7%
Engaged in fund raising	14.47%	13.37%	12.87%
Wrote to elected offcl about publ bus	8.86%	8.43%	8%
Religious club member	8.85%	8.45%	8.39%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Charitable Organization	7.44%	7.22%	6.53%
Wrote to editor of mag or newspaper	7.29%	7.03%	6.82%
Addressed a public meeting	6.75%	6.24%	6.15%
Took active part in local civic issue	6.47%	6.17%	5.71%
Union member	5.98%	5.53%	5.36%
Wrote to editor of mag or newspaper	5.52%	5.26%	5.18%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	23.82%	23.53%	22.48%
Children's Books	16.56%	15.9%	15.98%
Mystery	15.21%	15.17%	14.85%
Cookbooks	12.19%	12.07%	11.71%
History	9.69%	9.64%	9.41%
Religious (not Bibles)	9.5%	9.44%	9.73%
Personal/Business	9.08%	9.48%	9.4%
Self-help			
Biography	8.98%	8.88%	8.34%
Romance	7.91%	7.49%	7.88%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	74.65%	72.7%	71.61%
Gen. Editorial	49.99%	49.53%	47.88%
Womens	43.78%	44.54%	44.48%
Service	42.23%	41.02%	40.67%
Business/Finance	26.02%	25.15%	23.46%
Mens	18.47%	19.58%	19.66%
Sports	17.79%	17.7%	17.51%
Parenthood	13.87%	13.81%	14.74%
Mature Market	13.64%	12.38%	11.47%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	60.52%	59.66%	59.3%
Business/Finance	38.77%	37.31%	35.93%
Sport	35.35%	35.35%	35.18%
Editorial Page	34.82%	33.19%	32.3%
Classified	29.44%	29.77%	30.9%
Movie Listings & Reviews	29.37%	29.29%	28.72%
Food/Cooking	28.72%	28.15%	27.27%
Comics	28.39%	27.88%	27.58%
Home/Gardening	26.04%	25.29%	24.69%
Travel	25.82%	25.41%	24.51%
TV/Radio Listings	25.61%	24.69%	24%
Science/Technology	22.7%	21.85%	20.93%
Fashion	16.65%	16.18%	15.76%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Adult Contemporary	20.94%	21.11%	21.63%
Country	19.51%	19.65%	22.21%
News/Talk	19.17%	18.31%	17.43%
CHR Contemp Hit Radio	16.97%	17.71%	18.21%
Rock	13.96%	13.49%	13.76%
Oldies	13.24%	12.33%	11.82%
Classic Rock	13.04%	12.21%	12.56%
Alternative	12.45%	13.57%	13.46%
All News	10.15%	9.2%	7.43%
Soft Contemporary	9.5%	9.08%	9.3%
Variety	8.8%	8.61%	7.98%
Urban Contemporary	8.48%	9.27%	9%
Religious	7.34%	7.12%	7.29%
All Talk	6.79%	6.16%	5.78%
Sports	6.5%	6.47%	6.32%
Classical	5.94%	5.83%	4.99%
Jazz	5.88%	6.09%	5.55%
Classic Hits	5.39%	5.34%	5.56%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	70.84%	70.09%	70.15%
Satellite Dish	61.92%	57.13%	60.02%
Soapnet	54.64%	54.4%	54.53%
Comedy Central	43.41%	43.56%	40.97%
Sci-Fi Channel	41.02%	39.95%	40.15%
Other Video-On-Demand	40.49%	40.65%	41.73%
MSNBC	37.57%	35.61%	36.45%
Adult Pay Per View TV	36.88%	33.37%	34.09%
TV Info From Sunday TV Magazine	33.27%	32.74%	32.73%
Hallmark Channel	33.02%	31.97%	31.76%
Adult Swim	32.08%	31.57%	32.49%
Nickelodeon	31.9%	30.68%	31.86%

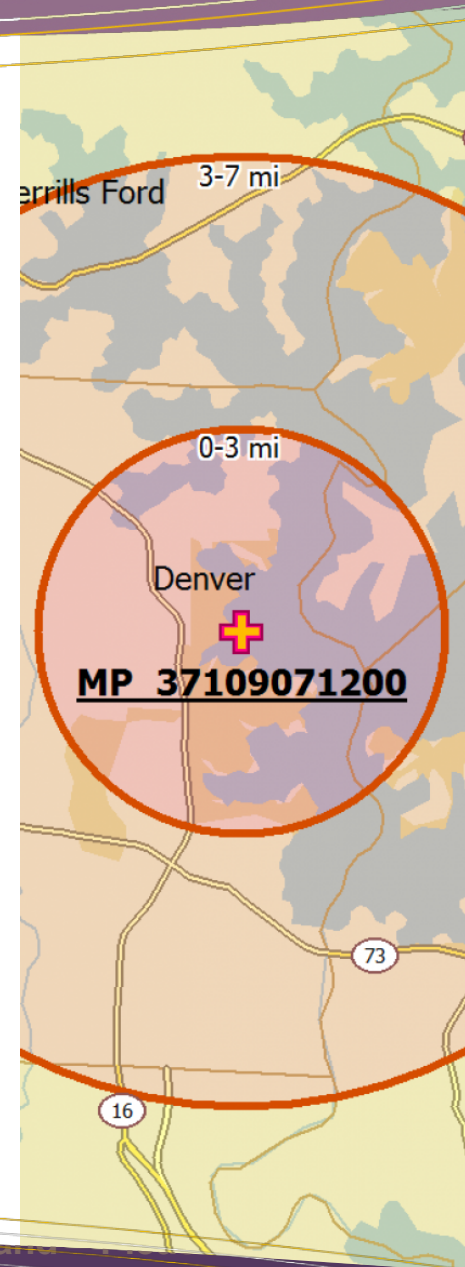
MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
The Golf Channel	31.58%	29.98%	29.37%
Video-On-Demand Movies	31.35%	30.12%	30.63%
ABC Fam.	31.3%	32.74%	31.6%
ESPN Classic	30.98%	32.35%	29.79%
Subscribe Digital Cable	30.51%	29.88%	29.69%
USA Network	29.5%	28.77%	28.11%
TV Info From Newspapers	29.26%	28.49%	29.22%
TCM (Turner Classic Movies)	29.21%	28.92%	28.53%
Nick At Nite	28.95%	28.19%	29.04%
ESPN2	27.95%	28.79%	27.37%
ESPN News	26.82%	26.95%	25.04%
TV Info From Monthly Cable Guide	26.7%	26.23%	27.11%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	26.43%	25.91%	25.13%
Medium Users (4-6)	13.4%	13.18%	13.32%
Light Users (1-3)	21.12%	21.33%	21.42%
Quintiles (20%)			
Newspaper I (Heavy)	1%	1.15%	1.37%
Newspaper II	1.09%	1.14%	1.16%
Newspaper III	2%	2.55%	2.7%
Newspaper IV	0.44%	0.58%	0.71%
Newspaper V (Light)	0.97%	1.08%	1.08%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	18.79%	20.24%	21.48%
Magazines II	7.69%	8.73%	9.41%
Magazines III	9.61%	9.9%	10.46%
Magazines IV	10.99%	11.65%	12.48%
Magazines V (Light)	0.76%	0.69%	0.58%
Outdoor I (Heavy)	6.22%	7.04%	6.46%
Outdoor II	2.46%	2.19%	2.09%
Outdoor III	2.82%	3.04%	3.11%
Outdoor IV	13.88%	14.62%	14.67%
Outdoor V (Light)	25.91%	24.39%	23.49%
Yellow Pages I (Heavy)	12.71%	12.63%	12.7%
Yellow Pages II	5.88%	6%	5.49%
Yellow Pages III	4.36%	4.34%	4.09%
Yellow Pages IV	18.6%	19.73%	19.83%
Yellow Pages V (Light)	2.31%	2.54%	2.38%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.5%	2.68%	2.79%
Drive Time III (Medium)	0.56%	0.72%	0.6%
Radio IV & V (Light)	1.79%	1.86%	1.94%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	9.65%	10.2%	11.01%
Radio III (Medium)	5.14%	5.34%	5.74%
Radio IV & V (Light)	3.08%	3.23%	3.26%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	18.64%	18.67%	18.32%
Cable III (Medium)	4.49%	4.27%	4.5%
Cable IV & V (Light)	31.24%	32.59%	32.44%

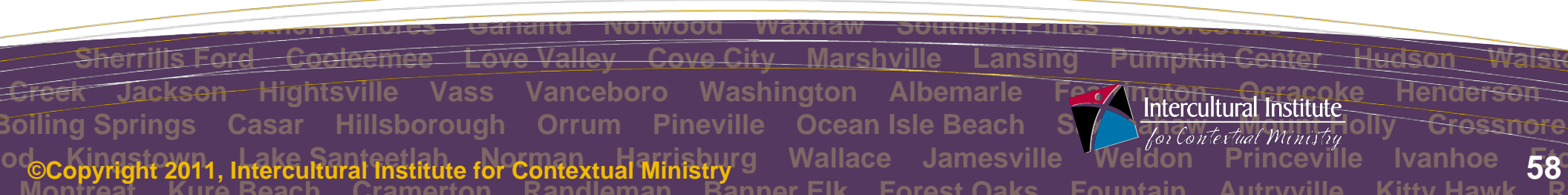
MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	2.87%	3.17%	3.18%
Prime Time III (Medium)	1.67%	2.06%	2.2%
Prime Time IV & V (Light)	8.37%	9.17%	10.51%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	40.06%	41.77%	40.47%
Fringe III (Medium)	48.12%	48.34%	48.53%
Fringe IV (Light)	54.24%	54.14%	53.7%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	11.93%	11.52%	12.03%
All Day III (Medium)	22.21%	23.01%	22.94%
All Day IV (Light)	12.47%	12.91%	12.25%

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	13.13%	13.7%	13.17%
6:00am - 10:00am	21.2%	22.71%	21.25%
10:00am - 3:00pm	6.41%	7%	6.72%
3:00pm - 7:00pm	13.15%	13.03%	13.43%
7:00pm - Midnight	16.26%	16.48%	15.22%
Midnight - 6:00am	5.69%	5.69%	5.29%
Weekend Radio			
Listeners			
Dayparts [summary]	15.64%	15.07%	15.63%
6:00am - 10:00am	5.17%	5.58%	4.95%
10:00am-3:00pm	7.39%	8.18%	7.79%
3:00pm - 7:00pm	7.84%	7.24%	7.47%
7:00pm - Midnight	11.26%	10.5%	10.29%
Midnight - 6:00am	12.24%	12.15%	11.21%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	12.89%	11.62%	12.04%
Saturday: 8:00-11:00pm	9.18%	8.67%	8.42%
Sunday: 7:00-11:00pm	12.19%	11.85%	12.37%
9:00am-1:00pm	28.95%	28.19%	29.04%
9:00am-4:00pm	33.03%	32.2%	32.89%
4:00pm-7:00pm	35.49%	33.4%	33.11%
11:00pm-1:00am	44.58%	42.85%	43.89%
AVG Prime time	3.07%	3.42%	3.25%
Mon-Sun			



Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	21.05%	20.67%	19.9%
7-9am	27.95%	28.79%	27.37%
9am-12noon	25.07%	24.1%	24.87%
12noon-4pm	7.96%	8.1%	8.02%
4-6pm	62.53%	59.67%	58.84%
6-7pm	19.72%	20.25%	20.52%
7-7:30pm	1.49%	1.64%	1.61%
7:30-8pm	10.62%	11.53%	11.69%
8-11pm	12.89%	11.62%	12.04%
11pm-12am	37.57%	35.61%	36.45%
11pm-1am	44.58%	42.85%	43.89%
1-6am	38.33%	36.63%	35.69%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	23.48%	23.34%	22.53%
Sat: 10am-1pm	9.39%	9.88%	9.57%
Sat: 1-4pm	27.51%	27.27%	27.75%
Sat: 4-6pm	7.84%	8.3%	8.41%
Sat: 6-7pm	2.59%	2.49%	2.17%
Sat: 7-8pm	1.87%	1.5%	1.36%
Sat: 8-11pm	9.18%	8.67%	8.42%
Sat: 11pm-1am	5.48%	5.5%	5.18%
Sat: 1am-7pm	29.5%	28.77%	28.11%
Sun: 7-10am	2.03%	1.95%	2.03%
Sun: 10am-1pm	7.72%	6.99%	7.24%
Sun: 1-4pm	7.86%	7.86%	8.08%
Sun: 4-7pm	16.29%	15.58%	16.69%
Sun: 7-11pm	12.19%	11.85%	12.37%
Sun: 11pm-1am	5.74%	5.99%	6.37%
Sun: 1-7am	26.04%	25.64%	26.32%

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*



Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

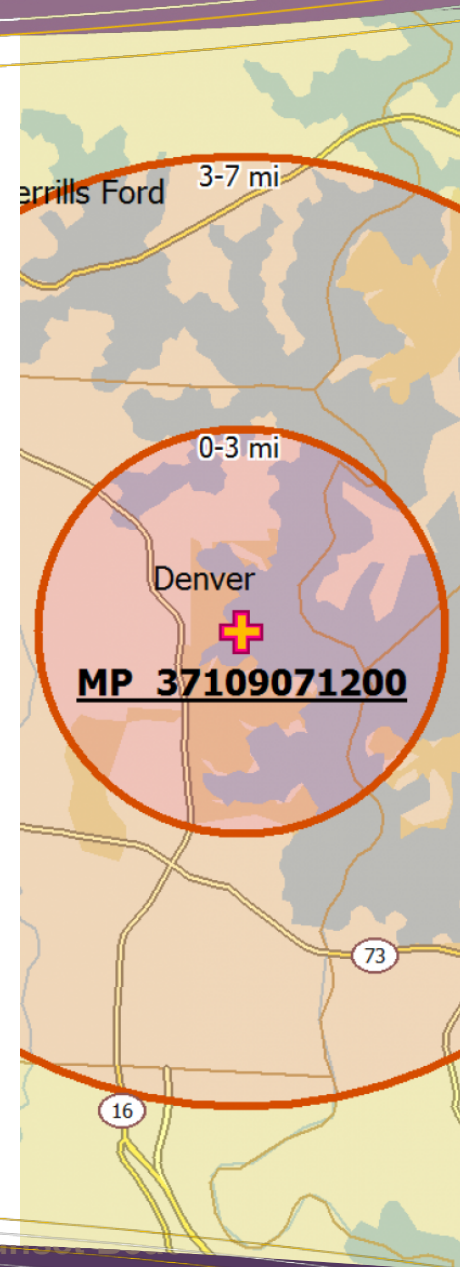


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. SITESCAPE definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
1	Westport - Denver	2372 Lake Shore Rd S Denver, NC 28037	0.79 mi	299	Growing
2	Amity - Iron Station	881 Amity Church Rd Denver, NC 28037	2.46 mi	80	Declining
3	Denver - Denver	3545 North Highway 16 Denver, NC 28037	3.08 mi	557	Growing
4	New Hope - Denver	532 N Little Egypt Rd Denver, NC 28037	3.67 mi	70	Growing
5	Terrell - Sherrills Ford	4146 Slanting Bridge Rd Sherrills Ford, NC 28673	5.67 mi	83	Growing
6	Harvest Cove Community Church - Sherrills	3929 Chevlot Hills Rd Sherrills Ford, NC 28673	5.89 mi	0	Insufficient Data
7	Lake Norman - Huntersville	7921 Sam Furr Rd Huntersville, NC 28078	6.33 mi	750	Growing
8	Faith - Iron Station	5194 Old Plank Rd Iron Station, NC 28080	6.54 mi	193	Growing
9	Solid Rock Baptist Church - Stanley	1578 S Highway 16 Stanley, NC 28164	6.56 mi	37	Plateauing
10	Cornelius First - Cornelius	21007 Catawba Ave Cornelius, NC 28031	6.70 mi	93	Plateauing
11	Union Grove - Huntersville	6431 Cashion Rd Huntersville, NC 28078	6.91 mi	43	Insufficient Data
12	Mountain View - Maiden	5045 E Maiden Rd Maiden, NC 28650	7.07 mi	216	Plateauing
13	Lucia - Stanley	15434 Lucia Riverbend Hwy Stanley, NC 28164	7.10 mi	500	Plateauing
14	Mosaic-Lake Norman	11216 Heritage Green Dr Cornelius, NC 28031	7.62 mi	0	Insufficient Data
15	Cove - Mooresville	197 Lanetree Rd Mooresville, NC 28117	7.68 mi	0	Insufficient Data

APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHF AVG	IICM CGR
16	Peninsula - Mooresville	687 Brawley School Rd Mooresville, NC 28117	8.07 mi	731	Declining
17	Rockwell - Mooresville	133 Rockwell Loop Mooresville, NC 28115	8.16 mi	0	Insufficient Data
18	Redeemed - Lincolnton	4272 King Wilkinson Blvd Lincolnton, NC 28092	8.24 mi	95	Insufficient Data
19	Craig Memorial - Stanley	1246 Mariposa Rd Stanley, NC 28164	8.45 mi	156	Insufficient Data
20	Berea - Mooresville	1015 River Hwy Mooresville, NC 28117	8.47 mi	148	Plateauing
21	Macedonia - Lincolnton	5286 E Highway 150 Lincolnton, NC 28092	8.66 mi	173	Plateauing
22	Center View - Maiden	3993 E Maiden Rd Maiden, NC 28650	8.76 mi	222	Plateauing
23	Christ Community - Huntersville	16301 Old Statesville Rd Huntersville, NC 28078	9.00 mi	900	Insufficient Data
24	Mount Olive - Huntersville	6101 Neck Rd Huntersville, NC 28078	9.02 mi	0	Insufficient Data
25	Mount Zion	2151 Mount Zion Church Rd Alexis, NC 28006	9.05 mi	134	Growing
26	Trinity Baptist Church	121 Rolling Hill Rd Ste 214 Mooresville, NC 28117	9.29 mi	140	Insufficient Data
27	Alexis - Alexis	118 Alexis Church Rd Alexis, NC 28006	9.33 mi	340	Plateauing
28	New Faith - Alexis	1224 Mayberry Rd Alexis, NC 28006	9.33 mi	73	Declining
29	Sharon - Iron	2388 Highway 73 Iron Station, NC 28080	9.47 mi	52	Growing
30	Fresh Start	11721 Eastfield Rd Huntersville, NC 28078	9.56 mi	0	Insufficient Data



APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
31	Fellowship - Iron Station	2891 Long Cir Iron Station, NC 28080	9.72 mi	150	Insufficient Data
32	Hopewell - Davidson	18841 Davidson Concord Rd Davidson, NC 28036	9.76 mi	194	Plateauing
33	Lakehaven Community - Huntersville	11925 Lakehaven Dr Huntersville, NC 28078	9.80 mi	0	Insufficient Data
34	Huntersville First - Huntersville	119 N Old Statesville Rd Huntersville, NC 28078	9.94 mi	550	Declining
35	Korean Christian Fellowship	401 Huntersville Concord Rd Huntersville, NC 28078	10.13 mi	0	Insufficient Data
36	Catawba Valley - Maiden	3390 Shepherd Rd Maiden, NC 28650	10.23 mi	138	Insufficient Data
37	Southside - Mooresville	525 S Broad St Mooresville, NC 28115	10.35 mi	325	Plateauing
38	Mathis Chapel - Catawba	1786 Mathis Church Rd Catawba, NC 28609	10.38 mi	136	Plateauing
39	Pearl - Iron Station	4657 E Highway 27 Iron Station, NC 28080	10.50 mi	202	Plateauing
40	Mount Ruhama - Maiden	3273 Mount Ruhama Church Rd Maiden, NC 28650	10.85 mi	255	Plateauing
41	Mount Anderson - Maiden	4818 S NC 16 Hwy Maiden, NC 28650	11.02 mi	355	Growing
42	Maiden Chapel	115 Gibbs Rd Maiden, NC 28650	11.02 mi	0	Insufficient Data
43	Friendly Chapel - Maiden	6815 E NC 150 Hwy Maiden, NC 28650	11.02 mi	74	Declining
44	Lawings Chapel - Maiden	4637 Lawing Chapel Church Rd Maiden, NC 28650	11.06 mi	148	Declining
45	Mooresville First - Mooresville	150 S Church St Mooresville, NC 28115	11.08 mi	393	Plateauing





6 Wateroak Court
North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

In Partnership with:



CONTACT US:

Email: cwatke@iicm.net
Office: 803-279-5828
Web: www.iicm.net
www.apept.org
www.missionalcoach.org
www.missionalcontext.org
www.missionalcorps.org
www.missionalcyclopedia.org
www.missionalzipcode.org
www.missionalpartners.org

Wesley Chapel Bonnetsville Tabor City East Arcadia Sea Breeze Caswell Beach Vandemere Richfield
Crossnore Stoneville Middleburg Spindale Toast Hookerton Raleigh Ivanhoe Cahah's Mountain Gil
Columbus Nashville Fuquay-Varina Forest Oaks Grifton Macclesfield Farmville
Greeneyers Wentworth Ocracoke Goldston Cerro Gordo Pumpkin Center Harmony White L
Halifax Princeville Lasker Cricket Sharnsburg Weaverville Roxboro Patterson Springs Warren

