

# MissionSite

top unreached locations



SPRUCE PINE, NC

CENSUS TRACT: 37121950300

REGION: Region 9: Mountains

COUNTY: Mitchell

SITESCAPE: Townscape

DENSITY PATTERN: K



In partnership with the:



**Intercultural Institute**  
*for Contextual Ministry*



# MissionSite (TM) Table of Contents

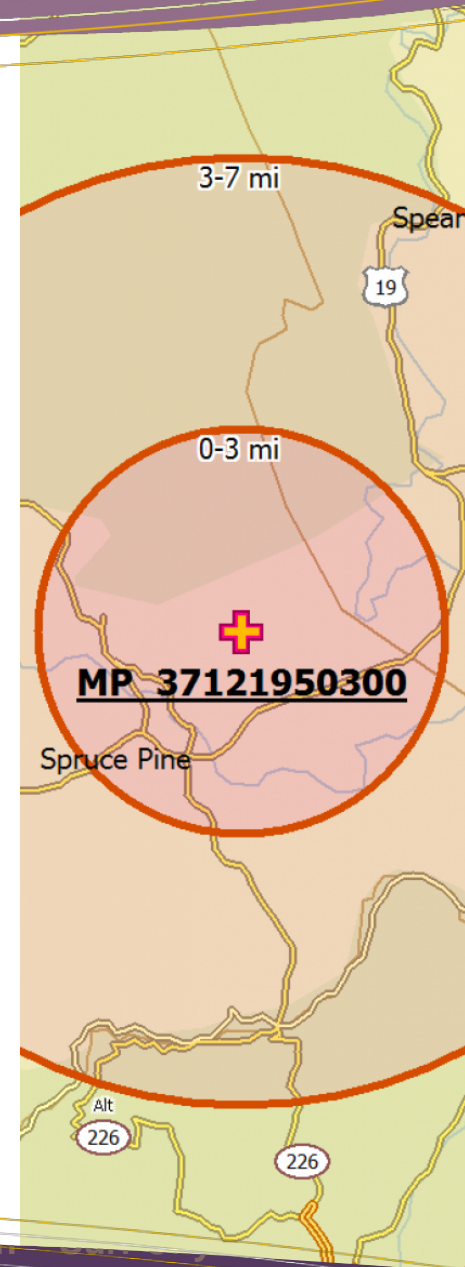
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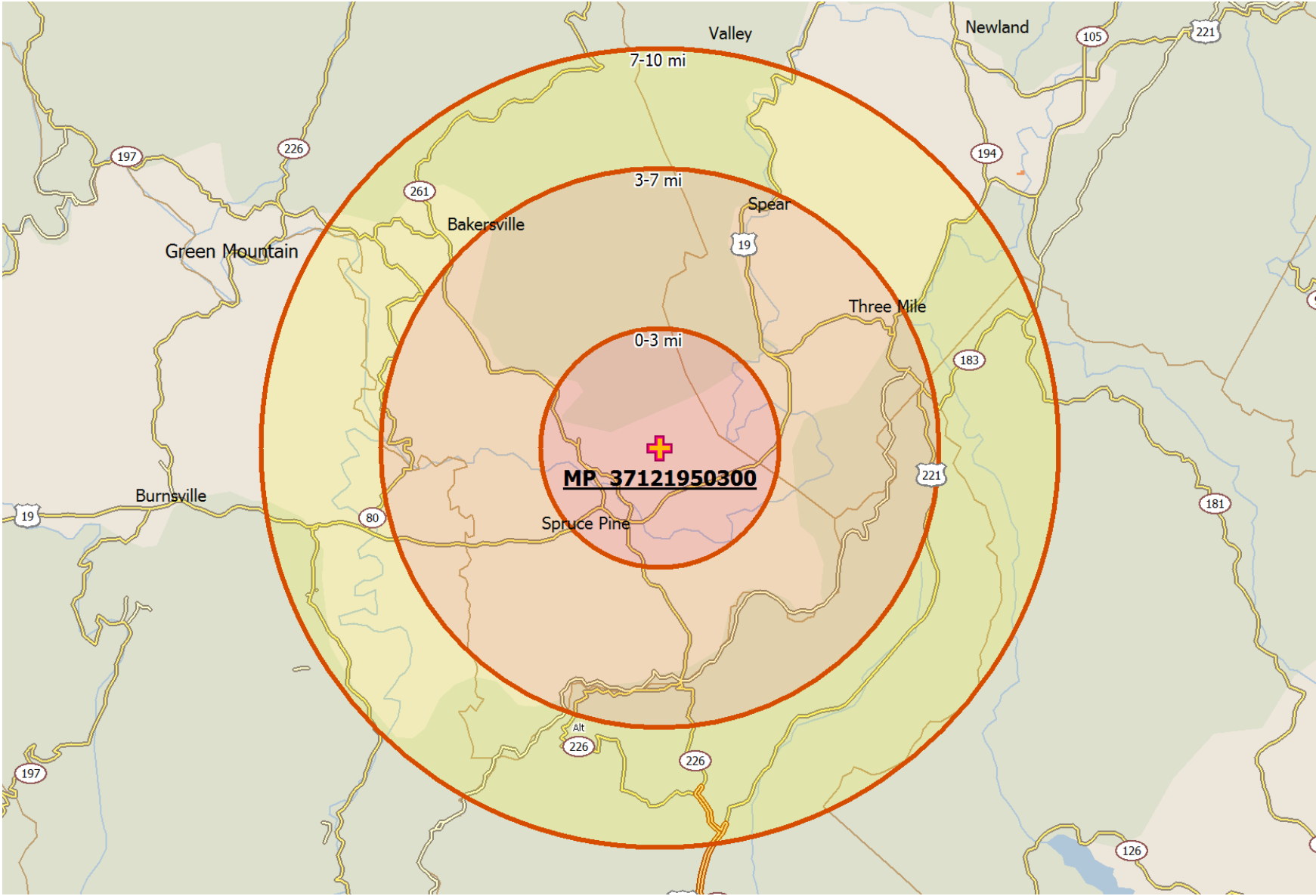
## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	3709	Region 9: Mountains
3	County Location	37121	Mitchell
4	Zipcode	28777	Mitchell
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.13	Small towns adjacent to a small town
8	Sitescape Density Pattern	K	10000-10000-50000



# Site Location Summary - Map of the Site Location





# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

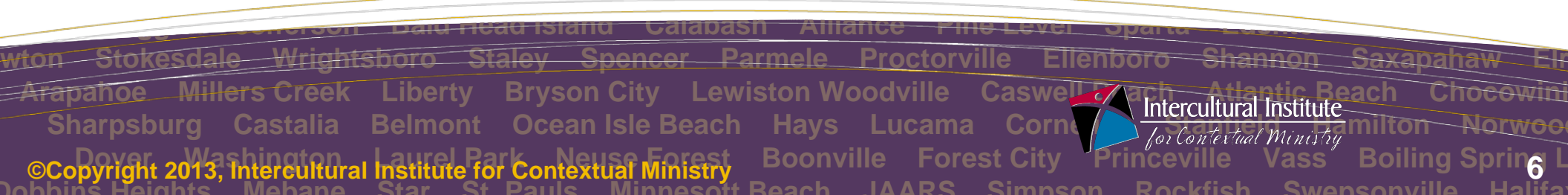
	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	12	Noncore not adjacent to a metro/micro area and does not contain a town of at least 2,500 residents
3	Rural / Urban Continuum	9	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	4	Rural areas commuting: No additional code
7	ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
8	Percent Commuting to Metro	1	Percent commuting from non metro to metro areas

# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	5,245	10,537	10,719
2010 Households	2,402	3,886	4,840
2010 Group Quarters Population	7	1,980	62

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	13	16	17
Language Diversity National Index	16	20	11
Foreign Born Diversity National Index	16	12	29
Ancestry Diversity National Index	75	78	85
Racial Diversity National Index	16	24	13

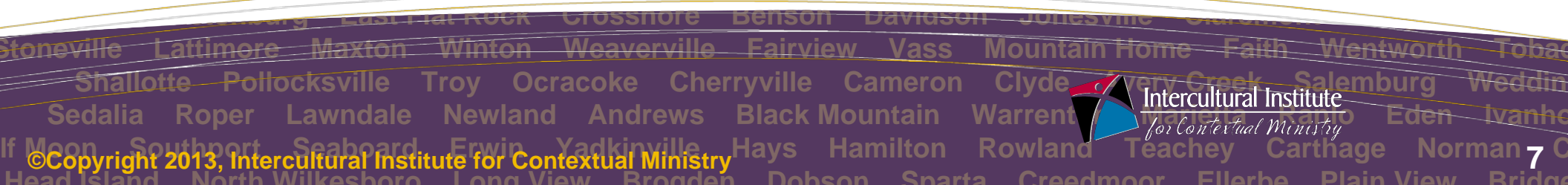


# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True





# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	75	3.12%
Mainstay Communities	Established, Diverse Households	420	17.49%
Working Communities	Blue-collar, Working Families	700	29.14%
Country Communities	Rural, Agri. & Mining Families	955	39.76%
Aspiring Communities	Young Singles / Aspiring-Multihousing	19	0.79%
Urban Communities	High Density, Inner-city Neighborhoods	234	9.74%

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	4,028	1,423	35.33%
Unreached %	57.48%	59.24%	103.05
Religious But NOT Evangelical HH	746	270	36.18%
Religious But NOT Evangelical %	10.65%	11.24%	105.55
Spiritual But NOT Relig or Evang HH	687	241	35.02%
Spiritual But NOT Relig or Evang %	9.81%	10.02%	102.16
Not Evangelical, Not Interested HH	2,595	912	35.16%
Not Evangelical, Not Interested %	37.03%	37.98%	102.58



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

<b>ECCLESCAPE: CHURCHES</b>	<b>COUNTY</b>	<b>3 MILE RING</b>	<b>PERCENT &amp; INDEX</b>
Num of BCNC Churches	35	12	34.29%
Active BCNC Attenders	3,109	1,290	41.49%
Active Evangelical Households	2,148	707	32.9%
Active Evangelical Percent	30.66%	29.42%	95.97
Inactive Evangelical Households	831	273	32.86%
Inactive Evangelical Percent	11.86%	11.37%	95.87
# New Churches Needed	0	0	0%



# Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSH AVG	IICM CGR		CHURCHES	DIST.	WRSH AVG	IICM CGR
1	Pine Branch - Spruce Pine	0.56 mi	241	Plateauing	16	Altapass - Spruce Pine	3.84 mi	194	Plateauing
2	Central - Spruce Pine	1.16 mi	84	Growing	17	Liberty Hill - Spruce Pine	3.98 mi	125	Declining
3	Spruce Pine First - Spruce Pine	1.21 mi	268	Growing	18	Lily Branch - Bakersville	4.75 mi	58	Plateauing
4	Western Carolina - Spruce Pine	1.39 mi	79	Declining	19	Snow Hill - Bakersville	4.93 mi	59	Plateauing
5	Berry Chapel - Spruce Pine	1.49 mi	173	Plateauing	20	White Oak - Bakersville	6.53 mi	39	Declining
6	Mount Carmel - Spruce Pine	1.65 mi	70	Declining	21	Roan Mountain - Bakersville	6.60 mi	96	Growing
7	Crabtree Chapel - Spruce Pine	1.89 mi	69	Declining	22	Yellow Mountain - Plumtree	6.99 mi	0	Insufficient Data
8	Green Valley - Spruce Pine	1.89 mi	29	Growing	23	Chestnut Grove - Little Switzerland	7.08 mi	40	Insufficient Data
9	Freedom - Spruce Pine	1.89 mi	97	Declining	24	Black Mountain - Lt	7.08 mi	25	Growing
10	Wilderness Hispanic Baptist Church	1.89 mi	45	Growing	25	Mine Creek - Bakersville	7.26 mi	87	Plateauing
11	Beaver Creek - Spruce Pine	1.89 mi	62	Plateauing	26	Friendship - Bakersville	7.55 mi	42	Declining
12	Big Crabtree - Spruce Pine	1.89 mi	73	Declining	27	North Cove - Marion	7.67 mi	30	Declining
13	Bear Creek - Bakersville	3.34 mi	322	Plateauing	28	McKinney Cove - Bakersville	7.98 mi	64	Plateauing
14	Ledger - Bakersville	3.37 mi	38	Growing	29	Stameytown - Newland	8.36 mi	25	Plateauing
15	Grassy Creek - Spruce Pine	3.54 mi	170	Plateauing	30	Blue Rock - Burnsville	8.46 mi	0	Insufficient Data



# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

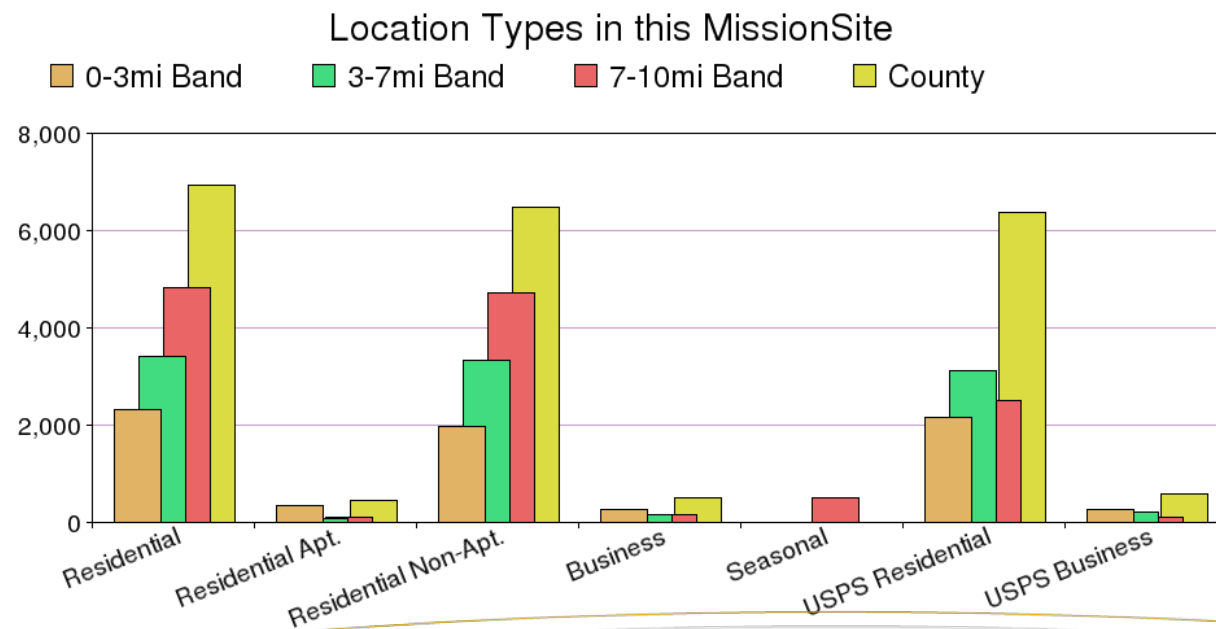


# Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	14,433	4,913	34.04%
2000 Population	15,687	5,347	34.09%
2010 Population	15,605	5,245	33.61%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	5,779	2,022	34.99%
2000 Households	6,551	2,266	34.59%
2010 Households	7,007	2,402	34.28%



Location Type	0-3mi Band
Residential	2,323
Residential Apt.	343
Residential Non-Apt.	1,980
Business	259
Seasonal	0
USPS Residential	2,156
USPS Business	275

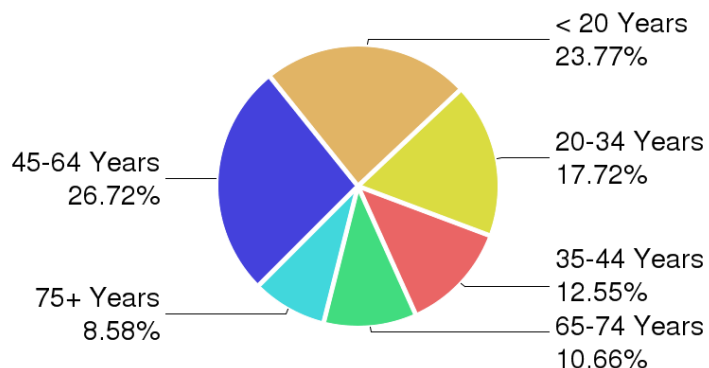
# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.3%	4.48%	104.19
4-5 Years	2.19%	2.33%	106.39
6-8 Years	3.3%	3.91%	118.48
9-11 Years	3.31%	3.62%	109.37
12-13 Years	2.24%	2.61%	116.52
14-17 Years	4.59%	4.54%	98.91
18-19 Years	2.34%	2.29%	97.86
0-5 Years	6.49%	6.81%	104.93
6-12 Years	7.73%	8.83%	114.23
13-19 Years	8.05%	8.14%	101.12
< 20 Years	22.27%	23.78%	106.78
20-34 Years	16.28%	17.73%	108.91
35-44 Years	11.93%	12.56%	105.28
45-64 Years	28.59%	26.73%	93.49
65-74 Years	11.16%	10.66%	95.52
75+ Years	9.77%	8.58%	87.82
Median Age	45	42	94.58
Median Age (Male)	42	39	93.33
Median Age (Female)	47	45	96.82

Age Group Percentages



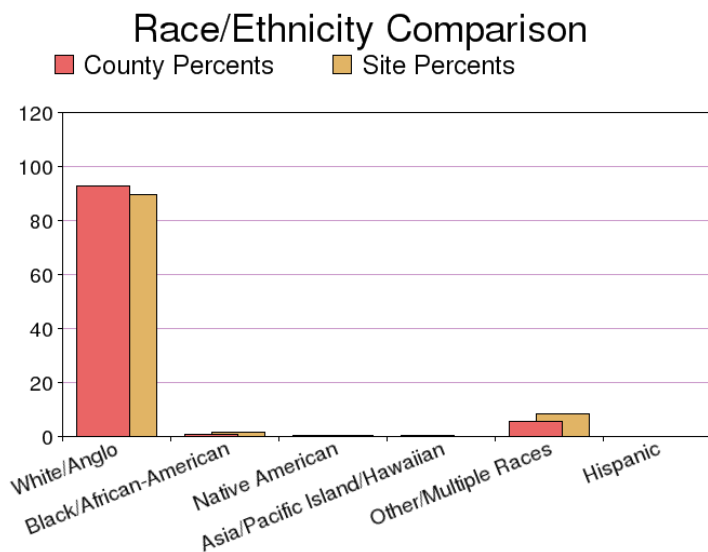


# Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	92.63%	89.61%	96.74
Black, African-American	0.91%	1.53%	167.62
Native American	0.51%	0.44%	86.62
Asian	0.21%	0.15%	74.38
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	5.75%	8.27%	143.95
Hispanic	0%	5.34%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	11,234	3,654	
Less than 9th Grade	14.5%	11.38%	127.37
No High School Diploma	16.65%	17.32%	96.14
High School Graduate	33.01%	33.72%	97.9
Some College, no degree	18.2%	19.05%	95.57
Associate Degree	5.55%	5.88%	94.4
College Degree	7.87%	7.53%	104.56
Graduate/Prof. degree	4.21%	5.12%	82.27

# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	9.72%	10.32%	95.19
\$10,000 to \$19,999	15.2%	15.86%	104.36
\$20,000 to \$29,999	13.47%	13.82%	102.59
\$30,000 to \$49,999	22.63%	23.65%	104.47
\$50,000 to \$59,999	9.32%	8.78%	94.26
\$60,000 to \$69,999	7.65%	6.16%	80.55
\$70,000 to \$79,999	4.62%	4.04%	87.33
\$80,000 to \$89,999	3.14%	2.91%	92.82
\$90,000 to \$99,999	2.14%	1.79%	83.63
\$100,000 to \$124,999	3.43%	3.08%	89.95
\$125,000 to \$149,999	1.66%	2.16%	130.77
\$150,000 to \$199,999	1.26%	1.33%	106.08
\$200,000 to \$249,999	0.3%	0.33%	111.13
\$250,000 or more	5.47%	5.79%	105.87
Median Household	39,395	41,126	104.39
Average Household	46,761	38,798	82.97
Per Capita Household	21,228	17,772	83.72
Family/Non-Family Household Income			
Median Family Income	47,175	51,180	108.49
Average Family Income	53,872	45,223	83.95
Median Non-Family Income	21,423	23,065	107.66
Average Non-Family Income	28,294	22,279	78.74

# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	72.2%	68.9%	95.43
Families with Children	29.37%	30.56%	104.04
Families without Children	42.83%	38.34%	89.53
Non-Family Households			
% Non-Family Households	27.8%	31.1%	111.86
Non-Families with Children	0.19	0.21	112.2
Non-Families without Children	27.62	30.89	111.86
Housing Units			Index
Total Housing Units	8,479	2,675	
Vacant percent	17.36%	10.21%	58.79
Owned percent	66.72%	66.39%	99.51%
Rented Percent	15.92%	23.4%	146.98
Households by Size			Index
Avg household size	2.20	2.18	99.09
Avg family hh size	2.63	2.67	101.52
Avg non-family hh size	1.08	1.10	101.85
Households By Count of Persons			Percent
One	1,774	676	38.11%
Two	3,095	1,008	32.57%
Three or Four	1,892	634	33.51%
Five+	246	84	34.15%

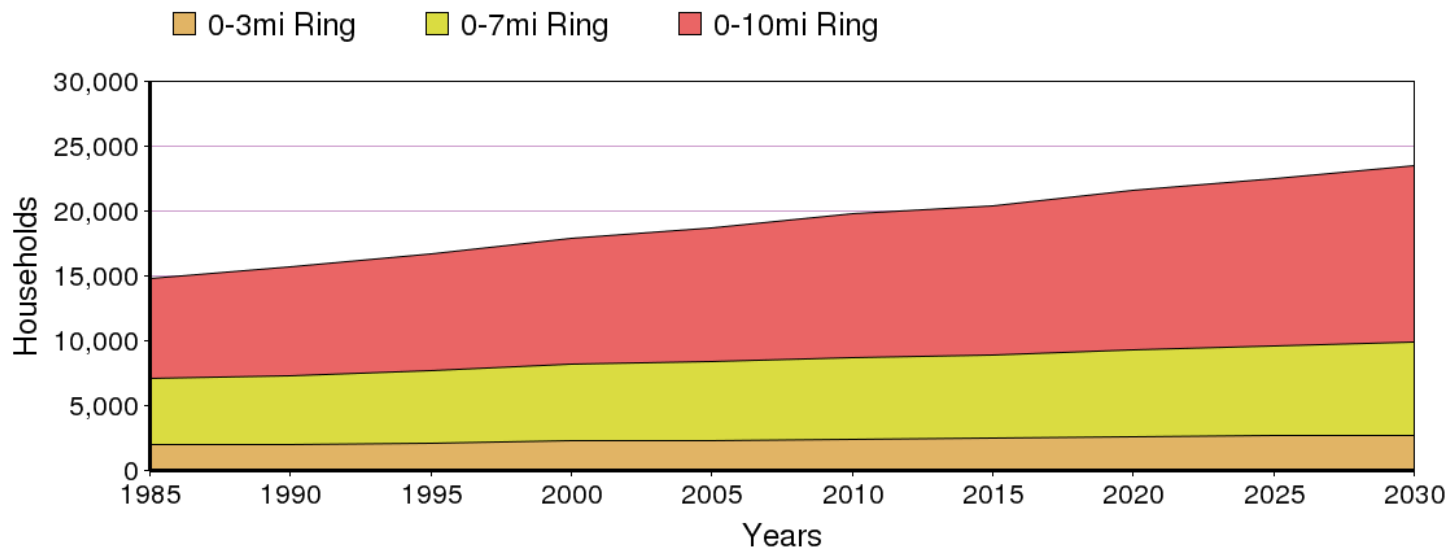
# Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	14,433	4,913	34.04%
2000 Population	15,687	5,347	34.09%
2010 Population	15,605	5,245	33.61%
2015 Population	15,457	5,167	33.43%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	5,779	2,022	34.99%
2000 Households	6,551	2,266	34.59%
2010 Households	7,007	2,402	34.28%
2015 Households	7,204	2,455	34.08%

Household Change from 1985 to 2030





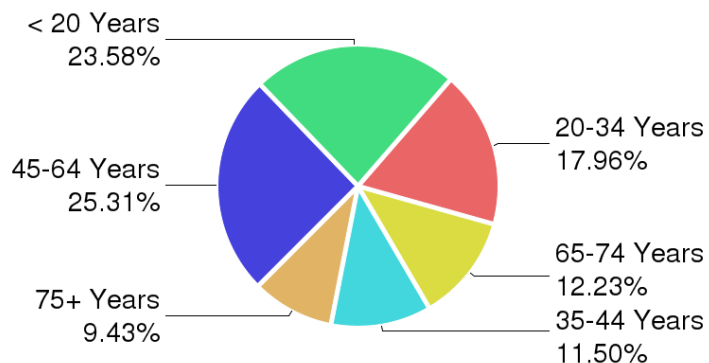
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.48%	4.3%	95.98
4-5 Years	2.33%	2.13%	91.42
6-8 Years	3.91%	3.83%	97.95
9-11 Years	3.62%	3.66%	101.1
12-13 Years	2.61%	2.69%	103.07
14-17 Years	4.54%	4.57%	100.66
18-19 Years	2.29%	2.4%	104.8
0-5 Years	6.81%	6.43%	94.42
6-12 Years	8.83%	8.81%	99.77
13-19 Years	8.14%	8.34%	102.46
< 20 Years	23.78%	23.58%	99.16
20-34 Years	17.73%	17.96%	101.3
35-44 Years	12.56%	11.5%	91.56
45-64 Years	26.73%	25.31%	94.69
65-74 Years	10.66%	12.23%	114.73
75+ Years	8.58%	9.43%	109.91
Median Age	45	43	95.74
Median Age (Male)	42	41	97.07
Median Age (Female)	47	46	97.52

Projected Age Group Percentages



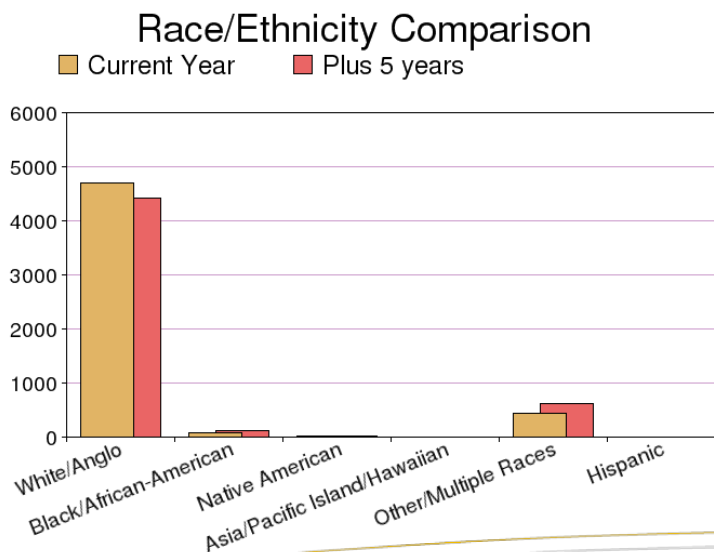
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	89.61%	85.41%	95.31
Black, African-American	1.53%	2.19%	143.38
Native American	0.44%	0.43%	97.1
Asian	0.15%	0.12%	76.13
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	8.27%	11.86%	143.38
Hispanic	0%	0%	0

<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	3,654	3,613	
Less than 9th Grade	11.38%	10.99%	96.52
No High School Diploma	17.32%	17.3%	99.86
High School Graduate	33.72%	34.04%	100.97
Some College, no degree	19.05%	19.1%	100.26
Associate Degree	5.88%	5.87%	99.72
College Degree	7.53%	7.53%	100.03
Graduate/Prof. degree	5.12%	5.18%	101.13



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Household Income</b>			
< \$10,000	10.32%	9.04%	87.58
\$10,000 to \$19,999	15.86%	15.89%	100.15
\$20,000 to \$29,999	13.82%	12.22%	88.41
\$30,000 to \$49,999	23.65%	22.81%	96.46
\$50,000 to \$59,999	8.78%	8.39%	95.52
\$60,000 to \$69,999	6.16%	7.17%	116.35
\$70,000 to \$79,999	4.04%	4.36%	94.82
\$80,000 to \$89,999	2.91%	3.42%	104.83
\$90,000 to \$99,999	1.79%	1.83%	102.39
\$100,000 to \$249,999	3.08%	3.46%	112.39
\$125,000 to \$149,999	2.16%	2.65%	122.3
\$150,000 to \$199,999	1.33%	1.96%	146.76
\$200,000 to \$249,999	0.33%	0.24%	73.38
\$250,000 or more	5.79%	6.15%	106.29
Median Household	41,126	44,610	108.47
Average Household	38,798	41,840	107.84
Per Capita Household	17,772	19,884	111.88
<b>Family/Non-Family Household Income</b>			
Median Family Income	51,180	54,725	106.93
Average Family Income	45,223	48,384	106.99
Median Non-Family Income	23,065	24,394	105.76
Average Non-Family Income	22,279	24,682	110.79

# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Family Households</b>			
% Family Households	68.9%	68.64%	99.61
Families with Children	30.56	30.47	99.71
Families without Children	38.34	38.74	101.03
<b>Non-Family Households</b>			
% Non-Family Households	31.1%	31.36%	100.85
Non-Families with Children	0.21	0.2	100.85
Non-Families without Children	30.89	31.16	100.87
<b>Housing Units</b>			
Total Housing Units	2,675	2,730	102.06%
Vacant percent	10.21%	10.07%	98.7
Owned percent	66.39%	66.63%	100.36
Rented Percent	23.4%	23.3%	99.55
<b>Households by Size</b>			
Avg household size	2.18	2.10	96.33%
Avg family hh size	2.67	2.57	96.25%
Avg non-family hh size	1.10	1.08	98.18%
<b>Households By Count of Persons</b>			
One	676	692	102.37%
Two	1,008	1,087	107.84%
Three or Four	634	620	97.79%
Five+	84	56	66.67%

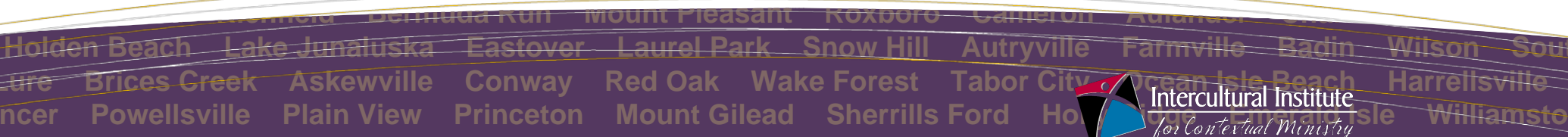


# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	99	176	216
Northern Europe	13	5	17
Western Europe	2	16	24
Southern Europe	5	1	8
Eastern Europe	0	4	9
Other Europe	0	0	0
Eastern Asia	4	12	2
So. Central Asia	1	5	0
SE Asia	0	0	0
Western Asia	0	0	0
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	0
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	0
Western Africa	0	0	0
Other Africa	1	5	0
Oceania	0	3	1
Caribbean	0	0	0
Central Amer.	66	102	141
South America	0	2	4
North America	7	21	10
Born at sea	0	0	0



# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	4,273	8,968	9,681
Spanish	97	233	286
Other Indo-Euro language	46	90	70
French (incl. Patois, Cajun)	28	26	11
French Creole	9	19	0
Italian	0	0	0
Portuguese	0	0	3
German	6	23	41
Yiddish	3	7	0
Other West Germanic	0	0	0
A Scandinavian Language	0	0	0
Greek	0	0	0
Russian	0	0	0
Polish	0	5	2
Serbo-Croatian	0	0	0
Other Slavic Language	0	1	1
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	0	0
Hindi	0	0	2
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	9	10
Asian/PI languages	0	0	0
Chinese	0	0	0
Japanese	0	5	7
Korean	0	0	0
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	0	0
Vietnamese	0	0	0
Other Asian	0	0	0
Tagalog	0	0	0
Other Pacific Is	0	0	0
Other languages	17	10	11
Navajo	0	0	0
Other Native N. American	0	0	0
Hungarian	6	4	7
Arabic	0	0	2
Hebrew	0	0	0
African languages	11	6	2
Other unspecified	0	0	0

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	2,844	5,492	6,255
Arab	0	0	0
Armenian	0	0	0
Austrian	0	18	18
British	0	24	45
Canadian	0	3	1
Croatian	0	1	0
Czech	4	3	0
Czechoslovak	0	0	3
Danish	2	7	5
Dutch	17	48	81
English	390	732	823
European	25	84	161
Finnish	0	0	0
French (not Basque)	23	70	38
French Canadian	6	4	6
German	267	482	527
Greek	0	10	9
Hungarian	7	11	7
Iranian	0	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	303	504	611
Italian	22	36	82
Lithuanian	0	2	8
Norwegian	6	1	11
Polish	10	23	31
Portuguese	0	5	2
Romanian	0	3	9
Russian	6	7	4
Scandinavian	0	0	1
Scotch-Irish	222	522	563
Scottish	86	218	259
Slovak	0	0	2
Subsaharan African	0	11	7
Swedish	32	24	19
Swiss	15	12	2
Ukrainian	0	0	0
US/American	1,076	1,903	2,222
Welsh	10	29	21
West Indian	0	0	0
Yugoslavian	0	0	0
Other	314	695	677

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

# Using the Demographic Indicators

## *Issues for Your Consideration - continued*

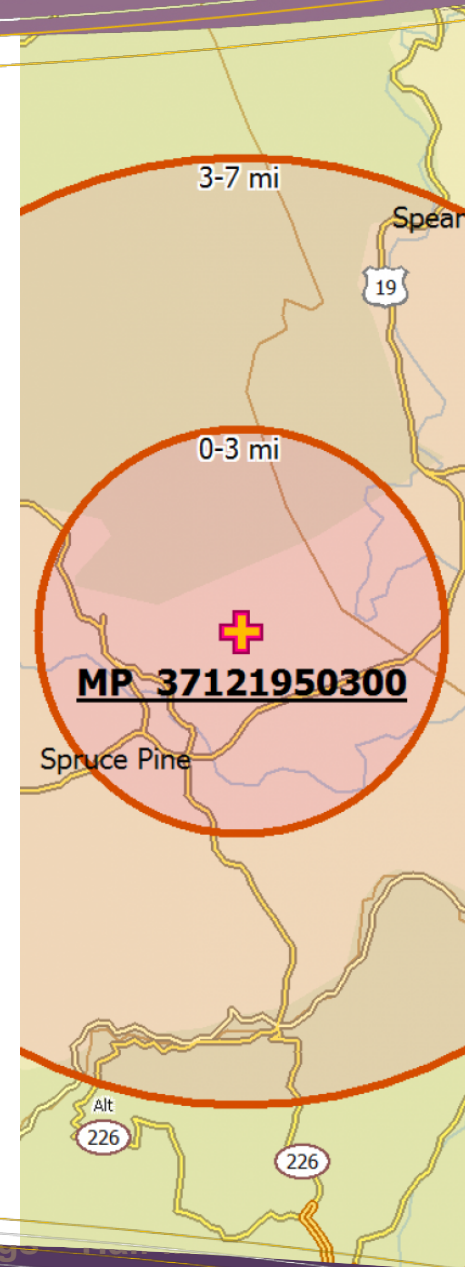
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscope dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscope report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).



# Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,402	100%	1,423	100%
<b>AFFLUENT SUBURBIA</b>	71	2.96%	49	3.44%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	71	2.96%	49	3.44%
New Suburbia Fam.	0	0%	0	0%
<b>UPSCALE AMERICA</b>	4	0.17%	3	0.21%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	4	0.17%	3	0.21%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
<b>SM TWN SUCCESS</b>	152	6.33%	97	6.82%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	152	6.33%	97	6.82%
Mid-Market Enterprise	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,402	100%	1,423	100%
<b>BLUE COLLAR BACKBONE</b>	116	4.83%	71	4.99%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	88	3.66%	53	3.72%
Lower Income Essentials	8	0.33%	5	0.35%
Small Town Endeavors	20	0.83%	13	0.91%
<b>AMER. DIVERSITY</b>	268	11.16%	182	12.79%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	37	1.54%	24	1.69%
Professional Urbanites	116	4.83%	84	5.9%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	115	4.79%	74	5.2%
Mature America	0	0%	0	0%
<b>METRO FRINGE</b>	584	24.31%	399	28.04%
Steadfast Conservative	476	19.82%	326	22.91%
Moderate Conventionalists	60	2.5%	40	2.81%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	48	2%	33	2.32%

# Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	2,402	100%	1,423	100%
<b>REMOTE AMERICA</b>	193	8.03%	118	8.29%
Hardy Rural Fam.	92	3.83%	56	3.94%
Rural Southern Living	0	0%	0	0%
Coal & Crops	101	4.2%	62	4.36%
Native America	0	0%	0	0%
<b>ASPIRING CONTEMP'S</b>	19	0.79%	14	0.98%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	18	0.75%	13	0.91%
Stable Careers	0	0%	0	0%
Aspiring Hispania	1	0.04%	1	0.07%
<b>RURAL VILLAGES &amp; FARMS</b>	762	31.72%	342	24.03%
Industrious Country Living	58	2.41%	39	2.74%
America's Farmland	0	0%	0	0%
Comfy Country Living	63	2.62%	39	2.74%
Small Town Connections	1	0.04%	1	0.07%
Hinterland Fam.	640	26.64%	263	18.48%

# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,402	100%	1,423	100%
<b>STRUGGLING SOCIETIES</b>	129	5.37%	77	5.41%
Rugged Southern Style	112	4.66%	65	4.57%
Latino Nuevo	14	0.58%	10	0.7%
Struggling city Centers	3	0.12%	2	0.14%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
<b>URBAN ESSENCE</b>	105	4.37%	71	4.99%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	105	4.37%	71	4.99%
Getting By	0	0%	0	0%
<b>VARYING LIFESTYLES</b>	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%



# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

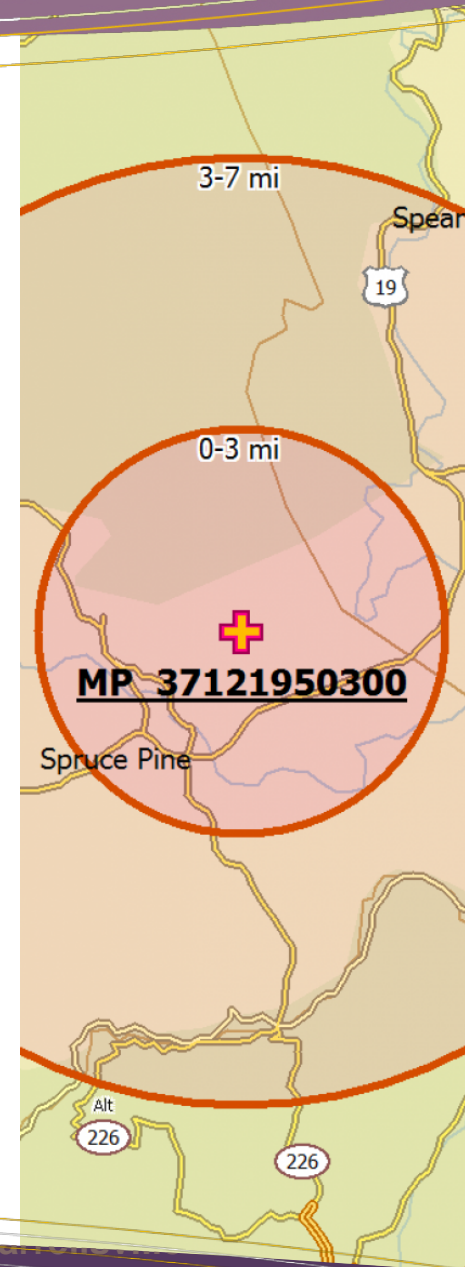
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	73%	73%	71%
Use Comp. for Internet/E-mail	54%	55%	52%
Internet Use: E-Mail	44%	44%	42%
Use Comp. for Comp. Games	37%	37%	36%
Use Comp. for Word Processing	33%	33%	31%
Use Comp. for Shopping	33%	33%	32%
Use Comp. for Digital Camera	29%	30%	28%
Photo Editing			
Use Comp. for Education	27%	26%	25%
Use Comp. for Banking	26%	26%	25%
HH Owns DVD Player	24%	24%	24%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	24%	23%	21%
Internet Use: Banking	23%	24%	24%
Use Comp. for News/Info./Data	19%	18%	16%
Service			
PC-Network-HH Has One	16%	17%	17%
Use Comp. for Accounting	11%	12%	11%
Use Comp. for Filing/DB Mngmnt	11%	11%	11%
Internet Use: Shopping: Gathered	11%	10%	10%
Info. for Shopping			
Internet Use: Shopping: Made A	11%	11%	11%
Purchase			
Use Comp. for Personal Financial	10%	10%	9%
Mngmnt			
Internet Use: Research/ Education	10%	10%	9%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	66%	65%	64%
Dining Out (Not Fast Food)	56%	55%	53%
Reading Books	50%	49%	48%
Card Games	42%	42%	42%
Gardening	39%	40%	40%
Go To A Beach/Lake	33%	33%	32%
Board Games	33%	33%	33%
Cooking for Fun	32%	31%	30%
Photography	19%	19%	19%
Going To	17%	17%	16%
Bars/Nightclubs/Dancing			

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	67%	66%	66%
Gen./Fam. Practitioner	40%	40%	39%
Dentist	24%	24%	22%
Backache	22%	22%	21%
None Of These	21%	21%	21%
Hypertension/High Blood Pressure	21%	21%	21%
Eye Dr.	20%	19%	18%
High Cholesterol	18%	17%	17%
Any Arthritis	18%	18%	19%
Overweight (30 Pounds Or More)	16%	16%	15%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	22.64%	21.4%	20.26%
Live Theater	15.75%	15.5%	14.07%
Live Theater Most Often	12.81%	12.69%	11.34%
Rock/Pop Concerts Most Often	12.17%	11%	10.56%
Country Concerts Most Often	6.65%	6.61%	6.51%
Comedy Club	5.73%	5.39%	5.03%
Movies: Comedy	35.56%	34.89%	34.53%
Movies: Action/Adventure	33.47%	33.21%	32.5%
Movies: Romantic Comedy	17.04%	16.65%	16.41%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Fam.	16.88%	16.25%	16.23%
Movies: Drama	15.71%	15.83%	15.57%
Movies: Mystery	13.65%	13.38%	13.02%
College Football Reg. Season	6.07%	6.07%	5.67%
MLB Baseball Reg. Season	5.86%	5.73%	5.12%
NFL Football Reg. Season	5.18%	5.13%	4.54%
College Basketball Reg. Season	3.93%	3.81%	3.54%
Auto Racing Events	3.17%	3.39%	3.38%
Rodeo	2.42%	2.52%	2.52%



# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	38.25%	37.91%	36.56%
Swimming	33.05%	33.37%	32.91%
Freshwater Fishing	25.27%	26.97%	27.95%
Camping Trips	22.23%	23.88%	24.68%
Bowling	20.79%	21.08%	21.12%
Billiards/Pool	17.83%	17.31%	17.27%
Hunting	17.55%	19.04%	19.97%
Basketball	14.35%	14.67%	14.95%
Golf	12.59%	12.36%	11.7%
Weight Training	12.41%	12.08%	11.48%
Target Shooting	12.03%	12.63%	13.01%
Mountain/Road Biking	12.02%	12.23%	11.69%
Jogging/Running	11.32%	11.04%	10.48%
Backpacking/Hiking	10.97%	11.11%	11.28%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Stationary Cycling	10.88%	10.88%	10.22%
Baseball	10.83%	10.88%	10.88%
Using Cardio Machine	10.65%	10.26%	9.31%
Football	8.86%	8.73%	9.22%
Power Boating	8.85%	9.29%	9.01%
Volleyball	8.84%	8.52%	8.52%
Saltwater Fishing	8.26%	8.69%	8.66%
Aerobics	7.92%	7.8%	7.46%
Canoeing/Kayaking	7.91%	8.47%	8.33%
Horseback Riding	7.41%	8.18%	8.46%
Softball	6.89%	6.9%	6.69%
Archery	6.39%	6.82%	7.07%
Motorcycling	6.18%	6.17%	6.07%
Tennis	6.15%	6.24%	6.11%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Fly Fishing	5.68%	6.03%	6.38%
Soccer	5.59%	5.35%	5.11%
Yoga	5.48%	5.15%	4.81%
Water Skiing	4.9%	5.36%	5.41%
Snorkeling	4.77%	4.84%	4.88%
Jet Skiing	4.77%	4.95%	5.03%
Roller Skating	4.62%	4.55%	4.55%
Downhill & X-Country	4.13%	4.07%	3.98%
Skiing			
Ice Skating	4.13%	4.14%	4.05%
Snowmobiling	3.87%	3.94%	4.03%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Martial Arts	3.79%	4%	4.17%
Skateboarding	3.68%	3.84%	4.03%
Auto Racing	3.68%	3.55%	3.62%
Hockey	3.4%	3.34%	3.4%
Sailing	3.25%	3.35%	3.3%
Rock Climbing	3.23%	3.21%	3.19%
Racquetball	3.19%	3.2%	3.11%
Snowboarding	2.9%	2.78%	2.75%
Rowing	2.64%	2.78%	2.71%
Surfing & Windsurfing	2.51%	2.45%	2.48%

## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

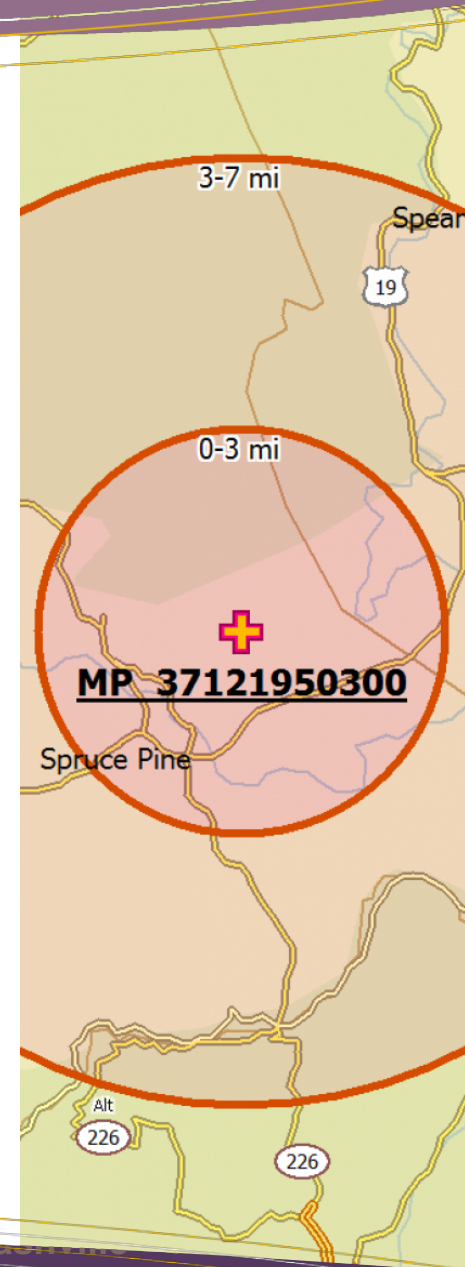
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

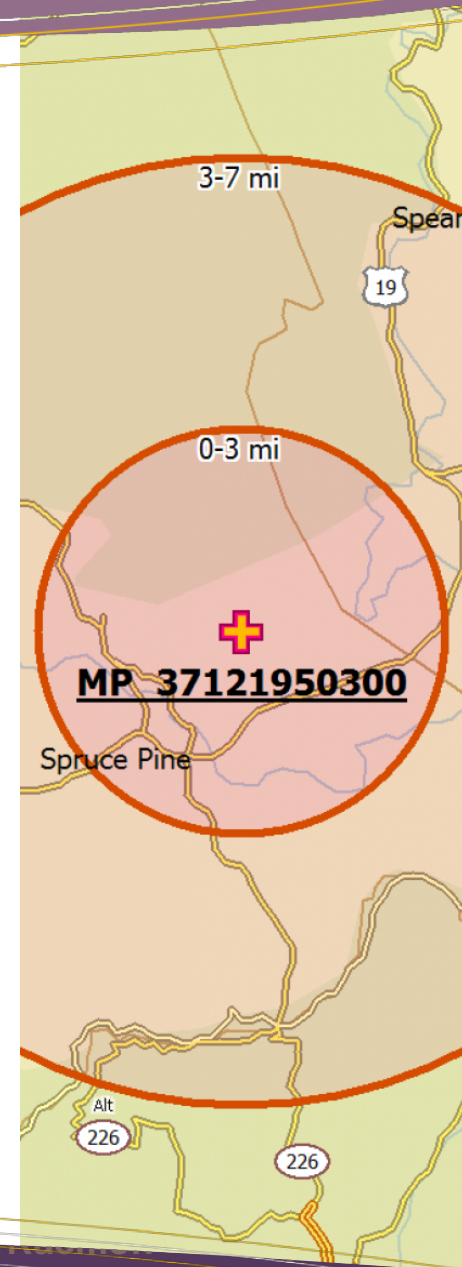
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.





# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	51%	51%	52%
Find It Difficult To Say No To My Kids	40%	41%	41%
Woman's Place Is In The Home	35%	36%	36%
Speak My Mind Even If It Upsets People	35%	35%	36%
Like Control Over People And Resources	33%	33%	34%
Like To Do Unconventional Things	30%	30%	30%
Prefer To Have Few Possessions As Possible	28%	27%	25%
Don't Judge People/Way They Live Life	27%	27%	27%
Money Is Best Measure Of Success	27%	27%	27%
Too Much Sponsorship In Arts/Sports	24%	23%	24%
If Won Lottery Would Never Work Again	22%	22%	21%
Friends More Important Than My Fam.	22%	22%	20%

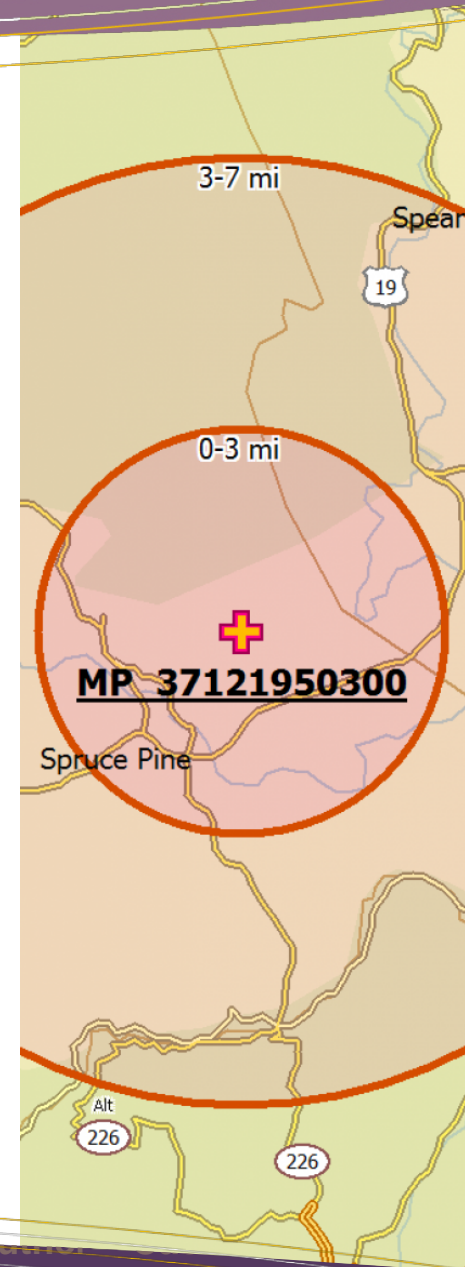
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	21%	22%	23%
Like To Pursue Challenge/Novelty/Change	18%	18%	18%
Rarely Sit Down to a Meal Together At Home	18%	18%	19%
Marijuana Should Be Legalized	18%	17%	17%
Only Work Current Job for The Money	16%	16%	16%
I Am A Workaholic	14%	14%	15%
We Should Strive for Equality for All	11%	11%	11%
Happy With My Standard Of Living	10%	10%	10%
On Whole People Get What They Deserve	10%	10%	10%
Indulge My Kids With The Little Extras	9%	9%	9%
Little I Can Do To Change My Life	7%	8%	7%
Very Happy With My Life As It Is	6%	6%	6%



## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



# Potential Cultural Themes:

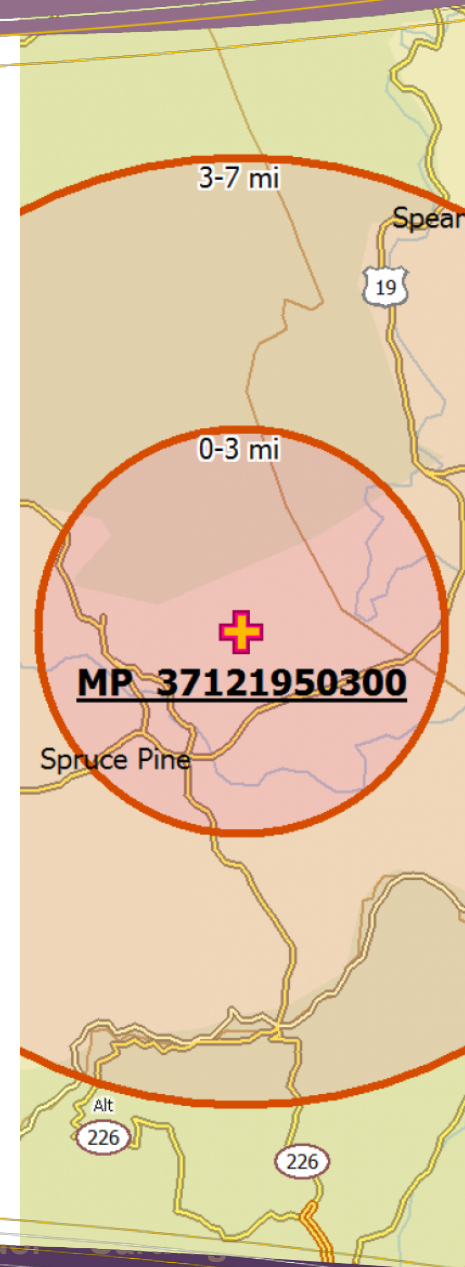
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	59%	59%	58%
You Should Seize Opportunities In Life	54%	53%	53%
Like To Understand About Nature	34%	34%	33%
Important Feel Respected By My Peers	33%	33%	32%
Prefer Work Part Of Team Than Alone	33%	33%	33%
Important To Juggle Various Tasks	31%	31%	32%
Prefer To Have Few Possessions As Possible	28%	27%	25%
Good At Fixing Things	28%	27%	27%
Have Keen Sense Of Adventure	25%	25%	25%
Like To Just Enjoy Life	21%	21%	20%
People Have To Take Me As They Find Me	20%	19%	18%
Consider Myself Interested In The Arts	19%	18%	19%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Is An Important Part Of Who I Am	19%	20%	20%
Worried About Pollution Caused By Cars	17%	17%	16%
Real Men Don't Cry	17%	17%	17%
Looking for New Ideas To Improve Home	16%	16%	17%
Enjoy Spending Time With My Fam.	14%	14%	15%
Provide My Kids With The Little Extras	12%	12%	13%
Try Not To Worry About The Future	11%	11%	11%
Children Should Be Allowed To Express Themselves	7%	7%	7%
Feel Very Alone In The World	6%	6%	6%
Like Spending Most Time With Fam.	5%	5%	5%
Would Like To Set Up Own Business	5%	6%	6%
Decor Particular Interest To Me	4%	4%	4%

## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	87.7%	87.96%	88.49%
Restaurant-Visit Any			
Fam. Restaurants/Steak	82.79%	82.36%	81.79%
Houses-Visit Any			
McDonald's	55.27%	55.53%	55.23%
Burger King	39.15%	39.25%	39.85%
Subway	31.19%	31.5%	31.62%
Kentucky Fried Chicken (KFC)	30.25%	29.88%	31.22%
Wendy's	28.54%	28.51%	29.08%
Applebee's	27.48%	26.13%	25.21%
Taco Bell	26.98%	26.06%	25.89%
Pizza Hut	23.8%	23.79%	24.54%
Arby's	22.17%	21.44%	21.14%
Dairy Queen	20.32%	19.98%	20.11%

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Olive Garden	18.57%	18.13%	17.35%
Sonic	18.35%	19.39%	20.72%
Cracker Barrel	16.37%	16.96%	16.91%
Red Lobster	15.67%	15.14%	15.12%
Hardee's	14.07%	14.61%	16%
Long John Silver's	12.99%	13.75%	14.78%
Outback Steakhouse	12.17%	12.28%	11.67%
Domino's Pizza	12.1%	11.46%	11.62%
Golden Corral	11.53%	11.28%	11.76%
Denny's	11.07%	10.25%	9.93%
Chick-Fil-A	10.87%	10.86%	10.61%
IHOP (International House Of Pancakes)	10.1%	9.42%	8.89%

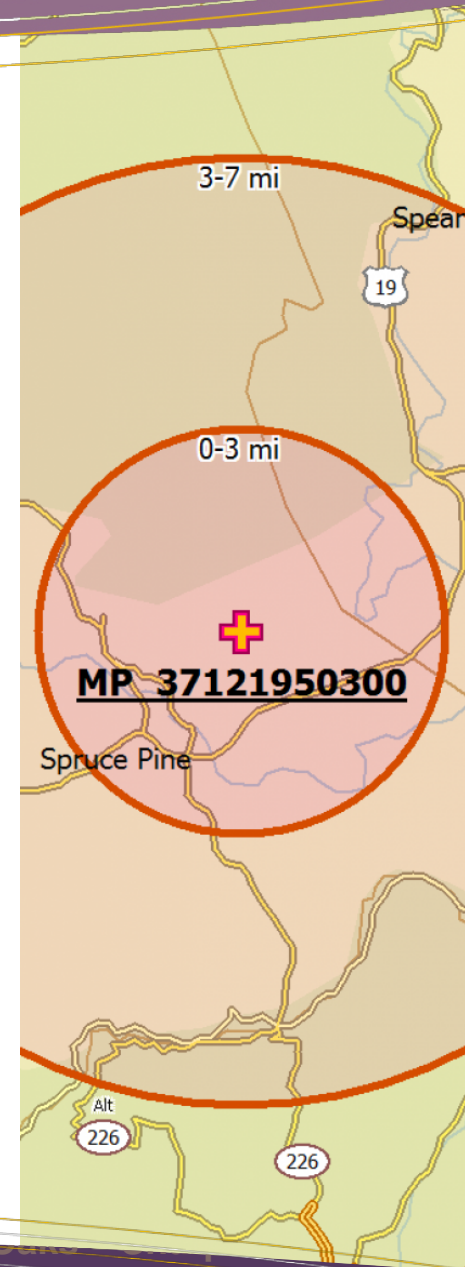


## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!





# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

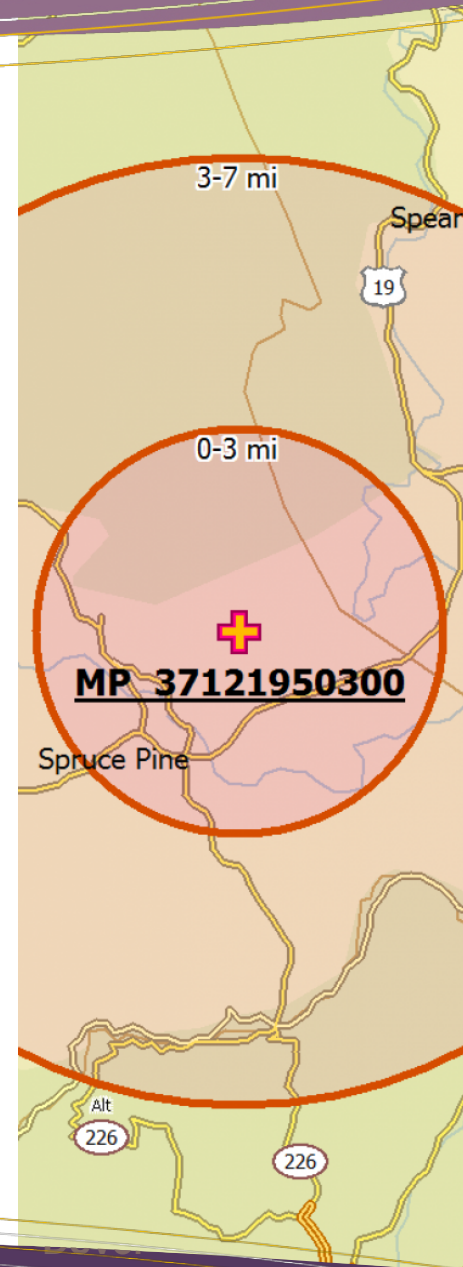
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	43.14%	42.56%	40.69%
Recycled products	29.67%	28.78%	26.34%
Worked as volunteer (non political)	15.51%	15.43%	14.69%
Engaged in fund raising	11.13%	11.1%	11.02%
Religious club member	7.89%	8%	8.07%
Wrote to elected offcl about publ bus	5.51%	5.53%	5.18%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Church Board	5.29%	5.55%	5.74%
Wrote to editor of mag or newspaper	5.06%	4.98%	4.67%
Charitable Organization	5.03%	4.84%	4.59%
Addressed a public meeting	4.65%	4.66%	4.4%
Union member	4.59%	4.49%	4.19%
Took active part in local civic issue	4.4%	4.25%	4.05%

# Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

<b>BOOKS</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Novel	14.63%	14.68%	13.85%
Children's Books	12.63%	12.8%	12.78%
Mystery	11.09%	11.01%	10.62%
Cookbooks	9.8%	9.75%	9.46%
Religious (not Bibles)	9.14%	9.28%	9.32%
Romance	7.22%	7.44%	7.57%
History	6.13%	6.09%	5.7%
Biography	5.6%	5.56%	5.2%
Personal/Business	5.5%	5.37%	5.03%
Self-help			

<b>MAGAZINES</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Newspaper Distributed	59.54%	57.56%	55.13%
Gen. Editorial	42.18%	41.7%	41.14%
Womens	37.56%	37.14%	36.67%
Service	34.08%	34.41%	33.8%
Fishing/Hunting	16.91%	18%	18.5%
Mens	16.06%	15.15%	14.89%
Automotive	15.49%	15.58%	15.7%
Parenthood	13.19%	13.32%	13.77%
Sports	12.65%	11.94%	11.42%

# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	54.54%	54.34%	53.37%
Classified	37.22%	37.56%	38.24%
Editorial Page	31.7%	31.72%	31.08%
Sport	30.41%	29.56%	28.63%
Comics	27.38%	26.77%	26.28%
Business/Finance	23.34%	22.57%	20.65%
Food/Cooking	22.62%	22.26%	21.27%
TV/Radio Listings	21.94%	21.51%	20.75%
Movie Listings & Reviews	21.24%	20.22%	18.93%
Home/Gardening	19.3%	18.93%	17.78%
Travel	15.07%	14.43%	13.01%
Science/Technology	14.76%	14.2%	13.19%
Fashion	12.74%	12.62%	12.42%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Country	31.8%	34.02%	35.39%
Adult Contemporary	16.88%	16.78%	15.86%
CHR Contemp Hit Radio	16.35%	15.21%	14.74%
Rock	10.77%	10.02%	9.17%
Classic Rock	10.34%	10.18%	9.8%
Oldies	10.13%	9.79%	9.37%
Urban Contemporary	8.64%	8.08%	9.16%
News/Talk	8.33%	7.88%	6.77%
Alternative	7.32%	7.24%	6.63%
Religious	6.73%	6.94%	6.95%
Variety	5.68%	5.25%	4.82%
Soft Contemporary	4.72%	4.4%	3.96%
Classic Hits	3.79%	3.48%	3.31%
Gospel	3.34%	3.61%	4.31%
All Talk	3.27%	3.45%	2.98%
Hispanic	2.89%	2.48%	2.18%
Sports	2.52%	2.41%	2.06%
Adult Standards	2.42%	2.39%	2.06%

# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	63.19%	63.76%	63.18%
Satellite Dish	56.63%	58.01%	58.41%
Soapnet	48.52%	47.89%	47.27%
Other Video-On-Demand	44.85%	46.12%	47.41%
Adult Pay Per View TV	36.98%	38.23%	38.22%
Sci-Fi Channel	36.27%	36.7%	36.39%
MSNBC	33.79%	33.6%	33.17%
Nickelodeon	31.79%	32.65%	32.77%
TV Info From Sunday TV Magazine	28.13%	28.3%	27.86%
Subscribe Digital Cable	27.6%	28.13%	28%
TV Info From Newspapers	24.91%	24.8%	24.41%
Adult Swim	24.74%	24.48%	23.5%

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Nick At Nite	23.74%	23.67%	23.5%
USA Network	23.19%	22.81%	21.87%
TCM (Turner Classic Movies)	23.14%	23.03%	22.89%
Hallmark Channel	23.07%	23.22%	22.69%
Comedy Central	23.03%	21.81%	19.07%
BET (Black Entertainment TV)	22.91%	22.91%	22.17%
TV Info From Monthly Cable Guide	22.88%	22.8%	22.75%
The Golf Channel	20.29%	19.79%	18.43%
Video-On-Demand Movies	20.07%	20.65%	20.96%
Lifetime	19.61%	19.29%	19.12%
TV Info From Other	18.93%	18.67%	18.38%
Encore	18.46%	19.12%	19.14%

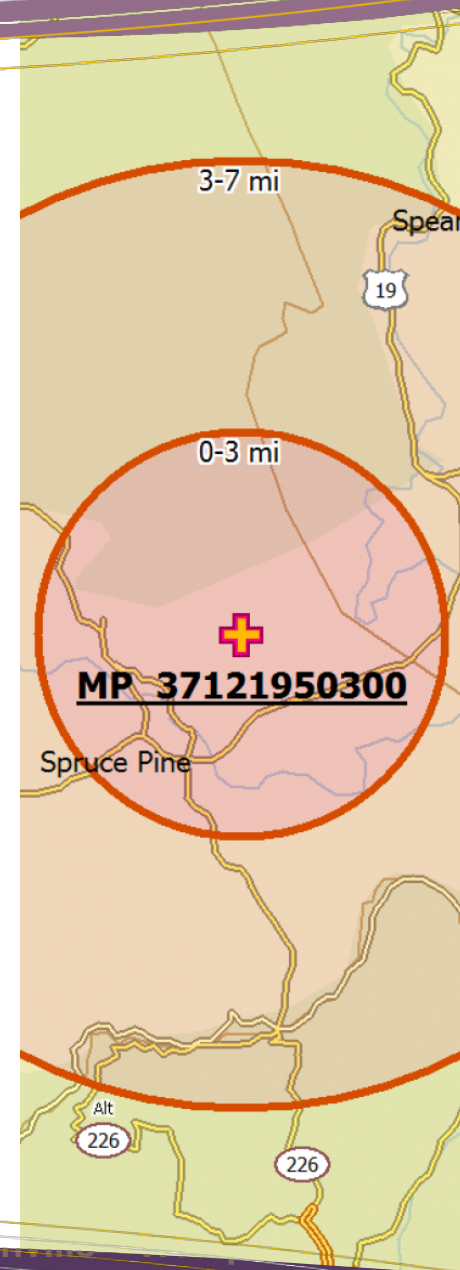


## Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	17.63%	17.84%	17.16%
Medium Users (4-6)	9.76%	9.66%	9.11%
Light Users (1-3)	20.51%	20.25%	19.93%
Quintiles (20%)			
Newspaper I (Heavy)	1.34%	1.09%	1%
Newspaper II	1.03%	0.92%	0.78%
Newspaper III	2.44%	2.54%	2.66%
Newspaper IV	0.37%	0.33%	0.31%
Newspaper V (Light)	1.25%	1.25%	1.31%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	18.04%	17.64%	17.7%
Magazines II	8.71%	8.47%	8.6%
Magazines III	9.66%	9.6%	9.8%
Magazines IV	10.21%	9.87%	9.97%
Magazines V (Light)	0.23%	0.18%	0.17%
Outdoor I (Heavy)	5.22%	4.86%	4.69%
Outdoor II	2.81%	2.51%	2.7%
Outdoor III	2.4%	2.24%	2.34%
Outdoor IV	19.37%	19.79%	20.65%
Outdoor V (Light)	25.51%	25.59%	25.35%
Yellow Pages I (Heavy)	15.06%	15.06%	15.03%
Yellow Pages II	4.73%	4.4%	4.38%
Yellow Pages III	4.57%	4.3%	4.69%
Yellow Pages IV	25.05%	24.79%	25.7%
Yellow Pages V (Light)	3.18%	2.96%	3.2%

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.15%	2.97%	3.01%
Drive Time III (Medium)	0.84%	0.98%	1%
Radio IV & V (Light)	2.63%	2.56%	2.61%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	7.97%	7.65%	7.99%
Radio III (Medium)	4.19%	4.14%	3.94%
Radio IV & V (Light)	2.77%	2.68%	2.47%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	12.46%	12.2%	12.19%
Cable III (Medium)	4.96%	4.99%	5.49%
Cable IV & V (Light)	31.97%	31.92%	32.2%

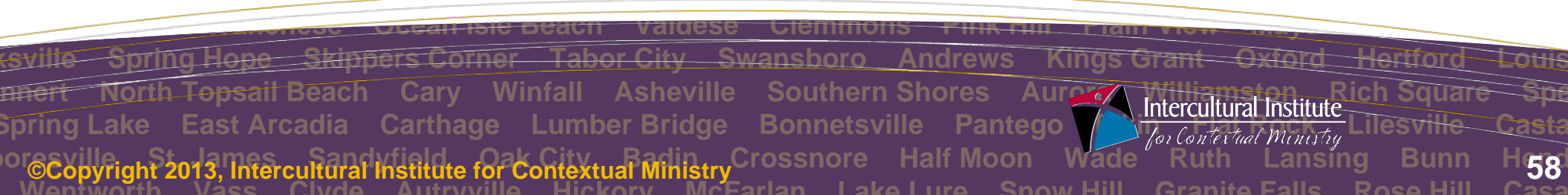
MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	4.21%	4.15%	4.32%
Prime Time III (Medium)	1.78%	1.74%	1.72%
Prime Time IV & V (Light)	7.43%	7.68%	8.02%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	42.17%	42.99%	43.06%
Fringe III (Medium)	57.6%	57.28%	58.32%
Fringe IV (Light)	58.28%	58.76%	59.04%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	13.7%	13.68%	14.32%
All Day III (Medium)	27.72%	28.1%	28.98%
All Day IV (Light)	10.59%	10.07%	10.31%

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Day-time Radio</b>			
Listeners			
Dayparts [summary]	10.37%	10.67%	10.18%
6:00am - 10:00am	10.74%	10.2%	9%
10:00am - 3:00pm	4.3%	4.43%	4.27%
3:00pm - 7:00pm	13.23%	13.15%	13.44%
7:00pm - Midnight	10.2%	10.55%	9.85%
Midnight - 6:00am	4.27%	4.11%	3.95%
<b>Weekend Radio</b>			
Listeners			
Dayparts [summary]	12.18%	11.55%	11.1%
6:00am - 10:00am	2.18%	2.23%	1.88%
10:00am-3:00pm	3.44%	3.19%	2.63%
3:00pm - 7:00pm	5.49%	5.29%	5.28%
7:00pm - Midnight	7.32%	7.3%	7.24%
Midnight - 6:00am	8.27%	8.22%	7.58%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Prime Time TV Viewers</b>			
8:00-11:00pm	6.81%	6.75%	6.14%
Saturday: 8:00-11:00pm	7.69%	7.45%	7.11%
Sunday: 7:00-11:00pm	9.09%	9.22%	9.18%
9:00am-1:00pm	23.74%	23.67%	23.5%
9:00am-4:00pm	27.41%	27.29%	26.99%
4:00pm-7:00pm	25.65%	25.25%	24.28%
11:00pm-1:00am	40.18%	39.62%	38.74%
AVG Prime time	1.91%	1.9%	1.98%
Mon-Sun			



# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	13.67%	13.03%	12.56%
7-9am	17.57%	17.74%	16.32%
9am-12noon	18.44%	18.34%	17.86%
12noon-4pm	8.97%	8.95%	9.13%
4-6pm	41.81%	41.26%	39.92%
6-7pm	21.39%	21.63%	21.4%
7-7:30pm	1.4%	1.36%	1.24%
7:30-8pm	10.53%	10.3%	10.1%
8-11pm	6.81%	6.75%	6.14%
11pm-12am	33.79%	33.6%	33.17%
11pm-1am	40.18%	39.62%	38.74%
1-6am	26.44%	25.68%	23.59%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	15.18%	14.49%	13.73%
Sat: 10am-1pm	6.67%	6.74%	6.43%
Sat: 1-4pm	23.62%	23.28%	23.19%
Sat: 4-6pm	5.3%	5.22%	5.19%
Sat: 6-7pm	1.17%	1.13%	0.97%
Sat: 7-8pm	0.91%	0.95%	0.87%
Sat: 8-11pm	7.69%	7.45%	7.11%
Sat: 11pm-1am	3.93%	3.83%	3.66%
Sat: 1am-7pm	23.19%	22.81%	21.87%
Sun: 7-10am	2.8%	2.82%	2.97%
Sun: 10am-1pm	6.98%	7.14%	7.16%
Sun: 1-4pm	6.07%	6.06%	6.04%
Sun: 4-7pm	12.61%	12.29%	11.84%
Sun: 7-11pm	9.09%	9.22%	9.18%
Sun: 11pm-1am	3.13%	2.85%	2.67%
Sun: 1-7am	19.09%	18.77%	18.29%

Patterson Springs Liberty Gamewell Tobaccoville Dobbins Heights  
 High Point Smithfield Jackson Fountain McAdenville China Grove Albemarle Shallotte Waynesville  
 Cornelius Yanceyville Pumpkin Center Hobgood Selma Elizabeth City Valley Hill Flat Rock Tryon Ingold  
 Andrews Weddington Whiteville Holly Springs Forest Oaks Marietta E. Flatwoods Bear Grass Glendon  
 Pleasant Hill Kenly Raeford Shannon Duck Murraysville Jamesville Gorman Lumber Bridge Lenoir Taylorsville  
 Carolina Beach Hendersonville Bladenboro Turkey Kings Grant Winston-Salem Brookford Indian Beach





# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

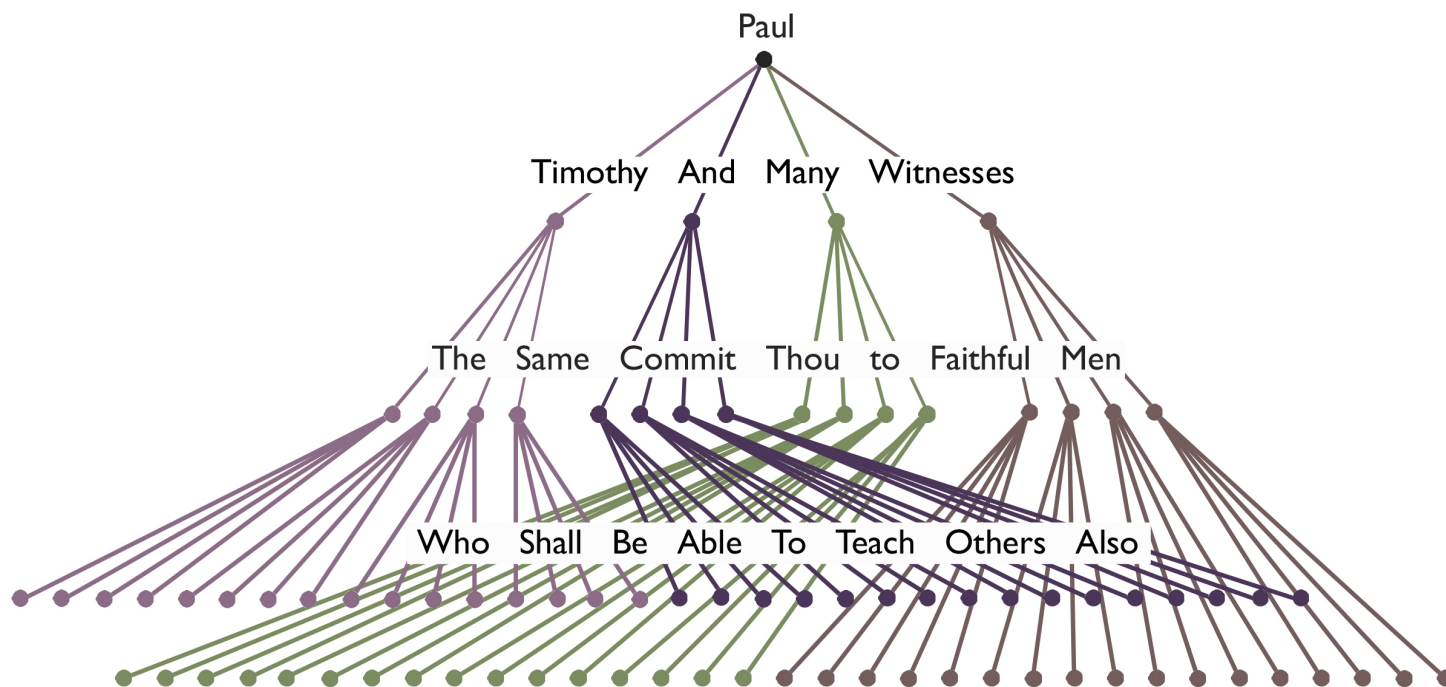


# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*



# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



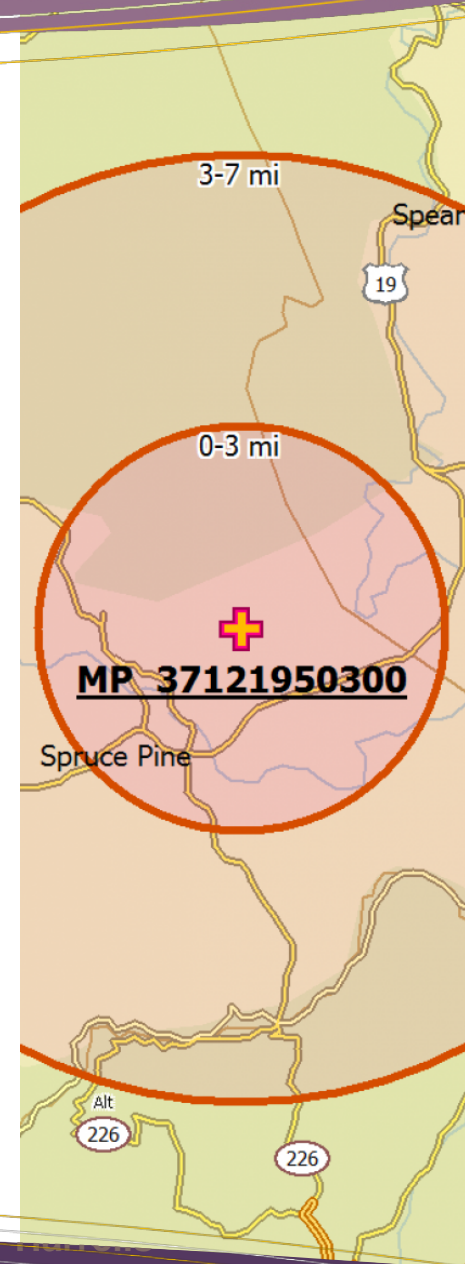


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at [APEPT.org](http://APEPT.org)
- Custom reports at [MissionalContext.org](http://MissionalContext.org)
- Custom mapping at [MissionalCulturescape.org](http://MissionalCulturescape.org)
- Missional information at [MissionalCyclopedia.org](http://MissionalCyclopedia.org)
- Networking & Zipcode level data at [MissionalCorps.org](http://MissionalCorps.org)
- Information on top lifestyle groups at [MissionalZipcode.org](http://MissionalZipcode.org)



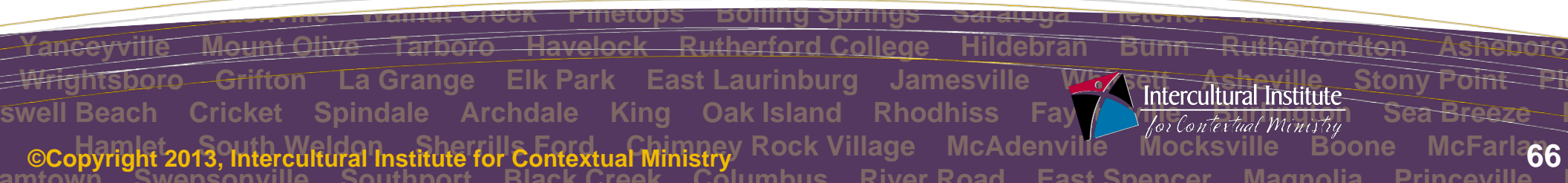


# Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
1	Pine Branch - Spruce Pine	48 Church Rd Spruce Pine, NC 28777	0.56 mi	241	Plateauing
2	Central - Spruce Pine	431 Oak Ave Spruce Pine, NC 28777	1.16 mi	84	Growing
3	Spruce Pine First - Spruce Pine	125 Tappan St Spruce Pine, NC 28777	1.21 mi	268	Growing
4	Western Carolina - Spruce Pine	67 Highland Ave Spruce Pine, NC 28777	1.39 mi	79	Declining
5	Berry Chapel - Spruce Pine	280 Chapel St Spruce Pine, NC 28777	1.49 mi	173	Plateauing
6	Mount Carmel - Spruce	195 Gouges Creek Rd Spruce Pine, NC 28777	1.65 mi	70	Declining
7	Crabtree Chapel - Spruce Pine	Crabtree Rd Spruce Pine, NC 28777	1.89 mi	69	Declining
8	Green Valley - Spruce	200 Skyhook Ln Spruce Pine, NC 28777	1.89 mi	29	Growing
9	Freedom - Spruce Pine	1353 Roan Rd Spruce Pine, NC 28777	1.89 mi	97	Declining
10	Wilderness Hispanic Baptist Church	155 Wilderness Mission Rd Spruce Pine, NC 28777	1.89 mi	45	Growing
11	Beaver Creek - Spruce	Beaver Creek Rd Spruce Pine, NC 28777	1.89 mi	62	Plateauing
12	Big Crabtree - Spruce Pine	Rabbit Hop Rd Spruce Pine, NC 28777	1.89 mi	73	Declining
13	Bear Creek - Bakersville	327 Bear Creek Church Rd Bakersville, NC 28705	3.34 mi	322	Plateauing
14	Ledger - Bakersville	573 Bear Creek Church Rd Bakersville, NC 28705	3.37 mi	38	Growing
15	Grassy Creek - Spruce	793 Old NC 226 Hwy Spruce Pine, NC 28777	3.54 mi	170	Plateauing



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	Altapass - Spruce Pine	3631 Altapass Hwy Spruce Pine, NC 28777	3.84 mi	194	Plateauing
17	Liberty Hill - Spruce Pine	241 Hoot Owl Rd Spruce Pine, NC 28777	3.98 mi	125	Declining
18	Lily Branch - Bakersville	3125 Snow Creek Rd Bakersville, NC 28705	4.75 mi	58	Plateauing
19	Snow Hill - Bakersville	1434 Slagle Rd Bakersville, NC 28705	4.93 mi	59	Plateauing
20	White Oak - Bakersville	823 White Oak Rd Bakersville, NC 28705	6.53 mi	39	Declining
21	Roan Mountain - Bakersville	37 Sandy Branch Rd Bakersville, NC 28705	6.60 mi	96	Growing
22	Yellow Mountain - Plumtree	5125 South US Hwy 19E Plumtree, NC 28664	6.99 mi	0	Insufficient Data
23	Chestnut Grove - Little Switzerland	Little Switzerland Rd Little Switzerland, NC 28749	7.08 mi	40	Insufficient Data
24	Black Mountain - Lt	Crabtree Rd Little Switzerland, NC 28749	7.08 mi	25	Growing
25	Mine Creek - Bakersville	890 Duck Branch Rd Bakersville, NC 28705	7.26 mi	87	Plateauing
26	Friendship - Bakersville	246 Baker Lane Bakersville, NC 28705	7.55 mi	42	Declining
27	North Cove - Marion	161 Martin Branch Rd Marion, NC 28752	7.67 mi	30	Declining
28	McKinney Cove - Bakersville	1160 McKinney Cove Rd Bakersville, NC 28705	7.98 mi	64	Plateauing
29	Stameytown - Newland	660 Stamey Branch Rd Newland, NC 28657	8.36 mi	25	Plateauing
30	Blue Rock - Burnsville	1465 Blue Rock Rd Burnsville, NC 28714	8.46 mi	0	Insufficient Data



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Toecane - Bakersville	668 Toecane Rd Bakersville, NC 28705	8.86 mi	28	Plateauing
32	Powdermill - Newland	268 Powder Mill Creek Rd Newland, NC 28657	9.11 mi	76	Declining
33	Cane Creek - Bakersville	637 Cane Creek Rd Bakersville, NC 28705	9.21 mi	54	Plateauing
34	Silver Chapel - Bakersville	Highway NC 80 Bakersville, NC 28705	9.21 mi	60	Declining
35	Fork Mountain Missionary - Bakersville	NC 261 Bakersville, NC 28705	9.21 mi	28	Growing
36	Big Rock Creek	Fork Mountain Rd Bakersville, NC 28705	9.21 mi	80	Insufficient Data
37	Bakersville - Bakersville	South Mitchell Ave Bakersville, NC 28705	9.21 mi	0	Insufficient Data
38	Calvary - Bakersville	Staggerweed Rd Bakersville, NC 28705	9.21 mi	52	Plateauing
39	White's Memorial - New	9089 S US Highway 19e Newland, NC 28657	9.41 mi	50	Growing
40	High Country Cowboy Church	1193 Licklog Rd Newland, NC 28657	9.41 mi	0	Insufficient Data
41	Southern Cross Cowboy Church	1193 Licklog Rd Newland, NC 28657	9.41 mi	0	Insufficient Data
42	New Life - Newland	1195 NC Highway 194 Newland, NC 28657	9.41 mi	28	Insufficient Data
43	Chestnut Dale - Newland	4700 Squirrel Creek Rd Newland, NC 28657	9.41 mi	55	Plateauing
44	Pleasant Hill - Newland	471 N US 19E Hwy Newland, NC 28657	9.41 mi	129	Growing
45	Aaron - Newland	280 Old NC Highway 181 Newland, NC 28657	9.41 mi	77	Plateauing





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