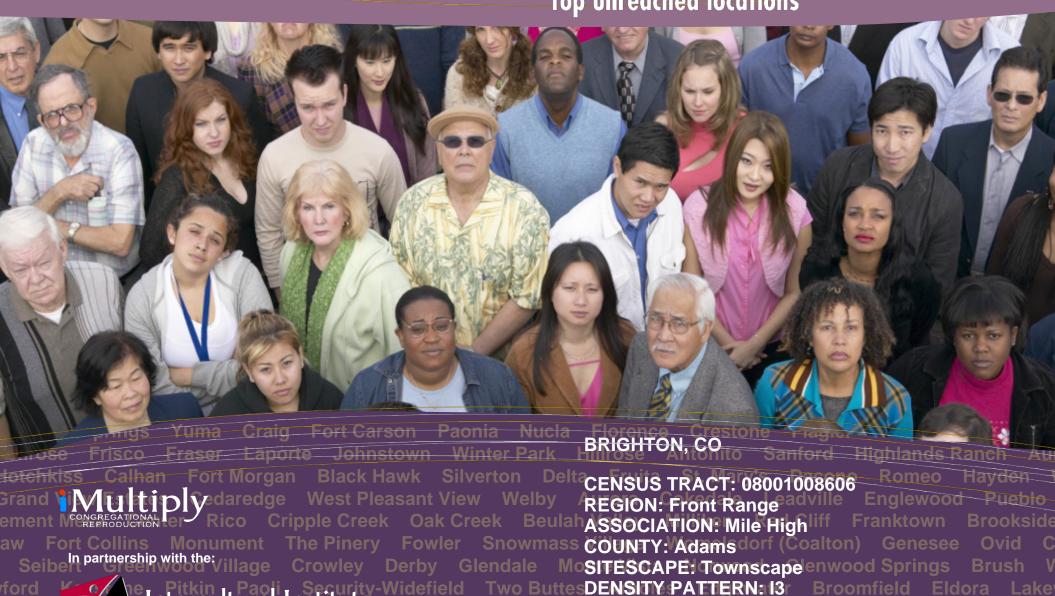
# Mission Site top unreached locations



Intercultural Institute

Bue Intercultural Institute

Bennett Raymer Gran

For Contextual Ministry

COLORADO Baptists

COLORADO Baptist

COLORADO BA

## MissionSite (TM) Table of Contents

Erie Redlands Georgetown Glenwood Springs Rifle

©Copyright 2014, Intercultural Institute for Contextual Ministry Golden Campion

1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65



#### Site Location Summary

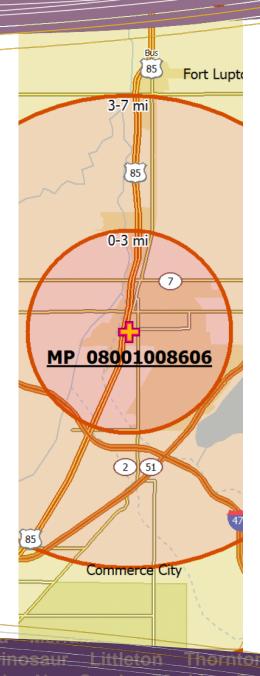
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	08R01	Front Range
2	Association	08A08	Mile High
3	County Location	08001	Adams
4	Zipcode	80601	Adams
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.2	Medium Towns
7	Sitescape Subgroup	2.25	Medium towns adjacent to a large town
8	Sitescape Density Pattern	13	50000-100000-100000

Oak Creek Craig

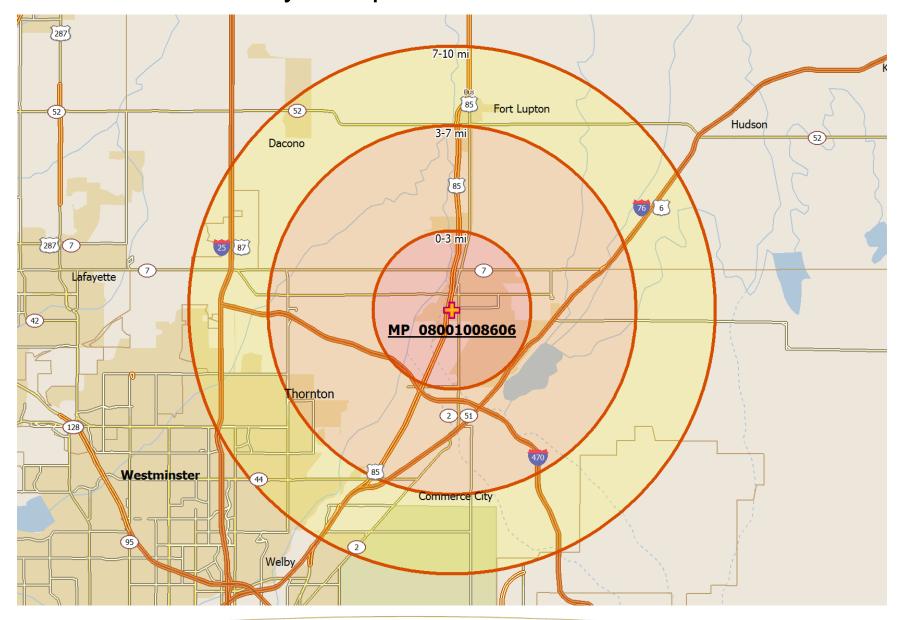
Downieville-Lawson-Dumont Greenwood Village

opyright 2014, Intercultural Institute for Contextual Ministry



## Site Location Summary - Map of the Site Location

©Copyright 2014, Intercultural Institute for Contextual Ministry



### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	2	Large Fringe Metro - counties in a metropolitan statistical area of 1 million or more
			population who do not qualify as large central
5	NCES Urban Centric	31	Town: Fringe: Territory inside an urban cluster that is less than or equal to 10 miles from
	Locale Codes		an urbanized area.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
	Value		
8	Percent Commuting to	0	Percent commuting from non metro to metro areas
	Metro		

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	29,429	74,399	114,298
2010 Households	8,762	23,336	37,780
2010 Group Quarters Population	1,412	141	464

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	38	38	46
Language Diversity National Index	72	59	61
Foreign Born Diversity National Index	4	16	23
Ancestry Diversity National Index	39	62	59
Racial Diversity National Index	66	56	58

## Site Location Summary - County Environment

**Blue River** 

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	3,858	44.03%
Mainstay Communities	Established, Diverse Households	1,528	17.44%
Working Communities	Blue-collar, Working Families	2,484	28.35%
Country Communities	Rural, Agri. & Mining Families	8	0.09%
Aspiring Communities	Young Singles / Aspiring-Multihousing	425	4.85%
Urban Communities	High Density, Inner-city Neighborhoods	461	5.26%

## Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

Todd Creek

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

## Using the Site Location Summary

#### Issues for Your Consideration - continued

**Black Forest** 

Thornton

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

## Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	101,717	6,002	5.9%
Unreached %	69.11%	68.5%	99.11
Religious But NOT Evangelical HH	22,826	1,370	6%
Religious But NOT Evangelical %	15.51%	15.64%	100.85
Spiritual But NOT Relig or Evang HH	16,541	925	5.59%
Spiritual But NOT Relig or Evang %	11.24%	10.56%	93.95
Not Evangelical, Not Interested HH	62,387	3,706	5.94%
Not Evangelical, Not Interested %	42.39%	42.3%	99.79

**Dove Creek** 



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of CBGC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of CBGC Churches	0	0	0%
Active CBGC Attenders	0	0	0%
Active Evangelical Households	7,126	433	6.08%
Active Evangelical Percent	4.84%	4.94%	102.06
Inactive Evangelical Households	38,334	2,329	6.08%
Inactive Evangelical Percent	26.05%	26.58%	102.05
# New Churches Needed	74	4	5.95%



#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

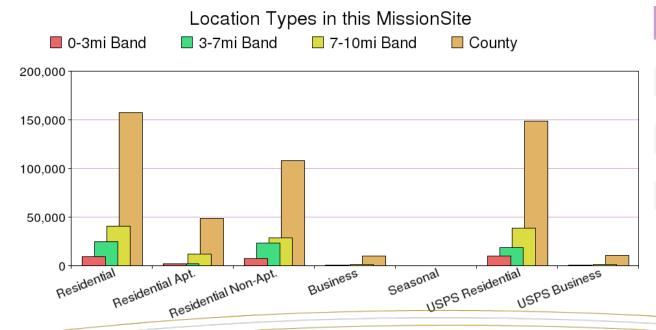
Meridian

**Mount Crested Butte** 

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	257,865	15,994	6.2%
2000 Population	347,996	22,975	6.6%
2010 Population	451,685	29,429	6.52%

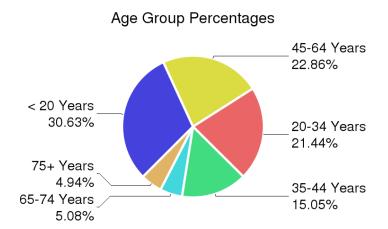
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	93,950	5,389	5.74%
2000 Households	122,812	7,378	6.01%
2010 Households	147,177	8,762	5.95%



Location Type	0-3mi Band
Residential	9,553
Residential Apt.	2,197
Residential Non-Apt.	7,356
Business	661
Seasonal	0
USPS Residential	9,676
USPS Business	828

A current year demographic summary of age categories for the site location appears on the right.

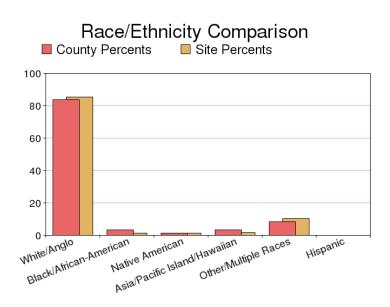
For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	7.1%	7.06%	99.44
4-5 Years	3.37%	3.26%	96.74
6-8 Years	4.96%	4.86%	97.98
9-11 Years	4.6%	4.58%	99.57
12-13 Years	2.9%	2.88%	99.31
14-17 Years	5.35%	5.38%	100.56
18-19 Years	2.53%	2.61%	103.16
0-5 Years	10.46%	10.32%	98.66
6-12 Years	11.01%	10.9%	99
13-19 Years	9.32%	9.41%	100.97
< 20 Years	30.79%	30.63%	99.48
20-34 Years	22.51%	21.44%	95.25
35-44 Years	15.1%	15.05%	99.67
45-64 Years	22.66%	22.86%	100.88
65-74 Years	5.19%	5.08%	97.88
75+ Years	3.74%	4.94%	132.09
Median Age	33	35	106.08
Median Age (Male)	33	35	106.2
Median Age (Female)	33	35	106.01

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	83.51%	85.32%	102.17
Black, African-American	3.42%	1.29%	37.66
Native American	1.28%	1.43%	111.37
Asian	3.14%	1.45%	46.33
Pacific Island, Hawaiian	0.16%	0.06%	40.11
Other/Multiple Races	8.48%	10.44%	123.04
Hispanic	0%	44.5%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	284,430	18,673	
Less than 9th Grade	7.19%	9.84%	73.08
No High School Diploma	10.08%	9.95%	101.33
High School Graduate	31.02%	30.77%	100.8
Some College, no degree	21.64%	20.37%	106.21
Associate Degree	8.15%	8.64%	94.39
College Degree	15.75%	14.22%	110.77
Graduate/Prof. degree	6.17%	6.21%	99.34

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	5.25%	5.73%	141.43
\$10,000 to \$19,999	8.97%	8.97%	99.95
\$20,000 to \$29,999	9.07%	9.13%	100.7
\$30,000 to \$49,999	19.85%	17.2%	86.67
\$50,000 to \$59,999	8.82%	9.22%	104.55
\$60,000 to \$69,999	8.48%	8.95%	105.55
\$70,000 to \$79,999	7.95%	8.14%	102.33
\$80,000 to \$89,999	6.4%	6.55%	102.33
\$90,000 to \$99,999	4.33%	4.53%	104.6
\$100,000 to \$124,999	9.68%	9.45%	97.62
\$125,000 to \$149,999	5.16%	6.93%	134.39
\$150,000 to \$199,999	3.92%	4.2%	107.04
\$200,000 to \$249,999	0.91%	0.48%	52.49
\$250,000 or more	1.21%	0.51%	42.49
Median Household	57,872	59,756	103.26
Average Household	68,200	71,798	105.28
Per Capita Household	22,556	21,533	95.46
Family/Non-Family Household			
Income			
Median Family Income	67,327	70,515	104.74
Average Family Income	77,052	78,564	101.96
Median Non-Family Income	39,940	36,831	92.22
Average Non-Family Income	48,086	46,427	96.55

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

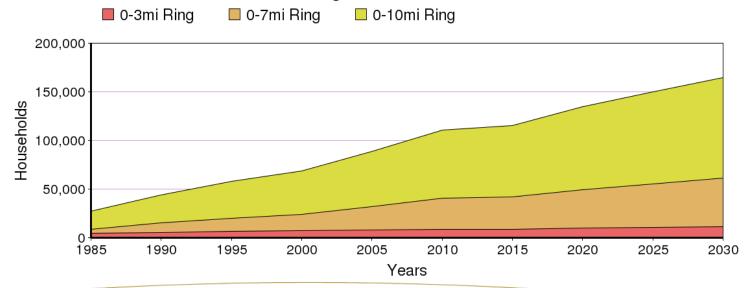
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	69.44%	73.91%	106.44
Families with Children	38.92%	41.65%	107
Families without Children	30.52%	32.26%	105.72
Non-Family Households			
% Non-Family Households	30.56%	26.09%	85.38
Non-Families with Children	0.29	0.32	110.4
Non-Families without Children	30.27	25.77	85.14
Housing Units			Index
Total Housing Units	164,717	9,729	
Vacant percent	10.65%	9.94%	93.34
Owned percent	61.97%	65.37%	105.49%
Rented Percent	27.38%	24.69%	90.16
Households by Size			Index
Avg household size	3.04	3.20	105.26
Avg family hh size	3.82	3.86	101.05
Avg non-family hh size	1.29	1.31	101.55
Households By Count of Persons			Percent
One	36,640	1,964	5.36%
Two	31,704	1,830	5.77%
Three or Four	50,210	3,066	6.11%
Five+	28,623	1,901	6.64%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	257,865	15,994	6.2%
2000 Population	347,996	22,975	6.6%
2010 Population	451,685	29,429	6.52%
2015 Population	505,129	31,500	6.24%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	93,950	5,389	5.74%
2000 Households	122,812	7,378	6.01%
2010 Households	147,177	8,762	5.95%
2015 Households	151,404	8,632	5.7%

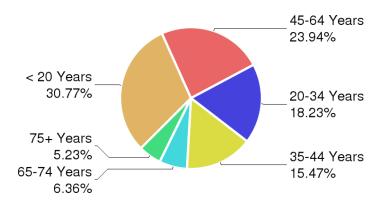
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

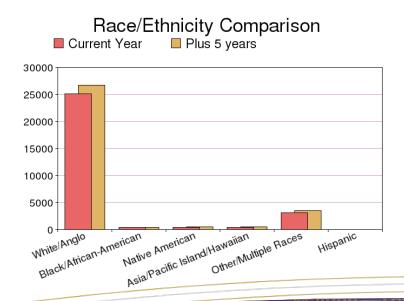


Alamosa East

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	7.06%	6.4%	90.65
4-5 Years	3.26%	3.15%	96.63
6-8 Years	4.86%	4.88%	100.41
9-11 Years	4.58%	4.67%	101.97
12-13 Years	2.88%	3.11%	107.99
14-17 Years	5.38%	5.79%	107.62
18-19 Years	2.61%	2.77%	106.13
0-5 Years	10.32%	9.55%	92.54
6-12 Years	10.9%	11.11%	101.93
13-19 Years	9.41%	10.11%	107.44
< 20 Years	30.63%	30.77%	100.46
20-34 Years	21.44%	18.23%	85.03
35-44 Years	15.05%	15.47%	102.79
45-64 Years	22.86%	23.94%	104.72
65-74 Years	5.08%	6.36%	125.2
75+ Years	4.94%	5.23%	105.87
Median Age	33	36	110.19
Median Age (Male)	33	36	111.21
Median Age (Female)	33	37	109.4

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	85.32%	84.79%	99.37
Black, African-American	1.29%	1.29%	100.33
Native American	1.43%	1.43%	100.08
Asian	1.45%	1.44%	99.1
Pacific Island, Hawaiian	0.06%	0.07%	103.26
Other/Multiple Races	10.44%	10.98%	105.23
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	18,673	20,004	
Less than 9th Grade	9.84%	9.13%	92.74
No High School Diploma	9.95%	8.39%	84.35
High School Graduate	30.77%	30.59%	99.41
Some College, no degree	20.37%	19.65%	96.46

8.64%

14.22%

6.21%

Associate Degree

Graduate/Prof. degree

College Degree

Village

9.29%

15.94%

7.01%

107.58

112.09

112.92

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	5.73%	5.56%	97.06
\$10,000 to \$19,999	8.97%	8.76%	97.63
\$20,000 to \$29,999	9.13%	8.25%	90.34
\$30,000 to \$49,999	17.2%	15.55%	90.39
\$50,000 to \$59,999	9.22%	8.16%	88.44
\$60,000 to \$69,999	8.95%	8.64%	96.59
\$70,000 to \$79,999	8.14%	8.23%	100.94
\$80,000 to \$89,999	6.55%	7.1%	106.63
\$90,000 to \$99,999	4.53%	4.75%	104.83
\$100,000 to \$249,999	9.45%	11.01%	116.46
\$125,000 to \$149,999	6.93%	8.16%	117.73
\$150,000 to \$199,999	4.2%	4.82%	114.75
\$200,000 to \$249,999	0.48%	0.47%	99.09
\$250,000 or more	0.51%	0.5%	96.99
Median Household	59,756	63,407	106.11
Average Household	71,798	77,505	107.95
Per Capita Household	21,533	21,397	99.37
Family/Non-Family Household			
Income			
Median Family Income	70,515	74,867	106.17
Average Family Income	78,564	85,476	108.8
Median Non-Family Income	36,831	38,485	104.49
Average Non-Family Income	46,427	50,207	108.14

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

		· <u>.</u>	
CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	73.91%	73.44%	99.36
Families with Children	41.65	40.88	98.17
Families without Children	32.26	31.16	96.59
Non-Family Households			
% Non-Family Households	26.09%	26.56%	101.82
Non-Families with Children	0.32	0.22	101.82
Non-Families without	25.77	26.34	102.23
Children			
Housing Units			
Total Housing Units	9,729	9,576	98.43%
Vacant percent	9.94%	9.85%	99.08
Owned percent	65.37%	66.04%	101.02
Rented Percent	24.69%	24.1%	97.62
Households by Size			
Avg household size	3.20	3.49	109.06%
Avg family hh size	3.86	4.29	111.14%
Avg non-family hh size	1.31	1.26	96.18%
Households By Count of			
Persons			
One	1,964	2,021	102.9%
Two	1,830	1,076	58.8%
Three or Four	3,066	3,161	103.1%
Five+	1,901	2,374	124.88%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	2,471	2,146	6,760
Northern Europe	48	73	102
Western Europe	43	124	388
Southern Europe	11	26	79
Eastern Europe	46	117	481
Other Europe	0	0	0
Eastern Asia	22	133	295
So. Central Asia	24	42	241
SE Asia	22	137	838
Western Asia	13	0	34
Other Asia	0	0	0

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	4	9
Middle Africa	0	0	0
Northern Africa	0	7	46
Southern Africa	0	0	79
Western Africa	0	11	17
Other Africa	0	0	0
Oceania	0	1	25
Caribbean	9	32	24
Central Amer.	2,208	1,308	3,795
South America	6	78	146
North America	19	53	161
Born at sea	0	0	0

## Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES
English only	13,578	24,904	66,467
Spanish	4,453	3,147	8,838
Other Indo-Euro	262	504	1,809
language			
French (incl. Patois,	13	69	252
Cajun)			
French Creole	0	0	0
Italian	32	29	96
Portuguese	0	11	55
German	103	162	471
Yiddish	0	0	0
Other West Germanic	0	26	77
A Scandinavian	33	16	64
Language			
Greek	0	4	19
Russian	17	38	272
Polish	18	88	205
Serbo-Croatian	0	0	0
Other Slavic Language	0	8	49
Armenian	0	0	44
Persian	0	9	124
Gujarathi	0	6	23
Hindi	46	8	1
Urdu	0	0	0

SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES
Other Indo-Euro	0	10	7
Asian/PI languages	0	0	0
Chinese	0	43	111
Japanese	31	52	50
Korean	19	113	191
Mon-Khmer,	0	0	26
Cambodian			
Miao, Hmong	0	41	317
Thai	0	17	24
Laotian	0	32	105
Vietnamese	10	86	323
Other Asian	0	0	106
Tagalog	7	12	42
Other Pacific Is	0	14	27
Other languages	29	15	177
Navajo	0	0	12
Other Native N.	21	5	10
American			
Hungarian	0	3	22
Arabic	0	0	60
Hebrew	0	0	11
African languages	0	7	31
Other unspecified	8	0	31

## **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	16,320	26,210	71,233
Arab	43	33	161
Armenian	0	4	42
Austrian	27	127	235
British	0	80	223
Canadian	13	51	119
Croatian	15	7	79
Czech	36	112	463
Czechoslovak	22	58	160
Danish	96	235	546
Dutch	88	312	852
English	959	2,176	5,390
European	114	269	846
Finnish	16	84	58
French (not Basque)	241	527	1,709
French Canadian	117	178	437
German	3,292	6,324	15,723
Greek	26	118	212
Hungarian	48	56	231
Iranian	0	12	84

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	1,054	2,464	6,135
Italian	428	1,324	3,398
Lithuanian	0	7	81
Norwegian	320	783	1,702
Polish	232	583	1,386
Portuguese	8	29	122
Romanian	0	4	44
Russian	62	113	388
Scandinavian	20	51	101
Scotch-Irish	209	311	1,165
Scottish	187	426	992
Slovak	10	10	33
Subsaharan African	39	51	224
Swedish	199	549	1,266
Swiss	28	106	229
Ukrainian	12	10	154
US/American	1,072	1,269	4,222
Welsh	83	140	370
West Indian	6	9	14
Yugoslavian	4	22	52
Other	7,194	7,186	21,587

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Cottonwood

## Using the Demographic Indicators

#### Issues for Your Consideration - continued

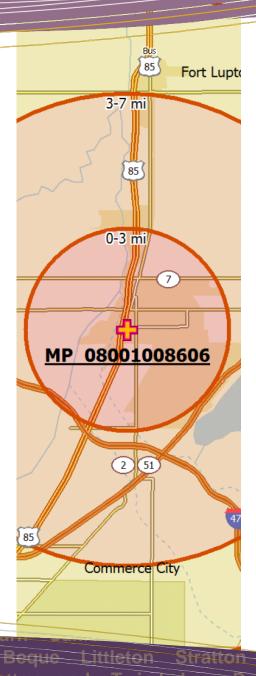
- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Westminster

Womelsdorf (Coal

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	8,762	100%	6,005	100%
AFFLUENT SUBURBIA	2,670	30.47%	1,825	30.39%
America's Wealthiest	0	0%	0	0%
Dream Weavers	23	0.26%	16	0.27%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	1,296	14.79%	897	14.94%
New Suburbia Fam.	1,351	15.42%	912	15.19%
UPSCALE AMERICA	1,188	13.56%	852	14.19%
Status Conscious Consumers	7	0.08%	5	0.08%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	399	4.55%	268	4.46%
Solid Suburban Mix	39	0.45%	30	0.5%
2nd Generation Success	743	8.48%	549	9.14%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	679	7.75%	449	7.48%
2nd City Homebodies	109	1.24%	77	1.28%
Prime Middle America	494	5.64%	322	5.36%
Urban Optimists	20	0.23%	14	0.23%
Family Convenience	56	0.64%	36	0.6%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	8,762	100%	6,005	100%
BLUE COLLAR BACKBONE	686	7.83%	480	7.99%
Nuevo Hispanic Fam.	647	7.38%	456	7.59%
Working Rural Suburbia	39	0.45%	24	0.4%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	849	9.69%	550	9.16%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	584	6.67%	376	6.26%
Professional Urbanites	49	0.56%	35	0.58%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	216	2.47%	139	2.31%
Mature America	0	0%	0	0%
METRO FRINGE	1,798	20.52%	1,237	20.6%
Steadfast Conservative	1,698	19.38%	1,164	19.38%
Moderate Conventionalists	10	0.11%	7	0.12%
Southern Blues	27	0.31%	19	0.32%
Urban Grit	63	0.72%	47	0.78%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	8,762	100%	6,005	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	408	4.66%	282	4.7%
Young Cosmopolitans	2	0.02%	2	0.03%
Minority Metro Communities	81	0.92%	60	1%
Stable Careers	42	0.48%	30	0.5%
Aspiring Hispania	283	3.23%	190	3.16%
RURAL VILLAGES & FARMS	8	0.09%	5	0.08%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	8	0.09%	5	0.08%
Hinterland Fam.	0	0%	0	0%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	8,762	100%	6,005	100%
STRUGGLING SOCIETIES	242	2.76%	165	2.75%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	242	2.76%	165	2.75%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	219	2.5%	147	2.45%
<b>Unattached Multicultures</b>	0	0%	0	0%
Academic Necessities	75	0.86%	46	0.77%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	93	1.06%	67	1.12%
New Generation Activists	51	0.58%	34	0.57%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	17	0.19%	13	0.22%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	17	0.19%	13	0.22%

**Orchard Mesa** 

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

**Orchard Mesa** 



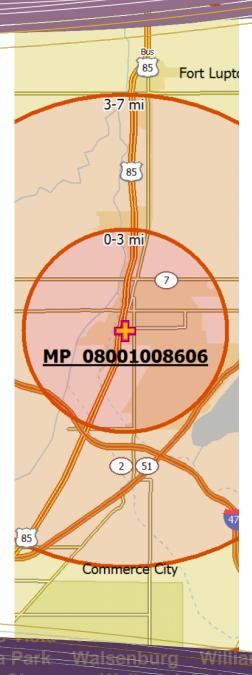
#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



#### Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	81%	85%	84%
Use Comp. for Internet/E-mail	66%	72%	71%
Internet Use: E-Mail	54%	60%	59%
Use Comp. for Word Processing	45%	52%	50%
Use Comp. for Comp. Games	42%	45%	45%
Use Comp. for Shopping	42%	48%	46%
Use Comp. for Education	39%	42%	41%
Use Comp. for Banking	39%	44%	43%
Use Comp. for Digital Camera	37%	43%	41%
Photo Editing			
HH Owns DVD Player	32%	35%	35%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	31%	34%	33%
Internet Use: Banking	29%	34%	33%
Use Comp. for News/Info./Data	28%	32%	31%
Service			
PC-Network-HH Has One	24%	27%	26%
Use Comp. for Personal Financial	18%	21%	19%
Mngmnt			
Use Comp. for Accounting	16%	19%	18%
Use Comp. for Filing/DB Mngmnt	15%	17%	16%
Internet Use: Shopping: Gathered	15%	17%	17%
Info. for Shopping			
Use Comp. for Telecommuting	13%	16%	15%
Internet Use: Research/ Education	13%	14%	14%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	67%	69%	69%
Dining Out (Not Fast Food)	57%	62%	61%
Reading Books	51%	54%	54%
Card Games	41%	43%	43%
Go To A Beach/Lake	39%	42%	41%
Cooking for Fun	34%	35%	36%
Gardening	34%	35%	34%
Board Games	32%	34%	34%
Going To	22%	23%	23%
Bars/Nightclubs/Dancing			
Visit Zoo	21%	23%	22%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	64%	64%	64%
Gen./Fam. Practitioner	37%	39%	40%
Dentist	29%	31%	31%
None Of These	23%	23%	23%
Eye Dr.	19%	20%	20%
Backache	19%	19%	19%
High Cholesterol	16%	16%	17%
Hypertension/High Blood	16%	15%	16%
Pressure			
Acid Reflux Disease (GERD)	12%	13%	13%
Any Arthritis	12%	12%	12%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	29.76%	31.75%	31.58%
Live Theater	19.97%	22.63%	22.56%
Rock/Pop Concerts Most	17%	18.03%	17.96%
Often			
Live Theater Most Often	16.31%	18.57%	18.6%
Comedy Club	10.43%	11.39%	10.84%
Dance Performance	9.06%	9.25%	9.13%
Movies: Action/Adventure	41.57%	43.86%	43.04%
Movies: Comedy	40.8%	43.14%	42.59%
Movies: Fam.	21.73%	23.53%	22.61%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Romantic Comedy	20.59%	22.29%	21.97%
Movies: Drama	20%	21.42%	21.3%
Movies: Mystery	16.56%	16.79%	16.73%
MLB Baseball Reg. Season	9.03%	10.83%	10.61%
NFL Football Reg. Season	7.45%	8.98%	8.69%
College Football Reg.	6.21%	7.95%	7.42%
Season			
NBA Basketball Reg.	4.81%	5.65%	5.4%
Season			
College Basketball Reg.	4.31%	5.35%	5.01%
Season			
NHL Hockey Reg. Season	3.8%	4.34%	4.18%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	42.41%	44.92%	43.97%
Swimming	35.12%	38.55%	37.89%
Bowling	23.55%	25.04%	24.49%
Billiards/Pool	20.91%	21.61%	21.14%
Weight Training	18.56%	20.58%	20.15%
Jogging/Running	17.8%	18.66%	17.99%
Using Cardio Machine	17.02%	19%	18.27%
Basketball	16.99%	17.14%	16.46%
Camping Trips	16.4%	17.11%	16.88%
Freshwater Fishing	15.46%	15.86%	16.11%
Golf	15.21%	17.72%	16.84%
Mountain/Road Biking	14.63%	15.97%	15.43%
Stationary Cycling	13.33%	13.71%	13.52%
Baseball	12.63%	11.99%	11.57%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Backpacking/Hiking	10.96%	11.33%	11.41%
Aerobics	10.56%	10.73%	10.67%
Soccer	10.53%	9.54%	9.25%
Volleyball	10.48%	9.44%	9.16%
Football	10.1%	9.63%	9.4%
Target Shooting	9.09%	9.36%	9.31%
Tennis	8.69%	9.26%	8.94%
Power Boating	8.65%	9.41%	9%
Hunting	8.37%	8.3%	8.46%
Softball	8.33%	8.01%	7.83%
Saltwater Fishing	8.15%	8.55%	8.11%
Yoga	8.05%	8.19%	8.18%
Canoeing/Kayaking	6.83%	6.61%	6.74%
Motorcycling	6.66%	6.9%	6.72%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

0-3	3-7	7-10
MILES	MILES	MILES
5.98%	6.04%	5.85%
5.91%	5.93%	5.73%
5.71%	5.29%	5.42%
5.65%	6%	5.65%
5.53%	5.86%	5.68%
5.5%	5.89%	5.71%
5.25%	5.29%	5.12%
4.71%	4.29%	4.32%
4.58%	4.36%	4.26%
4.34%	4.23%	4.15%
	MILES 5.98% 5.91% 5.71% 5.65% 5.53% 5.5% 5.25% 4.71% 4.58%	MILES         MILES           5.98%         6.04%           5.91%         5.93%           5.71%         5.29%           5.65%         6%           5.53%         5.86%           5.5%         5.89%           5.25%         5.29%           4.71%         4.29%           4.58%         4.36%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Rock Climbing	4.24%	4.3%	4.15%
Archery	4.23%	4.12%	4.2%
Hockey	4.06%	3.46%	3.49%
Auto Racing	3.92%	3.64%	3.44%
Snowboarding	3.86%	3.99%	3.92%
Sailing	3.6%	3.65%	3.52%
Snowmobiling	3.57%	3.4%	3.39%
Skateboarding	3.53%	3.34%	3.26%
Rowing	3.25%	3.41%	3.22%
Surfing & Windsurfing	2.99%	2.97%	2.88%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Havden

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

©Copyright 2014, Intercultural Institute for Contextual Ministry



### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

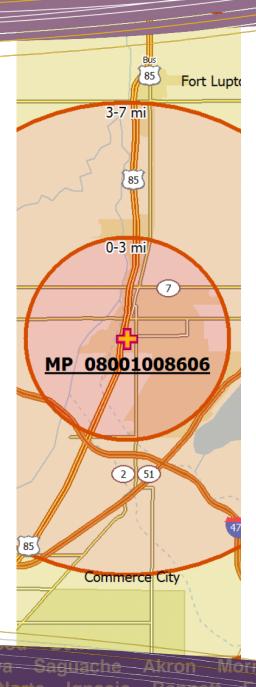
#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

©Copyright 2014, Intercultural Institute for Contextual Ministry Hot Sulphur Springs



Norwood

Berthoud

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Important Continue Learning New Things	49%	49%	49%
Find It Difficult To Say No To My Kids	38%	40%	40%
Prefer To Have Few Possessions As Possible	38%	37%	38%
Woman's Place Is In The Home	36%	36%	36%
Like Control Over People And Resources	34%	31%	32%
Speak My Mind Even If It Upsets People	33%	33%	33%
If Won Lottery Would Never Work Again	29%	31%	30%
Friends More Important Than My Fam.	28%	27%	27%
Like To Do Unconventional Things	28%	27%	27%
Don't Judge People/Way They Live Life	27%	27%	27%
Money Is Best Measure Of Success	25%	24%	25%
Too Much Sponsorship In Arts/Sports	24%	22%	22%

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Marijuana Should Be Legalized	22%	22%	22%
Like To Pursue	20%	18%	19%
Challenge/Novelty/Change			
Like to Stand Out In A Crowd	20%	19%	19%
I Am A Workaholic	19%	18%	18%
Rarely Sit Down to a Meal	16%	16%	16%
Together At Home			
Only Work Current Job for The	15%	14%	14%
Money			
We Should Strive for Equality	14%	14%	14%
for All			
Happy With My Standard Of	12%	12%	12%
Living			100/
Indulge My Kids With The Little	11%	9%	10%
Extras	100/	00/	00/
On Whole People Get What	10%	9%	9%
They Deserve	00/	70/	70/
I Am A Perfectionist	8%	7%	7%
Little I Can Do To Change My	7%	7%	7%
Life			

#### Potential Cultural Themes

Centennial

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Campion

**Del Norte** 



## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Important To Respect Customs And Beliefs You Should Seize Opportunities 56% 56% 56% In Life Like To Understand About 38% 38% 38% Nature Prefer To Have Few 38% 37% 38% Possessions As Possible Important Feel Respected By My 32% 31% 32% Peers Prefer Work Part Of Team Than Alone Important To Juggle Various 30% 28% 28% Tasks Good At Fixing Things 27% 26% 26% 26% People Have To Take Me As 25% 26% 26% They Find Me	THEMES	0-3	3-7	7-10
Important To Respect Customs 64% 70% 69% And Beliefs You Should Seize Opportunities 56% 56% 56% In Life Like To Understand About 38% 38% 38% Nature Prefer To Have Few 38% 37% 38% Possessions As Possible Important Feel Respected By My 32% 31% 32% Peers Prefer Work Part Of Team Than 32% 32% 32% Alone Important To Juggle Various 30% 28% 28% Tasks Good At Fixing Things 27% 26% 26% Have Keen Sense Of Adventure 26% 26% 26% People Have To Take Me As 25% 26% 26%	TTILINES		_	_
And Beliefs You Should Seize Opportunities 56% 56% 56% In Life Like To Understand About 38% 38% 38% Nature Prefer To Have Few 38% 37% 38% Possessions As Possible Important Feel Respected By My 32% 31% 32% Peers Prefer Work Part Of Team Than 32% 32% 32% Alone Important To Juggle Various 30% 28% 28% Tasks Good At Fixing Things 27% 26% 26% People Have To Take Me As 25% 26% 26%	Important To Doop of Customs			
In Life Like To Understand About 38% 38% 38% Nature Prefer To Have Few 38% 37% 38% Possessions As Possible Important Feel Respected By My 32% 31% 32% Peers Prefer Work Part Of Team Than 32% 32% 32% Alone Important To Juggle Various 30% 28% 28% Tasks Good At Fixing Things 27% 26% 26% Have Keen Sense Of Adventure 26% 26% People Have To Take Me As 25% 26% 26%	•	64%	70%	69%
Nature Prefer To Have Few 38% 37% 38% Possessions As Possible Important Feel Respected By My 32% 31% 32% Peers Prefer Work Part Of Team Than 32% 32% 32% Alone Important To Juggle Various 30% 28% 28% Tasks Good At Fixing Things 27% 26% 26% Have Keen Sense Of Adventure 26% 26% 26% People Have To Take Me As 25% 26% 26%	• •	56%	56%	56%
Possessions As Possible Important Feel Respected By My 32% 31% 32% Peers Prefer Work Part Of Team Than 32% 32% 32% Alone Important To Juggle Various 30% 28% 28% Tasks Good At Fixing Things 27% 26% 26% Have Keen Sense Of Adventure 26% 26% 26% People Have To Take Me As 25% 26% 26%		38%	38%	38%
Peers Prefer Work Part Of Team Than 32% 32% 32% Alone Important To Juggle Various 30% 28% 28% Tasks Good At Fixing Things 27% 26% 26% Have Keen Sense Of Adventure 26% 26% 26% People Have To Take Me As 25% 26% 26%		38%	37%	38%
Alone Important To Juggle Various 30% 28% 28% Tasks Good At Fixing Things 27% 26% 26% Have Keen Sense Of Adventure 26% 26% 26% People Have To Take Me As 25% 26% 26%		32%	31%	32%
Tasks Good At Fixing Things 27% 26% 26% Have Keen Sense Of Adventure 26% 26% 26% People Have To Take Me As 25% 26% 26%		32%	32%	32%
Have Keen Sense Of Adventure 26% 26% 26% People Have To Take Me As 25% 26% 26%	. 33	30%	28%	28%
People Have To Take Me As 25% 26% 26%	Good At Fixing Things	27%	26%	26%
•	Have Keen Sense Of Adventure	26%	26%	26%
	•	25%	26%	26%
Like To Just Enjoy Life 24% 23% 24%	Like To Just Enjoy Life	24%	23%	24%
Worried About Pollution Caused 21% 23% 23% By Cars		21%	23%	23%

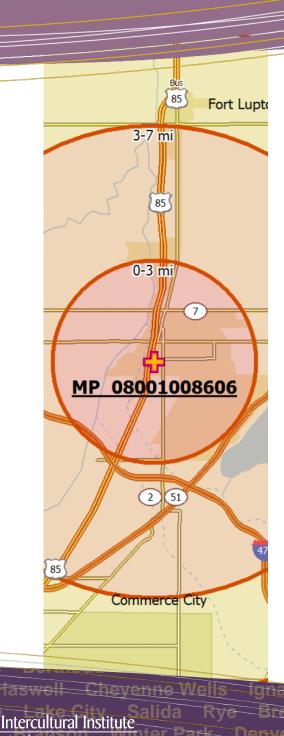
THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
Consider Myself Interested In The Arts	19%	18%	18%
Looking for New Ideas To Improve Home	17%	16%	16%
Real Men Don't Cry	17%	17%	17%
Is An Important Part Of Who I Am	15%	14%	15%
Try Not To Worry About The Future	15%	15%	15%
Enjoy Spending Time With My Fam.	13%	13%	13%
Provide My Kids With The Little Extras	11%	9%	10%
Children Should Be Allowed To Express Themselves	7%	6%	6%
Like Spending Most Time With Fam.	6%	6%	5%
Feel Very Alone In The World	6%	5%	5%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	4%	3%	4%

### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Manitou Springs Gypsum

©Copyright 2014, Intercultural Institute for Contextual Ministry Saguache



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Alamosa East

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	85.67%	86.21%	85.89%
Restaurant-Visit Any			
Fam. Restaurants/Steak	82.61%	85.6%	84.76%
Houses-Visit Any			
McDonald's	56.01%	57.35%	56.81%
Burger King	36.52%	34.96%	35.65%
Subway	30.86%	33.21%	32.33%
Taco Bell	30.49%	31.7%	30.63%
Applebee's	29.7%	32.52%	31.72%
Wendy's	28.76%	31.29%	30.39%
Kentucky Fried Chicken (KFC)	27.08%	26.32%	26.27%
Pizza Hut	22.38%	21.75%	21.6%
Olive Garden	21.53%	24.11%	23.25%
Arby's	21.02%	23.33%	22.82%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Domino's Pizza	16.01%	14.32%	14.23%
Starbucks	15.96%	17.77%	16.9%
Dairy Queen	15.95%	15.61%	15.84%
Chili's Grill and Bar	15.92%	18.78%	17.56%
Red Lobster	15.66%	15.96%	15.8%
Outback Steakhouse	14.94%	17.71%	17.01%
Denny's	14.89%	13.48%	13.34%
IHOP (International House Of	14.6%	15.26%	14.79%
Pancakes)			
Chick-Fil-A	14.47%	17.21%	15.83%
Sonic	13.95%	14.88%	13.93%
Cracker Barrel	13.16%	15.13%	14.49%
TGI Friday's	13.11%	14.41%	14.24%

### Potential Shared Projects

Johnstown

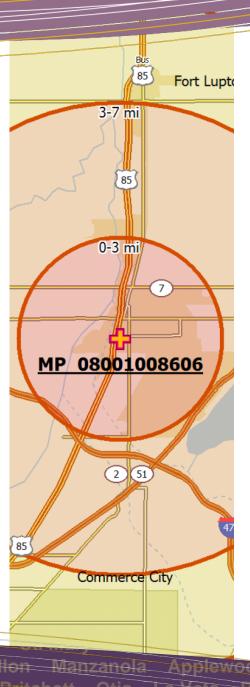
Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Orchard City

oyright 2014, Intercultural Institute for Contextual Ministry



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	45.71%	48.86%	48.76%
Recycled products	38.31%	41.67%	40.97%
Worked as volunteer (non political)	17.53%	19.63%	19.36%
Engaged in fund raising	10.74%	11.63%	11.66%
Religious club member	7.38%	8.14%	7.92%
Wrote to editor of mag or newspaper	6.09%	6.61%	6.49%

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to elected offcl about publ bus	6.04%	7.05%	6.85%
Addressed a public meeting	5.11%	5.67%	5.55%
Charitable Organization	5.09%	5.44%	5.59%
Union member	5.03%	5.4%	5.41%
Took active part in local civic issue	4.99%	5.27%	5.23%
Fraternal order member	3.98%	4.15%	4.25%

### **Communication Media Content**

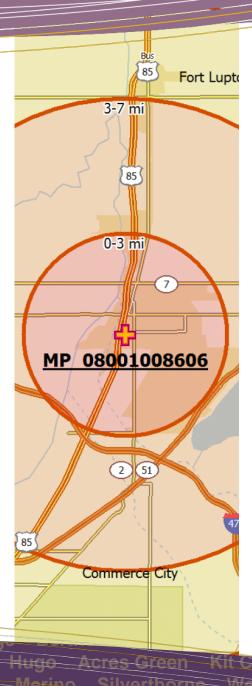
**Chevenne Wells** 

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.

Center

West Pleasant View



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	18.28%	20.53%	20.09%
Children's Books	13.71%	15.33%	14.8%
Mystery	12.5%	13.84%	13.66%
Cookbooks	10.5%	11.03%	11.18%
Religious (not Bibles)	8.34%	9.17%	8.88%
History	8.16%	8.94%	8.69%
Personal/Business	7.68%	8.67%	8.37%
Self-help			
Biography	7.1%	7.74%	7.63%
Romance	6.82%	7.75%	7.49%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	66.44%	69.11%	69.27%
Gen. Editorial	44.2%	45.05%	45.41%
Womens	40.69%	42.81%	42.21%
Service	34.71%	37.92%	37.1%
Mens	19.4%	19.78%	19.63%
Business/Finance	17.07%	20.02%	19.54%
Sports	16.18%	16.96%	16.66%
Parenthood	14.98%	15.7%	14.84%
Automotive	14.08%	13.5%	13.57%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	53.71%	56.93%	56.73%
Sport	32.09%	33.81%	33.71%
Classified	31.01%	30.99%	31.31%
Business/Finance	29.77%	33.16%	32.69%
Editorial Page	28.06%	29.74%	30.08%
Movie Listings & Reviews	26.26%	27.59%	27.5%
Comics	26.03%	26.83%	27.06%
Food/Cooking	24.18%	25.65%	25.64%
TV/Radio Listings	21.93%	22.53%	22.97%
Home/Gardening	21.36%	22.83%	22.71%
Travel	20.33%	22.56%	22.24%
Science/Technology	17.95%	19.49%	19.24%
Fashion	13.7%	14.82%	14.62%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
CHR Contemp Hit Radio	21.54%	20.66%	20.4%
Country	19.86%	21.56%	21.11%
Adult Contemporary	19.19%	21.51%	21.04%
Rock	13.23%	14.11%	14.09%
News/Talk	13.07%	15.11%	14.78%
Oldies	11.78%	11.99%	11.98%
Classic Rock	10.92%	12.22%	11.91%
Alternative	10.88%	12.6%	12.16%
Urban Contemporary	10.6%	9.07%	9.49%
Hispanic	10.12%	6.53%	6%
Variety	9.9%	9%	9%
Soft Contemporary	7.42%	9.12%	8.59%
Religious	6.62%	7.19%	6.94%
All News	5.03%	5.76%	5.95%
Sports	5.01%	5.89%	5.61%
Classic Hits	4.7%	5.42%	5.22%
All Talk	4.62%	5.6%	5.39%
Jazz	4.21%	4.77%	4.63%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

NALII TIMEDIA TV	0.0	0.7	7.40
MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	66.4%	68.72%	67.5%
Satellite Dish	60.14%	63.13%	61.01%
Soapnet	51.54%	53.41%	53.05%
Other Video-On-Demand	43.62%	44.32%	43.48%
Sci-Fi Channel	38.83%	39.69%	39.25%
Adult Pay Per View TV	36.22%	37.42%	36.18%
MSNBC	36.14%	37.33%	36.6%
Comedy Central	32.54%	36.31%	35.94%
TV Info From Sunday TV	30.87%	32.27%	31.74%
Magazine			
Subscribe Digital Cable	30.63%	30.02%	30.16%
Nickelodeon	30.36%	32.13%	31.58%
Adult Swim	29%	31.69%	30.59%

Hills Lafayette Eagling Mount Crested Butte

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
ABC Fam.	28.88%	30.83%	30.12%
Hallmark Channel	28.05%	30.53%	29.41%
Video-On-Demand Movies	27.99%	31.48%	29.29%
Nick At Nite	27.51%	29.41%	28.55%
TV Info From Newspapers	27.08%	28.71%	28.06%
The Golf Channel	25.38%	27.89%	26.95%
TCM (Turner Classic	25.37%	26.88%	26.47%
Movies)			
BET (Black Entertainment	24.7%	25.53%	25.29%
TV)			
TV Info From Monthly Cable	24.68%	26.6%	25.8%
Guide			
USA Network	24.11%	25.74%	25.44%
Lifetime	23.14%	24.63%	23.87%
Encore	23.01%	25.78%	24.07%

### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	20.88%	23.24%	22.82%
Medium Users (4-6)	12.01%	13.32%	12.84%
Light Users (1-3)	20.79%	21.33%	21.23%
Quintiles (20%)			
Newspaper I (Heavy)	1.43%	1.33%	1.5%
Newspaper II	1.17%	1.14%	1.31%
Newspaper III	2.1%	2.44%	2.28%
Newspaper IV	0.74%	0.76%	0.7%
Newspaper V (Light)	0.94%	1.01%	1.02%

Collbran

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	20.18%	20.85%	20.5%
Magazines II	8.49%	9.01%	8.92%
Magazines III	9.82%	10.31%	10.05%
Magazines IV	12.12%	12.15%	12.02%
Magazines V (Light)	0.56%	0.59%	0.61%
Outdoor I (Heavy)	7.98%	7.1%	7.32%
Outdoor II	3.47%	2.81%	2.86%
Outdoor III	3.93%	3.47%	3.54%
Outdoor IV	15.74%	15.08%	15.58%
Outdoor V (Light)	23%	23.07%	23.6%
Yellow Pages I	14.9%	13.73%	14.25%
(Heavy)			
Yellow Pages II	5.79%	5.36%	5.7%
Yellow Pages III	5.44%	4.75%	5.09%
Yellow Pages IV	21.74%	20.32%	20.69%
Yellow Pages V (Light)	3.91%	2.99%	3.19%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Snowmass Village

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	2.89%	2.67%	2.7%
Drive Time III (Medium)	0.62%	0.4%	0.45%
Radio IV & V (Light)	2.24%	2.04%	2.15%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	10.19%	10.77%	10.27%
Radio III (Medium)	5.17%	5.78%	5.68%
Radio IV & V (Light)	3.31%	3.14%	3.16%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	16.29%	17.8%	16.91%
Cable III (Medium)	4.39%	4.41%	4.45%
Cable IV & V (Light)	32.17%	32.16%	32.19%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	3.48%	3.06%	3.21%
Prime Time III (Medium)	1.87%	2.07%	1.98%
Prime Time IV & V (Light)	9.95%	11.02%	10.37%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	36.1%	37.46%	38.12%
Fringe III (Medium)	50.16%	48.83%	49.83%
Fringe IV (Light)	52.92%	52.83%	53.79%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	14.05%	13.71%	13.47%
All Day III (Medium)	23.52%	22.76%	23.2%
All Day IV (Light)	13.45%	12.85%	13.05%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.3%	11.8%	12.02%
6:00am - 10:00am	16.84%	18.36%	18.25%
10:00am - 3:00pm	6.45%	6.58%	6.48%
3:00pm - 7:00pm	14.13%	14.04%	14.06%
7:00pm - Midnight	12.8%	13.89%	14.02%
Midnight - 6:00am	5.35%	5.28%	5.28%
Weekend Radio			
Listeners			
Dayparts [summary]	15.49%	16.09%	16.04%
6:00am - 10:00am	3.72%	3.98%	4.2%
10:00am-3:00pm	6.37%	7.02%	6.77%
3:00pm - 7:00pm	7.05%	7.66%	7.51%
7:00pm - Midnight	8.75%	9.62%	9.51%
Midnight - 6:00am	9.6%	9.98%	10.2%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	9.85%	11.74%	10.96%
Saturday: 8:00-11:00pm	7.31%	7.58%	7.89%
Sunday: 7:00-11:00pm	10.64%	11.64%	11.1%
9:00am-1:00pm	27.51%	29.41%	28.55%
9:00am-4:00pm	31%	32.95%	32.21%
4:00pm-7:00pm	32.33%	33.76%	32.9%
11:00pm-1:00am	44.79%	45.54%	44.68%
AVG Prime time Mon-Sun	3.4%	3.32%	3.16%

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	19.47%	20.07%	19.74%
7-9am	22.54%	24.91%	24.41%
9am-12noon	22.96%	25.11%	24.34%
12noon-4pm	8.05%	7.84%	7.87%
4-6pm	52.51%	56.75%	55.09%
6-7pm	19.64%	20.33%	20.01%
7-7:30pm	1.78%	1.8%	1.7%
7:30-8pm	12.4%	12.41%	11.95%
8-11pm	9.85%	11.74%	10.96%
11pm-12am	36.14%	37.33%	36.6%
11pm-1am	44.79%	45.54%	44.68%
1-6am	33.56%	35.5%	34.78%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	19.31%	20.51%	20.67%
Sat: 10am-1pm	8.59%	8.7%	8.62%
Sat: 1-4pm	25.51%	26.9%	26.47%
Sat: 4-6pm	7.09%	7.89%	7.55%
Sat: 6-7pm	1.88%	1.9%	1.98%
Sat: 7-8pm	1.15%	1.31%	1.31%
Sat: 8-11pm	7.31%	7.58%	7.89%
Sat: 11pm-1am	4.47%	4.67%	4.73%
Sat: 1am-7pm	24.11%	25.74%	25.44%
Sun: 7-10am	2.22%	2.08%	2.05%
Sun: 10am-1pm	5.94%	6.5%	6.46%
Sun: 1-4pm	6.8%	7.35%	7.18%
Sun: 4-7pm	14.55%	16.05%	15.29%
Sun: 7-11pm	10.64%	11.64%	11.1%
Sun: 11pm-1am	5.9%	6.39%	6.13%
Sun: 1-7am	22.84%	24.73%	24.06%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



# Biblical Missional Multiplication

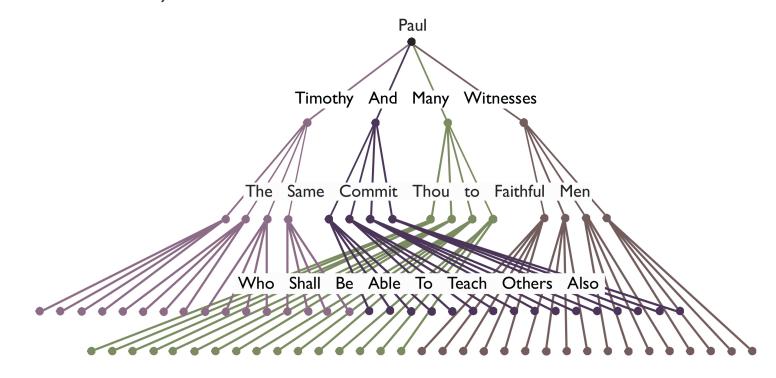
Log Lane Village

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2



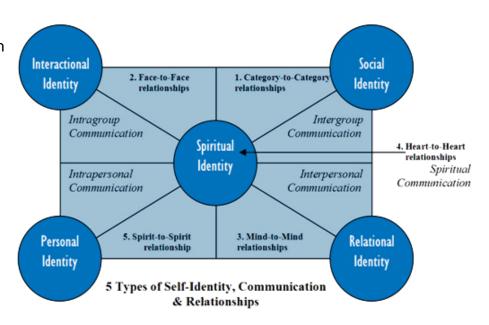
# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

**Pueblo West** 

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



#### Your MissionSite and the Missional Suite

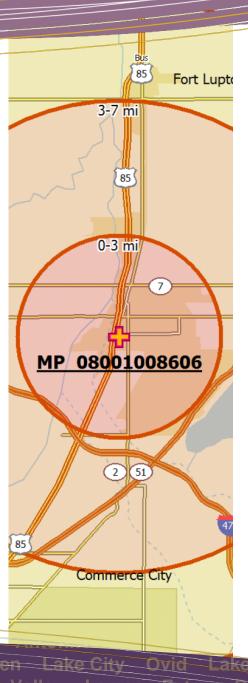
The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Larkspur

Columbine

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



## **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



6 Wateroak Court North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

#### In Partnership with:



#### **CONTACT US:**

