MissionSite
top unreached locations

COLORADO SPRINGS, CO

CENSUS TRACT: 08041000101
REGION: Front Range
ASSOCIATION: Pikes Peak
COUNTY: El Paso
SITESCAPE: Cityscape
DENSITY PATTERN: K

iMultiply
CONGREGATIONAL REPRODUCTION

In partnership with the:

Intercultural Institute
for Contextual Ministry

COLORADO Baptists

MissionSite (TM)
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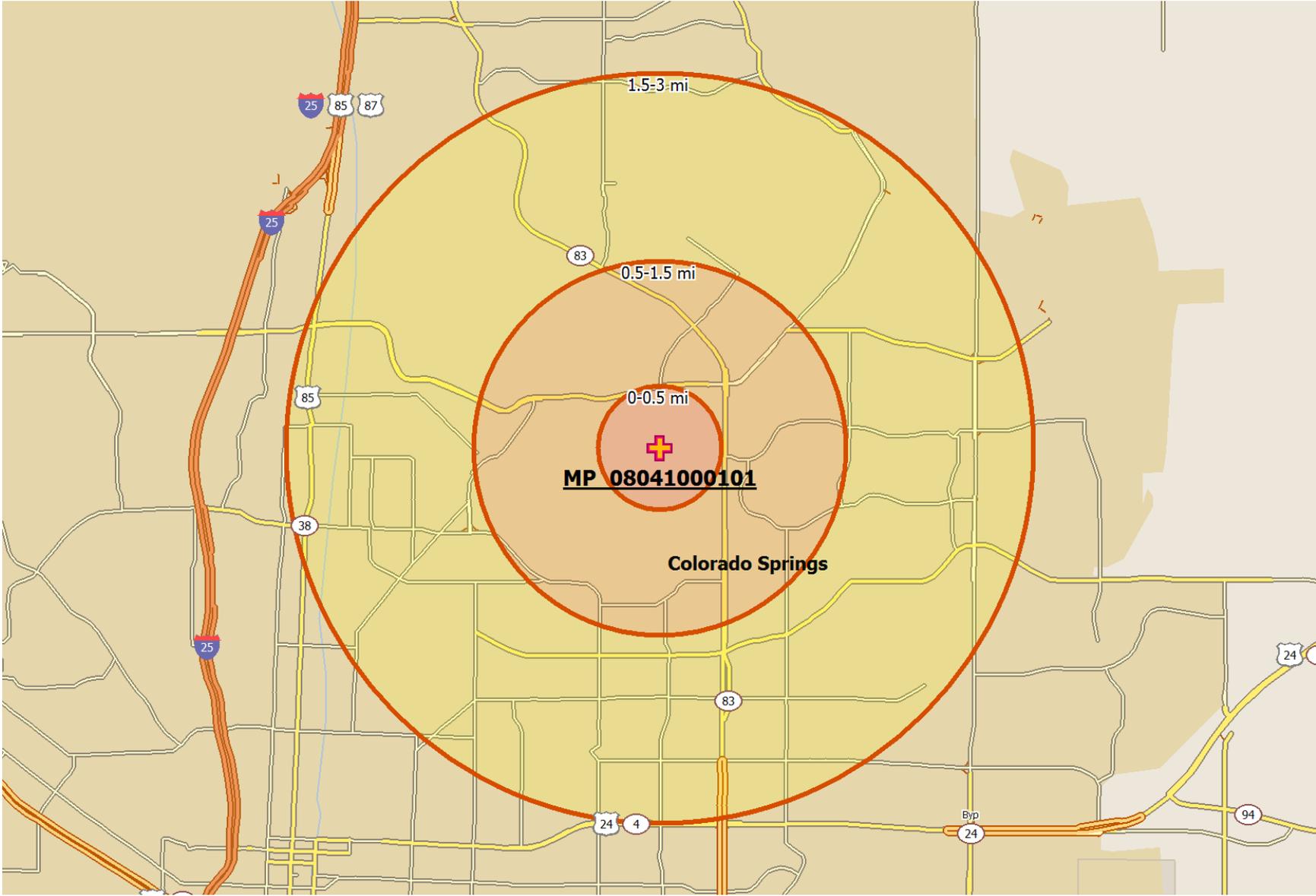
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Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-0.5 mile, 0.5-1.5 mile, and 1.5-3 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	08R01	Front Range
2	Association	08A09	Pikes Peak
3	County Location	08041	El Paso
4	Zipcode	80909	El Paso
5	Sitescape Category	4	Cityscape
6	Sitescape Group	4.1	Small Cities
7	Sitescape Subgroup	4.16	Small cities adjacent to a medium city in a metro area
8	Sitescape Density Pattern	K	250000-1000000-100000

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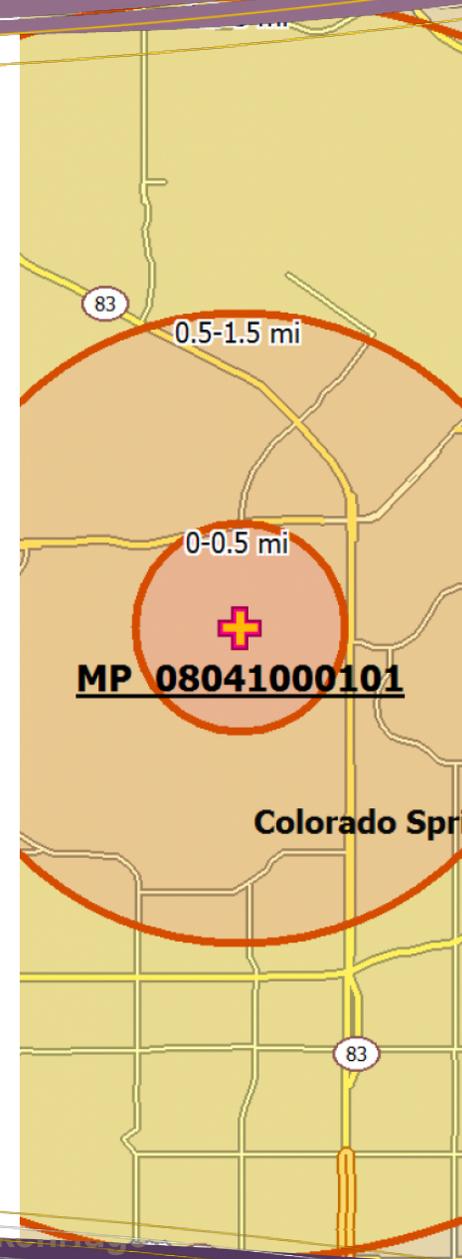
Site Location Summary - Map of the Site Location

1.5-3 mi

0.5-1.5 mi

0-0.5 mi

MP 08041000101

Colorado Springs

4

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	11	City: Large: Territory inside an urbanized area and inside a principal city with population of 250,000 or more
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

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Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
2010 Population	2,874	23,035	81,629
2010 Households	1,388	9,304	32,121
2010 Group Quarters Population	0	215	1,281

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	77	69	44
Language Diversity National Index	48	55	54
Foreign Born Diversity National Index	78	64	64
Ancestry Diversity National Index	78	63	72
Racial Diversity National Index	42	21	46

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Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

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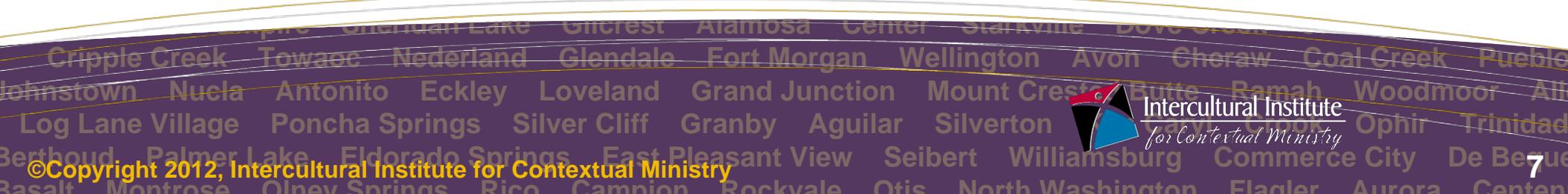
Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-0.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-0.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	14	1.01%
Mainstay Communities	Established, Diverse Households	41	2.95%
Working Communities	Blue-collar, Working Families	420	30.26%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	844	60.81%
Urban Communities	High Density, Inner-city Neighborhoods	69	4.97%

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Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.

2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.

4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.

5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

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Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-0.5 mile band that are in each category. The index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-0.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-0.5 MILE BAND	% INDEX
Unreached Households	153,759	969	0.63%
Unreached %	69.33%	69.82%	100.72
Religious But NOT Evangelical HH	34,786	183	0.52%
Religious But NOT Evangelical %	15.68%	13.15%	83.84
Spiritual But NOT Relig or Evang HH	25,866	173	0.67%
Spiritual But NOT Relig or Evang %	11.66%	12.44%	106.68
Not Evangelical, Not Interested HH	93,400	614	0.66%
Not Evangelical, Not Interested %	42.11%	44.23%	105.04

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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of CBGC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of CBGC Churches	0	0	0%
Active CBGC Attenders	0	0	0%
Active Evangelical Households	23,461	4,643	19.79%
Active Evangelical Percent	10.58%	10.85%	102.53
Inactive Evangelical Households	44,572	8,822	19.79%
Inactive Evangelical Percent	20.10%	20.60%	102.53
# New Churches Needed	111	21	19.3%

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Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.

2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

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Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-0.5 mile band. The percentage of the county population and number of households that appears in the 0-0.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	397,014	2,476	0.62%
2000 Population	516,929	3,463	0.67%
2010 Population	614,050	2,874	0.47%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	146,968	1,307	0.89%
2000 Households	192,409	1,693	0.88%
2010 Households	221,792	1,388	0.63%

Location Types in this MissionSite
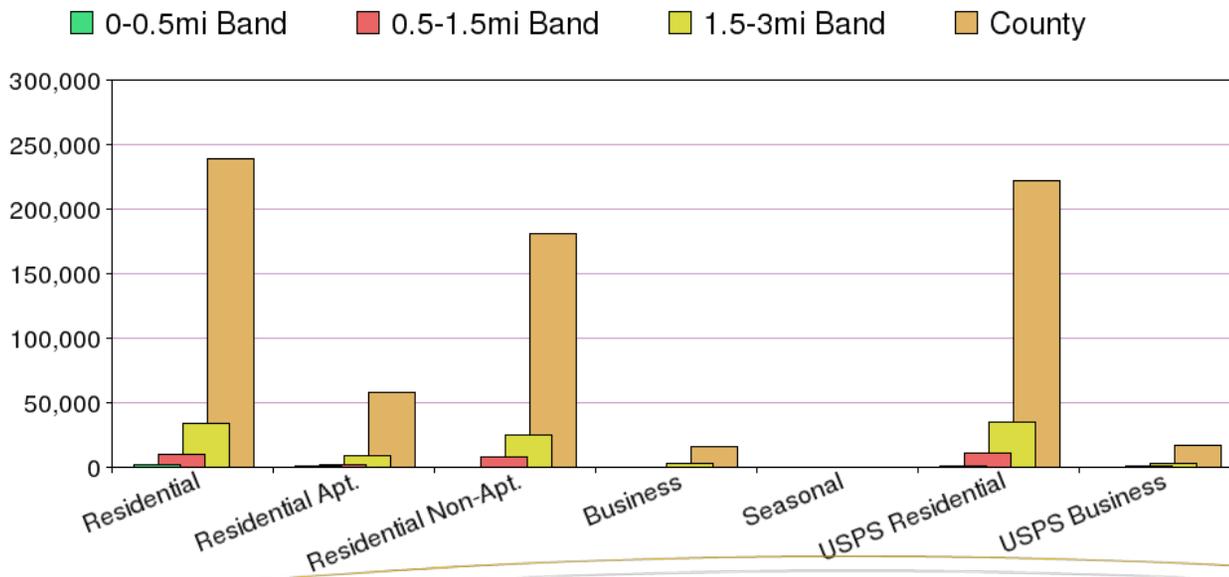
Location Type	0-0.5mi Band
Residential	1,505
Residential Apt.	1,110
Residential Non-Apt.	395
Business	228
Seasonal	0
USPS Residential	1,432
USPS Business	135

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Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100.

Age Group Percentages

- < 20 Years 22.40%
- 20-34 Years 33.36%
- 65-74 Years 5.81%
- 75+ Years 6.85%
- 45-64 Years 21.21%
- 35-44 Years 10.37%

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.93%	6.61%	111.47
4-5 Years	2.9%	2.4%	82.76
6-8 Years	4.3%	3.2%	74.42
9-11 Years	4.23%	2.75%	65.01
12-13 Years	2.78%	1.53%	55.04
14-17 Years	5.66%	3.83%	67.67
18-19 Years	2.84%	2.09%	73.59
0-5 Years	8.83%	9.01%	102.04
6-12 Years	9.93%	6.75%	67.98
13-19 Years	9.89%	6.65%	67.24
< 20 Years	28.65%	22.41%	78.22
20-34 Years	21.36%	33.37%	156.23
35-44 Years	12.99%	10.37%	79.83
45-64 Years	26.33%	21.22%	80.59
65-74 Years	6.24%	5.81%	93.11
75+ Years	4.44%	6.85%	154.28
Median Age	35	36	102.17
Median Age (Male)	34	34	102.54
Median Age (Female)	36	37	102.25
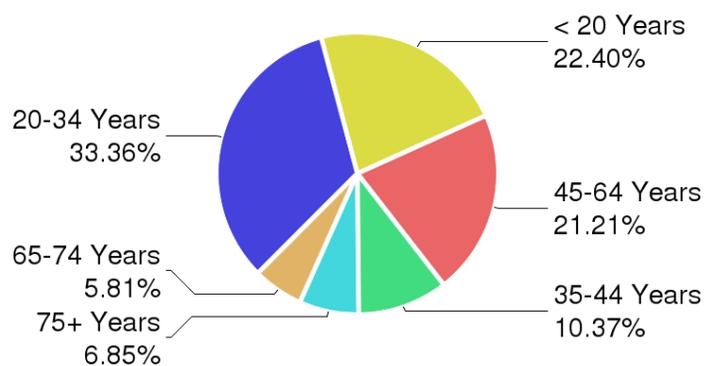
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Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	74.73%	74.6%	99.83
Black, African-American	6.66%	7.45%	111.84
Native American	1.12%	0.77%	68.19
Asian	2.84%	3.2%	112.88
Pacific Island, Hawaiian	0.28%	0.28%	97.95
Other/Multiple Races	14.37%	13.71%	95.41
Hispanic	0%	14.68%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	391,535	1,816	
Less than 9th Grade	2.7%	3.36%	80.3
No High School Diploma	4.52%	7.38%	61.25
High School Graduate	23.77%	24.78%	95.93
Some College, no degree	22.92%	21.86%	104.86
Associate Degree	10.07%	9.14%	110.13
College Degree	22.4%	20.7%	108.17
Graduate/Prof. degree	13.63%	12.78%	106.66

Race/Ethnicity Comparison
■ County Percents ■ Site Percents
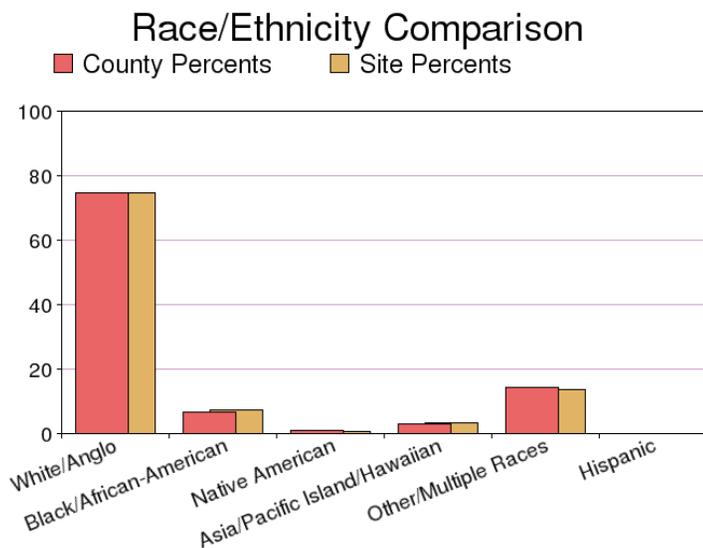
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Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-0.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< $10,000	5.44%	6.77%	161.27
$10,000 to $19,999	8.21%	13.47%	164.17
$20,000 to $29,999	9.25%	11.67%	126.16
$30,000 to $49,999	19.6%	26.66%	135.98
$50,000 to $59,999	8.86%	7.2%	81.31
$60,000 to $69,999	9.31%	7.28%	78.16
$70,000 to $79,999	7.87%	4.47%	56.78
$80,000 to $89,999	5.94%	3.17%	53.38
$90,000 to $99,999	4.02%	2.59%	64.56
$100,000 to $124,999	8.86%	8.65%	97.59
$125,000 to $149,999	4.99%	4.03%	80.78
$150,000 to $199,999	4.26%	1.3%	30.43
$200,000 to $249,999	1.18%	0.58%	48.87
$250,000 or more	2.21%	2.16%	97.89
Median Household	58,501	41,377	70.73
Average Household	75,267	59,966	79.67
Per Capita Household	28,468	28,961	101.73
Family/Non-Family Household Income			
Median Family Income	69,637	68,196	97.93
Average Family Income	90,063	88,059	97.77
Median Non-Family Income	37,461	30,609	81.71
Average Non-Family Income	45,571	32,028	70.28

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Current Demographic Summary

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-0.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	66.74%	44.74%	67.03
Families with Children	34.81%	23.7%	68.08
Families without Children	31.93%	21.04%	65.89
Non-Family Households			
% Non-Family Households	33.26%	55.26%	166.16
Non-Families with Children	0.23	0.36	153.35
Non-Families without Children	33.02	54.9	166.26
Housing Units			Index
Total Housing Units	249,605	1,644	
Vacant percent	11.14%	15.51%	139.2
Owned percent	60.51%	19.65%	32.47%
Rented Percent	28.34%	64.84%	228.77
Households by Size			Index
Avg household size	2.69	2.07	76.95
Avg family hh size	3.44	3.07	89.24
Avg non-family hh size	1.21	1.26	104.13
Households By Count of Persons			Percent
One	62,513	630	1.01%
Two	58,167	358	0.62%
Three or Four	73,138	325	0.44%
Five+	27,974	76	0.27%

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Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-0.5 mile ring. The percentage of the county population and number of households that appears in the 0-0.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	397,014	2,476	0.62%
2000 Population	516,929	3,463	0.67%
2010 Population	614,050	2,874	0.47%
2015 Population	661,580	3,005	0.45%

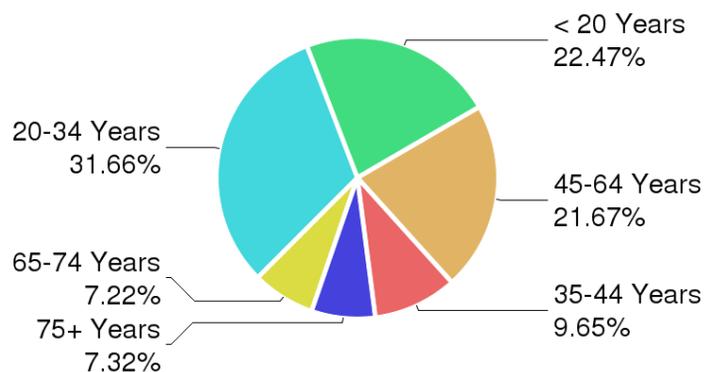| DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	146,968	1,307	0.89%
2000 Households	192,409	1,693	0.88%
2010 Households	221,792	1,388	0.63%
2015 Households	230,889	1,404	0.61%

Household Change from 1985 to 2030
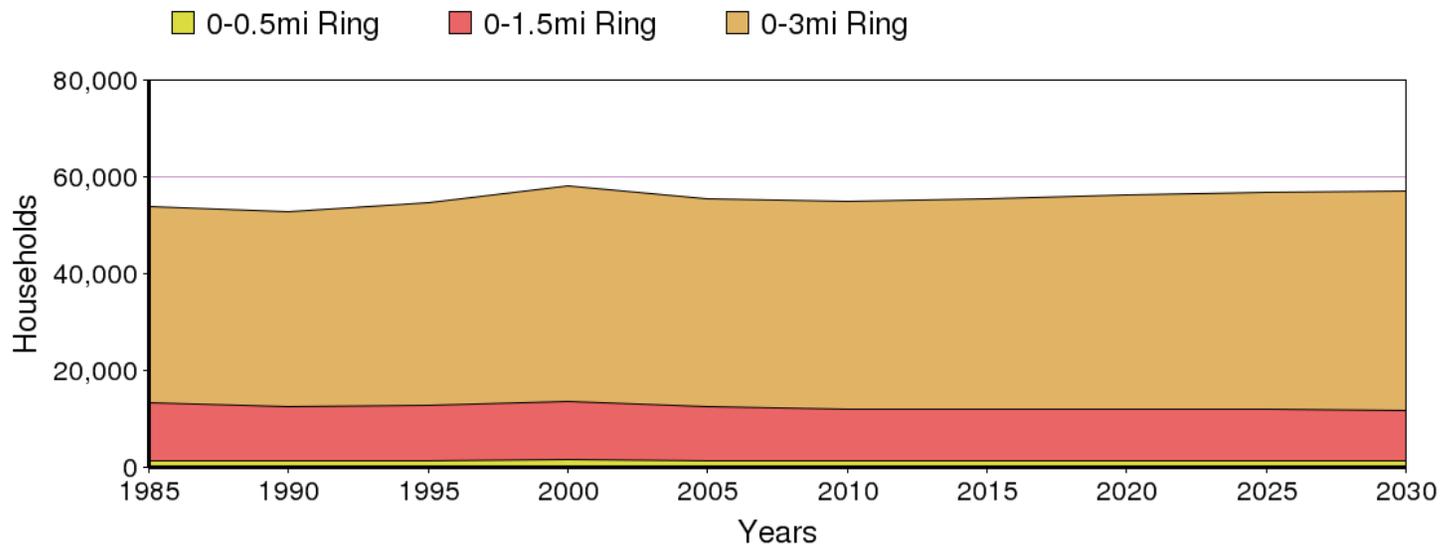
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-0.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.61%	6.49%	98.18
4-5 Years	2.4%	2.46%	102.5
6-8 Years	3.2%	3.33%	104.06
9-11 Years	2.75%	2.83%	102.91
12-13 Years	1.53%	1.5%	98.04
14-17 Years	3.83%	3.83%	100
18-19 Years	2.09%	2.03%	97.13
0-5 Years	9.01%	8.95%	99.33
6-12 Years	6.75%	6.92%	102.52
13-19 Years	6.65%	6.59%	99.1
< 20 Years	22.41%	22.46%	100.22
20-34 Years	33.37%	31.65%	94.85
35-44 Years	10.37%	9.65%	93.06
45-64 Years	21.22%	21.66%	102.07
65-74 Years	5.81%	7.22%	124.27
75+ Years	6.85%	7.32%	106.86
Median Age	35	37	105.8
Median Age (Male)	34	36	106.86
Median Age (Female)	36	38	105.15

Projected Age Group Percentages

< 20 Years 22.47%
45-64 Years 21.67%
35-44 Years 9.65%
75+ Years 7.32%
65-74 Years 7.22%
20-34 Years 31.66%

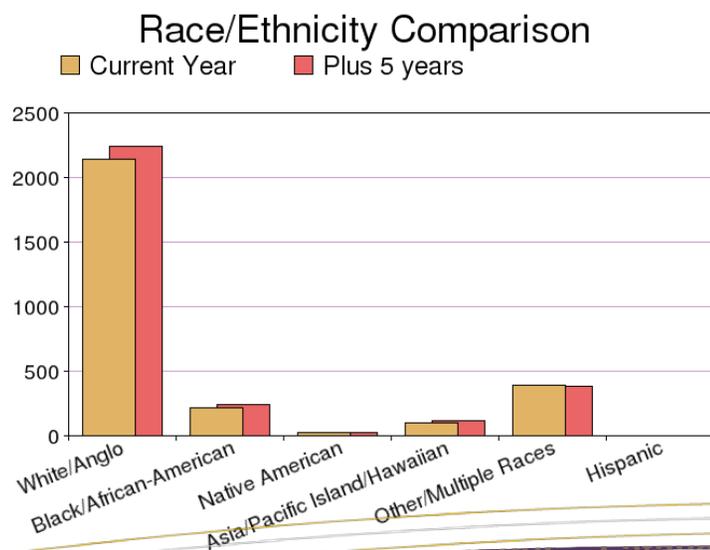Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-0.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	74.6%	74.54%	99.92
Black, African-American	7.45%	7.99%	107.26
Native American	0.77%	0.83%	108.68
Asian	3.2%	3.53%	110.19
Pacific Island, Hawaiian	0.28%	0.33%	119.55
Other/Multiple Races	13.71%	12.78%	93.21
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	1,816	1,957	
Less than 9th Grade	3.36%	3.53%	104.96
No High School Diploma	7.38%	5.93%	80.33
High School Graduate	24.78%	25.19%	101.66
Some College, no degree	21.86%	20.34%	93.03
Associate Degree	9.14%	9.56%	104.53
College Degree	20.7%	21.77%	105.13
Graduate/Prof. degree	12.78%	13.69%	107.19

Race/Ethnicity Comparison

☐ Current Year ☐ Plus 5 years

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-0.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-0.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< $10,000	6.77%	6.98%	103.07
$10,000 to $19,999	13.47%	12.89%	95.69
$20,000 to $29,999	11.67%	10.68%	91.54
$30,000 to $49,999	26.66%	24.29%	91.11
$50,000 to $59,999	7.2%	6.48%	89.96
$60,000 to $69,999	7.28%	7.69%	105.71
$70,000 to $79,999	4.47%	4.84%	102.05
$80,000 to $89,999	3.17%	3.56%	110.09
$90,000 to $99,999	2.59%	2.64%	101.61
$100,000 to $249,999	8.65%	10.04%	116.16
$125,000 to $149,999	4.03%	4.7%	116.51
$150,000 to $199,999	1.3%	1.42%	109.84
$200,000 to $249,999	0.58%	0.85%	148.29
$250,000 or more	2.16%	2.78%	128.52
Median Household	41,377	44,496	107.54
Average Household	59,966	65,964	110
Per Capita Household	28,961	30,820	106.42
Family/Non-Family Household Income			
Median Family Income	68,196	78,456	115.04
Average Family Income	88,059	100,003	113.56
Median Non-Family Income	30,609	31,465	102.8
Average Non-Family Income	32,028	33,883	105.79

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-0.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-0.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	44.74%	43.8%	97.91
Families with Children	23.7	22.44	94.65
Families without Children	21.04	20.37	96.83
Non-Family Households			
% Non-Family Households	55.26%	56.2%	101.7
Non-Families with Children	0.36	0.28	101.7
Non-Families without Children	54.9	55.91	101.84
Housing Units			
Total Housing Units	1,644	1,662	101.09%
Vacant percent	15.51%	15.52%	100.08
Owned percent	19.65%	19.43%	98.92
Rented Percent	64.84%	64.98%	100.22
Households by Size			
Avg household size	2.07	2.14	103.38%
Avg family hh size	3.07	3.27	106.51%
Avg non-family hh size	1.26	1.26	100%
Households By Count of Persons			
One	630	666	105.71%
Two	358	299	83.52%
Three or Four	325	343	105.54%
Five+	76	95	125%

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Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Foreign Born Pop	154	1,518	4,829
Northern Europe	20	151	458
Western Europe	26	340	818
Southern Europe	2	15	45
Eastern Europe	0	115	238
Other Europe	0	0	0
Eastern Asia	5	193	705
So. Central Asia	0	60	273
SE Asia	12	157	439
Western Asia	0	14	8
Other Asia	0	0	20

BORN IN:	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Eastern Africa	5	10	56
Middle Africa	0	0	0
Northern Africa	0	0	59
Southern Africa	0	0	25
Western Africa	0	7	23
Other Africa	0	0	8
Oceania	2	3	20
Caribbean	0	24	113
Central Amer.	39	291	1,213
South America	18	54	100
North America	25	84	208
Born at sea	0	0	0

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Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
English only	2,037	21,351	66,702
Spanish	130	1,333	3,884
Other Indo-Euro language	9	785	2,237
French (incl. Patois, Cajun)	2	109	353
French Creole	0	0	0
Italian	2	54	73
Portuguese	0	1	28
German	5	361	1,146
Yiddish	0	0	7
Other West Germanic	0	9	32
A Scandinavian Language	0	19	45
Greek	0	0	12
Russian	0	27	20
Polish	0	34	72
Serbo-Croatian	0	60	87
Other Slavic Language	0	20	68
Armenian	0	0	2
Persian	0	39	49
Gujarathi	0	6	89
Hindi	0	22	103
Urdu	0	0	0

SPOKEN AT HOME	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Other Indo-Euro	0	24	36
Asian/PI languages	0	0	0
Chinese	0	55	55
Japanese	0	32	183
Korean	5	109	479
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	15	56
Laotian	0	0	10
Vietnamese	0	48	196
Other Asian	0	23	19
Tagalog	7	90	130
Other Pacific Is	0	14	8
Other languages	0	28	213
Navajo	0	0	31
Other Native N. American	0	7	4
Hungarian	0	0	0
Arabic	0	21	65
Hebrew	0	0	45
African languages	0	0	52
Other unspecified	0	0	16

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Reporting ancestry	1,837	20,684	64,936
Arab	2	52	200
Armenian	0	3	18
Austrian	8	46	85
British	9	86	431
Canadian	13	42	208
Croatian	11	54	44
Czech	13	85	399
Czechoslovak	0	84	160
Danish	28	133	413
Dutch	55	262	994
English	192	2,270	7,099
European	22	191	838
Finnish	0	10	114
French (not Basque)	23	392	1,803
French Canadian	23	147	562
German	385	4,301	13,398
Greek	0	6	100
Hungarian	2	29	208
Iranian	0	47	51

ANCESTRY	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Irish	187	2,258	5,465
Italian	54	970	2,587
Lithuanian	0	23	93
Norwegian	55	497	1,750
Polish	38	490	1,509
Portuguese	0	36	48
Romanian	0	37	39
Russian	7	69	245
Scandinavian	0	36	138
Scotch-Irish	33	450	1,299
Scottish	70	567	1,563
Slovak	5	36	80
Subsaharan African	0	65	222
Swedish	27	331	1,243
Swiss	23	105	179
Ukrainian	0	32	154
US/American	111	1,532	4,446
Welsh	14	146	440
West Indian	0	2	159
Yugoslavian	0	42	114
Other	427	4,719	16,040

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Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?

2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?

3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

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Using the Demographic Indicators

Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?

5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?

6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

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Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.
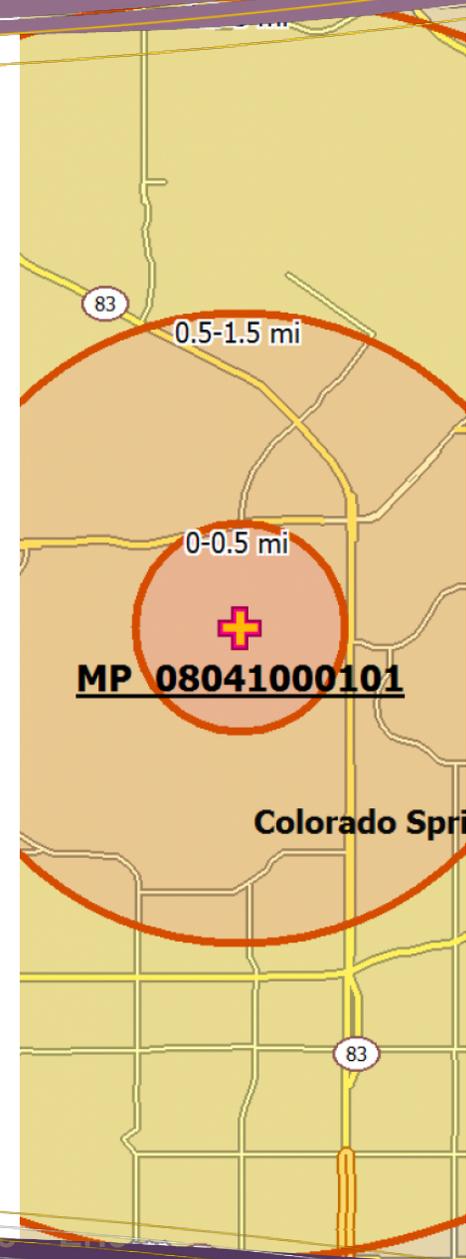
Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	1,388	100%	971	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	14	1.01%	9	0.93%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	14	1.01%	9	0.93%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	12	0.86%	9	0.93%
2nd City Homebodies	12	0.86%	9	0.93%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

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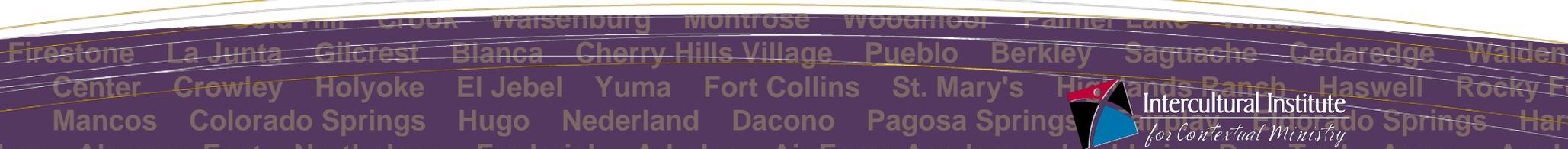# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	1,388	100%	971	100%
BLUE COLLAR BACKBONE	118	8.5%	80	8.24%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	118	8.5%	80	8.24%
AMER. DIVERSITY	29	2.09%	19	1.96%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	26	1.87%	17	1.75%
Professional Urbanites	0	0%	0	0%
Urban Advancement	3	0.22%	2	0.21%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	302	21.76%	208	21.42%
Steadfast Conservative	258	18.59%	177	18.23%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	44	3.17%	31	3.19%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	1,388	100%	971	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	844	60.81%	596	61.38%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	0	0%	0	0%
Stable Careers	571	41.14%	412	42.43%
Aspiring Hispania	273	19.67%	184	18.95%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	1,388	100%	971	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	69	4.97%	50	5.15%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	69	4.97%	50	5.15%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

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Identifying Focus Groups in this Location

Within the 0-0.5 mile, 0.5-1.5 mile and 1.5-3 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?

2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?

3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?

4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?

5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?
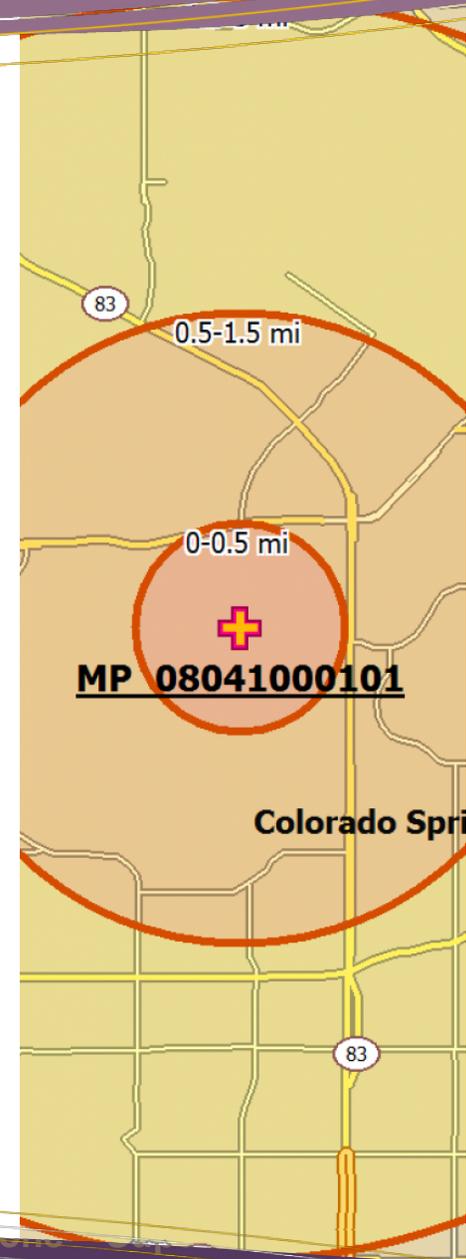
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.
[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

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Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
PC-HH Own	74%	77%	79%
Use Comp. for Internet/E-mail	57%	62%	64%
Internet Use: E-Mail	50%	52%	53%
Use Comp. for Word Processing	37%	41%	43%
Use Comp. for Shopping	36%	37%	38%
Use Comp. for Comp. Games	36%	40%	42%
Use Comp. for Education	36%	33%	34%
Use Comp. for Banking	35%	33%	35%
HH Owns DVD Player	30%	29%	30%
Internet Use: Banking	29%	28%	28%

BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Use Comp. for Digital Camera Photo Editing	28%	33%	35%
Internet Use: News/ Weather	27%	28%	29%
Use Comp. for News/Info./Data Service	25%	25%	26%
PC-Network-HH Has One	17%	21%	21%
Internet Use: Research/ Education	12%	14%	13%
Internet Use: Shopping: Gathered Info. for Shopping	12%	14%	14%
Internet Use: Movie Info./ Reviews/ Showtimes	12%	10%	9%
Internet Use: Shopping: Made A Purchase	12%	12%	12%
HH Owns Video/Webcam	12%	11%	11%
Use Comp. for Personal Financial Mngmnt	12%	14%	15%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Listening To Music	63%	65%	67%
Dining Out (Not Fast Food)	54%	58%	60%
Reading Books	52%	53%	54%
Cooking for Fun	37%	35%	36%
Card Games	35%	39%	41%
Go To A Beach/Lake	33%	37%	38%
Board Games	31%	32%	33%
Going To Bars/Nightclubs/Dancing	22%	22%	22%
Gardening	21%	32%	34%
Visit Museum	20%	21%	21%

BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Any Ailment	63%	65%	67%
Gen./Fam. Practitioner	36%	40%	41%
Dentist	26%	30%	30%
None Of These	21%	21%	21%
Eye Dr.	19%	21%	22%
Backache	18%	20%	21%
Hypertension/High Blood Pressure	17%	18%	19%
High Cholesterol	15%	17%	18%
Heartburn	14%	12%	12%
Overweight (30 Pounds Or More)	13%	13%	13%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Concert	27.45%	28.92%	29.8%
Live Theater	18.68%	21.7%	21.64%
Live Theater Most Often	15.31%	18.28%	18.13%
Rock/Pop Concerts Most Often	14.8%	15.93%	17.05%
Comedy Club	9.68%	9.94%	10.11%
Dance Performance	8.6%	9.01%	8.78%
Movies: Comedy	39.3%	38.89%	38.98%
Movies: Action/Adventure	38.84%	38.12%	38.72%
Movies: Drama	18.92%	19.45%	19.43%

BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Movies: Fam.	17.73%	18.34%	19.38%
Movies: Romantic Comedy	17.14%	19.5%	19.77%
Movies: Mystery	15.95%	16.27%	15.99%
NFL Football Reg. Season	7.24%	7%	7.4%
MLB Baseball Reg. Season	6.94%	8.49%	8.97%
NBA Basketball Reg. Season	4.06%	3.77%	3.96%
Auto Racing Events	3.35%	3.14%	3.4%
College Football Reg. Season	3.28%	5.5%	6.4%
NHL Hockey Reg. Season	3.08%	3.5%	3.62%

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Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Walking for Exercise	38.76%	41.92%	42.33%
Swimming	31.23%	33.5%	35.06%
Bowling	22%	21.34%	22.24%
Billiards/Pool	18.65%	18.99%	20.05%
Weight Training	17.74%	16.32%	17.33%
Using Cardio Machine	15.42%	15.24%	15.66%
Jogging/Running	15.11%	14.83%	15.37%
Basketball	14%	14.87%	14.73%
Camping Trips	12.4%	15.77%	17.09%
Stationary Cycling	12.19%	13.08%	13.47%
Freshwater Fishing	11.91%	14.83%	16.38%
Backpacking/Hiking	11.9%	10.52%	11.05%
Mountain/Road Biking	10.83%	13.44%	14.03%
Aerobics	10.71%	10.39%	10.15%

BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Soccer	10.65%	8.02%	7.59%
Baseball	10.12%	11.49%	11.64%
Golf	10.01%	14.2%	15.07%
Football	9.22%	9.19%	9.43%
Tennis	8.71%	7.48%	7.45%
Yoga	8.37%	7.39%	7.68%
Target Shooting	7.9%	8.93%	9.67%
Volleyball	6.9%	8.44%	8.73%
Softball	6.82%	7.58%	7.84%
Hunting	6.21%	7.89%	8.94%
Martial Arts	6.17%	4.19%	4.09%
Horseback Riding	5.86%	5.33%	5.39%
Canoeing/Kayaking	5.82%	7.27%	7.97%
Roller Skating	5.43%	5.52%	5.97%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES	BRIDGES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Motorcycling	5.08%	6.22%	6.57%	Hockey	3.99%	4.05%	3.96%
Saltwater Fishing	5.05%	6.74%	7.24%	Archery	3.91%	4.63%	4.96%
Power Boating	4.98%	8.46%	9.05%	Snowboarding	3.59%	4.08%	4.23%
Ice Skating	4.67%	4.98%	5.33%	Fly Fishing	3.52%	4.1%	4.63%
Rock Climbing	4.66%	4.48%	4.49%	Skateboarding	3.11%	3%	3.22%
Snorkeling	4.62%	5.24%	5.36%	Auto Racing	3.05%	3.51%	3.75%
Water Skiing	4.55%	4.72%	4.87%	Snowmobiling	2.84%	3.76%	3.88%
Downhill & X-Country Skiing	4.4%	4.75%	5.32%	Sailing	2.83%	3.3%	3.5%
Racquetball	4.34%	4.18%	4.18%	Rowing	2.71%	3.01%	3.1%
Jet Skiing	4.09%	4.57%	5.18%	Surfing & Windsurfing	2.4%	2.93%	3.22%

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Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

BIBLICAL BARRIERS
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.
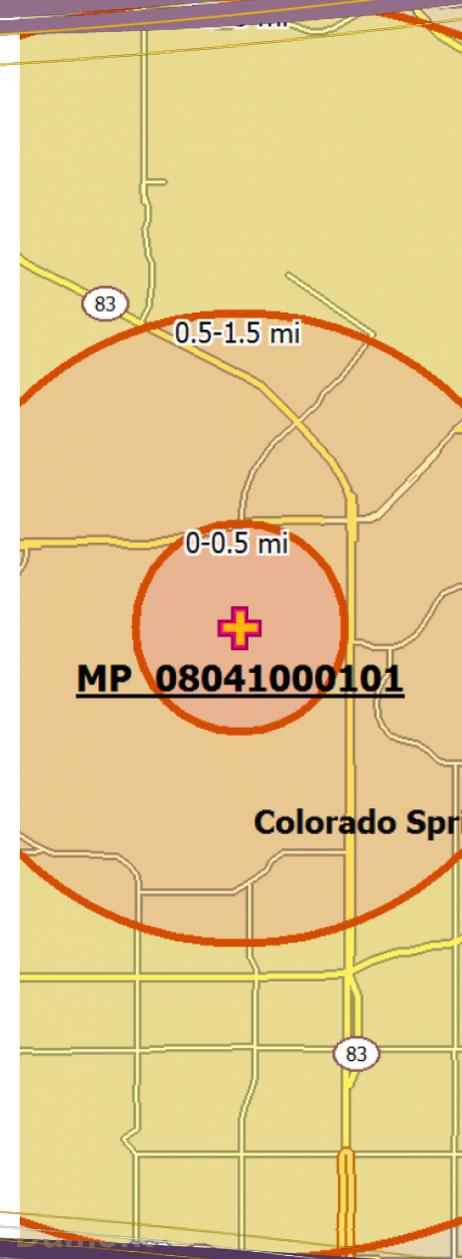
Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING
Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group
Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.
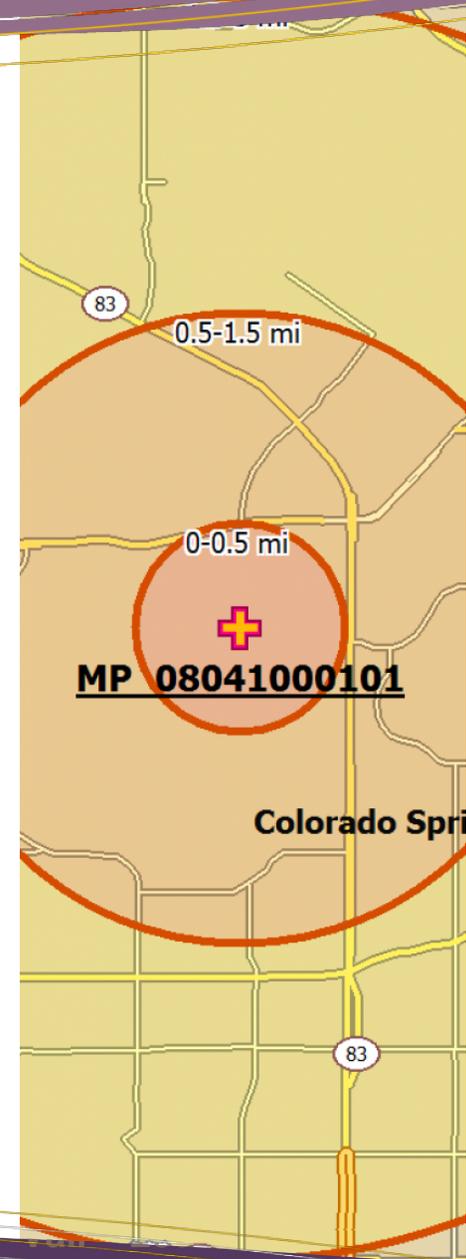
Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Important Continue Learning New Things	50%	47%	48%
Woman's Place Is In The Home	37%	34%	34%
Speak My Mind Even If It Upsets People	36%	34%	34%
Find It Difficult To Say No To My Kids	36%	35%	36%
Like Control Over People And Resources	36%	33%	32%
Prefer To Have Few Possessions As Possible	34%	39%	38%
Don't Judge People/Way They Live Life	31%	28%	28%
Friends More Important Than My Fam.	28%	29%	28%
If Won Lottery Would Never Work Again	27%	29%	29%
Money Is Best Measure Of Success	27%	25%	26%
Too Much Sponsorship In Arts/Sports	25%	22%	22%
Like To Do Unconventional Things	24%	27%	28%

BARRIERS	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Like To Pursue Challenge/Novelty/Change	23%	20%	19%
Marijuana Should Be Legalized	20%	20%	20%
Like to Stand Out In A Crowd	20%	19%	19%
I Am A Workaholic	19%	16%	16%
Happy With My Standard Of Living	18%	15%	14%
We Should Strive for Equality for All	17%	13%	13%
Only Work Current Job for The Money	16%	14%	14%
Rarely Sit Down to a Meal Together At Home	16%	15%	16%
Indulge My Kids With The Little Extras	13%	9%	9%
On Whole People Get What They Deserve	12%	10%	10%
I Am A Perfectionist	12%	7%	7%
More Important Do Duty Than Enjoy Life	8%	6%	6%

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Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.
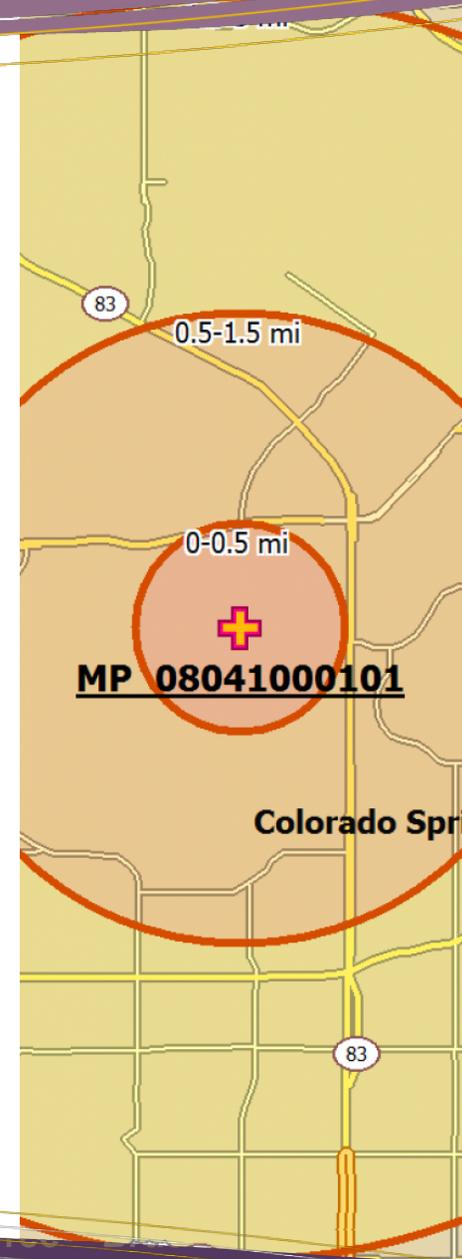
Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
You Should Seize Opportunities In Life	60%	56%	56%
Important To Respect Customs And Beliefs	59%	60%	62%
Like To Understand About Nature	41%	38%	37%
Important Feel Respected By My Peers	37%	34%	34%
Important To Juggle Various Tasks	36%	30%	29%
Prefer To Have Few Possessions As Possible	34%	39%	38%
Prefer Work Part Of Team Than Alone	34%	31%	32%
Good At Fixing Things	33%	28%	27%
Have Keen Sense Of Adventure	28%	26%	27%
Like To Just Enjoy Life	26%	25%	24%
People Have To Take Me As They Find Me	26%	23%	23%
Worried About Pollution Caused By Cars	22%	19%	19%

THEMES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Consider Myself Interested In The Arts	21%	18%	18%
Real Men Don't Cry	19%	17%	16%
Is An Important Part Of Who I Am	19%	17%	16%
Looking for New Ideas To Improve Home	16%	16%	16%
Try Not To Worry About The Future	16%	14%	14%
Provide My Kids With The Little Extras	14%	11%	11%
Enjoy Spending Time With My Fam.	12%	12%	12%
Children Should Be Allowed To Express Themselves	8%	6%	6%
Feel Very Alone In The World	7%	6%	5%
Decor Particular Interest To Me	6%	4%	4%
Like Spending Most Time With Fam.	5%	5%	5%
Would Like To Set Up Own Business	5%	4%	4%

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Fast Food/Drive-In Restaurant-Visit Any	85.29%	84.69%	85.59%
Fam. Restaurants/Steak Houses-Visit Any	78.59%	81.65%	83.28%
McDonald's	53.77%	53.66%	55.08%
Burger King	40.63%	37.49%	38.27%
Subway	28.62%	29.01%	30.8%
Taco Bell	28.44%	29.14%	30%
Kentucky Fried Chicken (KFC)	26.77%	25.49%	26.63%
Applebee's	26.03%	28.79%	30.65%
Wendy's	24.17%	28.47%	29.88%
Pizza Hut	22.05%	20.1%	20.79%
Arby's	19.09%	20.19%	22.13%
Olive Garden	18.06%	20.56%	21.43%

PLACE	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Domino's Pizza	17.63%	14.24%	14.15%
Red Lobster	15.61%	16.13%	16.54%
Denny's	14.9%	13.7%	13.32%
IHOP (International House Of Pancakes)	14.68%	13.83%	14.03%
Dairy Queen	14.42%	16.11%	17.54%
Chili's Grill and Bar	14.3%	13.51%	13.91%
TGI Friday's	14.04%	12.72%	12.74%
Outback Steakhouse	12.57%	16.02%	16.09%
Sonic	12.3%	11.36%	12.35%
Starbucks	11.52%	11.62%	12.55%
Dunkin' Donuts	11.15%	12.49%	12.3%
Chick-Fil-A	10.99%	10.81%	11.96%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

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0-0.5 mi

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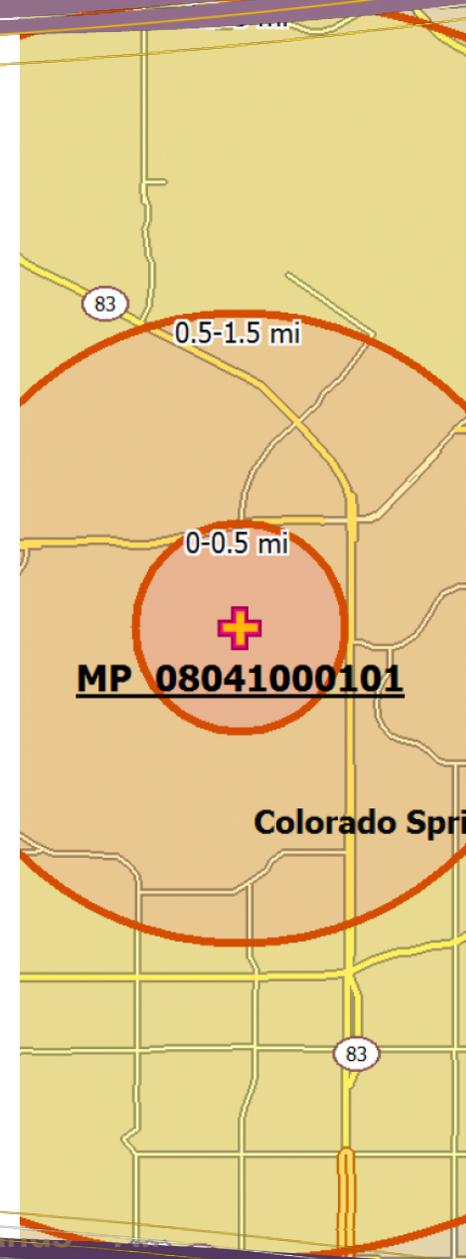
Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Voted in fed/state/local election	39.23%	48.73%	49.85%
Recycled products	32.36%	38.53%	39.07%
Worked as volunteer (non political)	14.48%	18.27%	18.77%
Engaged in fund raising	9.26%	11.1%	11.67%
Religious club member	6.18%	7.39%	7.45%
Wrote to editor of mag or newspaper	5.47%	6.21%	6.37%

PROJECTS	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Wrote to elected offcl about publ bus	4.75%	6.35%	6.55%
Charitable Organization	4.52%	5.22%	5.43%
Took active part in local civic issue	4.23%	5.46%	5.5%
Union member	4.05%	5.54%	5.71%
Addressed a public meeting	3.88%	4.64%	4.94%
Fraternal order member	3.71%	5.34%	5.31%

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Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.
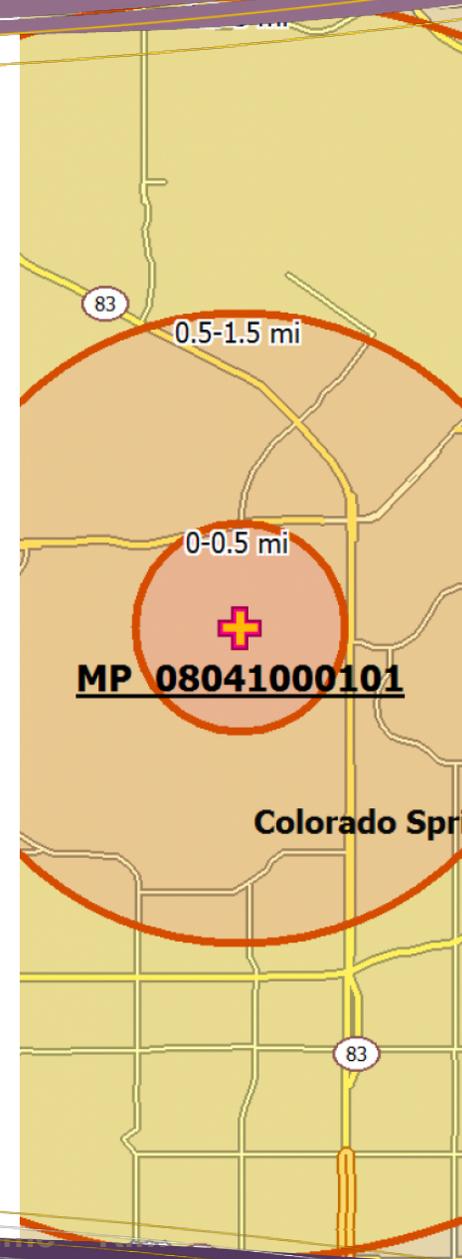
Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Novel	17.09%	18.83%	18.73%
Mystery	11.15%	12.88%	12.95%
Children's Books	11.1%	13.28%	13.48%
Cookbooks	10.79%	11.79%	11.66%
History	7.29%	7.64%	7.66%
Religious (not Bibles)	7.2%	8.25%	8.63%
Biography	6.58%	7.84%	7.58%
Personal/Business Self-help	6.46%	7.38%	7.44%
Supermarket	5.45%	5.97%	6.02%

MAGAZINES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Newspaper Distributed	63.84%	70.56%	71.58%
Gen. Editorial	44.73%	46.4%	46.43%
Womens	39.11%	40.89%	41.11%
Service	29.35%	35.32%	36.22%
Mens	21.51%	19.74%	19.54%
Sports	16.12%	16.49%	16.6%
Business/Finance	15.02%	18.95%	18.53%
Automotive	14.75%	14.05%	14.25%
Music	13.81%	11.32%	10.87%

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Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the particpation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Gen. News	48.78%	56.45%	57.36%
Classified	30.73%	31.68%	32.98%
Sport	28.91%	32.16%	33.09%
Business/Finance	24.98%	31.14%	31.5%
Editorial Page	24.83%	30.27%	31.59%
Movie Listings & Reviews	24.44%	27.69%	28%
Comics	24.39%	28.09%	28.86%
TV/Radio Listings	20.8%	24.02%	24.43%
Food/Cooking	20.35%	26.25%	26.51%
Home/Gardening	16.55%	21.77%	22.46%
Travel	16.17%	20.43%	20.84%
Science/Technology	14.22%	19.09%	19.42%
Fashion	12.31%	14.2%	14.26%

RADIO	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
CHR Contemp Hit Radio	24.08%	19.49%	19.15%
Adult Contemporary	18.5%	19.37%	19.67%
Country	15.89%	17.88%	20.11%
Urban Contemporary	15.38%	11.41%	10.3%
Rock	13.58%	14.14%	14.9%
Variety	10.46%	9.41%	8.76%
Classic Rock	10.16%	11.24%	11.87%
Oldies	10.12%	12.52%	12.64%
News/Talk	9.81%	14.57%	14.93%
Alternative	9.71%	12.54%	12.21%
Hispanic	8.43%	4.75%	3.76%
Religious	5.62%	6.71%	6.58%
All News	5.62%	6.45%	5.64%
Soft Contemporary	5.06%	6.93%	7.22%
All Talk	5%	4.93%	4.64%
Jazz	4.01%	4.54%	4.11%
Classic Hits	3.8%	4.49%	4.95%
Sports	3.73%	4.76%	4.63%

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Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Fox News Channel	59.61%	62.12%	63.97%
Soapnet	51.66%	50.6%	51%
Satellite Dish	44.79%	52.23%	54.19%
Other Video-On-Demand	38.87%	39.72%	39.74%
Sci-Fi Channel	36.57%	35.68%	36.8%
MSNBC	30.66%	32.12%	33.69%
Comedy Central	29.65%	33.34%	34.05%
TV Info From Sunday TV Magazine	29.39%	28.52%	28.37%
Nickelodeon	28.29%	27.13%	28.7%
Subscribe Digital Cable	27.54%	28.1%	27.49%
ABC Fam.	27.01%	27.26%	26.85%
Adult Pay Per View TV	25.75%	33.54%	34%

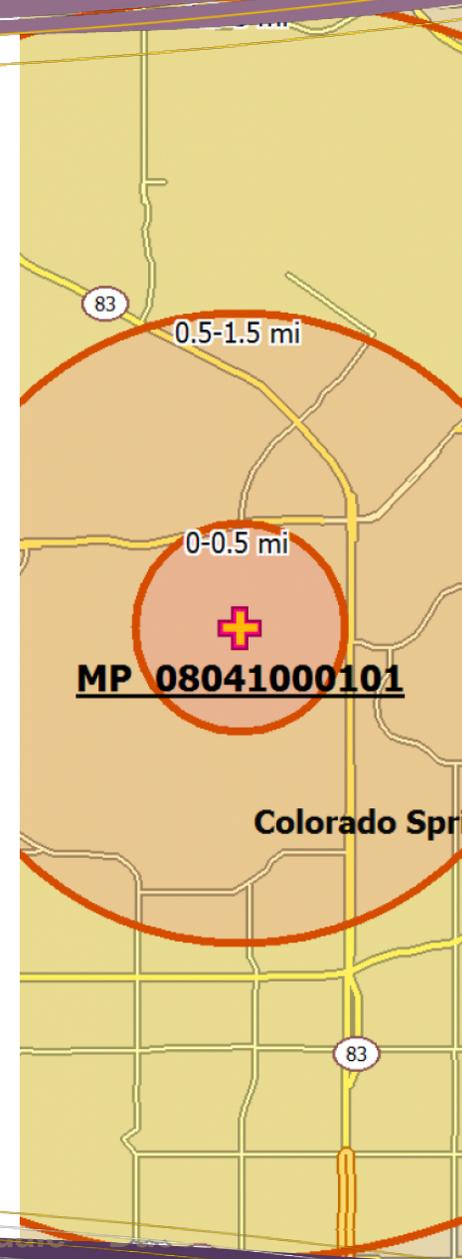| MULTIMEDIA: TV	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
TV Info From Newspapers	24.35%	24.65%	25.94%
Nick At Nite	24%	23.95%	25.54%
TCM (Turner Classic Movies)	23.54%	25.03%	25.43%
USA Network	21.78%	23.54%	24.11%
TV Info From Monthly Cable Guide	21.61%	22.4%	23.69%
Hallmark Channel	21.36%	23.3%	24.9%
Adult Swim	20.88%	26.95%	28.78%
ESPN Classic	20.84%	22.26%	22.72%
BET (Black Entertainment TV)	20.42%	24.7%	25.64%
The Golf Channel	19.63%	22.65%	24.22%
TV Info From Other	19.62%	19.31%	19.89%
Lifetime	19.54%	20.04%	21.31%

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Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Book Readers			
Heavy Users (7+)	19.09%	21.23%	21.44%
Medium Users (4-6)	10.68%	11.74%	11.77%
Light Users (1-3)	20.14%	21.27%	21.38%
Quintiles (20%)			
Newspaper I (Heavy)	3.5%	1.84%	1.99%
Newspaper II	2.12%	1.57%	1.48%
Newspaper III	1.9%	1.76%	2.09%
Newspaper IV	0.63%	0.39%	0.45%
Newspaper V (Light)	0.76%	1.05%	1.18%

MEDIUM	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Quintiles (20%)			
Magazines I (Heavy)	20.48%	17.69%	18.59%
Magazines II	10.18%	8.37%	8.73%
Magazines III	9.5%	8.76%	9.34%
Magazines IV	12.34%	10.48%	11.2%
Magazines V (Light)	0.62%	0.62%	0.53%
Outdoor I (Heavy)	10.75%	8.17%	7.39%
Outdoor II	3.52%	2.68%	2.85%
Outdoor III	4.65%	3.67%	3.43%
Outdoor IV	17.73%	15.73%	15.53%
Outdoor V (Light)	23.65%	23.77%	24.35%
Yellow Pages I (Heavy)	16.92%	15.09%	14.95%
Yellow Pages II	8.38%	6.46%	5.95%
Yellow Pages III	8.19%	5.75%	5.45%
Yellow Pages IV	25.68%	21.35%	21.44%
Yellow Pages V (Light)	5.26%	3.76%	3.46%

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Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.51%	2.65%	3.12%
Drive Time III (Medium)	0.76%	0.65%	0.54%
Radio IV & V (Light)	3.04%	2.74%	3.02%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	8.72%	8.05%	8.29%
Radio III (Medium)	5.94%	4.69%	4.99%
Radio IV & V (Light)	4.02%	3.36%	3.5%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	11.97%	12.67%	14.21%
Cable III (Medium)	5.41%	3.88%	4%
Cable IV & V (Light)	33.8%	31.5%	31.4%

MEDIUM	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.96%	3.57%	3.49%
Prime Time III (Medium)	1.96%	1.9%	2.07%
Prime Time IV & V (Light)	12.42%	7.91%	8.3%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	36.8%	38.44%	38.35%
Fringe III (Medium)	52.71%	52.3%	52.26%
Fringe IV (Light)	56.6%	53.74%	54.58%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	14.03%	12.68%	12.68%
All Day III (Medium)	24.08%	22.75%	22.79%
All Day IV (Light)	14.74%	13.57%	12.99%

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Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Day-time Radio Listeners			
Dayparts [summary]	10.79%	12.33%	12.38%
6:00am - 10:00am	15.35%	16.44%	16.68%
10:00am - 3:00pm	7.14%	7.65%	6.88%
3:00pm - 7:00pm	15.08%	15.27%	14.38%
7:00pm - Midnight	12.99%	14.46%	14.02%
Midnight - 6:00am	4.94%	6.2%	5.91%
Weekend Radio Listeners			
Dayparts [summary]	15.41%	15.39%	15.57%
6:00am - 10:00am	4.76%	5.31%	4.66%
10:00am-3:00pm	5.62%	6.21%	6.01%
3:00pm - 7:00pm	5.67%	6.77%	6.92%
7:00pm - Midnight	7.58%	8.89%	9.02%
Midnight - 6:00am	9.92%	11.37%	10.85%

USAGE	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Prime Time TV Viewers			
8:00-11:00pm	5.76%	8.34%	8.95%
Saturday: 8:00-11:00pm	7.49%	7.31%	7.75%
Sunday: 7:00-11:00pm	7.3%	9.46%	9.93%
9:00am-1:00pm	24%	23.95%	25.54%
9:00am-4:00pm	27.17%	27.44%	29.29%
4:00pm-7:00pm	26.84%	28.73%	29.85%
11:00pm-1:00am	38.61%	39.11%	40.87%
AVG Prime time Mon-Sun	2.64%	2.9%	2.76%

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Weekday			
6-7am	16.9%	18.81%	18.65%
7-9am	18.58%	23.84%	23.94%
9am-12noon	20.61%	20.66%	21.64%
12noon-4pm	6.57%	6.78%	7.65%
4-6pm	42.75%	45.52%	48.26%
6-7pm	15.39%	17.25%	18.92%
7-7:30pm	0.85%	1.64%	1.96%
7:30-8pm	9.56%	9.58%	10.44%
8-11pm	5.76%	8.34%	8.95%
11pm-12am	30.66%	32.12%	33.69%
11pm-1am	38.61%	39.11%	40.87%
1-6am	29.98%	32.91%	33.18%

TV VIEWERS	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Weekend			
Sat: 7-10am	18.69%	18.22%	18.76%
Sat: 10am-1pm	6.92%	7.6%	7.35%
Sat: 1-4pm	23.84%	23.77%	24.62%
Sat: 4-6pm	5.65%	6.11%	6.42%
Sat: 6-7pm	0.84%	2.64%	2.46%
Sat: 7-8pm	0.84%	1.34%	1.42%
Sat: 8-11pm	7.49%	7.31%	7.75%
Sat: 11pm-1am	4.55%	4.75%	4.94%
Sat: 1am-7pm	21.78%	23.54%	24.11%
Sun: 7-10am	1.78%	2.58%	2.6%
Sun: 10am-1pm	5.07%	6.54%	7.05%
Sun: 1-4pm	5.5%	5.84%	6.13%
Sun: 4-7pm	9.96%	12.17%	13.39%
Sun: 7-11pm	7.3%	9.46%	9.93%
Sun: 11pm-1am	4.06%	4.62%	4.96%
Sun: 1-7am	18.33%	20.44%	21.52%

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Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?

3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.

4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

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Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.

2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.

3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?

4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

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Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle
2nd Timothy 2:2
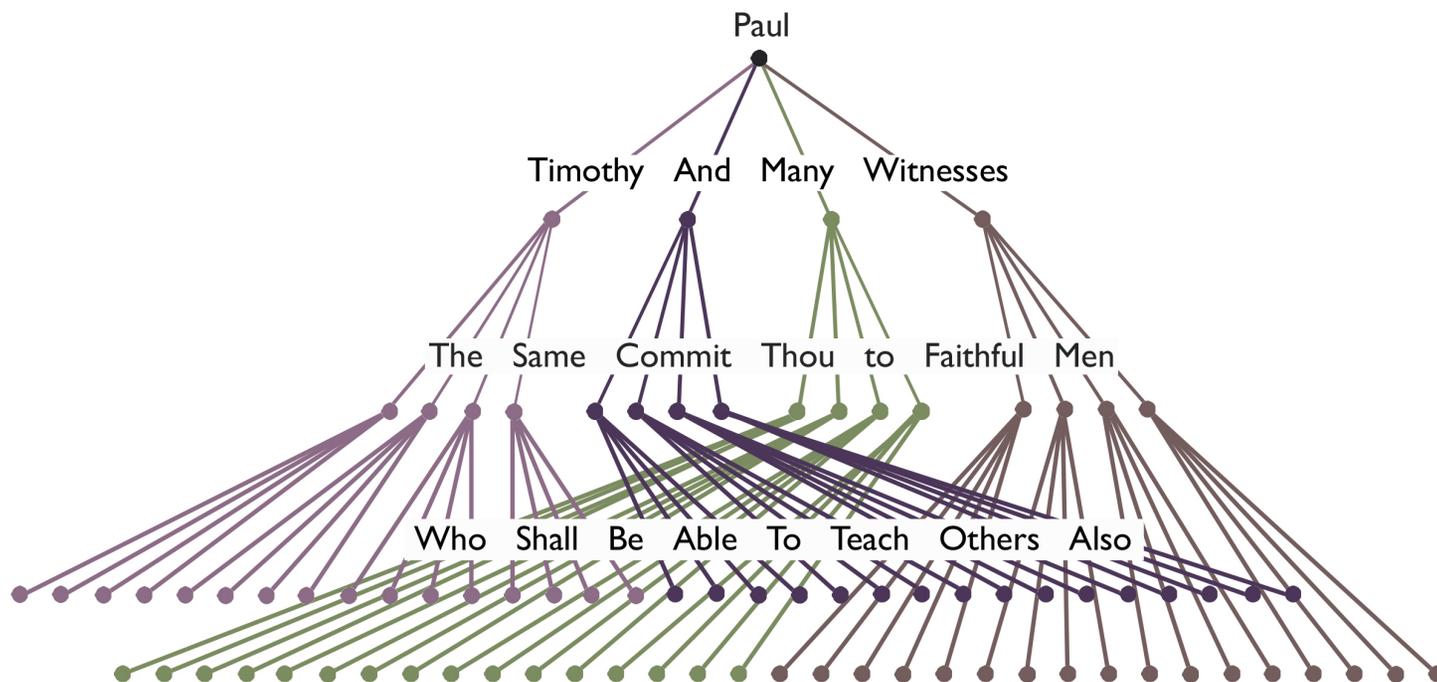
Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.

2. Face-to-Face: Begin interacting with the person; building a personal rapport.

3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.

4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.

5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.


5 Types of Self-Identity, Communication & Relationships
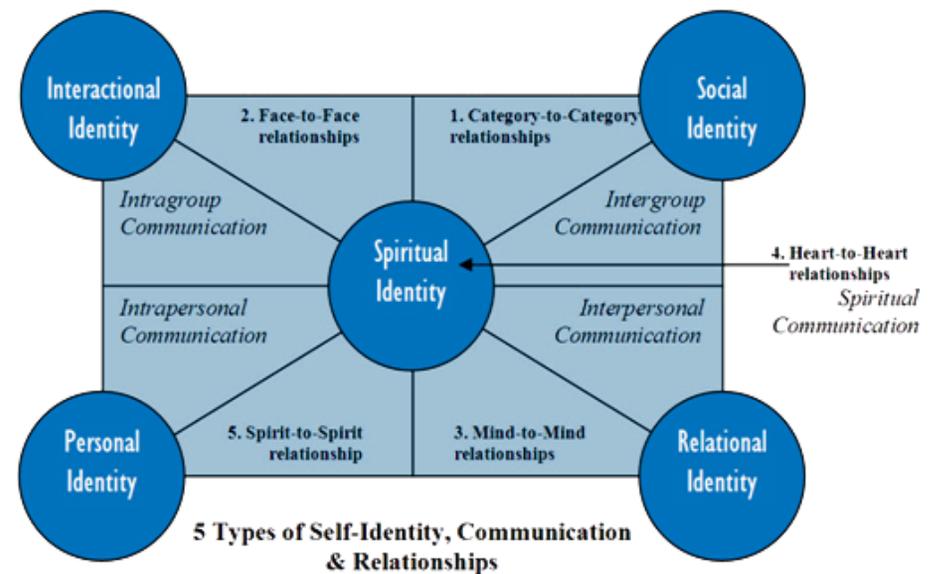
Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net.
IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

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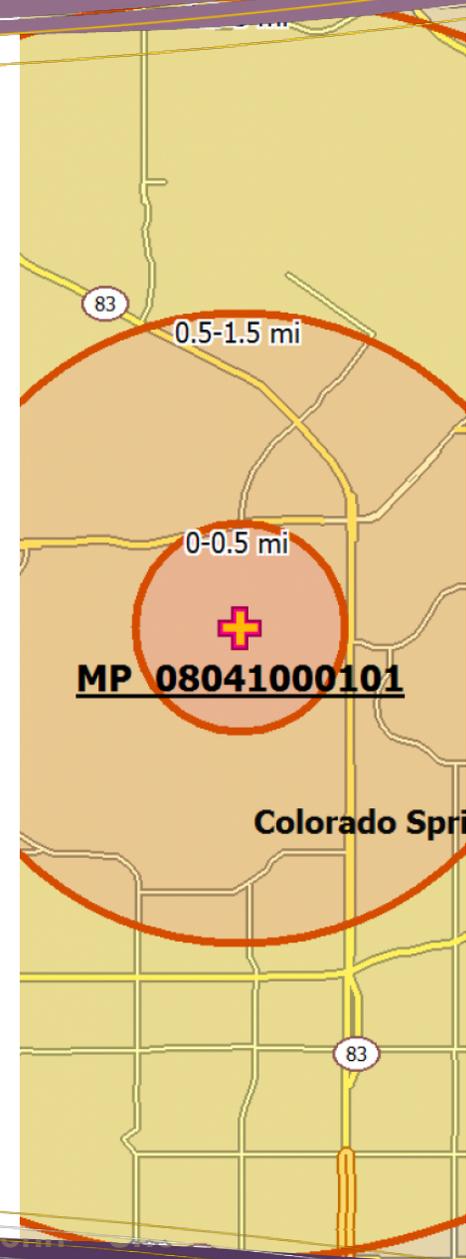
Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.

2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS

4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.

5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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